

1 the architecture for safer computing.

2 To begin with, we will have introductory
3 remarks by Howard Schmidt, who is going to give us a
4 report card on the current status of the security of home
5 computing. Howard? MR. SCHMIDT: Thank you very
6 much, Loretta, and thank you all for being here and
7 giving me the opportunity to talk.

8 I would be tremendously remiss, had I not
9 started out by thanking Loretta and Toby for the work
10 that they have done on pulling this together. I know the
11 term herding cats means absolutely nothing when it comes
12 to the work that they have done, but I very much
13 appreciate it.

14 MS. LEVIN: James Silver, as well. We're a
15 trio.

16 MR. SCHMIDT: Oh, okay, great. Thank you.

17 MS. GARRISON: Thank you.

18 MR. SCHMIDT: Anyway, I want to just quickly
19 talk a little bit about the report card of where we have
20 been, where we are, and, presumably, where we are going,
21 relative to consumer online security.

22 And I want to do it by framing it, first, from
23 a perspective that it's not just the technology. You
24 know, we have this other PPT that we talk about. It's
25 the people, the processes, and the technology. And so in

1 looking at that, we look at a broad spectrum, what it
2 means to be safe online, what it means to have a safe
3 online experience, and how computing is safer now than it
4 has been.

5 Then I want to break it down into four specific
6 areas, and it's particularly rewarding to follow the
7 previous panel that discussed so much the areas around
8 authentication and public infrastructure, and the need
9 for revamping this, and how it relates to the things we
10 are doing. Because one of the first things we need to
11 look at is where we are today, where we have been, as a
12 report card, regarding authentication mechanisms.

13 It seems that much of the world today is framed
14 in pre-9/11 2001 and post-9/11. But I actually want to
15 roll back a little bit further to pre-2001, and I use
16 January of 2001 as sort of the linchpin, because prior to
17 that, we didn't have that culture of security that Orson
18 and many of us have talked about. We've started to move
19 a lot closer to that.

20 So, if you look at that authentication piece
21 prior to January of 2001, it was pretty much anybody's
22 guess out there. There were no requirements, no
23 recommendations about strong authentication mechanisms.
24 In many cases, the software that came installed had
25 accounts on there that were administrative accounts that

1 required no passwords and no one even knew that.

2 Then we zoom ahead to the 2001 to 2003 time
3 frame, where we basically -- every time a window opens up
4 on one of the online services, it says, "Do not give out
5 your password."

6 There are windows that come up that are
7 basically just for the authentication piece. There is an
8 encrypted session that takes place between your computer
9 system and an authentication computer that makes that a
10 safer experience, so someone can't grab the data as it
11 transits itself and pull passwords out of there, which
12 used to be the older way of doing it, prior to 2001.

13 We see an increase of use of IPsec and SSL and
14 these sorts of encryption technologies. We also see
15 better protection of privacy, as part of that consumer
16 experience, post-2001.

17 And I want to zoom into now the future piece,
18 and that's where are we going with the authentication
19 piece from our report card, and that's the fact that
20 strong passwords are now becoming very commonplace.

21 The downside is it's very difficult to
22 remember, which is why the next piece of this, which we
23 are starting to move to, is the two-factor
24 authentication, whether it's smart cards, biometrics,
25 whatever mechanism one would use, we're starting to see

1 that becoming more and more relevant. We're starting to
2 see a lot of discussion and a lot of the building of that
3 into the consumer space, including the operating systems
4 which now support that.

5 We have also seen an increase in the number of
6 reportings, which, once again, makes things safer. If
7 you look at the neighborhood watch type concept, where
8 you have neighbors looking out for neighbors, other
9 people putting up signs saying, "Listen, if you see
10 something suspicious, notify someone."

11 We actually now are training state and local
12 law enforcement. We are getting a tremendous amount of
13 support from the FTC working with the consumer, and
14 understanding how do you report these things, where do
15 you wind up sending information where your experience has
16 been less than positive, for malicious activity? So
17 that's sort of the authentication piece.

18 The next piece I want to go to is the
19 configuration, and this is very crucial. Prior to 2001,
20 most of the systems were designed for usability and
21 manageability, especially in the consumer space,
22 especially for the desktop person. It was, "How easy can
23 we make this?"

24 Unfortunately, the easiness also gave us a very
25 wide window to make it less safe, more accessible -- for

1 bad people to do bad things to the system, including just
2 some of the basic, core software running on your system
3 that you didn't know was running on there.

4 You know, we have seen a number of cases where
5 viruses and Trojans, and some of the things that have
6 occurred that have either pulled password files down off
7 of people's systems, opened those -- installed Trojans,
8 where people could then take over a consumer's system.
9 They were able to be successful because there were
10 underlying components that were running that people
11 didn't know about.

12 In the 2001 to 2003 time frame we have seen
13 that change dramatically. We have seen a mixed bag of
14 changes that have taken place, normally through the
15 process of doing updates, normally through the process of
16 telling people, "Here is a patch, here is something you
17 need to do to make your system more secure," that either
18 turns off those services or reduces the accessibility
19 from the outside world of those services.

20 Then, of course, the current state, and once
21 again, increasingly so in the future, is the whole
22 concept of secure out-of-the-box. When you log in on the
23 system, whenever you first turn on your system and plug
24 it into your cable modem, you won't have blank passwords
25 on the system that someone could automatically take over.

1 You won't have services running on the system that
2 someone can then compromise and work there.

3 And the same thing goes with access points for
4 wireless. Cable modems, DSL, and wireless technology are
5 phenomenal. I have been using it since I could get my
6 first cable and load them up on the mountain. I have
7 been using wireless since it first came out. And what
8 we're seeing now is that transition over the past two
9 years, where the wireless manufacturers, the cable
10 manufacturers are putting personal firewalls into the
11 hardware, in addition to software-based things you are
12 running.

13 You are also seeing upgrades that they have on
14 their systems for those of us that have older systems,
15 where basically you can go into the system configuration
16 on the wireless access point, and it says, "Download your
17 free personal firewall, download your free anti-virus
18 software." Those things are there now to better protect
19 the consumer, to make our online experience much better.

