### APPENDIX A. U.S. DEPARTMENT OF ENERGY COVER PAGE FOR SMALL BUSINESS INNOVATION RESEARCH (SBIR) AND SMALL BUSINESS TECHNOLOGY TRANSFER (STTR) PROGRAMS

#### SOLICITATION NO. Enter Number

## Application Number (Phase II ONLY)

Select Phase for this Application: Phase I

DOE Grant Number (Phase II ONLY)

09/13/04

Enter Number

NOTICE FOR HANDLING GRANT APPLICATIONS. This submission is to be used only for DOE evaluation purposes. All government and non-Government personnel handling this submission shall exercise extreme care to ensure that the information contained herein is not duplicated, used, or disclosed in whole or in part for any purpose other than to evaluate the submission, without the written permission of the offeror (except that if a grant is awarded on the basis of this submission, the terms of the grant shall control disclosure and use). This is a Government notice, and shall not by itself be construed to impose any liability upon the Government personnel for any disclosure or use of data contained in this submission.

TITLE: Complex Coolant Fluid for PEM Cell Systems			Topic No.:	Topic No.: 01 Subtopic: a		
Complex Coolant Fluid for PEM Cell Systems			Amount Re Phase I \$100,00	Amount Requested (not to exceed Phase I \$100,000 or Phase II \$750,000): \$99,670		
SMALL BUSINESS						
FIRM NAME:	I.R.S Entity ID:	Address City		City		
Acme, Inc.	01-2345678	123 First St.	Anytown			
WEB ADDRESS:	DUNS #·	Suite A	e A State			MD
http://www.acmeinc.com	012-345-678					20876-4567
Principal Investigator	Corporate/Business Authorized Representative					
Dr. John C. Doe	Mr. Robert, P. Smith Jr.					
Title: Research Scientist		Title President				
Email: doe@acmeinc.com	Email: smith@acmeinc.com					
Phone Number: (301) 555-1234 ext. 123		Phone Number: (301) 555-1234 ext. 124				
Certification and Acceptance: I certify that the statements herein are true and complete to the best of my knowledge, and accept the obligation to comply with DOE terms and conditions if an award is made as the result of this submission. A willfully false certification is a criminal offense. (U.S. Code, Title 18, Section 1001)						
Signature: DR. JOHN C. DOE	Date: 9/28/04	Signature: MR.	ROBERT P. S	MITH, JR.		Date: 9/28/04
RESEARCH INSTITUTION						
Required for Phase I Only	NAME OF RESEARCH	INSTITUTION:			Amo	ount of Subcontract
Colord Councillo dour do la Caldela da se o	University of Science	University of Science				\$27,500
Select from the drop-down field the type of application	Address	Address		City		
approxime.	Department of Contracts		Anytown			
If this grant application contains substantial	321 Second St.		State	MD		
whether this application is STTR only or both	MS-32		Zip	20876-6	5141	
SBIR and STTR.	Certifying Official: Ms. Jane Jones					
If this application does NOT use a Research Title: Director of Contr		racts				
Institution, then select SBIR only.	Email: jones@science.edu					
Type of Application: both SBIR and STTR	Phone number: (301) 5	i55-4895 ext. 25				
	<b>Certification:</b> If this grant appherein attributed to it.	Certification: If this grant application is selected for award, I certify that the above research institution will conduct the work are in attributed to it.				
	Signature: MS. JANE J	ONES Date: 9	/28/04			
OTHER SUBCONTRACTORS: INDICATE NA	AME AND DOLLAR AN	IOUNT				
ABC Testing, \$1,100						
<b>CERTIFICATIONS AND QUESTIONS: Y (YE</b>	S) OR N (NO) (See the	DOE Solicitation	Reference at	the top of th	e page.)	
Y 1. The above applicant organization certifies that it is a small business and meets the definition stated in Section 2.3.					omitted applications lent work under other	
<ul> <li>Y 2. The applicant small business will comply with the provisions regarding:</li> <li>(1) lobbying, (2) debarment, suspension, and other responsibility matters, and (3) drug-free workplace requirements. (See Certifications Section.)</li> </ul>		federal program solicitations, or received other federal awards containing a significant amount of equivalent work? If "yes", the application must include the required information requested in Section 3.3.2i.				
					Inability to certify to any or all statements requires explanation.	
Y 3. The Principal Investigator will have his/her prinsmall business at the time of the award.	the government to disclose the technical abstract of the application, and the name, address, and telephone number of the business official to any inquiring					
<b>IN</b> 4. The application includes a subcontract with a F	N 8. Is the sn	all business deli	nquent on anv	Federal del	bt? (If "yes," please	
IN 5. The applicant has received more than 15 Phase preceding five fiscal years. (If yes, please provid in Section 3.3.4.)	<ul> <li>include an explanation.)</li> <li>Y 9. All research by the applicant, research institution, consultants, and subcontractors will be performed in the United States.</li> </ul>					

