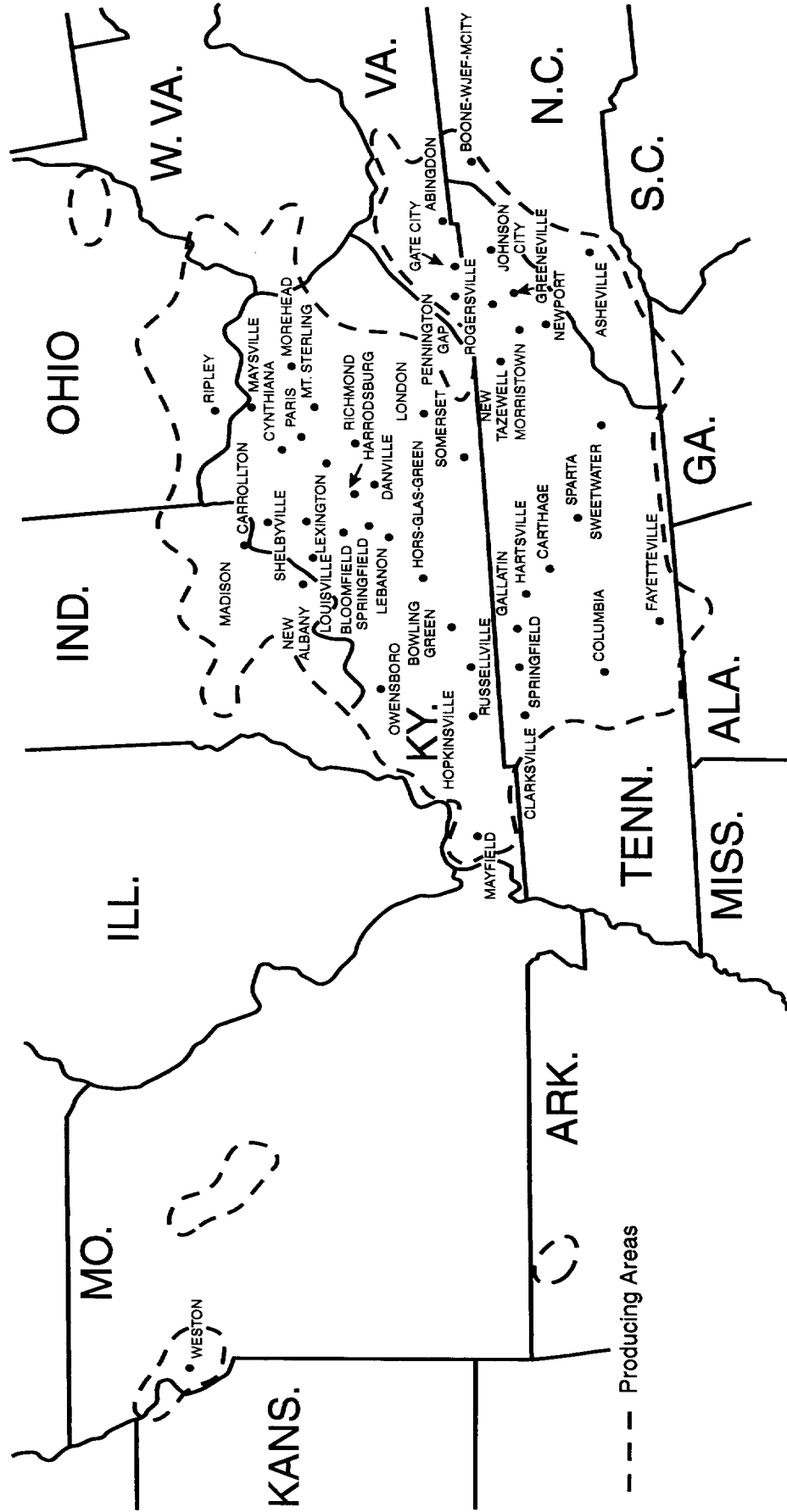




# BURLEY TOBACCO AUCTION MARKETS AND PRODUCING AREAS



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### Burley Tobacco

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The statistics on sales and markets in this review were compiled from reports and records of auction sales from the State Departments of Agriculture of Kentucky, Tennessee, North Carolina, and Virginia; from data furnished by marketing recorders employed through the offices of the Farm Service Agency, and from information received directly from markets and trade sources. The statistics on prices by grades were based on the compilation of auction data recorded from warehouse sales tickets from representative markets in the burley area.



## Review of the 2001/2002 Marketing Season

THE 2001-2002 BURLEY tobacco auction season posted the lightest sales volume and the second highest general average on record. The light volume at auction was due to the high volume of contract sales. Quality of this year's crop was better than last year, although loan receipts increased. Opening auction sales were held November 13, 2001 and final sales took place February 21, 2002 for a total of 44 days, three more than last year.

GROSS SALES AT AUCTION, which includes resales, amounted to 123,558,080 pounds, for a value of \$240,487,949, averaging \$194.64 per hundred. This was down 83 cents from the 2000 crop when 245.6 million pounds returned a record high average of \$195.47. Net sales totaled 113,342,353 pounds this season, compared with 223.5 million pounds a year ago. Gross auction and contract sales combined, amounted to 348,342,926 pounds, for a value of \$687,812,064, averaging \$197.45 per hundred. Other nonauction sales amounted to 5,568,517 pounds.

NEARLY TWO-THIRDS of the estimated crop production was marketed through 32 contract centers in 22 markets. Contract sales totaled 224,784,846 pounds, returning \$199.00 per hundred. Last year after sixteen weeks, 87.5 million pounds had been contracted for \$198.41 per hundred. Contract centers began accepting tobacco on October 29, 2001, and closed on February 28, 2002, after 70 sales days

BID AVERAGES WERE HIGHER for around 52 percent of the overall volume this season, lower for 33 percent, and unchanged for 13 percent. Advances were small, generally \$1 or \$2 per hundred. In heavy volume sales, a range of \$190 to \$194 covered lugs and cutters, while \$193 to \$207 was the span for leaf and tip grades. The majority of bid averages were either \$1 or \$2 above their supported levels.

THE BURLEY COOPERATIVES accepted 12,406,791 pounds, or 11.0 percent of net sales this season, compared to 19.3 million pounds, or 8.7 percent of net sales in 2000.

THE USDA ANNOUNCED final results on referenda held during March 2002, among various kinds of tobacco eligible for price support to determine whether they favored mandatory grading. A vote by a simple majority of eligible producers in favor was necessary for mandatory grading to become effective for the 2002 and subsequent marketing years. The final results indicate that 75 percent of burley tobacco producers voted in favor of mandatory grading.

SETS OF BUYERS decreased to 12 for the 2001-2002 marketing season, down from 30 sets that began the season in 2000. Several markets shared buyers, and Glasgow, Greensburg, Louisville, Russellville, KY; Morristown, Mt. City, Sweetwater, TN; Gate City, VA; W. Jefferson, NC; New Albany, IN did not operate this season.

NO-NET-COST ASSESSMENT was 2.0 cents per pound for the 2001 crop shared equally between the producers and purchasers. The fee for the 2002 crop will be 2.0 cents per pound, also shared equally. The fee for grading services of the USDA-AMS Tobacco Programs has been lowered to 90 cents per hundred pounds.

LOAN LEVEL AND 2002 QUOTA. A loan level of \$183.50 per hundred has been announced for the 2002 crop of Burley tobacco by the USDA - up 90 cents from 2001. The 2002 basic quota is 324.2 million pounds, down 7.8 million pounds, or 2.4 percent. The effective quota is estimated at 344.0 million pounds, or approximately 24 million pounds below last year.

MARKETING DURING THE 2000-2001 marketing season was conducted under Policies and Procedures recommended by the Burley Tobacco Advisory Committee and adopted and implemented by the Secretary of Agriculture. The major provisions were (1) a daily belt wide limit of 9.1 million pounds, and (2) daily sales opportunities per market within the limit of 9.1 million pounds to include any combination of producer, resale, and non-auction purchased tobacco.

**Table 1.--Acreage, yield, and production of burley tobacco, 2000-2001 crops 1/**

| State          | Area harvested |         | Yield  |       | Production   |         |
|----------------|----------------|---------|--------|-------|--------------|---------|
|                | 2001           | 2000    | 2001   | 2000  | 2001         | 2000    |
|                | Acres          |         | Pounds |       | 1,000 pounds |         |
| Indiana        | 4,200          | 3,800   | 2,250  | 2,100 | 9,450        | 7,980   |
| Kentucky       | 105,000        | 120,000 | 2,100  | 2,025 | 220,500      | 243,000 |
| Missouri       | 1,300          | 1,400   | 2,370  | 2,120 | 3,081        | 2,968   |
| North Carolina | 6,700          | 7,400   | 1,600  | 1,600 | 10,720       | 11,840  |
| Ohio           | 6,100          | 7,500   | 1,960  | 1,760 | 11,956       | 13,200  |
| Tennessee      | 32,000         | 37,000  | 2,000  | 1,920 | 64,000       | 71,040  |
| Virginia       | 7,700          | 7,000   | 1,620  | 1,600 | 12,474       | 11,200  |
| West Virginia  | 1,300          | 1,300   | 1,450  | 1,200 | 1,885        | 1,560   |
| Total          | 164,300        | 185,400 | 2,033  | 1,957 | 334,066      | 362,788 |

1/ Data taken from "Annual Crop Summary", Agricultural Statistics Board, NASS, USDA, May 2002.