20 The third piece of this is the awareness.
21 Prior to 2001, it was word of mouth. If we knew somebody
22 that had something bad happen to them, you would
23 generally hear about it, but you didn't see much
24 publicity about it. You saw instances where SANS and
25 organizations like that would publish information,

1 generally to the IT professional community, but the
2 consumer side generally didn't subscribe to those sort of
3 things.

4 So, in the 2001 to 2003 time frame, we have
5 seen SANS, vendors, the information sharing analysis
6 centers, the ISACs, media, FTC through the Dewey site and
7 the information security site, the White House, working
8 with the Cyber Security Alliance to put up websites,
9 FAQs, how to help consumers better enjoy the experience,
10 while protecting themselves.

11 And of course, moving forward, what we will see
12 taking place are situations where customer service will
13 have security and privacy as part of the core competency.
14 When you call in to someone about why something doesn't
15 work, there will be the discussion about security and
16 privacy. "Do you have this enabled? Do you use a strong
17 password?" These are things that are going to be part of
18 the core DNA, as we're moving forward.

19 And including the ability to provide services
20 for the websites. One of the things I have seen
21 recently, particularly on the broadband deployments,
22 where when you log into the website at whatever cable
23 carrier it is, just like they do on the modems, they have
24 a link that says, "Click here for security, click here
25 for privacy." So these are things that we're seeing in

1 the awareness piece.

2 And lastly, and the one that I think eventually
3 we will be able to say, "Gee, that used to be a problem
4 back in the early 2000s," and that is that whole concept
5 of patch management.

6 Whether it's Linux, Windows, OS10, Sun, Oracle,
7 we have seen in the past it was sort of a pull. If I
8 knew there was something that I had to fix, I would go
9 out and pull the bits down and fix it. I would pull the
10 data down and fix my systems. And the 2001 to 2003 time
11 frame, we saw this service where you can sign up for it,
12 where it will say, "You need to fix something on your
13 system. Here is the data that you need to do that, here
14 is the link to do that."

15 And you have some options. Currently, in most
16 of the situations, they will automatically install it for
17 you. In many of the operating systems and many of the
18 major applications, for the consumer space, the same
19 thing.

20 You have a box. If you're technically
21 competent, like some of us may be, we may want to say,
22 "Well, tell me what it is before you install it." Other
23 cases, "Please do it, because I don't want to have to
24 worry about it." I use that 86-year-old father of mine
25 as the example of, "Please do it, I don't know what I'm

1 doing. Fix it for me."

2 And then, in the future, of course, it will all
3 be push. We will have the self-healing, the self-
4 repairing systems. We no longer will need to worry about
5 having a bachelor's degree in computer science in order
6 to have a full and safe consumer experience.

7 So, in closing my opening comments, I want to
8 cite something that I attribute to Doris, and a lot of
9 the work around the OECD, and that's my definition of the
10 culture of security in the online world. And the analogy
11 I use is the seat belt example that some of you may have
12 heard before.

13 You remember back when seat belts first came
14 out? We found out a couple of things about them. First
15 and foremost, they were extremely uncomfortable, because
16 when we sat on them they hurt after a while. But that's
17 what we did, we sat on them. And despite the best
18 efforts of the highway transportation folks, despite the
19 best efforts of law enforcement, we sat on the seat
20 belts.

21 Then, later on, they put those annoying buzzers
22 in there, and we learned that they become even more
23 uncomfortable when you get them a little bit higher
24 behind your back, because we would connect them behind
25 our back to shut off the buzzer.

1 And then, eventually, it got to the point where
2 it became part of the infrastructure, part of the car.
3 And I remember the first time I sat in the car, closed
4 the door and this belt automatically goes across me, and
5 I think, "If you're going to go to that much trouble, I'm
6 going to wear it."

7 Then I ask any of you today, as I have said
8 many times, find a six to eight-year-old child, put them
9 in a car, and what's the first thing they do? They
10 buckle that seat belt. That's the culture of security
11 that we have seen in that world. In some instances, it
12 took regulation, and in many, many instances, it was done
13 because it was the right thing to do.

14 And that's the same thing as I see us moving
15 into the consumer space as I look at our report card two
16 years from now, in saying we will have that culture of
17 security. These things will be built in from the very
18 beginning. We will have a user base that is much safer,
19 respectful of privacy, and has a much richer online
20 experience as we move forward.

21 So, thank you very much for the opportunity to
22 give those opening remarks.

23 (Applause.)

24 MS. GARRISON: Thank you, Howard, and we do
25 look forward to that report card in two years.

1 We have heard an awful lot today about people
2 who are struggling in many different ways in trying to
3 use their technology. The 144 passwords certainly stands
4 out.

5 But the big message that we also heard from the
6 consumer groups and from the academics, is that it has to
7 be usable, it has to be simple. It has to be integrated
8 into the system, you just turn it on and it works. And
9 it has to be interoperable.

10 So, part of the challenge here today is how do
11 we talk about designing technology for safer computing
12 that incorporates these features?

13 But before we get there, I would like to ask
14 first, is home computing safer today than it was a year
15 ago? Why, or why not? Jim, can you help us with that?

16 MR. HALPERT: Loretta, I think it is. And
17 Howard outlined a number of very important ways in which
18 things have gotten better, if one takes 9/11/2001 as the
19 measuring point.

20 There is greater awareness among consumers --
21 and we're focusing here on the consumer market -- and on
22 the providers of various technologies, and providers of
23 Internet service.

24 I am here as general counsel of a trade group
25 of leading ISPs called the Internet Commerce Coalition,

1 and I can tell you that all of these companies invest
2 very heavily in upgrading network infrastructure,
3 increasingly in R&D, actually, to develop network
4 security solutions. They are working actively on rapid
5 and coordinated and collective responses to security
6 threats in the network, like denial of service attacks
7 and worms.

