# Bureau of Labor Statistics 

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PLS - 3997<br>FOR RELEASE:<br>JANUARY 22, 2004

## HIGHLIGHTS OF WASHINGTON-BALTIMORE, DC-MD-VA-WV NATIONAL COMPENSATION SURVEY APRIL 2003

Workers in the Washington-Baltimore metropolitan area averaged \$20.91 per hour during April 2003, according to a new survey released by the U.S. Department of Labor's Bureau of Labor Statistics (BLS). Regional Commissioner Sheila Watkins reported that white-collar workers averaged $\$ 25.12$ per hour and accounted for 59 percent of the workers in the area. Blue-collar employees averaged $\$ 16.59$ per hour and represented 19 percent of the workforce, while the remaining 22 percent worked in service occupations and earned $\$ 12.17$ per hour. (See table 1.)

The National Compensation Survey (NCS) presents straight-time earnings for occupations in establishments employing 50 or more workers in private industry and State and local governments. The survey excludes agricultural establishments, private households, the self-employed, and the Federal Government. This NCS covered 389 firms representing 1,442,500 workers in the Washington-Baltimore, DC-MD-VA-WV metropolitan area, which includes the District of Columbia; Baltimore City and the counties of Anne Arundel, Baltimore, Calvert, Carroll, Charles, Frederick, Harford, Howard, Montgomery, Prince George's, Queen Anne's and Washington in Maryland; the cities of Alexandria, Fairfax, Falls Church, Fredericksburg, Manassas, and Manassas Park, and the counties of Arlington, Clarke, Culpeper, Fairfax, Fauquier, King George, Loudoun, Prince William, Spotsylvania, Stafford, and Warren in Virginia; and the counties of Berkeley and Jefferson in West Virginia. Seventy-eight percent of those represented worked in private industry.

In the Washington-Baltimore metropolitan area, average hourly wages were published for 106 detailed occupations. (See table1.) Among white-collar workers, computer systems analysts and scientists averaged $\$ 34.59$ per hour; registered nurses, $\$ 27.05$; and secretaries, $\$ 18.13$. Blue-collar occupations included production supervisors earning $\$ 22.93$ per hour, truck drivers at $\$ 13.85$, and stock handlers and baggers at $\$ 9.64$. In the service occupations, correctional institution officers averaged $\$ 17.59$ per hour; nursing aides, orderlies and attendants, \$11.05; and janitors and cleaners, \$9.24.

The NCS also provides broad coverage of selected occupational characteristics. (See tables 2 and 3.) For example, full-time employees in the Washington-Baltimore metropolitan area averaged $\$ 22.14$ per hour and part-timers earned $\$ 11.09$. Union workers in blue-collar jobs averaged $\$ 19.11$ per hour, while their nonunion counterparts made $\$ 14.93$. Private industry workers at establishments employing 50-99 workers averaged $\$ 17.82$ per hour and those in establishments with 500 or more employees earned $\$ 23.20$.

The NCS is part of a statistical program that has integrated three separate surveys of wages and benefits into one comprehensive compensation program increasing the amount of data available. Data provided by the NCS may be used by businesses for establishing pay plans, making decisions concerning plant relocation, and in collective bargaining negotiations. Individuals may use such data to help choose potential careers. Average rates of pay are also available for levels of work within an occupation based on knowledge, skill, independent judgment, supervision received and other factors required on the job.

## Survey Availability

Complete survey results are contained in the Washington-Baltimore, DC-MD-VA-WV National Compensation Survey April 2003 (Bulletin 3120-27). While supplies last, single copies of the bulletin are available from the Philadelphia Information Office by calling (215) 597-3282. In addition, data contained in the bulletin are available on the Internet in both text and PDF formats at http://www.bls.gov/ncs/home.htm. Select survey tables can also be obtained from the Bureau's fax-on-demand service in Philadelphia by dialing (215) 597-4153 and requesting documents 9840, 9841, 9842, 9843, and 9844.

