

U.S. DEPARTMENT OF AGRICULTURE  
Farm Service Agency  
**ANNUAL SUBCONTRACTING PLAN  
FOR COMMERCIAL PRODUCTS**

CONTRACTOR: XYZ CORPORATION

DATE: September 15, 2004

ADDRESS: 123 Main Street  
Anywhere, USA Zip Code

PERIOD **ANNUAL SUBCONTRACTING PLAN**  
COVERED: **FISCAL YEAR 2005**  
**OCTOBER 1, 2004 - SEPTEMBER 30, 2005**

PRODUCTS: \_\_\_\_\_

The following, together with any attachments, is hereby submitted as an "Annual Subcontracting Plan for Commercial Products" to satisfy the applicable requirements of Public Law 95-507, as implemented by OFPP Policy Letter 80-2 and Article 28 of USDA-1, Revision No. 2, as amended, and the Federal Acquisition Regulations (FAR) Subpart 19.7.

1. **GOALS.** The following goals are expressed in rounded dollars and a percentage of the total planned subcontracting dollars. These goals are applicable to all Federal contracts made with the United States Department of Agriculture (USDA), Farm Service Agency (FSA), Commodity Credit Corporation (CCC), Kansas City Commodity Office (KCCO), which are awarded during the term of this plan.

DESCRIPTION	DOLLARS FY 2005	PERCENTAGE FY 2005
A. Total planned subcontracting for <b>ALL X COMPANY</b> or <b>□ DIVISION</b> products.	\$10,000,000	100%
B. Planned Subcontracting to <b>Small Businesses (EXCLUDES Small Disadvantaged, Women-Owned Small, HUBZone Small, Service Disabled Veteran Small, and Veteran Owned Small Businesses.)</b> % = B ÷ A	\$2,100,000	21%
C. Planned Subcontracting to <b>Small Disadvantaged</b> Businesses ("Woman-Owned Small" does not qualify as "Disadvantaged" unless qualified by SBA). % = C ÷ A	\$500,000	5%
D. Planned Subcontracting to <b>Women-Owned</b> Small Businesses. % = D ÷ A	\$500,000	5%
E. Planned Subcontracting to <b>HUBZone Small</b> (Historically Underutilized Business Zone) Business. % = E ÷ A	\$300,000	3%
F. Planned Subcontracting to <b>Service-Disabled Veteran-Owned</b> Small Business. % = F ÷ A	\$300,000	3%
G. Planned Subcontracting to <b>Veteran-Owned</b> Small Business. % = G ÷ A	\$300,000	3%
H. Total Planned Subcontracting to <b>Small, Small Disadvantaged, Women-Owned Small, HUBZone Small, Service-Disabled Veteran-Owned Small, and Veteran-Owned Small</b> Businesses. (Dollars are Paragraphs B+C+D+E+F+G = H      % = H ÷ A	\$4,000,000	40%
I. Planned Subcontracting to <b>OTHER</b> than Small Businesses (Dollars are Paragraphs A - H = I).      % = I ÷ A	\$6,000,000	60%