

Acquisition Reform Program Assist Visits



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What are Program Assist Visits?

- **Focused ARO initiative established by ASN (RDA) to expedite providing acquisition assistance to Programs/PMs**
- **Approach includes providing Subject Matter Experts (SMEs)**
 - Link programs to knowledge sources
 - Participate on Program Assist Teams
- **One-time efforts that address a particular acquisition issue or periodic visits to work through issues or initiatives that require more time**

Helping our programs succeed!





Why Program Assist Teams?

- **Need to help each other - Decline in manpower, decreasing budgets, increasing operational demands**

We Need to Work Smarter!

- **Results from surveys – acquisition worker's call for help**
- **Each Program has different needs**
- **Assist Teams can focus on achieving results**





Who gets assistance?

- **Programs/PMs who come to us seeking assistance**
- **Depending on a program phase, we may identify opportunities & offer assistance**



Assist Team Tenets

- **Partnership with Program/PMs**
 - We know you are being asked to do more with less – trying to help you get assistance when you need it.
- **Visits conducted on non-attribution basis**
- **All discussions will rely on open sharing of information**
- **Assist team loyalty is with the Program/PMs**
- **Program Assist Visits will be provided at no cost to the program**





Assist Team Approach

1. **Introductory visit with program**
 - Establish partnership
 - Identify potential opportunities for assistance
2. **Second visit**
 - More detail on issues
 - Meet with Functional Managers
3. **ARO team provide recommendations for assistance**
 - Identify tools, knowledge sources and training
 - Identify Program Assist Team
4. **Program assist team**
 - Charter/Schedule/Plan
5. **Implement**
6. **Conduct periodic and final evaluations**
7. **Follow-up**



Subject Matter Experts?

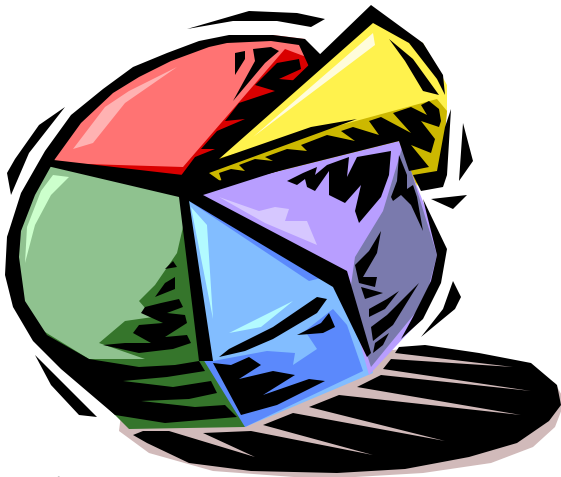
- **Cadre of Navy-wide Subject Matter Experts**
- **Recognized for their knowledge and expertise in specific subject areas**
- **Empowered to advise programs**
- **Willing to champion change initiatives**
- **Share the Navy's vision of reform**





What's in it for ARO?

- Provide Practical solutions across Navy
- Global understanding of workforce issues
- Further expand SMEs knowledge
- Build a network of professionals to help Programs/PMs
- Identify areas to improve training
- Reduce bureaucratic barriers





Call for SMEs

- **7 Dec 99 ASN(RDA) ARE ltr solicited names for prospective SME team participants**
- **Opportunity to recognize acquisition professionals for their capabilities**
- **On call no more than three days per month**
- **No significant funding impacts on organizations**



Assist Domains

Subject Matter Areas

Acquisition Planning Process	5
Business and Financial Management	11
Contracting (Pre and Post Award)	26
Information Technology	8
Integrated Logistics	9
Legal	1
Legislative Affairs	3
Performance Based Acquisition	8
Systems Engineering	14
Test & Evaluation	3
Team & Process Management	3

Total: 91



Assist Team Subject Matter Expert Designation Status

	<u>Requirement</u>	<u>Nominations</u>	<u>%</u>
SME Domains	12	8	66
SME Areas	91	25	27

Nominations Received (Activity/People)

USMC	11
NAVAIR	1
NAVSUP	5
NAVSEA (IHNJ)	1
SPAWAR	2
NAVSEA (SSP)	2

TOTAL

22



Core Domains/SME Areas

(Data Call Responses)

Systems Engineering Nominations

CAIV	USMC
Interoperability	
Cycle Time Reduction	
Modeling & Simulation (Software)	SPAWAR
Open Systems Architecture	
RAM D	USMC
Requirements Analysis	SPAWAR
Risk Management	USMC/SPAWAR

Logistics

Acquisition Logistics	
Contractor Logistics Support	
Prime Vendor Support	
Direct Vendor Delivery	NAVSUP

Contracting

Best Value	NAVSUP
Alpha Contracting	NAVSUP/SPAWAR
Long Term Contracting	SSP
Incentive Contracting	SSP

