#### February 2018





## Farm Service Agency Electronic News Service

## **NEWSLETTER**

### GovDelivery

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### **Ohio FSA State Newsletter**

#### Ohio Farm Service Agency State Office

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**State Executive Director:** Leonard Hubert

**Administrative Officer:** Mimi Garringer

**Conservation Chief:** Brandi Koehler

Farm Loan Chief: David Drake

Price Support Chief: Vacant

Production Adjustment, Compliance and Risk

## 2018 ARC/PLC Enrollment Period Continues

Farmers with base acres in the Agriculture Risk Coverage (ARC) or Price Loss Coverage (PLC) safety net program can visit FSA county offices to sign contracts and enroll for the 2018 crop year. The enrollment period will end on Aug. 1, 2018. Since shares and ownership of a farm can change year-to-year, producers must enroll by signing a contract each program year.

The producers on a farm that are not enrolled for the 2018 enrollment period will not be eligible for financial assistance from the ARC or PLC programs for the 2018 crop should crop prices or farm revenues fall below the historical price or revenue benchmarks established by the program. Producers who made their elections in previous years must still enroll during the 2018 enrollment period.

The ARC and PLC programs were authorized by the 2014 Farm Bill and offer a safety net to agricultural producers when there is a substantial drop in prices or revenues for covered commodities. Covered commodities include barley, canola, large and small chickpeas, corn, crambe, flaxseed, grain sorghum, lentils, mustard seed, oats, dry peas, rapeseed, safflower seed, sesame, soybeans,

**Management Chief:** 

Matt Kleski

sunflower seed and wheat. For more details regarding these programs, go to www.fsa.usda.gov/arc-plc.

**State Committee Members:** 

Trish Levering, Chair Ronnie Clifton Daryl Knipp Joe Steiner For more information, producers are encouraged to visit their <u>FSA</u> <u>County office</u>.

Visit the Ohio FSA website for additional information at: www.fsa.usda.gov/oh

Please contact your <u>FSA</u> <u>County Office</u> for questions specific to your operation.

Current FSA Farm Loan Interest Rates

<u>Current Commodity Credit</u> <u>Corporation (CCC) Interest</u> <u>Rates</u>

# Resources Available for New and Beginning Farmers

The U.S. Department of Agriculture has a website to connect farm entrepreneurs with programs, services and resources for anyone interested in getting started into farming at www.usda.gov/newfarmers.

The site features advice and guidance on everything a new farm business owner needs to know, from writing a business plan, to obtaining a loan to grow their business, to filing taxes as a new small business owner, starting or expanding an operation, developing new markets, supporting more effective farming and conservation practices, and having access to relevant training and education opportunities. By answering a series of questions about their operation, farmers can use the site's Discovery Tool to build a personalized set of recommendations of USDA programs and services that may meet their needs.

To learn more about this website, visit <a href="www.usda.gov/newfarmers">www.usda.gov/newfarmers</a>.

### **Organic Certification Cost Share Program**

The Organic Certification Cost Share Program (OCCSP) provides cost share assistance to producers and handlers of agricultural products who are obtaining or renewing their certification under the National Organic Program (NOP). Certified operations may receive up to 75 percent of their certification costs not to exceed \$750 per certification scope.

Eligible costs include application fees, inspection costs, fees related to equivalency agreement/arrangement requirements, travel/per diem for inspectors, user fees, sales assessments and postage.

Ineligible costs include equipment, materials, supplies, transitional certification fees, late fees and inspections necessary to address National Organic Program regulatory violations.

Producers and handlers may submit OCCSP applications to their FSA County office or they may apply through participating State Agencies, which in Ohio is:

Ohio Department of Agriculture 8995 East Main Street Reynoldsburg, OH 43068 Attn: Lori Panda

P: (614) 466-8798 F: (614) 466-7754

Email: Panda@agri.ohio.gov Cost Share Website & Forms The FSA OCCSP application form is available <u>online</u>. To learn more about organic certification cost share, producers are encouraged to contact their FSA County office.

# FSA Reminds Producers of Approaching NAP Deadlines for 2018 Crops

The Farm Service Agency (FSA) reminds producers who are interested in the 2018 Noninsured Crop Disaster Assistance Program (NAP), of the need to apply for coverage by the following crop deadline dates.

 March 15, 2018 is the deadline for 2018 NAP coverage on forage sorghum, oats, potatoes, Soybeans, Sunflowers and all spring planted specialty crops grown for food.

The 2014 Farm Bill provides greater coverage for losses when natural disasters affect specialty crops. Previously, the program offered coverage at 55 percent of the average market price for crop losses that exceed 50 percent of expected production. Producers can now choose higher levels of coverage, up to 65 percent of their expected production at 100 percent of the average market price. The expanded protection is especially helpful to beginning and socially disadvantaged producers, as well as farmers with limited resources, who will receive fee waivers and premium reductions for expanded coverage.

Eligible producers can apply for 2018 NAP coverage at their local FSA Office using form CCC-471, Application for Coverage. The service fee for basic NAP coverage is the lesser of \$250 per crop or \$750 per producer per administrative county, not to exceed a total of \$1,875 for a producer with farming interest in multiple counties. Producers interested in buy-up coverage must pay a premium, in addition to the service fee. The maximum premium will be \$6,564.

Producer meeting the definition of a socially disadvantaged farmer, beginning farmer or limited resource farmer will have service fees waived. Producers meeting this definition that choose to purchase buy-up coverage will also have service fees waived and the premium will be capped at \$3,282.

To help producers learn more about the NAP program and how it can help them, USDA, offers an online Web tool at <a href="www.fsa.usda.gov/nap">www.fsa.usda.gov/nap</a>. The webtool allows producers to determine whether their crops are eligible for coverage and gives producers an opportunity to explore a variety of options and levels to determine the best protection level for their operation.

For more information on NAP coverage or obtain coverage, please contact your FSA County office.

### **Communication is Key in Lending**

Farm Service Agency (FSA) is committed to providing our farm loan borrowers the tools necessary to be a success. A part of ensuring this success is providing guidance and counsel from the loan application process through the borrower's graduation to commercial lending institutions. While it is FSA's commitment to advise borrowers as they identify goals and evaluate progress, it is crucial for borrowers to communicate with their farm loan staff when changes occur. It is the borrower's responsibility to alert FSA to any of the following:

- Any proposed or significant changes in the farming operation;
- Any significant changes to family income or expenses;
- The development of problem situations;
- Any losses or proposed significant changes in security

In addition, if a farm loan borrower cannot make payments to suppliers, other creditors, or FSA on time, contact your farm loan staff immediately to discuss loan servicing options. For more information on FSA farm loan programs, visit www.fsa.usda.gov.

#### **Dates to Remember**

- Mar. 1 ----- Primary Nesting Season begins.
- Mar. 15 --- Deadline to obtain 2018 NAP coverage on spring planted crops.
- Mar. 31 --- Final Availability for 2017 crop wheat, barley, oats, honey loans and LDPs.

USDA is an equal opportunity provider, employer and lender. To file a complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication, 1400 Independence Ave., SW, Washington, DC 20250-9410 or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), (866) 377-8642 (Relay voice users).