



# Mailbox Milk Price Report

United States Department of Agriculture

Agricultural Marketing Service

Dairy Program

Market Information Branch

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## September 2018 Highlights

In September 2018, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$16.25 per cwt, up \$0.82 from the August 2018 average but down \$1.30 per cwt from the September 2017 average. The component tests of producer milk in September 2018 were: butterfat, 3.80%; protein, 3.11%; and other solids, 5.75%. When compared to the previous month, the September mailbox prices increased in all 19 of the Federal milk order reporting areas. The Wisconsin reporting area reported the largest increase of \$1.11 per cwt from the previous month while the Appalachian States and the Southeast States reporting areas reported an increase of \$0.42 per cwt from the previous month. Averaged over all Federal milk order reporting areas, the September 2018 mailbox milk price increased an average of \$0.75 per cwt. Mailbox prices in September 2018 ranged from \$18.16 in the Florida reporting area to \$14.16 in the New Mexico reporting area.

## Mailbox Milk Prices, September 2018

Reporting Area <sup>1</sup>	Mailbox Milk Price <sup>2</sup>		
	Sep 2017	Aug 2018	Sep 2018
	<i>(dollars per hundredweight)</i>		
New England States <sup>3</sup>	18.80	16.46	17.20
New York	17.70	15.45	16.12
Eastern Pennsylvania <sup>4</sup>	17.77	15.15	15.77
Appalachian States <sup>5</sup>	18.66	15.82	16.24
Southeast States <sup>6</sup>	18.68	16.01	16.43
Southern Missouri <sup>7</sup>	18.89	16.25	16.82
Florida	19.87	17.72	18.16
Western Pennsylvania <sup>8</sup>	17.88	15.48	16.00
Ohio	17.77	15.14	15.66
Indiana	16.99	14.85	15.66
Michigan	15.77	13.83	14.61
Wisconsin	18.05	16.09	17.20
Minnesota	17.65	16.23	17.32
Iowa	17.53	16.11	17.05
Illinois	18.16	16.00	17.01
Corn Belt States <sup>9</sup>	16.46	14.35	15.27
Western Texas <sup>10</sup>	17.25	14.98	15.84
New Mexico	15.63	13.44	14.16
Northwest States <sup>11</sup>	17.88	15.88	16.98
All Federal Order Areas <sup>12</sup>	17.55	15.43	16.25
California <sup>13</sup>	16.33	15.28	15.90

\* See footnotes on Page 3.

**Mailbox Milk Prices <sup>14</sup> for Selected Reporting Areas  
in Federal Milk Orders and California, by Month, Jan – Jun 2018**

Reporting Area <sup>1</sup>	Jan	Feb	Mar	Apr	May	Jun
	<i>(dollars per hundredweight)</i>					
New England States <sup>3</sup>	16.96	15.90	16.08	16.55	16.86	17.15
New York	15.85	14.77	14.94	15.30	15.69	16.01
Eastern Pennsylvania <sup>4</sup>	15.70	14.59	14.73	15.43	15.37	15.70
Appalachian States <sup>5</sup>	16.99	15.38	15.02	15.61	15.97	16.37
Southeast States <sup>6</sup>	16.80	15.05	14.68	15.39	15.79	16.29
Southern Missouri <sup>7</sup>	16.99	15.23	14.73	15.18	15.24	15.86
Florida	18.25	16.90	16.46	16.90	17.40	17.97
Western Pennsylvania <sup>8</sup>	15.95 *	15.08	14.96	15.32	15.61	15.87
Ohio	15.96	14.84	14.96	15.47	15.41	15.44
Indiana	15.25	13.99	14.12	14.76	14.77	14.90
Michigan	14.13	13.10	13.32	13.79	14.06	14.07
Wisconsin	16.20	15.39	15.96	16.25	16.52	16.25
Minnesota	16.04	15.56	15.90	16.19	16.58	15.94
Iowa	16.24	15.49	15.90	16.24	16.58	16.01
Illinois	16.51	15.37	15.63	16.07	16.31	15.79
Corn Belt States <sup>9</sup>	15.41	14.10	14.31	14.55	14.66	14.66
Western Texas <sup>10</sup>	15.99	14.56	14.78	15.03	15.46	15.47
New Mexico	14.54	12.95	13.21	13.33	13.84	14.01
Northwest States <sup>11</sup>	15.88	15.13	15.51	15.80	16.24	16.40
All Federal Order Areas <sup>12</sup>	15.86 *	14.81	15.04	15.41	15.70	15.73
California <sup>13</sup>	14.67	14.31	14.68	14.80	15.29	15.17

\* See footnotes on Page 3

**Mailbox Milk Prices <sup>14</sup> for Selected Reporting Areas  
in Federal Milk Orders and California, by Month, Jul – Dec 2018**