Performance Based Acquisition

No Requirement

Acquisition Planning Process

Total Ownership Cost	NAVSUP
Risk Management	SPAWAR

Business Financial Management

Earned Value Management	USMC
Activity Based Costing	
PPBS	USMC

Team Process Management

IPT	NAVSUP/SPAWAR
IPPD	NAVSUP/SPAWAR

Information Technology

Integrated Data Environment	USMC/SPAWAR
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Cost Estimating & Analysis

NAVSUP

Nominations



SME Designation Status Summary

- **Results of Nomination Call**
 - SME Area Nominations: 25 of 91 (27%)
 - Core SME Nominations: 17 of 25 (68%)
- **Assessment**
 - Assist team remains important ASN(RDA) initiative
 - Customer interest (Pilot programs/Others)
 - Initial request did not produce desired results
 - Reasons for low response
 - Low command support (NAVAIR/NAVSEA)?
 - Word didn't get out?
 - Low perceived value to commands/ individuals?
 - Workload impact?
- **New approach**
 - Appeal to Command Executives for core SME nominations
 - Advertise assist results
 - Continue to assess customers needs (PEOs/PMs)



Current Program Assist Visits

- **Ten assist tasks now underway**
- **Partnerships established with six Program Offices**
- **Acquisition area examples:**
 - **Activity-based costing application to Program IPT structure**
 - **Software support activity consolidation**
 - **End of production issues**
 - **Contractor logistics support best value process**
 - **Human machine interface design**
 - **Review statement of objectives**
 - **Preparation of analysis of alternatives**



Senior Warfare Assessment and Assistance Team (SWAAT)

- **Purpose: Provide assessment of programmatic and technical status of selected acquisition programs.**
 - Adjunct to ASN (RDA) Program Review Process
- **SWAAT composition**
 - 4 to 8 Flag/SES, retired military and civilian professionals (Former PEOs/Asst CDRs)
 - Composition adjusted consistent with program issues
- **Program assist visits provide follow-up support to PMs**
- **SWAAT**
 - Initiated by ASN(RDA)
 - Tasked and Supported by ASN(RDA) ARO



We're looking forward to....

Establishing good partnerships

Providing value to Programs/PMs

Building a Navy-Wide Knowledge/Best Practices Bank

Working together to reach Navy's goals



Backup



Assist Domains

Acquisition Planning Process
Business and Financial Management
Contracting (Pre and Post Award)
Information Technology
Integrated Logistics
Legal
Legislative Affairs
Performance Based Acquisition
Systems Engineering
Test & Evaluation
Team and Process Management



Assist Domains

Performance Based Acquisition

CID/COTS/ NDI
Market Research
Open Systems Architectural
Price Based Requirements
SOO/SOW/OTA
Specifications and Standards
Tech Insertion & Refreshment
Testing (Acceptance, Development, V&V)

Acquisition Planning Process

Acquisition Resource Support
Information Technology Management Reform Act
Program Metrics
Program Plans
Risk Management

Integrated Logistics

Configuration Management
Contractor Logistics Support
Direct Vendor Delivery
Impacts of PBBE on Traditional ILS
Maintenance Engineering
Prime Vendor Support
Supply Support
Total Ownership Cost
Transportability

Contracting (Pre and Post Award)

Acquisition Cycle (CTR)
ALPHA Contracting Techniques
Best Value
Clauses (Local)
FAR/DFAR
Compliance Issues
Contract Administration
Data Management
Data Rights
EC/EDI
Electronic Advertisement and Proposals
Electronic Source Selection
Field Contracting
I&A and Invoice/Payment, Milestone
IDE
Impacts on SPI
ISO 9000 and PROCAS
Long Term Contracting
OTA
Outsourcing and Privatization
Performance Based Business Environment (RFP sec B, L, M)
RFP Structure and Requirements
Service Contracting
Simplified Acquisition Procedures
Source Selection
Streamlining (FASA/FARA)
Warranties



Assist Domains (Cont'd)

Business and Financial Management

Activity Based Costing
Activity Based Management
Business Forecasting
CAIV/Affordability
Cost Estimating
Earned Value Management
Performance Measurements
Portfolio Analysis
POM Support
PPBS
Resource Allocation

Systems Engineering

Configuration Management
Dual Use Application Program
EMI/EMC
Environmental/HAZMAT
Human Resources Engineering (HRE)
Modeling and Simulation
OPNAV System Architecture
Producibility
Reliability, Maintainability and Availability
Requirements Analysis
Risk Management (Cost, Schedule and Performance)
Safety
Technical Integration
Testing (Acceptance, Development, V&V)

Legislative Affairs

Congressional Liaison
Environmental Protection
OSHA Impacts

Information Technology

Collecting and Processing Information (Data Mining)
EC/EDI
Hardware/Software Acquisition
Information Technology Management Reform
Integrated Data Environment (IDE)
Modeling and Simulation
Quantitative & Judgmental Forecasting
Strategic and Tactical Planning

Team and Process Management

Integrated Product Teams Collaboration
Integrated Product Process Development (IPPD)
Learning Organizations

Test & Evaluation

Developmental Testing
Operational Test & Evaluation
Follow-on Test & Evaluation

Legal