WILLIAM E. KOVACIC General Counsel 2 BARBARA Y.K. CHUN (Cal Bar No. 186907) RAYMOND E. MCKOWN (Cal. Bar No. 150975) 3 Federal Trade Commission 4 10877 Wilshire Blvd., Ste. 700 Los Angeles, CA 90024 (310) 824-4343; Fax (310) 824-4380 5 6 Attorneys for Plaintiff FEDERAL TRADE COMMISSION 7 8 UNITED STATES DISTRICT COURT 9 CENTRAL DISTRICT OF CALIFORNIA 10 FEDERAL TRADE COMMISSION, CV 11 Plaintiff, 12 v. 13 KOMACO INTERNATIONAL, INC., a Nevada corporation, dba 14 Success Masters International COMPLAINT FOR INJUNCTIVE AND and Max Horizon Securities; OTHER EQUITABLE RELIEF 15 ROBERT LEE ANDERSON, individually and as an 16 officer of Komaco Int'l, Inc.; and 17 KENSHIN HAYASHI, individually 18 and as a principal of Komaco Int'l, Inc., 19 Defendants. 2.0 Plaintiff, the Federal Trade Commission ("FTC" or 2.1 "Commission"), for its complaint alleges: 22 The FTC brings this action under Sections 5(a) and 23 13(b) of the Federal Trade Commission Act ("FTC Act"), 15 2.4 U.S.C. §§ 45(a) and 53(b), to obtain preliminary and permanent 25 injunctive relief, rescission or reformation of contracts, 26 restitution, disgorgement, and other equitable relief for 27 defendants' deceptive acts or practices in violation of 28

Section 5(a) of the FTC Act, 15 U.S.C. §45(a).

#### JURISDICTION AND VENUE

- 2. Subject matter jurisdiction is conferred upon this Court by 15 U.S.C. §§ 45(a) and 53(b), and 28 U.S.C. §§ 1331, 1337(a), and 1345.
- 3. Venue in the Central District of California is proper under 15 U.S.C. § 53(b) and 28 U.S.C. § 1391(b).

## **PLAINTIFF**

4. Plaintiff Federal Trade Commission is an independent agency of the United States Government created by statute. 15 U.S.C. §§ 41-58, as amended. The Commission enforces Section 5(a) of the FTC Act, 15 U.S.C. § 45(a), which prohibits unfair or deceptive acts or practices in or affecting commerce. The Commission may initiate federal district court proceedings by its own attorneys to enjoin violations of the FTC Act and to secure such equitable relief as may be appropriate in each case, including restitution for injured consumers. 15 U.S.C. § 53(b).

## **DEFENDANTS**

- 5. Komaco International, Inc. ("Komaco") is a Nevada corporation doing business as Success Masters International (also known as and hereafter referred to as "Success Masters") and Max Horizon Securities (also known as and hereafter referred to as "Max Horizon"). Komaco transacts or has transacted business in the Central District of California.
  - 6. Defendant Robert Lee Anderson is an officer of

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Defendant Komaco. Anderson, individually, also has done business as Success Masters. At all times material to this complaint, acting alone or in concert with others, he has formulated, directed, controlled, or participated in the acts and practices set forth in this complaint. Anderson resides in and transacts or has transacted business in the Central District of California.

7. Defendant Kenshin (also known as "Ken") Hayashi is a principal of Komaco. Hayashi, individually, also has done business as Success Masters. At all times material to this complaint, acting alone or in concert with others, he has formulated, directed, controlled, or participated in the acts and practices set forth in this complaint. Hayashi resides in and transacts or has transacted business in the Central District of California.

#### COMMERCE

8. At all times relevant to this complaint, Defendants have maintained a substantial course of business in the offering for sale and sale of work-at-home booklet stapling opportunities, in or affecting commerce, as "commerce" is defined in Section 4 of the FTC Act, 15 U.S.C. § 44.

## **DEFENDANT'S BUSINESS PRACTICES**

9. Since early 2001, and continuing thereafter,
Defendants, doing business as Success Masters, have offered
for sale and sold work-at-home booklet stapling opportunities
to consumers throughout the United States, including within

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- the Central District of California. In early 2002, Defendants also began using the name Max Horizon in this business.

  Defendants have promoted their work-at-home opportunities to prospective purchasers in print classified advertisements, through direct mail, and on their websites, successmasters.com and maxhorizonsecurities.com. In their advertisements, Defendants typically offer consumers the chance to make hundreds of dollars or more a week by stapling booklets. The print advertisements refer consumers to a toll-free telephone number for further information.
- 10. Upon calling the toll-free telephone number, consumers hear a recorded message from the "Human Resources Department" stating that if the caller wants to make hundreds of dollars or more weekly by stapling booklets from home, paychecks guaranteed, these consumers should leave their names and addresses so that Defendants can send them an application.
- 11. Consumers who leave their names and addresses receive a letter from Defendants, as do those solicited by direct mail. This letter, which is also on Defendants' websites, claims that participants in Defendants' program can earn \$5 to \$15 for each booklet they staple and mail, up to thousands of dollars weekly. Defendants claim in the letter that their booklets are in great demand, thus, "the more booklets you have to staple each week[,] the more money you will make." Defendants again promise "guaranteed pay checks [sic]," and state that participants will receive payment for

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each booklet they staple, even before they have to mail the booklet out. Defendants also unconditionally guarantee that if participants are not making the claimed earnings after working with Defendants for 90 days and mailing 50 booklets, participants can obtain a full refund of their registration fee plus an additional \$20 just for trying the program. With the letter, Defendants also send consumers a separate sheet of paper with the pictures and testimonials of three alleged participants who claim to have made thousands of dollars with the program.

