

Condominium Approval Process and Future State

Veterans Benefits Administration





Presenters

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EVOLUTION OF CONDOMINIUM PROCESSING

➤ Recent Past

Documents were sent to the RLC by mail, FedEx Express, or email. The RLC would review the documents to ensure all necessary documents were included and forward to the Regional Counsel for review.

Timeliness: 1 to 6 months

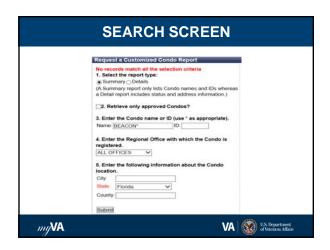
➤ Currently

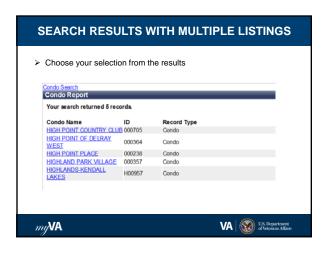
The RLC will review the documents to ensure all necessary documents are included and forward to the National Practice Group for review. Documents are sent to the RLC by mail, FedEx Express or email.

Timeliness: 2 to 3 weeks

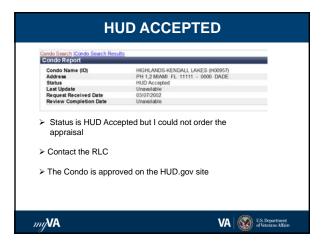








STATUS - Accepted Without Conditions - Accepted With Conditions - Pending - Rejected - Suspended - Unknown - HUD Accepted - Suspended - Unknown - HUD Accepted - Condo Search Results - Condo Search Results - Condo Report - Condo Name (ID) - Address - Status - COLLER - Request Received Date - Condo Search Results - COLLER - Condo Search Results - COLLER - COL



FHA APPROVED CONDOMINIUMS VA and HUD/FHA traditionally required similar review and approval procedures for condominium projects, and VA had generally accepted those condominium projects based on approval by FHA, without further review of the organizational documents. HUD Mortgagee Letter 2009-46 B, dated November 6, 2009, amended FHA condominium approval requirements to the extent that they no longer conform with VA condominium statutes, regulations, or policy requirements. Effective December 7, 2009, VA no longer accepts HUD/FHA condominium project approvals in lieu of VA project review. Condominiums previously accepted by VA, based upon HUD/FHA acceptance, continue to be acceptable to VA. When in doubt, contact the RLC of jurisdiction.

READY TO SUBMIT

- Some RLCs submit only electronic files to Counsel. Please check with the RLC of jurisdiction before sending paper files.
- > Email size for incoming submissions is 8 MB. Large files can be broken down by document name or if a document is still too large by name and sets of page numbers.
- > Clear copy submissions only
- > Check for missing pages
- Remember to include your contact information with phone number and a valid e-mail address

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REQUIRED DOCUMENTS

- > Contact information including e-mail address
- > Condo address with the zip code and county
- Declaration
- > Articles of Incorporation
- > By-Laws
- > Amendments
- > Rules and Regulations (if any)
- > Last two months minutes
- > Financials and current budget
- > Any pending litigation and special assessments

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MOST COMMON PROBLEMS

- > Incomplete Packages
- Missing Pages
- > Illegible Documents
- > Documents Are Not Recorded
- > Incomplete Contact Information







WHAT NOW AND WHAT'S IN THE WORKS	
> Package is submitted to the Work Group for review	
> Response is received by the RLC	
> RLC responds to the requester	
> Timeliness is normally about 2 to 3 weeks	
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Where Will VA Be Next Year

• Between Now and Then [System Enhancements]

Lenders Upload Documents

• ANPR - Advanced Notice of Proposed Rule

Reaching Out To Industry for Feedback







Where Will VA Be Next Year

- Ongoing Research
 - Meetings With Industry Partners
 - Exploring New Tools
- Policy Development
 - Circular and/or Handbook Updates
 - Possible Regulations Changes

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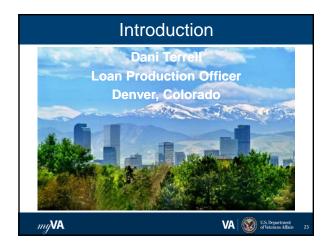


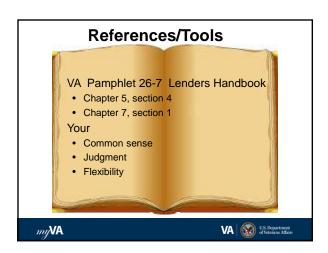
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There's Just Got to be Some Questions









What is a prior approval loan?

