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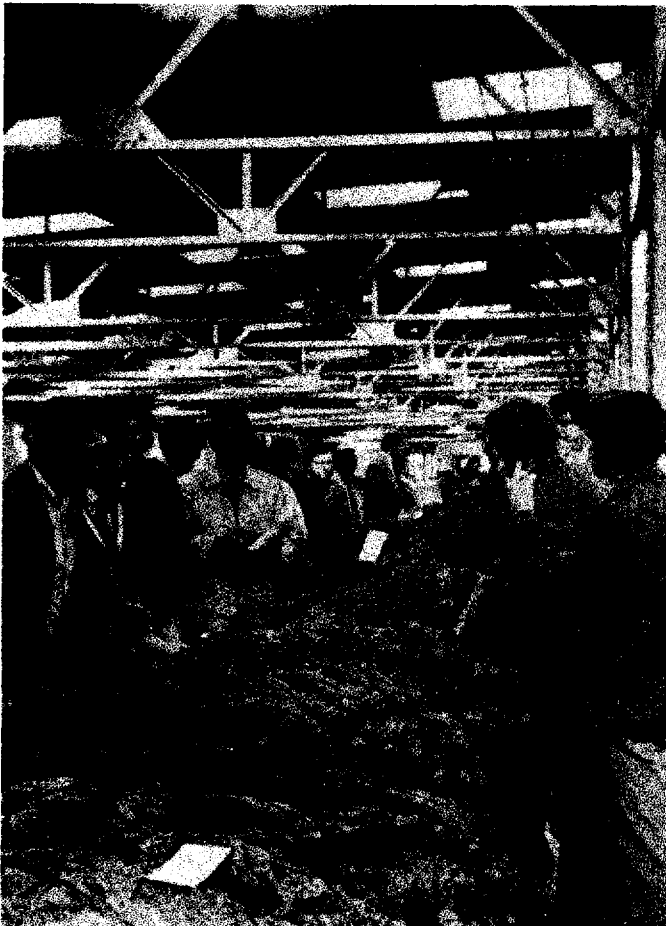
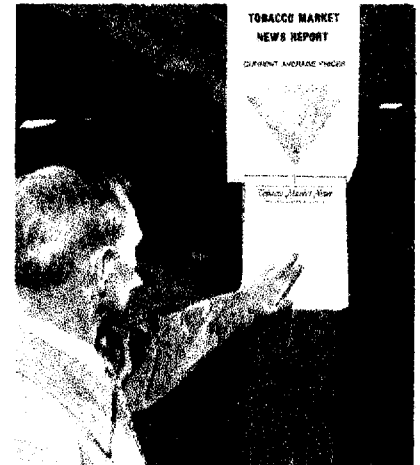
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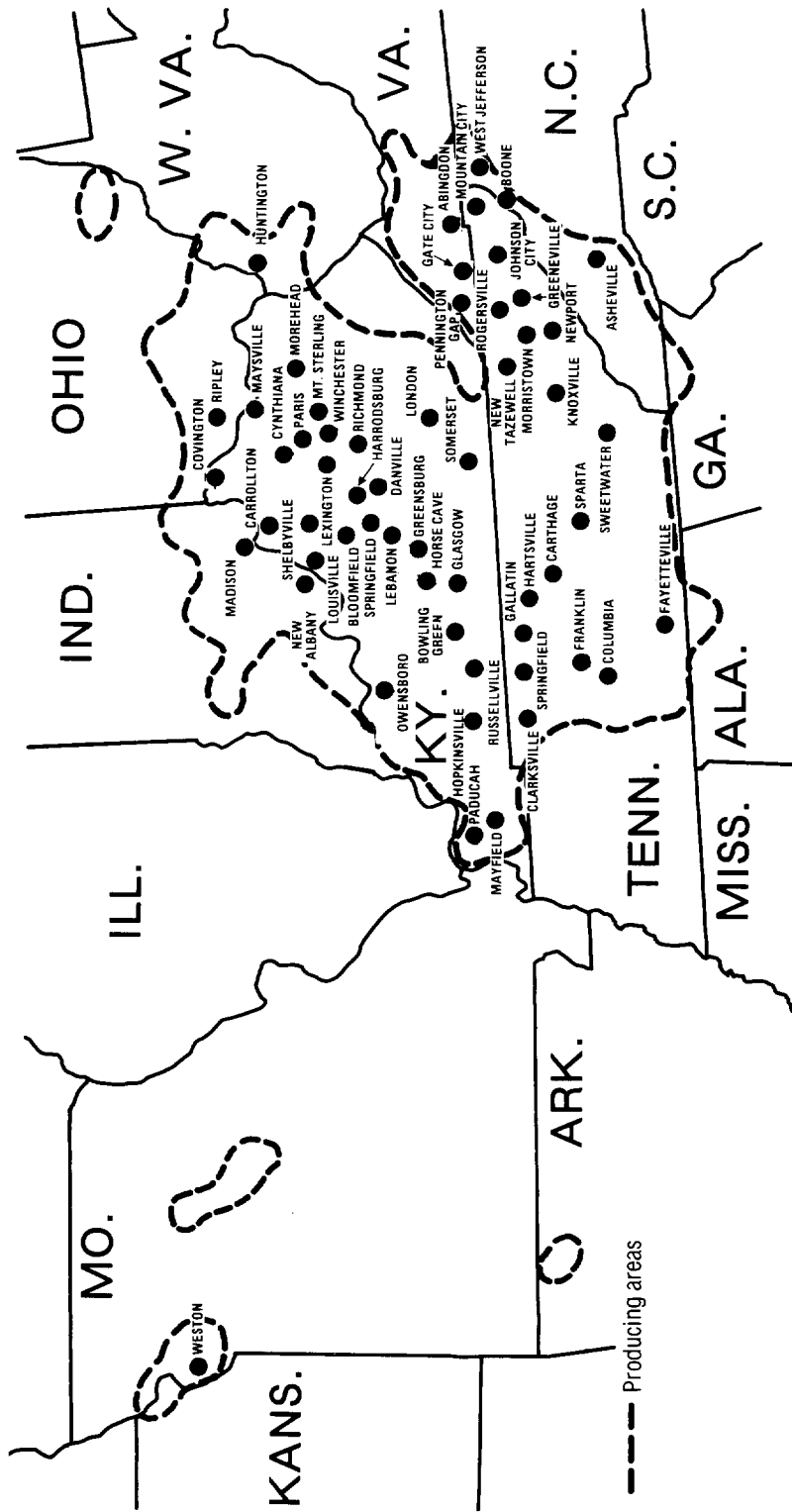
Washington, D.C.