8 And in many cases, companies will discover
9 problems and alert their competitors, because this is a
10 common issue of trust in the network, and something that
11 network operators are uniquely situated to address.

12 They are also investing in detecting and
13 filtering out the transmission of malicious codes, such
14 as e-mail viruses, worms, Trojan horses, and denial of
15 service attacks. These are automated mechanisms to try
16 to stop these transmissions. They are not always
17 successful. The back-up is to have a very rapid and
18 coordinated reporting mechanism, so that Internet
19 companies can alert each other to problems that are
20 coming down the pike, and alert their customers.

21 There also is a significant effort to educate
22 customers regarding the importance of network security.
23 This is something that the government can play a very
24 important role in, and the press can play an important
25 role in.

1 Howard mentioned going to websites and being
2 able to download security tools. Our member companies
3 are investing in robust and prominent security portions
4 of their websites that educate consumers about what to do
5 and not to do with regard to network security, and give
6 them easy access, through clicking on hyperlinks to
7 additional tools to upgrade security.

8 Finally, there actually is an important role in
9 providing customers with ready access, at the edge of the
10 network, to tools that come with the sign-up for service.

11 For example, customers of broadband networks
12 can get, through our broadband members, discounted
13 firewalls, in some cases free firewall technology, free
14 anti-virus software with upgrades provided, say, for a
15 year on a free basis, some password protection tools to
16 make sure that customers use secure passwords and have
17 encrypted connections as they log into the network.

18 And also -- and this is very important on the
19 theme that the FTC has spent a lot of time on in the past
20 -- parental control software, to protect other aspects of
21 security for children, for example, who are on the
22 Internet.

23 ISPs are much better situated to protect the
24 security of their actual network, rather than the
25 activities or software on end user computers that are

1 just off the network. However, even there, our members
2 have made major efforts appropriate to the particular
3 market they serve. And this will vary widely.

4 For example, a big backbone provider that
5 provides a direct Internet connection to a corporate
6 network is going to provide a very different set of
7 security tools to network administrators than will a
8 narrow band provider that is serving consumers in the
9 home.

10 In addition, proprietary online service
11 providers, like our member AOL, have a different -- and
12 in some ways, an easier job protecting security than
13 providers that are simply entirely open to the Internet.

14 So, there are a range of different tools, but
15 companies are spending a lot of time and effort on this
16 increasingly important area of providing a good and safe
17 network.

18 MS. GARRISON: All right, thank you. Jerry,
19 can you give us a summary from Comcast's point of view?

20 MR. LEWIS: Sure, thank you. And, first of
21 all, thanks to Commissioner Swindle and the FTC for
22 having us. We appreciate the chance to be here. And to
23 the staff, who has done a great job organizing this.

24 Let me give just a little bit of background.
25 Part of our panel topic today is network architecture,

1 and I would just like to spend a second talking about
2 where we are in the history of network architecture,
3 particularly with respect to cable-based Internet service
4 providers.

5 You may remember almost 18 months ago Excite@
6 home filed for bankruptcy. They were the outsourced
7 Internet service provider for many cable operators,
8 Comcast included. And that forced us and the other cable
9 companies that used Excite@home as their ISP solution to
10 scramble quickly, and at great cost, to deploy and build
11 our own networks so that we could, in effect, keep the
12 lights on for our Excite@home customers.

13 And we, like the several other cable ISPs, did
14 that in about 90 days, literally, logically and
15 physically deployed an ISP network that we had planned to
16 deploy in about 9 months. It wasn't without some fits
17 and starts, but it basically worked, and it's been
18 humming along very nicely ever since.

19 So, we at Comcast, and I think many other cable
20 ISPs - are at a fairly early stage in the architecture of
21 the network, and as a result, many of our decisions with
22 respect to customer-facing security, I think, have been
23 driven more practically and tactically, given where we
24 are.

25 And so, what we have decided to do -- at least

1 currently, at Comcast - is offer a McAfee and -- I'm not
2 necessarily promoting them, it's just that they're the
3 partner we're working with currently -- firewall, client
4 software. It's their standard retail offering that our
5 customers can download directly through our website for
6 free. And it's a one-year free firewall.

7 McAfee actually owns the customer, provides all
8 the technical support, the updates automatically, and
9 handles the customer relationship, because they're best
10 suited to do that. We don't necessarily have a lot of
11 expertise or depth yet at 1-800-COMCAST for dealing with
12 firewall questions, for example.

13 That's a model that has worked fairly well. We
14 have had a relatively high adoption rate among our
15 subscribers for the firewall. And when we look at this
16 relationship and other things that we can add to it, we
17 certainly will look at adding anti-virus and privacy, and
18 other types of security tools into the mix. It's really
19 dictated by business considerations, in large part, and
20 by our desire to provide a valuable solution to our
21 customers, who do communicate with us and say privacy is
22 of concern to them, security is of concern to them.

23 And right now, I think where we are, as many
24 other cable ISPs may be, is that this is a best
25 outsourced solution right now. That may not always be

1 the case. And over time, our security solution may be a
2 hybrid of outsourced technologies like a McAfee, as well
3 as some home grown things.

4 MS. GARRISON: Jerry, one question.

5 MR. LEWIS: Sure.

6 MS. GARRISON: When did this go into effect for
7 your customers, and what is the adoption rate? Do you
8 have that figure?

9 MR. LEWIS: We haven't publicized the adoption
10 rate, but in the areas that we have heavily promoted it,
11 it has been very high, and we have been very pleased with
12 the adoption rate. And we are in the process, as we all
13 know, of merging our AT&T broadband systems into Comcast
14 systems that will be complete this summer.

15 And at that point, we will have over 4 million
16 ISP subscribers, and we will be looking to make sure
17 everybody has the opportunity to upgrade and get the
18 benefit of the firewall solution.

19 We started offering the firewall, if I remember
20 correctly, about six months ago. Prior to that, we had
21 offered anti-virus services through McAfee. And the way
22 the affiliate relationship works is that people who take
23 the firewall for free can get a special deal from McAfee
24 on the security and the privacy components, as well as
25 their security threat assessment center, which is

1 actually a pretty cool little thing if you have played
2 with it.

