CMS Medicaid UPL Template Training for States:

Nursing Facility and Intermediate Care Facility

Presented by: Truven Health Analytics, an IBM Company

December 6, 2017



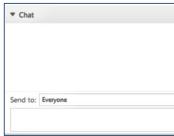


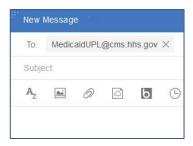


Asking Questions During the Training Session

Questions are expected as a result of this training. To better manage the communication between the presenters and the attendees, the following three methods for asking questions will be utilized:

- Questions sent via the WebEx Chatbox should be sent to "All Panelists" and should only be used for:
 - Nationwide (Global template related) issues
 - WebEx technical questions
 - Slide-specific or variable-specific questions
- The UPL Mailbox should be used for:
 - State-specific submission questions
 - Questions related to submission source data
 - Policy questions
- The **Raise Hand feature** should be used to ask questions during the Q&A sessions. This feature will only be available to you if your audio is linked with your WebEx.













UPL Demonstration Templates Overview

	D	emonstratio	on Type	
Service Type	Cost	Cost RUGs Other/P		Number of Templates
Nursing Facility	Х	X	Х	3
Intermediate Care Facility			Х	1

- To assist states in meeting the requirement to submit annual UPL demonstrations CMS created reporting templates organized by UPL methodology for each of the services listed above
- Other provider types include (not for this training session):
 - Inpatient (IP)
 - Outpatient (OP)
 - Psychiatric Residential Treatment Facility (PRTF)
 - Institution for mental diseases (IMD)
 - Clinic
 - Physician







UPL Template - Contents

- Full template workbooks include:
 - Overview and instructions
 - Data dictionary
 - Demonstration specific template
 - Variable Number
 - Variable Name
 - Data source and calculation description
- All templates include the following sections:
 - 100 Series: Identification information
 - 200 Series: Cost or Medicare payments (basis of the UPL)
 - 300 Series: Medicaid payments and service volumes
 - 400 Series: Calculation of UPL and UPL gap amount







Completing the Templates: 9 Steps

Step	Description						
1	Open the appropriate Microsoft® Excel-based service type template workbook						
2	Choose the UPL template for the selected demonstration method						
3	Copy the service type template into state UPL submission workbook						
4	Populate the 100 Level Data Series						
5	Populate the 200 Level Data Series – Basis of the UPL						
6	Populate the 300 Level Data Series – Medicaid Payments and Service Volumes						
7	Medicaid Inflation						
8	UPL Inflation						
9	Adjustments to the UPL and UPL Gap Calculation						







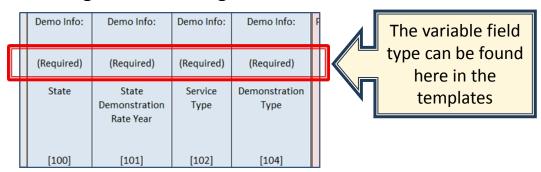
Explanation of Template Steps and Data Series

Variable Designations

Every Variable, in every template, is designated as one of the three fields in the table below.

Field Type	Field Description
Provide if Applicable (PIA)	Values should be provided if they apply to your state's methodology
Required	Variables deemed as necessary by CMS
Calculated	Variables are dependent upon entries into the Required Variables and are calculated automatically by the template

Finding the Field Designations

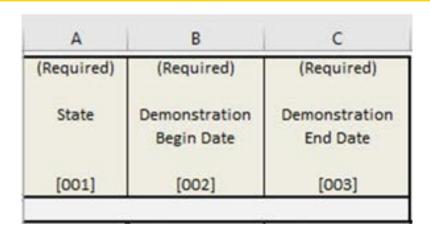








Template Header



- The template header section is located in the top left corner of all templates
- This section is required and should be filled out by the state
- The dates listed in Variable 002 and 003 should be the start and end dates for your state demonstration
 - For example, if this is your state fiscal year 2016 submission, Variable 002 would contain 07/01/2015 and Variable 003 would contain 06/30/2016
- The purpose of this section is to ensure that the state submission contains no gaps from year to year







Step 1 - Open the Templates

В	С	D	E	F	G	Н
Demo Info:	Demo Info:	Demo Info:	Demo Info:	Provider Info:	Provider Info:	Provider Info:
(Required)	(Required)	(Required)	(Required)	(PIA)	(PIA)	(Required)
State	State Demonstration Rate Year	Service Type	Demonstration Type	Other State Provider ID Number	National Provider ID (NPI)	Medicare Certification Number (Medicare ID)
[100]	[101]	[102]	[104]	[105]	[109]	[112]
Overview 8	k Instructions	Data D	ictionary	NF Cost N	IF RUGs N	NF Per Diem

Once the appropriate template is open, the user will find:

- Overview & Instructions tab
- Data Dictionary tab
- 5 tabs in the NF workbook, and 3 tabs in the ICF workbook







Step 2 – Choose your Template and Methodology Type

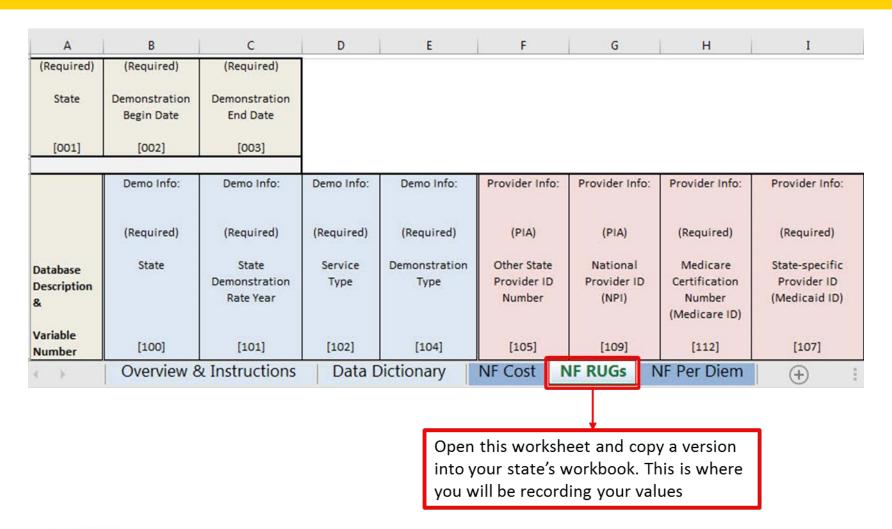
В	С	D	E	F	G	Н
Demo Info:	Demo Info:	Demo Info:	Demo Info:	Provider Info:	Provider Info:	Provider Info:
(Required)	(Required)	(Required)	(Required)	(PIA)	(PIA)	(Required)
State	State Demonstration Rate Year	Service Type	Demonstration Type	Other State Provider ID Number	National Provider ID (NPI)	Medicare Certification Number (Medicare ID)
[100]	[101]	[102]	[104]	[105]	[109]	[112]
Overview 8	k Instructions	Data D	ictionary	NF Cost N	IF RUGs I	NF Per Diem







Step 3 – Copy the Template into the Submission Workbook









Creating a Notes Tab

Creation of a Notes tab is not required, however it is a best practice. It serves as a place to put additional information and explanations for specific variables within the template, and can be useful as a reference for future UPL submissions.