- · Joint loans
 - Veteran/Veteran
 - Veteran/non-Veteran
- Non-service connected pension
- "Incompetent" to manage VA compensation
- Interest Rate Reduction Refinance for currently delinquent loan
- Prior approval lenders
- Issue or circumstance that cannot be resolved by lender's underwriting staff







Joint Loan - Veteran/Veteran

- · All Veterans are using entitlement
 - Not for Veterans married to each other
 - Unequal entitlement split may be used
- Underwriting
 - Each Veteran must be creditworthy
 - Combine income and assets of Veterans
- Occupancy
 - Required for anyone using entitlement

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Veteran/Veteran (continued)

- Funding Fee
 - Even split (without regard to entitlement split)
 - Example: Veteran A is first time user. Veteran B subsequent.
 - Example: Veteran A is first time user. Veteran B is exempt.
 - Example: Both Veterans are exempt.
- · Always underwritten by VA, regardless of lender type





Joint Loan - Veteran/Non-Veteran

- Veteran + anyone other than their spouse
- Only Veteran's portion is guaranteed
 - Down payment might be required by investor
- Only the Veteran is required to occupy
- Underwriting
 - Veteran must qualify for their portion
 - All borrowers must be creditworthy





Veteran/Non-Veteran (continued)

- Funding fee on Veteran's portion of loan
- Veteran's entitlement charged for their portion of the loan
- Always underwritten by VA, regardless of lender type

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Non-Service Connected Pension

- Pension for disability not due to military service - Need-based
- · Reflected on VA Form 26-8937, Verification of **VA Benefits**
 - Submit if directed by Certificate of Eligibility
- Income matching
 - VA, IRS, SSA
 - Pension Management Center notified of unreported income





Rated Incompetent by VA

- Reflected on VA Form 26-8937, Verification of VA Benefits
 - Submit form if directed by COE
- Fiduciary/custodian must notify VA
 - "No objection" letter
- Fiduciary contact
 - 1-888-407-0144
 - benefits.va.gov/fiduciary/contact-us.asp

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Delinquent IRRRL

- Past due 30+ days at closing
- Lender determine
 - Delinquency cause/resolution
 - Veteran ability to pay new loan
- Late payments, fees, charges, etc. rolled into new loan
- Underwritten by VA regardless of lender status

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Prior Approval Lender

- New to the VA home loan program
- Approved non-supervised lender, no approved underwriter
- · Automatic authority revoked
- Must submit all loans but non-delinquent **IRRRLs**





Automatic Lenders

- Use automatic authority to fullest extent
 - Do not shift burden of denial to VA
 - Do not submit based on emotional plea of Veteran, LO, Realtor®, etc.
 - Lender and VA use same guidelines
- Prior submission must include
 - Underwriter analysis and explanation for submission
 - Certification that lender will fund

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Prior Stacking Order Lenders Handbook Chapter 5.4

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Changes After Commitment

- Borrower qualification questionable?
- Loan amount increase
 - New signed URLA/1802a signed by all
 - Revised commitment issued
- No VA approval for
 - Reduction in loan amount
 - Maturity extension
 - Less than 1% rate increase



After Closing

- Funding Fee Payment System entry
- Compliance with Commitment conditions
- Report closing within



VA issues guaranty

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Common Submission Errors

- · Missing items that will slow down the processing of your file
 - CAIVRS for all borrowers
 - Verification of rent
 - Signatures
 - Loan Analysis
 - URLA/1802a



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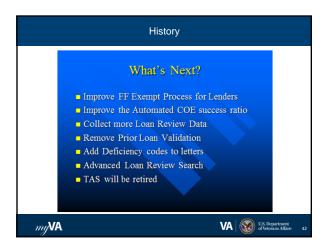
A couple of other things...

- Notify VA if loan is canceled, withdrawn or rescinded.
- Priors should be submitted to the RLC with jurisdiction over the property state
- VA has 10 days to underwrite and issue commitment
- Do not wait until the last minute to submit!
 - Keep the Veteran in mind!



