

# Business Opportunities at DHS



**APRIL 2009**

## In this issue

FROM THE CHAIRMAN

UPCOMING EVENTS

UPCOMING OPPORTUNITIES

FORECASTING OPPORTUNITIES

HELPFUL LINKS

## From the Chairman

First, thank you to all who attended the Small Business Meeting in Tougaloo, MS. It is my hope that this meeting provided you with the tools and knowledge you need to become successful DHS contractors. I truly appreciated the opportunity to not only learn more about the challenges you face, but also to learn how we can help you overcome those challenges and keep you abreast on opportunities at the Department.

With that sentiment, in this edition of the newsletter we have outlined upcoming DHS American Recovery and Reinvestment Act (ARRA) opportunities. As you may remember, the Department has received billions of dollars from ARRA and the number of contracting and subcontracting opportunities are sure to rise. Be sure to utilize this newsletter to ensure that you stay in the loop.

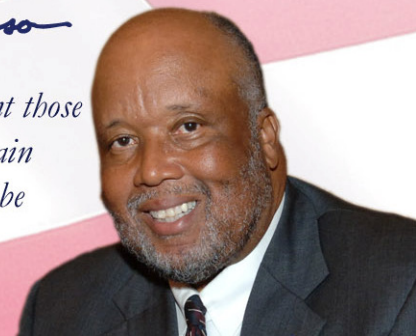
I strongly believe that no business with a viable product or service should be denied an opportunity to compete. I am committed to being a champion for small businesses and I assure you I will do all that I can to make sure every contractor plays the game with the same set of rules. There is no doubt in my mind that together we can develop technologies, products, and services that undoubtedly will make our Nation safer.

Please continue to send in your views on working with the Department. Do not hesitate to contact us at [DHSBizOps@mail.house.gov](mailto:DHSBizOps@mail.house.gov) if the Committee can be of assistance to you.

Keep the Faith,

*“Securing our homeland is one of the nation’s most critical needs. Artificial barriers that prevent those with good ideas from contributing to this important endeavor can no longer be permitted to remain unchecked. The kind of bureaucratic inertia that leads to limited opportunities for many must be replaced by a new spirit of service and inclusion. I am committed to ensuring expanded participation in this critical endeavor.”*

—Chairman Bennie G. Thompson



# ECONOMIC STIMULUS UPDATE

## ***UPCOMING ARRA OPPORTUNITIES ALONG THE U.S.-MEXICAN BORDER***

The American Recovery and Reinvestment Act (ARRA), signed into law by President Obama February 19, committed more than \$3 billion for the U.S. Department of Homeland Security (DHS). Recently, Homeland Security (DHS) Secretary Janet Napolitano announced more than \$20 million in (ARRA) funding for Otay Mesa improvements.

Highlights from the announcement include:

- DHS (in coordination with the General Services Administration (GSA) will direct more than \$40 million in ARRA funding to the Southwest border. This funding includes but is not limited to:
  - \$269 million for port and other infrastructure projects in Otay Mesa, Antelope Wells, N.M., Los Ebanos, Texas, Corpus Christi, Texas, and Nogales, Arizona.
  - \$42 million for Non-Intrusive Inspection Equipment (NIIE) at Southwest border ports of entry, including both low energy and large-scale systems—big enough to scan tractor-trailers.

Additionally, Secretary Napolitano announced \$50 million in Secure Border Initiative (SBI)net) funding to accelerate deployment of surveillance technology and associated command and control technologies in Arizona, including deployment in Nogales and Sonoita stations, and \$50 million to pay for tactical communications modernization for the El Paso and Rio Grande Valley Sectors. Boeing is the prime contractor for SBI)net).

For more information and to review potential subcontracting opportunities, visit: <http://www.boeing.com/defense-space/sbinet/index.html>.

## ***CONSOLIDATING DHS— THE MOVE TO ST. ELIZABETHS (PART II)***

Many anticipate that the new DHS Headquarters will be one of the largest construction projects in the Metropolitan DC area since the Pentagon (Arlington, VA). With the \$650 million provided in ARRA, DHS received



\$200 million and \$450 million went to GSA. While the total value of the new headquarters has not been finalized, estimates range from \$3.2 to \$4.1 billion.

GSA's Public Buildings Service is preparing to award the Lead Design Architecture and Engineering (A&E) procurement in the next few months. Currently, A&E procurement is in the source selection phase. Six firms have been identified as potential awardees. This contract valued up to \$445 million will provide the design services and prepare the construction and installation projects at the new headquarters. Because of the size of this project, it is likely that there will be requirements for infrastructure, IT, technology, and telecom and security solutions to support this state-of-the-art facility.

