Rural Health Services Funding: A Resource Guide

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Revised Edition





The Rural Information Center (RIC) is a joint project of the USDA Cooperative State Research, Education & Extension Service and the National Agricultural Library (NAL). RIC provides information and referral services to local government officials, community organizations, health professionals and organizations, cooperatives, libraries, businesses, and rural citizens working to maintain the vitality of America's rural areas. The Center combines the technical, subject-matter expertise of Extension's nationwide educational network with the information specialists and resources of the world's foremost agricultural library.

The Office of Rural Health Policy in the Department of Health and Human Services (DHHS) and the NAL jointly created a Rural Information Center Health Service (RICHS) as part of the RIC. RICHS collects and disseminates information on rural health issues, research findings related to rural health, and innovative approaches to the delivery of rural health care services.

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- ! Technology transfer to rural areas
- ! Closures, restructuring and diversification of rural hospital and clinics
- ! Agricultural health and safety
- **!** Health programs, services, personnel issues
- **!** State initiatives concerning rural health delivery issues

Refer users to organizations or experts in the field who can provide additional information. Perform brief database searches of requested topics on a complimentary basis. Furnish bibliographies and Rural Information Center Publication Series titles. Identify current USDA and DHHS research and Cooperative Extension Systems programs.

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INTRODUCTION

Providing health care services to much of rural America has become increasingly difficult in recent years. During the 1970s, rural communities thrived with economic expansion and unprecedented population growth. At that time, rural health providers represented viable institutions offering an array of medical services to their communities. By the early 1980s, however, thousands of communities were confronted with downturns in agriculture, mining, timber, and manufacturing -- bringing a near halt to population growth and eroding health care services, as well.

A new statistical profile of rural America emerged: one with a greater number of unemployed and underemployed residents, a greater number of residents with little or no health insurance, and a higher proportion of both young and old residents. The collapse of health care services in many areas, such as rural hospital closures, began to feed and accelerate this transformation.

In the 1990's, rural health care providers began to rally in the face of this challenge. They have been developing new strategies for meeting the needs of their communities, and have been working creatively with their colleagues and neighboring communities to maximize resources.

Much of that effort has been enhanced with financial and technical assistance from federal, state, and private institutions. In the spirit of that same assistance, this publication is offered to those who are working to assure and improve health care in rural America now and throughout the decade.

Some of the titles listed in this publication are owned by the National Agricultural Library (NAL) and may be borrowed from the library through interlibrary loan. For this service, refer to the Document Delivery Services to Individuals lending policy at the end of this document for information on obtaining those documents. For other documents, contact the appropriate publisher or company (see Publishers' Contact Information), or check with your local public or university library.

I. THE FUNDING PROCESS: AN OVERVIEW OF GRANTSMANSHIP

The process of grantsmanship covers a broad scope of activities including preliminary planning and research, proposal development, and proposal follow-up. Throughout this process, two questions are commonly asked by grantseekers, "Where is the money available?" and "How do I get funding?" The following discussion addresses these questions and provides information for grantseekers in search of funding dollars.

Where Does the Money Come From?

The two primary sources of grant money are public and private funds. Public funds are obtained from governmental units, such as federal, state, and local agencies. Private funds, on the other hand, come from organizations involved in charitable giving, such as foundations, direct giving programs, voluntary agencies, and community groups (see Figure 1).

FIGURE 1: SOURCES OF FUNDING

PUBLIC

Federal Government	State Government	Local Government
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PRIVATE

Foundations	Direct Giving	Voluntary	Community
	Programs	Agencies	Groups
PrivateCorporateCommunity	• Corporate	 Easter Seal Society American Red Cross American Cancer Society 	ChurchesCivic Associations

Public Funding

The federal government administers several types of grants designed to accomplish different purposes, such as conducting scientific research, demonstrating a particular theory, or delivering services to a specific population. Examples of these grants include:

- **research** grants -- to support investigation aimed at the discovery of facts, revision of accepted theories, or application of new or revised theories (e.g., HIV/AIDS research);
- **demonstration** grants -- to demonstrate or establish the feasibility of a particular theory or approach (e.g., Rural Health Outreach, Network Development and Telemedicine Grant Program);
- **project** grants -- to support individual projects in accordance with legislation that gives the funding agency discretion in selecting the project, grantee, and amount of award (e.g., Area Health Education Centers Model Programs);
- **block** grants -- to provide states with funding for a particular purpose (e.g., the delivery of maternal and child health services); and
- **formula** grants -- to provide funding to specified grantees on the basis of a specific formula, using indicators such as per capita income, mortality or morbidity rates, outlined in legislation or regulations (e.g., certain substance abuse programs).

Many of the health grant programs administered by the federal government are based on the pursuit of national objectives, such as those originally outlined in the report, *Healthy People 2000: National Health Promotion and Disease Prevention Objectives*, and continued in the next volume, *Healthy People 2010.* These reports, published by the U.S. Department of Health and Human Services, set forth the nation's major health objectives through the year 2010 (e.g., access to preventive services for all Americans). Some of the federal offices offering grant programs and other assistance are listed in Section III.

In addition to federal funding, state and local agencies also administer grants. Monies used to support these programs are obtained primarily through state and local tax revenues and funds received from the federal government (e.g., block and formula grants).

Private Funding

Private funding can be obtained from a variety of sources, such as foundations, corporations, voluntary agencies and community groups. For the most part, philanthropic organizations fund programs which either address their individual interests (e.g., farm safety) or benefit a particular group (e.g., company employees and their dependents). For example, the Brookdale Foundation, which focuses on the needs of the elderly, supports a surrogate parenting program for grandparents and other relatives who have taken on the responsibility of surrogate parenting when the biological parents are unwilling or unable to do so.

A brief description of the major types of philanthropic organizations is provided below.

- 1. **Private foundations** foundations which receive income from an individual, family or group of individuals. The funding priorities of private foundations are usually based on the personal philosophies of the founding members. The two private foundations that probably make the most grants for rural health projects are the Robert Wood Johnson Foundation of Princeton, N.J. and the R.W. Kellogg Foundation of Battle Creek, MI.
- 2. **Corporate foundations** foundations which receive contributions from a profit-making entity, such as a corporation (e.g., Citigroup Foundation).
- 3. **Community foundations** foundations involved in grant giving within a specific community, state, or region (e.g., Northwest Area Foundation).
- 4. **Direct giving programs** philanthropic arms of corporations which donate goods and services for charitable causes (e.g., IBM Corporation).
- 5. **Voluntary agencies** private organizations which support charitable programs that are consistent with their overall mission. The American Red Cross, for example, provides printed materials and staff consultation for health projects in various communities.
- 6. **Community groups** local organizations which focus on supporting projects within their communities. Examples of these organizations include churches, Junior Leagues, and civic associations.

Foundation directories are listed in Section II.C. Foundations that are particularly active in rural health are listed in Appendix C.

How Can I Obtain Funding?

Regardless of the type of funding desired, the grantsmanship process involves three distinct phases: preliminary planning and research, effective proposal writing, and proposal follow-up. To complete these phases successfully, the grantseeker should consider the following steps.

FIGURE 2: Steps in the Funding Process

STEPS	QUESTIONS TO CONSIDER
Step 1: Identify a Need	What is the funding need?How does my plan address the need for assistance?
Step 2: Identify Funding Sources	Who should I approach for funding?How do I obtain information about potential funders?
Step 3: Develop a Proposal	 What are the goals and objectives of the program? How will the program be carried out? How will I budget the program? What type of proposal format should be used (e.g., forms or letters)?
Step 4: Submit a Proposal	 Can I meet the funders application deadlines? Am I sending the proposal to the appropriate contact? Am I properly completing the proposal and submitting the appropriate forms?
Step 5: Follow-Up	Was the proposal accepted?If not, why not?Should I submit a revised proposal?

Although not exhaustive, these steps provide a general "game plan" for individuals embarking on a grant search. By following these guidelines, grantseekers can prepare a more effective funding strategy and increase their overall chances of success. Additional "how-to" resources discussing the grantsmanship process are provided in the Recommended Reading section of this publication.

How Do I Get Started?

Perhaps the hardest part of the grantsmanship process is getting started! With this in mind, the following checklist has been developed to help grantseekers get off on the right track.

• Contact Your State Office of Rural Health

These offices represent a good starting point for funding assistance. Although their services vary, many can provide grantseekers with technical assistance, information on fundraising workshops, and lists of community, regional, and state funding agencies. Refer to Appendix A for state office contact information.

Become Familiar with the Grantsmanship Process

If you are a first time grantseeker, you may wish to attend a grant writing workshop or team up with an experienced fundraiser. In addition, you may also wish to hire a professional consultant for proposal guidance and development. A visit to a local public library may provide assistance in locating funding resources and reading materials.

Check the Funding Sources in Your Own Back Yard

Oftentimes grantseekers approach the larger, national foundations for projects which may be more attractive to local, community funders. Remember, national funders support projects which have a broad impact, while smaller foundations support those which affect their own community. Be sure to consider this when beginning your search. A list of Statewide Foundation Directories is presented in the following section.

• Pursue Several Potential Funders

Be sure to identify several potential funders when conducting your search. The odds of a successful search are greater when you approach a variety of funders.

• Check in with us

Staff of the Rural Information Center may be able to direct you to potential funding sources or to clarify information in this publication.

Funding Tips

A variety of publications and funding resources offer helpful suggestions to ease the grantwriting process. The following tips are taken from several publications by grantwriting experts.

- Find the natural link between your program and the foundation or corporation's funding interest.
- Ask a foundation for an annual report. Use this publication to discover the mission of the foundation and other important facts.
- In planning projects and selecting prospects, remember that most large foundations and corporations look for projects that have national impact.
- Federal government Request for Proposals (RFP) have very strict formats. Avoid disqualification by filling in all the blanks and following directions carefully.
- When writing the application, remember these simple steps: (1) create a vivid mental picture, and (2) use the active voice.
- Avoid sweeping statements, platitudes, and academic jargon.
- Describe the current condition you want to correct. Use examples.
- Show cost-effectiveness.
- Be sure to mention if the project can be replicated elsewhere.
- Proofread final draft. Have a second person check the application.

II. INFORMATION SOURCES FOR RURAL HEALTH FUNDING

Once a program need has been determined, grantseekers must begin the task of identifying potential funding sources. The following section outlines the range of investigative tools and directories available to grantseekers and describes information sources for both public and private funding (see Figure 3).

FIGURE 3: Information Sources for Federal, State and Private Funding

SOURCES	FEDERAL	STATE	PRIVATE
Agencies/ Information Centers	Federal Agency Grant Offices USDHHS Regional Offices State Offices of Rural Health RIC	Local Libraries State Offices of Rural Health State Health Departments	Foundation Center Libraries Local Libraries RIC
Databases	<u>CFDA</u> *	<u>CFDA</u> *	FC Search
Publications	Catalog of Federal Domestic Assistance (CFDA)* Federal Grants & Contracts Weekly Federal Register* Government Assistance Almanac NIH Guide for Grants & Contracts*	Catalog of Federal Domestic Assistance (CFDA)* Government Assistance Almanac Local/State Funding Reports State Catalogs**	Foundations: The Foundation Directory Foundation Grants Index Guide to US Foundations State Foundation Directories+
Publications			Corporations: Corporate Foundation Profiles+ Corporate Giving Directory Directory of Corporate & Foundation Givers National Directory of Corporate Giving State Foundation Directories+

^{*}Also available on the World Wide Web (see Section IV for more access information)

^{**}Where available

⁺Includes information on small and community foundations

A. Federal Information Sources

Catalog of Federal Domestic Assistance. Executive Office of the President, Office of Management and Budget, and U.S. General Services Administration. Washington, DC: U.S. Government Printing Office. Year-end annual with mid-year update. URL: http://www.cfda.gov.

The *Catalog* is an annual listing of funding programs sponsored by the federal government. Information on grant eligibility, application procedures, selection criteria, and program deadlines can be obtained through a variety of indexes including subject, function, and agency. Many large public libraries also maintain a copy. (For information on electronic access, see Section IV.)

Commerce Business Daily. U.S. Department of Commerce. Washington, DC: U.S. Government Printing Office. Published daily. URL: http://cbdnet.gpo.gov/

The *Commerce Business Daily* is published five times a week and includes announcements of proposed government procurements, contract awards, and sales of surplus property. (For information on electronic access to CBD, see Section IV.)

Community Health Funding Report. G. Gill, editor. Silver Spring, MD: CD Publications. Bimonthly series.

Information on both public and private funding programs is outlined in this bimonthly publication. Programs supporting AIDS, community/migrant health, health education, maternal and child health, mental health, and substance abuse are presented. Also included in the report are updates on federal regulations and legislation. (Web site info: http://www.cdpublications.com/funding/communityhealthfunding.htm).

Federal Assistance Monitor. Silver Spring, MD: CD Publications. Bi-weekly series.

This bi-weekly newsletter gives a comprehensive review of federal funding announcements, private grants, rule changes, and legislative actions affecting all community programs, including social services, education, and health, plus tips on funding.

Federal Funding Sources for Rural Areas. M. L. Reynnells. Rural Information Center Publication Series. Beltsville, MD: National Agricultural Library, Rural Information Center. Annual series.

This annual publication highlights federal grant opportunities relevant to rural areas. The program descriptions are taken from the *Catalog of Federal Domestic Assistance*. A subject index is included along with a listing of programs by department.

Online version also available.

Federal Grants and Contracts Weekly. Frederick, MD: Aspen Publishers, Inc. Weekly series.

This publication, produced 50 times a year, includes information on federal grants and contracts related to research, training, and services. *Federal Grants* highlights grant and contract notices from both the *Federal Register* and the *Commerce Business Daily*. Online version also available.

Federal Grants Management Handbook. Thompson Publishing Group Staff. Washington, DC: Thompson Publishing Group.

This continually updated, two-volume set includes a guide that analyzes, interprets, and presents complex grant administration requirements, including key financial management rules, compliance, requirements, and various management options. *Current Developments*, a monthly newsletter section, keeps track of recent events affecting federal grant administration. Online version also available.

Federal Register. U.S. National Archives and Records Administration, Office of the Federal Register. Washington, DC: U.S. Government Printing Office. Published daily. URL: http://www.access.gpo.gov/su_docs/aces/aces140.html

The *Federal Register* is published daily, Monday through Friday, and provides information on federal assistance (e.g., grants and contracts), legal notices, meeting announcements, and public regulations. The *Federal Register* is also available at many large public libraries. (For information on electronic access, see Section IV.)

Government Assistance Almanac: The Guide to All Federal Financial and Other Domestic Programs. J. R. Dumouchel. Detroit, MI: Omnigraphics, Inc. Annual series.

The Government Assistance Almanac highlights the 1,288 federal assistance programs published in the Catalog of Federal Domestic Assistance. Easy to use indexes assist grantseekers in identifying federal programs relevant to their funding area. For each entry, specifics about the program's type, purpose, eligibility, and contacts are reviewed.

Guide to Federal Funding for Governments and Non-Profits. C. Edwards, editor. Arlington, VA: Government Information Services. Year-end annual with monthly updates.

The annual guide describes federal grant programs in a variety of areas, such as health, human services, community development, and child care. Programs for special populations, such as Native Americans, are also included. As a supplement to the guide, a monthly update is published to reflect program changes throughout the year.

Health Grants and Contracts Weekly. Frederick, MD: Aspen Publishers, Inc. Weekly series.

This weekly series presents health grant information for both public and private institutions. Selected grant information from the *Federal Register, Commerce Business Daily*, and *NIH Guide for Grants and Contracts* is included.

NIH Guide for Grants and Contracts. U.S. Department of Health and Human Services, National Institutes of Health. Washington, DC. Weekly series. URL: http://grants.nih.gov/grants/guide/index.html

This weekly publication announces the extramural research activities funded by the National Institutes of Health (NIH). In 1995, the printed version of this publication was discontinued; it is only available electronically. (See Section IV for more information on electronic access.)

B. State Information Sources

Government Publications

Catalog of Federal Domestic Assistance. Executive Office of the President, Office of Management and Budget, and U.S. General Services Administration. Washington, DC: U.S. Government Printing Office. Year-end annual with mid-year update. URL: http://www.cfda.gov.

The *Catalog* includes a listing of the federal block and formula grants which are administered directly through state agencies. Many large public libraries also maintain a copy.

Local/State Funding Report. Washington, D.C.: Government Information Services. Weekly series.

This weekly publication reports on federal and private sector funding for local and state governments and for nonprofit organizations.

Government Agencies

State Offices of Rural Health

The Federal Office of Rural Health Policy provides funding for state Offices of Rural Health in all fifty states. Each state office identifies state programs relating to rural health and provides technical assistance to organizations interested in obtaining financial assistance. These offices also serve as information clearinghouses on rural health care issues, research findings relevant to rural health care, recruitment and retention issues of health professionals, and innovative approaches to the delivery of health care in rural areas. A list of these offices is provided in Appendix A.

