Appendix

Appendix A: Scope of Examination

Charter Number: 13044

The following table identifies the time period covered in this evaluation, subsidiary and affiliate activities that were reviewed, and loan products considered. The table also reflects the metropolitan and non-metropolitan areas that received comprehensive examination review (designated by the term "full-scope") and those that received a less comprehensive review (designated by the term "limited-scope").

| Time Period Reviewed | Lending Test: Investment Te Service Test: | January 1, 2000 to December 31, 2001 est: January 1, 2000 to December 31, 2001 January 1, 2000 to December 31, 2001 |
|--|--|---|
| Financial Institution | | Products Reviewed |
| Bank of America, N.A. Charlotte, NC | | HMDA, small business, and small farm loans Community development loans Community development investments |
| Subsidiary or Affiliate | Relationship | Products Reviewed |
| Banc of America Neighborhood Services Corporation | Bank Subsidiary | Community development investments |
| Banc of America Community Development Corporation | Bank Subsidiary | Community development investments |
| Banc of America Community Holdings Inc. (BACHI) | Bank Affiliate (Subsidiary of NB Holdings Corporation) | Community development investments |

| List of Assessn | nent Area | as and Type of | f Examination |
|---|--|--|---|
| Assessment Area (Some AA's include portions of counties) | | Type of Exam | Other Information (Reflects counties within aggregated AA's) |
| Multistate MSAs: Augusta-Aiken (GA-SC) Charlotte-Gastonia-Rock Hill (NC-SC) Johnson City-Kingsport-Bristol (TN-VA) Kansas City (MO-KS) Las Vegas (NV-AZ) Portland-Vancouver (OR-WA) St Louis (MO-IL) Washington (DC-MD-VA-WV) | #0600 #1520 #3660 #3760 #4120 #6440 #7040 #8840 | Full-Scope Full-Scope Full-Scope Full-Scope Full-Scope Full-Scope Full-Scope | Alexandria City (VA), Arlington (VA), Calvert (MD), Charles (MD), Clarke (VA), Culpeper (VA), District of Columbia (DC), Fairfax (VA), Fairfax City (VA), Fauquier (VA), Frederick (MD), Frederick (MD), Fredericksburg City (VA), King George (VA), Loudoun (VA), Manassas City (VA), Manassas Park City (VA), Montgomery (MD), Prince George's (MD), Prince William (VA), Spotsylvania (VA), Stafford (VA), and Warren (VA) |
| Arizona Phoenix-Mesa MSA | #6200 | Full-Scope | |
| Flagstaff (AZ-UT) MSA Tucson MSA Yuma MSA Arizona Non-MSA | #2620 #8520 #9360 | Limited-Scope Limited-Scope Limited-Scope Limited-Scope | Coconino (AZ) Apache, Cochise, Gila, Graham, La Paz, Navajo, Santa Cruz, and Yavapai |
| Arkansas Little Rock-North Little Rock MSA | #4400 | Full-Scope | |
| Fayetteville-Springdale-Rogers MSA Jonesboro MSA Pine Bluff MSA Arkansas Non-MSA | #2580 #3700 #6240 | Limited-Scope Limited-Scope Limited-Scope Limited-Scope | Baxter, Boone, Garland, Independence, and Pope |

| List of Assessment Areas and Type of Examination | | | | | |
|--|--|---|--|--|--|
| Assessment Area (Some AA's include portions of counties) | | Type of Exam | Other Information (Reflects counties within aggregated AA's) | | |
| California | "4400 | F 11 0 | | | |
| Los Angeles-Long Beach MSA San Francisco MSA | #4480 #7360 | Full-Scope Full-Scope | | | |
| Bakersfield MSA Chico-Paradise MSA Fresno MSA Merced MSA Modesto MSA Oakland MSA Orange County MSA Redding MSA Riverside-San Bernardino MSA Sacramento MSA Salinas MSA Santa Barbara-Santa Maria-Lompoc MSA Santa Cruz-Watsonville MSA San Diego MSA San Jose MSA San Luis Obispo-Atascadero- Paso Robles MSA Santa Rosa MSA Stockton-Lodi MSA Vallejo-Fairfield-Napa MSA Visalia-Tulare-Porterville MSA Ventura MSA Yolo MSA Yuba City MSA California Non-MSA | #0680 #1620 #2840 #4940 #5170 #5775 #6690 #6780 #6920 #7120 #7485 #7320 #7400 #7485 #7320 #7400 #8120 #8720 #8780 #8735 #9270 #9340 | Limited-Scope | Alpine, Amador, Calveras, Colusa, Del Norte, Glenn, Humboldt, Imperial, Inyo, Kings, Lake, Lassen, Mariposa, Mendocino, Modoc, Mono, Nevada, Plumas, San Benito, Sierra, Siskiyou, Tehama, Trinity, and Tuolumne | | |

| List of Assessr | ment Are | as and Type o | of Examination |
|--|--|---|---|
| Assessment Area (Some AA's include portions of coun | ties) | Type of Exam | Other Information (Reflects counties within aggregated AA's) |
| Florida | | | 33 3 |
| Tampa-St. Petersburg-Clearwater MSA Miami MSA | #8280 #5000 | Full-Scope Full-Scope | |
| Daytona Beach MSA Fort Lauderdale MSA Fort Myers-Cape Coral MSA Fort Pierce-Port St. Lucie MSA Fort Walton Beach MSA Gainesville MSA Jacksonville MSA Lakeland-Winter Haven MSA Melbourne-Titusville-Palm Bay MSA Naples MSA Ocala MSA Orlando MSA Pensacola MSA Punta Gorda MSA Sarasota-Bradenton MSA Tallahassee MSA West Palm Beach-Boca Raton MSA Florida Non-MSA | #2020 #2680 #2700 #2710 #2750 #2900 #3600 #3980 #4900 #5345 #5790 #6580 #6580 #7510 #8240 #8960 | Limited-Scope | Calhoun, Columbia, Citrus, De Soto, Dixie, Glades, Hamilton, Highlands, Indian River, Madison, Monroe, Okeechobee, Putnam, Suwannee, and Walton |
| Georgia Atlanta MSA | #0520 | Full-Scope | |
| Albany MSA Athens MSA Macon MSA Savannah MSA Georgia Non-MSA | #0120 #0500 #4680 #7520 | Limited-Scope Limited-Scope Limited-Scope Limited-Scope Limited-Scope | Ben Hill, Butts, Camden, Colquitt, Dawson, Glynn, Grady, Hall, Hart, Laurens, Lowndes, Monroe, Thomas, Tift, Troup, Ware, Wayne, and Whitfield |
| Idaho | | | |
| Boise City MSA | #1080 | Full-Scope | |
| Pocatello MSA Idaho Non-MSA | #6340 | Limited-Scope Limited-Scope | Blaine, Bonner, Bonneville, Gooding, Kootenai, Lemhi, Nez Perce, Payette, Shoshone, and Twin Falls |

| Assessment Area (Some AA's include portions of | of counties) | Type of Exam | Other Information (Reflects counties within aggregated AA's) |
|--|----------------|---|---|
| Illinois Chicago MSA | #1600 | Full-Scope | |
| Illinois Non-MSA | | Limited-Scope | Adams, Coles, Franklin, Jefferson, Macoupin, Marion, and Montgomery |
| Iowa Des Moines MSA | #2120 | Full-Scope | |
| Sioux City (IA-NE) MSA Iowa Non-MSA | #7720 | Limited-Scope Limited-Scope | Woodbury (IA) Cerro Gordo, Clay, Emmet, Kossuth, and Webster |
| Kansas Wichita MSA | #9040 | Full-Scope | |
| Lawrence MSA Topeka MSA Kansas Non-MSA | #4150 #8440 | Limited-Scope Limited-Scope Limited-Scope | Barton, Crawford, Ellis, Finney, Ford, Lyon, McPherson, Montgomery, Reno, Saline, and Seward |
| Maryland Baltimore MSA | #0720 | Full-Scope | |
| Maryland Non-MSA | | Limited-Scope | Caroline, Dorchester, St. Mary's, Talbot, Wicomico, and Worcester |
| Missouri Springfield MSA | #7920 | Full-Scope | |
| Columbia MSA Joplin MSA Missouri Non-MSA | #1740 #3710 | Limited-Scope Limited-Scope Limited-Scope | Audrain, Barry, Bates, Cape Girardeau, Cooper, Dade, Dunklin, Howell, Laclede, Lawerence, Phelps, Pulaski, Randolph, Saline, Stone, Taney, Vernon, and Wright |
| Nevada Reno MSA | #6720 | Full-Scope | |
| Nevada Non-MSA | | Limited-Scope | Carson City, Churchill, Douglas, Elko, Humboldt, Lander, Lincoln, Lyon, Mineral, Storey, and White Pine |

| List of Assessment Areas and Type of Examination | | | | | |
|--|--|---|--|--|--|
| Assessment Area (Some AA's include portions of counties) | | Type of Exam | Other Information (Reflects counties within aggregated AA's) | | |
| New Mexico Albuquerque MSA | #0200 | Full-Scope | | | |
| Las Cruces MSA Santa Fe MSA New Mexico Non-MSA | #4100 #7490 | Limited-Scope Limited-Scope Limited-Scope | Chaves, Cibola, Colfax, Curry, Grant, Lea, McKinley, Rio Arriba, San Jaun, and Socorro | | |
| New York New York MSA | #5600 | Full-Scope | | | |
| North Carolina GreensboroWinston-Salem High Point MSA | #3120 | Full-Scope | | | |
| Asheville MSA Fayetteville MSA Goldsboro MSA Greenville MSA Hickory-Morganton-Lenoir MSA Jacksonville MSA Raleigh-Durham-Chapel Hill MSA Wilmington MSA North Carolina Non-MSA | #0480 #2560 #2980 #3150 #3290 #3605 #6640 #9200 | Limited-Scope Limited-Scope Limited-Scope Limited-Scope Limited-Scope Limited-Scope Limited-Scope Limited-Scope Limited-Scope | Avery, Beaufort, Bladen, Carteret, Chowan, Craven, Dare, Duplin, Henderson, Iredell, Jackson, Lenoir, McDowell, Macon, Mitchell, Moore, Pender, Polk, Rockingham, Surry, Vance, Watauga, Wilkes, and Wilson | | |
| Oklahoma Oklahoma City MSA | #5880 | Full-Scope | | | |
| Enid MSA Tulsa MSA Oklahoma Non-MSA | #2340 #8560 | Limited-Scope Limited-Scope Limited-Scope | Cherokee, Kay, and Muskogee | | |

| List of Assessment Areas and Type of Examination | | | | | |
|---|---|--|---|--|--|
| Assessment Area (Some AA's include portions of counties) | | Type of Exam | Other Information (Reflects counties within aggregated AA's) | | |
| Oregon Salem MSA | #7080 | Full-Scope | | | |
| Eugene-Springfield MSA Corvallis MSA Medford MSA Oregon Non-MSA | #2400 #1890 #4890 | Limited-Scope Limited-Scope Limited-Scope Limited-Scope | Benton Baker, Clatsop, Coos, Deschutes, Douglas, Hood River, Josephine, Klamath, Lincoln, Linn, Malheur, Tillamook, Umatilla, Union, and Wasco | | |
| South Carolina Greenville-Spartanburg-Anderson MSA | #3160 | Full-Scope | | | |
| Charleston-North Charleston MSA Columbia MSA Florence MSA Myrtle Beach MSA Sumter MSA South Carolina Non-MSA | #1440 #1760 #2655 #5330 #8140 | Limited-Scope Limited-Scope Limited-Scope Limited-Scope Limited-Scope Limited-Scope | Abbeville, Beaufort, Darlington, Georgetown, Greenwood, Jasper, Kershaw, Newberry, Oconee, and Orangeburg | | |
| Tennessee Nashville MSA | #5360 | Full-Scope | | | |
| Chattanooga (TN-GA) MSA Clarksville-Hopkinsville (TN-KY) MSA Knoxville MSA Memphis (TN-MS-AR) MSA Tennessee Non-MSA | #1560 #1660 #3840 #4920 | Limited-Scope Limited-Scope Limited-Scope Limited-Scope Limited-Scope | Hamilton (TN) Montgomery (TN) Anderson and Knox Shelby (TN) Greene, Humphreys, Lawrence, Marshall, Maury, Roane, and White | | |

| Assessment Area (Some AA's include portions of counties) | | Type of Exam | Other Information (Reflects counties within aggregated AA's) |
|--|-------|---------------|--|
| exas | | | |
| Dallas MSA | #1920 | Full-Scope | |
| Houston MSA | #3360 | Full-Scope | |
| Abilene MSA | #0040 | Limited-Scope | |
| Amarillo MSA | #0320 | Limited-Scope | |
| Austin-San Marcos MSA | #0640 | Limited-Scope | |
| Beaumont-Port Arthur MSA | #0840 | Limited-Scope | |
| Brownsville-Harlingen- | | | |
| San Benito MSA | #1240 | Limited-Scope | |
| Bryan-College Station MSA | #1260 | Limited-Scope | |
| Brazoria MSA | #1145 | Limited-Scope | |
| Corpus Christi MSA | #1880 | Limited-Scope | |
| El Paso MSA | #2320 | Limited-Scope | |
| Fort Worth-Arlington MSA | #2800 | Limited-Scope | |
| Galveston-Texas City MSA | #2920 | Limited-Scope | |
| Killeen-Temple MSA | #3810 | Limited-Scope | |
| Lubbock MSA | #4600 | Limited-Scope | |
| McAllen-Edinburg-Mission MSA | #4880 | Limited-Scope | |
| Odessa-Midland MSA | #5800 | Limited-Scope | |
| San Antonio MSA | #7240 | Limited-Scope | |
| San Angelo MSA | #7200 | Limited-Scope | |
| Sherman-Denison MSA | #7640 | Limited-Scope | |
| Tyler MSA | #8640 | Limited-Scope | |
| , Victoria MSA | #8750 | Limited-Scope | |
| Waco MSA | #8800 | Limited-Scope | |
| Wichita Falls MSA | #9080 | Limited-Scope | |
| Texas Non-MSA | | Limited-Scope | Angelina, Bosque, Brown, Dallam, |
| | | · | Erath, Gray, Hill, Kendall, Kerr, Lamar, |
| | | | Moore, Navarro, Palo Pinto, Rusk, Titu Uvalde, and Walker |
| tah | | | |
| Salt Lake City-Ogden MSA | #7160 | Full-Scope | |

| List of Assess | sment Area | as and Type o | f Examination |
|--|---|--|---|
| Assessment Area (Some AA's include portions of co | (Some AA's include portions of counties) | | Other Information (Reflects counties within aggregated AA's) |
| Virginia Richmond-Petersburg MSA | #6760 | Full-Scope | |
| Charlottesville MSA | #1540 | Limited-Scope | |
| Norfolk-Virginia Beach- Newport News MSA | #5720 | Limited-Scope | Chesapeake City, Gloucester, Hampton City, Isle of Wight, James City, Mathews, Newport News City, Norfolk City, Poquoson City, Portsmouth City, Suffolk City, Virginia Beach City, Williamsburg City, and York |
| Danville MSA Lynchburg MSA Roanoke MSA Virginia Non-MSA | #1950 #4640 #6800 | Limited-Scope Limited-Scope Limited-Scope Limited-Scope | Augusta, Brunswick, Buckingham, Buena Vista City, Carroll, Franklin City, Halifax, Harrisonburg City, Henry, Lexington City, Louisa, Martinsville City, Mecklenburg, Montgomery, Northampton, Norton City, Orange, Page, Pulaski, Prince Edward, Radford City, Rockbridge, Rockingham, Shenandoah, South Boston City, Staunton City, Waynesboro City, Wise, and Wythe |
| Washington Seattle-Bellevue-Everett MSA | #7600 | Full-Scope | |
| Bellingham MSA Bremerton MSA Olympia MSA Richland-Kennewick-Pasco MSA Spokane MSA Tacoma MSA Yakima MSA Washington Non-MSA | #0860 #1150 #5910 #6740 #7840 #8200 #9260 | Limited-Scope Limited-Scope Limited-Scope Limited-Scope Limited-Scope Limited-Scope Limited-Scope Limited-Scope | Adams, Asotin, Chelan, Clallam, Columbia, Cowlitz, Ferry, Grant, Grays Harbor, Jefferson, Kittitas, Lewis, Lincoln, Mason, Okanogan, Pacific, Pend Oreille, Skagit, Stevens, Wahkiakum, Walla Walla, and Whitman |

Appendix B: Bank Profiles

Charter Number: 13044

Charlotte-Gastonia-Rock Hill Multistate MSA

| DEMOGRAPHIC INFORMATION FOR MULTISTATE MSA | R FULL-SCOPE AREA: | CHARLOT | TE-GASTON | IIA-ROCK I | HILL (NC-S | SC) |
|---|--------------------|------------|--------------------|------------------|-----------------|--------------|
| Demographic Characteristics | # | Low % of # | Moderate % of # | Middle % of # | Upper % of # | NA % of # |
| Geographies (Census Tracts/BNAs) | 264 | 6 | 22 | 52 | 18 | 2 |
| Population by Geography | 1,162,093 | 3 | 17 | 58 | 22 | 0 |
| Owner-Occupied Housing by Geography | 294,578 | 1 | 14 | 60 | 25 | 0 |
| Businesses by Geography | 86,723 | 6 | 17 | 50 | 27 | Nil |
| Farms by Geography | 2,233 | 1 | 10 | 68 | 21 | Nil |
| Family Distribution by Income Level | 319,242 | 19 | 18 | 25 | 38 | 0 |
| Distribution of Low- and Moderate- Income Families throughout AA Geographies | 117,927 | 6 | 25 | 59 | 10 | 0 |
| Median Family Income (MFI) = \$30 HUD 2001 Adjusted Median Family Households Below the Poverty Leve Median Housing Value = \$76,988 Unemployment Rate = 2.21% | Income = $$64,100$ | | | | | |

Source: 1990 U.S. Census and 2001 Updated HUD MFI

The Bank of America, N.A. AA consists of the entire Charlotte-Gastonia-Rock Hill multistate MSA, which is comprised of Cabarrus, Gaston, Lincoln, Mecklenburg, Rowan, and Union Counties in North Carolina and York County in South Carolina. As of June of 2001, Bank of America, N.A. deposits in the MSA comprised approximately 11% of the total deposits of the bank.

