Table G-13. Median annual salaries of U.S. scientists and engineers, by highest degree attained, occupation, and geographic region of employment: 1997

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| Highest degree and occupation | Employed S\&Es, total | Geographic region of employment |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | New England | Middle <br> Atlantic | East North Central | West North Central | South Atlantic | East South Central | West South Central | Mountain | Pacific |
| All degree levels ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |
| All occupations, total ${ }^{2}$....................... | \$50,000 | \$50,000 | \$53,000 | \$50,000 | \$43,000 | \$49,400 | \$44,000 | \$50,000 | \$48,000 | \$52,000 |
| Scientists, total ............................... | 52,000 | 52,500 | 55,000 | 51,000 | 46,000 | 50,100 | 45,000 | 50,500 | 50,000 | 55,000 |
| Computer/math sci, total .............. | 56,000 | 60,000 | 60,000 | 55,000 | 50,000 | 54,000 | 51,000 | 54,000 | 56,900 | 60,000 |
| Computer/information scientists ...... | 56,000 | 60,000 | 60,000 | 55,000 | 50,000 | 54,000 | 52,000 | 55,000 | 58,000 | 60,000 |
| Mathematical scientists | 59,800 | 47,500 | 60,000 | 60,000 | 44,000 | 62,500 | 49,000 | 58,000 | 60,000 | 54,000 |
| Life/related scientists, total ........... | 44,000 | 38,000 | 50,000 | 45,000 | 40,000 | 43,000 | 40,000 | 41,000 | 42,000 | 45,000 |
| Agricultural/food scientists ............. | 41,000 | 34,000 | 46,000 | 44,000 | 33,000 | 54,000 | 42,000 | 40,000 | 40,000 | 43,000 |
| Biological scientists ...................... | 41,000 | 37,000 | 50,000 | 43,000 | 35,000 | 40,000 | 37,000 | 33,000 | 35,000 | 42,000 |
| Environmental life scientists ........... | 45,000 | S | S | S | S | 40,000 | S | S | S | 46,000 |
| Physical/related scientists, total ... | 50,000 | 50,000 | 53,600 | 46,000 | 41,000 | 48,000 | 43,000 | 55,000 | 51,000 | 55,000 |
| Chemistry, except biochemistry ...... | 48,500 | 50,000 | 53,000 | 48,500 | 41,000 | 45,000 | 42,000 | 47,000 | 46,000 | 53,000 |
| Earth scientists/ geologists/oceanographers | 50,000 | 38,000 | 50,000 | 43,000 | 45,000 | 47,900 | 47,500 | 65,000 | 48,000 | 50,000 |
| Physicists/astronomers ................. | 63,000 | 50,000 | 63,000 | 51,000 | 57,000 | 64,000 | 50,000 | 50,000 | 71,000 | 69,000 |
| Other physical/related scientists ..... | 45,000 | 52,000 | S | 35,000 | S | 50,000 | S | S | 55,000 | 50,000 |
| Social/related scientists, total ...... | 45,000 | 46,000 | 49,000 | 44,000 | 42,000 | 45,000 | 37,600 | 41,000 | 35,500 | 50,000 |
| Economists ................................. | 57,000 | 62,000 | 57,000 | 52,000 | S | 63,000 | S | S | 58,200 | 52,000 |
| Political/related scientists ............... | 32,000 | S | S | S | S | 37,000 | S | S | S | S |
| Psychologists ............................. | 40,000 | 38,000 | 47,000 | 40,200 | 36,000 | 40,000 | 32,000 | 40,000 | 33,500 | 45,000 |
| Sociologists/anthropologists .......... | 30,000 | S | 40,000 | 45,000 | S | 33,000 | S | 29,000 | 29,000 | 21,600 |
| Other social/related scientists ......... | 50,000 | S | 65,000 | S | S | 45,000 | S | S | S | 53,500 |
| Engineers, total .............................. | 60,000 | 60,000 | 60,000 | 56,000 | 55,000 | 59,000 | 55,000 | 60,000 | 60,000 | 61,000 |
| Aerospace/related engineers ........... | 65,000 | 60,000 | 72,000 | 59,200 | 60,000 | 67,700 | 59,000 | 65,000 | 64,100 | 66,000 |
| Chemical engineers ....................... | 65,000 | 64,600 | 65,000 | 60,000 | 60,000 | 68,000 | 62,000 | 67,500 | 70,000 | 65,000 |
| Civil/architectural engineers ............. | 53,100 | 54,000 | 56,000 | 50,000 | 52,000 | 52,000 | 50,000 | 52,000 | 50,000 | 57,000 |
| Electrical/related engineers .............. | 61,500 | 60,000 | 65,000 | 58,000 | 59,000 | 60,800 | 60,000 | 65,000 | 63,000 | 65,000 |
| Industrial engineers ........................ | 53,000 | 55,000 | 55,000 | 52,000 | 54,000 | 53,000 | 54,000 | 52,500 | 57,000 | 58,000 |
| Mechanical engineers ..................... | 58,000 | 58,000 | 55,000 | 60,000 | 53,000 | 59,500 | 51,000 | 60,000 | 53,500 | 60,000 |
| Other engineers ............................ | 59,200 | 60,000 | 60,000 | 57,000 | 55,000 | 57,000 | 54,800 | 65,000 | 60,000 | 60,000 |