# Tobacco Market Review

## Burley, 1988 Crop



# BURLEY TOBACCO AUCTION MARKETS AND PRODUCING AREAS



--- Producing areas

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The statistics on sales and markets in this review were compiled from reports and records of auction sales from the State Departments of Agriculture of Kentucky, Tennessee, North Carolina, Virginia and West Virginia; from data furnished by marketing recorders employed through the offices of the Agricultural Stabilization and Conservation Service (ASCS); and from information received directly from markets and trade sources. The statistics on prices by grades were based on the compilation of auction data recorded from warehouse sales tickets from representative markets in the burley area.

**SUMMARY OF STANDARD BURLEY TOBACCO GRADES**

Key to Standard Grademarks for Burley Tobacco

<u>Groups</u>	<u>Qualities</u>	<u>Color symbols</u>
X - Flyings	1 - Choice	L - Buff
C - Lugs or cutters	2 - Fine	F - Tan
B - Leaf	3 - Good	FL - Tannish buff
T - Tips	4 - Fair	FR - Tannish red
M - Mixed group	5 - Low	R - Red
N - Nondescript		D - Dark red
S - Scrap		K - Variegated
		M - Mixed
		V - Greenish
		VF - Greenish tan
		VR - Greenish red
		G - Green
		GF - Green tan
		GR - Green red

Special Factor

W - Wet  
U - Unsound

Individual Burley Grades

<u>14 Grades of Flyings</u>	<u>Lugs - Continued</u>	<u>Leaf - Continued</u>	<u>Tips - Continued</u>
X1L	C4M	B4K	T5D
X2L	C5M	B5K	T4K
X3L	C3V	B2M	T5K
X4L	C4V	B3M	T4VF
X5L	C5V	B4M	T5VF
X1F	C4G	B5M	T4VR
X2F	C5G	B3VF	T5VR
X3F		B4VF	T4GF
X4F	<u>39 Grades of Leaf</u>	B5VF	T5GF
X5F	B1F	B3VR	T4GR
X4M	B2F	B4VR	T5GR
X5M	B3F	B5VR	<u>8 Grades of Mixed Group</u>
X4G	B4F	B3GF	M3F
X5G	B5F	B4GF	M4F
<u>21 Grades of Lugs</u>	B2FL	B5GF	M5F
C1L	B3FL	B3GR	M3FR
C2L	B4FL	B4GR	M4FR
C3L	B1FR	B5GR	M5FR
C3L	B2FR	<u>21 Grades of Tips</u>	M4K
C4L	B3FR	T3F	M5K
C5L	B4FR	T4F	
C1F	B5FR	T5F	<u>7 Grades of Nondescript</u>
C2F	B1R	T3FR	N1L
C3F	B2R	T4FR	N2L
C4F	B3R	T5FR	N1F
C5F	B4R	T3R	N1R
C3K	B5R	T4R	N2R
C4K	B4D	T5R	N1G
C5K	B5D	T4D	N2G
C3M	B3K		