Competition is strong with over 20 direct competitors operating over 400 branches in the MSA. Bank of America, N.A. operates 71 branches in the MSA and has 53% or the largest deposit market share as of June 30, 2001. Major competitors include the former First Union National Bank, Branch Banking and Trust Company, and the former Wachovia Bank, NA.

The Charlotte-Gastonia-Rock Hill multistate MSA is a well-diversified economy but is beginning to feel the effects of the national recession. Unemployment, which has been

under 4% for at least the past seven years, rose during 2001 to 4.6%. The leading industries are service, financial institutions, and grocery. Job growth continued in these areas through 2001, although at a slower rate than previous years. The financial services area actually had a net reduction in jobs during 2001. Manufacturing suffered a large decrease in employment growth during 2001 due to a declining textile industry.

Charter Number: 13044

Housing prices have been rising faster than national averages since the mid-1990s. In terms of raw number of houses, the housing supply in the Charlotte-Gastonia-Rock Hill multistate MSA is generally satisfactory. However, above average living costs in the Charlotte-Gastonia-Rock Hill multistate MSA coupled with a relatively large portion of the population below the poverty level makes the need for affordable housing greater.

A review of community contacts indicated that the following are identified needs in the community:

- Affordable housing education and lending are needed given the rising cost of housing in the Charlotte-Gastonia-Rock Hill multistate MSA. Assistance for meeting down payment and closing costs is also a large need;
- Home improvement lending is needed to help rehabilitate houses;
- Small business lending, specifically micro-loans, and technical assistance is a primary need in the MSA. This is particularly true in certain portions of the city that are in significant need of economic development;
- Grassroots economic development projects in lower-income areas are a defined need;
 and
- Community education to increase the understanding of banking services and products as well as the credit granting process.

Other opportunities for financial institutions include:

- Participation in a local consortium to provide affordable housing loans; and
- Participation in economic development initiatives, particularly in the more distressed areas of the MSA.

State of California Los Angeles-Long Beach MSA

Charter Number: 13044

| Demographic Characteristics | # | Low % of # | Moderate % of # | Middle % of # | Upper % of # | NA % of # |
|---|------------------------------------|------------|--------------------|------------------|-----------------|--------------|
| Geographies (Census Tracts/BNAs) | 1,652 | 9 | 23 | 33 | 34 | 1 |
| Population by Geography | 8,863,164 | 9 | 26 | 34 | 31 | Nil |
| Owner-Occupied Housing by Geography | 1,440,864 | 2 | 14 | 35 | 49 | 0 |
| Businesses by Geography | 608,916 | 9 | 17 | 32 | 42 | Nil |
| Farms by Geography | 4,552 | 3 | 12 | 36 | 49 | Nil |
| Family Distribution by Income Level | 2,036,104 | 23 | 17 | 20 | 40 | 0 |
| Distribution of Low- and Moderate- Income Families throughout AA Geographies | 807,690 | 15 | 38 | 32 | 15 | 0 |
| Median Family Income (MFI) = \$3 HUD 2001 Adjusted Median Family Households Below the Poverty Lev Median Housing Value = \$246,15 Unemployment Rate = 3.77% | / Income = \$55,100 el = 11.87% | | | | | |

Source: 1990 U.S. Census and 2001 Updated HUD MFI

The Bank of America, N.A. AA consists of the entire Los Angeles-Long Beach MSA, which is comprised of Los Angeles County. As of June of 2001, Bank of America, N.A. deposits in the MSA comprised 11% of the total deposits of the bank.

Competition is strong with over 145 direct competitors operating over 1,500 branches in the MSA. Bank of America, N.A. has 22% or the largest deposit market share in the county as of June 30, 2001. Major competitors include Wells Fargo Bank, N.A.; Union Bank of California, N.A.; and Washington Mutual Bank, F.A.

The Los Angeles-Long Beach MSA is a highly diverse urban area. It is the largest metropolitan region in the state. Prior to late 2001, the MSA had been on a seven year recovery from the recession of the early 1990's when property values dropped as much as 50% in some areas. The positive expansion has been highlighted by steady growth in employment, rising housing prices and other key economic measurements. Employment is well diversified with the motion picture industry being the largest employer.

A review of community contacts shows that portions of the MSA have not shared fully in the revitalization that has occurred. As a result, there are a number of clearly identified needs in the community. These needs include:

Charter Number: 13044

- Affordable housing is a pressing need with the escalation in housing prices over the past seven years;
- Small business lending is a defined need that is exacerbated by the large number of small business owners that are foreign-born with language issues and minimal credit history; and
- Larger economic development projects in the lower-income areas is a defined need, made even more pronounced by the riots of mid-1990's that may have generated some reluctance from investors.

Beyond continuing to provide traditional loan products to this community, financial institutions can aid in meeting community development needs by:

- Working with various non-profit organizations to help educate small business owners and provide more flexible lending products;
- Working with non-profit organizations to educate LMI individuals concerning affordable housing opportunities; and
- Participation in a local consortium to provide affordable housing loans.

State of California San Francisco MSA

Charter Number: 13044

| Demographic Characteristics | # | Low % | Moderate % of # | Middle % of # | Upper % of # | NA % of # |
|--|---------------------------------|-------|--------------------|------------------|-----------------|--------------|
| Geographies (Census Tracts/BNAs) | 361 | 6 | 18 | 40 | 32 | 4 |
| Population by Geography | 1,603,678 | 6 | 21 | 45 | 28 | Nil |
| Owner-Occupied Housing by Geography | 310,255 | 1 | 12 | 47 | 40 | 0 |
| Businesses by Geography | 146,950 | 14 | 18 | 37 | 31 | Nil |
| Farms by Geography | 1,521 | 4 | 18 | 43 | 35 | Nil |
| Family Distribution by Income Level | 366,943 | 20 | 18 | 23 | 39 | 0 |
| Distribution of Low- and Moderate- Income Families throughout AA Geographies | 139,492 | 10 | 29 | 45 | 16 | 0 |
| Median Family Income (MFI) = \$4 HUD 2001 Adjusted Median Family Households Below the Poverty Leve Median Housing Value = \$333,45 Unemployment Rate = 2.85% | Income = \$86,100 el = 7.70% | | | | | |

Source: 1990 U.S. Census and 2001 Updated HUD MFI

The Bank of America, N.A. AA consists of the entire San Francisco MSA, which is comprised of Marin, San Francisco, and San Mateo Counties. As of June of 2001, Bank of America, N.A. deposits in the MSA comprised 6% of the total deposits of the bank.

Competition is strong with over 100 direct competitors operating nearly 500 branches in the MSA. Bank of America, N.A. operates 118 branches in the MSA and has 27% or the largest deposit market share as of June 30, 2001. Major competitors include Wells Fargo Bank, N.A.; Union Bank of California, N.A.; and Washington Mutual Bank, F.A.

The San Francisco MSA is urban in nature and since early 2001 has been in a state of recession. While small growth continues in population and some other key economic measures, unemployment has nearly doubled over the past year primarily due to problems in the high-tech sector of the economy. Construction activity has fallen dramatically and office vacancy rates are rising quickly. Problems in the airline industry have also negatively affected the local economy.

High housing prices and the resulting lack of affordability have traditionally been key concerns in this MSA. This is particularly true over the past three or four years which have seen a significant escalation in housing prices which reached an average of in excess of \$400,000 for single family homes during 2000.

Charter Number: 13044

A review of community contacts clearly indicated that affordable housing is one of the greatest needs in the MSA. Other identified needs in the community include:

- Small business lending and technical assistance is a defined need that is particularly true given the history of start-up ventures; and
- Larger economic development projects in the lower-income areas are a defined need, with focus on job skills and public understanding of banking services and products as well as the credit granting process.

Other opportunities for financial institutions include:

- Working with various non-profit organizations to help educate small business owners and provide more flexible lending products;
- Working with non-profit organizations to educate LMI individuals concerning affordable housing opportunities; and
- Participation in a local consortium to provide affordable housing loans.

State of Florida Tampa-St. Petersburg-Clearwater MSA

Charter Number: 13044

| Demographic Characteristics | # | Low % of # | Moderate % of # | Middle % of # | Upper % of # | NA % of # |
|--|--------------------|------------|--------------------|------------------|-----------------|--------------|
| Geographies (Census Tracts/BNAs) | 413 | 4 | 22 | 47 | 25 | 2 |
| Population by Geography | 2,067,959 | 2 | 23 | 47 | 28 | Nil |
| Owner-Occupied Housing by Geography | 602,494 | 1 | 21 | 48 | 30 | 0 |
| Businesses by Geography | 182,664 | 1 | 22 | 43 | 34 | Nil |
| Farms by Geography | 4,529 | 1 | 25 | 48 | 26 | Nil |
| Family Distribution by Income Level | 579,152 | 18 | 20 | 23 | 39 | 0 |
| Distribution of Low- and Moderate- Income Families throughout AA Geographies | 217,532 | 4 | 33 | 48 | 15 | 0 |
| Median Family Income (MFI) = \$3 HUD 2001 Adjusted Median Family Households Below the Poverty Leve Median Housing Value = \$78,602 Unemployment Rate = 2.46% | Income = $$50,500$ | | | | | |

Source: 1990 U.S. Census and 2001 Updated HUD MFI

The Bank of America, N.A. AA consists of the entire Tampa-St. Petersburg-Clearwater MSA, which is comprised of Hernando, Hillsborough, Pasco, and Pinellas Counties. As of June of 2001, Bank of America, N.A. deposits in the MSA comprised 3% of the total deposits of the bank.

Competition is strong with nearly 100 direct competitors operating nearly 700 branches in the MSA. Bank of America, N.A. operates 119 branches in the MSA and has 27% or the largest deposit market share as of June 30, 2001. Major competitors include the former First Union National Bank and SunTrust Bank.

The Tampa-St. Petersburg-Clearwater MSA remains relatively strong, although events in late 2001 have significantly hurt tourism, which is the dominant industry in the MSA. Unemployment continues to be significantly below national averages in the 3% range. The leading industries are service, grocery, computer, and data processing. Job growth continues in these areas, although at a slower rate than previous years. Manufacturing is

the only industry segment that has shown a decline in number of jobs, although the decline was small.

Housing prices have been rising in concert with national averages. The housing supply in the Tampa-St. Petersburg-Clearwater MSA is generally more abundant in the affordable range than other major metropolitan areas. However, a study conducted by the City of Tampa in the late 1980's showed that on a city-wide basis, 21% of the housing stock is considered substandard and in need of improvement.

Charter Number: 13044

A review of community contacts indicated that the following are identified needs in the community:

- Affordable housing education and lending are needed even though housing costs are generally lower in the Tampa-St. Petersburg-Clearwater MSA. Assistance for meeting down payment and closing costs is also a large need;
- Home improvement lending is needed to help rehabilitate houses;
- Small business lending, specifically micro-loans, and technical assistance is a primary need in the MSA. This is particularly true in the Tampa-St. Petersburg-Clearwater MSA because of the service oriented nature of the economy and the large number of small businesses;
- Grassroots economic development projects in lower-income areas are a defined need;
 and
- Community education to increase the understanding of banking services and products as well as the credit granting process.

Other opportunities for financial institutions include:

- Participation in a local consortium to provide affordable housing loans; and
- Participation in economic development initiatives, particularly in the more distressed areas of the MSA.

State of Florida Miami MSA

Charter Number: 13044

| Demographic Characteristics | # | Low % | Moderate % of # | Middle % of # | Upper % of # | NA % of # |
|--|--------------------------------|-------|--------------------|------------------|-----------------|--------------|
| Geographies (Census Tracts/BNAs) | 267 | 14 | 21 | 36 | 28 | 1 |
| Population by Geography | 1,937,094 | 9 | 19 | 40 | 32 | Nil |
| Owner-Occupied Housing by Geography | 376,006 | 3 | 13 | 41 | 43 | 0 |
| Businesses by Geography | 200,697 | 9 | 17 | 32 | 42 | 0 |
| Farms by Geography | 2,196 | 4 | 12 | 36 | 48 | 0 |
| Family Distribution by Income Level | 485,213 | 23 | 17 | 19 | 41 | 0 |
| Distribution of Low- and Moderate- Income Families throughout AA Geographies | 192,734 | 15 | 28 | 40 | 17 | 0 |
| Median Family Income (MFI) = \$31 HUD 2001 Adjusted Median Family Households Below the Poverty Leve Median Housing Value = \$100,570 Unemployment Rate = 3.87% | Income = \$48,200 I = 17.6% | | | | | |

Source: 1990 U.S. Census and 2001 Updated HUD MFI

The Bank of America, N.A. AA consists of the entire Miami MSA, which consists of Dade County. As of June of 2001, Bank of America, N.A. deposits in the MSA comprised 3% of the total deposits of the bank.

Competition is strong with over 60 direct competitors operating over 400 branches in the MSA. Bank of America, N.A. operates 30 branches in the MSA and has 16% or the largest deposit market share as of June 30, 2001. Major competitors include the former First Union National Bank; Citibank, F.S.B.; Ocean Bank; Union Planters Bank, N.A.; and Washington Mutual Bank, F.A.

The Miami MSA remains relatively strong, although events in late 2001 have significantly hurt tourism, which is one of the dominant industries in the MSA. Unemployment, which had been steadily tracking down from over 8% in 1994 to 5% in 2000, rose during 2001 to over 6%. The leading industries are service, hospitals, grocery, and hotels/motels. Job growth continued in these areas through 2001, although at a slower rate than

previous years. Manufacturing is the only industry segment that has shown a decline in number of jobs, although the decline was small.

Charter Number: 13044

Housing prices have been rising faster than national averages. In terms of raw number of houses, the housing supply in Miami is generally satisfactory. However, the percentage of a median priced home that a median income family can afford in Miami is significantly lower than the national average. This is caused by high unemployment and relatively low per capita income coupled with a recent rapid rise in housing prices.

A review of community contacts indicated that the following are identified needs in the community:

- Affordable housing education and lending are needed given the high cost of housing in Miami. Assistance for meeting down payment and closing costs is also a large need;
- Home improvement lending is needed to help rehabilitate houses;
- Small business lending, specifically micro-loans, and technical assistance is a primary need in the MSA. This is particularly true in the Miami MSA because of the service oriented nature of the economy and the large number of small businesses;
- Grassroots economic development projects in lower-income areas are a defined need;
 and
- Community education to increase the understanding of banking services and products as well as the credit granting process.

Other opportunities for financial institutions include:

- Participation in a local consortium to provide affordable housing loans; and
- Participation in economic development initiatives, particularly in the more distressed areas of the MSA.

State of Texas Dallas MSA

Charter Number: 13044

| DEMOGRAPHIC INFORMATION FO | R FULL-SCOPE AREA: | DALLAS I | VISA | | | |
|--|--------------------|------------|--------------------|------------------|-----------------|--------------|
| Demographic Characteristics | # | Low % of # | Moderate % of # | Middle % of # | Upper % of # | NA % of # |
| Geographies (Census Tracts/BNAs) | 580 | 11 | 27 | 33 | 28 | 1 |
| Population by Geography | 2,676,248 | 8 | 25 | 38 | 29 | Nil |
| Owner-Occupied Housing by Geography | 561,477 | 4 | 21 | 39 | 36 | 0 |
| Businesses by Geography | 255,931 | 4 | 24 | 32 | 38 | 2 |
| Farms by Geography | 4,507 | 3 | 23 | 40 | 34 | Nil |
| Family Distribution by Income Level | 691,122 | 21 | 18 | 22 | 39 | 0 |
| Distribution of Low- and Moderate- Income Families throughout AA Geographies | 265,566 | 14 | 36 | 37 | 13 | 0 |
| Median Family Income (MFI) = \$300000000000000000000000000000000000 | Income = $$66,500$ | | | | | |

Source: 1990 U.S. Census and 2001 Updated HUD MFI

The Bank of America, N.A. AA consists of the entire Dallas MSA, which is comprised of Collin, Dallas, Denton, Ellis, Henderson, Hunt, Kaufman, and Rockwell Counties. As of June of 2001, Bank of America, N.A. deposits in the MSA comprised more than 3% of the total deposits of the bank.

Competition is strong with over 100 direct competitors operating nearly 800 branches in the MSA. Bank of America, N.A. operates 140 branches in the MSA and has 23% or the largest market share as of June 30, 2001. Major competitors include Chase Manhattan Bank; Bank One, N.A.; Washington Mutual Bank, F.A.; and Wells Fargo Bank Texas, N.A.

The Dallas MSA is urban in nature and has maintained a moderate growth level. Unemployment, which remained in the 3% range over the late 1990's, rose to 4.5% during 2001. The leading industries continue to be electronic and telecommunications. Job growth continues in these areas, although at a slower rate than previous years. Manufacturing has shown a decline in number of jobs.

Housing prices have rebounded from their decline during the late 1980's but still remain below national averages. Even so, much of the housing stock in the low- and moderateincome geographies is older and in need of maintenance.

Charter Number: 13044

A review of community contacts indicated that the following are identified needs in the community:

- Affordable housing education and lending are needed. Assistance for meeting down payment and closing costs is also a large need;
- · Home improvement lending is needed to help rehabilitate older houses;
- Small business lending and technical assistance is a need in the MSA; and
- Larger economic development projects in the lower-income areas are a defined need, with focus on job skills and public understanding of banking services and products as well as the credit granting process.

Other opportunities for financial institutions include:

- Participation in a local consortium to provide affordable housing loans; and
- Participation in economic development initiatives, particularly in the more distressed areas of the MSA.

