

Table 3A Expanded. Small Business Lending Institutions in Guam Using Call Report Data, June 2012

| Name of Lending Institution | City | Small Business Lending (less than \$ million) | | | | | Institution Asset Size | Micro Business Lending (less than \$ 100k) | | | CC Amount/TA ¹ |
|-----------------------------|---------|--|-----------------------|------------------------|-------------------|--------|---------------------------|---|-------------------|--------|------------------------------|
| | | Total Rank | TA Ratio ¹ | TBL Ratio ¹ | Amount (1,000) | Number | | Total Rank | Amount (1,000) | Number | |
| | | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
| Bank of Guam | Hagatna | 90.0 | 0.096 | 0.352 | 107,452 | 9,017 | 1B-10B | 85.0 | 12,387 | 7,578 | 0.011 |
| ANZ Guam, Inc. | Hagatna | 80.0 | 0.094 | 0.478 | 28,904 | 223 | 100M-500M | 87.5 | 3,580 | 125 | 0.002 |
| BankPacific, Ltd | Hagatna | 67.5 | 0.075 | 0.419 | 8,388 | 44 | 100M-500M | 65.0 | 751 | 19 | 0.000 |

¹ TA = total domestic assets held by the lender; TBL = total business loans held by the lender; and CC=credit card loans held by the lender.

Source: U.S. Small Business Administration, Office of Advocacy, from Call Report data.

Table 3B. Expanded. Micro Business Lending Institutions in Guam Using Call Report Data, June 2012

| Name of Lending Institution | City | Micro Business Lending (less than \$100,000) | | | | | Institution Asset Size | All Small Business Lending (less than \$1 million) | | | |
|-----------------------------|---------|---|-----------------------|------------------------|----------------|--------|---------------------------|---|-------------------|--------|------------------------------|
| | | Total | TA Ratio ¹ | TBL Ratio ¹ | Amount (1,000) | Number | | Total Rank | Amount (1,000) | Number | CC Amount/TA ¹ |
| | | (1) | (2) | (3) | (4) | (5) | | (6) | (7) | (8) | (9) |
| ANZ Guam, Inc. | Hagatna | 87.5 | 0.012 | 0.059 | 3,580 | 125 | 100M-500M | 80.0 | 28,904 | 223 | 0.002 |
| Bank of Guam | Hagatna | 85.0 | 0.011 | 0.041 | 12,387 | 7,578 | 1B-10B | 90.0 | 107,452 | 9,017 | 0.011 |
| BankPacific, Ltd | Hagatna | 65.0 | 0.007 | 0.037 | 751 | 19 | 100M-500M | 67.5 | 8,388 | 44 | 0.000 |

¹TA = total domestic assets held by the lender; TBL = total business loans held by the lender; and CC=credit card loans held by the lender.

Source: U.S. Small Business Administration, Office of Advocacy, from Call Report data.