See explanatory information, if any, and SOURCE at end of table.

Table G-13. Median annual salaries of U.S. scientists and engineers, by highest degree attained, occupation, and geographic region of employment: 1997

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| Highest degree and occupation | Employed S\&Es, total | Geographic region of employment |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | New England | Middle Atlantic | East North Central | West North Central | South <br> Atlantic | East South Central | West South Central | Mountain | Pacific |
| All degree levels ${ }^{1}$ - continued |  |  |  |  |  |  |  |  |  |  |
| Non-S\&E occupations, total | \$46,000 | \$46,000 | \$50,000 | \$47,500 | \$40,000 | \$45,000 | \$40,000 | \$44,000 | \$42,100 | \$49,000 |
| Managers/administrators ................. | 62,000 | 63,000 | 65,000 | 62,400 | 60,000 | 60,000 | 53,000 | 62,000 | 58,000 | 65,000 |
| Health/related ................................. | 57,500 | 60,000 | 60,000 | 55,000 | 50,000 | 55,000 | 50,100 | 56,000 | 52,000 | 62,500 |
| Teachers, except S\&E postsecondary | 36,000 | 34,000 | 42,500 | 40,000 | 33,000 | 33,000 | 30,000 | 30,000 | 35,000 | 40,000 |
| Sales/marketing .............................. | 45,000 | 45,000 | 50,000 | 45,000 | 40,000 | 40,000 | 39,000 | 43,000 | 43,400 | 50,000 |
| Other non-S\&E occupations .............. | 37,000 | 40,000 | 40,000 | 37,000 | 32,000 | 35,000 | 30,000 | 34,100 | 34,500 | 40,000 |
| Bachelor's |  |  |  |  |  |  |  |  |  |  |
| All occupations, total ${ }^{2}$....................... | \$45,000 | \$45,000 | \$46,800 | \$45,000 | \$40,000 | \$42,400 | \$40,000 | \$45,000 | \$42,100 | \$48,000 |
| Scientists, total ................................ | 50,000 | 50,000 | 52,000 | 50,000 | 45,000 | 48,000 | 40,000 | 49,000 | 47,000 | 53,700 |
| Computer/math sci, total .............. | 54,000 | 54,000 | 55,000 | 53,000 | 50,000 | 51,000 | 50,000 | 52,000 | 52,500 | 58,300 |
| Computer/information scientists ...... | 54,000 | 54,000 | 55,300 | 53,000 | 50,000 | 50,700 | 50,000 | 52,000 | 53,000 | 59,000 |
| Mathematical scientists | 52,500 | S | S | S | S | 60,000 | S | S | S | S |
| Life/related scientists, total ........... | 36,000 | 33,000 | 41,000 | 35,400 | 35,000 | 32,000 | 26,000 | 30,600 | 32,000 | 40,900 |
| Agricultural/food scientists ............. | 37,000 | S | S | S | 28,700 | 40,000 | S | S | S | 42,000 |
| Biological scientists | 35,000 | 34,000 | 44,000 | 38,000 | 32,000 | 31,700 | S | 27,000 | 30,000 | 40,000 |
| Environmental life scientists ........... | 41,000 | S | S | S | S | S | S | S | S | S |
| Physical/related scientists, total ... | 42,000 | 34,000 | 43,000 | 40,000 | 37,000 | 38,000 | 38,000 | 50,000 | 45,000 | 49,200 |
| Chemistry, except biochemistry ...... Earth scientists/ | 41,300 | 35,000 | 42,000 | 40,000 | 37,000 | 38,000 | 38,000 | 44,000 | 45,000 | 49,200 |
| geologists/oceanographers .......... | 46,500 | S | S | 43,000 | S | 47,500 | S | 65,000 | 46,500 | 46,000 |
| Physicists/astronomers ................. | 42,000 | S | S | S | S | S | S | S | S | S |
| Other physical/related scientists ..... | 37,500 | S | S | S | S | S | S | S | S | S |
| Social/related scientists, total ...... | 25,000 | S | 24,000 | S | S | 30,000 | S | S | 24,000 | 29,000 |
| Economists | 45,000 | S | S | S | S | S | S | S | S | S |
| Political/related scientists ............... | 30,000 | S | S | S | S | S | S | S | S | S |
| Psychologists ............................. | 22,000 | S | S | S | S | S | S | S | S | S |
| Sociologists/anthropologists .......... | 20,000 | S | S | S | S | S | S | S | S | S |
| Other social/related scientists ........ | S | S | S | S | S | S | S | S | S | S |