State of Texas Houston MSA

Charter Number: 13044

| Demographic Characteristics | # | Low % | Moderate | Middle | Upper | NA % |
|--|--------------------|-------|----------|--------|--------|------|
| | | of # | % of # | % of # | % of # | of # |
| Geographies (Census Tracts/BNAs) | 697 | 11 | 29 | 32 | 26 | 2 |
| Population by Geography | 3,322,025 | 8 | 27 | 34 | 31 | 0 |
| Owner-Occupied Housing by Geography | 657,415 | 5 | 22 | 34 | 39 | 0 |
| Businesses by Geography | 283,991 | 5 | 24 | 31 | 40 | Nil |
| Farms by Geography | 4,555 | 3 | 20 | 39 | 38 | Nil |
| Family Distribution by Income Level | 843,888 | 23 | 17 | 20 | 40 | 0 |
| Distribution of Low- and Moderate- Income Families throughout AA Geographies | 330,353 | 14 | 40 | 32 | 14 | 0 |
| Median Family Income (MFI) = \$3 HUD 2001 Adjusted Median Family Households Below the Poverty Leve Median Housing Value = \$74,444 Unemployment Rate = 3.52% | Income = $$59,600$ | | | | | |

Source: 1990 U.S. Census and 2001 Updated HUD MFI

The Bank of America, N.A. AA consists of the entire Houston MSA, which is comprised of Chambers, Fort Bend, Harris, Liberty, Montgomery, and Waller Counties. As of June of 2001, Bank of America, N.A. deposits in the MSA comprised 2% of the total deposits of the bank.

Competition is strong with approximately 100 direct competitors operating nearly 900 branches in the MSA. Bank of America, N.A. operates 96 branches in the MSA and has 10% or the second largest deposit market share as of June 30, 2001. Major competitors include Bank One, N.A.; Washington Mutual Bank, F.A.; Wells Fargo Bank Texas, N.A.; and Chase Manhattan Bank, N.A. which is the dominant bank in this market.

The Houston MSA continues to maintain solid growth and the diversified nature of its economy has largely shielded it from the effects of the recession. Unemployment has maintained at 4%. The leading industries are engineering/architectural, construction, oil/gas, and air transportation. Job growth continues in these areas, although at a slower

rate than previous years. Manufacturing is the only industry segment that has shown a decline in number of jobs, although the decline was small.

Charter Number: 13044

Housing prices have rebounded from their decline during the late 1980's but still remain below national averages. The housing supply in the Houston MSA is generally considered more diverse, newer, and more affordable than many large metropolitan areas.

A review of community contacts indicated that the following are identified needs in the community:

- Affordable housing education and lending are needed even though housing costs are generally lower in the Houston MSA. Assistance for meeting down payment and closing costs is also a large need;
- Home improvement lending is needed to help rehabilitate houses as approximately 15% of the Houston MSA's housing units have moderate or severe physical deficiencies;
- Small business lending and technical assistance is a primary need in the MSA;
- Grassroots economic development projects in the lower-income areas are a defined need; and
- Community services including increasing the understanding of banking services and products as well as the credit granting process.

Beyond continuing to provide traditional loan products to this community, financial institutions can aid in meeting community development needs by:

- Participation in a local consortium to provide affordable housing loans; and
- Participation in economic development initiatives, particularly in the more distressed areas of the MSA.

Appendix C: Component Test/Composite Ratings Chart

Charter Number: 13044

This table identifies the points used for each component test rating and how they relate to the resulting composite rating. This process, as outlined in the *Comptroller's Handbook - CRA Examination Procedures*, is applied when a bank has branches in two or more states and multistate MSAs.

| Component Test | | | |
|---|--------------|--|------------------------------------|
| Ratings | Lending | Investment | Service |
| Outstanding | 12 points | 6 points | 6 points |
| High Satisfactory | 9 points | 4 points | 4 points |
| Low Satisfactory | 6 points | 3 points | 3 points |
| Needs to Improve | 3 points | 1 point | 1 point |
| Substantial Noncompliance | 0 points | 0 points | 0 points |
| Composite I | Patina | The composite rati the sum of the num the component tes Lending, Investment Tests. | nerical values of tratings for the |
| Outstanding Recor Community Cre | d of Meeting | 20 or mo | re points |
| Satisfactory Recor Community Cre | _ | 11-19 | points |
| Needs to Improve Red Community Cre | • | 5-10 | ooints |
| Substantial Noncompl Meeting Community | | 0-4 p | oints |

Appendix D: Tables of Performance Data

Charter Number: 13044

A separate set of tables is provided for each state and multistate MSA. The tables cover the entire CRA evaluation period.

| Multistate Metropolitan Areas | A-29 - 41 |
|-------------------------------|-------------|
| • Arizona | A-42 - 54 |
| Arkansas | A-55 - 67 |
| California | A-68 - 93 |
| • Florida | A-94 - 106 |
| • Georgia | A-107 - 119 |
| • Idaho | A-120 - 132 |
| • Illinois | |
| • lowa | |
| • Kansas | |
| Maryland | A-172 - 184 |
| • Missouri | A-185 - 197 |
| • Nevada | A-198 - 210 |
| • New Mexico | A-211 - 223 |
| • New York | A-224 - 236 |
| North Carolina | A-237 - 249 |
| Oklahoma | A-250 - 262 |
| • Oregon | A-263 - 275 |
| South Carolina | A-276 - 288 |
| Tennessee | A-289 - 301 |
| Texas | A-302 - 327 |
| • Utah | A-328 - 340 |
| Virginia | A-341 - 353 |
| Washington | A-354 - 366 |

References to the "bank" include activities of any subsidiaries and affiliates that the bank provided for consideration (refer to Appendix A: Scope of Examination). The discussion below provides important information the reader should consider prior to reviewing the tables.

For purposes of reviewing the Lending Test tables, the following are applicable:

Purchased loans are treated as originations;

 Market rank is based on the number of loans made by the bank as compared to all other lenders in the MSA or AA;

Charter Number: 13044

- Market share is the number of loans originated by the bank as a percentage of the aggregate number of reportable loans originated by all lenders in the MSA or AA;
- Residential loan totals exclude multi-family loans; and
- Comparisons of lending volume within each AA to lending volume throughout the rating area are made on the basis of the *number* of loans originated.

The following is a listing and brief description of the tables included in each set. Although this evaluation considers multi-family lending, tables for this loan product are not included due to low volumes of activity:

- **Table 1. Lending Volume** Presents the number and dollar amount of reportable loans originated by the bank over the evaluation period by MSA or AA.
- Table 2. Geographic Distribution of HMDA Home Purchase Loan Originations Compares the percentage distribution of the number of loans originated by the bank in low-, moderate-, middle- and upper-income geographies to the percentage distribution of owner-occupied housing units throughout those geographies. The table also presents market rank and market share information based on the most recent aggregate market data available.
- Table 3. Geographic Distribution of HMDA Home Improvement Loan Originations See Table 2.
- Table 4. Geographic Distribution of HMDA Refinance Loan Originations See Table 2.
- Table 5. Geographic Distribution of Small Business Loan Originations The percentage distribution of the number of small loans (<\$1 million) to businesses originated by the bank in low-, moderate-, middle- and upper-income geographies compared to the percentage distribution of businesses (regardless of revenue size) throughout those geographies. The table also presents market rank and market share information based on the most recent aggregate market data available.
- Table 6. Geographic Distribution of Small Farm Loan Originations The percentage distribution of the number of small loans (<\$500,000) to farms originated by the bank in low-, moderate-, middle- and upper-income geographies compared to the percentage distribution of farms (regardless of revenue size) throughout those geographies. The table also presents market rank and market share information based on the most recent aggregate market data available.

Table 7. Borrower Distribution of HMDA Home Purchase Loan Originations Compares the percentage distribution of the number of loans originated by
the bank to low-, moderate-, middle- and upper-income borrowers to the
percentage distribution of families by income level in each MSA or AA. The
table also presents market rank and market share information based on the
most recent aggregate market data available.

- **Table 8. Borrower Distribution of HMDA Home Improvement Loan Originations** See Table 8.
- **Table 9. Borrower Distribution of HMDA Refinance Loan Originations** See Table 8.
- Table 10. Borrower Distribution of Small Business Loan Originations Compares the percentage distribution of the number of small loans (<\$1 million) originated by the bank to businesses with revenues of \$1 million or less to the percentage distribution of businesses with revenues of \$1 million or less. The table also presents the percentage distribution of the number of loans originated by the bank by loan size, regardless of the revenue size of the business. Market share information is presented based on the most recent aggregate market data available.
- Table 11. Borrower Distribution of Small Farm Loan Originations Compares the percentage distribution of the number of small loans (<\$500 thousand) originated by the bank to farms with revenues of \$1 million or less to the percentage distribution of farms with revenues of \$1 million or less. The table also presents the percentage distribution of the number of loans originated by the bank by loan size, regardless of the revenue size of the farm. Market share information is presented based on the most recent aggregate market data available.
- **Table 12. Qualified Investments** Presents the number and dollar amount of qualified investments made by the bank in each MSA or AA during the current CRA review period as well as the totals outstanding at the end of the period.
- **Table 13. Distribution of Branch and ATM Delivery System** Compares the percentage distribution of the number of the bank's retail branches and ATMs in low-, moderate-, middle- and upper-income geographies to the percentage of the population within each geography.

Table 1. Lending Volume

| LENDING VOLUME | | MU | JLTISTATE MET | ROPOLITAN | I AREA | | Evaluation | Period: JA | NUARY 1, 200 | O TO DECEN | IBER 31, 2001 | ļ |
|--|--------------------------|--------|---------------|-----------|------------------------|----|--------------------|------------|------------------------|------------|---------------|--------------------------|
| MSA/Assessment Area: | % of Rated Area Loans | Home | e Mortgage | | ıll Loans ısinesses | | ıll Loans Farms | | / Development ans** | Total Rep | orted Loans | % of Rated Area |
| , | (#) in MSA/AA* | # | \$ (000's) | # | \$ (000's) | # | \$ (000's) | # | \$ (000's) | # | \$ (000's) | Deposits in MSA/AA*** |
| Full-Scope Review: | | | | | | | | | | | | |
| Augusta-Aiken (GA-SC) | 100.00 | 1,766 | 156,526 | 330 | 30,947 | 3 | 277 | 2 | 402 | 2,101 | 188,152 | 100.00 |
| Charlotte-Gastonia-Rock Hill (NC-SC) | 100.00 | 15,314 | 2,036,519 | 1,498 | 196,319 | 20 | 1,740 | 15 | 227,189 | 16,847 | 2,461,767 | 100.00 |
| Johnson City-Kingsport-Bristol (TN-VA) | 100.00 | 1,162 | 96,596 | 117 | 17,508 | 16 | 399 | 1 | 3,232 | 1,296 | 117,735 | 100.00 |
| Kansas City (MO-KS) | 100.00 | 11,155 | 1,205,381 | 1,380 | 172,267 | 77 | 7,740 | 8 | 20,169 | 12,620 | 1,405,557 | 100.00 |
| Las Vegas (NV-AZ) | 100.00 | 7,940 | 1,164,423 | 1,103 | 118,160 | 8 | 1,782 | 7 | 16,724 | 9,058 | 1,301,089 | 100.00 |
| Portland-Vancouver (OR-WA) | 100.00 | 11,602 | 1,248,775 | 2,587 | 152,090 | 63 | 12,216 | 10 | 23,045 | 14,262 | 1,436,126 | 100.00 |
| St Louis (MO-IL) | 100.00 | 13,575 | 1,539,378 | 1,989 | 284,799 | 13 | 836 | 18 | 37,426 | 15,595 | 1,862,439 | 100.00 |
| Washington (DC-MD-VA-WV) | 100.00 | 15,228 | 2,511,133 | 4,077 | 406,871 | 12 | 954 | 17 | 77,352 | 19,334 | 2,996,310 | 100.00 |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |

^(*) Rated area refers to either the state or multistate MSA rating area.

^(**) The evaluation period for Community Development Loans is January 1, 2000 to December 31, 2001

^(***) Deposit data as of June 30,2001. Rated area refers to either the state or multistate MSA rating area.

Table 2. Geographic Distribution of Home Purchase Loans

| Geographic Distrit | oution: HC | ME PURC | HASE | MULTI | STATE METF | ROPOLITAN A | REA | Evaluation P | eriod: JANU | ARY 1, 2000 | TO DECEN | ИBER 31, | 2001 | | |
|--|------------------|------------------|---------------------------|---------------------------|---------------------------|--------------------------------|---------------------------|--------------------|---------------------------|------------------|----------|------------|-----------|-----------|------|
| | Total Purchas | Home se Loans | | Low-Income Geographies | | Moderate-Income Geographies | | -Income raphies | Upper-l Geogr | Income aphies | Mai | rket Share | (%) by Ge | ography * | * * |
| MSA/Assessment Area: | # | % of Total* | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | Overall | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | | | | | | | | | | | | | |
| Augusta-Aiken (GA-SC) | 753 | 100.00 | 4.21 | 1.46 | 14.90 | 6.11 | 50.30 | 43.69 | 30.58 | 48.74 | 4.11 | 4.58 | 3.70 | 3.91 | 4.36 |
| Charlotte-Gastonia-Rock Hill (NC-SC) | 8,557 | 100.00 | 0.84 | 3.03 | 13.79 | 8.93 | 60.53 | 48.26 | 24.84 | 39.78 | 8.30 | 29.58 | 10.20 | 7.39 | 8.55 |
| Johnson City-Kingsport-Bristol (TN-VA) | 381 | 100.00 | 0.00 | 0.00 | 19.84 | 10.76 | 58.21 | 57.48 | 21.95 | 31.76 | 2.47 | 0.00 | 1.76 | 2.46 | 2.86 |
| Kansas City (MO-KS) | 4,608 | 100.00 | 2.75 | 0.91 | 16.45 | 9.87 | 52.90 | 50.09 | 27.90 | 39.13 | 5.13 | 5.70 | 5.60 | 5.11 | 5.04 |
| Las Vegas (NV-AZ) | 3,659 | 100.00 | 1.53 | 0.55 | 13.45 | 6.50 | 48.03 | 34.85 | 36.98 | 57.99 | 2.35 | 4.10 | 3.64 | 2.27 | 2.25 |
| Portland-Vancouver (OR-WA) | 2,952 | 100.00 | 0.67 | 0.81 | 13.74 | 11.38 | 63.48 | 54.98 | 22.11 | 32.83 | 1.99 | 2.52 | 1.96 | 1.71 | 2.67 |
| St Louis (MO-IL) | 4,146 | 100.00 | 3.32 | 1.81 | 13.26 | 9.50 | 54.40 | 43.08 | 29.01 | 45.61 | 2.79 | 3.24 | 2.75 | 2.44 | 3.28 |
| Washington (DC-MD-VA-WV) | 24,703 | 100.00 | 1.24 | 1.88 | 16.13 | 15.90 | 50.56 | 49.63 | 32.06 | 32.58 | 7.24 | 11.33 | 7.59 | 6.70 | 7.85 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |

^(*) Home purchase loans originated and purchased in the MSA/AA as a percentage of all home purchase loans originated and purchased in the rated area.

^(**) Percentage of Owner Occupied Units is the number of owner occupied housing units in a particular geography divided by the number of owner occupied housing units in the area based on 1990 Census information.

^(***) Based on 2001 Peer Mortgage Data: US & PR.

Table 3. Geographic Distribution of Home Improvement Loans

| Geographic Distribu | ution: HO | IME IMPRO\ | /EMENT | MULT | ISTATE MET | ROPOLITAN / | AREA | Evaluation | Period: JAN | UARY 1, 200 | O TO DECE | MBER 31 | 1, 2001 | | |
|--|-----------|-----------------------|---------------------------|-----------------|--------------------------------|-----------------|------------------------------|-----------------|-----------------------------|-----------------|-----------------------------------|---------|---------|-------|-------|
| | | al Home ment Loans | Low-Income Geographies | | Moderate-Income Geographies | | Middle-Income Geographies | | Upper-Income Geographies | | Market Share (%) by Geography *** | | | | |
| MSA/Assessment Area: | # | % of Total* | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | Overall | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | | | | | | | | | | | | | |
| Augusta-Aiken (GA-SC) | 135 | 100.00 | 4.21 | 4.44 | 14.90 | 8.15 | 50.30 | 48.89 | 30.58 | 38.52 | 8.24 | 5.71 | 1.32 | 8.68 | 10.83 |
| Charlotte-Gastonia-Rock Hill (NC-SC) | 732 | 100.00 | 0.84 | 0.82 | 13.79 | 11.20 | 60.53 | 53.69 | 24.84 | 34.29 | 16.48 | 18.52 | 11.90 | 14.16 | 23.55 |
| Johnson City-Kingsport-Bristol (TN-VA) | 121 | 100.00 | 0.00 | 0.00 | 19.84 | 14.05 | 58.21 | 60.33 | 21.95 | 25.62 | 5.57 | 0.00 | 3.96 | 5.13 | 9.59 |
| Kansas City (MO-KS) | 748 | 100.00 | 2.75 | 0.94 | 16.45 | 10.83 | 52.90 | 47.99 | 27.90 | 40.24 | 11.00 | 2.59 | 8.68 | 9.56 | 15.09 |
| Las Vegas (NV-AZ) | 822 | 100.00 | 1.53 | 1.34 | 13.45 | 6.08 | 48.03 | 29.56 | 36.98 | 63.02 | 14.59 | 11.11 | 17.12 | 14.67 | 14.37 |
| Portland-Vancouver (OR-WA) | 3,001 | 100.00 | 0.67 | 1.10 | 13.74 | 13.40 | 63.48 | 58.21 | 22.11 | 27.29 | 24.50 | 32.08 | 23.61 | 22.92 | 29.20 |
| St Louis (MO-IL) | 967 | 100.00 | 3.32 | 2.48 | 13.26 | 8.38 | 54.40 | 39.71 | 29.01 | 49.43 | 9.19 | 7.35 | 5.75 | 6.30 | 15.85 |
| Washington (DC-MD-VA-WV) | 1,815 | 100.00 | 1.24 | 1.38 | 16.13 | 14.44 | 50.56 | 47.33 | 32.06 | 36.86 | 3.10 | 3.33 | 3.51 | 2.98 | 3.10 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |

^(*) Home improvement loans originated and purchased in the MSA/AA as a percentage of all home improvement loans originated and purchased in the rated area.

^(**) Percentage of Owner Occupied Units is the number of owner occupied housing units in a particular geography divided by the number of owner occupied housing units in the area based on 1990 Census information.

