## National

## WOMEN'S

BUSINESS
Council

## Federal Contracting with Women-Owned Businesses <br> FY 1997 to FY 2003 <br> Additional Tables

National Women's Business Council
409 3rd Street, SW, Suite 210, Washington, DC 20024
phone: 202-205-3850; fax: 202-205-6825
e-mail: nwbc@sba.gov, web site: http://www.nwbc.gov

## Table of Contents

Table ..... Page
Table 1: Contract Dollars Awarded to Women-Owned Small Businesses: FY1997 to FY2003 ..... 3
Table 2: Contract Dollars Awarded to All Businesses: FY1997 to FY2003 ..... 4
Table 3: Share of Contract Dollars Spent with Women-Owned Small Businesses: FY1997 to FY2003 ..... 5
Table 4: Distribution of Contract Dollars Spent with Women-Owned Small Businesses by Agency: FY1997 to FY2003 ..... 6
Table 5: Contract Actions Among Women-Owned Small Businesses: FY1999 to FY2003 ..... 7
Table 6: Contract Actions Among All Businesses: FY1999 to FY2003 ..... 8
Table 7: Share of Contract Actions Among Women-Owned Small Businesses: FY1999 to FY2003 ..... 9
Table 8: Distribution of Contract Actions Among Women-Owned Small Businesses by Agency: FY1999 to FY2003 ..... 10
Table 9: Average Contract Value Awarded to Women-Owned Small Businesses: FY1999 to FY2003 ..... 11
Table 10: Average Contract Value Awarded to All Businesses: FY1999 to FY2003 ..... 12

Table 1: Contract Dollars Awarded to Women-Owned Small Businesses: FY1997 to FY2003

| Total | Contract Dollars - Women-Owned Small Businesses (\$000) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2003 |  |  | FY2002 |  | FY2001 |  | FY2000 |  | FY1999 |  | FY1998 | FY1997 |  |
|  | \$ | 8,277,298 | \$ | 6,826,492 | \$ | 5,468,456 | \$ | 4,572,563 | \$ | 4,591,190 | \$ | 4,012,800 | \$ | 3,634,700 |
| Executive Office of the President | \$ | 2,231 | \$ | 4,492 | \$ | 4,488 | \$ | 3,290 | \$ | 2,557 |  | NA | \$ | 583 |
| Agriculture | \$ | 214,811 | \$ | 166,346 | \$ | 148,851 | \$ | 101,775 | \$ | 134,424 | \$ | 91,400 | \$ | 80,900 |
| Commerce | \$ | 121,819 | \$ | 134,875 | \$ | 104,393 | \$ | 119,227 | \$ | 63,438 | \$ | 59,500 | \$ | 46,300 |
| Defense | \$ | 4,851,860 | \$ | 4,136,251 | \$ | 2,856,803 | \$ | 2,524,747 | \$ | 2,304,266 | \$ | 2,087,300 | \$ | 1,845,000 |
| Education | \$ | 78,263 | \$ | 11,069 | \$ | 9,427 | \$ | 10,204 | \$ | 5,911 | \$ | 11,800 | \$ | 7,200 |
| Energy | \$ | 106,402 | \$ | 98,566 | \$ | 72,771 | \$ | 41,770 | \$ | 399,056 | \$ | 440,100 | \$ | 320,900 |
| Health and Human Services | \$ | 314,375 | \$ | 292,254 | \$ | 264,074 | \$ | 169,938 | \$ | 165,985 | \$ | 145,900 | \$ | 151,100 |
| Homeland Security | \$ | 140,411 |  |  |  |  |  |  |  |  |  |  |  |  |
| Housing and Urban Development | \$ | 333,542 | \$ | 197,144 | \$ | 119,971 | \$ | 110,883 | \$ | 118,429 | \$ | 5,600 | \$ | 6,200 |
| Interior | \$ | 267,375 | \$ | 120,027 | \$ | 130,128 | \$ | 62,147 | \$ | 55,977 | \$ | 60,300 | \$ | 53,800 |
| Justice | \$ | 166,135 | \$ | 168,253 | \$ | 162,719 | \$ | 112,602 | \$ | 119,068 | \$ | 95,600 | \$ | 47,800 |
| Labor | \$ | 72,173 | \$ | 84,421 | \$ | 73,914 | \$ | 55,102 | \$ | 35,675 | \$ | 15,300 | \$ | 14,900 |
| State | \$ | 123,111 | \$ | 78,363 | \$ | 57,239 | \$ | 36,875 | \$ | 75,022 | \$ | 33,700 | \$ | 43,800 |
| Treasury | \$ | 133,227 | \$ | 184,859 | \$ | 123,224 | \$ | 111,189 | \$ | 101,888 | \$ | 66,300 | \$ | 83,000 |
| Transportation | \$ | 75,405 | \$ | 99,197 | \$ | 95,423 | \$ | 84,078 | \$ | 75,292 | \$ | 69,700 | \$ | 60,400 |
| Veteran's Affairs | \$ | 315,225 | \$ | 220,837 | \$ | 270,531 | \$ | 223,795 | \$ | 215,177 | \$ | 231,400 | \$ | 253,500 |
| Agency for International Development | \$ | 8,741 | \$ | 11,412 | \$ | 19,906 | \$ | 23,425 | \$ | 19,130 | \$ | 15,400 | \$ | 22,200 |
| Environmental Protection Agency | \$ | 37,978 | \$ | 46,757 | \$ | 44,273 | \$ | 35,930 | \$ | 39,212 | \$ | 29,400 | \$ | 20,000 |
| Federal Emergency Management Agency | \$ | 2,520 | \$ | 14,240 | \$ | 11,332 | \$ | 13,795 | \$ | 12,904 |  | NA | \$ | 8,905 |
| General Services Administration | \$ | 519,527 | \$ | 382,385 | \$ | 536,821 | \$ | 401,117 | \$ | 352,087 | \$ | 268,700 | \$ | 175,900 |
| National Aeronautics \& Space Administration | \$ | 283,467 | \$ | 292,451 | \$ | 256,626 | \$ | 226,912 | \$ | 180,676 | \$ | 151,600 | \$ | 157,700 |
| National Archives \& Records Administration | \$ | 965 | \$ | 1,110 | \$ | 526 | \$ | 1,980 | \$ | 407 |  | NA | \$ | 756 |
| National Science Foundation | \$ | 3,750 | \$ | 9,189 | \$ | 7,633 | \$ | 5,924 | \$ | 6,827 |  | NA | \$ | 1,870 |
| Office of Personnel Management | \$ | 23,727 | \$ | 16,654 | \$ | 12,362 | \$ | 10,302 | \$ | 5,063 |  | NA | \$ | 2,171 |
| Social Security Administration | \$ | 26,204 | \$ | 20,240 | \$ | 18,517 | \$ | 24,690 | \$ | 18,961 | \$ | 23,000 | \$ | 9,800 |
| All other agencies | \$ | 54,054 | \$ | 35,100 | \$ | 66,504 | \$ | 60,866 | \$ | 83,758 | \$ | 110,800 | \$ | 220,015 |