See explanatory information, if any, and SOURCE at end of table.

Table G-13. Median annual salaries of U.S. scientists and engineers, by highest degree
attained, occupation, and geographic region of employment: 1997
Page 3 of 6

| Highest degree and occupation | Employed S\&Es, total | Geographic region of employment |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | New England | Middle <br> Atlantic | East North Central | West North Central | South <br> Atlantic | East South Central | West South Central | Mountain | Pacific |
| Bachelor's - continued |  |  |  |  |  |  |  |  |  |  |
| Engineers, total .. | \$55,000 | \$55,000 | \$55,000 | \$54,000 | \$53,200 | \$55,000 | \$55,000 | \$60,000 | \$57,000 | \$60,000 |
| Aerospace/related engineers ........... | 61,000 | S | S | 50,000 | 61,200 | 63,000 | S | 55,000 | 57,000 | 63,700 |
| Chemical engineers | 62,000 | 64,000 | 60,000 | 57,000 | 58,300 | 63,000 | 61,000 | 65,000 | 67,000 | 63,900 |
| Civil/architectural engineers ............. | 51,000 | 50,000 | 53,700 | 49,000 | 51,000 | 50,000 | 45,000 | 48,000 | 48,000 | 55,000 |
| Electrical/related engineers .............. | 60,000 | 58,000 | 60,000 | 55,000 | 55,000 | 60,000 | 60,000 | 60,500 | 61,000 | 60,000 |
| Industrial engineers ........................ | 52,000 | 42,500 | 54,000 | 50,000 | 53,000 | 52,000 | 52,000 | 52,500 | 51,100 | 52,000 |
| Mechanical engineers ..................... | 55,000 | 55,700 | 54,000 | 55,000 | 50,300 | 59,000 | 50,000 | 58,800 | 50,000 | 60,000 |
| Other engineers ............................ | 55,000 | 51,000 | 56,700 | 54,000 | 53,000 | 52,500 | 53,000 | 62,000 | 60,000 | 55,000 |
| Non-S\&E occupations, total .............. | 40,000 | 40,000 | 42,500 | 40,000 | 34,300 | 37,500 | 35,000 | 39,900 | 36,700 | 41,900 |
| Managers/administrators .................. | 56,000 | 57,000 | 60,000 | 56,000 | 56,000 | 55,000 | 50,000 | 60,000 | 50,000 | 58,000 |
| Health/related .................................. | 37,000 | 40,000 | 38,000 | 35,000 | 31,000 | 35,000 | 37,700 | 40,000 | 35,000 | 41,000 |
| Teachers, except S\&E postsecondary | 29,500 | 28,000 | 31,500 | 28,000 | 28,000 | 27,500 | 25,000 | 27,500 | 26,000 | 35,000 |
| Sales/marketing .............................. | 42,000 | 40,000 | 47,100 | 40,000 | 40,000 | 38,000 | 37,000 | 41,000 | 42,000 | 46,800 |
| Other non-S\&E occupations .............. | 32,000 | 35,000 | 35,500 | 33,000 | 29,500 | 30,000 | 26,000 | 30,000 | 30,000 | 36,000 |
| Master's |  |  |  |  |  |  |  |  |  |  |
| All occupations, total ${ }^{2}$........................ | \$53,000 | \$53,000 | \$58,000 | \$53,000 | \$47,000 | \$52,000 | \$43,500 | \$52,000 | \$51,000 | \$56,500 |
| Scientists, total ............................... | 54,000 | 57,600 | 57,000 | 52,000 | 43,700 | 53,000 | 40,000 | 53,000 | 55,000 | 57,600 |
| Computer/math sci, total .............. | 60,000 | 67,000 | 62,000 | 60,000 | 50,000 | 60,000 | 53,000 | 60,000 | 62,000 | 65,000 |
| Computer/information scientists | 62,000 | 68,000 | 63,000 | 60,000 | 52,000 | 60,000 | 60,000 | 60,000 | 65,000 | $65,000$ |
| Mathematical scientists ................. | 60,000 | S | 60,000 | S | S | 62,500 | S | S | S | S |
| Life/related scientists, total ........... | 42,000 | 36,000 | 49,300 | 45,000 | 35,000 | 42,200 | 26,000 | 39,000 | 45,000 | 43,000 |
| Agricultural/food scientists ............. | 40,000 | S | S | S | S | S | S | S | S | S |
| Biological scientists ...................... | 42,000 | 35,000 | 50,000 | 43,800 | 37,500 | 42,000 | S | S | 40,000 | 40,800 |
| Environmental life scientists ........... | 52,000 | S | S | S | S | S | S | S | S | S |