^(***) Based on 2001 Peer Mortgage Data: US & PR.

Table 4. Geographic Distribution of Home Mortgage Refinance Loans

| Geographic Distribution | | | | | ULTISTATE N | | | Evaluat | ion Period: 、 | nation Period: JANUARY 1, 2000 TO DECEMBER 31, 2001 | | | | | |
|--|----------|--------------------------|---------------------------|-----------------|---------------------------|-----------------|---------------------------|--------------------|---------------------------|---|---------|------------|------------|------------|----------------|
| MSA/Assessment Area: | Mortgage | Home Refinance ans | Low-Ir Geogra | | Moderate Geogra | | | -Income raphies | Upper-l Geogra | | Ма | rket Share | (%) by Geo | ography ** | 6 * |
| WIDAJASSESSIIIEIIL ATEA. | # | % of Total* | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | Overall | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | | | | | | | | | | | | | |
| Augusta-Aiken (GA-SC) | 878 | 100.00 | 4.21 | 1.82 | 14.90 | 9.00 | 50.30 | 47.61 | 30.58 | 41.57 | 5.70 | 4.55 | 4.39 | 5.91 | 5.84 |
| Charlotte-Gastonia-Rock Hill (NC-SC) | 6,020 | 100.00 | 0.84 | 0.83 | 13.79 | 8.19 | 60.53 | 49.30 | 24.84 | 41.68 | 8.00 | 10.57 | 6.50 | 7.12 | 9.56 |
| Johnson City-Kingsport-Bristol (TN- VA) | 658 | 100.00 | 0.00 | 0.00 | 19.84 | 15.50 | 58.21 | 58.66 | 21.95 | 25.84 | 4.21 | 0.00 | 4.41 | 4.03 | 4.54 |
| Kansas City (MO-KS) | 5,794 | 100.00 | 2.75 | 0.74 | 16.45 | 9.65 | 52.90 | 50.48 | 27.90 | 39.11 | 5.51 | 4.23 | 6.18 | 5.59 | 5.32 |
| Las Vegas (NV-AZ) | 3,450 | 100.00 | 1.53 | 0.55 | 13.45 | 5.86 | 48.03 | 31.19 | 36.98 | 62.38 | 4.24 | 4.33 | 4.04 | 4.00 | 4.39 |
| Portland-Vancouver (OR-WA) | 5,647 | 100.00 | 0.67 | 0.55 | 13.74 | 11.21 | 63.48 | 59.87 | 22.11 | 28.37 | 5.16 | 3.08 | 4.80 | 5.04 | 5.66 |
| St Louis (MO-IL) | 8,457 | 100.00 | 3.32 | 1.87 | 13.26 | 8.80 | 54.40 | 46.29 | 29.01 | 43.04 | 5.04 | 6.20 | 5.05 | 4.75 | 5.35 |
| Washington (DC-MD-VA-WV) | 11,997 | 100.00 | 1.24 | 1.33 | 16.13 | 12.89 | 50.56 | 45.14 | 32.06 | 40.63 | 4.04 | 5.83 | 4.03 | 3.94 | 4.10 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |

^(*) Home mortgage refinance loans originated and purchased in the MSA/AA as a percentage of all home mortgage refinance loans originated and purchased in the rated area.

^(**) Percentage of Owner Occupied Units is the number of owner occupied housing units in a particular geography divided by the number of owner occupied housing units in the area based on 1990 Census information.

^(***) Based on 2001 Peer Mortgage Data: US & PR.

Table 5. Geographic Distribution of Small Loans to Businesses

| Geographic Distribution | SMALL | LOANS TO | BUSINESSES | N | ULTISTATE M | ETROPOLIT | AN AREA | Evalua | tion Period: J | ANUARY 1, | 2000 TO [| DECEMBE | R 31, 20 | 01 | |
|--|-------|------------------------|--------------------------|-----------------|--------------------------|-----------------|--------------------------|-----------------|--------------------------|-----------------|-----------|------------|-----------|------------|----------------|
| | | mall Loans sinesses | Low-Inc Geograp | | Moderate- Geogra | | Middle-l Geogra | | Upper-In Geograp | | Mai | rket Share | (%) by Ge | ography ** | * * |
| MSA/Assessment Area: | # | % of Total* | % of Businesses ** | % BANK Loans | Overall | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | | | | | | | | | | | | | |
| Augusta-Aiken (GA-SC) | 330 | 100.00 | 6.65 | 8.48 | 18.50 | 18.18 | 39.86 | 34.55 | 34.98 | 38.79 | 1.24 | 1.80 | 1.86 | 1.05 | 1.27 |
| Charlotte-Gastonia-Rock Hill (NC-SC) | 1,498 | 100.00 | 5.71 | 8.88 | 17.56 | 14.63 | 49.96 | 46.63 | 26.58 | 29.86 | 1.42 | 2.59 | 1.49 | 1.38 | 1.49 |
| Johnson City-Kingsport-Bristol (TN-VA) | 117 | 100.00 | 2.46 | 0.00 | 18.40 | 23.08 | 51.43 | 51.28 | 27.70 | 25.64 | 0.56 | 0.00 | 0.61 | 0.60 | 0.57 |
| Kansas City (MO-KS) | 1,380 | 100.00 | 4.02 | 4.86 | 14.43 | 19.81 | 45.28 | 41.26 | 34.07 | 34.08 | 1.29 | 1.79 | 1.59 | 1.16 | 1.31 |
| Las Vegas (NV-AZ) | 1,103 | 100.00 | 3.17 | 1.54 | 16.21 | 12.52 | 38.37 | 45.37 | 42.20 | 40.56 | 0.81 | 0.87 | 1.15 | 0.93 | 0.67 |
| Portland-Vancouver (OR-WA) | 2,587 | 100.00 | 1.38 | 1.28 | 18.55 | 21.80 | 80.98 | 57.56 | 7.36 | 19.37 | 1.69 | 0.44 | 2.63 | 1.69 | 1.55 |
| St Louis (MO-IL) | 1,989 | 100.00 | 4.29 | 4.78 | 11.98 | 8.86 | 51.54 | 42.55 | 32.00 | 43.81 | 1.51 | 2.10 | 1.27 | 1.19 | 2.10 |
| Washington (DC-MD-VA-WV) | 4,077 | 100.00 | 3.17 | 3.23 | 18.02 | 18.04 | 46.42 | 48.04 | 31.19 | 30.68 | 1.32 | 1.83 | 1.40 | 1.36 | 1.32 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |

^(*) Small loans to businesses originated and purchased in the MSA/AA as a percentage of all small loans to businesses originated and purchased in the rated area.

^(**) Source of Data-Dunn and Bradstreet (2002).

^(***) Based on 2001 Peer Small Business Data US&PR.

Table 6. Geographic Distribution of Small Loans to Farms

| Geographic Distribut | | | | | TISTATE MET | ROPOLITAN | AREA | Evaluation | Period: JAN | UARY 1, 20 | OO TO DEC | EMBER 3 | 1, 2001 | | |
|--|----|---------------------|--------------------|-----------------|----------------------|-----------------|--------------------|-----------------|---------------------|-----------------|-----------|------------|-----------|------------|--------------|
| MSA/Assessment Area: | | mall Loans Farms | Low-Inc Geograp | | Moderate- Geograp | | Middle-l Geogra | | Upper-In Geograp | | Mai | rket Share | (%) by Ge | ography ** | * |
| WOAJASSESSIIIEIIL AIEG. | # | % of Total* | % of Farms** | % BANK Loans | % of Farms** | % BANK Loans | % of Farms** | % BANK Loans | % of Farms** | % BANK Loans | Overall | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | | | | | | | | | | | | | |
| Augusta-Aiken (GA-SC) | 3 | 100.00 | 1.51 | 0.00 | 18.28 | 66.67 | 50.45 | 33.33 | 29.76 | 0.00 | 2.88 | 0.00 | 5.71 | 1.75 | 0.00 |
| Charlotte-Gastonia-Rock Hill (NC-SC) | 20 | 100.00 | 1.12 | 0.00 | 9.67 | 20.00 | 68.56 | 60.00 | 20.60 | 20.00 | 3.78 | 0.00 | 0.00 | 3.73 | 15.38 |
| Johnson City-Kingsport-Bristol (TN-VA) | 16 | 100.00 | 0.00 | 0.00 | 17.58 | 50.00 | 67.64 | 50.00 | 14.78 | 0.00 | 1.97 | 0.00 | 8.00 | 0.40 | 0.00 |
| Kansas City (MO-KS) | 77 | 100.00 | 0.92 | 1.30 | 18.51 | 54.55 | 56.54 | 29.87 | 23.85 | 14.29 | 5.46 | 0.00 | 6.72 | 4.12 | 5.76 |
| Las Vegas (NV-AZ) | 8 | 100.00 | 1.68 | 0.00 | 10.87 | 75.00 | 40.55 | 12.50 | 46.54 | 12.50 | 9.09 | 0.00 | 50.00 | 0.00 | 0.00 |
| Portland-Vancouver (OR-WA) | 63 | 100.00 | 0.00 | 0.00 | 3.81 | 14.29 | 87.80 | 77.78 | 8.39 | 7.94 | 9.63 | 0.00 | 5.88 | 11.28 | 6.45 |
| St Louis (MO-IL) | 13 | 100.00 | 0.53 | 0.00 | 8.60 | 0.00 | 72.23 | 53.85 | 18.59 | 46.15 | 1.20 | 0.00 | 0.00 | 0.90 | 6.67 |
| Washington (DC-MD-VA-WV) | 12 | 100.00 | 0.66 | 0.00 | 17.84 | 9.09 | 56.81 | 81.82 | 24.59 | 9.09 | 2.29 | 0.00 | 0.00 | 3.96 | 0.00 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | · | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |

^(*) Small loans to farms originated and purchased in the MSA/AA as a percentage of all small loans to farms originated and purchased in the rated area.

^(**) Source of Data-Dunn and Bradstreet (2002).

^(***) Based on 2001 Peer Small Farm Data US&PR.

Table 7. Borrower Distribution of Home Purchase Loans

| Borrower Distrib | TATE METROPOLITAN AREA Evaluation P | | | eriod: JANUARY 1, 2000 TO DECEMBER 31, 2001 | | | | | | | | | | | |
|--|-------------------------------------|----------------|-------------------------|---|------------------------------|--------------------|----------------------------|--------------------|---------------------------|--------------------|---|-------|-------|------|------|
| MSA/Assessment Area: | Total Home Purchase Loans | | Low-Income Borrowers | | Moderate-Income Borrowers | | Middle-Income Borrowers | | Upper-Income Borrowers | | Market Share (%) by Borrower Income**** | | | | |
| | # | % of Total* | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | Overall | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | | | | | | | | | | | | | |
| Augusta-Aiken (GA-SC) | 753 | 100.00 | 21.81 | 6.53 | 16.82 | 24.96 | 21.44 | 20.32 | 39.92 | 48.19 | 4.98 | 3.53 | 5.17 | 4.10 | 5.77 |
| Charlotte-Gastonia-Rock Hill (NC-SC) | 8,557 | 100.00 | 18.71 | 11.82 | 18.23 | 29.70 | 24.57 | 20.41 | 38.49 | 38.07 | 9.10 | 11.58 | 10.36 | 6.63 | 9.20 |
| Johnson City-Kingsport-Bristol (TN-VA) | 381 | 100.00 | 21.36 | 7.43 | 17.98 | 15.43 | 20.45 | 22.57 | 40.21 | 54.57 | 2.58 | 1.87 | 1.55 | 2.21 | 3.57 |
| Kansas City (MO-KS) | 4,608 | 100.00 | 18.33 | 15.82 | 18.17 | 36.55 | 25.10 | 18.53 | 38.39 | 29.09 | 5.30 | 7.19 | 7.62 | 3.47 | 4.51 |
| Las Vegas (NV-AZ) | 3,659 | 100.00 | 18.50 | 5.41 | 18.97 | 30.31 | 23.35 | 18.55 | 39.18 | 45.72 | 2.65 | 2.25 | 3.89 | 1.60 | 2.86 |
| Portland-Vancouver (OR-WA) | 2,952 | 100.00 | 17.63 | 3.08 | 18.71 | 15.94 | 25.61 | 23.85 | 38.05 | 57.13 | 1.20 | 1.10 | 0.92 | 0.84 | 1.58 |
| St Louis (MO-IL) | 4,146 | 100.00 | 19.36 | 13.92 | 17.68 | 24.94 | 24.76 | 19.34 | 38.19 | 41.80 | 2.98 | 2.36 | 2.76 | 2.32 | 4.00 |
| Washington (DC-MD-VA-WV) | 24,703 | 100.00 | 17.36 | 18.38 | 18.66 | 41.57 | 25.05 | 15.90 | 38.94 | 24.15 | 7.17 | 9.64 | 10.98 | 3.80 | 5.64 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | - | | | | | | | | | | | | | |

^(*) Home purchase loans originated and purchased in the MSA/AA as a percentage of all home purchase loans originated and purchased in the rated area.

^(**) Percentage of Families is based on 1990 Census information.

^(***) As a percentage of loans with borrower income information available. No information was available for 19.50% of loans originated and purchased by the bank.

^(****) Based on 2001 Peer Mortgage Data: US & PR.

Table 8. Borrower Distribution of Home Improvement Loans

| Borrower Distribution: HOME IMPROVEMENT MULTISTATE METROPOLITAN AREA Evaluation Period: JANUARY 1, 2000 TO DECEMBER 31, 2001 | | | | | | | | | | | | | | | |
|--|---------------------------------|----------------|-------------------------|--------------------|------------------------------|--------------------|----------------------------|--------------------|---------------------------|--------------------|---|-------|-------|-------|-------|
| MSA/Assessment Area: | Total Home Improvement Loans | | Low-Income Borrowers | | Moderate-Income Borrowers | | Middle-Income Borrowers | | Upper-Income Borrowers | | Market Share (%) by Borrower Income**** | | | | |
| | # | % of Total* | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | Overall | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | | | | | | | | | | | | | |
| Augusta-Aiken (GA-SC) | 135 | 100.00 | 21.81 | 17.04 | 16.82 | 16.30 | 21.44 | 22.22 | 39.92 | 44.44 | 8.92 | 8.76 | 9.18 | 5.44 | 11.02 |
| Charlotte-Gastonia-Rock Hill (NC-SC) | 732 | 100.00 | 18.71 | 12.02 | 18.23 | 15.85 | 24.57 | 23.36 | 38.49 | 48.77 | 17.12 | 9.52 | 10.75 | 15.58 | 26.64 |
| Johnson City-Kingsport-Bristol (TN-VA) | 121 | 100.00 | 21.36 | 5.79 | 17.98 | 10.74 | 20.45 | 21.49 | 40.21 | 61.98 | 5.67 | 1.62 | 1.99 | 3.72 | 12.62 |
| Kansas City (MO-KS) | 748 | 100.00 | 18.33 | 10.43 | 18.17 | 15.37 | 25.10 | 25.80 | 38.39 | 48.40 | 11.56 | 6.48 | 6.46 | 10.30 | 18.60 |
| Las Vegas (NV-AZ) | 822 | 100.00 | 18.50 | 6.33 | 18.97 | 12.41 | 23.35 | 26.64 | 39.18 | 54.62 | 15.99 | 20.37 | 16.13 | 15.86 | 15.69 |
| Portland-Vancouver (OR-WA) | 3,001 | 100.00 | 17.63 | 5.10 | 18.71 | 15.84 | 25.61 | 27.52 | 38.05 | 51.53 | 25.38 | 24.24 | 22.72 | 22.74 | 28.24 |
| St Louis (MO-IL) | 967 | 100.00 | 19.36 | 10.14 | 17.68 | 15.53 | 24.76 | 24.95 | 38.19 | 49.38 | 9.59 | 5.00 | 6.74 | 8.29 | 14.73 |
| Washington (DC-MD-VA-WV) | 1,815 | 100.00 | 17.36 | 11.97 | 18.66 | 20.19 | 25.05 | 24.60 | 38.94 | 43.24 | 3.53 | 5.43 | 3.42 | 2.84 | 3.40 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| (*) | | | | | | | | | | | | | | | |

^(*) Home improvement loans originated and purchased in the MSA/AA as a percentage of all home improvement loans originated and purchased in the rated area.

^(**) Percentage of Families is based on 1990 Census information.

^(***) As a percentage of loans with borrower income information available. No information was available for 0.09% of loans originated and purchased by the bank.

^(****) Based on 2001 Peer Mortgage Data: US & PR.

Table 9. Borrower Distribution of Home Mortgage Refinance Loans

| Borrower Distribution: | | | REFINANCE | | ULTISTATE N | IETROPOLIT <i>i</i> | N AREA | Evaluat | ion Period: J | ANUARY 1, 2 | 2000 TO D | ECEMBER | R 31, 200 | 1 | |
|--|--------|------------------------------|--------------------|--------------------|------------------|---------------------|--------------------|--------------------|--------------------|--------------------|-----------|-----------|-----------|------------|-------|
| MSA/Assessment Area: | Mor | l Home tgage ice Loans | Low-li Borro | | Moderat Borro | e-Income owers | | e-Income owers | Upper- Borro | | Market | Share (%) | by Borrov | ver Income | ,**** |
| | # | % of Total* | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | Overall | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | | | | | | | | | | | | | |
| Augusta-Aiken (GA-SC) | 878 | 100.00 | 21.81 | 7.21 | 16.82 | 18.27 | 21.44 | 21.03 | 39.92 | 53.49 | 7.03 | 5.29 | 6.44 | 5.73 | 8.12 |
| Charlotte-Gastonia-Rock Hill (NC-SC) | 6,020 | 100.00 | 18.71 | 6.36 | 18.23 | 15.80 | 24.57 | 23.54 | 38.49 | 54.30 | 9.36 | 5.48 | 6.70 | 7.95 | 12.31 |
| Johnson City-Kingsport-Bristol (TN-VA) | 658 | 100.00 | 21.36 | 3.58 | 17.98 | 16.67 | 20.45 | 21.96 | 40.21 | 57.79 | 4.68 | 1.60 | 3.88 | 3.42 | 6.36 |
| Kansas City (MO-KS) | 5,794 | 100.00 | 18.33 | 9.17 | 18.17 | 20.03 | 25.10 | 27.18 | 38.39 | 43.63 | 6.02 | 5.51 | 5.62 | 5.63 | 6.62 |
| Las Vegas (NV-AZ) | 3,450 | 100.00 | 18.50 | 7.07 | 18.97 | 15.76 | 23.35 | 25.38 | 39.18 | 51.78 | 6.01 | 6.28 | 5.56 | 5.53 | 6.39 |
| Portland-Vancouver (OR-WA) | 5,647 | 100.00 | 17.63 | 5.13 | 18.71 | 15.29 | 25.61 | 25.60 | 38.05 | 53.98 | 5.27 | 6.65 | 4.98 | 4.71 | 5.57 |
| St Louis (MO-IL) | 8,457 | 100.00 | 19.36 | 10.72 | 17.68 | 20.12 | 24.76 | 25.94 | 38.19 | 43.21 | 5.48 | 5.12 | 5.04 | 5.12 | 6.04 |
| Washington (DC-MD-VA-WV) | 11,997 | 100.00 | 17.36 | 9.88 | 18.66 | 20.67 | 25.05 | 25.29 | 38.94 | 44.16 | 4.60 | 5.83 | 4.75 | 3.90 | 4.50 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |

^(*) Home mortgage refinance loans originated and purchased in the MSA/AA as a percentage of all home mortgage refinance loans originated and purchased in the rated area.