3 When the deal comes for reupping, we will
4 certainly look at adding new things into the mix, and new
5 values for customers, and give them perhaps a mix of free
6 and discount, so that they can continue to get the
7 benefit of the services.

8 What we have done in terms of customer
9 notification and education -- and that's really where I
10 think we and a lot of the ISPs, not just cable-based, are
11 really at the early stages -- is developing home-grown
12 materials, FAQs and other education, as well as
13 leveraging what third parties have done.

14 We're linking to Dewey the Turtle, when the new
15 portal rolls out in about 60 days. There are a lot of
16 other good third-party sources out there that we direct
17 our customers to, so we will continue to grow and enhance
18 that area.

19 And the user education piece, I think, is very
20 important. It's something that I think we have a
21 responsibility to do, and we take seriously, and are
22 doing that.

23 In terms of the future direction, the
24 architecture, if you will, of network security, what
25 things might be coming down the road? A couple of things

1 to speculate about.

2 I think Jim alluded to it, there will be things
3 beyond pure security that will be of value and interest
4 to our customers. Parental controls is one example.
5 Pop-up blocking, spyware filters, there is an awful lot
6 of things out there that many ISPs currently address that
7 we may address as part of an overall security solution.

8 You may not think of pop-ups necessarily as a
9 security issue, or parental controls as a security issue,
10 but they all start to get into the overall category of
11 user control over their Internet experience. So, that
12 may well be something that we look at next.

13 Anti-virus is something that's critical, that
14 we promote heavily. Anti-virus licensing, however, is
15 not always the easiest or most cost effective thing for
16 ISPs to do. So I think for the time being, anti-virus is
17 probably something that will be deployed on a client
18 basis to individual customers, as opposed to on an
19 enterprise basis, where the ISP might do the vast
20 majority of the anti-virus filtering, though we do do
21 some at the network level.

22 And the last point I will make is with respect
23 to where these solutions go, the privacy and security
24 solutions. Right now, we are following a client model
25 which puts the obligation on the customer to download

1 software and install it properly on their hard disk.
2 With good tools and wizards, that can be a relatively
3 painless process.

4 But again, that's work. And as I think we have
5 all heard today, and I think we're all in agreement, the
6 more work for people, the less likely people are to use
7 it. So we want to simplify that.

8 We have looked at, and will continue to look at
9 deploying security and privacy technologies on our
10 network at our end. There are different issues and
11 considerations there.

12 If we were to deploy a security tool that four
13 million or five million ISP customers had to access,
14 that's a whole different calculation for us. Different
15 hardware requirements, scalability requirements, that we
16 don't necessarily see if we push the solution down to the
17 customer. So that's part of the cost benefit analysis
18 that we constantly do.

19 And there may be other extended factors that
20 impact security on the network. They may be external
21 factors. For example, law enforcement requests or
22 requirements on the telecommunication side. The
23 Communications Assistance for Law Enforcement Act (CALEA)
24 Statute sets fairly strict technical requirements on the
25 telephone network for intercepts, and the like. Perhaps

1 there will be some counterpart or equivalent on IP-based
2 networks at some point in the future.

3 So, there may be a variety of external
4 constraints or guidelines, legal or standards, or
5 otherwise, that are impacted. But that's, in a nutshell,
6 what we have been doing. I would be happy to answer any
7 questions later.

8 MS. GARRISON: Thank you very much. Phil, can
9 we hear about Microsoft?

10 MR. REITINGER: Sure, Loretta. Thank you. But
11 I'm not going to talk just about Microsoft. I also would
12 like to compliment the FTC for separating Alan and me at
13 far ends of the table to prevent me from needing a
14 transfusion by the end. But it was unnecessary.

15 MS. LEVIN: Not deliberate.

16 MR. REITINGER: I will take Alan's criticisms
17 with good grace, and thank him for his compliments for
18 the things he thinks Microsoft has done right.

19 Let me answer the question as directly as I
20 can. Is computing safer now than it was several years
21 ago? The answer to that is yes, but I think it's a
22 complex answer.

23 First, statistically, I don't think we know.
24 In other words, we don't have good statistical metrics
25 for how secure the Internet is, and we don't know,

1 statistically yet, how prevalent cyber crime is. There
2 is a lot of good work that has been done, including by
3 groups like the FBI and CSI out in San Francisco. But a
4 lot of that is anecdotal. So we don't have good
5 measurements yet to know how good a job we're doing.

6 However, we do know that software has become
7 more secure, for a lot of the reasons that Howard
8 identified, and Alan identified, also, earlier.

9 The old paradigm of functionality over security
10 has changed. It no longer is prevalent, I think, in the
11 industry, both for Microsoft and for other software
12 players. And I think there are a lot of reasons for
13 that.

14 September 11th is part of the reason. I think
15 we see a greater market focus on security every year.
16 All you have to do is attend the RSA trade shows, and
17 watch the number and quality of security products that
18 are available.

19 And I also think the industry is maturing. And
20 as the industry matures, it's doing a better and better
21 job of addressing the spectrum of issues that it needs
22 to.

23 So, you see things like -- and I will use
24 Microsoft terminology here, because it's what I am most
25 familiar with, I work for Microsoft -- the creation of

1 the trustworthy computing initiative January 2002, which
2 has 4 distinct elements: security, privacy, business
3 integrity, and reliability. So, security and privacy are
4 both in that, and let me drill down a little on security.

5 Howard, I think, has already covered most of
6 the major elements of that, but it's not something that's
7 relatively simple. There are four elements in
8 Microsoft's terminology.

9 "Secure by design." And this gets to the
10 specific topic of the panel. It has two features,
11 essentially. One, writing better code, not putting
12 vulnerabilities in. And secondarily, architecting for
13 security. As you go forward, designing products so that,
14 for example, processes run at the lowest level of
15 privilege possible, if we can get to some level of
16 technical specificity there, dealing with some of the
17 issues that Alan raised earlier.

