

Business Opportunities at DHS



October 2009

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From the Chairman

Greetings Friends,

I want to thank those whom were able to attend the DHS summit held during the 39th CBCF Annual Legislative Conference. It was a pleasure interacting with you and I thank you for your feedback and insight. I am confident that, together, we will continue to have a positive impact on businesses throughout the country.

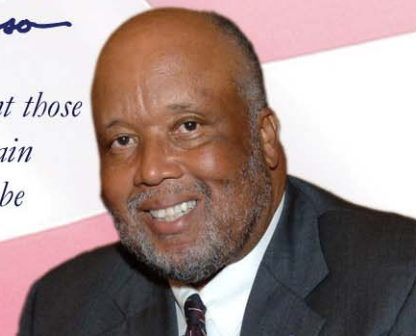
In this edition of the newsletter, we have an update on St. Elizabeths as well as other projects made available through Recovery Act funding. You will also find a snapshot of current and future opportunities with DHS in our solicitations section. We have also included important information on set-aside changes. The Committee recently designed a contractor intake form to help us identify areas where the Department can improve in its interactions with its contractors. It can be found at <http://homeland.house.gov/SiteDocuments/intake.pdf>. Please take time to learn more about it and use it.

I want you to continue to send in your ideas and feedback on the Department. Additionally, feel free to provide your suggestions on how to improve the newsletter. Do not hesitate to contact us at DHSBizOps@mail.house.gov if we can be of assistance to you.

Keep the Faith,
Bennie G. Thompson

"Securing our homeland is one of the nation's most critical needs. Artificial barriers that prevent those with good ideas from contributing to this important endeavor can no longer be permitted to remain unchecked. The kind of bureaucratic inertia that leads to limited opportunities for many must be replaced by a new spirit of service and inclusion. I am committed to ensuring expanded participation in this critical endeavor."

—Chairman Bennie G. Thompson



St. Elizabeths Update

As we have stated in earlier publications, DHS plans to consolidate its headquarters at the St. Elizabeths Hospital campus in Southeast Washington, DC. On September 9, 2009, a groundbreaking ceremony was held for the new DHS headquarters. \$650 million have been allocated to both DHS and GSA under the American Recovery and Investment Act for the consolidation of DHS headquarters to the St. Elizabeths campus.

During this consolidation, many business opportunities will arise. One upcoming opportunity is an Industry Day that will be on October 26, 2009, from 8:00am-3:00pm at the Ronald Reagan Building, 1300 Pennsylvania Avenue, NW, Washington, DC 2004. For more information about this Industry Day visit: https://www.regonline.com/gsa_stelizabethdevelopment.

We will continue to keep you updated on the St. Elizabeths consolidation. If you have any questions, visit www.dhs.gov/recovery or feel free to email us at dhsbizops@mail.house.gov.

UPCOMING EVENTS WITH DHS

Federal Procurement Conference

October 16, 2009
Washington, D.C.
Sponsor: Minority Enterprise Executive Council
For more information: <http://www.meecouncil.com/>

Government Procurement Fair

October 20, 2009
Greenbelt, MD
Sponsor: Baltimore/Washington Corridor Chamber
For more information: http://www.baltwashchamber.org/BWCC_Data/getEventDetails?eventID=699%20class=

Govlink 2009

October 20-21, 2009
Sacramento, CA
Sponsor: vFederal Technology Center
For more information: <http://www.theftc.org/govlinkconference/>

National Minority Supplier Development Council

October 25, 2009
New Orleans, LA
Sponsor: NMSDC
For more information: <http://www.nmsdc.org/nmsdc>

Looking Up and Moving Forward

October 28, 2009
Washington, DC
Sponsor: Consortium of Business Associates
For more information: <http://howtoconference.com/>

9th Annual Small, Minority, Women, and Veterans Business Owners Conference

December 9, 2009
Sponsor: Bexar Council

Annual Service Disabled Veteran Owned Business and Veteran Owned Small Business Technology Conference

October 28-29, 2009
Tampa Convention Center, Tampa, FL
For more information: info@macdillsdvosb.net or <http://www.macdillsdvosb.net/>

The Government Open Source Conference

November 4, 2009
Washington, DC
For more information: <http://goscon.org/>

3rd VSH Industry Day

November 8, 2009
Washington, DC
Sponsor: Department of Health and Human Services
For more information: <http://www.hhs.gov/osdbu/>

NASA/JPL Small Business Symposium and Awards Ceremony

Washington, DC
November 16-17, 2009
For more information: <http://acquisition.jpl.nasa.gov/boo/2009sbs/>

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Recent Development in Law Regarding Set Asides

In 2008 and 2009, the Government Accountability Office (GAO) issued decisions interpreting the laws establishing or implementing the set-asides for small businesses.

