

Apparel, Piece Goods, and Notions: 2002

Issued October 2004

EC02-42I-10

2002 Economic Census

Wholesale Trade

Industry Series



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-- Not applicable for this report.

Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in "2" and "7."

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the federal government use the data to monitor economic activity and to assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

INDUSTRY CLASSIFICATIONS

Data from the 2002 Economic Census are published primarily according to the 2002 North American Industry Classification System (NAICS). NAICS was first adopted in the United States, Canada, and Mexico in 1997. The 2002 Economic Census covers the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information
52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Food Services
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), largely covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 100 subsectors (three-digit codes), 317 industry groups (four-digit codes), and, as implemented in the United States, 1,179 industries (six-digit codes).

RELATIONSHIP TO HISTORICAL INDUSTRY CLASSIFICATIONS

Prior to the 1997 Economic Census, data were published according to the Standard Industrial Classification (SIC) system. While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The 1997 Economic Census *Bridge Between NAICS and SIC* demonstrates the relationships between NAICS and SIC industries. Where changes are significant, it may not be possible to construct time series that include data for points both before and after 1997.

Most industry classifications remained unchanged between 1997 and 2002, but NAICS 2002 includes substantial revisions within the construction and wholesale trade sectors, and a number of revisions for the retail trade and information sectors. These changes are noted in industry definitions and will be demonstrated in the *Bridge Between NAICS 2002 and NAICS 1997*.

For 2002, data for enterprise support establishments (those functioning primarily to support the activities of their company's operating establishments, such as a warehouse or a research and development laboratory) are included in the industry that reflects their activities (such as warehousing). For 1997, such establishments were termed auxiliaries and were excluded from industry totals.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company. (For selected industries, only payroll, employment, and classification are collected for individual establishments, while other data are collected on a consolidated basis.)

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for states, metropolitan and micropolitan statistical areas, counties, and corporate municipalities (places) including cities, towns, townships, villages, and boroughs. Respondents were required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from administrative sources is used as a basis for coding.

AVAILABILITY OF ADDITIONAL DATA

All results of the 2002 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on digital versatile discs (DVD-ROMs) for sale by the Census Bureau. The American FactFinder system at the Internet site allows selective retrieval and downloading of the data. For more information, including a description of reports being issued, see the Internet site, write to the U.S. Census Bureau, Washington, DC 20233-6100, or call Customer Services at 301-763-4100.

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart

from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some service trades in 1933. Censuses of construction, manufacturing, and the other business censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated, providing comparable census data across economic sectors and using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census report forms.

The range of industries covered in the economic census expanded between 1967 and 2002. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity. New for 2002 is coverage of four industries classified in the agriculture, forestry, and fishing sector under the SIC system: landscape architectural services, landscaping services, veterinary services, and pet care services.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. Reports for 1997 were published primarily on the Internet and copies of 1992 reports are also available there. CD-ROMs issued from the 1987, 1992, and 1997 Economic Censuses contain databases that include all or nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for the 2002 Economic Census and related surveys is published in the *Guide to the 2002 Economic Census* at www.census.gov/econ/census02/guide. More information on the methodology, procedures, and history of the census will be published in the *History of the 2002 Economic Census* at www.census.gov/econ/www/history.html.

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Wholesale Trade

SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of —

1. goods for resale (i.e., goods sold to other wholesalers or retailers),
2. capital or durable nonconsumer goods, or
3. raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet or other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: merchant wholesalers that sell goods on their own account and business to business electronic markets, and agents and brokers that arrange sales and purchases for others generally for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, and import/export merchants. Also included as wholesale merchants are sales offices and sales branches (but not retail stores) maintained by manufacturing, refining, or mining enterprises apart from their plants or mines for the purpose of marketing their products. Merchant wholesale establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods, generally on a commission basis, are known as business to business electronic markets, agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturer's products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain, or a limited number of retail chains, and provide a variety of products needed by the retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

Exclusions. Excluded from this sector are governmental organizations classified in the covered industries except for liquor wholesalers operated by state and local governments.

The tabulations for this sector do not include central administrative offices or other establishments that serve wholesale establishments within the same organization. Data for such establishments are classified according to the nature of the service they provide. For example, separate headquarters establishments are reported in NAICS sector 55, Management of Companies and Enterprises.

The reports described below exclude establishments of firms with no paid employees. These “nonemployers,” typically self-employed individuals or partnerships operating businesses that they have not chosen to incorporate, are reported separately in Nonemployer Statistics. The contribution of nonemployers may be examined at www.census.gov/nonemployerimpact.

Definitions. Industry categories are defined in Appendix B, NAICS Codes, Titles, and Descriptions. Other terms are defined in Appendix A, Explanation of Terms.

REPORTS

The following reports provide statistics on this sector.

Industry Series. There are 19 reports, each covering a group of related industries. The reports present, by kind of business for the United States, general statistics for establishments of firms with payroll on number of establishments, sales, payroll, and employment; comparative statistics for 2002 and 1997; product lines; and concentration of business activity in the largest firms. The data in industry reports are preliminary and subject to change in the following reports.

Geographic Area Series. There is a separate report for each state, the District of Columbia, and the United States. Each state report presents, for establishments of firms with payroll, general statistics on number of establishments, sales, payroll, employment, operating expenses, and inventory by kind of business for the state, metropolitan and micropolitan statistical areas, counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole for detailed kind-of-business classifications.

Subject Series:

- **Product Lines.** This report presents sources of sales data for establishments of firms with payroll by kind of business. Data are presented for the United States and states.
- **Establishment and Firm Size (Including Legal Form of Organization).** This report presents sales, payroll, and employment data for the United States by sales size, by employment size, and by legal form of organization for establishments of firms with payroll; and by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms with payroll.
- **Miscellaneous Subjects.** This report presents data for a variety of industry-specific questions for establishments of firms with payroll. Presentation of data varies by kind of business.

Other reports. Data for this sector are also included in reports with multisector coverage, including *Nonemployer Statistics*, *Comparative Statistics*, *Bridge Between 2002 NAICS and 1997 NAICS*, *Business Expenses*, and the Survey of Business Owners reports.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Maps are available at www.census.gov/econ2002maps. Notes specific to areas in the state are included in Appendix D, Geographic Notes. Data may be presented for —

1. The United States as a whole.
2. States and the District of Columbia.

-
3. Metropolitan and micropolitan statistical areas. A core based statistical area (CBSA) contains a core area with a substantial population nucleus, together with adjacent communities having a high degree of social and economic integration with that core. CBSAs are differentiated into metropolitan and micropolitan statistical areas based on size criteria. Both metropolitan and micropolitan statistical areas are defined in terms of entire counties, and are listed in Appendix E, Metropolitan and Micropolitan Statistical Areas.
 - a. Metropolitan Statistical Areas (metro areas). Metro areas have at least one urbanized area of 50,000 or more population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
 - b. Micropolitan Statistical Areas (micro areas). Micro areas have at least one urban cluster of at least 10,000 but less than 50,000 population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
 - c. Metropolitan Divisions (metro divisions). If specified criteria are met, a metro area containing a single core with a population of 2.5 million or more may be subdivided to form smaller groupings of counties referred to as Metropolitan Divisions.
 - d. Combined Statistical Areas (combined areas). If specified criteria are met, adjacent metro and micro areas, in various combinations, may become the components of a new set of areas called Combined Statistical Areas. The areas that combine retain their own designations as metro or micro areas within the larger combined area.
 4. Counties and county equivalents defined as of January 1, 2002. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs, census areas, and city and boroughs. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
 5. Economic places.
 - a. Municipalities of 2,500 inhabitants or more defined as of January 1, 2002. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 2000 Census of Population. For the economic census, boroughs, census areas, and city and boroughs in Alaska and boroughs in New York are not included in this category.
 - b. Consolidated cities defined as of January 1, 2002. Consolidated cities are consolidated governments that consist of separately incorporated municipalities.
 - c. Townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 2000 Census of Population).
 - d. Balance of county. Areas outside the entities listed above, including incorporated municipalities with populations of fewer than 2,500, towns and townships not qualifying as noted above, and the remainders of counties outside places are categorized as "Balance of county".

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 2002 data are expressed in 2002 dollars, and 1997 data, in 1997 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

COMPARABILITY OF THE 1997 AND 2002 ECONOMIC CENSUSES

Both the 2002 Economic Census and the 1997 Economic Census present data based on the North American Industry Classification System (NAICS). Under the 1997 NAICS, Wholesale Trade was comprised of two subsectors: 421, Wholesale Trade, Durable Goods, and 422, Wholesale Trade,

Nondurable Goods. In addition, the U.S. Census Bureau presented data in the Wholesale Trade sector by three type-of-operation categories: 1) Merchant wholesalers, 2) Manufacturers' sales branches and offices, and 3) Agents, brokers, and commission merchants.

Under the 2002 NAICS, to recognize production differences in some types of operation, the Wholesale Trade sector was reorganized into three subsectors: 423, Merchant Wholesalers, Durable Goods; 424, Merchant Wholesalers, Nondurable Goods; and 425, Wholesale Electronic Markets and Agents and Brokers. The 2002 NAICS industry definitions for Merchant Wholesalers in subsectors 423 and 424 include type-of-operation categories for manufacturers' sales branches and offices, as well as the 1997 Census Bureau defined merchant wholesalers. Agents and brokers are defined as a separate NAICS industry in subsector 425 and are no longer included in the type-of-operation structure. For 2002, data are presented by two type-of-operation categories: 1) Merchant wholesalers, except manufacturers' sales branches and offices, and 2) Manufacturers' sales branches and offices. For more details, see Types of Operation in Appendix A.

RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data. Data presented in the Miscellaneous Subjects and Product Lines reports for this sector are subject to sampling errors, as well as nonsampling errors.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data, as by the percentages shown in the tables. Precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. More information on the reliability of the data is included in Appendix C, Methodology.

DISCLOSURE

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at www.census.gov/epcd/ec02/disclosure.htm.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county, and Statistics of U.S. Businesses provides annual statistics classified by the employment size of the enterprise, further classified by industry for the United States, and by broader categories for states and metropolitan areas.

CONTACTS FOR DATA USERS

Questions about these data may be directed to the U.S. Census Bureau, Services Sector Statistics Division, Wholesale Census Branch, 1-800-541-8345 or wcb@census.gov.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with these data:

D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals
N	Not available or not comparable
S	Withheld because estimates did not meet publication standards
X	Not applicable
Z	Less than half the unit shown
a	0 to 19 employees
b	20 to 99 employees
c	100 to 249 employees
e	250 to 499 employees
f	500 to 999 employees
g	1,000 to 2,499 employees
h	2,500 to 4,999 employees
i	5,000 to 9,999 employees
j	10,000 to 24,999 employees
k	25,000 to 49,999 employees
l	50,000 to 99,999 employees
m	100,000 employees or more
r	Revised
—	Represents zero (page image/print only)
(CC)	Consolidated city
(IC)	Independent city

Table 1. Summary Statistics for the United States: 2002

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Type of operation and kind of business ¹	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From admini- strative records ²	Estimated ³
WHOLESALE TRADE								
4243	Apparel, piece goods, and notions merchant wholesalers	17 788	119 155 866	8 636 527	2 029 150	204 087	10.2	18.8
42431	Piece goods, notions, and other dry goods merchant wholesalers	4 405	15 751 272	1 367 430	318 314	34 596	17.4	16.4
424310	Piece goods, notions, and other dry goods merchant wholesalers	4 405	15 751 272	1 367 430	318 314	34 596	17.4	16.4
42432	Men's and boys' clothing and furnishings merchant wholesalers	4 473	33 303 523	2 388 772	567 187	65 580	7.2	21.7
424320	Men's and boys' clothing and furnishings merchant wholesalers	4 473	33 303 523	2 388 772	567 187	65 580	7.2	21.7
42433	Women's, children's, and infants' clothing and accessories merchant wholesalers	7 182	48 765 785	3 578 770	825 518	79 158	12.1	17.7
424330	Women's, children's, and infants' clothing and accessories merchant wholesalers	7 182	48 765 785	3 578 770	825 518	79 158	12.1	17.7
42434	Footwear merchant wholesalers	1 728	21 335 286	1 301 555	318 131	24 753	5.3	18.7
424340	Footwear merchant wholesalers	1 728	21 335 286	1 301 555	318 131	24 753	5.3	18.7
MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES								
4243	Apparel, piece goods, and notions merchant wholesalers	17 511	104 239 999	8 020 558	1 867 035	189 944	11.6	15.6
42431	Piece goods, notions, and other dry goods merchant wholesalers	4 291	12 572 087	1 233 405	284 317	32 238	21.7	11.3
424310	Piece goods, notions, and other dry goods merchant wholesalers	4 291	12 572 087	1 233 405	284 317	32 238	21.7	11.3
42432	Men's and boys' clothing and furnishings merchant wholesalers	4 385	28 055 236	2 160 421	503 408	57 926	8.4	22.2
424320	Men's and boys' clothing and furnishings merchant wholesalers	4 385	28 055 236	2 160 421	503 408	57 926	8.4	22.2
42433	Women's, children's, and infants' clothing and accessories merchant wholesalers	7 118	42 904 518	3 351 746	768 392	75 471	13.8	11.8
424330	Women's, children's, and infants' clothing and accessories merchant wholesalers	7 118	42 904 518	3 351 746	768 392	75 471	13.8	11.8
42434	Footwear merchant wholesalers	1 717	20 708 158	1 274 986	310 918	24 309	5.4	16.9
424340	Footwear merchant wholesalers	1 717	20 708 158	1 274 986	310 918	24 309	5.4	16.9
MANUFACTURERS' SALES BRANCHES AND OFFICES								
4243	Apparel, piece goods, and notions merchant wholesalers	277	14 915 867	615 969	162 115	14 143	—	41.5
42431	Piece goods, notions, and other dry goods merchant wholesalers	114	3 179 185	134 025	33 997	2 358	—	36.5
424310	Piece goods, notions, and other dry goods merchant wholesalers	114	3 179 185	134 025	33 997	2 358	—	36.5
42432	Men's and boys' clothing and furnishings merchant wholesalers	88	5 248 287	228 351	63 779	7 654	—	19.0
424320	Men's and boys' clothing and furnishings merchant wholesalers	88	5 248 287	228 351	63 779	7 654	—	19.0
42433	Women's, children's, and infants' clothing and accessories merchant wholesalers	64	5 861 267	227 024	57 126	3 687	—	60.5
424330	Women's, children's, and infants' clothing and accessories merchant wholesalers	64	5 861 267	227 024	57 126	3 687	—	60.5
42434	Footwear merchant wholesalers	11	627 128	26 569	7 213	444	—	77.2
424340	Footwear merchant wholesalers	11	627 128	26 569	7 213	444	—	77.2

¹For the 2002 Economic Census, the definition of Merchant Wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

²Includes sales information obtained from administrative records of other federal agencies.

³Includes sales information that was imputed based on historic data, administrative data, industry averages, or other statistical methods.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

Table 2. Comparative Statistics for the United States (1997 NAICS Basis): 2002 and 1997

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 and 1997 Economic Censuses. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

1997 NAICS code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)
WHOLESALE TRADE					
4223	Apparel, piece goods, and notions wholesalers	19 616	130 753 437	8 964 060	210 577
	2002..	20 707	124 104 420	7 759 577	207 574
	1997..				
42231	Piece goods, notions, and other dry goods wholesalers	4 900	19 043 257	1 463 345	36 366
	2002..	5 666	25 776 927	1 611 443	45 435
	1997..				
422310	Piece goods, notions, and other dry goods wholesalers	4 900	19 043 257	1 463 345	36 366
	2002..	5 666	25 776 927	1 611 443	45 435
	1997..				
42232	Men's and boys' clothing and furnishings wholesalers	4 890	35 605 526	2 453 923	66 838
	2002..	5 006	33 360 264	2 166 205	62 253
	1997..				
422320	Men's and boys' clothing and furnishings wholesalers	4 890	35 605 526	2 453 923	66 838
	2002..	5 006	33 360 264	2 166 205	62 253
	1997..				
42233	Women's, children's, and infants' clothing and accessories wholesalers	7 835	51 849 368	3 669 861	81 587
	2002..	8 217	40 603 484	2 799 463	76 256
	1997..				
422330	Women's, children's, and infants' clothing and accessories wholesalers	7 835	51 849 368	3 669 861	81 587
	2002..	8 217	40 603 484	2 799 463	76 256
	1997..				
42234	Footwear wholesalers	1 991	24 255 286	1 376 931	25 786
	2002..	1 818	24 363 745	1 182 466	23 630
	1997..				
422340	Footwear wholesalers	1 991	24 255 286	1 376 931	25 786
	2002..	1 818	24 363 745	1 182 466	23 630
	1997..				
MERCHANT WHOLESALERS					
4223	Apparel, piece goods, and notions wholesalers	17 511	104 239 999	8 020 558	189 944
	2002..	16 964	84 358 265	6 296 411	177 783
	1997..				
42231	Piece goods, notions, and other dry goods wholesalers	4 291	12 572 087	1 233 405	32 238
	2002..	4 628	14 151 550	1 231 590	38 216
	1997..				
422310	Piece goods, notions, and other dry goods wholesalers	4 291	12 572 087	1 233 405	32 238
	2002..	4 628	14 151 550	1 231 590	38 216
	1997..				
42232	Men's and boys' clothing and furnishings wholesalers	4 385	28 055 236	2 160 421	57 926
	2002..	4 144	22 684 344	1 743 994	52 198
	1997..				
422320	Men's and boys' clothing and furnishings wholesalers	4 385	28 055 236	2 160 421	57 926
	2002..	4 144	22 684 344	1 743 994	52 198
	1997..				
42233	Women's, children's, and infants' clothing and accessories wholesalers	7 118	42 904 518	3 351 746	75 471
	2002..	6 781	29 520 620	2 402 560	67 876
	1997..				
422330	Women's, children's, and infants' clothing and accessories wholesalers	7 118	42 904 518	3 351 746	75 471
	2002..	6 781	29 520 620	2 402 560	67 876
	1997..				
42234	Footwear wholesalers	1 717	20 708 158	1 274 986	24 309
	2002..	1 411	18 001 751	918 267	19 493
	1997..				
422340	Footwear wholesalers	1 717	20 708 158	1 274 986	24 309
	2002..	1 411	18 001 751	918 267	19 493
	1997..				