^(**) Percentage of Families is based on 1990 Census information.

^(***) As a percentage of loans with borrower income information available. No information was available for 13.46% of loans originated and purchased by the bank.

^(****) Based on 2001 Peer Mortgage Data: US & PR.

Table 10. Borrower Distribution of Small Loans to Businesses

| Borrower Distribution: SMA | LL LOANS TO BUS | INESSES I | MULTISTATE METI | ROPOLITAN AREA | Evaluation Per | iod: JANUARY 1, 2 | 2000 TO DECEMI | BER 31, 2001 | |
|--|-----------------------|----------------|----------------------|------------------------------|----------------------|--|----------------------------------|--------------|-------------------------------|
| MCA/Accessment Avec | Total Sma to Busir | | | th Revenues of on or less | | ans by Original Amoun ardless of Business Siz | | Market S | hare**** |
| MSA/Assessment Area: | # | % of Total* | % of Businesses** | % BANK Loans*** | \$100,000 or Less | > \$100,000 to \$250,000 | > \$250,000 to \$1,000,000 | All | Rev \$1 million or less |
| Full-Scope Review: | | | | | | | | | |
| Augusta-Aiken (GA-SC) | 330 | 100.00 | 74.31 | 64.85 | 77.27 | 12.42 | 10.30 | 1.24 | 1.51 |
| Charlotte-Gastonia-Rock Hill (NC-SC) | 1,498 | 100.00 | 76.69 | 52.74 | 71.76 | 12.55 | 15.69 | 1.42 | 1.34 |
| Johnson City-Kingsport-Bristol (TN-VA) | 117 | 100.00 | 76.82 | 52.99 | 70.94 | 10.26 | 18.80 | 0.56 | 0.51 |
| Kansas City (MO-KS) | 1,380 | 100.00 | 72.51 | 55.00 | 72.46 | 13.33 | 14.20 | 1.29 | 1.59 |
| Las Vegas (NV-AZ) | 1,103 | 100.00 | 54.36 | 59.93 | 78.97 | 7.71 | 13.33 | 0.81 | 1.04 |
| Portland-Vancouver (OR-WA) | 2,587 | 100.00 | 77.29 | 67.99 | 88.79 | 4.99 | 6.22 | 1.69 | 2.72 |
| St Louis (MO-IL) | 1,989 | 100.00 | 76.77 | 53.39 | 69.63 | 13.27 | 17.09 | 1.51 | 1.53 |
| Washington (DC-MD-VA-WV) | 4,077 | 100.00 | 70.59 | 53.91 | 79.05 | 10.15 | 10.79 | 1.32 | 1.41 |
| | | | | | | | | ı | |
| | | | | | | | | | |
| | | | | | | | | | |

^(*) Small loans to businesses originated and purchased in the MSA/AA as a percentage of all small loans to businesses originated and purchased in the rated area.

^(**) Businesses with revenues of \$1 million or less as a percentage of all businesses (Source D&B 2002).

^(***) Small loans to businesses with revenues of \$1 million or less as a percentage of all loans reported as small loans to businesses. No information was available for 15.82% of small loans to businesses originated/purchased by the bank. (****) Based on 2001 Peer Small Business Data US&PR.

Table 11. Borrower Distribution of Small Loans to Farms

| Borrower Distribution: SMALI | LOANS TO FARMS | S MULTIS | TATE METROPO | LITAN AREA | Evaluation Per | iod: JANUARY 1, 2 | 2000 TO DECEMBER | 31, 2001 | |
|--|--------------------|----------------|-----------------------------|--------------------|----------------------|---|----------------------------------|-----------|-------------------------------|
| | Total Sma to Fa | | Farms with R \$1 million | | | oans by Original Amou Regardless of Farm Siz | | Market Sh | are**** |
| MSA/Assessment Areas: | # | % of Total* | % of Farms** | % BANK Loans*** | \$100,000 or Less | > \$100,000 to \$250,000 | > \$250,000 to \$1,000,000 | AII | Rev \$1 million or less |
| Full-Scope Review: | | | | | | | | | |
| Augusta-Aiken (GA-SC) | 3 | 100.00 | 93.81 | 0.00 | 66.67 | 33.33 | 0.00 | 2.88 | 0.00 |
| Charlotte-Gastonia-Rock Hill (NC-SC) | 20 | 100.00 | 91.49 | 50.00 | 75.00 | 15.00 | 10.00 | 3.78 | 2.53 |
| Johnson City-Kingsport-Bristol (TN-VA) | 16 | 100.00 | 95.07 | 18.75 | 87.50 | 12.50 | 0.00 | 1.97 | 0.00 |
| Kansas City (MO-KS) | 77 | 100.00 | 93.80 | 80.52 | 75.32 | 9.09 | 15.58 | 5.46 | 4.59 |
| Las Vegas (NV-AZ) | 8 | 100.00 | 88.55 | 62.50 | 37.50 | 37.50 | 25.00 | 9.09 | 11.76 |
| Portland-Vancouver (OR-WA) | 63 | 100.00 | 91.11 | 34.92 | 46.03 | 19.05 | 34.92 | 9.63 | 3.68 |
| St Louis (MO-IL) | 13 | 100.00 | 95.38 | 61.54 | 69.23 | 30.77 | 0.00 | 1.20 | 0.82 |
| Washington (DC-MD-VA-WV) | 12 | 100.00 | 91.06 | 91.67 | 75.00 | 8.33 | 16.67 | 2.29 | 2.65 |
| | | | | | | | | | |
| | | | | | | | | | |

^(*) Small loans to farms originated and purchased in the MSA/AA as a percentage of all small loans to farms originated and purchased in the rated area.

^(**) Farms with revenues of \$1 million or less as a percentage of all farms (Source D&B 2002).

^(***) Small loans to farms with revenues of \$1 million or less as a percentage of all loans reported as small loans to farms. No information was available for 23.58% of small loans to farms originated and purchased by the bank.

^(****) Based on 2001 Peer Small Farm Data US&PR.

Table 12. Qualified Investments

| QUALIFIED INV | ESTMENTS | MULTISTATE | METROPOLITAN | AREA Evaluation P | eriod: JANU | ARY 1, 2000 TO | DECEMBER 31, 200 | 1 | |
|--|-------------|----------------|--------------|-------------------|-------------|----------------|--------------------|----------|---------------|
| | Prior Perio | d Investments* | Current Pe | riod Investments | | Total Investme | ents | Unfunded | Commitments** |
| MSA/Assessment Areas: | # | \$ (000's) | # | \$ (000's) | # | \$ (000's) | % of Total \$'s | # | \$ (000's) |
| Full-Scope Review: | | | | | | | | | |
| Augusta-Aiken (GA-SC) | 0 | 0 | 7 | 4,524 | 7 | 4,524 | 100.00 | 0 | 0 |
| Charlotte-Gastonia-Rock Hill (NC-SC) | 17 | 14,491 | 27 | 18,529 | 44 | 33,020 | 100.00 | 3 | 5,866 |
| Johnson City-Kingsport-Bristol (TN-VA) | 1 | 250 | 25 | 237 | 26 | 487 | 100.00 | 0 | 0 |
| Kansas City (MO-KS) | 35 | 10,974 | 36 | 29,300 | 71 | 40,274 | 100.00 | 5 | 1,603 |
| Las Vegas (NV-AZ) | 2 | 114 | 48 | 17,594 | 50 | 17,708 | 100.00 | 0 | 0 |
| Portland-Vancouver (OR-WA) | 17 | 9,768 | 35 | 11,575 | 52 | 21,343 | 100.00 | 0 | 0 |
| St Louis (MO-IL) | 82 | 28,778 | 60 | 45,308 | 142 | 74,086 | 100.00 | 5 | 5,193 |
| Washington (DC-MD-VA-WV) | 66 | 49,314 | 122 | 38,149 | 188 | 87,463 | 100.00 | 5 | 10,204 |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |

^{(*) &}quot;Prior Period Investments" means investments made in a previous evaluation period that are outstanding as of the examination date.

^{(**) &}quot;Unfunded Commitments" means legally binding investment commitments that are tracked and recorded by the bank's financial reporting system.

Table 13. Distribution of Branch Delivery System and Branch Openings/Closings

| DISTRIBUTION OF BRANCH DELIV | | | CH OPENINGS/ | | | - | | TROPOLITA | | Evalua | tion Perio | d: JANL | JARY 1, | 2000 TO | DECEMB | ER 31, 2 | 001 |
|--|-----------------------|--------------|-----------------------------------|----------|-------|--------------------------|----------|----------------|----------------|------------|---------------------|---------|---------|---------|--------|------------------------|-------|
| | Deposits | | | Branches | 1 | | | | Branc | h Openings | /Closings | | | | Popul | ation | |
| MSA/Assessment Area: | % of Rated Area | # of BANK | % of Rated Area | | | Branches l Geographie | | # of Branch | # of Branch | Net Cha | nge in Loca (+ o | | anches | % (| | ulation wit ography | hin |
| | Deposits in MSA/AA | Branches | ranches in MSA/AA Low Mod Mid Upp | | | Closings | Openings | Low | Mod | Mid | Upp | Low | Mod | Mid | Upp | | |
| Full-Scope Review: | | | | | | | | | | | | | | | | | |
| Augusta-Aiken (GA-SC) | 100.00 | 13 | | | | | | 1 | 0 | 0 | 0 | - 1 | 0 | 6.39 | 16.73 | 50.07 | 26.80 |
| Charlotte-Gastonia-Rock Hill (NC-SC) | 100.00 | 71 | 71 100.00 7.04 15.49 39.44 38.03 | | | | 38.03 | 4 | 3 | - 1 | 0 | - 1 | 1 | 2.98 | 17.24 | 57.94 | 21.83 |
| Johnson City-Kingsport-Bristol (TN-VA) | 100.00 | 7 | 100.00 | 0.00 | 14.29 | 42.86 | 42.86 | 1 | 0 | 0 | 0 | - 1 | 0 | 0.01 | 22.15 | 56.53 | 21.31 |
| Kansas City (MO-KS) | 100.00 | 51 | 100.00 | 0.00 | 21.57 | 45.10 | 33.33 | 4 | 1 | 0 | 0 | - 4 | 1 | 4.22 | 19.41 | 50.99 | 25.31 |
| Las Vegas (NV-AZ) | 100.00 | 49 | 100.00 | 4.08 | 8.16 | 40.82 | 46.94 | 3 | 4 | 0 | 0 | 0 | 1 | 3.72 | 18.43 | 48.25 | 29.48 |
| Portland-Vancouver (OR-WA) | 100.00 | 56 | 100.00 | 1.79 | 21.43 | 62.50 | 14.29 | 0 | 1 | 0 | 0 | 1 | 0 | 1.15 | 17.63 | 62.31 | 18.90 |
| St Louis (MO-IL) | 100.00 | 81 | 100.00 | 2.47 | 12.35 | 46.91 | 38.27 | 4 | 9 | 0 | 0 | 2 | 3 | 6.81 | 15.94 | 50.84 | 26.41 |
| Washington (DC-MD-VA-WV) | 100.00 | 164 | 100.00 | 4.88 | 26.83 | 48.78 | 19.51 | 4 | 4 | 0 | - 1 | 1 | 0 | 4.37 | 23.37 | 46.59 | 25.63 |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | _ | | | | | | | _ | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |

Table 1. Lending Volume

| LENDING VOLU | JME | _ | State: / | ARIZONA | | Eval | uation Period: | JANUARY 1 | , 2000 TO DECI | EMBER 31, | 2001 | |
|-----------------------|--------------------------|--------|------------|---------|------------------------|------|--------------------|-----------|------------------------|-----------|-------------|--------------------------|
| MSA/Assessment Area: | % of Rated Area Loans | Home | e Mortgage | | all Loans usinesses | | all Loans Farms | | y Development ans** | Total Rep | orted Loans | % of Rated Area |
| , | (#) in MSA/AA* | # | \$ (000's) | # | \$ (000's) | # | \$ (000's) | # | \$ (000's) | # | \$ (000's) | Deposits in MSA/AA*** |
| Full-Scope Review: | | | | | | | | | | | | |
| Phoenix-Mesa | 75.78 | 20,357 | 2,376,972 | 2,838 | 208,825 | 24 | 3,533 | 17 | 38,626 | 23,236 | 2,627,956 | 75.43 |
| Limited-Scope Review: | | | | | | | | | | | | |
| Flagstaff (AZ-UT) | 1.70 | 413 | 55,830 | 107 | 9,377 | 0 | 0 | 1 | 200 | 521 | 65,407 | 0.68 |
| Tucson | 13.58 | 3,684 | 347,705 | 470 | 32,186 | 4 | 435 | 7 | 51,729 | 4,165 | 432,055 | 15.65 |
| Yuma | 1.04 | 303 | 23,503 | 14 | 2,629 | 2 | 650 | 1 | 1,250 | 320 | 28,032 | 1.03 |
| Arizona Non-MSA | 7.90 | 2,127 | 185,717 | 288 | 29,062 | 5 | 249 | 1 | 100 | 2,421 | 215,128 | 7.21 |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |

^(*) Loan Data as of December 31, 2001. Rated area refers to either the state or multistate MSA rating area.

^(**) The evaluation period for Community Development Loans is January 1, 2000 to December 31, 2001

^(***) Deposit data as of June 30, 2001. Rated area refers to either the state or multistate MSA rating area.

Table 2. Geographic Distribution of Home Purchase Loans

| G | eographic Dist | ribution: H | OME PURCHA | ISE | State: Al | RIZONA | Evaluati | on Period: JA | NUARY 1, 20 | OO TO DECE | MBER 31, | 2001 | | | |
|-----------------------|---------------------|----------------|---------------------------|-----------------|---------------------------|--------------------|---------------------------|--------------------|---------------------------|-----------------|----------|------------|-----------|-----------|----------|
| | Total I Purchasi | | Low-Ir Geogra | | | e-Income aphies | | -Income raphies | Upper-l Geogra | | Mai | rket Share | (%) by Ge | ography * | * * |
| MSA/Assessment Area: | # | % of Total* | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | Overall | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | | | | | | | | | | | | | |
| Phoenix-Mesa | 9,866 | 78.23 | 2.51 | 1.56 | 21.14 | 20.67 | 42.33 | 43.95 | 34.02 | 33.81 | 3.17 | 6.50 | 4.53 | 3.00 | 2.70 |
| Limited-Scope Review: | | | | | | | | | | | | | | | |
| Flagstaff (AZ-UT) | 153 | 1.21 | 15.29 | 0.00 | 10.92 | 5.23 | 41.49 | 41.83 | 32.30 | 52.94 | 1.93 | 0.00 | 0.00 | 1.83 | 2.60 |
| Tucson | 1,672 | 13.26 | 2.84 | 1.67 | 19.92 | 23.80 | 38.83 | 29.43 | 38.42 | 45.10 | 2.99 | 4.86 | 5.82 | 2.98 | 2.32 |
| Yuma | 150 | 1.19 | 0.05 | 0.00 | 28.47 | 36.00 | 41.64 | 36.67 | 29.84 | 27.33 | 2.28 | 0.00 | 4.76 | 1.59 | 1.92 |
| Arizona Non-MSA | 771 | 6.11 | 8.90 | 0.00 | 10.30 | 8.17 | 50.10 | 57.46 | 30.70 | 34.37 | 2.91 | 0.00 | 6.09 | 2.97 | 2.67 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | <u> </u> |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |

^(*) Home purchase loans originated and purchased in the MSA/AA as a percentage of all home purchase loans originated and purchased in the rated area.

^(**) Percentage of Owner Occupied Units is the number of owner occupied housing units in a particular geography divided by the number of owner occupied housing units in the area based on 1990 Census information.

^(***) Based on 2001 Peer Mortgage Data: Western Region 1.