### Review of the 1988/89 Marketing Season

Improved quality and higher grade prices resulted in an increase in the general average during the 1988-89 Burley marketing season. Volume increased by around 47 million pounds from the year before and the percentage placed under loan dropped considerably, accounting for only 3.4 percent of net sales. Auctions began November 21, 1988 with a final sale February 28, 1989. Sales were held a total of 43 days.

Gross sales at auction totaled 531.2 million pounds and averaged \$161.04 per hundred - up \$4.70 from the 1987-88 season. Net sales amounted to 457.9 million pounds this season averaging \$160.92. Tobacco purchased as non auction totaled around 11.1 million pounds this year.

Higher averages were recorded for practically all grades this season. Gains of \$3 to \$7 were most common but were even greater for most tips and nondescript. Averages ranged from a practical top price of \$163 for several grades to \$80 for lowest green nondescript. The \$163 was paid for most all marketings except carry over tobacco or green, greenish and variegated color.

From a quality standpoint, the most noticeable difference was an increase in the percentage of good marketings with less low. Colorwise, the volume of sales designated as tan and tannish red increased while less variegated, mixed and greenish appeared for sale.

Receipts of the Burley Cooperatives decreased to 15.5 million pounds or 3.4 percent of net sales this season. Most receipts consisted of green, greenish or variegated marketings.

Sets of buyers was 57, the same as last year. Several markets shared buyers again this season. No sales were held at Covington and Franklin, KY and Mt. Pleasant, TN this year.

No net cost was reduced to \$2.00 per hundred, assessed equally between growers and companies. The fee for grading services of the USDA, Tobacco Division held at 55 cents per hundred pounds this season.

Loan level and 1989 quota. The basic quota for the 1989 crop is set at 587.6 million pounds - up 24 percent from 1988. The effective quota is expected to be about 664 million pounds. The loan level is \$153.2 per hundred - up 3.2 cents from 1988.

Table 1.--Acreage, yield and production of burley tobacco, 1987-88 crops 1/

State	Area harvested		Yield		Production	
	1988	1987	1988	1987	1988	1987
	Acres		Pounds		1,000 pounds	
Indiana	5,300	5,400	2,000	2,050	10,600	11,070
Kentucky	145,000	140,000	2,200	2,050	319,000	287,000
Missouri	2,000	1,700	2,050	2,070	4,100	3,519
North Carolina	8,500	7,900	1,800	1,785	15,300	14,102
Ohio	8,000	7,300	1,850	1,640	14,800	11,972
Tennessee	43,000	43,000	1,800	1,705	77,400	73,315
Virginia	9,200	8,700	1,750	1,815	16,100	15,790
West Virginia	1,900	1,800	1,550	1,440	2,945	2,592
Total	222,900	215,800	2,065	1,943	460,245	419,360

1/ Data taken from "Crop Production", Agricultural Statistics Board, National Agricultural Statistics Service, USDA January 1989.

Table 2.--Opening and closing dates, number of sales days, and warehouse firms by State and Market

