AMENDMENT IN THE NATURE OF A SUBSTITUTE TO H.R. 1988

OFFERED BY MR. ANDREWS OF NEW JERSEY

Strike all after the enacting clause and insert the following:

1 SECTION 1. SHORT TITLE.

- This Act may be cited as the "Conflicted Investment
- 3 Advice Prohibition Act of 2009".
- 4 SEC. 2. FINDINGS.
- 5 The Congress finds as follows:
- 6 (1) The market downturn of 2008 had a dev-7 astating effect on the retirement security income of 8 millions of American workers.
 - (2) According to the Congressional Budget Office, \$2 trillion of Americans' retirement savings was wiped out over a 15-month period starting in 2008.
 - (3) According to Congressional Budget Office estimates, the value of pension funds and retirement accounts dropped by roughly \$1 trillion last year.
- 15 (4) Individual average losses of participants in 16 401(k) plans ranged from 7.2 percent to 11.2 per-17 cent in the first nine months of 2008, according to

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1	an Employee Benefit Research Institute analysis of
2	2.2 million retirements account participants.
3	(5) During the first nine months of 2008,
4	stocks were down, with the S&P 500 index losing
5	more than 19 percent. With over two-thirds of the
6	assets in 401(k)-style defined contribution plans in-
7	vested in equities, either directly or through mutual
8	funds, participants are exposed to increased risk and
9	lack meaningful access to independent investment
10	advise to help them better plan for their retirement.
11	(6) Currently, 401(k) plan account holders have
12	access to a self-interested or conflicted investment
13	adviser.
14	(7) In 2007, the Government Accountability Of-
15	fice concluded that conflicts of interest can have an
16	adverse affect on defined benefit and defined con-
17	tribution plans.
18	SEC. 3. INDEPENDENT INVESTMENT ADVISERS FOR INDI-
19	VIDUAL ACCOUNT PLANS.
20	(a) In General.—Section 3 of the Employee Retire-
21	ment Income Security Act of 1974 (29 U.S.C. 1002) is
22	amended by adding at the end the following new para-
23	graph:
24	"(43) Independent investment adviser.—

1	"(A) IN GENERAL.—The term inde-
2	pendent investment adviser' means, with respect
3	to an individual account plan that permits a
4	participant or beneficiary to direct the invest-
5	ment of assets in their individual account, a
6	person who—
7	"(i) is a fiduciary of the plan by rea-
8	son of the provision of investment advice
9	referred to in section 3(21)(A)(ii) by the
10	person to the plan or a participant or ben-
11	eficiary of the plan (irrespective of the
12	manner in which such advice is provided or
13	the extent to which such advice is based on
14	a computer model), and
15	"(ii) meets the requirements of either
16	subparagraph (B) or (C).
17	"(B) REQUIREMENTS APPLICABLE TO IN-
18	VESTMENT ADVISER.—An investment adviser
19	meets the requirements of this subparagraph,
20	if—
21	"(i) such adviser is—
22	"(I) registered as an investment
23	adviser under the Investment Advisers
24	Act of 1940 (15 U.S.C. 80b–1 et seq.)
25	or under the laws of the State in

1	which the adviser maintains its prin-
2	cipal office and place of business,
3	"(II) a bank or similar financial
4	institution referred to in section
5	408(b)(4) or a savings association (as
6	defined in section 3(b)(1) of the Fed-
7	eral Deposit Insurance Act (12 U.S.C.
8	1813(b)(1))), but only if the invest-
9	ment advice referred to in section
10	3(21)(A)(ii) which is provided by such
11	bank or institution is provided
12	through a trust department of the
13	bank or similar financial institution or
14	savings association which is subject to
15	periodic examination and review by
16	Federal or State banking authorities,
17	Or
18	"(III) any other person, but only
19	if every individual providing the in-
20	vestment advice referred to in section
21	3(21)(A)(ii) on behalf of such person
22	(or on behalf of any affiliate thereof)
23	is a registered representative,
24	"(ii) such adviser is not a plan invest-
25	ment provider,