Table 2: Contract Dollars Awarded to All Businesses: FY1997 to FY2003

|  | Contract Dollars - All Businesses (\$000) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2003 |  |  | FY2002 |  | FY2001 |  | FY2000 |  | FY1999 |  | FY1998 |  | FY1997 |
| Total | \$ | 277,477,716 | \$ | 235,417,413 | \$ | 219,573,037 | \$ | 200,926,518 | \$ | 189,641,393 | \$ | 181,714,800 | \$ | 171,418,100 |
| Executive Office of the President | \$ | 96,195 | \$ | 58,648 | \$ | 33,204 | \$ | 36,450 | \$ | 39,573 |  | NA | \$ | 24,439 |
| Agriculture | \$ | 4,166,099 | \$ | 3,706,594 | \$ | 3,811,840 | \$ | 3,719,372 | \$ | 3,532,225 | \$ | 2,958,400 | \$ | 3,268,600 |
| Commerce | \$ | 1,454,277 | \$ | 1,596,134 | \$ | 1,188,019 | \$ | 1,898,443 | \$ | 1,203,943 | \$ | 1,182,000 | \$ | 812,600 |
| Defense | \$ | 191,473,725 | \$ | 155,167,320 | \$ | 142,764,938 | \$ | 126,230,152 | \$ | 119,732,697 | \$ | 115,656,800 | \$ | 106,905,000 |
| Education | \$ | 1,022,631 | \$ | 950,954 | \$ | 926,071 | \$ | 908,654 | \$ | 680,817 | \$ | 964,900 | \$ | 591,600 |
| Energy | \$ | 21,085,020 | \$ | 19,005,018 | \$ | 18,598,697 | \$ | 16,906,093 | \$ | 15,650,286 | \$ | 15,142,900 | \$ | 15,160,300 |
| Health and Human Services | \$ | 6,614,790 | \$ | 5,984,503 | \$ | 4,840,797 | \$ | 4,340,224 | \$ | 4,984,303 | \$ | 4,244,700 | \$ | 3,258,800 |
| Homeland Security | \$ | 2,501,357 |  |  |  |  |  |  |  |  |  |  |  |  |
| Housing and Urban Development | \$ | 1,016,131 | \$ | 993,774 | \$ | 815,424 | \$ | 1,051,181 | \$ | 792,193 | \$ | 228,200 | \$ | 374,700 |
| Interior | \$ | 3,668,912 | \$ | 2,414,596 | \$ | 2,145,628 | \$ | 1,426,045 | \$ | 1,248,353 | \$ | 1,478,900 | \$ | 1,112,400 |
| Justice | \$ | 3,971,360 | \$ | 5,035,428 | \$ | 4,837,722 | \$ | 3,640,381 | \$ | 3,641,226 | \$ | 3,309,900 | \$ | 2,456,600 |
| Labor | \$ | 1,553,906 | \$ | 1,640,979 | \$ | 1,396,604 | \$ | 1,334,945 | \$ | 1,136,479 | \$ | 1,120,100 | \$ | 1,017,100 |
| State | \$ | 2,380,136 | \$ | 1,613,173 | \$ | 1,501,463 | \$ | 991,579 | \$ | 902,869 | \$ | 565,700 | \$ | 559,000 |
| Treasury | \$ | 1,995,150 | \$ | 3,021,553 | \$ | 2,489,479 | \$ | 1,911,317 | \$ | 2,168,618 | \$ | 1,784,200 | \$ | 1,248,300 |
| Transportation | \$ | 2,029,046 | \$ | 3,795,138 | \$ | 2,489,626 | \$ | 1,889,715 | \$ | 1,847,443 | \$ | 1,897,200 | \$ | 1,517,600 |
| Veteran's Affairs | \$ | 8,492,193 | \$ | 5,720,949 | \$ | 5,838,519 | \$ | 5,257,392 | \$ | 3,846,077 | \$ | 4,250,000 | \$ | 4,122,900 |
| Agency for Internatl Development | \$ | 1,081,318 | \$ | 344,805 | \$ | 542,587 | \$ | 359,492 | \$ | 431,478 | \$ | 342,200 | \$ | 743,300 |
| Environmental Protection Agency | \$ | 1,244,029 | \$ | 1,341,452 | \$ | 1,105,635 | \$ | 1,086,278 | \$ | 1,288,614 | \$ | 1,109,800 | \$ | 914,100 |
| Federal Emergency Mgmt Agency | \$ | 87,424 | \$ | 330,424 | \$ | 308,427 | \$ | 241,482 | \$ | 292,171 |  | NA | \$ | 247,408 |
| General Services Administration | \$ | 8,050,760 | \$ | 9,417,475 | \$ | 10,656,575 | \$ | 10,958,286 | \$ | 7,405,439 | \$ | 8,039,600 | \$ | 7,061,200 |
| Natl Aeronautics \& Space Admin | \$ | 11,734,187 | \$ | 11,627,660 | \$ | 11,232,435 | \$ | 10,973,412 | \$ | 11,003,293 | \$ | 10,972,300 | \$ | 9,605,000 |
| National Archives \& Records Admin | \$ | 102,513 | \$ | 102,080 | \$ | 46,116 | \$ | 39,213 | \$ | 22,965 |  | NA | \$ | 44,452 |
| National Science Foundation | \$ | 64,778 | \$ | 102,954 | \$ | 62,438 | \$ | 59,675 | \$ | 57,512 |  | NA | \$ | 199,210 |
| Office of Personnel Management | \$ | 322,615 | \$ | 350,295 | \$ | 284,658 | \$ | 204,653 | \$ | 171,271 |  | NA | \$ | 145,342 |
| Social Security Administration | \$ | 596,314 | \$ | 613,144 | \$ | 538,292 | \$ | 562,150 | \$ | 493,505 | \$ | 517,700 | \$ | 188,200 |
| All other agencies | \$ | 672,850 | \$ | 482,363 | \$ | 1,117,843 | \$ | 4,899,934 | \$ | 7,068,043 | \$ | 5,949,300 | \$ | 9,839,949 |

