

Furniture, Home Furnishings, and Appliances: 2002

Issued October 2004

EC02-42I-11

2002 Economic Census

Wholesale Trade

Industry Series



U S C E N S U S B U R E A U

Helping You Make Informed Decisions

U.S. Department of Commerce
Economics and Statistics Administration
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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in "2" and "7."

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the federal government use the data to monitor economic activity and to assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

INDUSTRY CLASSIFICATIONS

Data from the 2002 Economic Census are published primarily according to the 2002 North American Industry Classification System (NAICS). NAICS was first adopted in the United States, Canada, and Mexico in 1997. The 2002 Economic Census covers the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information
52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Food Services
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), largely covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 100 subsectors (three-digit codes), 317 industry groups (four-digit codes), and, as implemented in the United States, 1,179 industries (six-digit codes).

RELATIONSHIP TO HISTORICAL INDUSTRY CLASSIFICATIONS

Prior to the 1997 Economic Census, data were published according to the Standard Industrial Classification (SIC) system. While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The 1997 Economic Census *Bridge Between NAICS and SIC* demonstrates the relationships between NAICS and SIC industries. Where changes are significant, it may not be possible to construct time series that include data for points both before and after 1997.

Most industry classifications remained unchanged between 1997 and 2002, but NAICS 2002 includes substantial revisions within the construction and wholesale trade sectors, and a number of revisions for the retail trade and information sectors. These changes are noted in industry definitions and will be demonstrated in the *Bridge Between NAICS 2002 and NAICS 1997*.

For 2002, data for enterprise support establishments (those functioning primarily to support the activities of their company's operating establishments, such as a warehouse or a research and development laboratory) are included in the industry that reflects their activities (such as warehousing). For 1997, such establishments were termed auxiliaries and were excluded from industry totals.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company. (For selected industries, only payroll, employment, and classification are collected for individual establishments, while other data are collected on a consolidated basis.)

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for states, metropolitan and micropolitan statistical areas, counties, and corporate municipalities (places) including cities, towns, townships, villages, and boroughs. Respondents were required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from administrative sources is used as a basis for coding.

AVAILABILITY OF ADDITIONAL DATA

All results of the 2002 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on digital versatile discs (DVD-ROMs) for sale by the Census Bureau. The American FactFinder system at the Internet site allows selective retrieval and downloading of the data. For more information, including a description of reports being issued, see the Internet site, write to the U.S. Census Bureau, Washington, DC 20233-6100, or call Customer Services at 301-763-4100.

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart

from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some service trades in 1933. Censuses of construction, manufacturing, and the other business censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated, providing comparable census data across economic sectors and using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census report forms.

The range of industries covered in the economic census expanded between 1967 and 2002. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity. New for 2002 is coverage of four industries classified in the agriculture, forestry, and fishing sector under the SIC system: landscape architectural services, landscaping services, veterinary services, and pet care services.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. Reports for 1997 were published primarily on the Internet and copies of 1992 reports are also available there. CD-ROMs issued from the 1987, 1992, and 1997 Economic Censuses contain databases that include all or nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for the 2002 Economic Census and related surveys is published in the *Guide to the 2002 Economic Census* at www.census.gov/econ/census02/guide. More information on the methodology, procedures, and history of the census will be published in the *History of the 2002 Economic Census* at www.census.gov/econ/www/history.html.

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Wholesale Trade

SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of —

1. goods for resale (i.e., goods sold to other wholesalers or retailers),
2. capital or durable nonconsumer goods, or
3. raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet or other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: merchant wholesalers that sell goods on their own account and business to business electronic markets, and agents and brokers that arrange sales and purchases for others generally for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, and import/export merchants. Also included as wholesale merchants are sales offices and sales branches (but not retail stores) maintained by manufacturing, refining, or mining enterprises apart from their plants or mines for the purpose of marketing their products. Merchant wholesale establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods, generally on a commission basis, are known as business to business electronic markets, agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturer's products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain, or a limited number of retail chains, and provide a variety of products needed by the retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

Exclusions. Excluded from this sector are governmental organizations classified in the covered industries except for liquor wholesalers operated by state and local governments.

The tabulations for this sector do not include central administrative offices or other establishments that serve wholesale establishments within the same organization. Data for such establishments are classified according to the nature of the service they provide. For example, separate headquarters establishments are reported in NAICS sector 55, Management of Companies and Enterprises.

The reports described below exclude establishments of firms with no paid employees. These “nonemployers,” typically self-employed individuals or partnerships operating businesses that they have not chosen to incorporate, are reported separately in Nonemployer Statistics. The contribution of nonemployers may be examined at www.census.gov/nonemployerimpact.

Definitions. Industry categories are defined in Appendix B, NAICS Codes, Titles, and Descriptions. Other terms are defined in Appendix A, Explanation of Terms.

REPORTS

The following reports provide statistics on this sector.

Industry Series. There are 19 reports, each covering a group of related industries. The reports present, by kind of business for the United States, general statistics for establishments of firms with payroll on number of establishments, sales, payroll, and employment; comparative statistics for 2002 and 1997; product lines; and concentration of business activity in the largest firms. The data in industry reports are preliminary and subject to change in the following reports.

Geographic Area Series. There is a separate report for each state, the District of Columbia, and the United States. Each state report presents, for establishments of firms with payroll, general statistics on number of establishments, sales, payroll, employment, operating expenses, and inventory by kind of business for the state, metropolitan and micropolitan statistical areas, counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole for detailed kind-of-business classifications.

Subject Series:

- **Product Lines.** This report presents sources of sales data for establishments of firms with payroll by kind of business. Data are presented for the United States and states.
- **Establishment and Firm Size (Including Legal Form of Organization).** This report presents sales, payroll, and employment data for the United States by sales size, by employment size, and by legal form of organization for establishments of firms with payroll; and by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms with payroll.
- **Miscellaneous Subjects.** This report presents data for a variety of industry-specific questions for establishments of firms with payroll. Presentation of data varies by kind of business.

Other reports. Data for this sector are also included in reports with multisector coverage, including *Nonemployer Statistics*, *Comparative Statistics*, *Bridge Between 2002 NAICS and 1997 NAICS*, *Business Expenses*, and the Survey of Business Owners reports.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Maps are available at www.census.gov/econ2002maps. Notes specific to areas in the state are included in Appendix D, Geographic Notes. Data may be presented for —

1. The United States as a whole.
2. States and the District of Columbia.

-
3. Metropolitan and micropolitan statistical areas. A core based statistical area (CBSA) contains a core area with a substantial population nucleus, together with adjacent communities having a high degree of social and economic integration with that core. CBSAs are differentiated into metropolitan and micropolitan statistical areas based on size criteria. Both metropolitan and micropolitan statistical areas are defined in terms of entire counties, and are listed in Appendix E, Metropolitan and Micropolitan Statistical Areas.
 - a. Metropolitan Statistical Areas (metro areas). Metro areas have at least one urbanized area of 50,000 or more population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
 - b. Micropolitan Statistical Areas (micro areas). Micro areas have at least one urban cluster of at least 10,000 but less than 50,000 population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
 - c. Metropolitan Divisions (metro divisions). If specified criteria are met, a metro area containing a single core with a population of 2.5 million or more may be subdivided to form smaller groupings of counties referred to as Metropolitan Divisions.
 - d. Combined Statistical Areas (combined areas). If specified criteria are met, adjacent metro and micro areas, in various combinations, may become the components of a new set of areas called Combined Statistical Areas. The areas that combine retain their own designations as metro or micro areas within the larger combined area.
 4. Counties and county equivalents defined as of January 1, 2002. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs, census areas, and city and boroughs. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
 5. Economic places.
 - a. Municipalities of 2,500 inhabitants or more defined as of January 1, 2002. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 2000 Census of Population. For the economic census, boroughs, census areas, and city and boroughs in Alaska and boroughs in New York are not included in this category.
 - b. Consolidated cities defined as of January 1, 2002. Consolidated cities are consolidated governments that consist of separately incorporated municipalities.
 - c. Townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 2000 Census of Population).
 - d. Balance of county. Areas outside the entities listed above, including incorporated municipalities with populations of fewer than 2,500, towns and townships not qualifying as noted above, and the remainders of counties outside places are categorized as "Balance of county".

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 2002 data are expressed in 2002 dollars, and 1997 data, in 1997 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

COMPARABILITY OF THE 1997 AND 2002 ECONOMIC CENSUSES

Both the 2002 Economic Census and the 1997 Economic Census present data based on the North American Industry Classification System (NAICS). Under the 1997 NAICS, Wholesale Trade was comprised of two subsectors: 421, Wholesale Trade, Durable Goods, and 422, Wholesale Trade,

Nondurable Goods. In addition, the U.S. Census Bureau presented data in the Wholesale Trade sector by three type-of-operation categories: 1) Merchant wholesalers, 2) Manufacturers' sales branches and offices, and 3) Agents, brokers, and commission merchants.

Under the 2002 NAICS, to recognize production differences in some types of operation, the Wholesale Trade sector was reorganized into three subsectors: 423, Merchant Wholesalers, Durable Goods; 424, Merchant Wholesalers, Nondurable Goods; and 425, Wholesale Electronic Markets and Agents and Brokers. The 2002 NAICS industry definitions for Merchant Wholesalers in subsectors 423 and 424 include type-of-operation categories for manufacturers' sales branches and offices, as well as the 1997 Census Bureau defined merchant wholesalers. Agents and brokers are defined as a separate NAICS industry in subsector 425 and are no longer included in the type-of-operation structure. For 2002, data are presented by two type-of-operation categories: 1) Merchant wholesalers, except manufacturers' sales branches and offices, and 2) Manufacturers' sales branches and offices. For more details, see Types of Operation in Appendix A.

RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data. Data presented in the Miscellaneous Subjects and Product Lines reports for this sector are subject to sampling errors, as well as nonsampling errors.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data, as by the percentages shown in the tables. Precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. More information on the reliability of the data is included in Appendix C, Methodology.

DISCLOSURE

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at www.census.gov/epcd/ec02/disclosure.htm.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county, and Statistics of U.S. Businesses provides annual statistics classified by the employment size of the enterprise, further classified by industry for the United States, and by broader categories for states and metropolitan areas.

CONTACTS FOR DATA USERS

Questions about these data may be directed to the U.S. Census Bureau, Services Sector Statistics Division, Wholesale Census Branch, 1-800-541-8345 or wcb@census.gov.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with these data:

D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals
N	Not available or not comparable
S	Withheld because estimates did not meet publication standards
X	Not applicable
Z	Less than half the unit shown
a	0 to 19 employees
b	20 to 99 employees
c	100 to 249 employees
e	250 to 499 employees
f	500 to 999 employees
g	1,000 to 2,499 employees
h	2,500 to 4,999 employees
i	5,000 to 9,999 employees
j	10,000 to 24,999 employees
k	25,000 to 49,999 employees
l	50,000 to 99,999 employees
m	100,000 employees or more
r	Revised
—	Represents zero (page image/print only)
(CC)	Consolidated city
(IC)	Independent city

Table 1. Summary Statistics for the United States: 2002

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Type of operation and kind of business ¹	Estab-lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ²	Estimated ³
WHOLESALE TRADE								
4232	Furniture and home furnishing merchant wholesalers	14 079	69 602 406	6 340 822	1 517 893	161 005	7.1	7.5
42321	Furniture merchant wholesalers	6 093	27 260 519	2 627 287	645 228	64 690	7.1	8.2
423210	Furniture merchant wholesalers	6 093	27 260 519	2 627 287	645 228	64 690	7.1	8.2
42322	Home furnishing merchant wholesalers	7 986	42 341 887	3 713 535	872 665	96 315	7.1	7.1
423220	Home furnishing merchant wholesalers	7 986	42 341 887	3 713 535	872 665	96 315	7.1	7.1
42362	Electrical and electronic appliance, television, and radio set merchant wholesalers	3 067	58 374 339	2 171 411	527 157	44 668	3.2	5.5
423620	Electrical and electronic appliance, television, and radio set merchant wholesalers	3 067	58 374 339	2 171 411	527 157	44 668	3.2	5.5
MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES								
4232	Furniture and home furnishing merchant wholesalers	13 761	52 309 382	5 727 392	1 370 235	149 072	9.4	8.0
42321	Furniture merchant wholesalers	5 962	21 687 069	2 442 091	599 964	60 942	8.9	8.9
423210	Furniture merchant wholesalers	5 962	21 687 069	2 442 091	599 964	60 942	8.9	8.9
42322	Home furnishing merchant wholesalers	7 799	30 622 313	3 285 301	770 271	88 130	9.8	7.3
423220	Home furnishing merchant wholesalers	7 799	30 622 313	3 285 301	770 271	88 130	9.8	7.3
42362	Electrical and electronic appliance, television, and radio set merchant wholesalers	3 006	47 344 292	1 937 756	464 093	40 745	4.0	5.4
423620	Electrical and electronic appliance, television, and radio set merchant wholesalers	3 006	47 344 292	1 937 756	464 093	40 745	4.0	5.4
MANUFACTURERS' SALES BRANCHES AND OFFICES								
4232	Furniture and home furnishing merchant wholesalers	318	17 293 024	613 430	147 658	11 933	—	6.0
42321	Furniture merchant wholesalers	131	5 573 450	185 196	45 264	3 748	—	5.2
423210	Furniture merchant wholesalers	131	5 573 450	185 196	45 264	3 748	—	5.2
42322	Home furnishing merchant wholesalers	187	11 719 574	428 234	102 394	8 185	—	6.4
423220	Home furnishing merchant wholesalers	187	11 719 574	428 234	102 394	8 185	—	6.4
42362	Electrical and electronic appliance, television, and radio set merchant wholesalers	61	11 030 047	233 655	63 064	3 923	—	5.8
423620	Electrical and electronic appliance, television, and radio set merchant wholesalers	61	11 030 047	233 655	63 064	3 923	—	5.8

¹For the 2002 Economic Census, the definition of Merchant Wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

²Includes sales information obtained from administrative records of other federal agencies.

³Includes sales information that was imputed based on historic data, administrative data, industry averages, or other statistical methods.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

Table 2. Comparative Statistics for the United States (1997 NAICS Basis): 2002 and 1997

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 and 1997 Economic Censuses. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

1997 NAICS code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)
WHOLESALE TRADE					
4212	Furniture and home furnishing wholesalers	16 452	85 041 690	6 730 132	169 175
	2002..	15 246	75 006 478	5 316 976	157 465
	1997..				
42121	Furniture wholesalers	7 382	34 438 760	2 817 318	68 422
	2002..	6 697	31 898 583	2 415 323	65 930
	1997..				
421210	Furniture wholesalers	7 382	34 438 760	2 817 318	68 422
	2002..	6 697	31 898 583	2 415 323	65 930
	1997..				
42122	Home furnishing wholesalers.....	9 070	50 602 930	3 912 814	100 753
	2002..	8 549	43 107 895	2 901 653	91 535
	1997..				
421220	Home furnishing wholesalers.....	9 070	50 602 930	3 912 814	100 753
	2002..	8 549	43 107 895	2 901 653	91 535
	1997..				
42162	Electrical and electronic appliance, television, and radio set wholesalers.....	3 455	64 903 285	2 299 697	46 815
	2002..	3 895	54 683 947	2 079 747	50 922
	1997..				
421620	Electrical and electronic appliance, television, and radio set wholesalers.....	3 455	64 903 285	2 299 697	46 815
	2002..	3 895	54 683 947	2 079 747	50 922
	1997..				
MERCHANT WHOLESALERS					
4212	Furniture and home furnishing wholesalers	13 761	52 309 382	5 727 392	149 072
	2002..	11 912	38 998 409	4 272 437	132 093
	1997..				
42121	Furniture wholesalers	5 962	21 687 069	2 442 091	60 942
	2002..	4 880	17 259 071	1 970 278	56 493
	1997..				
421210	Furniture wholesalers	5 962	21 687 069	2 442 091	60 942
	2002..	4 880	17 259 071	1 970 278	56 493
	1997..				
42122	Home furnishing wholesalers.....	7 799	30 622 313	3 285 301	88 130
	2002..	7 032	21 739 338	2 302 159	75 600
	1997..				
421220	Home furnishing wholesalers.....	7 799	30 622 313	3 285 301	88 130
	2002..	7 032	21 739 338	2 302 159	75 600
	1997..				
42162	Electrical and electronic appliance, television, and radio set wholesalers.....	3 006	47 344 292	1 937 756	40 745
	2002..	3 237	39 717 526	1 709 097	42 999
	1997..				
421620	Electrical and electronic appliance, television, and radio set wholesalers.....	3 006	47 344 292	1 937 756	40 745
	2002..	3 237	39 717 526	1 709 097	42 999
	1997..				

Note: The data in this table are based on the 2002 and 1997 Economic Censuses. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

Table 3. Product Lines by Kind of Business for the United States: 2002

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales			Response coverage ³ (percent)
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments ²	
4232		WHOLESALE TRADE						
		Furniture and home furnishing merchant wholesalers	14 079	X	69 602 406	X	100.0	69.6
	10100	New and used automobiles, motorcycles, and trailers	12		26 092		26.8	Z
	10200	New and rebuilt automotive parts and supplies, and trailer parts and supplies	14		24 749		16.4	Z
	10223	Other automotive parts and supplies	11		17 870		19.2	Z
	10400	Household and lawn furniture	3 652		13 039 751		81.4	15.3
	10411	Upholstered furniture	1 950		6 182 685		36.9	3.3
	10412	Mattresses and beds	1 113		5 012 320		27.9	2.0
	10413	Lawn and outdoor furniture	724		2 119 943		34.9	1.1
	10414	Other furniture, including sleep sofas	2 470		9 403 376		65.9	8.9
	10420	Office and business furniture	3 404		17 989 800		84.0	21.7
	10421	New wooden and metal office furniture	2 914		16 976 058		79.3	19.3
	10422	New store and restaurant furniture	327		1 423 229		17.8	.4
	10423	New public furniture, including theater seats, church pews, park benches, and school desks	572		2 247 711		40.2	1.3
	10424	Used office and business furniture	858		3 534 284		14.2	.7
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	1 081		4 542 615		31.5	4.7
	10520	Linens, domestics, curtains, and draperies	2 137		12 727 266		80.8	14.8
	10521	Bedspreads, blankets, and bedding	901		7 311 491		57.0	6.0
	10522	Curtains and draperies	835		5 904 966		43.0	1.1
	10523	Shades and blinds	737		3 769 508		27.3	3.8
	10524	Towels and washcloths	412		5 975 834		43.1	2.7
	10525	Other linens and domestics	593		3 632 344		26.5	1.2
	10530	Flooring and floor coverings	3 706		22 132 688		157.0	25.9
	10531	Rugs and carpeting	2 692		12 717 941		92.0	7.3
	10532	Hardwood flooring	1 369		9 115 883		66.0	4.1
	10533	Other hard-surface floor coverings and accessories, including tile and sheet goods	2 268		15 740 849		114.0	14.5
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	3 365		13 008 258		98.0	12.9
	10541	Metal flatware and kitchen utensils	464		2 571 408		18.2	2.0
	10542	Mirrors, lamps, and picture frames	1 915		7 828 337		58.2	6.1
	10543	Other home furnishings	1 781		6 115 593		44.6	4.8
	10600	Rough, dressed, and finished dimensional lumber	24		85 439		0.6	Z
	10611	Untreated lumber	9		21 519		0.2	Z
	10613	Boards	8		10 278		0.1	Z
	10620	Plywood and millwork	83		235 747		1.8	.1
	10621	Softwood plywood, softwood veneer, and oriented strand board (OSB)	12		27 571		0.2	Z
	10622	Other panels products, including hardwood plywood, hardwood veneer, and particleboard	6		15 014		0.1	Z
	10623	Gypsum, waterboard, and other specialty boards	46		163 936		1.2	Z
	10624	Wood millwork, including moldings, doors, windows, and cabinets	35		117 619		0.9	Z
	10625	Metal millwork	6		63 904		0.5	Z
	10700	Concrete, cement, sand, gravel, stone, brick, block, and tile	52		192 024		1.4	Z
	10711	Ready-mixed or transit-mixed concrete	8		13 402		0.1	Z
	10713	Sand, gravel, and crushed stone	8		32 099		0.2	Z
	10714	Brick, block, tile, and clay or cement sewer pipe	40		175 461		1.3	Z
	10720	Nonwood roofing, nonwood siding, and insulation materials	20		112 284		0.9	Z
	10721	Nonwood roofing	8		18 417		0.1	Z
	10722	Nonwood siding	6		28 230		0.2	Z
	10723	Insulation materials	10		90 474		0.7	Z
	10730	Flat glass and other construction glass	12		31 742		0.2	Z
	10740	Other construction products and materials	34		132 649		1.0	Z
	10800	Photographic equipment and supplies	18		21 349		0.2	Z
	10900	Office equipment, excluding computers	146		486 640		3.7	.1
	10920	New computer equipment	43		64 690		0.5	Z
	10921	Computers	17		29 485		0.2	Z
	10922	Computer storage devices	12		27 063		0.2	Z
	10923	Computer printers	10		25 342		0.2	Z
	10924	Other computer peripheral equipment	15		34 724		0.3	Z
	10950	Packaged computer software, including game software and cartridges ..	13		39 417		0.3	Z
	10960	Restaurant and hotel equipment and supplies	103		460 705		3.8	.1
	10970	Store machines and equipment	12		46 477		0.4	Z
	10972	Other store machines and equipment	12		46 477		0.4	Z
	11000	Medical, hospital, and surgical supplies	6		21 985		0.2	Z
	11040	Religious and school supplies	14		53 153		0.4	Z
	11042	School supplies	6		24 600		0.2	Z
	11050	Miscellaneous professional equipment and supplies	6		4 589		0.0	Z
	11140	Iron and steel wire and wire products	8		4 376		0.0	Z
	11200	Copper and brass	6		11 131		0.0	Z
	11220	Aluminum shapes and forms, including pipes and tubing	10		21 638		0.2	Z
	11400	Electrical apparatus and equipment	47		135 139		1.1	Z
	11500	Electric household appliances, including gas clothes dryers ..	129		483 995		3.7	Z
	11600	Electronic parts and equipment, excluding communications equipment ..	19		142 888		1.1	Z
	11650	Communications equipment and supplies	12		39 756		0.3	Z
	11651	Telephones	6		33 888		0.3	Z
	11700	Hardware	211		1 194 110		9.2	.2
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters	31		76 147		0.6	Z
	11900	Forced air heating and air-conditioning equipment and supplies	7		17 760		0.1	Z