- A notes tab should include:
 - A Variable Number column
 - A Notes column

Notes Tab Example:

	Α	В	С
1	Template	Variable Number	Reviewer Note
2	Cost		NSGO facilities use a Cost methodology
3	Cost	313.1 - Medicaid Supplemental Payment Per Diem	Supplemental payments are classified as Special Rate Payments
4	Cost	314.1 - Adjustment to Medicaid Per Diem #1	Per diem rate for pharmacy, x-ray and lab
5	Cost	308 - Medicaid Inflation Factor	Medicaid payments are not inflated
6	Cost	405 - UPL Inflation Factor	The UPL is inflated
7	RUGs		Private and SGO facilities use the RUGs methodology
8	RUGs	313.1 - Medicaid Supplemental Payment Per Diem	Supplemental payments are classified as Special Rate Payments
9	RUGs	314.1 - Adjustment to Medicaid Per Diem #1	Per diem rate for pharmacy, x-ray and lab
10	RUGs	308 - Medicaid Inflation Factor	Medicaid payments are not inflated
11	RUGs	405 - UPL Inflation Factor	The UPL is not inflated

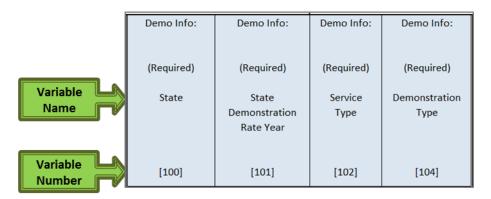






Populate the 100 Series Data Elements: Demonstration and Hospital-Level Identification Information

Nursing Facility and ICF



Provider Info:	Provider Info:	Provider Info:	Provider Info:	Provider Info:	Provider Info:	Provider Info:
(PIA)	(PIA)	(Required)	(Required)	(Required)	(Required)	(PIA)
Other State Provider ID Number	National Provider ID (NPI)	Medicare Certification Number (Medicare ID)	State-specific Provider ID (Medicaid ID)	Provider Name	Ownership Category Type	Urban / Rural Location
[105]	[109]	[112]	[107]	[108]	[110]	[115]

Required Variables:

- State (Variable 100) (enter twocharacter abbreviation)
- State Demonstration Rate Year (Variable 101)
- Service Type (Variable 102)
- Demonstration Type (Variable 104)
- Medicare Certification Number (Medicare ID) (Variable 112)
- State-Specific ID Number (Medicaid ID) (Variable 107)
- Provider Name (Variable 108)
- Ownership Category Type (Variable 110)

Provide if Applicable:

- Other State Provider ID Number (Variable 105)
- National Provider ID (NPI) Number (Variable 109)
- Urban/Rural Location (Variable 115) – Only for Nursing Facility templates







Populate the 200 Series Data Elements: Basis of the UPL (1 of 3)

Cost-based (Nursing Facility)

MCR Info:	MCR Info:	MCR Info:	MCR Info:	MCR Info:	MCR Info:	MCR Info:
(Required)	(Required)	(Required)	(Required)	(Required)	(Required)	(Calculated)
Medicare Cost Report Begin Date (DOS)	Medicare Cost Report End Date (DOS)	Medicare Cost Report Filing Status	Medicare Per Diem	Adjustments to Medicare Per Diem #1	Adjustments to Medicare Per Diem #2	Total Cost Per Diem
[200.1]	[200.2]	[202]	[211]	[212.1]	[212.2]	[215]

Notes:

All 200 level data must be entered on a per diem basis

Step 5A: If using a Cost template:

Required Variables:

- Medicare Per Diem (Variable 211)
- Adjustments to Medicare Per Diem #1 (Variable 212.1)
- Adjustments to Medicare Per Diem #2 (Variable 212.2)

Calculated Variable:

 Total Cost Per Diem (Variable 215) (calculated as the sum of Variable 211, Variable 212.1, and Variable 212.2)







Populate the 200 Series Data Elements: Basis of the UPL (2 of 3)

RUGs-based (Nursing Facility)

MCR Info:	MCR Info:	MCR Info:	MCR Info:	MCR Info:	MCR Info:	MCR Info:	MCR Info:
(Required)	(Required)	(Required)	(PIA)	(Required)	(Required)	(Required)	(Calculated)
Medicare RUGs Type / Version	Medicare RUGs Rate - Effective Begin Date	Medicare RUGs Rate - Effective End Date	Medicare Days	Average Medicare RUGs Rate Per Diem	Adjustment #1 to RUGs Rate	Adjustment #2 to RUGs Rate	Total Medicare RUGs Per Diem
[217]	[218.1]	[218.2]	[210]	[216]	[219.1]	[219.2]	[222]

Step 5B: If using a RUGs template: Required Variables:

- Average Medicare RUGs Rate Per Diem (Variable 216)
- Adjustment #1 to RUGs Rate (Variable 219.1)
- Adjustment #2 to RUGs Rate (Variable 219.2)

Calculated Variable:

 Total Medicare RUGs Per Diem (Variable 222) (Calculated as the sum of Variable 216, Variable 219.1, and Variable 219.2)

Per Diem-based (Nursing Facility)

MCR Info:	MCR Info:	MCR Info:	MCR Info:	MCR Info:	MCR Info:	MCR Info:	MCR Info:
(Required)	(Required)	(Required)	(Required)	(Required)	(Required)	(Calculated)	(Required)
Medicare Cost Report Begin Date (DOS)	Medicare Cost Report End Date (DOS)	Medicare Cost Report Filing Status	Medicare Per Diem	Adjustments to Medicare Per Diem #1	Adjustments to Medicare Per Diem #2	Total Per Diem Payments	Case Mix Index (CMI)
[200.1]	[200.2]	[202]	[211]	[212.1]	[212.2]	[222]	[207]

Step 5C: If using a Per Diem template: Required Variables:

- Medicare Per Diem (Variable 211)
- Adjustments to Medicare Per Diem #1 (Variable 212.1)
- Adjustments to Medicare Per Diem #2 (Variable 212.2)
- Case Mix Index (CMI) (Variable 207)

Calculated Variables:

 Total Per Diem Payments (Variable 222) (Calculated as the sum of Variable 211, Variable 212.1, and Variable 212.2)







Populate the 200 Series Data Elements: Basis of the UPL (3 of 3)

ICF

Ī	MCR Info:	MCR Info:	MCR Info:	MCR Info:	MCR Info:	MCR Info:	MCR Info:
	(Required)	(Required)	(Required)	(Required)	(Required)	(Required)	(Calculated)
	Source of UPL or Cost Report Data	Medicare Cost Report Begin Date	Medicare Cost Report End Date	Medicare Per Diem	Adjustments to Medicare Per Diem #1	Adjustments to Medicare Per Diem #2	Total Costs Per Diem
	[224]	[200.1]	[200.2]	[211]	[212.1]	[212.2]	[215]

Step 5D: If using an ICF template: Required Variables:

- Medicare Per Diem (Variable 211)
- Adjustments to Medicare Per Diem #1 (Variable 212.1)
- Adjustments to Medicare Per Diem #2 (Variable 212.2)

Calculated Variable:

 Total Costs Per Diem (Variable 215) (Calculated the sum of Variable 211, Variable 212.1, and Variable 212.2)







Populate the 300 Series Data Elements: Medicaid Payment and Service Volume Information (1 of 2)

- Medicaid payment and service volume for each hospital that will be compared to the Medicare UPL
 - Base year Medicaid charges, Medicaid payments, and Medicaid service volume
 - Beginning and end dates for the base year data time period (based on Date of Service)

Step 6A (1 of 2): If using a Cost-based or RUGs-based Template (Nursing Facility) or ICF Template:

MCD Info:	MCD Info:	MCD Info:	MCD Info:	MCD Info:	MCD Info:
(Required)	(Required)	(Required)	(Required)	(Required)	(Required)
Time Period of Medicaid Days - Begin Date	Time Period of Medicaid Days - End Date	Medicaid Days	Time Period of Medicaid Rates - Begin Date	Time Period of Medicaid Rates - End Date	Medicaid Regular Payment Per Diem
[300.1]	[300.2]	[310]	[311.1]	[311.2]	[312]

Step 6A (2 of 2): If using a Cost-based or RUGs-based Template (Nursing Facility) or ICF Template:

MCD Info:	MCD Info:	MCD Info:	MCD Info:	MCD Info:	MCD Info:
(Required)	(Required)	(Required)	(Required)	(Required)	(Calculated)
Medicaid	Medicaid	Medicaid	Adjustment to	Adjustment to	Total Medicaid
Supplemental	Supplemental	Supplemental	Medicaid	Medicaid	Supplemental Payments
Payment	Payment Per Diem	Payment Per	Per Diem #1	Per Diem #2	Per Diem with
Per Diem	(GME/Training)	Diem (Other)			Adjustments
[313.1]	[313.2]	[313.3]	[314.1]	[314.2]	[317]







Populate the 300 Series Data Elements: Medicaid Payment and Service Volume Information (2 of 2)