Table 3: Share of Contract Dollars Spent with Women-Owned Small Businesses: FY1997 to FY2003

|  | Share of Contract Dollars to Women-Owned Small Businesses |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2003 | FY2002 | FY2001 | FY2000 | FY1999 | FY1998 | FY1997 |
| Total | 3.0\% | 2.9\% | 2.5\% | 2.3\% | 2.4\% | 2.2\% | 2.1\% |
| Executive Office of the President | 2.3\% | 7.7\% | 13.5\% | 9.0\% | 6.5\% | NA | 2.4\% |
| Agriculture | 5.2\% | 4.5\% | 3.9\% | 2.7\% | 3.8\% | 3.1\% | 2.5\% |
| Commerce | 8.4\% | 8.5\% | 8.8\% | 6.3\% | 5.3\% | 5.0\% | 5.7\% |
| Defense | 2.5\% | 2.7\% | 2.0\% | 2.0\% | 1.9\% | 1.8\% | 1.7\% |
| Education | 7.7\% | 1.2\% | 1.0\% | 1.1\% | 0.9\% | 1.2\% | 1.2\% |
| Energy | 0.5\% | 0.5\% | 0.4\% | 0.2\% | 2.5\% | 2.9\% | 2.1\% |
| Health and Human Services | 4.8\% | 4.9\% | 5.5\% | 3.9\% | 3.3\% | 3.4\% | 4.6\% |
| Homeland Security | 5.6\% |  |  |  |  |  |  |
| Housing and Urban Development | 32.8\% | 19.8\% | 14.7\% | 10.5\% | 14.9\% | 2.5\% | 1.7\% |
| Interior | 7.3\% | 5.0\% | 6.1\% | 4.4\% | 4.5\% | 4.1\% | 4.8\% |
| Justice | 4.2\% | 3.3\% | 3.4\% | 3.1\% | 3.3\% | 2.9\% | 1.9\% |
| Labor | 4.6\% | 5.1\% | 5.3\% | 4.1\% | 3.1\% | 1.4\% | 1.5\% |
| State | 5.2\% | 4.9\% | 3.8\% | 3.7\% | 8.3\% | 6.0\% | 7.8\% |
| Treasury | 6.7\% | 6.1\% | 4.9\% | 5.8\% | 4.7\% | 3.7\% | 6.6\% |
| Transportation | 3.7\% | 2.6\% | 3.8\% | 4.4\% | 4.1\% | 3.7\% | 4.0\% |
| Veteran's Affairs | 3.7\% | 3.9\% | 4.6\% | 4.3\% | 5.6\% | 5.4\% | 6.1\% |
| Agency for Internatl Development | 0.8\% | 3.3\% | 3.7\% | 6.5\% | 4.4\% | 4.5\% | 3.0\% |
| Environmental Protection Agency | 3.1\% | 3.5\% | 4.0\% | 3.3\% | 3.0\% | 2.6\% | 2.2\% |
| Federal Emergency Mgmt Agency | 2.9\% | 4.3\% | 3.7\% | 5.7\% | 4.4\% | NA | 3.6\% |
| General Services Administration | 6.5\% | 4.1\% | 5.0\% | 3.7\% | 4.8\% | 3.3\% | 2.5\% |
| Natl Aeronautics \& Space Admin | 2.4\% | 2.5\% | 2.3\% | 2.1\% | 1.6\% | 1.4\% | 1.6\% |
| National Archives \& Records Admin | 0.9\% | 1.1\% | 1.1\% | 5.0\% | 1.8\% | NA | 1.7\% |
| National Science Foundation | 5.8\% | 8.9\% | 12.2\% | 9.9\% | 11.9\% | NA | 0.9\% |
| Office of Personnel Management | 7.4\% | 4.8\% | 4.3\% | 5.0\% | 3.0\% | NA | 1.5\% |
| Social Security Administration | 4.4\% | 3.3\% | 3.4\% | 4.4\% | 3.8\% | 4.4\% | 5.2\% |
| All other agencies | 8.0\% | 7.3\% | 5.9\% | 1.2\% | 1.2\% | 1.9\% | 2.2\% |