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales			Response coverage ³ (percent)
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments ²	
4232		WHOLESALE TRADE—Con.						
		Furniture and home furnishing merchant wholesalers—Con.						
	12000	Refrigeration equipment and supplies, including commercial refrigerators	15	31 104	2 720	8.7	Z	X
	12220	Lawn and garden machinery, equipment, and parts	9	4 232	881	20.8	Z	X
	12320	General-purpose industrial machinery, equipment, and parts	23	52 183	5 252	10.1	Z	X
	12340	Materials handling machinery, equipment, and parts	8	26 789	2 460	9.2	Z	35.1
	12341	New conveying equipment	8	26 789	2 347	8.8	Z	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods	53	116 474	7 177	6.2	Z	X
	12520	Janitorial equipment and supplies	12	24 838	2 270	9.1	Z	X
	12530	Laundry and dry-cleaning equipment and supplies	9	14 803	2 642	17.8	Z	X
	12540	Service establishment equipment and supplies, including municipal water treatment equipment	6	12 601	1 234	9.8	Z	X
	12700	Sporting and recreational goods and supplies	95	540 251	44 164	8.2	.1	X
	12800	Toys and hobby goods and supplies	196	875 463	144 758	16.5	.2	X
	13000	Jewelry, diamonds, gemstones, and watches	137	464 993	62 453	13.4	.1	X
	13030	Precious metals—gold, silver, and platinum, including precious metal coins	11	4 428	195	4.4	Z	X
	13150	Miscellaneous durable goods	71	96 401	7 196	7.5	Z	65.7
	13152	Luggage	7	1 727	235	13.6	Z	X
	13153	Works of art	49	46 213	3 377	7.3	Z	X
	13154	Other miscellaneous durable goods	19	48 667	3 584	7.4	Z	X
	13200	Printing and writing paper	36	86 159	5 101	5.9	Z	X
	13300	Office paper, office supplies, greeting cards, and labels	345	1 046 654	159 578	15.2	.2	X
	13400	Paper and plastic products	109	655 867	52 606	8.0	.1	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	71	457 328	52 991	11.6	.1	X
	13600	Knit and woven piece goods	86	463 498	79 849	17.2	.1	40.3
	13611	Goods purchased gray and finished on contract	20	294 361	22 580	7.7	Z	X
	13612	Cotton, including blends	23	123 272	18 397	14.9	Z	X
	13613	Synthetics, excluding synthetic knits	8	12 016	1 343	11.2	Z	X
	13616	Other piece goods	41	308 773	34 204	11.1	Z	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	25	124 935	32 577	26.1	Z	X
	13800	Men's and boys' wear	71	454 468	70 303	15.5	.1	X
	13900	Women's, misses', and girls' wear	78	1 048 472	219 530	20.9	.3	37.5
	13912	Women's, misses', and girls' dresses and blouses	14	22 732	2 478	10.9	Z	X
	13914	Women's, misses', and girls' outerwear	7	63 616	5 796	9.1	Z	X
	13915	Women's, misses', and girls' underwear and sleepwear	29	391 913	132 935	33.9	.2	X
	13916	Other women's, misses', and girls' wear, including caps, hats, gloves, sweaters, and umbrellas	31	434 217	62 085	14.3	.1	X
	13920	Infants' and children's wear, to size 6X	9	39 035	2 315	5.9	Z	X
	14000	Footwear	27	245 838	12 675	5.2	Z	X
	14100	Packaged frozen food	6	81 732	9 521	11.6	Z	X
	14400	Confectioneries	9	103 648	4 987	4.8	Z	55.9
	14411	Candy	9	103 648	4 820	4.7	Z	X
	14800	Coffee, tea, and spices	9	81 975	2 539	3.1	Z	68.8
	14811	Coffee	6	81 642	1 659	2.0	Z	X
	14812	Tea	6	80 281	880	1.1	Z	X
	14830	Canned food	13	84 333	7 164	8.5	Z	68.8
	14831	Canned and bottled fruits, vegetables, and juices	11	84 333	1 464	1.7	Z	X
	14833	Canned meat	8	82 048	848	1.0	Z	X
	14860	Grocery specialties	17	93 799	9 216	9.8	Z	61.3
	14862	Breakfast cereals	7	85 586	2 584	3.0	Z	X
	14868	Other grocery specialties	7	86 003	2 750	3.2	Z	X
	15300	Plastics materials and basic shapes	94	281 194	36 390	12.9	.1	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	86	315 578	15 487	4.9	Z	X
	15800	Farm supplies	8	33 117	8 884	26.8	Z	X
	16000	Paint, paint supplies, wallpaper, and wallpaper supplies	231	531 667	25 983	4.9	Z	X
	16100	Books, periodicals, newspapers, and other printed materials	84	266 200	12 114	4.6	Z	X
	16110	Flowers and florists' supplies	77	228 652	23 479	10.3	Z	X
	16120	Art goods, including novelties and souvenirs	397	2 115 197	362 168	17.1	.5	64.3
	16121	Art goods	270	1 392 634	213 194	15.3	.3	X
	16122	Novelties and souvenirs	151	810 538	148 282	18.3	.2	X
	16130	Textile bags, bagging, and burlap	17	39 879	3 341	8.4	Z	X
	16150	Wigs, yarns, and leather products	48	270 977	43 639	16.1	.1	X
	19700	Service receipts and labor charges, including installed parts	1 489	6 317 115	898 304	14.2	1.3	65.4
	19701	Labor charges for repair work	697	2 552 687	254 090	10.0	.4	X
	19702	Parts installed in repair work	185	740 558	15 961	2.2	Z	X
	19703	Other service receipts and labor charges	991	4 679 705	628 055	13.4	.9	X
	19720	Receipts for service contracts	63	136 620	8 509	6.2	Z	X
	19730	Advertising specialties, including paper novelties	8	9 739	1 559	16.0	Z	X
	19740	Receipts for installing equipment	148	373 937	70 535	18.9	.1	X
	19810	Miscellaneous commodities	367	1 671 409	196 865	11.8	.3	X
	19940	Rental and operating lease receipts	156	1 189 821	39 580	3.3	.1	X
	19970	Receipts for printing or photocopying performed at this establishment ..	12	21 439	1 831	8.5	Z	X
42321		Furniture merchant wholesalers	6 093	X	27 260 519	X	100.0	67.5
	10400	Household and lawn furniture	3 356	11 862 342	10 473 266	88.3	38.4	59.7
	10411	Upholstered furniture	1 813	5 859 317	2 239 788	38.2	8.2	X
	10412	Mattresses and beds	1 030	4 408 868	1 373 381	31.2	5.0	X
	10413	Lawn and outdoor furniture	644	1 811 005	722 822	39.9	2.7	X
	10414	Other furniture, including sleep sofas	2 327	8 920 914	6 137 275	68.8	22.5	X

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						Establishments with the product line	All establishments ²	
42321		WHOLESALE TRADE—Con.						
		Furniture merchant wholesalers—Con.						
	10420	Office and business furniture	3 345	17 829 465	15 091 511	84.6	55.4	59.5
	10421	New wooden and metal office furniture	2 873	16 850 584	13 436 475	79.7	49.3	X
	10422	New store and restaurant furniture	317	1 417 025	253 011	17.9	.9	X
	10423	New public furniture, including theater seats, church pews, park benches, and school desks	570	2 232 641	901 916	40.4	3.3	X
	10424	Used office and business furniture	853	3 523 642	500 109	14.2	1.8	X
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	74	157 287	23 625	15.0	.1	X
	10520	Linens, domestics, curtains, and draperies	368	900 323	150 994	16.8	.6	45.5
	10521	Bedspreads, blankets, and bedding	195	489 144	32 404	6.6	.1	X
	10522	Curtains and draperies	116	237 762	52 855	22.2	.2	X
	10523	Shades and blinds	119	274 792	21 908	8.0	.1	X
	10524	Towels and washcloths	23	157 746	28 977	18.4	.1	X
	10525	Other linens and domestics	114	222 062	14 850	6.7	.1	X
	10530	Flooring and floor coverings	468	1 985 323	119 217	6.0	.4	64.4
	10531	Rugs and carpeting	461	1 964 696	109 774	5.6	.4	X
	10532	Hardwood flooring	27	119 276	1 977	1.7	Z	X
	10533	Other hard-surface floor coverings and accessories, including tile and sheet goods	73	289 217	7 466	2.6	Z	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	596	1 646 840	162 463	9.9	.6	57.9
	10541	Metal flatware and kitchen utensils	20	31 960	3 095	9.7	Z	X
	10542	Mirrors, lamps, and picture frames	520	1 330 899	67 433	5.1	.2	X
	10543	Other home furnishings	248	676 791	91 935	13.6	.3	X
	10740	Other construction products and materials	8	32 761	10 656	32.5	Z	X
	10800	Photographic equipment and supplies	8	18 280	907	5.0	Z	X
	10900	Office equipment, excluding computers	132	458 075	73 287	16.0	.3	X
	10920	New computer equipment	39	55 763	7 812	14.0	Z	45.7
	10921	Computers	17	29 485	4 174	14.2	Z	X
	10922	Computer storage devices	10	24 937	1 012	4.1	Z	X
	10923	Computer printers	10	25 342	1 214	4.8	Z	X
	10924	Other computer peripheral equipment	15	34 724	1 308	3.8	Z	X
	10950	Packaged computer software, including game software and cartridges ..	11	19 286	3 174	16.5	Z	X
	10960	Restaurant and hotel equipment and supplies	40	199 914	12 667	6.3	Z	X
	10970	Store machines and equipment	8	37 862	13 037	34.4	Z	47.1
	10972	Other store machines and equipment	8	37 862	13 037	34.4	Z	X
	11040	Religious and school supplies	8	7 349	1 700	23.1	Z	X
	11400	Electrical apparatus and equipment	21	70 087	14 285	20.4	.1	X
	11500	Electric household appliances, including gas clothes dryers	57	188 162	9 548	5.1	Z	X
	11700	Hardware	27	98 080	10 806	11.0	Z	X
	12220	Lawn and garden machinery, equipment, and parts	7	3 416	518	15.2	Z	X
	12320	General-purpose industrial machinery, equipment, and parts	8	18 158	981	5.4	Z	X
	12340	Materials handling machinery, equipment, and parts	8	26 789	2 460	9.2	Z	34.1
	12341	New conveying equipment	8	26 789	2 347	8.8	Z	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods	6	17 117	680	4.0	Z	X
	12520	Janitorial equipment and supplies	6	17 004	453	2.7	Z	X
	12700	Sporting and recreational goods and supplies	18	158 867	10 410	6.6	Z	X
	12800	Toys and hobby goods and supplies	36	208 194	69 279	33.3	.3	25.0
	12812	Other toys and games, including children's vehicles	20	191 831	68 760	35.8	.3	X
	12814	Other hobby goods and accessories	10	5 254	179	3.4	Z	X
	13000	Jewelry, diamonds, gemstones, and watches	28	48 547	2 174	4.5	Z	X
	13150	Miscellaneous durable goods	30	36 297	1 469	4.0	Z	62.2
	13153	Works of art	30	36 297	1 469	4.0	Z	X
	13200	Printing and writing paper	26	69 149	4 421	6.4	Z	X
	13300	Office paper, office supplies, greeting cards, and labels	210	475 984	117 501	24.7	.4	X
	13400	Paper and plastic products	11	93 292	547	.6	Z	X
	13600	Knit and woven piece goods	37	172 760	19 874	11.5	.1	39.9
	13611	Goods purchased gray and finished on contract	12	153 458	8 610	5.6	Z	X
	13616	Other piece goods	37	172 760	11 264	6.5	Z	X
	13800	Men's and boys' wear	7	15 009	2 381	15.9	Z	X
	13900	Women's, misses', and girls' wear	7	12 732	1 449	11.4	Z	X
	14000	Footwear	7	92 332	1 656	1.8	Z	X
	15300	Plastics materials and basic shapes	17	26 800	1 640	6.1	Z	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	8	2 913	961	33.0	Z	38.5
	15344	Other chemicals and allied products	6	1 360	340	25.0	Z	X
	16000	Paint, paint supplies, wallpaper, and wallpaper supplies	64	171 023	8 197	4.8	Z	X
	16100	Books, periodicals, newspapers, and other printed materials	22	44 311	1 198	2.7	Z	X
	16110	Flowers and florists' supplies	9	12 426	631	5.1	Z	X
	16120	Art goods, including novelties and souvenirs	186	557 277	46 161	8.3	.2	64.6
	16121	Art goods	163	360 952	12 100	3.4	Z	X
	16122	Novelties and souvenirs	42	229 731	34 061	14.8	.1	X
	16150	Wigs, yarns, and leather products	25	135 244	12 534	9.3	Z	X
	19700	Service receipts and labor charges, including installed parts	993	4 941 934	598 569	12.1	2.2	64.6
	19701	Labor charges for repair work	479	1 952 009	146 233	7.5	.5	X
	19702	Parts installed in repair work	143	608 112	8 510	1.4	Z	X
	19703	Other service receipts and labor charges	695	3 862 898	443 826	11.5	1.6	X
	19720	Receipts for service contracts	60	124 988	8 134	6.5	Z	X
	19740	Receipts for installing equipment	53	155 995	23 284	14.9	.1	X
	19810	Miscellaneous commodities	159	548 177	40 801	7.4	.2	X
	19940	Rental and operating lease receipts	125	1 099 527	36 558	3.3	.1	X
	19970	Receipts for printing or photocopying performed at this establishment ...	8	20 144	1 691	8.4	Z	X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

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2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales			Response coverage ³ (percent)
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments ²	
423210		WHOLESALE TRADE—Con.						
		Furniture merchant wholesalers	6 093	X	27 260 519	X	100.0	67.5
	10400	Household and lawn furniture	3 356		11 862 342		88.3	38.4
	10411	Upholstered furniture	1 813		5 859 317		38.2	8.2
	10412	Mattresses and beds	1 030		4 408 868		31.2	5.0
	10413	Lawn and outdoor furniture	644		1 811 005		722 822	39.9
	10414	Other furniture, including sleep sofas	2 327		8 920 914		68.8	22.5
	10420	Office and business furniture	3 345		17 829 465		84.6	55.4
	10421	New wooden and metal office furniture	2 873		16 850 584		13 436 475	79.7
	10422	New store and restaurant furniture	317		1 417 025		253 011	17.9
	10423	New public furniture, including theater seats, church pews, park benches, and school desks	570		2 232 641		901 916	40.4
	10424	Used office and business furniture	853		3 523 642		500 109	14.2
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	74		157 287		23 625	15.0
	10520	Linens, domestics, curtains, and draperies	368		900 323		150 994	16.8
	10521	Bedspreads, blankets, and bedding	195		489 144		32 404	6.6
	10522	Curtains and draperies	116		237 762		52 855	22.2
	10523	Shades and blinds	119		274 792		21 908	8.0
	10524	Towels and washcloths	23		157 746		28 977	18.4
	10525	Other linens and domestics	114		222 062		14 850	6.7
	10530	Flooring and floor coverings	468		1 985 323		119 217	6.0
	10531	Rugs and carpeting	461		1 964 696		109 774	5.6
	10532	Hardwood flooring	27		119 276		1 977	1.7
	10533	Other hard-surface floor coverings and accessories, including tile and sheet goods	73		289 217		7 466	2.6
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	596		1 646 840		162 463	9.9
	10541	Metal flatware and kitchen utensils	20		31 960		3 095	9.7
	10542	Mirrors, lamps, and picture frames	520		1 330 899		67 433	5.1
	10543	Other home furnishings	248		676 791		91 935	13.6
	10740	Other construction products and materials	8		32 761		10 656	32.5
	10800	Photographic equipment and supplies	8		18 280		907	5.0
	10900	Office equipment, excluding computers	132		458 075		73 287	16.0
	10920	New computer equipment	39		55 763		7 812	14.0
	10921	Computers	17		29 485		4 174	14.2
	10922	Computer storage devices	10		24 937		1 012	4.1
	10923	Computer printers	10		25 342		1 214	4.8
	10924	Other computer peripheral equipment	15		34 724		1 308	3.8
	10950	Packaged computer software, including game software and cartridges ..	11		19 286		3 174	16.5
	10960	Restaurant and hotel equipment and supplies	40		199 914		12 667	6.3
	10970	Store machines and equipment	8		37 862		13 037	34.4
	10972	Other store machines and equipment	8		37 862		13 037	34.4
	11040	Religious and school supplies	8		7 349		1 700	23.1
	11400	Electrical apparatus and equipment	21		70 087		14 285	20.4
	11500	Electric household appliances, including gas clothes dryers	57		188 162		9 548	5.1
	11700	Hardware	27		98 080		10 806	11.0
	12220	Lawn and garden machinery, equipment, and parts	7		3 416		518	15.2
	12320	General-purpose industrial machinery, equipment, and parts	8		18 158		981	5.4
	12340	Materials handling machinery, equipment, and parts	8		26 789		2 460	9.2
	12341	New conveying equipment	8		26 789		2 347	8.8
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods	6		17 117		680	4.0
	12520	Janitorial equipment and supplies	6		17 004		453	2.7
	12700	Sporting and recreational goods and supplies	18		158 867		10 410	6.6
	12800	Toys and hobby goods and supplies	36		208 194		69 279	33.3
	12812	Other toys and games, including children's vehicles	20		191 831		68 760	35.8
	12814	Other hobby goods and accessories	10		5 254		179	3.4
	13000	Jewelry, diamonds, gemstones, and watches	28		48 547		2 174	4.5
	13150	Miscellaneous durable goods	30		36 297		1 469	4.0
	13153	Works of art	30		36 297		1 469	4.0
	13200	Printing and writing paper	26		69 149		4 421	6.4
	13300	Office paper, office supplies, greeting cards, and labels	210		475 984		117 501	24.7
	13400	Paper and plastic products	11		93 292		547	6
	13600	Knit and woven piece goods	37		172 760		19 874	11.5
	13611	Goods purchased gray and finished on contract	12		153 458		8 610	5.6
	13616	Other piece goods	37		172 760		11 264	6.5
	13800	Men's and boys' wear	7		15 009		2 381	15.9
	13900	Women's, misses', and girls' wear	7		12 732		1 449	11.4
	14000	Footwear	7		92 332		1 656	1.8
	15300	Plastics materials and basic shapes	17		26 800		1 640	6.1
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	8		2 913		961	33.0
	15344	Other chemicals and allied products	6		1 360		340	25.0
	16000	Paint, paint supplies, wallpaper, and wallpaper supplies	64		171 023		8 197	4.8
	16100	Books, periodicals, newspapers, and other printed materials	22		44 311		1 198	2.7
	16110	Flowers and florists' supplies	9		12 426		631	5.1
	16120	Art goods, including novelties and souvenirs	186		557 277		46 161	8.3
	16121	Art goods	163		360 952		12 100	3.4
	16122	Novelties and souvenirs	42		229 731		34 061	14.8
	16150	Wigs, yarns, and leather products	25		135 244		12 534	9.3
	19700	Service receipts and labor charges, including installed parts	993		4 941 934		598 569	12.1
	19701	Labor charges for repair work	479		1 952 009		146 233	7.5
	19702	Parts installed in repair work	143		608 112		8 510	1.4
	19703	Other service receipts and labor charges	695		3 862 898		443 826	11.5

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Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

