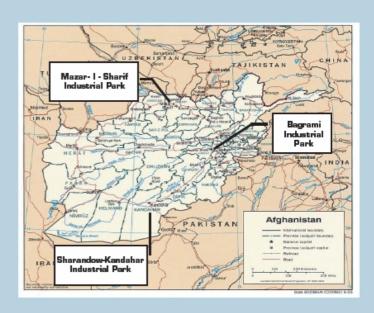
Investing in the Future of Afghanistan

The Industrial Parks Development Authority under the Afghanistan High Commission for Investment is pleased to offer modern, strategically located, well-managed, regulated and attractive Industrial Parks.

Reliable electric power Clean land title (Qabala) Site security Water and sewage system Paved roads Professional management



A Tool For Business

Industrial parks serve as an important tool for business growth and are integral to the economic growth strategy for Afghanistan. A well designed and serviced industrial park facilitates private investors interest and stimulates new job growth. By leasing or buying land in a park investors can enter a new market with reduced financial risk and expedited approvals related to site acquisition, zoning and permitting.

Industrial Parks Development Authority

AISA Building Kabul, Afghanistan Phone: 210-3404 #7 Fax: 210-3402

Email: info@aisa.org.af Web: www.aisa.org.af/ipda



Bagrami Industrial Park Kabul's Premier Industrial Location



Fully serviced industrial plots designed for the modern business

Features

Reliable electric power

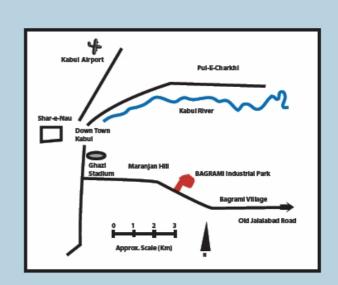
Clean land title (Qabala)

Site security

Water and sewage system

Paved roads

Professional management



Plots for Sale or Lease

Contact:

Industrial Parks Development Authority

AISA Building Kabul, Afghanistan Phone: 210-3404 #38 Fax: 210-3402

Email: info@aisa.org.af Web: www.aisa.org.af/ipda



Bagrami Industrial Park Fact Sheet



Industrial Parks Development Authority

AISA Building Kabul, Afghanistan Phone: 210-3404 #38 Fax: 210-3402

Email: info@aisa.org.af Web: www.aisa.org.af/ipda

Location

Located 7 km north of downtown Kabul, and about 12 km from the airport.

Total site area is 24 hectares

- Phase I: 9 hectares (under construction)
- Phase II: 15 hectares (in design phase)

Adjacent to the Coca Cola plant and the former Bagrami Textile mill.

Features

Reliable electric power Clean land title (Qabala) Site security Water and sewage system Paved roads Professional management

Infrastructure

Paved road with curbing stones and concrete side drains Water and sewer distribution system Electric power distribution system Full perimeter wall with access control

Development Schedule

Site Grading start: June 2004 Infrastructure start: August 2004 Completion: December 2004

Plot Sizes

Plot sizes range from 4,500 m² for large uses to 1,000 m² for smaller companies. Plots available for commercial builders to offer shell industrial space to small companies who may not be able to buy their own land.

Potential Industries

Light manufacturing, plastic fabricators, textiles, pharmaceuticals, food products and beverages, etc.

Anchor Users

Coca Cola with a 22,000 m² production facility to be built over 2 phases



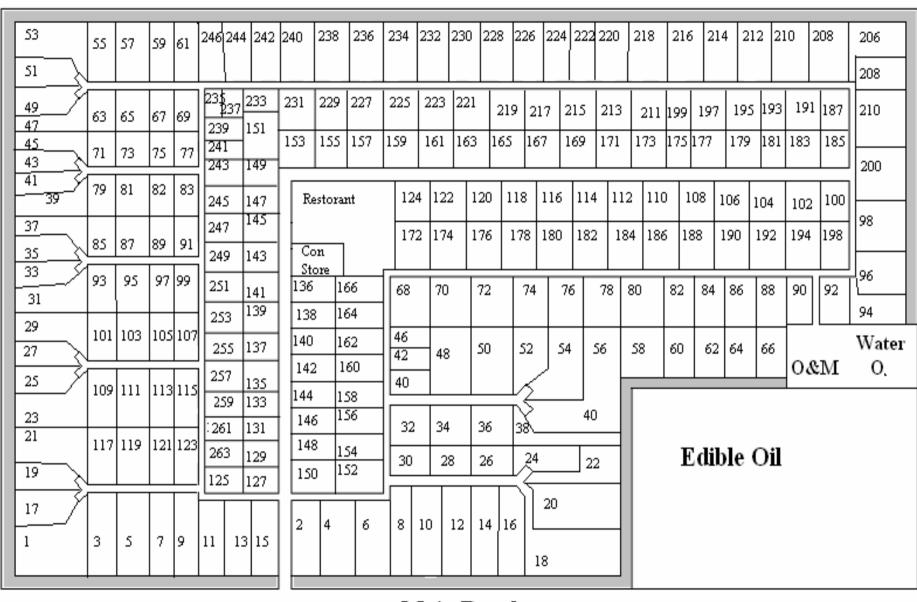
Kandahar Industrial Park Specification and Fact Sheet						
Location	Located 15 km east of downtown Kandahar on the airport road. Total site area is 15 hectares					
Features	 ✓ Reliable electric power supply ✓ Clean land title (Qabala) ✓ Site security ✓ Paved roads ✓ Central water and sewage system ✓ Professional management 					
Infrastructure	 Paved roads with curbing stones and concrete side drains Water and sewer distribution system Electric power distribution system Full perimeter wall with access control 					
Development Schedule	 Site survey: July 04 Grading: August 04 Perimeter wall construction: September 04 Power, water and sewer improvements: October/Novemer 04 Road paving: December/January Completion: February 05 					
Plot Sizes	• Plot sizes will range from 2,500 m2 for large uses to 1,000 m2 for smaller companies.					
Potential Industries	• light manufacturing, plastic fabricators, textiles, pharmaceuticals, food products and beverages, etc.					
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Kandahar Industrial Estate 150 Plots