18 Second, as Howard was talking about
19 configuration, "secure by default." Products that are
20 secure out of the box, both server products like Windows
21 2003 that Alan talked about earlier, and consumer
22 products, so that products like Outlook, from Microsoft,
23 now ship with much more secure default settings.

24 And then critically, as we move to unmanaged
25 environments, "secure by deployment." Making, as Howard

1 said, patching easier so it's automatic, it can be done
2 as transparently as possible to the consumer, and
3 providing guidance on how to configure systems securely.
4 Microsoft has done configuration guides, and we have been
5 assisted by other configuration guides, such as those
6 done by CIS and Frank Reeder, on my right.

7 And finally, "communications." Providing a
8 rapid response capability that's also associated with
9 secure by deployment, and communicating with people about
10 what we're doing, such as through the MSRC, the security
11 response center at Microsoft.

12 Now, what does all this mean? Does it mean
13 that we're not going to see vulnerabilities in the
14 future? No. I would like to harken back to where
15 Commissioner Swindle started us. And if I could
16 paraphrase you for a second, sir, we're not going to find
17 a solution, but we're going to solve a lot of problems as
18 we work towards that end. That's exactly right.

19 We need to make computing reasonably secure, so
20 that it's functional and that we address the problems,
21 both as they come up, and proactively, before they come
22 up. So that's the second point.

23 The third point, yes, software is more secure.
24 But it is also true, as we learned this morning, that the
25 threat is increasing. Hackers are really, really good at

1 developing new attack technologies. And they are a lot
2 better at sharing information than we tend to be in the
3 private or the public sectors.

4 So, industry needs to continue to innovate, and
5 continue to develop more and better security solutions
6 and architect products better. Because we've got,
7 essentially, two growth curves, increasing security of
8 products and increasing threat. We have got to make sure
9 that we widen the gap so that security increases, rather
10 than decreases, over time.

11 And the fourth point, and then I will close, is
12 technical solutions are not sufficient, in and of
13 themselves. As Howard had emphasized, we really need a
14 multi-disciplinary response, more secure technical
15 infrastructure, management solutions, education, R&D,
16 deterrents so that when cyber crime happens, we put the
17 bad guys in jail.

18 So, when the question is put what do we need to
19 do to address computer security, the answer is D, all of
20 the above. And you can write whatever you want there,
21 it's all of the above. Thank you.

22 MS. GARRISON: Thank you. Phil and Jim have
23 both said that home computing is much safer today. But
24 Andrew, can you quickly recap what consumers think about
25 safer computing?

1 MR. PATRICK: Great, thank you. Yes, I want to
2 buck the trend and say computing, from a home
3 user/consumer point of view, is a much scarier place than
4 it's ever been.

5 When you think about users' concerns in terms
6 of the major things they are concerned about, their
7 security, their information security, their information
8 privacy, their experiences when going online and threats
9 to their system, it's a very scary place.

10 Consider, for example, a scenario where you're
11 asked to go and help a couple with children go and buy
12 their first computer at a computer store, and you've been
13 asked to tag along, because they think you know something
14 about computers.

15 So, you go and pick out a reasonable computer
16 configuration for a home computer, and you might pick up
17 an office suite, because they want to do some word
18 processing, and they want to go on the Internet.

19 You can't stop there. We have talked about at
20 least eight different things that you also must buy at
21 that computer store in order to be running something that
22 is reasonably secure, safe, and will have good
23 experiences. Anti-virus software, anti-spyware software,
24 cookie management systems you either have to buy or learn
25 how to use, things like P3P and cookie washers.

1 Firewall, perhaps two of them, hardware and
2 software. A pop-up blocker, because that has a lot to do
3 with experiences, especially experiences with children
4 and what they see, and what you might not want them to
5 see.

6 Some kind of a spam control system, and some
7 kind of a parental control system. That's a lot of stuff
8 to buy and to configure and use. My quick calculation on
9 the back of an envelope says it probably adds about 15
10 percent to the cost of the system before you've been out
11 the door, which is not insignificant.

12 All of this is for something that you don't
13 want to do. You didn't buy the computer to do this. You
14 bought the computer to do some office applications, to
15 write some good-looking letters and reports, and to help
16 the kids with the homework, and go on the Internet.

17 So, the other big problem is none of this is
18 your primary task. Your primary task is not to operate a
19 safe computer. Your primary task is to do the things
20 that you want to do. So, we have problems that are not
21 related to why people are using computers, and that makes
22 it very hard for people.

23 MS. GARRISON: Thanks. Howard, I would like to
24 talk about barriers to safer computing. For example,
25 lack of education, technology, money, will, and also

1 about legacy systems. Are older computers a risk for
2 security, for personal use?

3 MR. SCHMIDT: Yes, I think I will start with
4 the last question first, and address that, because that,
5 indeed, is one of the issues we have looked at for a long
6 time.

7 If you envision the IT space today in three
8 boxes, there is the legacy systems, there is the world
9 we're living in now, and the future systems. The future
10 is one I think we are all very, very convinced that
11 things will be more secure. They continuously work
12 better, as Phil pointed out, as have a few of the other
13 speakers.

14 The space we're living in today is we're
15 enjoying the experience, while we're fighting some of the
16 Trojans and the viruses and some of those things. But
17 all in all, it's a positive experience for many people.

18 But the legacy piece -- that's the part that
19 creates a lot of the problems for us. In some cases, the
20 software was not designed to be in such a threat-ridden
21 environment as you know, "always on" connections provided
22 us. The software is, often times, not as robust in
23 looking for viruses and blocking malicious codes, and
24 things of that nature.

25 So, consequently, I think the easy answer is

1 for just everybody to upgrade to the latest product,
2 which is more secure, more privacy aware, but
3 unfortunately, there are some financial constraints in
4 conjunction with that.

5 So, I think that's the biggest barrier I see
6 right now for being more secure quickly, it's just some
7 of the legacy systems or products that's out there.