Note: The data in this table are based on the 2002 and 1997 Economic Censuses. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

Table 3. Product Lines by Kind of Business for the United States: 2002

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales			Response coverage ³ (percent)
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments ²	
4243		WHOLESALE TRADE						
		Apparel, piece goods, and notions merchant wholesalers	17 788	X	119 155 866	X	100.0	55.0
	10200	New and rebuilt automotive parts and supplies, and trailer parts and supplies	11	26 353	5 986	22.7	Z	X
	10400	Household and lawn furniture	74	215 466	25 798	12.0	Z	X
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	20	145 388	8 516	5.9	Z	X
	10520	Linens, domestics, curtains, and draperies	203	877 275	111 688	12.7	.1	X
	10530	Flooring and floor coverings	8	661 061	323 572	48.9	.3	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	61	1 970 488	207 024	10.5	.2	X
	10740	Other construction products and materials	7	81 354	2 599	3.2	Z	X
	11000	Medical, hospital, and surgical supplies	7	26 717	3 564	13.3	Z	X
	11030	Optical and ophthalmic goods and supplies	22	30 038	5 192	17.3	Z	26.5
	11034	Eyeglasses, contact lenses, and other optical goods	14	17 694	4 535	25.6	Z	X
	11400	Electrical apparatus and equipment	15	55 508	13 465	24.3	Z	X
	11500	Electric household appliances, including gas clothes dryers	39	185 077	26 746	14.5	Z	44.6
	11511	Televisions	26	153 558	1 461	1.0	Z	X
	11512	Radios, stereos, tape players, and CD players	26	153 558	18 348	11.9	Z	X
	11513	VCRs, video cameras, digital video disc (DVD) players, and electronic DVD-based game consoles	22	47 168	1 275	2.7	Z	X
	11518	Other electric household appliances, including dishwashers, toasters and fans	10	132 423	4 923	3.7	Z	X
	11600	Electronic parts and equipment, excluding communications equipment ..	14	177 411	9 694	5.5	Z	X
	11650	Communications equipment and supplies	11	162 508	3 812	2.3	Z	X
	11700	Hardware	33	90 859	10 649	11.7	Z	X
	12320	General-purpose industrial machinery, equipment, and parts	18	189 646	26 672	14.1	Z	X
	12360	Other industrial machinery, equipment, and parts	7	3 817	633	16.6	Z	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods	17	39 750	4 618	11.6	Z	X
	12500	Beauty and barber equipment and supplies	7	14 662	2 241	15.3	Z	44.1
	12512	Beauty and barber supplies, including combs, curlers, and shampoos ..	7	14 662	2 241	15.3	Z	X
	12540	Service establishment equipment and supplies, including municipal water treatment equipment	59	148 228	18 093	12.2	Z	X
	12700	Sporting and recreational goods and supplies	397	4 136 514	428 295	10.4	.4	X
	12800	Toys and hobby goods and supplies	85	356 580	50 146	14.1	Z	X
	12940	Recyclable materials, excluding metals and paper	11	31 411	6 726	21.4	Z	55.0
	12941	Recyclable textiles, including rags and textile scraps	11	31 411	6 726	21.4	Z	X
	13000	Jewelry, diamonds, gemstones, and watches	147	188 256	34 237	18.2	Z	25.9
	13014	Watches, clocks, and watch parts	30	48 411	1 937	4.0	Z	X
	13016	Other jewelry, silverware, and plated ware, including costume jewelry ..	108	142 707	31 889	22.3	Z	X
	13130	Pre-recorded compact discs (CDs), audio tapes, and phonograph records	9	22 460	1 551	6.9	Z	X
	13150	Miscellaneous durable goods	80	563 431	47 693	8.5	Z	35.4
	13152	Luggage	56	547 147	40 412	7.4	Z	X
	13154	Other miscellaneous durable goods	19	10 802	6 225	57.6	Z	X
	13200	Printing and writing paper	7	6 436	429	6.7	Z	X
	13300	Office paper, office supplies, greeting cards, and labels	55	203 057	29 552	14.6	Z	X
	13400	Paper and plastic products	33	63 649	6 397	10.1	Z	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries ..	44	117 215	14 612	12.5	Z	26.2
	13513	Cosmetics and beauty supplies	12	27 172	3 040	11.2	Z	X
	13514	Perfumes	16	28 368	1 200	4.2	Z	X
	13515	Vitamins and nutritional supplements	11	76 089	9 207	12.1	Z	X
	13516	Other toiletries and druggists' sundries, including health aids and first aid supplies	14	9 131	1 165	12.8	Z	X
	13600	Knit and woven piece goods	3 424	13 515 026	11 377 043	84.2	9.5	41.0
	13611	Goods purchased gray and finished on contract	399	2 067 586	498 266	24.1	.4	X
	13612	Cotton, including blends	1 876	7 468 077	3 291 627	44.1	2.8	X
	13613	Synthetics, excluding synthetic knits	1 504	6 342 262	3 071 883	48.4	2.6	X
	13614	Other knit fabrics	771	2 256 068	810 824	35.9	.7	X
	13615	Woolen and worsted piece goods	621	3 128 314	1 052 561	33.6	.9	X
	13616	Other piece goods	1 312	4 657 111	2 651 882	56.9	2.2	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	1 490	3 438 847	2 510 410	73.0	2.1	X
	13800	Men's and boys' wear	6 112	54 818 712	31 985 467	58.3	26.8	50.2
	13811	Men's and boys' suits, coats, and formal wear	1 254	11 798 916	4 321 239	36.6	3.6	X
	13812	Men's and boys' dress and casual shirts, slacks, and jeans, including unisex T-shirts	3 781	41 098 072	17 970 751	43.7	15.1	X
	13813	Men's and boys' underwear and sleepwear	579	9 209 757	2 035 081	22.1	1.7	X
	13814	Men's and boys' work clothing and uniforms	1 023	6 339 359	2 165 916	34.2	1.8	X
	13815	Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas	2 375	27 588 649	5 492 480	19.9	4.6	X
	13900	Women's, misses', and girls' wear	8 978	71 023 614	44 888 323	63.2	37.7	47.7
	13912	Women's, misses', and girls' dresses and blouses	4 407	36 123 853	14 814 707	41.0	12.4	X
	13913	Women's, misses', and girls' suits and coats	1 452	16 913 539	3 984 710	23.6	3.3	X
	13914	Women's, misses', and girls' outerwear	2 591	21 099 272	7 348 695	34.8	6.2	X
	13915	Women's, misses', and girls' underwear and sleepwear	1 293	17 136 443	5 275 280	30.8	4.4	X
	13916	Other women's, misses', and girls' wear, including caps, hats, gloves, sweaters, and umbrellas	3 314	32 176 794	13 451 285	41.8	11.3	X
	13920	Infants' and children's wear, to size 6X	1 353	17 638 154	4 289 332	24.3	3.6	X
	14000	Footwear	2 566	25 995 717	21 057 637	81.0	17.7	44.1
	14011	All athletic footwear	658	10 151 545	7 064 804	69.6	5.9	X
	14012	Infants' footwear	333	3 755 472	422 892	11.3	.4	X
	14013	Women's, misses', and girls' footwear, excluding athletic footwear	1 635	14 954 860	7 895 357	52.8	6.6	X
	14014	Men's and boys' footwear, excluding athletic footwear	1 489	12 481 593	4 850 714	38.9	4.1	X
	14015	Shoe accessories	317	4 092 102	823 870	20.1	.7	X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

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2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales			Response coverage ³ (percent)
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments ²	
		WHOLESALE TRADE—Con.						
4243		Apparel, piece goods, and notions merchant wholesalers—Con.						
	14100	Packaged frozen food	6	2 304	207	9.0	Z	X
	14400	Confectioneries	7	15 207	4 934	32.4	Z	X
	14860	Grocery specialties	7	11 865	429	3.6	Z	X
	15200	Raw cotton	14	11 107	1 351	12.2	Z	X
	15300	Plastics materials and basic shapes	12	119 766	16 044	13.4	Z	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	23	165 439	25 888	15.6	Z	X
	16000	Paint, paint supplies, wallpaper, and wallpaper supplies	172	894 241	247 841	27.7	Z	X
	16100	Books, periodicals, newspapers, and other printed materials	28	71 472	3 892	5.4	Z	X
	16120	Art goods, including novelties and souvenirs	216	2 252 315	281 318	12.5	Z	X
	16130	Textile bags, bagging, and burlap	24	136 518	5 835	4.3	Z	X
	16150	Wigs, yarns, and leather products	178	740 112	118 591	16.0	Z	X
	19700	Service receipts and labor charges, including installed parts	405	1 912 728	311 862	16.3	Z	X
	19730	Advertising specialties, including paper novelties	68	113 837	23 754	20.9	Z	X
	19810	Miscellaneous commodities	776	5 058 309	423 706	8.4	Z	X
	19940	Rental and operating lease receipts	190	590 231	113 397	19.2	Z	X
42431		Piece goods, notions, and other dry goods merchant wholesalers	4 405	X	15 751 272	X	100.0	49.1
	10400	Household and lawn furniture	53	140 385	18 949	13.5	Z	X
	10520	Linens, domestics, curtains, and draperies	160	733 027	91 471	12.5	Z	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	17	38 616	6 291	16.3	Z	X
	11500	Electric household appliances, including gas clothes dryers	7	5 486	739	13.5	Z	X
	11700	Hardware	15	39 847	6 095	15.3	Z	X
	12320	General-purpose industrial machinery, equipment, and parts	12	166 921	26 111	15.6	Z	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods	13	16 758	4 337	25.9	Z	X
	12540	Service establishment equipment and supplies, including municipal water treatment equipment	59	148 228	18 093	12.2	Z	X
	12700	Sporting and recreational goods and supplies	7	58 313	6 070	10.4	Z	X
	12800	Toys and hobby goods and supplies	15	114 255	32 419	28.4	Z	47.0
	12813	Crafts and craft supplies	15	114 255	32 419	28.4	Z	X
	13000	Jewelry, diamonds, gemstones, and watches	28	68 745	17 181	25.0	Z	47.3
	13016	Other jewelry, silverware, and plated ware, including costume jewelry ..	26	67 624	16 443	24.3	Z	X
	13300	Office paper, office supplies, greeting cards, and labels	10	29 568	2 957	10.0	Z	X
	13400	Paper and plastic products	20	27 770	4 357	15.7	Z	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries ..	15	33 836	7 368	21.8	Z	X
	13600	Knit and woven piece goods	3 337	13 257 593	11 323 055	85.4	Z	36.6
	13611	Goods purchased gray and finished on contract	385	2 050 670	493 240	24.1	Z	X
	13612	Cotton, including blends	1 830	7 364 957	3 274 854	44.5	Z	20.8
	13613	Synthetics, excluding synthetic knits	1 468	6 180 185	3 046 949	49.3	Z	19.3
	13614	Other knit fabrics	758	2 212 712	804 547	36.4	Z	5.1
	13615	Woolen and worsted piece goods	621	3 128 314	1 052 561	33.6	Z	6.7
	13616	Other piece goods	1 296	4 648 371	2 650 904	57.0	Z	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	1 451	3 380 826	2 504 156	74.1	Z	15.9
	13800	Men's and boys' wear	89	1 000 232	402 921	40.3	Z	30.0
	13812	Men's and boys' dress and casual shirts, slacks, and jeans, including unisex T-shirts	78	277 466	42 947	15.5	Z	X
	13815	Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas	12	722 766	359 974	49.8	Z	2.3
	13900	Women's, misses', and girls' wear	96	269 098	62 178	23.1	Z	4
	13920	Infants' and children's wear, to size 6X	34	22 413	1 019	4.5	Z	X
	15200	Raw cotton	12	8 863	509	5.7	Z	X
	15300	Plastics materials and basic shapes	10	118 938	16 044	13.5	Z	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	12	126 955	22 621	17.8	Z	X
	16000	Paint, paint supplies, wallpaper, and wallpaper supplies	172	894 241	247 841	27.7	Z	1.6
	16100	Books, periodicals, newspapers, and other printed materials	7	33 797	2 324	6.9	Z	X
	16120	Art goods, including novelties and souvenirs	29	135 504	6 354	4.7	Z	X
	16150	Wigs, yarns, and leather products	139	668 217	106 223	15.9	Z	X
	19700	Service receipts and labor charges, including installed parts	203	609 237	272 003	44.6	Z	1.7
	19730	Advertising specialties, including paper novelties	12	24 554	3 232	13.2	Z	X
	19810	Miscellaneous commodities	140	481 565	69 149	14.4	Z	X
	19940	Rental and operating lease receipts	103	379 201	104 038	27.4	Z	X
424310		Piece goods, notions, and other dry goods merchant wholesalers	4 405	X	15 751 272	X	100.0	49.1
	10400	Household and lawn furniture	53	140 385	18 949	13.5	Z	X
	10520	Linens, domestics, curtains, and draperies	160	733 027	91 471	12.5	Z	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	17	38 616	6 291	16.3	Z	X
	11500	Electric household appliances, including gas clothes dryers	7	5 486	739	13.5	Z	X
	11700	Hardware	15	39 847	6 095	15.3	Z	X
	12320	General-purpose industrial machinery, equipment, and parts	12	166 921	26 111	15.6	Z	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods	13	16 758	4 337	25.9	Z	X
	12540	Service establishment equipment and supplies, including municipal water treatment equipment	59	148 228	18 093	12.2	Z	X
	12700	Sporting and recreational goods and supplies	7	58 313	6 070	10.4	Z	X
	12800	Toys and hobby goods and supplies	15	114 255	32 419	28.4	Z	47.0
	12813	Crafts and craft supplies	15	114 255	32 419	28.4	Z	X
	13000	Jewelry, diamonds, gemstones, and watches	28	68 745	17 181	25.0	Z	47.3
	13016	Other jewelry, silverware, and plated ware, including costume jewelry ..	26	67 624	16 443	24.3	Z	X
	13300	Office paper, office supplies, greeting cards, and labels	10	29 568	2 957	10.0	Z	X
	13400	Paper and plastic products	20	27 770	4 357	15.7	Z	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries ..	15	33 836	7 368	21.8	Z	X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales			Response coverage ³ (percent)
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments ²	
		WHOLESALE TRADE—Con.						
424310		Piece goods, notions, and other dry goods merchant wholesalers—Con.						
	13600	Knit and woven piece goods	3 337	13 257 593	11 323 055	85.4	71.9	36.6
	13611	Goods purchased gray and finished on contract	385	2 050 670	493 240	24.1	3.1	X
	13612	Cotton, including blends	1 830	7 364 957	3 274 854	44.5	20.8	X
	13613	Synthetics, excluding synthetic knits	1 468	6 180 185	3 046 949	49.3	19.3	X
	13614	Other knit fabrics	758	2 212 712	804 547	36.4	5.1	X
	13615	Woolen and worsted piece goods	621	3 128 314	1 052 561	33.6	6.7	X
	13616	Other piece goods	1 296	4 648 371	2 650 904	57.0	16.8	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	1 451	3 380 826	2 504 156	74.1	15.9	X
	13800	Men's and boys' wear	89	1 000 232	402 921	40.3	2.6	30.0
	13812	Men's and boys' dress and casual shirts, slacks, and jeans, including unisex T-shirts	78	277 466	42 947	15.5	.3	X
	13815	Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas	12	722 766	359 974	49.8	2.3	X
	13900	Women's, misses', and girls' wear	96	269 098	62 178	23.1	.4	X
	13920	Infants' and children's wear, to size 6X	34	22 413	1 019	4.5	Z	X
	15200	Raw cotton	12	8 863	509	5.7	Z	X
	15300	Plastics materials and basic shapes	10	118 938	16 044	13.5	.1	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	12	126 955	22 621	17.8	.1	X
	16000	Paint, paint supplies, wallpaper, and wallpaper supplies	172	894 241	247 841	27.7	1.6	X
	16100	Books, periodicals, newspapers, and other printed materials	7	33 797	2 324	6.9	Z	X
	16120	Art goods, including novelties and souvenirs	29	135 504	6 354	4.7	Z	X
	16150	Wigs, yarns, and leather products	139	668 217	106 223	15.9	.7	X
	19700	Service receipts and labor charges, including installed parts	203	609 237	272 003	44.6	1.7	X
	19730	Advertising specialties, including paper novelties	12	24 554	3 232	13.2	Z	X
	19810	Miscellaneous commodities	140	481 565	69 149	14.4	.4	X
	19940	Rental and operating lease receipts	103	379 201	104 038	27.4	.7	X
42432		Men's and boys' clothing and furnishings merchant wholesalers	4 473	X	33 303 523	X	100.0	58.3
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	8	120 918	6 453	5.3	Z	X
	10520	Linens, domestics, curtains, and draperies	12	44 888	3 928	8.8	Z	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	10	22 725	2 525	11.1	Z	X
	11030	Optical and ophthalmic goods and supplies	8	12 344	281	2.3	Z	X
	11400	Electrical apparatus and equipment	8	25 811	5 050	19.6	Z	X
	11500	Electric household appliances, including gas clothes dryers	12	31 141	1 122	3.6	Z	30.0
	11511	Televisions	6	5 108	201	3.9	Z	X
	11512	Radios, stereos, tape players, and CD players	6	5 108	201	3.9	Z	X
	11513	VCRs, video cameras, digital video disc (DVD) players, and electronic DVD-based game consoles	12	31 141	720	2.3	Z	X
	11600	Electronic parts and equipment, excluding communications equipment ..	8	38 716	5 892	15.2	Z	X
	11700	Hardware	6	22 725	1 122	4.9	Z	57.0
	11711	Hand tools, including power driven tools	6	22 725	674	3.0	Z	X
	11712	Bolts, nuts, rivets, and other fasteners, excluding nails	6	22 725	224	1.0	Z	X
	11713	Cutlery	6	22 725	224	1.0	Z	X
	12320	General-purpose industrial machinery, equipment, and parts	6	22 725	561	2.5	Z	X
	12700	Sporting and recreational goods and supplies	224	998 486	177 590	17.8	.5	X
	12800	Toys and hobby goods and supplies	27	165 245	13 467	8.2	Z	X
	13000	Jewelry, diamonds, gemstones, and watches	27	37 594	1 403	3.7	Z	X
	13150	Miscellaneous durable goods	56	352 093	43 486	12.4	.1	26.1
	13152	Luggage	37	341 291	37 261	10.9	.1	X
	13154	Other miscellaneous durable goods	19	10 802	6 225	57.6	Z	X
	13300	Office paper, office supplies, greeting cards, and labels	31	148 412	25 530	17.2	.1	X
	13400	Paper and plastic products	6	21 603	561	2.6	Z	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries ..	10	47 413	2 525	5.3	Z	X
	13600	Knit and woven piece goods	29	79 677	14 589	18.3	Z	43.6
	13612	Cotton, including blends	23	78 589	10 838	13.8	Z	X
	13613	Synthetics, excluding synthetic knits	9	21 128	1 685	8.0	Z	X
	13614	Other knit fabrics	6	17 623	1 962	11.1	Z	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	15	17 114	1 964	11.5	Z	X
	13800	Men's and boys' wear	4 473	33 303 523	28 138 193	84.5	84.5	52.5
	13811	Men's and boys' suits, coats, and formal wear	963	7 187 863	4 096 382	57.0	12.3	X
	13812	Men's and boys' dress and casual shirts, slacks, and jeans, including unisex T-shirts	2 812	24 832 619	16 051 557	64.6	48.2	X
	13813	Men's and boys' underwear and sleepwear	370	3 791 929	1 927 284	50.8	5.8	X
	13814	Men's and boys' work clothing and uniforms	865	5 897 159	2 124 220	36.0	6.4	X
	13815	Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas	1 771	12 028 603	3 938 750	32.7	11.8	X
	13900	Women's, misses', and girls' wear	1 965	19 055 250	3 832 541	20.1	11.5	52.9
	13912	Women's, misses', and girls' dresses and blouses	623	5 965 249	896 112	15.0	2.7	X
	13913	Women's, misses', and girls' suits and coats	212	1 562 223	194 845	12.5	.6	X
	13914	Women's, misses', and girls' outerwear	765	7 220 377	1 545 156	21.4	4.6	X
	13915	Women's, misses', and girls' underwear and sleepwear	247	3 132 426	222 722	7.1	.7	X
	13916	Other women's, misses', and girls' wear, including caps, hats, gloves, sweaters, and umbrellas	886	7 636 175	973 706	12.8	2.9	X
	13920	Infants' and children's wear, to size 6X	306	6 195 275	332 523	5.4	1.0	X
	14000	Footwear	409	3 097 848	481 786	15.6	1.4	43.6
	14011	All athletic footwear	104	718 326	76 852	10.7	.2	X
	14012	Infants' footwear	9	10 418	415	4.0	Z	X
	14013	Women's, misses', and girls' footwear, excluding athletic footwear ..	145	1 621 005	95 369	5.9	.3	X
	14014	Men's and boys' footwear, excluding athletic footwear	319	2 373 564	305 895	12.9	.9	X
	14015	Shoe accessories	42	56 612	3 255	5.8	Z	X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