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2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales			Response coverage ³ (percent)
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						Establishments with the product line	All establishments ²	
		WHOLESALE TRADE—Con.						
		Furniture merchant wholesalers—Con.						
423210	19720	Receipts for service contracts	60	124 988	8 134	6.5	Z	X
	19740	Receipts for installing equipment	53	155 995	23 284	14.9	.1	X
	19810	Miscellaneous commodities	159	548 177	40 801	7.4	.2	X
	19940	Rental and operating lease receipts	125	1 099 527	36 558	3.3	.1	X
	19970	Receipts for printing or photocopying performed at this establishment ...	8	20 144	1 691	8.4	Z	X
42322		Home furnishing merchant wholesalers	7 986	X	42 341 887	X	100.0	70.9
	10100	New and used automobiles, motorcycles, and trailers	8	19 290	4 622	24.0	Z	X
	10200	New and rebuilt automotive parts and supplies, and trailer parts and supplies	12	18 849	3 436	18.2	Z	27.7
	10223	Other automotive parts and supplies	9	11 970	2 811	23.5	Z	X
	10400	Household and lawn furniture	296	1 177 409	141 162	12.0	.3	64.2
	10411	Upholstered furniture	137	323 368	40 575	12.5	.1	X
	10412	Mattresses and beds	83	603 452	26 790	4.4	.1	X
	10413	Lawn and outdoor furniture	80	308 938	17 453	5.6	Z	X
	10414	Other furniture, including sleep sofas	143	482 462	56 344	11.7	.1	X
	10420	Office and business furniture	59	160 335	21 103	13.2	.1	57.7
	10421	New wooden and metal office furniture	41	125 474	18 598	14.8	Z	X
	10422	New store and restaurant furniture	10	6 204	923	14.9	Z	X
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	1 007	4 385 328	3 226 113	73.6	7.6	X
	10520	Linens, domestics, curtains, and draperies	1 769	11 826 943	10 128 879	85.6	23.9	63.2
	10521	Bedspreads, blankets, and bedding	706	6 822 347	4 131 910	60.6	9.8	X
	10522	Curtains and draperies	719	5 667 204	7 151 811	12.6	1.7	X
	10523	Shades and blinds	618	3 494 716	2 593 504	74.2	6.1	X
	10524	Towels and washcloths	389	5 818 088	1 838 366	31.6	4.3	X
	10525	Other linens and domestics	479	3 410 282	849 288	24.9	2.0	X
	10530	Flooring and floor coverings	3 238	20 147 365	17 909 985	88.9	42.3	62.8
	10531	Rugs and carpeting	2 231	10 753 245	4 983 031	46.3	11.8	X
	10532	Hardwood flooring	1 342	8 996 607	2 864 936	31.8	6.8	X
	10533	Other hard-surface floor coverings and accessories, including tile and sheet goods	2 195	15 451 632	10 062 018	65.1	23.8	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	2 769	11 361 418	8 819 035	77.6	20.8	48.2
	10541	Metal flatware and kitchen utensils	444	2 539 448	1 415 566	55.7	3.3	X
	10542	Mirrors, lamps, and picture frames	1 395	6 497 438	4 150 640	63.9	9.8	X
	10543	Other home furnishings	1 533	5 438 802	3 252 137	59.8	7.8	X
	10600	Rough, dressed, and finished dimensional lumber	20	78 524	6 525	8.3	Z	65.2
	10611	Untreated lumber	9	21 519	2 572	12.0	Z	X
	10620	Plywood and millwork	79	230 986	36 350	15.7	.1	50.2
	10621	Softwood plywood, softwood veneer, and oriented strand board (OSB)	12	27 571	2 767	10.0	Z	X
	10622	Other panels products, including hardwood plywood, hardwood veneer, and particleboard	6	15 014	1 910	12.7	Z	X
	10623	Gypsum, waterboard, and other specialty boards	46	163 936	16 547	10.1	Z	X
	10624	Wood millwork, including moldings, doors, windows, and cabinets	31	112 858	7 591	6.7	Z	X
	10625	Metal millwork	6	63 904	5 818	9.1	Z	X
	10700	Concrete, cement, sand, gravel, stone, brick, block, and tile	52	192 024	33 644	17.5	.1	55.7
	10711	Ready-mixed or transit-mixed concrete	8	13 402	1 308	9.8	Z	X
	10713	Sand, gravel, and crushed stone	8	32 099	8 397	26.2	Z	X
	10714	Brick, block, tile, and clay or cement sewer pipe	40	175 461	23 544	13.4	.1	X
	10720	Nonwood roofing, nonwood siding, and insulation materials	20	112 284	18 839	16.8	Z	51.6
	10721	Nonwood roofing	8	18 417	5 729	31.1	Z	X
	10722	Nonwood siding	6	28 230	2 498	8.8	Z	X
	10723	Insulation materials	10	90 474	10 612	11.7	Z	X
	10730	Flat glass and other construction glass	10	31 535	4 568	14.5	Z	X
	10740	Other construction products and materials	26	99 888	23 562	23.6	.1	X
	10800	Photographic equipment and supplies	10	3 069	126	4.1	Z	X
	10900	Office equipment, excluding computers	14	28 565	2 592	9.1	Z	X
	10960	Restaurant and hotel equipment and supplies	63	260 791	40 805	15.6	.1	X
	11040	Religious and school supplies	6	45 804	6 559	14.3	Z	X
	11200	Copper and brass	6	11 131	91	.8	Z	X
	11220	Aluminum shapes and forms, including pipes and tubing	10	21 638	625	2.9	Z	X
	11400	Electrical apparatus and equipment	26	65 052	7 436	11.4	Z	29.3
	11415	Electric light bulbs	12	45 369	2 884	6.4	Z	X
	11416	Interior wiring, excluding conduit	12	15 931	4 552	28.6	Z	X
	11500	Electric household appliances, including gas clothes dryers	72	295 833	17 303	5.8	Z	X
	11600	Electronic parts and equipment, excluding communications equipment ..	15	136 767	10 862	7.9	Z	X
	11650	Communications equipment and supplies	10	28 266	893	3.2	Z	X
	11700	Hardware	184	1 096 030	155 110	14.2	.4	X
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters	27	70 016	7 486	10.7	Z	X
	11900	Forced air heating and air-conditioning equipment and supplies	7	17 760	3 365	18.9	Z	X
	12000	Refrigeration equipment and supplies, including commercial refrigerators	11	29 290	2 267	7.7	Z	X
	12320	General-purpose industrial machinery, equipment, and parts	15	34 025	4 271	12.6	Z	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods	47	99 357	6 497	6.5	Z	X
	12520	Janitorial equipment and supplies	6	7 834	1 817	23.2	Z	X
	12530	Laundry and dry-cleaning equipment and supplies	9	14 803	2 642	17.8	Z	X
	12700	Sporting and recreational goods and supplies	77	381 384	33 754	8.9	.1	X
	12800	Toys and hobby goods and supplies	160	667 269	75 479	11.3	.2	X
	13000	Jewelry, diamonds, gemstones, and watches	109	416 446	60 279	14.5	.1	X
	13030	Precious metals—gold, silver, and platinum, including precious metal coins	9	2 358	91	3.9	Z	X

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						Establishments with the product line	All establishments ²	
		WHOLESALE TRADE—Con.						
42322		Home furnishing merchant wholesalers—Con.						
	13150	Miscellaneous durable goods	41	60 104	5 727	9.5	Z	68.0
	13152	Luggage	7	1 727	235	13.6	Z	X
	13153	Works of art	19	9 916	1 908	19.2	Z	X
	13154	Other miscellaneous durable goods	19	48 667	3 584	7.4	Z	X
	13200	Printing and writing paper	10	17 010	680	4.0	Z	X
	13300	Office paper, office supplies, greeting cards, and labels	135	570 670	42 077	7.4	.1	X
	13400	Paper and plastic products	98	562 575	52 059	9.3	.1	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	69	429 215	43 242	10.1	.1	X
	13600	Knit and woven piece goods	49	290 738	59 975	20.6	.1	40.6
	13611	Goods purchased gray and finished on contract	8	140 903	13 970	9.9	Z	X
	13612	Cotton, including blends	23	123 272	18 397	14.9	Z	X
	13613	Synthetics, excluding synthetic knits	8	12 016	1 343	11.2	Z	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	20	29 808	2 248	7.5	Z	X
	13800	Men's and boys' wear	64	439 459	67 922	15.5	.2	X
	13900	Women's, misses', and girls' wear	71	1 035 740	218 081	21.1	.5	38.7
	13912	Women's, misses', and girls' dresses and blouses	14	22 732	2 478	10.9	Z	X
	13914	Women's, misses', and girls' outerwear	7	63 616	5 796	9.1	Z	X
	13915	Women's, misses', and girls' underwear and sleepwear	29	391 913	132 935	33.9	.3	X
	13916	Other women's, misses', and girls' wear, including caps, hats, gloves, sweaters, and umbrellas	31	434 217	62 085	14.3	.1	X
	13920	Infants' and children's wear, to size 6X	7	22 266	1 487	6.7	Z	X
	14000	Footwear	20	153 506	11 019	7.2	Z	X
	14100	Packaged frozen food	6	81 732	9 521	11.6	Z	X
	14400	Confectioneries	9	103 648	4 987	4.8	Z	57.0
	14411	Candy	9	103 648	4 820	4.7	Z	X
	14800	Coffee, tea, and spices	9	81 975	2 539	3.1	Z	70.1
	14811	Coffee	6	81 642	1 659	2.0	Z	X
	14812	Tea	6	80 281	880	1.1	Z	X
	14830	Canned food	13	84 333	7 164	8.5	Z	70.2
	14831	Canned and bottled fruits, vegetables, and juices	11	84 333	1 464	1.7	Z	X
	14833	Canned meat	8	82 048	848	1.0	Z	X
	14860	Grocery specialties	17	93 799	9 216	9.8	Z	62.5
	14862	Breakfast cereals	7	85 586	2 584	3.0	Z	X
	14868	Other grocery specialties	7	86 003	2 750	3.2	Z	X
	15300	Plastics materials and basic shapes	77	254 394	34 750	13.7	.1	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	78	312 665	14 526	4.6	Z	X
	15800	Farm supplies	8	33 117	8 884	26.8	Z	X
	16000	Paint, paint supplies, wallpaper, and wallpaper supplies	167	360 644	17 786	4.9	Z	X
	16100	Books, periodicals, newspapers, and other printed materials	62	221 889	10 916	4.9	Z	X
	16110	Flowers and florists' supplies	68	216 226	22 848	10.6	.1	X
	16120	Art goods, including novelties and souvenirs	211	1 557 920	316 007	20.3	.7	64.8
	16121	Art goods	107	1 031 682	201 094	19.5	.5	X
	16122	Novelties and souvenirs	109	580 807	114 221	19.7	.3	X
	16130	Textile bags, bagging, and burlap	15	26 630	2 720	10.2	Z	X
	16150	Wigs, yarns, and leather products	23	135 733	31 105	22.9	.1	X
	19700	Service receipts and labor charges, including installed parts	496	1 375 181	299 735	21.8	.7	62.8
	19701	Labor charges for repair work	218	600 678	107 857	18.0	.3	X
	19702	Parts installed in repair work	42	132 446	7 451	5.6	Z	X
	19703	Other service receipts and labor charges	296	816 807	184 229	22.6	.4	X
	19730	Advertising specialties, including paper novelties	6	5 495	420	7.6	Z	X
	19740	Receipts for installing equipment	95	217 942	47 251	21.7	.1	X
	19810	Miscellaneous commodities	208	1 123 232	156 064	13.9	.4	X
	19940	Rental and operating lease receipts	31	90 294	3 022	3.3	Z	X
423220		Home furnishing merchant wholesalers	7 986	X	42 341 887	X	100.0	70.9
	10100	New and used automobiles, motorcycles, and trailers	8	19 290	4 622	24.0	Z	X
	10200	New and rebuilt automotive parts and supplies, and trailer parts and supplies	12	18 849	3 436	18.2	Z	27.7
	10223	Other automotive parts and supplies	9	11 970	2 811	23.5	Z	X
	10400	Household and lawn furniture	296	1 177 409	141 162	12.0	.3	64.2
	10411	Upholstered furniture	137	323 368	40 575	12.5	.1	X
	10412	Mattresses and beds	83	603 452	26 790	4.4	.1	X
	10413	Lawn and outdoor furniture	80	308 938	17 453	5.6	Z	X
	10414	Other furniture, including sleep sofas	143	482 462	56 344	11.7	.1	X
	10420	Office and business furniture	59	160 335	21 103	13.2	.1	57.7
	10421	New wooden and metal office furniture	41	125 474	18 598	14.8	Z	X
	10422	New store and restaurant furniture	10	6 204	923	14.9	Z	X
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	1 007	4 385 328	3 226 113	73.6	7.6	X
	10520	Linens, domestics, curtains, and draperies	1 769	11 826 943	10 128 879	85.6	23.9	63.2
	10521	Bedspreads, blankets, and bedding	706	6 822 347	4 131 910	60.6	9.8	X
	10522	Curtains and draperies	719	5 667 204	715 811	12.6	1.7	X
	10523	Shades and blinds	618	3 494 716	2 593 504	74.2	6.1	X
	10524	Towels and washcloths	389	5 818 088	1 838 366	31.6	4.3	X
	10525	Other linens and domestics	479	3 410 282	849 288	24.9	2.0	X
	10530	Flooring and floor coverings	3 238	20 147 365	17 909 985	88.9	42.3	62.8
	10531	Rugs and carpeting	2 231	10 753 245	4 983 031	46.3	11.8	X
	10532	Hardwood flooring	1 342	8 996 607	2 864 936	31.8	6.8	X
	10533	Other hard-surface floor coverings and accessories, including tile and sheet goods	2 195	15 451 632	10 062 018	65.1	23.8	X

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						Establishments with the product line	All establishments ²	
423220		WHOLESALE TRADE—Con.						
		Home furnishing merchant wholesalers—Con.						
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	2 769	11 361 418	8 819 035	77.6	20.8	48.2
	10541	Metal flatware and kitchen utensils	444	2 539 448	1 415 566	55.7	3.3	X
	10542	Mirrors, lamps, and picture frames	1 395	6 497 438	4 150 640	63.9	9.8	X
	10543	Other home furnishings	1 533	5 438 802	3 252 137	59.8	7.7	X
	10600	Rough, dressed, and finished dimensional lumber	20	78 524	6 525	8.3	Z	65.2
	10611	Untreated lumber	9	21 519	2 572	12.0	Z	X
	10620	Plywood and millwork	79	230 986	36 350	15.7	.1	50.2
	10621	Softwood plywood, softwood veneer, and oriented strand board (OSB)	12	27 571	2 767	10.0	Z	X
	10622	Other panels products, including hardwood plywood, hardwood veneer, and particleboard	6	15 014	1 910	12.7	Z	X
	10623	Gypsum, waterboard, and other specialty boards	46	163 936	16 547	10.1	Z	X
	10624	Wood millwork, including moldings, doors, windows, and cabinets	31	112 858	7 591	6.7	Z	X
	10625	Metal millwork	6	63 904	5 818	9.1	Z	X
	10700	Concrete, cement, sand, gravel, stone, brick, block, and tile	52	192 024	33 644	17.5	.1	55.7
	10711	Ready-mixed or transit-mixed concrete	8	13 402	1 308	9.8	Z	X
	10713	Sand, gravel, and crushed stone	8	32 099	8 397	26.2	Z	X
	10714	Brick, block, tile, and clay or cement sewer pipe	40	175 461	23 544	13.4	.1	X
	10720	Nonwood roofing, nonwood siding, and insulation materials	20	112 284	18 839	16.8	Z	51.6
	10721	Nonwood roofing	8	18 417	5 729	31.1	Z	X
	10722	Nonwood siding	6	28 230	2 498	8.8	Z	X
	10723	Insulation materials	10	90 474	10 612	11.7	Z	X
	10730	Flat glass and other construction glass	10	31 535	4 568	14.5	Z	X
	10740	Other construction products and materials	26	99 888	23 562	23.6	.1	X
	10800	Photographic equipment and supplies	10	3 069	126	4.1	Z	X
	10900	Office equipment, excluding computers	14	28 565	2 592	9.1	Z	X
	10960	Restaurant and hotel equipment and supplies	63	260 791	40 805	15.6	.1	X
	11040	Religious and school supplies	6	45 804	6 559	14.3	Z	X
	11200	Copper and brass	6	11 131	91	.8	Z	X
	11220	Aluminum shapes and forms, including pipes and tubing	10	21 638	625	2.9	Z	X
	11400	Electrical apparatus and equipment	26	65 052	7 436	11.4	Z	29.3
	11415	Electric light bulbs	12	45 369	2 884	6.4	Z	X
	11416	Interior wiring, excluding conduit	12	15 931	4 552	28.6	Z	X
	11500	Electric household appliances, including gas clothes dryers	72	295 833	17 303	5.8	Z	X
	11600	Electronic parts and equipment, excluding communications equipment	15	136 767	10 862	7.9	Z	X
	11650	Communications equipment and supplies	10	28 266	893	3.2	Z	X
	11700	Hardware	184	1 096 030	155 110	14.2	.4	X
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters	27	70 016	7 486	10.7	Z	X
	11900	Forced air heating and air-conditioning equipment and supplies	7	17 760	3 365	18.9	Z	X
	12000	Refrigeration equipment and supplies, including commercial refrigerators	11	29 290	2 267	7.7	Z	X
	12320	General-purpose industrial machinery, equipment, and parts	15	34 025	4 271	12.6	Z	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods	47	99 357	6 497	6.5	Z	X
	12520	Janitorial equipment and supplies	6	7 834	1 817	23.2	Z	X
	12530	Laundry and dry-cleaning equipment and supplies	9	14 803	2 642	17.8	Z	X
	12700	Sporting and recreational goods and supplies	77	381 384	33 754	8.9	.1	X
	12800	Toys and hobby goods and supplies	160	667 269	75 479	11.3	.2	X
	13000	Jewelry, diamonds, gemstones, and watches	109	416 446	60 279	14.5	.1	X
	13030	Precious metals—gold, silver, and platinum, including precious metal coins	9	2 358	91	3.9	Z	X
	13150	Miscellaneous durable goods	41	60 104	5 727	9.5	Z	68.0
	13152	Luggage	7	1 727	235	13.6	Z	X
	13153	Works of art	19	9 916	1 908	19.2	Z	X
	13154	Other miscellaneous durable goods	19	48 667	3 584	7.4	Z	X
	13200	Printing and writing paper	10	17 010	680	4.0	Z	X
	13300	Office paper, office supplies, greeting cards, and labels	135	570 670	42 077	7.4	.1	X
	13400	Paper and plastic products	98	562 575	52 059	9.3	.1	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	69	429 215	43 242	10.1	.1	X
	13600	Knit and woven piece goods	49	290 738	59 975	20.6	.1	40.6
	13611	Goods purchased gray and finished on contract	8	140 903	13 970	9.9	Z	X
	13612	Cotton, including blends	23	123 272	18 397	14.9	Z	X
	13613	Synthetics, excluding synthetic knits	8	12 016	1 343	11.2	Z	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	20	29 808	2 248	7.5	Z	X
	13800	Men's and boys' wear	64	439 459	67 922	15.5	.2	X
	13900	Women's, misses', and girls' wear	71	1 035 740	218 081	21.1	.5	38.7
	13912	Women's, misses', and girls' dresses and blouses	14	22 732	2 478	10.9	Z	X
	13914	Women's, misses', and girls' outerwear	7	63 616	5 796	9.1	Z	X
	13915	Women's, misses', and girls' underwear and sleepwear	29	391 913	132 935	33.9	.3	X
	13916	Other women's, misses', and girls' wear, including caps, hats, gloves, sweaters, and umbrellas	31	434 217	62 085	14.3	.1	X
	13920	Infants' and children's wear, to size 6X	7	22 266	1 487	6.7	Z	X
	14000	Footwear	20	153 506	11 019	7.2	Z	X
	14100	Packaged frozen food	6	81 732	9 521	11.6	Z	X
	14400	Confectioneries	9	103 648	4 987	4.8	Z	57.0
	14411	Candy	9	103 648	4 820	4.7	Z	X
	14800	Coffee, tea, and spices	9	81 975	2 539	3.1	Z	70.1
	14811	Coffee	6	81 642	1 659	2.0	Z	X
	14812	Tea	6	80 281	880	1.1	Z	X
	14830	Canned food	13	84 333	7 164	8.5	Z	70.2
	14831	Canned and bottled fruits, vegetables, and juices	11	84 333	1 464	1.7	Z	X
	14833	Canned meat	8	82 048	848	1.0	Z	X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