1	"(iii) the fees or other compensation
2	received, directly or indirectly, by such ad-
3	viser (and any affiliate thereof) with re-
4	spect to the provision of investment advice
5	to any individual account plan or the par-
6	ticipants or beneficiaries of such a plan ei-
7	ther—
8	"(I) are not received from any
9	person or persons (or anyone affili-
10	ated with such persons) that market,
11	sell, manage or provide investments in
12	which plan assets of any individual ac-
13	count plan are invested, or
14	"(II) do not vary depending on
15	the basis of any investment option se-
16	lected, and are calculated pursuant to
17	one or more of the following bases—
18	"(aa) a flat-dollar basis,
19	"(bb) a flat percentage of
20	total plan assets basis,
21	"(cc) a flat or sliding-scale
22	percentage of the assets in a par-
23	ticipant's or beneficiary's account
24	basis, or

1 "(dd) a per-participant or
per-beneficiary account basis,
3 and
4 "(iv) such adviser provides the invest-
5 ment advice pursuant to a written arrange-
6 ment with the individual account plan
7 that—
8 "(I) provides that the investment
9 adviser is a fiduciary of the plan with
0 respect to the provision of the advice,
1 "(II) requires that the advice be
2 provided only by registered represent-
atives of the investment adviser or an
4 affiliate thereof,
5 "(III) discloses, before a reason-
6 able period prior to entering into such
7 arrangement, whether the investment
8 adviser or any affiliate thereof has
9 any material financial, referral, or
0 other relationship or arrangement
1 with a money manager, broker, other
2 client of the investment adviser or any
3 affiliate thereof, other service provider
4 to the plan, or any other entity that
5 creates or may create a conflict of in-

1	terest for the investment adviser in
2	performing services pursuant to the
3	arrangement with the plan and, if so,
4	includes a description of such relation-
5	ship or arrangement,
6	"(IV) includes a representation
7	by the investment adviser that, before
8	the arrangement was entered into (or
9	extended or renewed), the investment
10	adviser provided to the plan fiduciary
11	that has authority to cause the em-
12	ployee benefit plan to enter into (or
13	extend or renew) the arrangement a
14	written statement disclosing all fees or
15	other compensation that the invest-
16	ment adviser or any affiliate thereof
17	anticipates to receive with respect to
18	the advice during the first year, or
19	other period if less than a year, of the
20	arrangement,
21	"(V) provides that the investment
22	adviser will provide to such plan fidu-
23	ciary (and the participant and bene-
24	ficiary receiving the advice, if applica-
25	ble) a statement annually disclosing

1	all fees or other compensation that
2	the investment adviser or any affiliate
3	thereof has received with respect to
4	the advice during the prior year, and
5	"(VI) provides that the terms of
6	the arrangement required under this
7	clause and any information provided
8	under such arrangement pursuant to
9	subclauses (III) and (IV) will also be
10	furnished by the investment adviser to
11	the participant or beneficiary that is
12	the recipient of the advice.
13	"(C) ADVICE PROVIDED TO PARTICIPANTS
14	AND BENEFICIARIES UNDER AN INVESTMENT
15	ADVICE COMPUTER PROGRAM MEETING RE-
16	QUIREMENTS.—An investment adviser meets
17	the requirements of this subparagraph if the in-
18	vestment advice provided by the adviser, to the
19	extent that such advice is provided to partici-
20	pants and beneficiaries of individual account
21	plans, is provided under an investment advice
22	computer program with respect to which the re-
23	quirements of clauses (i) through (x) are met.
24	"(i) Adviser requirements.—The
25	requirements of this clause are met if the

1	investment adviser providing the invest-
2	ment advice under the program is—
3	"(I) described in subclauses (I)
4	or (II) of subparagraph (B)(i),
5	"(II) an insurance company
6	qualified to do business under the
7	laws of a State,
8	"(III) a person registered as a
9	broker or dealer under the Securities
10	Exchange Act of 1934 (15 U.S.C. 78a
11	et seq.),
12	"(IV) an affiliate of a person de-
13	scribed in any of subclauses (I)
14	through (III), or
15	"(V) an employee, agent, or reg-
16	istered representative of a person de-
17	scribed in subclauses (I) through (IV)
18	who satisfies the requirements of ap-
19	plicable insurance, banking, and secu-
20	rities laws relating to the provision of
21	the advice.
22	"(ii) Computer model.—The re-
23	quirements of this clause are met if the in-
24	vestment advice provided under the invest-

