Philadelphia, Pa. 19106
Internet address: http://www.bls.gov/ro3/home.htm INFORMATION: Gerald Perrins (215) 597-3282

MEDIA CONTACT: Sheila Watkins
PLS - 4063
FOR RELEASE:
FRIDAY, OCTOBER 1, 2004

## HIGHLIGHTS OF PHILADELPHIA-WILMINGTON-ATLANTIC CITY, PA-NJ-DE-MD NATIONAL COMPENSATION SURVEY DECEMBER 2003

Workers in the Philadelphia metropolitan area averaged $\$ 21.56$ per hour during December 2003, according to a new survey released by the U.S. Department of Labor's Bureau of Labor Statistics (BLS). Regional Commissioner Sheila Watkins reported that white-collar workers averaged $\$ 26.09$ per hour and accounted for 57 percent of the workers in the area. Blue-collar employees averaged $\$ 17.77$ per hour and represented 21 percent of the workforce, while the remaining 22 percent worked in service occupations and earned $\$ 12.98$ per hour. (See table 1.)

The National Compensation Survey (NCS) presents straight-time earnings for occupations in establishments employing 50 or more workers in private industry and State and local governments. The survey excludes agricultural establishments, private households, the selfemployed, and the Federal Government. This NCS covered 708 firms representing 1,387,400 workers in the Philadelphia-Wilmington-Atlantic City metropolitan area, which includes Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties in Pennsylvania; Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, and Salem Counties in New Jersey; New Castle County in Delaware; and Cecil County in Maryland. Eighty-one percent of those represented worked in private industry.

In the Philadelphia metropolitan area, average hourly wages were published for 111 detailed occupations. (See table 1.) Among white-collar workers, computer systems analysts and scientists averaged $\$ 33.81$ per hour; registered nurses, $\$ 29.39$; and secretaries, $\$ 17.94$. Blue-collar occupations included electricians earning $\$ 20.93$ per hour, truck drivers at $\$ 17.42$, and stock handlers and baggers at $\$ 11.07$. In the service occupations, correctional institution officers averaged $\$ 18.99$ per hour; janitors and cleaners, $\$ 11.83$; and nursing aides, orderlies and attendants, \$11.49.

The NCS also provides broad coverage of selected occupational characteristics. (See tables 2 and 3.) For example, full-time employees in the Philadelphia area averaged $\$ 22.59$ per hour and part-timers earned $\$ 12.20$. Union workers in blue-collar jobs averaged $\$ 19.31$ per hour, while their nonunion counterparts made $\$ 15.84$. Private industry workers at establishments employing 50-99 workers averaged $\$ 18.51$ per hour and those in establishments with 500 or more employees earned \$24.18.

The NCS is part of a statistical program that has integrated three separate surveys of wages and benefits into one comprehensive compensation program increasing the amount of data available. Data provided by the NCS may be used by businesses for establishing pay plans, making decisions concerning plant relocation, and in collective bargaining negotiations. Individuals may use such data to help choose potential careers. Average rates of pay are also available for levels of work within an occupation based on knowledge, skill, independent judgment, supervision received and other factors required on the job.

## Survey Availability

Complete survey results are contained in the Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD National Compensation Survey December 2003 (Bulletin 3125-09). While supplies last, single copies of the bulletin are available from the Philadelphia Information Office by calling (215) 597-3282. In addition, data contained in the bulletin are available on the Internet in both text and PDF formats at http://www.bls.gov/ncs/home.htm. Select survey tables can also be obtained from the Bureau's fax-on-demand service in Philadelphia by dialing (215) 597-4153 and requesting documents 9790, 9791, 9792, 9793, and 9794.

For personal assistance or further information on the National Compensation Survey, as well as other Bureau programs, contact the Philadelphia Information Office at (215) 597-3282 from 8:30 a.m. to 12:00 p.m. and 1:00 to 3:30 p.m. ET.