State and market	1988/89 1/				1987/88 2/			
	Opening dates	Closing dates	Sales days	Whse. firms	Opening dates	Closing dates	Sales days	Whse. firms
Kentucky								
Bloomfield	11/22	01/19	14	2	11/24	01/11	13	2
Bowling Green	11/21	01/26	26	3	11/23	01/14	23	2
Carrollton	11/21	02/15	37	5	11/23	02/11	38	5
Cynthiana	11/21	02/23	38	5	11/23	02/10	31	5
Danville	11/21	02/09	34	3	11/23	02/02	26	3
Franklin	CLOSED	01/13/88			11/24	01/13	12	1
Glasgow	11/21	01/19	21	4	11/23	01/13	19	4
Greensburg	11/21	01/12	17	2	11/23	01/07	17	2
Harrodsburg	11/21	02/21	32	5	11/23	01/28	27	5
Hopkinsville	11/21	01/25	17	6	11/23	01/22	16	6
Horse Cave	11/21	02/08	22	5	11/23	01/14	19	5
Lebanon	11/21	01/19	22	4	11/23	01/07	18	4
Lexington	11/21	02/28	43	16	11/23	02/25	42	16
London	11/21	01/23	17	1	11/23	01/25	20	1
Louisville	11/21	02/06	27	1	11/23	01/25	25	1
Mayfield	11/22	01/24	9	2	11/24	01/25	9	2
Maysville	11/21	01/31	28	10	11/23	01/21	26	10
Morehead	11/21	02/07	22	3	11/23	01/25	23	3
Mt. Sterling	11/21	01/31	25	3	11/23	02/01	23	3
Owensboro	11/21	01/26	26	10	11/23	01/28	27	10
Paducah	11/23	01/25	7	1	11/25	01/25	10	1
Paris	11/21	02/02	30	3	11/23	01/27	26	3
Richmond	11/21	01/31	28	1	11/23	01/19	24	1
Russellville	11/21	01/19	16	4	11/23	01/13	14	4
Shelbyville	11/21	02/09	34	6	11/23	02/03	32	6
Somerset	11/21	01/18	17	2	11/23	01/19	17	2
Springfield	11/21	01/26	26	4	11/23	01/14	23	4
Winchester	11/21	01/24	24	2	11/23	01/07	19	2
<b>TOTAL</b>				<b>113</b>				<b>113</b>
Tennessee								
Carthage	11/21	01/17	17	3	11/23	01/07	15	5
Clarksville	11/21	01/19	10	3	11/23	01/13	9	4
Columbia	11/21	01/19	17	2	11/23	01/13	14	1
Fayetteville	11/22	01/17	7	2	11/25	01/06	5	2
Franklin	11/22	01/18	9	1	11/24	01/14	9	1
Gallatin	11/22	01/12	13	2	11/24	01/11	12	2
Greeneville	11/21	01/19	22	8	11/23	01/14	22	8
Hartsville	11/21	01/12	17	3	11/23	01/06	15	3
Johnson City	11/21	01/19	19	2	11/23	01/14	17	2
Knoxville	11/21	01/12	16	3	11/23	01/13	17	3
Morristown	11/22	01/12	13	2	11/24	01/11	14	2
Mountain City	11/21	01/11	12	2	11/23	01/11	11	2
Mt. Pleasant	CLOSED	12/17/87			11/30	12/17	5	1
Newport	11/21	01/12	12	2	11/23	01/07	12	2
New Tazewell	11/21	01/12	17	3	11/23	01/06	15	3
Rogersville	11/21	01/17	19	2	11/23	01/21	18	2
Sparta	11/21	01/11	12	2	11/23	01/06	12	2
Springfield	11/21	01/19	14	6	11/23	01/14	13	6
Sweetwater	11/21	01/12	16	1	11/23	01/12	14	1
<b>TOTAL</b>				<b>49</b>				<b>52</b>
Virginia								
Abingdon	11/21	01/17	20	6	11/23	01/07	18	6
Gate City	11/21	01/12	16	2	11/23	01/06	14	2
Pennington Gap	11/21	01/11	16	2	11/23	01/07	15	2
<b>TOTAL</b>				<b>10</b>				<b>10</b>

See footnotes at end of table.

Continued

**Table 2.--Opening and closing dates, number of sales days, and warehouse firms by State and Market--  
---Continued**

State and market	1988/89 1/				1987/88 2/			
	Opening dates	Closing dates	Sales days	Whse. firms	Opening dates	Closing dates	Sales days	Whse. firms
North Carolina								
Asheville	11/21	01/12	19	4	11/23	01/11	18	4
Boone	11/22	01/12	13	1	11/24	01/11	11	1
West Jefferson	11/21	01/17	17	2	11/23	01/06	14	2
TOTAL				7				7
West Virginia								
Huntington	11/21	01/25	14	1	11/23	01/14	11	1
Indiana								
Madison	11/21	01/31	28	3	11/23	01/21	25	3
New Albany	11/21	02/06	28	1	11/23	01/25	25	1
TOTAL				4				4
Ohio								
Ripley	11/21	01/31	28	3	11/23	01/21	25	3
Missouri								
Weston	11/21	01/23	23	2	11/23	01/07	19	2
TOTAL ALL STATES				189				192

1/ Markets closed for Christmas holidays from December 15 to January 9, 1989.