**Table 2.--Opening and closing dates, number of sales days and warehouse firms by State and market**

| State and Market | 2001/2002 1/                |               |            |            | 2000/2001 2/                |               |            |            |
|------------------|-----------------------------|---------------|------------|------------|-----------------------------|---------------|------------|------------|
|                  | Opening dates               | Closing dates | Sales days | Whse firms | Opening dates               | Closing dates | Sales days | Whse firms |
| <b>Kentucky</b>  |                             |               |            |            |                             |               |            |            |
| Bloomfield       | 11/15                       | 01/09         | 4          | 1          | 11/20                       | 01/18         | 7          | 1          |
| Bowling Green    | 11/14                       | 02/04         | 7          | 1          | 11/20                       | 01/30         | 12         | 4          |
| Carrollton       | 11/13                       | 02/19         | 19         | 3          | 11/20                       | 02/20         | 25         | 5          |
| Cynthiana        | 11/13                       | 02/20         | 18         | 4          | 11/20                       | 02/22         | 23         | 4          |
| Danville         | 11/13                       | 02/21         | 20         | 1          | 11/20                       | 02/21         | 25         | 3          |
| Harrodsburg      | 11/14                       | 02/21         | 13         | 4          | 11/20                       | 02/21         | 19         | 5          |
| Hopkinsville     | 11/15                       | 02/05         | 4          | 3          | 11/20                       | 02/08         | 11         | 5          |
| Hors-Glas-Grn 3/ | 11/14                       | 01/14         | 6          | 1          | 11/20                       | 02/20         | 22         | 4          |
| Lebanon          | 11/15                       | 01/09         | 3          | 1          | 11/21                       | 01/10         | 9          | 2          |
| Lexington        | 11/13                       | 02/19         | 32         | 5          | 11/20                       | 02/22         | 28         | 10         |
| London           | 11/21                       | 01/23         | 4          | 1          | 11/20                       | 02/22         | 12         | 1          |
| Louisville       | DID NOT OPERATE THIS SEASON |               |            |            | 11/21                       | 02/12         | 9          | 1          |
| Mayfield         | 11/20                       | 02/05         | 4          | 2          | 11/21                       | 02/08         | 7          | 2          |
| Maysville        | 11/13                       | 02/06         | 23         | 4          | 11/20                       | 02/22         | 25         | 6          |
| Morehead         | 11/13                       | 02/14         | 13         | 2          | 11/20                       | 02/14         | 23         | 3          |
| Mt. Sterling     | 11/13                       | 02/21         | 30         | 4          | 11/20                       | 02/21         | 24         | 4          |
| Owensboro        | 11/13                       | 02/04         | 14         | 6          | 11/20                       | 02/07         | 18         | 8          |
| Paris            | 11/19                       | 02/05         | 5          | 1          | 11/21                       | 01/10         | 8          | 1          |
| Richmond         | 11/15                       | 02/11         | 9          | 2          | 11/20                       | 02/20         | 14         | 2          |
| Russellville     | DID NOT OPERATE THIS SEASON |               |            |            | 11/21                       | 02/07         | 10         | 2          |
| Shelbyville      | 11/14                       | 02/12         | 11         | 1          | 11/20                       | 02/21         | 20         | 3          |
| Somerset         | 11/14                       | 02/14         | 12         | 2          | 11/21                       | 02/22         | 15         | 2          |
| Springfield      | 11/13                       | 02/20         | 18         | 2          | 11/20                       | 02/21         | 21         | 3          |
| <b>TOTAL:</b>    |                             |               |            | 51         |                             |               |            | 81         |
| <b>Tennessee</b> |                             |               |            |            |                             |               |            |            |
| Carthage         | 11/13                       | 02/07         | 9          | 2          | 11/20                       | 02/06         | 15         | 5          |
| Clarksville      | 11/15                       | 02/06         | 4          | 1          | 11/29                       | 02/07         | 6          | 2          |
| Columbia         | 11/20                       | 01/15         | 3          | 1          | 11/21                       | 02/05         | 6          | 2          |
| Fayetteville     | 11/20                       | 01/15         | 3          | 1          | 12/12                       | 02/05         | 3          | 1          |
| Gallatin         | 11/19                       | 01/14         | 4          | 1          | 11/21                       | 01/23         | 7          | 2          |
| Greeneville      | 11/13                       | 02/05         | 12         | 4          | 11/20                       | 02/20         | 17         | 6          |
| Hartsville       | 11/19                       | 02/07         | 5          | 1          | 11/20                       | 01/23         | 13         | 2          |
| Johnson City     | 11/21                       | 02/05         | 5          | 1          | 11/21                       | 02/21         | 10         | 1          |
| Morristown       | DID NOT OPERATE THIS SEASON |               |            |            | 11/27                       | 01/11         | 3          | 1          |
| New Tazewell     | 11/20                       | 01/16         | 4          | 1          | 11/20                       | 01/18         | 10         | 1          |
| Newport          | 11/14                       | 02/06         | 7          | 1          | 11/21                       | 02/20         | 9          | 2          |
| Rogersville      | 11/15                       | 02/06         | 4          | 1          | 11/20                       | 02/22         | 18         | 1          |
| Sparta           | 11/21                       | 01/10         | 3          | 1          | 11/21                       | 02/06         | 5          | 1          |
| Springfield      | 11/15                       | 02/06         | 5          | 2          | 11/20                       | 02/14         | 12         | 4          |
| Sweetwater       | DID NOT OPERATE THIS SEASON |               |            |            | 11/21                       | 01/17         | 6          | 1          |
| <b>TOTAL:</b>    |                             |               |            | 18         |                             |               |            | 32         |
| <b>Virginia</b>  |                             |               |            |            |                             |               |            |            |
| Abingdon         | 11/21                       | 01/17         | 3          | 1          | 11/20                       | 01/25         | 11         | 1          |
| Gate City        | DID NOT OPERATE THIS SEASON |               |            |            | DID NOT OPERATE THIS SEASON |               |            |            |
| Pennington Gap   | 11/26                       | 01/14         | 4          | 1          | 11/21                       | 01/17         | 7          | 1          |
| <b>TOTAL:</b>    |                             |               |            | 2          |                             |               |            | 2          |

See footnotes at end of table.

**Table 2.--Opening and closing dates, number of sales days and warehouse firms by State and market -- Continued**

| State and Market    | 2001/2002 1/                |               |            |            | 2000/01 2/    |               |            |            |
|---------------------|-----------------------------|---------------|------------|------------|---------------|---------------|------------|------------|
|                     | Opening dates               | Closing dates | Sales days | Whse firms | Opening dates | Closing dates | Sales days | Whse firms |
| North Carolina      |                             |               |            |            |               |               |            |            |
| Asheville           | 11/13                       | 02/04         | 24         | 2          | 11/20         | 01/24         | 12         | 2          |
| Boone-WJef-MCity 4/ | DID NOT OPERATE THIS SEASON |               |            |            | 11/21         | 02/21         | 11         | 1          |
| TOTAL:              |                             |               |            | 2          |               |               |            | 3          |
| Indiana             |                             |               |            |            |               |               |            |            |
| Madison             | 11/14                       | 02/19         | 16         | 2          | 11/20         | 02/20         | 15         | 2          |
| New Albany          | DID NOT OPERATE THIS SEASON |               |            |            | 11/21         | 02/12         | 9          | 1          |
| TOTAL:              |                             |               |            | 2          |               |               |            | 3          |
| Ohio                |                             |               |            |            |               |               |            |            |
| Ripley              | 11/14                       | 01/30         | 9          | 2          | 11/20         | 02/12         | 12         | 2          |
| Missouri            |                             |               |            |            |               |               |            |            |
| Weston              | 12/10                       | 01/24         | 2          | 2          | 12/04         | 02/08         | 6          | 2          |
| Total all States    |                             |               |            | 79         |               |               |            | 125        |

1/ Market closed for Christmas holidays from December 13, 2001 to January 7, 2002.

2/ Market closed for Christmas holidays from December 14, 2000 to January 8, 2001.

3/ Horse Cave, Glasgow, and Greensburg, KY have merged into one market.

4/ Boone and West Jefferson, NC, and Mountain City, TN have merged into one market.

**Table 3.--Number of farm quotas and effective poundage, by States, 2000-2002 crops**

| State          | 2002 1/     |                 | 2001        |                 | 2000        |                 |
|----------------|-------------|-----------------|-------------|-----------------|-------------|-----------------|
|                | Farm quotas | 1,000 pounds 2/ | Farm quotas | 1,000 pounds 2/ | Farm quotas | 1,000 pounds 2/ |
| Alabama        | 1           | --              | 2           | 9               | 2           | 12              |
| Arkansas       | 1           | --              | 1           | --              | 1           | --              |
| Georgia        | 23          | 45              | 24          | 40              | 24          | 58              |
| Illinois       | --          | --              | --          | --              | --          | --              |
| Indiana        | 7,753       | 9,000           | 7,859       | 9,900           | 7,954       | 9,039           |
| Kansas         | 25          | 49              | 25          | 40              | 25          | 40              |
| Kentucky       | 117,249     | 224,500         | 119,515     | 233,100         | 120,588     | 208,703         |
| Missouri       | 1,318       | 3,200           | 1,335       | 3,500           | 1,337       | 2,760           |
| North Carolina | 10,866      | 15,900          | 11,012      | 17,100          | 11,128      | 20,838          |
| Ohio           | 7,788       | 10,900          | 7,939       | 12,900          | 8,013       | 10,975          |
| Oklahoma       | --          | --              | --          | --              | 1           | --              |
| Tennessee      | 65,733      | 65,800          | 69,245      | 74,800          | 70,142      | 87,053          |
| Virginia       | 10,491      | 13,400          | 12,660      | 17,400          | 12,786      | 18,102          |
| West Virginia  | 2,810       | 3,500           | 2,841       | 3,900           | 2,892       | 4,361           |
| TOTAL:         | 224,058     | 346,300         | 232,458     | 372,800         | 234,893     | 361,942         |

1/ Subject to revision.

2/ Total may not add due to rounding.

Compiled from FSA records.

**Table 4.-- Contract sales, value, and average price by States**

| State          | 2001 crop   |             |                      | 2000 crop  |             |                      |
|----------------|-------------|-------------|----------------------|------------|-------------|----------------------|
|                |             |             | Price per 100 pounds |            |             | Price per 100 pounds |
|                | Pounds      | Dollars     | Dollars              | Pounds     | Dollars     | Dollars              |
| Kentucky       | 167,997,290 | 334,555,300 | 199.14               | 66,102,510 | 131,270,439 | 198.59               |
| TN/Virginia    | 56,787,556  | 112,768,815 | 198.58               | 21,375,766 | 42,298,990  | 197.88               |
| Total Contract | 224,784,846 | 447,324,115 | 199.00               | 87,478,276 | 173,569,429 | 198.41               |

**Table 5.--Producers' sales at auction, value, and average price by State and crop year**

| Kentucky       |                             |               |                      |      |                             |               |                      |
|----------------|-----------------------------|---------------|----------------------|------|-----------------------------|---------------|----------------------|
| Crop           | Sales                       | Value         | Price per 100 pounds | Crop | Sales                       | Value         | Price per 100 pounds |
| 1996           | 381,551,259                 | 733,536,259   | 192.25               | 1999 | 388,604,378                 | 736,517,971   | 189.53               |
| 1997           | 466,488,726                 | 877,360,132   | 188.08               | 2000 | 151,258,836                 | 296,157,077   | 195.79               |
| 1998           | 436,007,160                 | 828,438,163   | 190.01               | 2001 | 85,950,976                  | 167,744,317   | 195.16               |
| Tennessee      |                             |               |                      |      |                             |               |                      |
| 1996           | 86,754,435                  | 166,600,294   | 192.04               | 1999 | 98,448,965                  | 186,350,295   | 189.29               |
| 1997           | 91,394,546                  | 172,142,634   | 188.35               | 2000 | 47,565,835                  | 92,532,862    | 194.54               |
| 1998           | 90,261,174                  | 171,931,667   | 190.48               | 2001 | 12,318,718                  | 23,682,081    | 192.24               |
| Virginia       |                             |               |                      |      |                             |               |                      |
| 1996           | 15,629,953                  | 30,012,105    | 192.02               | 1999 | 19,315,257                  | 36,603,866    | 189.51               |
| 1997           | 17,609,279                  | 33,498,738    | 190.23               | 2000 | 4,545,691                   | 8,813,741     | 193.89               |
| 1998           | 17,254,377                  | 32,633,454    | 189.13               | 2001 | 1,386,411                   | 2,661,999     | 192.01               |
| North Carolina |                             |               |                      |      |                             |               |                      |
| 1996           | 14,005,059                  | 26,890,466    | 192.01               | 1999 | 14,773,147                  | 28,162,228    | 190.63               |
| 1997           | 14,741,148                  | 27,295,013    | 185.16               | 2000 | 8,898,772                   | 17,485,579    | 196.49               |
| 1998           | 12,817,696                  | 24,268,197    | 189.33               | 2001 | 5,424,966                   | 10,451,270    | 192.65               |
| West Virginia  |                             |               |                      |      |                             |               |                      |
| 1996           | 1,869,760                   | 3,591,399     | 192.08               | 1999 | DID NOT OPERATE THIS SEASON |               |                      |
| 1997           | 2,887,075                   | 5,410,346     | 187.40               | 2000 | DID NOT OPERATE THIS SEASON |               |                      |
| 1998           | DID NOT OPERATE THIS SEASON |               |                      | 2001 | DID NOT OPERATE THIS SEASON |               |                      |
| Indiana        |                             |               |                      |      |                             |               |                      |
| 1996           | 11,403,700                  | 21,905,938    | 192.10               | 1999 | 13,424,130                  | 25,332,908    | 188.71               |
| 1997           | 15,054,412                  | 27,935,476    | 185.56               | 2000 | 6,411,432                   | 12,363,283    | 192.83               |
| 1998           | 14,359,007                  | 27,156,958    | 189.13               | 2001 | 5,069,106                   | 9,856,061     | 194.43               |
| Ohio           |                             |               |                      |      |                             |               |                      |
| 1996           | 7,797,380                   | 14,980,485    | 192.12               | 1999 | 10,433,771                  | 19,947,419    | 191.18               |
| 1997           | 13,358,277                  | 24,933,722    | 186.65               | 2000 | 3,442,946                   | 6,635,346     | 192.72               |
| 1998           | 11,569,013                  | 22,023,254    | 190.36               | 2001 | 2,466,407                   | 4,753,906     | 192.75               |
| Missouri       |                             |               |                      |      |                             |               |                      |
| 1996           | 6,004,159                   | 11,524,614    | 191.94               | 1999 | 4,695,727                   | 8,832,505     | 188.10               |
| 1997           | 6,961,424                   | 13,197,578    | 189.58               | 2000 | 1,345,854                   | 2,498,767     | 185.66               |
| 1998           | 5,842,448                   | 11,139,012    | 190.66               | 2001 | 725,769                     | 1,377,467     | 189.79               |
| Total burley   |                             |               |                      |      |                             |               |                      |
| 1996           | 525,015,705                 | 1,009,041,560 | 192.19               | 1999 | 549,695,375                 | 1,041,747,192 | 189.51               |
| 1997           | 628,494,887                 | 1,181,773,639 | 188.03               | 2000 | 223,469,366                 | 436,486,655   | 195.32               |
| 1998           | 588,110,875                 | 1,117,590,705 | 190.03               | 2001 | 113,342,353                 | 220,527,101   | 194.57               |