Table 3. Geographic Distribution of Home Improvement Loans

| Geog | raphic Distrib | ution: HON | E IMPROVEN | IENT | State: A | RIZONA | Evalua | tion Period: J | ANUARY 1, 2 | 2000 TO DEC | EMBER 31 | , 2001 | | | |
|-----------------------|----------------|-------------------|---------------------------|-----------------|---------------------------|-----------------|---------------------------|--------------------|---------------------------|------------------|----------|------------|-----------|------------|-------|
| | | Home ent Loans | Low-Ir Geogra | | Moderate Geogra | | | -Income raphies | Upper-l Geogr | Income aphies | Ma | rket Share | (%) by Ge | ography *† | + * |
| MSA/Assessment Area: | # | % of Total* | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | Overall | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | | | | | | | | | | | | | |
| Phoenix-Mesa | 2,239 | 75.77 | 2.51 | 1.16 | 21.14 | 11.12 | 42.33 | 39.97 | 34.02 | 47.70 | 16.45 | 12.82 | 12.17 | 14.41 | 19.85 |
| Limited-Scope Review: | | | | | | | | | | | | | | | |
| Flagstaff (AZ-UT) | 39 | 1.32 | 15.29 | 0.00 | 10.92 | 10.26 | 41.49 | 51.28 | 32.30 | 38.46 | 18.38 | 0.00 | 15.38 | 18.67 | 25.71 |
| Tucson | 402 | 13.60 | 2.84 | 1.24 | 19.92 | 13.68 | 38.83 | 29.60 | 38.42 | 55.47 | 11.94 | 8.57 | 9.12 | 11.32 | 12.99 |
| Yuma | 26 | 0.88 | 0.05 | 0.00 | 28.47 | 30.77 | 41.64 | 38.46 | 29.84 | 30.77 | 6.93 | 0.00 | 9.30 | 5.13 | 7.50 |
| Arizona Non-MSA | 249 | 8.43 | 8.90 | 0.00 | 10.30 | 9.24 | 50.10 | 52.61 | 30.70 | 38.15 | 22.38 | 0.00 | 28.30 | 22.86 | 22.30 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |

^(*) Home improvement loans originated and purchased in the MSA/AA as a percentage of all home improvement loans originated and purchased in the rated area.

^(**) Percentage of Owner Occupied Units is the number of owner occupied housing units in a particular geography divided by the number of owner occupied housing units in the area based on 1990 Census information.

^(***) Based on 2001 Peer Mortgage Data: Western Region 1.

Table 4. Geographic Distribution of Home Mortgage Refinance Loans

| Geograph | ic Distributio | n: HOME N | IORTGAGE RE | FINANCE | State | : ARIZONA | Ev | aluation Period | : JANUARY | 1, 2000 TO I | DECEMBER | R 31, 200 | 1 | | |
|-----------------------|----------------|--------------------------|---------------------------|-----------------|---------------------------|-----------------|---------------------------|--------------------|---------------------------|-----------------|----------|------------|-----------|------------|----------------|
| MSA/Assessment Area: | Mortgage | Home Refinance ans | Low-Ir Geogra | | Moderati Geogra | | | -Income raphies | Upper-l Geogra | | Mai | rket Share | (%) by Ge | ography *† | * * |
| WISA/ASSESSMENT ATEA. | # | % of Total* | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | Overall | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | | | | | | | | | | | | | |
| Phoenix-Mesa | 8,247 | 72.92 | 2.51 | 1.39 | 21.14 | 13.04 | 42.33 | 40.27 | 34.02 | 45.29 | 4.07 | 5.65 | 4.00 | 3.90 | 4.22 |
| Limited-Scope Review: | | | | | | | | | | | | | | | |
| Flagstaff (AZ-UT) | 221 | 1.95 | 15.29 | 0.00 | 10.92 | 6.79 | 41.49 | 49.77 | 32.30 | 43.44 | 4.33 | 0.00 | 5.11 | 3.94 | 4.88 |
| Tucson | 1,609 | 14.23 | 2.84 | 1.68 | 19.92 | 16.22 | 38.83 | 29.02 | 38.42 | 53.08 | 4.06 | 4.96 | 4.87 | 4.03 | 3.89 |
| Yuma | 126 | 1.11 | 0.05 | 0.00 | 28.47 | 28.57 | 41.64 | 30.16 | 29.84 | 41.27 | 4.08 | 0.00 | 5.39 | 3.54 | 3.91 |
| Arizona Non-MSA | 1,107 | 9.79 | 8.90 | 0.09 | 10.30 | 5.60 | 50.10 | 60.07 | 30.70 | 34.24 | 5.50 | 0.00 | 6.89 | 5.95 | 4.77 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| (*) II | | | | | | | | | | | | | | | |

^(*) Home mortgage refinance loans originated and purchased in the MSA/AA as a percentage of all home mortgage refinance loans originated and purchased in the rated area.

^(**) Percentage of Owner Occupied Units is the number of owner occupied housing units in a particular geography divided by the number of owner occupied housing units in the area based on 1990 Census information.

^(***) Based on 2001 Peer Mortgage Data: Western Region 1.

Table 5. Geographic Distribution of Small Loans to Businesses

| Geographic | | | OANS TO BUS | | State: | ARIZONA | Eva | luation Period | d: JANUARY 1 | 1, 2000 TO | DECEMBE | R 31, 200 | 11 | | |
|-----------------------|---------------------|----------------|--------------------------|-----------------|--------------------------|-----------------|--------------------------|-----------------|--------------------------|-----------------|---------|------------|-----------|------------|------------|
| | Total Sm to Busi | iall Loans | Low-Inc Geograp | | Moderate- Geogra | | Middle-I Geogra | | Upper-In Geograp | | Ma | rket Share | (%) by Ge | ography ** | + * |
| MSA/Assessment Area: | # | % of Total* | % of Businesses ** | % BANK Loans | Overall | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | | | | | | | | | | | | | |
| Phoenix-Mesa | 2,838 | 76.35 | 4.88 | 8.02 | 21.25 | 20.40 | 36.37 | 34.78 | 36.93 | 36.80 | 1.14 | 1.99 | 1.38 | 1.13 | 1.03 |
| Limited-Scope Review: | | | | | | | | | | | | | | | |
| Flagstaff (AZ-UT) | 107 | 2.88 | 5.01 | 0.00 | 15.93 | 13.08 | 52.08 | 48.60 | 26.97 | 38.32 | 0.94 | 0.00 | 1.26 | 1.04 | 1.09 |
| Tucson | 470 | 12.64 | 7.20 | 7.66 | 23.90 | 27.66 | 31.50 | 28.30 | 37.40 | 36.38 | 1.08 | 1.22 | 1.70 | 0.94 | 0.90 |
| Yuma | 14 | 0.38 | 0.00 | 0.00 | 31.77 | 21.43 | 41.74 | 14.29 | 26.45 | 64.29 | 0.47 | 0.00 | 0.39 | 0.00 | 1.37 |
| Arizona Non-MSA | 288 | 7.75 | 1.10 | 0.00 | 7.18 | 4.51 | 54.54 | 59.72 | 37.18 | 35.76 | 0.97 | 0.00 | 0.85 | 1.12 | 1.22 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |

^(*) Small loans to businesses originated and purchased in the MSA/AA as a percentage of all small loans to businesses originated and purchased in the rated area.

^(**) Source of Data-Dunn and Bradstreet (2002).

^(***) Based on 2001 Peer Small Business Data US&PR.

Table 6. Geographic Distribution of Small Loans to Farms

| Geogra | | | L LOANS TO F | | State: A | RIZONA | Evalua | tion Period: | JANUARY 1, 2 | 000 TO DE | CEMBER 3 | 1, 2001 | | | |
|-----------------------|----|--------------------|--------------------|-----------------|----------------------|-----------------|--------------------|-----------------|---------------------|-----------------|----------|------------|-----------|------------|-------|
| MSA/Assessment Area: | | nall Loans arms | Low-Inc Geograp | | Moderate- Geograp | | Middle-l Geogra | | Upper-In Geograp | | Ma | rket Share | (%) by Ge | ography *† | ÷ * |
| WOA/ASSESSMENT AIEG. | # | % of Total* | % of Farms** | % BANK Loans | % of Farms** | % BANK Loans | % of Farms** | % BANK Loans | % of Farms** | % BANK Loans | Overall | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | | | | | | | | | | | | | |
| Phoenix-Mesa | 24 | 68.57 | 3.33 | 0.00 | 21.94 | 25.00 | 42.54 | 62.50 | 32.16 | 12.50 | 2.99 | 0.00 | 0.00 | 7.29 | 0.00 |
| Limited-Scope Review: | | | | | | | | | | | | | | | |
| Flagstaff (AZ-UT) | 0 | 0.00 | 4.10 | 0.00 | 16.39 | 0.00 | 63.11 | 0.00 | 16.39 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Tucson | 4 | 11.43 | 3.86 | 25.00 | 21.76 | 25.00 | 34.85 | 0.00 | 39.53 | 50.00 | 11.11 | 0.00 | 33.33 | 0.00 | 12.50 |
| Yuma | 2 | 5.71 | 0.00 | 0.00 | 27.96 | 50.00 | 53.29 | 50.00 | 18.42 | 0.00 | 5.56 | 0.00 | 9.09 | 5.56 | 0.00 |
| Arizona Non-MSA | 5 | 14.29 | 0.97 | 0.00 | 6.43 | 0.00 | 63.47 | 40.00 | 29.13 | 60.00 | 0.88 | 0.00 | 0.00 | 1.10 | 0.00 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |

^(*) Small loans to farms originated and purchased in the MSA/AA as a percentage of all small loans to farms originated and purchased in the rated area.

^(**) Source of Data-Dunn and Bradstreet (2002).

^(***) Based on 2001 Peer Small Farm Data US&PR.

Table 7. Borrower Distribution of Home Purchase Loans

| Во | orrower Distri | bution: HOI | ME PURCHAS | E | State: ARI | ZONA | Evaluatio | n Period: JAN | IUARY 1, 200 | OO TO DECEN | 1BER 31, 2 | 001 | | | |
|-----------------------|----------------|------------------|--------------------|--------------------|--------------------|--------------------|-----------------|--------------------|-----------------|--------------------|------------|-----------|-----------|------------|-------|
| MSA/Assessment Area: | | Home se Loans | Low-Ir Borro | | Moderato Borro | | | -Income owers | Upper- Borro | Income owers | Market | Share (%) | by Borrov | ver Income | ļ**** |
| WIDA/ASSESSITER ATES. | # | % of Total* | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | Overall | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | | | | | | | | | | | | | |
| Phoenix-Mesa | 9,866 | 78.23 | 19.86 | 11.00 | 18.36 | 40.93 | 23.13 | 15.84 | 38.65 | 32.22 | 3.48 | 5.76 | 6.34 | 1.95 | 2.41 |
| Limited-Scope Review: | | | | | | | | | | | | | | | |
| Flagstaff (AZ-UT) | 153 | 1.21 | 22.68 | 0.85 | 16.13 | 11.02 | 20.20 | 10.17 | 40.98 | 77.97 | 2.00 | 0.00 | 1.23 | 0.72 | 2.75 |
| Tucson | 1,672 | 13.26 | 20.55 | 7.28 | 17.75 | 40.69 | 22.37 | 16.25 | 39.33 | 35.78 | 3.33 | 3.99 | 6.72 | 1.91 | 2.69 |
| Yuma | 150 | 1.19 | 19.86 | 11.36 | 18.27 | 34.09 | 21.99 | 20.45 | 39.88 | 34.09 | 2.63 | 6.50 | 4.69 | 2.50 | 1.58 |
| Arizona Non-MSA | 771 | 6.11 | 24.47 | 3.50 | 17.35 | 14.45 | 19.09 | 20.15 | 39.10 | 61.90 | 3.29 | 5.85 | 4.40 | 3.12 | 3.12 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| /*\ | | | | | | | | | | | | | | | |

^(*) Home purchase loans originated and purchased in the MSA/AA as a percentage of all home purchase loans originated and purchased in the rated area.

^(**) Percentage of Families is based on 1990 Census information.

^(***) As a percentage of loans with borrower income information available. No information was available for 15.41% of loans originated and purchased by the bank.

^(****) Based on 2001 Peer Mortgage Data: Western Region 1.

Table 8. Borrower Distribution of Home Improvement Loans

| Borro | wer Distribu | tion: HOM | IMPROVEME | ENT | State: A | RIZONA | Evalua | tion Period: J | ANUARY 1, 2 | 000 TO DEC | EMBER 31, | , 2001 | | | |
|-----------------------|--------------|-------------------|--------------------|--------------------|------------------|--------------------|-----------------|--------------------|------------------|--------------------|-----------|-----------|-----------|------------|-------|
| MSA/Assessment Area: | | Home ent Loans | Low-Ir Borro | | Moderat Borro | e-Income owers | | -Income owers | Upper-l Borro | Income owers | Market | Share (%) | by Borrov | ver Income | *** |
| WOA/ASSESSITER ATEC. | # | % of Total* | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | Overall | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | | | | | | | | | | | | | |
| Phoenix-Mesa | 2,239 | 75.77 | 19.86 | 6.83 | 18.36 | 15.23 | 23.13 | 22.91 | 38.65 | 55.02 | 18.05 | 14.91 | 16.55 | 15.00 | 20.30 |
| Limited-Scope Review: | | | | | | | | | | | | | | | |
| Flagstaff (AZ-UT) | 39 | 1.32 | 22.68 | 0.00 | 16.13 | 5.13 | 20.20 | 23.08 | 40.98 | 71.79 | 19.38 | 0.00 | 10.53 | 20.83 | 23.38 |
| Tucson | 402 | 13.60 | 20.55 | 5.47 | 17.75 | 16.17 | 22.37 | 19.90 | 39.33 | 58.46 | 12.37 | 7.86 | 12.54 | 9.32 | 14.15 |
| Yuma | 26 | 0.88 | 19.86 | 19.23 | 18.27 | 11.54 | 21.99 | 19.23 | 39.88 | 50.00 | 7.29 | 7.69 | 7.41 | 9.09 | 6.48 |
| Arizona Non-MSA | 249 | 8.43 | 24.47 | 6.43 | 17.35 | 7.63 | 19.09 | 10.84 | 39.10 | 75.10 | 23.94 | 17.31 | 9.72 | 11.68 | 30.79 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |

^(*) Home improvement loans originated and purchased in the MSA/AA as a percentage of all home improvement loans originated and purchased in the rated area.

^(**) Percentage of Families is based on 1990 Census information.

^(***) As a percentage of loans with borrower income information available. No information was available 0.00% of loans originated and purchased by the bank.

^(****) Based on 2001 Peer Mortgage Data: Western Region 1.

Table 9. Borrower Distribution of Home Mortgage Refinance Loans

| Borrower | Distribution: | HOME MO | RTGAGE REF | INANCE | State | : ARIZONA | Ev | aluation Period | : JANUARY | 1, 2000 TO | DECEMBER | R 31, 200 | 1 | | |
|------------------------|---------------|------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------|-----------|-----------|------------|-------|
| MSA/Assessment Area: | | e Mortgage ce Loans | Low-Ir Borro | ncome wers | Moderate Borro | e-Income owers | | -Income owers | Upper-l Borro | Income owers | Market | Share (%) | by Borrov | ver Income |)**** |
| MOA/ASSESSINEIIT AIEE. | # | % of Total* | % of Families** | % BANK Loans*** | Overall | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | | | | | | | | | | | | | |
| Phoenix-Mesa | 8,247 | 72.92 | 19.86 | 7.65 | 18.36 | 18.57 | 23.13 | 23.06 | 38.65 | 50.72 | 5.07 | 5.63 | 5.11 | 4.57 | 5.24 |
| Limited-Scope Review: | | | | | | | | | | | | | | | |
| Flagstaff (AZ-UT) | 221 | 1.95 | 22.68 | 1.02 | 16.13 | 8.12 | 20.20 | 17.77 | 40.98 | 73.10 | 5.09 | 2.74 | 3.79 | 4.24 | 5.72 |
| Tucson | 1,609 | 14.23 | 20.55 | 6.00 | 17.75 | 17.46 | 22.37 | 22.05 | 39.33 | 54.48 | 4.85 | 5.07 | 5.06 | 4.24 | 5.05 |
| Yuma | 126 | 1.11 | 19.86 | 2.50 | 18.27 | 12.50 | 21.99 | 18.33 | 39.88 | 66.67 | 5.06 | 4.29 | 4.36 | 4.35 | 5.51 |
| Arizona Non-MSA | 1,107 | 9.79 | 24.47 | 2.18 | 17.35 | 8.55 | 19.09 | 19.09 | 39.10 | 70.18 | 6.59 | 6.50 | 4.97 | 6.40 | 6.85 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |

^(*) Home mortgage refinance loans originated and purchased in the MSA/AA as a percentage of all home mortgage refinance loans originated and purchased in the rated area.

^(**) Percentage of Families is based on 1990 Census information.

^(***) As a percentage of loans with borrower income information available. No information was available for 7.15% of loans originated and purchased by the bank.

^(****) Based on 2001 Peer Mortgage Data: Western Region 1.

Table 10. Borrower Distribution of Small Loans to Businesses

| Borrower Distribution | on: SMALL LOAN | IS TO BUSINESS | ES State: A | .RIZONA Evalu | ation Period: JAN | IUARY 1, 2000 TO [| DECEMBER 31, 20 | 001 | |
|---|---------------------|----------------|----------------------|-------------------------------|----------------------|---|----------------------------------|----------|-------------------------------|
| | Total Sm to Busi | | | ith Revenues of on or less | | ans by Original Amoun ardless of Business Si | | Market S | hare**** |
| MSA/Assessment Area: | # | % of Total* | % of Businesses** | % BANK Loans*** | \$100,000 or Less | > \$100,000 to \$250,000 | > \$250,000 to \$1,000,000 | All | Rev \$1 million or less |
| Full-Scope Review: | | | | | | | | | |
| Phoenix-Mesa | 2,838 | 76.35 | 68.23 | 60.32 | 85.38 | 7.96 | 6.66 | 1.14 | 1.75 |
| Limited-Scope Review: | | | | | | | | | |
| Flagstaff (AZ-UT) | 107 | 2.88 | 74.54 | 70.09 | 85.05 | 7.48 | 7.48 | 0.94 | 1.55 |
| Tucson | 470 | 12.64 | 73.50 | 66.81 | 83.62 | 12.13 | 4.26 | 1.08 | 1.76 |
| Yuma | 14 | 0.38 | 76.89 | 64.29 | 71.43 | 7.14 | 21.43 | 0.47 | 0.88 |
| Arizona Non-MSA | 288 | 7.75 | 76.76 | 68.40 | 74.31 | 15.97 | 9.72 | 0.97 | 1.80 |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| /*\ Cmall loops to businesses eviginated and purchase | | | | | | | | | |

^(*) Small loans to businesses originated and purchased in the MSA/AA as a percentage of all small loans to businesses originated and purchased in the rated area.

^(**) Businesses with revenues of \$1 million or less as a percentage of all businesses (Source D&B 2002).