State Governmental Agencies

Agencies administering grant programs are also useful sources of funding information. Examples of departments supporting rural health activities include health, mental health/substance abuse, social services, and transportation. A directory of these agencies should be available through your local library. The Centers for Disease Control also maintains links to state and selected county health department web sites on its "Information Networks and Other Information Sources" web page. URL: http://www.cdc.gov/other.htm.

In some states, information on local assistance programs is often published within a state catalog or directory. For more information about these resources, contact your local library or State Department of Planning.

C. Private Information Sources

Grantseekers pursuing private funding have a variety of resources available to them including directories, indexes, subject guides, on-line databases, annual reports, governmental offices, and local libraries (see Figure 3 and Figure 4). A brief review of these resources is provided below.

Directories/Indexes

Many of these resources are published by The Foundation Center, an independent service group established "...to provide an authoritative source of information on private philanthropic giving." The Foundation Center disseminates its information through a core reference collection located in over 100 libraries nationwide. To learn more about these participating libraries, contact The Foundation Center at 1-800-424-9836, or visit their Website at: http://www.fdncenter.org. (See Section IV for more information on electronic access.)

Foundations and Corporations

Annual Register of Grant Support: A Directory of Funding Sources. New Providence, NJ: R. R. Bowker. Annual Series.

Updated yearly, this directory lists over 3,000 organizations, foundations and corporations organized by 11 major subject areas, and categorized by three indexes: subject, organization and program, and geographical. Also included is a step-by-step proposal writing guide.

Chronicle of Philanthropy. Washington, DC: The Chronicle. Biweekly series. URL: http://www.philanthropy.com

The *Chronicle*, a biweekly series, reports news of interest to both grant seekers and grant givers, including trends in funding, summaries of annual reports from foundations, lists of awards, and a calendar of philanthropic events.

Corporate Foundation Profiles. 12th ed. New York, NY: Foundation Center, 2002.

Corporate Foundation Profiles, a supplement to the National Directory of Corporate Giving, provides a detailed examination of over 200 of the largest corporate foundations. Program policies, funding guidelines, recently awarded grants, and trends in giving are included for each foundation.

Corporate Giving Directory. Farmington Hills, MI: The Taft Group (Gale Publishing). Annual series.

This sourcebook presents the grant-giving activity of the 1,000 largest corporate foundations. Aside from financial data, the directory also provides useful information on corporate philosophies, priorities, and grant officers. Multiple indexes are available for easy reference.

Corporate Philanthropy Report. Frederick, MD: Aspen Publishers, Inc. Monthly series.

This monthly newsletter gives the inside view on the critical issues influencing corporate philanthropy that can shape development of corporate contributions strategies. Essential information for nonprofit and corporate professionals who develop and operate philanthropic fundraising is included.

Corporate Yellow Book: Who's Who at the Leading U.S. Companies. New York: Leadership Directories. Quarterly series.

A guide to information on executives who manage the leading U.S. Companies, this resource includes over 1,000 companies, their corporate executives, and board members. A useful industry index divides the corporations into subject areas such as health and medical services and products, pharmaceuticals, and telecommunications.

Directory of Biomedical and Health Care Grants. Phoenix, AZ: Oryx Press. Annual series.

This directory lists over 3,000 federal, state, and private grants related to health programs. The directory covers such health topics as AIDS, alcohol abuse, behavioral medicine, child/maternal health, community outreach, and health care delivery.

Directory of Health Grants. 2nd edition. Loxahatchee, FL: Research Grant Guides, 1998.

This directory provides a listing by state of more than 700 foundations. Foundation profiles include information on grants available to nonprofit organizations for health and hospital services. Also included is an article entitled "Raising Funds During Health Care Reform: Surviving the Chaos." Note: This directory is being discontinued with the second edition, but copies are still available.

Directory of Research Grants. Phoenix, AZ: Oryx Press. Annual series.

A listing of federal, private, and educational institution based research grants is featured in this annually published directory. Includes information on more than 5,100 current programs from 1,880 sponsors, including U.S. and foreign foundations, corporations, government agencies, and other organizations. Subject areas used in this publication for scholarships, fellowships, conferences and internships include: health care administration, AIDS/HIV, cardiology, immunology, psychology, and Native Americans.

Foundation and Corporate Grants Alert. Frederick, MD: Aspen Publishers, Inc. Monthly series.

Compiled monthly, this report covers the nation's foundation and corporate funds through advanced inside information on private giving, including amounts and purpose of awards, and contacts and tips to improve chances of winning funding.

The Foundation Directory. Foundation Center Staff, and Margaret Mary Feczko, editors. New York, NY: Foundation Center. Annual series.

The Foundation Directory provides general information on the nation's top grantmaking programs. This resource features key facts on the nation's top 10,000 foundations by total giving. Describes the funding activity of over 6,700 U.S. foundations holding assets of more than \$2 million or giving of at least \$200,000 annually. For each foundation, details on financial status, purpose and activities, types of support, program limitations, and application procedures are included.

The Foundation Directory, Part. 2. S. Olson, and M. Ziomkowski, editors. New York, NY: Foundation Center. Biennial. 2002.

This directory focuses on mid-sized foundations and highlights more than 4,200 grantmakers' holding assets of less than \$1 million and conducting annual giving campaigns of between \$25,000 and \$100,000. Financial data are featured for each foundation, along with examples of recently awarded grants.

Foundation Directory Supplement. New York, NY: Foundation Center.

Updates Foundation Directory and Foundation Directory, Part 2.

Foundation Finder. New York, NY: Foundation Center. A free database that provides basic facts on more than 70,000 private and community foundations in the U.S. Search by foundation name. Available at: http://lnp.fdncenter.org/finder.html.

Foundation Grants Index on CD-ROM. New York, NY: Foundation Center. Annual. December 2001.

The Foundation Grants Index provides cumulative listings of grants awarded by more than 1,000 foundations. Entries are indexed by subject area, grant recipients, geographic interest, and type of program support. This resource is especially useful for individuals tracking a particular type of funding, such as health and human services.

Foundation Grants to Individuals. New York, NY: Foundation Center. Annual series.

This publication describes over 2,250 independent and corporate foundations that are most likely to support an individual grant application. Chapters include general welfare and medical assistance, education grants, and grants for company employees.

Foundation 1000. New York, NY: Foundation Center. Semiannual series.

This reference features the giving activity of the top 1,000 grantmakers published in *The Foundation Directory*. Comprehensive analyses are presented for each foundation describing their geographic interest, recipient type, area of support, and programs funded. *Foundation 1000* is especially helpful when extensive research is required on a particular funder.

Foundation Reporter. Farmington Hills, MI: The Taft Group (Gale Publishing). Annual series.

Ten indexes help locate information on America's leading 1,000 foundations. Entries include contact, application and review procedures, new initiatives, and contributions analysis. Biographical information on officers and directors is also included. This title is also available in a customized edition on diskette or magnetic tape.

Grantmakers Directory. San Diego, CA: National Network of Grantmakers, 2000-2001.

This directory lists over 200 funders of social and economic justice work and 20 foundation-related resource organizations. Grantmakers are listed alphabetically, by funding priority, and by geographic limitations. A notation is made for organizations that accept the common grant application form. Extensive indexes are provided.

Grants for Health-Related Nonprofit Organizations: A Guide to Non-Research Funding. Frederick, MD: Aspen Publishers, Inc., 1995.

This directory provides profiles of over 500 private and corporate health-related funding organizations. Profiles include contact information, geographic restrictions, giving priorities, examples of recent grants awarded, and application information. Also included are grantseeking tips and an appendix of additional grantseeking resources.

Grantsmanship Center Magazine. Los Angeles, CA: The Grantsmanship Center. Quarterly series. URL: http://www.tgci.com/publications/magazine.htm

This publication is distributed free of charge to nonprofit organizations and government agencies. Articles from past issues are also available on the Web. Topics covered include proposal writing/grantseeking, foundation/corporate funding, and government funding.

Guide to U.S. Foundations, Their Trustees, Officers, and Donors. New York, NY: Foundation Center. Annual series.

Volume One provides information on over 39,000 private, corporate, and community foundations. Entries include donor information, publications for further research, and giving limitations. Volume Two includes a comprehensive index of trustees, officers, and donors affiliated with foundations as board members, donors, and volunteers.

Health Funds Grants Resources Yearbook. 9th ed. Manasquan, NJ: Health Resources Publishing, 2001.

This publication provides information on the health grant priorities of major foundations, corporations, and the federal government, including trends in health care giving. Assistance to the grantseeker is provided through planning charts and worksheets. A section on "community-rural health" is included.

Health Grants Funding Alert. Manasquan, NJ:: Health Resources Publishing. Monthly series.

Supplying the latest news on federal, foundation and corporate grants for health, this monthly newsletter supplies current information on changes and additions in foundation funding interests and priorities. Profiles of major health funding foundations and corporations are included, along with an overview of the health funding scene.

Health Policy Grantmaking: A Report on Foundation Trends. New York, NY: Foundation Center, 1998. 60 pp.

This report provides information on the health policy share of foundation giving for health, presents growth areas in health policy funding, and identifies leading grantmakers by funding level and programmatic interests. Profiles for over 15 leading national and state foundations are included.

National Directory of Corporate Giving. 8th ed. New York, NY: Foundation Center, 2002. Irregular series.

The *National Directory* highlights the funding activity of over 2,000 organizations involved in corporate giving. Grantseekers can evaluate the health priorities of each grantmaker by using the

current giving section of the directory. Data regarding personnel, application requirements, financial status, and giving limitations are provided for each entry.

National Directory of Nonprofit Organizations. Rockville, MD: The Taft Group. Annual Series. Two volumes.

More than 250,000 organizations, many with incomes in excess of \$100,000 are listed in this comprehensive directory. Exact annual income figures are reported along with organization name, address, and phone number. Volume One lists organizations with annual revenues of \$100,000 or more, and Volume Two covers organizations with annual revenues between \$25,000 and \$99,999.

National Guide to Funding in Health. 7th ed. New York, NY: Foundation Center, 2001. 2,447 pp.

The *National Guide* describes over 10,000 grantmakers involved in awards to hospitals, community health organizations, universities, and research institutes. In addition to general program data, grant descriptions are also provided for many of the foundations listed.

FIGURE 4: Information Sources by Type of Funding Search

SEARCH STRATEGY	RESOURCE	
Subject search (e.g., health or medical funders)	 Foundation Grants Index Grants for Alcohol & Drug Abuse Grants for Hospitals, Medical Care & Research Grants for Mental Health, Addictions & Crisis Services Grants for Public Health & Diseases National Guide to Funding in Health 	
Geographic search (e.g., community, state, regional or national funders)	 The Foundation Directory National Guide to Funding in Health Statewide Foundation Directories 	
Program search (e.g., capital costs, operating expenses, technical assistance, or seed money)	 The Foundation Directory Directory of Corporate & Foundation Givers National Directory of Corporate Giving National Guide to Funding in Health 	

Statewide Foundation Directories and Databases

For the grantseeker interested in local funding, statewide directories and databases provide valuable information on local funding sources. Compiled by organizations such as grantmaking associations and state governments, these directories and databases highlight the funding patterns of local givers often excluded from the larger, national directories. More than forty states publish foundation directories and, in many cases, make them available through their local public libraries. Some directories are updated annually, while others are updated as needed.

For additional information on state foundation resources, see the Foundation Center's web site for Topical Resource Lists, <u>State and Local Funding Directories</u>: A <u>Bibliography</u>.

Alabama

Alabama Foundation Directory. Birmingham, AL: Birmingham Public Library, 1996. [Latest edition as of 2002].

Southeastern Foundations II: A Profile of the Region's Grantmaking Community. New York, NY: Foundation Center, 1999.

Alaska

The 2001 Alaska Funding Guide: Alaska Foundations and Corporate Giving Programs. 8th ed. Anchorage, AK: Funding Exchange, Inc., 2001. [Table of Contents available at: http://www.funding-exchange.org/2002%20funding%20guide%20TOC.pdf].

Philanthropy Northwest Member Directory. Seattle, WA; Philanthropy Northwest, 2002.

Arizona

Arizona Guide to Giving, 2001-2002. 7th ed. Glendale, AZ: Just Grants! Arizona, 2001.

Arkansas

Arkansas Funding Directory. Little Rock, AR: Nonprofit Resources, Inc., 1998.

Southeastern Foundations II: A Profile of the Region's Grantmaking Community. New York, NY: Foundation Center, 1999.

California

California Foundation DataBook. Portland, OR: C&D Publishing, 2001. Sample pages available at: http://www.foundationdatabook.com/ca1.html.

Guide to California Foundations. 11th edition. San Francisco, CA: Northern California Grantmakers, 1999. (Sample pages available at: http://www.ncg.org/aboutncg/guid.html.)

Colorado

Colorado Grants Guide. Denver, CO: Community Resource Center. Biennial series. 2001-2002.

Connecticut

Guide to Connecticut Grantmakers. Hartford, CT: Connecticut Council for Philanthropy. 1999, latest edition in print. All editions thereafter on CD-ROM; 2001 latest CD-ROM edition. Future editions will be web-based, by subscription.

Delaware

Directory of Delaware Grantmakers. Wilmington, DE: Delaware Community Foundation, 1998.a Published every four years.

District of Columbia

Guide to Greater Washington, D.C. Grantmakers on CD-ROM. Annual. New York, NY: Foundation Center. Note: Paper edition no longer available.

Florida

The Complete Guide to Florida Foundations. Miami, FL: Florida Funding Publications, 2002.a Annual.

Florida State Grant Programs. Miami, FL: Florida Funding Publications. Annual.

Southeastern Foundations II: A Profile of the Region's Grantmaking Community New York, NY: Foundation Center, 1999.

Georgia

Georgia Foundation Directory and Service. Atlanta, GA: Sinclair, Towne, and Co., 2002.

Southeastern Foundations II: A Profile of the Region's Grantmaking Community. New York, NY: Foundation Center, 1999.

Idaho

Directory of Idaho Foundations. Elaine C. Leppert, ed. Caldwell, ID: Caldwell Public Library, 1999.

Philanthropy Northwest Member Directory Seattle, WA; Philanthropy Northwest, 2002.

Illinois

Illinois Funding Source. Chicago, IL: Donors Forum of Chicago, 2002 (online only).

Indiana

Directory of Indiana and Kentucky Grantmakers. Indiana Grantmakers Alliance, 2001-2002.

Iowa

Iowa Foundation DataBook. Portland, OR: C&D Publishing, 2000.a Sample pages available at: http://www.foundationdatabook.com/ia1.html.

Kansas

Directory of Kansas Foundations. Topeka, KS: Kansas Nonprofit Association, 2000-2001.

Kentucky

Directory of Indiana and Kentucky Grantmakers. Indiana Grantmakers Alliance, 2001-2002.

The Kentucky Foundation Directory. Cincinnati, OH: MR and Company. Annual series.

Southeastern Foundations II: A Profile of the Region's Grantmaking Community New York, NY: Foundation Center, 1999.

Louisiana

Louisiana Foundation DataBook. Portland, OR: C&D Publishing, 2000. Sample pages available at: http://www.foundationdatabook.com/la1.html.

Southeastern Foundations II: A Profile of the Region's Grantmaking Community New York, NY: Foundation Center, 1999.

Maine

Maine Directory of Grantmakers. Portland, ME: Maine Philanthropy Center, annual.

Maryland

Association of Baltimore Area Grantmakers Member Directory. Baltimore, MD: The Association of Baltimore Area Grantmakers, 2001.

Index of Private Foundation Reports and Supplemental Index. Maryland Attorney General's Office. Baltimore, MD: Attorney General's Office. Annual series.

Maryland Funders. Ellicott City, MD: Maryland Funders/Hieu Press, 2001-2002.

Massachusetts

Massachusetts Grantmakers Directory. Boston, MA: Associated Grantmakers of Massachusetts. Annual series.

Michigan

Michigan Foundation Directory. Lansing, MI: Council of Michigan Foundations. Annual series.

Minnesota

Minnesota Foundation Directory and Annual Update Service. Minneapolis, MN: Foundation Data Center.

Guide to Minnesota Grantmakers. Minneapolis, MN: Minnesota Council on Foundations, 2001-2002.

Mississippi

Southeastern Foundations II: A Profile of the Region's Grantmaking Community. New York, NY: Foundation Center, 1999.

Missouri

Directory of Missouri Foundations. St. Louis, MO: Directory of Missouri Foundations, 2001-2002.

Directory of Missouri Grantmakers. 4th ed. New York, NY: Foundation Center, 2001.

Montana

Montana Foundation Directory. Billings, MT: Grants Center, 2002.

Philanthropy Northwest Member Directory. Seattle, WA; Philanthropy Northwest, 2002.

Nebraska

Nebraska Foundation DataBook. Portland, OR: C&D Publishing, 2002.