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2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales			Response coverage ³ (percent)
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments ²	
		WHOLESALE TRADE—Con.						
423220		Home furnishing merchant wholesalers—Con.						
	14860	Grocery specialties	17	93 799	9 216	9.8	Z	62.5
	14862	Breakfast cereals	7	85 586	2 584	3.0	Z	X
	14868	Other grocery specialties	7	86 003	2 750	3.2	Z	X
	15300	Plastics materials and basic shapes	77	254 394	34 750	13.7	.1	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	78	312 665	14 526	4.6	Z	X
	15800	Farm supplies	8	33 117	8 884	26.8	Z	X
	16000	Paint, paint supplies, wallpaper, and wallpaper supplies	167	360 644	17 786	4.9	Z	X
	16100	Books, periodicals, newspapers, and other printed materials	62	221 889	10 916	4.9	Z	X
	16110	Flowers and florists' supplies	68	216 226	22 848	10.6	.1	X
	16120	Art goods, including novelties and souvenirs	211	1 557 920	316 007	20.3	.7	64.8
	16121	Art goods	107	1 031 682	201 094	19.5	.5	X
	16122	Novelties and souvenirs	109	580 807	114 221	19.7	.3	X
	16130	Textile bags, bagging, and burlap	15	26 630	2 720	10.2	Z	X
	16150	Wigs, yarns, and leather products	23	135 733	31 105	22.9	.1	X
	19700	Service receipts and labor charges, including installed parts	496	1 375 181	299 735	21.8	.7	62.8
	19701	Labor charges for repair work	218	600 678	107 857	18.0	.3	X
	19702	Parts installed in repair work	42	132 446	7 451	5.6	Z	X
	19703	Other service receipts and labor charges	296	816 807	184 229	22.6	.4	X
	19730	Advertising specialties, including paper novelties	6	5 495	420	7.6	Z	X
	19740	Receipts for installing equipment	95	217 942	47 251	21.7	.1	X
	19810	Miscellaneous commodities	208	1 123 232	156 064	13.9	.4	X
	19940	Rental and operating lease receipts	31	90 294	3 022	3.3	Z	X
42362		Electrical and electronic appliance, television, and radio set merchant wholesalers	3 067	X	58 374 339	X	100.0	59.1
	10200	New and rebuilt automotive parts and supplies, and trailer parts and supplies	23	67 702	9 942	14.7	Z	46.4
	10224	Automotive accessories, excluding car stereos and CD players	23	67 702	9 732	14.4	Z	X
	10400	Household and lawn furniture	14	329 043	41 190	12.5	.1	X
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	11	18 464	1 420	7.7	Z	X
	10520	Linens, domestics, curtains, and draperies	11	35 035	2 367	6.8	Z	26.4
	10521	Bedspreads, blankets, and bedding	6	28 628	573	2.0	Z	X
	10524	Towels and washcloths	6	6 407	1 794	28.0	Z	X
	10530	Flooring and floor coverings	9	288 800	47 344	16.4	.1	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	27	441 926	117 039	26.5	.2	X
	10620	Plywood and millwork	16	357 653	53 525	15.0	.1	39.7
	10621	Softwood plywood, softwood veneer, and oriented strand board (OSB)	7	335 317	50 053	14.9	.1	X
	10624	Wood millwork, including moldings, doors, windows, and cabinets	9	22 336	3 472	15.5	Z	X
	10740	Other construction products and materials	11	268 173	28 498	10.6	Z	X
	10800	Photographic equipment and supplies	7	9 942	1 420	14.3	Z	X
	10900	Office equipment, excluding computers	53	4 664 360	1 216 736	26.1	2.1	X
	10920	New computer equipment	105	2 172 767	196 520	9.0	.3	X
	10950	Packaged computer software, including game software and cartridges ..	62	624 135	31 826	5.1	.1	X
	10960	Restaurant and hotel equipment and supplies	14	141 086	19 885	14.1	Z	X
	11400	Electrical apparatus and equipment	172	1 247 996	207 839	16.7	.4	44.0
	11411	Power and distribution transformers	31	55 561	6 250	11.2	Z	X
	11412	Switchgear and switchboard apparatus	6	20 030	917	4.6	Z	X
	11413	Motors and generators, including motor-generator sets	6	55 424	4 820	8.7	Z	X
	11414	Conduit, raceway, and fittings	11	30 850	1 469	4.8	Z	X
	11415	Electric light bulbs	31	53 651	3 209	6.0	Z	X
	11416	Interior wiring, excluding conduit	47	136 256	16 077	11.8	Z	X
	11417	Exterior wiring and cable, excluding conduit	22	106 204	7 738	7.3	Z	X
	11418	Lighting fixtures	50	777 090	142 615	18.4	.2	X
	11419	Industrial controls	19	78 873	6 090	7.7	Z	X
	11421	Other electrical apparatus and equipment, including fuses and lightning rods	22	105 668	18 654	17.7	Z	X
	11500	Electric household appliances, including gas clothes dryers	3 067	58 374 339	52 989 253	90.8	90.8	56.1
	11511	Televisions	1 158	28 198 587	10 796 348	38.3	18.5	X
	11512	Radios, stereos, tape players, and CD players	1 790	22 149 921	7 182 811	32.4	12.3	X
	11513	VCRs, video cameras, digital video disc (DVD) players, and electronic DVD-based game consoles	1 325	28 250 504	8 686 944	30.8	14.9	X
	11514	Electric household ranges and ovens	638	26 264 214	5 195 685	19.8	8.9	X
	11515	Household refrigerators and freezers	595	25 776 568	7 301 843	28.3	12.5	X
	11516	Electric household washing machines and dryers, including gas clothes dryers	500	19 626 731	3 615 353	18.4	6.2	X
	11517	Household vacuum cleaners and sewing machines	440	14 500 419	2 093 530	14.4	3.6	X
	11518	Other electric household appliances, including dishwashers, toasters and fans	855	26 641 462	8 116 739	30.5	13.9	X
	11600	Electronic parts and equipment, excluding communications equipment ..	156	2 770 252	223 256	8.1	.4	53.2
	11612	Integrated circuits	8	14 767	155	1.1	Z	X
	11613	Capacitors and resistors	27	110 582	6 606	6.0	Z	X
	11615	Semiconductors	22	45 224	1 248	2.8	Z	X
	11616	Electronic connectors and other passive electronic parts	43	126 174	9 452	7.5	Z	X
	11618	Other electronic parts and equipment	140	2 759 153	205 795	7.5	.4	X
	11650	Communications equipment and supplies	234	8 118 737	800 221	9.9	1.4	58.3
	11651	Telephones	204	4 813 096	610 179	12.7	1.0	X
	11652	Other communications equipment	83	3 797 241	190 042	5.0	.3	X
	11700	Hardware	44	352 715	29 827	8.5	.1	X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

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			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments ²	
		WHOLESALE TRADE—Con.						
42362		Electrical and electronic appliance, television, and radio set merchant wholesalers—Con.						
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters	128	6 642 258	1 136 331	17.1	1.9	45.6
	11811	Plastic pipe fittings and valves, excluding pipes and tubing	13	5 494	91	1.7	Z	X
	11812	Metal pipe fittings and valves, excluding pipes and tubing	25	7 943	204	2.6	Z	X
	11813	Plumbing fixtures	50	50 703	8 121	16.0	Z	X
	11814	Hydronic and gas furnaces, stoves, water heaters, excluding electric	38	6 524 948	1 116 312	17.1	1.9	X
	11815	Boilers, radiators, and convectors	13	5 494	45	.8	Z	X
	11818	Other plumbing and heating equipment and supplies	76	124 838	11 006	8.8	Z	X
	11900	Forced air heating and air-conditioning equipment and supplies	77	2 683 794	257 630	9.6	.4	X
	12000	Refrigeration equipment and supplies, including commercial refrigerators	55	1 941 116	166 176	8.6	.3	X
	12320	General-purpose industrial machinery, equipment, and parts	55	282 645	17 044	6.0	Z	X
	12340	Materials handling machinery, equipment, and parts	7	14 677	473	3.2	Z	X
	12700	Sporting and recreational goods and supplies	21	142 980	8 995	6.3	Z	X
	12800	Toys and hobby goods and supplies	9	18 938	947	5.0	Z	X
	13000	Jewelry, diamonds, gemstones, and watches	7	286 433	32 194	11.2	.1	25.1
	13014	Watches, clocks, and watch parts	7	286 433	32 194	11.2	.1	X
	13130	Pre-recorded compact discs (CDs), audio tapes, and phonograph records	57	590 521	30 405	5.1	.1	X
	13140	Pre-recorded video tapes, and digital video discs (DVDs)	37	104 157	8 995	8.6	Z	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	9	564 817	85 692	15.2	.1	X
	13600	Knit and woven piece goods	7	34 088	6 155	18.1	Z	X
	13900	Women's, misses', and girls' wear	7	84 273	22 725	27.0	Z	X
	19700	Service receipts and labor charges, including installed parts	397	3 283 464	145 139	4.4	.2	55.3
	19701	Labor charges for repair work	323	1 686 002	78 129	4.6	.1	X
	19702	Parts installed in repair work	215	2 695 128	40 258	1.5	.1	X
	19703	Other service receipts and labor charges	79	552 591	26 752	4.8	Z	X
	19720	Receipts for service contracts	60	483 385	8 995	1.9	Z	X
	19740	Receipts for installing equipment	89	560 083	36 455	6.5	.1	X
	19810	Miscellaneous commodities	266	2 990 752	304 722	10.2	.5	X
	19940	Rental and operating lease receipts	94	659 979	24 146	3.7	Z	X
423620		Electrical and electronic appliance, television, and radio set merchant wholesalers	3 067	X	58 374 339	X	100.0	59.1
	10200	New and rebuilt automotive parts and supplies, and trailer parts and supplies	23	67 702	9 942	14.7	Z	46.4
	10224	Automotive accessories, excluding car stereos and CD players	23	67 702	9 732	14.4	Z	X
	10400	Household and lawn furniture	14	329 043	41 190	12.5	.1	X
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	11	18 464	1 420	7.7	Z	X
	10520	Linens, domestics, curtains, and draperies	11	35 035	2 367	6.8	Z	26.4
	10521	Bedspreads, blankets, and bedding	6	28 628	573	2.0	Z	X
	10524	Towels and washcloths	6	6 407	1 794	28.0	Z	X
	10530	Flooring and floor coverings	9	288 800	47 344	16.4	.1	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	27	441 926	117 039	26.5	.2	X
	10620	Plywood and millwork	16	357 653	53 525	15.0	.1	39.7
	10621	Softwood plywood, softwood veneer, and oriented strand board (OSB)	7	335 317	50 053	14.9	.1	X
	10624	Wood millwork, including moldings, doors, windows, and cabinets	9	22 336	3 472	15.5	Z	X
	10740	Other construction products and materials	11	268 173	28 498	10.6	Z	X
	10800	Photographic equipment and supplies	7	9 942	1 420	14.3	Z	X
	10900	Office equipment, excluding computers	53	4 664 360	1 216 736	26.1	2.1	X
	10920	New computer equipment	105	2 172 767	196 520	9.0	.3	X
	10950	Packaged computer software, including game software and cartridges	62	624 135	31 826	5.1	.1	X
	10960	Restaurant and hotel equipment and supplies	14	141 086	19 885	14.1	X	X
	11400	Electrical apparatus and equipment	172	1 247 996	207 839	16.7	.4	44.0
	11411	Power and distribution transformers	31	55 561	6 250	11.2	Z	X
	11412	Switchgear and switchboard apparatus	6	20 030	917	4.6	Z	X
	11413	Motors and generators, including motor-generator sets	6	55 424	4 820	8.7	Z	X
	11414	Conduit, raceway, and fittings	11	30 850	1 469	4.8	Z	X
	11415	Electric light bulbs	31	53 651	3 209	6.0	Z	X
	11416	Interior wiring, excluding conduit	47	136 256	16 077	11.8	Z	X
	11417	Exterior wiring and cable, excluding conduit	22	106 204	7 738	7.3	Z	X
	11418	Lighting fixtures	50	777 090	142 615	18.4	.2	X
	11419	Industrial controls	19	78 873	6 090	7.7	Z	X
	11421	Other electrical apparatus and equipment, including fuses and lightning rods	22	105 668	18 654	17.7	Z	X
	11500	Electric household appliances, including gas clothes dryers	3 067	58 374 339	52 989 253	90.8	90.8	56.1
	11511	Televisions	1 158	28 198 587	10 796 348	38.3	18.5	X
	11512	Radios, stereos, tape players, and CD players	1 790	22 149 921	7 182 811	32.4	12.3	X
	11513	VCRs, video cameras, digital video disc (DVD) players, and electronic DVD-based game consoles	1 325	28 250 504	8 686 944	30.8	14.9	X
	11514	Electric household ranges and ovens	638	26 264 214	5 195 685	19.8	8.9	X
	11515	Household refrigerators and freezers	595	25 776 568	7 301 843	28.3	12.5	X
	11516	Electric household washing machines and dryers, including gas clothes dryers	500	19 626 731	3 615 353	18.4	6.2	X
	11517	Household vacuum cleaners and sewing machines	440	14 500 419	2 093 530	14.4	3.6	X
	11518	Other electric household appliances, including dishwashers, toasters and fans	855	26 641 462	8 116 739	30.5	13.9	X
	11600	Electronic parts and equipment, excluding communications equipment	156	2 770 252	223 256	8.1	.4	53.2
	11612	Integrated circuits	8	14 767	155	1.1	Z	X
	11613	Capacitors and resistors	27	110 582	6 606	6.0	Z	X
	11615	Semiconductors	22	45 224	1 248	2.8	Z	X
	11616	Electronic connectors and other passive electronic parts	43	126 174	9 452	7.5	Z	X

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423620		WHOLESALE TRADE—Con.							
		Electrical and electronic appliance, television, and radio set merchant wholesalers—Con.							
	11600	Electronic parts and equipment, excluding communications equipment—Con.							
	11618	Other electronic parts and equipment	140	2 759 153	205 795	7.5	.4	X	
	11650	Communications equipment and supplies	234	8 118 737	800 221	9.9	1.4	58.3	
	11651	Telephones	204	4 813 096	610 179	12.7	1.0	X	
	11652	Other communications equipment	83	3 797 241	190 042	5.0	.3	X	
	11700	Hardware	44	352 715	29 827	8.5	.1	X	
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters	128	6 642 258	1 136 331	17.1	1.9	45.6	
	11811	Plastic pipe fittings and valves, excluding pipes and tubing	13	5 494	91	1.7	Z	X	
	11812	Metal pipe fittings and valves, excluding pipes and tubing	25	7 943	204	2.6	Z	X	
	11813	Plumbing fixtures	50	50 703	8 121	16.0	Z	X	
	11814	Hydronic and gas furnaces, stoves, water heaters, excluding electric ..	38	6 524 948	1 116 312	17.1	1.9	X	
	11815	Boilers, radiators, and convectors	13	5 494	45	.8	Z	X	
	11818	Other plumbing and heating equipment and supplies	76	124 838	11 006	8.8	Z	X	
	11900	Forced air heating and air-conditioning equipment and supplies	77	2 683 794	257 630	9.6	.4	X	
	12000	Refrigeration equipment and supplies, including commercial refrigerators	55	1 941 116	166 176	8.6	.3	X	
	12320	General-purpose industrial machinery, equipment, and parts	55	282 645	17 044	6.0	Z	X	
	12340	Materials handling machinery, equipment, and parts	7	14 677	473	3.2	Z	X	
	12700	Sporting and recreational goods and supplies	21	142 980	8 995	6.3	Z	X	
	12800	Toys and hobby goods and supplies	9	18 938	947	5.0	Z	X	
	13000	Jewelry, diamonds, gemstones, and watches	7	286 433	32 194	11.2	.1	25.1	
	13014	Watches, clocks, and watch parts	7	286 433	32 194	11.2	.1	X	
	13130	Pre-recorded compact discs (CDs), audio tapes, and phonograph records	57	590 521	30 405	5.1	.1	X	
	13140	Pre-recorded video tapes, and digital video discs (DVDs)	37	104 157	8 995	8.6	Z	X	
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries ..	9	564 817	85 692	15.2	.1	X	
	13600	Knit and woven piece goods	7	34 088	6 155	18.1	Z	X	
	13900	Women's, misses', and girls' wear	7	84 273	22 725	27.0	Z	X	
	19700	Service receipts and labor charges, including installed parts	397	3 283 464	145 139	4.4	.2	55.3	
	19701	Labor charges for repair work	323	1 686 002	78 129	4.6	.1	X	
	19702	Parts installed in repair work	215	2 695 128	40 258	1.5	.1	X	
	19703	Other service receipts and labor charges	79	552 591	26 752	4.8	Z	X	
	19720	Receipts for service contracts	60	483 385	8 995	1.9	Z	X	
	19740	Receipts for installing equipment	89	560 083	36 455	6.5	.1	X	
	19810	Miscellaneous commodities	266	2 990 752	304 722	10.2	.5	X	
	19940	Rental and operating lease receipts	94	659 979	24 146	3.7	Z	X	
			MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES						
	4232		Furniture and home furnishing merchant wholesalers	13 761	X	52 309 382	X	100.0	70.8
		10100	New and used automobiles, motorcycles, and trailers	12	26 092	7 003	26.8	Z	X
		10200	New and rebuilt automotive parts and supplies, and trailer parts and supplies	14	24 749	4 057	16.4	Z	37.1
		10223	Other automotive parts and supplies	11	17 870	3 432	19.2	Z	X
		10400	Household and lawn furniture	3 613	11 473 229	9 675 342	84.3	18.5	64.7
		10411	Upholstered furniture	1 929	5 132 700	2 044 687	39.8	3.9	X
		10412	Mattresses and beds	1 096	4 504 676	1 263 047	28.0	2.4	X
		10413	Lawn and outdoor furniture	724	2 119 943	740 275	34.9	1.4	X
		10414	Other furniture, including sleep sofas	2 450	8 345 376	5 627 333	67.4	10.8	X
		10420	Office and business furniture	3 292	12 738 108	10 518 504	82.6	20.1	59.6
		10421	New wooden and metal office furniture	2 811	11 744 072	9 051 564	77.1	17.3	X
		10422	New store and restaurant furniture	317	989 951	145 486	14.7	.3	X
		10423	New public furniture, including theater seats, church pews, park benches, and school desks	567	1 829 740	821 208	44.9	1.6	X
		10424	Used office and business furniture	858	3 534 284	500 246	14.2	1.0	X
		10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	1 077	4 421 253	3 134 444	70.9	6.0	X
		10520	Linens, domestics, curtains, and draperies	2 074	7 779 094	5 507 531	70.8	10.5	58.2
		10521	Bedspreads, blankets, and bedding	857	4 122 413	2 132 062	51.7	4.1	X
		10522	Curtains and draperies	800	3 060 998	677 753	22.1	1.3	X
10523		Shades and blinds	715	1 714 858	934 019	54.5	1.8	X	
10524		Towels and washcloths	396	3 339 220	995 197	29.8	1.9	X	
10525		Other linens and domestics	588	2 924 454	768 500	26.3	1.5	X	
10530		Flooring and floor coverings	3 603	15 544 334	12 131 080	78.0	23.2	60.7	
10531		Rugs and carpeting	2 656	11 221 094	4 318 807	38.5	8.3	X	
10532		Hardwood flooring	1 332	7 638 323	2 610 482	34.2	5.0	X	
10533		Other hard-surface floor coverings and accessories, including tile and sheet goods	2 188	10 121 638	5 201 791	51.4	9.9	X	
10540		Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	3 320	12 210 652	8 320 320	68.1	15.9	49.5	
10541		Metal flatware and kitchen utensils	456	2 424 850	1 387 117	57.2	2.7	X	
10542		Mirrors, lamps, and picture frames	1 899	7 208 032	3 613 429	50.1	6.9	X	
10543		Other home furnishings	1 765	6 089 201	3 319 774	54.5	6.3	X	
10600		Rough, dressed, and finished dimensional lumber	24	85 439	8 679	10.2	Z	64.8	
10611		Untreated lumber	9	21 519	2 572	12.0	Z	X	
10613		Boards	8	10 278	2 797	27.2	Z	X	

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

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			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments ²	
4232		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con. Furniture and home furnishing merchant wholesalers—Con.						
	10620	Plywood and millwork	81	232 025	36 330	15.7	.1	50.0
	10621	Softwood plywood, softwood veneer, and oriented strand board (OSB)	12	27 571	2 767	10.0	Z	X
	10623	Gypsum, waterboard, and other specialty boards	46	163 936	16 547	10.1	Z	X
	10624	Wood millwork, including moldings, doors, windows, and cabinets	35	117 619	8 498	7.2	Z	X
	10625	Metal millwork	6	63 904	5 818	9.1	Z	X
	10700	Concrete, cement, sand, gravel, stone, brick, block, and tile	52	192 024	33 644	17.5	.1	55.6
	10711	Ready-mixed or transit-mixed concrete	8	13 402	1 308	9.8	Z	X
	10713	Sand, gravel, and crushed stone	8	32 099	8 397	26.2	Z	X
	10714	Brick, block, tile, and clay or cement sewer pipe	40	175 461	23 544	13.4	Z	X
	10720	Nonwood roofing, nonwood siding, and insulation materials	20	112 284	18 839	16.8	Z	51.5
	10721	Nonwood roofing	8	18 417	5 729	31.1	Z	X
	10722	Nonwood siding	6	28 230	2 498	8.8	Z	X
	10723	Insulation materials	10	90 474	10 612	11.7	Z	X
	10730	Flat glass and other construction glass	7	1 977	181	9.2	Z	X
	10740	Other construction products and materials	34	132 649	34 218	25.8	.1	X
	10800	Photographic equipment and supplies	18	21 349	1 033	4.8	Z	X
	10900	Office equipment, excluding computers	144	374 180	47 776	12.8	.1	X
	10920	New computer equipment	43	64 690	7 937	12.3	Z	43.9
	10921	Computers	17	29 485	4 174	14.2	Z	X
	10922	Computer storage devices	12	27 063	1 137	4.2	Z	X
	10923	Computer printers	10	25 342	1 214	4.8	Z	X
	10924	Other computer peripheral equipment	15	34 724	1 308	3.8	Z	X
	10950	Packaged computer software, including game software and cartridges ..	13	39 417	3 355	8.5	Z	X
	10960	Restaurant and hotel equipment and supplies	103	460 705	53 472	11.6	.1	X
	10970	Store machines and equipment	12	46 477	13 128	28.2	Z	53.3
	10972	Other store machines and equipment	12	46 477	13 128	28.2	Z	X
	11000	Medical, hospital, and surgical supplies	6	21 985	6 630	30.2	Z	X
	11040	Religious and school supplies	14	53 153	8 259	15.5	Z	30.2
	11042	School supplies	6	24 600	1 179	4.8	Z	X
	11050	Miscellaneous professional equipment and supplies	6	4 589	1 862	40.6	Z	X
	11140	Iron and steel wire and wire products	8	4 376	567	13.0	Z	X
	11200	Copper and brass	6	11 131	91	.8	Z	X
	11220	Aluminum shapes and forms, including pipes and tubing	10	21 638	625	2.9	Z	X
	11400	Electrical apparatus and equipment	47	135 139	21 721	16.1	Z	X
	11500	Electric household appliances, including gas clothes dryers	129	483 995	26 851	5.5	.1	X
	11600	Electronic parts and equipment, excluding communications equipment ..	19	142 888	11 429	8.0	Z	X
	11650	Communications equipment and supplies	12	39 756	893	2.2	Z	59.7
	11651	Telephones	6	33 888	453	1.3	Z	X
	11700	Hardware	209	1 181 604	163 647	13.9	.3	X
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters	31	76 147	8 240	10.8	Z	X
	11900	Forced air heating and air-conditioning equipment and supplies	7	17 760	3 365	18.9	Z	X
	12000	Refrigeration equipment and supplies, including commercial refrigerators	15	31 104	2 720	8.7	Z	X
	12220	Lawn and garden machinery, equipment, and parts	9	4 232	881	20.8	Z	X
	12320	General-purpose industrial machinery, equipment, and parts	23	52 183	5 252	10.1	Z	X
	12340	Materials handling machinery, equipment, and parts	6	14 283	2 267	15.9	Z	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods	53	116 474	7 177	6.2	Z	X
	12520	Janitorial equipment and supplies	12	24 838	2 270	9.1	Z	X
	12530	Laundry and dry-cleaning equipment and supplies	9	14 803	2 642	17.8	Z	X
	12540	Service establishment equipment and supplies, including municipal water treatment equipment	6	12 601	1 234	9.8	Z	X
	12700	Sporting and recreational goods and supplies	95	540 251	44 164	8.2	.1	X
	12800	Toys and hobby goods and supplies	196	875 463	144 758	16.5	.3	X
	13000	Jewelry, diamonds, gemstones, and watches	137	464 993	62 453	13.4	.1	X
	13030	Precious metals--gold, silver, and platinum, including precious metal coins	11	4 428	195	4.4	Z	X
	13150	Miscellaneous durable goods	71	96 401	7 196	7.5	Z	66.8
	13152	Luggage	7	1 727	235	13.6	Z	X
	13153	Works of art	49	46 213	3 377	7.3	Z	X
	13154	Other miscellaneous durable goods	19	48 667	3 584	7.4	Z	X
	13200	Printing and writing paper	36	86 159	5 101	5.9	Z	X
	13300	Office paper, office supplies, greeting cards, and labels	345	1 046 654	159 578	15.2	.3	X
	13400	Paper and plastic products	109	655 867	52 606	8.0	.1	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	71	457 328	52 991	11.6	.1	X
	13600	Knit and woven piece goods	86	463 498	79 849	17.2	.2	41.0
	13611	Goods purchased gray and finished on contract	20	294 361	22 580	7.7	Z	X
	13612	Cotton, including blends	23	123 272	18 397	14.9	Z	X
	13613	Synthetics, excluding synthetic knits	8	12 016	1 343	11.2	Z	X
	13616	Other piece goods	41	308 773	34 204	11.1	.1	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	25	124 935	32 577	26.1	.1	X
	13800	Men's and boys' wear	69	309 099	35 426	11.5	.1	27.8
	13811	Men's and boys' suits, coats, and formal wear	8	8 235	432	5.2	Z	X
	13812	Men's and boys' dress and casual shirts, slacks, and jeans, including unisex T-shirts	17	56 861	1 544	2.7	Z	X
	13813	Men's and boys' underwear and sleepwear	8	4 777	210	4.4	Z	X
	13814	Men's and boys' work clothing and uniforms	11	13 694	2 076	15.2	Z	X
	13815	Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas	36	228 080	28 658	12.6	.1	X
	13900	Women's, misses', and girls' wear	74	536 452	73 185	13.6	.1	X
	13920	Infants' and children's wear, to size 6X	9	39 035	2 315	5.9	Z	X

