



# NAVY ACQUISITION REFORM INFO-ALERT



23 March 1998

Issue 102

NAVY ACQUISITION REFORM HOMEPAGE: <http://www.acq-ref.navy.mil>

Questions: Ms. Alex Bennet, (703) 602-0136



## NAVAIR ACQUISITION GUIDE NEWEST AR TOOL



NAVAIR recently updated and reissued the thirteenth edition of the Naval Aviation Systems Team (TEAM) Acquisition Guide. The purpose of this TEAM Guide is to “pull together” the activities and critical documentation required in the conduct of a program, and put these requirements in a concise, maintainable, and easy-to-use format to help our Acquisition Managers and Integrated Program Team (IPT) leaders. The Guide provides a single consolidated overview of the major internal NAVAIR TEAM acquisition processes. New sections have been added to amplify Acquisition Reform (AR) initiatives such as Earned Value Management, Integrated Baseline Reviews, Alpha Contracting and the Single Process Initiative.

Program Managers and IPT Leaders can now focus on improving ways to manage their acquisition programs by referring to helpful advice as written in the Guide or by contacting directly the key acquisition experts and process managers who are listed in this Guide. Acquisition Managers, IPT team leaders and team members new to the process are encouraged to use this Guide as a ready reference and to make comments for improvement to the NAVAIR Acquisition Guide Manager.



## SHIP OPERATIONS AND ENGINEERING SUPPORT FOR SOSUS CONTRACT AWARD.

Since the 1950s, the Navy’s Sound Surveillance System (SOSUS) has been supported at sea by a combined effort of AT&T (now Lucent Technologies) and the Military Sealift Command (MSC). The contract awarded to AT&T each year was a sole-source contract, based on its unique capabilities to perform the cable handling at sea. In an attempt to foster competition and reduce the increasing costs of this work, a waiver signed by ASN/RDA authorized SPAWAR to proceed with a full and open competition. An award was made to AT&T (Lucent) and MSC at significant savings over the overall estimated cost of the proposed work. Both AT&T and MSC had reviewed their technical needs and business practices and reduced both the number of people involved in the program, as well as the corporate structure (overhead) necessary to support the work.

This award ended a 30+ year sole-source lock on this work and put the Navy in a competitive position for the future.

