









## Term Chattel Loan Appraisal Analysis/Adjustment Worksheet

**Instructions:** Add supplemental pages as needed. As this is a supplemental worksheet, utilize how it best fits the circumstances of your case

- \*1. Remove any items that may have been included in the appraisal that would not be considered as collateral for the proposed loan, like shop tools, or in some cases a personal vehicle.
- \*2. Occasionally there are typographical errors in an appraisal with an extra zero where it doesn't belong and similar issues. It is not intended that value changes be made on collateral items unless clearly warranted
- \*3. Verify if there are any items with partial ownership interest and clarify if the value has been adjusted to represent only the owners share. Has the applicant truly perfected ownership? Does the other owner's creditor have a prior lien?
- \*4. Normal Income Security, crops, feeder cattle ect. occasionally get added into the value of term collateral of a loan. These should be removed for term loan security analysis purposes.
- \*5 Fixtures often times are considered as part of the Real Estate. It needs to be clarified if the fixtures can be taken as collateral, especially when FSA may be involved with Real Estate loans to the same borrower / applicant.
- \*6 Prior liens need to be factored in and leased items may have no security value for the lender.

Any deductions entered into the worksheet must be entered as a negative number for it to calculate properly.