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			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments ²	
		WHOLESALE TRADE—Con.						
42432		Men's and boys' clothing and furnishings merchant wholesalers—Con.						
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	6	14 028	1 122	8.0	Z	27.2
	15335	Detergents and soaps	6	14 028	1 122	8.0	Z	X
	16100	Books, periodicals, newspapers, and other printed materials	6	11 503	281	2.4	Z	25.9
	16101	Books	6	11 503	281	2.4	Z	X
	16120	Art goods, including novelties and souvenirs	87	285 041	51 902	18.2	.2	46.1
	16122	Novelties and souvenirs	85	284 947	51 889	18.2	.2	X
	16130	Textile bags, bagging, and burlap	15	127 090	4 489	3.5	Z	X
	16150	Wigs, yarns, and leather products	21	47 694	7 575	15.9	Z	X
	19700	Service receipts and labor charges, including installed parts	101	198 351	11 503	5.8	Z	44.8
	19701	Labor charges for repair work	65	52 761	3 989	7.6	Z	X
	19702	Parts installed in repair work	7	2 327	6	.3	Z	X
	19703	Other service receipts and labor charges	47	154 740	7 508	4.9	Z	X
	19730	Advertising specialties, including paper novelties	39	62 283	14 308	23.0	Z	X
	19810	Miscellaneous commodities	273	1 063 978	100 451	9.4	.3	X
	19940	Rental and operating lease receipts	35	45 449	3 367	7.4	Z	X
424320		Men's and boys' clothing and furnishings merchant wholesalers	4 473	X	33 303 523	X	100.0	58.3
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	8	120 918	6 453	5.3	Z	X
	10520	Linens, domestics, curtains, and draperies	12	44 888	3 928	8.8	Z	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	10	22 725	2 525	11.1	Z	X
	11030	Optical and ophthalmic goods and supplies	8	12 344	281	2.3	Z	X
	11400	Electrical apparatus and equipment	8	25 811	5 050	19.6	Z	X
	11500	Electric household appliances, including gas clothes dryers	12	31 141	1 122	3.6	Z	30.0
	11511	Televisions	6	5 108	201	3.9	Z	X
	11512	Radios, stereos, tape players, and CD players	6	5 108	201	3.9	Z	X
	11513	VCRs, video cameras, digital video disc (DVD) players, and electronic DVD-based game consoles	12	31 141	720	2.3	Z	X
	11600	Electronic parts and equipment, excluding communications equipment ..	8	38 716	5 892	15.2	Z	X
	11700	Hardware	6	22 725	1 122	4.9	Z	57.0
	11711	Hand tools, including power driven tools	6	22 725	674	3.0	Z	X
	11712	Bolts, nuts, rivets, and other fasteners, excluding nails	6	22 725	224	1.0	Z	X
	11713	Cutlery	6	22 725	224	1.0	Z	X
	12320	General-purpose industrial machinery, equipment, and parts	6	22 725	561	2.5	Z	X
	12700	Sporting and recreational goods and supplies	224	998 486	177 590	17.8	.5	X
	12800	Toys and hobby goods and supplies	27	165 245	13 467	8.2	Z	X
	13000	Jewelry, diamonds, gemstones, and watches	27	37 594	1 403	3.7	Z	X
	13150	Miscellaneous durable goods	56	352 093	43 486	12.4	.1	26.1
	13152	Luggage	37	341 291	37 261	10.9	.1	X
	13154	Other miscellaneous durable goods	19	10 802	6 225	57.6	Z	X
	13300	Office paper, office supplies, greeting cards, and labels	31	148 412	25 530	17.2	.1	X
	13400	Paper and plastic products	6	21 603	561	2.6	Z	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries ..	10	47 413	2 525	5.3	Z	X
	13600	Knit and woven piece goods	29	79 677	14 589	18.3	Z	43.6
	13612	Cotton, including blends	23	78 589	10 838	13.8	Z	X
	13613	Synthetics, excluding synthetic knits	9	21 128	1 685	8.0	Z	X
	13614	Other knit fabrics	6	17 623	1 962	11.1	Z	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	15	17 114	1 964	11.5	Z	X
	13800	Men's and boys' wear	4 473	33 303 523	28 138 193	84.5	84.5	52.5
	13811	Men's and boys' suits, coats, and formal wear	963	7 187 863	4 096 382	57.0	X	X
	13812	Men's and boys' dress and casual shirts, slacks, and jeans, including unisex T-shirts	2 812	24 832 619	16 051 557	64.6	48.2	X
	13813	Men's and boys' underwear and sleepwear	370	3 791 929	1 927 284	50.8	5.8	X
	13814	Men's and boys' work clothing and uniforms	865	5 897 159	2 124 220	36.0	6.4	X
	13815	Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas	1 771	12 028 603	3 938 750	32.7	11.8	X
	13900	Women's, misses', and girls' wear	1 965	19 055 250	3 832 541	20.1	11.5	52.9
	13912	Women's, misses', and girls' dresses and blouses	623	5 965 249	896 112	15.0	2.7	X
	13913	Women's, misses', and girls' suits and coats	212	1 562 223	194 845	12.5	.6	X
	13914	Women's, misses', and girls' outerwear	765	7 220 377	1 545 156	21.4	4.6	X
	13915	Women's, misses', and girls' underwear and sleepwear	247	3 132 426	222 722	7.1	.7	X
	13916	Other women's, misses', and girls' wear, including caps, hats, gloves, sweaters, and umbrellas	886	7 636 175	973 706	12.8	2.9	X
	13920	Infants' and children's wear, to size 6X	306	6 195 275	332 523	5.4	1.0	X
	14000	Footwear	409	3 097 848	481 786	15.6	1.4	43.6
	14011	All athletic footwear	104	718 326	76 852	10.7	.2	X
	14012	Infants' footwear	9	10 418	415	4.0	Z	X
	14013	Women's, misses', and girls' footwear, excluding athletic footwear ..	145	1 621 005	95 369	5.9	.3	X
	14014	Men's and boys' footwear, excluding athletic footwear	319	2 373 564	305 895	12.9	.9	X
	14015	Shoe accessories	42	56 612	3 255	5.8	Z	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	6	14 028	1 122	8.0	Z	27.2
	15335	Detergents and soaps	6	14 028	1 122	8.0	Z	X
	16100	Books, periodicals, newspapers, and other printed materials	6	11 503	281	2.4	Z	25.9
	16101	Books	6	11 503	281	2.4	Z	X
	16120	Art goods, including novelties and souvenirs	87	285 041	51 902	18.2	.2	46.1
	16122	Novelties and souvenirs	85	284 947	51 889	18.2	.2	X
	16130	Textile bags, bagging, and burlap	15	127 090	4 489	3.5	Z	X
	16150	Wigs, yarns, and leather products	21	47 694	7 575	15.9	Z	X

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						Establishments with the product line	All establishments ²	
		WHOLESALE TRADE—Con.						
424320		Men's and boys' clothing and furnishings merchant wholesalers—Con.						
	19700	Service receipts and labor charges, including installed parts	101	198 351	11 503	5.8	Z	44.8
	19701	Labor charges for repair work	65	52 761	3 989	7.6	Z	X
	19702	Parts installed in repair work	7	2 327	6	.3	Z	X
	19703	Other service receipts and labor charges	47	154 740	7 508	4.9	Z	X
	19730	Advertising specialties, including paper novelties	39	62 283	14 308	23.0	Z	X
	19810	Miscellaneous commodities	273	1 063 978	100 451	9.4	.3	X
	19940	Rental and operating lease receipts	35	45 449	3 367	7.4	Z	X
42433		Women's, children's, and infants' clothing and accessories merchant wholesalers	7 182	X	48 765 785	X	100.0	51.9
	10400	Household and lawn furniture	17	42 905	6 007	14.0	Z	31.6
	10411	Upholstered furniture	6	35 599	4 608	12.9	Z	X
	10412	Mattresses and beds	11	7 306	1 399	19.1	Z	X
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	7	20 594	1 716	8.3	Z	X
	10520	Linens, domestics, curtains, and draperies	27	94 390	15 875	16.8	Z	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	30	1 906 248	197 794	10.4	.4	X
	11030	Optical and ophthalmic goods and supplies	10	14 588	4 290	29.4	Z	49.0
	11034	Eyeglasses, contact lenses, and other optical goods	10	14 588	4 290	29.4	Z	X
	11500	Electric household appliances, including gas clothes dryers	20	148 450	24 885	16.8	.1	46.2
	11511	Televisions	20	148 450	1 260	.8	Z	X
	11512	Radios, stereos, tape players, and CD players	20	148 450	18 147	12.2	Z	X
	11513	VCRs, video cameras, digital video disc (DVD) players, and electronic DVD-based game consoles	10	16 027	555	3.5	Z	X
	11518	Other electric household appliances, including dishwashers, toasters and fans	10	132 423	4 923	3.7	Z	X
	11700	Hardware	10	27 459	3 432	12.5	Z	X
	12700	Sporting and recreational goods and supplies	95	620 828	91 389	14.7	.2	X
	12800	Toys and hobby goods and supplies	37	72 938	3 432	4.7	Z	X
	12940	Recyclable materials, excluding metals and paper	7	13 300	2 574	19.4	Z	51.9
	12941	Recyclable textiles, including rags and textile scraps	7	13 300	2 574	19.4	Z	X
	13000	Jewelry, diamonds, gemstones, and watches	82	75 083	15 446	20.6	Z	X
	13130	Pre-recorded compact discs (CDs), audio tapes, and phonograph records	7	15 446	429	2.8	Z	X
	13150	Miscellaneous durable goods	17	12 442	1 287	10.3	Z	39.9
	13152	Luggage	17	12 442	1 287	10.3	Z	X
	13200	Printing and writing paper	7	6 436	429	6.7	Z	X
	13300	Office paper, office supplies, greeting cards, and labels	12	24 456	858	3.5	Z	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	17	33 895	4 719	13.9	Z	X
	13600	Knit and woven piece goods	50	169 473	37 328	22.0	.1	41.9
	13612	Cotton, including blends	23	24 531	5 935	24.2	Z	X
	13613	Synthetics, excluding synthetic knits	27	140 949	23 249	16.5	Z	X
	13614	Other knit fabrics	7	25 733	4 315	16.8	Z	X
	13616	Other piece goods	13	7 806	883	11.3	Z	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	22	39 043	4 290	11.0	Z	X
	13800	Men's and boys' wear	1 394	14 609 419	2 955 577	20.2	6.1	49.9
	13811	Men's and boys' suits, coats, and formal wear	271	2 639 246	211 906	8.0	.4	X
	13812	Men's and boys' dress and casual shirts, slacks, and jeans, including unisex T-shirts	800	10 927 455	1 621 362	14.8	3.3	X
	13813	Men's and boys' underwear and sleepwear	187	3 607 904	103 957	2.9	.2	X
	13814	Men's and boys' work clothing and uniforms	136	421 542	37 417	8.9	.1	X
	13815	Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas	526	9 230 871	980 935	10.6	2.0	X
	13900	Women's, misses', and girls' wear	6 787	45 901 203	40 609 474	88.5	83.3	44.7
	13912	Women's, misses', and girls' dresses and blouses	3 762	28 172 193	13 895 447	49.3	28.5	X
	13913	Women's, misses', and girls' suits and coats	1 231	13 635 427	3 786 034	27.8	7.8	X
	13914	Women's, misses', and girls' outerwear	1 783	13 246 537	5 673 707	42.8	11.6	X
	13915	Women's, misses', and girls' underwear and sleepwear	938	13 729 598	5 007 153	36.5	10.3	X
	13916	Other women's, misses', and girls' wear, including caps, hats, gloves, sweaters, and umbrellas	2 336	21 223 726	12 247 133	57.7	25.1	X
	13920	Infants' and children's wear, to size 6X	997	9 446 564	3 933 838	41.6	8.1	X
	14000	Footwear	424	1 560 866	452 652	29.0	.9	X
	16100	Books, periodicals, newspapers, and other printed materials	15	26 172	1 287	4.9	Z	X
	16120	Art goods, including novelties and souvenirs	90	1 824 729	221 820	12.2	.5	X
	16130	Textile bags, bagging, and burlap	7	5 149	429	8.3	Z	X
	16150	Wigs, yarns, and leather products	10	5 149	858	16.7	Z	X
	19700	Service receipts and labor charges, including installed parts	93	1 099 342	26 078	2.4	.1	X
	19730	Advertising specialties, including paper novelties	15	26 172	6 007	23.0	Z	X
	19810	Miscellaneous commodities	230	896 704	113 699	12.7	.2	X
	19940	Rental and operating lease receipts	50	164 753	5 578	3.4	Z	X
424330		Women's, children's, and infants' clothing and accessories merchant wholesalers	7 182	X	48 765 785	X	100.0	51.9
	10400	Household and lawn furniture	17	42 905	6 007	14.0	Z	31.6
	10411	Upholstered furniture	6	35 599	4 608	12.9	Z	X
	10412	Mattresses and beds	11	7 306	1 399	19.1	Z	X
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	7	20 594	1 716	8.3	Z	X
	10520	Linens, domestics, curtains, and draperies	27	94 390	15 875	16.8	Z	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	30	1 906 248	197 794	10.4	.4	X