^(***) Small loans to businesses with revenues of \$1 million or less as a percentage of all loans reported as small loans to businesses. No information was available for 13.08% of small loans to businesses originated/purchased by the bank. (****) Based on 2001 Peer Small Business Data US&PR.

Table 11. Borrower Distribution of Small Loans to Farms

| Borrower Distribution | n: SMALL LOANS | TO FARMS | State: ARIZO | NA Eval | uation Period: JAN | UARY 1, 2000 TO [| DECEMBER 31, 2001 | | |
|-----------------------|--------------------|----------------|-----------------------------|--------------------|----------------------|---|----------------------------------|-----------|-------------------------------|
| | Total Sma to Fa | | Farms with F \$1 million | | | oans by Original Amou Regardless of Farm Siz | | Market Sh | are**** |
| MSA/Assessment Areas: | # | % of Total* | % of Farms** | % BANK Loans*** | \$100,000 or Less | > \$100,000 to \$250,000 | > \$250,000 to \$1,000,000 | AII | Rev \$1 million or less |
| Full-Scope Review: | | | | | | | | | |
| Phoenix-Mesa | 24 | 68.57 | 82.94 | 33.33 | 54.17 | 20.83 | 25.00 | 2.99 | 0.63 |
| Limited-Scope Review: | | | | | | | | | |
| Flagstaff (AZ-UT) | 0 | 0.00 | 91.80 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Tucson | 4 | 11.43 | 87.05 | 75.00 | 75.00 | 0.00 | 25.00 | 11.11 | 18.18 |
| Yuma | 2 | 5.71 | 75.00 | 50.00 | 0.00 | 0.00 | 100.00 | 5.56 | 4.35 |
| Arizona Non-MSA | 5 | 14.29 | 89.20 | 20.00 | 100.00 | 0.00 | 0.00 | 0.88 | 0.00 |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | _ | | | | |
| | | | | _ | | | | | |
| | | | | | | | | | |

^(*) Small loans to farms originated and purchased in the MSA/AA as a percentage of all small loans to farms originated and purchased in the rated area.

^(**) Farms with revenues of \$1 million or less as a percentage of all farms (Source D&B 2002).

^(***) Small loans to farms with revenues of \$1 million or less as a percentage of all loans reported as small loans to farms. No information was available for 14.29% of small loans to farms originated and purchased by the bank.

^(****) Based on 2001 Peer Small Farm Data US&PR.

Table 12. Qualified Investments

| | QUALIFIED INVEST | TMENTS Sta | te: ARIZONA | Evaluation Period: J | ANUARY 1, 2 | 000 TO DECEME | BER 31, 2001 | | |
|-----------------------|------------------|-----------------|-------------|----------------------|-------------|----------------|--------------------|----------|---------------|
| | Prior Perio | od Investments* | Current Pe | riod Investments | | Total Investme | ents | Unfunded | Commitments** |
| MSA/Assessment Areas: | # | \$ (000's) | # | \$ (000's) | # | \$ (000's) | % of Total \$'s | # | \$ (000's) |
| Full-Scope Review: | | | | | | | | | |
| Phoenix-Mesa | 6 | 2,023 | 74 | 16,295 | 80 | 18,318 | 71.38 | 1 | 360 |
| Limited-Scope Review: | | | | | | | | | |
| Flagstaff (AZ-UT) | 0 | 0 | 8 | 268 | 8 | 268 | 1.04 | 0 | 0 |
| Tucson | 4 | 794 | 21 | 2,661 | 25 | 3,455 | 13.46 | 0 | 0 |
| Yuma | 4 | 1,759 | 6 | 102 | 10 | 1,861 | 7.25 | 0 | 0 |
| Arizona Non-MSA | 5 | 1,578 | 9 | 183 | 14 | 1,761 | 6.86 | 0 | 0 |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
|) #B: B: H | | | | | | | | | |

^{(*) &}quot;Prior Period Investments" means investments made in a previous evaluation period that are outstanding as of the examination date.

^{(**) &}quot;Unfunded Commitments" means legally binding investment commitments that are tracked and recorded by the bank's financial reporting system.

Table 13. Distribution of Branch Delivery System and Branch Openings/Closings

| DISTRIBUTION OF | | | | | | | • | te: ARIZON | | ation Peri | od: JAN | UARY 1, | 2000 TO | DECEMB | ER 31, 2 | 001 | |
|-----------------------|-----------------------|--------------|---------------------------------|----------|-------|--------------------------|-------|----------------|----------------|------------|----------|---------------------|---------|--------|----------|-------------|-------|
| | Deposits | | | Branches | 1 | | | | Branch | Openings/ | Closings | | | | Popu | lation | |
| MSA/Assessment Area: | % of Rated Area | # of BANK | % of Rated Area | | | Branches l Geographie | | # of Branch | # of Branch | Net Cha | | ation of B or -) | ranches | % | - | ulation wit | hin |
| | Deposits in MSA/AA | Branches | Branches in MSA/AA | Low | Mod | Mid | Upp | Closings | Openings | Low | Mod | Mid | Upp | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | 92 67 65 3 26 17 39 38 04 41 30 | | | | | | | | | | | | | | |
| Phoenix-Mesa | 75.43 | 92 | 92 67.65 3.26 17.39 38.04 41.30 | | | | | 3 | 6 | 0 | 0 | 3 | 0 | 4.86 | 26.55 | 39.58 | 28.85 |
| Limited-Scope Review: | | | | | | | | | | | | | | | | | |
| Flagstaff (AZ-UT) | 0.68 | 4 | 2.94 | 0.00 | 0.00 | 75.00 | 25.00 | 0 | 0 | 0 | 0 | 0 | 0 | 14.16 | 22.73 | 38.18 | 24.94 |
| Tucson | 15.65 | 20 | 14.71 | 10.00 | 20.00 | 30.00 | 40.00 | 2 | 0 | 0 | - 1 | 0 | - 1 | 5.36 | 28.23 | 35.16 | 31.24 |
| Yuma | 1.03 | 2 | 1.47 | 0.00 | 50.00 | 50.00 | 0.00 | 0 | 0 | 0 | 0 | 0 | 0 | 0.01 | 34.35 | 37.15 | 28.49 |
| Arizona Non-MSA | 7.21 | 18 | 13.24 | 0.00 | 16.67 | 55.56 | 27.78 | 0 | 0 | 0 | 0 | 0 | 0 | 11.83 | 11.92 | 49.17 | 27.09 |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |

Table 1. Lending Volume

| LENDING VO | LUME | | State: | ARKANSAS | | Ev | aluation Period | : JANUARY | ′ 1, 2000 TO DE | CEMBER 3 | 1, 2001 | |
|--------------------------------|--------------------------|-------|------------|----------|------------------------|----|--------------------|-----------|------------------------|-----------|--------------|--------------------------|
| MSA/Assessment Area: | % of Rated Area Loans | Home | : Mortgage | 1 | all Loans usinesses | - | III Loans Farms | | y Development ans** | Total Rep | oorted Loans | % of Rated Area |
| | (#) in MSA/AA* | # | \$ (000's) | # | \$ (000's) | # | \$ (000's) | # | \$ (000's) | # | \$ (000's) | Deposits in MSA/AA*** |
| Full-Scope Review: | | | | | | | | | | | | |
| Little Rock-North Little Rock | 42.67 | 3,016 | 281,715 | 488 | 68,258 | 18 | 1,565 | 4 | 7,400 | 3,526 | 358,938 | 59.07 |
| Limited-Scope Review: | | | | | | | | | | | | |
| Fayetteville-Springdale-Rogers | 24.34 | 1,820 | 167,901 | 164 | 30,690 | 9 | 724 | 18 | 6,225 | 2,012 | 205,540 | 11.80 |
| Jonesboro | 5.62 | 374 | 30,639 | 60 | 9,191 | 30 | 4,052 | 0 | 0 | 464 | 43,882 | 4.09 |
| Pine Bluff | 2.58 | 182 | 9,771 | 28 | 4,465 | 3 | 327 | 0 | 0 | 213 | 14,563 | 5.57 |
| Arkansas Non-MSA | 24.80 | 1,747 | 118,411 | 280 | 29,743 | 22 | 2,141 | 0 | 0 | 2,049 | 150,295 | 19.48 |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |

^(*) Loan Data as of December 31, 2001. Rated area refers to either the state or multistate MSA rating area.

^(**) The evaluation period for Community Development Loans is January 1, 2000 to December 31, 2001.

^(***) Deposit data as of June 30, 2001. Rated area refers to either the state or multistate MSA rating area.

Table 2. Geographic Distribution of Home Purchase Loans

| Geo | ographic Distri | ibution: HO | ME PURCHAS | SE | State: AR | KANSAS | Evalua | tion Period: J | ANUARY 1, 2 | 000 TO DECI | EMBER 31, | , 2001 | | | |
|--------------------------------|---------------------|----------------|---------------------------|-----------------|---------------------------|--------------------|---------------------------|--------------------|---------------------------|-----------------|-----------|------------|-----------|-----------|------|
| | Total I Purchasi | | Low-Ir Geogra | | | e-Income aphies | | -Income raphies | Upper-l Geogra | | Mai | rket Share | (%) by Ge | ography * | * * |
| MSA/Assessment Area: | # | % of Total* | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | Overall | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | | | | | | | | | | | | | |
| Little Rock-North Little Rock | 1,216 | 39.83 | 1.39 | 0.08 | 19.30 | 11.68 | 55.47 | 44.98 | 23.83 | 43.26 | 3.91 | 0.00 | 4.35 | 3.09 | 5.25 |
| Limited-Scope Review: | | | | | | | | | | | | | | | |
| Fayetteville-Springdale-Rogers | 1,109 | 36.32 | NA | NA | 3.10 | 10.46 | 81.88 | 78.90 | 15.02 | 10.64 | 6.68 | NA | 19.93 | 6.61 | 4.72 |
| Jonesboro | 136 | 4.45 | NA | NA | 14.76 | 8.82 | 64.72 | 55.15 | 20.52 | 36.03 | 3.39 | NA | 2.60 | 3.07 | 4.41 |
| Pine Bluff | 51 | 1.67 | 0.50 | 0.00 | 21.68 | 7.84 | 44.12 | 45.10 | 33.71 | 47.06 | 1.27 | 0.00 | 1.33 | 1.41 | 1.15 |
| Arkansas Non-MSA | 541 | 17.72 | NA | NA | 4.46 | 5.91 | 63.83 | 47.69 | 31.71 | 46.40 | 6.12 | NA | 15.84 | 5.86 | 5.83 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |

^(*) Home purchase loans originated and purchased in the MSA/AA as a percentage of all home purchase loans originated and purchased in the rated area.

^(**) Percentage of Owner Occupied Units is the number of owner occupied housing units in a particular geography divided by the number of owner occupied housing units in the area based on 1990 Census information.

^(***) Based on 2001 Peer Mortgage Data: Southwest Region.

Table 3. Geographic Distribution of Home Improvement Loans

| Geogra | ohic Distribu | tion: HOME | IMPROVEME | ENT | State: AF | RKANSAS | Evalu | ation Period: | JANUARY 1, | 2000 TO DE | CEMBER 3 | 1, 2001 | | | |
|--------------------------------|---------------|-------------------|---------------------------|-----------------|---------------------------|--------------------|---------------------------|--------------------|---------------------------|------------------|----------|------------|-----------|------------|--------------|
| | | Home ent Loans | Low-Ir Geogra | | Moderate Geogra | e-Income aphies | | -Income raphies | Upper- Geogr | Income aphies | Ma | rket Share | (%) by Ge | ography ** | * |
| MSA/Assessment Area: | # | % of Total* | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | Overall | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | | | | | | | | | | | | | |
| Little Rock-North Little Rock | 268 | 50.76 | 1.39 | 1.12 | 19.30 | 19.78 | 55.47 | 49.63 | 23.83 | 29.48 | 8.18 | 20.00 | 8.21 | 6.95 | 10.65 |
| Limited-Scope Review: | | | | | | | | | | | | | | | |
| Fayetteville-Springdale-Rogers | 91 | 17.23 | NA | NA | 3.10 | 4.40 | 81.88 | 74.73 | 15.02 | 20.88 | 5.35 | NA | 6.45 | 4.70 | 9.30 |
| Jonesboro | 16 | 3.03 | NA | NA | 14.76 | 0.00 | 64.72 | 68.75 | 20.52 | 31.25 | 3.13 | NA | 0.00 | 3.43 | 3.70 |
| Pine Bluff | 8 | 1.52 | 0.50 | 12.50 | 21.68 | 12.50 | 44.12 | 50.00 | 33.71 | 25.00 | 3.64 | 0.00 | 3.85 | 2.33 | 5.00 |
| Arkansas Non-MSA | 145 | 27.46 | NA | NA | 4.46 | 4.14 | 63.83 | 55.17 | 31.71 | 40.69 | 24.24 | NA | 29.41 | 24.15 | 23.84 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |

^(*) Home improvement loans originated and purchased in the MSA/AA as a percentage of all home improvement loans originated and purchased in the rated area.

^(**) Percentage of Owner Occupied Units is the number of owner occupied housing units in a particular geography divided by the number of owner occupied housing units in the area based on 1990 Census information.

^(***) Based on 2001 Peer Mortgage Data: Southwest Region.

Table 4. Geographic Distribution of Home Mortgage Refinance Loans

| Geographic | Distribution | : HOME MO | ORTGAGE REI | INANCE | State: | ARKANSAS | E | valuation Perio | d: JANUAR | Y 1, 2000 TO | DECEMBE | R 31, 20 | 01 | | |
|--------------------------------|--------------------------|----------------|---------------------------|-----------------|---------------------------|-----------------|---------------------------|--------------------|---------------------------|-----------------|---------|------------|-----------|------------|----------------|
| MSA/Assessment Area: | Total Mortgage Loa | Refinance | Low-Ir Geogra | | Moderati Geogra | | | -Income raphies | Upper-l Geogra | | Mai | rket Share | (%) by Ge | ography ** | * * |
| WSA/ASSESSITERE ATEA. | # | % of Total* | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | % Owner Occ Units** | % BANK Loans | Overall | Low | Mod | Mid | Upp |
| Full-Scope Review: | 1,529 43.02 1.39 1.05 | | | | | | | | | | | | | | |
| Little Rock-North Little Rock | 1,529 | 43.02 | 1.39 | 1.05 | 19.30 | 16.48 | 55.47 | 49.90 | 23.83 | 32.50 | 6.30 | 12.28 | 7.74 | 5.51 | 7.10 |
| Limited-Scope Review: | | | | | | | | | | | | | | | |
| Fayetteville-Springdale-Rogers | 619 | 17.42 | NA | NA | 3.10 | 3.55 | 81.88 | 76.58 | 15.02 | 19.87 | 4.12 | NA | 6.47 | 3.82 | 5.29 |
| Jonesboro | 222 | 6.25 | NA | NA | 14.76 | 5.86 | 64.72 | 57.66 | 20.52 | 36.49 | 5.18 | NA | 2.13 | 4.92 | 6.58 |
| Pine Bluff | 123 | 3.46 | 0.50 | 0.00 | 21.68 | 9.76 | 44.12 | 31.71 | 33.71 | 58.54 | 8.22 | 0.00 | 7.55 | 7.12 | 9.20 |
| Arkansas Non-MSA | 1,061 | 29.85 | NA | NA | 4.46 | 6.13 | 63.83 | 54.01 | 31.71 | 39.87 | 13.01 | NA | 23.57 | 13.62 | 11.70 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |

^(*) Home mortgage refinance loans originated and purchased in the MSA/AA as a percentage of all home mortgage refinance loans originated and purchased in the rated area.

^(**) Percentage of Owner Occupied Units is the number of owner occupied housing units in a particular geography divided by the number of owner occupied housing units in the area based on 1990 Census information.

^(***) Based on 2001 Peer Mortgage Data: Southwest Region.

Table 5. Geographic Distribution of Small Loans to Businesses

| Geographic I | | | IANS TO BUSI | | | ARKANSAS | S Ev | aluation Perio | od: JANUARY | 1, 2000 TC |) DECEMBI | ER 31, 20 | 01 | | |
|--------------------------------|---------------------|----------------|--------------------------|-----------------|--------------------------|-----------------|--------------------------|-----------------|--------------------------|-----------------|-----------|------------|-----------|------------|------------|
| | Total Sm to Busi | | Low-Ind Geograp | | Moderate- Geogra | | Middle-I Geogra | | Upper-In Geograp | | Ma | rket Share | (%) by Ge | ography *† | + * |
| MSA/Assessment Area: | # | % of Total* | % of Businesses ** | % BANK Loans | Overall | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | | | | | | | | | | | | | |
| Little Rock-North Little Rock | 488 | 47.84 | 1.70 | 1.64 | 22.03 | 25.82 | 50.13 | 42.62 | 26.13 | 29.92 | 1.09 | 1.04 | 1.48 | 0.89 | 1.34 |
| Limited-Scope Review: | | | | | | | | | | | | | | | |
| Fayetteville-Springdale-Rogers | 164 | 16.08 | NA | NA | 10.60 | 18.90 | 77.80 | 66.46 | 11.59 | 14.63 | 0.60 | NA | 1.88 | 0.52 | 0.62 |
| Jonesboro | 60 | 5.88 | NA | NA | 12.24 | 8.33 | 71.57 | 60.00 | 16.19 | 31.67 | 0.67 | NA | 0.70 | 0.60 | 1.00 |
| Pine Bluff | 28 | 2.75 | 9.74 | 3.57 | 25.21 | 14.29 | 34.50 | 28.57 | 30.55 | 53.57 | 1.57 | 0.92 | 0.86 | 1.85 | 2.22 |
| Arkansas Non-MSA | 280 | 27.45 | NA | NA | 7.98 | 13.93 | 66.64 | 58.93 | 25.38 | 27.14 | 1.66 | NA | 5.10 | 1.38 | 1.69 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |

^(*) Small loans to businesses originated and purchased in the MSA/AA as a percentage of all small loans to businesses originated and purchased in the rated area.

^(**) Source of Data-Dunn and Bradstreet (2002).

^(***) Based on 2001 Peer Small Business Data US&PR.