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To Air Port

Mazar-i-Sharif Industrial Park Specification and Fact Sheet							
Location	Located 7 km north of downtown Mazar-i-Sharif, and about 12-15 km from the airport						
	Site is 36 ha (89 acres) including 10 ha plot for ADB funded edible oil processing plant.						
	The Park is adjacent to a textile factory (owned by a joint venture of French and a Russian companies) employing about 200 people.						
Features	✓ Reliable electric power supply						
1 catales	 Clean land title (Qabala) ✓ 24 hour site security ✓ Water and sewer service available ✓ Paved roads ✓ Professional management 						
Infrastructure	 Paved roads with curbing stones and concrete side drains Water and sewer distribution system Electric power distribution system 						
Development Schedule	 Site survey: June 04 Grading: July 04 Perimeter wall construction: August 04 Power, water and sewer improvements: September/October 04 Road paving: November/December 04 Completion: January 05 						
No of Plots Industries	 Up to 280 plots depending to user requirements Light industry, textile producers, and food processors 						
Anchor User	Edible Oil Factory of 8-10 haa joint venture between an Afghan investor and DeSmet (Belgian company).						
	Mazar Industrial Estate 2 6 Ha. 280 Plots 33						



To Mazar

EXPRESSION OF INTEREST FOR LEASING OR PURCHASE OF PLOTS Bagrami Industrial Estate

Processing Fee Afs 500

Contact Information

Business Name						
Mailing Address						
Contact Person						
Business Telephone# Cell Phone #						
Company Ownership: Partnership Sole Proprietorship Limited Liability Company Foreign person or company						
Name of Corporation, Partnership, etc. if different from Business Name						
Existing Business Details						
Location of current business						
Products						
Number of Employees Total Annual Turnover						
Current space: Leased or Owned						
Number of years in business						
Business References: Please provide at least two credit references have provided labor, materials, or services to your business, includi phone number:	•					
AISA Registration # (if available)						
Proposed Business						
Size of proposed production facility m2						
Plot size required	<u>m2</u>					
Number or employees at proposed facility						

Provide a projection of total turnover and expof operation.	penses at proposed facility for the first 12 months
Total projected Turnover Total projected Expenses Net projected Income	
Proposed Investment: Building	Equipment
<u>Certification</u>	
best of my knowledge and belief. If I have	this application is accurate and complete to the intentionally falsified any of this information or tements from being misleading, I understand that
and employment, and to obtain a credit repor	ion of all sources named to verify credit, income, rt. The information may be reviewed by the High deny the request. Otherwise the information
Registration Fee: I understand that a non-	refundable processing fee of Afs 500 is required.
	Date
Signature of Company Representative	
Print name	

For Further Information or Assistance Contact

Title or Position with Company

Aziza Habib

Afghan Investment Support Agency

Phone 210-3404 # 47 Email: info@aisa.org.af

INVESTOR SELECTION PROCEDURE

I. EXPRESSION OF INTEREST STAGE

The Expression of Interest stage of the process is designed to make it easy for companies to show their interest in leasing or buying industrial plots. The process is open to all local and international companies.

Expressions of interest will be reviewed based on the following criteria

- 1. Compatibility With Industrial Estate: assessment of industrial classification or manufacturing activity based on requirements of the industrial estate in question.
- 2. Preliminary Appraisal of Company.

Stability of Company: years in business, quality of business references, organization

Type of Product: consistency with objectives of Industrial Estate, environmental impacts, and significance for the national economy (market competition, import substitution, export potential)

- 3. Job Creation Potential
- 4. Investment Amount Proposed
- 5. Space Requirements.

II. APPLICATION STAGE AND INVESTOR SELECTION

Following the Stage One review the companies will be ranked and a short-list prepared. The short-listed companies will be invited to prepare and submit a formal application to lease or purchase a plot. The applications will be evaluated based on the following criteria:

- 1. Adequacy of business plan
- 2. Willingness/ability to pay the prospective land price or building space rent
- 3. Job creation by qualification levels, over the initial five years
- 4. Procurement status of production machinery
- 5. Documented evidence of financing arrangements and availability of funds

At this Stage, the number of investors will be ranked and the selected number of companies will exceed by 25% the number of prospective plots or building spaces that are available. This will ensure that enough replacement candidates are available in case selected investors decide not to proceed with the process.

III. NEGOTIATION OF SALE OR LEASE AGREEMENT

Negotiations of the lease or sale agreement will begin immediately following completion of Stage II. The companies will use this period of time to complete their project design and prepare tender documents.

The final recommendation along with design and tender documents will be submitted to the High Commission for Investment for approval.

Once Commission approval is obtained the finally selected entrepreneurs can make their final financial arrangements and begin procurement of the plant, building works and other plot or building site improvements with full confidence that the required plots or building sites are available.