JOHN S. GORDON United States Attorney LEON W. WEIDMAN Assistant United States Attorney Chief, Civil Division 3 BRENT A. WHITTLESEY Assistant United States Attorney 4 California Bar Number: 73493 5 Room 7516, Federal Building 300 North Los Angeles Street 6 Los Angeles, CA 90012 Telephone: (213) 894-2445 7 (213) 894-5900 Facsimile: Attorneys for Plaintiff 8 United States of America 9 IN THE UNITED STATES DISTRICT COURT 10 FOR THE CENTRAL DISTRICT OF CALIFORNIA 11 SOUTHERN DIVISION 12 No. SE CV No. 02 UNITED STATES OF AMERICA, 13 COMPLAINT FOR CIVIL 14 PENALTIES, INJUNCTIVE AND OTHER RELIEF AMDEN CORPORATION, 15 a corporation, 16 Defendant. 17 Plaintiff, the United States of America, acting upon 18 19 notification and authorization to the Attorney General by the Federal Trade Commission ("Commission"), for its Complaint 20 alleges the following: 21 Plaintiff brings this action under Sections 5(a)(1), 22 · 1. 5(m)(1)(A), 13(b), and 16(a) of the Federal Trade Commission Act 23 ("FTC Act"), 15 U.S.C. §§ 45(a)(1), 45(m)(1)(A), 53(b), and 24 56(a), to obtain monetary civil penalties and injunctive and other 25 11 26 27

relief for defendant's violations of the Commission's Trade

Regulation Rule Concerning the Sale of Mail or Telephone Order

Merchandise (the "Rule"), 16 C.F.R. Part 435.

#### JURISDICTION AND VENUE

- 2. This Court has jurisdiction over this matter under 28
  U.S.C. §§ 1331, 1337(a), 1345, and 1355, and under 15 U.S.C. §§
  45(m)(1)(A), 53(b), and 56(a). This action arises under 15
  U.S.C. § 45(a)(1).
- 3. Venue in the Central District of California is proper under 15 U.S.C. § 53(b) and under 28 U.S.C. §§ 1391(b-c) and 1395(a).

### DEFENDANT

4. Defendant Amden Corporation is a Nevada corporation with its principal place of business located within the Central District of California at 27132-B Paseo Espada, San Juan Capistrano, CA 92675. Defendant was incorporated in 1992 and has transacted business continuously in the Central District of California since then.

# DEFENDANT'S COURSE OF CONDUCT

5. Since May 2000, defendant has offered for sale and sold, by mail or telephone, the Cybersonic® sonic toothbrush, and the Cybersonic Complete Sonic Oral-Care System, comprised of the Cybersonic® sonic toothbrush and various teeth whitening, flossing, and tongue cleaning attachments ("Cybersonic system"), to consumers throughout the United States. Defendant solicits these sales in 30-minute infomercials and shorter television

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- 6. Beginning May 2000 and continuing until May 2001, in the course of soliciting orders for the merchandise by mail or telephone, defendant has represented to buyers paying in one lump sum payment that the Cybersonic system is shipped within 10 days, and to buyers paying in installments that the Cybersonic system is shipped in time for delivery within 3 to 4 weeks of its receipt of the buyers' orders.
- 7. In numerous instances, having received the buyers' properly completed orders, defendant has failed to ship the merchandise within the promised time, or to notify the buyers within that time of the delay and obtain their agreement to delayed shipment, or to cancel the orders and provide refunds.

## THE RULE

8. The Rule was promulgated by the Commission on October 22, 1975, under the FTC Act, 15 U.S.C. § 41 et seq., and became effective February 2, 1976. On September 21, 1993, the Rule was amended under Section 18 of the FTC Act, 15 U.S.C. § 57a, and the amendments took effect on March 1, 1994. The Rule applies to orders placed by mail, telephone, facsimile transmission or on the Internet.

### VIOLATIONS OF THE RULE

9. At all times material hereto, defendant has engaged in the sale of merchandise ordered by mail or telephone ("the

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merchandise"), in commerce, as "commerce" is defined in Section 4 of the FTC Act, 15 U.S.C. § 44.

- 10. In numerous instances, after having solicited orders for the merchandise and received "properly completed orders," as that term is defined in Section 435.2(d) of the Rule, and having been unable to ship the merchandise to the buyer within the Rule's applicable time, as set forth in Section 435.1(a)(1) of the Rule (the "applicable time"), defendant:
  - a. Violated Section 435.1(b)(1) of the Rule by failing, within the applicable time, to offer to the buyer, clearly and conspicuously and without prior demand, an option either to consent to a delay in shipping or to cancel the order and receive a prompt refund; and,
  - b. Having failed within the applicable time to ship the merchandise or to offer the buyer the option to either consent to a delay in shipping or to cancel the buyer's order and receive a prompt refund, violated Section 435.1(c)(5) of the Rule by failing to deem the order canceled and to make a prompt refund to the buyer, as "prompt refund" is defined in section 435.2(f) of the Rule.
- 11. Pursuant to Section 18(d)(3) of the FTC Act, 15 U.S.C. § 57a(d)(3), a violation of the Rule constitutes an unfair or deceptive act or practice in violation of Section 5(a)(1) of the FTC Act, 15 U.S.C. § 45(a)(1).

knowledge as set forth in Section 5(m)(1)(A) of the FTC Act, 15

13. Each sale or attempted sale, during the five years

preceding the filing of this Complaint, in which defendant has

Section 5(m)(1)(A) of the FTC Act, 15 U.S.C.

Penalties Inflation Adjustment Act of 1990, 28 U.S.C. § 2461, and

penalties of not more than \$11,000 for each such violation of the

this Court is authorized to issue a permanent injunction against

equitable relief as is necessary to redress injury to consumers

or others resulting from defendant's violations of the FTC Act.

Under Section 13(b) of the FTC Act, 15 U.S.C. § 53(b),

§ 45(m)(1)(A), as modified by Section 4 of the Federal Civil

Section 1.98(d) of the FTC's Rules of Practice, 16 C.F.R.

§ 1.98(d), authorizes this Court to award monetary civil

defendant's violating the FTC Act and provide such other

violated the Rule in one or more of the ways described above

constitutes a separate violation for which plaintiff seeks

Defendant has violated the Rule as described above with

U.S.C. § 45(m)(1)(A).

monetary civil penalties.

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Rule.

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1	PRAYER			
2	WHEREFORE, plaintiff requests this Court, pursuant to 15			
3	U.S.C. §§ 45(a)(1), 45(m)(1)(A), 53(b) and 56(a), and the Court'			
4	own equitable powers to:			
5	(a)	Enter judgment against defendant and in favor of		
6		plaintiff for each violation alleged in this Complaint		
7	(b)	Award plaintiff monetary civil penalties from defendant		
8		for each violation of the Rule;		
9	(c)	Permanently enjoin defendant from violating the Rule;		
10		and		
11	(d)	Award plaintiff such additional relief as the Court ma		
12	• .	deem just and prope	r.	
13			· -	
14	Dated: April 16, 2002			
15	OF COUNSEL:		FOR THE UNITED STATES OF AMERICA:	
16	ELAINE D. KOLISH Associate Director for Enforcement		ROBERT D. McCALLUM, Jr.	
17			Assistant Attorney General Civil Division U.S. Department of Justice	
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23			Assistant United States Attorney	
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