8 MS. GARRISON: And Howard, is it true that when
9 you look across product lines, and the extent to which
10 people retain older systems, or older products, that in
11 the computer world there is a much higher retention rate
12 among older systems?

13 MR. SCHMIDT: Well, I think it goes two ways.
14 It depends on your penchant for technology. I'm the
15 proverbial early adopter. I'm the one that will buy a
16 \$600 piece of equipment, knowing in six months it's going
17 to sell for \$49.95. And those of us that are of that
18 ilk, we obviously will continuously upgrade.

19 You will have sort of the middle range, where
20 people will have a family computer that, as the prices
21 continue to go down, the experience becomes more rich,
22 more robust. They will pass that on to the kids as their
23 computer, as they buy themselves a new one.

24 So we will see some migration of some of the
25 products, but often times we will see some people that

1 say, "Hey, it works. I like it. I don't want to change
2 it, I'm afraid to do something different," so they will
3 keep the hardware and software longer.

4 MS. GARRISON: And are there any special
5 problems in terms of security of information with
6 disposal of old computers?

7 MR. SCHMIDT: Well, now that you mention it,
8 that's a concern especially in a consumer environment,
9 but even more so in the corporate environment. Many
10 times people will just turn their old computers in,
11 recycle them, and personal data is sitting on the hard
12 drives.

13 So, by developing a process before you turn it
14 out -- it's almost like the analog, the paper world now.
15 Shredders are selling at this unbelievable rate. There's
16 a TV commercial saying, "Here, protect your information
17 by buying a shredder." We see that now.

18 Same thing, electronically, we have to remember
19 that much of that data on your computer is accessible,
20 even if you reformat the hard drive. You have got to
21 take some steps to wipe it out completely before you turn
22 it in to a salvage operation.

23 MS. GARRISON: Thanks. Alan, do you have
24 anything to add to that?

25 MR. PALLER: No, I think he did a great job.

1 MS. GARRISON: All right. Andrew, do you want
2 to speak very briefly about password vulnerabilities? We
3 heard an awful lot about it in the earlier panel.

4 MR. PATRICK: We heard a lot about passwords.
5 I just wanted to add one other thing, which was we talked
6 a lot about users and users' password behaviors --
7 writing them down, forgetting them, sharing them. We
8 should also talk a little bit about what can be done from
9 an operator's point of view, in terms of making password
10 systems more usable and more secure.

11 For example, practices like forcing password
12 changes immediately are very bad practices. People don't
13 forget on demand, and so asking them to immediately
14 choose a new password -- forget the old one and remember
15 the new one -- is just a very bad practice. You get much
16 better password choice and password remembering if you
17 give people warning.

18 Obviously, asking for multiple passwords,
19 especially when they're not absolutely necessary can be a
20 concern. We have talked about having clear password
21 rules, teaching people how to make good passwords. There
22 is a lot of software around that will look at passwords
23 as people choose them, and make recommendations on those,
24 and that software is not used very much. So, if people
25 enter weak passwords, they can get feedback from the

1 software immediately, before that password is accepted.
2 Those kinds of practices can really help.

3 There is a reason why people share passwords.
4 They write them down and they share them because, often,
5 the work requires the sharing of information. If you're
6 operating systems that don't support information sharing,
7 such as sharing of documents across users, if you're
8 operating a system that doesn't support people who may
9 forget their passwords, if you don't plan for password
10 forgetting, then it's no wonder that people start writing
11 them down.

12 If there is at all a high cost, such as social
13 or work or otherwise, for users forgetting a password, of
14 course they're going to write it down. So if you don't
15 have 24/7 password support, or an easy way for people to
16 get their passwords reset, what are they going to do? Of
17 course they're going to write it down.

18 Although passwords are weak, they are weak for
19 a reason. Users' behavior with passwords has been well
20 studied. There are lots of things that can be done here,
21 and it really can be summarized in focusing on three
22 questions.

23 You have to consider teaching the users why
24 good passwords are important. Many people feel that they
25 are a small cog in an organization, and so their

1 particular password may not mean very much. But we know
2 that a small vulnerability can be a large vulnerability.

3 So, you have to answer the question why. Why
4 do I need a good password? You have to answer the
5 question how. How do I create a good password? You have
6 to show examples, get feedback, and support passwords
7 that allow people to get the job done, such as group
8 passwords and work sharing.

9 And finally, you have to answer the question of
10 how many, and we have talked about that. You really have
11 to think about how many passwords, and what you're really
12 asking people to remember, and realizing that they are
13 not going to remember it, they're going to do something
14 else. And until you have solutions like single sign-on,
15 and whatever, realize that people are just being asked to
16 do too many.

17 MS. GARRISON: Thank you. Alan, I would like
18 to ask you what are the principal threats that weak
19 security causes for home users? Is it primarily that
20 hackers can steal personal information for identity
21 theft? And what can consumers do, technologically or
22 otherwise, to protect themselves?

23 MR. PALLER: I think what you described as the
24 principal threat is the one that's most often called up
25 when somebody is trying to sell people security, it's

1 almost never the real threat. There are three real
2 threats.

3 But before I answer the question, today is
4 actually a celebration day in the security field.
5 Listening to Jim talking about ISPs in a sense competing
6 for who has got the better security offerings -- not all
7 of your ISPs have all of the services, and then Comcast
8 says, "And we have these" -- that's a huge change.

9 And the man sitting over there, and the man
10 sitting over there, and Dick Clark all get enormous
11 credit for changing the marketplace to where the
12 consumers expect it. It wasn't you saying it to the
13 vendors that changed anything. It was you saying it to
14 the consumers and the consumers saying it to the vendors
15 and then the vendors said, "Oh, well, our customers want
16 it."

17 And listening to Dell talking about what
18 they're doing, it's a massive shift in everything, and I
19 think there are some bows that you all should take.

20 Having said that, there are still some threats.
21 Everything is getting better, much better, but there are
22 still some problems. And the problems, actually, are not
23 quite solved by what we have heard, so I want to talk
24 about three threats to the home user.