Table 6. Geographic Distribution of Small Loans to Farms

| Geograph | | | LOANS TO FA | RMS | State: AF | RKANSAS | Evalua | ation Period: | JANUARY 1, | 2000 TO DI | ECEMBER | 31, 2001 | | | |
|--------------------------------|-------------------|----------------|--------------------|-----------------|---------------------|-----------------|--------------------|-----------------|---------------------|-----------------|---------|------------|-----------|------------|-------|
| MSA/Assessment Area: | Total Sm to Fa | | Low-Inc Geograp | | Moderate- Geogra | | Middle-l Geogra | | Upper-In Geograp | | Ma | rket Share | (%) by Ge | ography *† | · * |
| MOA/ASSESSITERE ALEG. | # | % of Total* | % of Farms** | % BANK Loans | % of Farms** | % BANK Loans | % of Farms** | % BANK Loans | % of Farms** | % BANK Loans | Overall | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | | | | | | | | | | | | | |
| Little Rock-North Little Rock | 18 | 21.95 | 0.80 | 0.00 | 26.57 | 44.44 | 54.73 | 27.78 | 17.90 | 27.78 | 2.73 | 0.00 | 2.40 | 1.24 | 20.00 |
| Limited-Scope Review: | | | | | | | | | | | | | | | |
| Fayetteville-Springdale-Rogers | 9 | 10.98 | NA | NA | 3.69 | 0.00 | 89.71 | 66.67 | 6.61 | 33.33 | 0.21 | NA | 0.00 | 0.15 | 3.13 |
| Jonesboro | 30 | 36.59 | NA | NA | 20.27 | 16.67 | 56.08 | 66.67 | 23.65 | 16.67 | 2.08 | NA | 0.97 | 2.20 | 2.42 |
| Pine Bluff | 3 | 3.66 | 1.15 | 0.00 | 27.01 | 0.00 | 54.02 | 0.00 | 17.82 | 100.00 | 0.85 | 0.00 | 0.00 | 0.00 | 7.14 |
| Arkansas Non-MSA | 22 | 26.83 | NA | NA | 1.85 | 0.00 | 68.52 | 59.09 | 29.63 | 40.91 | 1.68 | NA | 0.00 | 1.39 | 2.58 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |

^(*) Small loans to farms originated and purchased in the MSA/AA as a percentage of all small loans to farms originated and purchased in the rated area.

^(**) Source of Data-Dunn and Bradstreet (2002).

^(***) Based on 2001 Peer Small Farm Data US&PR.

Table 7. Borrower Distribution of Home Purchase Loans

| Borro | ower Distrib | ution: HOM | E PURCHASE | | State: ARK | ANSAS | Evaluation Period: JANUARY 1, 2000 TO DECEMBER 31, 2001 | | | | | | | | |
|--------------------------------|--------------|----------------|--------------------|--------------------|--------------------|--------------------|---|----------------------------|-----------------|---------------------------|---------|---------------------------------------|-------|------|------|
| MSA/Assessment Area: | | | _ | v-Income Moderate | | | | Middle-Income Borrowers | | Upper-Income Borrowers | | Market Share (%) by Borrower Income** | | | |
| | # | % of Total* | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | Overall | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | | | | | | | | | | | | | |
| Little Rock-North Little Rock | 1,216 | 39.83 | 19.78 | 5.62 | 18.13 | 23.46 | 22.70 | 18.92 | 39.39 | 52.00 | 3.88 | 2.12 | 4.05 | 2.73 | 4.94 |
| Limited-Scope Review: | | | | | | | | | | | | | | | |
| Fayetteville-Springdale-Rogers | 1,109 | 36.32 | 17.03 | 22.64 | 19.93 | 36.15 | 25.13 | 14.87 | 37.92 | 26.34 | 7.63 | 18.07 | 12.33 | 4.05 | 4.95 |
| Jonesboro | 136 | 4.45 | 21.32 | 4.69 | 16.93 | 15.63 | 23.63 | 29.69 | 38.12 | 50.00 | 3.90 | 0.85 | 3.33 | 4.91 | 4.09 |
| Pine Bluff | 51 | 1.67 | 25.20 | 4.00 | 14.36 | 8.00 | 19.36 | 20.00 | 41.07 | 68.00 | 1.51 | 0.00 | 1.42 | 0.91 | 2.08 |
| Arkansas Non-MSA | 541 | 17.72 | 16.42 | 3.26 | 17.03 | 12.48 | 21.94 | 19.77 | 44.61 | 64.49 | 7.84 | 6.72 | 7.27 | 6.32 | 8.59 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| /*\ | | | | | | | | | | | | | | | |

^(*) Home purchase loans originated and purchased in the MSA/AA as a percentage of all home purchase loans originated and purchased in the rated area.

^(**) Percentage of Families is based on 1990 Census information.

^(***) As a percentage of loans with borrower income information available. No information was available for 13.10% of loans originated and purchased by the bank.

^(****) Based on 2001 Peer Mortgage Data: Southwest Region.

Table 8. Borrower Distribution of Home Improvement Loans

| Borrow | er Distributi | ion: HOME | IMPROVEMEI | NT | State: AR | KANSAS | Evaluation Period: JANUARY 1, 2000 TO DECEMBER 31, 2001 | | | | | | | | |
|--------------------------------|---------------|----------------|-----------------|--------------------|--------------------|------------------------------|---|----------------------------|-----------------|--------------------|---|-------|-------|-------|-------|
| MSA/Assessment Area: | | | Low-Ir Borro | | | Moderate-Income Borrowers | | Middle-Income Borrowers | | Income owers | Market Share (%) by Borrower Income**** | | | | |
| monthsousanism and. | # | % of Total* | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | Overall | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | | | | | | | | | | | | | |
| Little Rock-North Little Rock | 268 | 50.76 | 19.78 | 9.70 | 18.13 | 18.28 | 22.70 | 23.51 | 39.39 | 48.51 | 8.52 | 5.60 | 6.70 | 8.76 | 9.95 |
| Limited-Scope Review: | | | | | | | | | | | | | | | |
| Fayetteville-Springdale-Rogers | 91 | 17.23 | 17.03 | 10.99 | 19.93 | 8.79 | 25.13 | 31.87 | 37.92 | 48.35 | 5.65 | 2.17 | 2.60 | 6.93 | 7.09 |
| Jonesboro | 16 | 3.03 | 21.32 | 6.25 | 16.93 | 12.50 | 23.63 | 12.50 | 38.12 | 68.75 | 3.17 | 2.27 | 3.92 | 1.35 | 3.93 |
| Pine Bluff | 8 | 1.52 | 25.20 | 12.50 | 14.36 | 25.00 | 19.36 | 12.50 | 41.07 | 50.00 | 3.77 | 7.69 | 0.00 | 0.00 | 8.33 |
| Arkansas Non-MSA | 145 | 27.46 | 16.42 | 4.83 | 17.03 | 10.34 | 21.94 | 14.48 | 44.61 | 70.34 | 25.60 | 16.67 | 17.46 | 13.92 | 33.49 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |

^(*) Home improvement loans originated and purchased in the MSA/AA as a percentage of all home improvement loans originated and purchased in the rated area.

^(**) Percentage of Families is based on 1990 Census information.

^(***) As a percentage of loans with borrower income information available. No information was available 0.00% of loans originated and purchased by the bank.

^(****) Based on 2001 Peer Mortgage Data: Southwest Region.

Table 9. Borrower Distribution of Home Mortgage Refinance Loans

| Borrower D | istribution: | HOME MOF | RTGAGE REFII | NANCE | State: | ARKANSAS | E E | State: ARKANSAS Evaluation Period: JANUARY 1, 2000 TO DECEMBER 31, 2001 | | | | | | | | | |
|--------------------------------|--|----------------|-------------------------|--------------------|------------------------------|--------------------|----------------------------|---|---------------------------|--------------------|---|-------|-------|-------|-------|--|--|
| MSA/Assessment Area: | Total Home Mortgage Refinance Loans | | Low-Income Borrowers | | Moderate-Income Borrowers | | Middle-Income Borrowers | | Upper-Income Borrowers | | Market Share (%) by Borrower Income**** | | | | | | |
| | # | % of Total* | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | % of Families** | % BANK Loans*** | Overall | Low | Mod | Mid | Upp | | |
| Full-Scope Review: | | | | | | | | | | | | | | | | | |
| Little Rock-North Little Rock | 1,529 | 43.02 | 19.78 | 5.61 | 18.13 | 17.13 | 22.70 | 21.97 | 39.39 | 55.30 | 7.22 | 5.35 | 7.63 | 6.51 | 7.62 | | |
| Limited-Scope Review: | | | | | | | | | | | | | | | | | |
| Fayetteville-Springdale-Rogers | 619 | 17.42 | 17.03 | 6.51 | 19.93 | 14.26 | 25.13 | 26.76 | 37.92 | 52.46 | 4.80 | 3.66 | 4.27 | 5.14 | 4.94 | | |
| Jonesboro | 222 | 6.25 | 21.32 | 5.83 | 16.93 | 12.14 | 23.63 | 20.87 | 38.12 | 61.17 | 6.87 | 5.63 | 6.12 | 5.49 | 7.77 | | |
| Pine Bluff | 123 | 3.46 | 25.20 | 2.48 | 14.36 | 12.40 | 19.36 | 24.79 | 41.07 | 60.33 | 11.03 | 4.65 | 6.67 | 11.33 | 12.47 | | |
| Arkansas Non-MSA | 1,061 | 29.85 | 16.42 | 3.17 | 17.03 | 11.13 | 21.94 | 18.81 | 44.61 | 66.89 | 18.05 | 15.27 | 16.04 | 16.55 | 19.02 | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |

^(*) Home mortgage refinance loans originated and purchased in the MSA/AA as a percentage of all home mortgage refinance loans originated and purchased in the rated area.

^(**) Percentage of Families is based on 1990 Census information.

^(***) As a percentage of loans with borrower income information available. No information was available for 8.86% of loans originated and purchased by the bank.

^(****) Based on 2001 Peer Mortgage Data: Southwest Region.

Table 10. Borrower Distribution of Small Loans to Businesses

| Borrower Distribution | n: SMALL LOANS | S TO BUSINESSE | S State: AF | RKANSAS Eval | luation Period: JA | NUARY 1, 2000 TO | DECEMBER 31, 2 | 2001 | |
|--------------------------------|---------------------|----------------|----------------------|-------------------------------|----------------------|--|----------------|-----------|-------------------------------|
| MSA/Assessment Area: | Total Sm to Busi | | | ith Revenues of on or less | | ans by Original Amoun ardless of Business Siz | | Market St | hare**** |
| | # % of Total* | | % of Businesses** | % BANK Loans*** | \$100,000 or Less | > \$100,000 to \$250,000 | to to | | Rev \$1 million or less |
| Full-Scope Review: | | | | | | | | | |
| Little Rock-North Little Rock | 488 | 47.84 | 78.85 | 60.45 | 69.88 | 13.73 | 16.39 | 1.09 | 0.94 |
| Limited-Scope Review: | | | | | | | | | |
| Fayetteville-Springdale-Rogers | 164 | 16.08 | 77.57 | 59.76 | 64.02 | 9.15 | 26.83 | 0.60 | 0.44 |
| Jonesboro | 60 | 5.88 | 79.39 | 45.00 | 75.00 | 3.33 | 21.67 | 0.67 | 0.52 |
| Pine Bluff | 28 | 2.75 | 82.45 | 39.29 | 60.71 | 25.00 | 14.29 | 1.57 | 0.98 |
| Arkansas Non-MSA | 280 | 27.45 | 78.85 | 65.71 | 77.50 | 11.79 | 10.71 | 1.66 | 1.49 |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |

^(*) Small loans to businesses originated and purchased in the MSA/AA as a percentage of all small loans to businesses originated and purchased in the rated area.

^(**) Businesses with revenues of \$1 million or less as a percentage of all businesses (Source D&B 2002).

^(***) Small loans to businesses with revenues of \$1 million or less as a percentage of all loans reported as small loans to businesses. No information was available for 15.49% of small loans to businesses originated/purchased by the bank. (****) Based on 2001 Peer Small Business Data US&PR.

Table 11. Borrower Distribution of Small Loans to Farms

| Borrower Distribution: | SMALL LOANS T | O FARMS | State: ARKAN | ISAS Ev | aluation Period: JA | NUARY 1, 2000 TO | DECEMBER 31, 200 | 1 | |
|--------------------------------|---------------------|----------------|-----------------------------|--------------------|----------------------|---|----------------------------------|------|-------------------------------|
| | Total Sma to Far | | Farms with F \$1 million | | | oans by Original Amou Regardless of Farm Siz | Market Share**** | | |
| MSA/Assessment Areas: | # | % of Total* | % of Farms** | % BANK Loans*** | \$100,000 or Less | > \$100,000 to \$250,000 | > \$250,000 to \$1,000,000 | AII | Rev \$1 million or less |
| Full-Scope Review: | | | | | | | | | |
| Little Rock-North Little Rock | 18 | 21.95 | 94.53 | 61.11 | 66.67 | 33.33 | 0.00 | 2.73 | 1.59 |
| Limited-Scope Review: | | | | | | | | | |
| Fayetteville-Springdale-Rogers | 9 | 10.98 | 92.63 | 77.78 | 66.67 | 33.33 | 0.00 | 0.21 | 0.21 |
| Jonesboro | 30 | 36.59 | 92.23 | 83.33 | 40.00 | 53.33 | 6.67 | 2.08 | 1.88 |
| Pine Bluff | 3 | 3.66 | 92.53 | 33.33 | 66.67 | 0.00 | 33.33 | 0.85 | 0.00 |
| Arkansas Non-MSA | 22 | 26.83 | 94.86 | 68.18 | 68.18 | 27.27 | 4.55 | 1.68 | 1.20 |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |

^(*) Small loans to farms originated and purchased in the MSA/AA as a percentage of all small loans to farms originated and purchased in the rated area.

^(**) Farms with revenues of \$1 million or less as a percentage of all farms (Source D&B 2002)

^(***) Small loans to farms with revenues of \$1 million or less as a percentage of all loans reported as small loans to farms. No information was available for 18.29% of small loans to farms originated and purchased by the bank.

^(****) Based on 2001 Peer Small Farm Data US&PR.

Table 12. Qualified Investments

| | QUALIFIED INVEST | MENTS State | e: ARKANSAS | Evaluation Period: | JANUARY 1, | 2000 TO DECEM | BER 31, 2001 | | |
|--------------------------------|------------------|----------------|-------------|--------------------|------------|----------------|--------------------|---------------|------------|
| | Prior Perio | d Investments* | Current Pe | riod Investments | | Total Investme | Unfunded | Commitments** | |
| MSA/Assessment Areas: | # | \$ (000's) | # | \$ (000's) | # | \$ (000's) | % of Total \$'s | # | \$ (000's) |
| Full-Scope Review: | | | | | | | | | |
| Little Rock-North Little Rock | 6 | 891 | 29 | 17,054 | 35 | 17,945 | 96.06 | 0 | 0 |
| Limited-Scope Review: | | | | | | | | | |
| Fayetteville-Springdale-Rogers | 0 | 0 | 16 | 132 | 16 | 132 | 0.71 | 0 | 0 |
| Jonesboro | 2 | 165 | 15 | 58 | 17 | 223 | 1.19 | 0 | 0 |
| Pine Bluff | 2 | 165 | 3 | 3 | 5 | 168 | 0.90 | 0 | 0 |
| Arkansas Non-MSA | 2 | 170 | 14 | 43 | 16 | 213 | 1.14 | 0 | 0 |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |

^{(*) &}quot;Prior Period Investments" means investments made in a previous evaluation period that are outstanding as of the examination date.

^{(**) &}quot;Unfunded Commitments" means legally binding investment commitments that are tracked and recorded by the bank's financial reporting system.

Table 13. Distribution of Branch Delivery System and Branch Openings/Closings

| DISTRIBUTION OF B | | | | | | | | e: ARKANS | | uation Pe | riod: JAI | NUARY 1 | , 2000 T | O DECEM | BER 31, 2 | 2001 | |
|--------------------------------|---|---------------|-----------------------|-------|--------------------------|-------|-------|--------------------------|----------------|--|-----------|---------|----------|--|-----------|-------|-------|
| | Deposits | sits Branches | | | | | | Branch Openings/Closings | | | | | | Population | | | |
| MSA/Assessment Area: | % of Rated Area Deposits in MSA/AA | # of BANK | % of Rated Area | | ocation of ncome of (| | - | # of Branch | # of Branch | Net Change in Location of Branches (+ or -) | | | ranches | % of the Population within Each Geography | | | hin |
| | | Branches | Branches in MSA/AA | Low | Mod | Mid | Upp | Closings | Openings | Low | Mod | Mid | Upp | Low | Mod | Mid | Upp |
| Full-Scope Review: | | | | | | | | | | | | | | | | | |
| Little Rock-North Little Rock | 59.07 | 21 | 37.50 | 0.00 | 23.81 | 28.57 | 47.62 | 5 | 0 | 0 | - 1 | - 2 | - 2 | 1.95 | 23.90 | 52.47 | 21.68 |
| Limited-Scope Review: | | | | | | | | | | | | | | | | | |
| Fayetteville-Springdale-Rogers | 11.80 | 10 | 17.86 | NA | 20.00 | 60.00 | 20.00 | 1 | 0 | NA | 0 | - 1 | 0 | NA | 7.14 | 79.82 | 13.03 |
| Jonesboro | 4.09 | 4 | 7.14 | NA | 0.00 | 75.00 | 25.00 | 0 | 0 | NA | 0 | 0 | 0 | NA | 21.13 | 61.97 | 16.90 |
| Pine Bluff | 5.57 | 4 | 7.14 | 25.00 | 0.00 | 50.00 | 25.00 | 1 | 0 | 0 | - 1 | 0 | 0 | 0.67 | 26.75 | 43.84 | 28.74 |
| Arkansas Non-MSA | 19.48 | 17 | 30.36 | NA | 5.88 | 64.71 | 29.41 | 2 | 0 | NA | 0 | - 2 | 0 | NA | 6.15 | 63.11 | 30.75 |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |