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## HIGHLIGHTS OF HOUSTON-GALVESTON-BRAZORIA, TX NATIONAL COMPENSATION SURVEY DECEMBER 2003

Workers in the Houston-Galveston-Brazoria metropolitan area averaged $\$ 19.85$ per hour during December 2003, according to a new survey released by the Bureau of Labor Statistics of the U.S. Department of Labor. Regional Commissioner Stan Suchman reported that white-collar workers averaged $\$ 24.51$ per hour and accounted for 59 percent of the workers in the area. Blue-collar employees averaged $\$ 14.73$ per hour and represented 26 percent of the workforce, while the remainder worked in service occupations and earned $\$ 9.94$ per hour. (See table 1.)

The National Compensation Survey (NCS) presents straight-time earnings for occupations in establishments with 50 or more workers in private industry and State and local governments. The survey excludes agricultural establishments, private households, the selfemployed, and the Federal government. This NCS covered 624 firms representing 922,500 workers in the Houston-Galveston-Brazoria metropolitan area, which is comprised of Brazoria, Chambers, Fort Bend, Galveston, Harris, Liberty, Montgomery, and Waller Counties in Texas. Seventy-nine percent of those represented worked in private industry.

In the Houston metropolitan area, average hourly wages were published for 93 detailed occupations. (See table 1.) Among white-collar workers, petroleum engineers averaged $\$ 51.56$ per hour; pharmacists, $\$ 39.84$; and registered nurses, $\$ 28.20$. Blue-collar occupations included electricians at $\$ 25.19$ per hour; bus drivers at $\$ 15.48$; and construction laborers at $\$ 10.22$. In the service occupations, firefighters averaged $\$ 14.91$ per hour and correctional institution officers, $\$ 12.55$.

The NCS also provides broad coverage of selected occupational characteristics. (See tables 2 and 3.) For example, full-time employees in the Houston area averaged $\$ 20.53$ per hour and part-timers earned $\$ 8.84$. Union workers in blue-collar jobs averaged $\$ 20.26$ per hour compared to their nonunion counterparts at $\$ 13.50$. Private industry workers in establishments with 500 or more employees averaged $\$ 23.69$ per hour, earning more than the $\$ 15.93$ average hourly wage of those in establishments employing 50-99 workers.

The NCS is part of a statistical program that integrates three previously separate surveys of wages and benefits into one comprehensive compensation program increasing the amount of data available. Data provided by the NCS may be used by businesses for establishing pay plans, making decisions concerning plant relocation, and in collective bargaining negotiations. Individuals may use such data to help choose potential careers. Average rates of pay are also available for levels of work within an occupation based on knowledge, skill, independent judgment, supervision received and other factors required on the job.

## Survey Availability

Complete survey results are contained in the Houston-Galveston-Brazoria, TX National Compensation Survey December 2003 (Bulletin 3125-13). While supplies last, single copies of the bulletin are available from the Dallas Information Office by calling 214-767-6970. In addition, data contained in the bulletin are available on the Internet in both text and PDF formats at http://www.bls.gov/ncs/ocs/compub.htm. This release can also be obtained from the Bureau's fax-on-demand service in Dallas by dialing 214-767-9613 and requesting document 9530.

For personal assistance or further information on the National Compensation Survey, as well as other Bureau programs, contact the Dallas Information Office at 214-767-6970 from 8:00 a.m. to 11:00 a.m. and 1:00 p.m. to 4:00 p.m. CT.

Table 1. Mean hourly earnings ${ }^{1}$, all workers ${ }^{2}$ : Selected occupations, private industry and State and local government, National Compensation Survey, Houston-Galveston-Brazoria, TX, December 2003

| Occupation ${ }^{3}$ | Total |  | Private industry |  | State and local government |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean | Relative error ${ }^{4}$ (percent) | Mean | Relative error ${ }^{4}$ (percent) | Mean | Relative error ${ }^{4}$ (percent) |
| All | \$19.85 | 4.1 | \$19.65 | 5.1 | \$20.68 | 3.7 |
| All excluding sales | 20.31 | 4.3 | 20.20 | 5.4 | 20.73 | 3.6 |
| White collar | 24.51 | 3.9 | 24.71 | 4.9 | 23.82 | 4.1 |
| White collar excluding sales .................................... | 26.14 | 3.8 | 26.95 | 4.8 | 23.90 | 4.0 |
| Professional specialty and technical | 31.64 | 3.0 | 33.29 | 4.0 | 28.61 | 2.9 |
| Professional specialty | 33.04 | 2.8 | 35.36 | 3.8 | 29.64 | 2.9 |
| Engineers, architects, and surveyors | 36.85 | 5.4 | 36.85 | 5.4 | - | - |
| Petroleum engineers .......... | 51.56 | 9.3 | 51.56 | 9.3 | - | - |
| Engineers, n.e.c. | 39.15 | 3.9 | 39.15 | 3.9 | - | - |
| Mathematical and computer scientists | 34.49 | 7.1 | 34.63 | 7.1 | - | - |
| Computer systems analysts and scientists .......... | 34.70 | 7.0 | 34.85 | 7.1 | - | - |
| Natural scientists ...... | 38.54 | 19.9 | 43.28 | 19.3 | - | - |
| Geologists and geodesists | 50.37 | 9.8 | 50.37 | 9.8 | - | - |
| Health related ......... | 30.77 | 8.1 | 30.88 | 11.0 | 30.47 | 6.2 |
| Registered nurses | 28.20 | 1.4 | 27.82 | 1.5 | 29.13 | 3.1 |
| Pharmacists | 39.84 | . 7 | - | - | - | - |
| Teachers, college and university | 47.06 | 15.5 | 97.45 | 30.7 | 41.86 | 16.0 |
| Other post-secondary teachers | 51.03 | 25.7 | - | - | 51.88 | 26.4 |
| Teachers, except college and university | 29.16 | 1.3 | 23.50 | 8.5 | 29.42 | 1.0 |
| Elementary school teachers .............. | 28.91 | . 2 | - | - | 28.91 | . 2 |
| Secondary school teachers | 30.01 | . 7 | - | - | 29.95 | . 8 |
| Teachers, n.e.c. | 27.56 | 5.7 | 17.63 | 4.9 | - | - |
| Vocational and educational counselors | 30.95 | 4.5 | - | - | 31.20 | 4.5 |
| Librarians, archivists, and curators | 23.31 | 13.3 | - | - | 23.48 | 15.4 |
| Librarians | 23.34 | 13.3 | - | - | 23.48 | 15.4 |
| Social scientists and urban planners | - | - | - | - | - | - |
| Social, recreation, and religious workers | 17.35 | 7.4 | - | - | 17.02 | 7.8 |
| Social workers | 17.30 | 7.8 | - | - | 17.02 | 7.8 |
| Lawyers and judges ................................ | - | - | - | - | - | - |
| Writers, authors, entertainers, athletes, and professionals, n.e.c. | 27.37 | 17.5 | 27.43 | 19.9 | - | - |
| Designers ......... | 17.90 | 25.7 | 17.90 | 25.7 | - | - |
