8:00

AGENDA APRIL 30-MAY 2, 2003

Registration

FTC SPAM FORUM



APRIL 30, 2003 MECHANICS OF SPAM

8:30 Introductory Remarks and Welcome, Chairman Timothy J. Muris, FTC

8:45 Introduction to Spam

Moderator: Eileen Harrington, Associate

Director, Division of Marketing Practices, FTC

Panelists:

Brian Arbogast, Corporate Vice President of Identity, Mobile and Partner Services Group, *Microsoft*

Laura Atkins, President, *SpamCon Foundation* **Joe Barrett**, Senior Vice President, Systems
Operations, *America Online*, *Inc.*

Thomas-Carlton Cowles, Director, *Empire Towers*

Mark James Ferguson
Honorable Christine O. Gregoire, Attorney
General, State of Washington
Clifton Royston, Systems Architect, LavaNet,
Inc.

Robert Wientzen, President, *Direct Marketing Association*

10:00 Break

10:15 Email Address Gathering *Moderator:* Eric A. Wenger, Staff Attorney,
Division of Marketing Practices, *FTC*

Panelists:

Rob Courtney, Policy Analyst, Center for Democracy and Technology
David desJardins, Software Engineer, Google
Doug McLean, Vice President Corporate
Marketing, Postini, Inc.
Matthew Steele, Senior Director, Systems
Engineering, Brightmail, Inc.

Richard M. Smith, Computerbytesman.com Gilson Terriberry, Direct Contact Marketing Group, Inc.

William Waggoner, AAW Marketing

12:00 Lunch

1:30 Falsity in Sending of Spam *Moderator:* **Stephen Cohen,** Staff Attorney, Division of Marketing Practices, *FTC*

Panelists:

Bryan Bell, Senior Abuse Investigator, MCI Chris Jay Hoofnagle, Deputy Counsel, Electronic Privacy Information Center Margot Koschier, Manager, Anti-Spam Analysis and Prevention Team, America Online, Inc.

William Plante, Director of Worldwide Security & Brand Protection, Symantec Corporation Scott Richter, President, Optinrealbig.com LLC Samuel A. Simon, Chairman, Telecommunications Research & Action Center

3:00 Break

3:15 Open Relays/Open Proxies/FormMail Scripts

Moderator: **Renard C. François**, Staff Attorney, Division of Marketing Practices, *FTC*

Panelists:

Adam Brower

Dr. Bill Hancock, Vice President of Security & Chief Security Officer, *Cable & Wireless* **Nick Nicholas**

Brad Patton, Earthlink Network Abuse
Michael Rathbun, Director of Policy
Enforcement, Allegiance Telecom
Matt Sergeant, Senior Anti-Spam Technologist,
MessageLabs

5:15 Day One Concludes

AGENDA APRIL 30-MAY 2, 2003

FTC SPAM FORUM



MAY 1, 2003

COSTS OF SPAM: COSTS TO MARKETERS, CONSUMERS, AND NEW TECHNOLOGY

8:15 Remarks: Costs of Spam,
Commissioner Mozelle W.
Thompson, FTC

8:30 Economics of Spam *Moderator:* Renard C. François, Staff Attorney,
Division of Marketing Practices, *FTC*

Panelists:

Laura Atkins, President, *SpamCon Foundation* **Laura Betterly**, President, *Data Resource Consulting, Inc.*

Al DiGuido, CEO, *Bigfoot Interactive* **Chris Lewis**, Security Architect, *NortelNetworks*

Dale W. Malik, Director, *BellSouth Internet Group*

Lisa Pollock Mann, Senior Director of Messaging, *Yahoo!*, *Inc.*

Carl Shivers, Systems Administrator, *Aristotle, Inc.*

Steve Smith, CEO, MindShare Design, Inc.

10:30 Break

10:45 Blacklists

Moderator: **Brian Huseman**, Staff Attorney, Division of Marketing Practices, *FTC*

Panelists:

Margie Arbon, Director of Operations, *Mail Abuse Prevention System (MAPS)*

Cindy Cohn, Legal Director, *Electronic Frontier Foundation*

Michael A. Grow, *Arent Fox Kintner Plotkin & Kahn*

Julian Haight, SpamCop

J. Trevor Hughes, Executive Director, *Network Advertising Initiative Email Service Provider Coalition*

Stuart P. Ingis, Piper Rudnick, LLP
Alan Murphy, Spamhaus
Scott Richter, President, Optinrealbig.com LLC

12:15 Lunch

1:45 Best Practices

Moderator: **Dan Salsburg**, Staff Attorney, Division of Marketing Practices, *FTC*

Panelists:

Jason Catlett, President and Founder, *Junkbusters*

Ben Isaacson, *The Isaacson Group* **Ted Gavin**, Treasurer, *SpamCon Foundation*and Senior Consultant,