2/ Markets closed for Christmas holidays from December 17 to January 4, 1988.

**Table 3.--Number of farm quotas and effective poundage, by States--1987-89 crops**

State	1989 1/		1988		1987	
	Farm quotas	1,000 pounds	Farm quotas	1,000 pounds	Farm quotas	1,000 pounds
Alabama	11	34	12	36	13	33
Arkansas	11	21	11	21	43	69
Georgia	206	207	205	182	206	181
Indiana	10,560	18,545	10,504	14,457	10,449	13,289
Kansas	31	90	30	76	51	54
Kentucky	150,443	418,648	150,190	345,574	149,716	325,032
Missouri	1,595	6,574	1,589	5,576	1,577	4,617
North Carolina	18,938	28,133	19,017	23,391	19,025	21,799
Ohio	11,043	22,106	11,040	18,222	11,039	16,185
South Carolina	0	0	1	1	1	1
Tennessee	99,411	141,772	98,635	120,754	99,093	114,847
Virginia	16,400	29,161	16,461	25,280	16,469	23,795
West Virginia	4,000	5,679	4,002	4,944	4,000	4,619
TOTAL	312,649	670,970	311,697	558,514	311,685	524,523

1/ Subject to revision--data taken from ASCS records.

Table 4.--Producers' sales at auction, value and average price by State and crop year

Kentucky							
Crop	Sales	Value	Price per:	Crop	Sales	Value	Price per
	Pounds	Dollars	100 pounds: Dollars		Pounds	Dollars	100 pounds Dollars
1983	314,519,391	553,340,711	175.93	1986	297,282,650	466,822,210	157.03
1984	469,840,787	885,196,076	188.40	1987	295,051,244	464,670,329	157.49
1985	370,991,561	593,488,968	159.97	1988	324,456,111	523,332,673	161.30
Tennessee							
1983	101,174,195	181,797,407	179.69	1986	67,410,112	105,077,535	155.88
1984	119,303,003	221,634,244	185.77	1987	74,961,340	116,410,189	155.29
1985	98,281,756	156,325,783	159.06	1988	76,985,216	123,905,148	160.95
Virginia							
1983	26,237,859	48,272,597	183.98	1986	14,248,335	22,144,127	155.42
1984	25,624,839	47,341,945	184.75	1987	17,102,641	26,026,356	152.18
1985	23,108,676	36,370,693	157.39	1988	18,952,653	30,218,999	159.44
North Carolina							
1983	20,524,466	36,668,936	178.66	1986	13,526,468	21,133,600	156.24
1984	20,064,174	36,952,287	184.17	1987	13,377,612	20,183,853	150.88
1985	17,604,702	27,538,173	156.43	1988	13,318,699	21,174,381	158.98
West Virginia							
1983	4,282,972	7,539,093	176.02	1986	2,396,110	3,728,373	155.60
1984	4,266,388	7,732,237	181.24	1987	2,163,003	3,172,381	146.67
1985	2,748,831	4,282,793	155.80	1988	2,427,317	3,704,714	152.63
Indiana							
1983	10,022,961	17,804,185	177.63	1986	9,417,350	14,745,994	156.58
1984	14,624,530	27,496,315	188.02	1987	8,689,554	13,452,697	154.81
1985	11,383,971	18,113,988	159.12	1988	9,222,825	14,755,795	159.99
Ohio							
1983	8,977,846	16,009,740	178.32	1986	8,051,786	12,546,612	155.82
1984	13,063,938	24,691,569	189.01	1987	6,663,146	10,166,925	152.58
1985	9,450,866	15,007,155	158.79	1988	8,106,228	12,910,309	159.26
Missouri							
1983	6,393,973	11,452,939	179.12	1986	4,382,168	6,784,523	154.82
1984	5,685,377	10,560,936	185.76	1987	3,518,788	5,478,373	155.69
1985	5,282,750	8,346,913	158.00	1988	4,449,182	6,893,865	154.95
Total burley							
1983	492,133,663	872,885,608	177.37	1986	416,714,979	652,982,964	156.70
1984	672,473,036	1,261,605,609	187.61	1987	421,527,328	659,561,103	156.47
1985	538,853,113	859,474,466	159.50	1988	457,918,231	736,895,884	160.92