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Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

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			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—			
						Establishments with the product line	All establishments ²		
4232		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.							
		Furniture and home furnishing merchant wholesalers—Con.							
	14000	Footwear	27	245 838	12 675	5.2	Z	X	
	14100	Packaged frozen food	6	81 732	9 521	11.6	Z	X	
	14400	Confectioneries	9	103 648	4 987	4.8	Z	56.8	
	14411	Candy	9	103 648	4 820	4.7	Z	X	
	14800	Coffee, tea, and spices	9	81 975	2 539	3.1	Z	70.0	
	14811	Coffee	6	81 642	1 659	2.0	Z	X	
	14812	Tea	6	80 281	880	1.1	Z	X	
	14830	Canned food	13	84 333	7 164	8.5	Z	70.0	
	14831	Canned and bottled fruits, vegetables, and juices	11	84 333	1 464	1.7	Z	X	
	14833	Canned meat	8	82 048	848	1.0	Z	X	
	14860	Grocery specialties	17	93 799	9 216	9.8	Z	62.3	
	14862	Breakfast cereals	7	85 586	2 584	3.0	Z	X	
	14868	Other grocery specialties	7	86 003	2 750	3.2	Z	X	
	15300	Plastics materials and basic shapes	92	268 688	36 342	13.5	.1	X	
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	86	315 578	15 487	4.9	Z	X	
	15800	Farm supplies	8	33 117	8 884	26.8	Z	X	
	16000	Paint, paint supplies, wallpaper, and wallpaper supplies	231	531 667	25 983	4.9	.1	X	
	16100	Books, periodicals, newspapers, and other printed materials	84	266 200	12 114	4.6	Z	X	
	16110	Flowers and florists' supplies	77	228 652	23 479	10.3	Z	X	
	16120	Art goods, including novelties and souvenirs	393	2 110 846	361 476	17.1	.7	65.6	
	16121	Art goods	270	1 392 634	213 194	15.3	.4	X	
	16122	Novelties and souvenirs	151	810 538	148 282	18.3	.3	X	
	16130	Textile bags, bagging, and burlap	17	39 879	3 341	8.4	Z	X	
	16150	Wigs, yarns, and leather products	48	270 977	43 639	16.1	.1	X	
	19700	Service receipts and labor charges, including installed parts	1 479	6 086 760	846 268	13.9	1.6	66.4	
	19701	Labor charges for repair work	695	2 519 417	242 453	9.6	.5	X	
	19702	Parts installed in repair work	185	740 558	15 961	2.2	Z	X	
	19703	Other service receipts and labor charges	985	4 483 905	587 854	13.1	1.1	X	
	19720	Receipts for service contracts	61	124 114	8 074	6.5	Z	X	
	19730	Advertising specialties, including paper novelties	8	9 739	1 559	16.0	Z	X	
	19740	Receipts for installing equipment	146	361 431	69 762	19.3	.1	X	
	19810	Miscellaneous commodities	357	1 318 727	155 500	11.8	.3	X	
	19940	Rental and operating lease receipts	156	1 189 821	39 580	3.3	.1	X	
	19970	Receipts for printing or photocopying performed at this establishment ...	12	21 439	1 831	8.5	Z	X	
	42321		Furniture merchant wholesalers	5 962	X	21 687 069	X	100.0	67.1
		10400	Household and lawn furniture	3 323	10 666 822	9 538 531	89.4	44.0	61.5
		10411	Upholstered furniture	1 796	4 813 695	2 004 782	41.6	9.2	X
		10412	Mattresses and beds	1 017	4 269 158	1 239 938	29.0	5.7	X
		10413	Lawn and outdoor furniture	644	1 811 005	722 822	39.9	3.3	X
		10414	Other furniture, including sleep sofas	2 307	7 862 914	5 570 989	70.9	25.7	X
10420		Office and business furniture	3 237	12 582 124	10 498 093	83.4	48.4	56.4	
10421		New wooden and metal office furniture	2 770	11 618 598	9 032 966	77.7	41.7	X	
10422		New store and restaurant furniture	307	983 747	144 563	14.7	.7	X	
10423		New public furniture, including theater seats, church pews, park benches, and school desks	565	1 814 670	820 455	45.2	3.8	X	
10424		Used office and business furniture	853	3 523 642	500 109	14.2	2.3	X	
10500		Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	74	157 287	23 625	15.0	.1	X	
10520		Linens, domestics, curtains, and draperies	367	896 204	150 949	16.8	.7	45.1	
10521		Bedspreads, blankets, and bedding	194	485 025	32 359	6.7	.1	X	
10522		Curtains and draperies	116	237 762	52 855	22.2	.2	X	
10523		Shades and blinds	119	274 792	21 908	8.0	.1	X	
10524		Towels and washcloths	23	157 746	28 977	18.4	.1	X	
10525		Other linens and domestics	114	222 062	14 850	6.7	.1	X	
10530		Flooring and floor coverings	466	1 952 053	117 865	6.0	.5	63.9	
10531		Rugs and carpeting	459	1 931 426	109 098	5.6	.5	X	
10532		Hardwood flooring	27	119 276	1 977	1.7	Z	X	
10533		Other hard-surface floor coverings and accessories, including tile and sheet goods	71	255 947	6 790	2.7	Z	X	
10540		Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	596	1 646 840	162 463	9.9	.7	57.5	
10541		Metal flatware and kitchen utensils	20	31 960	3 095	9.7	Z	X	
10542		Mirrors, lamps, and picture frames	520	1 330 899	67 433	5.1	.3	X	
10543		Other home furnishings	248	676 791	91 935	13.6	.4	X	
10740		Other construction products and materials	8	32 761	10 656	32.5	Z	X	
10800		Photographic equipment and supplies	8	18 280	907	5.0	Z	X	
10900		Office equipment, excluding computers	130	345 615	45 184	13.1	.2	X	
10920		New computer equipment	39	55 763	7 812	14.0	Z	45.4	
10921		Computers	17	29 485	4 174	14.2	Z	X	
10922		Computer storage devices	10	24 937	1 012	4.1	Z	X	
10923	Computer printers	10	25 342	1 214	4.8	Z	X		
10924	Other computer peripheral equipment	15	34 724	1 308	3.8	Z	X		
10950	Packaged computer software, including game software and cartridges ...	11	19 286	3 174	16.5	Z	X		
10960	Restaurant and hotel equipment and supplies	40	199 914	12 667	6.3	.1	X		
10970	Store machines and equipment	8	37 862	13 037	34.4	.1	46.8		
10972	Other store machines and equipment	8	37 862	13 037	34.4	.1	X		
11040	Religious and school supplies	8	7 349	1 700	23.1	Z	X		
11400	Electrical apparatus and equipment	21	70 087	14 285	20.4	.1	X		

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42321		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.						
		Furniture merchant wholesalers—Con.						
	11500	Electric household appliances, including gas clothes dryers	57	188 162	9 548	5.1	Z	X
	11700	Hardware	25	85 574	8 537	10.0	Z	X
	12220	Lawn and garden machinery, equipment, and parts	7	3 416	518	15.2	Z	X
	12320	General-purpose industrial machinery, equipment, and parts	8	18 158	981	5.4	Z	X
	12340	Materials handling machinery, equipment, and parts	6	14 283	2 267	15.9	Z	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods	6	17 117	680	4.0	Z	X
	12520	Janitorial equipment and supplies	6	17 004	453	2.7	Z	X
	12700	Sporting and recreational goods and supplies	18	158 867	10 410	6.6	Z	X
	12800	Toys and hobby goods and supplies	36	208 194	69 279	33.3	.3	X
	13000	Jewelry, diamonds, gemstones, and watches	28	48 547	2 174	4.5	Z	X
	13150	Miscellaneous durable goods	30	36 297	1 469	4.0	Z	61.8
	13153	Works of art	30	36 297	1 469	4.0	Z	X
	13200	Printing and writing paper	26	69 149	4 421	6.4	Z	X
	13300	Office paper, office supplies, greeting cards, and labels	210	475 984	117 501	24.7	.5	X
	13400	Paper and plastic products	11	93 292	547	.6	Z	X
	13600	Knit and woven piece goods	37	172 760	19 874	11.5	.1	39.6
	13611	Goods purchased gray and finished on contract	12	153 458	8 610	5.6	Z	X
	13616	Other piece goods	37	172 760	11 264	6.5	.1	X
	13800	Men's and boys' wear	7	15 009	2 381	15.9	Z	X
	13900	Women's, misses', and girls' wear	7	12 732	1 449	11.4	Z	X
	14000	Footwear	7	92 332	1 656	1.8	Z	X
	15300	Plastics materials and basic shapes	15	14 294	1 592	11.1	Z	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	8	2 913	961	33.0	Z	38.2
	15344	Other chemicals and allied products	6	1 360	340	25.0	Z	X
	16000	Paint, paint supplies, wallpaper, and wallpaper supplies	64	171 023	8 197	4.8	Z	X
	16100	Books, periodicals, newspapers, and other printed materials	22	44 311	1 198	2.7	Z	X
	16110	Flowers and florists' supplies	9	12 426	631	5.1	Z	X
	16120	Art goods, including novelties and souvenirs	186	557 277	46 161	8.3	.2	64.2
	16121	Art goods	163	360 952	12 100	3.4	.1	X
	16122	Novelties and souvenirs	42	229 731	34 061	14.8	.2	X
	16150	Wigs, yarns, and leather products	25	135 244	12 534	9.3	.1	X
	19700	Service receipts and labor charges, including installed parts	991	4 908 664	586 932	12.0	2.7	64.2
	19701	Labor charges for repair work	477	1 918 739	134 596	7.0	.6	X
	19702	Parts installed in repair work	143	608 112	8 510	1.4	Z	X
	19703	Other service receipts and labor charges	695	3 862 898	443 826	11.5	2.0	X
	19720	Receipts for service contracts	58	112 482	7 699	6.8	Z	X
	19740	Receipts for installing equipment	51	143 489	22 511	15.7	.1	X
	19810	Miscellaneous commodities	159	548 177	40 801	7.4	.2	X
	19940	Rental and operating lease receipts	125	1 099 527	36 558	3.3	.2	X
	19970	Receipts for printing or photocopying performed at this establishment ..	8	20 144	1 691	8.4	Z	X
423210		Furniture merchant wholesalers	5 962	X	21 687 069	X	100.0	67.1
	10400	Household and lawn furniture	3 323	10 666 822	9 538 531	89.4	44.0	61.5
	10411	Upholstered furniture	1 796	4 813 695	2 004 782	41.6	9.2	X
	10412	Mattresses and beds	1 017	4 269 158	1 239 938	29.0	5.7	X
	10413	Lawn and outdoor furniture	644	1 811 005	722 822	39.9	3.3	X
	10414	Other furniture, including sleep sofas	2 307	7 862 914	5 570 989	70.9	25.7	X
	10420	Office and business furniture	3 237	12 582 124	10 498 093	83.4	48.4	56.4
	10421	New wooden and metal office furniture	2 770	11 618 598	9 032 966	77.7	41.7	X
	10422	New store and restaurant furniture	307	983 747	144 563	14.7	.7	X
	10423	New public furniture, including theater seats, church pews, park benches, and school desks	585	1 814 670	820 455	45.2	3.8	X
	10424	Used office and business furniture	853	3 523 642	500 109	14.2	2.3	X
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	74	157 287	23 625	15.0	.1	X
	10520	Linens, domestics, curtains, and draperies	367	896 204	150 949	16.8	.7	45.1
	10521	Bedspreads, blankets, and bedding	194	485 025	32 359	6.7	.1	X
	10522	Curtains and draperies	116	237 762	52 855	22.2	.2	X
	10523	Shades and blinds	119	274 792	21 908	8.0	.1	X
	10524	Towels and washcloths	23	157 746	28 977	18.4	.1	X
	10525	Other linens and domestics	114	222 062	14 850	6.7	.1	X
	10530	Flooring and floor coverings	466	1 952 053	117 865	6.0	.5	63.9
	10531	Rugs and carpeting	459	1 931 426	109 098	5.6	.5	X
	10532	Hardwood flooring	27	119 276	1 977	1.7	Z	X
	10533	Other hard-surface floor coverings and accessories, including tile and sheet goods	71	255 947	6 790	2.7	Z	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	596	1 646 840	162 463	9.9	.7	57.5
	10541	Metal flatware and kitchen utensils	20	31 960	3 095	9.7	Z	X
	10542	Mirrors, lamps, and picture frames	520	1 330 899	67 433	5.1	.3	X
	10543	Other home furnishings	248	676 791	91 935	13.6	Z	X
	10740	Other construction products and materials	8	32 761	10 656	32.5	Z	X
	10800	Photographic equipment and supplies	8	18 280	907	5.0	Z	X
	10900	Office equipment, excluding computers	130	345 615	45 184	13.1	.2	X
	10920	New computer equipment	39	55 763	7 812	14.0	Z	45.4
	10921	Computers	17	29 485	4 174	14.2	Z	X
	10922	Computer storage devices	10	24 937	1 012	4.1	Z	X
	10923	Computer printers	10	25 342	1 214	4.8	Z	X
	10924	Other computer peripheral equipment	15	34 724	1 308	3.8	Z	X
	10950	Packaged computer software, including game software and cartridges ..	11	19 286	3 174	16.5	Z	X
	10960	Restaurant and hotel equipment and supplies	40	199 914	12 667	6.3	.1	X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

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2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales			Response coverage ³ (percent)
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments ²	
423210		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.						
		Furniture merchant wholesalers—Con.						
	10970	Store machines and equipment	8	37 862	13 037	34.4	.1	46.8
	10972	Other store machines and equipment	8	37 862	13 037	34.4	.1	X
	11040	Religious and school supplies	8	7 349	1 700	23.1	Z	X
	11400	Electrical apparatus and equipment	21	70 087	14 285	20.4	.1	X
	11500	Electric household appliances, including gas clothes dryers	57	188 162	9 548	5.1	Z	X
	11700	Hardware	25	85 574	8 537	10.0	Z	X
	12220	Lawn and garden machinery, equipment, and parts	7	3 416	518	15.2	Z	X
	12320	General-purpose industrial machinery, equipment, and parts	8	18 158	981	5.4	Z	X
	12340	Materials handling machinery, equipment, and parts	6	14 283	2 267	15.9	Z	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods	6	17 117	680	4.0	Z	X
	12520	Janitorial equipment and supplies	6	17 004	453	2.7	Z	X
	12700	Sporting and recreational goods and supplies	18	158 867	10 410	6.6	Z	X
	12800	Toys and hobby goods and supplies	36	208 194	69 279	33.3	.3	X
	13000	Jewelry, diamonds, gemstones, and watches	28	48 547	2 174	4.5	Z	X
	13150	Miscellaneous durable goods	30	36 297	1 469	4.0	Z	61.8
	13153	Works of art	30	36 297	1 469	4.0	Z	X
	13200	Printing and writing paper	26	69 149	4 421	6.4	Z	X
	13300	Office paper, office supplies, greeting cards, and labels	210	475 984	117 501	24.7	.5	X
	13400	Paper and plastic products	11	93 292	547	.6	Z	X
	13600	Knit and woven piece goods	37	172 760	19 874	11.5	.1	39.6
	13611	Goods purchased gray and finished on contract	12	153 458	8 610	5.6	Z	X
	13616	Other piece goods	37	172 760	11 264	6.5	.1	X
	13800	Men's and boys' wear	7	15 009	2 381	15.9	Z	X
	13900	Women's, misses', and girls' wear	7	12 732	1 449	11.4	Z	X
	14000	Footwear	7	92 332	1 656	1.8	Z	X
	15300	Plastics materials and basic shapes	15	14 294	1 592	11.1	Z	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	8	2 913	961	33.0	Z	38.2
	15344	Other chemicals and allied products	6	1 360	340	25.0	Z	X
	16000	Paint, paint supplies, wallpaper, and wallpaper supplies	64	171 023	8 197	4.8	Z	X
	16100	Books, periodicals, newspapers, and other printed materials	22	44 311	1 198	2.7	Z	X
	16110	Flowers and florists' supplies	9	12 426	631	5.1	Z	X
	16120	Art goods, including novelties and souvenirs	186	557 277	46 161	8.3	.2	64.2
	16121	Art goods	163	360 952	12 100	3.4	.1	X
	16122	Novelties and souvenirs	42	229 731	34 061	14.8	.2	X
	16150	Wigs, yarns, and leather products	25	135 244	12 534	9.3	.1	X
	19700	Service receipts and labor charges, including installed parts	991	4 908 664	586 932	12.0	2.7	64.2
	19701	Labor charges for repair work	477	1 918 739	134 596	7.0	.6	X
	19702	Parts installed in repair work	143	608 112	8 510	1.4	Z	X
	19703	Other service receipts and labor charges	695	3 862 898	443 826	11.5	2.0	X
	19720	Receipts for service contracts	58	112 482	7 699	6.8	Z	X
	19740	Receipts for installing equipment	51	143 489	22 511	15.7	.1	X
	19810	Miscellaneous commodities	159	548 177	40 801	7.4	.2	X
	19940	Rental and operating lease receipts	125	1 099 527	36 558	3.3	.2	X
	19970	Receipts for printing or photocopying performed at this establishment ..	8	20 144	1 691	8.4	Z	X
	42322		Home furnishing merchant wholesalers	7 799	X	30 622 313	X	100.0
10100		New and used automobiles, motorcycles, and trailers	8	19 290	4 622	24.0	Z	X
10200		New and rebuilt automotive parts and supplies, and trailer parts and supplies	12	18 849	3 436	18.2	Z	28.6
10223		Other automotive parts and supplies	9	11 970	2 811	23.5	Z	X
10400		Household and lawn furniture	290	806 407	136 811	17.0	.4	63.3
10411		Upholstered furniture	133	319 005	39 905	12.5	.1	X
10412		Mattresses and beds	79	235 518	23 109	9.8	.1	X
10413		Lawn and outdoor furniture	80	308 938	17 453	5.6	.1	X
10414		Other furniture, including sleep sofas	143	482 462	56 344	11.7	.2	X
10420		Office and business furniture	55	155 984	20 411	13.1	.1	61.3
10421		New wooden and metal office furniture	41	125 474	18 598	14.8	.1	X
10422		New store and restaurant furniture	10	6 204	923	14.9	Z	X
10500		Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	1 003	4 263 966	3 110 819	73.0	10.2	X
10520		Linens, domestics, curtains, and draperies	1 707	6 882 890	5 356 582	77.8	17.5	61.7
10521		Bedspreads, blankets, and bedding	663	3 637 388	2 099 703	57.7	6.9	X
10522		Curtains and draperies	684	2 823 236	624 898	22.1	2.0	X
10523		Shades and blinds	596	1 440 066	912 111	63.3	3.0	X
10524		Towels and washcloths	373	3 181 474	966 220	30.4	3.2	X
10525		Other linens and domestics	474	2 702 392	753 650	27.9	2.5	X
10530		Flooring and floor coverings	3 137	13 592 281	12 013 215	88.4	39.2	62.0
10531		Rugs and carpeting	2 197	9 289 668	4 209 709	45.3	13.7	X
10532		Hardwood flooring	1 305	7 519 047	2 608 505	34.7	8.5	X
10533		Other hard-surface floor coverings and accessories, including tile and sheet goods	2 117	9 865 691	5 195 001	52.7	17.0	X
10540		Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	2 724	10 563 812	8 157 857	77.2	26.6	49.5
10541		Metal flatware and kitchen utensils	436	2 392 890	1 384 022	57.8	4.5	X
10542		Mirrors, lamps, and picture frames	1 379	5 877 133	3 545 996	60.3	11.6	X
10543		Other home furnishings	1 517	5 412 410	3 227 839	59.6	10.5	X
10600		Rough, dressed, and finished dimensional lumber	20	78 524	6 525	8.3	Z	67.5
10611		Untreated lumber	9	21 519	2 572	12.0	Z	X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