| Technical | 26.21 | 4.5 | 27.68 | 5.2 | 18.41 | 7.7 |
| Clinical laboratory technologists and technicians | 19.50 | 10.1 | 19.44 | 10.5 | - | - |
| Radiological technicians .................................. | 23.43 | 14.8 | - | - | - | - |
| Licensed practical nurses ................................. | 16.55 | . 8 | 16.66 | . 9 | - | - |
| Health technologists and technicians, n.e.c. ........ | 19.02 | 4.5 | 19.04 | 4.3 | - | - |
| Engineering technicians, n.e.c. .......................... | 24.40 | 15.7 | 25.99 | 17.7 | - | - |
| Drafters .. | 28.95 | 12.0 | 28.95 | 12.0 | - | - |
| Technical and related, n.e.c. ............................. | 17.66 | 12.0 | - | - | - | - |
| Executive, administrative, and managerial ................ | 35.66 | 5.9 | 36.67 | 6.7 | 30.23 | 4.9 |
| Executives, administrators, and managers .............. | 38.45 | 5.3 | 40.34 | 6.5 | 31.36 | 5.3 |
| Administrators and officials, public administration | 34.08 | 18.7 | - | - | 27.03 | 3.3 |
| Financial managers ............................................ | 47.72 | 16.4 | 48.25 | 16.8 | - | - |
| Managers, marketing, advertising, and public relations $\qquad$ | 45.87 | 6.5 | 45.87 | 6.5 | - | - |
| Administrators, education and related fields ......... | 40.12 | 3.7 | 48.14 | 1.1 | 39.26 | 4.0 |
| Managers, medicine and health .......... | 26.65 | 1.8 | 26.38 | 1.6 | - | - |
| Managers and administrators, n.e.c. .................. | 40.34 | 6.1 | 42.35 | 6.5 | - | - |
| Management related .......................................... | 30.11 | 9.4 | 30.60 | 9.7 | 20.14 | 6.2 |
| Accountants and auditors | 30.89 | 5.3 | 30.89 | 5.3 | - | - |
| Other financial officers | 35.15 | 4.6 | 35.15 | 4.6 | - | - |
| Management analysts ....................... | 33.21 | 34.3 | 33.21 | 34.3 | - | - |
| Personnel, training, and labor relations specialists $\qquad$ | 33.65 | 17.6 | - | - | - | - |
| Buyers, wholesale and retail trade, except farm products $\qquad$ | 30.89 | 19.9 | 30.89 | 19.9 | - | - |
| Purchasing agents and buyers, n.e.c. ................. | 21.64 | 16.2 | - | - | - | - |
| Management related, n.e.c. ............................... | 25.87 | 11.1 | 26.12 | 12.1 | - | - |
| Sales ..................................................................... | 14.97 | 9.5 | 15.02 | 9.5 | - | - |
| Supervisors, sales .......................................... | 25.11 | 11.5 | 25.11 | 11.5 | - | - |
| Sales, other business services ......................... | 16.10 | 14.7 | 16.10 | 14.7 | - | - |