Step 6B (1 of 2): If using a Per Diem-based Template (Nursing Facility):

MCD Info:	MCD Info:	MCD Info:	MCD Info:	MCD Info:	MCD Info:
(Required)	(Required)	(Required)	(Required)	(Required)	(Required)
Time Period of Medicaid Days - Begin Date	Time Period of Medicaid Days - End Date	Medicaid Days	Time Period of Medicaid Rates - Begin Date	Time Period of Medicaid Rates - End Date	Medicaid Regular Payment Per Diem
[300.1]	[300.2]	[310]	[311.1]	[311.2]	[312]

Step 6B (2 of 2): If using a Per Diem-based Template (Nursing Facility):

MCD Info:	MCD Info:	MCD Info:	MCD Info:	MCD Info:	MCD Info:	MCD Info:
(Required)	(Required)	(Required)	(Required)	(Required)	(Calculated)	(Required)
Medicaid Supplemental Payment Per Diem	Medicaid Supplemental Payment Per Diem (GME/Training)	Medicaid Supplemental Payment Per Diem (Other)	Adjustment to Medicaid Per Diem #1	Adjustment to Medicaid Per Diem #2	Total Medicaid Supplemental Payments Per Diem with Adjustments	Medicaid Case Mix Index (CMI)
[313.1]	[313.2]	[313.3]	[314.1]	[314.2]	[317]	[305]







Identifying Supplemental Payments

 According to the Medicaid Budget and Expenditure System (MBES), supplemental payments are defined as follows:

Supplemental Payments:

- These are payments made in addition to the standard fee schedule or other standard payment for those services.
- These payments are separate and apart from regular payments and are based on their own payment methodology.
- Supplemental payments **cannot** be inflated by an inflation factor as opposed to base payments, which may be inflated.
- Payments may be made to all providers or targeted to specific groups or classes of providers. Groups may be defined by ownership type (state government owned, non-state government owned, or private) and/or by the other characteristics, e.g., caseload, services, or costs.

Graduate Medical Education:

- GME payments include supplemental payments for direct medical education (DME) (i.e. costs of training physicians such as resident and teaching physician salaries/benefits, overhead and other costs directly related to the program) and indirect medical education (IME) costs hospitals incur for operating teaching programs.
- Report all supplemental payments for DME and IME that are provided for in the State plan.
- Supplemental payments must be provided on a per facility basis. Lump supplemental payments are not permitted

Source: MBES CBES Category of Service Line Definitions for the 64.9 Base form. (2012). Centers for Medicare & Medicaid Services.







Step 7: Medicaid Inflation

Populate the 300 Series Data Elements: Medicaid Payment and Service Volume Information (cont.)

- Medicaid payments inflated to demonstration year
 - Medicaid payment rate inflation from base year to rate year, description of inflation factor, and other adjustments

Step 7: If using a Nursing Facility or ICF Template:

MCD Inflated	MCD Inflated	MCD Inflated	MCD Inflated	MCD Inflated
Payment Info:	Payment Info:	Payment Info:	Payment Info:	Payment Info:
(PIA)	(Required)	(Required)	(Calculated)	(Calculated)
Medicaid	Medicaid	Other	Inflated and	Total Medicaid
Inflation	Inflation	Adjustment	Adjusted	Payments
Factor Type	Factor	to Medicaid	Medicaid Payment	
\$3°		Payments	Per Diem	
[307]	[308]	[309]	[315]	[316]

Note for NF and ICF Templates:

- Variable 315 is calculated as (Variable 312 * Variable 308 * Variable 309) + Variable 317. Only Medicaid Regular Payments (Variable 312) are inflated.
- Variable 316 is calculated as (Variable 315 * Variable 310)







Step 8: Calculation of UPL Amount and UPL Inflation

Populate the 400 Series Data Elements: Medicare UPL, Inflation, and Other Adjustments to UPL

- In this section of the template, the Medicaid UPL amount is calculated based on your inputs
- Trending for inflation should be done from mid-point to mid-point (Here is a link to the <u>CMS</u>
 <u>Market Basket</u> Website)
- Inflation is applied: UPL inflation factor and description of inflation factor

Step 8A: If using a Cost-based or RUGs-based Template (Nursing Facility) and ICF Template:

UPL Calc Info:	UPL Calc Info:	UPL Calc Info:	UPL Calc Info:
(PIA)	(Required)	(Calculated)	(Calculated)
UPL Inflation	UPL Inflation	Inflated	Inflated UPL
Factor Type	Factor	UPL Per Diem	Amount
[404]	[405]	[400]	[406]

Step 8B: If using a Per Diem-based Template (Nursing Facility):

UPL Calc Info:	UPL Calc Info:	UPL Calc Info:	UPL Calc Info:	UPL Calc Info:
(Calculated)	(PIA)	(Required)	(Calculated)	(Calculated)
Medicaid UPL Per Diem	UPL Inflation Factor Type	UPL Inflation Factor	Inflated UPL Per Diem	Inflated UPL Amount
[410]	[404]	[405]	[400]	[406]

Note for Per Diem Template:

 Variable 410 is calculated as Total Per Diem Payments * (Medicaid CMI / CMI)

Step 9: Adjustments to the UPL Amount and UPL Gap Calculation

- Medicaid Provider Tax Cost (Variable 401) is only included in the cost-based and ICF templates
- UPL gap calculated as (inflated Medicare UPL inflated Medicaid payments) (Variable 403 Variable 316)
- Variable 408 is for possible adjustments made by the state to the UPL gap amount

Step 9A: If using a Cost-based Template (Nursing Facility) or ICF Template:

UPL Adjustment Info:	UPL Adjustment Info:	UPL Adjustment Info:	UPL Gap Info:	UPL Gap Info:	UPL Gap Info:
(Required)	(Required)	(Calculated)	(Calculated)	(Required)	(Calculated)
Medicaid Provider Tax Cost	Other Adjustments to the UPL Amount	Adjusted Medicare UPL Amount	UPL Gap Amount	Adjustment to the UPL Gap	Adjusted UPL Gap
[401]	[402]	[403]	[407]	[408]	[409]

Step 9B: If using a RUGs-based or Per Diem-based Template (Nursing Facility):

UPL Adjustment Info:	UPL Adjustment Info:	UPL Gap Info:	UPL Gap Info:	UPL Gap Info:
(Required)	(Calculated)	(Calculated)	(Required)	(Calculated)
Other Adjustments to the UPL Amount	Adjusted Medicare UPL Amount	UPL Gap Amount	Adjustment to the UPL Gap	Adjusted UPL Gap
[402]	[403]	[407]	[408]	[409]

Questions

We will answer questions for the next **5-10 minutes**.

- If you would like to ask a slide or template related question, please go to the <u>WebEx Raise Hand Feature</u>. Your name will be called, the moderator will unmute your line, and you may ask your question.
- If you have a state-specific question, please send your questions, and any relevant attachments to the UPL Mailbox (MedicaidUPL@cms.hhs.gov)
- If we do not get to your question, please draft your question in an e-mail and send to the UPL Mailbox (<u>MedicaidUPL@cms.hhs.gov</u>)



To ask questions during this time, please click the raise hand icon







UPL Demonstration Example #1 - RUGs

Naming Convention for Completed UPL Demonstrations

- The intention of the UPL naming convention is to be descriptive for the reviewer as well as assist the development team in tracking completed demonstrations, which feed the SAS automation program
- The format for the UPL naming convention is as follows:

```
UPL_<Demo Yr Rng>_<Svc Typ Abbr>_R<Region Num>_<State Abbr>_01.xls
```

- Demo Yr Rng Demonstration Year Range of the Submission (20170701-20180630)
- Svc Typ Abbr Service Type Abbreviation (IP, OP, NF, ICF, PRTF, IMD, CLNC, PHYS)
- Region Num Two-Digit Region Number (01, 02, 03, 04, 05, 06, 07, 08, 09, 10)
- State Abbr Two character State Abbreviation (AL, AZ, CO, CT,...,TX, UT, WV, WY)
- Examples
 - UPL_20160701-20170630_IP_R04_AL_01.xlsx
 - UPL 20160901-20170831 PRTF R02 NJ 01.xlsx
 - UPL_20170101-20171231_CLNC_R09_CA_01.xlsx