Reporting Area <sup>1</sup>	Jul	Aug	Sep	Oct	Nov	Dec	Avg <sup>14</sup>
	<i>(dollars per hundredweight)</i>						
New England States <sup>3</sup>	16.27	16.46	17.20				16.60
New York	15.24	15.45	16.12				15.49
Eastern Pennsylvania <sup>4</sup>	14.98	15.15	15.77				15.26
Appalachian States <sup>5</sup>	16.28	15.82	16.24				15.95
Southeast States <sup>6</sup>	17.27	16.01	16.43				15.92
Southern Missouri <sup>7</sup>	16.98	16.25	16.82				15.84
Florida	18.07	17.72	18.16				17.49
Western Pennsylvania <sup>8</sup>	15.04	15.48	16.00				15.55
Ohio	14.76	15.14	15.66				15.30
Indiana	14.46	14.85	15.66				14.74
Michigan	13.43	13.83	14.61				13.82
Wisconsin	15.10	16.09	17.20				16.10
Minnesota	15.08	16.23	17.32				16.05
Iowa	14.99	16.11	17.05				16.06
Illinois	15.38	16.00	17.01				15.99
Corn Belt States <sup>9</sup>	13.85	14.35	15.27				14.58
Western Texas <sup>10</sup>	14.55	14.98	15.84				15.19
New Mexico	13.15	13.44	14.16				13.62
Northwest States <sup>11</sup>	15.55	15.88	16.98				15.94
All Federal Order Areas <sup>12</sup>	14.95	15.43	16.25				15.46
California <sup>13</sup>	14.66	15.28	15.90				14.97

**Footnotes:**

\* Revised

<sup>1</sup> Areas for which prices are reported for at least 75% of the milk marketed under Federal milk orders. <sup>2</sup> Net pay prices received by dairy farmers for milk. Prices reflect all payments received for milk sold and all costs associated with marketing the milk. Prices are weighted averages of the prices reported for all orders receiving milk from the reporting area and are reported at the average butterfat tests. Prices include, for the most part, the assessment under the Cooperatives Working Together (CWT) program. <sup>3</sup> Includes Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont. <sup>4</sup> Includes all counties to the east of those listed in <sup>8</sup>. <sup>5</sup> Includes Kentucky, North Carolina, South Carolina, Tennessee, and Virginia. <sup>6</sup> Includes Alabama, Arkansas, Georgia, Louisiana, and Mississippi. <sup>7</sup> Includes the counties Vernon, Cedar, Polk, Dallas, Laclede, Texas, Dent, Crawford, Washington, St. Francois, and Perry, and all those to the south of these. <sup>8</sup> The counties of Warren, Elk, Clearfield, Indiana, Westmoreland, and Fayette, and all those counties to the west of these. <sup>9</sup> Includes Kansas, Nebraska, and the Missouri counties to the north of those listed in <sup>7</sup>. <sup>10</sup> Includes all counties to the west of Fanin, Hunt, Van Zandt, Henderson, Houston, Cherokee, Nacogdoches, and Shelby. <sup>11</sup> Includes Oregon and Washington. <sup>12</sup> Weighted average of prices for all reporting areas. <sup>13</sup> Calculated by California Department of Food and Agriculture. <sup>14</sup> Figures are annual averages - the weighted average of the monthly figures.

## **Methodology: Mailbox Milk Price Report**

**Definitions:** The Mailbox Price is defined as the net price received by producers for milk, including all payments received for milk sold, and deducting costs associated with marketing the milk.

**Data:** Included in all payments for milk sold are: over-order premiums; quality, component, breed, and volume premiums; payouts from state-run over-order pricing pools; payments from super pool organizations or marketing agencies in common; payouts from programs offering seasonal production bonuses; and, monthly distributions of cooperative earnings. Annual distributions of cooperative profits/earnings or equity repayments are not included.

Included in costs associated with marketing milk are: hauling charges; cooperative dues, assessments, equity deductions/capital retains, and re-blends; the Federal milk order deduction for marketing services; Federally-mandated assessments such as the National Promotion Program and budget deficit reduction; and advertising/promotion assessments above the national program level. Other deductions, such as loan, insurance or feed mill assignments are not included.

For all markets, the mailbox price is reported at the handlers' average butterfat test (i.e., no adjustment to 3.5 percent).

**Reliability:** The AMS audit staff periodically perform on-site audits on each reporting agency's payroll records to ensure accurate reporting of mailbox price information. For enforcement purposes, the information used in this report is subject to audit for up to three years after the month reported.

**Report Aggregation:** The Market Administrators collect the information and calculate prices relative to their reporting areas, then submit to MIB. MIB then combines the data and publishes a weighted average. The California Department of Food and Agriculture (CDFA) calculates their mailbox price using Market Administrator methodology and submits monthly to MIB to include in the Mailbox publication, as per usual practice.

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## Information Contacts

Listed below are the specialists in the Agricultural Marketing Service, Dairy Program, Market Information Branch to contact for additional information. E-mail inquiries may be sent to [dpp@ams.usda.gov](mailto:dpp@ams.usda.gov).

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For the most current release, visit AMS Dairy Program ([Dairy Products Mandatory Reporting Program's page](#)) or Cornell University's Mann Library ([National Dairy Products Sales Report page](#)).

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