

The first meeting of the Monterrey Barge Shippers Council got into effect on November 19th, 2002, with the participation of the following companies:

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The outcome of the first meeting confirmed all these companies commitment to the Port of Pittsburgh activities and events.

The Monterrey office is also following up directly with most of them, through one on one meetings in their facilities.

Among the most common inquiries are consolidation issues, terminal characteristics, warehousing availability as well as infrastructure.

We are moving forward in providing them with an added value, by sending market information while we are able to come up with a sound procedure for consolidation purposes.



Port of Pittsburgh

MR. _____

In order to improve the business potential within the NAFTA Region, it has become critical to define cost efficiency procedures, oriented to enhance the value added along the chain.

An adequate transportation strategy encourages imports and exports by providing companies on both sides of the border, with a wide range of potential customer access.

The use of barges through the inland waterway system, promotes innovation by tearing down barriers and reducing the cost structure.

Committed with this opportunity, the Port of Pittsburgh Commission has entered into the structuring of The Monterrey Barge Shipping Council, integrated by innovative and well focus companies, willing to expand and maximize the implicit advantages of using this transportation mean, such as:

- Scale economies along the chain;
- Competitive advantage vs asian competitors;
- Market intelligence by having access to the main players in different markets;
- Participation in 3 annual events in Monterrey, where this companies will be able to meet with river terminals, barge lines, Port representatives, etc.
- Cost efficiency by implementing better ways to consohdate cargo;
- Development of a wide range of terminal access along 10,000 miles of rivers.
- Invitation to the Traffic Club Dinner in March 2003.

We would like to extend our sincere invitation to your company, to become part of this effort by participating as founding member to the Council.

To formalize the above referred invitation, The Port Commission will host an opening event on November 19, 2002, at The Quinta Real Hotel in Monterrey, at 8:00 a.m.

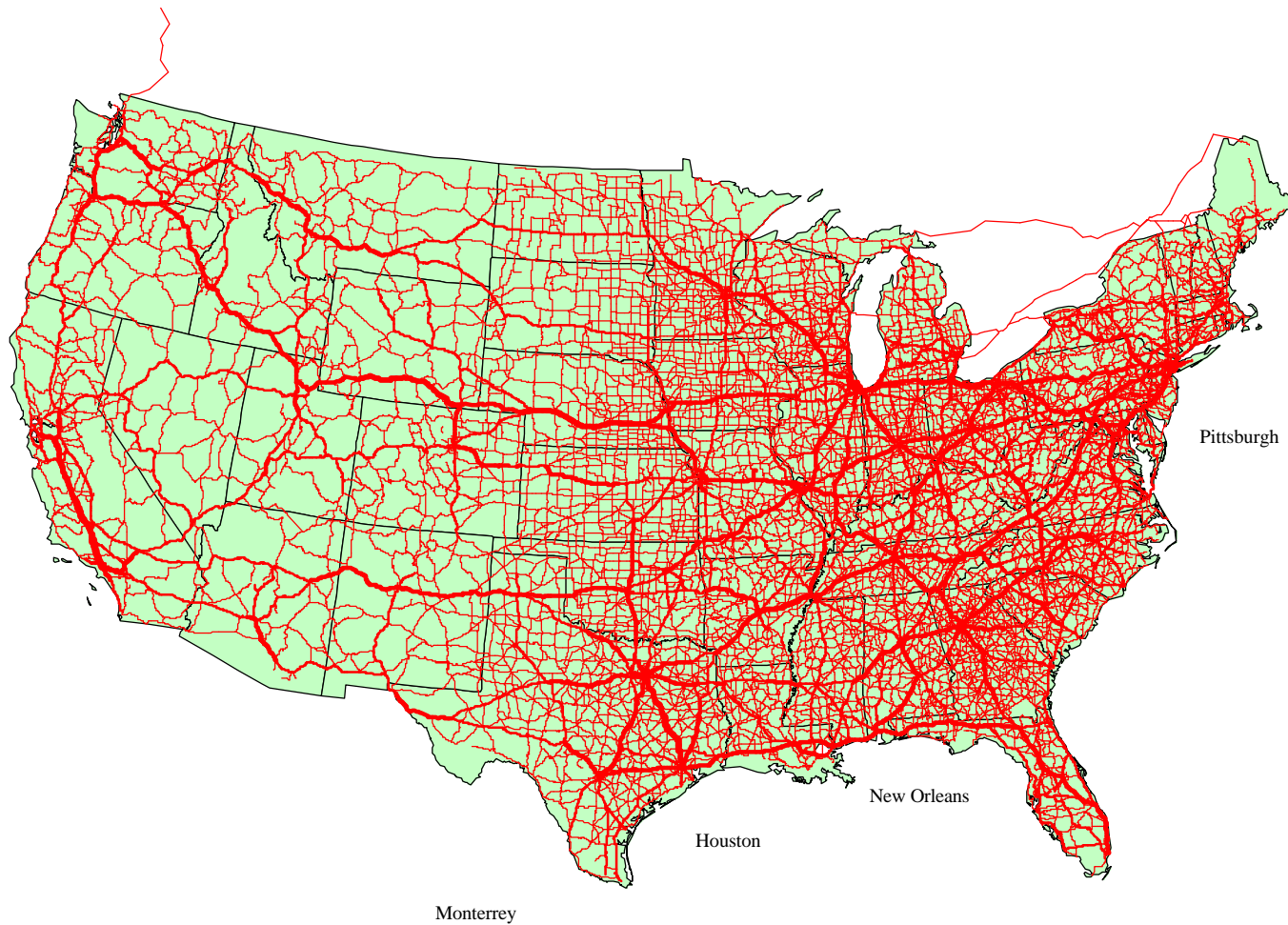
We really appreciate the value added that the company you represent will give to this challenge of innovation and productivity.

Yours sincerely,

Jim McCarville

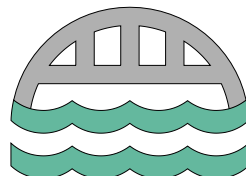
Executive Director
de la Comisión del Puerto

US/MEXICO HIGHWAY TRUCK TRAFFIC IN 2020 and the IWTS



The Inland Waterway System

334 Milage Between Cities
3 Number of Locks



Port of Pittsburgh
Commission

Contestable for Waterway Transportation

2-Digit STCG	Contestable for Waterway Transportation
23	Chemical Products and Preparations NEC
24	Plastics and Rubber Products
26	Wood Products
28	Pulp, Paper, Newsprint and Paperboard
28	Converted Paper and Paper Products
29	Print Products
30	Textiles, Clothing
32	Iron and Steel, Primary Shapes and Forms
33	Metals Except Iron and Steel
34	Mechanical Machinery
36	Electrical Machinery and Equipment
37	Vehicles
38	Vehicle Engines, Parts and Accessories
39	Transportation Equipment, NEC
41	Furniture and Finishing Products
42	Miscellaneous Manufactured Products
43	Waste and Scrap

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