

# Raytheon Corporate Council Status



William Budd  
PEO Theater Surface  
Combatants  
PMS 400G  
3/3/99

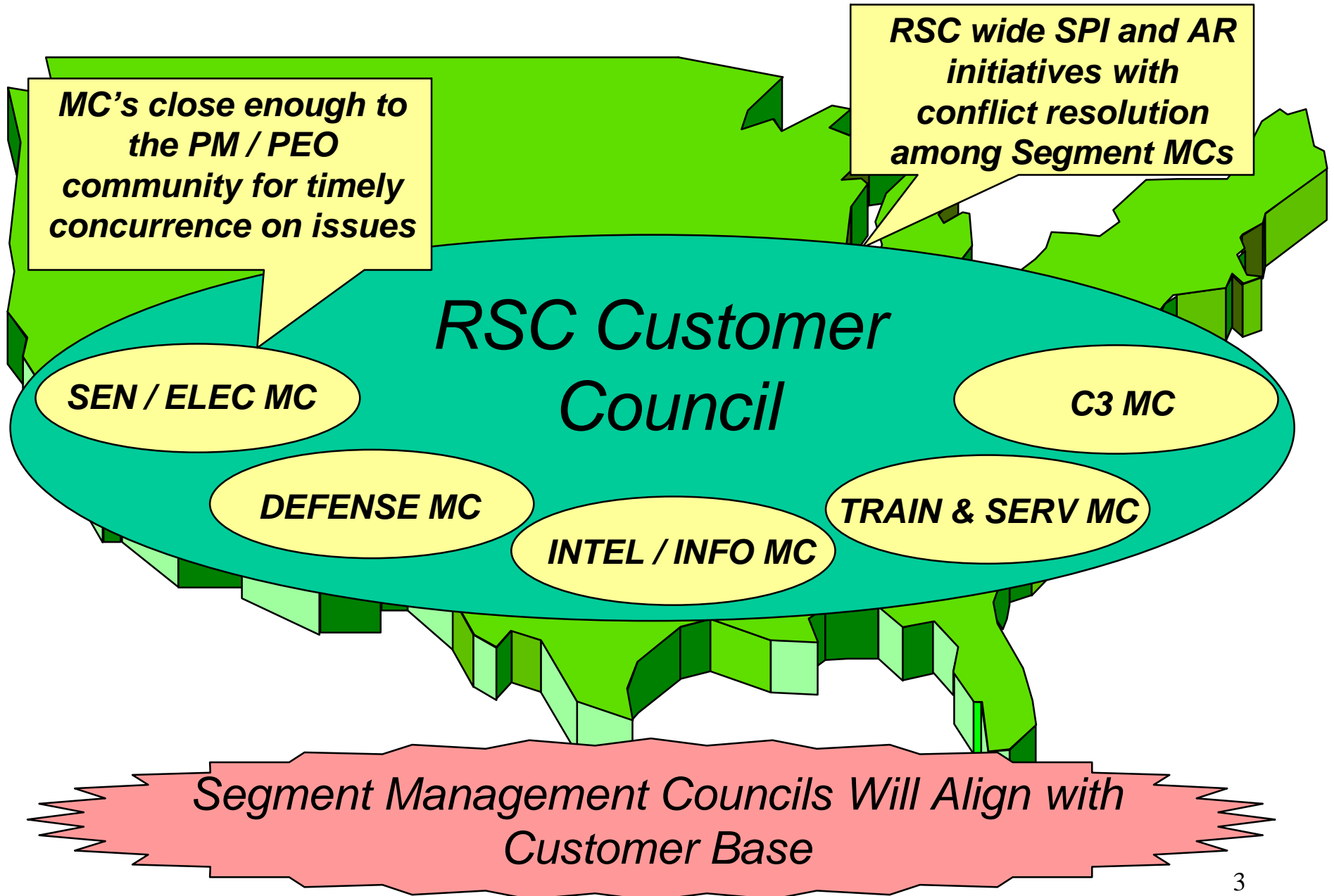


# Agenda

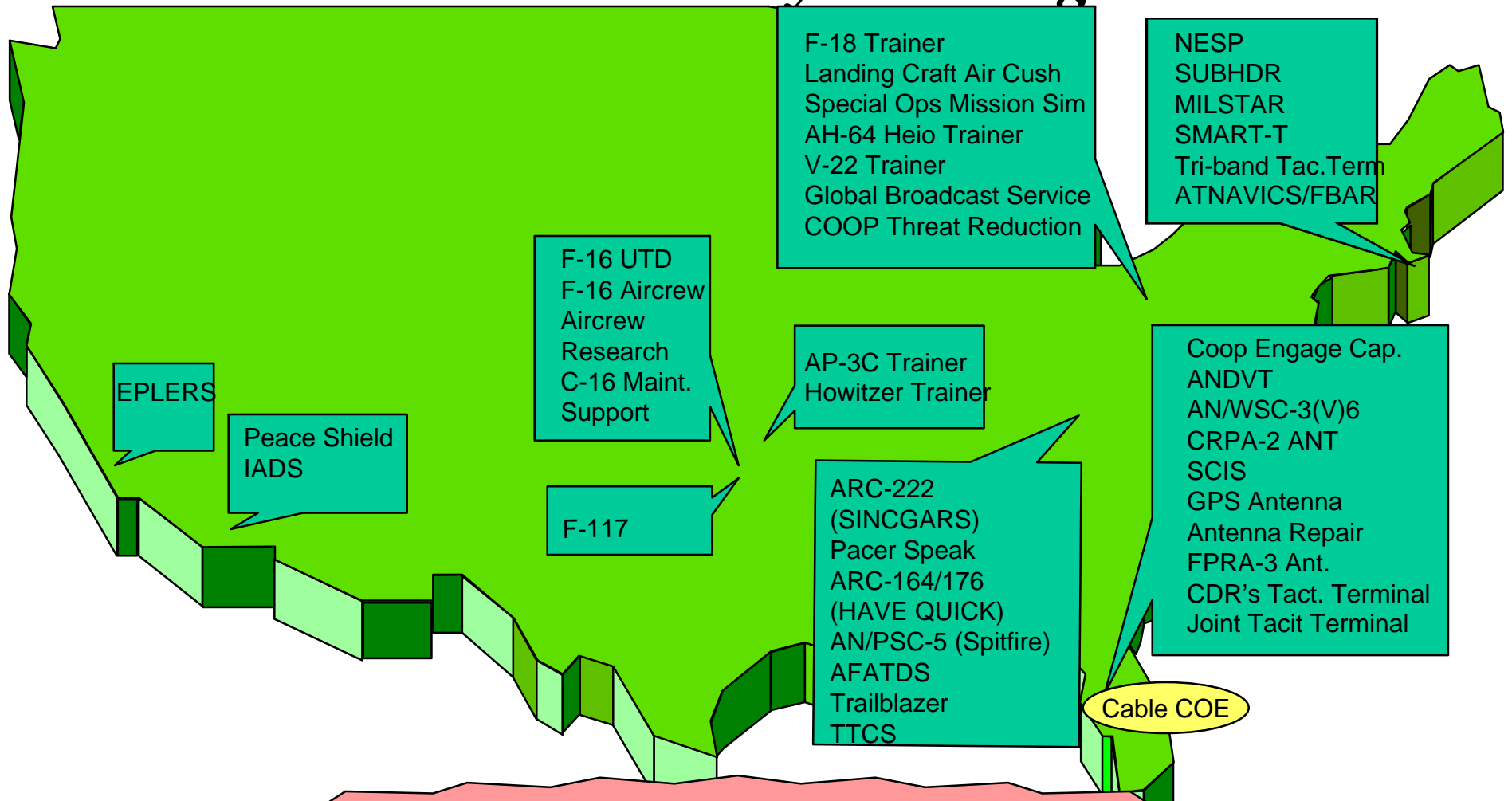
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- **Corporate Council Structure**
- **SPI Process Flow**
- **Issues**
- **Cost Savings & Benefits**
- **Recommendation**

