Form CD-541U.S. DEPARTMENT OF COMMERCE (4-98) LF									
DEMONSTRATION PROJECT •	PERFORMANCE MANAG	EMENT RECORD							
PERFORMANCE APPR	AISAL AND POSITIC	ON REVIEW							
Employee's Name									
Position/Title									
Career Path/Series/Band									
Organization									
RATING OFFI	CIAL'S CERTIFICATION								
I Certify That:									
This plan is a complete and accurate statem	ent of the performance elemen	ts, objectives, and major activities							
that will form the basis of the employee's pe	rformance appraisal.								
The performance plan and position description reflect similar objectives, duties and responsibilities.									
Name and Title of Rating Official	Signature	Date							
HIGHER LEVEL SU		NCE							
I agree with the certification of the positi	on description and concur with	the performance plan.							
Name and Title of Higher Level Supervisor (if appropriate)	Signature	Date							
PAY POOL M	ANAGER'S APPROVAL								
I agree with the certification of the posit	tion description and I approve t	he performance plan.							
Name and Title of Pay Pool Manager	Signature	Date							
REVIEWING	OFFICIAL'S APPROVAL	I							
This review is appropriate when t	the pay pool manager is also th	e rating official.							
Name and Title of Reviewing Official	Signature	Date							
EMPLOYEE									
My signature acknowledges discussion of the positi necessarily signify a	ion description and receipt of th agreement with either documer								
Employee's Signature		Date							

SECTION 1 - PERFORMANCE PLAN								
Employee's Name	Rating Period	Element No.						
		of						
ITEM 1. Performance Element, Objective and Point Weight		·						
Critical Element:								
Objective:								
Point Weight:								
The weight must reflect the importance of the element or the time point increments, with no element weight higher than 60 points, ar	required to perform it, or both. El ad all element weights must equal	ement weight must be in 5- 100 points.						
ITEM 2. Major Activities or Required Results Related to the A	bove Element (Maximum of 5)							
ITEM 3. Evaluation Criteria (Benchmark performance standard	s must be used; add supplementa	l standards, if needed.)						

SECTION 1 - PERFORMANCE	PLAN	
Employee's Name	Rating Period	Element No.
		<b></b> of
ITEM 1. Performance Element, Objective	and Point Weight	
Critical Element:		
Objective:		
Point Weight:		
The weight must reflect the importance of th point increments, with no element weight hig	e element or the time required to perform her than 60 points, and all element weight	it, or both. Element weight must be in 5- ts must equal 100 points.
ITEM 2. Major Activities or Required Res	ults Related to the Above Element (May	vimum of 5)
ITEM 3. Evaluation Criteria (Benchmark p	performance standards must be used; add	supplemental standards, if needed.)

SECTION 1 - PERFORMANCE	PLAN		
Employee's Name	Rat	ing Period	Element No.
			of
ITEM 1. Performance Element, Objective a	and Point Weight		
Critical Element:			
Objective:			
Point Weight:			
The weight must reflect the importance of the	e element or the time requ	lired to perform it. or bo	th. Element weight must be in 5-
point increments, with no element weight hig	her than 60 points, and al	l element weights must	equal 100 points.
ITEM 2. Major Activities or Required Res	ults Related to the Abov	<b>e Element</b> (Maximum c	of 5)
ITEM 3. Evaluation Criteria (Benchmark p	erformance standards mu	ist be used; add supple	mental standards, if needed.)

SECTION 1 - PERFORMANCE PLA	N	
Employee's Name	Rating Period	Element No.
		<b>4</b> of
ITEM 1. Performance Element, Objective and Po	Dint Weight	
Critical Element:		
Objective:		
Point Weight:		
The weight must reflect the importance of the elem point increments, with no element weight higher that	ent or the time required to perform it, or bo an 60 points, and all element weights must	oth. Element weight must be in 5- equal 100 points.
ITEM 2. Major Activities or Required Results Re	elated to the Above Element (Maximum of	of 5)
ITEM 3. Evaluation Criteria (Benchmark perform	nance standards must be used; add supple	mental standards, if needed.)