Table 4: Distribution of Contract Dollars Spent with Women-Owned Small Businesses by Agency: FY1997 to FY2003

|  | Agency Percent of Contract Dollars - Women-Owned Small Businesses |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2003 | FY2002 | FY2001 | FY2000 | FY1999 | FY1998 | FY1997 |
| Total | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Executive Office of the President | 0.0\% | 0.1\% | 0.1\% | 0.1\% | 0.1\% | 0.0\% | 0.0\% |
| Agriculture | 2.6\% | 2.4\% | 2.7\% | 2.2\% | 2.9\% | 2.3\% | 2.2\% |
| Commerce | 1.5\% | 2.0\% | 1.9\% | 2.6\% | 1.4\% | 1.5\% | 1.3\% |
| Defense | 58.6\% | 60.6\% | 52.2\% | 55.2\% | 50.2\% | 52.0\% | 50.8\% |
| Education | 0.9\% | 0.2\% | 0.2\% | 0.2\% | 0.1\% | 0.3\% | 0.2\% |
| Energy | 1.3\% | 1.4\% | 1.3\% | 0.9\% | 8.7\% | 11.0\% | 8.8\% |
| Health and Human Services | 3.8\% | 4.3\% | 4.8\% | 3.7\% | 3.6\% | 3.6\% | 4.2\% |
| Homeland Security | 1.7\% |  |  |  |  |  |  |
| Housing and Urban Development | 4.0\% | 2.9\% | 2.2\% | 2.4\% | 2.6\% | 0.1\% | 0.2\% |
| Interior | 3.2\% | 1.8\% | 2.4\% | 1.4\% | 1.2\% | 1.5\% | 1.5\% |
| Justice | 2.0\% | 2.5\% | 3.0\% | 2.5\% | 2.6\% | 2.4\% | 1.3\% |
| Labor | 0.9\% | 1.2\% | 1.4\% | 1.2\% | 0.8\% | 0.4\% | 0.4\% |
| State | 1.5\% | 1.1\% | 1.0\% | 0.8\% | 1.6\% | 0.8\% | 1.2\% |
| Treasury | 1.6\% | 2.7\% | 2.3\% | 2.4\% | 2.2\% | 1.7\% | 2.3\% |
| Transportation | 0.9\% | 1.5\% | 1.7\% | 1.8\% | 1.6\% | 1.7\% | 1.7\% |
| Veteran's Affairs | 3.8\% | 3.2\% | 4.9\% | 4.9\% | 4.7\% | 5.8\% | 7.0\% |
| Agency for Internatl Development | 0.1\% | 0.2\% | 0.4\% | 0.5\% | 0.4\% | 0.4\% | 0.6\% |
| Environmental Protection Agency | 0.5\% | 0.7\% | 0.8\% | 0.8\% | 0.9\% | 0.7\% | 0.6\% |
| Federal Emergency Mgmt Agency | 0.0\% | 0.2\% | 0.2\% | 0.3\% | 0.3\% | 0.0\% | 0.2\% |
| General Services Administration | 6.3\% | 5.6\% | 9.8\% | 8.8\% | 7.7\% | 6.7\% | 4.8\% |
| Natl Aeronautics \& Space Admin | 3.4\% | 4.3\% | 4.7\% | 5.0\% | 3.9\% | 3.8\% | 4.3\% |
| National Archives \& Records Admin | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| National Science Foundation | 0.0\% | 0.1\% | 0.1\% | 0.1\% | 0.1\% | 0.0\% | 0.1\% |
| Office of Personnel Management | 0.3\% | 0.2\% | 0.2\% | 0.2\% | 0.1\% | 0.0\% | 0.1\% |
| Social Security Administration | 0.3\% | 0.3\% | 0.3\% | 0.5\% | 0.4\% | 0.6\% | 0.3\% |
| All other agencies | 0.7\% | 0.5\% | 1.2\% | 1.3\% | 1.8\% | 2.8\% | 6.1\% |