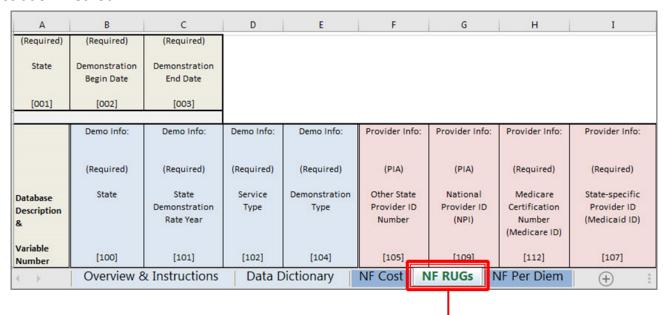






RUGs-Based Example: Steps 1 and 2

- Step 1: Open the appropriate Template Workbook
- Step 2: Choose the UPL template for the selected demonstration method



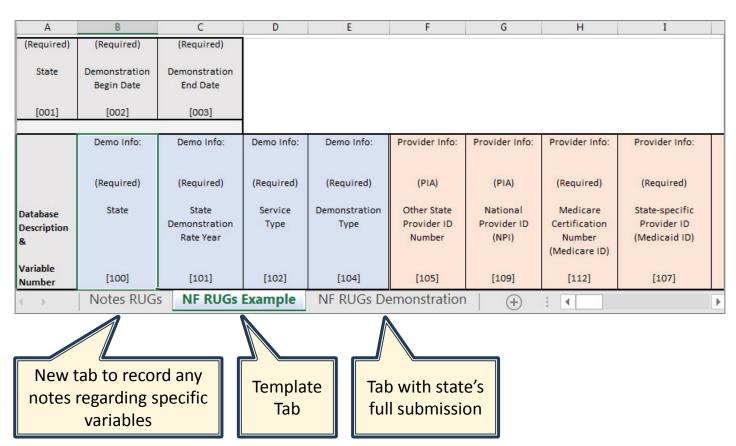
Open this worksheet and copy a version into your state's workbook. This is where you will be recording your values







 Step 3: Move the template into the workbook containing the state UPL submission

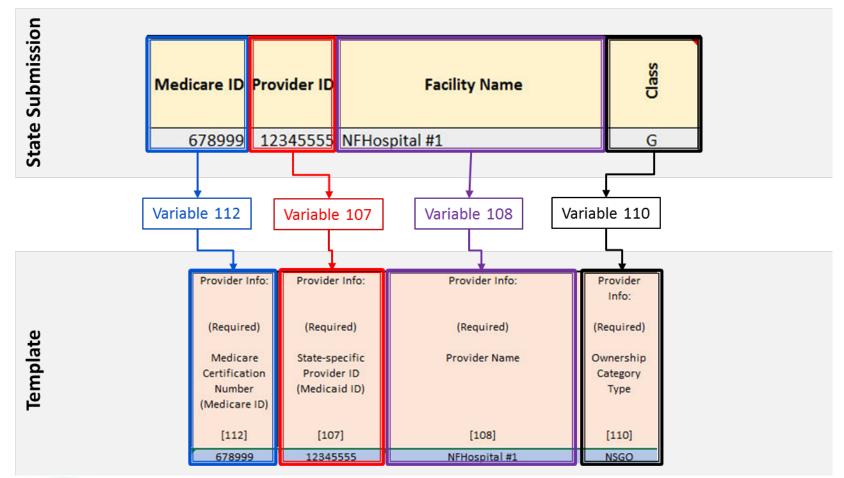








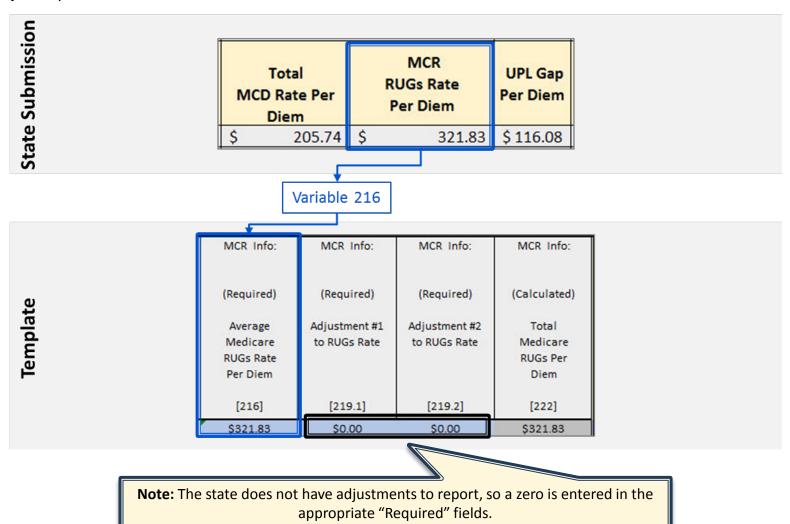
• **Step 4:** Populate the 100 Level Data Series





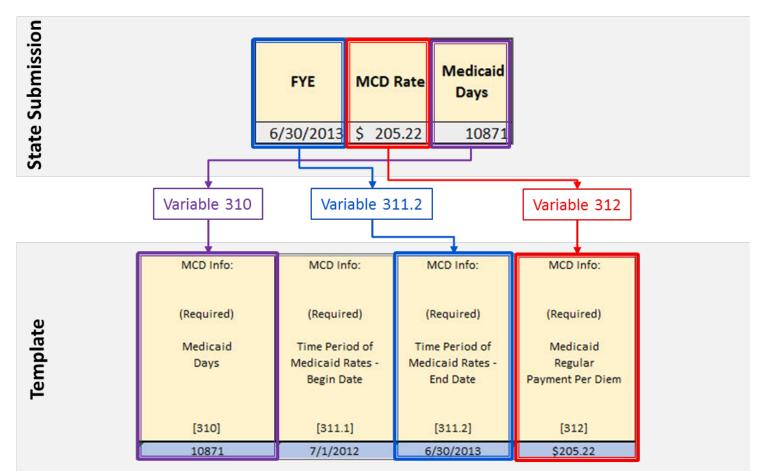


Step 5: Populate the 200 Level Data Series—Basis of the UPL



RUGs-Based Example: Step 6 (1 of 2)

• **Step 6:** Populate the 300 Level Data Series—Medicaid Payments and Service Volumes



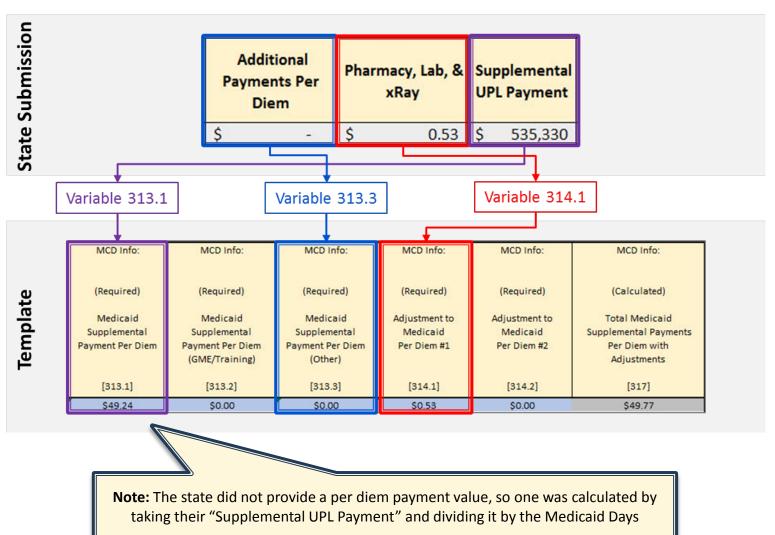






RUGs-Based Example: Step 6 (2 of 2)

• **Step 6:** Populate the 300 Level Data Series—Medicaid Payments and Service Volumes



• Step 7: Medicaid Inflation

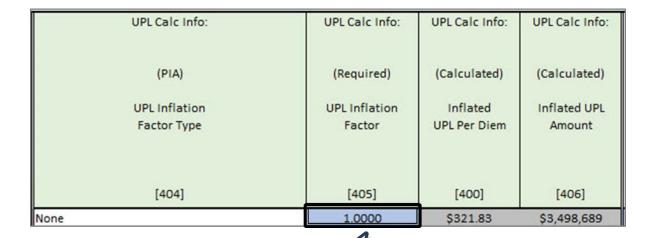
MCD Inflated	MCD Inflated	MCD Inflated	MCD Inflated	MCD Inflated
Payment Info:	Payment Info:	Payment Info:	Payment Info:	Payment Info:
(PIA)	(Required)	(Required)	(Calculated)	(Calculated)
Medicaid	Medicaid	Other	Inflated and	Total
Inflation	Inflation	Adjustment	Adjusted	Medicaid
Factor Type	Factor	to Medicaid Payments	Medicaid Payment Per Diem	Payments
[307]	[308]	[309]	[315]	[316]
None	1.0000	1.0000	\$254.99	\$2,772,035

Note: The state does not have a Medicaid inflation factor or additional adjustments to the Medicaid base Payments, so a value of "1.000" is entered into this required field.