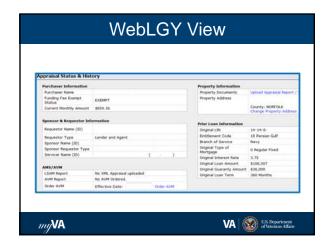












New Features

- Uploads for Condo Approvals
- Uploads for Prior Approval Loans
- Additional Correct COE self-service options





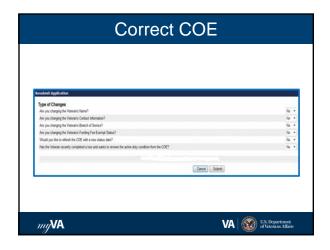














Please don't upload prior approval packages to WebLGY and guaranty packages without notifying LGY. Reactivation issues, lenders are requested to enter their PIN# and the PIN box is missing. Ensure to make loan amount and/or closing date changes in FFPS prior to requesting an LGC correction.

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Refrain from issuing an LGC on a back-to-back closing before they get the entitlement restored. We get a ton of LGC corrections for this very reason. Use the Correct COE link for any changes to an approved COE. You should be able to make the correction when the system codes the loan on a COE as restored for cash-out refinance purposes. Explain how WebLGY works! How to correctly upload files for FFLR, responses, when to use what drop down. How changes are made to the system. How to get access to the portal and what to do when you change companies or need your pin reset.



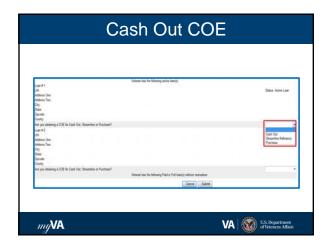


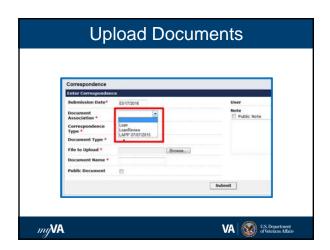


PIN box is missing When a user is in one of these Statuses, the Help Desk can change the Status: > Active > Inactive > Terminated > Batch Inactive

PIN box is missing Help Desk cannot help in the following situations: - "Admin Inactive" can be changed by the Help Desk if the Lender, Servicer, SAR, and/or Other Requester entity is removed from Access Manager. - "Pending Reactivation" and "Registration Activation" status can only activated by the Admin, unless they are to be the Admin, in which case, they can be activated in SIM by the RLC or Help Desk. - "Admin Inactive" status should be able to login, but will be prompted for a Lender/Servicer ID and PIN. Once they enter those, the Admin can activate their account. - Due to a bug, some admins are placed in Terminated status after their Validation Expiration Date has passed. When they are in this status, they get the "Admin Inactive" message, but without the boxes to enter their Lender/Servicer ID and PIN. Only the Submit button appears.













Operational Audit Pre-Audit Work by Auditors Quality Control (QC) SARS/Underwriters Declined Loans and Non-compliant files Marketing Materials Workload/Training/Branch Offices/etc.

Audit Timeline

- Initial Contact 45-calendar days prior to site visit
- Auditors review pre-audit documentation
- Administrative Contact 7-calendar days prior to visit via email
- Requested Documentation Due within 3-calendar days of email
- Site Visit (Monday-Wednesday)
- Documents/Comments/Response Due 7-calendar days from exit







Most Common Errors - QC Plans

Lender Handbook (26-7) Chapter 1: The Lender, Section 15 - Elements of a QC Plan. This policy requires certain provisions MUST be included in the lender's QC plan.

Common Findings:

- Section 15, c: Adequate Scope (Scope of audits or reviews be not less than 10% of all VA guaranteed mortgages, or a statistical sample if volume exceeds 140 cases annually originated by the lender morthly.
- Section 15, d: Management Notification (The QC plan must provide for written notification of deficiencies cited as a result of audits or reviews at least quarterly to the lender's senior management)







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Quality Control - continued

- Section 15, e: Corrective Action by Management (Employees be held accountable for performance failures or errors, and where patterns of deficiencies have been identified, corrective instructions be provided to all relevant employees, and file levels deficiencies must be cured)
- Section 15, f: Deficiencies Reported to VA (Require prompt reporting of any violation of law or regulation, false statements or program abuses by the lender, its employees or any other party to the transaction to the VA office of jurisdiction, and provide for furnishing audit or review findings to VA on demand) Reported to RLC LGO/ALGO (Avoid reporting overlay deficiencies and report only VA guideline deficiencies)
- Section 15, I: Review of Loans (The QC plan must provide for the following on loans selected for review: Review of loans within 30 days of loan closing, written re-verification of borrower's employment, deposits, and all sources of funds, reordering of a new credit report from another credit source)







