

May 2018



Farm Service Agency **Electronic News Service**

# NEWSLETTER

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## Arkansas FSA Newsletter

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### Arkansas Farm Service Agency

700 West Capitol, Room 3416  
Little Rock, Arkansas 72201  
Phone: 501-301-3000  
[www.fsa.usda.gov/ar](http://www.fsa.usda.gov/ar)

#### State Committee:

Chairman: Ron Chastain

Members: Gary Churchill,  
Sarah Dunklin, Nathan Reed,  
& Vivian Wright

#### State Committee Meeting:

July 25-26, 2018

#### State Executive Director:

David Curtis

### Message from the SED

Arkansas Farm Service Agency had the privilege of co-hosting USDA Under Secretary for Farm Production and Conservation Bill Northey on April 30-May 1, 2018. Under Secretary Northey met with representatives of the Arkansas agricultural industry including government and other agricultural leaders. Northey began his visit in Northwest Arkansas at a poultry/cattle operation and ended in the Delta with a visit to a row crop operation. Northey shares our common belief that farmers are the salt of the earth and he is mutually committed to customer service. During his brief visit, Under Secretary Northey learned what is important to the farmers and ranchers of Arkansas. He fully supports a strong and meaningful safety net for all commodities.

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### Upcoming Events and Workshops

**Upcoming Events and Workshops**

**Administrative Officer:**  
Sharon Baker

**Farm Programs:**  
Terri McManus

**Farm Loan Programs:**  
James Culpepper

Please contact your local FSA Office for questions specific to your operation or county. To find contact information for your local office go to [www.fsa.usda.gov/ar](http://www.fsa.usda.gov/ar).

The USDA Arkansas Farm Service Agency (FSA) is committed to educating producers on available programs and loans. FSA representatives will be available at the following workshops and conferences. Producers interested in attending these conferences/workshops should follow the registration or RSVP instructions listed below.

### **Jun. 7 - 2018 Arkansas Land Community Development Corporation (ALCDC) Summit**

Arkansas Land and Community Development Corporation, in corporation with the Watershed Human and Community Development Agency, is hosting a Community Economic Development Summit. **Rod Woods, Jefferson County FSA Executive Director, and Jessica McAfee, FSA Farm Loan Officer, will present a workshop on FSA Programs.** The conference will be held Thursday, June 7, 2018, and is free to attend. Registration begins at 5:30 p.m. and the opening session begins at 6:00 p.m. Pre-registration is not required. The conference will be held at the Watershed Human and Community Development Agency, Inc. 3701 Springer Blvd, Little Rock, Arkansas. Dinner will be served.

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## **FSAfarm+, FSA's Customer Self-Service Portal**

The U.S. Department of Agriculture (USDA) Farm Service Agency (FSA) has launched a new tool to provide farmers and ranchers with remote access to their personal farm information using their home computers. Farmers and ranchers can now view, print or export their personal farm data all without visiting an FSA county office.

The program, known as **FSAfarm+**, provides you with secure access to view your personal FSA data, such as base and yields, Conservation Reserve Program data, other conservation program acreage, Highly Erodible Land Conservation and Wetland Conservation status information, field boundaries, farm imagery, name and address details, contact information and membership interest and shares in the operation. This data will be available in real time, at no cost to the producer and allow operators and owners to export and print farm records, including maps. Producers also can electronically share their data with a crop insurance agent from their own personal computer.

Farm operators and owners first will need "Level 2 eAuthentication" to access the webportal. This level of security ensures that personal information is protected for each user. Level 2 access can be obtained by going to [www.eauth.usda.gov](http://www.eauth.usda.gov), completing the required information and then visiting your local FSA office to finalize access.

For more information on **FSAfarm+**, the customer self-service portal, contact your local FSA office. To find your local FSA county office, click <http://offices.usda.gov>.

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## **Farm Service Agency Makes Administrative Change to the Livestock Indemnity Program**

Starting today, agricultural producers who have lost livestock to disease, resulting from a weather disaster, have an additional way to become eligible for the [Livestock Indemnity Program](#).

In the event of disease, this change by USDA's Farm Service Agency (FSA) authorizes local FSA county committees to accept veterinarian certifications that livestock deaths were directly related to adverse weather and unpreventable through good animal husbandry and management. The

committees may then use this certification to allow eligibility for producers on a case-by-case basis for LIP.

LIP provides benefits to agricultural producers for livestock deaths in excess of normal mortality caused by adverse weather, disease or by attacks by animals reintroduced into the wild by the federal government. Eligible weather events include earthquakes, hail, tornadoes, hurricanes, storms, blizzard and flooding.

Producers interested in LIP or other USDA disaster assistance programs should contact their [local USDA service center](#).