# *RSC Management Council Structure*

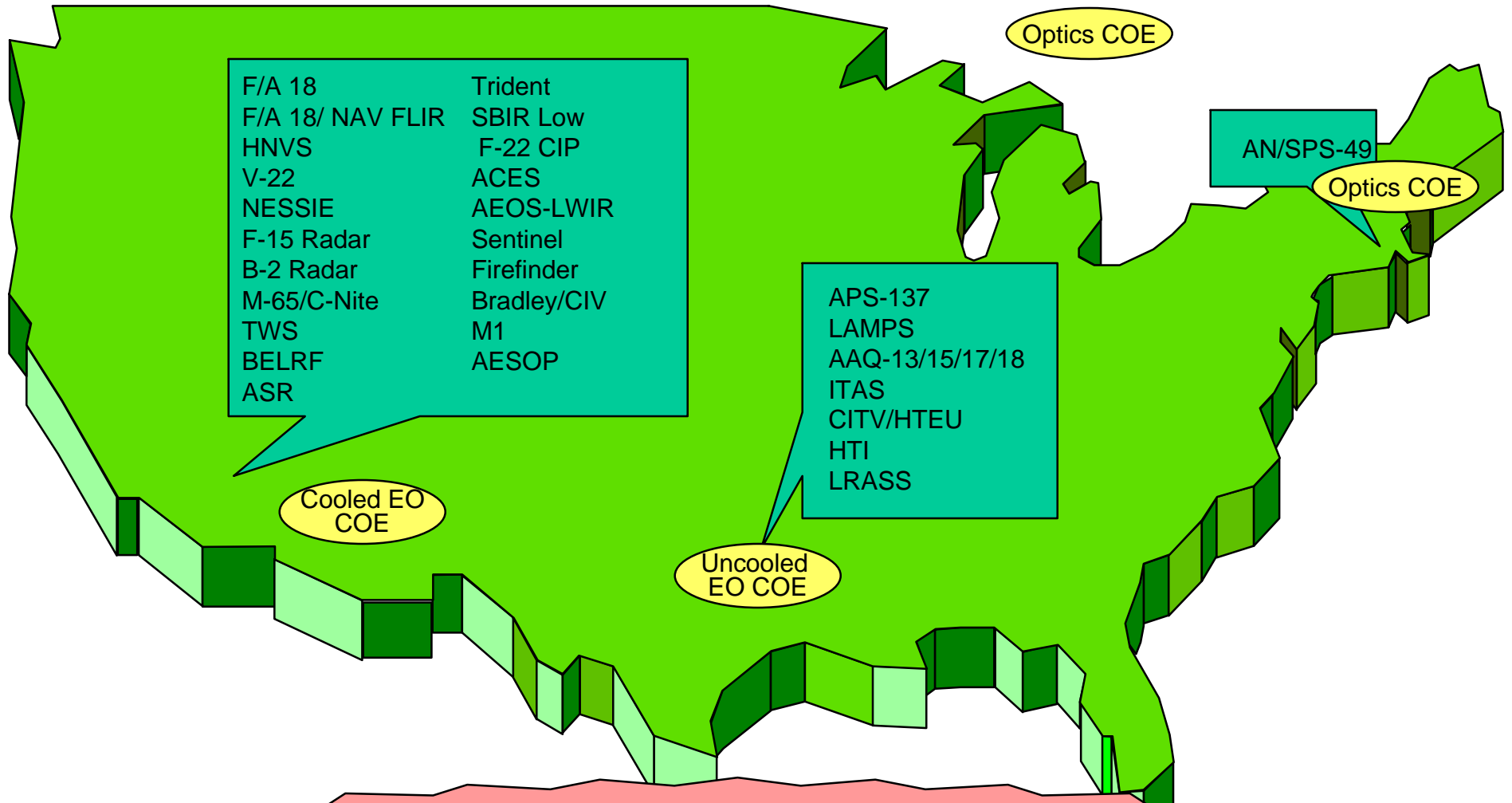


# Command, Control and Communication Systems Segment



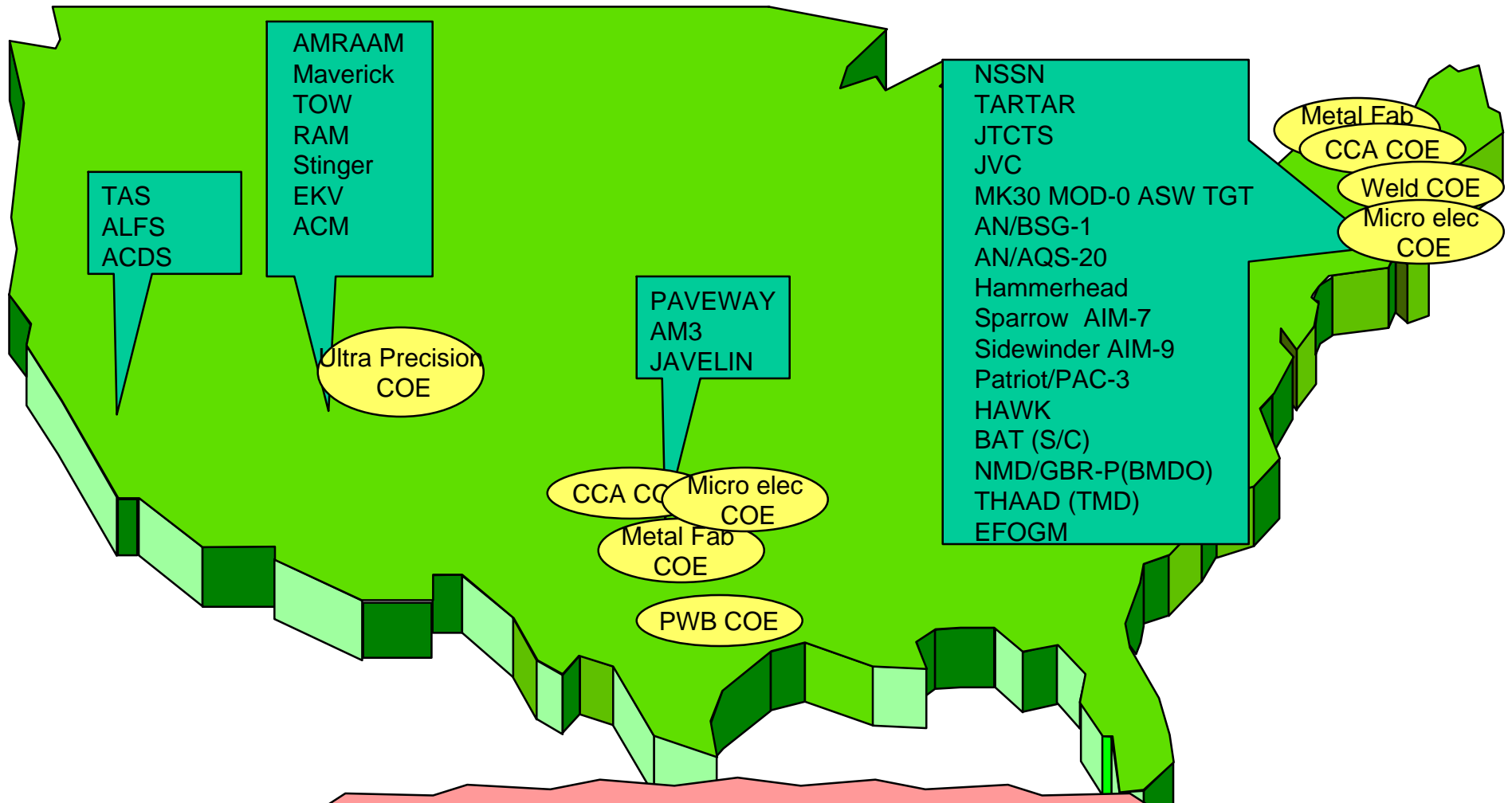
*Segment Management Councils Will Align with  
Customer Base*

