Listing of Excluded Studies *(reason for exclusion is provided in italics following each reference)*

Baranowski, T., Simons-Morton, B., Hooks, P., Henske, J., Tiernan, K., Dunn, J. K., Burkhalter, H., Harper, J., & Palmer, J. (1990). A center-based program for exercise change among black-American families. Health Education Quarterly., 17(2), 179-196.
Multi-component intervention

Bond, L., Davie, G., Carlin, J. B., Lester, R., & Nolan, T. (2002). Increases in vaccination coverage for children in child care, 1997 to 2000: an evaluation of the impact of government incentives and initiatives. Australian & New Zealand Journal of Public Health., 26(1), 58-64.
Not randomized, controlled

Bowers, T. G., Winett, R. A., & Frederiksen, L. W. (1987). Nicotine fading, behavioral contracting, and extended treatment: effects on smoking cessation. Addictive Behaviors., 12(2), 181-184.
Multi-component intervention

Breen, N., Feuer, E. J., Depuy, S., & Zapka, J. (1997). The effect of Medicare reimbursement for screening mammography on utilization and payment. National Cancer Institute Breast Cancer Screening Consortium. Public Health Reports., 112(5), 423-432.
Not randomized, controlled

Cherkin, D. C., Grothaus, L., & Wagner, E. H. (1990). The effect of office visit copayments on preventive care services in an HMO. Inquiry., 27(1), 24-38.
System incentives

Coleman, T., Wynn, A. T., Barrett, S., Wilson, A., & Adams, S. (2001). Intervention study to evaluate pilot health promotion payment aimed at increasing general practitioners' antismoking advice to smokers. BMJ., 323(7310), 435-436.
Not randomized, controlled

Cox, C. C., Hooper, J., & Telleen, K. (2000). Private sector worksite health promotion programs in Missouri: a comparison with national survey findings and Healthy People recommendations. American Journal of Health Promotion., 14(3), 174-178, iii.
Not randomized, controlled

Fletcher, S. W., Harris, R. P., Gonzalez, J. J., Degnan, D., Lannin, D. R., Strecher, V. J., Pilgrim, C., Quade, D., Earp, J. A., & Clark, R. L. (1993). Increasing mammography utilization: a controlled study. Journal of the National Cancer Institute., 85(2), 112-120.
Multi-component intervention

Fries, J. F., Bloch, D. A., Harrington, H., Richardson, N., & Beck, R. (1993). Two-year results of a randomized controlled trial of a health promotion program in a retiree population: the Bank of America Study.[comment]. American Journal of Medicine., 94(5), 455-462.
Not on target

Glanz, K., Lew, R. A., Song, V., & Murakami-Akatsuka, L. (2000). Skin cancer prevention in outdoor recreation settings: effects of the Hawaii SunSmart Program. Effective Clinical Practice., 3(2), 53-61.
Multi-component intervention

Glasgow, R. E., Hollis, J. F., Pettigrew, L., Foster, L., Givi, M. J., & Morrisette, G. (1991). Implementing a year-long, worksite-based incentive program for smoking cessation. American Journal of Health Promotion., 5(3), 192-199.
Not randomized, controlled

Hahn, D. L. (1999). The delivery of clinical preventive services: acute care intervention. Journal of Family Practice., 48(10), 785-789.
Not randomized, controlled
System incentive

Hickson, G. B., Altemeier, W. A., & Perrin, J. M. (1987). Physician reimbursement by salary or fee-for-service: effect on physician practice behavior in a randomized prospective study. Pediatrics., 80(3), 344-350.
Not on target

Hoekstra, E. J., LeBaron, C. W., & Johnson-Partlow, T. (1999). Does reminder-recall augment the impact of voucher incentives on immunization rates among inner-city infants enrolled in WIC? Special Supplemental Program for Women, Infants, and Children. Journal of Pediatrics., 135(2 Pt 1), 261-263.
Not on target