On September 19, 2009, in *International Program Group, Inc.*, GAO found that set-asides for Historically Underutilized Business Zones (HUBZone) small businesses have precedence over those for Service-Disabled Veteran-Owned Small Businesses (SDVOSBs). GAO reached this conclusion after finding that set-asides for HUBZone small businesses are mandatory (the statute establishing them uses "shall" to describe when agencies should set aside contracts for HUBZones), while set-asides for SDVOSBs are discretionary (the statute establishing them uses "may" to describe when agencies should set-aside contracts for SDVOSBs). GAO reasoned that mandatory agency actions take precedence over discretionary ones, and agencies must use a HUBZone set-aside, if possible, before using a set-aside for SDVOSBs.

Similarly, in its decision in *Mission Critical Solutions* on May 4, 2009, GAO found that HUBZone set-asides have precedence over 8(a) set-asides because the statute establishing HUBZone set-asides describes mandatory agency actions and the statute establishing the 8(a) set-asides describes discretionary actions.

In the third decision on October 8, 2008, in *Delex Systems, Inc.*, GAO addressed whether task orders and delivery orders issued under multiple-award indefinite-quantity/indefinite-delivery (ID/IQ) contracts are subject to set-asides for small businesses generally. GAO found that such orders are subject to small business set-asides because they constitute "acquisitions" and "any acquisition over \$100,000" is subject to set-asides for small businesses generally. While recommendations in the GAO decisions are not legally binding upon executive branch agencies, agencies' ability to avoid GAO's recommendations may be limited by one federal court case also recognizing the precedence of HUBZone set-asides over 8(a) set-asides. Also, the executive branch has not indicated that it will not comply with GAO's recommendations regarding set-asides under ID/IQ contracts.

DID YOU KNOW...

You can locate advance acquisition planning information at:

<http://www.fido.gov/dhs/aap/publicviewsb.asp>

You can locate current opportunities at:

<http://vsearch2.fbo.gov/servlet/SearchServlet>

You can serve as a subcontractor with a prime at DHS:

http://www.dhs.gov/xlibrary/assets/opnbiz/OSDBU-DHS_Prime_Contractors_List.pdf

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UPCOMING OPPORTUNITIES

For more information about these opportunities, please visit: <http://vsearch2.fbo.gov/servlet/SearchServlet>

Solicitation #	DHS Office/ Agency	Project	Point of Contact	Response Date
HSCG3809Q200149	USCG	Technical Representative// Sustaining Engineering Services	Gail F. Payne gail.f.payne@uscg.mil	October 30, 2009
HSQDC-09-BAA09-17	DHS Office of Procurement Operations	Time Recorded Ubiquitous Sensor Technologies (TRUST)	Nancy Hoffman nancy.hoffman@associates.dhs.gov	November 09, 2009
HSCEEC-10-Q-00001	ICE	CCTV Equipment for Customs and Border Patrol	Michelle A. Duffy michelle.duffy@dhs.gov	November 16, 2009
HSCEEH-10-Q-00001	ICE	Purchase and Maintenance of Non-Intrusive Inspection Systems	Peter J Andrews peter.andrews@dhs.gov	October 23, 2009
20052322	CBP	General Maintenance Worker - Jacksonville Air and Marine Branch	John Fales john.fales@dhs.gov	October 22, 2009
HSFEMS-09-R-0011	FEMA	Audit Services	Fay L. Miley fay.miley@dhs.gov	November 10, 2009
HSCG33-10-Q-6ZM002	USCG	Furnace Maintenance	Tim J. Price tim.j.price@uscg.mil	October 27, 2009
RFQ2110JON ESBEACH	USCG	Air Conditioning System	Michael G. Levels Michael.g.levels@uscg.mil	October 20, 2009
HSCG38-09-Q-200134	USCG	Traffic Alert and Collision Avoidance System Repair for HH-65C USCG Helicopter	Keith E. Hoffman keith.e.hoffman@uscg.mil	November 16, 2009

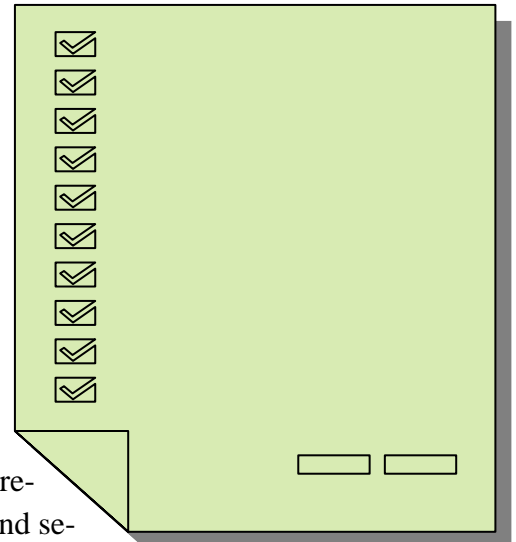
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Intake Form, Highlights Contractors' Experiences

The Committee on Homeland Security is dedicated to providing contracting information and facilitating opportunities for all businesses to contract with the Department of Homeland Security. The Committee wants to stay informed of the needs and concerns which all businesses face when contracting with the federal government.