1	ment advice computer program is provided
2	pursuant to a computer model that—
3	"(I) applies generally accepted
4	investment theories that take into ac-
5	count the historic returns of different
6	asset classes over defined periods of
7	time,
8	"(II) utilizes relevant information
9	about the participant, which may in-
10	clude age, life expectancy, retirement
11	age, risk tolerance, other assets or
12	sources of income, and preferences as
13	to certain types of investments,
14	"(III) utilizes prescribed objective
15	criteria to provide asset allocation
16	portfolios comprised of investment op-
17	tions available under the plan,
18	"(IV) operates in a manner that
19	is not biased in favor of investments
20	offered by the investment adviser or
21	any person with a material affiliation
22	or contractual relationship with the
23	investment adviser, and
24	"(V) takes into account all in-
25	vestment options under the plan in

1	specifying how a participant's account
2	balance should be invested and is not
3	inappropriately weighted with respect
4	to any investment option.
5	"(iii) Certification.—
6	"(I) In general.—The require-
7	ments of this clause are met with re-
8	spect to the program if an eligible in-
9	vestment expert certifies, prior to the
10	utilization of the computer model and
11	in accordance with rules prescribed by
12	the Secretary, that the computer
13	model meets the requirements of
14	clause (ii).
15	"(II) Renewal of Certifi-
16	CATIONS.—If, as determined under
17	regulations prescribed by the Sec-
18	retary, there are material modifica-
19	tions to the computer model, the re-
20	quirements of this subparagraph are
21	met only if a certification described in
22	subclause (I) is obtained with respect
23	to the computer model as so modified.
24	"(III) ELIGIBLE INVESTMENT
25	EXPERT.—For purposes of this

1	clause, the term 'eligible investment
2	expert' means any person—
3	"(aa) which meets such re-
4	quirements as the Secretary may
5	provide, and
6	"(bb) does not have any ma-
7	terial affiliation or contractual
8	relationship with any investment
9	adviser or a related person there-
10	of (or any employee, agent, or
11	registered representative of the
12	investment adviser or related per-
13	son).
14	"(iv) Exclusivity of recommenda-
15	TION.—The requirements of this clause are
16	met with respect to the program, if—
17	"(I) the only investment advice
18	provided under the program is the ad-
19	vice generated by the computer model
20	described in clause (ii), and
21	"(II) any transaction pursuant to
22	the investment advice occurs solely at
23	the direction of the participant or
24	beneficiary.

1	"(v) Express authorization by
2	SEPARATE FIDUCIARY.—The requirements
3	of this clause are met with respect to the
4	program if the program is expressly au-
5	thorized by a plan fiduciary other than—
6	"(I) the person offering the pro-
7	gram,
8	"(II) any person that is a plan
9	investment provider with respect to
10	the plan, and
11	"(III) any affiliate of either per-
12	son described in subclause (I) or (II).
13	"(vi) Annual Audit.—The require-
14	ments of this clause are met with respect
15	to the program if an independent auditor,
16	who has appropriate technical training or
17	experience and proficiency and so rep-
18	resents in writing—
19	"(I) conducts an annual audit of
20	the program other than the computer
21	model referred to in clause (ii) which
22	is certified pursuant to clause (iii)) for
23	compliance with the requirements of
24	this subparagraph, and

1	"(II) following completion of the
2	annual audit, issues a written report
3	to the fiduciary who authorized use of
4	the program which presents its spe-
5	cific findings regarding compliance of
6	the program with the requirements of
7	this subsection.
8	For purposes of this clause, an auditor is
9	considered independent if it is not related
10	to the person offering the program to the
11	plan and is not affiliated with any person
12	providing investment options under the
13	plan.
14	"(vii) Disclosure.—The require-
15	ments of this clause are met with respect
16	to the program, if—
17	"(I) the investment adviser pro-
18	vides to the fiduciary referred to in
19	clause (v) and the participant or bene-
20	ficiary receiving investment advice
21	under the program with regard to any
22	security or other property offered as
23	an investment option, before providing
24	the advice, a written notification