See explanatory information, if any, and SOURCE at end of table.

Table G-13. Median annual salaries of U.S. scientists and engineers, by highest degree attained, occupation, and geographic region of employment: 1997

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| Highest degree and occupation | Employed S\&Es, total | Geographic region of employment |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | New England | Middle Atlantic | East North Central | West North Central | South Atlantic | East South Central | West South Central | Mountain | Pacific |
| Master's - continued |  |  |  |  |  |  |  |  |  |  |
| Physical/related scientists, total ... | \$51,000 | \$52,000 | \$52,000 | \$53,000 | \$43,000 | \$48,000 | \$42,000 | \$55,000 | \$52,200 | \$55,000 |
| Chemistry, except biochemistry ...... Earth scientists/ | 50,000 | 80,000 | 52,000 | 60,000 | S | 49,000 | S | 49,500 | S | 50,000 |
| geologists/oceanographers .......... | 53,000 | S | 50,000 | 53,000 | S | 39,000 | S | 69,400 | 50,000 | 55,000 |
| Physicists/astronomers ................. | 58,000 | S | 56,000 | 51,000 | S | S | S | S | S | 57,000 |
| Other physical/related scientists ..... | 50,000 | S | S | S | S | S | S | S | S | S |
| Social/related scientists, total ....... | 41,100 | 42,000 | 49,100 | 38,000 | 39,000 | 44,000 | 36,000 | 36,000 | 43,000 | 43,000 |
| Economists | 62,500 | S | S | S | S | 68,500 | S | S | S | S |
| Political/related scientists ............... | 36,000 | S | S | S | S | S | S | S | S | S |
| Psychologists .... | 40,000 | 37,000 | 46,400 | 39,000 | 37,000 | 37,000 | S | 36,000 | 40,000 | 43,000 |
| Sociologists/anthropologists .......... | 33,500 | S | S | S | S | S | S | S | S | S |
| Other social/related scientists ........ | S | S | S | S | S | S | S | S | S | S |
| Engineers, total ............................. | 63,600 | 65,000 | 63,500 | 60,000 | 62,000 | 63,000 | 60,000 | 68,200 | 62,000 | 65,000 |
| Aerospace/related engineers ........... | 68,000 | S | S | 65,000 | 60,000 | 71,500 | S | 77,000 | 65,000 | 67,400 |
| Chemical engineers ....................... | 70,000 | 67,000 | 75,000 | 63,000 | S | 70,000 | S | 73,500 | S | 73,000 |
| Civil/architectural engineers ............. | 60,000 | 64,000 | 60,100 | 60,000 | 50,000 | 60,000 | 53,000 | 60,000 | 55,000 | 60,000 |
| Electrical/related engineers .............. | 69,000 | 70,000 | 73,500 | 62,900 | 64,000 | 64,000 | 64,000 | 69,700 | 65,000 | 72,100 |
| Industrial engineers ........................ | 58,000 | S | 54,000 | 56,000 | S | 60,000 | S | 56,000 | S | 67,000 |
| Mechanical engineers ..................... | 60,000 | 60,000 | 57,500 | 61,000 | 65,000 | 60,000 | S | 66,000 | 60,000 | 60,000 |
| Other engineers ............................ | 62,000 | 65,000 | 60,000 | 60,000 | 62,000 | 64,000 | 60,000 | 70,000 | 57,000 | 65,000 |
| Non-S\&E occupations, total .............. | 50,000 | 50,000 | 56,000 | 50,000 | 45,000 | 49,000 | 40,000 | 47,400 | 48,000 | 52,000 |
| Managers/administrators .................. | 68,000 | 65,000 | 72,000 | 71,600 | 61,000 | 67,000 | 55,000 | 65,000 | 62,000 | 70,000 |
| Health/related ................................ | 41,400 | 38,000 | 45,000 | 40,000 | 41,000 | 43,000 | S | 35,000 | S | 40,000 |
| Teachers, except S\&E postsecondary | 41,000 | 43,000 | 50,000 | 45,000 | 37,000 | 36,000 | 32,000 | 35,000 | 40,000 | 45,000 |
| Sales/marketing .............................. | 60,000 | 63,000 | 70,000 | 60,000 | 48,000 | 48,600 | S | 57,000 | 60,000 | 60,000 |
| Other non-S\&E occupations ............. | 40,000 | 40,000 | 42,000 | 38,000 | 36,000 | 39,000 | 34,000 | 38,000 | 33,000 | 45,000 |
| Doctorate |  |  |  |  |  |  |  |  |  |  |
| All occupations, total ${ }^{2}$....................... | \$63,000 | \$65,000 | \$66,000 | \$60,000 | \$55,000 | \$63,000 | \$57,000 | \$60,000 | \$60,000 | \$68,700 |
| Scientists, total ............................... | 60,000 | 60,000 | 65,000 | 56,200 | 54,000 | 60,000 | 55,000 | 55,000 | 55,000 | 62,000 |

