

INTERNATIONAL BROTHERHOOD OF TEAMSTERS

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August 16, 2021

Amy Greenberg
Director
Regulations and Rulings Division
Alcohol and Tobacco Tax and Trade Bureau
1310 G Street NW, Box 12
Washington, DC 20005

Dear Director Greenberg:

We write to respond to the recent Request for Information from the Department of the Treasury's Alcohol and Tobacco Tax and Trade Bureau (TTB) on Notice No. 204, Promoting Competition in the Beer, Wine, and Spirits Markets. We would like to provide you with some information about Teamsters employed in the brewing industry in the United States and competition in the beer industry. Additionally, we write to urge you to continue to work with Congress and industry stakeholders on policies that will allow the beer industry to continue to thrive and create good-paying jobs for years to come. We would like to be consulted as the Biden Administration considers potential changes to regulations impacting beer manufacturers, who employ thousands of our members.

The Teamsters Brewery and Soft Drink Conference represents more than 60,000 workers employed by America's beverage manufacturers. These workers help to brew, bottle, package, deliver, and merchandise a wide range of products enjoyed by Americans from coast to coast.

Despite being one of the most highly regulated industries in the United States, the last decade has seen significant growth of new beer and other alcohol beverage manufacturers thereby providing consumers with more choice than ever before. This high degree of growth and competition among all these alcohol beverage manufacturers has caused large brewers, including those that employ Teamsters, to lose market share in recent years. The beer industry is extremely competitive, and your review of regulations in this area should take this into account.

The Biden Administration has expressed a strong commitment to pursuing policies which would create good-paying union jobs that help America compete in the future. We look forward to reviewing any proposals that may emerge from this process to determine if they are helpful to our Teamsters Brewery and Soft Drink Conference members.

Sincerely,

A handwritten signature in black ink that reads "Greg Nowak". The signature is written in a cursive style with a large, prominent "G" and "N".

Greg Nowak
Director and Secretary-Treasurer
Brewery and Soft Drink Workers Conference