Nebraska Foundation Directory. Omaha, NE: Junior League of Omaha, 2000. [Latest as of 2002. Next edition expected: 2003].

Nevada

Nevada Funding Directory. Las Vegas, NV: Clark County Library, 2000.

New Hampshire

<u>Directory of Charitable Funds in New Hampshire: For General Charitable Purposes and Scholarship Aid</u>. Concord, NH: Office of the Attorney General, 2000.

New Hampshire Directory of Foundations. Shaftsbury, VT: CPG Enterprises, 2002, Second Edition.

New Jersey

The Mitchell Guide: A Directory of New Jersey Foundations. Princeton, NJ: Mitchell Guide. Biennial series.

New Mexico

The New Mexico Funding Directory. Albuquerque, NM: University of New Mexico, biennial. [Searchable database version available at: http://www.unm.edu/~ors/public/.]

New York

New York State Foundations: A Comprehensive Directory. 7th ed. New York, NY: Foundation Center, 2001.

North Carolina

North Carolina Giving: The Directory of the State's Foundations. 4th ed. Raleigh, NC: Capital Development Services, 1999. [Also available online, and sample pages available at: http://www.capdev.com/NCdirectory.htm.]

Southeastern Foundations II: A Profile of the Region's Grantmaking Community. New York, NY: Foundation Center, 1999.

Ohio

Charitable Foundations Directory of Ohio. Columbus, OH: Attorney General's Office, 1999-2000.

Guide to Ohio Grantmakers, 1st edition. New York, NY: The Foundation Center, 2001.

Oklahoma

Oklahoma Foundation DataBook. Portland, OR: C&D Publishing, August 2002.

Oregon

Guide to Oregon Foundations. Portland, OR: Guide Line, Inc., 2000.

Oregon Foundation DataBook. Portland, OR: C&D Publishing, 2000. Sample pages available at: http://www.foundationdatabook.com/orl.html.

Philanthropy Northwest Member Directory. Seattle, WA; Philanthropy Northwest, 2002.

Pennsylvania

Directory of Pennsylvania Foundations. 6th ed. S. Damien Kletzien. Springfield, PA: Triadvocates Press, 1998.

Rhode Island

Rhode Island Grantsbook. Providence, RI: Nonprofit Resources of Southern New England, 2001.

South Carolina

South Carolina Foundation Directory. 7th ed. Columbia, SC: South Carolina State Library, 2000.

Southeastern Foundations II: A Profile of the Region's Grantmaking Community. New York, NY: Foundation Center, 1999.

South Dakota

The South Dakota Grant Directory. Pierre, SD: South Dakota State Library, 2000. Available online ONLY at: http://www.sdstatelibrary.com/grants/index.cfm

Tennessee

Grantseeker's Guide to Tennessee Funders. 4th ed. Nashville, TN: Center for Nonprofit Management, 2000.

Southeastern Foundations II: A Profile of the Region's Grantmaking Community. New York, NY: Foundation Center, 1999.

Texas

Directory of Texas Foundations. San Antonio, TX: Nonprofit Resource Center of Texas, 2002. Available in print and CD-ROM; available online by subscription only.

Utah

Philanthropic Foundations of Utah Directory. Provo, UT: Henry Dean Publishing, Inc., 2002.

Vermont

Vermont Directory of Foundations. Shaftsbury, VT: CPG Enterprises, 2002.

Virginia

The Directory of Virginia Foundations. Virginia Beach, VA: The Grants Connection, continuously updated (looseleaf edition and cd-roms are made to order). Available in paper, CD-ROM and online database (by subscription). [Sample pages and a list of Virginia foundations available at: http://www.grantsconnection.com/directory.html.]

Southeastern Foundations II: A Profile of the Region's Grantmaking Community. New York, NY: Foundation Center, 1999.

Washington

Charitable Trust Directory. Olympia, WA: Washington Office of the Secretary of State, 2001-2002.

Philanthropy Northwest Member Directory. Seattle, WA; Philanthropy Northwest, 2002.

Washington Foundation DataBook. Portland, OR: C&D Publishing, January 2002. Sample pages available at: http://www.foundationdatabook.com/wa1.html.

West Virginia

Southeastern Foundations II: A Profile of the Region's Grantmaking Community. New York, NY: Foundation Center, 1999.

West Virginia Foundation Directory. Charleston, WV: Kanawha County Public Library, 1995. [Latest edition as of 2002].

Wisconsin

Foundations in Wisconsin: A Directory. Milwaukee, WI: Marquette University Funding Information Center. Annual series. [Note: The print version of the 20th Edition, published Fall 2001, is sold out. An online version is available. For more information, and to check on the availability of the 21st edition, see: http://www.marquette.edu/library/fic/.]

Wyoming

Wyoming Foundations Directory. Cheyenne, WY: Laramie County Community College, 1999.

Subject Guides

Children & Youth Funding Report. Silver Spring, MD: CD Publications. Monthly Newsletter.

This newsletter provides coverage of federal, foundation, and private grant opportunities for child welfare programs, mental health, substance abuse, health care, and other programs for families, children, and youth. Also included are updates on the federal budget and entitlement programs.

Community Health Funding Report. Silver Spring, MD: CD Publications. Monthly Newsletter.

This newsletter highlights funding sources for substance abuse, teen pregnancy, minority health care, maternal/child health, chronic illness, mental health and AIDS programs. It includes both public and private grant announcements, tips for preparing grant applications, and updates on federal budget allocations.

Directory of Building and Equipment Grants. 6th ed. Loxahatchee, FL: Research Grant Guides, 2001.

This national, comprehensive guide lists funding sources for equipment, building, and renovation grants, including 600 foundation profiles and descriptions of federal programs.

Directory of Operating Grants. 6th ed. Loxahatchee, FL: Research Grant Guides, 2001.

Operating grants are considered to be those grants that cover general operating support of an organization, not restricting the award to a certain project or specified activity. This directory lists 650 foundations by state and includes funding information such as foundation address, contact person, subject area, and grant amounts.

Federal Grants Manual for Youth Programs. Washington, DC: Institute for Youth Development. Vol. I, 1999, 374 pp.; Vol. II, 2000, 500 pp.

The first volume of this comprehensive manual lists programs for at-risk youth funded by the Department of Health and Human Services. It describes 61 programs in detail, including focus area, eligibility criteria, application instructions, average grant award, and average length of grant. Volume II lists 74 additional youth programs funded by other cabinet-level departments and agencies. Also included is a guide to writing grant proposals and a report of accomplishments to date for each program.

Grants for Children and Youth. New York NY: Foundation Center, Dec. 2001. 554 pp.

Grants to support neonatal care, services for abused children, adolescent pregnancy prevention, and youth centers are featured in this directory.

Grants for Mental Health, Addictions, and Crisis Services. New York, NY: Foundation Center, 2001. 162 pp.

Grants to hospitals, health centers, residential treatment facilities, mental health associations and group homes are targeted. Funds are categorized for addiction prevention and treatment, hotline/crisis intervention services, and for public education.

Grants for Minorities. New York, NY: Foundation Center, 2001. 344 pp.

Ethnic groups and minorities such as Native Americans, African Americans, and Hispanics are the subject of this foundation directory.

Grants for Physically and Mentally Disabled. New York, NY: Foundation Center, 2001. 174 pp.

Grants listed in this directory are targeted for hospitals and primary care facilities for education, medical and dental care, and diagnosis and evaluation.

Grants for Women and Girls. New York, NY: Foundation Center, 2001. 270 pp.

Grants for health programs, pregnancy programs, education, and prevention are listed in this foundation directory.

National Guide to Funding in AIDS. 2nd ed. New York, NY: Foundation Center, 2001. 206 pp.

This guide replaces *AIDS Funding: A Guide to Giving by Foundations and Charitable Organizations*. It lists over 600 foundations, corporated giving programs, and public charities who have demonstrated a commitment to AIDS-related services and research. Over 760 sample grants are included.

National Guide to Funding in Aging. 6th ed. New York, NY: Foundation Center, 2000. [Not scheduled for revision as of 8/02].

Grantmakers featured in this guide provide funding for senior citizen programs and institutions such as hospitals, community centers, nursing homes, and continuing education facilities. Over 1,400 funding sources are listed, along with over 2,200 samples of recent grants.

Substance Abuse Funding News. Silver Spring, MD: CD Publications. Bi-weekly series.

This newsletter, published twice monthly, provides detailed coverage of private and federal funding opportunities nationwide for alcohol and substance abuse programs. Also available online.

Additional Sources for Private Funding

Annual Reports

According to The Foundation Center, over 800 of the nation's 29,000 foundations publish annual reports. These reports represent the most complete, up to date, information published about foundations. Grantseekers interested in obtaining these reports should contact the foundations directly. When requesting these reports, they should also ask to be placed on the foundation's mailing list. This will increase their likelihood of receiving materials related to upcoming grants.

State Attorney General's Office

Another source of information on private funders is the State Attorney General's office. By law, each foundation and charitable trust is required to submit an annual tax return outlining their assets and grants awarded for the year. These returns are particularly helpful when researching small organizations who may not publish separate, annual reports.

Local Libraries

Perhaps the best, and often overlooked, resource for grantseekers is the local public library. As previously mentioned, more than 100 U.S. libraries participate in The Foundation Center's extensive library network. These libraries maintain many of the funding sourcebooks listed in this publication.

Many local and regional libraries also maintain reference collections on community foundations. State funding directories, foundation annual reports, and local newspaper files (e.g., newspaper clippings or magazine articles) are a few examples of resource materials available from some of these libraries.

III. RELATED ORGANIZATIONS

Federal and Nonprofit Agencies/Information Centers

Federal

Federal agencies provide useful funding information through their grant offices, information centers, and published announcements. A selected list of agencies and information centers is provided below, along with a brief description of their activities relating to rural health.

Administration on Aging (AoA)

330 Independence Avenue, SW

Washington, DC 20201

URL: http://www.aoa.dhhs.gov/

Grants Management Division, Rm. 4257 (202) 401-0838 (Margaret Tolson)

Past and current AoA grants are listed at: http://www.aoa.dhhs.gov/t4

National Aging Information Center (NAIC)

(202) 619-7501; URL: http://www.aoa.dhhs.gov/naic/

AoA funds a variety of research and training grants aimed at improving the quality of life and services for older Americans, including those living in rural areas. AoA's major research areas include nutrition, Indian populations, and discretionary programs focusing on diseases of older Americans.

Agency for Healthcare Research and Quality (AHRQ)

[Formerly Agency for Health Care Policy and Research (AHCPR)]

Center for Primary Care Research

2101 E. Jefferson St.

Rockville, MD 20852-4908

Telephone: (301) 594-6662 (Office of the Director); (301) 594-1844 (Grants Management

Division)

URL: http://www.ahrq.gov

AHRQ's purpose is to enhance the quality, appropriateness, and effectiveness of health care services and to improve access to that care. As part of their extramural research program, they fund research investigating the delivery of health services in rural areas. A mailing list is maintained by the AHRQ staff for dissemination of new grant announcements.

Appalachian Regional Commission (ARC)

1666 Connecticut Avenue, NW Suite 700 Washington, DC 20009-1068 (202) 884-7799

URL: http://www.arc.gov/

ARC funds the construction and operation of primary health care facilities in Appalachian states through their "Appalachian 202 Health Programs." ARC also supports the recruitment of health professions into designated Health Professional Shortage Areas located within the Appalachian states including: AL, KY, MD, NC, NY, OH, PA, SC, TN, VA, and WV.

Centers for Disease Control (CDC)

Procurement and Grants Office 1600 Clifton Road, NE Atlanta, GA 30333 (404) 639-4621

URL: http://www.cdc.gov/od/pgo/pgo home.htm

The Grants Management Branch (GMB) is responsible for the awarding and administration of CDC's grants and cooperative agreements and those of the Agency for Toxic Substances and Disease Registry (ATSDR). Application packets for current competitive Program Announcements may be requested by calling 1-888-Grants4, an automated voice mail system organized by Program Announcement number. Requests may also be submitted by E-mail to gmbinbox@cdc.gov. Grant

announcements are available on the Web at: http://www.cdc.gov/od/pgo/funding/grantmain.htm

CDC National Prevention Information Network (NPIN)

PO Box 6003 Rockville, MD 20849-6003

1-800-458-5231; 1-800-243-7012 (TTY/TDD); URL: http://www.cdcnpin.org

NPIN maintains an extensive database of information on both public and private funding sources which support community-based HIV/AIDS, STD, and TB services. Specific funding information accessible through the database includes application processes, deadlines, and eligibility requirements.

Department of Labor

Employment and Training Administration (ETA) 200 Constitution Avenue, NW Washington, DC 20210 (202)-693-3900

URL: http://www.doleta.gov/

Through their Adult Training Program, ETA provides training for economically disadvantaged Native Americans and migrant farm workers.

Center for Medicare and Medicaid Services (CMS) Formerly Health Care Financing Administration (HCFA)

200 Independence Ave. SW Washington, D.C. 20201 (202) 690-6726

URL: http://cms.hhs.gov

CMS is responsible for administering the Medicare/Medicaid programs of the federal government. CMS funds a small number of research and demonstration programs. CMS is also funding a limited number of telemedicine research and demonstration projects. In addition, this agency is available to inform local medical practices of their eligibility for special federal reimbursement programs such as Rural Health Clinics and Federally Qualified Health Centers.

Health Resources and Services Administration (HRSA)

Parklawn Building, 5600 Fishers Lane Rockville, MD 20857

Office of Rural Health Policy

(301) 443-0835; URL: http://www.ruralhealth.hrsa.gov

Bureau of Health Professions

(301) 443-5794; URL: http://bhpr.hrsa.gov/

Bureau of Primary Health Care

(301) 594-4110; URL: http://www.bphc.hrsa.gov/

HIV/AIDS Bureau

(301) 443-1993; URL: http://hab.hrsa.gov/

Maternal and Child Health Bureau

(301) 443-2170; (877) 477-2123 (Grants Management Officer)

URL: http://mchb.hrsa.gov/

HRSA has leadership responsibility for general health service and resource issues relating to access, equity, quality, and cost of care. It funds a variety of programs supporting primary care (e.g., community and migrant health centers), maternal and child health activities, health professionals training, rural health outreach, special populations, and health resources development.

Indian Health Service (IHS)

(Headquarters)
The Reyes Building
801 Thompson Avenue, Ste. 400
Rockville, MD 20852-1627

(301) 443-1083; URL: http://www.ihs.gov/

IHS coordinates the funding activities for projects examining the health status of American Indians and Native Americans. A variety of projects are funded by IHS which study the behavioral, biomedical, and epidemiologic aspects of disease in this population.

National Center on Child Abuse and Neglect (NCCAN)

Clearinghouse on Child Abuse and Neglect Information 330 C St., SW Washington, DC 20447 1-800-394-3366 703-385-7565 (Washington, DC Metro) URL: http://www.calib.com/nccanch/

NCCAN, located within the Administration on Children, Youth and Families (ACYF), DHHS, publishes a variety of information relating to funding programs for child abuse, neglect and

family violence.

National Clearinghouse for Alcohol and Drug Information (NCADI)

11426 Rockville Pike, Suite 200 Rockville, MD 20852 1-800-729-6686

URL: http://www.samhsa.gov/centers/clearinghouse/clearinghouses.html

NCADI provides information and application kits for grants administered by the Substance Abuse and Mental Health Services Administration (SAMHSA), and it provides grant information for the National Institute on Drug Abuse (NIDA), and the National Institute on Alcoholism and Alcohol Abuse (NIAAA).

National Institute for Occupational Safety and Health (NIOSH)

Hubert H. Humphrey Bldg. 200 Independence Ave., SW Room 715H Washington, DC 20201 1-800-35-NIOSH (1-800-356-4674)

URL: http://www.cdc.gov/niosh/homepage.html

NIOSH conducts research and demonstration grants relating to occupational safety and health problems, including those problems which result from the agricultural environment (e.g., noise-induced loss of hearing).

National Institute of Mental Health (NIMH)

Office of Rural Mental Health Research (ORMHR) 6001 Executive Boulevard, Room 7117, MSC 9613 Bethesda, MD 20892-9631 (301) 443-9001

URL: http://www.nimh.nih.gov/ormhr/

ORMHR coordinates the National Institute of Mental Health's research activities aimed at improving and strengthening the quality of mental health services delivered to rural Americans.

National Institute on Aging (NIA)

Building 31, Room 5C27 31 Center Drive, MSC 2292 Bethesda, MD 20892

Phone: 301-496-1752

URL: http://www.nia.nih.gov/

Behavioral and Social Research Program

(301) 496-3131

URL: http://www.nia.nih.gov/research/extramural/behavior/

Geriatrics and Clinical Gerontology Program

(301) 496-6761

URL: http://www.nih.gov/nia/research/extramural/geriatrics/

NIA focuses on the health of older Americans and supports research activities examining the health and aging process among older, rural populations.