The registration fee for the program is \$39 plus \$3 for shipping and handling. After consumers send Defendants the required \$42, they do not receive the booklet stapling opportunity that Defendants represent. Instead, Defendants send consumers a single set of Defendants' "Secrets to Making Money at Home" booklets, as well as a flyer, advertisements, and a sales letter to market the booklets. Defendants instruct consumers to find people to buy the booklets by placing the advertisements in newspapers, posting the flyer, or by purchasing mailing lists from Defendants. Defendants tell consumers to copy the sales letter and send it to those on the mailing list or anyone who responds to the consumer's ads or flyers. The sales letter offers a complete set of the "Secrets to Making Money at Home" booklets for \$30 plus \$3 for shipping and handling. If anyone orders the booklets, consumers are to fulfill the order by copying the master set

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of booklets Defendants sent, stapling the copies, and mailing them to the orderer. Defendants do not pay consumers any money for stapling and mailing the booklets. The only money consumers can earn is the \$33 they may receive from each individual who responds to the consumer's solicitations and orders the booklets, less the consumer's cost to reproduce, staple and mail the booklets.

# VIOLATIONS OF SECTION 5 OF THE FTC ACT

13. Section 5(a) of the FTC Act, 15 U.S.C. § 45(a), prohibits unfair or deceptive acts and practices in or affecting commerce.

## COUNT I

- 14. In numerous instances, in the course of offering for sale and selling their work-at-home booklet stapling opportunities, Defendants or their employees or agents have represented, expressly or by implication, that consumers will make a substantial amount of money after sending the registration fee to Defendants.
- 15. In truth and in fact, many consumers do not earn a substantial amount of money after sending the registration fee to Defendants.
- 16. Therefore, Defendants' representations as set forth in Paragraph 14 are false and misleading and constitute deceptive acts or practices in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

#### COUNT II

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- 17. In numerous instances, in the course of offering for sale and selling their work-at-home booklet stapling opportunities, Defendants or their employees or agents have represented, expressly or by implication, that Defendants will pay consumers \$5 to \$15 for every booklet stapled.
- 18. In truth and in fact, Defendants do not pay consumers \$5 to \$15 for every booklet stapled.
- 19. Therefore, Defendants' representations as set forth in Paragraph 17 are false and misleading and constitute deceptive acts or practices in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

## CONSUMER INJURY

20. Consumers in the United States have suffered or are likely to suffer substantial monetary loss as a result of Defendants' unlawful acts or practices. In addition, Defendants have been unjustly enriched as a result of their unlawful practices. Absent injunctive relief by this Court, Defendants are likely to continue to injure consumers and harm the public interest.

## THIS COURT'S POWER TO GRANT RELIEF

21. Section 13(b) of the FTC Act, 15 U.S.C. § 53(b), empowers this Court to issue a permanent injunction against Defendants' violations of the FTC Act and, in the exercise of its equitable jurisdiction, to order ancillary relief such as temporary and preliminary injunctions, consumer redress, rescission, restitution, disgorgement of profits resulting

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from Defendants' unlawful acts or practices, and other remedial measures.

22. This Court, in the exercise of its equitable jurisdiction, may award other ancillary relief to remedy injury caused by Defendants' law violations.

#### PRAYER FOR RELIEF

WHEREFORE, plaintiff the Federal Trade Commission, pursuant to Section 13(b) of the FTC Act, 15 U.S.C. § 53(b), and the Court's own equitable powers, requests that the Court:

- 1. Award Plaintiff such preliminary injunctive and ancillary relief as may be necessary to avert the likelihood of consumer injury during the pendency of this action and to preserve the possibility of effective final relief, including, but not limited to, temporary and preliminary injunctions and an order freezing assets;
- 2. Permanently enjoin Defendants from violating the FTC Act as alleged herein;
- 3. Award such relief as the Court finds necessary to redress injury to consumers resulting from Defendants' violations of the FTC Act, including but not limited to, rescission or reformation of contracts, restitution, the refund of monies paid, and the disgorgement of ill-gotten monies; and
- 4. Award Plaintiff the costs of bringing this action, as well as such other and additional relief as the Court may determine to be just and proper.

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1			Respectfully Submitted,
2			WILLIAM E. KOVACIC
3			General Counsel
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5	DATED:,	2002	
6			BARBARA Y.K. CHUN Attorney for Plaintiff
7			Federal Trade Commission
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