See explanatory information, if any, and SOURCE at end of table.

Table G-13. Median annual salaries of U.S. scientists and engineers, by highest degree
attained, occupation, and geographic region of employment: 1997
Page 5 of 6

| Highest degree and occupation | Employed S\&Es, total | Geographic region of employment |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | New England | Middle Atlantic | East North Central | West North Central | South Atlantic | East South Central | West South Central | Mountain | Pacific |
| Doctorate - continued |  |  |  |  |  |  |  |  |  |  |
| Computer/math sci, total | \$65,000 | \$71,000 | \$72,000 | \$60,000 | \$57,100 | \$61,000 | \$53,000 | \$60,000 | \$60,000 | \$74,000 |
| Computer/information scientists ...... | 74,900 | 75,000 | 80,000 | 68,000 | 78,000 | 65,000 | 56,000 | 71,000 | 66,900 | 80,000 |
| Mathematical scientists ................. | 70,000 | 62,000 | 77,000 | 38,700 | S | 73,200 | S | 60,000 | 66,000 | 80,000 |
| Life/related scientists, total ........... | 57,500 | 55,000 | 62,000 | 59,000 | 57,500 | 59,000 | 52,000 | 53,000 | 54,600 | 58,000 |
| Agricultural/food scientists ............. | 60,000 | S | 61,800 | 68,000 | 65,000 | 63,700 | 55,000 | 52,000 | 55,000 | 52,000 |
| Biological scientists ...................... | 55,000 | 48,000 | 63,000 | 56,200 | 48,700 | 56,000 | 47,500 | 46,000 | 50,000 | 56,000 |
| Environmental life scientists ........... | 59,000 | S | S | S | S | S | S | S | S | 67,000 |
| Physical/related scientists, total ... | 65,000 | 63,600 | 71,000 | 59,700 | 55,000 | 65,600 | 59,000 | 62,000 | 68,600 | $68,000$ |
| Chemistry, except biochemistry ...... Earth scientists/ | 70,000 | 72,000 | 75,000 | 69,000 | 65,000 | 67,000 | 70,000 | 70,000 | 67,500 | $69,000$ |
| geologists/oceanographers .......... | 62,000 | 52,000 | 54,800 | 40,000 | S | 69,500 | S | 64,500 | 66,000 | 71,000 |
| Physicists/astronomers | 73,000 | 70,000 | 76,000 | 59,700 | 70,000 | 79,800 | 63,000 | 58,000 | 75,000 | 75,000 |
| Other physical/related scientists ..... | 77,800 | S | S | S | S | S | S | S | S | S |
| Social/related scientists, total ....... | 54,000 | 58,000 | 56,000 | 51,000 | 48,000 | 55,800 | 57,000 | 50,000 | 47,000 | 57,000 |
| Economists ................................. | 73,000 | S | 84,500 | 57,700 | S | 80,100 | S | S | S | 58,000 |
| Political/related scientists ............... | 75,000 | S | S | S | S | S | S | S | S | S |
| Psychologists ............................. | 55,000 | 58,000 | 60,000 | 53,000 | 45,000 | 54,500 | 58,000 | 53,000 | 50,000 | 58,000 |
| Sociologists/anthropologists .......... | 50,900 | S | 41,000 | 55,000 | S | 60,100 | S | S | S | 50,000 |
| Other social/related scientists ........ | 52,400 | S | S | S | S | 69,000 | S | S | S | 52,000 |