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						Establishments with the product line	All establishments ²	
		WHOLESALE TRADE—Con.						
42434		Footwear merchant wholesalers—Con.						
	16120	Art goods, including novelties and souvenirs	10	7 041	1 242	17.6	Z	X
	16150	Wigs, yarns, and leather products	8	19 052	3 935	20.7	Z	X
	19700	Service receipts and labor charges, including installed parts	8	5 798	2 278	39.3	Z	X
	19810	Miscellaneous commodities	133	2 616 062	140 407	5.4	.7	X
424340		Footwear merchant wholesalers	1 728	X	21 335 286	X	100.0	61.1
	12700	Sporting and recreational goods and supplies	71	2 458 887	153 246	6.2	.7	X
	12800	Toys and hobby goods and supplies	6	4 142	828	20.0	Z	X
	13000	Jewelry, diamonds, gemstones, and watches	10	6 834	207	3.0	Z	X
	13600	Knit and woven piece goods	8	8 283	2 071	25.0	Z	26.5
	13611	Goods purchased gray and finished on contract	8	8 283	2 071	25.0	Z	X
	13800	Men's and boys' wear	156	5 905 538	488 776	8.3	2.3	55.3
	13811	Men's and boys' suits, coats, and formal wear	20	1 971 807	12 951	.7	.1	X
	13812	Men's and boys' dress and casual shirts, slacks, and jeans, including unisex T-shirts	91	5 060 532	254 885	5.0	1.2	X
	13813	Men's and boys' underwear and sleepwear	22	1 809 924	3 840	.2	Z	X
	13814	Men's and boys' work clothing and uniforms	22	20 658	4 279	20.7	Z	X
	13815	Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas	66	5 606 409	212 821	3.8	1.0	X
	13900	Women's, misses', and girls' wear	130	5 798 063	384 130	6.6	1.8	49.9
	13912	Women's, misses', and girls' dresses and blouses	22	1 986 411	23 148	1.2	.1	X
	13913	Women's, misses', and girls' suits and coats	9	1 715 889	3 831	.2	Z	X
	13914	Women's, misses', and girls' outerwear	43	632 358	129 832	20.5	.6	X
	13915	Women's, misses', and girls' underwear and sleepwear	28	66 736	3 912	5.9	Z	X
	13916	Other women's, misses', and girls' wear, including caps, hats, gloves, sweaters, and umbrellas	71	3 253 585	209 761	6.4	1.0	X
	13920	Infants' and children's wear, to size 6X	16	1 973 902	21 952	1.1	.1	X
	14000	Footwear	1 728	21 335 286	20 122 961	94.3	94.3	51.3
	14011	All athletic footwear	481	9 347 855	6 967 465	74.5	32.7	X
	14012	Infants' footwear	261	3 517 074	376 766	10.7	1.8	X
	14013	Women's, misses', and girls' footwear, excluding athletic footwear	1 212	12 134 236	7 535 876	62.1	35.3	X
	14014	Men's and boys' footwear, excluding athletic footwear	994	9 676 949	4 450 086	46.0	20.9	X
	14015	Shoe accessories	197	3 709 878	792 768	21.4	3.7	X
	16120	Art goods, including novelties and souvenirs	10	7 041	1 242	17.6	Z	X
	16150	Wigs, yarns, and leather products	8	19 052	3 935	20.7	Z	X
	19700	Service receipts and labor charges, including installed parts	8	5 798	2 278	39.3	Z	X
	19810	Miscellaneous commodities	133	2 616 062	140 407	5.4	.7	X
		MERCHANT WHOLESALESAERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES						
4243		Apparel, piece goods, and notions merchant wholesalers	17 511	X	104 239 999	X	100.0	56.7
	10200	New and rebuilt automotive parts and supplies, and trailer parts and supplies	11	26 353	5 986	22.7	Z	X
	10400	Household and lawn furniture	74	215 466	25 798	12.0	Z	X
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	20	145 388	8 516	5.9	Z	X
	10520	Linens, domestics, curtains, and draperies	203	877 275	111 688	12.7	.1	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	61	1 970 488	207 024	10.5	.2	X
	10740	Other construction products and materials	7	81 354	2 599	3.2	Z	X
	11000	Medical, hospital, and surgical supplies	7	26 717	3 564	13.3	Z	X
	11030	Optical and ophthalmic goods and supplies	22	30 038	5 192	17.3	Z	27.3
	11034	Eyeglasses, contact lenses, and other optical goods	14	17 694	4 535	25.6	Z	X
	11400	Electrical apparatus and equipment	15	55 508	13 465	24.3	Z	X
	11500	Electric household appliances, including gas clothes dryers	39	185 077	26 746	14.5	Z	46.0
	11511	Televisions	26	153 558	1 461	1.0	Z	X
	11512	Radios, stereos, tape players, and CD players	26	153 558	18 348	11.9	Z	X
	11513	VCRs, video cameras, digital video disc (DVD) players, and electronic DVD-based game consoles	22	47 168	1 275	2.7	Z	X
	11518	Other electric household appliances, including dishwashers, toasters and fans	10	132 423	4 923	3.7	Z	X
	11600	Electronic parts and equipment, excluding communications equipment ..	14	177 411	9 694	5.5	Z	X
	11650	Communications equipment and supplies	11	162 508	3 812	2.3	Z	X
	11700	Hardware	33	90 859	10 649	11.7	Z	X
	12320	General-purpose industrial machinery, equipment, and parts	18	189 646	26 672	14.1	Z	X
	12360	Other industrial machinery, equipment, and parts	7	3 817	633	16.6	Z	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods	17	39 750	4 618	11.6	Z	X
	12500	Beauty and barber equipment and supplies	7	14 662	2 241	15.3	Z	45.5
	12512	Beauty and barber supplies, including combs, curlers, and shampoos ..	7	14 662	2 241	15.3	Z	X
	12540	Service establishment equipment and supplies, including municipal water treatment equipment	59	148 228	18 093	12.2	Z	X
	12700	Sporting and recreational goods and supplies	397	4 136 514	428 295	10.4	.4	X
	12800	Toys and hobby goods and supplies	85	356 580	50 146	14.1	Z	25.2
	12811	Video game players, including dedicated game terminals and handheld electronic games	12	32 304	219	.7	Z	X
	12812	Other toys and games, including children's vehicles	56	193 403	6 835	3.5	Z	X
	12813	Crafts and craft supplies	42	269 585	38 103	14.1	Z	X
	12814	Other hobby goods and accessories	8	44 780	4 161	9.3	Z	X
	12940	Recyclable materials, excluding metals and paper	11	31 411	6 726	21.4	Z	56.7
	12941	Recyclable textiles, including rags and textile scraps	11	31 411	6 726	21.4	Z	X
	13000	Jewelry, diamonds, gemstones, and watches	147	188 256	34 237	18.2	Z	26.7
	13014	Watches, clocks, and watch parts	30	48 411	1 937	4.0	Z	X
	13016	Other jewelry, silverware, and plated ware, including costume jewelry ..	108	142 707	31 889	22.3	Z	X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales			Response coverage ³ (percent)
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments ²	
4243		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.						
		Apparel, piece goods, and notions merchant wholesalers—Con.						
	13130	Pre-recorded compact discs (CDs), audio tapes, and phonograph records	9	22 460	1 551	6.9	Z	X
	13150	Miscellaneous durable goods	80	563 431	47 693	8.5	Z	36.5
	13152	Luggage	56	547 147	40 412	7.4	Z	X
	13154	Other miscellaneous durable goods	19	10 802	6 225	57.6	Z	X
	13200	Printing and writing paper	7	6 436	429	6.7	Z	X
	13300	Office paper, office supplies, greeting cards, and labels	55	203 057	29 552	14.6	Z	X
	13400	Paper and plastic products	33	63 649	6 397	10.1	Z	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	44	117 215	14 612	12.5	Z	27.0
	13513	Cosmetics and beauty supplies	12	27 172	3 040	11.2	Z	X
	13514	Perfumes	16	28 368	1 200	4.2	Z	X
	13515	Vitamins and nutritional supplements	11	76 089	9 207	12.1	Z	X
	13516	Other toiletries and druggists' sundries, including health aids and first aid supplies	14	9 131	1 165	12.8	Z	X
	13600	Knit and woven piece goods	3 326	10 626 479	9 190 175	86.5	8.8	42.7
	13611	Goods purchased gray and finished on contract	371	1 741 671	428 593	24.6		X
	13612	Cotton, including blends	1 855	6 263 928	3 111 889	49.7	3.0	X
	13613	Synthetics, excluding synthetic knits	1 469	5 089 586	2 607 392	51.2	2.5	X
	13614	Other knit fabrics	764	2 186 223	729 407	33.4		X
	13615	Woolen and worsted piece goods	600	2 113 914	856 814	40.5		X
	13616	Other piece goods	1 249	3 058 474	1 456 080	47.6	1.4	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	1 470	3 116 204	2 211 453	71.0	2.1	X
	13800	Men's and boys' wear	6 004	47 450 612	27 146 272	57.2	26.0	51.5
	13811	Men's and boys' suits, coats, and formal wear	1 239	11 267 999	3 963 163	35.2	3.8	X
	13812	Men's and boys' dress and casual shirts, slacks, and jeans, including unisex T-shirts	3 744	35 524 190	15 690 905	44.2	15.1	X
	13813	Men's and boys' underwear and sleepwear	573	7 143 506	856 512	12.0	.8	X
	13814	Men's and boys' work clothing and uniforms	973	4 349 733	1 766 994	40.6	1.7	X
	13815	Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas	2 312	25 681 466	4 868 698	19.0	4.7	X
	13900	Women's, misses', and girls' wear	8 855	60 172 500	38 464 352	63.9	36.9	49.6
	13912	Women's, misses', and girls' dresses and blouses	4 365	32 159 959	13 487 620	41.9	12.9	X
	13913	Women's, misses', and girls' suits and coats	1 406	13 728 624	2 386 420	17.4	2.3	X
	13914	Women's, misses', and girls' outerwear	2 562	15 724 725	5 239 019	33.3	5.0	X
	13915	Women's, misses', and girls' underwear and sleepwear	1 282	13 345 419	4 989 176	37.4	4.8	X
	13916	Other women's, misses', and girls' wear, including caps, hats, gloves, sweaters, and umbrellas	3 271	30 501 106	12 362 117	40.5	11.9	X
	13920	Infants' and children's wear, to size 6X	1 342	15 336 586	3 971 880	25.9	3.8	X
	14000	Footwear	2 534	25 264 515	20 553 325	81.4	19.7	45.1
	14011	All athletic footwear	651	9 696 601	6 737 246	69.5	6.5	X
	14012	Infants' footwear	333	3 755 472	422 892	11.3	.4	X
	14013	Women's, misses', and girls' footwear, excluding athletic footwear	1 631	14 780 397	7 794 949	52.7	7.5	X
	14014	Men's and boys' footwear, excluding athletic footwear	1 466	12 240 611	4 781 619	39.1	4.6	X
	14015	Shoe accessories	316	4 019 612	816 619	20.3	.8	X
	14100	Packaged frozen food	6	2 304	207	9.0	Z	X
	14400	Confectioneries	7	15 207	4 934	32.4	Z	X
	14860	Grocery specialties	7	11 865	429	3.6	Z	X
	15200	Raw cotton	14	11 107	1 351	12.2	Z	X
	15300	Plastics materials and basic shapes	12	119 766	16 044	13.4	Z	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	23	165 439	25 888	15.6	Z	X
	16000	Paint, paint supplies, wallpaper, and wallpaper supplies	172	894 241	247 841	27.7	.2	X
	16100	Books, periodicals, newspapers, and other printed materials	28	71 472	3 892	5.4	Z	X
	16120	Art goods, including novelties and souvenirs	216	2 252 315	281 318	12.5	.3	X
16130	Textile bags, bagging, and burlap	24	136 518	5 835	4.3	Z	X	
16150	Wigs, yarns, and leather products	178	740 112	118 591	16.0	.1	X	
19700	Service receipts and labor charges, including installed parts	402	1 337 679	309 811	23.2	.3	X	
19730	Advertising specialties, including paper novelties	68	113 837	23 754	20.9	Z	X	
19810	Miscellaneous commodities	772	4 860 396	414 154	8.5	.4	X	
19940	Rental and operating lease receipts	186	570 358	103 460	18.1	.1	X	
42431		Piece goods, notions, and other dry goods merchant wholesalers	4 291	X	12 572 087	X	100.0	54.2
	10400	Household and lawn furniture	53	140 385	18 949	13.5	.2	X
	10520	Linens, domestics, curtains, and draperies	160	733 027	91 471	12.5	.7	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	17	38 616	6 291	16.3	.1	25.2
	10543	Other home furnishings	14	37 185	5 909	15.9	Z	X
	11500	Electric household appliances, including gas clothes dryers	7	5 486	739	13.5	Z	X
	11700	Hardware	15	39 847	6 095	15.3	Z	X
	12320	General-purpose industrial machinery, equipment, and parts	12	166 921	26 111	15.6	.2	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods	13	16 758	4 337	25.9	Z	X
	12540	Service establishment equipment and supplies, including municipal water treatment equipment	59	148 228	18 093	12.2	.1	X
	12700	Sporting and recreational goods and supplies	7	58 313	6 070	10.4	Z	X
	12800	Toys and hobby goods and supplies	15	114 255	32 419	28.4	.3	51.8
	12813	Crafts and craft supplies	15	114 255	32 419	28.4	.3	X
	13000	Jewelry, diamonds, gemstones, and watches	28	68 745	17 181	25.0	.1	52.2
	13016	Other jewelry, silverware, and plated ware, including costume jewelry ..	26	67 624	16 443	24.3	.1	X
	13300	Office paper, office supplies, greeting cards, and labels	10	29 568	2 957	10.0	Z	X
	13400	Paper and plastic products	20	27 770	4 357	15.7	Z	X
13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	15	33 836	7 368	21.8	.1	X	