Table 1. Mean hourly earnings ${ }^{1}$, all workers ${ }^{2}$ : Selected occupations, private industry and State and local government, National Compensation Survey, Houston-Galveston-Brazoria, TX, December 2003 - Continued

| Occupation ${ }^{3}$ | Total |  | Private industry |  | State and local government |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean | Relative error ${ }^{4}$ (percent) | Mean | Relative error ${ }^{4}$ (percent) | Mean | Relative error ${ }^{4}$ (percent) |
| White collar -Continued |  |  |  |  |  |  |
| Sales-Continued |  |  |  |  |  |  |
| Sales representatives, mining, manufacturing, and wholesale $\qquad$ | \$26.42 | 12.8 | \$26.42 | 12.8 | - | - |
| Sales workers, other commodities .................. | 10.37 | 8.0 | 10.37 | 8.0 | - | - |
| Cashiers ....................................................... | 9.10 | 7.3 | 9.05 | 7.7 | - | - |
| Administrative support, including clerical ................. | 13.62 | 2.2 | 13.99 | 2.6 | \$12.36 | 1.9 |
| Supervisors, general office .............................. | 18.33 | 14.6 | - | - |  | - |
| Secretaries .. | 15.61 | 3.8 | 16.48 | 4.5 | 13.55 | 3.0 |
| Receptionists | 10.76 | 5.6 | 10.71 | 6.1 | - | - |
| Information clerks, n.e.c. | 12.40 | 8.5 | 12.45 | 9.1 | - | - |
| Order clerks.. | 15.24 | 15.7 | 15.24 | 15.7 | - | - |
| File clerks | 10.57 | 4.6 | - | - | - | - |
| Records clerks, n.e.c. | 13.13 | 7.0 | 12.93 | 9.5 | 13.64 | 8.8 |
| Bookkeepers, accounting and auditing clerks ...... | 13.43 | 3.0 | 13.44 | 3.1 | - | - |
| Dispatchers ................................................. | 17.57 | 33.3 | - | - | - | - |
| Production coordinators | 19.85 | 10.3 | - | - | - | - |
| Traffic, shipping and receiving clerks | 12.90 | 4.6 | 12.77 | 5.0 | - | - |
| Stock and inventory clerks ................................ | 11.33 | 4.6 | 11.32 | 4.7 | - | - |
| Investigators and adjusters, except insurance ..... | 18.17 | 9.9 | 18.37 | 9.9 | - | - |
| General office clerks ........................................ | 13.29 | 3.7 | 14.83 | 4.2 | 11.31 | 3.1 |
| Bank tellers | 11.45 | 2.3 | 11.45 | 2.3 | - | - |
| Data entry keyers | 11.18 | 6.0 | 11.18 | 6.0 | - | - |
| Teachers' aides .. | 10.26 | 2.4 | - | - | 10.26 | 2.4 |
| Administrative support, n.e.c. ............................ | 13.34 | 3.8 | 13.21 | 4.8 | 13.84 | 2.6 |
| Blue collar .................................................................. | 14.73 | 2.9 | 14.82 | 3.1 | 13.51 | 5.0 |
| Precision production, craft, and repair ...................... | 18.58 | 2.4 | 18.82 | 2.5 | 15.21 | 5.5 |
| Automobile mechanics .................................... | 24.53 | 11.6 | - | - | - | - |
| Bus, truck, and stationary engine mechanics ....... | 17.40 | 1.8 | - | - | - | - |
| Mechanics and repairers, n.e.c. ........................ | 15.72 | 6.9 | 15.60 | 7.8 | - | - |
| Carpenters ............ | 15.44 | 14.2 | 15.44 | 14.2 | - | - |
| Electricians | 25.19 | 7.6 | 25.89 | 6.6 | - | - |
| Plumbers, pipefitters and steamfitters ................ | 14.24 | 7.0 | - | - | - | - |
| Construction trades, n.e.c. ............................... | 12.16 | 6.3 | - | - | - | - |
| Supervisors, production | 21.22 | 9.6 | 21.29 | 9.7 | - | - |
| Machinists | 18.39 | 8.8 | 18.39 | 8.8 | - | - |
| Miscellaneous plant and system operators, n.e.c. | 25.72 | 1.0 | 25.72 | 1.0 | - | - |
| Machine operators, assemblers, and inspectors ........ | 13.78 | 7.7 | 13.78 | 7.7 | - | - |
| Welders and cutters ........................................ | 15.21 | 12.3 | 15.21 | 12.3 | - | - |
| Transportation and material moving ......................... | 14.30 | 4.9 | 14.33 | 5.4 | 14.06 | 1.9 |
| Truck drivers .................................................. | 15.90 | 12.1 | 16.01 | 12.5 | - | - |
| Bus drivers .................................................... | 15.48 | 5.3 | - | - | 14.62 | . 2 |
| Industrial truck and tractor equipment operators .. | 11.14 | 8.7 | 11.14 | 8.7 | - | - |
| Handlers, equipment cleaners, helpers, and laborers | 10.14 | 2.0 | 10.03 | 2.0 | 11.24 | 3.7 |
| Groundskeepers and gardeners, except farm ...... | 10.67 | 8.9 | - | - | 10.95 | 9.3 |
| Helpers, mechanics and repairers ...................... | 11.63 | 11.5 | - | - | - | - |
| Helpers, construction trades ............................. | 10.32 | 2.4 | 10.12 | . 1 | - | - |
| Construction laborers ...................................... | 10.22 | . 6 | 10.18 | . 0 | - | - |
| Stock handlers and baggers ............................. | 7.82 | 6.0 | 7.82 | 6.0 | - | - |
| Freight, stock, and material handlers, n.e.c. ......... | 12.57 | 11.1 | 12.57 | 11.1 | - | - |
| Vehicle washers and equipment cleaners ............ | 9.77 | 8.7 | 9.69 | 9.1 | - | - |
| Laborers, except construction, n.e.c. .................. | 9.15 | 4.8 | 8.78 | 3.7 | 11.60 | 9.5 |
| Service | 9.94 | 3.0 | 8.22 | 4.1 | 13.81 | 4.1 |
| Protective service .............................................. | 16.46 | 6.7 | 8.60 | 10.2 | 18.54 | 1.4 |
| Firefighting ..................................................... | 14.91 | . 2 | - | - | 14.91 | . 2 |
| Police and detectives, public service .................. | 21.21 | 7.5 | - | - | 21.21 | 7.5 |

