

PUBLIC DISCLOSURE

June 6, 1996

COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

Central National Bank of Mattoon Charter #14416

> 1400 Charleston Avenue Mattoon, IL 61938

Office of the Comptroller of the Currency

2009 Fox Drive, Suite B Champaign, IL 61820

NOTE: This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

GENERAL INFORMATION

The Community Reinvestment Act (CRA) requires each federal financial supervisory agency to use its authority when examining financial institutions subject to its supervision, to assess the institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. Upon conclusion of such examination, the agency must prepare a written evaluation of the institution's record of meeting the credit needs of its community.

This document is an evaluation of the Community Reinvestment Act (CRA) performance of Central National Bank of Mattoon prepared by Office of the Comptroller of the Currency, the institution's supervisory agency, as of June 6, 1996. Our assessment of the bank's performance covers the period since September 9, 1993, the date of the last CRA examination. The agency rates the CRA performance of an institution consistent with the provisions set forth in Appendix A to 12 CFR Part 25.

<u>INSTITUTION'S CRA RATING</u>: This institution is rated <u>Satisfactory</u>.

The bank's geographic distribution of loan originations reflects a reasonable dispersion throughout the assessment area. Also, the bank has a reasonable distribution of loan originations to customers of different income levels.

The following table indicates the performance level of Central National Bank of Mattoon with respect to each of the five performance criteria.

| SMALL INSTITUTION ASSESSMENT CRITERIA | Central National Bank of Mattoon PERFORMANCE LEVELS | | | |
|---|---|---|---|--|
| | Exceeds Standards for Satisfactory Performance | Meets Standards for Satisfactory Performance | Does not meet Standards for Satisfactory Performance | |
| Loan to Deposit Ratio | | X | | |
| Lending in Assessment Area | | X | | |
| Lending to Borrowers of Different Incomes and to businesses of Different sizes | | X | | |
| Geographic Distribution of Loans | | X | | |
| Response to Complaints | No complaints were received since the prior examination | | | |
| | | | | |

DESCRIPTION OF INSTITUTION

Central National Bank of Mattoon is a \$112 million bank operating from 4 locations in Mattoon, Illinois. Each of the locations is equipmented with an ATM for customer service and convenience. The bank is a wholly-owned subsidiary of BankCentral, Inc., a one-bank holding company. Mattoon is a community of 20,000 located in Coles County in East Central Illinois on Interstate 57 approximately 50 miles south of Champaign and 30 miles north of Effingham.

This institution serves the needs of the community by offering a variety of loan products. These loan products include commercial and agricultural loans (operating, equipment, and real estate), residential loans (construction, purchase, refinance, and improvement), and consumer and personal loans (new and used autos and trucks, debt consolidation, home equity and unsecured).

The following represents this institution's loan portfolio mix as of March 31, 1996:

| Commercial | 39% |
|-------------------------|-----|
| Residential Real Estate | 24% |
| Commercial Real Estate | 13% |
| Consumer and Personal | 13% |
| Agricultural related | 11% |

The bank does not have any financial or legal impediments restricting it from meeting the credit needs of the Mattoon/Coles County area.

DESCRIPTION OF ASSESSMENT AREA

The bank's assessment area consists of the twelve census tracts in Coles County and one Block Numbering Area (BNA) #9769 in Moultrie County. This assessment area does conform to the regulation and does not arbitrarily exclude any low or moderate income areas. Only one of the census tracts is moderate income while nine are middle income. The three remaining tracts are upper income. There are not any low income census tracts within the assessment area. The following demographic information on the bank's assessment area is based on 1990 census data:

Housing Stock - 79% of the housing units are 1-4 family.

Occupancy - 61% owner occupied, 33% renter occupied and 6% vacant. The high

percentage of renter occupied units is due to the rental units surrounding

Eastern Illinois University in Charleston.

Home Values - The Median Home Value is \$43,900.

Age of Homes - The Median Year of Homes Built is 1959.

Income - Median Family income of the assessment area is \$31,984.

Illinois Median Family income for non-MSA areas is \$36,000.

Income Levels - 18% of the families are low income and 16% are moderate income.

The following table represents the percentage of families, by income category, in each of the census tracts in the bank's assessment area:

| Population | Low Income Families % | Moderate Income Families | Middle Income Families % | Upper Income Families % |
|---------------------------|-----------------------------|--------------------------------|--------------------------------|----------------------------------|
| Low Income Tracts | 0% | 0% | 0% | 0% |
| Moderate Income Tracts | 34% | 22% | 24% | 20% |
| Middle Income Tracts | 19% | 17% | 24% | 40% |
| Upper Income Tracts | 13% | 11% | 19% | 57% |
| Total | 18% | 16% | 23% | 43% |

The local economy is stable to growing and has become well diversified. Several of the large, local employers are governmental/service organizations which helps to keep the local economy stable. These include Eastern Illinois University, Sarah Bush Lincoln Hospital Center, Illinois Consolidated Telephone Company, Lincolnland Nursing Association and Lake Land College. The other major employers are manufacturing entities which add to the diversity of the local economy. These include, R.R. Donnelley, Trailmobile, General Electric, Blaw-Knox, and Kraft Foods. In the past two years, new commercial development near the Interstate 57/State Highway 16 interchange has provided a boost to the local economy. A new Kmart, Super Wal-Mart, 3 hotels and 4 restaurants have all been built. Other employment opportunities are provided by a number of small businesses, city and county governmental agencies and the agricultural industry.