# *Sensors & Electronic Systems Segment*



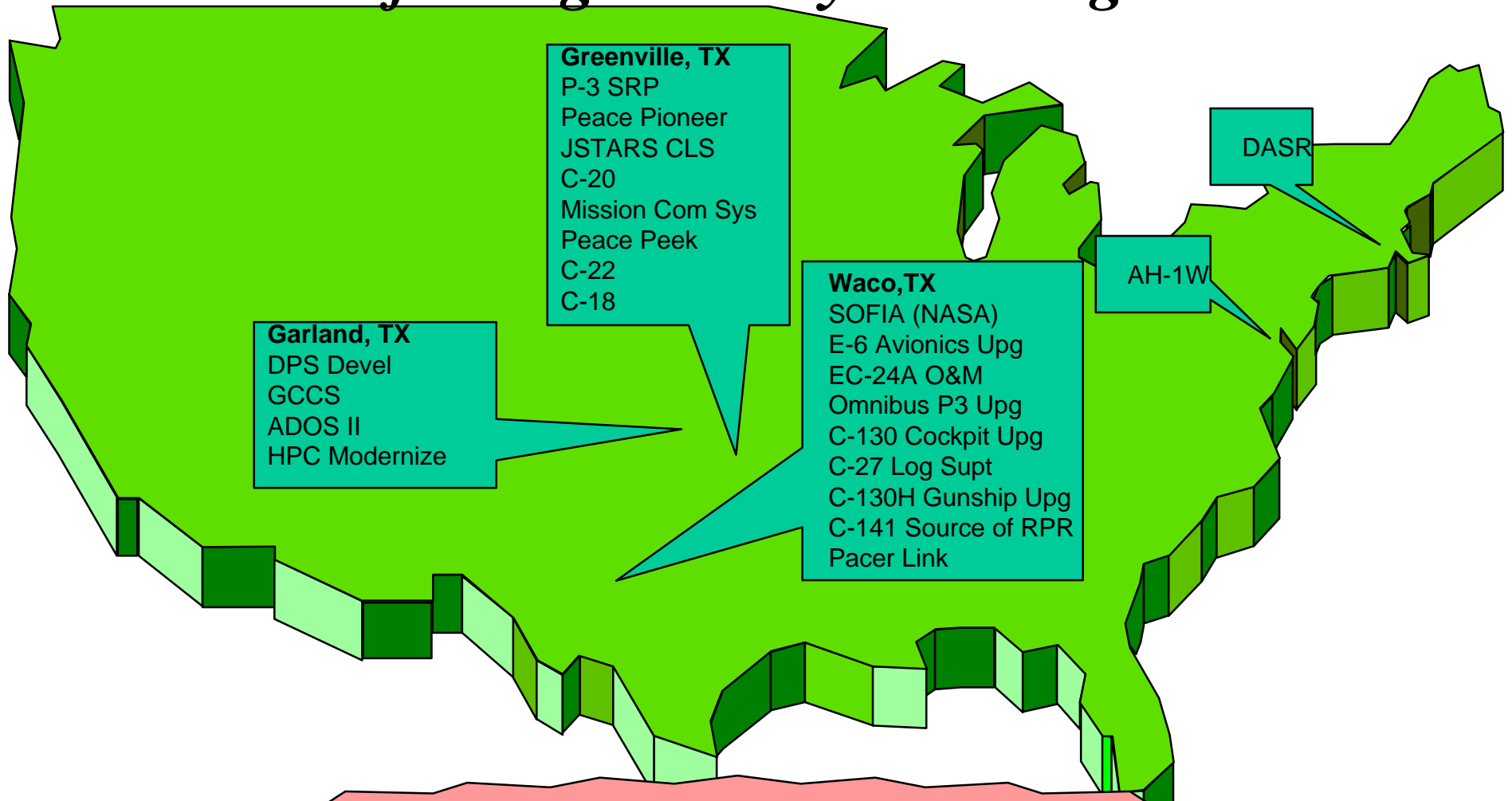
*Segment Management Councils Will Align with Customer Base*

# Defense Systems Segment



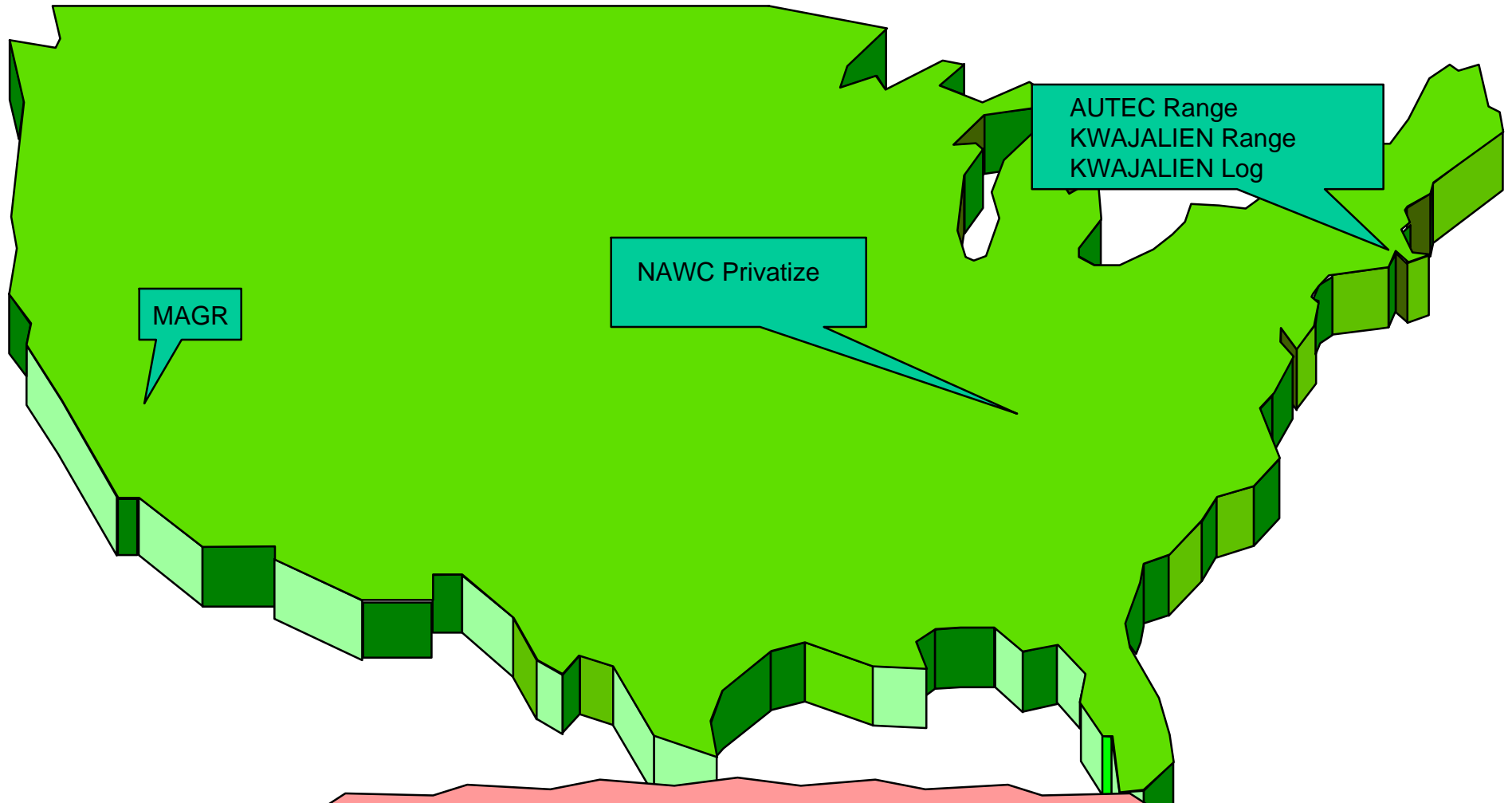
*Segment Management Councils Will Align with Customer Base*

# *Intelligence, Information and Aircraft Integration Systems Segment*



*Segment Management Councils Will Align with  
Customer Base*

# *Training and Services Segment*



*Segment Management Councils Will Align with  
Customer Base*



# Raytheon Acquisition Reform Council

**Sponsored by  
RSC Quality Council**

**Raytheon Acquisition Reform Council**

- Facilitate Management Councils
- Manage Action Teams
- Participate in DoD level activities
- Education, Communication, and Training

<b>Defense AR Team</b>	<b>Sensors and Electronics AR Team</b>	<b>C3 AR Team</b>	<b>Intel, Info &amp; Air AR Team</b>	<b>Train and Serv AR Team</b>
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**Active Subteams sponsored.....**

<b>RSC SPI Development</b>	<b>Past Performance</b>	<b>Streamlined Acquisition</b>	<b>Integrated Digital Envr</b>	<b>Environmental Initiatives</b>
<b>Earned Value Management</b>	<b>Training Material Devel</b>	<b>Supplier Acq Reform</b>	<b>Performance Based Business</b>	<b>Parametric Estimating</b>

**Charter: Build RSC Business Unit expertise in using Acquisition Reform to gain competitive advantage.**

# Examples of Expanded Roles

- MCs and CC will review several topics regarding changing Acquisition Environment
  - EVMS
  - DoD past performance
  - Environmental Initiatives
  - RSC Transition and details
  - Integrated Digital Environment
  - Streamlined Acquisition
  - Other topics of interest to the Councils
- Customer Council will field RSC and DoD wide issues...
  - DoD wide AR initiatives needing RSC wide action
  - Position inputs to FAR changes
  - Association interface on AR Issues
  - Issues Segment Councils disagree on
  - Other RSC wide issues at discretion of CTLs and RSC Execs

# RSC Management Council Structure

- Review DoD level initiatives and facilitate RSC action
- Leverage Segment successes RSC wide
- Primary interface to DoD and Associations on issues related
- Conflict resolution for Segment MCs

**Raytheon Customer Council**

- RSC Level Executives
- Segment DCMC Commanders
- Service Level CTLs
- Lead DCAA
- Corp ACO