• **Step 8:** UPL Inflation



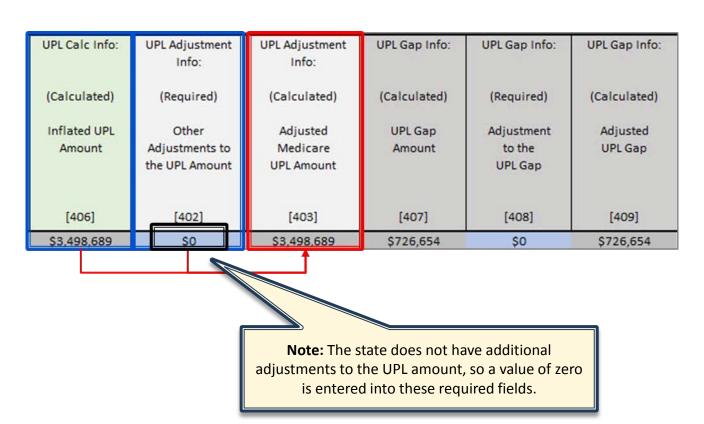
Note: The state does not have a UPL inflation factor, so a value of "1.000" is entered into this required field.





RUGs-Based Example: Step 9 (1 of 3)

• Step 9: Adjustments to the UPL



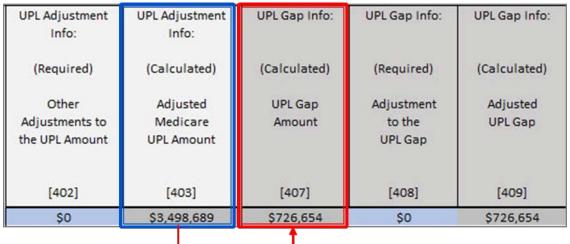


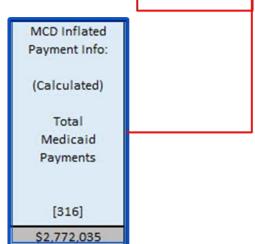




RUGs-Based Example: Step 9 (2 of 3)

Step 9: UPL Gap Calculation





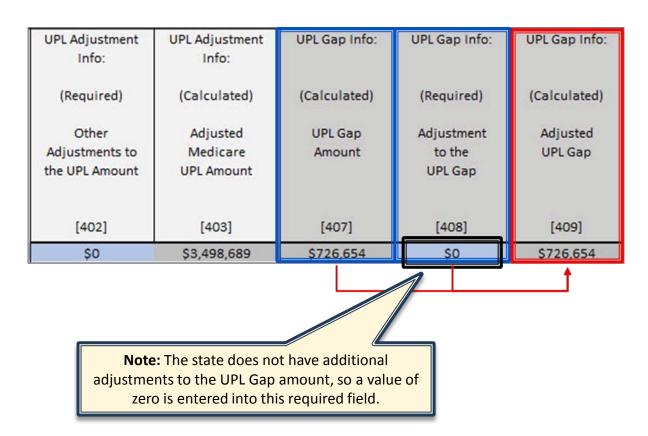






RUGs-Based Example: Step 9 (3 of 3)

• Step 9: Adjustments to the UPL Gap





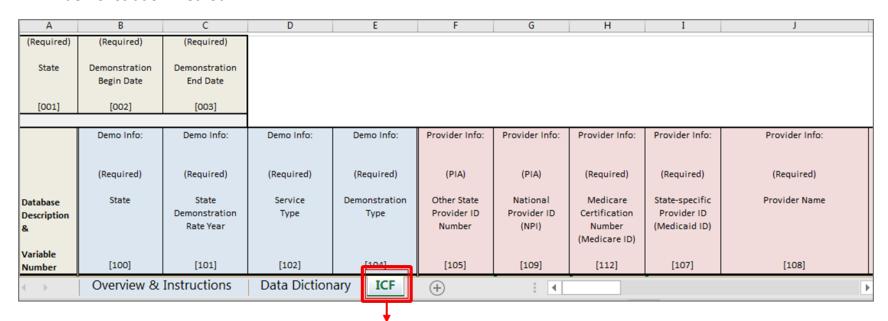




UPL Demonstration Example #2 – ICF

ICF Example: Steps 1 and 2

- Step 1: Open the appropriate Template Workbook
- Step 2: Choose the UPL template for the selected demonstration method

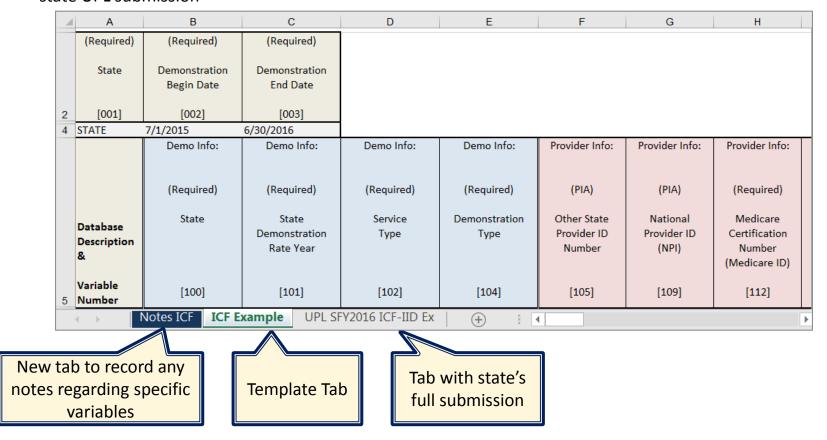


Open this worksheet and copy a version into your state's workbook. This is where you will be recording your values





 Step 3: Move the template into the workbook containing the state UPL submission

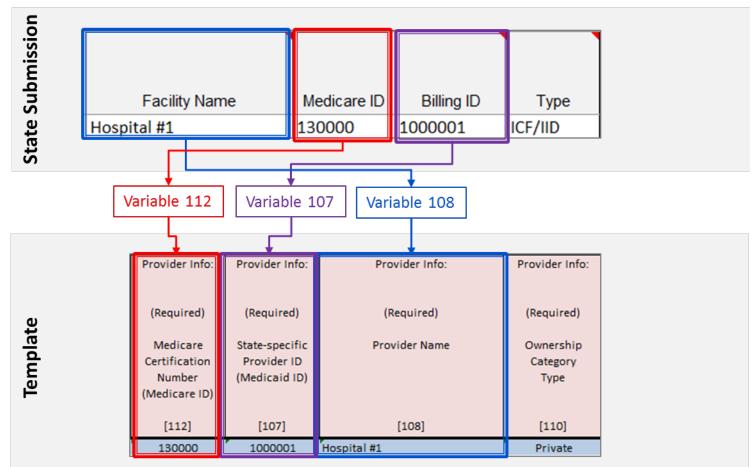








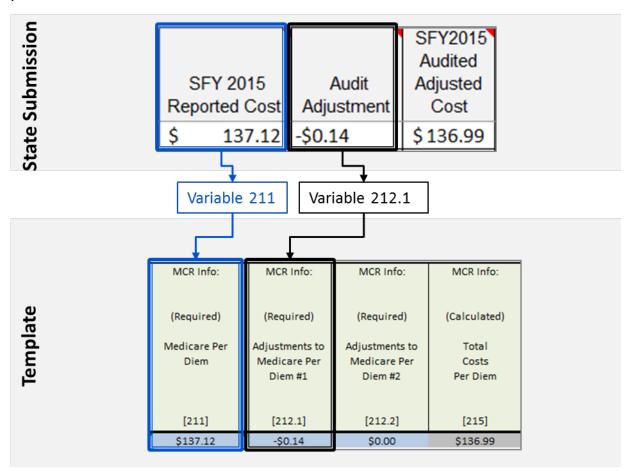
Step 4: Populate the 100 Level Data Series