1	(which may consist of notification by
2	means of electronic communication)—
3	"(aa) of the role of any
4	party that has a material affili-
5	ation or contractual relationship
6	with the investment adviser in
7	the development of the invest-
8	ment advice program and in the
9	selection of investment options
10	available under the plan,
11	"(bb) of all fees or other
12	compensation relating to the ad-
13	vice that the investment adviser
14	or any affiliate thereof is to re-
15	ceive (including compensation
16	provided by any third party) in
17	connection with the provision of
18	the advice or in connection with
19	the sale, acquisition, or holding
20	of the security or other property,
21	"(ce) of any material affili-
22	ation or contractual relationship
23	of the investment adviser or af-
24	filiates thereof in the security or
25	other property,

1	"(dd) of the manner, and
2	under what circumstances, any
3	information relating to the par-
4	ticipant or beneficiary which is
5	provided under the program will
6	be used or disclosed,
7	"(ee) of the types of services
8	provided by the investment ad-
9	viser in connection with the pro-
10	vision of investment advice by the
11	investment adviser, and
12	"(ff) that a recipient of the
13	advice may separately arrange
14	for the provision of advice by an-
15	other adviser, that could have no
16	material affiliation with, and
17	could receive no fees or other
18	compensation, in connection with
19	the security or other property,
20	and
21	"(II) at all times during the pro-
22	vision of advisory services to the par-
23	ticipant or beneficiary, the investment
24	adviser—

1	"(aa) maintains the infor-
2	mation described in subclause (I)
3	in accurate form and in the man-
4	ner described in clause (ix),
5	"(bb) provides, without
6	charge, accurate information to
7	the recipient of the advice no less
8	frequently than annually,
9	"(cc) provides, without
10	charge, accurate information to
11	the recipient of the advice upon
12	request of the recipient, and
13	"(dd) provides, without
14	charge, accurate information to
15	the recipient of the advice con-
16	cerning any material change to
17	the information required to be
18	provided to the recipient of the
19	advice at a time reasonably con-
20	temporaneous to the change in
21	information.
22	"(viii) Other conditions.—The re-
23	quirements of this clause are met with re-
24	spect to the program, if—

1	"(I) the investment adviser pro-
2	vides appropriate disclosure, in con-
3	nection with the sale, acquisition, or
4	holding of the security or other prop-
5	erty with respect to which the invest-
6	ment advice is provided under the
7	program, in accordance with all appli-
8	cable securities laws,
9	"(II) the sale, acquisition, or
10	holding occurs solely at the direction
11	of the recipient of the advice,
12	"(III) the compensation received
13	by the investment adviser and affili-
14	ates thereof in connection with the
15	sale, acquisition, or holding of the se-
16	curity or other property is reasonable,
17	and
18	"(IV) the terms of the sale, ac-
19	quisition, or holding of the security or
20	other property are at least as favor-
21	able to the plan as an arm's length
22	transaction would be.
23	"(ix) Standards for presentation
24	OF INFORMATION.—

1	"(I) In general.—The require-
2	ments of this clause are met with re-
3	spect to the program if the notifica-
4	tion required to be provided to partici-
5	pants and beneficiaries under clause
6	(vii)(I) is written in a clear and con-
7	spicuous manner and in a manner cal-
8	culated to be understood by the aver-
9	age plan participant and is sufficiently
10	accurate and comprehensive to rea-
11	sonably apprise such participants and
12	beneficiaries of the information re-
13	quired to be provided in the notifica-
14	tion.
15	"(II) Model form for disclo-
16	SURE OF FEES AND OTHER COM-
17	PENSATION.—The Secretary shall
18	issue a model form for the disclosure
19	of fees and other compensation re-
20	quired in clause (vii)(I)(bb) which
21	meets the requirements of subclause
22	(I).
23	"(x) Maintenance for 6 years of
24	EVIDENCE OF COMPLIANCE.—The require-
25	ments of this clause are met with respect

1	to the program if the investment adviser
2	who provides advice under the program
3	maintains, for a period of not less than 6
4	years after the provision of the advice, any
5	records necessary for determining whether
6	the requirements of the preceding provi-
7	sions of this subparagraph and of sub-
8	section (b)(14) have been met. A failure to
9	meet the requirements of this clause shall
10	not be considered to have occurred solely
11	because the records are lost or destroyed
12	prior to the end of the 6-year period due
13	to circumstances beyond the control of the
14	investment adviser.
15	"(D) Definitions.—For purposes of this
16	paragraph—
17	"(i) Affiliate.—The term 'affiliate'
18	means, in connection with any other per-
19	son, any person directly or indirectly
20	(through one or more intermediaries) con-
21	trolling, controlled by, or under common
22	control with such other person, or any offi-
23	cer, director, agent, or employee of, or
24	partner with, such other person.

