BALANCE SHEET STATEMENT OF REVENUE AND EXPENSES AS OF MARCH 31 FOR PERIOD ENDING MARCH 31, 2004 2004 2003 CURRENT YEAR TO PRIOR YEAR **ASSETS** INCOME MONTH DATE TO DATE Cash \$632.574.62 \$1.007.004.20 Interest on Loans \$0.00 \$0.00 \$0.00 **Demand Account** 0.00 0.00 Income from Investments \$3,700,473.04 3,841,478.58 1,261,214.97 Accounts Receivable 0.00 0.00 Other 0.00 \$0.00 0.00 Accounts Rec. Billed Stock Sub 2.378.135.00 768.383.00 Investments Total Revenue 1.240.564.251.03 1.084.733.622.98 \$1.261.214.97 \$3,700,473,04 \$3.841.478.58 Loans: **EXPENSES** Regular Member 0.00 0.00 Agent Member 0.00 0.00 Personnel Services \$11.198.55 \$30.977.52 \$32,177.09 Total Loans 0.00 Personnel Benefits 0.00 2.940.55 8.316.92 6.331.24 Interest Receivable 3,700,473.04 3.841.478.58 **Employee Travel** 0.00 600.20 0.00 Prepaid Expenses 0.00 0.00 Rent, Communications/Utilities 647.85 2,226.91 2,047.13 Printing, Reproduction & Postage 300.00 691.00 1.066.00 TOTAL ASSETS \$1,247,275,433.69 \$1.090.350.488.76 Supplies and Materials 0.00 692.00 500.00 **Group Agent Service Fees** 0.00 158.64 0.00 **CURRENT LIABILITIES** Other Services 3,767.00 11,430.69 12,535.12 Accounts Payable \$56.551.07 \$52.649.59 Dividends Payable 3,622,016.72 3,754,743.23 Total Operating Expenses \$18,853.95 \$54,901.88 \$54,848.58 Interest Payable-LRC* 23,554.44 31,886.79 Notes Payable FFB** 0.00 0.00 LRC Interest Expenses 7,827.24 23,554.44 31,886.79 Regular Member Deposits-LRC* 7.368.918.99 7.801.865.44 FFB Interest Expenses 0.00 0.00 0.00 \$78,456.32 Agent Member Deposits 0.00 0.00 **TOTAL EXPENSES** \$26,681.19 \$86.735.37 Suspense Pending Cap Stock Purchase 2.378.135.00 768.383.00 Accrued Interest Payable 0.00 0.00 21,822.28 Other Accrued Expenses 18,288.82 Reserve for Losses 0.00 0.00 0.00 Total Liabilities \$13,467,465.04 \$12,431,350.33 **EQUITY** Net Income Before Dividends \$1,234,533,78 \$3.622.016.72 \$3.754.743.21 Capital Stock Regular Members \$53,798,436.00 \$50,611,431.00 Capital Stock Agent Members 1,168,601,953.00 1,015,901,608.00 **Total Capital Stock** \$1,222,400,389.00 \$1.066.513.039.00 Dividends Accrued 1.234.533.78 3.622.016.72 3.754.743.21 Retained Earnings Prior Year 11.407.579.65 11.406.099.43 Retained Earnings Current Year: **NET INCOME** \$0.00 Unappropriated 0.00 Appropriated 0.00 0.00 **Retained Earnings** (\$0.00)\$0.00 Total Equity \$1,233,807,968.65 \$1,077,919,138.43 2004 2003 2002 **TOTAL LIABILITIES AND EQUITY** \$1,247,275,433.69 \$1,090,350,488.76 Dividend Rate First Quarter -1.19 1.43 2.2056 Dividend Rate Second Quarter -1.28 2.3985 1.13 1.887 Dividend Rate Third Quarter -Dividend Rate Fourth Quarter -1.16 1.85 BALANCE SHEET 3/31/2004 3/31/2003 **OPERATIONS** Stock & Retained Earnings/Total Assets 98.92% 98.86% Prior Year-to-Date Current Month Year to Date Loans/Total Assets 0.00% 0.00% Total Operating Expenses/Total Revenue 1.49% 1.48% 1.43% Loans/Stock & Retained Earnings 0.00% 0.00% Net Income(before Divds)/Total Revenue 97.88% 97.88% 97.74% 0.00% 0.00% Total Liabilities/Stock & Retained Earnings 1.09% 1.15% Loan/Total Revenue 0.00%