Hueston, W. J., Mainous, A. G., 3rd, & Farrell, J. B. (1994). Childhood immunization availability in primary care practices. Effects of programs providing free vaccines to physicians.[comment]. Archives of Family Medicine., 3(7), 605-609.
Not on target

Hughart, N., Vivier, P., Ross, A., Strobino, D., Holt, E., Hou, W., & Guyer, B. (1997). Are immunizations an incentive for well-child visits? Archives of Pediatrics & Adolescent Medicine., 151(7), 690-695.
Not on target

Jason, L. A., Jayaraj, S., Blitz, C. C., Michaels, M. H., & Klett, L. E. (1990). Incentives and competition in a worksite smoking cessation intervention. American Journal of Public Health., 80(2), 205-206.
Multi-component intervention

Jason, L. A., Lesowitz, T., Michaels, M., Blitz, C., Victors, L., Dean, L., Yeager, E., & Kimball, P. (1989). A worksite smoking cessation intervention involving the media and incentives. American Journal of Community Psychology., 17(6), 785-799.
Multi-component intervention

Jeffery, R. W., & French, S. A. (1997). Preventing weight gain in adults: design, methods and one year results from the Pound of Prevention study. International Journal of Obesity & Related Metabolic Disorders: Journal of the International Association for the Study of Obesity., 21(6), 457-464.
Duplicate

Jeffery, R. W., Pheley, A. M., Forster, J. L., Kramer, F. M., & Snell, M. K. (1988). Payroll contracting for smoking cessation: a worksite pilot study. American Journal of Preventive Medicine., 4(2), 83-86.
Multi-component intervention

Jeffrey, R. W., Forster, J. L., Baxter, J. E., French, S. A., & Kelder, S. H. (1993). An empirical evaluation of the effectiveness of tangible incentives in increasing participation and behavior change in a worksite health promotion program. American Journal of Health Promotion., 8(2), 98-100.
Duplicate

Katz, K. S., El-Mohandes, P. A., Johnson, D. M., Jarrett, P. M., Rose, A., & Cober, M. (2001). Retention of low income mothers in a parenting intervention study. Journal of Community Health., 26(3), 203-218.
Not on target

Keeler, E. B., Sloss, E. M., Brook, R. H., Operskalski, B. H., Goldberg, G. A., & Newhouse, J. P. (1987). Effects of cost sharing on physiological health, health practices, and worry. Health Services Research., 22(3), 279-306.
System incentives

Kouides, R. W., Lewis, B., Bennett, N. M., Bell, K. M., Barker, W. H., Black, E. R., Cappuccio, J. D., Raubertas, R. F., & LaForce, F. M. (1993). A performance-based incentive program for influenza immunization in the elderly. American Journal of Preventive Medicine., 9(4), 250-255.
Not randomized, controlled

Krieger, J. W., Connell, F. A., & LoGerfo, J. P. (1992). Medicaid prenatal care: a comparison of use and outcomes in fee-for-service and managed care. American Journal of Public Health., 82(2), 185-190.
System incentive

LeBaron, C. W., Starnes, D., Dini, E. F., Chambliss, J. W., & Chaney, M. (1998). The impact of interventions by a community-based organization on inner-city vaccination coverage: Fulton County, Georgia, 1992-1993.[comment]. Archives of Pediatrics & Adolescent Medicine., 152(4), 327-332.
Multicomponent intervention

Leibowitz, A., Manning, W. G., Jr., Keeler, E. B., Duan, N., Lohr, K. N., & Newhouse, J. P. (1985). Effect of cost-sharing on the use of medical services by children: interim results from a randomized controlled trial. Pediatrics., 75(5), 942-951.
System incentive

Ludwig-Beymer, P., & Hefferan, C. (2001). Evaluation of Baby Advocate, a childhood immunization reminder system. Journal of Nursing Care Quality., 16(1), 15-23.
Not randomized, controlled