In order to help meet those needs and concerns, the Committee has created a contracting intake form to assist business owners with homeland security opportunities. The form will assist us in monitoring the progress of contractors and their dealings with the Department. The form can also be utilized to inform the Committee of contracting issues and barriers encountered by your business. Finally, the form will also provide the Committee with accurate and up-to-date information so that we can streamline your requests promptly. The Committee remains committed to the business community and other homeland security partners through our ongoing outreach efforts.

The contracting intake form may be accessed at <http://homeland.house.gov/SiteDocuments/intake.pdf>



HELPFUL LINKS

“How to Do Business with the Department”
http://www.dhs.gov/xopnbiz/editorial_0421.shtm

DHS Organizational Chart
http://www.dhs.gov/xabout/structure/editorial_0644.shtm

OSDBU Contacts
http://www.dhs.gov/xopnbiz/smallbusiness/gc_1178570919850.shtm

Statistics on DHS Small Business
Performance
<http://www.sba.gov/aboutsba/sbaprograms/goals/index.html>

Report Contract Bundling
http://www.sba.gov/aboutsba/sbaprograms/gc/gc_bundling.html

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FORECASTING OPPORTUNITIES

For more information about these opportunities, please visit: <http://www.fido.gov/dhs/aap/publicviewsb.asp>

NAICS Code	DHS Office/Agency	Project	Point of Contact
333611	USSS	Preventative maintenance for emergency generators at the James J. Rowley Training Center, Laurel, MD. Base year plus 4 one-year options.	Danielle Donaldson danielle.donaldson@uss.s.dhs.gov
562910	USCG	Hurricane debris removal - Louisiana	Michelle Blake michelle.m.blake@uscg.mil
541519	DHS HQ	The Acquisition Systems Branch intends to procure support services for various enterprise systems.	Pamela Campbell pamela.campbell@dhs.gov
236220	USCG	Relocate Station to Buoy Shed at Sector Sault Ste. Marie	James E. Dinda james.e.dinda@uscg.mil
238210	USCG	Repair or Replace switchgears at sector San Diego, CA	Jeff Cross jeffery.a.cross@uscg.mil
921190	CBP	Data entry services	Erin Schwam erin.schwam@dhs.gov
541712	DHS HQ	SBI Systems Engineering/Modeling & Simulation (Basic)	Melissa Ho sandt.bordersmaritime@dhs.gov
541513	DHS HQ	Freedom of Information and Privacy Act Processing Systems (FIPS) Proj. Mgmt, and O&M Support	Paul Shannon paul.shannon@dhs.gov
561621	ICE	Security equipment upgrade and installation, DC	Michelle Duffy michelle.duffy@dhs.gov
541330	USCG	USCG Academy AE Design Services	Jean Bretz Jean.m.bret@uscg.mil
541712	DHS HQ	Routing Topology and Network Reliability Dataset Project	Brendon Gibson S&TCID@dhs.gov

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MBDA Allocates Nearly \$1 Million to Minority Business Centers to Increase Minority Businesses' Access to Recovery Act Contracting Opportunities

Seven Local Centers Receive Funds

Washington, D.C. (October 6, 2009) – The U.S. Commerce Department's Minority Business Development Agency (MBDA) today allocated a total of \$900,000 to seven minority business centers across the country to increase minority business access to American Recovery and Reinvestment Act (ARRA) contracting opportunities.

"Minority-owned firms play a significant role in the nation's economic growth," MBDA National Director David Hinson said. "President Obama and the entire Administration are committed to ensuring that minority businesses receive their fair share of contracts in rebuilding our economy. This effort is designed to put them into a position to do just that."

The Minority Business Centers, located in [Mesa, AZ](#); [Bismarck, ND](#); [New Orleans, LA](#); [Durham, NC](#); [San Jose, CA](#); [Detroit, MI](#) and [Philadelphia, PA](#) will enhance the nationwide effort to create jobs, jumpstart growth and transform the economy for the 21st century.

The funding will allow each center to hire at least one business development specialist to focus exclusively on ARRA to ensure minority businesses have access to federal, state and local contracting opportunities.

The Administration recommends that minority businesses throughout the country take the following steps to ensure they are prepared to take advantage of ARRA opportunities:

- Register in the Central Contracting Registry (CCR) www.ccr.gov.
- Visit your local MBDA minority business center and register in the Phoenix Opportunity Database at www.mbda.gov.
- Make contacts, build relationships and form strategic alliances. Some contracts may be large or bundled, but by building strategic partnerships with other companies, smaller businesses can still be part of the work.

Along with adding business development specialists in strategic markets, MBDA will hold or participate in hundreds of ARRA related events to share information on government contracting opportunities at the federal, state and local levels.

Minority business owners can find out more about ARRA-related events and contracting opportunities by visiting www.fedbizopps.gov or www.recovery.gov. Minority business owners should visit www.mbda.gov for more information.

We're Here to Serve You!

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