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

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2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales			Response coverage ³ (percent)
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments ²	
42431		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.						
		Piece goods, notions, and other dry goods merchant wholesalers—Con.						
	13600	Knit and woven piece goods	3 239	10 369 046	9 136 187	88.1	72.7	40.8
	13611	Goods purchased gray and finished on contract	357	1 724 755	423 567	24.6	3.4	X
	13612	Cotton, including blends	1 809	6 160 808	3 095 116	50.2	24.6	X
	13613	Synthetics, excluding synthetic knits	1 433	4 927 509	2 582 458	52.4	20.5	X
	13614	Other knit fabrics	751	2 142 867	723 130	33.7	5.8	X
	13615	Woolen and worsted piece goods	600	2 113 914	856 814	40.5	6.8	X
	13616	Other piece goods	1 233	3 049 734	1 455 102	47.7	11.6	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	1 431	3 058 183	2 205 199	72.1	17.5	X
	13800	Men's and boys' wear	85	280 551	43 070	15.4	.3	X
	13900	Women's, misses', and girls' wear	96	269 098	62 178	23.1	.5	X
	13920	Infants' and children's wear, to size 6X	34	22 413	1 019	4.5	Z	X
	15200	Raw cotton	12	8 863	509	5.7	Z	X
	15300	Plastics materials and basic shapes	10	118 938	16 044	13.5	.1	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum	12	126 955	22 621	17.8	.2	X
	16000	Paint, paint supplies, wallpaper, and wallpaper supplies	172	894 241	247 841	27.7	2.0	X
	16100	Books, periodicals, newspapers, and other printed materials	7	33 797	2 324	6.9	Z	X
	16120	Art goods, including novelties and souvenirs	29	135 504	6 354	4.7	.1	X
	16150	Wigs, yarns, and leather products	139	668 217	106 223	15.9	.8	X
	19700	Service receipts and labor charges, including installed parts	203	609 237	272 003	44.6	2.2	X
	19730	Advertising specialties, including paper novelties	12	24 554	3 232	13.2	Z	X
	19810	Miscellaneous commodities	140	481 565	69 149	14.4	.6	X
	19940	Rental and operating lease receipts	99	359 328	94 101	26.2	.7	X
	424310		Piece goods, notions, and other dry goods merchant wholesalers	4 291	X	12 572 087	X	100.0
10400		Household and lawn furniture	53	140 385	18 949	13.5	.2	X
10520		Linens, domestics, curtains, and draperies	160	733 027	91 471	12.5	.7	X
10540		Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	17	38 616	6 291	16.3	.1	25.2
10543		Other home furnishings	14	37 185	5 909	15.9	Z	X
11500		Electric household appliances, including gas clothes dryers	7	5 486	739	13.5	Z	X
11700		Hardware	15	39 847	6 095	15.3	Z	X
12320		General-purpose industrial machinery, equipment, and parts	12	166 921	26 111	15.6	.2	X
12460		Abrasives, strapping, tapes, inks, and mechanical rubber goods	13	16 758	4 337	25.9	Z	X
12540		Service establishment equipment and supplies, including municipal water treatment equipment	59	148 228	18 093	12.2	.1	X
12700		Sporting and recreational goods and supplies	7	58 313	6 070	10.4	Z	X
12800		Toys and hobby goods and supplies	15	114 255	32 419	28.4	.3	51.8
12813		Crafts and craft supplies	15	114 255	32 419	28.4	.3	X
13000		Jewelry, diamonds, gemstones, and watches	28	68 745	17 181	25.0	.1	52.2
13016		Other jewelry, silverware, and plated ware, including costume jewelry	26	67 624	16 443	24.3	.1	X
13300		Office paper, office supplies, greeting cards, and labels	10	29 568	2 957	10.0	Z	X
13400		Paper and plastic products	20	27 770	4 357	15.7	Z	X
13500		Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	15	33 836	7 368	21.8	.1	X
13600		Knit and woven piece goods	3 239	10 369 046	9 136 187	88.1	72.7	40.8
13611		Goods purchased gray and finished on contract	357	1 724 755	423 567	24.6	3.4	X
13612		Cotton, including blends	1 809	6 160 808	3 095 116	50.2	24.6	X
13613		Synthetics, excluding synthetic knits	1 433	4 927 509	2 582 458	52.4	20.5	X
13614		Other knit fabrics	751	2 142 867	723 130	33.7	5.8	X
13615		Woolen and worsted piece goods	600	2 113 914	856 814	40.5	6.8	X
13616		Other piece goods	1 233	3 049 734	1 455 102	47.7	11.6	X
13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	1 431	3 058 183	2 205 199	72.1	17.5	X	
13800	Men's and boys' wear	85	280 551	43 070	15.4	.3	X	
13900	Women's, misses', and girls' wear	96	269 098	62 178	23.1	.5	X	
13920	Infants' and children's wear, to size 6X	34	22 413	1 019	4.5	Z	X	
15200	Raw cotton	12	8 863	509	5.7	Z	X	
15300	Plastics materials and basic shapes	10	118 938	16 044	13.5	.1	X	
15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum	12	126 955	22 621	17.8	.2	X	
16000	Paint, paint supplies, wallpaper, and wallpaper supplies	172	894 241	247 841	27.7	2.0	X	
16100	Books, periodicals, newspapers, and other printed materials	7	33 797	2 324	6.9	Z	X	
16120	Art goods, including novelties and souvenirs	29	135 504	6 354	4.7	.1	X	
16150	Wigs, yarns, and leather products	139	668 217	106 223	15.9	.8	X	
19700	Service receipts and labor charges, including installed parts	203	609 237	272 003	44.6	2.2	X	
19730	Advertising specialties, including paper novelties	12	24 554	3 232	13.2	Z	X	
19810	Miscellaneous commodities	140	481 565	69 149	14.4	.6	X	
19940	Rental and operating lease receipts	99	359 328	94 101	26.2	.7	X	
42432		Men's and boys' clothing and furnishings merchant wholesalers	4 385	X	28 055 236	X	100.0	58.2
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	8	120 918	6 453	5.3	Z	X
	10520	Linens, domestics, curtains, and draperies	12	44 888	3 928	8.8	Z	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	10	22 725	2 525	11.1	Z	X
	11030	Optical and ophthalmic goods and supplies	8	12 344	2 281	2.3	Z	X
	11400	Electrical apparatus and equipment	8	25 811	5 050	19.6	Z	X
	11500	Electric household appliances, including gas clothes dryers	12	31 141	1 122	3.6	Z	29.9
	11511	Televisions	6	5 108	201	3.9	Z	X
	11512	Radios, stereos, tape players, and CD players	6	5 108	201	3.9	Z	X
	11513	VCRs, video cameras, digital video disc (DVD) players, and electronic DVD-based game consoles	12	31 141	720	2.3	Z	X
	11600	Electronic parts and equipment, excluding communications equipment	8	38 716	5 892	15.2	Z	X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

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2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales			Response coverage ³ (percent)
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments ²	
42432		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.						
		Men's and boys' clothing and furnishings merchant wholesalers—Con.						
	11700	Hardware	6	22 725	1 122	4.9	Z	56.9
	11711	Hand tools, including power driven tools	6	22 725	674	3.0	Z	X
	11712	Bolts, nuts, rivets, and other fasteners, excluding nails	6	22 725	224	1.0	Z	X
	11713	Cutlery	6	22 725	224	1.0	Z	X
	12320	General-purpose industrial machinery, equipment, and parts	6	22 725	561	2.5	Z	X
	12700	Sporting and recreational goods and supplies	224	998 486	177 590	17.8	.6	X
	12800	Toys and hobby goods and supplies	27	165 245	13 467	8.2	Z	X
	13000	Jewelry, diamonds, gemstones, and watches	27	37 594	1 403	3.7	Z	X
	13150	Miscellaneous durable goods	56	352 093	43 486	12.4	.2	26.1
	13152	Luggage	37	341 291	37 261	10.9	.1	X
	13154	Other miscellaneous durable goods	19	10 802	6 225	57.6	Z	X
	13300	Office paper, office supplies, greeting cards, and labels	31	148 412	25 530	17.2	.1	X
	13400	Paper and plastic products	6	21 603	561	2.6	Z	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	10	47 413	2 525	5.3	Z	X
	13600	Knit and woven piece goods	29	79 677	14 589	18.3	.1	43.5
	13612	Cotton, including blends	23	78 589	10 838	13.8	Z	X
	13613	Synthetics, excluding synthetic knits	9	21 128	1 685	8.0	Z	X
	13614	Other knit fabrics	6	17 623	1 962	11.1	Z	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	15	17 114	1 964	11.5	Z	X
	13800	Men's and boys' wear	4 385	28 055 236	23 935 880	85.3	85.3	52.0
	13811	Men's and boys' suits, coats, and formal wear	948	6 656 946	3 738 306	56.2	13.3	X
	13812	Men's and boys' dress and casual shirts, slacks, and jeans, including unisex T-shirts	2 785	20 288 705	13 885 203	68.4	49.5	X
	13813	Men's and boys' underwear and sleepwear	364	1 725 678	748 715	43.4	2.7	X
	13814	Men's and boys' work clothing and uniforms	815	3 907 533	1 725 298	44.2	6.2	X
	13815	Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas	1 725	11 666 209	3 838 358	32.9	13.7	X
	13900	Women's, misses', and girls' wear	1 907	14 325 284	2 923 074	20.4	10.4	52.3
	13912	Women's, misses', and girls' dresses and blouses	614	5 791 139	864 917	14.9	3.1	X
	13913	Women's, misses', and girls' suits and coats	188	1 447 427	186 523	12.9	.7	X
	13914	Women's, misses', and girls' outerwear	754	5 098 798	923 847	18.1	3.3	X
	13915	Women's, misses', and girls' underwear and sleepwear	243	1 141 725	76 615	6.7	.3	X
	13916	Other women's, misses', and girls' wear, including caps, hats, gloves, sweaters, and umbrellas	868	7 189 430	871 172	12.1	3.1	X
	13920	Infants' and children's wear, to size 6X	301	4 088 770	210 134	5.1	.7	X
	14000	Footwear	388	2 993 774	477 220	15.9	1.7	43.0
	14011	All athletic footwear	104	718 326	76 852	10.7	.3	X
	14012	Infants' footwear	9	10 418	415	4.0	Z	X
	14013	Women's, misses', and girls' footwear, excluding athletic footwear	143	1 554 308	94 031	6.1	.3	X
	14014	Men's and boys' footwear, excluding athletic footwear	298	2 269 490	302 667	13.3	1.1	X
	14015	Shoe accessories	42	56 612	3 255	5.8	Z	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum	6	14 028	1 122	8.0	Z	27.2
	15335	Detergents and soaps	6	14 028	1 122	8.0	Z	X
	16100	Books, periodicals, newspapers, and other printed materials	6	11 503	281	2.4	Z	25.8
	16101	Books	6	11 503	281	2.4	Z	X
	16120	Art goods, including novelties and souvenirs	87	285 041	51 902	18.2	.2	46.0
	16122	Novelties and souvenirs	85	284 947	51 889	18.2	.2	X
	16130	Textile bags, bagging, and burlap	15	127 090	4 489	3.5	Z	X
16150	Wigs, yarns, and leather products	21	47 694	7 575	15.9	Z	X	
19700	Service receipts and labor charges, including installed parts	101	198 351	11 503	5.8	Z	44.7	
19701	Labor charges for repair work	65	52 761	3 989	7.6	Z	X	
19702	Parts installed in repair work	7	2 327	6	.3	Z	X	
19703	Other service receipts and labor charges	47	154 740	7 508	4.9	Z	X	
19730	Advertising specialties, including paper novelties	39	62 283	14 308	23.0	.1	X	
19810	Miscellaneous commodities	269	866 065	90 899	10.5	.3	X	
19940	Rental and operating lease receipts	35	45 449	3 867	7.4	Z	X	
424320		Men's and boys' clothing and furnishings merchant wholesalers	4 385	X	28 055 236	X	100.0	58.2
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	8	120 918	6 453	5.3	Z	X
	10520	Linens, domestics, curtains, and draperies	12	44 888	3 928	8.8	Z	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	10	22 725	2 525	11.1	Z	X
	11030	Optical and ophthalmic goods and supplies	8	12 344	281	2.3	Z	X
	11400	Electrical apparatus and equipment	8	25 811	5 050	19.6	Z	X
	11500	Electric household appliances, including gas clothes dryers	12	31 141	1 122	3.6	Z	29.9
	11511	Televisions	6	5 108	201	3.9	Z	X
	11512	Radios, stereos, tape players, and CD players	6	5 108	201	3.9	Z	X
	11513	VCRs, video cameras, digital video disc (DVD) players, and electronic DVD-based game consoles	12	31 141	720	2.3	Z	X
	11600	Electronic parts and equipment, excluding communications equipment	8	38 716	5 892	15.2	Z	X
	11700	Hardware	6	22 725	1 122	4.9	Z	56.9
	11711	Hand tools, including power driven tools	6	22 725	674	3.0	Z	X
	11712	Bolts, nuts, rivets, and other fasteners, excluding nails	6	22 725	224	1.0	Z	X
	11713	Cutlery	6	22 725	224	1.0	Z	X
	12320	General-purpose industrial machinery, equipment, and parts	6	22 725	561	2.5	Z	X
	12700	Sporting and recreational goods and supplies	224	998 486	177 590	17.8	.6	X
12800	Toys and hobby goods and supplies	27	165 245	13 467	8.2	Z	X	
13000	Jewelry, diamonds, gemstones, and watches	27	37 594	1 403	3.7	Z	X	

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

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2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales			Response coverage ³ (percent)
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments ²	
424320		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.						
		Men's and boys' clothing and furnishings merchant wholesalers—Con.						
	13150	Miscellaneous durable goods	56	352 093	43 486	12.4	.2	26.1
	13152	Luggage	37	341 291	37 261	10.9	.1	X
	13154	Other miscellaneous durable goods	19	10 802	6 225	57.6	Z	X
	13300	Office paper, office supplies, greeting cards, and labels	31	148 412	25 530	17.2	.1	X
	13400	Paper and plastic products	6	21 603	561	2.6	Z	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	10	47 413	2 525	5.3	Z	X
	13600	Knit and woven piece goods	29	79 677	14 589	18.3	.1	43.5
	13612	Cotton, including blends	23	78 589	10 838	13.8	Z	X
	13613	Synthetics, excluding synthetic knits	9	21 128	1 685	8.0	Z	X
	13614	Other knit fabrics	6	1 962	1 962	11.1	Z	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	15	17 114	1 964	11.5	Z	X
	13800	Men's and boys' wear	4 385	28 055 236	23 935 880	85.3	85.3	52.0
	13811	Men's and boys' suits, coats, and formal wear	948	6 656 946	3 738 306	56.2	13.3	X
	13812	Men's and boys' dress and casual shirts, slacks, and jeans, including unisex T-shirts	2 785	20 288 705	13 885 203	68.4	49.5	X
	13813	Men's and boys' underwear and sleepwear	364	1 725 678	748 715	43.4	2.7	X
	13814	Men's and boys' work clothing and uniforms	815	3 907 533	1 725 298	44.2	6.2	X
	13815	Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas	1 725	11 666 209	3 838 358	32.9	13.7	X
	13900	Women's, misses', and girls' wear	1 907	14 325 284	2 923 074	20.4	10.4	52.3
	13912	Women's, misses', and girls' dresses and blouses	614	5 791 139	864 917	14.9	3.1	X
	13913	Women's, misses', and girls' suits and coats	188	1 447 427	186 523	12.9	.7	X
	13914	Women's, misses', and girls' outerwear	754	5 098 798	923 847	18.1	3.3	X
	13915	Women's, misses', and girls' underwear and sleepwear	243	1 141 725	76 615	6.7	.3	X
	13916	Other women's, misses', and girls' wear, including caps, hats, gloves, sweaters, and umbrellas	868	7 189 430	871 172	12.1	3.1	X
	13920	Infants' and children's wear, to size 6X	301	4 088 770	210 134	5.1	.7	X
	14000	Footwear	388	2 993 774	477 220	15.9	1.7	43.0
	14011	All athletic footwear	104	718 326	76 852	10.7	.3	X
	14012	Infants' footwear	9	10 418	415	4.0	Z	X
	14013	Women's, misses', and girls' footwear, excluding athletic footwear	143	1 554 308	94 031	6.1	.3	X
	14014	Men's and boys' footwear, excluding athletic footwear	298	2 269 490	302 667	13.3	1.1	X
	14015	Shoe accessories	42	56 612	3 255	5.8	Z	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	6	14 028	1 122	8.0	Z	27.2
	15335	Detergents and soaps	6	14 028	1 122	8.0	Z	X
	16100	Books, periodicals, newspapers, and other printed materials	6	11 503	281	2.4	Z	25.8
	16101	Books	6	11 503	281	2.4	Z	X
	16120	Art goods, including novelties and souvenirs	87	285 041	51 902	18.2	.2	46.0
	16122	Novelties and souvenirs	85	284 947	51 889	18.2	.2	X
	16130	Textile bags, bagging, and burlap	15	127 090	4 489	3.5	Z	X
	16150	Wigs, yarns, and leather products	21	47 694	7 575	15.9	Z	X
	19700	Service receipts and labor charges, including installed parts	101	198 351	11 503	5.8	Z	44.7
	19701	Labor charges for repair work	65	52 761	3 989	7.6	Z	X
	19702	Parts installed in repair work	7	2 327	6	.3	Z	X
	19703	Other service receipts and labor charges	47	154 740	7 508	4.9	Z	X
	19730	Advertising specialties, including paper novelties	39	62 283	14 308	23.0	.1	X
	19810	Miscellaneous commodities	269	866 065	90 899	10.5	.3	X
	19940	Rental and operating lease receipts	35	45 449	3 367	7.4	Z	X
42433		Women's, children's, and infants' clothing and accessories merchant wholesalers	7 118	X	42 904 518	X	100.0	54.6
	10400	Household and lawn furniture	17	42 905	6 007	14.0	Z	33.3
	10411	Upholstered furniture	6	35 599	4 608	12.9	Z	X
	10412	Mattresses and beds	11	7 306	1 399	19.1	Z	X
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	7	20 594	1 716	8.3	Z	X
	10520	Linens, domestics, curtains, and draperies	27	94 390	15 875	16.8	Z	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	30	1 906 248	197 794	10.4	.5	X
	11030	Optical and ophthalmic goods and supplies	10	14 588	4 290	29.4	Z	51.6
	11034	Eyeglasses, contact lenses, and other optical goods	10	14 588	4 290	29.4	Z	X
	11500	Electric household appliances, including gas clothes dryers	20	148 450	24 885	16.8	.1	48.7
	11511	Televisions	20	148 450	1 260	.8	Z	X
	11512	Radios, stereos, tape players, and CD players	20	148 450	18 147	12.2	Z	X
	11513	VCRs, video cameras, digital video disc (DVD) players, and electronic DVD-based game consoles	10	16 027	555	3.5	Z	X
	11518	Other electric household appliances, including dishwashers, toasters and fans	10	132 423	4 923	3.7	Z	X
	11700	Hardware	10	27 459	3 432	12.5	Z	X
	12700	Sporting and recreational goods and supplies	95	620 828	91 389	14.7	.2	X
	12800	Toys and hobby goods and supplies	37	72 938	3 432	4.7	Z	X
	12940	Recyclable materials, excluding metals and paper	7	13 300	2 574	19.4	Z	54.6
	12941	Recyclable textiles, including rags and textile scraps	7	13 300	2 574	19.4	Z	X
	13000	Jewelry, diamonds, gemstones, and watches	82	75 083	15 446	20.6	Z	X
	13130	Pre-recorded compact discs (CDs), audio tapes, and phonograph records	7	15 446	429	2.8	Z	X
	13150	Miscellaneous durable goods	17	12 442	1 287	10.3	Z	42.0
	13152	Luggage	17	12 442	1 287	10.3	Z	X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