Table 5: Contract Actions Among Women-Owned Small Businesses: FY1999 to FY2003

|  | Number of Contract Actions - Women-Owned Small Businesses |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2003 | FY2002 | FY2001 | FY2000 | FY1999 |
| Total | 595,051 | 272,305 | 394,881 | 403,747 | 396,693 |
| Executive Office of the President | 54 | 55 | 271 | 187 | 221 |
| Agriculture | 8,987 | 8,118 | 6,305 | 7,699 | 10,273 |
| Commerce | 1,936 | 1,660 | 1,417 | 2,821 | 2,417 |
| Defense | 272,976 | 152,288 | 140,815 | 132,841 | 144,517 |
| Education | 147 | 188 | 242 | 214 | 160 |
| Energy | 1,998 | 885 | 854 | 581 | 720 |
| Health and Human Services | 9,212 | 7,470 | 9,364 | 16,995 | 13,911 |
| Homeland Security | 2,465 |  |  |  |  |
| Housing and Urban Development | 669 | 603 | 299 | 452 | 369 |
| Interior | 4,917 | 2,569 | 1,941 | 2,096 | 4,138 |
| Justice | 11,228 | 10,313 | 8,265 | 8,869 | 9,562 |
| Labor | 398 | 485 | 381 | 447 | 335 |
| State | 3,936 | 2,793 | 3,273 | 2,559 | 2,758 |
| Treasury | 2,565 | 2,418 | 2,673 | 2,229 | 2,125 |
| Transportation | 1,328 | 1,665 | 1,616 | 1,419 | 1,646 |
| Veteran's Affairs | 202,675 | 56,760 | 188,140 | 154,838 | 147,488 |
| Agency for Internatl Development | 42 | 23 | 38 | 112 | 139 |
| Environmental Protection Agency | 1,609 | 906 | 1,032 | 856 | 1,205 |
| Federal Emergency Mgmt Agency | 42 | 99 | 126 | 144 | 160 |
| General Services Administration | 57,959 | 12,271 | 12,716 | 45,656 | 39,502 |
| Natl Aeronautics \& Space Admin | 1,279 | 1,585 | 1,830 | 1,394 | 1,774 |
| National Archives \& Records Admin | 18 | 11 | 11 | 21 | 19 |
| National Science Foundation | 78 | 74 | 83 | 147 | 124 |
| Office of Personnel Management | 703 | 526 | 777 | 731 | 740 |
| Social Security Administration | 4,840 | 4,782 | 7,828 | 9,804 | 1,345 |
| All other agencies | 2,990 | 3,758 | 4,584 | 10,635 | 11,045 |

Table 6: Contract Actions Among All Businesses: FY1999 to FY2003

|  | Number of Contract Actions - All Businesses |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2003 | FY2002 | FY2001 | FY2000 | FY1999 |
| Total | 11,330,377 | 8,056,082 | 11,254,887 | 9,737,352 | 10,362,391 |
| Executive Office of the President | 920 | 999 | 3,714 | 5,033 | 5,459 |
| Agriculture | 175,875 | 170,726 | 138,669 | 203,650 | 661,728 |
| Commerce | 27,148 | 27,470 | 32,469 | 49,601 | 60,756 |
| Defense | 5,659,125 | 5,250,167 | 7,268,698 | 5,353,906 | 5,713,998 |
| Education | 7,008 | 8,173 | 7,998 | 7,986 | 8,783 |
| Energy | 13,696 | 14,691 | 16,448 | 14,939 | 15,040 |
| Health and Human Services | 238,972 | 187,914 | 226,711 | 219,473 | 273,247 |
| Homeland Security | 53,184 |  |  |  |  |
| Housing and Urban Development | 6,314 | 6,003 | 5,970 | 7,717 | 8,072 |
| Interior | 87,453 | 60,134 | 57,530 | 82,893 | 135,421 |
| Justice | 276,249 | 366,807 | 372,472 | 438,807 | 400,733 |
| Labor | 12,201 | 14,360 | 14,664 | 13,253 | 12,399 |
| State | 152,999 | 139,032 | 129,001 | 227,456 | 133,046 |
| Treasury | 29,193 | 39,859 | 40,878 | 40,060 | 41,991 |
| Transportation | 43,701 | 53,418 | 46,282 | 46,801 | 64,267 |
| Veteran's Affairs | 3,684,678 | 1,258,244 | 2,410,488 | 2,010,862 | 1,837,806 |
| Agency for Internatl Development | 1,475 | 2,839 | 4,346 | 4,224 | 3,409 |
| Environmental Protection Agency | 27,109 | 18,370 | 17,208 | 16,901 | 23,782 |
| Federal Emergency Mgmt Agency | 931 | 1,866 | 1,912 | 2,124 | 2,224 |
| General Services Administration | 590,864 | 162,037 | 169,740 | 557,261 | 561,372 |
| Natl Aeronautics \& Space Admin | 21,175 | 29,891 | 37,067 | 34,465 | 45,804 |
| National Archives \& Records Admin | 2,088 | 1,928 | 2,408 | 2,848 | 3,142 |
| National Science Foundation | 1,123 | 963 | 1,069 | 1,041 | 1,401 |
| Office of Personnel Management | 4,692 | 5,098 | 7,432 | 7,695 | 8,847 |
| Social Security Administration | 176,258 | 185,480 | 184,926 | 216,486 | 153,101 |
| All other agencies | 35,946 | 49,613 | 56,787 | 171,870 | 186,563 |

Table 7: Share of Contract Actions Among Women-Owned Small Businesses: FY1999 to FY2003

|  | Share of Contract Actions to Women-Owned Small Businesses |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2003 | FY2002 | FY2001 | FY2000 | FY1999 |
| Total | 5.3\% | 3.4\% | 3.5\% | 4.1\% | 3.8\% |
| Executive Office of the President | 5.9\% | 5.5\% | 7.3\% | 3.7\% | 4.0\% |
| Agriculture | 5.1\% | 4.8\% | 4.5\% | 3.8\% | 1.6\% |
| Commerce | 7.1\% | 6.0\% | 4.4\% | 5.7\% | 4.0\% |
| Defense | 4.8\% | 2.9\% | 1.9\% | 2.5\% | 2.5\% |
| Education | 2.1\% | 2.3\% | 3.0\% | 2.7\% | 1.8\% |
| Energy | 14.6\% | 6.0\% | 5.2\% | 3.9\% | 4.8\% |
| Health and Human Services | 3.9\% | 4.0\% | 4.1\% | 7.7\% | 5.1\% |
| Homeland Security | 4.6\% |  |  |  |  |
| Housing and Urban Development | 10.6\% | 10.0\% | 5.0\% | 5.9\% | 4.6\% |
| Interior | 5.6\% | 4.3\% | 3.4\% | 2.5\% | 3.1\% |
| Justice | 4.1\% | 2.8\% | 2.2\% | 2.0\% | 2.4\% |
| Labor | 3.3\% | 3.4\% | 2.6\% | 3.4\% | 2.7\% |
| State | 2.6\% | 2.0\% | 2.5\% | 1.1\% | 2.1\% |
| Treasury | 8.8\% | 6.1\% | 6.5\% | 5.6\% | 5.1\% |
| Transportation | 3.0\% | 3.1\% | 3.5\% | 3.0\% | 2.6\% |
| Veteran's Affairs | 5.5\% | 4.5\% | 7.8\% | 7.7\% | 8.0\% |
| Agency for Internatl Development | 2.8\% | 0.8\% | 0.9\% | 2.7\% | 4.1\% |
| Environmental Protection Agency | 5.9\% | 4.9\% | 6.0\% | 5.1\% | 5.1\% |
| Federal Emergency Mgmt Agency | 4.5\% | 5.3\% | 6.6\% | 6.8\% | 7.2\% |
| General Services Administration | 9.8\% | 7.6\% | 7.5\% | 8.2\% | 7.0\% |
| Natl Aeronautics \& Space Admin | 6.0\% | 5.3\% | 4.9\% | 4.0\% | 3.9\% |
| National Archives \& Records Admin | 0.9\% | 0.6\% | 0.5\% | 0.7\% | 0.6\% |
| National Science Foundation | 6.9\% | 7.7\% | 7.8\% | 14.1\% | 8.9\% |
| Office of Personnel Management | 15.0\% | 10.3\% | 10.5\% | 9.5\% | 8.4\% |
| Social Security Administration | 2.7\% | 2.6\% | 4.2\% | 4.5\% | 0.9\% |
| All other agencies | 8.3\% | 7.6\% | 8.1\% | 6.2\% | 5.9\% |

Table 8: Distribution of Contract Actions Spent with Women-Owned Small Businesses by Agency: FY1999 to FY2003