1	"(ii) Registered representa-
2	TIVE.—The term 'registered representa-
3	tive' of another entity means a person de-
4	scribed in section 3(a)(18) of the Securi-
5	ties Exchange Act of 1934 (15 U.S.C.
6	78c(a)(18)) (substituting the entity for the
7	broker or dealer referred to in such sec-
8	tion) or a person described in section
9	202(a)(17) of the Investment Advisers Act
10	of 1940 (15 U.S.C. 80b–2(a)(17)) (sub-
11	stituting the entity for the investment ad-
12	viser referred to in such section).
13	"(iii) Plan investment pro-
14	VIDER.—The term 'plan investment pro-
15	vider' means any person that creates or
16	manages any investment in which plan as-
17	sets of the individual account plan are in-
18	vested and held in trust on behalf of such
19	plan and includes any affiliate of such per-
20	son. Such term does not include—
21	"(I) a plan sponsor (or an affil-
22	iate thereof) with respect to any in-
23	vestment created or managed by the
24	plan sponsor (or affiliate), if only em-
25	ployee benefit plans maintained by

1	such plan sponsor or an affiliate
2	thereof invest in such investments,
3	"(II) any person who makes the
4	investment available to the plan, or
5	any participant or beneficiary in the
6	plan, as a part of a portfolio of invest-
7	ment options, to the extent that the
8	investment options are created and
9	managed by a person who is not an
10	affiliate of the person making such
11	portfolio available, and
12	"(III) any person, solely by rea-
13	son of authorization by a participant
14	or beneficiary in the plan of such per-
15	son to exercise control over the assets
16	in the participant's or beneficiary's
17	account in such plan, if such assets
18	are not invested in any investments
19	created or managed by such person
20	(or an affiliate thereof).
21	"(iv) Fees or other compensa-
22	TION.—The term 'fees or other compensa-
23	tion' includes money or any other thing of
24	monetary value (for example, gifts, awards,
25	and trips) received, or to be received, di-

1	rectly from the plan or plan sponsor or in-
2	directly (i.e., from any source other than
3	the plan or the plan sponsor) by the invest-
4	ment adviser or any affiliate thereof in
5	connection with the advice to be provided
6	pursuant to the arrangement or because of
7	the investment adviser's or any affiliate's
8	position with the plan. Fees or other com-
9	pensation may be expressed in terms of a
10	monetary amount, percentage of the plan's
11	assets, or per capita charge for each par-
12	ticipant or beneficiary of the plan. The
13	manner in which compensation or fees are
14	expressed shall contain sufficient informa-
15	tion to enable the plan fiduciary to evalu-
16	ate the reasonableness of such compensa-
17	tion or fees.".
18	(b) FIDUCIARY DUTIES WITH RESPECT TO INVEST-
19	MENT ADVICE.—
20	(1) In General.—Section 404(a) of such Act
21	(29 U.S.C. 1104(a)) is amended by adding at the
22	end the following new paragraph:
23	"(3)(A) The fiduciary of an individual account plan
24	that permits a participant or beneficiary to direct the in-
25	vestment of assets in the individual account shall not ap-

point, contract with, or otherwise arrange for an investment adviser to provide investment advice referred to in section 3(21)(A)(ii) to the plan or the participant or bene-3 4 ficiary unless the investment adviser is an independent in-5 vestment adviser (as defined in section 3(43)). 6 "(B) The independent investment adviser providing investment advice to a plan or to a participant or bene-8 ficiary shall provide, before a reasonable period prior to the initial provision of the advice, a written notification— 10 "(i) of the past performance and historical 11 rates of return of the investment options available 12 with respect to the plan and comparisons of such op-13 tions to relevant benchmarks, and 14 "(ii) that the investment adviser is acting as a 15 fiduciary of the plan in connection with the provision 16 of the advice. 17 "(C) Nothing in this paragraph shall be construed to exempt a plan sponsor or other person who is a fiduciary 18 19 from any requirement of this part for the prudent selec-20 tion and periodic review of an independent investment ad-21 viser with whom the plan sponsor or other person enters into an arrangement for the provision of investment advice 23 referred to in section 3(21)(A)(ii), except that any such requirement shall not be construed to preclude reasonable reliance by the plan sponsor or other person on the rep-