Step 5: Populate the 200 Level Data Series—Basis of the UPL

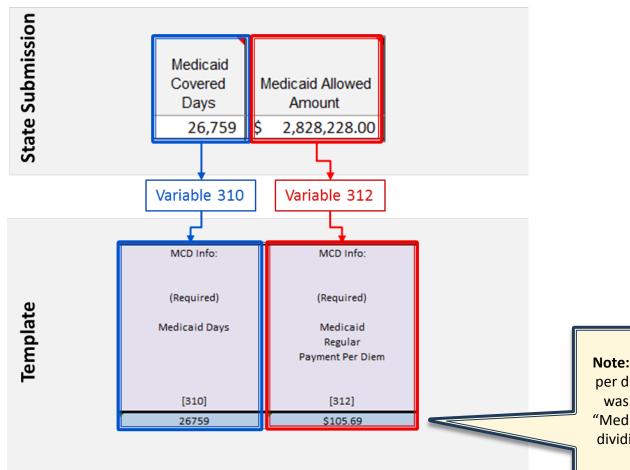


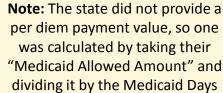




ICF Example: Step 6 (1 of 2)

• **Step 6:** Populate the 300 Level Data Series—Medicaid Payments and Service Volumes









ICF Example: Step 6 (2 of 2)

• Step 6: Populate the 300 Level Data Series—Medicaid Payments and Service Volumes

	ate
ם	ם
em	E

MCD Info:	MCD Info:	MCD Info:	MCD Info:	MCD Info:	MCD Info:
(Required) Medicaid	(Required) Medicaid	(Required) Medicaid	(Required) Adjustment to	(Required) Adjustment to	(Calculated) Total Medicaid
Supplemental	Supplemental	Supplemental	Medicaid	Medicaid	Supplemental Payments
Payment Per Diem	Payment Per Diem	Payment Per Diem	Per Diem #1	Per Diem #2	Per Diem
	(GME/Training)	(Other)			with Adjustments
[313.1]	[313.2]	[313.3]	[314.1]	[314.2]	[317]
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

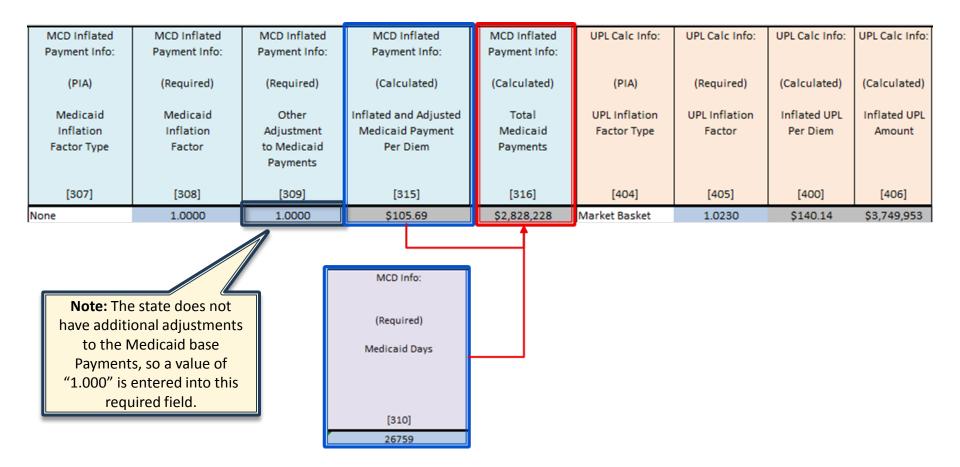
Note: The state does not have supplemental payments or adjustments to report, so a zero is entered in the appropriate "Required" fields.







Step 7: Medicaid Inflation

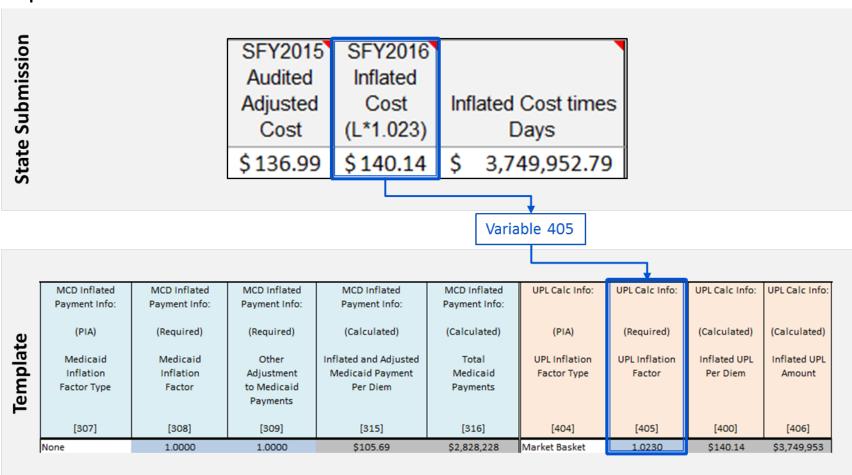








• Step 8: UPL Inflation

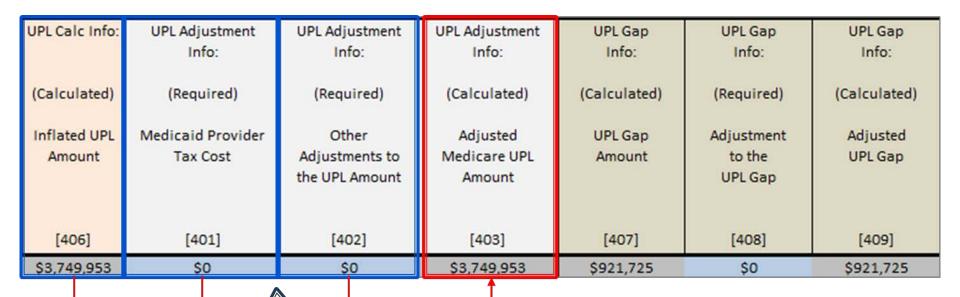






ICF Example: Step 9 (1 of 3)

Step 9: Adjustments to the UPL



Note: The state does not have additional adjustments to the UPL amount or Medicaid provider tax cost, so a value of zero is entered into these required fields.



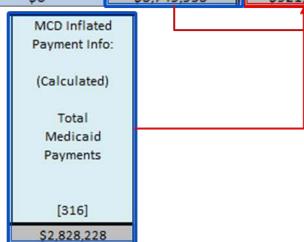




ICF Example: Step 9 (2 of 3)

• **Step 9:** UPL Gap Calculation

UPL Adjustment Info:	UPL Adjustment Info:	UPL Adjustment Info:	UPL Gap Info:	UPL Gap Info:	UPL Gap Info:
(Required)	(Required)	(Calculated)	(Calculated)	(Required)	(Calculated)
Medicaid Provider Tax Cost	Other Adjustments to the UPL Amount	Adjusted Medicare UPL Amount	UPL Gap Amount	Adjustment to the UPL Gap	Adjusted UPL Gap
[401]	[402]	[403]	[407]	[408]	[409]
\$0	\$0	\$3,749,953	\$921,725	\$0	\$921,725









ICF Example: Step 9 (3 of 3)

• **Step 9:** Adjustments to the UPL Gap

UPL Adjustment Info:	UPL Adjustment Info:	UPL Adjustment Info:	UPL Gap Info:	UPL Gap Info:	UPL Gap Info:
(Required)	(Required)	(Calculated)	(Calculated)	(Required)	(Calculated)
Medicaid Provider Tax Cost	Other Adjustments to the UPL Amount	Adjusted Medicare UPL Amount	UPL Gap Amount	Adjustment to the UPL Gap	Adjusted UPL Gap
[401]	[402]	[403]	[407]	[408]	[409]
\$0	\$0	\$3,749,953	\$921,725	\$0	\$921,725
		adjustments to the U	does not have addition PL Gap amount, so a into this required fie	value of	







Completed UPL Template Demonstration

Questions

We will answer questions for the next **5-10 minutes**.