**Table 6.--Gross auction sales, value, and average price by State and crop year**

**Kentucky**

| Crop | Sales       | Value       | Price per 100 pounds | Crop | Sales       | Value       | Price per 100 pounds |
|------|-------------|-------------|----------------------|------|-------------|-------------|----------------------|
| 1996 | 410,877,501 | 789,807,819 | 192.22               | 1999 | 413,631,880 | 785,143,139 | 189.82               |
| 1997 | 508,876,651 | 959,389,014 | 188.53               | 2000 | 169,275,691 | 331,749,941 | 195.98               |
| 1998 | 475,276,416 | 904,067,019 | 190.22               | 2001 | 95,217,019  | 185,885,589 | 195.22               |

**Tennessee**

|      |            |             |        |      |             |             |        |
|------|------------|-------------|--------|------|-------------|-------------|--------|
| 1996 | 89,541,983 | 171,940,338 | 192.02 | 1999 | 101,550,697 | 192,274,653 | 189.34 |
| 1997 | 98,078,026 | 184,994,749 | 188.62 | 2000 | 50,351,450  | 97,920,814  | 194.47 |
| 1998 | 96,487,428 | 184,009,575 | 190.71 | 2001 | 12,947,520  | 24,871,612  | 192.10 |

**Virginia**

|      |            |            |        |      |            |            |        |
|------|------------|------------|--------|------|------------|------------|--------|
| 1996 | 15,882,200 | 30,496,413 | 192.02 | 1999 | 19,827,987 | 37,585,408 | 189.56 |
| 1997 | 18,410,413 | 35,019,354 | 190.21 | 2000 | 4,653,288  | 9,019,806  | 193.84 |
| 1998 | 18,108,939 | 34,263,124 | 189.21 | 2001 | 1,400,838  | 2,689,960  | 192.03 |

**North Carolina**

|      |            |            |        |      |            |            |        |
|------|------------|------------|--------|------|------------|------------|--------|
| 1996 | 14,974,691 | 28,752,133 | 192.00 | 1999 | 16,141,773 | 30,813,017 | 190.89 |
| 1997 | 16,785,880 | 31,233,494 | 186.07 | 2000 | 9,525,871  | 18,702,203 | 196.33 |
| 1998 | 15,343,557 | 29,143,015 | 189.94 | 2001 | 5,431,279  | 10,455,065 | 192.50 |

**West Virginia**

|      |                             |           |        |      |                             |  |  |
|------|-----------------------------|-----------|--------|------|-----------------------------|--|--|
| 1996 | 2,005,790                   | 3,852,577 | 192.07 | 1999 | DID NOT OPERATE THIS SEASON |  |  |
| 1997 | 3,080,540                   | 5,783,988 | 187.76 | 2000 | DID NOT OPERATE THIS SEASON |  |  |
| 1998 | DID NOT OPERATE THIS SEASON |           |        | 2001 | DID NOT OPERATE THIS SEASON |  |  |

**Indiana**

|      |            |            |        |      |            |            |        |
|------|------------|------------|--------|------|------------|------------|--------|
| 1996 | 12,005,483 | 23,067,477 | 192.14 | 1999 | 14,077,895 | 26,653,474 | 189.33 |
| 1997 | 16,790,968 | 31,390,118 | 186.95 | 2000 | 6,950,783  | 13,464,909 | 193.72 |
| 1998 | 15,308,874 | 29,044,683 | 189.72 | 2001 | 5,335,512  | 10,391,595 | 194.76 |

**Ohio**

|      |            |            |        |      |            |            |        |
|------|------------|------------|--------|------|------------|------------|--------|
| 1996 | 8,780,050  | 16,866,557 | 192.10 | 1999 | 10,734,992 | 20,519,062 | 191.14 |
| 1997 | 14,177,385 | 26,466,987 | 186.68 | 2000 | 3,503,850  | 6,727,123  | 191.99 |
| 1998 | 12,222,318 | 23,269,345 | 190.38 | 2001 | 2,498,174  | 4,814,781  | 192.73 |

**Missouri**

|      |           |            |        |      |           |           |        |
|------|-----------|------------|--------|------|-----------|-----------|--------|
| 1996 | 6,026,541 | 11,561,290 | 191.84 | 1999 | 4,713,479 | 8,857,288 | 187.91 |
| 1997 | 7,058,420 | 13,373,336 | 189.47 | 2000 | 1,348,873 | 2,501,160 | 185.43 |
| 1998 | 5,896,332 | 11,232,880 | 190.51 | 2001 | 727,738   | 1,379,347 | 189.54 |

**Total burley**

|      |             |               |        |      |             |               |        |
|------|-------------|---------------|--------|------|-------------|---------------|--------|
| 1996 | 560,094,239 | 1,076,344,604 | 192.17 | 1999 | 580,678,703 | 1,101,846,041 | 189.75 |
| 1997 | 683,258,283 | 1,287,651,040 | 188.46 | 2000 | 245,609,806 | 480,085,956   | 195.47 |
| 1998 | 638,643,864 | 1,215,029,641 | 190.25 | 2001 | 123,558,080 | 240,487,949   | 194.64 |

**Table 7.--Resales, average price, and percentage of gross sales, by State and crop year**

**Kentucky**

| Crop | Resales    | Price per 100 pounds | Percentage of gross sales | Crop | Resales    | Price per 100 pounds | Percentage of gross sales |
|------|------------|----------------------|---------------------------|------|------------|----------------------|---------------------------|
|      | Pounds     | Dollars              | Percent                   |      | Pounds     | Dollars              | Percent                   |
| 1996 | 29,326,242 | 191.88               | 7.1                       | 1999 | 25,027,502 | 194.29               | 6.1                       |
| 1997 | 42,387,925 | 193.52               | 8.3                       | 2000 | 18,016,855 | 197.55               | 10.6                      |
| 1998 | 39,269,256 | 192.59               | 8.3                       | 2001 | 9,266,043  | 195.78               | 9.7                       |

**Tennessee**

|      |           |        |     |      |           |        |     |
|------|-----------|--------|-----|------|-----------|--------|-----|
| 1996 | 2,787,548 | 191.57 | 3.1 | 1999 | 3,101,732 | 191.00 | 3.1 |
| 1997 | 6,683,480 | 192.30 | 6.8 | 2000 | 2,785,615 | 193.42 | 5.5 |
| 1998 | 6,226,254 | 193.98 | 6.5 | 2001 | 628,802   | 189.17 | 4.9 |

**Virginia**

|      |         |        |     |      |         |        |     |
|------|---------|--------|-----|------|---------|--------|-----|
| 1996 | 252,247 | 192.00 | 1.6 | 1999 | 512,730 | 191.43 | 2.6 |
| 1997 | 801,134 | 189.81 | 4.4 | 2000 | 107,597 | 191.52 | 2.3 |
| 1998 | 854,562 | 190.70 | 4.7 | 2001 | 14,427  | 193.81 | 1.0 |

**North Carolina**

|      |           |        |      |      |           |        |     |
|------|-----------|--------|------|------|-----------|--------|-----|
| 1996 | 969,632   | 192.00 | 6.5  | 1999 | 1,368,626 | 193.68 | 8.5 |
| 1997 | 2,044,732 | 192.62 | 12.2 | 2000 | 627,099   | 194.01 | 6.6 |
| 1998 | 2,525,861 | 193.00 | 16.5 | 2001 | 6,313     | 60.11  | 0.1 |

**West Virginia**

|      |                             |        |     |      |                             |  |  |
|------|-----------------------------|--------|-----|------|-----------------------------|--|--|
| 1996 | 136,030                     | 192.00 | 6.8 | 1999 | DID NOT OPERATE THIS SEASON |  |  |
| 1997 | 193,465                     | 193.13 | 6.3 | 2000 | DID NOT OPERATE THIS SEASON |  |  |
| 1998 | DID NOT OPERATE THIS SEASON |        |     | 2001 | DID NOT OPERATE THIS SEASON |  |  |

**Indiana**

|      |           |        |      |      |         |        |     |
|------|-----------|--------|------|------|---------|--------|-----|
| 1996 | 601,783   | 193.02 | 5.0  | 1999 | 653,765 | 201.99 | 4.6 |
| 1997 | 1,736,556 | 198.94 | 10.3 | 2000 | 539,351 | 204.25 | 7.8 |
| 1998 | 949,867   | 198.74 | 6.2  | 2001 | 266,406 | 201.02 | 5.0 |

**Ohio**

|      |         |        |      |      |         |        |     |
|------|---------|--------|------|------|---------|--------|-----|
| 1996 | 982,670 | 191.93 | 11.2 | 1999 | 301,221 | 189.78 | 2.8 |
| 1997 | 819,108 | 187.19 | 5.8  | 2000 | 60,904  | 150.69 | 1.7 |
| 1998 | 653,305 | 190.74 | 5.4  | 2001 | 31,767  | 191.63 | 1.3 |

**Missouri**

|      |        |        |     |      |        |        |     |
|------|--------|--------|-----|------|--------|--------|-----|
| 1996 | 22,382 | 163.86 | 0.4 | 1999 | 17,752 | 139.61 | 0.4 |
| 1997 | 96,996 | 181.20 | 1.4 | 2000 | 3,019  | 79.26  | 0.2 |
| 1998 | 53,884 | 174.20 | 0.9 | 2001 | 1,969  | 95.48  | 0.3 |

**Total burley resales**

|      |            |        |     |      |            |        |     |
|------|------------|--------|-----|------|------------|--------|-----|
| 1996 | 35,078,534 | 191.86 | 6.3 | 1999 | 30,983,328 | 193.97 | 5.3 |
| 1997 | 54,763,396 | 193.34 | 8.0 | 2000 | 22,140,440 | 196.92 | 9.0 |
| 1998 | 50,532,989 | 192.82 | 7.9 | 2001 | 10,215,727 | 195.39 | 8.3 |