- 1 resentation of any person that such person making the
- 2 representation meets the requirements of section
- 3 3(43)(A). The plan sponsor and any other person who is
- 4 a fiduciary (other than the independent investment ad-
- 5 viser) has no duty under this part to monitor the specific
- 6 investment advice given by the independent investment ad-
- 7 viser to any particular recipient of the advice and shall
- 8 not be liable under this title for any loss, or by reason
- 9 of any breach, which results from such specific investment
- 10 advice given by the independent investment adviser.
- 11 "(D) Nothing in this part shall be construed to pre-
- 12 clude the use of plan assets to pay for reasonable expenses
- 13 in providing investment advice referred to in section
- 14 3(21)(A)(ii).
- 15 "(E)(i) This paragraph shall not apply to a fiduciary
- 16 of an individual account plan that permits a participant
- 17 or beneficiary to direct the investment of assets in their
- 18 individual account in any case in which the fiduciary ap-
- 19 points, contracts with, or otherwise arranges for an invest-
- 20 ment adviser to provide investment advice referred to in
- 21 section 3(21)(A)(ii) to the plan or the participant or bene-
- 22 ficiary if, in such case, such advice—
- 23 "(I) is provided under an arrangement that
- 24 meets the requirements set forth in Advisory Opin-

1	ion 2001-09A issued under ERISA Procedure 76-1
2	(41 Fed. Reg. 36281 (Aug. 27, 1976)), or
3	"(II) is provided under an arrangement that
4	meets the requirements of any Advisory Opinion
5	issued under ERISA Procedure 76-1 or any exemp-
6	tion issued by the Secretary under section 408(a), as
7	determined under the law in effect immediately prior
8	to the enactment of the Pension Protection Act of
9	2006.
10	"(ii) The Secretary shall prescribe rules requiring
11	such reporting and disclosure as the Secretary considers
12	appropriate with respect to investment advice arrange-
13	ments permitted by reason of this subparagraph.".
14	(2) Report on prior advisory opinions and
15	EXCEPTIONS.—The Secretary of Labor shall, as
16	soon as practicable after the date of the enactment
17	of this Act—
18	(A) review each Advisory Opinion and ex-
19	ception described in section 404(a)(3)(E)(i) of
20	the Employee Retirement Income Security Act
21	of 1974 (as added by this paragraph (1)) to de-
22	termine the extent to which such Advisory
23	Opinion or exception fails to adequately serve
24	the interests of participants and beneficiaries

1	and to be adequately protective of the rights of
2	participants and beneficiaries, and
3	(B) submit a report to each House of the
4	Congress describing the extent of any such fail-
5	ure by any such Advisory Opinion or exception.
6	(c) Conforming Amendments.—Section 408 of
7	such Act (29 U.S.C. 1108) is amended—
8	(1) by striking subsection (g); and
9	(2) by striking subsection (b)(14)(B) and in-
10	serting the following:
11	"(B) the investment advice is provided by
12	an independent investment adviser (as defined
13	in section $3(43)$).".
14	(d) REGULATORY AUTHORITY.—The Secretary of
15	Labor may issue regulations providing that an investment
16	adviser can still be considered as meeting the requirements
17	of section 3(43)(B) of the Employee Retirement Income
18	Security Act of 1974 despite the receipt of a de minimus
19	amount of compensation that fails to meet the require-
20	ments of section 3(43)(B)(iii) of such Act due to the exist-
21	ence of previously existing contracts.
22	(e) Effective Date.—The amendments made by
23	this section shall apply to plan years beginning after one
24	year after the date of the enactment of this Act.