For personal assistance or further information on the National Compensation Survey, as well as other Bureau programs, contact the Philadelphia Information Office at (215) 597-3282 from 8:30 a.m. to 12:00 p.m. and 1:00 to 3:30 p.m. ET.

Table 1. Mean hourly earnings, ${ }^{1}$ all workers: ${ }^{2}$ Selected occupations, private industry and State and local government, National Compensation Survey, Washington-Baltimore, DC-MD-VA-WV, April 2003

| Occupation ${ }^{3}$ | Total |  | Private industry |  | State and local government |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean | Relative error ${ }^{4}$ (percent) | Mean | Relative error ${ }^{4}$ (percent) | Mean | Relative error ${ }^{4}$ (percent) |
| All | \$20.91 | 3.2 | \$20.18 | 4.1 | \$23.61 | 2.2 |
| All excluding sales | 21.24 | 3.3 | 20.53 | 4.3 | 23.63 | 2.2 |
| White collar | 25.12 | 2.6 | 24.74 | 3.4 | 26.43 | 2.1 |
| White collar excluding sales | 26.34 | 2.4 | 26.29 | 3.2 | 26.48 | 2.2 |
| Professional specialty and technical | 30.75 | 2.5 | 31.00 | 3.6 | 30.21 | 1.6 |
| Professional specialty | 32.11 | 2.6 | 32.51 | 3.8 | 31.32 | 2.0 |
| Engineers, architects, and surveyors | 32.37 | 5.1 | 32.65 | 6.2 | 30.68 | 6.8 |
| Electrical and electronic engineers | 39.20 | 3.2 | 39.20 | 3.2 | - | - |
| Mechanical engineers | 33.50 | 7.7 | - | - | - | - |
| Engineers, n.e.c. | 34.20 | 12.5 | 33.90 | 15.6 | - | - |
| Mathematical and computer scientists | 34.09 | 5.1 | 34.11 | 5.2 | - | - |
| Computer systems analysts and scientists Operations and systems researchers and | 34.59 | 4.7 | 34.62 | 4.7 | - | - |
| analysts ......................................... | 22.83 | 6.0 | 22.83 | 6.0 | - | - |
| Natural scientists | 26.13 | 8.2 | 27.39 | 7.3 | - | - |
| Medical scientists | 18.28 | 9.1 | - | - | - | - |
| Health related | 29.53 | 6.9 | 29.88 | 7.4 | 27.10 | 13.6 |
| Physicians | 47.18 | 30.1 | 46.34 | 32.5 | - | - |
| Registered nurses | 27.05 | 1.4 | 27.05 | 1.5 | 27.10 | 4.4 |
| Respiratory therapists | 23.38 | 7.6 | 23.38 | 7.6 | - | - |
| Speech therapists | 31.30 | 12.1 | - | - | - | - |
| Therapists, n.e.c. | 23.28 | 1.9 | - | - | - | - |
| Teachers, college and university | 37.86 | 7.7 | 40.51 | 20.3 | 35.94 | 2.7 |
| Social science teachers, n.e.c. | 42.48 | 9.3 | - | - | - | - |
| Other post-secondary teachers | 35.52 | 2.5 | - | - | 35.39 | 3.5 |
| Teachers, except college and university ................ | 32.43 | 1.7 | 25.88 | 9.4 | 33.39 | 1.1 |
| Prekindergarten and kindergarten | 25.99 | 14.1 | - | - | - | - |
| Elementary school teachers | 32.30 | 3.0 | 28.49 | 2.7 | 32.83 | 3.0 |
| Secondary school teachers | 34.18 | 2.9 | 33.90 | 6.4 | 34.20 | 3.1 |
| Teachers, special education ............................. | 36.71 | 2.6 | - | - | 37.67 | . 7 |
| Teachers, n.e.c. | 31.93 | 7.2 | 22.95 | 11.4 | 33.64 | 4.5 |