**Table 8.--Warehouse firms and charges for the 2001/2002 marketing season**

| State and market | Whse firms                  | Auction fee 1/ | Commission on gross sales | State and market         | Whse firms                  | Auction fee 1/ | Commission on gross sales |
|------------------|-----------------------------|----------------|---------------------------|--------------------------|-----------------------------|----------------|---------------------------|
| <b>KENTUCKY</b>  |                             | Dollars        | Percent                   | <b>TENNESSEE</b>         |                             | Dollars        | Percent                   |
| Bloomfield       | 1                           | 10.25          | --                        | Carthage                 | 2                           | 8.00           | --                        |
| Bowling Green    | 1                           | 6.00           | --                        | Clarksville              | 1                           | 1.00           | 5.0                       |
| Carrollton       | 1                           | 10.90          | --                        | Columbia                 | 1                           | 10.00          | --                        |
|                  | 1                           | 1.00           | 5.5                       | Fayetteville             | 1                           | 2.50           | 5.5                       |
| Cynthiana        | 1                           | 12.50          | --                        | Gallatin                 | 1                           | 8.75           | --                        |
|                  | 2                           | 6.30           | --                        | Greeneville              | 1                           | 1.00           | 5.0                       |
|                  | 1                           | 2.95           | 5.95                      |                          | 1                           | 1.00           | 5.25                      |
| Danville         | 1                           | 1.85           | 6.98                      |                          | 1                           | 1.25           | 5.0                       |
| Glasgow          | DID NOT OPERATE THIS SEASON |                |                           |                          | 1                           | --             | 5.65                      |
| Greensburg       | DID NOT OPERATE THIS SEASON |                |                           | Hartsville               | 1                           | --             | 7.95                      |
| Harrodsburg      | 2                           | 6.30           | --                        | Johnson City             | 1                           | 1.50           | 5.0                       |
|                  | 1                           | 1.00           | 4.35                      | Morristown               | DID NOT OPERATE THIS SEASON |                |                           |
|                  | 1                           | 2.00           | 4.0                       | Mountain City            | DID NOT OPERATE THIS SEASON |                |                           |
| Hopkinsville     | 3                           | --             | 5.5                       | New Tazewell             | 1                           | --             | 2.0                       |
| Horse Cave       | 1                           | --             | 6.95                      | Newport                  | 1                           | --             | 4.9                       |
| Lebanon          | 1                           | 5.95           |                           | Rogersville              | 1                           | --             | 5.85                      |
| Lexington        | 2                           | --             | 4.5                       | Sparta                   | 1                           | 9.00           | --                        |
|                  | 1                           | 1.00           | 6.0                       | Springfield              | 2                           | 1.00           | 5.0                       |
|                  | 1                           | --             | 4.0                       | Sweetwater               | DID NOT OPERATE THIS SEASON |                |                           |
|                  | 1                           | 6.30           | --                        | <b>VIRGINIA</b>          |                             |                |                           |
| London           | 1                           | --             | 4.25                      | Abingdon                 | 1                           | .25            | 4.0                       |
| Louisville       | DID NOT OPERATE THIS SEASON |                |                           | Gate City                | DID NOT OPERATE THIS SEASON |                |                           |
| Mayfield         | 2                           | 1.00           | 5.0                       | Pennington Gap           | 1                           | .25            | 4.0                       |
| Maysville        | 1                           | 6.95           | 6.85                      | <b>NORTH CAROLINA 2/</b> |                             |                |                           |
|                  | 1                           | 6.00           | 6.0                       | Asheville                | 2                           | *.25           | 3.5                       |
|                  | 1                           | 6.00           | 6.95                      | West Jefferson           | DID NOT OPERATE THIS SEASON |                |                           |
|                  | 1                           | 6.85           | --                        | <b>INDIANA</b>           |                             |                |                           |
| Morehead         | 1                           | 2.75           | 3.9                       | Madison                  | 1                           | 12.10          | --                        |
|                  | 1                           | 1.75           | 4.4                       |                          | 1                           | 11.25          | --                        |
| Mt. Sterling     | 3                           | 1.00           | 3.45                      | New Albany               | DID NOT OPERATE THIS SEASON |                |                           |
|                  | 1                           | 4.00           | 1.95                      | <b>OHIO</b>              |                             |                |                           |
| Owensboro        | 6                           | 2.00           | 8.0                       | Ripley                   | 1                           | 5.99           | 5.99                      |
| Paris            | 1                           | 2.95           | 5.95                      |                          | 1                           | 4.95           | --                        |
| Richmond         | 2                           | 0.75           | 4.0                       | <b>MISSOURI</b>          |                             |                |                           |
| Russellville     | DID NOT OPERATE THIS SEASON |                |                           | Weston                   | 1                           | 1.00           | 4.5                       |
| Shelbyville      | 1                           | 2.00           | 5.0                       |                          | 1                           | 1.00           | 2.0                       |
| Somerset         | 2                           | 1.75           | 4.5                       |                          |                             |                |                           |
| Springfield      | 1                           | 4.00           | 4.25                      |                          |                             |                |                           |
|                  | 1                           | 5.50           | --                        |                          |                             |                |                           |

1/ Rate per 100 pounds; basic charges; some markets have additional charges for weighing small lots, insurance, etc.

2/ Rates are for all out-of-state producers. No charges were assessed for North Carolina producers.

\* Rate per lot.

Rebates of varying amounts are offered by several warehouses.

**Table 9.--Gross sales at auction, value, and average price by State and market**

| State and market | 2001 crop                   |             |                         | 2000 crop   |             |                         |
|------------------|-----------------------------|-------------|-------------------------|-------------|-------------|-------------------------|
|                  | Sales                       | Value       | Price per<br>100 pounds | Sales       | Value       | Price per<br>100 pounds |
|                  | Pounds                      | Dollars     | Dollars                 | Pounds      | Dollars     | Dollars                 |
| <b>Kentucky</b>  |                             |             |                         |             |             |                         |
| Bloomfield       | 1,756,993                   | 3,446,712   | 196.17                  | 2,195,640   | 4,316,439   | 196.59                  |
| Bowling Green    | 2,150,040                   | 4,193,474   | 195.04                  | 4,404,668   | 8,639,979   | 196.16                  |
| Carrollton       | 5,567,767                   | 10,853,284  | 194.93                  | 15,536,101  | 30,337,414  | 195.27                  |
| Cynthiana        | 4,588,928                   | 8,887,327   | 193.67                  | 9,217,559   | 18,090,034  | 196.26                  |
| Danville         | 7,440,527                   | 14,623,196  | 196.53                  | 10,582,773  | 21,171,463  | 200.06                  |
| Harrodsburg      | 4,925,330                   | 9,662,160   | 196.17                  | 4,980,012   | 9,826,301   | 197.31                  |
| Hopkinsville     | 859,837                     | 1,667,776   | 193.96                  | 2,808,305   | 5,496,627   | 195.73                  |
| Hors-Glas-Grn 3/ | 1,853,673                   | 3,603,640   | 194.41                  | 6,948,185   | 13,671,463  | 196.76                  |
| Lebanon          | 937,801                     | 1,827,685   | 194.89                  | 984,178     | 1,941,996   | 197.32                  |
| Lexington        | 17,341,929                  | 33,740,573  | 194.56                  | 31,062,240  | 60,672,717  | 195.33                  |
| London           | 723,556                     | 1,409,993   | 194.87                  | 1,935,034   | 3,798,370   | 196.29                  |
| Louisville       | DID NOT OPERATE THIS SEASON |             |                         | 1,279,783   | 2,474,015   | 193.32                  |
| Mayfield         | 1,092,626                   | 2,134,566   | 195.36                  | 2,523,693   | 4,897,790   | 194.07                  |
| Maysville        | 9,112,258                   | 17,755,466  | 194.85                  | 15,275,875  | 29,578,726  | 193.63                  |
| Morehead         | 2,687,950                   | 5,209,112   | 193.80                  | 10,978,003  | 21,555,206  | 196.35                  |
| Mt. Sterling     | 11,188,364                  | 21,922,788  | 195.94                  | 12,687,522  | 24,925,623  | 196.46                  |
| Owensboro        | 6,121,007                   | 12,004,892  | 196.13                  | 9,011,520   | 17,736,867  | 196.82                  |
| Paris            | 817,192                     | 1,593,708   | 195.02                  | 2,013,862   | 3,972,655   | 197.27                  |
| Richmond         | 2,940,250                   | 5,737,327   | 195.13                  | 4,900,277   | 9,637,254   | 196.67                  |
| Russellville     | DID NOT OPERATE THIS SEASON |             |                         | 1,717,673   | 3,396,424   | 197.73                  |
| Shelbyville      | 3,943,180                   | 7,696,811   | 195.19                  | 7,932,777   | 15,410,584  | 194.26                  |
| Somerset         | 2,711,497                   | 5,218,429   | 192.46                  | 3,658,128   | 7,066,054   | 193.16                  |
| Springfield      | 6,456,314                   | 12,696,670  | 196.66                  | 6,641,883   | 13,135,940  | 197.77                  |
| Total KY:        | 95,217,019                  | 185,885,589 | 195.22                  | 169,275,691 | 331,749,941 | 195.98                  |
| <b>Indiana</b>   |                             |             |                         |             |             |                         |
| Madison          | 5,335,512                   | 10,391,595  | 194.76                  | 5,488,914   | 10,641,387  | 193.87                  |
| New Albany       | DID NOT OPERATE THIS SEASON |             |                         | 1,461,869   | 2,823,522   | 193.14                  |
| Total IN:        | 5,335,512                   | 10,391,595  | 194.76                  | 6,950,783   | 13,464,909  | 193.72                  |

**Table 9.--Gross sales at auction, value, and average price by State and market --Continued**

| State and market      | 2001 crop                   |             |                         | 2000 crop                   |             |                         |
|-----------------------|-----------------------------|-------------|-------------------------|-----------------------------|-------------|-------------------------|
|                       | Sales                       | Value       | Price per<br>100 pounds | Sales                       | Value       | Price per<br>100 pounds |
|                       | Pounds                      | Dollars     | Dollars                 | Pounds                      | Dollars     | Dollars                 |
| <b>Tennessee</b>      |                             |             |                         |                             |             |                         |
| Carthage              | 1,776,044                   | 3,430,939   | 193.18                  | 5,750,776                   | 11,089,993  | 192.84                  |
| Clarksville           | 297,735                     | 577,275     | 193.89                  | 1,428,876                   | 2,719,862   | 190.35                  |
| Columbia              | 436,365                     | 842,362     | 193.04                  | 3,087,295                   | 5,977,932   | 193.63                  |
| Fayetteville          | 323,766                     | 636,593     | 196.62                  | 548,034                     | 1,050,018   | 191.60                  |
| Gallatin              | 776,412                     | 1,517,051   | 195.39                  | 1,764,987                   | 3,444,664   | 195.17                  |
| Greeneville           | 3,156,663                   | 6,168,986   | 195.43                  | 6,902,364                   | 13,460,616  | 195.01                  |
| Hartsville            | 634,436                     | 1,141,349   | 179.90                  | 6,004,742                   | 11,643,559  | 193.91                  |
| Johnson City          | 566,934                     | 1,088,213   | 191.95                  | 1,915,328                   | 3,685,009   | 192.40                  |
| Morristown            | DID NOT OPERATE THIS SEASON |             |                         | 589,183                     | 1,132,307   | 192.18                  |
| New Tazewell          | 1,417,602                   | 2,738,927   | 193.21                  | 2,390,633                   | 4,668,759   | 195.29                  |
| Newport               | 1,332,996                   | 2,533,728   | 190.08                  | 4,615,149                   | 8,987,862   | 194.75                  |
| Rogersville           | 817,490                     | 1,477,957   | 180.79                  | 6,847,625                   | 13,486,529  | 196.95                  |
| Sparta                | 485,771                     | 947,974     | 195.15                  | 1,234,380                   | 2,385,284   | 193.24                  |
| Springfie             | 925,306                     | 1,770,258   | 191.32                  | 4,398,959                   | 8,559,380   | 194.58                  |
| Sweetwater            | DID NOT OPERATE THIS SEASON |             |                         | 2,873,119                   | 5,629,040   | 195.92                  |
| Total TN:             | 12,947,520                  | 24,871,612  | 192.10                  | 50,351,450                  | 97,920,814  | 194.47                  |
| <b>Virginia</b>       |                             |             |                         |                             |             |                         |
| Abingdon              | 162,627                     | 305,153     | 187.64                  | 2,882,130                   | 5,582,028   | 193.68                  |
| Gate City             | DID NOT OPERATE THIS SEASON |             |                         | DID NOT OPERATE THIS SEASON |             |                         |
| Pennington Gap        | 1,238,211                   | 2,384,807   | 192.60                  | 1,771,158                   | 3,437,778   | 194.10                  |
| Total VA:             | 1,400,838                   | 2,689,960   | 192.03                  | 4,653,288                   | 9,019,806   | 193.84                  |
| <b>North Carolina</b> |                             |             |                         |                             |             |                         |
| Asheville             | 5,431,279                   | 10,455,065  | 192.50                  | 5,325,887                   | 10,546,381  | 198.02                  |
| Boone-WJef-MCity 4/   | DID NOT OPERATE THIS SEASON |             |                         | 4,199,984                   | 8,155,822   | 194.19                  |
| Total NC:             | 5,431,279                   | 10,455,065  | 192.50                  | 9,525,871                   | 18,702,203  | 196.33                  |
| <b>Ohio</b>           |                             |             |                         |                             |             |                         |
| Ripley                | 2,498,174                   | 4,814,781   | 192.73                  | 3,503,850                   | 6,727,123   | 191.99                  |
| <b>Missouri</b>       |                             |             |                         |                             |             |                         |
| Weston                | 727,738                     | 1,379,347   | 189.54                  | 1,348,873                   | 2,501,160   | 185.43                  |
| Total Gross Sales:    | 123,558,080                 | 240,487,949 | 194.64                  | 245,609,806                 | 480,085,956 | 195.47                  |

3/ and 4/ See footnotes at end of table 2.

