



## How FEMA Procures Information Technology

### ► SOFTWARE LICENSES

FEMA is *mandated* by the Department of Homeland Security (DHS) to procure Oracle software licenses from Mythics Incorporated, a small business under contract HSHQPA-05-D-00007. The period of performance under this competitive contract ends May, 30 2010.

Point of Contact	Email	Phone
Matt Perron, Mythics	<a href="mailto:MPerron@mythics.com">MPerron@mythics.com</a>	757-965-4985

FEMA is *mandated* by DHS to procure Microsoft licenses from Dell Marketing LP, a large business under contract to DHS. The Blanket Purchase Agreement between DHS and Dell is HSHQDC-09-A-00032; the period of performance under this competitive contract ends June 26, 2015.

Point of Contact	Email	Phone
Dan Field, Dell	<a href="mailto:Daniel_Field@dell.com">Daniel_Field@dell.com</a>	800-883-7293

*If you are interested in providing these types of licenses, please contact DHS to pursue such opportunities. For more information on DHS Strategically Sourced Contract Vehicles please visit: <https://dhsonline.dhs.gov/portal/jhtml/community.jhtml?community=MGMT&index=48&id=2012980039>*

### ► WIRELESS TELECOMMUNICATIONS

FEMA procures non-disaster wireless telecommunications from AT&T, a large business under contract to FEMA. The period of performance under this competitive contract ends December 2013. The point of contact at AT&T for subcontracting opportunities is Mark Flister, who can be reached at [MF7988@att.com](mailto:MF7988@att.com).

FEMA procures disaster wireless telecommunications from Verizon, a large business under contract to FEMA. The period of performance under this competitive contract ends December 2013. The point of contact at Verizon for subcontracting opportunities is Michael Suess.

Point of Contact	Email	Phone
Michael Suess, Verizon	<a href="mailto:Michael.Suess@verizonwireless.com">Michael.Suess@verizonwireless.com</a>	202-494-5810

*FEMA is currently working on establishing multiple awards Blanket Purchase Agreements to support FEMA's pager and priority push to talk requirements. FEMA anticipates a GSA Schedule competition in winter 2010 utilizing NAICS code 517210.*

### ► WIRE TELECOMMUNICATION LINES, T1, T3, INTERNET

FEMA procures all these services and requirements under contract with Verizon Federal, a large business under contract to FEMA. The period of performance under this competitive



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contract ends December 2013. The point of contact at Verizon for subcontracting opportunities is Richard Plummer.

Point of Contact	Email	Phone
Richard Plummer, Verizon	<a href="mailto:richard.c.plummer@verizonbusiness.com">richard.c.plummer@verizonbusiness.com</a>	703-886-4328

### ▶ SATELLITE CHANNELS

FEMA procures satellite channels to support wireless devices and internet access to remote locations through contract HSFEHQ-07-D-0214 with On Call Communications. The period of performance under this competitive contract ends May 2011.

Point of Contact	Email	Phone
Dave, On Call Communications	<a href="mailto:dave@occsat.com">dave@occsat.com</a>	949-707-4729 x 33

### ▶ SOFTWARE APPLICATIONS DEVELOPMENT

FEMA procures all applications development under the Enterprise Applications development Integration and Sustainment (EADIS) contract with IBM, a large business. EADIS is a Cost Plus Award fee **TASK ORDER** awarded by FEMA under the DHS Enterprise Acquisition gateway for Leading-Edge Solutions (EAGLE) under functional Category 4 - Software Development Integration and Sustainment. The period of performance for EADIS under this competitive contract ends December 14, 2014.

The point of contact at IBM for subcontracting opportunities is Cecil Trosclair ([cecil.a.trosclair@us.ibm.com](mailto:cecil.a.trosclair@us.ibm.com)).

### ▶ OPERATIONS AND MAINTENANCE

Centralized Operations, Maintenance and Management Information Technology (COMMIT) Multiple Award Indefinite Delivery Indefinite Quantity (IDIQ) contracts supports FEMA with Operations and Maintenance services. **The contractors are:**

1. Unisys Corporation
2. Science Applications International Corporation (SAIC)
3. Perot Systems
4. BAE Systems
5. Electronic Data Systems (EDS)

They are all large businesses. The period of performance under these competitive contracts end April 14, 2010, with the possibility of four (4) one-year option periods. The points of contact for subcontracting opportunities are:



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Contractor	Point of Contact	Email	Phone
Unisys Corporation	Pankaj “Paul” Modessa	<a href="mailto:Pankai.Modessa@unisys.com">Pankai.Modessa@unisys.com</a>	703-439-5396
	Mitchell Blanchard	<a href="mailto:Mitchell.Blanchard@unisys.com">Mitchell.Blanchard@unisys.com</a>	703-439-5948
SAIC	Ann White	<a href="mailto:Ann.L.White@saic.com">Ann.L.White@saic.com</a>	850-236-9300
Perot Systems	George Omohundro	<a href="mailto:George.Omohundro@mail.ps.net">George.Omohundro@mail.ps.net</a>	703-289-8161
BAE Systems	Raymond McIlwain	<a href="mailto:Raymond.Mcilwain@baesystems.com">Raymond.Mcilwain@baesystems.com</a>	703-563-7814
EDS	Amy Turner	<a href="mailto:Amy.Turner@eds.com">Amy.Turner@eds.com</a>	703-742-2275

*These requirements are competed on a full and open basis between the multiple IDIQ contracts awardees listed above. NAICS code 541519.*

### ► INDEPENDENT VERIFICATION AND VALIDATION SERVICES

FEMA procures all services under DHS EAGLE Task Order with Keane Federal Systems Inc., a small business under contract to FEMA. The period of performance under this competitive contract ends March 2011.