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2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales			Response coverage ³ (percent)	
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—			
						Establishments with the product line	All establishments ²		
42433		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.							
		Women's, children's, and infants' clothing and accessories merchant wholesalers—Con.							
	13200	Printing and writing paper.....	7	6 436	429	6.7	Z	X	
	13300	Office paper, office supplies, greeting cards, and labels.....	12	24 456	858	3.5	Z	X	
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries.....	17	33 895	4 719	13.9	Z	X	
	13600	Knit and woven piece goods.....	50	169 473	37 328	22.0	.1	44.1	
	13612	Cotton, including blends.....	23	24 531	5 935	24.2	Z	X	
	13613	Synthetics, excluding synthetic knits.....	27	140 949	23 249	16.5	.1	X	
	13614	Other knit fabrics.....	7	25 733	4 315	16.8	Z	X	
	13616	Other piece goods.....	13	7 806	883	11.3	Z	X	
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings.....	22	39 043	4 290	11.0	Z	X	
	13800	Men's and boys' wear.....	1 385	13 664 231	2 792 282	20.4	6.5	52.4	
	13811	Men's and boys' suits, coats, and formal wear.....	271	2 639 246	211 906	8.0	.5	X	
	13812	Men's and boys' dress and casual shirts, slacks, and jeans, including unisex T-shirts.....	797	10 352 431	1 594 309	15.4	3.7	X	
	13813	Men's and boys' underwear and sleepwear.....	187	3 607 904	103 957	2.9	.2	X	
	13814	Men's and boys' work clothing and uniforms.....	136	421 542	37 417	8.9	.1	X	
	13815	Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas.....	520	8 860 707	844 693	9.5	2.0	X	
	13900	Women's, misses', and girls' wear.....	6 729	40 234 999	35 108 616	87.3	81.8	47.3	
	13912	Women's, misses', and girls' dresses and blouses.....	3 729	24 382 409	12 599 555	51.7	29.4	X	
	13913	Women's, misses', and girls' suits and coats.....	1 209	10 565 308	2 196 066	20.8	5.1	X	
	13914	Women's, misses', and girls' outerwear.....	1 765	9 993 569	4 185 340	41.9	9.8	X	
	13915	Women's, misses', and girls' underwear and sleepwear.....	931	11 929 275	4 867 156	40.8	11.3	X	
	13916	Other women's, misses', and girls' wear, including caps, hats, gloves, sweaters, and umbrellas.....	2 311	19 994 783	11 260 499	56.3	26.2	X	
	13920	Infants' and children's wear, to size 6X.....	991	9 251 501	3 738 775	40.4	8.7	X	
	14000	Footwear.....	424	1 560 866	452 652	29.0	1.1	X	
	16100	Books, periodicals, newspapers, and other printed materials.....	15	26 172	1 287	4.9	Z	X	
	16120	Art goods, including novelties and souvenirs.....	90	1 824 729	221 820	12.2	.5	X	
	16130	Textile bags, bagging, and burlap.....	7	5 149	429	8.3	Z	X	
	16150	Wigs, yarns, and leather products.....	10	5 149	858	16.7	Z	X	
	19700	Service receipts and labor charges, including installed parts.....	90	524 293	24 027	4.6	.1	28.6	
	19701	Labor charges for repair work.....	52	23 572	9 298	39.4	Z	X	
	19703	Other service receipts and labor charges.....	47	503 248	14 729	2.9	Z	X	
	19730	Advertising specialties, including paper novelties.....	15	26 172	6 007	23.0	Z	X	
	19810	Miscellaneous commodities.....	230	896 704	113 699	12.7	.3	X	
	19940	Rental and operating lease receipts.....	50	164 753	5 578	3.4	Z	X	
	424330		Women's, children's, and infants' clothing and accessories merchant wholesalers.....	7 118	X	42 904 518	X	100.0	54.6
		10400	Household and lawn furniture.....	17	42 905	6 007	14.0	Z	33.3
		10411	Upholstered furniture.....	6	35 599	4 608	12.9	Z	X
		10412	Mattresses and beds.....	11	7 306	1 399	19.1	Z	X
		10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils.....	7	20 594	1 716	8.3	Z	X
		10520	Linens, domestics, curtains, and draperies.....	27	94 390	15 875	16.8	Z	X
		10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils.....	30	1 906 248	197 794	10.4	.5	X
		11030	Optical and ophthalmic goods and supplies.....	10	14 588	4 290	29.4	Z	51.6
		11034	Eyeglasses, contact lenses, and other optical goods.....	10	14 588	4 290	29.4	Z	X
		11500	Electric household appliances, including gas clothes dryers.....	20	148 450	24 885	16.8	.1	48.7
		11511	Televisions.....	20	148 450	1 260	.8	Z	X
		11512	Radios, stereos, tape players, and CD players.....	20	148 450	18 147	12.2	Z	X
		11513	VCRs, video cameras, digital video disc (DVD) players, and electronic DVD-based game consoles.....	10	16 027	555	3.5	Z	X
		11518	Other electric household appliances, including dishwashers, toasters and fans.....	10	132 423	4 923	3.7	Z	X
		11700	Hardware.....	10	27 459	3 432	12.5	Z	X
		12700	Sporting and recreational goods and supplies.....	95	620 828	91 389	14.7	.2	X
		12800	Toys and hobby goods and supplies.....	37	72 938	3 432	4.7	Z	X
		12940	Recyclable materials, excluding metals and paper.....	7	13 300	2 574	19.4	Z	54.6
		12941	Recyclable textiles, including rags and textile scraps.....	7	13 300	2 574	19.4	Z	X
		13000	Jewelry, diamonds, gemstones, and watches.....	82	75 083	15 446	20.6	Z	X
13130		Pre-recorded compact discs (CDs), audio tapes, and phonograph records.....	7	15 446	429	2.8	Z	X	
13150		Miscellaneous durable goods.....	17	12 442	1 287	10.3	Z	42.0	
13152		Luggage.....	17	12 442	1 287	10.3	Z	X	
13200		Printing and writing paper.....	7	6 436	429	6.7	Z	X	
13300		Office paper, office supplies, greeting cards, and labels.....	12	24 456	858	3.5	Z	X	
13500		Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries.....	17	33 895	4 719	13.9	Z	X	
13600		Knit and woven piece goods.....	50	169 473	37 328	22.0	.1	44.1	
13612		Cotton, including blends.....	23	24 531	5 935	24.2	Z	X	
13613		Synthetics, excluding synthetic knits.....	27	140 949	23 249	16.5	.1	X	
13614		Other knit fabrics.....	7	25 733	4 315	16.8	Z	X	
13616		Other piece goods.....	13	7 806	883	11.3	Z	X	
13700		Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings.....	22	39 043	4 290	11.0	Z	X	

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			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—			
						Establishments with the product line	All establishments ²		
424330		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.							
		Women's, children's, and infants' clothing and accessories merchant wholesalers—Con.							
	13800	Men's and boys' wear	1 385	13 664 231	2 792 282	20.4	6.5	52.4	
	13811	Men's and boys' suits, coats, and formal wear	271	2 639 246	211 906	8.0	.5	X	
	13812	Men's and boys' dress and casual shirts, slacks, and jeans, including unisex T-shirts	797	10 352 431	1 594 309	15.4	3.7	X	
	13813	Men's and boys' underwear and sleepwear	187	3 607 904	103 957	2.9	.2	X	
	13814	Men's and boys' work clothing and uniforms	136	421 542	37 417	8.9	.1	X	
	13815	Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas	520	8 860 707	844 693	9.5	2.0	X	
	13900	Women's, misses', and girls' wear	6 729	40 234 999	35 108 616	87.3	81.8	47.3	
	13912	Women's, misses', and girls' dresses and blouses	3 729	24 382 409	12 599 555	51.7	29.4	X	
	13913	Women's, misses', and girls' suits and coats	1 209	10 565 308	2 196 066	20.8	5.1	X	
	13914	Women's, misses', and girls' outerwear	1 765	9 993 569	4 185 340	41.9	9.8	X	
	13915	Women's, misses', and girls' underwear and sleepwear	931	11 929 275	4 867 156	40.8	11.3	X	
	13916	Other women's, misses', and girls' wear, including caps, hats, gloves, sweaters, and umbrellas	2 311	19 994 783	11 260 499	56.3	26.2	X	
	13920	Infants' and children's wear, to size 6X	991	9 251 501	3 738 775	40.4	8.7	X	
	14000	Footwear	424	1 560 866	452 652	29.0	1.1	X	
	16100	Books, periodicals, newspapers, and other printed materials	15	26 172	1 287	4.9	Z	X	
	16120	Art goods, including novelties and souvenirs	90	1 824 729	221 820	12.2	.5	X	
	16130	Textile bags, bagging, and burlap	7	5 149	429	8.3	Z	X	
	16150	Wigs, yarns, and leather products	10	5 149	858	16.7	Z	X	
	19700	Service receipts and labor charges, including installed parts	90	524 293	24 027	4.6	.1	28.6	
	19701	Labor charges for repair work	52	23 572	9 298	39.4	Z	X	
	19703	Other service receipts and labor charges	47	503 248	14 729	2.9	Z	X	
	19730	Advertising specialties, including paper novelties	15	26 172	6 007	23.0	Z	X	
	19810	Miscellaneous commodities	230	896 704	113 699	12.7	.3	X	
	19940	Rental and operating lease receipts	50	164 753	5 578	3.4	Z	X	
	42434		Footwear merchant wholesalers	1 717	X	20 708 158	X	100.0	60.4
		12700	Sporting and recreational goods and supplies	71	2 458 887	153 246	6.2	.7	X
		12800	Toys and hobby goods and supplies	6	4 142	828	20.0	Z	X
		13000	Jewelry, diamonds, gemstones, and watches	10	6 834	207	3.0	Z	X
		13600	Knit and woven piece goods	8	8 283	2 071	25.0	Z	26.2
		13611	Goods purchased gray and finished on contract	8	8 283	2 071	25.0	Z	X
		13800	Men's and boys' wear	149	5 450 594	375 040	6.9	1.8	54.0
		13811	Men's and boys' suits, coats, and formal wear	20	1 971 807	12 951	.7	.1	X
		13812	Men's and boys' dress and casual shirts, slacks, and jeans, including unisex T-shirts	84	4 605 588	168 446	3.7	.8	X
		13813	Men's and boys' underwear and sleepwear	22	1 809 924	3 840	.2	Z	X
		13814	Men's and boys' work clothing and uniforms	22	20 658	4 279	20.7	Z	X
		13815	Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas	59	5 151 465	185 524	3.6	.9	X
		13900	Women's, misses', and girls' wear	123	5 343 119	370 484	6.9	1.8	55.2
		13912	Women's, misses', and girls' dresses and blouses	22	1 986 411	23 148	1.2	.1	X
		13913	Women's, misses', and girls' suits and coats	9	1 715 889	3 831	.2	Z	X
		13914	Women's, misses', and girls' outerwear	43	632 358	129 832	20.5	.6	X
13915		Women's, misses', and girls' underwear and sleepwear	28	66 736	3 912	5.9	Z	X	
13916		Other women's, misses', and girls' wear, including caps, hats, gloves, sweaters, and umbrellas	71	3 253 585	209 761	6.4	1.0	X	
13920		Infants' and children's wear, to size 6X	16	1 973 902	21 952	1.1	.1	X	
14000		Footwear	1 717	20 708 158	19 623 215	94.8	94.8	50.3	
14011		All athletic footwear	474	8 892 911	6 639 907	74.7	32.1	X	
14012		Infants' footwear	261	3 517 074	376 766	10.7	1.8	X	
14013		Women's, misses', and girls' footwear, excluding athletic footwear	1 210	12 026 470	7 436 806	61.8	35.9	X	
14014		Men's and boys' footwear, excluding athletic footwear	992	9 540 041	4 384 219	46.0	21.2	X	
14015		Shoe accessories	196	3 637 388	785 517	21.6	3.8	X	
16120		Art goods, including novelties and souvenirs	10	7 041	1 242	17.6	Z	X	
16150		Wigs, yarns, and leather products	8	19 052	3 935	20.7	Z	X	
19700		Service receipts and labor charges, including installed parts	8	5 798	2 278	39.3	Z	X	
19810		Miscellaneous commodities	133	2 616 062	140 407	5.4	.7	X	
424340			Footwear merchant wholesalers	1 717	X	20 708 158	X	100.0	60.4
		12700	Sporting and recreational goods and supplies	71	2 458 887	153 246	6.2	.7	X
		12800	Toys and hobby goods and supplies	6	4 142	828	20.0	Z	X
		13000	Jewelry, diamonds, gemstones, and watches	10	6 834	207	3.0	Z	X
		13600	Knit and woven piece goods	8	8 283	2 071	25.0	Z	26.2
		13611	Goods purchased gray and finished on contract	8	8 283	2 071	25.0	Z	X
		13800	Men's and boys' wear	149	5 450 594	375 040	6.9	1.8	54.0
		13811	Men's and boys' suits, coats, and formal wear	20	1 971 807	12 951	.7	.1	X
		13812	Men's and boys' dress and casual shirts, slacks, and jeans, including unisex T-shirts	84	4 605 588	168 446	3.7	.8	X
		13813	Men's and boys' underwear and sleepwear	22	1 809 924	3 840	.2	Z	X
		13814	Men's and boys' work clothing and uniforms	22	20 658	4 279	20.7	Z	X
		13815	Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas	59	5 151 465	185 524	3.6	.9	X
		13900	Women's, misses', and girls' wear	123	5 343 119	370 484	6.9	1.8	55.2
	13912	Women's, misses', and girls' dresses and blouses	22	1 986 411	23 148	1.2	.1	X	
	13913	Women's, misses', and girls' suits and coats	9	1 715 889	3 831	.2	Z	X	
	13914	Women's, misses', and girls' outerwear	43	632 358	129 832	20.5	.6	X	
	13915	Women's, misses', and girls' underwear and sleepwear	28	66 736	3 912	5.9	Z	X	
	13916	Other women's, misses', and girls' wear, including caps, hats, gloves, sweaters, and umbrellas	71	3 253 585	209 761	6.4	1.0	X	