The bank's primary competitor's are First Mid-Illinois Bank & Trust, N.A., Boatmen's Bank of Charleston and Bank of Charleston. Other competition stems from several credit unions and savings & loans in Mattoon and Charleston along with several smaller banks in small towns throughout Coles and Moultrie Counties.

CONCLUSIONS WITH RESPECT TO PERFORMANCE CRITERIA:

LOAN-TO-DEPOSIT RATIO

The bank's loan-to-deposit ratio is reasonable based on the institution's size and assessment area credit needs. Central National Bank of Mattoon's average loan-to-deposit ratio equaled 74% for the most recent 10 calendar quarters. This is in line with the average loan-to-deposit ratio of the bank's three primary competitors ranging from 67% to 75%.

LENDING IN ASSESSMENT AREA

A majority of the loans being originated are from within the assessment area. Based on a sample of loans (including 32 commercial, 35 agricultural, 63 consumer/installment and 42 residential mortgage) originated throughout 1995 and in the first 4 months of 1996, 80% of the number of loans and 80% of the dollar amount of the loans were made within the bank's assessment area.

CENTRAL NATIONAL BANK'S RECORD OF LENDING

| Type of Loan | Within Assessment Area | | Outside Assessment Area | |
|-------------------------|------------------------|-----|-------------------------|-----|
| Residential Real Estate | \$2,042M | 83% | \$ 410M | 17% |
| | 34 | 81% | 8 | 19% |
| Consumer/Installment | \$ 383M | 85% | \$ 69M | 15% |
| | 53 | 84% | 10 | 16% |
| Small Business | \$ 915M | 84% | \$ 168M | 16% |
| | 26 | 81% | 6 | 19% |
| Small Farm | \$1,952M | 73% | \$ 705M | 27% |
| | 25 | 71% | 10 | 29% |
| Total | \$5,292M | 80% | \$1,352M | 20% |
| | 138 | 80% | 34 | 20% |

LENDING TO BORROWERS OF DIFFERENT INCOMES AND TO BUSINESSES OF DIFFERENT SIZES:

The bank has done a reasonable job of lending to people of all income levels. Although there are not any low income census tracts and only one moderate income census tract within the bank's assessment area, 34% of the population is in the low and moderate income category.

The following tables show the distribution of installment and residential loan originations among borrowers of different income levels within the assessment area:

Installment Loans

| Income Level | # of Loans | % | \$ of Loans | % |
|-----------------|------------|-----|-------------|-----|
| Low - Income | 7 | 13% | \$ 34M | 10% |
| Moderate-Income | 16 | 31% | \$ 87M | 25% |
| Middle-Income | 10 | 19% | \$ 77M | 23% |

| Income Level | # of Loans | % | \$ of Loans | % |
|----------------|------------|-----|-------------|-----|
| Upper - Income | 19 | 37% | \$145M | 42% |

Based upon the sample, the bank has made 44% of their installment loans to low and moderate income people. This percentage is greater than the percentage of low and moderate income families in the population of the assessment area.

Residential Mortgage Loans

| Income Level | # of Loans | % | \$ of Loans | % |
|-----------------|------------|-----|-------------|-----|
| Low - Income | 0 | 0% | \$ 0M | 0% |
| Moderate-Income | 4 | 13% | \$ 146M | 8% |
| Middle - Income | 14 | 45% | \$ 648M | 33% |
| Upper - Income | 13 | 42% | \$1,150M | 59% |

This breakdown is reasonable based on the cost of homes in the Mattoon/Coles County area. It is not economically feasible for low-income families to purchase a home. The bank has demonstrated a reasonable willingness to finance home purchases for moderate income families.

The bank has also demonstrated a reasonable job of lending to small businesses. All 34 commercial loans sampled, inside and outside of the assessment area, were for amounts under \$100M.

GEOGRAPHIC DISTRIBUTION OF LOANS

The geographic distribution of loans reflects a reasonable dispersion throughout the assessment area.

| Census Tract Characteristics | Count | # of Loans | % | \$ of Loans | % |
|------------------------------|-------|------------|-----|-------------|-----|
| Low - Income | 0 | 0 | 0 | 0 | 0 |
| Moderate-Income | 1 | 9 | 7% | \$ 195M | 4% |
| Middle - Income | 9 | 87 | 63% | \$2,691M | 51% |
| Upper - Income | 3 | 42 | 30% | \$2,406M | 45% |

The following table depicts the number of loans and the dollar amount of the loans to a per tract basis.

| Census Tract Characteristics | Average # of Loans per Census Tract | Average \$ per Loan |
|------------------------------|--|---------------------|
| Low - Income | 0 | \$ 0 |
| Moderate-Income | 9 | \$22M |
| Middle - Income | 10 | \$31M |
| Upper - Income | 14 | \$57M |

These results indicate the bank's geographic dispersion is reasonable. It was necessary to look at the average number of loans originated per census tract and the average dollar amount per loan since there are 9 middle income tracts and 3 upper income tracts as compared to 0 low income tracts and only 1 moderate income tract.

COMPLIANCE WITH FAIR LENDING LAWS

Central National Bank of Mattoon is in compliance with the substantive provisions of the antidiscriminatory laws and regulations. There is no evidence of practices to discourage individuals from applying for credit. The bank generally solicits credit applications from all segments of its assessment area, including low- and moderate-income areas.