| Vocational and educational counselors | 27.98 | 11.6 | - | - | 32.81 | 7.0 |
| Librarians, archivists, and curators ........................ | 23.63 | 6.2 | 24.18 | 8.3 | 22.66 | 9.9 |
| Librarians . | 23.59 | 6.2 | 24.13 | 8.3 | 22.66 | 9.9 |
| Social scientists and urban planners ..................... | 25.89 | 12.0 | 26.11 | 15.2 | - | - |
| Psychologists .............. | 28.27 | 13.3 | - | - | - | - |
| Social, recreation, and religious workers ................ | 20.47 | 8.1 | - | - | 20.38 | 9.8 |
| Social workers ................................ | 21.12 | 7.4 | - | - | 20.77 | 9.1 |
| Lawyers and judges ............................................ | 62.44 | 3.8 | 63.65 | 2.5 | - | - |
| Lawyers ....................................................... | 63.65 | 2.5 | 63.65 | 2.5 | - | - |
| Writers, authors, entertainers, athletes, and professionals, n.e.c. | 30.28 | 6.2 | 30.59 | 6.7 | - | - |
| Editors and reporters ....................................... | 27.99 | 6.7 | 27.99 | 6.7 | - | - |
| Technical | 21.94 | 6.1 | 22.72 | 7.3 | 19.02 | 7.7 |
| Clinical laboratory technologists and technicians | 20.25 | 11.6 | 20.27 | 11.6 | - | - |
| Radiological technicians .................................. | 24.46 | 5.0 | 24.46 | 5.0 | - | - |
| Licensed practical nurses ................................ | 19.33 | 4.7 | 20.42 | 4.5 | 17.03 | 5.4 |
| Health technologists and technicians, n.e.c. ........ | 17.81 | 7.6 | 16.27 | 4.7 | - | - |
| Electrical and electronic technicians ................... | 24.85 | 9.7 | 24.85 | 9.7 | - | - |
| Technical and related, n.e.c. .............................. | 18.74 | 7.4 | 20.09 | 11.8 | - | - |
| Executive, administrative, and managerial ................. | 32.32 | 4.5 | 33.74 | 5.6 | 27.42 | 5.9 |
| Executives, administrators, and managers .............. | 37.16 | 5.9 | 38.61 | 6.5 | 31.83 | 7.7 |
| Administrators and officials, public administration | 27.17 | 3.3 | - | - | 27.17 | 3.3 |
| Financial managers ........................................ | 58.87 | 17.3 | 58.87 | 17.3 | - | - |
| Managers, marketing, advertising, and public relations | 39.04 | 7.8 | 39.04 | 7.8 | - | - |
| Administrators, education and related fields ......... | 40.26 | 7.3 | 40.62 | 13.2 | 39.91 | 6.3 |
| Managers, medicine and health ........................ | 31.61 | 7.5 | 32.44 | 7.6 | - | - |
| Managers, service organizations, n.e.c. .............. | 31.58 | 10.0 | 32.86 | 8.7 | - | - |
| Managers and administrators, n.e.c. .................. | 42.36 | 9.3 | 42.66 | 9.8 | 37.72 | 14.9 |
| Management related ......... | 25.13 | 4.2 | 26.24 | 3.4 | 21.62 | 11.3 |
| Accountants and auditors ................................ | 25.30 | 9.5 | 27.06 | 8.2 | 21.06 | 12.9 |
| Other financial officers ..................................... | 30.78 | 9.8 | 31.10 | 10.3 | - | - |