**Table 10.--Producers' sales at auction, value, and average price by State and market**

| State and market | 2001 crop                   |             |                       | 2000 crop   |             |                       |
|------------------|-----------------------------|-------------|-----------------------|-------------|-------------|-----------------------|
|                  | Sales                       | Value       | Price per             | Sales       | Value       | Price per             |
|                  | Pounds                      | Dollars     | 100 pounds<br>Dollars | Pounds      | Dollars     | 100 pounds<br>Dollars |
| <b>Kentucky</b>  |                             |             |                       |             |             |                       |
| Bloomfield       | 1,550,971                   | 3,043,965   | 196.26                | 1,942,380   | 3,806,838   | 195.99                |
| Bowling Green    | 1,944,541                   | 3,792,457   | 195.03                | 4,006,500   | 7,862,681   | 196.25                |
| Carrollton       | 5,025,688                   | 9,803,474   | 195.07                | 13,557,747  | 26,394,901  | 194.69                |
| Cynthiana        | 4,459,917                   | 8,641,480   | 193.76                | 8,646,061   | 16,987,499  | 196.48                |
| Danville         | 6,197,001                   | 12,180,128  | 196.55                | 9,451,197   | 18,937,157  | 200.37                |
| Harrodsburg      | 4,536,307                   | 8,903,595   | 196.27                | 4,638,291   | 9,262,372   | 199.69                |
| Hopkinsville     | 810,935                     | 1,573,150   | 193.99                | 2,756,857   | 5,401,805   | 195.94                |
| Hors-Glas-Grn 3/ | 1,829,904                   | 3,555,982   | 194.33                | 6,306,160   | 12,402,143  | 196.67                |
| Lebanon          | 937,801                     | 1,827,685   | 194.89                | 975,085     | 1,924,171   | 197.33                |
| Lexington        | 15,024,337                  | 29,233,960  | 194.58                | 27,440,926  | 53,537,604  | 195.10                |
| London           | 702,066                     | 1,369,058   | 195.00                | 1,547,443   | 3,024,190   | 195.43                |
| Louisville       | DID NOT OPERATE THIS SEASON |             |                       | 991,178     | 1,908,476   | 192.55                |
| Mayfield         | 1,087,786                   | 2,125,087   | 195.36                | 2,495,083   | 4,836,199   | 193.83                |
| Maysville        | 8,246,005                   | 16,026,278  | 194.35                | 14,081,799  | 27,188,504  | 193.08                |
| Morehead         | 2,416,694                   | 4,670,833   | 193.27                | 8,549,257   | 16,719,037  | 195.56                |
| Mt. Sterling     | 10,546,722                  | 20,649,646  | 195.79                | 11,934,734  | 23,443,649  | 196.43                |
| Owensboro        | 5,500,850                   | 10,765,690  | 195.71                | 8,133,503   | 16,000,698  | 196.73                |
| Paris            | 794,522                     | 1,549,480   | 195.02                | 1,808,423   | 3,574,072   | 197.63                |
| Richmond         | 2,610,533                   | 5,071,864   | 194.28                | 4,466,154   | 8,753,368   | 195.99                |
| Russellville     | DID NOT OPERATE THIS SEASON |             |                       | 1,624,346   | 3,208,744   | 197.54                |
| Shelbyville      | 3,881,909                   | 7,576,954   | 195.19                | 7,120,522   | 13,804,573  | 193.87                |
| Somerset         | 2,333,690                   | 4,523,120   | 193.82                | 3,074,210   | 5,864,890   | 190.78                |
| Springfield      | 5,512,797                   | 10,860,431  | 197.00                | 5,710,980   | 11,313,506  | 198.10                |
| Total KY:        | 85,950,976                  | 167,744,317 | 195.16                | 151,258,836 | 296,157,077 | 195.79                |
| <b>Indiana</b>   |                             |             |                       |             |             |                       |
| Madison          | 5,069,106                   | 9,856,061   | 194.43                | 5,058,588   | 9,783,394   | 193.40                |
| New Albany       | DID NOT OPERATE THIS SEASON |             |                       | 1,352,844   | 2,579,889   | 190.70                |
| Total IN:        | 5,069,106                   | 9,856,061   | 194.43                | 6,411,432   | 12,363,283  | 192.83                |

**Table 10.--Producers' sales at auction, value, and average price by State and market --Continued**

| State and market      | 2001 crop                   |             |                         | 2000 crop                   |             |                         |
|-----------------------|-----------------------------|-------------|-------------------------|-----------------------------|-------------|-------------------------|
|                       | Sales                       | Value       | Price per<br>100 pounds | Sales                       | Value       | Price per<br>100 pounds |
|                       | Pounds                      | Dollars     | Dollars                 | Pounds                      | Dollars     | Dollars                 |
| <b>Tennessee</b>      |                             |             |                         |                             |             |                         |
| Carthage              | 1,768,514                   | 3,416,694   | 193.20                  | 5,401,544                   | 10,413,476  | 192.79                  |
| Clarksville           | 297,587                     | 576,991     | 193.89                  | 1,413,798                   | 2,693,290   | 190.50                  |
| Columbia              | 427,569                     | 825,201     | 193.00                  | 2,995,911                   | 5,815,140   | 194.10                  |
| Fayetteville          | 319,864                     | 628,516     | 196.49                  | 542,462                     | 1,039,263   | 191.58                  |
| Gallatin              | 693,016                     | 1,363,053   | 196.68                  | 1,554,360                   | 3,059,574   | 196.84                  |
| Greeneville           | 2,975,998                   | 5,811,872   | 195.29                  | 6,325,105                   | 12,330,731  | 194.95                  |
| Hartsville            | 476,461                     | 845,834     | 177.52                  | 5,398,404                   | 10,456,959  | 193.70                  |
| Johnson City          | 563,674                     | 1,084,264   | 192.36                  | 1,723,430                   | 3,322,011   | 192.76                  |
| Morristown            | DID NOT OPERATE THIS SEASON |             |                         | 587,342                     | 1,129,983   | 192.39                  |
| New Tazewell          | 1,414,900                   | 2,733,665   | 193.21                  | 2,323,389                   | 4,534,346   | 195.16                  |
| Newport               | 1,176,856                   | 2,234,925   | 189.91                  | 4,208,528                   | 8,183,114   | 194.44                  |
| Rogersville           | 796,850                     | 1,449,689   | 181.93                  | 6,680,285                   | 13,164,851  | 197.07                  |
| Sparta                | 485,771                     | 947,974     | 195.15                  | 1,220,960                   | 2,358,956   | 193.21                  |
| Springfield           | 921,658                     | 1,763,403   | 191.33                  | 4,334,475                   | 8,435,987   | 194.63                  |
| Sweetwater            | DID NOT OPERATE THIS SEASON |             |                         | 2,855,842                   | 5,595,181   | 195.92                  |
| Total TN:             | 12,318,718                  | 23,682,081  | 192.24                  | 47,565,835                  | 92,532,862  | 194.54                  |
| <b>Virginia</b>       |                             |             |                         |                             |             |                         |
| Abingdon              | 158,243                     | 296,543     | 187.40                  | 2,795,120                   | 5,415,679   | 193.75                  |
| Gate City             | DID NOT OPERATE THIS SEASON |             |                         | DID NOT OPERATE THIS SEASON |             |                         |
| Pennington Gap        | 1,228,168                   | 2,365,456   | 192.60                  | 1,750,571                   | 3,398,062   | 194.11                  |
| Total VA:             | 1,386,411                   | 2,661,999   | 192.01                  | 4,545,691                   | 8,813,741   | 193.89                  |
| <b>North Carolina</b> |                             |             |                         |                             |             |                         |
| Asheville             | 5,424,966                   | 10,451,270  | 192.65                  | 5,225,122                   | 10,349,235  | 198.07                  |
| Boone-WJef-MCity 4/   | DID NOT OPERATE THIS SEASON |             |                         | 3,673,650                   | 7,136,344   | 194.26                  |
| Total NC:             | 5,424,966                   | 10,451,270  | 192.65                  | 8,898,772                   | 17,485,579  | 196.49                  |
| <b>Ohio</b>           |                             |             |                         |                             |             |                         |
| Ripley                | 2,466,407                   | 4,753,906   | 192.75                  | 3,442,946                   | 6,635,346   | 192.72                  |
| <b>Missouri</b>       |                             |             |                         |                             |             |                         |
| Weston                | 725,769                     | 1,377,467   | 189.79                  | 1,345,854                   | 2,498,767   | 185.66                  |
| Total Net Sales:      | 113,342,353                 | 220,527,101 | 194.57                  | 223,469,366                 | 436,486,655 | 195.32                  |

3/ and 4/ See footnotes at end of table 2.