Table 1. Mean hourly earnings ${ }^{1}$, all workers ${ }^{2}$ : Selected occupations, private industry and State and local government, National Compensation Survey, Houston-Galveston-Brazoria, TX, December 2003 - Continued

| Occupation ${ }^{3}$ | Total |  | Private industry |  | State and local government |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean | Relative error ${ }^{4}$ (percent) | Mean | Relative error ${ }^{4}$ (percent) | Mean | $\begin{aligned} & \text { Relative } \\ & \text { error }{ }^{4} \\ & \text { (percent) } \end{aligned}$ |
| Service -Continued |  |  |  |  |  |  |
| Protective service -Continued |  |  |  |  |  |  |
| Sheriffs, bailiffs, and other law enforcement officers $\qquad$ | \$20.29 | 0.7 | - | - | \$20.29 | 0.7 |
| Correctional institution officers ................. | 12.55 | . 0 | - | - | 12.55 | . 0 |
| Guards and police, except public service ............ | 10.14 | 9.5 | - | - | - | - |
| Food service ..................................................... | 6.66 | 8.9 | \$6.28 | 10.8 | 8.87 | 1.5 |
| Waiters, waitresses, and bartenders .................... | 3.61 | 16.2 | 3.61 | 16.2 | - | - |
| Waiters and waitresses | 2.71 | 9.9 | 2.71 | 9.9 | - | - |
| Other food service ............................................ | 8.14 | 3.3 | 7.94 | 4.3 | 8.87 | 1.5 |
| Cooks .......................................................... | 8.65 | 6.1 | 8.65 | 6.1 | - | - |
| Kitchen workers, food preparation ..................... | 8.01 | 2.3 | 8.18 | 3.1 | - | - |
| Food preparation, n.e.c. ................................... | 7.37 | 6.1 | 6.35 | 8.4 | 9.14 | 2.6 |
| Health service .................................................... | 10.28 | 3.3 | 9.75 | 3.4 | 11.29 | 5.5 |
| Health aides, except nursing ............................ | 10.58 | 6.7 | 9.71 | 7.8 | 11.83 | 6.1 |
| Nursing aides, orderlies and attendants .............. | 9.89 | 2.6 | 9.69 | 3.1 | 10.44 | 3.4 |
| Cleaning and building service ............................... | 7.96 | 3.4 | 7.71 | 3.6 | 9.24 | 1.5 |
| Maids and housemen ..................................... | 7.27 | 3.1 | 7.27 | 3.1 | - | . |
| Janitors and cleaners ...................................... | 7.81 | 4.5 | 7.43 | 4.4 | 9.26 | 1.5 |
| Personal service ................................................ | 15.37 | 10.0 | 17.69 | 12.4 | 11.78 | 11.5 |
| Early childhood teachers' assistants ................... | 9.61 | 4.1 | - | - | 9.67 | 4.4 |

[^0]4 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 2. Selected worker characteristics: Mean hourly earnings ${ }^{1}$ by occupational group ${ }^{2}$, National Compensation Survey, Houston-Galveston-Brazoria, TX, December 2003