Table 1. Mean hourly earnings, ${ }^{1}$ all workers: ${ }^{2}$ Selected occupations, private industry and State and local government, National Compensation Survey, Washington-Baltimore, DC-MD-VA-WV, April 2003 - Continued

| Occupation ${ }^{3}$ | Total |  | Private industry |  | State and local government |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean | Relative error ${ }^{4}$ (percent) | Mean | Relative error ${ }^{4}$ (percent) | Mean | $\begin{aligned} & \text { Relative } \\ & \text { error }{ }^{4} \\ & \text { (percent) } \end{aligned}$ |
| White collar -Continued |  |  |  |  |  |  |
| Executive, administrative, and managerial -Continued Management related -Continued Management analysts | \$31.74 | 5.3 | \$31.74 | 5.3 | - | - |
| Personnel, training, and labor relations specialists | 20.03 | 8.8 | - | - | _ | - |
| Purchasing agents and buyers, n.e.c. ................ Inspectors and compliance officers, except | 27.53 | 9.6 | - | - | - | - |
| Inspectors and compliance officers, except construction $\qquad$ | 19.31 | 9.0 | - | - | \$19.31 | 9.0 |
| Management related, n.e.c. .............................. | 23.18 | 6.0 | 23.08 | 7.7 | 23.39 | 9.4 |
| Sales | 17.09 | 10.5 | 17.05 | 10.7 | - | - |
| Supervisors, sales | 21.66 | 3.2 | 21.71 | 3.3 | - | - |
| Sales, other business services | 23.16 | 26.2 | 23.16 | 26.2 | - | - |
| Sales workers, other commodities . | 11.71 | 9.5 | 11.71 | 9.5 | - | - |
| Cashiers ...................................................... | 9.88 | 6.9 | 9.86 | 7.2 | - | - |
| Administrative support, including clerical | 15.54 | 2.7 | 15.57 | 3.3 | 15.38 | 1.7 |
| Supervisors, general office .. | 20.45 | 6.0 | 20.27 | 6.6 | 21.91 | 10.0 |
| Secretaries ... | 18.13 | 5.0 | 18.69 | 5.6 | 15.95 | 5.5 |
| Interviewers | 13.94 | 5.7 | 13.94 | 5.7 | - | - |
| Hotel clerks | 9.67 | 2.3 | 9.67 | 2.3 | - | - |
| Transportation ticket and reservation agents ....... | 18.64 | 2.7 | 18.64 | 2.7 | - | - |
| Receptionists ................................................ | 9.98 | 3.3 | 9.97 | 3.4 | - | - |
| Order clerks | 13.92 | 9.7 | 13.92 | 9.7 | - | - |
| Library clerks | 11.40 | 6.9 | - | - | 10.78 | 8.6 |
| Records clerks, n.e.c. | 14.63 | 5.7 | 15.13 | 6.7 | 12.83 | 4.8 |
| Bookkeepers, accounting and auditing clerks ... | 13.12 | 5.1 | 12.97 | 5.7 | 14.01 | 6.6 |
| Billing clerks ............................................. | 17.94 | 10.1 | 17.94 | 10.1 | - | - |