**Table 11.--Resale pounds, value, and average price by State and market**

| State and market | 2001 crop                   |            |                         | 2000 crop  |            |                         |
|------------------|-----------------------------|------------|-------------------------|------------|------------|-------------------------|
|                  | Sales                       | Value      | Price per<br>100 pounds | Sales      | Value      | Price per<br>100 pounds |
|                  | Pounds                      | Dollars    | Dollars                 | Pounds     | Dollars    | Dollars                 |
| <b>Kentucky</b>  |                             |            |                         |            |            |                         |
| Bloomfield       | 206,022                     | 402,747    | 195.49                  | 253,260    | 509,601    | 201.22                  |
| Bowling Green    | 205,499                     | 401,017    | 195.14                  | 398,168    | 777,298    | 195.22                  |
| Carrollton       | 542,079                     | 1,049,810  | 193.66                  | 1,978,354  | 3,942,513  | 199.28                  |
| Cynthiana        | 129,011                     | 245,847    | 190.56                  | 571,498    | 1,102,535  | 192.92                  |
| Danville         | 1,243,526                   | 2,443,068  | 196.46                  | 1,131,576  | 2,234,306  | 197.45                  |
| Harrodsburg      | 389,023                     | 758,565    | 194.99                  | 341,721    | 563,929    | 165.03                  |
| Hopkinsville     | 48,902                      | 94,626     | 193.50                  | 51,448     | 94,822     | 184.31                  |
| Hors-Glas-Grn 3/ | 23,769                      | 47,658     | 200.50                  | 642,025    | 1,269,320  | 197.71                  |
| Lebanon          | --                          | --         | --                      | 9,093      | 17,825     | 196.03                  |
| Lexington        | 2,317,592                   | 4,506,613  | 194.45                  | 3,621,314  | 7,135,113  | 197.03                  |
| London           | 21,490                      | 40,935     | 190.48                  | 387,591    | 774,180    | 199.74                  |
| Louisville       | DID NOT OPERATE THIS SEASON |            |                         | 288,605    | 565,539    | 195.96                  |
| Mayfield         | 4,840                       | 9,479      | 195.85                  | 28,610     | 61,591     | 215.28                  |
| Maysville        | 866,253                     | 1,729,188  | 199.62                  | 1,194,076  | 2,390,222  | 200.17                  |
| Morehead         | 271,256                     | 538,279    | 198.44                  | 2,428,746  | 4,836,169  | 199.12                  |
| Mt. Sterling     | 641,642                     | 1,273,142  | 198.42                  | 752,788    | 1,481,974  | 196.86                  |
| Owensboro        | 620,157                     | 1,239,202  | 199.82                  | 878,017    | 1,736,169  | 197.74                  |
| Paris            | 22,670                      | 44,228     | 195.09                  | 205,439    | 398,583    | 194.02                  |
| Richmond         | 329,717                     | 665,463    | 201.83                  | 434,123    | 883,886    | 203.60                  |
| Russellville     | DID NOT OPERATE THIS SEASON |            |                         | 93,327     | 187,680    | 201.10                  |
| Shelbyville      | 61,271                      | 119,857    | 195.62                  | 812,255    | 1,606,011  | 197.72                  |
| Somerset         | 377,807                     | 695,309    | 184.04                  | 583,918    | 1,201,164  | 205.71                  |
| Springfield      | 943,517                     | 1,836,239  | 194.62                  | 930,903    | 1,822,434  | 195.77                  |
| Total KY:        | 9,266,043                   | 18,141,272 | 195.78                  | 18,016,855 | 35,592,864 | 197.55                  |
| <b>Indiana</b>   |                             |            |                         |            |            |                         |
| Madison          | 266,406                     | 535,534    | 201.02                  | 430,326    | 857,993    | 199.38                  |
| New Albany       | DID NOT OPERATE THIS SEASON |            |                         | 109,025    | 243,633    | 223.47                  |
| Total IN:        | 266,406                     | 535,534    | 201.02                  | 539,351    | 1,101,626  | 204.25                  |



**Table 11.--Resale pounds, value, and average price by State and market--Continued**

| State and market      | 2001 crop                   |            |                         | 2000 crop                   |            |                         |
|-----------------------|-----------------------------|------------|-------------------------|-----------------------------|------------|-------------------------|
|                       | Sales                       | Value      | Price per<br>100 pounds | Sales                       | Value      | Price per<br>100 pounds |
|                       | Pounds                      | Dollars    | Dollars                 | Pounds                      | Dollars    | Dollars                 |
| <b>Tennessee</b>      |                             |            |                         |                             |            |                         |
| Carthage              | 7,530                       | 14,245     | 189.18                  | 349,232                     | 676,517    | 193.72                  |
| Clarksville           | 148                         | 284        | 191.89                  | 15,078                      | 26,572     | 176.23                  |
| Columbia              | 8,796                       | 17,161     | 195.10                  | 91,384                      | 162,792    | 178.14                  |
| Fayetteville          | 3,902                       | 8,077      | 207.00                  | 5,572                       | 10,755     | 193.02                  |
| Gallatin              | 83,396                      | 153,998    | 184.66                  | 210,627                     | 385,090    | 182.83                  |
| Greeneville           | 180,665                     | 357,114    | 197.67                  | 577,259                     | 1,129,885  | 195.73                  |
| Hartsville            | 157,975                     | 295,515    | 187.06                  | 606,338                     | 1,186,600  | 195.70                  |
| Johnson City          | 3,260                       | 3,949      | 121.14                  | 191,898                     | 362,998    | 189.16                  |
| Morristown            | DID NOT OPERATE THIS SEASON |            |                         | 1,841                       | 2,324      | 126.24                  |
| New Tazewell          | 2,702                       | 5,262      | 194.74                  | 67,244                      | 134,413    | 199.89                  |
| Newport               | 156,140                     | 298,803    | 191.37                  | 406,621                     | 804,748    | 197.91                  |
| Rogersville           | 20,640                      | 28,268     | 136.96                  | 167,340                     | 321,678    | 192.23                  |
| Sparta                | --                          | --         | --                      | 13,420                      | 26,328     | 196.18                  |
| Springfield           | 3,648                       | 6,855      | 187.91                  | 64,484                      | 123,393    | 191.35                  |
| Sweetwater            | DID NOT OPERATE THIS SEASON |            |                         | 17,277                      | 33,859     | 195.98                  |
| Total TN:             | 628,802                     | 1,189,531  | 189.17                  | 2,785,615                   | 5,387,952  | 193.42                  |
| <b>Virginia</b>       |                             |            |                         |                             |            |                         |
| Abingdon              | 4,384                       | 8,610      | 196.40                  | 87,010                      | 166,349    | 191.18                  |
| Gate City             | DID NOT OPERATE THIS SEASON |            |                         | DID NOT OPERATE THIS SEASON |            |                         |
| Pennington Gap        | 10,043                      | 19,351     | 192.68                  | 20,587                      | 39,716     | 192.92                  |
| Total VA:             | 14,427                      | 27,961     | 193.81                  | 107,597                     | 206,065    | 191.52                  |
| <b>North Carolina</b> |                             |            |                         |                             |            |                         |
| Asheville             | 6,313                       | 3,795      | 60.11                   | 100,765                     | 197,146    | 195.65                  |
| Boone-WJef-MCity 4/   | DID NOT OPERATE THIS SEASON |            |                         | 526,334                     | 1,019,478  | 193.69                  |
| Total NC:             | 6,313                       | 3,795      | 60.11                   | 627,099                     | 1,216,624  | 194.01                  |
| <b>Ohio</b>           |                             |            |                         |                             |            |                         |
| Ripley                | 31,767                      | 60,875     | 191.63                  | 60,904                      | 91,777     | 150.69                  |
| <b>Missouri</b>       |                             |            |                         |                             |            |                         |
| Weston                | 1,969                       | 1,880      | 95.48                   | 3,019                       | 2,393      | 79.26                   |
| Total Resales:        | 10,215,727                  | 19,960,848 | 195.39                  | 22,140,440                  | 43,599,301 | 196.92                  |

3/ and 4/ See footnotes at end of table 2.

**Table 12.--Rank of markets by volume of gross sales for the 2001/2002 marketing season**

| State and market | Rank by                     |       |      | State and market | Rank by                     |       |      |
|------------------|-----------------------------|-------|------|------------------|-----------------------------|-------|------|
|                  | Sales                       | State | Type |                  | Sales                       | State | Type |
| Kentucky         | Mil. lbs                    |       |      | Tennessee-- Cont | Mil. lbs                    |       |      |
| Lexington        | 17.3                        | 1     | 1    | Rogersville      | .8                          | 6     | 29   |
| Mt. Sterling     | 11.2                        | 2     | 2    | Gallatin         | .8                          | 7     | 31   |
| Maysville        | 9.1                         | 3     | 3    | Hartsville       | .6                          | 8     | 34   |
| Danville         | 7.4                         | 4     | 4    | Johnson City     | .6                          | 9     | 35   |
| Springfield      | 6.5                         | 5     | 5    | Sparta           | .5                          | 10    | 36   |
| Owensboro        | 6.1                         | 6     | 6    | Columbia         | .4                          | 11    | 37   |
| Carrollton       | 5.6                         | 7     | 7    | Fayetteville     | .3                          | 12    | 38   |
| Harrodsburg      | 4.9                         | 8     | 10   | Clarksville      | .3                          | 13    | 39   |
| Cynthiana        | 4.6                         | 9     | 11   | Morristown       | DID NOT OPERATE THIS SEASON |       |      |
| Shelbyville      | 3.9                         | 10    | 12   |                  |                             |       |      |
| Richmond         | 2.9                         | 11    | 14   |                  |                             |       |      |
| Somerset         | 2.7                         | 12    | 15   |                  |                             |       |      |
| Morehead         | 2.7                         | 13    | 16   | Virginia         |                             |       |      |
| Bowling Green    | 2.2                         | 14    | 18   | Pennington Gap   | 1.2                         | 1     | 24   |
| Hors-Glas-Grn    | 1.9                         | 15    | 19   | Abingdon         | .2                          | 2     | 40   |
| Bloomfield       | 1.8                         | 16    | 21   | Gate City        | DID NOT OPERATE THIS SEASON |       |      |
| Mayfield         | 1.1                         | 17    | 25   |                  |                             |       |      |
| Lebanon          | .9                          | 18    | 26   | North Carolina   |                             |       |      |
| Hopkinsville     | .9                          | 19    | 28   | Asheville        | 5.4                         | 1     | 8    |
| Paris            | .8                          | 20    | 30   | Bne-WJef-MCty    | DID NOT OPERATE THIS SEASON |       |      |
| London           | .7                          | 21    | 33   |                  |                             |       |      |
| Louisville       | DID NOT OPERATE THIS SEASON |       |      | Indiana          |                             |       |      |
|                  |                             |       |      | Madison          | 5.3                         | 1     | 9    |
|                  |                             |       |      | New Albany       | DID NOT OPERATE THIS SEASON |       |      |
| Tennessee        |                             |       |      |                  |                             |       |      |
| Greeneville      | 3.2                         | 1     | 13   | Ohio             |                             |       |      |
| Carthage         | 1.8                         | 2     | 20   | Ripley           | 2.5                         | 1     | 17   |
| New Tazewell     | 1.4                         | 3     | 22   |                  |                             |       |      |
| Newport          | 1.3                         | 4     | 23   | Missouri         |                             |       |      |
| Springfield      | .9                          | 5     | 27   | Weston           | .7                          | 1     | 32   |

In instances where gross sales of two or more markets were identical when rounded to millions of pounds, rank was determined from sales on an exact poundage basis.

**Table 13. --Movement of tobacco across State lines**

| State in which produced and marketing season | Total sold out of State<br>Pounds 1/ | Indiana   | Kentucky   | Sold in Missouri | North Carolina<br>Pounds | Ohio    | Tennessee | Virginia |
|--|--------------------------------------|-----------|------------|------------------|--------------------------|---------|-----------|----------|
| 2001/2002                                    |                                      |           |            |                  |                          |         |           |          |
| Alabama                                      |                                      |           |            |                  |                          |         |           |          |
| Arkansas                                     | 196                                  |           |            | 196              |                          |         |           |          |
| Georgia                                      | 9,209                                |           |            |                  | 9,209                    |         |           |          |
| Illinois                                     |                                      |           |            |                  |                          |         |           |          |
| Indiana                                      | 1,373,167                            |           | 1,371,207  |                  |                          | 1,960   |           |          |
| Kansas                                       | 15,949                               |           |            | 15,949           |                          |         |           |          |
| Kentucky                                     | 1,847,957                            | 1,394,115 |            |                  |                          | 57,070  | 385,674   | 11,098   |
| Missouri                                     | 804                                  |           | 804        |                  |                          |         |           |          |
| North Carolina                               | 921,719                              |           | 51,036     |                  |                          |         |           | 7,779    |
| Ohio   | 2,132,968                            |           | 2,132,968  |                  |                          |         |           |          |
| Tennessee                                    | 649,680                              |           | 573,421    |                  | 19,366                   |         | 291,396   | 56,893   |
| Virginia                                     | 465,338                              |           | 173,942    |                  |                          |         | 4,049     | 802      |
| West Virginia                                | 983,491                              |           | 739,838    |                  | 7,193                    | 231,609 | 1,544,023 | 76,572   |
| TOTAL  | 8,400,478                            | 1,394,115 | 5,043,216  | 16,145           | 35,768                   | 290,639 |           |          |
| 2000/2001                                    |                                      |           |            |                  |                          |         |           |          |
| Alabama                                      |                                      |           |            |                  |                          |         |           |          |
| Arkansas                                     | 8,592                                |           |            |                  |                          |         | 8,592     |          |
| Georgia                                      | 224                                  |           |            | 224              |                          |         |           |          |
| Illinois                                     | 31,729                               |           |            |                  | 25,244                   |         | 6,485     |          |
| Indiana                                      | 3,300,472                            |           | 3,298,994  |                  |                          | 1,478   |           |          |
| Kansas                                       | 25,445                               |           |            | 25,445           |                          |         |           |          |
| Kentucky                                     | 3,392,126                            | 1,569,281 |            |                  |                          | 81,573  | 1,738,600 | 2,672    |
| Missouri                                     | 1,817                                |           | 1,817      |                  |                          |         |           |          |
| North Carolina                               | 3,672,198                            |           | 104,718    |                  |                          |         |           | 34,340   |
| Ohio   | 4,092,413                            |           | 4,092,413  |                  |                          |         | 3,533,140 |          |
| Tennessee                                    | 3,214,013                            |           | 2,779,231  |                  |                          |         |           | 399,341  |
| Virginia                                     | 2,835,872                            |           | 264,709    |                  | 35,441                   |         | 2,571,163 | 8,816    |
| West Virginia                                | 1,230,212                            |           | 945,395    |                  | 6,550                    | 255,809 | 13,642    |          |
| TOTAL  | 21,805,113                           | 1,569,281 | 11,487,277 | 25,669           | 67,235                   | 338,860 | 7,871,622 | 445,169  |