- If you would like to ask a slide or template related question, please go to the <u>WebEx Raise Hand Feature</u>. Your name will be called, the moderator will unmute your line, and you may ask your question.
- If you have a state-specific question, please send your questions, and any relevant attachments to the UPL Mailbox (MedicaidUPL@cms.hhs.gov)
- If we do not get to your question, please draft your question in an e-mail and send to the UPL Mailbox (<u>MedicaidUPL@cms.hhs.gov</u>)



To ask questions during this time, please click the raise hand icon







Helpful Resources

- UPL Templates: https://www.medicaid.gov/medicaid/financing-and-reimbursement/accountability-guidance/index.html
- Market Basket Webpage: https://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-
 Reports/MedicareProgramRatesStats/MarketBasketData.html
- UPL Mailbox: MedicaidUPL@cms.hhs.gov







Template Reminders

- Create a Notes tab
 - Include information on supplemental payments and values in additional adjustments to the UPL or UPL Gap (variables 402 and 408)
- Do not round values in the template workbook
- Ownership type should only be entered as: Private, SGO, or NSGO
- All dates refer to Date of Service
- Supplemental payments should be for the demonstration year, and should be appropriately assigned to the correct "buckets"
- For facilities with no inflation or adjustments (variables 308, 309, and 405), enter a value of "1" for these variables





Appendix A – UPL Template Background Information

UPL Demonstration Background

- On March 18, 2013, CMS issued guidance in a State Medicaid Director Letter on the periodic process to review state expenditures, claims information, and improve data/analytic tools
- As part of this overall initiative, CMS incorporated an annual UPL demonstration reporting requirement
- The UPL annual reporting elements include provider specific reporting on all payments, including supplemental payments, made to providers, within the required provider types (e.g., Inpatient, Outpatient, Nursing Facility) as well as non-federal payment sources for such payments
- CMS provided further guidance at: <u>Medicaid.gov Accountability Guidance</u>



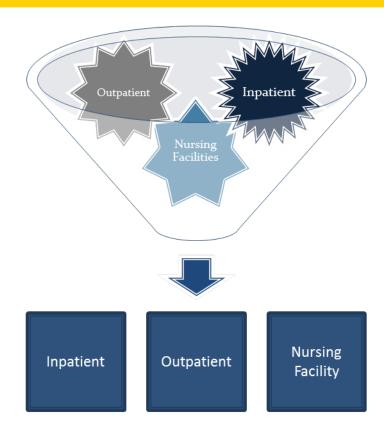




Benefits for States

Standardized Templates*:

- 1. Make UPL reporting easier and faster for states
- Provide clearly defined reporting criteria which will limit clarifying questions between states and CMS
- 3. Simplify state level data collection for state staff
- 4. May help reduce over-reporting of financial data
- 5. Access to consistent historical data
- Provide simple and clear reporting of UPL data to support better analysis and policy/program management



Standardized UPL State
Data







^{* &}lt;u>Note</u>: Standardized templates have been created for all eight service types; the picture to the right displays just three of the eight service types and is not specific to this training

Appendix B – UPL Data Variables & File Naming

Variable Classification: Nursing Facility - Cost

Required Variables

100 - State

101 - Demonstration Rate Year

102 - Service Type

104 - Demonstration Type

107 - Medicaid (MCD) ID

108 - Provider Name

110 - Ownership Type

112 - Medicare (MCR) ID

200.1 - 200.2 - MCR Cost Report DOS

202 - MCR Filing Status

211- MCR Per Diem

212.1-212.2 - Adj to MCR Per Diem

300.1 - 300.2 - MCD Days DOS

308 - MCD Inflation Factor

309 - Other Adj to MCD Payments

310 - MCD Days

311.1 - 311.2 - MCD Rates DOS

312 - MCD Regular Payment Per Diem

313.1 - 313.3 - MCD Supp Payment Per Diem

314.1 - 314.2 - Adj to MCD Per Diem

401 - MCD Provider Tax Cost

402 - Other Adj to UPL Amount

405 - UPL Inflation Factor

408 - Adjustment to UPL Gap

Calculated Variables

215 - Total Cost Per Diem

315 - Inflated and Adjusted MCD

Payment Per Diem

316 - Total MCD Payments

317 - Total MCD Supp Payments Per

Diem with Adj

400 - Inflated UPL Per Diem

403 - Adjusted MCR UPL Amount

406 - Inflated UPL Amount

407 - UPL Gap Amount

409 - Adjusted UPL Gap

Provide if Applicable (PIA)

105 - Other State Provider ID

109 - NPI

115 - Urban/Rural Location

307 - MCD Inflation Factor Type







Variable Classification: Nursing Facility - RUGs

Required Variables

100 - State

101 - Demonstration Rate Year

102 - Service Type

104 - Demonstration Type

107 - Medicaid (MCD) ID

108 - Provider Name

110 - Ownership Type

112 - Medicare (MCR) ID

216 - Average MCR RUGs Rate Per Diem

217 - MCR RUGs Type/Version

218.1 - 218.2 - MCR RUGs Rate DOS

219.1 - 219.2 - Adj to RUGs Rate

300.1 - 300.2 - MCD Days DOS

308 - MCD Inflation Factor

309 - Other Adj to MCD Payments

310 - MCD Days

311.1 - 311.2 - MCD Rates DOS

312 - MCD Regular Payment Per Diem

313.1 - 313.3 - MCD Supp Payment Per

Diem

314.1 - 314.2 - Adj to MCD Per Diem

402 - Other Adj to UPL Amount

405 - UPL Inflation Factor

408 - Adjustment to UPL Gap

Calculated Variables

222 - Total MCR Per Diem

315 - Inflated and Adjusted MCD

Payment Per Diem

316 - Total MCD Payments

317 - Total MCD Supp Payments Per

Diem with Adi

400 - Inflated UPL Per Diem

403 - Adjusted MCR UPL Amount

406 - Inflated UPL Amount

407 - UPL Gap Amount

409 - Adjusted UPL Gap

Provide if Applicable (PIA)

105 - Other State Provider ID

109 - NPI

115 - Urban/Rural Location

210 - MCR Days

307 - MCD Inflation Factor Type







Variable Classification: Nursing Facility - Per Diem

Required Variables

100 - State

101 - Demonstration Rate Year

102 - Service Type

104 - Demonstration Type

107 - Medicaid (MCD) ID

108 - Provider Name

110 - Ownership Type

112 - Medicare (MCR) ID

200.1 - 200.2 - MCR Cost Report DOS

202 - MCR Filing Status

207 - Case Mix Index (CMI)

211-MCR Per Diem

212.1-212.2- Adj to MCR Per Diem

300.1 - 300.2 - MCD Days DOS

305 - MCD Case Mix Index (CMI)

308 - MCD Inflation Factor

309 - Other Adj to MCD Payments

310-MCD Days

311.1-311.2-MCD Rates DOS

312-MCD Regular Payment Per Diem

313.1-313.3-MCD Supp Payment Per Diem

314.1-314.2-Adj to MCD Per Diem

402 - Other Adj to UPL Amt

405 - UPL Inflation Factor

408 - Adjustment to UPL Gap

Calculated Variables

222 - Total MCR Per Diem

315 - Inflated and Adjusted MCD

Payment Per Diem

316 - Total MCD Payments

317 - Total MCD Supp Payments Per

Diem with Adj

400 - Inflated UPL Per Diem

403 - Adjusted MCR UPL Amount

406 - Inflated UPL Amount

407 - UPL Gap Amount

409 - Adjusted UPL Gap

410 - Calculated MCD UPL Per Diem

Provide if Applicable (PIA)