**Raytheon AR Council**

- RSC Level Core Team
- Segment AR Team Leads
- RSC Process Leads

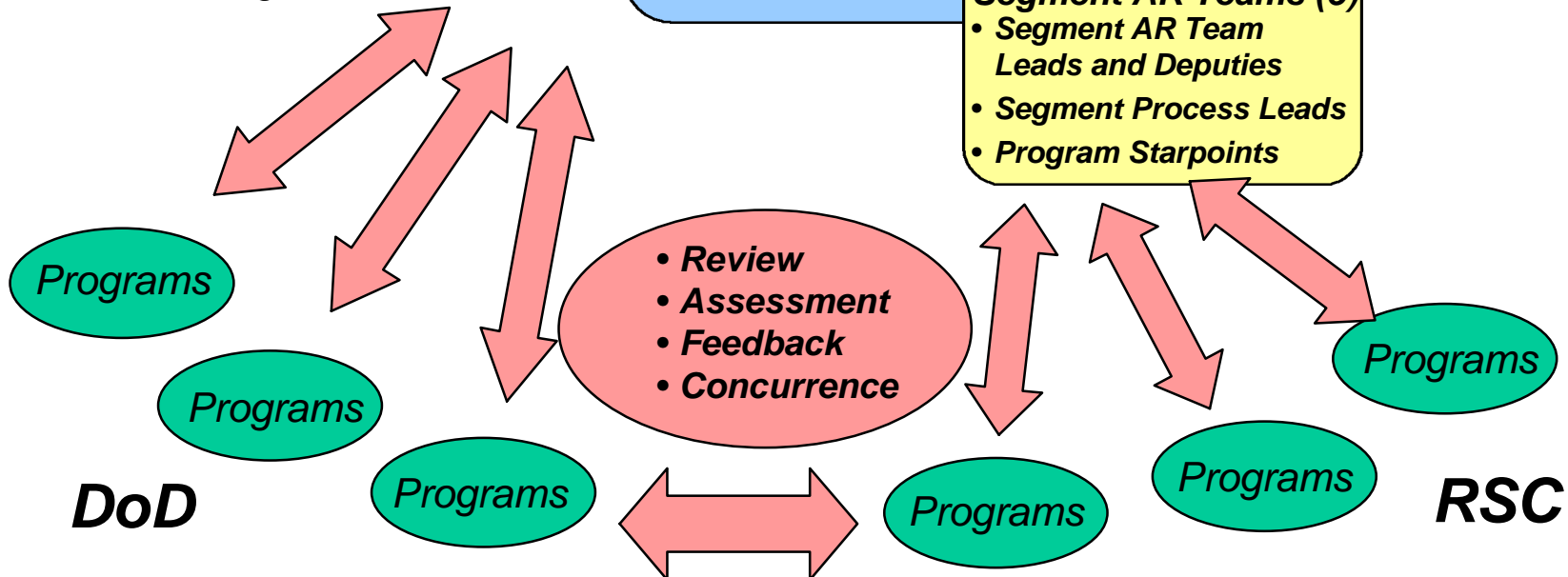
**Segment Management Councils (5)**

- Segment Executives and Leads
- DCMC Commander and Leads
- Component Team Leads
- Segment DACO

**Segment AR Teams (5)**

- Segment AR Team Leads and Deputies
- Segment Process Leads
- Program Starpoints

- Approval for all SPIs, Segment or RSC, through CTLs and AR Reps
- Maintain functional expert working groups
- Review and Approve Segment AR Actions
- Review and work Segment Assessments



# RSC Council Overview

***The new Management Councils and Customer Council have much expanded roles over traditional direction***

- The traditional role...
  - SPI and a few AR related issues
  - Facility based ( even though few really were)
  - Came out of Reinvention Lab
- New Approach....
  - SPI is still with us, new approach is broader RSC coverage
  - Segment Councils are still the main engine for SPI and items having direct program impact
  - Customer Council will field DoD level and Association issues for RSC
  - Lean RSC AR team will facilitate MCs / CC and get things done internal to Raytheon
  - Consolidation and changing acquisition environment driving need for detailed discussion of RSC level topics not previously a part of MCs

# *Customer Council Charter*

*To establish a network of empowered government/RSC Integrated Process Teams committed to Acquisition Reform through:*

- continuous innovation & process improvement*
- delivery of the latest & best technology, products & services, on time and at the lowest possible cost to the end-user*
- reduction of cycle time*



# RSC Corporate Management Council Members

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DCMC Commander - Col. Bryon Young

DCE CACO - Herbert Homer

DCAA - Frank Summers

## Customer Council CTLs:

Army: A.Q.Oldacre

Navy: Michael O'Driscoll

Air Force: Col. George Williams/Ryan Bradley

DCMC: Jill Pettibone

## Segment DCMC Commanders:

C3 - Col. Bryon Young, USA

DSS - Capt Mike Tryon, USN

I2 Air - Col. Rick Morris, USA

SES - Col. Larry Rensing, USAF

T&S - Col. Bryon Young, USA

## Navy CTL's:

Richard Cannarella (SPAWAR)

William Budd (NAVSEA)

Randy Stone (NAVAIR)