NachmanHaysBrownstein

Rebecca Lieb, Executive Editor, *internet.com's Interactive Marketing Channel*

Tim Lordan, Staff Director, *Internet Education Foundation*

Michael Mayor, President, *NetCreations, Inc.*Anna Zornosa, CEO, *Topica, Inc.*

3:15 Break

3:30 Wireless Spam

Moderator: **Lisa Hone**, Staff Attorney, Division of Marketing Practices, *FTC*

Panelists:

Michael Altschul, Senior Vice President for Policy & Administration and General Counsel, Cellular Telecommunications & Internet Association

Andrea Blander, Senior Corporate Counsel, *AT&T Wireless Services, Inc.*

Albert Gidari, Partner, *Perkins Coie LLP* **Carl Gunell**, President, *Telemedia Development*

Rodney Joffe, CenterGate Research Group,

Jim Manis, Chair, *Mobile Marketing*Association

Jiro Murayama, Manager, NTT DoCoMo Marc Theermann, CEO, YellowPepper, Inc.

5:15 Day Two Concludes

AGENDA APRIL 30-MAY 2, 2003

FTC SPAM FORUM



MAY 2, 2003

POTENTIAL SOLUTIONS TO SPAM: LEGISLATION, LITIGATION, AND TECHNOLOGY

- 8:15 Remarks: Potential Solutions to Spam, Commissioner Orson Swindle, FTC
- **8:30** Federal and State Legislation *Moderator:* **Eileen Harrington**, Associate Director, Division of Marketing Practices, *FT*C

Panelists:

Jerry Cerasale, Senior Vice President, *Direct Marketing Association*

Ray Everett-Church, Counsel, Coalition Against Unsolicited Commercial Email David H. Kramer, Wilson Sonsini Goodrich & Rosati

Charles Curran, Assistant General Counsel, *America Online, Inc.*

John R. Patrick, Chairman, *Global Internet Project*

Steve Richter, General Counsel, *Email Marketing Association*

Paula Selis, Senior Counsel, *Washington State Attorney General's Office*

David E. Sorkin, Associate Professor of Law, *The John Marshall Law School*

- **10:30** Break
- 10:40 International Perspectives

 Moderator: Hugh Stevenson, Associate
 Director, International Consumer Protection,
 FTC

Panelists:

Dr. Hyu-Bong Chung, Korea Information Security Agency Peter Coroneos, Chief Executive, Internet Industry Association, Australia Tom Dale, General Manager (Regulatory), National Office for the Information Economy, Australia Peter Ferguson, Director, Policy Development, Electronic Commerce Branch, Industry Canada Marie Georges, Commission Nationale de l'Informatique et des Libertés, France
Philippe Gérard, Legal and Regulatory Officer, DG Info Society, European Commission
Susan Grant, Vice President for Public Policy, National Consumers League
Axel Tandberg, Director of Government Affairs, Federation of European Direct Marketers
Motohiro Tsuchiya, Associate Professor and Senior Research Fellow, Center for Global Communication, International University of Japan

- 12:15 Lunch
- 1:30 Litigation Challenges

 Moderator: Marc M. Groman, Staff Attorney,
 Division of Marketing Practices, FTC

Panelists:

Dietrich Biemiller, Law Offices of Dietrich Biemiller

Stephen Kline, Assistant Attorney General, Internet Bureau, *Office of the New York State Attorney General*

Jon L. Praed, Internet Law Group
Paula Selis, Senior Counsel, Washington State
Attorney General's Office
Paul F. "Pete" Wellborn III, Wellborn & Butler,

Paul F. "Pete" Wellborn III, Wellborn & Butler, LLC

3:00 Break

AGENDA APRIL 30-MAY 2, 2003

FTC SPAM FORUM



MAY 2, 2003 POTENTIAL SOLUTIONS TO SPAM: LEGISLATION, LITIGATION, AND TECHNOLOGY

3:15 Technological Solutions to Spam/ Structural Changes to Email Moderator: Brian Huseman, Staff Attorney, Division of Marketing Practices, FTC

Panelists:

Steve Atkins, SamSpade.org; Word to the Wise

David Berlind, Executive Editor, *ZDNet/CNET* & Founder, *JamSpam*

Ryan Hamlin, General Manager, *Microsoft Anti-Spam Technology & Strategy Group*

Dr. Paul Q. Judge, Chair, *Internet Research Task Force Anti-Spam Research Group*

Dr. John R. Levine, author, "Internet for Dummies" & Coalition Against Unsolicited Commercial Email

Matt Sarrel, Technical Director, Internet, *PC Magazine Labs*

Vincent Schiavone, CEO, *ePrivacy Group, Inc.* **Daniel Tynan**, Contributing Editor, *PC World*

- 5:15 Closing Remarks, J. Howard Beales, III, Director, Bureau of Consumer Protection, FTC
- **5:30** Day Three Concludes