105 - Other State Provider ID

109 - NPI

115 - Urban/Rural Location

307 - MCD Inflation Factor Type







Variable Classification: ICF

Required Variables

100 - State

101 - Demonstration Rate Year

102 - Service Type

104 - Demonstration Type

107 - Medicaid ID

108 - Provider ID

110 - Ownership Category Type

112 - Medicare ID

200.1 - 200.2 - MCR Cost Report DOS

211 - MCR Per Diem

212.1 - 212.2 - Adj to MCR Per Diem

224 - Source of UPL or Cost Report Data

300.1 - 300.2 - MCD Days DOS

308 - MCD Inflation Factor

309 - Other Adj to MCD Payments

310 - MCD Days

311.1 - 311.2 - MCD Rates DOS

312 - MCD Regular Payment Per Diem

313.1 - 313.3 - MCD Supp Payment Per Diem

314.1 - 314.2 - Adj to MCD Per Diem

401 - MCD Provider Tax Cost

402 - Other Adj to the UPL Amount

405 - UPL Inflation Factor

408 - Adjustment to the UPL Gap

Calculated Variables

215 - Total Cost Per Diem

315 - Inflated and Adjusted MCD

Payment Per Diem

316 - Total MCD Payments

317 - Total MCD Supp Payments per

Diem with Adj

400 - Inflated UPL Per Diem

403 - Adjusted MCR UPL Amount

406 - Inflated UPL Amount

407 - UPL Gap Amount

409 - Adjusted UPL Gap

Provide if Applicable (PIA)

105 - Other State Provider ID

109 - NPI

307 - MCD Inflation Factor Type







Naming Convention for Completed UPL Demonstrations

- The intention of the UPL naming convention is to be descriptive for the reviewer as well as assist the
 development team in tracking completed demonstrations, which feed the SAS automation program
- The format for the UPL naming convention is as follows:

```
UPL_<Demo Yr Rng>_<Svc Typ Abbr>_R<Region Num>_<State Abbr>_01.xls
```

- Demo Yr Rng Demonstration Year Range of the Submission (20170701-20180630)
- Svc Typ Abbr Service Type Abbreviation (IP, OP, NF, ICF, PRTF, IMD, CLNC, PHYS)
- Region Num Two-Digit Region Number (01, 02, 03, 04, 05, 06, 07, 08, 09, 10)
- State Abbr Two character State Abbreviation (AL, AZ, CO, CT,...,TX, UT, WV, WY)
- Examples
 - UPL_20160701-20170630_IP_R04_AL_01.xlsx
 - UPL 20160901-20170831 PRTF R02 NJ 01.xlsx
 - UPL_20170101-20171231_CLNC_R09_CA_01.xlsx







Appendix C – Accounting for Multiple Methodologies

Reporting the UPL Using Multiple Methodologies

- There are 5 main steps states need to take to correctly identify and record the multiple methodologies that are used within their UPL demonstration. If your state needs individual technical assistance, please reach out to the training team via the UPL Mailbox (MedicaidUPL@cms.hhs.gov).
- 5 Steps to recording multiple methodologies:

Step	Description
1	Identify the cost centers the state will use in calculating the UPL Gap
2	List all cost centers used in the UPL gap calculation, in the notes tab
3	Append the facility's Medicare ID number (or Medicaid ID number if there are any facilities that are not Medicare certified) to reflect the appropriate cost center being used
4	Complete the UPL template as normal, using the appended Medicare ID or other ID values
5	Create a summary of cost center data showing the UPL Gap data organized by ownership type and cost center







Reporting the UPL Using Multiple Methodologies - Steps 1 through 3

- For **Step 1**, the state should identify all the cost centers that are used in calculating the UPL Gap. The same cost centers (and calculation method) should be used for all facilities within an ownership category (e.g. Private, State Government Owned, and Non-State Government Owned).
- For **Step 2**, states should assign a single letter to each cost center and record that designation in the notes tab within their submission workbook. The letters should be consecutive with each cost center description having its own letter.
 - Example:
 - A. Rehabilitation
 - B. Psychiatiric
 - C. ...
- In **Step 3**, after the cost centers have been described and labeled with a letter designation in the notes tab, the Medicare IDs (or Medicaid IDs if there are any facilities that are not Medicare certified), corresponding to each facility, need to be appended with a hyphen and the corresponding cost center labeled.
 - Example:

Medicare	Medicaid	Hospital Name	 	 UPL Gap
Number	Number			
000001-A	020503	John Smith Hospital	 	 \$3,345,543.46
000001-B	020503	John Smith Hospital	 	 \$456,897.32







Reporting the UPL Using Multiple Methodologies - Step 4

• In **Step 4**, the state will complete the UPL template as normal using the appended Medicare ID or other provider ID values. This will identify that multiple cost centers are being used. The state data should resemble the tables below, where all facilities within an ownership category use a consistent calculation process for a specific cost center type. While cost centers are allowed to use different methodologies, all of the facilities with cost center "A" use the same methodology for calculating the associated UPL Gap.

Medicare Nu	mhar	Madia	aid Number	Hoonital N	0000			LIDI Con	
	mber		aid Number					UPL Gap	
000001-A		02050	-	John Smith Hospital				\$3,345,543.46	
000002-A		03020	6	Jane Doe	Hospital			\$6,568,235.25	
000003-A		08090	4	Joe Jack H	Hospital). 		\$1,121,235.66	
000001-B		02050	3	John Smit	h Hospital	\		\$456,897.32	
000003-B	1	08090	4	Joe Jack H	-lospital		\	\$333,678.98	
		•		•	•	•	\		
Demo Info:	Provid	ler Info:	Provider Info:	Provider Info:	Provider Inf	o:	1	Provider Info:	
(Required) Explanation of Other Demonstration Type [106]	Other Provi Nur	PIA) r State ider ID mber	(PIA) National Provider ID (NPI)	(Required) Medicare Certification Number (Medicare ID)	(Required) State-specif Provider II (Medicaid II	fic		(Required) Provider Name	
Cost Per Diem	A248	85392	1234567890	181303	23542434	EX	AMPLE H	IOSPITAL	
Cost Per Diem				000001-A	20503	Jo	hn Smith I	Hospital	
Cost Per Diem				000002-A	30206	Ja	ne Doe Ho	ospital	
Cost Per Diem				000003-A	80904	Jo	e Jack Ho	spital	
Cost Per Diem				000001-B	20503	Jo	hn Smith	Hospital	
Cost Per Diem				000003-B	80904	Jo	Joe Jack Hospital		
RG IP Per Diem	(+)				1				

Note: Jane Doe Hospital only uses cost center "A", not "B" (highlighted in yellow). Facilities with more than one reporting cost center should adhere to the labeling convention described in the notes tab for each cost center. If a cost center does not exist for a specific hospital, then no submission is needed for that cost center.







Reporting the UPL Using Multiple Methodologies - Step 5

- In **Step 5**, after the templates have been completed, a summary of cost center data should be created and organized into a summary table. This table should present UPL Gap data organized by ownership type and cost center. Including a summary by Medicare ID is preferred. Subtotals should be included for each of these categories in addition to the aggregate UPL Gap.
 - Example of a summary table:

Sum of UPL Gap	Cos	st Center							
Ownership Type	MCR ID	Α		В	В С		Grand Total		
Private	000001	\$	3,345,543	\$	456,897	\$	2,222,259	\$	6,024,699
	000002	\$	6,568,235			\$	4,023,457	\$	10,591,692
Private Total		\$	9,913,779	\$	456,897	\$	6,245,715	\$	16,616,391
SGO	000003	\$	1,121,236	\$	333,679			\$	1,454,915
SGO Total		\$	1,121,236	\$	333,679			\$	1,454,915
Grand Total		\$	11,035,014	\$	790,576	\$	6,245,715	\$	18,071,306

• If your state requires additional clarification or technical assistance, please reach out to the training team via the UPL Mailbox (MedicaidUPL@cms.hhs.gov).