Lurie, N., Manning, W. G., Peterson, C., Goldberg, G. A., Phelps, C. A., & Lillard, L. (1987). Preventive care: do we practice what we preach? American Journal of Public Health., 77(7), 801-804.
System incentive

Maheu, M. M., Gevirtz, R. N., Sallis, J. F., & Schneider, N. G. (1989). Competition/cooperation in worksite smoking cessation using nicotine gum. Preventive Medicine., 18(6), 867-876.
Multi-component intervention

Manning, W. G., Leibowitz, A., Goldberg, G. A., Rogers, W. H., & Newhouse, J. P. (1984). A controlled trial of the effect of a prepaid group practice on use of services. New England Journal of Medicine., 310(23), 1505-1510.
System incentive

Merkel, P. A., & Caputo, G. C. (1994). Evaluation of a simple office-based strategy for increasing influenza vaccine administration and the effect of differing reimbursement plans on the patient acceptance rate. Journal of General Internal Medicine., 9(12), 679-683.
Not randomized, controlled

Oldenburg, B., Owen, N., Parle, M., & Gomel, M. (1995). An economic evaluation of four work site based cardiovascular risk factor interventions. Health Education Quarterly., 22(1), 9-19.
Duplicate

Pescatello, L. S., Murphy, D., Vollono, J., Lynch, E., Bernene, J., & Costanzo, D. (2001). The cardiovascular health impact of an incentive worksite health promotion program. American Journal of Health Promotion, 16(1), 16-20.
Multi-component intervention

Poole, K., Kumpfer, K., & Pett, M. (2001). The impact of an incentive-based worksite health promotion program on modifiable health risk factors. American Journal of Health Promotion, 16(1), 21-26.
Multi-component intervention

Reid, G. S., Robertson, A. J., Bissett, C., Smith, J., Waugh, N., & Halkerston, R. (1991). Cervical screening in Perth and Kinross since introduction of the new contract.[comment]. BMJ., 303(6800), 447-450.
Not randomized, controlled

Schwab, R. A., Radakovich, R., & Tate, K. (2002). Does payment improve follow-up of pelvic inflammatory disease? Missouri Medicine., 99(7), 286-288.
Not on target

Solanki, G., Schauffler, H. H., & Miller, L. S. (2000). The direct and indirect effects of cost-sharing on the use of preventive services. Health Services Research., 34(6), 1331-1350.
Not randomized, controlled

Stachnik, T., Brown, B., Hinds, W., Mavis, B., & et al. (1990). Goal setting, social support, and financial incentives in stress management programs: A pilot study of their impact on adherence. American Journal of Health Promotion, 5(1), 24-29.
Not randomized, controlled

Stein, A. D., Karel, T., & Zuidema, R. (1999). Carrots and sticks: Impact of an incentive/disincentive employee flexible credit benefit plan on health status and medical costs. American Journal of Health Promotion, 13(5), 260-267.
System incentive

Stevens, M. M., Paine-Andrews, A., & Francisco, V. T. (1996). Improving employee health and wellness: A pilot study of the employee-driven Perfect Health Program. American Journal of Health Promotion, 11(1), 12-14.
Not randomized, controlled

Strecher, V. J., Becker, M. H., Kirscht, J. P., Eraker, S. A., & Graham-Tomasi, R. P. (1985). Evaluation of a minimal-contact smoking cessation program in a health care setting. Patient Education & Counseling., 7(4), 395-407.
Multi-component intervention

Taylor, V., Thompson, B., Lessler, D., Yasui, Y., Montano, D., Johnson, K. M., Mahloch, J., Mullen, M., Li, S., Bassett, G., & Goldberg, H. I. (1999). A clinic-based mammography intervention targeting inner-city women. Journal of General Internal Medicine., 14(2), 104-111.
Multi-component intervention

Unti, L. M., Coyle, K. K., Woodruff, B. A., & Boyer-Chuanroong, L. (1997). Incentives and motivators in school-based hepatitis B vaccination programs. Journal of School Health., 67(7), 265-268.
Not on target