Office of Minority Health

Office of Minority Health Resource Center (OMH-RC) PO Box 37337

Washington, DC 20013-7337

1-800-444-6472

URL: http://www.omhrc.gov/

OMH-RC provides information on a variety of minority-related funding projects supported by the Office of Minority Health, DHHS, through their toll-free information line and Grants Fact Sheet Series. Information about technical assistance programs (e.g., grants writing workshops) is also maintained by the Center.

Rural Housing Service

[formerly Farmers Home Administration (FHA)] US Department of Agriculture South Building, Room 5037 14th Street and Independence Avenue, SW Washington, DC 20250-1500 (202) 720-4323

URL: http://www.rurdev.usda.gov/rhs/

RHS provides affordable, low-interest loans to rural communities in need of expansion or construction of public facilities, such as fire stations, hospitals, and clinics.

Rural Information Center (RIC)

US Department of Agriculture] National Agricultural Library 10301 Baltimore Avenue, Room 304 Beltsville, MD 20705-2351 1-800-633-7701

URL: http://www.nal.usda.gov/ric

The Rural Information Center (RIC) provides information and referral services to local, state, and federal government officials; community organizations; rural electric and telephone cooperatives; libraries; businesses; and, rural citizens working to maintain the vitality of America's rural areas. RIC staff provides customized information products to specific inquiries including assistance in economic revitalization issues; local government planning projects; funding sources; technical assistance programs; research studies; and other related issues.

Rural Transit Assistance Program (RTAP)

National Resource Center 1440 New York Avenue, NW Suite 440 Washington, DC 20005 1-800-527-8279

URL: http://www.ctaa.org/ntrc/rtap/

RTAP, a program of the Federal Transit Administration, disseminates funding information on rural and specialized transportation programs supported by the U.S. Departments of Transportation, Health and Human Services, and Agriculture. Technical assistance and program information for both national and state programs can be obtained from the clearinghouse.

Rural Utilities Service

[formerly Rural Electrification Administration (REA)]
Distance Learning and Telemedicine Grant and Loan Program
US Department of Agriculture
14th Street and Independence Avenue, SW
Washington, DC 20250-1500
(202) 720-9549

URL: http://www.usda.gov/rus/telecom/dlt/dlt.htm

The Distance Learning and Telemedicine Grant and Loan Program provides funding for the use of telecommunications, computer networks and related technology in rural communities for improved access to educational resources and medical/health care services. Although funding is primarily for equipment, some consideration is given to associated costs for software, training, and technical assistance.

US Department of Health and Human Services (USDHHS) Regional Offices

Ten regional USDHHS offices provide information and assistance on federal grant programs. For some programs (e.g., the National Health Service Corps or Community and Migrant Health Centers), they are the best first contact within HHS. A complete list of these offices is included in Appendix B.

Private

Rural Community Assistance Program (RCAP)

1522 K Street, N.W., Suite 400 Washington, D.C. 20005 (202) 408-1273 or (888) 321-7227

URL: http://www.rcap.org/

RCAP represents a national network of nonprofit organizations supported primarily through federal agencies. Funding information and technical assistance is available for rural communities concerned with safe drinking water and sanitary waste disposal, as well as the problems of environ-mental health of migrants, Native Americans, and isolated rural populations.

Sources of Grant Information

Aside from the grantmakers themselves, a variety of other organizations are involved in the funding process either through information dissemination or advocacy for a particular funding area. A selected list of these organizations is presented below.

The Foundation Center

79 Fifth Avenue New York, NY 10003 (212) 620-4230 1-800-424-9836

URL: http://www.fdncenter.org/

The Foundation Center operates as an independent service organization established to provide a single authoritative source of information on philanthropic giving. The Center also publishes a variety of books and directories on the subject of private funding and provides a comprehensive and up-to-date database, *The Foundation Directory*, on foundations and corporate giving programs. Information from the database is available electronically through custom searching and online services. The Foundation Center maintains two national libraries, two regional libraries, and over 100 cooperative collections nationwide.

Grantmakers in Health

1100 Connecticut Avenue, NW, Suite 1200 Washington, DC 20036 (202) 452-8331

URL: http://www.gih.org/

Grantmakers in Health operates as an educational organization serving grantmakers. Its mission is to help grantmakers "... study the issues and develop a forward-looking response to the changing health care system."

The Grantsmanship Center

1125 W. Sixth St., Fifth Floor PO Box 17220 Los Angeles, CA 90017 (213) 482-9860

URL: http://www.tgci.com/

The Grantsmanship Center conducts extensive training and educational seminars on grantseeking, proposal writing, and funding. The Center also maintains an extensive reference collection on funding and proposal writing, and publishes a free newsletter, the *Grantsmanship Center Magazine*.

National Network of Grantmakers (NNG)

1717 Kettner Boulevard, #110 San Diego, CA 92101 (619) 231-1348

URL: http://www.nng.org/

The NNG is a membership association of funders committed to "increasing resources, financial and otherwise, to organizations working for social and economic justice." Members include individual donors, foundation staff, board, and grantmaking committee members. Services are provided to both funders and grantseekers. Resources available to all include publications, conferences, and a common grant application form.

The Taft Group

c/o Gale Publishing 27500 Drake Road Farmington Hills, MI 48331 1-800-877-GALE

URL: http://www.galegroup.com/taft/

The Taft Group, an imprint of Gale, researches and publishes information on fundraising and nonprofit management as well as produces a variety of sourcebooks outlining the giving of both corporations and private foundations. Many of their publications are described in this guide. Originally focusing on financial development and consulting, the Taft Group has developed a database of information on individual, corporate and foundation philanthropy.

IV. ELECTRONIC FUNDING RESOURCES

World Wide Web Resources

Funding information is increasingly available through the World Wide Web. User-friendly access to Internet resources is provided by Web browsers, such as Mosaic and Netscape, which are usually included with telecommunications software supplied by Internet service providers. Each Web site has a "home page," which is accessed by entering an address, known as a Uniform Resource Locator (URL), in the location field of the Web browser software. URLs begin with a standard prefix (http://) and are often followed by a long string of characters, sometimes including numbers and symbols. Although the URL must be typed in the address field the first time a site is accessed, most sophisticated Web browsers have a "bookmark" feature which allows users to add frequently accessed URLs to a list for subsequent selection.

A home page will often contain both graphics and text. Information is accessed by using a mouse to select either a graphic icon or text that is underlined, both of which provide links to additional information, such as full text documents, or other related Web sites. Most Web pages provide a link to return to the home page, and browser software includes a "back" option to retrace steps through complex sites. Full text documents can often be printed directly; otherwise they may be saved as text files and printed using word processing software. Graphics can be saved and/or printed, depending on availability of compatible graphics software installed on the user's computer.

Throughout this publication, URLs are listed for agencies, organizations, and publications, along with other information for that particular entry. This section highlights relevant Web resources and lists additional Web sites providing funding information, along with the URL and a brief description of the site. Because the Web is a dynamic medium for information exchange, both URLs and content change frequently. Although some Web addresses may have changed since this publication was printed, federal agency and major organization sites are relatively stable; when their URLs change, a link from an outdated address to a new one is usually provided. Web search engines, such as Yahoo or Alta Vista, can be used to locate a site by entering an organization name, publication title, or significant keywords.

Catalog of Federal Domestic Assistance - URL: http://www.cfda.gov/

In addition to the print resource, the online subscription service, and the CD-ROM version, the *Catalog of Federal Domestic Assistance* is available free of charge on the World Wide Web. Keyword searching is available for single words, word stems, or phrases, and words can be combined using standard search operators. Search results are listed by relevance, unless a different sort order is selected. Although the full text is available for printing or downloading, records must be printed or saved one at a time from the full text screen display. [For more information on the print edition, see listing under "Federal Information Sources".]

The Chronicle of Philanthropy - URL: http://www.philanthropy.com/

This publication issued bi-weekly, is a major source of news for the nonprofit sector, including fundraisers and grantmakers. The Website offers a summary of the contents of the current issue and about six months of previous issues, as well as full text for selected articles. Complete text of all articles is available only by subscription. Subscription information for both print issues and E-mail updates is available at the Website, along with conference announcements and links to other related Web resources. [For more information on the print edition, see listing under "Private Information Sources".]

Commerce Business Daily - URL: http://cbdnet.gpo.gov/

CBDNet provides a free listing of Government contracting opportunities published in the Commerce Business Daily. Notices are kept in an active file for 17 days and are then moved to the archive file. Keyword searches can be performed in either file. Searches can be limited to a specific section, and a browse option is also available for each section. The active file is updated continuously. [For more information on the print edition, see listing under "Federal Information Sources".]

The Council on Foundations - URL: http://www.cof.org/

The Council on Foundations is a nonprofit membership association of grantmaking foundations and corporations. Members of the Council include nearly 1,500 independent, operating, family, community, public and company-sponsored foundations, and corporate giving programs providing funding for education, human services, health, science and research, environment, the arts, urban planning and economic development. This Web site includes a Community Foundation Locator to assist grantseekers in finding local sources of funding. Searches can be performed using either a "View Map" for those with advanced Web browsers, or a text menu. In either case, one can select a region, then a state to retrieve a list of foundations. Links for those foundations with Web sites provide additional information for some foundations. Also available are selected full-text articles from Foundation News and Commentary (URL: http://www.foundationnews.org/).

Federal Register - URL: http://www.access.gpo.gov/su_docs/aces/aces/40.html

Free access to the *Federal Register*(#9) is provided for the current three years. Each year is searched separately. The entire publication may be searched, or searches can be limited to a specific section. An issue date may be specified, a range of dates may be entered, or a search may be limited to notices appearing before or after a specified date. Keyword search options include single words, word stems, or phrases, and words can be combined with standard search operators. [For more information on the print edition, see listing under "Federal Information Sources".]

The Foundation Center - URL: http://www.fdncenter.org/

The Foundation Center provides resources helpful in the grantseeking process. This Web site provides a description of the Foundation Center's resources and services; a listing of field offices with regional collections, along with links to their home pages; and a complete listing of Foundation Center publications. In addition to descriptive and ordering information provided for all publications, tables of contents and sample entries are included for new titles. Links are also provided to local Foundation Center libraries and/or cooperating collections. The Foundation Center's weekly online journal, *Philanthropy News Digest*, is available free at the Website (URL: http://fdncenter.org/pnd/). Full text is provided for the most recent eight weeks. Free E-mail subscriptions can be requested. Also available free online is *The Literature of the Nonprofit Sector*, a searchable bibliographic database containing more than 14,000 entries, with abstracts for over 8,700.

The Grantsmanship Center - URL: http://www.tgci.com/

The Grantsmanship Center (TGC) is a primary source of fundraising training and information for the nonprofit sector. TGC produces a wide range of low-cost publications, as well as *The Granstmanship Center Magazine*, which is distributed free of charge to staff of nonprofit organizations and government agencies. The magazine is also available on the TGC Web site and can be searched free of charge. Included in TGC publications is the full text of an article by Christie I. Baxter, *A Basic Guide to Program-Related Investments* (URL: http://www.tgci.com/publications/97fall/abasgui.htm).

GrantsNet - URL: http://www.hhs.gov/grantsnet/

GrantsNet is a free service provided by the U.S. Department of Health and Human Services (HHS) to assist the general public in finding information about HHS and other Federal grant programs. Information is available on funding resources by topic or agency as well as application procedures. A list of key contacts for Federal grant making agencies is provided, as well as a calendar listing workshops, seminars, and conferences available to grants management professionals. Documents such as grants policy directives and the *Grants Administration Manual* are also available.

NIH Guide for Grants and Contracts -URL: http://grants.nih.gov/grants/guide/index.html

Since 1995, the *NIH Guide for Grants and Contracts* is only available in electronic format. Each issue contains notices for new grant announcements, availability of Requests for Proposals (RFPs) and Requests for Applications (RFAs), as well as ongoing program announcements. Issues are provided back to 1992 and can be browsed by selecting year, then weekly publication date. Retrieval can be limited to Notices, Program Announcements, or Requests for Applications. The guide is also searchable by keywords or phrases. Search help is available online.

NonProfit Gateway - URL: http://www.nonprofit.gov/

This Website provides "a network of links to Federal government information and services," divided into four sections: (1) Department/Agency NonProfit Gateways, (2) Directory of the Federal Government (Executive, Legislative, and Judicial branches), (3) Information Services and Links, and (4) Nonprofit Resources. A "Master Search" option allows searching of more than 530,000 government Web pages by keyword or phrase. The "Local Search" links to a specific department/agency search engine to search an individual site.

Philanthropy News Network (PNN) Online (formerly *Philanthropy Journal Online*) - URL: http://pnnonline.org/

PNN Online is a daily online news service for the nonprofit sector. It is a leading source of nonprofit news, information and links, including the *Meta-Index of Nonprofit Organizations*.

Telemedicine Research Center/Telemedicine Information Exchange - URL: http://tie.telemed.org

The Telemedicine Research Center Web site provides access to several searchable databases, including one for funding sources, and another which provides descriptions of funded programs.

V. HEALTH PROFESSIONAL SCHOLARSHIPS AND EDUCATION FUNDING

While many federal and foundation grants are used to support health-related programs, some programs also support educational activities through scholarships and other programs. The following pages include resources useful in retrieving scholarship and loan information.

Federal Resources

Catalog of Federal Domestic Assistance

The *Catalog of Federal Domestic Assistance* lists financial support for various health education programs including nursing, medicine, allied health, and the National Health Service Corps. Most federal grants and loans are distributed via colleges and universities. It is therefore necessary to check with the Financial Aid office of an institution for available loans and grants.

Federal Agencies

Health Resources Services Administration Bureau of Health Professions (see listing below for division office and room number) 5600 Fishers Lane Rockville, MD 20857

Diversity Programs Office Room 8A-09 (301) 443-2100

URL: http://bhpr.hrsa.gov/diversity/

Division of Medicine & Dentistry Room 9A-27 (301) 443-6190

URL: http://bhpr.hrsa.gov/medicine-dentistry/

Division of Nursing Room 9-35 (301) 443-5688

URL: http://bhpr.hrsa.gov/nursing/

Student Assistance Division Room 8-48 (301) 443-1173

URL: http://bhpr.hrsa.gov/dsa/

National Health Service Corps Division Bureau of Primary Health Care Health Resources & Services Administration 4350 East-West Highway, 8th Floor Bethesda, MD 20814 1-800-221-9393 (301) 594-4130

URL: http://nhsc.bhpr.hrsa.gov/

Jobs and Scholarships Indian Health Service 801 Thompson Ave. Rockville, MD 20852 (301) 443-6197

URL: http://www.ihs.gov/JobsCareerDevelop/Jobs index.asp

State Information

Most states have a Health Professionals Loan Repayment Program in operation. For information on these programs, contact your state Office of Rural Health (see Appendix A for contact information) or state Department of Health.

Publications/Directories

While many of these publications can be obtained directly from the publisher, check with a public library or a university library for additional scholarship directories such as those for a specific subject area or a specific state.

Graduate Medical Education Directory. Chicago, IL: American Medical Association. Annual series.

A publication of the American Medical Association, this directory highlights the various programs around the United States for the different specialty areas of graduate medical education.

Grants for Scholarships, Student Aid, and Loans. New York, NY: Foundation Center, 2001/2002.

This general guide focuses on scholarships and student aid provided by undergraduate colleges and universities, medical and dental schools, and nursing schools.

Grants Register 2003. 21st ed. New York, NY: Palgrave Macmillan. 2002.

A listing of scholarships, fellowships, research grants, project grants, and other professional awards are included in this directory of federal and private funding.

The Scholarship Book 2003: The Complete Guide to Private-Sector Scholarships, Grants, and Loans for Undergraduates. D.J. Cassidy. Englewood Cliffs, NJ: Prentice Hall, 2002. 592 pp.

While not totally devoted to health-related scholarships, this book contains a variety of organizations who will award money for scholarships, including companies and other subject-oriented organizations. A listing of other scholarship guides is located at the end of this resource.

VI. RECOMMENDED READING

Federal Yellow Book. New York: Leadership Directories. Quarterly Series.

This who's who directory of federal departments and agencies lists staff by agency, department and division. A contact person with a telephone number is listed for each division. A personnel index is located in the back of the directory.

The Foundation Center's Guide to Grantseeking on the Web. New York, NY: Foundation Center, 2001.

Provides both novice and experienced Web users with a gateway to numerous online resources available to grantseekers, while supplying advice on the best use of those various Internet resources. Its toolkit of resources includes a guided tour of the Foundation Center's Web site and information on: independent foundations, grantmaking public charities, and corporate grantmakers on the Web; government funding resources online; online journals, periodicals, and newsletters on philanthropy; and discussion lists and message boards. Also includes profiles of searchable databases (both free and fee-based)

Foundation Center's Guide to Proposal Writing. 3rd ed. New York, NY: Foundation Center, 2001. 226 pp.