Table 1. Mean hourly earnings, ${ }^{1}$ all workers: ${ }^{2}$ Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2003

| Occupation ${ }^{3}$ | Total |  | Private industry |  | State and local government |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean | Relative error ${ }^{4}$ (percent) | Mean | Relative error ${ }^{4}$ (percent) | Mean | Relative error ${ }^{4}$ (percent) |
| All | \$21.56 | 2.4 | \$20.79 | 3.1 | \$25.01 | 2.2 |
| All excluding sales | 21.88 | 2.4 | 21.12 | 3.2 | 25.06 | 2.1 |
| White collar | 26.09 | 2.5 | 25.44 | 3.2 | 29.03 | 2.2 |
| White collar excluding sales .................................... | 27.30 | 2.3 | 26.83 | 3.0 | 29.15 | 2.2 |
| Professional specialty and technical | 31.69 | 2.5 | 30.29 | 3.3 | 35.81 | 3.1 |
| Professional specialty | 33.13 | 3.1 | 31.58 | 4.3 | 36.80 | 2.1 |
| Engineers, architects, and surveyors | 38.16 | 2.4 | 39.22 | 2.3 | - | - |
| Electrical and electronic engineers | 38.26 | 2.0 | 38.26 | 2.0 | - | - |
| Mechanical engineers | 33.58 | 4.0 | 33.58 | 4.0 | - | - |
| Engineers, n.e.c. | 40.50 | 8.4 | 40.50 | 8.4 | - | - |
| Mathematical and computer scientists ................... | 34.57 | 5.4 | 34.57 | 5.4 | - | - |
| Computer systems analysts and scientists ........ | 33.81 | 6.0 | 33.81 | 6.0 | - | - |
| Operations and systems researchers and analysts $\qquad$ | 39.39 | 21.3 | 39.39 | 21.3 | - | - |
| Natural scientists | 35.67 | 12.0 | 36.07 | 13.0 | - | - |
| Chemists, except biochemists | 38.77 | 16.7 | 38.77 | 16.7 | - | - |
| Biological and life scientists ... | 36.69 | 10.5 | 36.83 | 12.5 | - | - |
| Health related | 32.57 | 4.9 | 32.33 | 5.0 | 36.03 | 16.9 |
| Physicians | 50.78 | 15.1 | 52.57 | 14.7 | - | - |
| Registered nurses | 29.39 | 2.2 | 29.00 | 1.5 | 34.58 | 14.4 |
| Pharmacists | 34.30 | 4.8 | 34.30 | 4.8 | - | - |
| Respiratory therapists | 25.20 | 3.7 | 25.20 | 3.7 | - | - |
| Teachers, college and university | 45.50 | 7.5 | 45.37 | 11.7 | 45.70 | 6.4 |
| Other post-secondary teachers .. | 40.54 | 5.8 | - | - | 45.70 | 4.7 |
| Teachers, except college and university ............... | 35.68 | 6.2 | - | - | 39.67 | 1.7 |
| Elementary school teachers .. | 34.75 | 10.9 | - | - | 39.75 | . 8 |
| Secondary school teachers | 42.21 | 4.9 | - | - | 42.41 | 5.2 |
| Teachers, special education | 35.64 | 5.8 | - | - | 36.90 | 5.7 |
| Teachers, n.e.c. | 37.31 | 13.2 | 18.59 | 23.8 | 40.25 | 6.7 |
| Vocational and educational counselors | 30.93 | 28.4 | - | - | 40.13 | 25.2 |
| Librarians, archivists, and curators ........ | - | - | - | - | - | - |
| Social scientists and urban planners | 29.33 | 14.5 | - | - | - | - |