|  | Agency Percent of Contract Actions - Women-Owned Small Businesses |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2003 | FY2002 | FY2001 | FY2000 | FY1999 |
| Total | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Executive Office of the President | 0.0\% | 0.0\% | 0.1\% | 0.0\% | 0.1\% |
| Agriculture | 1.5\% | 3.0\% | 1.6\% | 1.9\% | 2.6\% |
| Commerce | 0.3\% | 0.6\% | 0.4\% | 0.7\% | 0.6\% |
| Defense | 45.9\% | 55.9\% | 35.7\% | 32.9\% | 36.4\% |
| Education | 0.0\% | 0.1\% | 0.1\% | 0.1\% | 0.0\% |
| Energy | 0.3\% | 0.3\% | 0.2\% | 0.1\% | 0.2\% |
| Health and Human Services | 1.5\% | 2.7\% | 2.4\% | 4.2\% | 3.5\% |
| Homeland Security | 0.4\% |  |  |  |  |
| Housing and Urban Development | 0.1\% | 0.2\% | 0.1\% | 0.1\% | 0.1\% |
| Interior | 0.8\% | 0.9\% | 0.5\% | 0.5\% | 1.0\% |
| Justice | 1.9\% | 3.8\% | 2.1\% | 2.2\% | 2.4\% |
| Labor | 0.1\% | 0.2\% | 0.1\% | 0.1\% | 0.1\% |
| State | 0.7\% | 1.0\% | 0.8\% | 0.6\% | 0.7\% |
| Treasury | 0.4\% | 0.9\% | 0.7\% | 0.6\% | 0.5\% |
| Transportation | 0.2\% | 0.6\% | 0.4\% | 0.4\% | 0.4\% |
| Veteran's Affairs | 34.1\% | 20.8\% | 47.6\% | 38.4\% | 37.2\% |
| Agency for Internatl Development | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Environmental Protection Agency | 0.3\% | 0.3\% | 0.3\% | 0.2\% | 0.3\% |
| Federal Emergency Mgmt Agency | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| General Services Administration | 9.7\% | 4.5\% | 3.2\% | 11.3\% | 10.0\% |
| Natl Aeronautics \& Space Admin | 0.2\% | 0.6\% | 0.5\% | 0.3\% | 0.4\% |
| National Archives \& Records Admin | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| National Science Foundation | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Office of Personnel Management | 0.1\% | 0.2\% | 0.2\% | 0.2\% | 0.2\% |
| Social Security Administration | 0.8\% | 1.8\% | 2.0\% | 2.4\% | 0.3\% |
| All other agencies | 0.5\% | 1.4\% | 1.2\% | 2.6\% | 2.8\% |

Table 9: Average Contract Value Awarded to Women-Owned Small Businesses: FY1999 to FY2003

|  | Average Contract Value - Women-Owned Small Businesses |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2003 |  |  | FY2002 |  | FY2001 |  | FY2000 |  | FY1999 |
| Total | \$ | 13,910 | \$ | 25,069 | \$ | 13,848 | \$ | 11,325 | \$ | 11,574 |
| Executive Office of the President | \$ | 41,315 | \$ | 81,673 | \$ | 16,561 | \$ | 17,594 | \$ | 11,570 |
| Agriculture | \$ | 23,902 | \$ | 20,491 | \$ | 23,608 | \$ | 13,219 | \$ | 13,085 |
| Commerce | \$ | 62,923 | \$ | 81,250 | \$ | 73,672 | \$ | 42,264 | \$ | 26,247 |
| Defense | \$ | 17,774 | \$ | 27,161 | \$ | 20,288 | \$ | 19,006 | \$ | 15,945 |
| Education | \$ | 532,401 | \$ | 58,878 | \$ | 38,955 | \$ | 47,682 | \$ | 36,944 |
| Energy | \$ | 53,254 | \$ | 111,374 | \$ | 85,212 | \$ | 71,893 | \$ | 554,244 |
| Health and Human Services | \$ | 34,127 | \$ | 39,124 | \$ | 28,201 | \$ | 9,999 | \$ | 11,932 |
| Homeland Security | \$ | 56,962 |  |  |  |  |  |  |  |  |
| Housing and Urban Development | \$ | 498,568 | \$ | 326,939 | \$ | 401,241 | \$ | 245,316 | \$ | 320,946 |
| Interior | \$ | 54,378 | \$ | 46,721 | \$ | 67,042 | \$ | 29,650 | \$ | 13,528 |
| Justice | \$ | 14,796 | \$ | 16,315 | \$ | 19,688 | \$ | 12,696 | \$ | 12,452 |
| Labor | \$ | 181,339 | \$ | 174,064 | \$ | 194,000 | \$ | 123,271 | \$ | 106,493 |
| State | \$ | 31,278 | \$ | 28,057 | \$ | 17,488 | \$ | 14,410 | \$ | 27,202 |
| Treasury | \$ | 51,940 | \$ | 76,451 | \$ | 46,100 | \$ | 49,883 | \$ | 47,947 |
| Transportation | \$ | 56,781 | \$ | 59,578 | \$ | 59,049 | \$ | 59,252 | \$ | 45,742 |
| Veteran's Affairs | \$ | 1,555 | \$ | 3,891 | \$ | 1,438 | \$ | 1,445 | \$ | 1,459 |
| Agency for Internatl Development | \$ | 208,119 | \$ | 496,174 | \$ | 523,842 | \$ | 209,152 | \$ | 137,626 |
| Environmental Protection Agency | \$ | 23,603 | \$ | 51,608 | \$ | 42,900 | \$ | 41,974 | \$ | 32,541 |
| Federal Emergency Mgmt Agency | \$ | 60,000 | \$ | 143,838 | \$ | 89,937 | \$ | 95,799 | \$ | 80,650 |
| General Services Administration | \$ | 8,964 | \$ | 31,162 | \$ | 42,216 | \$ | 8,786 | \$ | 8,913 |
| Natl Aeronautics \& Space Admin | \$ | 221,632 | \$ | 184,512 | \$ | 140,233 | \$ | 162,778 | \$ | 101,847 |
| National Archives \& Records Admin | \$ | 53,611 | \$ | 100,909 | \$ | 47,818 | \$ | 94,286 | \$ | 21,421 |
| National Science Foundation | \$ | 48,077 | \$ | 124,176 | + | 91,964 | \$ | 40,299 | \$ | 55,056 |
| Office of Personnel Management | \$ | 33,751 | \$ | 31,662 | \$ | 15,910 | \$ | 14,093 | \$ | 6,842 |
| Social Security Administration | \$ | 5,414 | \$ | 4,233 | \$ | 2,365 | \$ | 2,518 | \$ | 14,097 |
| All other agencies | \$ | 18,078 | \$ | 9,340 | \$ | 14,508 | \$ | 5,723 | \$ | 7,583 |