See explanatory information, if any, and SOURCE at end of table.

Table G-13. Median annual salaries of U.S. scientists and engineers, by highest degree
attained, occupation, and geographic region of employment: 1997
Page 6 of 6

| Highest degree and occupation | Employed S\&Es, total | Geographic region of employment |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | New England | Middle <br> Atlantic | East North Central | West North Central | South Atlantic | East South Central | West South Central | Mountain | Pacific |
| Doctorate - continued |  |  |  |  |  |  |  |  |  |  |
| Engineers, total | \$72,000 | \$72,100 | \$75,000 | \$70,000 | \$66,000 | \$75,000 | \$65,000 | \$70,000 | \$70,200 | \$75,000 |
| Aerospace/related engineers | 78,500 | S | S | 60,000 | S | 82,500 | S | S | S | 80,000 |
| Chemical engineers ....................... | 72,100 | 68,000 | 78,000 | 72,100 | 70,200 | 75,000 | S | 70,000 | 70,000 | 70,000 |
| Civil/architectural engineers ............. | 68,000 | S | S | S | S | 88,000 | S | 69,500 | S | 68,000 |
| Electrical/related engineers .............. | 79,000 | 79,400 | 82,000 | 72,000 | 67,000 | 79,300 | S | 70,000 | 75,000 | 80,000 |
| Industrial engineers ........................ | 72,000 | S | S | S | S | S | S | S | S | S |
| Mechanical engineers ..................... | 72,100 | 90,000 | 70,000 | 70,000 | S | 71,600 | S | 60,000 | 75,000 | 75,000 |
| Other engineers ............................ | 71,200 | 74,000 | 73,000 | 70,000 | 64,000 | 80,000 | 70,000 | 70,000 | 70,000 | 75,000 |
| Non-S\&E occupations, total .............. | 65,000 | 75,000 | 65,000 | 67,500 | 53,000 | 68,000 | 57,200 | 64,700 | 61,300 | 72,100 |
| Managers/administrators .................. | 83,500 | 84,200 | 90,000 | 77,000 | 70,000 | 85,000 | 79,000 | 80,000 | 84,000 | 86,000 |
| Health/related .................................. | 75,000 | 50,000 | 62,000 | 85,000 | 80,000 | 70,000 | 90,000 | 62,500 | 149,900 | 70,000 |
| Teachers, except S\&E postsecondary | 52,000 | 52,000 | 55,000 | 57,000 | 49,800 | 47,000 | 42,500 | 45,000 | 40,000 | 65,000 |
| Sales/marketing .............................. | 70,000 | S | 75,000 | 69,000 | S | 40,000 | S | S | S | 72,100 |
| Other non-S\&E occupations .............. | 50,000 | 60,000 | 40,000 | 40,000 | 33,500 | 58,000 | 53,000 | 45,000 | 33,500 | 52,000 |

1 Includes professional degrees
2 Total excludes 18,700 individuals who reported never having worked.
NOTES: The term "Scientists and Engineers" (S\&Es) includes all persons who have ever received a bachelor's degree or higher in a science or engineering (S\&E) field, plus persons holding a non-S\&E bachelor's or higher degree who were employed in a S\&E occupation during either the 1993, 1995 or 1997 SESTAT surveys. Figures are rounded to nearest hundred. Details may not add to total because of rounding.
KEY: $\quad S=$ Suppressed for reasons of confidentiality and/or data reliability
SOURCE: National Science Foundation/Science Resources Studies Division, 1997 SESTAT (Scientists and Engineers Statistical Data System)