| Psychologists ....... | 29.49 | 18.5 | - | - | - | - |
| Social, recreation, and religious workers ................ | 19.70 | 4.3 | 17.15 | 4.2 | 22.89 | 4.9 |
| Social workers | 19.51 | 6.2 | 16.90 | 4.0 | 23.33 | 6.2 |
| Lawyers and judges | 46.00 | 26.8 | 51.60 | 30.5 | - | - |
| Lawyers ........................................................ | 46.00 | 26.8 | 51.60 | 30.5 | - | - |
| Writers, authors, entertainers, athletes, and professionals, n.e.c. | 22.28 | 6.2 | 22.14 | 7.1 | - | - |
| Technical ......................................... | 25.74 | 4.9 | 26.24 | 5.3 | 19.73 | 4.4 |
| Clinical laboratory technologists and technicians | 16.57 | 2.6 | 16.57 | 2.6 | - | - |
| Radiological technicians ................................. | 30.40 | . 6 | 30.40 | . 6 | - | - |
| Licensed practical nurses .................................. | 20.91 | 2.1 | 21.03 | 2.2 | - | - |
| Health technologists and technicians, n.e.c. ........ | 17.79 | 5.3 | 17.91 | 5.4 | - | - |
| Electrical and electronic technicians ................... | 23.76 | 6.8 | 23.76 | 6.8 | - | - |
| Engineering technicians, n.e.c. .......................... | 23.32 | 8.8 | 24.06 | 10.9 | - | - |
| Chemical technicians ....................................... | 19.94 | 9.7 | 19.94 | 9.7 | - | - |
| Computer programmers .................................. | 27.97 | 11.1 | - | - | - | - |
| Technical and related, n.e.c. ............................. | 17.44 | 14.8 | - | - | - | - |
| Executive, administrative, and managerial ................ | 34.72 | 6.1 | 35.26 | 6.7 | 30.79 | 7.0 |
| Executives, administrators, and managers .............. | 41.63 | 6.7 | 42.76 | 7.4 | 34.41 | 6.5 |
| Administrators and officials, public administration | 30.13 | 6.7 | - | - | 30.13 | 6.7 |
| Financial managers ......................................... | 45.98 | 10.9 | 46.07 | 11.4 | - | - |
| Managers, marketing, advertising, and public relations $\qquad$ | 47.29 | 11.3 | 47.52 | 11.5 | - | - |
| Administrators, education and related fields ......... | 36.06 | 12.0 | 27.94 | 27.4 | 38.90 | 11.7 |
| Managers, medicine and health .......................... | 36.16 | 8.2 | 36.46 | 9.4 | - | - |
| Managers, food servicing and lodging establishments $\qquad$ | 28.96 | 12.3 | - | - | - | - |
| Managers, service organizations, n.e.c. .............. | 26.40 | 6.8 | - | - | - | - |
| Managers and administrators, n.e.c. .................. | 44.74 | 11.7 | 44.74 | 11.7 | - | - |
| Management related .......................................... | 26.38 | 6.2 | 26.53 | 6.9 | 25.03 | 3.1 |
| Accountants and auditors ................................ | 29.36 | 7.3 | 30.13 | 7.5 | - | - |

