



Did you know?

- » \$2.5 billion of funding each year in competitive grant and contract awards
- » 5,000 awards on average per year
- » Government does not take an equity stake
- » IP ownership is retained by the small business
- » \$47B to American small businesses since 1982
- » SBIR played a catalytic role in many American innovation giants including: Qualcomm, iRobot, Illumina, Symantec
- » Example Funding Areas
 - › First Responders
 - › Artificial Intelligence
 - › National Security
 - › Biomedical
 - › Sensors
 - › Cybersecurity
 - › Advanced Robotics
 - › Space Exploration
 - › Energy
 - › AgTech

America's Seed Fund - the Small Business Innovation Research (SBIR) and the Small Business Technology Transfer (STTR) programs - provides competitive awards-based resources that enable small businesses to develop new technologies and facilitate the commercialization of innovation.

CONNECT WITH SBIR/STTR Federal Agencies



Dept of Defense
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SBIR/STTR is a Three Phase Process

PHASE I

Proof-of-Concept

6-12 months | ~ \$150,000

PHASE II

Full R&D

24 months | ~ \$1,000,000

PHASE III

Commercialization

Non-SBIR/STTR funds (public or private)

Differences Between SBIR/STTR

	SBIR	STTR
Partnering Requirement	Permits partnering	Requires a non-profit research institution partner
Principal Investigator	Primary employment (>50%) must be with the small business	PI may be employed by either the research institution partner or small business (check solicitation)
Work Requirement	May subcontract up to 33% (Phase I), 50% (Phase II)	40% Small Business, 30% Research Institution Partner
Program Size	FY15-\$2.25B	FY15-\$296M
Majority VC Ownership	Allowed by some agencies	Not Allowed
Participating Agencies	11 agencies (extramural R&D budget >\$100M)	5 agencies (extramural R&D budget >\$1B)

Grants vs. Contracts

Grants

NSF
DOE
USDA
DOC/NIST

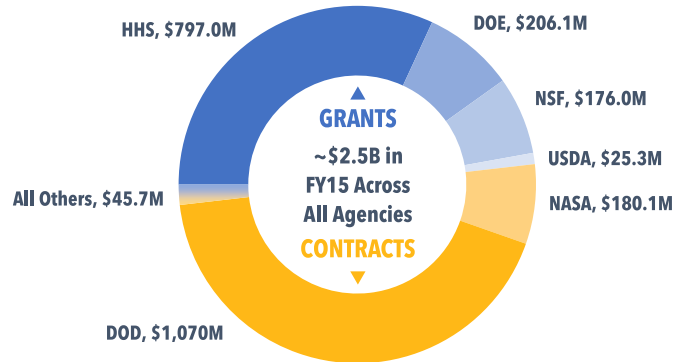
Both

HHS (mostly grants)

Contracts

DoD
NASA
DOC/NOAA
DHS
DOT
EPA
DoED

FY15 Combined SBIR/STTR Budget



Learn More

www.sbir.gov

www.sbir.gov/tutorials



Tutorials, funding opportunities, success stories, award data, and more at www.sbir.gov

SBIR/STTR
COORDINATING
AGENCY