Most Common Errors - LAPP QC Plans

Lender Handbook (26-7) Chapter 1: The Lender, Section 15 - Elements of a QC Plan Section 15, C (For lenders participating in LAPP, reviews include the QC procedures)

QC plans MUST outline any LAPP QC procedures. Per Lender Handbook Chapter 13, section 1, every appraisal made for VA purposes **must** be reviewed by the lender's VA authorized staff appraisal reviewer (SAR) under the Lender Appraisal Processing Program (LAPP) in order to:

Confirm that the photographs accurately reflect the appraiser's description of the subject and comparable properties

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LAPP QC - continued

- Verify that the appraisal report is fully complete, clear and prepared according to industry-accepted appraisal techniques and VA instructions
- Determine that the appraiser's methodology is appropriate and that the appraiser's conclusions are consistent, sound, supportable, logical, and based upon data in the appraisal report
- Determine, through use of reasonably available information, that the appraiser's value recommendation and other conclusions are consistent with those in similar cases recently processed
- Identify all property-related conditions and requirements that must be satisfactorily resolved before the property can become the security for a VA guaranteed loan
- · Issue a Notice of Value









Thank You!!!

Thank you for helping us provide this important benefit to our nation's Veterans!!!



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Funding Fees

Jeff Bolla, Program Analyst Mark Jamison, LPO

Veterans Benefits Administration





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VA Funding Fee Basics

- Funding fee can always be rolled into 100% financing (unless the loan is at the maximum conforming loan limit)
- The funding fee is amortized over life of the loan (minimizes monthly impact versus PMI)
- No refund given if initial VA loan is paid off in the first year (unlike FHA loans that pre-pay first year's mortgage insurance)
- Funding fees are used to cover liquidation losses to the VA
- Not all Veterans owe a funding fee





VA Funding Fee Basics

- Funding fee can be reduced with a 5% or 10% down payment
- Land equity for new construction can be used to reduce funding fee provided it accounts for at least 5% or 10% of
- Equity in a home, or gifts of equity, do not reduce funding fees
- Borrowed funds can be used to reduce the funding fee (must account for borrowed funds in debt ratio)

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Which Veterans Are Exempt From A VA Funding Fee?

The following Veterans are exempt from paying a funding fee:

- Veterans receiving VA compensation for service-connected disabilities
- Veterans who would be entitled to receive VA compensation for service-connected disabilities if they did not receive retirement pay from the military
- Veterans who are rated by VA as eligible to receive compensation as a result of a pre-discharge disability examination and rating
- Veterans entitled to receive VA compensation, but who are not presently in receipt because they are on active duty
- Surviving spouses of Veterans who died as a result of service-connected disabilities or who died in combat, and are in receipt of Dependency Indemnity Compensation (DIC) from VA

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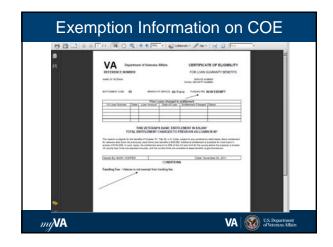
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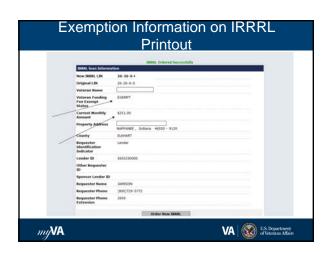
Verification of VA Benefits

- Effective September 11, 2011 Lenders can now obtain the exemption information directly on the Certificate of Eligibility, or IRRRL loan number printout
- Initially, the lender should first pull a certificate of eligibility, or if an IRRRL, a loan number inquiry, to see if the exemption information is on those documents
- In most cases, either of the above noted documents will tell the lender if the Veteran is exempt and how much VA disability compensation the Veteran receives each month
- If the lender receives a message to refer to the Regional Loan Center, send VA Form 26-8937 to VA $\,$
- Send to RLC that has jurisdiction over property (fax number for each RLC in session binder Appendix C)
- The following slides are an example of that exemption information