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## USDA Reopens Enrollment for Improved Dairy Safety Net Tool

USDA's Farm Service Agency encourages dairy producers to consider enrolling in the new and improved [Margin Protection Program for Dairy](#) (MPP-Dairy), which will provide better protections for dairy producers from shifting milk and feed prices. With changes authorized under the Bipartisan Budget Act of 2018, the U.S. Department of Agriculture's (USDA) Farm Service Agency (FSA) has set the enrollment period to run from April 9, 2018 to June 1, 2018.

### About the Program:

The program protects dairy producers by paying them when the difference between the national all-milk price and the national average feed cost (the margin) falls below a certain dollar amount elected by the producer.

Changes include:

- Calculations of the margin period is monthly rather than bi-monthly.
- Covered production is increased to 5 million pounds on the Tier 1 premium schedule, and premium rates for Tier 1 are substantially lowered.
- An exemption from paying an administrative fee for limited resource, beginning, veteran, and disadvantaged producers. Dairy operators enrolled in the previous 2018 enrollment period that qualify for this exemption under the new provisions may request a refund.

Dairy operations must make a new coverage election for 2018, even if you enrolled during the previous 2018 signup period. Coverage elections made for 2018 will be retroactive to January 1, 2018. All dairy operations desiring coverage must sign up during the enrollment period and submit an appropriate form (CCC-782) and dairy operations may still "opt out" by not submitting a form. All outstanding balances for 2017 and prior years must be paid in full before 2018 coverage is approved.

Dairy producers can participate in FSA's MPP-Dairy or the Risk Management Agency's Livestock Gross Margin Insurance Plan for Dairy Cattle (LGM-Dairy), but not both. During the 2018 enrollment period, only producers with an active LGM-Dairy policy who have targeted marketings insured in 2018 months will be allowed to enroll in MPP-Dairy by June 1, 2018; however, their coverage will start only after active target marketings conclude under LGM-Dairy.

USDA has a web tool to help producers determine the level of coverage under the MPP-Dairy that will provide them with the strongest safety net under a variety of conditions. The online resource, which will be updated and available by April 9 at [www.fsa.usda.gov/mpptool](http://www.fsa.usda.gov/mpptool), allows dairy farmers to quickly and easily combine unique operation data and other key variables to calculate their coverage needs based on price projections. Producers can also review historical data or estimate future coverage based on data projections. The secure site can be accessed via computer, smartphone, tablet or any other platform.

USDA is mailing postcards advising dairy producers of the changes. For more information, visit [www.fsa.usda.gov/dairy](http://www.fsa.usda.gov/dairy) or contact your [local USDA service center](#).

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## USDA Helps Cotton Producers Maintain, Expand Domestic Market

The U.S. Department of Agriculture (USDA) is taking action to assist cotton producers through a Cotton Ginning Cost Share (CGCS) program in order to expand and maintain the domestic marketing of cotton.

The sign-up period for the CGCS program runs from March 12, 2018, to May 11, 2018.

Under the program, which is administered by the Farm Service Agency (FSA), cotton producers may receive a cost share payment, which is based on a producer's 2016 cotton acres reported to FSA multiplied by 20 percent of the average ginning cost for each production region.

The CGCS payment rates for each region of the country are:

| Region          | States                                  | Cost of Ginning | CGCS Payment |
|-----------------|---|-----------------|--------------|
| <b>Per Acre</b> |   |                 |              |
| Southeast       | Alabama, Florida, Georgia               |                 |              |
|                 | N. Carolina, S. Carolina, Virginia      | \$116.05        | \$23.21      |
| Mid-South       | Arkansas, Illinois, Kentucky, Louisiana |                 |              |
|                 | Missouri, Mississippi, Tennessee        | \$151.97        | \$30.39      |
| Southwest       | Kansas, Oklahoma, Texas                 | \$98.26         | \$19.65      |
| West            | Arizona, California, New Mexico         | \$240.10        | \$48.02      |

CGCS payments are capped at \$40,000 per producer. To qualify for the program, cotton producers must meet conservation compliance provisions, be actively engaged in farming and have adjusted gross incomes not exceeding \$900,000. FSA will mail letters and pre-filled applications to all eligible cotton producers.

The program was established under the statutory authority of the Commodity Credit Corporation Charter Act.

To learn more about the CGCS program, visit [www.fsa.usda.gov/cgcs](http://www.fsa.usda.gov/cgcs) or contact a local FSA county office. To find your local FSA county office, visit the USDA's new website: <https://www.farmers.gov/>.

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## Farm Storage Facility Loans

FSA's Farm Storage Facility Loan (FSFL) program provides low-interest financing to producers to build or upgrade storage facilities and to purchase portable (new or used) structures, equipment and storage and handling trucks.