| Telephone operators | 11.06 | 15.6 | 10.57 | 17.1 | - | - |
| Dispatchers | 17.18 | 23.9 | - | - | - | - |
| Stock and inventory clerks ................. | 13.43 | 11.5 | - | - | - | - |
| Material recording, scheduling, and distribution clerks, n.e.c. | 12.57 | 9.6 | 12.57 | 9.6 | - | - |
| Insurance adjusters, examiners, and investigators | 14.53 | 1.0 | 14.53 | 1.0 | - | - |
| Investigators and adjusters, except insurance ..... | 14.32 | 4.5 | 14.32 | 4.5 | - | - |
| General office clerks ...................................... | 14.62 | 3.5 | 14.58 | 3.7 | 14.70 | 8.1 |
| Bank tellers ..... | 10.24 | 1.0 | 10.24 | 1.0 | - | - |
| Data entry keyers | 12.39 | 4.8 | 12.39 | 4.8 | - | - |
| Teachers' aides | 13.74 | 1.5 | - | - | 13.94 | . 4 |
| Administrative support, n.e.c. ........................... | 14.63 | 8.9 | 14.45 | 10.7 | 15.45 | 11.5 |
| Blue collar | 16.59 | 2.5 | 16.39 | 2.8 | 18.31 | 4.0 |
| Precision production, craft, and repair | 21.59 | 2.8 | 21.75 | 2.8 | 20.01 | 8.1 |
| Industrial machinery repairers ........................... | 18.14 | 7.2 | 18.50 | 8.8 | - | - |
| Mechanics and repairers, n.e.c. ........................ | 20.54 | 6.2 | 19.91 | 7.2 | - | - |
| Electricians ................ | 26.85 | 6.3 | 27.61 | 4.9 | - | - |
| Electrician apprentices .................................... | 17.36 | 12.5 | 17.36 | 12.5 | - | - |
| Supervisors, production ................................... | 22.93 | 7.7 | 22.82 | 8.4 | - | - |
| Machine operators, assemblers, and inspectors ........ | 13.77 | 3.6 | 13.77 | 3.6 | - | - |
| Printing press operators .................................. | 19.85 | 14.1 | 20.08 | 14.9 | - | - |
| Laundering and dry cleaning machine operators | 9.56 | 11.0 | 9.56 | 11.0 | - | - |
| Assemblers ................................................... | 16.92 | 5.9 | 16.92 | 5.9 | - | - |
| Production inspectors, checkers and examiners .. | 10.27 | 5.6 | 10.27 | 5.6 | - | - |
| Transportation and material moving ......................... | 15.42 | 5.7 | 14.57 | 7.7 | 18.57 | 2.9 |
| Truck drivers ................................................. | 13.85 | 8.6 | 13.66 | 9.0 | - | - |
| Driver-sales workers ........................................ | 11.89 | 40.5 | 11.89 | 40.5 | - | - |
| Bus drivers .................................................... | 15.27 | 7.6 | - | - | 18.20 | 6.0 |
| Handlers, equipment cleaners, helpers, and laborers | 12.37 | 4.5 | 12.32 | 4.8 | 13.25 | 3.7 |

Table 1. Mean hourly earnings, ${ }^{1}$ all workers: ${ }^{2}$ Selected occupations, private industry and State and local government, National Compensation Survey, Washington-Baltimore, DC-MD-VA-WV, April 2003 - Continued

| Occupation ${ }^{3}$ | Total |  | Private industry |  | State and local government |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean | Relative error ${ }^{4}$ (percent) | Mean | Relative error ${ }^{4}$ (percent) | Mean | Relative error ${ }^{4}$ (percent) |
| Blue collar -Continued |  |  |  |  |  |  |
| Handlers, equipment cleaners, helpers, and laborers -Continued |  |  |  |  |  |  |
| Groundskeepers and gardeners, except farm ...... | \$11.65 | 7.0 | - | - | - | - |
| Stock handlers and baggers ............................. | 9.64 | 4.5 | \$9.32 | 4.7 | - | - |
| Freight, stock, and material handlers, n.e.c. ........ | 13.28 | 3.8 | 13.28 | 3.8 | - | - |
| Hand packers and packagers ........................... | 10.00 | 13.2 | 10.00 | 13.2 | - | - |
| Laborers, except construction, n.e.c. .................. | 13.82 | 11.5 | 13.89 | 11.9 | - | - |
| Service | 12.17 | 3.9 | 9.62 | 2.6 | \$18.60 | 2.4 |
| Protective service | 18.99 | 6.4 | 11.03 | 11.8 | 22.12 | 3.3 |
| Firefighting . | 20.59 | 1.1 | - | - | 20.59 | 1.1 |
| Police and detectives, public service ................ | 22.74 | 3.2 | - | - | 23.01 | 3.0 |
| Sheriffs, bailiffs, and other law enforcement officers $\qquad$ | 20.18 | 3.1 | - | - | 20.18 | 3.1 |
| Correctional institution officers ................. | 17.59 | 1.5 | - | - | 17.59 | 1.5 |
| Guards and police, except public service ............ | 10.81 | 12.7 | 10.46 | 13.4 | - | - |
| Food service ...................................................... | 8.83 | 5.6 | 8.77 | 5.9 | 10.81 | 1.4 |
| Waiters, waitresses, and bartenders .................... | 5.30 | 10.7 | 5.30 | 10.7 | - | - |
| Waiters and waitresses ................................... | 4.39 | 24.0 | 4.39 | 24.0 | - | - |
| Waiters'/Waitresses' assistants | 8.28 | 7.4 | 8.28 | 7.4 | - | - |
| Other food service | 11.14 | 5.3 | 11.15 | 5.6 | 10.81 | 1.4 |
| Supervisors, food preparation and service ........... | 16.03 | 10.0 | 16.03 | 10.0 | - | - |
| Cooks ...................... | 10.92 | 1.5 | 10.89 | 1.6 | - | - |
| Food counter, fountain, and related .................... | 8.00 | 23.0 | 8.00 | 23.0 | - | - |
| Food preparation, n.e.c. ................ | 9.76 | 6.1 | 9.74 | 6.7 | - | - |
| Health service ...................... | 11.22 | 2.0 | 11.06 | 2.1 | 12.70 | 3.1 |
| Health aides, except nursing ............................ | 11.94 | 4.9 | 11.50 | 4.8 | - | - |
| Nursing aides, orderlies and attendants .............. | 11.05 | 1.9 | 10.95 | 2.0 | 12.29 | 3.1 |
|  | 9.66 | 5.1 | 8.99 | 5.7 | 12.64 | 4.0 |
| Supervisors, cleaning and building service workers | 14.62 | 16.5 | - | - | - | - |
| Maids and housemen ...................................... | 9.83 | 13.2 | 9.83 | 13.2 | - | - |
| Janitors and cleaners ...................................... | 9.24 | 3.3 | 8.09 | 3.6 | 12.33 | 2.1 |
| Personal service ................................................ | 11.44 | 6.1 | 10.90 | 7.7 | 12.39 | 12.4 |
| Attendants, amusement, and recreation facilities | 6.53 | 3.6 | - | - | - | - |
| Child care workers, n.e.c. ................................. | 11.13 | 3.6 | 11.19 | 3.9 | - | - |
| Service, n.e.c. ................................................ | 10.70 | 5.4 | 10.61 | 4.2 | - | - |

[^0]4 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate.

NOTE: Dashes indicate that no data were reported or that data did not mee publication criteria, and n.e.c. means "not elsewhere classified." Overal occupational groups may include data for categories not shown separately.

Table 2. Selected worker characteristics: Mean hourly earnings ${ }^{1}$ by occupational group, ${ }^{2}$ National Compensation Survey, Washington-Baltimore, DC-MD-VA-WV, April 2003

| Occupational group | Private industry and State and local government |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Full-time workers ${ }^{3}$ | Part-time workers ${ }^{3}$ | Union ${ }^{4}$ | Nonunion ${ }^{4}$ | Time ${ }^{5}$ | Incentive ${ }^{5}$ |
| All occupations <br> All excluding sales | Mean |  |  |  |  |  |
|  | \$22.14 | \$11.09 | \$21.48 | \$20.75 | \$20.97 | \$19.23 |
|  | 22.38 | 11.41 | 21.65 | 21.12 | 21.36 | 15.98 |
| White collar | 25.81 | 15.84 | 27.15 | 24.80 | 25.21 | 22.31 |
| White-collar excluding sales .................................... | 26.68 | 19.82 | 28.00 | 26.06 | 26.37 | - |
| Professional specialty and technical | 30.89 | 28.04 | 32.40 | 30.36 | 30.75 | - |
| Professional specialty ............................................ | 32.22 | 29.85 | 32.89 | 31.92 | 32.11 | - |
| Technical ............................................................. | 22.03 | 20.71 | 27.17 | 21.21 | 21.94 | - |
| Executive, administrative, and managerial ..................... | 32.45 | - | 27.89 | 32.58 | 32.31 | - |
| Sales . | 19.02 | 9.17 | - | 17.25 | 15.40 | 22.72 |
| Administrative support, including clerical ....................... | 15.86 | 11.72 | 17.52 | 15.24 | 15.54 | - |
| Blue collar | 17.25 | 9.51 | 19.11 | 14.93 | 16.59 | 16.54 |
| Precision production, craft, and repair ........................... | 21.59 | - | 23.47 | 19.84 | 21.58 | 21.66 |
| Machine operators, assemblers, and inspectors ............. | 13.87 | - | 15.93 | 12.74 | 14.17 | 12.01 |
| Transportation and material moving ............................. | 16.42 | 8.79 | 16.63 | 14.57 | 15.12 | 20.17 |
| Handlers, equipment cleaners, helpers, and laborers ...... | 13.05 | 9.97 | 14.85 | 11.31 | 12.37 | 12.46 |
| Service ....................................................................... | 13.78 | 7.83 | 16.03 | 10.80 | 12.18 | - |
|  | Relative error ${ }^{6}$ (percent) |  |  |  |  |  |
| All occupations ............................................................... | 3.6 | 3.5 | 3.1 | 3.9 | 3.3 | 10.0 |
| All excluding sales ................................................. | 3.7 | 3.7 | 3.0 | 4.1 | 3.4 | 10.0 |
| White collar | 2.6 | 5.4 | 4.3 | 2.7 | 2.7 | 9.0 |
| White-collar excluding sales .................................... | 2.5 | 4.8 | 3.8 | 2.6 | 2.5 | - |
| Professional specialty and technical | 2.7 | 4.9 | 2.4 | 2.9 | 2.5 | - |
| Professional specialty ............................................. | 2.8 | 5.0 | . 8 | 3.2 | 2.6 | - |
| Technical ............................................................. | 6.7 | 2.9 | 29.3 | 5.1 | 6.1 | - |
| Executive, administrative, and managerial ..................... | 4.6 |  | 18.5 | 4.4 | 4.6 | - |
| Sales ....................................................................... | 10.9 | 3.4 | - | 11.1 | 13.4 | 9.7 |
| Administrative support, including clerical ....................... | 2.6 | 7.0 | 6.1 | 2.2 | 2.8 | - |
| Blue collar .................................................................. | 2.3 | 11.1 | 5.1 | 3.1 | 2.9 | 11.8 |
| Precision production, craft, and repair ........................... | 2.8 | - | 4.9 | 3.8 | 3.8 | 25.3 |
| Machine operators, assemblers, and inspectors ............. | 3.6 | - | 11.4 | 4.8 | 3.2 | 9.9 |
| Transportation and material moving ............................. | 5.1 | 11.5 | 9.4 | 5.0 | 5.9 | 5.2 |
| Handlers, equipment cleaners, helpers, and laborers ...... | 4.3 | 14.4 | 8.7 | 6.4 | 4.8 | 13.6 |
| Service ....................................................................... | 6.9 | 3.6 | 1.9 | 4.4 | 4.0 | - |

[^1]4 Union workers are those whose wages are determined through collective bargaining.

5 Time workers' wages are based solely on an hourly rate or salary; incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

6 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

Table 3. Establishment employment size: Mean hourly earnings ${ }^{1}$ by occupational group, ${ }^{2}$ private industry, National Compensation Survey, Washington-Baltimore, DC-MD-VA-WV, April 2003

| Occupational group | Full-time and part-time workers |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | All private industry workers | $\begin{gathered} 50-99 \\ \text { workers }^{3} \end{gathered}$ | 100 workers or more |  |  |
|  |  |  | Total | 100-499 <br> workers | 500 workers or more |
| All occupations $\qquad$ <br> All excluding sales $\qquad$ | Mean |  |  |  |  |
|  | \$20.18 | \$17.82 | \$20.88 | \$18.74 | \$23.20 |
|  | 20.53 | 17.25 | 21.52 | 19.34 | 23.64 |
| White collar | 24.74 | 23.74 | 24.94 | 23.20 | 26.49 |
| White-collar excluding sales ................................... | 26.29 | 23.66 | 26.80 | 25.97 | 27.39 |
| Professional specialty and technical | 31.00 | 28.12 | 31.38 | 31.79 | 31.16 |
| Professional specialty | 32.51 | 30.36 | 32.77 | 33.52 | 32.37 |
| Technical ................. | 22.72 | 19.06 | 23.37 | 21.31 | 24.39 |
| Executive, administrative, and managerial | 33.74 | 32.91 | 33.97 | 31.20 | 36.78 |
| Sales | 17.05 | 24.08 | 15.40 | 15.44 | 15.28 |
| Administrative support, including clerical ....................... | 15.57 | 14.12 | 15.92 | 16.33 | 15.57 |
| Blue collar | 16.39 | 16.35 | 16.42 | 14.88 | 18.95 |
| Precision production, craft, and repair | 21.75 | 21.51 | 21.92 | 20.98 | 23.41 |
| Machine operators, assemblers, and inspectors ............. | 13.77 | 12.94 | 14.07 | 11.79 | 17.03 |
| Transportation and material moving ............................. | 14.57 | 14.39 | 14.67 | 12.84 | 18.76 |
| Handlers, equipment cleaners, helpers, and laborers ...... | 12.32 | 10.90 | 12.96 | 11.69 | 15.10 |
| Service | 9.62 | 8.33 | 10.12 | 9.58 | 10.92 |
|  | Relative error ${ }^{4}$ (percent) |  |  |  |  |
| All occupations | 4.1 | 4.3 | 4.8 | 11.8 | 5.9 |
| All excluding sales ................................................. | 4.3 | 4.7 | 5.1 | 13.2 | 5.9 |
| White collar | 3.4 | 4.0 | 4.0 | 10.3 | 5.4 |
| White-collar excluding sales ................................... | 3.2 | 4.9 | 3.6 | 9.6 | 5.0 |
| Professional specialty and technical ............................. | 3.6 | 3.4 | 3.5 | 8.4 | 4.4 |
| Professional specialty | 3.8 | 4.4 | 4.0 | 9.1 | 4.6 |
| Technical | 7.3 | 7.7 | 8.4 | 17.7 | 10.1 |
| Executive, administrative, and managerial ..................... | 5.6 | 6.7 | 7.6 | 12.2 | 9.2 |
| Sales ...................................................................... | 10.7 | 13.4 | 14.8 | 19.2 | 10.1 |
| Administrative support, including clerical ....................... | 3.3 | 4.6 | 3.7 | 7.8 | 2.4 |
| Blue collar ................................................................. | 2.8 | 4.3 | 4.2 | 6.3 | 4.9 |
| Precision production, craft, and repair ........................... | 2.8 | 4.0 | 5.3 | 8.1 | 5.4 |
| Machine operators, assemblers, and inspectors ............. | 3.6 | 19.6 | 3.9 | 4.7 | 8.6 |
| Transportation and material moving .. | 7.7 | 14.3 | 11.0 | 7.9 | 15.3 |
| Handlers, equipment cleaners, helpers, and laborers ...... | 4.8 | 7.6 | 4.8 | 7.8 | 9.6 |
| Service | 2.6 | 6.6 | 3.2 | 4.8 | 6.6 |

1 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.
2 A classification system including about 480 individual occupations is used to cover all workers in the civilian economy.

3 Establishments classified with 50-99 workers may contain
establishments with fewer than 50 due to staff reductions between survey sampling and collection.

4 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.


[^0]:    1 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

    3 All workers include full-time and part-time workers
    3 A classification system including about 480 individual occupations is used to cover all workers in the civilian economy.

[^1]:    1 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

    2 A classification system including about 480 individual occupations is used to cover all workers in the civilian economy.

    3 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35 -hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40 -hour week is the minimum full-time schedule.