25 The most common one is their machines are being

1 taken over, generally, by automated software, or by
2 downloading something that they shouldn't have
3 downloaded. Often, their kids do the downloading, and
4 it's on the parents' computer. So it's not quite the
5 user who could be educated, it's the kid you wouldn't
6 want to give a driver's license to being out and doing
7 things.

8 That's happening at the rate of what we believe
9 is between 30,000 and 50,000 a week. And honestly, I
10 couldn't care less. Meaning if 30,000 people get their
11 computers taken over and they have all got trouble, it
12 wouldn't matter, except we have got a different problem,
13 and that problem is -- well, let me talk about when they
14 learn about it.

15 The way they learn about it is either somebody
16 puts pornography on that system they took over, or they
17 put software on it, or they used that computer to attack
18 the Defense Department. And the way they hear about it
19 is when the FBI knocks on their door and says, "Why is
20 your computer attacking DSA?"

21 And I asked the head of the FBI's cyber crime
22 unit in Baltimore, "Does that happen very often?" And he
23 said, "Alan, all the time." And then he paused, and he
24 said, "All the time."

25 So, this is not uncommon, and that's a bad

1 thing, that's bad. But that's not what I'm worried
2 about. I am worried about it because, as you will all
3 learn later in the summer, somewhere between 500,000 and
4 1,000,000 machines taken over is sufficient to take the
5 Internet down and keep it down. And 30,000 to 50,000 a
6 week doesn't divide that badly into 1,000,000. And
7 that's the reason we care.

8 And so, when I tell Phil that I worry about the
9 older machines, and I don't just worry about the new
10 machines that are coming out, you've got to do something
11 for me about the older machines -- it isn't because I'm
12 worried about somebody losing their personal data. It's
13 that I don't want another 30,000 machines being taken
14 over by somebody who can use them in a concerted fashion
15 to attack what we think of as our e-commerce engine.

16 The other two threats, though, real quickly,
17 are that the attacker can damage your computer. This
18 happens a lot with Kazaa and other things, but that
19 software can actually take you out, and you can't do
20 anything. And your machine dies, and the idea of backups
21 for most of us is a foreign term, it's not English, we
22 don't know what it is.

23 So, cleaning the machine up and getting it back
24 is really a very difficult thing. And just as an
25 example, of the 150,000 machines that were taken over

1 with Code Red, we think about 30,000 are still just as
2 infected as they were before, because it's so much
3 trouble to clean up. And the reason we know that is
4 there are about 30,000 machines out there trying to
5 infect other people, so it's likely.

6 But the last one that I think is important as a
7 real threat -- you all have heard of VPN, virtual private
8 networks, and you think, wow, cool security system. I
9 can use the Internet, I can sit at my home, go through
10 the safe system, and get to my computer.

11 It turns out that's right, but there are lots
12 of cases where the attackers know this. They infect your
13 machine, and if you think you're smart enough to beat
14 being infected, challenge me some time. They take over
15 your machine because they know you're an employee of the
16 Justice Department or employee of DEA, or an employee of
17 something else, and then once they have your machine,
18 they have a complete open pipe to the Justice
19 Department's machine. It's not a secure pipe, where
20 there is security, it's actually an open, fully open
21 pipe. That's what a VPN is, it's an encrypted open pipe.

22 So, those are the three risks. Your machine
23 gets taken over and the FBI comes knocking on your door.
24 Your machine gets broken, and your machine gets taken
25 over and they use that to get to your employer, your

1 employer finds out, he is a very unhappy person. Those
2 are the three main reasons.

3 MS. GARRISON: Frank, I wondered if you could
4 add to that, and answer the question what can consumers
5 do, technologically, to protect themselves from these
6 threats?

7 MR. REEDER: There is a risk of being on the
8 last panel at the end of the day, and that is repeating
9 everything you have heard before, but that's just about
10 everything that has been said. So let me avoid saying
11 that, by adding a "me, too," and hit a couple of points.

12 First -- and here, Andrew, you were very
13 helpful in an earlier panel, in suggesting that we are
14 using "transparency" in two very different ways -- and
15 let me suggest, without going back to Descartes, that, in
16 fact, when we use "transparency" in the sense of
17 something happening without our having to intervene,
18 let's think of that as being passive, as opposed to
19 active security.

20 And I would argue in the consumer space, for
21 all of the reasons that were discussed on the second
22 panel this morning, the notion of expecting consumers
23 actively to be chief information security officers of
24 their own desk tops or of their home networks, I would
25 argue, is hopelessly naive.

1 So when we talk about what the consumer can do,
2 the short answer is buy safe products. The barriers to
3 that are, I would argue, twofold.

4 One is -- and they have both been touched on --
5 the age of the installed base, the difficulty in doing
6 that for old technology, and second, the complexity of
7 what we're doing with the result that accountability is
8 diffused.

9 Dean Mark Grady, at George Mason Law School,
10 talks about why tort law won't have the same effect in
11 cyberspace that it has had in other consumer areas,
12 largely because the finger pointing looks like this.

13 Like Alan, I am delighted to see the ISPs
14 stepping up. I am thrilled, not only because it's based
15 on work that the Center for Internet Security has done,
16 that we are starting to see ISPs, we're starting to see
17 equipment manufacturers like Dell, we're starting to see
18 software vendors make safety security a feature.

19 I think the simplest thing that we can do --
20 and I think here the Federal Trade Commission can be
21 enormously helpful -- is begin to identify a set of
22 things that represents safe products, and then validate
23 claims that vendors make that their products are, indeed,
24 safe -- essentially, a truth in advertising role, rather
25 than a regulatory role.

1 This is not a polemic against teaching safe
2 computing or strong passwords, but I would argue that the
3 notion that such practices will become pervasive in the
4 short run, I think, is -- let me be slightly provocative
5 -- hopelessly naive, which is not to suggest that we
6 shouldn't do it.