Pre-proposal planning, grantmaker guidance, and preparation of the actual grant proposal are covered in this instructional manual. The guide takes the reader throughout the entire grant process, including candid tips from grantmakers themselves.

The Foundation Center's User-Friendly Guide: A Grantseeker's Guide to Resources. 4th ed. New York, NY: Foundation Center, 1996. 40 pp.

Answers to the most common grantseeking questions are answered in this guide geared for the funding novice. Topics covered include: securing tax exemption, searching for potential funders, using online services to gather data, and writing grant proposals.

Foundation Fundamentals. Mitchell F. Nauffts, editor. 6th ed. New York, NY: Foundation Center, 1999. 240 pp.

This manual outlines the basic procedures of grant applications with emphasis on using research skills to choose receptive funders. It includes a bibliography for research into legal guidelines for nonprofits, proposal preparation, corporate giving, and other fundraising topics and charts and worksheets to help manage a fundraising program.

Grant Application Writer's Handbook. 3rd ed. Liane Reif-Lehrer. Boston, MA: Jones & Bartlett Publishers, 1995. 472 pp.

This book describes the grant application process and provides guidance for writing effective grant applications for both government agencies and private foundations. Eleven appendices include sample budget justifications, changes in grant application procedures at NIH and NSF, and lists of additional resources. A glossary and an index are also included.

Grants, Etc. 2nd ed. Armand Lauffer. Thousand Oaks, CA: Sage Publications, 1997. 413 pp.

This guide, previously published as *Grantsmanship and Fund Raising*, presents innovative ways of targeting markets and aligning program goals. Specific guidelines are provided for writing grant proposals, designing programs, and developing resources. A checklist of project design essentials is included, as well as a section on Internet access which lists key Web sites. Case illustrations covering a wide range of projects are also included.

Grantseeker's Toolkit: A Comprehensive Guide to Finding Funding. Cheryl Carter New and James Aaron Quick. New York, NY: John Wiley & Sons, 1998.a 256 pp.

This guide is organized into several sections. Part I includes tips for project analysis, design, and organization. Part II provides guidance for identifying funding sources, including private, corporate and government funders. Part III focuses on project development. Part IV provides detailed information on proposal writing, including examples of key components. Also included are numerous worksheets and flow charts, most of which are available on a diskette in Microsoft Word for Windows format.

Grant Writing for Dummies. Beverly A. Browning. New York, NY: John Wiley & Sons, 2001.

Details how to tap into government, foundation, and corporate pockets to fulfill your nonprofit organization's needs for funding. An expert tells you how to successfully target these institutions and get them to put their money behind your organization's cause.

A Guide to Funding Resources. Robert Salmon. Rural Information Center Publications Series. Beltsville, MD: The National Agricultural Library, The Rural Information Center, 1999. 39 pp.

This publication is a compilation of information from both government and private sources on funding opportunities available to rural areas. Resources cited in this resource include directories, catalogs, guides, newsletters, computer database services and cover areas such as available grants and funding, information on the grant-seeking process, and tips for proposal writing.

Healthy People 2010 Toolkit: A Field Guide for Health Planning. Washington, DC: Public Health Foundation, 2002. Available on the Internet at: http://www.health.gov/healthypeople/state/toolkit/default.htm

The Toolkit provides guidance, technical tools, and resources to help states, territories, and tribes develop and promote successful state-specific Healthy People 2010 plans. 1 It can also serve as a resource for communities and other entities embarking on similar health planning endeavors.

The How To Grants Manual. D.G. Bauer. 4th ed. Phoenix, AZ: Oryx Press, 1999. 264 pp.

Preparation for writing a grant proposal is the key factor to a successful grant application. This guide-book describes how to prepare for a grant search through a needs assessment and community support. Also, information on government funding and private foundations is included through checklists and lists of research tools.

Proposal Planning and Writing. L.E.Miner, J.T. Miner, and J. Griffith. 2nd ed. Phoenix, AZ: Oryx Press, 1998. 184 pp.

Although designed for novice proposal writers and planners, this self-help book provides resources useful to all grant seekers. Included are examples of how to find grants and how to plan, write, and submit proposals. Web sources for public and private funding information, editorial advice, forms, and policy manuals are also included.

Securing Your Organization's Future: A Complete Guide to Fundraising Strategies. Rev. ed. New York, NY: Foundation Center, 2001.

Includes information on defining vision and mission, making your organization legal, building your board of directors, planning your programs and developing your budget. Discusses how your organization can benefit from special events, direct mail, using the telephone, face-to-face meetings, planned giving, raising money on the Internet, and earned and venture income.

Winning Federal Grants: A Guide to the Government's Grant-Making Process. Frederick, MD: Aspen Publishers, Inc. 1999.

Learn how the federal government is structured and what areas its agencies fund. Many practical tools, including a list of federal agencies and their grant-making offices are also included along with a sample federal application form and a resource appendix.

Writing Grant Proposals That Win! P.D. Hale, Jr. Frederick, MD: Aspen Publishers, Inc. 1999.

This step-by-step book demonstrates the assembling of a winning grant proposal, the condensing of an entire proposal into a brief but compelling abstract, and the description of project dissemination and continuation plans. A copy of an actual proposal that won a federal grant is included, along with a professional's critique of the proposal itself.

VII. FUNDING GLOSSARY

The following list highlights some of the more common words and phrases used in the field of grantmaking.

Application procedures -- set of instructions issued by funders outlining the steps necessary for proposal review (e.g., submission deadlines, letter of intent, contact person, mail address). These guidelines vary somewhat among the different funding organizations.

Block grants -- grants in which a "block" of federal money is issued to a state or local government for the purpose of funding-related programs, such as those supporting preventive health services. States receiving the money may appropriate the funds based on the needs of their communities.

Community foundation -- foundation involved in grant giving within a specific community or region.

Contract -- a binding agreement used to procure specified services.

Cooperative Agreement -- an agreement between a funding agency and grantee which extends to the funder some degree of programmatic control. Cooperative agreements are often used by the government to conduct extramural clinical trials.

Corporate foundation -- foundation which receives contributions from a profit-making entity, such as a corporation. Many foundations fund programs which directly impact communities located near their company operations.

Demonstration project -- a project, usually experimental in nature, designed to "demonstrate" a particular idea or hypothesis.

Demonstration grant -- funds used to underwrite a feasibility study.

Form 990-PF -- information statement submitted by foundations which outlines their assets and annual giving. This form is submitted to the State Attorney General's office and is made available for public review.

Formula grants -- grants awarded by federal or state agencies based on a formula or criterion prescribed in legislation or regulations.

Grant -- monetary award or direct assistance in support of a pre-determined program or research activity.

Grantsmanship -- the process of identifying funds and the steps involved in obtaining them.

In-kind support -- nonmonetary contributions made by the grantee representing such items as equipment, supplies, services or technical expertise.

Letter of intent/inquiry -- initial contact with a funder outlining the proposed project or plan. A more detailed description of the project is often requested if the initial proposal is "accepted."

Matching funds -- monies which accompany or "match" the funder's contribution. These funds can come from either the grantee or a third party.

OMB Circular -- the Federal Office of Management and Budget's management guidelines for grant recipients. Circular A-110: grant rules for the administration of federal grants to nonprofits; Circular A-122: explanation of nonprofits allocation of expenses to grant programs; Circular A-87: state and local governments allocation of expenses to grant programs.

Program officer/contact -- representative of the funding office/agency who is responsible for some, or all, components of the grant's administration.

Project grants -- grants issued by the federal government to support individual projects in accordance with legislation. They provide the funding agency with discretion in selecting the project, grantee, and amount of award.

Proposal -- A written plan submitted to potential funders. The proposal usually addresses the program's goals, objectives, methods, budget, and evaluation.

Private foundation -- foundation which receives income from an individual, family, or group of individuals. Funding priorities of private foundations are usually based on the personal philosophies of the founding members (i.e., health care for all people).

Request for application (RFA) -- announcement inviting proposals for a specified contract in support of a particular project or service.

Request for proposal (RFP) -- announcement inviting proposals for a specified type of grant.

Seed money -- "start up" money used to support a new project or venture. This money is used for such purposes as salaries and operating expenses.

Solicited proposal -- a grantseeker's response to a request for a proposal issued by a funding organization.

Technical assistance -- nonmonetary support in the form of skilled aid and support, which often develops long-term solutions to problems instead of a short-term answer.

Unsolicited proposal -- a proposal which originates from the grantsæking organization. Some funding organizations do not allow unsolicited proposals.

VIII. PUBLISHERS' CONTACT INFORMATION

Alaska Funding Exchange, Inc.

PO Box 92456 Anchorage, AK 99509 (907) 569-4233

URL: http://www.funding-exchange.org

American Medical Association

Attn: Order Department PO Box 930876 Atlanta, GA 31193-0876 1-800-621-8335 (ext. 0 for Order Dept.)

URL: http://www.ama-assn.org/

Aspen Publishers, Inc.

Customer Care 7201 McKinney Circle Frederick, MD 21704 (800)-234-1660

URL: http://www.aspenpublishers.com

Associated Grantmakers of Massachusetts

55 Courts St., Suite 520 Boston, MA 02108 617-426-2606

URL: http://www.agmconnect.org

Association of Baltimore Area Grantmakers

2 East Read Street, 8th Floor Baltimore, MD 21202 (410) 727-1205

URL: http://www.abagmd.org

Attorney General's Office (Maryland)

200 St. Paul Place Baltimore, MD 21202 (410) 576-6300

URL: http://www.oag.state.md.us/

Attorney General's Office (New Hampshire)

Department of Justice, Charitable Trusts Division 33 Capitol Street Concord, NH 03301 (603) 271-3591

URL: http://www.state.nh.us/nhdoj/CHARITABLE/char.html

Attorney General's Office (Ohio)

Charitable Law Section 101 East Town Street, 4th Floor Columbus, Ohio 43215-5148 (614) 466-4320

URL: http://www.ag.state.oh.us/charitab/directory.htm

Birmingham Public Library

2100 Park Place Birminhgam, AL 35203 (205) 226-3600

URL: http://www.bham.lib.al.us/

R. R. Bowker

630 Central Ave. New Providence, NJ 07974 1-888-269-5372

URL: http://www.bowker.com/

C&D Publishing

1017 SW Morrison #500 Portland, OR 97205 (503) 274-8780 http://www.foundationdatabook.com/

Caldwell Public Library

1010 Dearborn Street Caldwell, ID 83605-4195 (208) 459-3242

Capital Development Services

111 Hampton Woods Lane Raleigh, NC 27607 1-800-729-4553

URL: http://www.capdev.com

Carroll Publishing Co.

4701 Sagamore Road, #5155 Bethesda, MD 20816 1-800-336-4240

URL: http://www.carrollpub.com

CD Publications

Subscriber Services 8204 Fenton Street Silver Spring, MD 20910 1-800-666-6380

URL: http://www.cdpublications.com

Center for Nonprofit Management

44 Vantage Way, Suite 230 Nashville, TN 37228 (615) 259-0100

URL: http://www.cnm.org/

The Chronicle of Philanthropy

1255 Twenty-Third Street, NW Washington, DC 20037 202-466-1200

URL: http://www.philanthropy.com

Clark County Library

1401 East Flamingo Road Las Vegas, NV 89119 (702) 507-3400

Community Resource Center, Inc.

655 Broadway, Suite 300 Denver, CO 80203 (303) 623-1540; 1-800 516-6284 URL: http://www.crcamerica.org

Connecticut Council for Philanthropy

221 Main Street #300 Hartford, CT 06106 (860) 525-5585

URL: http://www.ctphilanthropy.org

Council of Michigan Foundations

PO Box 599 One South Harbor Avenue #3 Grand Haven, MI 49417-1385 (616) 842-7080

URL: http://www.cmif.org

CPG Enterprises

Box 199 Shaftsbury, VT 05262 (802) 447-0256

URL: http://www.cpgfundraising.com

Delaware Community Foundation

PO Box 1636 Wilmington, DE 19899-1636 (302) 571-8004

URL: http://www.delcf.org

Department of Justice, Charitable Trust Division

Office of the Attorney General, State of New Hampshire 33 Capitol Street Concord, NH 03301-6397 (603) 271-3658

URL: http://www.state.nh.us/nhdoj/CHARITABLE/char.html

Directory of Missouri Foundations

8122 Edinburgh Drive St. Louis, MO 63105 (314) 725-6834

Donors Forum of Chicago

208 South LaSalle Street, Suite 740 Chicago, IL 60604-1006 (312) 578-0090

URL: http://www.donorsforum.org

Florida Funding Publications

11205 South Dixie Highway, Suite 101 Miami, FL 33156 (305) 251-2203

URL: http://www.floridafunding.com

The Foundation Center

79 Fifth Avenue/16th St. New York, NY 10003-3076 1-800-424-9836

URL: http://www.fdncenter.org

Foundation Data Center

100 Kenmar Center, 401 Kenmar Circle Minnetonka, MN 55302-1019 (952) 542-8582

URL: http://www.capriotti.com/fdc

Government Information Services A subsidiary of Thompson Publishing Group

[For ordering information, see entry for: Thompson Publishing Group] Headquarters Office for subsidiary 1725 K Street, NW, Suite 700 Washington, DC 20006 (202) 872-4000

Orders: 1-800-876-0226

URL: http://www.thompson.com/

Grants Center, Montana State University

1500 North 30th Street Billings, MT 59101 (406) 657-2040

URL: http://www.msubillings.edu/grants

The Grants Connection

8522 Ben Nevis Dr. Richmond, VA 23235-3408 1-800-532-7934

URL: http://www.grantsconnection.com

The Grantsmanship Center

Publications Office, PO Box 17220 Los Angeles, CA 90017 (213) 482-9860

URL: http://www.tgci.com

Guide Line, Inc.

621 Southwest Alder Street, Suite 660 Portland, OR 97205 (503) 236-3099

Health Resources Publishing

1913 Atlantic Avenue, Suite F-4 Manasquan, NJ 08736 (732) 292-1100 FAX (732) 292-1111

URL: http://www.healthrespubs.com

Henry Dean Publishing, Inc.

1254 North 1220 West Provo, UT 84604 (801) 375-1068 URL (for Idaho Mall, where directory is available for purchase): http://www.idahomall.com/grantwriting/direct.html

Indiana Grantmakers Alliance

32 East Washington Street, Suite 1100 Indianapolis, IN 46204-3583 (317) 630-5200

URL: http://www.indonors.com

The Institute for Youth Development

PO Box 16560 Washington DC, 20041 (703) 471-8750

URL: http://www.youthdevelopment.org/publications.htm

Jones and Bartlett Publishers

40 Tall Pine Drive Sudbury, MA 01776 1-800-832-0034

URL: http://www.jbpub.com

Junior League of Omaha

608 North 108th Court Omaha, NE 68154 (402) 493-8818

Just Grants! Arizona

P.O. Box 5456

Glendale, AZ 85312

URL: http://www.azgrants.com/home.cfm

(623) 412-8650

Kanawha County Public Library

Administrative Office 123 Capitol Street Charleston, WV 25301 (304) 343-4646

URL: http://kanawha.lib.wv.us

Kansas Nonprofit Association

PO Box 47054 Topeka, KS 66647 (785) 266-6886 1-800-582-1428

URL: http://www.ksnonprofitassoc.net/

Laramie County Community College

1400 East College Drive Cheyenne, WY 82007-3299 (307) 778-1206

Leadership Directories

104 5th Avenue New York, NY 10011-6901 (212) 627-4140

URL: http://www.leadershiplibrary.com

Maine Philanthropy Center

USM Library, Box 9301 Portland, ME 04104-9301 (207) 780-5039

URL: http://www.megrants.org

Marquette University Memorial Library

P.O. Box 3141 Milwaukee WI 53201-3141 (414) 288-1515

URL: http://www.marquette.edu/library/fic/

Maryland Funders/Hieu Press

9676 Gwynn Park Drive Ellicott City, MD 21042 (410) 465-3493

Minnesota Council on Foundations

15 South 5th Street, Suite 600 Minneapolis, MN 55402-1570 (612) 338-1989

URL: http://www.mcf.org

The Mitchell Guide

PO Box 626 Pennington, NJ 08534-0626 (609) 730-8247

MR & Co.

PO Box 9223 Cincinnati, OH 45209 (513) 871-9456

National Agricultural Library

Rural Information Center 10301 Baltimore Avenue, Room 304 Beltsville, MD 20705-2351 1-800-633-7701

URL: http://www.nal.usda.gov/ric

National Network of Grantmakers

1717 Kettner Boulevard, #110 San Diego, CA 92101 (619) 231-1348

URL: http://www.nng.org

Nonprofit Resource Center of Texas

PO Box 15070 San Antonio, TX 78212-8270 (210) 227-4333

URL: http://www.nprc.org

Nonprofit Resources, Inc.