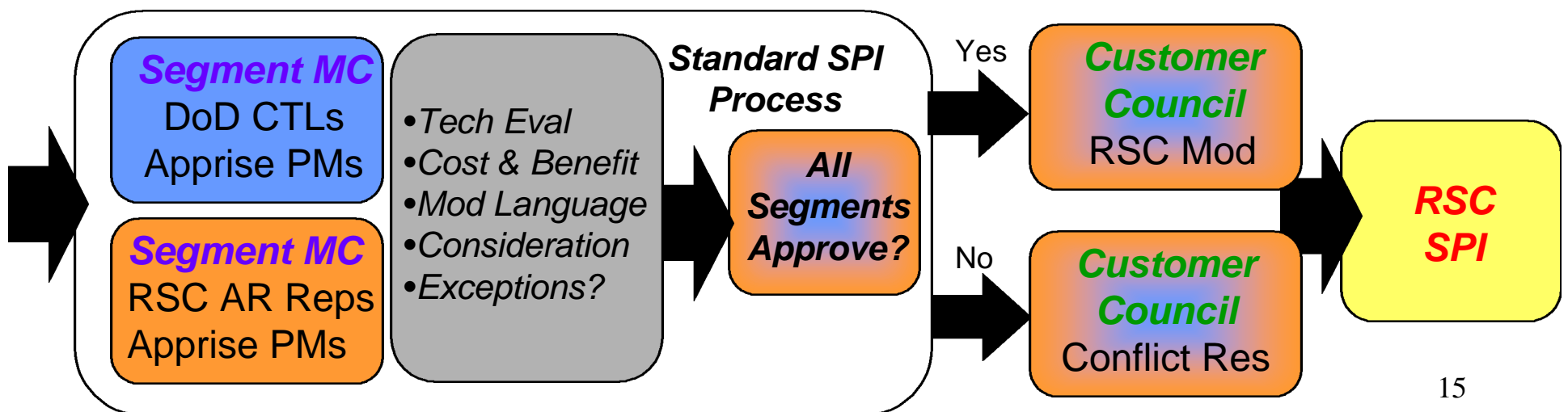
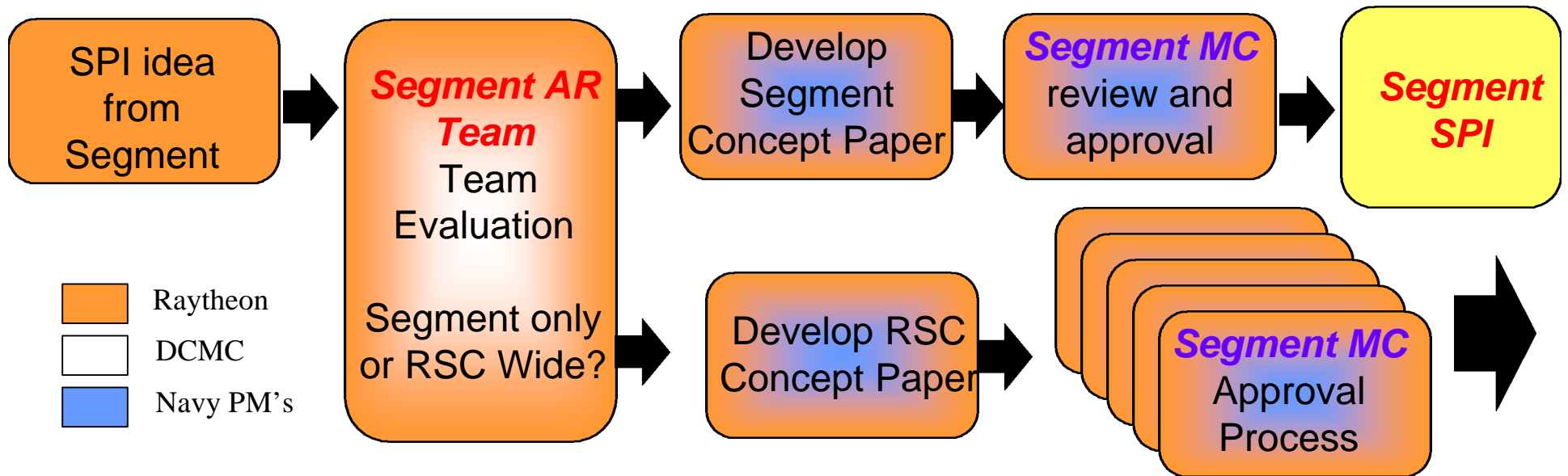
TBD

Robert Pike (NAVSEA)