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2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales			Response coverage ³ (percent)
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
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42322		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.						
		Home furnishing merchant wholesalers—Con.						
	10620	Plywood and millwork	77	227 264	35 423	15.6	.1	51.7
	10621	Softwood plywood, softwood veneer, and oriented strand board (OSB)	12	27 571	2 767	10.0	Z	X
	10623	Gypsum, waterboard, and other specialty boards	46	163 936	16 547	10.1	.1	X
	10624	Wood millwork, including moldings, doors, windows, and cabinets	31	112 858	7 591	6.7	Z	X
	10625	Metal millwork	6	63 904	5 818	9.1	Z	X
	10700	Concrete, cement, sand, gravel, stone, brick, block, and tile	52	192 024	33 644	17.5	.1	57.6
	10711	Ready-mixed or transit-mixed concrete	8	13 402	1 308	9.8	Z	X
	10713	Sand, gravel, and crushed stone	8	32 099	8 397	26.2	Z	X
	10714	Brick, block, tile, and clay or cement sewer pipe	40	175 461	23 544	13.4	.1	X
	10720	Nonwood roofing, nonwood siding, and insulation materials	20	112 284	18 839	16.8	.1	53.4
	10721	Nonwood roofing	8	18 417	5 729	31.1	Z	X
	10722	Nonwood siding	6	28 230	2 498	8.8	Z	X
	10723	Insulation materials	10	90 474	10 612	11.7	Z	X
	10740	Other construction products and materials	26	99 888	23 562	23.6	.1	X
	10800	Photographic equipment and supplies	10	3 069	126	4.1	Z	X
	10900	Office equipment, excluding computers	14	28 565	2 592	9.1	Z	X
	10960	Restaurant and hotel equipment and supplies	63	260 791	40 805	15.6	.1	X
	11040	Religious and school supplies	6	45 804	6 559	14.3	Z	X
	11200	Copper and brass	6	11 131	91	.8	Z	X
	11220	Aluminum shapes and forms, including pipes and tubing	10	21 638	625	2.9	Z	X
	11400	Electrical apparatus and equipment	26	65 052	7 436	11.4	Z	30.3
	11415	Electric light bulbs	12	45 369	2 884	6.4	Z	X
	11416	Interior wiring, excluding conduit	12	15 931	4 552	28.6	Z	X
	11500	Electric household appliances, including gas clothes dryers	72	295 833	17 303	5.8	.1	X
	11600	Electronic parts and equipment, excluding communications equipment ..	15	136 767	10 862	7.9	Z	X
	11650	Communications equipment and supplies	10	28 266	893	3.2	Z	X
	11700	Hardware	184	1 096 030	155 110	14.2	.5	X
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters	27	70 016	7 486	10.7	Z	X
	11900	Forced air heating and air-conditioning equipment and supplies	7	17 760	3 365	18.9	Z	X
	12000	Refrigeration equipment and supplies, including commercial refrigerators	11	29 290	2 267	7.7	Z	X
	12320	General-purpose industrial machinery, equipment, and parts	15	34 025	4 271	12.6	Z	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods	47	99 357	6 497	6.5	Z	X
	12520	Janitorial equipment and supplies	6	7 834	1 817	23.2	Z	X
	12530	Laundry and dry-cleaning equipment and supplies	9	14 803	2 642	17.8	Z	X
	12700	Sporting and recreational goods and supplies	77	381 384	33 754	8.9	.1	X
	12800	Toys and hobby goods and supplies	160	667 269	75 479	11.3	.2	X
	13000	Jewelry, diamonds, gemstones, and watches	109	416 446	60 279	14.5	.2	X
	13030	Precious metals—gold, silver, and platinum, including precious metal coins	9	2 358	91	3.9	Z	X
	13150	Miscellaneous durable goods	41	60 104	5 727	9.5	Z	70.4
	13152	Luggage	7	1 727	235	13.6	Z	X
	13153	Works of art	19	9 916	1 908	19.2	Z	X
	13154	Other miscellaneous durable goods	19	48 667	3 584	7.4	Z	X
	13200	Printing and writing paper	10	17 010	680	4.0	Z	X
	13300	Office paper, office supplies, greeting cards, and labels	135	570 670	42 077	7.4	.1	X
	13400	Paper and plastic products	98	562 575	52 059	9.3	.2	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries ..	69	429 215	43 242	10.1	.1	X
	13600	Knit and woven piece goods	49	290 738	59 975	20.6	.2	42.0
	13611	Goods purchased gray and finished on contract	8	140 903	13 970	9.9	Z	X
	13612	Cotton, including blends	23	123 272	18 397	14.9	.1	X
	13613	Synthetics, excluding synthetic knits	8	12 016	1 343	11.2	Z	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	20	29 808	2 248	7.5	Z	X
	13800	Men's and boys' wear	62	294 090	33 045	11.2	.1	30.3
	13811	Men's and boys' suits, coats, and formal wear	8	8 235	432	5.2	Z	X
	13812	Men's and boys' dress and casual shirts, slacks, and jeans, including unisex T-shirts	17	56 861	1 544	2.7	Z	X
	13813	Men's and boys' underwear and sleepwear	8	4 777	210	4.4	Z	X
	13814	Men's and boys' work clothing and uniforms	11	13 694	2 076	15.2	Z	X
	13815	Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas	36	228 080	28 658	12.6	.1	X
	13900	Women's, misses', and girls' wear	67	523 720	71 736	13.7	.2	26.4
	13912	Women's, misses', and girls' dresses and blouses	14	22 732	2 478	10.9	Z	X
	13914	Women's, misses', and girls' outerwear	7	63 616	5 796	9.1	Z	X
	13915	Women's, misses', and girls' underwear and sleepwear	27	25 262	1 127	4.5	Z	X
	13916	Other women's, misses', and girls' wear, including caps, hats, gloves, sweaters, and umbrellas	31	434 217	62 085	14.3	.2	X
	13920	Infants' and children's wear, to size 6X	7	22 266	1 487	6.7	Z	X
	14000	Footwear	20	153 506	11 019	7.2	Z	X
	14100	Packaged frozen food	6	81 732	9 521	11.6	Z	X
	14400	Confectioneries	9	103 648	4 987	4.8	Z	59.0
	14411	Candy	9	103 648	4 820	4.7	Z	X
	14800	Coffee, tea, and spices	9	81 975	2 539	3.1	Z	72.6
	14811	Coffee	6	81 642	1 659	2.0	Z	X
	14812	Tea	6	80 281	880	1.1	Z	X
	14830	Canned food	13	84 333	7 164	8.5	Z	72.6
	14831	Canned and bottled fruits, vegetables, and juices	11	84 333	1 464	1.7	Z	X
	14833	Canned meat	8	82 048	848	1.0	Z	X

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2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales			Response coverage ³ (percent)
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments ²	
42322		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con. Home furnishing merchant wholesalers—Con.						
	14860	Grocery specialties	17	93 799	9 216	9.8	Z	64.6
	14862	Breakfast cereals	7	85 586	2 584	3.0	Z	X
	14868	Other grocery specialties	7	86 003	2 750	3.2	Z	X
	15300	Plastics materials and basic shapes	77	254 394	34 750	13.7	.1	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	78	312 665	14 526	4.6	Z	X
	15800	Farm supplies	8	33 117	8 884	28.8	Z	X
	16000	Paint, paint supplies, wallpaper, and wallpaper supplies	167	360 644	17 786	4.9	.1	X
	16100	Books, periodicals, newspapers, and other printed materials	62	221 889	10 916	4.9	Z	X
	16110	Flowers and florists' supplies	68	216 226	22 848	10.6	.1	X
	16120	Art goods, including novelties and souvenirs	207	1 553 569	315 315	20.3	1.0	67.2
	16121	Art goods	107	1 031 682	201 094	19.5	.7	X
	16122	Novelties and souvenirs	109	580 807	114 221	19.7	.4	X
	16130	Textile bags, bagging, and burlap	15	26 630	2 720	10.2	Z	X
	16150	Wigs, yarns, and leather products	23	135 733	31 105	22.9	.1	X
	19700	Service receipts and labor charges, including installed parts	488	1 178 096	259 336	22.0	.8	64.0
	19701	Labor charges for repair work	218	600 678	107 857	18.0	.4	X
	19702	Parts installed in repair work	42	132 446	7 451	5.6	Z	X
	19703	Other service receipts and labor charges	290	621 007	144 028	23.2	.5	X
	19730	Advertising specialties, including paper novelties	6	5 495	420	7.6	Z	X
	19740	Receipts for installing equipment	95	217 942	47 251	21.7	.2	X
	19810	Miscellaneous commodities	198	770 550	114 699	14.9	.4	X
	19940	Rental and operating lease receipts	31	90 294	3 022	3.3	Z	X
423220		Home furnishing merchant wholesalers	7 799	X	30 622 313	X	100.0	73.4
	10100	New and used automobiles, motorcycles, and trailers	8	19 290	4 622	24.0	Z	X
	10200	New and rebuilt automotive parts and supplies, and trailer parts and supplies	12	18 849	3 436	18.2	Z	28.6
	10223	Other automotive parts and supplies	9	11 970	2 811	23.5	Z	X
	10400	Household and lawn furniture	290	806 407	136 811	17.0	.4	63.3
	10411	Upholstered furniture	133	319 005	39 905	12.5	.1	X
	10412	Mattresses and beds	79	235 518	23 109	9.8	.1	X
	10413	Lawn and outdoor furniture	80	308 938	17 453	5.6	.1	X
	10414	Other furniture, including sleep sofas	143	482 462	56 344	11.7	.2	X
	10420	Office and business furniture	55	155 984	20 411	13.1	.1	61.3
	10421	New wooden and metal office furniture	41	125 474	18 598	14.8	.1	X
	10422	New store and restaurant furniture	10	6 204	923	14.9	Z	X
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	1 003	4 263 966	3 110 819	73.0	10.2	X
	10520	Linens, domestics, curtains, and draperies	1 707	6 882 890	5 356 582	77.8	17.5	61.7
	10521	Bedspreads, blankets, and bedding	663	3 637 388	2 099 703	57.7	6.9	X
	10522	Curtains and draperies	684	2 823 236	624 898	22.1	2.0	X
	10523	Shades and blinds	596	1 440 066	912 111	63.3	3.0	X
	10524	Towels and washcloths	373	3 181 474	966 220	30.4	3.2	X
	10525	Other linens and domestics	474	2 702 392	753 650	27.9	2.5	X
	10530	Flooring and floor coverings	3 137	13 592 281	12 013 215	88.4	39.2	62.0
	10531	Rugs and carpeting	2 197	9 289 668	4 209 709	45.3	13.7	X
	10532	Hardwood flooring	1 305	7 519 047	2 608 505	34.7	8.5	X
	10533	Other hard-surface floor coverings and accessories, including tile and sheet goods	2 117	9 865 691	5 195 001	52.7	17.0	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	2 724	10 563 812	8 157 857	77.2	26.6	49.5
	10541	Metal flatware and kitchen utensils	436	2 392 890	1 384 022	57.8	4.5	X
	10542	Mirrors, lamps, and picture frames	1 379	5 877 133	3 545 996	60.3	11.6	X
	10543	Other home furnishings	1 517	5 412 410	3 227 839	59.6	10.5	X
	10600	Rough, dressed, and finished dimensional lumber	20	78 524	6 525	8.3	Z	67.5
	10611	Untreated lumber	9	21 519	2 572	12.0	Z	X
	10620	Plywood and millwork	77	227 264	35 423	15.6	.1	51.7
	10621	Softwood plywood, softwood veneer, and oriented strand board (OSB)	12	27 571	2 767	10.0	Z	X
	10623	Gypsum, waterboard, and other specialty boards	46	163 936	16 547	10.1	.1	X
	10624	Wood millwork, including moldings, doors, windows, and cabinets	31	112 858	7 591	6.7	Z	X
	10625	Metal millwork	6	63 904	5 818	9.1	Z	X
	10700	Concrete, cement, sand, gravel, stone, brick, block, and tile	52	192 024	33 644	17.5	.1	57.6
	10711	Ready-mixed or transit-mixed concrete	8	13 402	1 308	9.8	Z	X
	10713	Sand, gravel, and crushed stone	8	32 099	8 397	26.2	Z	X
	10714	Brick, block, tile, and clay or cement sewer pipe	40	175 461	23 544	13.4	.1	X
	10720	Nonwood roofing, nonwood siding, and insulation materials	20	112 284	18 839	16.8	.1	53.4
	10721	Nonwood roofing	8	18 417	5 729	31.1	Z	X
	10722	Nonwood siding	6	28 230	2 498	8.8	Z	X
	10723	Insulation materials	10	90 474	10 612	11.7	Z	X
	10740	Other construction products and materials	26	99 888	23 562	23.6	.1	X
	10800	Photographic equipment and supplies	10	3 069	126	4.1	Z	X
	10900	Office equipment, excluding computers	14	28 565	2 592	9.1	Z	X
	10960	Restaurant and hotel equipment and supplies	63	260 791	40 805	15.6	.1	X
	11040	Religious and school supplies	6	45 804	6 559	14.3	Z	X
	11200	Copper and brass	6	11 131	91	.8	Z	X
	11220	Aluminum shapes and forms, including pipes and tubing	10	21 638	625	2.9	Z	X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

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2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales			Response coverage ³ (percent)
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments ²	
423220		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con. Home furnishing merchant wholesalers—Con.						
	11400	Electrical apparatus and equipment	26	65 052	7 436	11.4	Z	30.3
	11415	Electric light bulbs	12	45 369	2 884	6.4	Z	X
	11416	Interior wiring, excluding conduit	12	15 931	4 552	28.6	Z	X
	11500	Electric household appliances, including gas clothes dryers	72	295 833	17 303	5.8	.1	X
	11600	Electronic parts and equipment, excluding communications equipment ..	15	136 767	10 862	7.9	Z	X
	11650	Communications equipment and supplies	10	28 266	893	3.2	Z	X
	11700	Hardware	184	1 096 030	155 110	14.2	.5	X
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters	27	70 016	7 486	10.7	Z	X
	11900	Forced air heating and air-conditioning equipment and supplies	7	17 760	3 365	18.9	Z	X
	12000	Refrigeration equipment and supplies, including commercial refrigerators	11	29 290	2 267	7.7	Z	X
	12320	General-purpose industrial machinery, equipment, and parts	15	34 025	4 271	12.6	Z	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods	47	99 357	6 497	6.5	Z	X
	12520	Janitorial equipment and supplies	6	7 834	1 817	23.2	Z	X
	12530	Laundry and dry-cleaning equipment and supplies	9	14 803	2 642	17.8	Z	X
	12700	Sporting and recreational goods and supplies	77	381 384	33 754	8.9	.1	X
	12800	Toys and hobby goods and supplies	160	667 269	75 479	11.3	.2	X
	13000	Jewelry, diamonds, gemstones, and watches	109	416 446	60 279	14.5	.2	X
	13030	Precious metals--gold, silver, and platinum, including precious metal coins	9	2 358	91	3.9	Z	X
	13150	Miscellaneous durable goods	41	60 104	5 727	9.5	Z	70.4
	13152	Luggage	7	1 727	235	13.6	Z	X
	13153	Works of art	19	9 916	1 908	19.2	Z	X
	13154	Other miscellaneous durable goods	19	48 667	3 584	7.4	Z	X
	13200	Printing and writing paper	10	17 010	680	4.0	Z	X
	13300	Office paper, office supplies, greeting cards, and labels	135	570 670	42 077	7.4	.1	X
	13400	Paper and plastic products	98	562 575	52 059	9.3	.2	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries ..	69	429 215	43 242	10.1	.1	X
	13600	Knit and woven piece goods	49	290 738	59 975	20.6	.2	42.0
	13611	Goods purchased gray and finished on contract	8	140 903	13 970	9.9	Z	X
	13612	Cotton, including blends	23	123 272	18 397	14.9	.1	X
	13613	Synthetics, excluding synthetic knits	8	12 016	1 343	11.2	Z	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	20	29 808	2 248	7.5	Z	X
	13800	Men's and boys' wear	62	294 090	33 045	11.2	.1	30.3
	13811	Men's and boys' suits, coats, and formal wear	8	8 235	432	5.2	Z	X
	13812	Men's and boys' dress and casual shirts, slacks, and jeans, including unisex T-shirts	17	56 861	1 544	2.7	Z	X
	13813	Men's and boys' underwear and sleepwear	8	4 777	210	4.4	Z	X
	13814	Men's and boys' work clothing and uniforms	11	13 694	2 076	15.2	Z	X
	13815	Other men's and boys' wear, including caps, hats, gloves, neckwear, and umbrellas	36	228 080	28 658	12.6	.1	X
	13900	Women's, misses', and girls' wear	67	523 720	71 736	13.7	.2	26.4
	13912	Women's, misses', and girls' dresses and blouses	14	22 732	2 478	10.9	Z	X
	13914	Women's, misses', and girls' outerwear	7	63 616	5 796	9.1	Z	X
	13915	Women's, misses', and girls' underwear and sleepwear	27	25 262	1 127	4.5	Z	X
	13916	Other women's, misses', and girls' wear, including caps, hats, gloves, sweaters, and umbrellas	31	434 217	62 085	14.3	.2	X
	13920	Infants' and children's wear, to size 6X	7	22 266	1 487	6.7	Z	X
	14000	Footwear	20	153 506	11 019	7.2	Z	X
	14100	Packaged frozen food	6	81 732	9 521	11.6	Z	X
	14400	Confectioneries	9	103 648	4 987	4.8	Z	59.0
	14411	Candy	9	103 648	4 820	4.7	Z	X
	14800	Coffee, tea, and spices	9	81 975	2 539	3.1	Z	72.6
	14811	Coffee	6	81 642	1 659	2.0	Z	X
	14812	Tea	6	80 281	880	1.1	Z	X
	14830	Canned food	13	84 333	7 164	8.5	Z	72.6
	14831	Canned and bottled fruits, vegetables, and juices	11	84 333	1 464	1.7	Z	X
	14833	Canned meat	8	82 048	848	1.0	Z	X
	14860	Grocery specialties	17	93 799	9 216	9.8	Z	64.6
	14862	Breakfast cereals	7	85 586	2 584	3.0	Z	X
	14868	Other grocery specialties	7	86 003	2 750	3.2	Z	X
	15300	Plastics materials and basic shapes	77	254 394	34 750	13.7	.1	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	8	33 117	8 884	26.8	Z	X
	15800	Farm supplies	8	33 117	8 884	26.8	Z	X
	16000	Paint, paint supplies, wallpaper, and wallpaper supplies	167	360 644	17 786	4.9	.1	X
	16100	Books, periodicals, newspapers, and other printed materials	62	221 889	10 916	4.9	Z	X
	16110	Flowers and florists' supplies	68	216 226	22 848	10.6	.1	X
	16120	Art goods, including novelties and souvenirs	207	1 553 569	315 315	20.3	1.0	67.2
	16121	Art goods	107	1 031 682	201 094	19.5	.7	X
	16122	Novelties and souvenirs	109	580 807	114 221	19.7	.4	X
	16130	Textile bags, bagging, and burlap	15	26 630	2 720	10.2	Z	X
	16150	Wigs, yarns, and leather products	23	135 733	31 105	22.9	.1	X
	19700	Service receipts and labor charges, including installed parts	488	1 178 096	259 336	22.0	.8	64.0
	19701	Labor charges for repair work	218	600 678	107 857	18.0	.4	X
	19702	Parts installed in repair work	42	132 446	7 451	5.6	Z	X
	19703	Other service receipts and labor charges	290	621 007	144 028	23.2	.5	X
	19730	Advertising specialties, including paper novelties	6	5 495	420	7.6	Z	X
	19740	Receipts for installing equipment	95	217 942	47 251	21.7	.2	X
	19810	Miscellaneous commodities	198	770 550	114 699	14.9	.4	X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