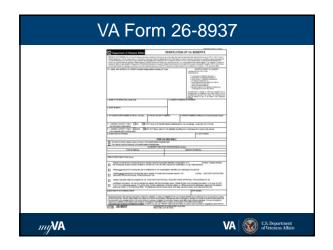


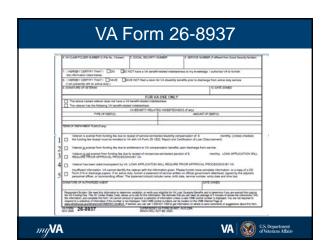






VA Form 26-8937 Issues	
VA Form 26-8937 should not be needed for 98% of your VA loans	
 As previously stated, the exemption information is now located on the certificate of eligibility or IRRRL screen printouts previously shown 	
 If you are required to send the 26-8937 form, it should be sent to the RLC that has jurisdiction over the new property address 	
 If the COE or IRRRL printout have conflicting information from what you can readily verify, or from what the Veteran has told you, please provide a cover letter explaining why you are asking for the 26-8937 form to be completed 	
• The typical turnaround time is 2 – 3 days	
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VA Funding Fee Schedule

	Reserve/National Guard
Active Duty	(Entitlement Code '11' Only)

First Time Use: 2.15% First Time Use: 2.40% Subsequent Use: 3.30% Subsequent Use: 3.30% 5% Down Payment: 1.50% 5% Down Payment: 1.75% 10% Down Payment: 1.25% 10% Down Payment: 1.50%

.50% .50% IRRRL: Assumption: .50% Assumption: .50%

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How To Calculate the VA Funding Fee

Example #1:

VA funding fees are calculated based on the entitlement code on the COE and down payment, if applicable. Example #1:

- \$100,000 purchase price / COE Entitlement Code is "10" with no down payment:
- $$100,000 \times 2.15\% = $2,150$
- \$102,150 = maximum VA loan amount (without EEM's)
- Entitlement Code "10" means Veteran is a first time user who served in the Persian Gulf War

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How to Calculate VA the Funding Fee

Example #2:

- \$100,000 purchase price / COE Entitlement Code is "5" with a 5% down payment:
- \$95,000 x 1.50% = \$1,425
- \$96,425 = maximum VA loan (without EEM's)
- * Reduced funding fee due to a 5 % down payment





Where to Pay VA Funding Fees

All VA funding fees are paid through VA's Funding Fee Payment System (FFPS) at:

https://www.ffps.vba.va.gov

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VA Funding Fee Refunds

You can apply for a refund of a funding fee through the Funding Fee Payment System:

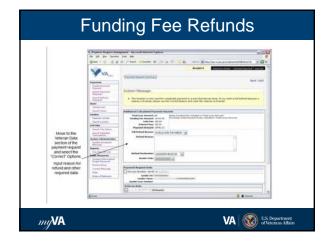
- Bring up funding fee payment in FFPS
- Click "Correct" and make the required changes to the field for the correction.
- Always include Name, phone number, and email in the "Refund Details" along with a detail reason for the refund request.
- The RLC of record will contact the lender if additional documentation is needed.
- The RLC of record approves directly online
- · The following screen shots are provided as examples

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Funding Fee Refunds myVA VA U.S. Department of Veterans Affairs



Funding Fee Payment System Helpdesk

- The Funding Fee Payment System is managed by VA.
- · If you have questions or problems with the system, please contact the Regional Loan Center that has jurisdiction over your lender administration. The lender can also email the VIP Help Desk at vip.vbaco@va.gov.
- · Email request should always contact the LIN number you need help with and contact information of the person requesting the help.







FFPS Quick Tips

- FFPS transactions process time sequence:

 - PS transactions process time sequence:

 Record is created and submitted. You have until the top of the hour to cancel the transaction if you need to correct or make changes. Status Pending

 Status Submitted to Pay.gov the record will be locked until after 11:30am the following day.

 Status Settled once the transaction is in this status it is ready to be transmitted from FFPS to WebLGY the following day. The Lender is also able to make corrections to the record in this status.
- · Other Status Codes:
 - Returned This means the VA did not receive the funds for the payment, the lender will need to contact their RLC or email the help desk.
 - Desk.

 Failed from Pay.gov This means the VA did not receive the funds for the payment, the lender will need to contact their RLC or email the help desk.
 - Pending If a record is in this status for more than 1 day the lender will need to contact their RLC or email the help desk.





FFPS Quick Tips

- Always verify you are using the correct LIN (Case Number).
- When entering Purchase Price, Down Payment, and Base Loan amount use whole numbers (dollars and cents).
- Always create multiple Lender Admin in FFPS. Admins are responsible for creating new users, password resets, deleting and deactivating users, and loan record corrections.

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