

QuickMart, Inc. Fortsville, TX	SMALL BUSINESS TAX WORKSHOP - WORKBOOK													
Projected Direct Cash Flow (First 12 Months)					Exhibit 1.1 - Cash Flow Analysis (Income Statement)									
	Start	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Cash on Hand	\$60,000	\$25,000	\$23,342	\$23,860	\$25,662	\$28,246	\$31,079	\$31,150	\$31,796	\$33,467	\$37,418	\$43,184	\$47,926	
Cash Sales		\$7,125	\$11,063	\$13,388	\$14,925	\$14,288	\$11,400	\$11,250	\$12,675	\$17,738	\$22,275	\$22,500	\$20,363	\$178,990
Credit Card Sales		\$5,000	\$7,500	\$9,000	\$10,000	\$9,500	\$7,500	\$7,500	\$8,500	\$12,000	\$15,000	\$15,000	\$13,500	\$120,000
Cash Available		\$37,125	\$41,905	\$46,248	\$50,587	\$52,034	\$49,979	\$49,900	\$52,971	\$63,205	\$74,693	\$80,684	\$81,789	\$298,990
Credit Card Service Charges		-\$150	-\$225	-\$270	-\$300	-\$285	-\$225	-\$225	-\$255	-\$360	-\$450	-\$450	-\$405	-\$3,600
Loan/Invest	\$140,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$140,000
Total Cash Available	\$200,000	\$36,975	\$41,680	\$45,978	\$50,287	\$51,749	\$49,754	\$49,675	\$52,716	\$62,845	\$74,243	\$80,234	\$81,384	
Cash Paid Out														
Advertising & Promotion	\$1,800	\$110	\$110	\$110	\$110	\$30	\$30	\$30	\$30	\$110	\$110	\$110	\$110	\$2,800
Bank Charges		\$25	\$25	\$25	\$25	\$25	\$25	\$25	\$25	\$25	\$25	\$25	\$25	\$300
Insurance		\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$1,500
Interest		\$1,225	\$1,222	\$1,219	\$1,216	\$1,214	\$1,211	\$1,208	\$1,205	\$1,202	\$1,199	\$1,196	\$1,193	\$14,510
Inventory	\$25,000	\$9,055	\$13,007	\$15,502	\$17,203	\$16,776	\$14,743	\$13,917	\$15,287	\$20,305	\$25,858	\$27,136	\$24,084	\$237,873
Legal & Professional		\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$600
Telephone		\$80	\$80	\$80	\$80	\$80	\$80	\$80	\$80	\$80	\$80	\$80	\$80	\$960
Payroll		\$1,860	\$1,860	\$1,860	\$1,860	\$1,000	\$1,000	\$1,000	\$1,000	\$2,050	\$2,050	\$2,050	\$2,050	\$19,640
Payroll Tax			\$231	\$231	\$231	\$231	\$124	\$124	\$124	\$124	\$254	\$254	\$254	\$2,182
Repairs & Maintenance		\$60	\$60	\$60	\$60	\$40	\$40	\$40	\$40	\$60	\$60	\$60	\$60	\$640
Sales Tax														\$0
Supplies	\$200	\$50	\$50	\$50	\$50	\$40	\$40	\$40	\$40	\$50	\$50	\$50	\$50	\$760
Taxes and Licenses		\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$1,200
Telephone		\$60	\$60	\$60	\$60	\$60	\$60	\$60	\$60	\$60	\$60	\$60	\$60	\$720
Utilities		\$460	\$465	\$465	\$490	\$515	\$590	\$690	\$690	\$690	\$640	\$610	\$520	\$6,825
Miscellaneous		\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$600
Subtotal	\$27,000	\$13,310	\$17,495	\$19,987	\$21,710	\$20,336	\$18,268	\$17,539	\$18,906	\$25,081	\$30,711	\$31,956	\$28,811	\$291,110
Capital Purchases	\$136,000													
Other Organizational Costs	\$7,000													
Deposits	\$5,000													
Principal Payment		\$323	\$325	\$328	\$331	\$334	\$337	\$340	\$343	\$346	\$349	\$352	\$355	\$4,063
Owner's Withdrawal (Sole Prop or Partnership)														
Total Cash Paid Out	\$175,000	\$13,633	\$17,820	\$20,315	\$22,041	\$20,670	\$18,605	\$17,879	\$19,249	\$25,427	\$31,060	\$32,308	\$29,166	
Cash Position	\$25,000	\$23,342	\$23,860	\$25,663	\$28,246	\$31,079	\$31,149	\$31,796	\$33,467	\$37,418	\$43,183	\$47,926	\$52,218	