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			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
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423220		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.						
		Home furnishing merchant wholesalers—Con.						
	19940	Rental and operating lease receipts.....	31	90 294	3 022	3.3	Z	X
42362		Electrical and electronic appliance, television, and radio set merchant wholesalers.....	3 006	X	47 344 292	X	100.0	59.9
	10200	New and rebuilt automotive parts and supplies, and trailer parts and supplies.....	23	67 702	9 942	14.7	Z	47.0
	10224	Automotive accessories, excluding car stereos and CD players.....	23	67 702	9 732	14.4	Z	X
	10400	Household and lawn furniture.....	14	329 043	41 190	12.5	.1	X
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils.....	11	18 464	1 420	7.7	Z	X
	10520	Linens, domestics, curtains, and draperies.....	11	35 035	2 367	6.8	Z	26.7
	10521	Bedspreads, blankets, and bedding.....	6	28 628	573	2.0	Z	X
	10524	Towels and washcloths.....	6	6 407	1 794	28.0	Z	X
	10530	Flooring and floor coverings.....	9	288 800	47 344	16.4	.1	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils.....	25	420 417	110 311	26.2	.2	X
	10620	Plywood and millwork.....	14	336 144	50 657	15.1	.1	39.0
	10621	Softwood plywood, softwood veneer, and oriented strand board (OSB).....	7	335 317	50 053	14.9	.1	X
	10624	Wood millwork, including moldings, doors, windows, and cabinets.....	7	827	604	73.0	Z	X
	10740	Other construction products and materials.....	9	246 664	26 513	10.7	.1	X
	10800	Photographic equipment and supplies.....	7	9 942	1 420	14.3	Z	X
	10900	Office equipment, excluding computers.....	53	4 664 360	1 216 736	26.1	2.6	X
	10920	New computer equipment.....	103	1 831 277	172 805	9.4	.4	X
	10950	Packaged computer software, including game software and cartridges.....	60	282 645	28 407	10.1	.1	X
	10960	Restaurant and hotel equipment and supplies.....	14	141 086	19 885	14.1	Z	X
	11400	Electrical apparatus and equipment.....	172	1 247 996	207 839	16.7	.4	44.7
	11411	Power and distribution transformers.....	31	55 561	6 250	11.2	Z	X
	11412	Switchgear and switchboard apparatus.....	6	20 030	917	4.6	Z	X
	11413	Motors and generators, including motor-generator sets.....	6	55 424	4 820	8.7	Z	X
	11414	Conduit, raceway, and fittings.....	11	30 850	1 469	4.8	Z	X
	11415	Electric light bulbs.....	31	53 651	3 209	6.0	Z	X
	11416	Interior wiring, excluding conduit.....	47	136 256	16 077	11.8	Z	X
	11417	Exterior wiring and cable, excluding conduit.....	22	106 204	7 738	7.3	Z	X
	11418	Lighting fixtures.....	50	777 090	142 615	18.4	.3	X
	11419	Industrial controls.....	19	78 873	6 090	7.7	Z	X
	11421	Other electrical apparatus and equipment, including fuses and lightning rods.....	22	105 668	18 654	17.7	Z	X
	11500	Electric household appliances, including gas clothes dryers.....	3 006	47 344 292	42 149 255	89.0	89.0	56.2
	11511	Televisions.....	1 156	27 856 435	10 738 679	38.6	22.7	X
	11512	Radios, stereos, tape players, and CD players.....	1 785	21 772 693	7 110 508	32.7	15.0	X
	11513	VCRs, video cameras, digital video disc (DVD) players, and electronic DVD-based game consoles.....	1 320	27 906 146	8 484 561	30.4	17.9	X
	11514	Electric household ranges and ovens.....	618	16 798 228	3 384 972	20.2	7.2	X
	11515	Household refrigerators and freezers.....	575	16 310 582	3 575 486	21.9	7.6	X
	11516	Electric household washing machines and dryers, including gas clothes dryers.....	477	10 148 722	1 229 903	12.1	2.6	X
	11517	Household vacuum cleaners and sewing machines.....	406	7 620 537	750 671	9.9	1.6	X
	11518	Other electric household appliances, including dishwashers, toasters and fans.....	832	22 026 932	6 874 475	31.2	14.5	X
	11600	Electronic parts and equipment, excluding communications equipment.....	154	2 428 762	222 043	9.1	.5	53.2
	11612	Integrated circuits.....	8	14 767	155	1.1	Z	X
	11613	Capacitors and resistors.....	27	110 582	6 606	6.0	Z	X
	11615	Semiconductors.....	22	45 224	1 248	2.8	Z	X
	11616	Electronic connectors and other passive electronic parts.....	43	126 174	9 452	7.5	Z	X
	11618	Other electronic parts and equipment.....	138	2 417 663	204 582	8.5	.4	X
	11650	Communications equipment and supplies.....	232	7 777 247	800 111	10.3	1.7	59.1
	11651	Telephones.....	202	4 471 606	610 069	13.6	1.3	X
	11652	Other communications equipment.....	83	3 797 241	190 042	5.0	.4	X
	11700	Hardware.....	44	352 715	29 827	8.5	.1	X
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters.....	126	6 619 205	1 135 779	17.2	2.4	46.4
	11811	Plastic pipe fittings and valves, excluding pipes and tubing.....	13	5 494	91	1.7	Z	X
	11812	Metal pipe fittings and valves, excluding pipes and tubing.....	25	7 943	204	2.6	Z	X
	11813	Plumbing fixtures.....	50	50 703	8 121	16.0	Z	X
	11814	Hydronic and gas furnaces, stoves, water heaters, excluding electric.....	38	6 524 948	1 116 312	17.1	2.4	X
	11815	Boilers, radiators, and convectors.....	13	5 494	45	.8	Z	X
	11818	Other plumbing and heating equipment and supplies.....	76	124 838	11 006	8.8	Z	X
	11900	Forced air heating and air-conditioning equipment and supplies.....	73	1 207 753	164 756	13.6	.3	X
	12000	Refrigeration equipment and supplies, including commercial refrigerators.....	55	1 941 116	166 176	8.6	.4	X
	12320	General-purpose industrial machinery, equipment, and parts.....	55	282 645	17 044	6.0	Z	X
	12340	Materials handling machinery, equipment, and parts.....	7	14 677	473	3.2	Z	X
	12700	Sporting and recreational goods and supplies.....	21	142 980	8 995	6.3	Z	X
	12800	Toys and hobby goods and supplies.....	9	18 938	947	5.0	Z	X
	13000	Jewelry, diamonds, gemstones, and watches.....	7	286 433	32 194	11.2	.1	25.5
	13014	Watches, clocks, and watch parts.....	7	286 433	32 194	11.2	.1	X
	13130	Pre-recorded compact discs (CDs), audio tapes, and phonograph records.....	55	249 031	26 986	10.8	.1	X
	13140	Pre-recorded video tapes, and digital video discs (DVDs).....	37	104 157	8 995	8.6	Z	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries.....	9	564 817	85 692	15.2	.2	X
	13600	Knit and woven piece goods.....	7	34 088	6 155	18.1	Z	X
	13900	Women's, misses', and girls' wear.....	7	84 273	22 725	27.0	Z	X

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42362		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.						
		Electrical and electronic appliance, television, and radio set merchant wholesalers—Con.						
	19700	Service receipts and labor charges, including installed parts	395	2 941 974	143 926	4.9	.3	55.7
	19701	Labor charges for repair work	321	1 344 512	77 508	5.8	.2	X
	19702	Parts installed in repair work	213	2 353 638	39 666	1.7	.1	X
	19703	Other service receipts and labor charges	79	552 591	26 752	4.8	.1	X
	19720	Receipts for service contracts	60	483 385	8 995	1.9	Z	X
	19740	Receipts for installing equipment	89	560 083	36 455	6.5	.1	X
	19810	Miscellaneous commodities	262	2 424 028	253 762	10.5	.5	X
	19940	Rental and operating lease receipts	94	659 979	24 146	3.7	.1	X
423620		Electrical and electronic appliance, television, and radio set merchant wholesalers	3 006	X	47 344 292	X	100.0	59.9
	10200	New and rebuilt automotive parts and supplies, and trailer parts and supplies	23	67 702	9 942	14.7	Z	47.0
	10224	Automotive accessories, excluding car stereos and CD players	23	67 702	9 732	14.4	Z	X
	10400	Household and lawn furniture	14	329 043	41 190	12.5	.1	X
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	11	18 464	1 420	7.7	Z	X
	10520	Linens, domestics, curtains, and draperies	11	35 035	2 367	6.8	Z	26.7
	10521	Bedspreads, blankets, and bedding	6	28 628	573	2.0	Z	X
	10524	Towels and washcloths	6	6 407	1 794	28.0	Z	X
	10530	Flooring and floor coverings	9	288 800	47 344	16.4	.1	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	25	420 417	110 311	26.2	.2	X
	10620	Plywood and millwork	14	336 144	50 657	15.1	.1	39.0
	10621	Softwood plywood, softwood veneer, and oriented strand board (OSB)	7	335 317	50 053	14.9	.1	X
	10624	Wood millwork, including moldings, doors, windows, and cabinets	7	827	604	73.0	Z	X
	10740	Other construction products and materials	9	246 664	26 513	10.7	.1	X
	10800	Photographic equipment and supplies	7	9 942	1 420	14.3	Z	X
	10900	Office equipment, excluding computers	53	4 664 360	1 216 736	26.1	2.6	X
	10920	New computer equipment	103	1 831 277	172 805	9.4	.4	X
	10950	Packaged computer software, including game software and cartridges	60	282 645	28 407	10.1	.1	X
	10960	Restaurant and hotel equipment and supplies	14	141 086	19 885	14.1	Z	X
	11400	Electrical apparatus and equipment	172	1 247 996	207 839	16.7	.4	44.7
	11411	Power and distribution transformers	31	55 561	6 250	11.2	Z	X
	11412	Switchgear and switchboard apparatus	6	20 030	917	4.6	Z	X
	11413	Motors and generators, including motor-generator sets	6	55 424	4 820	8.7	Z	X
	11414	Conduit, raceway, and fittings	11	30 850	1 469	4.8	Z	X
	11415	Electric light bulbs	31	53 651	3 209	6.0	Z	X
	11416	Interior wiring, excluding conduit	47	136 256	16 077	11.8	Z	X
	11417	Exterior wiring and cable, excluding conduit	22	106 204	7 738	7.3	Z	X
	11418	Lighting fixtures	50	777 090	142 615	18.4	.3	X
	11419	Industrial controls	19	78 873	6 090	7.7	Z	X
	11421	Other electrical apparatus and equipment, including fuses and lightning rods	22	105 668	18 654	17.7	Z	X
	11500	Electric household appliances, including gas clothes dryers	3 006	47 344 292	42 149 255	89.0	89.0	56.2
	11511	Televisions	1 156	27 856 435	10 738 679	38.6	22.7	X
	11512	Radios, stereos, tape players, and CD players	1 785	21 772 693	7 110 508	32.7	15.0	X
	11513	VCRs, video cameras, digital video disc (DVD) players, and electronic DVD-based game consoles	1 320	27 906 146	8 484 561	30.4	17.9	X
	11514	Electric household ranges and ovens	618	16 798 228	3 384 972	20.2	7.2	X
	11515	Household refrigerators and freezers	575	16 310 582	3 575 486	21.9	7.6	X
	11516	Electric household washing machines and dryers, including gas clothes dryers	477	10 148 722	1 229 903	12.1	2.6	X
	11517	Household vacuum cleaners and sewing machines	406	7 620 537	750 671	9.9	1.6	X
	11518	Other electric household appliances, including dishwashers, toasters and fans	832	22 026 932	6 874 475	31.2	14.5	X
	11600	Electronic parts and equipment, excluding communications equipment	154	2 428 762	222 043	9.1	.5	53.2
	11612	Integrated circuits	8	14 767	155	1.1	Z	X
	11613	Capacitors and resistors	27	110 582	6 606	6.0	Z	X
	11615	Semiconductors	22	45 224	1 248	2.8	Z	X
	11616	Electronic connectors and other passive electronic parts	43	126 174	9 452	7.5	Z	X
	11618	Other electronic parts and equipment	138	2 417 663	204 582	8.5	.4	X
	11650	Communications equipment and supplies	232	7 777 247	800 111	10.3	1.7	59.1
	11651	Telephones	202	4 471 606	610 069	13.6	1.3	X
	11652	Other communications equipment	83	3 797 241	190 042	5.0	.4	X
	11700	Hardware	44	352 715	29 827	8.5	.1	X
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters	126	6 619 205	1 135 779	17.2	2.4	46.4
	11811	Plastic pipe fittings and valves, excluding pipes and tubing	13	5 494	91	1.7	Z	X
	11812	Metal pipe fittings and valves, excluding pipes and tubing	25	7 943	204	2.6	Z	X
	11813	Plumbing fixtures	50	50 703	8 121	16.0	Z	X
	11814	Hydronic and gas furnaces, stoves, water heaters, excluding electric	38	6 524 948	1 116 312	17.1	2.4	X
	11815	Boilers, radiators, and convectors	13	5 494	45	.8	Z	X
	11818	Other plumbing and heating equipment and supplies	76	124 838	11 006	8.8	Z	X
	11900	Forced air heating and air-conditioning equipment and supplies	73	1 207 753	164 756	13.6	.3	X
	12000	Refrigeration equipment and supplies, including commercial refrigerators	55	1 941 116	166 176	8.6	.4	X
	12320	General-purpose industrial machinery, equipment, and parts	55	282 645	17 044	6.0	Z	X
	12340	Materials handling machinery, equipment, and parts	7	14 677	473	3.2	Z	X
	12700	Sporting and recreational goods and supplies	21	142 980	8 995	6.3	Z	X
	12800	Toys and hobby goods and supplies	9	18 938	947	5.0	Z	X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales			Response coverage ³ (percent)
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments ²	
423620		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.						
		Electrical and electronic appliance, television, and radio set merchant wholesalers—Con.						
	13000	Jewelry, diamonds, gemstones, and watches	7	286 433	32 194	11.2	.1	25.5
	13014	Watches, clocks, and watch parts	7	286 433	32 194	11.2	.1	X
	13130	Pre-recorded compact discs (CDs), audio tapes, and phonograph records	55	249 031	26 986	10.8	.1	X
	13140	Pre-recorded video tapes, and digital video discs (DVDs)	37	104 157	8 995	8.6	Z	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	9	564 817	85 692	15.2	.2	X
	13600	Knit and woven piece goods	7	34 088	6 155	18.1	Z	X
	13900	Women's, misses', and girls' wear	7	84 273	22 725	27.0	Z	X
	19700	Service receipts and labor charges, including installed parts	395	2 941 974	143 926	4.9	.3	52.7
	19701	Labor charges for repair work	321	1 344 512	77 508	5.8	.2	X
	19702	Parts installed in repair work	213	2 353 638	39 666	1.7	.1	X
	19703	Other service receipts and labor charges	79	552 591	26 752	4.8	.1	X
	19720	Receipts for service contracts	60	483 385	8 995	1.9	Z	X
	19740	Receipts for installing equipment	89	560 083	36 455	6.5	.1	X
	19810	Miscellaneous commodities	262	2 424 028	253 762	10.5	.5	X
	19940	Rental and operating lease receipts	94	659 979	24 146	3.7	.1	X
			MANUFACTURERS' SALES BRANCHES AND OFFICES					
	4232		Furniture and home furnishing merchant wholesalers	318	X	17 293 024	X	100.0
10400		Household and lawn furniture	39	1 566 522	939 086	59.9	5.4	47.6
10411		Upholstered furniture	21	1 049 985	235 676	22.4	1.4	X
10412		Mattresses and beds	17	507 644	137 124	27.0	.8	X
10414		Other furniture, including sleep sofas	20	1 058 000	566 286	53.5	3.3	X
10420		Office and business furniture	112	5 251 692	4 594 110	87.5	26.6	64.3
10421		New wooden and metal office furniture	103	5 231 986	4 403 509	84.2	25.5	X
10422		New store and restaurant furniture	10	433 278	108 448	25.0	.6	X
10520		Linens, domestics, curtains, and draperies	63	4 948 172	4 772 342	96.4	27.6	63.8
10521		Bedspreads, blankets, and bedding	44	3 189 078	2 032 252	63.7	11.8	X
10522		Curtains and draperies	35	2 843 968	90 913	3.2	.5	X
10523		Shades and blinds	22	2 054 650	1 681 393	81.8	9.7	X
10524		Towels and washcloths	16	2 636 614	872 146	33.1	5.0	X
10530		Flooring and floor coverings	103	6 588 354	5 898 122	89.5	34.1	65.3
10531		Rugs and carpeting	36	1 496 847	773 998	51.7	4.5	X
10532		Hardwood flooring	37	1 477 560	256 431	17.4	1.5	X
10533		Other hard-surface floor coverings and accessories, including tile and sheet goods	80	5 619 211	4 867 693	86.6	28.1	X
10540		Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	45	797 606	661 178	82.9	3.8	50.4
10541		Metal flatware and kitchen utensils	8	146 558	31 544	21.5	.2	X
10542		Mirrors, lamps, and picture frames	16	620 305	604 644	97.5	3.5	X
10543	Other home furnishings	16	26 392	24 298	92.1	.1	X	
19700	Service receipts and labor charges, including installed parts	10	230 355	52 036	22.6	.3	65.6	
19703	Other service receipts and labor charges	6	195 800	40 201	20.5	.2	X	
19810	Miscellaneous commodities	10	352 682	41 365	11.7	.2	X	
42321		Furniture merchant wholesalers	131	X	5 573 450	X	100.0	69.1
	10400	Household and lawn furniture	33	1 195 520	934 735	78.2	16.8	44.5
	10411	Upholstered furniture	17	1 045 622	235 006	22.5	4.2	X
	10412	Mattresses and beds	13	139 710	133 443	95.5	2.4	X
	10414	Other furniture, including sleep sofas	20	1 058 000	566 286	53.5	10.2	X
	10420	Office and business furniture	108	5 247 341	4 593 418	87.5	82.4	67.5
	10421	New wooden and metal office furniture	103	5 231 986	4 403 509	84.2	79.0	X
	10422	New store and restaurant furniture	10	433 278	108 448	25.0	1.9	X
	423210	Furniture merchant wholesalers	131	X	5 573 450	X	100.0	69.1
	10400	Household and lawn furniture	33	1 195 520	934 735	78.2	16.8	44.5
10411	Upholstered furniture	17	1 045 622	235 006	22.5	4.2	X	
10412	Mattresses and beds	13	139 710	133 443	95.5	2.4	X	
10414	Other furniture, including sleep sofas	20	1 058 000	566 286	53.5	10.2	X	
10420	Office and business furniture	108	5 247 341	4 593 418	87.5	82.4	67.5	
10421	New wooden and metal office furniture	103	5 231 986	4 403 509	84.2	79.0	X	
10422	New store and restaurant furniture	10	433 278	108 448	25.0	1.9	X	
42322		Home furnishing merchant wholesalers	187	X	11 719 574	X	100.0	64.5
	10400	Household and lawn furniture	6	371 002	4 351	1.2	Z	X
	10520	Linens, domestics, curtains, and draperies	62	4 944 053	4 772 297	96.5	40.7	62.3
	10521	Bedspreads, blankets, and bedding	43	3 184 959	2 032 207	63.8	17.3	X
	10522	Curtains and draperies	35	2 843 968	90 913	3.2	.8	X
	10523	Shades and blinds	22	2 054 650	1 681 393	81.8	14.3	X
	10524	Towels and washcloths	16	2 636 614	872 146	33.1	7.4	X
	10530	Flooring and floor coverings	101	6 555 084	5 896 770	90.0	50.3	63.8
	10531	Rugs and carpeting	34	1 463 577	773 322	52.8	6.6	X
	10532	Hardwood flooring	37	1 477 560	256 431	17.4	2.2	X
10533	Other hard-surface floor coverings and accessories, including tile and sheet goods	78	5 585 941	4 867 017	87.1	41.5	X	

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales			Response coverage ³ (percent)
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments ²	
42322		MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.						
		Home furnishing merchant wholesalers—Con.						
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	45	797 606	661 178	82.9	5.6	49.3
	10541	Metal flatware and kitchen utensils	8	146 558	31 544	21.5	.3	X
	10542	Mirrors, lamps, and picture frames	16	620 305	604 644	97.5	5.2	X
	10543	Other home furnishings	16	26 392	24 298	92.1	.2	X
	19700	Service receipts and labor charges, including installed parts	8	197 085	40 399	20.5	.3	64.0
	19703	Other service receipts and labor charges	6	195 800	40 201	20.5	.3	X
	19810	Miscellaneous commodities	10	352 682	41 365	11.7	.4	X
423220		Home furnishing merchant wholesalers	187	X	11 719 574	X	100.0	64.5
	10400	Household and lawn furniture	6	371 002	4 351	1.2	Z	X
	10520	Linens, domestics, curtains, and draperies	62	4 944 053	4 772 297	96.5	40.7	62.3
	10521	Bedspreads, blankets, and bedding	43	3 184 959	2 032 207	63.8	17.3	X
	10522	Curtains and draperies	35	2 843 968	90 913	3.2	.8	X
	10523	Shades and blinds	22	2 054 650	1 681 393	81.8	14.3	X
	10524	Towels and washcloths	16	2 636 614	872 146	33.1	7.4	X
	10530	Flooring and floor coverings	101	6 555 084	5 896 770	90.0	50.3	63.8
	10531	Rugs and carpeting	34	1 463 577	773 322	52.8	6.6	X
	10532	Hardwood flooring	37	1 477 560	256 431	17.4	2.2	X
	10533	Other hard-surface floor coverings and accessories, including tile and sheet goods	78	5 585 941	4 867 017	87.1	41.5	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	45	797 606	661 178	82.9	5.6	49.3
	10541	Metal flatware and kitchen utensils	8	146 558	31 544	21.5	.3	X
	10542	Mirrors, lamps, and picture frames	16	620 305	604 644	97.5	5.2	X
	10543	Other home furnishings	16	26 392	24 298	92.1	.2	X
	19700	Service receipts and labor charges, including installed parts	8	197 085	40 399	20.5	.3	64.0
	19703	Other service receipts and labor charges	6	195 800	40 201	20.5	.3	X
	19810	Miscellaneous commodities	10	352 682	41 365	11.7	.4	X
42362		Electrical and electronic appliance, television, and radio set merchant wholesalers	61	X	11 030 047	X	100.0	55.6
	11500	Electric household appliances, including gas clothes dryers	61	11 030 047	10 839 998	98.3	98.3	55.5
	11514	Electric household ranges and ovens	20	9 465 986	1 810 713	19.1	16.4	X
	11515	Household refrigerators and freezers	20	9 465 986	3 726 357	39.4	33.8	X
	11516	Electric household washing machines and dryers, including gas clothes dryers	23	9 478 009	2 385 450	25.2	21.6	X
	11517	Household vacuum cleaners and sewing machines	34	6 879 882	1 342 859	19.5	12.2	X
	11518	Other electric household appliances, including dishwashers, toasters and fans	23	4 614 530	1 242 264	26.9	11.3	X
423620		Electrical and electronic appliance, television, and radio set merchant wholesalers	61	X	11 030 047	X	100.0	55.6
	11500	Electric household appliances, including gas clothes dryers	61	11 030 047	10 839 998	98.3	98.3	55.5
	11514	Electric household ranges and ovens	20	9 465 986	1 810 713	19.1	16.4	X
	11515	Household refrigerators and freezers	20	9 465 986	3 726 357	39.4	33.8	X
	11516	Electric household washing machines and dryers, including gas clothes dryers	23	9 478 009	2 385 450	25.2	21.6	X
	11517	Household vacuum cleaners and sewing machines	34	6 879 882	1 342 859	19.5	12.2	X
	11518	Other electric household appliances, including dishwashers, toasters and fans	23	4 614 530	1 242 264	26.9	11.3	X

¹For the 2002 Economic Census, the definition of Merchant Wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

²Product line sales and/or product line percentages may not sum to totals due to exclusion of selected lines to avoid disclosing data for individual companies, due to rounding, and/or due to exclusion of lines that did not meet publication criteria.