The low-interest funds can be used to build or upgrade permanent facilities to store commodities. Eligible commodities include corn, grain sorghum, rice, soybeans, oats, peanuts, wheat, barley, minor oilseeds harvested as whole grain, pulse crops (lentils, chickpeas and dry peas), hay, honey, renewable biomass, fruits, nuts and vegetables for cold storage facilities, floriculture, hops, maple sap, rye, milk, cheese, butter, yogurt, meat and poultry (unprocessed), eggs, and aquaculture

(excluding systems that maintain live animals through uptake and discharge of water). Qualified facilities include grain bins, hay barns and cold storage facilities for eligible commodities.

Loans up to \$50,000 can be secured by a promissory note/security agreement and loans between \$50,000 and \$100,000 may require additional security. Loans exceeding \$100,000 require additional security.

Producers do not need to demonstrate the lack of commercial credit availability to apply. The loans are designed to assist a diverse range of farming operations, including small and mid-sized businesses, new farmers, operations supplying local food and farmers markets, non-traditional farm products, and underserved producers.

To learn more about the FSA Farm Storage Facility Loan, visit [www.fsa.usda.gov/pricesupport](http://www.fsa.usda.gov/pricesupport) or contact your local FSA county office. To find your local FSA county office, visit <http://offices.usda.gov>.

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## Final Planting Dates

All producers are encouraged to contact their local FSA office for more information on the final planting date for specific crops. The final planting dates vary by crop, planting period and county so please contact your local FSA office for a list of county-specific planting deadlines. The timely planting of a crop, by the final planting date, may prevent loss of program benefits.

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## Supervised Credit

Farm Service Agency (FSA) Farm Loan programs are considered supervised credit. Unlike loans from a commercial lender, FSA loans are intended to be temporary in nature. Therefore, it is our goal to help you graduate to commercial credit, and our farm loan staff is available to help borrowers through training and credit counseling.

The FSA team will help borrowers identify their goals to ensure financial success. Through this process, FSA staff will advise borrowers in developing strategies and a plan to meet your operation's goals and graduate to commercial credit. Ultimately, the borrower is responsible for the success of the farming operation, but FSA's staff will help in an advisory role to provide the tools necessary to help you achieve your operational goals and manage your finances.

For more information on FSA farm loan programs, visit [www.fsa.usda.gov](http://www.fsa.usda.gov).

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## Communication is Key in Lending

Farm Service Agency (FSA) is committed to providing our farm loan borrowers the tools necessary to be a success. A part of ensuring this success is providing guidance and counsel from the loan application process through the borrower's graduation to commercial lending institutions. While it is FSA's commitment to advise borrowers as they identify goals and evaluate progress, it is crucial for borrowers to communicate with their farm loan staff when changes occur. It is the borrower's responsibility to alert FSA to any of the following:

- Any proposed or significant changes in the farming operation;
- Any significant changes to family income or expenses;
- The development of problem situations;
- Any losses or proposed significant changes in security

In addition, if a farm loan borrower cannot make payments to suppliers, other creditors, or FSA on time, contact your farm loan staff immediately to discuss loan servicing options.

For more information on FSA farm loan programs, visit [www.fsa.usda.gov](http://www.fsa.usda.gov).

## Rates and Dates

| Selected Interest Rates for<br>May 2018                                       |       |                          |   |
|---|-------|--------------------------|---|
| 90-Day Treasury Bill  | 1.750 |                          |   |
| Farm Operating Loans — Direct   | 3.625 |                          |   |
| Farm Ownership Loans — Direct   | 4.125 | <b>Dates to Remember</b> |   |
| Farm Ownership Loans — Direct<br>Down Payment, Beginning Farmer or<br>Rancher | 1.500 | 06-15-2018               | COC Election Nomination period begins                                   |
| Emergency Loans   | 3.750 | 08-01-2018               | Last day to file COC Election Nomination forms                          |
| Farm Storage Facility Loan<br>(10, 12, or 15 year term)                       | 2.875 | 11/05/2018               | COC Election Ballots mailed to eligible voters                          |
| Farm Storage Facility Loan<br>(7 year term)                                   | 2.750 | 12/03/2018               | Last day to return voted COC Election ballots to USDA<br>Service Center |
| Farm Storage Facility Loan<br>(5 year term)                                   | 2.625 | 01/01/2019               | Newly elected COC members take office                                   |
|   |       |                          |   |
|   |       |                          |   |

USDA is an equal opportunity provider, employer and lender. To file a complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication, 1400 Independence Ave., SW, Washington, DC 20250-9410 or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), (866) 377-8642 (Relay voice users).

Persons with disabilities who require accommodations to attend or participate in this meeting/function/event should contact their local County Executive Director or Sharon Baker at 501-301-3014, (TDD# or Federal Relay Service at 1-800-877-8339, and [Sharon.Baker@ar.usda.gov](mailto:Sharon.Baker@ar.usda.gov)).