**PROPRIETARY NOTICE (SECTION 5.4)** For any purpose other than to evaluate this submission, these data shall be protected to the extent allowed by law and not disclosed outside the Government. The Government shall have the right to duplicate, use, or disclose the data to the extent provided in the grant. This restriction does not limit the Government's right to use information contained in the data if it is obtained from another source without restriction. The data in this submission subject to this restriction are contained on pages

Describe the problem or situation being addressed - be sure that the DOE interest in the problem is clear. (Typically, one to three sentences) Due to the inherent inefficiencies of Proton Exchange Membrane (PEM) fuel cell stacks, a coolant must be used to remove the waste heat produced by the fuel cell. Deionized (DI) water or glycol/water solutions with a deionizing filter are commonly used as a fuel cell system coolant. Although these fluids are non-flammable and thermophysically efficient, the electrical conductivity increases rapidly, requiring frequent replacement of the deionizing filters and increasing fuel cell operating costs.

How is this problem being addressed? - i.e, What is the overall approach of the combined Phase I/Phase II project? (Typically, one to two sentences).

This problem will be addressed by developing a complex coolant fluid comprised of a base composition and an additive package. The base composition addresses the non-flammability, heat transfer, freezing point, and materials compatibility issues, whereas the proposed additive package will maintain the electrical conductivity of the coolant below a certain level for 2 to 3 years.

For Phase I grant applications: What is planned for Phase I? For Phase II: What was done in Phase I? (Typically, two or three sentences). In Phase I, key ingredients of the additive package will be prepared and incorporated into the coolant fluid. The resultant complex coolant fluid formulations will be tested in a dynamic loop to determine the effectiveness of the additives in keeping the electrical conductivity of the coolant below  $2 \mu S/cm$ .

For Phase I grant Applications: Leave blank. For Phase II grant applications: What is planned for the Phase II project? (Typically, two to three sentences.)

Commercial Applications And Other Benefits as described by the applicant. (Limit to space provided).

The new complex coolant fluid should significantly expand the versatility of the PEM fuel cells in both mobile and stationary applications by offering the advantages of freeze protection, corrosion inhibition, and low electrical conductivity in a single aqueous-based fluid, attributes that are not available in competitive alternates. The commercial applications include, but are not limited to, automotive fuel cell engines, power generation for residential and commercial buildings, back-up power for hospitals and other emergency establishments, fuel cells used in ships and space vehicles, and mobile machinery and equipment.

Key Words: Proton Exchange Membrane, PEM, fuel cell, coolant, fluid

Summary For Members Of Congress: (Layman's Terms, Two Sentences Max.)

Proton Exchange Membrane (PEM) fuel cells can provide clean, efficient energy for a variety of applications (light duty transportation, portable power, distributed generation), but there are problems with the coolant used to remove the waste heat. This project will develop a complex coolant fluid to address these problems, leading to decreased fuel cell operating costs.

Applicant: Acme, Inc.

NAME

ITEM

ITEM

DCAA, Washington, D.C., Walter Walter, (202) 555-4444

A. PERSONNEL (Employees)

## **GRANT APPLICATION BUDGET**

#### APPENDIX C 09/13/04

TOTAL COST

#### PLEASE READ INSTRUCTIONS BEFORE FILLING OUT THIS FORM

EST. HOURS

HOURLY

RATE

FRINGE

BENEFITS

ROLE IN PROJECT

John Doe **Principal Investigator** 288 \$55.00 1.10 \$17,424.00 Jane Smith Physicist 190 \$45.00 1.10 \$9,405.00 William Gordon Technician 120 \$25.00 1.10 \$3,300.00 Susan Phillips Technician 1.10 \$825.00 50 \$15.00 \$0.00 1.00 1.00 \$0.00 TOTAL PERSONNEL COST \$30,954.00 **B. CONSULTANTS ROLE IN PROJECT** EST. HOURS HOURLY NAME RATE Felix Conrad 40 \$50.00 Consultant \$2,000.00 C. LEASED EQUIPMENT (Specify Time and Rate, or Other Basis) Oscillator 5 months @ 1000/month \$5,000.00 **D. PURCHASED EQUIPMENT** AMOUNT \$5.000.00 **Power Supply** \$0.00 \$5,000.00 \$0.00 **E. TRAVEL** 1 trip for P.I. to U. of Science for 3 days \$1,000.00 F. OTHER DIRECT COSTS 1. Materials and Supplies \$500.00 2. Publication Costs \$0.00 3. Testing Services (Including work at Government Installations) \$0.00 \$29,100.54 4. Computer Services \$0.00 5. Research Institution University of Science \$27,500.53 6. Other Subcontracts ABC Testing \$1,100.01 7. Other \$0.00 G. TOTAL DIRECT COSTS (A through F) \$73,054.54 H. INDIRECT COST (Specify Rate and Base) OH @ 50% of \$30,954 (Direct Labor plus fringe) = \$15,477 G&A @ 10% of \$73,054 (Total Direct Costs) = \$7,305 TOTAL INDIRECT COSTS \$22,782.00 I. TOTAL COSTS (G plus H) \$95,836.54 J. FEE OR PROFIT Enter percentage (as decimal) to calculate based on TOTAL COST (Item I) 4.00% \$3,833.46 K. TOTAL AMOUNT OF THIS REQUEST (Item I plus J) \$99,670.00 L. Has any executive agency of the United States Government performed any review of your accounts or records in connection with any other grant or contract within the past year? Select Yes or No: Yes If Yes, give name, address, and phone number of reviewing office and official:

# FOR PHASE I APPLICATIONS ONLY

Applicant: Acme, Inc.		APPLICATION CHECKLIST	
		(Not Counted in the 25-page Limitation)	09/13/04
DO	DES THE APPLICATION	SATISFY THE FOLLOWING REQUIREMENTS	Use Drop-down Menus
	DUNS # on cover page, if appro	opriate.	Yes
$\checkmark$	One, and only one, topic from th	he Technical Topics Section identified on the cover page.	Yes
	One, and only one, subtopic from	m the Technical Topics Section identified on the cover page.	Yes
$\checkmark$	The cover page is completed and <b>AUTHORIZING PARTIES.</b>	d signature blocks filled with ALL CAPITAL NAME OF SIGN	ING Yes
	Principal Investigator will work	a minimum of 195 hours or at least 5 hours/wk on the project.	Yes
$\checkmark$	All certifications and questions of	on cover page marked <u>Y (Yes)</u> or <u>N (No)</u> .	Yes
	Amount requested from Governm	ament is not in excess of Phase I (\$100,000) or Phase II (\$750,000)	limit. Yes
$\checkmark$	Abstract contains no proprietary Page (Appendix B).	v information and does not exceed space provided on the Project St	ummary Yes
	Main Text (technical content) is	s included as requested in Section 3.3.2	Yes
$\checkmark$	Application should not be more Documentation of Multiple Phas	than 25 pages. However, this checklist (Appendix D) and the se II Awards (Section 3.3.4) will not be included in the 25-page co	ount. Yes
	No font smaller than 12 point tir	mes new roman in main text.	Yes
	Level of effort in compliance wi of the research and analytical eff research institution must perform	ith Section 3.3.1c. (For SBIR, the small business must perform at fort. For STTR, the small business must perform at least 40% and m at least 30%.)*	least 2/3 the <b>Yes</b>

\* For grant applications that are to be considered for both SBIR and STTR, prepare the grant application to meet the requirements of the SBIR Program. If the application is selected for STTR, budgetary adjustments can be completed during the negotiation period before the grant begins.

# **<u>ATTENTION</u>:** GRANT APPLICATIONS NOT MEETING ALL THE ABOVE REQUIREMENTS WILL BE DECLINED WITHOUT FURTHER ACTION.

<b>STATISTICAL INFORMATION</b> The proposing firm certifies that it is a socially and economically disadvantaged small business.	Use Drop-down Menus No	
The proposing firm certifies that it is a woman-owned small business.	No	
The proposing firm is located in a HUB Zone.	No	

Applicant: Acme, Inc.

# WORKSHEET

For calculating the percent of the research and analytical effort performed by the small business, the research institution, if any, and other consultants or subcontractors.

	Small Business	Research Institution (if any)	Other Consultants and/or Subcontractors	TOTAL
(1) Total Value of Project	(A+C+D+E+F1+F2+F7+H+J)	(F5)	(B+F3+F4+F6)	(line I + line J from budget page
	69,069	27,501	3,100	99,670
(2) Value of leased, purchased, or in-kind equipment, and materials & supplies	(lines C+D+F1 from budget page)	(Applicable portion of Research Institution's subcontract)	(Applicable portion of consultant and/or other subcontracts)	
	10,500	0	0	10,500
(3) = (1) - (2) Research or analytical effort	58,569	27,501	3,100	89,170
(4) Percentages (Divide entries on line (3) by total for line (3).)	66%	31%	3%	100%

NOTE: You may include commercial and/or in-kind contributions on this worksheet to determine the level of effort performed by all parties. We realize that the total <u>value</u> of the project may exceed the Phase I limit of \$100,000 or Phase II limit of \$750,000. However, the total request from DOE (Line K) must not exceed for Phase I (\$100,000) or Phase II (\$750,000) limit.