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales			Response coverage ³ (percent)	
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—			
						Establishments with the product line	All establishments ²		
424340		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.							
		Footwear merchant wholesalers—Con.							
	13920	Infants' and children's wear, to size 6X	16	1 973 902	21 952	1.1	.1	X	
	14000	Footwear	1 717	20 708 158	19 623 215	94.8	94.8	50.3	
	14011	All athletic footwear	474	8 892 911	6 639 907	74.7	32.1	X	
	14012	Infants' footwear	261	3 517 074	376 766	10.7	1.8	X	
	14013	Women's, misses', and girls' footwear, excluding athletic footwear	1 210	12 026 470	7 436 806	61.8	35.9	X	
	14014	Men's and boys' footwear, excluding athletic footwear	992	9 540 041	4 384 219	46.0	21.2	X	
	14015	Shoe accessories	196	3 637 388	785 517	21.6	3.8	X	
	16120	Art goods, including novelties and souvenirs	10	7 041	1 242	17.6	Z	X	
	16150	Wigs, yarns, and leather products	8	19 052	3 935	20.7	Z	X	
	19700	Service receipts and labor charges, including installed parts	8	5 798	2 278	39.3	Z	X	
	19810	Miscellaneous commodities	133	2 616 062	140 407	5.4	.7	X	
			MANUFACTURERS' SALES BRANCHES AND OFFICES						
	4243		Apparel, piece goods, and notions merchant wholesalers	277	X	14 915 867	X	100.0	42.9
13600		Knit and woven piece goods	98	2 888 547	2 186 868	75.7	14.7	29.7	
13611		Goods purchased gray and finished on contract	28	325 915	69 673	21.4	.5	X	
13612		Cotton, including blends	21	1 204 149	179 738	14.9	1.2	X	
13613		Synthetics, excluding synthetic knits	35	1 252 676	464 491	37.1	3.1	X	
13614		Other knit fabrics	7	S	81 417	S	.5	X	
13615		Woolen and worsted piece goods	21	1 014 400	195 747	19.3	1.3	X	
13616		Other piece goods	63	1 598 637	1 195 802	74.8	8.0	X	
13700		Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	20	322 643	298 957	92.7	2.0	X	
13800		Men's and boys' wear	108	7 368 100	4 839 195	65.7	32.4	40.6	
13811		Men's and boys' suits, coats, and formal wear	15	530 917	358 076	67.4	2.4	X	
13812		Men's and boys' dress and casual shirts, slacks, and jeans, including unisex T-shirts	37	5 573 882	2 279 846	40.9	15.3	X	
13813		Men's and boys' underwear and sleepwear	6	2 066 251	1 178 569	57.0	7.9	X	
13814		Men's and boys' work clothing and uniforms	50	1 989 626	398 922	20.1	2.7	X	
13815		Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas	63	1 907 183	623 782	32.7	4.2	X	
13900		Women's, misses', and girls' wear	123	10 851 114	6 423 971	59.2	43.1	35.1	
13912		Women's, misses', and girls' dresses and blouses	42	3 963 894	1 327 087	33.5	8.9	X	
13913		Women's, misses', and girls' suits and coats	46	3 184 915	1 598 290	50.2	10.7	X	
13914		Women's, misses', and girls' outerwear	29	5 374 547	2 109 676	39.3	14.1	X	
13915		Women's, misses', and girls' underwear and sleepwear	11	3 791 024	286 104	7.5	1.9	X	
13916		Other women's, misses', and girls' wear, including caps, hats, gloves, sweaters, and umbrellas	43	1 675 688	1 089 168	65.0	7.3	X	
13920		Infants' and children's wear, to size 6X	11	2 301 568	317 452	13.8	2.1	X	
14000		Footwear	32	731 202	504 312	69.0	3.4	42.9	
14011		All athletic footwear	7	454 944	327 558	72.0	2.2	X	
14014		Men's and boys' footwear, excluding athletic footwear	23	240 982	69 095	28.7	.5	X	
42431			Piece goods, notions, and other dry goods merchant wholesalers	114	X	3 179 185	X	100.0	29.0
		13600	Knit and woven piece goods	98	2 888 547	2 186 868	75.7	68.8	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	20	322 643	298 957	92.7	9.4	X	
424310		Piece goods, notions, and other dry goods merchant wholesalers	114	X	3 179 185	X	100.0	29.0	
	13600	Knit and woven piece goods	98	2 888 547	2 186 868	75.7	68.8	X	
13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	20	322 643	298 957	92.7	9.4	X		
42432		Men's and boys' clothing and furnishings merchant wholesalers	88	X	5 248 287	X	100.0	59.0	
	13800	Men's and boys' wear	88	5 248 287	4 202 313	80.1	80.1	55.0	
	13811	Men's and boys' suits, coats, and formal wear	15	530 917	358 076	67.4	6.8	X	
	13812	Men's and boys' dress and casual shirts, slacks, and jeans, including unisex T-shirts	27	4 543 914	2 166 354	47.7	41.3	X	
	13813	Men's and boys' underwear and sleepwear	6	2 066 251	1 178 569	57.0	22.5	X	
	13814	Men's and boys' work clothing and uniforms	50	1 989 626	398 922	20.1	7.6	X	
	13815	Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas	46	362 394	100 392	27.7	1.9	X	
	13900	Women's, misses', and girls' wear	58	4 729 966	909 467	19.2	17.3	55.1	
	13912	Women's, misses', and girls' dresses and blouses	9	174 110	31 195	17.9	.6	X	
	13913	Women's, misses', and girls' suits and coats	24	114 796	8 322	7.2	.2	X	
	13914	Women's, misses', and girls' outerwear	11	2 121 579	621 309	29.3	11.8	X	
	13916	Other women's, misses', and girls' wear, including caps, hats, gloves, sweaters, and umbrellas	18	446 745	102 534	23.0	2.0	X	
	14000	Footwear	21	104 074	4 566	4.4	.1	59.0	
	14014	Men's and boys' footwear, excluding athletic footwear	21	104 074	3 228	3.1	.1	X	
	424320		Men's and boys' clothing and furnishings merchant wholesalers	88	X	5 248 287	X	100.0	59.0
13800		Men's and boys' wear	88	5 248 287	4 202 313	80.1	80.1	55.0	
13811		Men's and boys' suits, coats, and formal wear	15	530 917	358 076	67.4	6.8	X	
13812		Men's and boys' dress and casual shirts, slacks, and jeans, including unisex T-shirts	27	4 543 914	2 166 354	47.7	41.3	X	
13813		Men's and boys' underwear and sleepwear	6	2 066 251	1 178 569	57.0	22.5	X	
13814		Men's and boys' work clothing and uniforms	50	1 989 626	398 922	20.1	7.6	X	
13815		Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas	46	362 394	100 392	27.7	1.9	X	

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales			Response coverage ³ (percent)
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments ²	
424320		MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.						
		Men's and boys' clothing and furnishings merchant wholesalers—Con.						
	13900	Women's, misses', and girls' wear	58	4 729 966	909 467	19.2	17.3	55.1
	13912	Women's, misses', and girls' dresses and blouses	9	174 110	31 195	17.9	.6	X
	13913	Women's, misses', and girls' suits and coats	24	114 796	8 322	7.2	.2	X
	13914	Women's, misses', and girls' outerwear	11	2 121 579	621 309	29.3	11.8	X
	13916	Other women's, misses', and girls' wear, including caps, hats, gloves, sweaters, and umbrellas	18	446 745	102 534	23.0	2.0	X
	14000	Footwear	21	104 074	4 566	4.4	.1	59.0
	14014	Men's and boys' footwear, excluding athletic footwear	21	104 074	3 228	3.1	.1	X
42433		Women's, children's, and infants' clothing and accessories merchant wholesalers	64	X	5 861 267	X	100.0	31.7
	13800	Men's and boys' wear	9	945 188	163 295	17.3	2.8	31.7
	13815	Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas	6	370 164	136 242	36.8	2.3	X
	13900	Women's, misses', and girls' wear	58	5 666 204	5 500 858	97.1	93.9	25.7
	13912	Women's, misses', and girls' dresses and blouses	33	3 789 784	1 295 892	34.2	22.1	X
	13913	Women's, misses', and girls' suits and coats	22	3 070 119	1 589 968	51.8	27.1	X
	13914	Women's, misses', and girls' outerwear	18	3 252 968	1 488 367	45.8	25.4	X
	13915	Women's, misses', and girls' underwear and sleepwear	7	1 800 323	139 997	7.8	2.4	X
	13916	Other women's, misses', and girls' wear, including caps, hats, gloves, sweaters, and umbrellas	25	1 228 943	986 634	80.3	16.8	X
	13920	Infants' and children's wear, to size 6X	6	195 063	195 063	100.0	3.3	X
424330		Women's, children's, and infants' clothing and accessories merchant wholesalers	64	X	5 861 267	X	100.0	31.7
	13800	Men's and boys' wear	9	945 188	163 295	17.3	2.8	31.7
	13815	Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas	6	370 164	136 242	36.8	2.3	X
	13900	Women's, misses', and girls' wear	58	5 666 204	5 500 858	97.1	93.9	25.7
	13912	Women's, misses', and girls' dresses and blouses	33	3 789 784	1 295 892	34.2	22.1	X
	13913	Women's, misses', and girls' suits and coats	22	3 070 119	1 589 968	51.8	27.1	X
	13914	Women's, misses', and girls' outerwear	18	3 252 968	1 488 367	45.8	25.4	X
	13915	Women's, misses', and girls' underwear and sleepwear	7	1 800 323	139 997	7.8	2.4	X
	13916	Other women's, misses', and girls' wear, including caps, hats, gloves, sweaters, and umbrellas	25	1 228 943	986 634	80.3	16.8	X
	13920	Infants' and children's wear, to size 6X	6	195 063	195 063	100.0	3.3	X
42434		Footwear merchant wholesalers	11	X	627 128	X	100.0	82.9
	13800	Men's and boys' wear	7	454 944	113 736	25.0	18.1	82.9
	13812	Men's and boys' dress and casual shirts, slacks, and jeans, including unisex T-shirts	7	454 944	86 439	19.0	13.8	X
	13815	Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas	7	454 944	27 297	6.0	4.4	X
	13900	Women's, misses', and girls' wear	7	454 944	13 646	3.0	2.2	X
	14000	Footwear	11	627 128	499 746	79.7	79.7	82.9
	14011	All athletic footwear	7	454 944	327 558	72.0	52.2	X
424340		Footwear merchant wholesalers	11	X	627 128	X	100.0	82.9
	13800	Men's and boys' wear	7	454 944	113 736	25.0	18.1	82.9
	13812	Men's and boys' dress and casual shirts, slacks, and jeans, including unisex T-shirts	7	454 944	86 439	19.0	13.8	X
	13815	Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas	7	454 944	27 297	6.0	4.4	X
	13900	Women's, misses', and girls' wear	7	454 944	13 646	3.0	2.2	X
	14000	Footwear	11	627 128	499 746	79.7	79.7	82.9
	14011	All athletic footwear	7	454 944	327 558	72.0	52.2	X

¹For the 2002 Economic Census, the definition of Merchant Wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

²Product line sales and/or product line percentages may not sum to totals due to exclusion of selected lines to avoid disclosing data for individual companies, due to rounding, and/or due to exclusion of lines that did not meet publication criteria.

³Sales of establishments reporting product line sales as percent of total sales.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

Table 4. Concentration by Largest Firms for the United States: 2002

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only firms and establishments of firms with payroll. Excludes data for corporate, subsidiary, and regional managing offices and establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Largest firms based on sales by type of operation and kind of business ¹	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
WHOLESALE TRADE							
4243	Apparel, piece goods, and notions merchant wholesalers						
	All firms	17 788	119 155 866	100.0	8 636 527	2 029 150	204 087
	4 largest firms	70	11 619 877	9.8	435 620	112 269	9 076
	8 largest firms	133	17 911 741	15.0	540 419	141 041	11 283
	20 largest firms	268	29 177 152	24.5	1 093 816	278 102	25 230
	50 largest firms	387	41 141 281	34.5	1 774 884	451 468	35 953
42431	Piece goods, notions, and other dry goods merchant wholesalers						
	All firms	4 405	15 751 272	100.0	1 367 430	318 314	34 596
	4 largest firms	19	1 535 201	9.7	34 938	10 410	696
	8 largest firms	60	2 434 033	15.5	70 821	18 117	1 312
	20 largest firms	138	4 142 796	26.3	228 068	51 795	3 969
	50 largest firms	245	5 957 501	37.8	336 546	77 376	6 233
424310	Piece goods, notions, and other dry goods merchant wholesalers						
	All firms	4 405	15 751 272	100.0	1 367 430	318 314	34 596
	4 largest firms	19	1 535 201	9.7	34 938	10 410	696
	8 largest firms	60	2 434 033	15.5	70 821	18 117	1 312
	20 largest firms	138	4 142 796	26.3	228 068	51 795	3 969
	50 largest firms	245	5 957 501	37.8	336 546	77 376	6 233
42432	Men's and boys' clothing and furnishings merchant wholesalers						
	All firms	4 473	33 303 523	100.0	2 388 772	567 187	65 580
	4 largest firms	24	4 830 219	14.5	183 967	44 408	4 163
	8 largest firms	48	7 741 743	23.2	385 699	94 615	10 454
	20 largest firms	122	12 310 031	37.0	610 326	160 819	16 830
	50 largest firms	200	16 779 942	50.4	865 403	216 323	22 274
424320	Men's and boys' clothing and furnishings merchant wholesalers						
	All firms	4 473	33 303 523	100.0	2 388 772	567 187	65 580
	4 largest firms	24	4 830 219	14.5	183 967	44 408	4 163
	8 largest firms	48	7 741 743	23.2	385 699	94 615	10 454
	20 largest firms	122	12 310 031	37.0	610 326	160 819	16 830
	50 largest firms	200	16 779 942	50.4	865 403	216 323	22 274
42433	Women's, children's, and infants' clothing and accessories merchant wholesalers						
	All firms	7 182	48 765 785	100.0	3 578 770	825 518	79 158
	4 largest firms	37	7 543 725	15.5	249 091	61 901	4 397
	8 largest firms	60	10 681 672	21.9	382 836	91 318	7 000
	20 largest firms	139	15 283 379	31.3	634 474	145 814	11 101
	50 largest firms	199	20 583 226	42.2	1 010 135	240 242	17 234
424330	Women's, children's, and infants' clothing and accessories merchant wholesalers						
	All firms	7 182	48 765 785	100.0	3 578 770	825 518	79 158
	4 largest firms	37	7 543 725	15.5	249 091	61 901	4 397
	8 largest firms	60	10 681 672	21.9	382 836	91 318	7 000
	20 largest firms	139	15 283 379	31.3	634 474	145 814	11 101
	50 largest firms	199	20 583 226	42.2	1 010 135	240 242	17 234
42434	Footwear merchant wholesalers						
	All firms	1 728	21 335 286	100.0	1 301 555	318 131	24 753
	4 largest firms	72	8 058 260	37.8	192 468	51 775	3 801
	8 largest firms	80	9 984 278	46.8	308 215	83 776	5 164
	20 largest firms	99	12 479 957	58.5	513 887	135 221	8 322
	50 largest firms	139	15 664 993	73.4	789 813	200 888	12 518
424340	Footwear merchant wholesalers						
	All firms	1 728	21 335 286	100.0	1 301 555	318 131	24 753
	4 largest firms	72	8 058 260	37.8	192 468	51 775	3 801
	8 largest firms	80	9 984 278	46.8	308 215	83 776	5 164
	20 largest firms	99	12 479 957	58.5	513 887	135 221	8 322
	50 largest firms	139	15 664 993	73.4	789 813	200 888	12 518
MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES							
4243	Apparel, piece goods, and notions merchant wholesalers						
	All firms	17 511	104 239 999	100.0	8 020 558	1 867 035	189 944
	4 largest firms	100	10 070 483	9.7	391 420	102 864	8 459
	8 largest firms	138	15 731 824	15.1	665 079	167 613	14 159
	20 largest firms	230	23 822 421	22.9	1 007 775	257 734	19 684
	50 largest firms	345	32 919 685	31.6	1 519 851	378 005	28 955
42431	Piece goods, notions, and other dry goods merchant wholesalers						
	All firms	4 291	12 572 087	100.0	1 233 405	284 317	32 238
	4 largest firms	29	876 125	7.0	77 577	12 775	1 255
	8 largest firms	51	1 477 885	11.8	102 836	19 361	1 815
	20 largest firms	157	2 481 123	19.7	177 209	37 188	3 234
	50 largest firms	195	3 900 807	31.0	286 221	62 534	5 518

See footnotes at end of table.

Table 4. Concentration by Largest Firms for the United States: 2002—Con.