Table 1. Mean hourly earnings, ${ }^{1}$ all workers: ${ }^{2}$ Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2003 - Continued

| Occupation ${ }^{3}$ | Total |  | Private industry |  | State and local government |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean | Relative error ${ }^{4}$ (percent) | Mean | Relative error ${ }^{4}$ (percent) | Mean | Relative error ${ }^{4}$ (percent) |
| White collar -Continued |  |  |  |  |  |  |
| Executive, administrative, and managerial -Continued Management related -Continued |  |  |  |  |  |  |
| Other financial officers ................................... | \$31.74 | 3.2 | \$31.74 | 3.2 | - | - |
| Management analysts | 34.33 | 13.3 | 34.80 | 15.5 | - | - |
| Personnel, training, and labor relations specialists $\qquad$ | 24.29 | 12.5 | 23.67 | 13.2 | - | - |
| Purchasing agents and buyers, n.e.c. ................ | 25.44 | 13.5 | 25.44 | 13.5 | - | - |
| Management related, n.e.c. ............................ | 21.50 | 18.6 | 21.68 | 20.2 | - | - |
| Sales | 17.05 | 7.0 | 17.10 | 7.0 | - | - |
| Supervisors, sales | 23.12 | 3.5 | 23.12 | 3.5 | - | - |
| Sales workers, motor vehicles and boats ............ | 21.82 | 1.3 | 21.82 | 1.3 | - | - |
| Sales workers, apparel .................................... | 8.56 | . 0 | 8.56 | . 0 | - | - |
| Sales workers, other commodities .... | 15.32 | 17.6 | 15.32 | 17.6 | - | - |
| Cashiers ...................................... | 10.57 | 3.0 | 10.47 | 3.0 | - | - |
| Administrative support, including clerical ................. | 15.60 | 1.9 | 15.64 | 2.3 | \$15.40 | 1.0 |
| Supervisors, financial records processing ........... | 24.30 | 11.1 | 24.30 | 11.1 | - | - |
| Computer operators . | 16.15 | 2.9 | 16.26 | 3.1 | - | - |
| Secretaries | 17.94 | 3.6 | 17.70 | 3.7 | 18.71 | 8.9 |
| Typists | 16.65 | 12.1 | - | - | 14.43 | 1.9 |
| Hotel clerks | 10.84 | 6.6 | 10.84 | 6.6 | - | - |
| Receptionists | 12.08 | 9.6 | 12.06 | 10.0 | - | - |
| Order clerks | 20.79 | 8.2 | 20.79 | 8.2 | - | - |
| Library clerks | 14.03 | 11.0 | - | - | 14.17 | 11.6 |
| Records clerks, n.e.c. | 15.47 | 7.9 | 15.71 | 9.7 | - | - |
| Bookkeepers, accounting and auditing clerks ...... | 14.54 | 4.0 | 14.42 | 4.2 | - | - |
| Telephone operators ........................................ | 14.45 | 14.6 | 14.42 | 17.9 | - | - |
| Mail clerks, except postal service ...................... | 11.85 | 4.2 | 11.47 | 3.9 | - | - |
| Traffic, shipping and receiving clerks | 14.37 | 5.8 | 14.37 | 5.8 | - | - |
| Stock and inventory clerks ................................ | 13.79 | 6.9 | 13.85 | 7.2 | - | - |
| Investigators and adjusters, except insurance ..... | 15.67 | 3.5 | 15.67 | 3.5 | - | - |
| General office clerks | 14.64 | 5.1 | 13.89 | 7.4 | 16.13 | 6.4 |
| Data entry keyers | 13.98 | 8.7 | 13.98 | 8.7 | - | - |
| Statistical clerks .. | 17.37 | 15.2 | 17.37 | 15.2 | - | - |
| Teachers' aides | 12.00 | 6.8 | - | - | 12.00 | 7.1 |
| Administrative support, n.e.c. ............................ | 14.47 | 6.8 | 13.67 | 8.4 | 15.85 | 6.4 |
| Blue collar | 17.77 | 2.6 | 17.66 | 2.9 | 18.80 | 1.5 |
| Precision production, craft, and repair | 21.92 | 3.3 | 22.09 | 3.8 | 20.74 | 1.1 |
| Automobile mechanics .... | 20.39 | 5.4 | - | - | - | - |
| Industrial machinery repairers | 21.68 | 5.8 | 21.68 | 5.8 | - | - |
| Electronic repairers, communications and industrial equipment | 21.53 | 11.8 | 21.53 | 11.8 | - | - |
| Mechanics and repairers, n.e.c. ......................... | 18.96 | 3.6 | 18.91 | 4.6 | - | - |
| Electricians ................................................... | 20.93 | 6.1 | 21.18 | 7.2 | - | - |
| Plumbers, pipefitters and steamfitters ................ | 28.54 | 10.2 | 30.27 | 8.1 | - | - |
| Supervisors, production ................................... | 24.99 | 10.5 | 24.99 | 10.5 | - | - |
| Machinists .................................................. | 20.07 | 3.8 | 13.63 | 22.4 | - | - |
| Electrical and electronic equipment assemblers .. | 13.63 | 22.4 | 13.63 | 22.4 | - | - |
| Machine operators, assemblers, and inspectors ........ | 15.72 | 5.9 | 15.71 | 5.9 | - | - |
| Textile sewing machine operators ...................... | 9.20 | 6.3 | 9.20 | 6.3 | - | - |
| Mixing and blending machine operators .............. | 20.01 | 13.9 | 20.01 | 13.9 | - | - |
| Miscellaneous machine operators, n.e.c. ............ | 16.47 | 5.2 | 16.47 | 5.2 | - | - |
| Assemblers ................................................... | 18.95 | 2.4 | 18.95 | 2.4 | - | - |
| Transportation and material moving ......................... | 16.92 | 5.3 | 16.80 | 6.1 | 17.71 | 3.6 |
| Truck drivers .................................................. | 17.42 | 4.4 | 17.64 | 4.3 | - | - |
| Bus drivers .................................................... | - | - | - | - | 18.00 | 2.8 |
| Handlers, equipment cleaners, helpers, and laborers | 14.28 | 5.7 | 13.86 | 6.6 | 17.01 | 4.1 |