7 It's not obvious to me even that passwords
8 represent a serious threat, because nobody has shown me
9 any data that break-ins into home computers have resulted
10 in any serious losses. The losses occur because of
11 viruses which have nothing to do with secret passwords,
12 or the difficulty of passwords.

13 So, that's where I think we can be of help to
14 the consumers, by starting to produce, as we are hearing
15 today both from the software vendors, from the hardware
16 vendors, and from the ISPs, safer products and services
17 that are clearly identified to the consumers, so that
18 consumers, in the marketplace, can make those choices
19 with reasonable assurance that the claims being made are
20 as advertised.

21 MS. GARRISON: Well, your comment about
22 benchmarks I think leads us into the big question for
23 this panel, and Howard, I would like to ask you to
24 initiate the broader discussion.

25 What mechanisms allow us to achieve the goal of

1 a culture of security, and specifically, how do the
2 adoption of security benchmarks help in this regard? Or,
3 are there additional incentives needed to encourage
4 development of safer computing tools and practices?

5 MR. SCHMIDT: Well, I think first and foremost,
6 there is a tremendous number of incentives out there.
7 Just from the consumer perspective, we want to enjoy the
8 experience. We want to be able to feel secure in our
9 purchases, we want to be able to feel secure in our
10 research that we're doing online. So there is an
11 incentive for us to learn more.

12 Now, what are the mechanisms? First and
13 foremost, I think the mechanisms that are in place have
14 been described. The ISPs are not only looking to remove
15 that burden from the consumer space, but they're looking
16 to do it in a rather rapid fashion. So that helps move
17 the culture of security to the backs of those that can
18 better handle it.

19 The education, training, and awareness
20 component, whether it's the FTC website with Dewey, or
21 Stay Safe Online, or the individual vendors that have
22 security and privacy sites out there. Those are some of
23 the mechanisms that, once again, are just as routine as
24 buckling your seat belt, or making sure you have an
25 airbag in your car as you move forward.

1 The other thing is this automated process for
2 updating of anti-virus software, personal firewall
3 signatures, those sort of things.

4 And the last one is just learning about
5 security and privacy, how things work. You know, it's
6 interesting. As I learned how to drive, I learned that
7 the big one was the one that made you go fast, and the
8 short one next to it made you stop. We need to do that
9 more in the online world, and make sure people
10 understand. "Here are the things that will make you go
11 good, and here are the things that will cause problems
12 for you."

13 MS. GARRISON: Thank you very much. Any other
14 comments from any panelist?

15 MR. PALLER: I think Rich Lloyd -- since some
16 of you weren't here when the Dell representative was
17 talking -- Rich Lloyd said this morning that they
18 couldn't have done the new system, safer system, if he
19 hadn't had independent benchmarks.

20 You can't ask every vendor to develop their own
21 standards of what means safety. And so, I think it is
22 the consensus, the government and industry consensus, on
23 what a safe home system is, what a safe workstation is,
24 what a safe web server is, that allows people to deliver
25 them that way, and I think the same thing will happen

1 with ISPs. Determining what a safe ISP service is will
2 allow the ISPs to all get to it really quickly.

3 MS. GARRISON: Jerry?

4 MR. LEWIS: Yes, just a quick follow-up on
5 Alan's earlier point, which I agree with completely.
6 Consumers have definitely told us and other ISPs, "We
7 want security, we want privacy," and we have certainly
8 responded.

9 And you know, the situation he posited about a
10 zombie computer attacking the Defense Department, that's
11 something that draws resources off the Secret Service, or
12 the FBI, and it's certainly something that draws
13 resources off the ISPs.

14 We have lots of those zombie computers that
15 show up on the abuse team's radar screen, and it's often
16 an old machine with Code Red trying to port scan somebody
17 else, to infect them. It draws a tremendous amount of
18 resources and dollars and time on our part, that we could
19 be spending doing other things to help protect our
20 customers.

21 And some of it is legacy systems, some of it is
22 just bad consumer behavior, some of it is just completely
23 unknowing consumer behavior -- the kid home from college
24 downloads a lot of files, goes back to school, and the
25 parents are left holding the computer.

1 So a tremendous amount of resources that goes
2 into that. And part of why we think better security,
3 both at our end and at the consumer end is a good thing,
4 is that it helps us reduce our cost and our expense of
5 dealing with these kinds of issues, and likewise, can
6 help the consumers reduce their frustration.

7 MS. GARRISON: Jim, just very briefly -- we,
8 unfortunately, are out of time.

9 MR. HALPERT: I would just add that there is a
10 great diversity of different situations in which
11 consumers and business users access the Internet. And
12 talking about what a safe ISP experience is will vary
13 greatly, depending on whether it's a broadband
14 connection, a dial-up connection, a narrow band, or a
15 proprietary online service, which often has a greater
16 security environment, because all traffic has to go
17 through one place in the network, typically.

18 And it's very important, as we think about
19 these, that we understand what the security challenges
20 are, and whether the standards are sufficient to meet
21 those challenges.

22 Also, as we have heard repeatedly, security
23 needs to evolve. And the notion that we can just
24 establish a benchmark and sit on it may actually lead to
25 less security, because security has to be dynamic.

1 And we need to have a sophisticated
2 understanding when we talk about what these things mean -
3 - and they really are a lot more complicated than just
4 having one single stamp of approval. FTC deception
5 authority, making sure that when vendors are selling
6 products and saying that they are secure, they really are
7 secure, is a very, very important role, and one that
8 ISPs, as purchasers -- really, as middlemen, who simply
9 purchase this technology and pass it along, as you heard
10 from Jerry -- need to depend on, as well.

11 So, we applaud the FTC's role so far in its
12 security work, and look forward to working with you in
13 the future.

14 MS. GARRISON: On that note, I am afraid that
15 we have run out of time. And I would like, at this
16 point, to thank the panel very, very much for a
17 fascinating and informative discussion. Obviously, we
18 need to continue this another day.

19 I would like to introduce Howard Beales, the
20 Director of the Bureau of Consumer Protection, who will
21 make closing remarks.