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only firms and establishments of firms with payroll. Excludes data for corporate, subsidiary, and regional managing offices and establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Largest firms based on sales by type of operation and kind of business ¹	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
	MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.						
424310	Piece goods, notions, and other dry goods merchant wholesalers						
	All firms	4 291	12 572 087	100.0	1 233 405	284 317	32 238
	4 largest firms	29	876 125	7.0	77 577	12 775	1 255
	8 largest firms	51	1 477 885	11.8	102 836	19 361	1 815
	20 largest firms	157	2 481 123	19.7	177 209	37 188	3 234
	50 largest firms	195	3 900 807	31.0	286 221	62 534	5 518
42432	Men's and boys' clothing and furnishings merchant wholesalers						
	All firms	4 385	28 055 236	100.0	2 160 421	503 408	57 926
	4 largest firms	21	3 378 194	12.0	222 932	52 752	5 056
	8 largest firms	50	5 499 116	19.6	327 303	83 669	7 355
	20 largest firms	119	8 774 170	31.3	500 121	125 131	11 798
	50 largest firms	167	12 638 703	45.0	725 223	174 263	16 618
424320	Men's and boys' clothing and furnishings merchant wholesalers						
	All firms	4 385	28 055 236	100.0	2 160 421	503 408	57 926
	4 largest firms	21	3 378 194	12.0	222 932	52 752	5 056
	8 largest firms	50	5 499 116	19.6	327 303	83 669	7 355
	20 largest firms	119	8 774 170	31.3	500 121	125 131	11 798
	50 largest firms	167	12 638 703	45.0	725 223	174 263	16 618
42433	Women's, children's, and infants' clothing and accessories merchant wholesalers						
	All firms	7 118	42 904 518	100.0	3 351 746	768 392	75 471
	4 largest firms	33	5 796 736	13.5	189 133	49 416	3 422
	8 largest firms	55	8 493 953	19.8	342 758	82 658	6 347
	20 largest firms	133	12 396 149	28.9	572 700	130 728	9 876
	50 largest firms	187	16 960 432	39.5	930 174	220 329	15 636
424330	Women's, children's, and infants' clothing and accessories merchant wholesalers						
	All firms	7 118	42 904 518	100.0	3 351 746	768 392	75 471
	4 largest firms	33	5 796 736	13.5	189 133	49 416	3 422
	8 largest firms	55	8 493 953	19.8	342 758	82 658	6 347
	20 largest firms	133	12 396 149	28.9	572 700	130 728	9 876
	50 largest firms	187	16 960 432	39.5	930 174	220 329	15 636
42434	Footwear merchant wholesalers						
	All firms	1 717	20 708 158	100.0	1 274 986	310 918	24 309
	4 largest firms	65	7 599 573	36.7	179 122	48 032	3 576
	8 largest firms	73	9 525 591	46.0	294 869	80 033	4 939
	20 largest firms	91	11 998 802	57.9	495 090	129 963	8 042
	50 largest firms	131	15 146 189	73.1	767 344	194 733	12 146
424340	Footwear merchant wholesalers						
	All firms	1 717	20 708 158	100.0	1 274 986	310 918	24 309
	4 largest firms	65	7 599 573	36.7	179 122	48 032	3 576
	8 largest firms	73	9 525 591	46.0	294 869	80 033	4 939
	20 largest firms	91	11 998 802	57.9	495 090	129 963	8 042
	50 largest firms	131	15 146 189	73.1	767 344	194 733	12 146
	MANUFACTURERS' SALES BRANCHES AND OFFICES						
4243	Apparel, piece goods, and notions merchant wholesalers						
	All firms	277	14 915 867	100.0	615 969	162 115	14 143
	4 largest firms	11	5 640 211	37.8	136 441	33 607	3 884
	8 largest firms	37	7 992 333	53.6	245 903	68 062	7 207
	20 largest firms	68	10 867 027	72.9	347 234	95 421	9 233
	50 largest firms	148	13 562 054	90.9	516 660	138 083	11 918
42431	Piece goods, notions, and other dry goods merchant wholesalers						
	All firms	114	3 179 185	100.0	134 025	33 997	2 358
	4 largest firms	16	1 298 512	40.8	24 676	7 441	347
	8 largest firms	21	2 042 884	64.3	71 599	19 394	1 282
	20 largest firms	60	2 740 165	86.2	102 451	26 768	1 830
	50 largest firms	99	3 162 766	99.5	132 094	33 508	2 322
424310	Piece goods, notions, and other dry goods merchant wholesalers						
	All firms	114	3 179 185	100.0	134 025	33 997	2 358
	4 largest firms	16	1 298 512	40.8	24 676	7 441	347
	8 largest firms	21	2 042 884	64.3	71 599	19 394	1 282
	20 largest firms	60	2 740 165	86.2	102 451	26 768	1 830
	50 largest firms	99	3 162 766	99.5	132 094	33 508	2 322

See footnotes at end of table.

Table 4. Concentration by Largest Firms for the United States: 2002—Con.

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only firms and establishments of firms with payroll. Excludes data for corporate, subsidiary, and regional managing offices and establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Largest firms based on sales by type of operation and kind of business ¹	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
	MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.						
42432	Men's and boys' clothing and furnishings merchant wholesalers						
	All firms	88	5 248 287	100.0	228 351	63 779	7 654
	4 largest firms	13	3 916 395	74.6	142 812	42 016	5 416
	8 largest firms	17	4 531 201	86.3	166 945	48 526	5 960
	20 largest firms	57	5 081 733	96.8	210 914	59 496	7 201
	50 largest firms	88	5 248 287	100.0	228 351	63 779	7 654
424320	Men's and boys' clothing and furnishings merchant wholesalers						
	All firms	88	5 248 287	100.0	228 351	63 779	7 654
	4 largest firms	13	3 916 395	74.6	142 812	42 016	5 416
	8 largest firms	17	4 531 201	86.3	166 945	48 526	5 960
	20 largest firms	57	5 081 733	96.8	210 914	59 496	7 201
	50 largest firms	88	5 248 287	100.0	228 351	63 779	7 654
42433	Women's, children's, and infants' clothing and accessories merchant wholesalers						
	All firms	64	5 861 267	100.0	227 024	57 126	3 687
	4 largest firms	9	3 333 388	56.9	81 081	19 071	1 360
	8 largest firms	14	3 975 614	67.8	99 718	24 311	1 960
	20 largest firms	33	5 196 039	88.7	196 793	49 826	3 052
	50 largest firms	64	5 861 267	100.0	227 024	57 126	3 687
424330	Women's, children's, and infants' clothing and accessories merchant wholesalers						
	All firms	64	5 861 267	100.0	227 024	57 126	3 687
	4 largest firms	9	3 333 388	56.9	81 081	19 071	1 360
	8 largest firms	14	3 975 614	67.8	99 718	24 311	1 960
	20 largest firms	33	5 196 039	88.7	196 793	49 826	3 052
	50 largest firms	64	5 861 267	100.0	227 024	57 126	3 687
42434	Footwear merchant wholesalers						
	All firms	11	627 128	100.0	26 569	7 213	444
	4 largest firms	10	D	D	D	D	e
	8 largest firms	11	627 128	100.0	26 569	7 213	444
	20 largest firms	11	627 128	100.0	26 569	7 213	444
	50 largest firms	11	627 128	100.0	26 569	7 213	444
424340	Footwear merchant wholesalers						
	All firms	11	627 128	100.0	26 569	7 213	444
	4 largest firms	10	D	D	D	D	e
	8 largest firms	11	627 128	100.0	26 569	7 213	444
	20 largest firms	11	627 128	100.0	26 569	7 213	444
	50 largest firms	11	627 128	100.0	26 569	7 213	444

¹For the 2002 Economic Census, the definition of Merchant Wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

Appendix A.

Explanation of Terms

ANNUAL PAYROLL

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees and reported on Internal Revenue Service (IRS) Form 941 as taxable Medicare Wages and tips (even if not subject to income or FICA tax). Includes tips and gratuities received by employees from patrons and reported to employers. Excludes payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on Form 941.

ESTABLISHMENTS

An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other federal agencies were used instead of a census report, no information was available on the number of locations operated. Each wholesale trade establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 2002.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

FIRMS

A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic census, the terms "firm" and "company" are synonymous.

FIRST-QUARTER PAYROLL

Represents payroll paid to persons employed at any time during the quarter January to March 2002.

PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12

Paid employees consist of full- and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses; full- and part-time leased employees whose payroll was

filed under an employee leasing company's Employer Identification Number (EIN); and temporary staffing obtained from a staffing service. The definition of paid employees is the same as that used by the Internal Revenue Service (IRS) on Form 941.

SALES

Includes merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; gasoline, liquor, tobacco, and other excise taxes that are paid by the manufacturer and passed on to the wholesaler; and shipping and handling receipts.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from sales. Sales do not include carrying or other credit charges; sales and other taxes (including Hawaii's General Excise Tax) collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sales of real estate, and interest.

Sales do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

TYPES OF OPERATION

In addition to being classified by kind of business, merchant wholesale establishments are also classified by type of operation according to the ownership of the business and character of the transactions. Merchant wholesale establishments are grouped into the following two major types of operation and related subgroups:

Merchant wholesalers, except manufacturers' sales branches and offices. Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale distributors and jobbers, importers, exporters, own-brand importers/marketers, terminal and country grain elevators, and farm products assemblers.

Wholesale distributors and jobbers. Establishments primarily engaged in buying and selling merchandise in the domestic market not manufactured by the parent company.

Importers. Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters. Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

Own-brand importers/marketers. Companies or establishments that deal primarily or exclusively in the parent company's own branded products manufactured outside the United States. The products are either imported into the United States and then sold or they are sold and then drop-shipped directly from a foreign location to the United States customer.

Terminal grain elevators. Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators. Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

Assemblers of farm products, except country grain elevators. Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

Manufacturers' sales branches and offices. Establishments primarily maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Sales branches and offices located at plants or administrative offices are classified as manufacturers' sales branches or offices, if separate records are available.

Manufacturers' sales branches. Branches with a stock of merchandise for sale. Included are refiner marketers owned and operated by petroleum refining companies primarily for marketing their products.

Manufacturers' sales offices. Offices without a stock of merchandise for sale.

Appendix B.

NAICS Codes, Titles, and Descriptions

PART 1. 2002 NAICS

4243 APPAREL, PIECE GOODS, AND NOTIONS MERCHANT WHOLESALERS

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42431, Piece Goods, Notions, and Other Dry Goods Merchant Wholesalers; 42432, Men's and Boys' Clothing and Furnishings Merchant Wholesalers; 42433, Women's, Children's, and Infants' Clothing and Accessories Merchant Wholesalers; and 42434, Footwear Merchant Wholesalers.

42431 PIECE GOODS, NOTIONS, AND OTHER DRY GOODS MERCHANT WHOLESALERS

This industry comprises establishments primarily engaged in the merchant wholesale distribution of piece goods, fabrics, knitting yarns (except industrial), thread and other notions, and/or hair accessories.

424310 PIECE GOODS, NOTIONS, AND OTHER DRY GOODS MERCHANT WHOLESALERS

This industry comprises establishments primarily engaged in the merchant wholesale distribution of piece goods, fabrics, knitting yarns (except industrial), thread and other notions, and/or hair accessories.

42432 MEN'S AND BOYS' CLOTHING AND FURNISHINGS MERCHANT WHOLESALERS

This industry comprises establishments primarily engaged in the merchant wholesale distribution of men's and/or boys' clothing and furnishings.

424320 MEN'S AND BOYS' CLOTHING AND FURNISHINGS MERCHANT WHOLESALERS

This industry comprises establishments primarily engaged in the merchant wholesale distribution of men's and/or boys' clothing and furnishings.

42433 WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES MERCHANT WHOLESALERS

This industry comprises establishments primarily engaged in the merchant wholesale distribution of (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

424330 WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES MERCHANT WHOLESALERS

This industry comprises establishments primarily engaged in the merchant wholesale distribution of (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

42434 FOOTWEAR MERCHANT WHOLESALERS

This industry comprises establishments primarily engaged in the merchant wholesale distribution of footwear (including athletic) of leather, rubber, and other materials.

424340 FOOTWEAR MERCHANT WHOLESALERS

This industry comprises establishments primarily engaged in the merchant wholesale distribution of footwear (including athletic) of leather, rubber, and other materials.

PART 2. 1997 NAICS

4223 APPAREL, PIECE GOODS, AND NOTIONS WHOLESALERS

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42231, Piece Goods, Notions, and Other Dry Goods Wholesalers; 42232, Men's and Boys' Clothing and Furnishings Wholesalers; 42233, Women's, Children's and Infants' Clothing and Accessories Wholesalers; and 42234, Footwear Wholesalers.

42231 PIECE GOODS, NOTIONS, AND OTHER DRY GOODS WHOLESALERS

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

422310 PIECE GOODS, NOTIONS, AND OTHER DRY GOODS WHOLESALERS

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

42232 MEN'S AND BOYS' CLOTHING AND FURNISHINGS WHOLESALERS

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

422320 MEN'S AND BOYS' CLOTHING AND FURNISHINGS WHOLESALERS

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

42233 WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES WHOLESALERS

This Industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

422330 WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES WHOLESALERS

This industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

42234 FOOTWEAR WHOLESALERS

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

422340 FOOTWEAR WHOLESALERS

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

Appendix C.

Methodology

SOURCES OF THE DATA

For this sector, essentially all firms were sent report forms to be completed for each of their establishments and returned to the Census Bureau. For some very small firms, data from existing administrative records of other federal agencies were used instead. These records provide basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization.

Firms in the 2002 Economic Census are divided into those sent report forms and those not sent report forms. The coverage of and the method of obtaining census information from each are described below:

1. Establishments sent a report form:
 - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff. (The term "employers" refers to firms with one or more paid employees at any time during 2002 as shown in the active administrative records of other federal agencies.)
 - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff in classifications for which specialized data precludes reliance solely on administrative records sources. The sample was stratified by industry and geography.
2. Establishments not sent a report form:
 - a. Small employers, i.e., single-establishment firms with payroll below a specified cutoff, not selected into the small employer sample. Although the payroll cutoff varies by kind of business, small employers not sent a report form generally include firms with less than 10 employees and represent about 10 percent of total sales of establishments covered in the census. Data on sales, payroll, and employment for these small employers were derived or estimated from administrative records of other federal agencies.
 - b. All nonemployers, i.e., all firms subject to federal income tax with no paid employees during 2002. Sales or receipts information for these firms was obtained from administrative records of other federal agencies. Although consisting of many firms, nonemployers account for less than 10 percent of total sales or receipts of all establishments covered in the census. Data for nonemployers are not included in this report, but are released in the annual *Nonemployer Statistics* series.

The report forms used to collect information for establishments in this sector are available at help.econ.census.gov/econhelp/resources/.

A more detailed examination of census methodology is presented in the *History of the Economic Census* at www.census.gov/econ/www/history.html.

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments are based on the *North American Industry Classification System, United States, 2002* manual. Changes between 1997 and 2002 affecting this sector are discussed in the text at the beginning of this report. Tables at www.census.gov/epcd/naics02/ identify those industries that changed between the 1997 North American Industry Classification System (NAICS) and 2002 NAICS.

The method of assigning classifications and the level of detail at which establishments were classified depends on whether a report form was obtained for the establishment.

1. Establishments that returned a report form were classified on the basis of their self-designation, sales of product lines, and responses to other industry-specific inquiries.
2. Establishments without a report form:
 - a. Small employers not sent a form were, where possible, classified on the basis of the most current kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1997 Economic Census. Otherwise, the classification was obtained from administrative records of other federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 2002 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a kind-of-business code.
 - b. Nonemployers were classified on the basis of information obtained from administrative records of other federal agencies.

RELIABILITY OF DATA

All data compiled in the economic census are subject to nonsampling errors. Nonsampling errors can be attributed to many sources during the development or execution of the census:

- inability to identify all cases in the actual universe;
- definition and classification difficulties;
- differences in the interpretation of questions;
- errors in recording or coding the data obtained; and
- other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Product Lines reports for this sector are subject to sampling errors, as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census report forms mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates, insofar, as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other federal agencies, such as gross receipts from federal income tax records and employment and payroll from payroll tax records. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

Key tables in this report include a column for "Percent of sales from administrative records." This includes sales information obtained from administrative records of other federal agencies. The "Percent of sales estimated" includes sales information that was imputed based on historic company ratios or administrative records, or on industry averages.

The Census Bureau recommends that data users incorporate this information into their analyses, as nonsampling error and sampling error could impact the conclusions drawn from economic census data.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, “basic” and “industry-specific.” Data for the basic inquiries, which include location, kind of business or operation, sales, payroll, and number of employees, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from those establishments sent a report form that completed the appropriate inquiries.

Data for industry-specific inquiries in this sector were expanded in most cases to account for establishments that did not respond to the particular inquiry for which data are presented. Unless otherwise noted in specific reports, data for industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of the sales item was not appropriate, and another basic data item was used as the basis for expansion of reported data to account for nonrespondents.

All reports in which industry-specific data were expanded include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

CONCENTRATION CATEGORIES

Concentration categories are based on aggregate sales of all establishments operated by the same firm in a given kind-of-business classification or group for which data are presented. For example, a firm operating three wholesale establishments – a hardware merchant wholesaler (NAICS 42371), a plumbing equipment merchant wholesaler (NAICS 42372), and an electrical appliance merchant wholesaler (NAICS 42362) – would be treated as three one-establishment firms at the most detailed NAICS level, as a two-establishment firm in NAICS 4237 and a one-establishment firm in NAICS 4236, and as a single three-establishment firm in wholesale trade totals.

DISCLOSURE

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at www.census.gov/epcd/ec02/disclosure.htm.

Appendix D. Geographic Notes

Not applicable for this report.

Appendix E. Metropolitan and Micropolitan Statistical Areas

Not applicable for this report.