| Occupational group | Private industry and State and local government |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Full-time workers ${ }^{3}$ | Part-time workers ${ }^{3}$ | Union ${ }^{4}$ | Nonunion ${ }^{4}$ | Time ${ }^{5}$ | Incentive ${ }^{5}$ |
| All occupations <br> All excluding sales | Mean |  |  |  |  |  |
|  | \$20.53 | \$8.84 | \$22.10 | \$19.68 | \$19.85 | \$19.78 |
|  | 20.84 | 9.29 | 22.63 | 20.12 | 20.35 | 18.76 |
| White collar | 25.08 | 11.37 | 26.74 | 24.44 | 24.72 | 20.52 |
| White-collar excluding sales .................................... | 26.27 | 18.24 | 29.99 | 26.02 | 26.28 | 19.51 |
| Professional specialty and technical .............................. | 31.77 | 24.81 | 86.32 | 30.84 | 31.64 | - |
| Professional specialty ............................................ | 33.17 | 26.45 | - | 33.04 | 33.04 | - |
| Technical | 26.36 | - | 86.32 | 21.71 | 26.21 | - |
| Executive, administrative, and managerial ..................... | 35.68 | - | - | 35.66 | 36.33 | 24.19 |
| Sales ....................................................................... | 16.66 | 7.69 | 8.31 | 15.19 | 13.24 | 21.08 |
| Administrative support, including clerical ....................... | 13.66 | 11.69 | 15.58 | 13.47 | 13.62 | - |
| Blue collar | 14.93 | 8.80 | 20.26 | 13.50 | 14.51 | 19.51 |
| Precision production, craft, and repair ........ | 18.60 | - | 23.31 | 17.30 | 18.41 | 21.34 |
| Machine operators, assemblers, and inspectors ............. | 13.76 | - | 21.53 | 12.63 | 13.64 | - |
| Transportation and material moving ............................. | 14.31 | - | 20.67 | 12.47 | 13.98 | - |
| Handlers, equipment cleaners, helpers, and laborers ...... | 10.39 | 8.02 | 12.30 | 9.80 | 10.11 | - |
| Service . | 10.73 | 6.32 | 23.85 | 9.49 | 9.96 | - |
|  | Relative error ${ }^{6}$ (percent) |  |  |  |  |  |
| All occupations .............................................................. | 4.1 | 2.6 | 4.3 | 4.5 | 4.2 | 8.9 |
| All excluding sales ................................................. | 4.3 | 3.5 | 4.5 | 4.7 | 4.2 | 9.2 |
| White collar | 3.8 | 8.2 | 14.6 | 4.0 | 3.7 | 10.6 |
| White-collar excluding sales .................................... | 3.8 | 5.9 | 18.5 | 4.0 | 3.6 | 20.5 |
| Professional specialty and technical ............................. | 2.9 | 8.2 | 13.4 | 3.1 | 3.0 | - |
| Professional specialty ............................................ | 2.8 | 8.9 | - | 2.8 | 2.8 | - |
| Technical ............................................................. | 4.5 | - | 13.4 | 4.4 | 4.5 | - |
| Executive, administrative, and managerial ..................... | 5.9 | - | - | 5.9 | 5.7 | 22.4 |
| Sales ....................................................................... | 9.1 | 1.1 | 9.9 | 9.7 | 9.3 | 14.5 |
| Administrative support, including clerical ....................... | 2.2 | 7.5 | 12.5 | 1.9 | 2.1 | - |
| Blue collar | 3.0 | 10.1 | 3.3 | 3.4 | 2.9 | 6.2 |
| Precision production, craft, and repair ........................... | 2.4 | - | 3.9 | 3.9 | 2.5 | 10.7 |
| Machine operators, assemblers, and inspectors ............. | 7.6 | - | 3.8 | 5.8 | 7.3 | - |
| Transportation and material moving ............................. | 5.0 | - | 3.4 | 6.6 | 6.9 | - |
| Handlers, equipment cleaners, helpers, and laborers ...... | 2.7 | 11.0 | 7.6 | 1.8 | 2.0 | - |
| Service ....................................................................... | 3.5 | 5.0 | 10.1 | 2.8 | 3.0 | - |

[^1]4 Union workers are those whose wages are determined through collective bargaining.

5 Time workers' wages are based solely on an hourly rate or salary; incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

6 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A in full publication.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

Table 3. Establishment employment size: Mean hourly earnings ${ }^{1}$ by occupational group ${ }^{2}$, private industry, National Compensation Survey, Houston-Galveston-Brazoria, TX, December 2003

| Occupational group | Full-time and part-time workers |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | All private industry workers | $\begin{gathered} 50-99 \\ \text { workers }^{3} \end{gathered}$ | 100 workers or more |  |  |
|  |  |  | Total | 100-499 <br> workers | 500 workers or more |
| All occupations $\qquad$ <br> All excluding sales $\qquad$ | Mean |  |  |  |  |
|  | \$19.65 | \$15.93 | \$20.51 | \$17.05 | \$23.69 |
|  | 20.20 | 15.92 | 21.18 | 17.55 | 24.19 |
| White collar | 24.71 | 23.35 | 24.93 | 20.70 | 28.18 |
| White-collar excluding sales | 26.95 | 26.20 | 27.05 | 23.18 | 29.41 |
| Professional specialty and technical ............................. | 33.29 | 29.29 | 33.60 | 28.35 | 35.62 |
| Professional specialty | 35.36 | 32.34 | 35.55 | 30.58 | 37.31 |
| Technical | 27.68 | 23.80 | 28.07 | 23.30 | 30.38 |
| Executive, administrative, and managerial | 36.67 | 41.18 | 35.83 | 33.43 | 37.54 |
| Sales . | 15.02 | 16.02 | 14.77 | 14.33 | 15.81 |
| Administrative support, including clerical ........................ | 13.99 | 13.88 | 14.01 | 13.70 | 14.27 |
| Blue collar | 14.82 | 11.70 | 16.07 | 14.31 | 18.53 |
| Precision production, craft, and repair ........................... | 18.82 | 15.16 | 19.85 | 17.99 | 21.95 |
| Machine operators, assemblers, and inspectors | 13.78 | 11.45 | 14.46 | 12.91 | 17.57 |
| Transportation and material moving ............................. | 14.33 | 12.49 | 15.40 | 13.61 | 18.33 |
| Handlers, equipment cleaners, helpers, and laborers ...... | 10.03 | 8.15 | 11.09 | 10.19 | 12.37 |
| Service | 8.22 | 7.49 | 8.39 | 7.65 | 9.02 |
|  | Relative error ${ }^{4}$ (percent) |  |  |  |  |
| All occupations | 5.1 | 10.4 | 4.7 | 4.3 | 5.8 |
| All excluding sales ................................................. | 5.4 | 11.3 | 4.8 | 4.7 | 5.7 |
| White collar | 4.9 | 14.3 | 4.5 | 4.9 | 4.4 |
| White-collar excluding sales ................................... | 4.8 | 16.1 | 4.4 | 5.7 | 4.0 |
| Professional specialty and technical | 4.0 | 13.4 | 3.8 | 4.0 | 3.8 |
| Professional specialty ............................................ | 3.8 | 14.3 | 3.8 | 3.6 | 3.9 |
| Technical .................. | 5.2 | 16.3 | 5.1 | 6.5 | 6.0 |
| Executive, administrative, and managerial ..................... | 6.7 | 12.7 | 6.6 | 10.3 | 6.4 |
| Sales ...................................................................... | 9.5 | 17.1 | 8.6 | 8.9 | 15.3 |
| Administrative support, including clerical ........................ | 2.6 | 6.6 | 2.6 | 4.8 | 3.3 |
| Blue collar .................................................................. | 3.1 | 5.5 | 3.3 | 3.4 | 5.7 |
| Precision production, craft, and repair ........................... | 2.5 | 4.1 | 2.7 | 4.9 | 6.8 |
| Machine operators, assemblers, and inspectors ............. | 7.7 | 11.6 | 8.3 | 7.4 | 7.4 |
| Transportation and material moving ............................. | 5.4 | 10.7 | 8.7 | 4.4 | 10.1 |
| Handlers, equipment cleaners, helpers, and laborers ...... | 2.0 | 4.2 | 4.3 | 6.2 | 6.4 |
| Service ....................................................................... | 4.1 | 10.5 | 3.6 | 7.3 | 6.9 |

1 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix $B$ in full publication for more information

3 Establishments classified with 50-99 workers may contain
establishments with fewer than 50 due to staff reductions between survey sampling and collection.

4 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix $A$ in full publication.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.


[^0]:    1 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

    2 All workers include full-time and part-time workers.
    3 A classification system including about 480 individual occupations is used to cover all workers in the civilian economy.

[^1]:    1 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

    A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information (from full publication).

    3 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35 -hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40 -hour week is the minimum full-time schedule.

