

Table 3A Expanded. Small Business Lending Institutions in Arizona Using Call Report Data, June 2013

Name of Lending Institution	City	Small Business Lending (less than \$ million)					Micro Business Lending (less than \$ 100k)			CC Amount/TA ¹	
		Total Rank	TA Ratio ¹	TBL Ratio ¹	Amount (1,000)	Number	Institution Asset Size	Total Rank	Amount (1,000)		Number
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)		(9)
The Foothills Bank	Yuma	87.5	0.324	0.614	90,647	470	100M-500M	85	5,835	172	0.000
Commerce Bank of Arizona	Tucson	82.5	0.293	0.611	65,089	481	100M-500M	90	4,946	229	0.000
Sunrise Bank of Arizona	Phoenix	80.0	0.350	0.545	70,770	346	100M-500M	48	1,345	57	0.000
Country Bank	Prescott	80.0	0.283	0.954	49,345	276	100M-500M	83	3,677	91	0.000
Mission Bank	Kingman	77.5	0.364	0.820	31,312	189	<100M	80	2,537	74	0.000
Republic Bank AZ, N.A.	Phoenix	75.0	0.471	0.702	40,994	185	<100M	48	929	29	0.000
Horizon Community Bank	Lake Havasu	72.5	0.278	0.675	47,868	310	100M-500M	85	3,955	110	0.001
Mohave State Bank	Lake Havasu	70.0	0.235	0.520	68,272	368	100M-500M	75	4,198	132	0.000
Arizona Bank & Trust	Phoenix	67.5	0.182	0.458	71,613	442	100M-500M	68	3,400	131	0.000
National Bank of Arizona	Tucson	65.0	0.137	0.288	633,755	2,934	1B-10B	70	29,141	965	0.000
Western Alliance Bank	Phoenix	62.5	0.109	0.184	331,458	1,498	1B-10B	68	10,156	377	0.000
Gateway Commercial Bank	Mesa	60.0	0.267	0.585	22,362	122	<100M	63	1,338	46	0.000
1st Bank Yuma	Yuma	57.5	0.204	0.472	38,983	240	100M-500M	73	2,980	95	0.000
BNC National Bank	Glendale	52.5	0.067	0.273	53,330	506	500M-1B	75	6,198	235	0.000
West Valley National Bank	Avondale	52.5	0.305	0.583	12,787	66	<100M	43	476	21	0.000
Metro Phoenix Bank	Phoenix	52.5	0.265	0.524	21,709	114	<100M	73	1,831	43	0.000
Goldwater Bank, N.A.	Scottsdale	47.5	0.163	0.771	19,395	50	100M-500M	25	168	7	0.000
Canyon Community Bank, National Association	Tucson	45.0	0.187	0.504	15,968	93	<100M	45	651	35	0.000
Meridian Bank, National Association	Phoenix	42.5	0.072	0.148	51,109	241	500M-1B	33	918	62	0.000
First Scottsdale Bank, National Association	Scottsdale	42.5	0.171	0.382	20,326	93	100M-500M	58	1,641	28	0.000
Pinnacle Bank	Scottsdale	32.5	0.164	0.419	16,852	50	100M-500M	20	136	5	0.000
Bank 1440	Phoenix	27.5	0.139	0.354	11,104	37	<100M	20	106	4	0.000
The Biltmore Bank of Arizona	Phoenix	20.0	0.049	0.139	15,043	73	100M-500M	30	455	12	0.000
Nordstrom FSB	Scottsdale	10.0	0.000		0	0	100M-500M	10	0	0	0.446
SunBank, National Association	Phoenix	10.0	0.000	0.000	1	1	<100M	10	1	1	0.012

¹TA = total domestic assets held by the lender; TBL = total business loans held by the lender; and CC=credit card loans held by the lender.

Source: U.S. Small Business Administration, Office of Advocacy, from Call Report data.