Table 1. Mean hourly earnings, ${ }^{1}$ all workers: ${ }^{2}$ Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2003 - Continued

| Occupation ${ }^{3}$ | Total |  | Private industry |  | State and local government |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean | Relative error ${ }^{4}$ (percent) | Mean | Relative error ${ }^{4}$ (percent) | Mean | Relative error ${ }^{4}$ (percent) |
| Blue collar -Continued |  |  |  |  |  |  |
| Handlers, equipment cleaners, helpers, and laborers -Continued |  | 11.0 | \$11.87 | 10.7 |  |  |
| Supervisors, handlers, equipment cleaners, and laborers, n.e.c. $\qquad$ | $\$ 13.19$ 19.41 | 11.0 9.6 | \$11.87 | 10.7 | - | - |
| Construction laborers ...................................... | 19.10 | 10.8 | - | - | _ | _ |
| Stock handlers and baggers | 11.07 | 16.3 | 11.07 | 16.4 | - | - |
| Freight, stock, and material handlers, n.e.c. ......... | 16.00 | 6.4 | 16.00 | 6.4 | - | - |
| Hand packers and packagers ........................... | 10.68 | 8.8 | 10.68 | 8.8 | - | - |
| Laborers, except construction, n.e.c. .................. | 14.39 | 12.1 | 12.85 | 16.7 | - | - |
| Service | 12.98 | 2.8 | 10.56 | 3.0 | \$19.82 | 3.6 |
| Protective service | 19.49 | 6.7 | 10.84 | 5.6 | 23.81 | 4.5 |
| Supervisors, police and detectives | 30.70 | 3.3 | - | - | 30.70 | 3.3 |
| Supervisors, guards ..................... | 26.76 | 8.3 | - | - | - | - |
| Police and detectives, public service | 24.66 | 2.5 | - | - | 24.99 | 2.6 |
| Correctional institution officers .. | 18.99 | 5.4 | - | - | 18.99 | 5.4 |
| Guards and police, except public service ........... | 11.14 | 4.4 | 10.69 | 2.5 | - | - |
| Food service .......................................... | 9.00 | 3.2 | 8.68 | 2.7 | 12.28 | 3.1 |
| Waiters, waitresses, and bartenders | 6.66 | 9.3 | 6.66 | 9.3 | - | - |
| Bartenders | 6.69 | 22.5 | 6.69 | 22.5 | - | - |
| Waiters and waitresses .... | 5.68 | 14.6 | 5.68 | 14.6 | - | - |
| Waiters'/Waitresses' assistants | 8.26 | 9.9 | 8.26 | 9.9 | - | - |
| Other food service | 10.27 | 1.4 | 9.95 | 1.4 | 12.28 | 3.1 |
| Supervisors, food preparation and service | 16.85 | 8.0 | 16.87 | 8.2 | - | - |
| Cooks ...... | 11.64 | 3.8 | 11.38 | 3.7 | - | - |
| Food counter, fountain, and related | 8.98 | 2.5 | 8.74 | 3.4 | - | - |
| Kitchen workers, food preparation ...................... | 11.22 | 7.0 | 10.74 | 8.6 | - | - |
| Food preparation, n.e.c. ................................... | 8.76 | 3.3 | 8.20 | 1.9 | 12.04 | 6.0 |
| Health service .................................................... | 11.66 | 5.3 | 10.87 | 3.5 | 15.90 | 7.6 |
| Health aides, except nursing ............................ | 12.08 | 8.3 | 11.31 | 4.5 | - | - |
| Nursing aides, orderlies and attendants .............. | 11.49 | 5.1 | 10.65 | 2.3 | 15.65 | 8.5 |
| Cleaning and building service ............................... | 11.76 | 4.3 | 10.90 | 4.6 | 14.36 | 2.1 |
| Maids and housemen | 10.30 | 2.7 | 10.30 | 2.7 | - | - |
| Janitors and cleaners | 11.83 | 5.7 | 10.56 | 5.0 | 14.35 | 2.1 |
| Personal service ............................................... | 13.38 | 5.1 | 13.39 | 5.4 | 13.23 | 9.2 |
| Supervisors, personal service | 19.36 | 7.3 | 19.36 | 7.3 | - | - |
| Attendants, amusement, and recreation facilities | 8.13 | 6.2 | 8.13 | 6.2 | - | - |
| Welfare service aides ...................................... | 11.92 | 12.6 | - | - | - | - |
| Service, n.e.c. ................................................ | 10.12 | 6.1 | 9.87 | 6.6 | - | - |

[^0]4 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overal occupational groups may include data for categories not shown separately.

