

PROGRAM NO. 6720-S		TITLE: POLICY LETTER		PAGE 1 OF 1		
TERM: 10/1/97 TO 9/30/98						
ITEM NO.	DESCRIPTION	BASIS OF AWARD	ACTION PRINTING St. Louis, MO UNIT RATE	FALCON PRESS Houston, TX UNIT RATE	IMPERIAL PRINTING Tulsa, OK UNIT RATE	GPO ESTIMATE Current Contract UNIT RATE
			COST	COST	COST	COST
I	PRINTING AND BINDING:					
(a)	Makeready and/or setup chg...per order	12 *	\$1,982.00	\$23,784.00 *	\$3,300.00 *	\$1,920.00 *
(b)	Running charge per order...per 1,000	384 *	\$33.87	\$13,096.08 *	\$24,182.00 *	\$24,768.00 *
(c)	Additional folding from 8-1/2 x 11" to 8-1/2 x 3-2/3".....per 1,000 copies.....	156 *	\$1.00	\$156.00 *	\$1,092.00 *	\$1,092.00 *
II	PACKING AND DISTRIBUTION:					
(a)	Affixing furn. address labels...per 1,000	158 *	\$50.00	\$7,900.00 *	\$5,214.00 *	\$5,530.00 *
(b)	Packing quantities in envelopes; up to 1 lb. gross wgt....per envelope	682 *	\$0.18	\$119.16 *	\$297.80 *	\$463.40 *
(c)	Packing quantities in shipping bags or bundles; over 1lb. up to 12 lbs. (max gross weight 14 lbs.) per bag or bundle	450 *	\$0.35	\$157.50 *	\$652.50 *	\$315.00 *
(d)	Packing quantities in shipping containers; over 14 lbs. up to 24 lbs. (max. gross weight 27 lbs.)...per bundle or container	12 *	\$0.35	\$4.20 *	\$30.00 *	\$12.00 *
(e)	Packing quantities in shipping containers; over 27 lbs. up to 36 lbs. (max.gross weight 40 lbs.).....per container	12 *	\$0.75	\$9.00 *	\$42.00 *	\$12.00 *
CONTRACTOR TOTALS			\$45,135.84 *	\$34,820.40 *	\$34,112.40 *	\$34,112.40 *
DISCOUNT			\$0.00 *	\$348.20 *	\$882.25 *	\$0.00 *
DISCOUNTED TOTALS			\$45,135.84 *	\$34,472.20 *	\$33,430.15 *	\$34,112.40 *