500 Broadway, Suite 403 Little Rock, AR 77201 (501) 379-1557

URL: http://www.nonprofitarkansas.org/

Nonprofit Resources of Southern New England

160 Broad Street Providence, RI 02903 (401) 861-1920

URL: http://www.nonprofitresourcessne.org

Northern California Grantmakers

116 New Montgomery Street, Suite 720 San Francisco, CA 94105 (415) 777-5761

URL: http://www.ncg.org

Omnigraphics, Inc.

Order Department PO Box 625 Holmes, PA 19043 1-800-234-1340

URL: http://www.omnigraphics.com

Oryx Press

A Subsidiary of Greenwood Publishing Company

88 Post Road West Westport CT 06881 1-800-225-5800

URL: http://www.oryxpress.com

Palgrave Macmillan

175 Fifth Avenue New York, NY 10010 212-982-3900 or 800-221-7945 URL: http://www.palgrave-usa.com/

Philanthropy Northwest

2815 2nd Avenue, Suite 290 Seattle, WA 98121 (206) 770-9423

URL: http://www.pngf.org

Public Health Foundation

1220 L Street, NW, Suite 350 Washington, DC 20005 1-877-252-1200 http://bookstore.phf.org/

Research Grant Guides

12798 West Forest Hill Boulevard, #304 West Palm Beach, FL 33414 (561) 795-6129

Sage Publications, Inc.

2455 Teller Road Thousand Oaks, CA 91320 (805) 499-0721 or 800-818-7243 URL: http://www.sagepub.com

Sinclair, Towne and Co.

230 Peachtree Street, Suite 1601 Atlanta, GA 30303 (404) 688-4047

South Carolina State Library

1500 Senate Street PO Box 11469 Columbia, SC 29211 (803) 734-8666 URL: http://www.state.sc.us/scsl/

South Dakota State Library

800 Governors Drive Pierre, SD 57501-2294 (605) 773-5070

URL: http://www.sdstatelibrary.com/

The Taft Group

c/o Gale Publishing 27500 Drake Road Farmington Hills, MI 48331 1-800-877-GALE

URL: http://www.gale.com/ or http://www.galegroup.com/taft/

Thompson Publishing Group

Customer Care 1725 K Street NW, Suite 700 Washington, DC 20006 1-800-964-5815

URL: http://www.thompson.com

Triadvocates Press

PO Box 336 Springfield, PA 19064 (610) 544-6927

US Government Printing Office

Superintendent of Documents PO Box 371954 Pittsburgh, PA 15250-7954 (202) 512-1800

URL: http://www.access.gpo.gov

University of New Mexico

Office of Research Services Scholes Hall, Room 102 Albuquerque, NM 87131 (505) 277-2256

URL: http://www.unm.edu/~ors

Washington Office of the Secretary of State

Charities Program PO Box 40234 Olympia, WA 98504-0234 (360) 753-7120

URL: http://www.secstate.wa.gov/charities/trust.aspx

John Wiley and Sons, Inc.

Customer Care Center - Trade & Reseller Accounts One Wiley Drive Somerset, NJ 08875 1-800-225-5945

URL: http://www.wiley.com

APPENDIX A State Offices Of Rural Health

Note: This list is current as of February 2002. For the most up-to-date list, see the <u>Directory of State Offices of Rural Health (SORH)</u> on the ORHP web site.

ALABAMA

Office of Rural Health AL Department of Public Health RSA Tower, Suite 840 201 Monroe St. Montgomery, AL 36130-3017 (334) 206-5396, Fax (334) 206-5434

Clyde Barganier, Director

E-mail: cbarganier@adph.state.al.us

ALASKA

State Office of Rural Health
Department of Health and Social Services
Division of Public Health
Section of Community Health & EMS
PO Box 240249
Anchorage, AK. 99524-0250
(907) 786-6579, Fax (907) 786-6576

Kim Busch, Coordinator

E-mail: Kim Busch@health.state.ak.us

ARIZONA

Rural Health Office College of Public Health University of Arizona 2501 East Elm Street Tucson, AZ 85716 (520) 626-7946, Fax (520) 326-6429

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Web Site: http://www.state.in.us/isdh/publications/llo/rural health/myfile.htm

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E-Mail: rmorriss@kdhe.state.ks.us

Chris Tilden, Coordinator

E-Mail: ctilden@kdhe.state.ks.us

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Commonwealth Office of Rural Health University of Kentucky 100 Airport Gardens Road, Suite 10 Hazard, KY 41701 (606) 439-3557, Fax (606) 436-8833

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Web Site: http://mdpublichealth.org/opcs/

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Center for Rural Health-Michigan State University B-218 West Fee Hall, MSU East Lansing, MI 48824 (517) 432-1066, Fax (517) 432-0007 Web Site: http://www.com.msu.edu/micrh

- •

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Office of Rural Health and Primary Care Minnesota Department of Health Metro Square Building 121 East 7th Place, Suite 400 St. Paul, MN 55101 (651) 282-6348, Fax (651) 297-5808

Web Site: http://www.health.state.mn.us/divs/chs/orh home.htm

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E-mail: estelle.brouwer@health.state.mn.us

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Web Site: http://www.unr.edu/med/dept/CEHSO/rhealth.html

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Web Site: http://www.odh.state.oh.us/ODHPrograms/Rural/ruralhealth1.htm

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Web Site: http://www.ahec.net/recruitment/

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Web Site: http://www.state.sd.us/doh/rural/
Web Site: med.usd.edu/family/rhc/index.htm

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APPENDIX B:

USDHHS Regional Offices for Financial Assistance Information

For a map with a link to all HHS regional offices, see: http://www.hhs.gov/about/regionmap.html

For a map with a link to all HHS regional offices, see:	nup.//www.niis.gov/aoou//regioninap.num
Region I John F. Kennedy Federal Building Government Center Boston, MA 02203 (617) 565-1500 URL: http://www.hhs.gov/region1/ (Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, Vermont)	Region VI 1301 Young Street Dallas, Texas 75202 (214) 767-3301 URL: http://www.hhs.gov/region6/ (Arkansas, Louisiana, New Mexico, Oklahoma, Texas)
Region II Jacob K. Javits Federal Building 26 Federal Plaza New York, NY 10278 (212) 264-4600 URL: http://www.hhs.gov/region2/ (New York, New Jersey, Puerto Rico, Virgin Islands)	Region VII Bolling Federal Building 601 East 12th Street (816) 426-2821 URL: http://www.hhs.gov/region7/ (Iowa, Kansas, Missouri, Nebraska)
Region III Public Ledger Building, Suite 436 150 South Independence Mall West Philadelphia PA 19106 (215) 861-4633 URL: http://www.hhs.gov/region3/ (Delaware, District of Columbia, Maryland, Pennsylvania, Virginia, West Virginia)	Region VIII Federal Building, Room 1076 1961 Stout Street Denver, Colorado 80294-3538 (303) 844-3372 URL: http://www.hhs.gov/region8/ (Colorado, Montana, North Dakota, South Dakota, Utah, Wyoming)
Region IV Atlanta Federal Center, Suite 5B95 61 Forsyth Street, SW Atlanta, GA 30303-8909 (404) 562-7888 URL: http://www.hhs.gov/region4/ (Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina, Tennessee)	Region IX Federal Office Building 50 United Nations Plaza San Francisco, CA 94102 (415) 437-8500 URL: http://www.hhs.gov/region9/ (Arizona, California, Hawaii, Nevada; American Samoa, Commonwealth of the Northern Mariana Islands, Federated States of Micronesia, Guam, Republic of the Marshall Islands, Republic of Palau)
Region V 233 North Michigan Avenue Chicago, IL 60601 (312) 353-5160 URL: http://www.hhs.gov/region5/ (Illinois, Indiana, Michigan, Minnesota, Ohio, Wisconsin)	Region X 2201 Sixth Avenue Seattle, WA 98121-1831 (206) 615-2010 URL: http://www.hhs.gov/region10/ (Alaska, Idaho, Oregon, Washington)

APPENDIX C: Selected Foundations Contributing to Rural Health Projects

The following list represents selected national, regional, and state foundations which support grantmaking activities in the field of rural health. This list does not include local foundations which fund health projects in their own communities. For more information on local foundations, contact your public library.

NATIONAL

AARP Andrus Foundation

Scope: This foundation actively seeks new approaches to maximizing the independence of older persons. It supports grants in four areas: research, innovations (the translation of research into practice), dissemination of research information, and training the next generation of researchers in aging.

Contact: AARP Andrus Foundation, 601 E Street, NW, Washington, DC 20049, (202) 434-6190. Internet: http://www.andrus.org/.

ADA Health Foundation

Scope: The ADA Health Foundation (ADAHF) is the charitable arm of the American Dental Association and is dedicated to enhancing clinical dentistry and the oral health of the nation. The ADAHF offers grants for education (see above) and grants for access including funding for national and regional dental access programs that make dental care available to the underserved. Programs for children to address the prevention of caries and other oral diseases are funded through the Dr. Samuel D. Harris Fund for Children's Dental Health (URL: http://www.adahf.org/childgrant.html).

Contact: ADA Health Foundation, 211 East Chicago Avenue, Chicago, IL 60611, (312) 440-2547. E-mail: adahf@ada.org. Internet: http://www.ada.org/ada/charitable/adahf/index.html

Alzheimer's Association

Scope: The Alzheimer's Association funds projects that support ongoing research or pilot projects related to Alzheimer's Disease and related disorders. Proposals should test the possibilities of new ideas or generate new data to support proposals for expanded grants.

Contact: Alzheimer's Association, Medical and Scientific Affairs, 919 N. Michigan Avenue, Suite 1000, Chicago, IL, 60611-1676, (312) 335-5747 or (312) 335-5729. Email: grantsapp@alz.org. Internet: http://www.alz.org/

Archstone Foundation (Formerly FHP Foundation)

Scope: The Archstone Foundation supports professional training programs for those preparing for a career in gerontology, education for those caring for the elderly (with a particular emphasis on treating the elderly with respect, understanding, and kindness); information for those creating public policy; community volunteerism; bringing together stakeholders from diverse sectors to discuss key issues such as elder abuse, the human issues of aging, and the systems needed to support an aging population. It continues to support Grantmakers in Aging to raise awareness among those in the field of philanthropy. The majority of the foundation's funds are directed to programs in the Southern California region. Demonstration projects and programs with regional or national impact will be considered from other parts of the country. Proposals are accepted throughout the year, with funding decisions being made by the Board in September, December, March and June.

Contact: Archstone Foundation, 401 E. Ocean Boulevard, Suite 1000, Long Beach, CA 90802, (562) 590-8655. FAX: (562) 495-0317. Email: archstone@archstone.org. Internet: http://www.archstone.org/

The Avon Breast Cancer Crusade

Scope: The Avon Breast Cancer Crusade places a special focus on the needs of medically underserved women. Grants from the Avon Crusade enable community-based outreach programs to target the following populations of women: uninsured; low-income; elderly and disabled women; minorities and those for whom English is not the primary language; women who have competing survival priorities as a result of living in poverty

Contacts:

- Community Outreach and Breast Cancer Screening Programs, Avon Breast Care Fund, (212) 244-5368. Internet: http://www.avonbreastcare.org.
- The Avon Cares Program at Cancer Care. Financial Assistance and Psycho-social support services. (212) 712-8080 or (800) 813-HOPE (4673). Internet: http://www.cancercare.org.

Baxter International Foundation

Scope: The foundation's two major funding areas are access to care for children and filling health-care gaps in communities where employees of Allegiance Corporation or Baxter International live or work. Applications are reviewed on an ongoing basis with board of directors making funding decisions at meetings in February, April, July, October, and December.

Contact: Patricia Morgan, Baxter International Foundation, One Baxter Parkway, Deerfield, IL 60015, (847) 948-4605. Internet: http://www.baxter.com/.. Baxter homepage: http://www.baxter.com/.

Brookdale Foundation

Scope: The foundation focuses on the needs and challenges of America's elderly population. Its Group Respite Program, begun in 1988, assists community agencies in developing a social model, respite service for people with Alzheimer's disease and their families. The Brookdale Relatives As Parents Program (RAPP) focuses on services to grandparents and other relatives who have taken on the responsibility of surrogate parenting when the biological parents are unwilling or unable to do so. The Brookdale National Fellowship Program is an invitational competition among selected institutions with centers of geriatric and gerontological study.

Contact: The Brookdale Foundation, 126 East 56th Street, New York, NY 10022-3668. URL: http://www.brookdalefoundation.org/. Email: BkdlFdn@aol.com.

Citigroup Foundation

Scope: The CITIBANK Corporation through its Citigroup Foundation funds projects that focus on community development, education, and health care programs, especially community-based health initiative programs that focus on children's needs. There is no deadline. Most proposals are solicited. Unsolicited proposals will be accepted, but a favorable decision is less likely.

Contact: Charles V. Raymond, President, Citigroup Foundation, 850 Third Avenue, 13th Floor, New York, NY 10022. (212) 559-9163. Email: Citigroupfoundation@citi.com. Internet: http://www.citigroup.com/citigroup/corporate/fndtion/

The Edna McConnell Clark Foundation

Scope: Grant making activities by the Foundation include programs for children, disadvantaged youth and homeless families. A letter of intent is required before a formal application can be completed. Foundation is currently limiting its support to direct-service nonprofits working with youth aged 9-24 during the out-of-school time located in the Northeast corridor (Boston to Washington, DC). In addition, they are seeking recommendations for potential grantees from colleagues at other foundations and youth development experts. They are not actively seeking or accepting unsolicited proposals at this time, but they invite direct-service youth organizations working with youth during non-school hours to share information about their organization with them.

Contact: Program Director, The Edna McConnell Clark Foundation, 250 Park Avenue, #900, New York, NY 10177, (212) 551-9150. Email: info@emcf.org. Intemet: http://www.emcf.org.

Educational Foundation of America

Scope: This foundation funds health programs for at-risk youth and families and women's reproductive health. Programs targeting Native American populations are also funded. Most

grants are awarded to small organizations and for pilot projects, ranging from \$20,000 to \$100,000. Letters of inquiry are required. Write the foundation or check its Website for exact rules for formatting. There is no deadline for proposals.

Contact: Educational Foundation of America, 35 Church Lane, Westport, CT 06880-3515, (203) 226-6498. Email: efa@efaw.org (e-mail). Internet: http://www.efaw.org/

Commonwealth Fund

Scope: The Commonwealth Fund supports efforts to help Americans live healthy and productive lives and to assist specific groups with serious and neglected problems. The fund awards grants for projects in its four major program areas: International Health Care Policy and Practice, Improving the Quality of Health Care Services, Improving Insurance Coverage and Access to Care, and Improving Public Spaces and Services.

Deadline: Ongoing; proposals recommended by fund staff are reviewed and voted upon by the board of directors, which meets in July, April, and November.

Contact: The Commonwealth Fund, One East 75th Street, New York, NY 10021-2692, (212) 535-0400 (voice); (212) 606-3500 (fax). Email: GMO@cmwf.org.. Internet: http://www.cmwf.org.

Arthur Vining Davis Foundation

Scope: The Arthur Vining Davis Foundation funds projects in the areas of public television, health care, and private higher education. Grants for hospice projects should reach beyond a single hospice in a particular community and seek to implement solutions common to many hospice programs. Grants of up to \$25,000 are also made to help establish rural/small-town hospices and pediatric hospices. Grants in medicine will be to assist projects that can heighten national interest in caring attitudes in delivery of health care.

Deadline: Ongoing.

Contact: Dr. Max King Morris, Executive Director, The Arthur Vining Davis Foundations, Peninsular Building, Suite 520, 645 Riverside Avenue, Jacksonville, FL 32204-2901, (904) 359-0670. Internet: http://www.jvm.com/davis/index.htm

Design Industry Foundations for AIDS (DIFFA)

Scope: DIFFA supports projects that provide direct services to people with AIDS or HIV. Grants fall under two categories: Chapter grants and Foundation grants. In both instances, DIFFA DOES NOT accept unsolicited grant proposals. Internet: http://www.diffa.org/.

For All Kids Foundation (Rosie's For All Kids Foundation)

Scope: The For All Kids Foundation awards grants to nonprofit organizations that provide childcare, healthcare, education, and housing programs for at-risk children, with a focus on childcare. The foundation awards funds to childcare centers for tuition scholarships and subsidies, to improve facilities and to upgrade equipment. Childcare centers may also receive grants to retain teachers and childcare professionals who have demonstrated proficiency in their field.

Contact: For All Kids Foundation, PO Box 225, Allendale, NJ 07401, or http://rosieo.wamerbros.com/rosieo/allkids/

The Ford Foundation

Scope: Program funds are available to assist projects addressing the problems of low-income people living in rural areas, especially women and minorities. Applications are considered throughout the year.

Contact: 320 East 43rd Street, New York, NY 10017. Phone: (212) 573-5000. Internet: http://www.fordfound.org/.