Table 2. Selected worker characteristics: Mean hourly earnings ${ }^{1}$ by occupational group, ${ }^{2}$ National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2003

| Occupational group | Private industry and State and local government |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Full-time workers ${ }^{3}$ | Part-time workers ${ }^{3}$ | Union ${ }^{4}$ | Nonunion ${ }^{4}$ | Time ${ }^{5}$ | Incentive ${ }^{5}$ |
| All occupations <br> All excluding sales | Mean |  |  |  |  |  |
|  | \$22.59 | \$12.20 | \$21.72 | \$21.48 | \$21.53 | \$22.17 |
|  | 22.80 | 12.83 | 21.96 | 21.84 | 21.92 | 20.16 |
| White collar | 26.97 | 15.63 | 28.41 | 25.53 | 26.10 | 25.92 |
| White-collar excluding sales | 27.83 | 19.05 | 29.66 | 26.70 | 27.25 | 33.06 |
| Professional specialty and technical ............................. | 31.97 | 26.66 | 36.95 | 29.74 | 31.66 | - |
| Professional specialty | 33.43 | 27.90 | 35.75 | 32.02 | 33.08 | - |
| Technical .. | 25.99 | 20.41 | 46.26 | 21.87 | 25.77 | - |
| Executive, administrative, and managerial ..................... | 34.85 | - | 27.53 | 35.09 | 34.67 | 36.71 |
| Sales | 19.37 | 8.46 | 12.15 | 17.71 | 14.00 | 24.15 |
| Administrative support, including clerical ....................... | 15.99 | 12.00 | 16.44 | 15.36 | 15.61 | - |
| Blue collar | 18.24 | 11.87 | 19.31 | 15.84 | 17.85 | 16.58 |
| Precision production, craft, and repair ........................... | 21.90 | - | 22.72 | 20.74 | 22.05 | 17.88 |
| Machine operators, assemblers, and inspectors ............ | 15.76 | - | 16.70 | 14.52 | 15.99 | 12.31 |
| Transportation and material moving ............................. | 17.65 | - | 19.40 | 14.50 | 16.65 | - |
| Handlers, equipment cleaners, helpers, and laborers ...... | 15.03 | 9.72 | 16.20 | 11.75 | 14.28 | - |
| Service | 14.05 | 8.43 | 16.70 | 10.12 | 13.01 | - |
|  | Relative error ${ }^{6}$ (percent) |  |  |  |  |  |
| All occupations | 2.4 | 3.2 | 2.0 | 3.3 | 2.3 | 10.1 |
| All excluding sales ................................................. | 2.5 | 3.4 | 2.0 | 3.3 | 2.3 | 19.9 |
| White collar | 2.4 | 4.2 | 2.5 | 3.3 | 2.5 | 10.7 |
| White-collar excluding sales .................................... | 2.3 | 4.6 | 2.5 | 3.1 | 2.3 | 21.6 |
| Professional specialty and technical ............................. | 2.6 | 4.4 | 3.1 | 3.4 | 2.5 | - |
| Professional specialty ............................................ | 3.2 | 4.6 | 2.3 | 4.3 | 3.1 | - |
| Technical ............................................................. | 5.1 | 7.1 | 19.0 | 4.0 | 4.9 | - |
| Executive, administrative, and managerial ..................... | 6.1 | - | 8.7 | 6.3 | 6.2 | 22.8 |
| Sales .......... | 7.2 | 4.1 | 7.7 | 8.0 | 6.6 | 10.8 |
| Administrative support, including clerical ....................... | 2.0 | 3.6 | 5.2 | 2.3 | 1.8 | - |
| Blue collar ................................................................. | 2.7 | 10.1 | 3.0 | 3.6 | 2.1 | 20.8 |
| Precision production, craft, and repair ........................... | 3.3 | - | 3.4 | 5.5 | 3.3 | 11.2 |
| Machine operators, assemblers, and inspectors ............. | 5.7 | - | 10.5 | 2.3 | 4.7 | 16.7 |
| Transportation and material moving ............................. | 5.0 | - | 4.7 | 3.1 | 4.7 | - |
| Handlers, equipment cleaners, helpers, and laborers ...... | 5.6 | 12.6 | 5.3 | 5.6 | 5.8 | - |
| Service ....................................................................... | 3.3 | 1.5 | 3.3 | 2.6 | 2.6 | - |

[^1]4 Union workers are those whose wages are determined through collective bargaining.