SECTION 1 - PERFORMANCE	PLAN		
Employee's Name	Rating	Period	Element No.
			of
ITEM 1. Performance Element, Objective a	and Point Weight		
Critical Element:			
		-	
Objective:			
Point Weight:			
The weight must reflect the importance of the point increments, with no element weight hig	e element or the time required her than 60 points, and all ele	d to perform it, or both. E ement weights must equa	Element weight must be in 5- al 100 points.
ITEM 2. Major Activities or Required Res	ults Related to the Above E	lement (Maximum of 5)	
ITEM 3. Evaluation Criteria (Benchmark p	erformance standards must k	be used; add supplement	al standards, if needed.)

SECTION 1 - PERFORMANCE			
Employee's Name	Rating P	'eriod	Element No.
			of
TEM 1. Performance Element, Objective	and Point Weight		
Critical Element:			
Objective:			
Point Weight:			
The weight must reflect the importance of th	e element or the time required	to perform it or both E	lement weight must be in 5-
point increments, with no element weight hig	ther than 60 points, and all eler	nent weights must equal	100 points.
ITEM 2. Major Activities or Required Res	ults Related to the Above Ele	ement (Maximum of 5)	
		. ,	
<b>ITEM 3. Evaluation Criteria</b> (Benchmark)	performance standards must be	e used; add supplementa	al standards, if needed.)

ITEM 4.	. Mid	-Cycle/Progress	Review (Check appropri	ate box)								
	l. Re	eview indicates pe	rformance is <b>Eligible.</b>									
2	2. Review indicates performance is <b>Eligible</b> ; however, there are performance deficiencies, as stated below.											
3	3. Review indicates performance is <b>deficient</b> and a performance improvement plan is needed. Deficiencies are stated below. (If this block is checked, supervisor must contact the servicing HR office.)											
Key Achievements, Strengths: Be specific and relate these to performance elements. List areas where work was done well and identify the strengths exhibited by the employee during the rating period.												
	<b>Deficiencies, Areas of Concern:</b> ( <i>Must be filled in if box 2 or box 3 above is checked</i> ): Be specific and relate these to individual performance elements. Note deficiencies or areas where performance has declined during the rating period.											
Sugges also ide	Suggestions/Strategies for Improvement: List areas in which the employee might enhance performance. Comments can also identify suggestions for career growth and development.											
			Employee's Initials	Date	Rating Official's Initials	Date						
Mid-Cyc	cle Pr	ogress Review										
Progres	s Rev	view										
Progres	ss Rev	view:										

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ITEM 5. Rating Official's End-of-Year Appraisal (Includes consideration of attached employee accomplishments)
1. Review indicates performance is <b>Eligible.</b>
2. Review indicates performance is <b>Eligible</b> ; however, there are performance deficiencies, as stated below.
3. Review indicates performance is <b>deficient</b> and a performance improvement plan is needed. Deficiencies are stated below. (If this block is checked, supervisor must contact the servicing HR office.)
4. Review indicates that a PIP has not been successfully completed and performance is rated <b>Unsatisfactory</b> .
<b>Key Achievements, Strengths:</b> Be specific and relate these to performance elements. List areas where work was done well, and identify the strengths exhibited by the employee during the rating period.
<b>Deficiencies, Areas of Concern:</b> (Must be filled in if box 2 or box 3 above is checked): Be specific and relate these to individual performance elements. Note deficiencies or areas where performance has declined during the rating period.
Suggestions/Strategies for Improvement: List areas in which the employee might enhance performance. Comments can also identify suggestions for career growth and development.

SECTION 2 - PERFORMANCE SUMMARY RATING							
Employee's Name	F	Rating Period					
Organization							
ITEM 1. Scoring							
<ol> <li>List each performance element and its weight.</li> <li>Assign a score to each element. Enter "Unsatisfacto"</li> <li>Complete total score by summing element scores. T "Unsatisfactory," there is no total score and the overa</li> </ol>	otal score can range	e from 40 to 100. If one or m					
Performance Element		Weight	Score				
1.							
2.							
3.							
4.							
5.							
6.		TOTAL SCORE					
ITEM 2. Rating and Payouts							
<b>Eligible</b> (All elements scored in the Eligible range)	)						
Unsatisfactory (At least one element rated Unsat	tisfactory)						
RIF Service Credit Performance Pay Increase Percentage	Dollar Amount	Bonus Amount					
		Bonus Amount					
Name and Title of Rating Official	Signature		Date				
Name and Title of Higher Level Supervisor (If Appropriate)	Signature		Date				
Name and Title of Pay Pool Manager	Signature		Date				
Name and Title of Reviewing Official	Signature		Date				
Employee's Signature (Signifies evaluation feedback meeting h	neld) Employ	ee comments attached?	Date				

Form CD-541A (4-98) LF

# **ELEMENT POINT RANGES AND PERFORMANCE STANDARDS**

This sheet must be used in conjunction with the performance plan. The benchmark performance standards are used to evaluate and score against the elements, objectives, and activities listed in the plan.

### **ELEMENT POINT RANGES**

#### BENCHMARK PERFORMANCE STANDARDS

60	55	50	45	40	35	30	25	20	15	10	5	Element objectives were achieved with maximum impact,
59 58	54 53	49 48	44	39	34	29	24					through exemplary work that demonstrated exceptional origi- nality, versatility, and creativity. Activities and related tasks were
57	52	40 47	43	38	33	20		19				carried out the utmost effectiveness and reliability, rarely leaving room for improvement. Products were of the highest
56 55	51	46	42	37	32	28	23		14			quality. Problems were solved with dedicated perse-verance,
55 54	50	45	41	36	52	27		18		9		penetrating insight, meticulous attention to detail, and unprecedented success. Potential sources of conflict were
53	49	44	40		31		22			-		anticipated and avoided through creative alternatives.
52	48 47	43	39	35	30	26			13			Cooperation and responsiveness were actively promoted
51 50	46	42	38	34	20	25	21	17				wherever possible. Written and oral communications related to the performance of element activities maximized desired results,
49	45	41	37	33	29					_		forged new cooperative relationships, and increased
48	44	40	36	32	28	24	20	16	12	8	4	organizational prestige.
47 46	43	39	35	31	27	23	40					
45	42 41	38	34	30	26	25	19	15				Element objectives were accomplished effectively and effi- ciently, with consistently good quality and quantity of work.
44	41 40	37	33		20	22	18	15	11			Activities
43	39	36	32	29	25		10					and related tasks
42		35		28		21		14		7		cost-effective results. Products were above-average in quality
72	38		31	20	24	21		14		•		and reliability. Accepted procedures were carried out profi-
41	37	34	30	27	24	00	17					ciently and constructively, and problems were dealt with skill-fully and resourcefully. Cooperative efforts were positive and
40	35	33	29	26	23	20	4.0	13	10			productive. Written and oral communications related to the
39	34	32		25	22	19	16					performance of element activities were clear and convincing.
38 37	33	31	28	24	21	40	15	12				
36	32	29	26			18	10	12	9	6	3	
35	31	28	25	23	20	17	14					
34 33	29	27	24	22	19	4.0		11				
32	28	26	23	21	18	16	13		8			
31	27	25	22	20		15		10		5		Element objectives, activities and related tasks were
30 20	26	24	21	19	17		12			5		Element objectives, activities and related tasks were completed with adequate quality and quantity of work. Products
29 28	25	23	20	18	16	14			7			were generally reliable and were delivered without unacceptable
27	24	22			15	13	11	9	•			delays. Procedures were minimally correct and problems were dealt with satisfactorily. Work methods demonstrated a
26	23	21	19	17	-							reasonable degree of cooperation with others. Written and oral
25	00	00	40	40		40	40	•	0		•	communication related to the performance of
24	22	20	18	16	14	12	10	8	6	4	2	element activities were generally understandable.
	UNSATISFACTORY: Element objectives and activities were not successfully completed, because of failures in quality, quantity, completeness, or timeliness of work. Products were deficient, because they were contrary to directions or quidelines; did not meet minimum specifications; were											

**UNSATISFACTORY:** Element objectives and activities were not successfully completed, because of failures in quality, quantity, completeness, or timeliness of work. Products were deficient, because they were contrary to directions or guidelines; did not meet minimum specifications; were inconsistent with proper procedures; were significantly flawed or substandard in quality; demonstrated insufficient technical knowledge or skill; were incomplete; were unacceptably late; or lacked essential cooperative involvement and support. Problems that arose during the performance of element activities were not satisfactorily resolved. (No score given for unsatisfactory performance)

	ELEMENT #1	ELEMENT #2	ELEMENT #3	ELEMENT #4	ELEMENT #5	ELEMENT #6	TOTAL
WEIGHT							= 100
SCORE							

## INSTRUCTIONS

RESPONSIBLE OFFICIAL: The Rating Official is responsible for all steps except C-6, which is the responsibility of the Pay Pool Manager.