Point of Contact	Email	Phone
David Schrieber, Keane	<a href="mailto:David.Schreiber@keane.com">David.Schreiber@keane.com</a>	703-848-7237

A solicitation is anticipated to be issued in Spring 2010 for new IV&V (Quality Assurance) awards. See Fido.gov (AAP #58844 for further details)

*These requirements will be competed on a full and open basis and FEMA posts the solicitations to the Federal Business Opportunities webpage. Please register for automatic email notification of all postings under NAICS code 541542.*

### ► VTC EQUIPMENT AND SERVICES

FEMA procures all services and equipment under contract with Winbourne and Costas, Inc., a Veteran Owned Small Business under contract to FEMA. The contract is HSFEHQ-08-C-9005; the period of performance under this competitive contract ends July 2011.

Point of Contact	Email	Phone
Alan Kruml, Keane	<a href="mailto:AKruml@wcimc.com">AKruml@wcimc.com</a>	703-774-7854
Aaron Richardson, Keane	<a href="mailto:Arichardson@wcimc.com">Arichardson@wcimc.com</a>	703-395-3096

### ► IT HELP DESK AND TECHNICAL SUPPORT SERVICES

FEMA procures Tier I and II Help Desk support along with IT Technical support through Blanket Purchase Agreement HSFEHQ-06-A-0791 with Applied Computing Technologies, Inc. a small business. The period of performance under this BPA ends August 2010.



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Point of Contact	Email	Phone
Denise Johnston, ACT	<a href="mailto:DJohnston@actnow.com">DJohnston@actnow.com</a>	703-891-4334 x 811
Robert Hansen, ACT	<a href="mailto:RHansen@actnow.com">RHansen@actnow.com</a>	703-891-4334 x 807

### ► EAGLE SUPPORT SERVICES

The DHS awarded 53 Indefinite-Delivery Indefinite Quantity (IDIQ) contracts EAGLE (Enterprise Acquisition Gateway for Leading Edge Solutions) covering an array of IT support services. These services offer a broad range of services, solutions to fulfill the majority of Component and departmental IT services needs. The scope and provisions of the EAGLE contracts were designed to be capable of fulfilling 80-90% of the Department’s IT-service related requirements. Performance Base Contracting is the preferred method of contracting for these services (As required by FAR 37.102). EAGLE is mandatory for consideration.

#### *Services Overview*

EAGLE contracts cover a full range of services, technical and management expertise, and solution-related enabling products to meet DHS IT requirements. The services cover five comprehensive functional categories (FCs):

- FC1 – Infrastructure Engineering Design, Development, Implementation and Integration
- FC2 – Operations and Maintenance
- FC3 – Independent Test, Validation, Verification, and Evaluation
- FC4 – Software Development
- FC5 – Management Support Services

There are two prime contractor groupings: small businesses, eligible to compete for all task orders; large businesses, eligible to compete only on solicitations issued on an unrestricted basis, such as a small business set-aside.

#### *Periods of Performance*

Two types of contract period of performances have been identified. The contracts have a five-year base period of with two, one-year option periods. For large businesses, contract will end June 27, 2013; small businesses end September 25, 2013.

### ► FIRSTSOURCE

Eleven IT commodity vendors were selected to represent FirstSource. The FirstSource initiative is a multiple-award, indefinite delivery/indefinite quantity (IDIQ) contract vehicle, specifically designed as the preferred source to acquire information technology (IT) products that are required to meet the vast majority of the DHS enterprise infrastructure needs. The FirstSource contracts are available to DHS and all Components, and any other federal agency whose work is deemed mission-related to DHS programs or projects. FirstSource is a



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complementary program to the Enterprise Acquisition Gateway for Leading Edge Solutions (EAGLE) IT services contracts.

The contracts that have been awarded are “mandatory-for-consideration” throughout DHS, and have all been awarded as a small business set-aside. The contract will end February 6, 2012.

### ***Products Covered***

FirstSource provides DHS with access to contractors’ commercial catalogs, which offer a full array of IT commodity products available in the commercial marketplace from multiple original equipment manufacturers, producers, and suppliers. The FirstSource contracts also offer associated IT services. These services include, but are not limited to:

- Configuration consulting and design
- Systems integration
- Installation of multi-vendor equipment
- Customization of hardware and software
- Training
- Product technical support
- Product maintenance
- End-user support

### ► **DHS EAGLE II**

The Department of Homeland Security plans to issue a draft solicitation for its \$45 billion Eagle II procurement by the end of March 2010. The multiple-award contract will replace the first Enterprise Acquisition Gateway for Leading Edge Solutions contract, known as Eagle. Eagle II will consist of two contracts—a small business contract and one that is unrestricted. Industry has assisted in the development of the Eagle II solicitation by responding to two requests for information. DHS officials are now meeting to determine what strategies will be used. All questions regarding this acquisition must be forwarded to DHS.