Table 3B. Expanded. Micro Business Lending Institutions in Arizona Using Call Report Data, June 2013

Name of Lending Institution	City	Micro Business Lending (less than \$100,000)					Institution Asset Size	All Small Business Lending (less than \$1 million)			
		Total	TA	TBL	Amount	Number		Total	Amount	Number	CC
		Rank	Ratio ¹	Ratio ¹	(1,000)			Rank	(1,000)		Amount/TA ¹
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)		
Commerce Bank of Arizona	Tucson	90.0	0.022	0.046	4,946	229	100M-500M	83.0	65,089	481	-
The Foothills Bank	Yuma	85.0	0.021	0.040	5,835	172	100M-500M	88.0	90,647	470	-
Horizon Community Bank	Lake Havasu	85.0	0.023	0.056	3,955	110	100M-500M	73.0	47,868	310	0.001
Country Bank	Prescott	82.5	0.021	0.071	3,677	91	100M-500M	80.0	49,345	276	-
Mission Bank	Kingman	80.0	0.029	0.066	2,537	74	<100M	78.0	31,312	189	-
Mohave State Bank	Lake Havasu	75.0	0.014	0.032	4,198	132	100M-500M	70.0	68,272	368	-
BNC National Bank	Glendale	75.0	0.008	0.032	6,198	235	500M-1B	53.0	53,330	506	-
1st Bank Yuma	Yuma	72.5	0.016	0.036	2,980	95	100M-500M	58.0	38,983	240	-
Metro Phoenix Bank	Phoenix	72.5	0.022	0.044	1,831	43	<100M	53.0	21,709	114	-
National Bank of Arizona	Tucson	70.0	0.006	0.013	29,141	965	1B-10B	65.0	633,755	2,934	-
Western Alliance Bank	Phoenix	67.5	0.003	0.006	10,156	377	1B-10B	63.0	331,458	1,498	-
Arizona Bank & Trust	Phoenix	67.5	0.009	0.022	3,400	131	100M-500M	68.0	71,613	442	-
Gateway Commercial Bank	Mesa	62.5	0.016	0.035	1,338	46	<100M	60.0	22,362	122	-
FIRST SCOTTSDALE BANK, NATIONAL ASS	Scottsdale	57.5	0.014	0.031	1,641	28	100M-500M	43.0	20,326	93	-
SUNRISE BANK OF ARIZONA	Phoenix	47.5	0.007	0.010	1,345	57	100M-500M	80.0	70,770	346	-
RepublicBankAz, N.A.	Phoenix	47.5	0.011	0.016	929	29	<100M	75.0	40,994	185	-
Canyon Community Bank, National Assoc	Tucson	45.0	0.008	0.021	651	35	<100M	45.0	15,968	93	-
West Valley National Bank	Avondale	42.5	0.011	0.022	476	21	<100M	53.0	12,787	66	-
Meridian Bank, National Association	Phoenix	32.5	0.001	0.003	918	62	500M-1B	43.0	51,109	241	-
The Biltmore Bank of Arizona	Phoenix	30.0	0.001	0.004	455	12	100M-500M	20.0	15,043	73	-
Goldwater Bank, N.A.	Scottsdale	25.0	0.001	0.007	168	7	100M-500M	48.0	19,395	50	-
Pinnacle Bank	Scottsdale	20.0	0.001	0.003	136	5	100M-500M	33.0	16,852	50	-
Bank 1440	Phoenix	20.0	0.001	0.003	106	4	<100M	28.0	11,104	37	-
Nordstrom fsb	Scottsdale	10.0	-	-	-	-	100M-500M	10.0	-	-	0.446
SunBank, National Association	Phoenix	10.0	-	-	1	1	<100M	10.0	1	1	0.012

¹TA = total domestic assets held by the lender; TBL = total business loans held by the lender; and CC=credit card loans held by the lender.

Source: U.S. Small Business Administration, Office of Advocacy, from Call Report data.