Contracting opportunities will become more apparent after the A&E procurement is awarded in the coming months. For additional information, please visit:

<https://www.fbo.gov/index?s=opportunity&mode=form&tab=core&id=43cdfb443305f48a0a4b3738de4ba5bf&cvview=1&cck=1&au=&cck=>

## ***FEDERAL REGISTER NOTICE: CONTRACTING RULES FOR STIMULUS DOLLARS***

On March 31, 2009, the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council published six proposed interim rules in the Federal Register to implement contracting provisions for the \$787 billion in ARRA.

The rules include requirements for federal contracting officers to follow additional guidelines in publicizing contracts and for contractors to file quarterly reports on the work they perform. The rules would also implement the Buy American provisions of ARRA and strengthen whistle-blower protections. Public comments on the rules are due by June 1.

The interim rules would:

- Provide guidance for contracting officers in posting presolicitation notices, announcing contract awards, entering awards into the Federal Procurement Data System, and handling nonfixed-price and noncompetitive contracts;
- Implement Section 1512 of ARRA by requiring contractors to report quarterly on the use of the money they receive under the law;

- Implement provisions to protect whistleblowers at the state and local government levels as well as contractor whistle-blowers;
- Allow the Government Accountability Office (GAO) officials to interview current contractor employees during audits of contractors' records; and
- Implement the Buy American provisions for construction materials; and implement ARRA provisions for inspectors general to review spending and to ensure transparency in all contracting actions.

The federal government estimated that it will award about \$80 billion in Recovery Act awards to more than 20,000 prime contractors and 60,000 first-tier subcontractors. Roughly 20 percent of the prime contractors and about 25 percent of the subcontractors will be small businesses, the *Federal Register* notice said. For more information, please visit:

<http://edocket.access.gpo.gov/2009/E9-7027.htm>.

## **UPCOMING EVENTS WITH DHS**

### **OSDBU Conference 2009**

April 22, 2009

Dulles Expo Center North Hall, Chantilly, VA

The OSDBU Procurement Conference is a national conference sponsored by the Federal government Offices of Small and Disadvantaged Business Utilization. For 19 years, the conference has fostered business partnerships between the Federal Government, its prime contractors, and small, minority, service-disabled veteran-owned, veteran-owned, HUBZone, and women-owned businesses.

Additional information can be found at :

<http://www.fbcinc.com/osdbu09/default.aspx>

### **Florida Regional Minority Business Council, 24th Annual Business Expo**

April 23-24, 2009

Broward County Convention Center

Ft. Lauderdale, FL

For more information visit <http://www.frmbc.org/>

### **Small Business Outreach Session**

Thursday, May 28, 2009

9:00 a.m. - 12:00 p.m.

Holiday Inn Capitol

Columbia Ballroom

\*For registration please visit: [http://www.dhs.gov/xopnbiz/smallbusiness/editorial\\_0524.shtm](http://www.dhs.gov/xopnbiz/smallbusiness/editorial_0524.shtm)

Vendor Outreach Sessions are a series of pre-arranged 15-minute appointments with Small Business Specialists from various components of the Homeland Security procurement offices. These sessions provide the small business community an opportunity to discuss their capabilities and learn of potential procurement opportunities.

*If you believe your company has been treated unfairly by the Department of Homeland Security, please tell us about it:*  
[DHSBizOps@mail.house.gov](mailto:DHSBizOps@mail.house.gov)

## UPCOMING OPPORTUNITIES

For more information about these opportunities, please visit: <http://vsearch2.fbo.gov/servlet/SearchServlet>

<b>Solicitation #</b>	<b>DHS Office/ Agency</b>	<b>Project</b>	<b>Point of Contact</b>	<b>Response Date</b>
HSCG38-09-Q-101019	USCG	Repair/Overhaul of Horizontal Stabilizer	Kia R. Walton Kia.R.Walton@uscg.mil	May 5, 2009
HSBP10-09-Q-2395	CBP	Janitorial Service	David Torres David.torres3@dhs.gov	April 27, 2009
HSCG33-09-Q-6ZP047	USCG	Carpet Installation at Coast Guard Owned Housing at Coos Bay, OR	Thad King Thad.King@uscg.mil	May 5, 2009
HSTS04-09-R-CT2017	TSA	Credential Authentication Technology and Boarding Pass Scanning System	Marcela A Almeida Marcela.almeida@dhs.gov	May 4, 2009
HSCEMD-09-R-00004	ICE	Data Entry Support Services	Stephen C. Stark Stephen.stark@dhs.gov	June 3, 2009
HSTS04-09-R-CT8108x	TSA	Professional Engineering and Logistics Support Services	Venita Mathias Venita.mathias@dhs.gov	April 27, 2009
HSCEE3-09-R-00005	ICE	Security Guard Service - Center for Medicaid Service, Baltimore, MD	Todd M. Wanner Todd.m.wanner@dhs.gov	June 3, 2009
2109BACK-LOGREEFER	USCG	Walk-in Freezer	Thomas A. Auler Thomas.a.auler@uscg.mil	May 10, 2009

