More Sessions!

VI. Department of the Navy Acquisition Reform

Session Leader: Ms. Mary Lawson-Hines, ASN(RDA) Acquisition Reform Office
Speakers Include:
Ms. Carol Szot, Dynamic Systems, Inc.
Mr. Robert Southerland, DCAA, Naval Sea Systems Command

How does it all fit together?

This session highlights current efforts in the Department of the Navy's Acquisition Reform Office. This session provides a top-level overview of last year's achievements and focuses on the current efforts for this calendar year. Topics covered include Communications and Outreach efforts, Knowledge Management, Program Assist Visit program, and Breakout Sessions. This session also includes a brief discussion on continuous learning requirements/certification requirements, tools utilization, and the ARO Website.

VII. Logistics Reform

Session Leader: Mr. Charles Borsch, CNO, N432N
Speakers Include:
Mr. Randy Fowler, OUSD (A&T)
Mr. Jerry Beck, DUSD(L&MR)

Bringing the acquisition and logistics communities together

The topics included in this session are: Changing the Basic Infrastructure; Prime Vendor Support; Contracting for Various Support Structures; and, Lifetime and Prime Vendor Support from a Prime's Point of View. There will also be discussions on full-service contracting, full-service partnering, performance based logistics, direct vendor delivery, lifetime support, and contractor logistics support.

VIII. DAWIA Certification

Session Leader: Ms. Kathy Mills, ASN(RDA) Acquisition Reform Office

E + T + W. E. = C

This session reviews the intent of the Defense Acquisition Workforce Improvement Act (DAWIA) and provides an overview of the certification process. It addresses the three elements of certification--education, training, and work experience and the challenges that face today's acquisition workforce members.

E+T+W.C.= Certification

If you are interested in scheduling one or more of these Sessions at your facility, please contact the Communications and Outreach Director of the ASN (RDA) Acquisition Reform Office.

Phone: (703) 602-5506/5508
Fax: (703) 602-5481
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Assistant Secretary of the Navy (Research, Development, and Acquisition)
Acquisition Reform Office
Attn: Communications and Outreach Team
2211 S. Clark Place, CP-5, Room 924
Arlington, VA 22202

http://www.ar.navy.mil

Acquisition Reform Breakout Sessions 2001

Seven Sensational Sessions!

Breakout Sessions are coming to your town!

As requested by you, the acquisition workforce, the Navy Acquisition Reform Office is offering Breakout Sessions to you and your industry partners for the second consecutive year. The sessions, available throughout the year, have a new topic added for 2001 — Reverse Auctioning.

BREAKOUT SESSIONS

I. Knowledge Management

Session Leader: **Ms. Alex Bennet**, Deputy DON CIO for Enterprise Integration
Speaker: CAPT James Kantner, DON CIO Office

Superior information converted to superior knowledge to achieve "decision superiority"

The session offers the opportunity for the Department of the Navy to leverage the intellectual capital of our workforce and our IT investment. This session will briefly review the strategic approach to KM implementation in the Navy and Marine Corps, detail the progress and successes achieved across the enterprise to date, and finally review the future of KM and the impact of NMCI on creating a "Knowledge-Centric" Navy and Marine Corps. In addition, this session will showcase some of the Navy's KM initiatives such as TKSS and AKM.

II. Reverse Auctioning

Session Leader: **Mr. Robert Barnhart**, Naval Inventory Control Point, Mechanicsburg

Innovative new technique for pricing contracts which has shown significant dollar savings

Reverse auctioning is a revolutionary new technique for pricing contracts, which yields significant monetary savings. The process is similar to standard on-line auction, such as eBay, except suppliers compete on a downward pricing path to provide their goods or services.

This session will cover the basics of reverse auctioning, to include the expected benefits, results that the commercial sector has experienced, the results to date of the Navy Pilot, a description of how reverse auctioning fits into the overall "electronic commerce" picture, the pros and cons of using reverse auctioning, and prospective policy implications for the DoD.

III. Total Ownership Cost (TOC) and the TOC Knowledge Share Space (TKSS)

Session Leader: **Mr. Willie Jones**, ASN(RDA) Acquisition Reform Office

Creating a common framework for TOC!

The Total Ownership Cost Knowledge Share Space (TKSS) is a web-based collaborative workspace, a TOC knowledgebase, a repository of tools, a source for access to subject matter experts, and a source for online and traditional learning and training. TKSS provides knowledge sharing opportunities and problem solving capabilities to assist acquisition and life cycle support workers understand TOC, determine system TOC, analyze cost factors and drivers, and identify opportunities for cost reduction.

IV. Risk Management

Session Leader: **Mr. Eric Grothues**, ASN(RDA) Acquisition Business Management
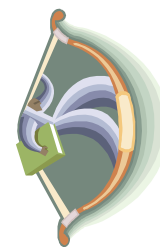**Speakers Include:**
Mr. Tosh Oishi, Greybeard Consulting
Mr. Ed Smith, Dynamic Systems Inc.
Mr. Doug Paterson, PATCON

What are the chances?

ASN(RD&A) will provide an introduction into the latest Navy initiatives on technical risk management, which culminated in the publication of NAVSO P-3686, "Top Eleven Ways to Mange Technical Risk." This session will provide a chapter-by-chapter synopsis of the document, and will address establishing, implementing, and measuring a risk management program.

V. DoD 5000 Rewrite

Session Leader: **Mr. Denis Catalano**, Naval Sea Systems Command
Speaker: Mr. Charles Cotton, Naval Sea Systems Command

The Road Ahead

What are some of the things that are changed in the new DoD 5000?
What are the challenges in the new DoD 5000?
How is the Navy implementing the new DoD 5000?