Table 10: Average Contract Value Awarded to All Businesses: FY1999 to FY2003

|  | Average Contract Value - All Businesses |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2003 |  |  | FY2002 |  | FY2001 |  | FY2000 |  | FY1999 |
| Total | \$ | 24,490 | \$ | 29,222 | \$ | 19,509 | \$ | 20,635 | \$ | 18,301 |
| Executive Office of the President | \$ | 104,560 | \$ | 58,707 | \$ | 8,940 | \$ | 7,242 | \$ | 7,249 |
| Agriculture | \$ | 23,688 | \$ | 21,711 | \$ | 27,489 | \$ | 18,264 | \$ | 5,338 |
| Commerce | \$ | 53,568 | \$ | 58,105 | \$ | 36,589 | \$ | 38,274 | \$ | 19,816 |
| Defense | \$ | 33,835 | \$ | 29,555 | \$ | 19,641 | \$ | 23,577 | \$ | 20,954 |
| Education | \$ | 145,923 | \$ | 116,353 | \$ | 115,788 | \$ | 113,781 | \$ | 77,515 |
| Energy | \$ | 1,539,502 | \$ | 1,293,650 | \$ | 1,130,757 | \$ | 1,131,675 | \$ | 1,040,578 |
| Health and Human Services | \$ | 27,680 | \$ | 31,847 | \$ | 21,352 | \$ | 19,776 | \$ | 18,241 |
| Homeland Security | \$ | 47,032 |  |  |  |  |  |  |  |  |
| Housing and Urban Development | \$ | 160,933 | \$ | 165,546 | \$ | 136,587 | \$ | 136,216 | \$ | 98,141 |
| Interior | \$ | 41,953 | \$ | 40,154 | \$ | 37,296 | \$ | 17,203 | \$ | 9,218 |
| Justice | \$ | 14,376 | \$ | 13,728 | \$ | 12,988 | \$ | 8,296 | \$ | 9,086 |
| Labor | \$ | 127,359 | \$ | 114,274 | \$ | 95,240 | \$ | 100,728 | \$ | 91,659 |
| State | \$ | 15,557 | \$ | 11,603 | \$ | 11,639 | \$ | 4,359 | \$ | 6,786 |
| Treasury | \$ | 68,343 | \$ | 75,806 | \$ | 60,900 | \$ | 47,711 | \$ | 51,645 |
| Transportation | \$ | 46,430 | \$ | 71,046 | \$ | 53,793 | \$ | 40,378 | \$ | 28,746 |
| Veteran's Affairs | \$ | 2,305 | \$ | 4,547 | \$ | 2,422 | \$ | 2,614 | \$ | 2,093 |
| Agency for Internatl Development | \$ | 733,097 | \$ | 121,453 | \$ | 124,847 | \$ | 85,107 | \$ | 126,570 |
| Environmental Protection Agency | \$ | 45,890 | \$ | 73,024 | \$ | 64,251 | \$ | 64,273 | \$ | 54,184 |
| Federal Emergency Mgmt Agency | \$ | 93,903 | \$ | 177,076 | \$ | 161,311 | \$ | 113,692 | \$ | 131,372 |
| General Services Administration | \$ | 13,625 | \$ | 58,119 | \$ | 62,782 | \$ | 19,665 | \$ | 13,192 |
| Natl Aeronautics \& Space Admin | \$ | 554,153 | \$ | 389,002 | \$ | 303,031 | \$ | 318,393 | \$ | 240,226 |
| National Archives \& Records Admin | \$ | 49,096 | \$ | 52,946 | \$ | 19,151 | \$ | 13,769 | \$ | 7,309 |
| National Science Foundation | \$ | 57,683 | \$ | 106,910 | \$ | 58,408 | \$ | 57,325 | \$ | 41,051 |
| Office of Personnel Management | \$ | 68,759 | \$ | 68,712 | \$ | 38,302 | \$ | 26,596 | \$ | 19,359 |
| Social Security Administration | \$ | 3,383 | \$ | 3,306 | \$ | 2,911 | \$ | 2,597 | \$ | 3,223 |
| All other agencies | \$ | 18,718 | \$ | 9,723 | \$ | 19,685 | \$ | 28,510 | \$ | 37,886 |