1/ Not final--subject to revision

**Table 14.--Percentage distribution of gross sales by group, quality, and color by crop year**

(Group)

| Crop year | B leaf | T tips | C lugs | X flyings | M mixed | N nondescript | miscellaneous |
|-----------|--------|--------|--------|-----------|---------|---------------|---------------|
|           | Pct.   | Pct.   | Pct.   | Pct.      | Pct.    | Pct.          | Pct.          |
| 1996      | 48.4   | 1.2    | 15.1   | 7.5       | 19.8    | .4            | 7.6           |
| 1997      | 46.7   | 15.6   | 13.4   | 16.5      | 6.2     | .3            | 1.2           |
| 1998      | 37.1   | 16.5   | 19.6   | 24.7      | .7      | .5            | .9            |
| 1999      | 19.0   | 17.8   | 34.0   | 28.1      | .7      | .3            | .2            |
| 2000      | 39.5   | 17.9   | 25.4   | 15.9      | .5      | .2            | .6            |
| 2001      | 38.3   | 13.9   | 31.4   | 15.2      | .5      | .2            | .5            |

(Quality)

| Crop year | 1 choice | 2 fine | 3 good | 4 fair | 5 low | nondescript | miscellaneous |
|-----------|----------|--------|--------|--------|-------|-------------|---------------|
|           | Pct.     | Pct.   | Pct.   | Pct.   | Pct.  | Pct.        | Pct.          |
| 1996      | .2       | 1.9    | 18.9   | 60.5   | 10.5  | .4          | 7.6           |
| 1997      | .2       | 1.8    | 20.8   | 67.0   | 8.7   | .3          | 1.2           |
| 1998      | .2       | 1.8    | 22.3   | 64.3   | 10.0  | .5          | .9            |
| 1999      | --       | .5     | 15.8   | 76.6   | 6.5   | .3          | .2            |
| 2000      | .1       | 1.3    | 18.9   | 71.2   | 7.7   | .2          | .6            |
| 2001      | .2       | 4.0    | 21.9   | 66.6   | 6.6   | .2          | .5            |

(Color)

| Crop year | L    | F    | FR   | R    | D    | K    | M    | V    | G    | nond. | misc. |
|-----------|------|------|------|------|------|------|------|------|------|-------|-------|
|           | Pct. | Pct. | Pct. | Pct. | Pct. | Pct. | Pct. | Pct. | Pct. | Pct.  | Pct.  |
| 1996      | .3   | 69.9 | 16.7 | 1.0  | --   | .1   | 1.3  | 1.4  | 1.2  | .4    | 7.6   |
| 1997      | 1.2  | 70.5 | 19.5 | 2.4  | --   | .4   | 1.3  | 2.1  | 1.0  | .3    | 1.2   |
| 1998      | 8.4  | 74.6 | 10.9 | .6   | .1   | .8   | .6   | 1.7  | .9   | .5    | .9    |
| 1999      | 18.4 | 73.5 | 4.5  | --   | --   | .4   | .2   | 1.9  | .5   | .3    | .2    |
| 2000      | 2.0  | 69.4 | 26.2 | .4   | .1   | .1   | .1   | .6   | .3   | .2    | .6    |
| 2001      | 2.5  | 68.8 | 25.1 | .4   | .1   | .8   | .5   | .9   | .2   | .2    | .5    |

(Color key)

|    |                |   |              |       |                 |
|----|----------------|---|--------------|-------|-----------------|
| L  | - buff         | R | - red        | V     | - greenish      |
| F  | - tan          | D | - dark red   | G     | - green         |
| FL | - tannish buff | K | - variegated | N     | - nondescript   |
| FR | - tannish red  | M | - mixed      | Misc. | - No-G, W and U |

**Table 15.--Average weight per lot by crop year**

| Crop | Average weight per lot | Crop | Average weight per lot |
|------|------------------------|------|------------------------|
|      | Pounds                 |      | Pounds                 |
| 1996 | 516                    | 1999 | 501                    |
| 1997 | 518                    | 2000 | 473                    |
| 1998 | 503                    | 2001 | 467                    |

**Table 16.--Loan level and receipts of grower cooperatives by crop year**

| Crop | Loan level | Loan receipts (green weight)1/ | Percentage of net auction sales | Crop | Loan level | Loan receipts (green weight)1/ | Percentage of net auction sales |
|------|------------|--------------------------------|---------------------------------|------|------------|--------------------------------|---------------------------------|
|      | Cents 2/   | 1,000 pounds                   | Percent                         |      | Cents 2/   | 1,000 pounds                   | Percent                         |
| 1996 | 173.7      | 0                              | 0.0                             | 1999 | 178.9      | 230,555                        | 41.9                            |
| 1997 | 176.0      | 124,495                        | 19.8                            | 2000 | 180.5      | 19,348                         | 8.7                             |
| 1998 | 177.8      | 72,903                         | 12.4                            | 2001 | 182.6      | 12,407                         | 11.0                            |

1/ Commodity Credit Corporation loans made available to growers through Burley Tobacco Growers'

Cooperative Association, Lexington, KY and Burley Stabilization Corporation, Knoxville, TN.

2/ Per hundred pounds.

**Table 17.—Season average prices and support rates by individual grades, per 100 pounds 1/**

| Group and grade 2/ | 2001 crop      |              | Group and grade 2/ | 2001 crop      |              | Group and grade 2/ | 2001 crop      |              |
|--------------------|----------------|--------------|--------------------|----------------|--------------|--------------------|----------------|--------------|
|                    | Season average | Loan rate 3/ |                    | Season average | Loan rate 3/ |                    | Season average | Loan rate 3/ |
|                    | Dollars        |              |                    | Dollars        |              |                    | Dollars        |              |
| <b>Flyings</b>     |                |              |                    |                |              |                    |                |              |
| X1L                | --             | 192          | B4F                | 193            | 191          | T5F                | 192            | 190          |
| X2L                | 193            | 192          | B5F                | 190            | 185          | T3FR               | 207            | 206          |
| X3L                | 192            | 190          | *B2FL              | --             | --           | T4FR               | 207            | 206          |
| X4L                | 192            | 190          | *B3FL              | --             | --           | T5FR               | 202            | 201          |
| X5L                | 189            | 184          | *B4FL              | --             | --           | T3R                | 207            | 206          |
| X1F                | 194            | 192          | B1FR               | 196            | 195          | T4R                | 207            | 206          |
| X2F                | 194            | 192          | B2FR               | 197            | 195          | T5R                | 202            | 201          |
| X3F                | 192            | 190          | B3FR               | 197            | 195          | T4D                | (177)          | 163          |
| X4F                | 192            | 190          | B4FR               | 196            | 195          | T5D                | 163            | 153          |
| X5F                | 188            | 184          | B5FR               | 194            | 192          | T4K                | 159            | 127          |
| X4M                | (177)          | 163          | B1R                | --             | 200          | T5K                | --             | 127          |
| X5M                | 168            | 161          | B2R                | --             | 200          | T4VF               | 179            | 165          |
| X4G                | 152            | 116          | B3R                | (203)          | 200          | T5VF               | 163            | 154          |
| X5G                | (129)          | 116          | B4R                | 201            | 200          | T4VR               | 182            | 165          |
|                    |                |              | B5R                | (193)          | 192          | T5VR               | (168)          | 154          |
| <b>Lugs</b>        |                |              | B4D                | --             | 159          | T4GF               | 133            | 113          |
| C1L                | --             | 187          | B5D                | 159            | 149          | T5GF               | (150)          | 108          |
| C2L                | --             | 187          | B3K                | 176            | 148          | T4GR               | --             | 120          |
| C3L                | 191            | 187          | B4K                | 168            | 148          | T5GR               | (137)          | 117          |
| C4L                | 190            | 187          | B5K                | --             | 126          |                    |                |              |
| C5L                | 189            | 182          | B2M                |                | 181          | <b>Mixed group</b> |                |              |
| C1F                | 196            | 192          | B3M                | 191            | 181          | M3F                | --             | 93           |
| C2F                | 194            | 192          | B4M                | 189            | 181          | M4F                | 155            | 92           |
| C3F                | 193            | 191          | B5M                | 179            | 175          | M5F                | 133            | 85           |
| C4F                | 192            | 191          | B3VF               | 187            | 175          | M3FR               | --             | 93           |
| C5F                | 190            | 186          | B4VF               | 186            | 175          | M4FR               | 158            | 93           |
| C3K                | 169            | 143          | B5VF               | (165)          | 159          | M5FR               | 136            | 85           |
| C4K                | 162            | 143          | B3VR               | --             | 175          | M4K                | --             | 85           |
| C5K                | (172)          | 123          | B4VR               | (183)          | 175          | M5K                | --             | 85           |
| C3M                | 185            | 174          | B5VR               | --             | 159          | M4G                | (137)          | 85           |
| C4M                | 185            | 174          | B3GF               | --             | 134          | M5G                | --             | 85           |
| C5M                | 178            | 171          | B4GF               | 158            | 134          |                    |                |              |
| C3V                | (183)          | 179          | B5GF               | 151            | 134          | <b>Nondescript</b> |                |              |
| C4V                | 186            | 179          | B3GR               | --             | 134          | N1L                | 124            | 85           |
| C5V                | 180            | 171          | B4GR               | (166)          | 134          | N2L                | 84             | 0            |
| C4G                | 160            | 117          | B5GR               | --             | 134          | N1F                | 124            | 85           |
| C5G                | --             | 117          |                    |                |              | N1R                | 147            | 85           |
| <b>Leaf</b>        |                |              | <b>Tips</b>        |                |              | N2R                | --             | 0            |
| B1F                | 198            | 191          | T3F                | 203            | 202          | N1G                | 101            | 85           |
| B2F                | 194            | 191          | T4F                | 203            | 202          | N2G                | (79)           | 0            |
| B3F                | 193            | 191          |                    |                |              |                    |                |              |

1/ Averages are based on auction bids and include baled, tied and sheeted tobacco. Averages are in parentheses in instances where 10 or more but less than 20 lots were recorded during the season; averages are not quoted when less than 10 lots were recorded.

2/ For key to standard grade marks see page 4.

3/ Commodity Credit Corporation loans are made available to growers through the following cooperative associations: Burley Tobacco Growers' Cooperative Association, Lexington, KY and Burley Stabilization Corporation, Knoxville, TN.

\* Suspended grades.