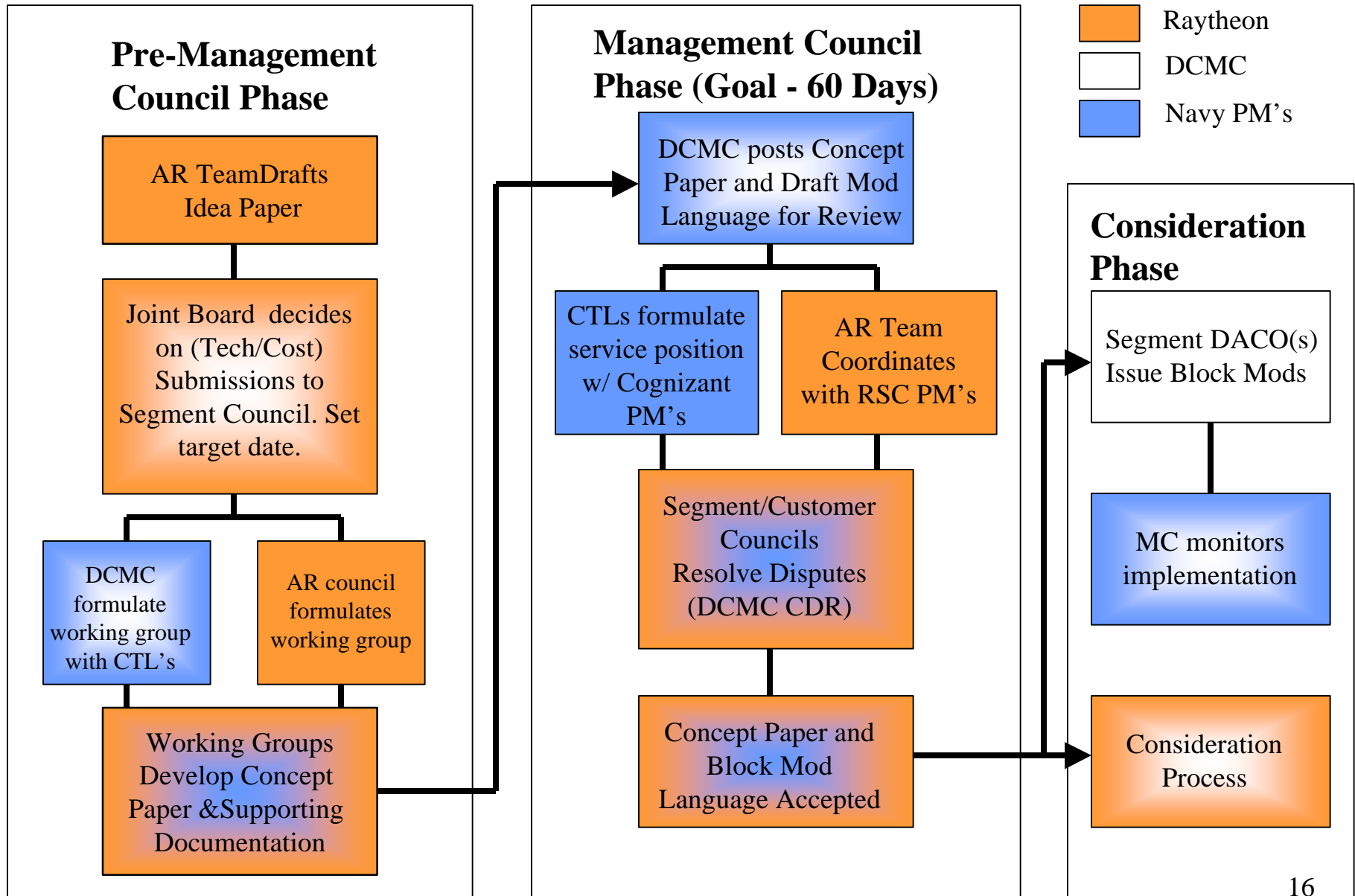
TBD

# RSC Management Councils

## SPI Approval Flow



# Raytheon SPI Approval Process

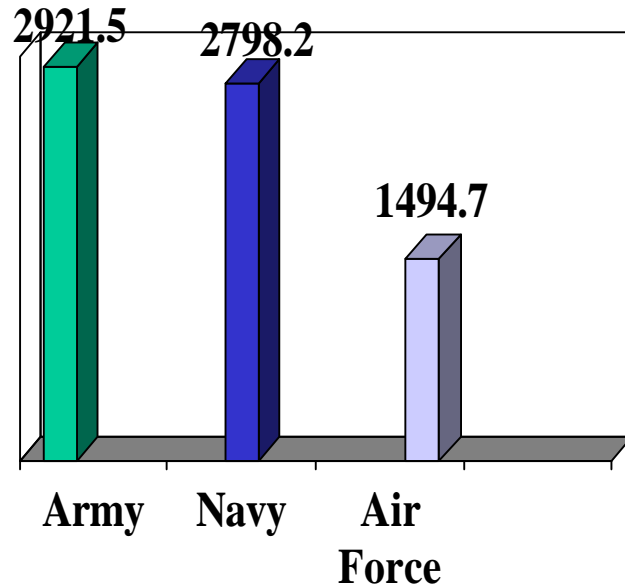




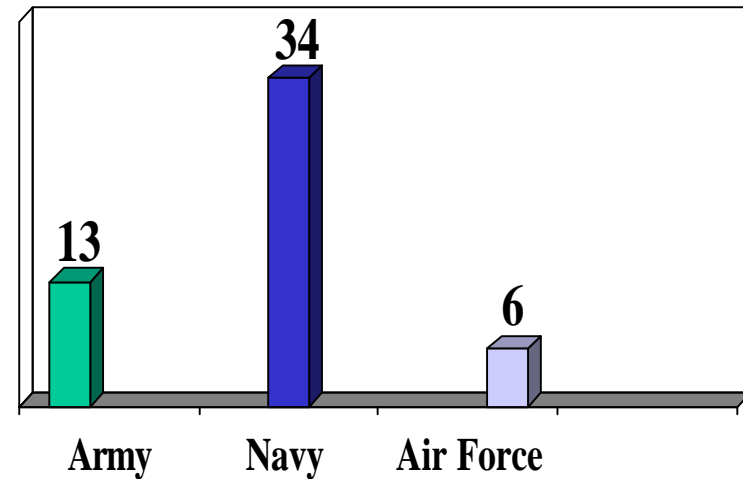


# DSS WORK BREAKDOWN

Contract Value (Millions)



Number of Programs





# Issues

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- Using Raytheon Internal Documents vs Industry Standards - impedes process flowdown to subtier vendors
- CTL Coordination of large number of Navy Programs requires significant resources
- No visible Return-on-Investment on Instant Contracts and Out-Year Contract Negotiations



## Issues (Cont)

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- Block Change Approval before consideration is identified and quantified.
- Program Manager is accountable, yet DCMC driving the process - DCMC is not accountable for Fleet performance.



# Savings & Benefits

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- No Government Cost Savings Identified to Date.
- Up-Front involvement with Technical IPT Review has reduced SPI Cycle Time.
- Better visibility on Planned SPI's.



# Recommendation

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- PEO Theater Surface Combatants to coordinate Raytheon Corporate Council Briefing to ASN(ARO).

# Back-up Slides



# Current SPI Activity

## Consideration Phase

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- Approved (3 Fast Track SPI's)
  - Quality SPI (ISO 9000)
  - Soldering SPI (ANSI/J-STD-001, Class 2 & 3)
  - ESD (MIL-STD-1686)



# Current SPI Activity Management Council Phase

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- In-Process
  - EVMS SPI
  - Paints & Primers SPI (Phase I) (Joint Technical Protocol)
  - Advance Notification/Content to Issue Purchase Orders SPI (FAR 52.244-2)
  - Materials Control SPI (Missile Programs Only)





# Current SPI Activity

## Pre-Management Council Phase

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- Preliminary IPT Review
  - Printed Wiring Boards SPI
  - Hybrids/Microelectronics SPI
- Future Planned SPI's
  - Material Review Board
  - Integrated Data Environment
  - Parametric Estimating
  - Streamlined Acquisitions