Charles A. Frueauff Foundation

Scope: The Charles A. Frueauff considers proposals from nonprofit, private four-year colleges and universities, social service agencies and health agencies and institutions throughout the United States. Grants are limited to tax-exempt organizations.

Deadline: March 15 or September 15 (pre-proposal letters are discouraged).

Contact: Charles A. Frueauff Foundation, Inc., Three Financial Centre, 900 South Shackleford Road, Suite 300, Little Rock, Arkansas 72211. Phone: 501-219-1410. Internet: http://www.frueaufffoundation.com/.

Bill and Melinda Gates Foundation

Scope: The Bill & Melinda Gates Foundation places a major focus on helping to improve people's lives through health and learning. The foundation favors preventive approaches and collaborative endeavors with government, philanthropic and not-for-profit partners. Priority is given to grants that leverage additional support and serve as a catalyst for long-term, systemic change. The foundation supports programs nationally in the areas of public health, nutrition, family planning and reproductive health. In the Pacific Northwest, priority is given to projects with a special emphasis on vulnerable children and their families.

Contact: Bill & Melinda Gates Foundation, PO Box 23350, Seattle, WA 98102, (206) 709-3100. Email: info@gatesfoundation.org. Internet: http://www.gatesfoundation.org/.

The William T. Grant Foundation

Scope: The goal of the William T. Grant Foundation is to help create a society that values young people and enables them to reach their full potential. It pursues this goal by investing in research and in people and projects that use evidence-based approaches. The Foundation's primary focus areas are: Youth Development; Systems Affecting Youth; and the Public's View of Youth.

Contact: The William T. Grant Foundation. 570 Lexington Ave., 18th Floor, New York, NY 10022-6837. Phone: 212.752.0071 Fax: 212.752.1398 E-mail: info@wtgrantfdn.org. Internet: http://www.wtgrantfoundation.org/.

The John A. Hartford Foundation

Scope: The foundations seeks to enhance and expand the training of doctors, nurses, social workers and other health professionals who care for older adults; and promote innovations in the integration and delivery of services for all older Americans. Nearly all of the Foundation's grants are directed to its Aging and Health Program, which addresses two major areas: Academic Geriatrics and Training, and Integrating and Improving Services for Elders.

Contact: The John A. Hartford Foundation, Inc., 55 East 59th Street, 16th Floor, New York, NY 10022-1178. Phone: (212) 832-7788. Fax: (212) 593-4913. Email: mail@jhartfound.org. Internet: http://www.jhartfound.org/

Hasbro Children's Foundation

Scope: This foundation supports innovative programs for disadvantaged children and youth, including health care services. Programs considered for funding must be located in the United States and provide direct services to children under age 13.

Contact: Hasbro Children's Foundation, 32 West 23rd Street, New York, NY 10010. Phone: (917) 606-6226. Internet: http://www.hasbro.org/.

William Randolph Hearst Foundation

Scope: The William Randolph Hearst Foundations assist institutions in providing opportunities to underserved and underrepresented populations. Funding efforts include education, health, and social services. The foundation's health funding supports programs that seek to improve and assure access to quality health care for underserved populations in both urban and rural areas. Grants are awarded primarily to leading regional hospitals, medical centers and specialized medical institutions, such as children's and women's hospitals.

Contact: Applicants should submit a one-page executive summary accompanied by a proposal narrative and attachments.

- Organizations east of the Mississippi should apply to: The William Randolph Hearst Foundations, 888 Seventh Avenue, 45th Floor, New York, NY 10106. Telephone: 212-586-5404. Fax: 212-586-1917.
- Organizations located west of the Mississippi River should apply to: The William Randolph Hearst Foundations, 90 New Montgomery Street, Suite 1212, San Francisco, CA 94105-4504. Phone: (415) 543-0400. Fax: (415)-243-0760.
- Internet: http://www.hearstfdn.org/.

JM Foundation

Scope: Funding priorities for this foundation include disabilities, prevention/wellness programs, and health-related public policy research. Programs that enhance family life and assist disadvantaged youth, including substance and alcoholism treatment are also supported, along with general health care services.

Contact: Chris Olander, JM Foundation, 60 East 42nd Street, Room 1651, New York, NY 10165. Phone: (212) 687-7735. Fax: (212) 697-5495.

Robert Wood Johnson Foundation

Scope: The Robert Wood Johnson Foundation is the largest U.S. foundation contributing to health care programs. Its major initiatives are: to assure that all Americans have access to basic health care at reasonable cost; to improve care and support for people with chronic health conditions; to promote healthy communities and lifestyles; and to reduce the personal, social and economic harm caused by substance abuse. The Foundation publishes and distributes widely to eligible organizations its call for proposal and national program announcements (see the "Special Funding Initiatives" section of this bulletin for additional information). Individuals wishing to apply for funds not in response to a call for proposals or national program announcement should submit a preliminary letter of inquiry. However, if your project does not fit under one of the foundation's competitive national programs, applicants are encouraged to send project ideas that address its goals and interest areas.

Contact: Director, Office of Proposal Management, The Robert Wood Johnson Foundation, Route 1 and College Road, PO Box 2316, Princeton, NJ 08543-2316. Submissions can be sent by fax to: (888)-727-1966 or by email:

proposals@rwjf.org. Intemet: http://rwjf.org/.

Henry J. Kaiser Family Foundation

Scope: The Foundation is primarily an operating organization that develops and runs its own research and communications programs, often in partnership with outside organizations. The Foundation contracts with a wide range of outside individuals and organizations through its programs and also continues to make a small number of grants for unsolicited proposals each year. Its work is focused in three main areas: Health Policy, Media and Public Education, and Health and Development in South Africa.

Contact: The Foundation funds a small number of unsolicited proposals each year. For information on how to submit a proposal, contact: Grants and Contracts Manager, The Henry J. Kaiser Family Foundation, 2400 Sand Hill Road, Menlo Park, California 94025. Phone: (650) 854-9400. Internet: http://www.kff.org/.

W.K. Kellogg Foundation

Scope: Grants are made in the four areas of: Health, Food Systems and Rural Development, Youth and Education, and Philanthropy and Voluntærism. The Foundation's health programming goal is supported by five strategies to address current health system challenges: inform policy makers of needed changes in policy and practice; encourage developing models of comprehensive health care based on reorienting services toward public health, primary care and prevention; expand the health work force so that it is more reflective of the racial, ethnic, cultural and geographic makeup of the populations served; increase access, especially for vulnerable populations; and build the capacity of communities to form active partnerships with institutions. The foundation funds nonprofit facility construction or renovation, and major capital equipment purchases.

Contact: Manager of Grant Proposals, W. K. Kellogg Foundation, 1 Michigan Avenue East, Battle Creek, MI, 49017-4058, (616) 968-1611. Organizations are encouraged to submit their applications online at: http://www.wkkf.org/Grants/Application.asp. Internet (homepage): http://www.wkkf.org/.

The Kresge Foundation

Scope: The foundation offers challenge grants only for building construction or renovation projects, major capital

equipment or an integrated system at a cost of at least \$300,000. Current initiatives include: Partnership to Raise Community Capital; Detroit Initiative, to encourage and develop programs and projects that help revitalize the city; and the Historically Black Colleges and Universities Initiative.

Contact: John E. Marshall III, President, 3215 West Big Beaver Road, PO Box 3151, Troy, MI 48007-3151, (810) 643-9630. Internet: http://www.kresge.org/.

The March of Dimes Birth Defects Foundation

Scope: Programs receiving funding include those that increase the availability, accessibility, and quality of prenatal/perinatal care for women, with special emphasis on populations at high risk.

Contact: March of Dimes Birth Defects Foundation National Office, 1275 Mamaroneck Avenue, White Plains, NY 10605. Phone: (914) 428-7100. Email: research_grants@modimes.org. Internet: http://www.modimes.org/.

Ignacio Martin-Baro Fund for Mental Health & Human Rights

Scope: The fund's grants support progressive, grassroots groups throughout the world that are challenging institutional repression and confronting the mental health consequences of violence and injustice in their communities.

Contact: Ignacio Martín-Baró Fund, P.O. Box 2122, Jamaica Plain, MA 02130. Phone: (212) 529-5300. Internet: http://www.martinbarofund.org/homepage/.

Charles Stewart Mott Foundation

Scope: The Charles Stewart Mott Foundation has four program areas: Civil Society, Environment, Flint Area, and Pathways Out of Poverty. The Pathways Out of Poverty Program supports community organizing, education and economic opportunity, which it sees as critical to moving low-income Americans toward greater prosperity. It also supports special initiatives and special projects, such as teenage pregnancy prevention and statistics.

Contact: Charles Stewart Mott Foundation, Mott Foundation Building, 503 S. Saginaw Street, Suite 1200, Flint, Michigan, 48502-1851. Phone: (810) 238-5651. Fax: (810) 766-1753. E-mail: infocenter@mott.org. Internet: http://www.mott.org/.

Nationwide Foundation

Scope: The Nationwide Foundation's four areas of interest are: Health and Human Services, Education, Culture & Arts, and Civic & Community. Its Health and Human Services component supports organizations that: **encourage** the availability and delivery of health care at a reasonable cost; **provide** relief for the ill or rehabilitation of persons with disabilities; **assist** socially or economically disadvantaged individuals and groups; **benefit** youth, the elderly and persons with disabilities; and **help** provide jobs for the disadvantaged. Applicants from central Ohio and communities where Nationwide maintains regional offices will be favored.

Contact: Nationwide Foundation, One Nationwide Plaza,1-22-05, Columbus, OH 43215-2220, (614) 249-4310. Internet: http://www.nationwide.com/about_us/involve/fndatn.htm.

The Pew Charitable Trusts

Scope: The Pew Charitable Trusts has six program areas including Health and Human Services. The national program for Health and Human Services strives to promote policies and activities that address compelling public issues; the local program for Health and Human Services supports increased opportunities for disadvantaged individuals and families so that they may improve their ability to function and achieve self-sufficiency. The local program also helps local nonprofit organizations strengthen their overall capacity to deliver needed services.

Contact: The Pew Charitable Trusts, 2005 Market Street, Suite 1700, Philadelphia, PA 19103-7077. Phone: (215)-575-9050. Fax: (215) 575-4939. Email: info@pewtrusts.com. Internet: http://www.pewtrusts.com.

The Public Welfare Foundation

Scope: The Public Welfare Foundation is a non-governmental grant-making organization dedicated to supporting organizations that provide services to disadvantaged populations and which work for lasting improvements in the delivery of services that meet basic human needs. Grants have been awarded in the areas of criminal justice, disadvantaged elderly and youth, environment, population, health, community and economic development, human rights and technology assistance. Funding includes direct support relating to the basic necessities of life such as food, shelter, health, and education.

Contact: The Public Welfare Foundation, 1200 U. St., NW, Washington, DC, 20009-4443. Phone: (202) 965-1800. Email: reviewcommittee@publicwelfare.org. Internet: http://www.publicwelfare.org/.

S. G. Foundation

Scope: This family foundation funds youth-related development and preventive healthcare programs. Preference is given to one-time funding of start-up programs. The foundation has no annual report or grant guidelines. There are no deadlines, and funding decisions are made monthly. It is best to call before submitting an application.

Contact: Dee Schmidt, S. G. Foundation, P.O. Box 444, Buellton, CA 93427. Phone: (805) 688-0088.

Sega Youth Education and Health Foundation (Sega Foundation)

Scope: The Sega Youth Education and Health Foundation supports programs providing direct care to children and youth, particularly for underserved populations. The Foundation funds projects nationally.

Contact: Sega Youth Education & Health Foundation, 650 Townsend St., Suite 650, San Francisco, CA 94103.

Fax: (415) 701-6001.

Starr Foundation

Scope: This foundation provides capital funds for hospitals, funds projects for health care service to underserved communities, and supports medical and health care research.

Contact: Starr Foundation, 70 Pine Street, New York, NY, 10270, (212) 770-6881. Internet: http://fdncenter.org/grantmaker/starr/

Union Pacific Foundation

Scope: The Union Pacific Foundation supports projects located within Union Pacific's operating territories. Eligible applicants must be 501(c)(3) nonprofit organizations and could include hospitals, hospices and direct patient care programs.

Contact: Union Pacific Foundation, 1416 Dodge Street, Room 802, Omaha, NE 68179. Phone: (402) 271-5600. Fax: (402) 271-5477. E-mail: upf@up.com. Internet: http://www.up.com/found/.

REGIONAL

Agrilink Foods/Pro-Fac Foundation (CA, GA, MI, Upstate/Western NY, OH, OR, PA, TX, WA)

Scope: The foundation supports health programs, including health agencies, hospital building funds, hospices, medical research, drug abuse and alcoholism, rehabilitation, human services, women, seniors, people with disabilities, minorities, homeless, and the disadvantaged. Note: Gives only in areas of company operations.

Contact: Call the Agrilink Division in your area: (1) Eastern US, (585) 383-2407; (2) Western US, (253) 383-1621, ext. 3263; (3) Midwestern US, (920) 435-5301, ext. 3559. Complete mailing addresses for these divisions are available at: http://www.agrilinkfoods.com/corp/about/community/

Agway Foundation (CT, DE, MA, ME, NH, NJ, NY, OH, PA, RI, VT)

Scope: The Foundation contributes to organizations that support health care in rural and farming communities.

Contact: Agway Foundation, PO Box 4933, Syracuse NY 13221-4933.

American Express Foundation (AZ, CA, FL, GA, MA, MN, NY, NC, TX, UT)

Scope: The foundation's priorities are community service, cultural heritage and economic independence. Grants are awarded for health programs that fit within these priority areas.

Contact: American Express Foundation, c/o American Express Co., American Express Tower, World Financial Ctr., NY, NY 10285-4803, (212) 640-5661, or http://www.americanexpress.com.

Appalachian Community Fund (Eastern KY, Eastern TN, Southwest VA, WV)

Scope: Supports new and established organizations that organize low-income and working people, promote mine health and safety, and develop community-based healthcare in rural areas.

Contact: Appalachian Community Fund, 107 W. Main St., No. 202, Knoxville, TN 37902, (865) 523-5783 or http://www.korrnet.org/appafund/

Bush Foundation (MN, ND, SD)

Scope: Includes funding for programs aimed at improving the quality, accessibility, and efficiency of health care within the Minnesota, North Dakota, and South Dakota regions.

Contact: Bush Foundation, E-900 First National Bank Building, 332 Minnesota Street, Saint Paul, MN 55101, (612) 227-0891. URL: http://www.bushfoundation.org

Dakota Medical Foundation (MN, ND; Giving within a 125-mile radius of Fargo, ND)

Scope: The Foundation promotes community health improvement through the sponsorship of demonstration grants and the direct provision of services in the area surrounding Fargo and in northwest Minnesota.

Contact: Dakota Medical Foundation, Marge Nelson, Executive Director, 3115 S. University Dr. Fargo, ND 58103, (701) 271-0263.

The Duke Endowment (NC, SC)

Scope: Grants are awarded to educational institutions, not-for-profit hospitals, not-for-profit child care institutions and United Methodist Churches. Applicants should send an initial letter of intent.

Contact: Executive Director, The Duke Endowment, 100 North Tryon Street, #3500, Charlotte, NC 28202, (704) 376-0291 or http://www.dukeendowment.org/

Frost Foundation (LA, NM)

Scope: The Foundation supports exemplary programs in the areas of domestic violence and child abuse, specific public health issues such as alcohol and drug abuse, and problems of the elderly.

Contact: Frost Foundation, 511 Armijo Street #A, Santa Fe NM 87501, (505) 986-0208.

Land O'Lakes Foundation (IA, ID, MN, MT, NE, ND, OR, PA, SD, WA, WI)

Scope: The Foundation helps rural communities by donating resources that develop and strengthen organizations dedicated to human service, education and youth, civic and art endeavors.

Contact: Land O'Lakes Foundation, PO Box 64150, St. Paul, MN 55164-0150. URL: http://www.landolakesinc.com/OurCompany/CompanyInformationIndex.cfm

M.J. Murdock Charitable Trust (Pacific Northwest States)

Scope: To support programs in the areas of health and medicine. Special emphasis is given to programs addressing public/professional health education, new diagnostic technologies, and disabilities.

Contact: Ford A. Anderson, II, Executive Director, M.J. Murdock Charitable Trust, PO Box 1618, Vancouver, WA, 98668, (360) 694-8415. URL: http://www.murdock-trust.org/

The Retirement Research Foundation (FL, IA, IL, IN, KY, MI, MO, and WI; strong interest in Chicago metropolitan area)

Scope: The Foundation focuses on improving the quality of life for older persons. Objectives include: maintaining older adults in independent living environments, improving nursing home care, and encouraging employment and volunteer opportunities.