5 Time workers' wages are based solely on an hourly rate or salary; incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

6 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

Table 3. Establishment employment size: Mean hourly earnings ${ }^{1}$ by occupational group, ${ }^{2}$ private industry, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2003

| Occupational group | Full-time and part-time workers |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | All private industry workers | $\begin{gathered} 50-99 \\ \text { workers }^{3} \end{gathered}$ | 100 workers or more |  |  |
|  |  |  | Total | 100-499 workers | 500 workers or more |
| All occupations $\qquad$ <br> All excluding sales $\qquad$ | Mean |  |  |  |  |
|  | \$20.79 | \$18.51 | \$21.30 | \$18.57 | \$24.18 |
|  | 21.12 | 18.20 | 21.78 | 18.96 | 24.49 |
| White collar | 25.44 | 24.11 | 25.65 | 22.20 | 28.66 |
| White-collar excluding sales ................................... | 26.83 | 24.34 | 27.23 | 24.12 | 29.44 |
| Professional specialty and technical | 30.29 | 26.17 | 30.83 | 26.86 | 32.60 |
| Professional specialty ................. | 31.58 | 26.00 | 32.37 | 28.64 | 33.94 |
| Technical ................. | 26.24 | 26.92 | 26.17 | 22.20 | 28.24 |
| Executive, administrative, and managerial | 35.26 | 33.56 | 35.65 | 34.36 | 36.69 |
| Sales | 17.10 | 22.83 | 16.13 | 15.85 | 17.00 |
| Administrative support, including clerical | 15.64 | 12.48 | 16.13 | 15.99 | 16.31 |
| Blue collar | 17.66 | 17.19 | 17.83 | 16.54 | 20.78 |
| Precision production, craft, and repair | 22.09 | 20.42 | 22.73 | 21.71 | 23.90 |
| Machine operators, assemblers, and inspectors ............. | 15.71 | 15.83 | 15.69 | 13.86 | 18.57 |
| Transportation and material moving ............................. | 16.80 | 16.45 | 16.99 | 17.15 | 15.14 |
| Handlers, equipment cleaners, helpers, and laborers ...... | 13.86 | 14.13 | 13.76 | 13.42 | 15.63 |
| Service | 10.56 | 8.39 | 11.08 | 9.99 | 11.99 |
|  | Relative error ${ }^{4}$ (percent) |  |  |  |  |
| All occupations ............................................................... | 3.1 | 6.2 | 3.5 | 4.7 | 3.7 |
| All excluding sales ................................................. | 3.2 | 5.2 | 3.5 | 4.9 | 3.8 |
| White collar | 3.2 | 7.7 | 3.6 | 5.2 | 3.4 |
| White-collar excluding sales .................................... | 3.0 | 6.6 | 3.2 | 4.9 | 3.5 |
| Professional specialty and technical | 3.3 | 9.3 | 3.6 | 7.6 | 2.9 |
| Professional specialty | 4.3 | 12.1 | 4.7 | 10.8 | 3.6 |
| Technical ............................................................. | 5.3 | 22.7 | 5.2 | 4.5 | 7.4 |
| Executive, administrative, and managerial ................... | 6.7 | 9.5 | 6.9 | 12.7 | 3.9 |
| Sales | 7.0 | 22.3 | 6.0 | 7.7 | 5.4 |
| Administrative support, including clerical ....................... | 2.3 | 2.6 | 2.6 | 5.0 | 2.5 |
| Blue collar | 2.9 | 6.9 | 3.9 | 6.1 | 4.0 |
| Precision production, craft, and repair ........................... | 3.8 | 7.0 | 5.0 | 9.1 | 4.1 |
| Machine operators, assemblers, and inspectors ............. | 5.9 | 15.1 | 5.0 | 7.8 | 3.8 |
| Transportation and material moving . | 6.1 | 6.2 | 9.1 | 10.0 | 14.7 |
| Handlers, equipment cleaners, helpers, and laborers ...... | 6.6 | 13.5 | 6.3 | 8.3 | 9.9 |
| Service ....................................................................... | 3.0 | 8.9 | 2.6 | 3.8 | 2.5 |

1 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.
workers, weighted by hours.
2 A classification system including about 480 individual occupations is used to cover all workers in the civilian economy.

3 Establishments classified with 50-99 workers may contain
establishments with fewer than 50 due to staff reductions between survey sampling and collection.

The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.


[^0]:    1 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

    2 All workers include full-time and part-time workers.
    3 A classification system including about 480 individual occupations is used to cover all workers in the civilian economy.

[^1]:    1 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

    2 A classification system including about 480 individual occupations is used to cover all workers in the civilian economy.

    3 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35 -hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40 -hour week is the minimum full-time schedule.