## DID YOU KNOW...

*You can locate advance acquisition planning information at:*

<http://www.fido.gov/dhs/aap/publicviewsb.asp>

*You can locate current opportunities at:*

<http://vsearch2.fbo.gov/servlet/SearchServlet>

*You can serve as a subcontractor with a prime at DHS:*

[http://www.dhs.gov/xlibrary/assets/opnbiz/OSDBU-DHS\\_Prime\\_Contractors\\_List.pdf](http://www.dhs.gov/xlibrary/assets/opnbiz/OSDBU-DHS_Prime_Contractors_List.pdf)

*If you believe your company has been treated unfairly by the Department of Homeland Security, please tell us about it: [DHSBizOps@mail.house.gov](mailto:DHSBizOps@mail.house.gov)*

## FORECASTING OPPORTUNITIES

For more information about these opportunities, please visit: <http://www.fido.gov/dhs/aap/publicviewsb.asp>

NAICS Code	DHS Office/Agency	Project	Point of Contact
423430	CBP	Commercial off-the-shelf (COTS) facilities life-cycle management software product to enhance acquisitions tracking, accountability sustainment and program management oversight of real property assets.	Robert Sieferman Robert.sieferman@dhs.gov
541330	CBP	Consultation and analysis services	Peter Wilson Peter.wilson@dhs.gov
541990	CBP	UAS Operations and logistics support	Mike Lovingier Mike.lovingier@dhs.gov
541512	CBP	Business, Financial, Investment, and Portfolio Management support (OMB 300/Exhibit 53; budget formulation and execution; etc.)	Pamela Chamblin Pamela.Chamblin@dhs.gov
611710	FEMA	Training	Bryan McCreary Bryan.McCreary@dhs.gov
541690	FEMA	Dissemination of critical Infrastructure protection Information	Ryan Pike Ryan.pike@dhs.gov
541512	FEMA	IT Support Services	Teresa Dingle Teresa.Dingle@dhs.gov
236220	FEMA	Environmental Protection Improvements	Bill McClure Bill.mcclure@dhs.gov
237110	FEMA	Water Pumps	Bill McClure Bill.mcclure@dhs.gov
334512	USSS	Replace/install various HVAC equipment units in several buildings on the JJRTC campus	David Dawson david.dawson@uss.s.dhs.gov

If you believe your company has been treated unfairly by the Department of Homeland Security, please tell us about it: [DHSBizOps@mail.house.gov](mailto:DHSBizOps@mail.house.gov)

## Committee Meeting a Success

On Saturday, March 28, 2008, the Committee on Homeland Security hosted a meeting, "DHS: Doing Business with America" at Tougaloo College in Tougaloo, MS. At the meeting, about 200 participants received hands on training on how to do business with DHS. Representatives from the DHS Office of Small Disadvantaged Business Utilization and DHS Science and Technology Directorate. Prime contractors also gave participants guidance on how to obtain contracting opportunities under the American Recovery and Reinvestment Act.

The opportunities from the American Recovery and Reinvestment Act will be posted on Fed Biz Opps: [www.fbo.gov](http://www.fbo.gov). For more information about the money DHS will receive for business opportunities under the Act, visit [www.dhs.gov/recovery](http://www.dhs.gov/recovery).

### We're Here to Serve You!

*If you believe your company has been treated unfairly by the Department of Homeland Security, please tell us about it:*

[DHSBizOps@mail.house.gov](mailto:DHSBizOps@mail.house.gov)

## HELPFUL LINKS

"How to Do Business with the Department"

[http://www.dhs.gov/xopnbiz/editorial\\_0421.shtm](http://www.dhs.gov/xopnbiz/editorial_0421.shtm)

DHS Organizational Chart

[http://www.dhs.gov/xabout/structure/editorial\\_0644.shtm](http://www.dhs.gov/xabout/structure/editorial_0644.shtm)

OSDBU Contacts

[http://www.dhs.gov/xopnbiz/smallbusiness/gc\\_1178570919850.shtm](http://www.dhs.gov/xopnbiz/smallbusiness/gc_1178570919850.shtm)

Statistics on DHS Small Business  
Performance

<http://www.sba.gov/aboutsba/sbaprograms/goals/index.html>

Reporting Contract Bundling

[http://www.sba.gov/aboutsba/sbaprograms/gc/gc\\_bundling.html](http://www.sba.gov/aboutsba/sbaprograms/gc/gc_bundling.html)

*If you believe your company has been treated unfairly by the Department of Homeland Security, please tell us about it:*  
[DHSBizOps@mail.house.gov](mailto:DHSBizOps@mail.house.gov)