Contact: Marilyn Hennessy, President, Retirement Research Foundation, 8765 West Higgins Road, Suite 430, Chicago, IL 60631-4170, (312) 714-8080. URL: http://www.rrf.org/welcome.html

Donald W. Reynolds Foundation (AR, NV, OK)

Scope: Provides capital assistance funding for the construction of new buildings and facilities for nonprofit organizations, including health-related organizations. Projects must be cost-effective and benefit the community as well as the organization and its clients. Grant awards range from \$2 million to \$15 million. Organizations must demonstrate a successful performance record of at least five years.

Contact: Donald W. Reynolds Foundation, 1701 Village Center Circle, Las Vegas, Nevada 89134-6303, 702-804-6000 or http://www.dwreynolds.org.

Fannie E. Rippel Foundation (CT, DE, MA, ME, NH, NJ, NY, PA, RI, VT)

Scope: The Foundation concentrates on equipment and programmatic needs of major teaching medical centers and local rural hospitals. It concentrates on NJ and the general northeast and middle Atlantic seaboard.

Contact: Fannie E. Rippel Foundation, 180 Mount Airy Road, Suite 200, Basking Ridge NJ 07920-2021, (908) 766-0404.

Sarkeys Foundation (Southwest)

Scope: The Sarkeys Foundation gives grants for health programs to improve the quality of life in Oklahoma and the Southwest.

Contact: Sarkeys Foundation, 530 E. Main, Norman, OK 73069, (405) 364-3703; or http://www.sarkeys.org/

The Stuart Foundation (also known as Elbridge Stuart Foundation)(CA, WA)

Scope: Foundation grants are concentrated in five major areas of interest: preventing child abuse and neglect, strengthening the foster care system, strengthening public schools, preventing school failure, and preventing teenage pregnancy.

Contact: The Stuart Foundation, 50 California St., Ste. 3350, San Francisco, CA 94111-4735, (415) 393-1551.

URL: http://www.stuartfoundation.org

Washington Mutual Foundation (CA, FL, ID, MT, OR, UT, WA)

Scope: This foundation provides funding for affordable housing, improving K-12 education, and health and human services for under-served populations. It focuses on helping children in low-to-moderate income areas.

Contact: WMF, 1201 3rd Ave., WMT1613, Seattle, WA 98101, (800) 258-0543.

STATE

(Arranged alphabetically by state)

Hill Crest Foundation (AL)

Scope: Although priority funding is for mental health, this foundation also funds general community health care services, including building renovation and capital assistance as well as service delivery.

Contact: Charles R. Terry, Sr., Chairman, Hill Crest Foundation Inc., PO Box 530507, Mountain Brook, AL 35253.

Share Foundation (AR)

Scope: To identify, develop, and foster programs and services that further the health and well being of the communities of South Arkansas.

Contact: Share Foundation, Laura Godsey, Resource Development Director, 403 West Oak Suite 100, El Dorado AR 71730, (870) 881-9015.

Arizona Community Foundation (AZ)

Scope: The Arizona Community Foundation's competitive grants program aims at improving the lives of children, families, and the elderly by improving living conditions in neighborhoods, communities, and the environment. The foundation supports cultural and health and human services programs in Arizona.

Contact: Arizona Community Foundation, 2122 East Highland Avenue, Suite 400, Phoenix, Arizona 85016, (800) 222-8221 or (602) 381-1400 or http://www.azfoundation.org/.

The Flinn Foundation (AZ)

Scope: To support programs which improve the quality of life in the areas of health, education, and the cultural arts.

Contact: John W. Murphy, Executive Director, The Flinn Foundation, 1802 N. Central Avenue, Suite 2300, Phoenix, AZ 85004, (602) 744-6800 or http://www.flinn.org/.

Ahmanson Foundation (CA)

Scope: This foundation supports health-related nonprofits, mostly in Los Angeles and Southern California. Funding has been provided for mobile health clinics. Although continued support is provided to existing grantees, about 14% of the foundation budget is awarded to new grantees.

Contact: Leonard Walcott, Managing Director, Ahmanson Foundation, 9215 Wilshire Boulevard, Beverly Hills, CA 09210, (310) 278-0770.

Alliance Healthcare Foundation (CA)

Scope: This foundation supports substance abuse services, mental health services, HIV/AIDS services and crime/violence prevention in California.

Contact: Yolanda Boyd, Alliance Healthcare Foundation, 9325 Sky Park Court, Suite 350, San Diego, CA 92123, (858) 874-3656, or http://www.alliancehf.org/.

California Endowment (CA)

Scope: The goal of the California Endowment is to expand access to affordable, quality health care for underserved individuals and communities in California. Current emphasis is on the CommunitiesFirst Program which was established to encourage innovation in addressing persistent and emerging health issues.

Contact: The California Endowment, 21650 Oxnard Street, Suite 1200, Woodland Hills, CA 91367, 1-800-449-4149 or (818) 703-3311, ext. 234 or http://www.calendow.org/.

California HealthCare Foundation (CA)

Scope: The mission of this foundation is to expand access to affordable, quality health care for underserved individuals and communities and to promote fundamental improvements in the health status of the people of California.

Contact: California HealthCare Foundation, 476 Ninth Street, Oakland, CA 94607, (510) 238-1040, or http://www.chef.org/.

California Wellness Foundation (CA)

Scope: This foundation supports networking between government agencies and nonprofit organizations to integrate systems of preventive services to improve health, mental health and social outcomes for at-risk children, youth and families in the state of California.

Contact: Joan Hurley, Director Grants Administration, California Wellness Foundation, 6320 Canoga Avenue, Suite 1700, Woodland Hills, CA 91367-7111, (818) 593-6600, or http://www.tcwf.org/.

James Irvine Foundation (CA)

Scope: Grant making priorities support programs in the areas of health, community services, youth, cultural arts, and higher education.

Contact: Stefani Jacobson, Assistant Grants Manager, The James Irvine Foundation, One Market Street, Steuart Tower, Suite 2500, San Francisco, CA 94105, (415) 777-2244 or http://www.irvine.org/.

Sierra Health Foundation (Northern CA)

Scope: The Sierra Health Foundation supports health and health-related activities in 26 northern California counties.

Contact: Tom Bennett, Program Officer, Sierra Health Foundation, 1321 Garden Highway, Sacramento, CA 95833, (916) 922-4755 or http://www.sierrahealth.org/.

Van Loben Sels Foundation (Northern CA)

Scope: This foundation supports projects in Northern California which test potentially useful innovations in substance abuse treatment, homelessness, HIV/AIDS, welfare and family services.

Contact: Toni Rembe, Van Loben Sels Foundation, 50 Fremont Street, Suite 977, San Francisco, CA 94105, (415) 983-1093. Application address is PO Box 7880, Russ Building, Room 1623, San Francisco, CA 94120.

Boettcher Foundation (CO)

Scope: To establish programs in support of hospitals, educational institutions, community and social services, and civic and cultural programs.

Contact: Timothy W. Schultz, President, Boettcher Foundation, 600 17th Street, Suite 2210 South, Denver, CO 80202, (303) 534-1937 or http://www.boettcherfoundation.org/.

The Colorado Trust (CO)

Scope: To fund programs focusing on health policy, health promotion, and health and human service delivery systems. Specific funding priorities include: rural health, health promotion, Indian health care, elderly issues, prenatal/perinatal care, and family and children's programs.

Contact: Jean D. Merrick, Vice President, Programs Initiatives, The Colorado Trust Building, 1600 Sherman Street, Denver, CO 80203-1604, (303) 837-1200 http://www.coloradotrust.org/.

Adolph Coors Foundation (CO)

Scope: The Foundation focuses its grant making on programs which address public policy, education, human services, youth and health.

Contact: Sally Rippey, Executive Director, Adolph Coors Foundation, 4100 E. Mississippi Avenue, Suite 1850, Denver, CO 80246, (303) 388-1636.

El Pomar Foundation (CO)

Scope: Makes grants to nonprofit organizations including health and welfare organizations. Funding limited to Colorado.

Contact: El Pomar Foundation, 10 Lake Circle, Colorado Springs CO 80906, (719) 633-7733 or (800) 554-7711 or http://www.elpomar.org/.

JJJ Foundation (CO)

Scope: JJJ gives priority to groups with special interest in the areas of physically or mentally challenged children, childhood illnesses and disadvantaged youth.

Contact: JJJ Foundation, Inc. 287 Century Circle, Suite 100, Louisville CO 80027, (303) 926-1111 or http://www.jjjfoundation.org/.

Connecticut Health Foundation (CT)

Scope: The foundation seeks to improve health and access to health care by supporting programs that go beyond a medical model. Grantmaking is specifically targeted to increased access to quality health services, wellness and disease prevention and encouragement of improved health outcomes.

Contact: Connecticut Health Foundation, 270 Farmington Avenue, Suite 357, Farmington, CT 06032, (860) 409-7773 or http://www.cthealth.org/.

Health Foundation of South Florida (FL)

Scope: The Health Foundation of South Florida provides up to \$7 million in health grants a year in Broward, Dade, Monroe and Palm Beach counties. The foundation has expanded its grantmaking to include a range of health issues including AIDS, mental health, substance abuse, disability and child development. The foundation also funds primary care, teen pregnancy and domestic violence, and health centers.

Contact: Health Foundation of South Florida, 601 Brickell Key Drive, Suite 901, Miami, FL 33131, (305) 374-7200 (voice), (305) 374-7003 (fax) or http://www.htsf.org/.

Paul E. and Klare N. Reinhold Foundation (FL)

Scope: The foundation has six funding priorities: healthcare, religion, children and youth services, music appreciation and education, art appreciation and education, and projects for public improvement and enjoyment.

Contact: Paul E. and Kare N. Reinhold Foundation Inc., 320 Corporate Way, Suite 200, Orange Park, FL 32073-2895, (904) 269-5857 or http://www.reinhold.org/.

McInerny Foundation (HI)

Scope: To fund programs that promote the well being of Hawaiian Islanders, primarily in the areas of education, environment, youth services, health, rehabilitation, and social services.

Contact: Paula Boyce, Grants Administrative Officer, McInerny Foundation, c/o Pacific Century Trust, 130 Merchant Street, Honolulu, HI 96813, (808) 538-4944.

Kansas Health Foundation (KS)

Scope: Funds programs that support health-related issues in Kansas, including public health, children's health and leadership.

Contact: Kansas Health Foundation, 309 East Douglas, Wichita, KS 67202-3405, (316) 262-7676 or (800) 373-7681 or http://www.kansashealth.org/.

The United Methodist Health Ministry Fund (KS)

Scope: Grants awarded by the Fund are designed to assist those who don't have access to health care, to facilitate health care education and preventive services, and to stimulate the development and expansion of innovative programs that improve the delivery of health services.

Contact: The United Methodist Health Ministry Fund 1803 Landon Street, PO Box 1384, Hutchinson, KS 67502-5662, (316) 662-8586 or http://www.healthfunding.org/.

BCBSMA Foundation (MA)

Scope: The Blue Cross Blue Shield Foundation of Massachusetts supports programs that increase access to health services for those who experience barriers to health care because of cultural, financial, and educational needs.

Contact: Blue Cross and Blue Shield of Massachusetts, Inc., Landmark Center, 401 Park Drive, Boston, MA 02215-3326, (617) 246-3744, or http://www.bcbsmafoundation.org.

Libra Foundation (ME)

Scope: Grants are awarded for projects in health, human services, education, arts and culture, the environment, justice and religion.

Contact: The Libra Foundation, Three Canal Plaza, PO Box 17516-DTS, Portland, ME 04112, (201) 879-6280, or http://www.librafoundation.org/.

Maine Community Foundation (ME)

Scope: The Maine Community Foundation is a pool of many funds that awards grants for innovative proposals that support community improvement in areas including health care.

Contact: Maine Community Foundation, 245 Main Street, Ellsworth ME 04605, (207) 667-9735, or http://www.mainecf.org/

Blandin Foundation (MN)

Scope: To support programs that focus on the education, health, environment, and economic development of rural communities.

Contact: Paul M. Olson, President, Blandin Foundation, 100 Pokegama Avenue, North, Grand Rapids, MN 55744, (218) 326-0523 or http://www.blandinfoundation.org/.

BCBSNC Foundation (NC)

Scope: The Blue Cross and Blue Shield of North Carolina Foundation was established to support programs that increase access to health services for the uninsured; provide health education; promote healthy lifestyles; support health initiatives that target children, older adults and minorities; support medical research; and promote cultural and life enrichment opportunities.

Contact: Blue Cross and Blue Shield of North Carolina Foundation, PO Box 2291, Durham, NC 27702, (919) 765-4114.

North Carolina Healthy Start Foundation (NC)

Scope: To provide one year funding for programs aimed at reducing infant mortality and morbidity.

Contact: North Carolina Healthy Start Foundation, 1300 St. Mary's Street, Suite 204, Raleigh, NC 27605, (919) 828-1819 or http://www.nchealthystart.org/.

Kate B. Reynolds Charitable Trust (NC)

Scope: To support programs that increase the availability of health services to underserved groups, address the problems of health service in rural areas, reduce infant mortality, and promote good health.

Contact: E. Ray Cope, President, Kate B. Reynolds Charitable Trust 128 Reynolda Village, Winston-Salem, North Carolina, 27106-5123, (336) 723-1456 or http://www.kbr.org/.

Z. Smith Reynolds Foundation (NC)

Scope: To support programs in the areas of the environment, education, economic development, and minority and women's issues.

Contact: Thomas W. Ross, Executive Director, Z. Smith Reynolds Foundation, Inc., 101 Reynolda Village, Winston-Salem, NC 27106-5199, (336) 725-7541 or http://www.zsr.org/.

Presbyterian Health Foundation (OK)

Scope: The Foundation concentrates its support in five areas: medical research, community health programs, medical education, clinical pastoral education, and the development of health care resources through technology transfer.

Contact: Jean G. Gumerson, President, Presbyterian Health Foundation 711 Stanton L. Young Boulevard, Suite 604, Oklahoma City, OK 73104, (405) 271-2911.

Meyer Memorial Trust (OR)

Scope: Grants are awarded in the areas of arts and humanities, health, education, children at risk, and social welfare.

Contact: Meyer Memorial Trust, 1515 S.W. Fifth Avenue, Suite 500, Portland, OR 97201, (503) 228-5512 or http://www.mmt.org/.

Heinz Endowments (PA)

Scope: The Howard Heinz Endowment and the Vira I. Heinz Endowment provide funding for community health programs and pediatric health care. The foundations are particularly interested in funding programs that focus on girls engaging in at-risk behavior.

Contact: The Heinz Endowments, 30 Dominion Tower, 625 Liberty Avenue, Pittsburgh, PA 15222-3115, (412) 281-5777 or http://www.heinz.org/.

Hogg Foundation for Mental Health (TX)

Scope: To support new mental health programs throughout the state of Texas.

Contact: Hogg Foundation for Mental Health, The University of Texas at Austin, PO Box 7998, Austin TX 78713-7998, (512) 471- 5041 or http://hogg.lac.utexas.edu/.

The Meadows Foundation (TX)

Scope: Grants are made in five areas of interest: arts, social services, health, education, and civic and cultural affairs.

Contact: Bruce Esterline, Vice President, Grants, Wilson Historic Block, 3003 Swiss Avenue, Dallas, TX 75204, (214) 826-9431 or http://www.mfi.org/.

The Sid W. Richardson Foundation (TX)

Scope: To fund programs supporting organizations that serve the people of Texas, primarily in the areas of education, health, human services, and the arts and humanities.

Contact: Mr. Valleau Wilkie, Jr., Executive Director, 309 Main Street, Fort Worth, TX 76102, (817) 336-0494 or http://www.sidrichardson.org/.

George S. and Dolores Dore Eccles Foundation (UT)

Scope: Grants are made in support of hospitals, medical research, youth, social services and child welfare.

Contact: David P. Gardner, Desert Building, 79 South Main Street, 12th Floor, Salt Lake City, UT 84111, (801) 350-5336.

Virginia Health Care Foundation (VA)

Scope: The Virginia Health Care Foundation promotes and funds local public-private partnerships that increase access to primary health care services for medically underserved and uninsured people in Virginia.

Contact: Deborah D. Oswalt, Executive Director, Virginia Health Care Foundation, 1001 East Broad Street, Suite 445, Richmond, Virginia 23219, (804) 828-5804, or http://www.vhcf.org/.

Medina Foundation (WA)

Scope: Grants are made in Human Services, Education, Disabilities, and Alcohol and Drug Abuse Treatment and Education. The foundation confines its grants to organizations in the greater Puget Sound region.

Contact: Medina Foundation, 801 Second Ave., Suite 1300, Seattle WA 98104, (206) 652-8783, or http://www.medinafoundation.org/.

Sisters of St. Jospeph Charitable Fund (WV)

Scope: Grants are made to nonprofit organizations to support community-wide efforts in health promotion and to promote wellness and preventive healthcare in the elderly.

Contact: Sisters of St. Jospeph Charitable Fund, PO Box 4440, Parkersburg WV 26101-4440, (304) 424-6080 http://www.ssjcharitablefund.org/.

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