³Sales of establishments reporting product line sales as percent of total sales.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

Table 4. Concentration by Largest Firms for the United States: 2002

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only firms and establishments of firms with payroll. Excludes data for corporate, subsidiary, and regional managing offices and establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Largest firms based on sales by type of operation and kind of business ¹	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
WHOLESALE TRADE							
4232	Furniture and home furnishing merchant wholesalers						
	All firms	14 079	69 602 406	100.0	6 340 822	1 517 893	161 005
	4 largest firms	84	8 092 989	11.6	224 945	54 549	4 227
	8 largest firms	156	12 710 263	18.3	373 940	91 829	7 951
	20 largest firms	240	18 447 975	26.5	629 982	152 846	13 729
	50 largest firms	447	24 575 594	35.3	1 124 914	278 095	24 009
42321	Furniture merchant wholesalers						
	All firms	6 093	27 260 519	100.0	2 627 287	645 228	64 690
	4 largest firms	122	5 058 556	18.6	173 348	43 077	2 980
	8 largest firms	129	6 536 998	24.0	227 050	56 233	3 962
	20 largest firms	167	8 818 549	32.3	390 455	101 468	7 398
	50 largest firms	272	11 393 710	41.8	598 863	151 116	12 022
423210	Furniture merchant wholesalers						
	All firms	6 093	27 260 519	100.0	2 627 287	645 228	64 690
	4 largest firms	122	5 058 556	18.6	173 348	43 077	2 980
	8 largest firms	129	6 536 998	24.0	227 050	56 233	3 962
	20 largest firms	167	8 818 549	32.3	390 455	101 468	7 398
	50 largest firms	272	11 393 710	41.8	598 863	151 116	12 022
42322	Home furnishing merchant wholesalers						
	All firms	7 986	42 341 887	100.0	3 713 535	872 665	96 315
	4 largest firms	56	7 339 024	17.3	229 663	56 070	5 117
	8 largest firms	85	10 335 308	24.4	338 194	82 250	7 930
	20 largest firms	141	13 855 793	32.7	563 408	133 896	12 435
	50 largest firms	344	18 129 758	42.8	939 643	225 893	20 987
423220	Home furnishing merchant wholesalers						
	All firms	7 986	42 341 887	100.0	3 713 535	872 665	96 315
	4 largest firms	56	7 339 024	17.3	229 663	56 070	5 117
	8 largest firms	85	10 335 308	24.4	338 194	82 250	7 930
	20 largest firms	141	13 855 793	32.7	563 408	133 896	12 435
	50 largest firms	344	18 129 758	42.8	939 643	225 893	20 987
42362	Electrical and electronic appliance, television, and radio set merchant wholesalers						
	All firms	3 067	58 374 339	100.0	2 171 411	527 157	44 668
	4 largest firms	86	16 866 950	28.9	398 080	95 631	6 505
	8 largest firms	107	24 447 238	41.9	498 991	121 851	7 849
	20 largest firms	159	35 362 304	60.6	757 398	188 919	11 867
	50 largest firms	307	43 901 446	75.2	1 041 739	257 125	17 426
423620	Electrical and electronic appliance, television, and radio set merchant wholesalers						
	All firms	3 067	58 374 339	100.0	2 171 411	527 157	44 668
	4 largest firms	86	16 866 950	28.9	398 080	95 631	6 505
	8 largest firms	107	24 447 238	41.9	498 991	121 851	7 849
	20 largest firms	159	35 362 304	60.6	757 398	188 919	11 867
	50 largest firms	307	43 901 446	75.2	1 041 739	257 125	17 426
MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES							
4232	Furniture and home furnishing merchant wholesalers						
	All firms	13 761	52 309 382	100.0	5 727 392	1 370 235	149 072
	4 largest firms	24	2 342 219	4.5	140 998	33 683	3 677
	8 largest firms	52	3 878 808	7.4	163 770	39 179	4 122
	20 largest firms	113	6 438 680	12.3	388 506	96 060	9 211
	50 largest firms	269	10 492 083	20.1	721 914	179 698	16 747
42321	Furniture merchant wholesalers						
	All firms	5 962	21 687 069	100.0	2 442 091	599 964	60 942
	4 largest firms	42	1 838 982	8.5	77 503	19 119	1 265
	8 largest firms	54	2 708 854	12.5	139 137	35 600	2 898
	20 largest firms	82	4 272 667	19.7	262 440	69 020	5 100
	50 largest firms	177	6 513 954	30.0	470 047	120 562	9 516
423210	Furniture merchant wholesalers						
	All firms	5 962	21 687 069	100.0	2 442 091	599 964	60 942
	4 largest firms	42	1 838 982	8.5	77 503	19 119	1 265
	8 largest firms	54	2 708 854	12.5	139 137	35 600	2 898
	20 largest firms	82	4 272 667	19.7	262 440	69 020	5 100
	50 largest firms	177	6 513 954	30.0	470 047	120 562	9 516
42322	Home furnishing merchant wholesalers						
	All firms	7 799	30 622 313	100.0	3 285 301	770 271	88 130
	4 largest firms	9	2 037 057	6.7	86 165	20 035	2 854
	8 largest firms	28	3 002 074	9.8	175 902	41 883	4 766
	20 largest firms	145	4 939 962	16.1	353 294	84 812	9 100
	50 largest firms	278	8 082 863	26.4	616 809	145 569	14 731
423220	Home furnishing merchant wholesalers						
	All firms	7 799	30 622 313	100.0	3 285 301	770 271	88 130
	4 largest firms	9	2 037 057	6.7	86 165	20 035	2 854
	8 largest firms	28	3 002 074	9.8	175 902	41 883	4 766
	20 largest firms	145	4 939 962	16.1	353 294	84 812	9 100
	50 largest firms	278	8 082 863	26.4	616 809	145 569	14 731

See footnotes at end of table.

Table 4. Concentration by Largest Firms for the United States: 2002—Con.

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only firms and establishments of firms with payroll. Excludes data for corporate, subsidiary, and regional managing offices and establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Largest firms based on sales by type of operation and kind of business ¹	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
	MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.						
42362	Electrical and electronic appliance, television, and radio set merchant wholesalers						
	All firms	3 006	47 344 292	100.0	1 937 756	464 093	40 745
	4 largest firms	87	13 838 060	29.2	402 132	99 489	6 236
	8 largest firms	98	19 578 554	41.4	477 156	117 337	7 280
	20 largest firms	178	28 051 189	59.2	669 362	159 630	10 498
	50 largest firms	273	33 971 169	71.8	860 381	205 971	14 426
423620	Electrical and electronic appliance, television, and radio set merchant wholesalers						
	All firms	3 006	47 344 292	100.0	1 937 756	464 093	40 745
	4 largest firms	87	13 838 060	29.2	402 132	99 489	6 236
	8 largest firms	98	19 578 554	41.4	477 156	117 337	7 280
	20 largest firms	178	28 051 189	59.2	669 362	159 630	10 498
	50 largest firms	273	33 971 169	71.8	860 381	205 971	14 426
	MANUFACTURERS' SALES BRANCHES AND OFFICES						
4232	Furniture and home furnishing merchant wholesalers						
	All firms	318	17 293 024	100.0	613 430	147 658	11 933
	4 largest firms	85	7 476 666	43.2	218 438	51 994	4 145
	8 largest firms	116	11 789 806	68.2	302 154	73 645	6 027
	20 largest firms	170	15 351 717	88.8	488 978	116 555	8 833
	50 largest firms	269	17 060 015	98.7	595 174	143 222	11 452
42321	Furniture merchant wholesalers						
	All firms	131	5 573 450	100.0	185 196	45 264	3 748
	4 largest firms	73	4 212 539	75.6	110 879	27 343	2 141
	8 largest firms	94	5 103 187	91.6	161 235	39 493	3 172
	20 largest firms	119	5 538 791	99.4	182 931	44 705	3 697
	50 largest firms	131	5 573 450	100.0	185 196	45 264	3 748
423210	Furniture merchant wholesalers						
	All firms	131	5 573 450	100.0	185 196	45 264	3 748
	4 largest firms	73	4 212 539	75.6	110 879	27 343	2 141
	8 largest firms	94	5 103 187	91.6	161 235	39 493	3 172
	20 largest firms	119	5 538 791	99.4	182 931	44 705	3 697
	50 largest firms	131	5 573 450	100.0	185 196	45 264	3 748
42322	Home furnishing merchant wholesalers						
	All firms	187	11 719 574	100.0	428 234	102 394	8 185
	4 largest firms	32	6 557 264	56.0	175 680	42 634	3 512
	8 largest firms	69	9 129 644	77.9	232 799	56 663	4 565
	20 largest firms	121	11 108 428	94.8	380 111	90 594	6 873
	50 largest firms	175	11 706 004	99.9	426 792	101 983	8 136
423220	Home furnishing merchant wholesalers						
	All firms	187	11 719 574	100.0	428 234	102 394	8 185
	4 largest firms	32	6 557 264	56.0	175 680	42 634	3 512
	8 largest firms	69	9 129 644	77.9	232 799	56 663	4 565
	20 largest firms	121	11 108 428	94.8	380 111	90 594	6 873
	50 largest firms	175	11 706 004	99.9	426 792	101 983	8 136
42362	Electrical and electronic appliance, television, and radio set merchant wholesalers						
	All firms	61	11 030 047	100.0	233 655	63 064	3 923
	4 largest firms	18	8 390 663	76.1	146 166	40 577	1 865
	8 largest firms	45	10 273 432	93.1	200 772	55 425	3 173
	20 largest firms	61	11 030 047	100.0	233 655	63 064	3 923
	50 largest firms	61	11 030 047	100.0	233 655	63 064	3 923
423620	Electrical and electronic appliance, television, and radio set merchant wholesalers						
	All firms	61	11 030 047	100.0	233 655	63 064	3 923
	4 largest firms	18	8 390 663	76.1	146 166	40 577	1 865
	8 largest firms	45	10 273 432	93.1	200 772	55 425	3 173
	20 largest firms	61	11 030 047	100.0	233 655	63 064	3 923
	50 largest firms	61	11 030 047	100.0	233 655	63 064	3 923

¹For the 2002 Economic Census, the definition of Merchant Wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

Appendix A.

Explanation of Terms

ANNUAL PAYROLL

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees and reported on Internal Revenue Service (IRS) Form 941 as taxable Medicare Wages and tips (even if not subject to income or FICA tax). Includes tips and gratuities received by employees from patrons and reported to employers. Excludes payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on Form 941.

ESTABLISHMENTS

An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other federal agencies were used instead of a census report, no information was available on the number of locations operated. Each wholesale trade establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 2002.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

FIRMS

A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic census, the terms "firm" and "company" are synonymous.

FIRST-QUARTER PAYROLL

Represents payroll paid to persons employed at any time during the quarter January to March 2002.

PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12

Paid employees consist of full- and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses; full- and part-time leased employees whose payroll was

filed under an employee leasing company's Employer Identification Number (EIN); and temporary staffing obtained from a staffing service. The definition of paid employees is the same as that used by the Internal Revenue Service (IRS) on Form 941.

SALES

Includes merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; gasoline, liquor, tobacco, and other excise taxes that are paid by the manufacturer and passed on to the wholesaler; and shipping and handling receipts.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from sales. Sales do not include carrying or other credit charges; sales and other taxes (including Hawaii's General Excise Tax) collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sales of real estate, and interest.

Sales do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

TYPES OF OPERATION

In addition to being classified by kind of business, merchant wholesale establishments are also classified by type of operation according to the ownership of the business and character of the transactions. Merchant wholesale establishments are grouped into the following two major types of operation and related subgroups:

Merchant wholesalers, except manufacturers' sales branches and offices. Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale distributors and jobbers, importers, exporters, own-brand importers/marketers, terminal and country grain elevators, and farm products assemblers.

Wholesale distributors and jobbers. Establishments primarily engaged in buying and selling merchandise in the domestic market not manufactured by the parent company.

Importers. Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters. Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

Own-brand importers/marketers. Companies or establishments that deal primarily or exclusively in the parent company's own branded products manufactured outside the United States. The products are either imported into the United States and then sold or they are sold and then drop-shipped directly from a foreign location to the United States customer.

Terminal grain elevators. Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators. Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

Assemblers of farm products, except country grain elevators. Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

Manufacturers' sales branches and offices. Establishments primarily maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Sales branches and offices located at plants or administrative offices are classified as manufacturers' sales branches or offices, if separate records are available.

Manufacturers' sales branches. Branches with a stock of merchandise for sale. Included are refiner marketers owned and operated by petroleum refining companies primarily for marketing their products.

Manufacturers' sales offices. Offices without a stock of merchandise for sale.

Appendix B.

NAICS Codes, Titles, and Descriptions

PART 1. 2002 NAICS

4232 FURNITURE AND HOME FURNISHING MERCHANT WHOLESALERS

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42321, Furniture Merchant Wholesalers; and 42322, Home Furnishing Merchant Wholesalers.

42321 FURNITURE MERCHANT WHOLESALERS

This industry comprises establishments primarily engaged in the merchant wholesale distribution of furniture (except hospital beds, medical furniture, and drafting tables).

423210 FURNITURE MERCHANT WHOLESALERS

This industry comprises establishments primarily engaged in the merchant wholesale distribution of furniture (except hospital beds, medical furniture, and drafting tables).

42322 HOME FURNISHING MERCHANT WHOLESALERS

This industry comprises establishments primarily engaged in the merchant wholesale distribution of home furnishings and/or housewares.

423220 HOME FURNISHING MERCHANT WHOLESALERS

This industry comprises establishments primarily engaged in the merchant wholesale distribution of home furnishings and/or housewares.

42362 ELECTRICAL AND ELECTRONIC APPLIANCE, TELEVISION, AND RADIO SET MERCHANT WHOLESALERS

This industry comprises establishments primarily engaged in the merchant wholesale distribution of household-type electrical appliances, room air-conditioners, gas and electric clothes dryers, and/or household-type audio or video equipment.

423620 ELECTRICAL AND ELECTRONIC APPLIANCE, TELEVISION, AND RADIO SET MERCHANT WHOLESALERS

This industry comprises establishments primarily engaged in the merchant wholesale distribution of household-type electrical appliances, room air-conditioners, gas and electric clothes dryers, and/or household-type audio or video equipment.

PART 2. 1997 NAICS

4212 FURNITURE AND HOME FURNISHING WHOLESALERS

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42121, Furniture Wholesalers; and 42122, Home Furnishing Wholesalers.

42121 FURNITURE WHOLESALERS

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

421210 FURNITURE WHOLESALERS

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

42122 HOME FURNISHING WHOLESALERS

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

421220 HOME FURNISHING WHOLESALERS

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

42162 ELECTRICAL APPLIANCE, TELEVISION, AND RADIO SET WHOLESALERS

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

421620 ELECTRICAL APPLIANCE, TELEVISION, AND RADIO SET WHOLESALERS

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

Appendix C.

Methodology

SOURCES OF THE DATA

For this sector, essentially all firms were sent report forms to be completed for each of their establishments and returned to the Census Bureau. For some very small firms, data from existing administrative records of other federal agencies were used instead. These records provide basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization.

Firms in the 2002 Economic Census are divided into those sent report forms and those not sent report forms. The coverage of and the method of obtaining census information from each are described below:

1. Establishments sent a report form:
 - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff. (The term "employers" refers to firms with one or more paid employees at any time during 2002 as shown in the active administrative records of other federal agencies.)
 - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff in classifications for which specialized data precludes reliance solely on administrative records sources. The sample was stratified by industry and geography.
2. Establishments not sent a report form:
 - a. Small employers, i.e., single-establishment firms with payroll below a specified cutoff, not selected into the small employer sample. Although the payroll cutoff varies by kind of business, small employers not sent a report form generally include firms with less than 10 employees and represent about 10 percent of total sales of establishments covered in the census. Data on sales, payroll, and employment for these small employers were derived or estimated from administrative records of other federal agencies.
 - b. All nonemployers, i.e., all firms subject to federal income tax with no paid employees during 2002. Sales or receipts information for these firms was obtained from administrative records of other federal agencies. Although consisting of many firms, nonemployers account for less than 10 percent of total sales or receipts of all establishments covered in the census. Data for nonemployers are not included in this report, but are released in the annual *Nonemployer Statistics* series.

The report forms used to collect information for establishments in this sector are available at help.econ.census.gov/econhelp/resources/.

A more detailed examination of census methodology is presented in the *History of the Economic Census* at www.census.gov/econ/www/history.html.

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments are based on the *North American Industry Classification System, United States, 2002* manual. Changes between 1997 and 2002 affecting this sector are discussed in the text at the beginning of this report. Tables at www.census.gov/epcd/naics02/ identify those industries that changed between the 1997 North American Industry Classification System (NAICS) and 2002 NAICS.

The method of assigning classifications and the level of detail at which establishments were classified depends on whether a report form was obtained for the establishment.

1. Establishments that returned a report form were classified on the basis of their self-designation, sales of product lines, and responses to other industry-specific inquiries.
2. Establishments without a report form:
 - a. Small employers not sent a form were, where possible, classified on the basis of the most current kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1997 Economic Census. Otherwise, the classification was obtained from administrative records of other federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 2002 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a kind-of-business code.
 - b. Nonemployers were classified on the basis of information obtained from administrative records of other federal agencies.

RELIABILITY OF DATA

All data compiled in the economic census are subject to nonsampling errors. Nonsampling errors can be attributed to many sources during the development or execution of the census:

- inability to identify all cases in the actual universe;
- definition and classification difficulties;
- differences in the interpretation of questions;
- errors in recording or coding the data obtained; and
- other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Product Lines reports for this sector are subject to sampling errors, as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census report forms mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates, insofar, as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other federal agencies, such as gross receipts from federal income tax records and employment and payroll from payroll tax records. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

Key tables in this report include a column for "Percent of sales from administrative records." This includes sales information obtained from administrative records of other federal agencies. The "Percent of sales estimated" includes sales information that was imputed based on historic company ratios or administrative records, or on industry averages.

The Census Bureau recommends that data users incorporate this information into their analyses, as nonsampling error and sampling error could impact the conclusions drawn from economic census data.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, “basic” and “industry-specific.” Data for the basic inquiries, which include location, kind of business or operation, sales, payroll, and number of employees, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from those establishments sent a report form that completed the appropriate inquiries.

Data for industry-specific inquiries in this sector were expanded in most cases to account for establishments that did not respond to the particular inquiry for which data are presented. Unless otherwise noted in specific reports, data for industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of the sales item was not appropriate, and another basic data item was used as the basis for expansion of reported data to account for nonrespondents.

All reports in which industry-specific data were expanded include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

CONCENTRATION CATEGORIES

Concentration categories are based on aggregate sales of all establishments operated by the same firm in a given kind-of-business classification or group for which data are presented. For example, a firm operating three wholesale establishments – a hardware merchant wholesaler (NAICS 42371), a plumbing equipment merchant wholesaler (NAICS 42372), and an electrical appliance merchant wholesaler (NAICS 42362) – would be treated as three one-establishment firms at the most detailed NAICS level, as a two-establishment firm in NAICS 4237 and a one-establishment firm in NAICS 4236, and as a single three-establishment firm in wholesale trade totals.

DISCLOSURE

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at www.census.gov/epcd/ec02/disclosure.htm.

Appendix D. Geographic Notes

Not applicable for this report.

Appendix E. Metropolitan and Micropolitan Statistical Areas

Not applicable for this report.