- A. PERFORMANCE PLANNING (Section 1, Items 1-3): Develop the performance plan in collaboration with the employee.
- 1. **Performance Element:** Establish the performance elements of the position (Item 1). Fill out a separate Section1 for each element.
- 2. Objectives: State the objective of each element.
- 3. Point Weight: Assign a weight to each element in terms of importance or time required, or both. The weight selected must be on the Element Point Range. The total weight of all elements must equal 100 points.
- 4. **Major Activities:** List the major activities or required results related to each element (Item 2).
- 5. Evaluation Criteria: If needed, enter a supplemental performance standard that defines at least the minimum level of "Eligible" performance to be applied along with the benchmark performance standards (Item3).
- 6. **Cover Sheet:** Fill out and sign the cover sheet; obtain the signatures of higher level supervisor, (if appropriate) the pay Pool Manager, Reviewing Official, and employee in this order.

#### B. PROGRESS REVIEW 1, Item 4): Conduct at least one (midyear) progress review with the employee.

- Discussion: For each element, discuss with the employee and record: (a) progress toward accomplishing the element; (b) any need for changes in the plan; and (c) any performance deficiencies and how to correct them.
- 2. Recording: Check one of the blocks.
- 3. Initialing: Initial and data, and have the employee initial and date, attesting that the progress review took place. If changing the plan, Rating Official, Pay Pool Manager, Reviewing Official, and the employee must initial the change.

- C. PERFORMANCE APPRAISAL (Section 1, Item 5: Section II): Appraise the employee's performance in accordance with the performance elements, their objectives, activities, weighted values, the benchmark performance standards, and any supplemental standards.
- 1. Notification: Notify the employee of (a) the requirement to submit a list of accomplishments; and (b) the date and time of the Performance Review meeting.
- 2. Performance Review Meeting: Meet with the employee to discuss accomplishments. Ratings and other outcomes ARE NOT discussed att his meeting.
- 3. End-of-Year Appraisal: In Item 5, describe the employee's performance, including consideration of employee's accomplishments and those accomplishments recognized by the Rating Official.
- 4. Scoring: Use the Element Point Ranges and Performance Standards Table to calculate a tentative total score: (a) measure the performance of each element against the Benchmark Performance Standards (and supplemental standards, if any); (b) from the column of scores headed my the weight of the element, select a score for the element that corresponds to the level of performance (e.g., if the weight of the element is 40 points and the performance on the element matched the highest benchmark, assign 40 points; if the performance matches the second highest benchmark, assign 28 points; if it matches the third highest benchmark, assign 16 points; if it falls between two benchmarks, assign an appropriate score); (c) sum the individual element scores to produce the total performance score.
- Recommendations: Submit tentative overall scores and recommendations for pay increases and bonuses (through higher-level supervisor) to the Pay Pool Manager for approval.
- 6. Pay Pool Manager: Carry out the following steps using the automated performance payout system: (a) interleave peer groups: (b) make pay increase decisions; (c) make bonus decisions; (d) record decisions on Form CD-541; (e) sign the Summary Rating Sheet; (f) forward to Reviewing Official<sup>\*</sup>, (g) return forms to Rating Official.
- 7. Rating Official: Signs the Summary Rating Sheet.
- 8. Evaluation Feedback Meeting: Rating Official meets with the employee to discuss the final decisions: rating any performance pay increase, and bonus. Obtains the employee's signature and gives the employee a copy of the completed appraisal.

<sup>\*</sup> If the Pay Pool Manager is also the Rating Official for a position in the pay pool, the Reviewing Official (next higher level in management chain) must review and sign the performance plan and appraisal before feedback to the employee.