**Table 18.—Percentage distribution of gross sales by individual grades, 1999-2001 crops**

| Group and grade      | Crop of |        |        | Group and grade      | Crop of |        |        | Group and grade      | Crop of |         |         |
|----------------------|---------|--------|--------|----------------------|---------|--------|--------|----------------------|---------|---------|---------|
|                      | 2001    | 2000   | 1999   |                      | 2001    | 2000   | 1999   |                      | 2001    | 2000    | 1999    |
| <b>Flying:</b>       |         |        |        | <b>Leaf (cont'd)</b> |         |        |        | <b>Tips (cont'd)</b> |         |         |         |
| X1L                  | .003    | .002   | .003   | *B2FL                | .000    | .000   | .000   | T5R                  | .031    | .027    | .012    |
| X2L                  | .215    | .035   | .076   | *B3FL                | .000    | .000   | .000   | Total TR             | .311    | .328    | .064    |
| X3L                  | .544    | .386   | 2.690  | *B4FL                | .000    | .000   | .000   | T4D                  | .008    | .013    | .008    |
| X4L                  | .773    | .602   | 8.274  | Total BFL            | .000    | .000   | .000   | T5D                  | .025    | .024    | .044    |
| X5L                  | .047    | .031   | .188   | B1FR                 | .045    | .007   | .000   | Total TD             | .033    | .037    | .052    |
| Total XL             | 1.582   | 1.056  | 11.231 | B2FR                 | .147    | .186   | .005   | T4K                  | .074    | .006    | .061    |
| X1F                  | .059    | .015   | .004   | B3FR                 | 3.400   | 2.881  | .141   | T5K                  | .003    | .001    | .004    |
| X2F                  | 1.458   | .242   | .093   | B4FR                 | 11.049  | 10.749 | .939   | Total TK             | .077    | .007    | .065    |
| X3F                  | 4.035   | 3.213  | 3.332  | B5FR                 | .858    | .887   | .250   | T4VF                 | .140    | .164    | 1.022   |
| X4F                  | 7.276   | 10.446 | 12.384 | Total BFR            | 15.499  | 14.710 | 1.335  | T5VF                 | .021    | .034    | .062    |
| X5F                  | .699    | .813   | .965   | B1R                  | .000    | .000   | .000   | Total TVF            | .161    | .198    | 1.084   |
| Total XF             | 13.527  | 14.729 | 16.778 | B2R                  | .000    | .000   | .000   | T4VR                 | .018    | .025    | .091    |
| X4M                  | .010    | .005   | .007   | B3R                  | .015    | .007   | .001   | T5VR                 | .014    | .009    | .025    |
| X5M                  | .032    | .013   | .012   | B4R                  | .079    | .063   | .015   | Total TVR            | .032    | .034    | .116    |
| Total XM             | .042    | .018   | .019   | B5R                  | .010    | .017   | .007   | T4GF                 | .014    | .026    | .145    |
| X4G                  | .021    | .027   | .017   | Total BR             | .104    | .087   | .023   | T5GF                 | .008    | .021    | .070    |
| X5G                  | .011    | .015   | .009   | B4D                  | .000    | .004   | .003   | Total TGF            | .022    | .047    | .215    |
| Total XG             | .032    | .042   | .026   | B5D                  | .022    | .014   | .025   | T4GR                 | .003    | .010    | .029    |
| Total X              | 15.183  | 15.845 | 28.054 | Total BD             | .022    | .018   | .028   | T5GR                 | .015    | .010    | .032    |
|                      |         |        |        | B3K                  | .078    | .001   | .015   | Total TGR            | .018    | .020    | .061    |
| <b>Lugs/Cutters:</b> |         |        |        | B4K                  | .389    | .025   | .095   | Total T              | 13.934  | 17.846  | 17.784  |
| C1L                  | .004    | .000   | .000   | B5K                  | .007    | .001   | .012   |                      |         |         |         |
| C2L                  | .008    | .014   | .032   | Total BK             | .474    | .027   | .122   | <b>Mixed group:</b>  |         |         |         |
| C3L                  | .117    | .154   | .932   | B2M                  | .001    | .000   | .000   | M3F                  | .008    | .002    | .009    |
| C4L                  | .739    | .661   | 5.967  | B3M                  | .039    | .003   | .008   | M4F                  | .164    | .165    | .478    |
| C5L                  | .055    | .080   | .219   | B4M                  | .104    | .011   | .031   | M5F                  | .120    | .106    | .079    |
| Total CL             | .923    | .909   | 7.150  | B5M                  | .021    | .019   | .012   | Total MF             | .292    | .273    | .566    |
| C1F                  | .044    | .004   | .012   | Total BM             | .165    | .033   | .051   | M3FR                 | .000    | .000    | .000    |
| C2F                  | 1.718   | .244   | .171   | B3VF                 | .043    | .015   | .030   | M4FR                 | .080    | .067    | .035    |
| C3F                  | 5.825   | 4.181  | 5.263  | B4VF                 | .306    | .160   | .362   | M5FR                 | .073    | .106    | .016    |
| C4F                  | 19.880  | 17.021 | 18.913 | B5VF                 | .012    | .035   | .025   | Total MFR            | .153    | .173    | .051    |
| C5F                  | 2.140   | 2.701  | 1.821  | Total BVF            | .361    | .210   | .417   | M4K                  | .000    | .000    | .003    |
| Total CF             | 29.607  | 24.151 | 26.180 | B3VR                 | .000    | .000   | .000   | M5K                  | .000    | .000    | .000    |
| C3K                  | .065    | .000   | .027   | B4VR                 | .015    | .008   | .010   | Total MK             | .000    | .000    | .003    |
| C4K                  | .172    | .019   | .172   | B5VR                 | .001    | .002   | .004   | M4G                  | .011    | .014    | .015    |
| C5K                  | .008    | .005   | .040   | Total BVR            | .016    | .010   | .014   | M5G                  | .003    | .009    | .016    |
| Total CK             | .245    | .024   | .239   | B3GF                 | .001    | .002   | .001   | Total MK             | .014    | .023    | .031    |
| C3M                  | .060    | .001   | .028   | B4GF                 | .063    | .050   | .063   | Total M              | .459    | .469    | .651    |
| C4M                  | .206    | .010   | .067   | B5GF                 | .021    | .033   | .034   |                      |         |         |         |
| C5M                  | .052    | .014   | .021   | Total BGF            | .085    | .085   | .098   | <b>Nondescript:</b>  |         |         |         |
| Total CM             | .318    | .025   | .116   | B3GR                 | .000    | .000   | .000   | N1L                  | .093    | .069    | .114    |
| C3V                  | .019    | .009   | .011   | B4GR                 | .013    | .002   | .002   | N2L                  | .029    | .019    | .037    |
| C4V                  | .221    | .118   | .199   | B5GR                 | .006    | .004   | .006   | N1F                  | .054    | .009    | .043    |
| C5V                  | .037    | .049   | .025   | Total BGR            | .019    | .006   | .008   | N1R                  | .027    | .008    | .023    |
| Total CV             | .277    | .176   | .235   | Total B              | 38.254  | 39.498 | 18.996 | N2R                  | .001    | .004    | .008    |
| C4G                  | .033    | .044   | .049   |                      |         |        |        | N1G                  | .024    | .070    | .057    |
| C5G                  | .007    | .023   | .027   | <b>Tips:</b>         |         |        |        | N2G                  | .006    | .030    | .025    |
| Total CG             | .040    | .067   | .076   | T3F                  | .162    | .209   | .449   | Total N              | .234    | .209    | .307    |
| Total C              | 31.410  | 25.352 | 33.996 | T4F                  | 3.214   | 5.184  | 11.691 |                      |         |         |         |
|                      |         |        |        | T5F                  | .471    | .522   | .906   |                      |         |         |         |
| <b>Leaf:</b>         |         |        |        | Total TF             | 3.847   | 5.915  | 13.046 | <b>No-G</b>          | .460    | .764    | .178    |
| B1F                  | .028    | .027   | .004   | T3FR                 | .462    | .656   | .171   | "W"                  | .046    | .011    | .031    |
| B2F                  | .479    | .608   | .154   | T4FR                 | 8.445   | 9.907  | 2.668  | "U"                  | .020    | .006    | .003    |
| B3F                  | 7.034   | 7.045  | 2.659  | T5FR                 | .526    | .697   | .242   | "S"                  | .000    | .000    | .000    |
| B4F                  | 12.709  | 15.305 | 12.756 | Total TFR            | 9.433   | 11.260 | 3.081  |                      |         |         |         |
| B5F                  | 1.259   | 1.327  | 1.327  | T3R                  | .018    | .016   | .001   | <b>Grand</b>         |         |         |         |
| Total BF             | 21.509  | 24.312 | 16.900 | T4R                  | .262    | .285   | .051   | <b>Total</b>         | 100.000 | 100.000 | 100.000 |

\*Suspended grades.

## Type 32, Maryland

There has been no federal inspection or market news on the three Maryland auction markets since 1982 when the producers voted out mandatory USDA inspection of their product.

Growers in Maryland had been receiving free mandatory grading and market news services from USDA since 1948.

The following table is presented for continuity of the statistical series.

**Table 19.—Net sales, value, and average price, by market, of Maryland tobacco sold at auction**

| Market         | 2002 season (2001 crop) |           |               | 2001 season (2000 crop) |            |               |
|----------------|-------------------------|-----------|---------------|-------------------------|------------|---------------|
|                | Sales                   | Value     | Average price | Sales                   | Value      | Average price |
|                | Pounds                  | Dollars   | Dollars       | Pounds                  | Dollars    | Dollars       |
| Hughesville    | 1,680,424               | 2,837,102 | 168.83        | 3,722,119               | 6,338,956  | 170.31        |
| Upper Marlboro | 1,455,493               | 2,393,650 | 164.46        | 2,958,499               | 4,959,052  | 167.62        |
| Waldorf        | 441,533                 | 770,675   | 174.55        | 1,401,381               | 2,378,095  | 169.70        |
| TOTAL          | 3,577,450               | 6,001,427 | 167.76        | 8,081,999               | 13,676,103 | 169.22        |

**Table 20.—Gross sales, value, and average price, by market, of Maryland tobacco sold at auction**

| Market         | 2002 season (2001 crop) |           |               | 2001 season (2000 crop) |            |               |
|----------------|-------------------------|-----------|---------------|-------------------------|------------|---------------|
|                | Sales                   | Value     | Average price | Sales                   | Value      | Average price |
|                | Pounds                  | Dollars   | Dollars       | Pounds                  | Dollars    | Dollars       |
| Hughesville    | 1,912,464               | 3,210,226 | 167.86        | 4,792,097               | 7,913,050  | 165.13        |
| Upper Marlboro | 1,642,055               | 2,656,165 | 161.76        | 3,698,318               | 6,011,568  | 162.55        |
| Waldorf        | 485,683                 | 841,809   | 173.32        | 1,555,397               | 2,591,378  | 166.61        |
| TOTAL          | 4,040,202               | 6,708,200 | 166.04        | 10,045,812              | 16,515,996 | 164.41        |

**Table 21.—Resales, average price, and percentage of gross sales, by market, of Maryland tobacco sold at auction**

| Market         | 2002 season (2001 crop) |               |                     | 2001 season (2000 crop) |               |                     |
|----------------|-------------------------|---------------|---------------------|-------------------------|---------------|---------------------|
|                | Sales                   | Average price | Percentage of gross | Sales                   | Average price | Percentage of gross |
|                | Pounds                  | Dollars       | sales               | Pounds                  | Dollars       | sales               |
| Hughesville    | 232,040                 | 160.80        | 12.1                | 1,069,978               | 147.11        | 22.3                |
| Upper Marlboro | 186,562                 | 140.71        | 11.4                | 739,819                 | 142.27        | 20.0                |
| Waldorf        | 44,150                  | 161.12        | 9.1                 | 154,016                 | 138.48        | 9.9                 |
| TOTAL          | 462,752                 | 152.73        | 11.5                | 1,963,813               | 144.61        | 19.6                |

Data for these tables was furnished by the Maryland State Tobacco Authority.

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