Table 5.--Gross sales, value, and average price, by State and crop year

Kentucky							
Crop	Sales	Value	Price per:	Crop	Sales	Value	Price per
	Pounds	Dollars	100 pounds:		Pounds	Dollars	100 pounds
			Dollars	:			Dollars
1983	334,927,918	588,721,574	175.78	:	1986	344,902,963	540,915,167
1984	501,549,937	944,148,273	188.25	:	1987	340,579,277	535,556,120
1985	412,309,654	659,079,086	159.85	:	1988	380,864,916	614,899,022
				:			156.83
				:			157.25
				:			161.45
				:			
Tennessee							
1983	111,594,304	200,170,723	179.37	:	1986	77,754,850	121,033,524
1984	126,910,275	235,587,753	185.63	:	1987	85,829,116	133,334,639
1985	108,616,193	172,645,498	158.95	:	1988	88,369,823	142,171,819
				:			155.66
				:			155.35
				:			160.88
				:			
Virginia							
1983	29,035,172	53,206,126	183.25	:	1986	16,038,785	24,827,140
1984	27,067,902	50,000,593	184.72	:	1987	19,162,967	29,217,625
1985	25,684,822	40,474,411	157.58	:	1988	21,077,550	33,553,125
				:			154.79
				:			152.47
				:			159.19
				:			
North Carolina							
1983	22,504,491	40,128,274	178.31	:	1986	15,304,197	23,862,453
1984	21,410,643	39,390,239	183.98	:	1987	15,253,959	23,013,229
1985	19,295,515	30,175,864	156.39	:	1988	14,337,586	22,794,984
				:			155.92
				:			150.87
				:			158.99
				:			
West Virginia							
1983	4,400,296	7,743,309	175.97	:	1986	2,797,158	4,355,882
1984	4,770,231	8,652,489	181.39	:	1987	2,491,451	3,672,505
1985	3,217,027	5,025,149	156.20	:	1988	2,762,024	4,244,741
				:			155.73
				:			147.40
				:			153.68
				:			
Indiana							
1983	10,766,626	19,112,044	177.51	:	1986	10,522,567	16,464,488
1984	15,647,212	29,440,578	188.15	:	1987	9,939,936	15,397,703
1985	12,890,838	20,506,655	159.08	:	1988	10,450,985	16,710,167
				:			156.47
				:			154.91
				:			159.89
				:			
Ohio							
1983	9,031,760	16,093,427	178.19	:	1986	8,615,376	13,409,397
1984	13,328,182	25,157,570	188.75	:	1987	7,128,338	10,854,692
1985	9,888,812	15,694,213	158.71	:	1988	8,784,936	13,998,622
				:			155.64
				:			152.28
				:			159.35
				:			
Missouri							
1983	6,451,109	11,550,636	179.05	:	1986	4,480,764	6,936,682
1984	5,703,113	10,590,862	185.70	:	1987	3,630,295	5,646,667
1985	5,301,394	8,375,131	157.98	:	1988	4,505,569	6,974,811
				:			154.81
				:			155.54
				:			154.80
				:			
Total burley							
1983	528,711,676	936,726,113	177.17	:	1986	480,416,660	751,804,733
1984	716,387,495	1,342,968,357	187.46	:	1987	484,015,339	756,693,180
1985	597,204,255	951,976,007	159.41	:	1988	531,153,389	855,347,291
				:			156.49
				:			156.34
				:			161.04
				:			

Table 6.--Resales, average price and percentage of gross sales, by State and crop year

Kentucky								
Crop	Resales Pounds	Price per 100 pounds Dollars	Percentage of:		Crop	Resales Pounds	Price per 100 pounds Dollars	Percentage of gross sales Percent
			gross sales	Percent				
1983	20,408,527	173.36	6.1	:	1986	47,620,313	155.59	13.8
1984	31,709,150	185.92	6.3	:	1987	45,528,033	155.70	13.4
1985	41,318,093	158.74	10.0	:	1988	56,408,805	162.33	14.8
Tennessee								
1983	10,420,109	176.33	9.3	:	1986	10,344,738	154.24	13.3
1984	7,607,272	183.42	6.0	:	1987	10,867,776	155.73	12.7
1985	10,334,437	157.92	9.5	:	1988	11,384,607	160.45	12.9
Virginia								
1983	2,797,313	176.37	9.6	:	1986	1,790,450	149.85	11.2
1984	1,443,063	184.24	5.3	:	1987	2,060,326	154.89	10.8
1985	2,576,146	159.30	10.0	:	1988	2,124,897	156.91	10.1
North Carolina								
1983	1,980,025	174.71	8.8	:	1986	1,777,729	153.50	11.6
1984	1,346,469	181.06	6.3	:	1987	1,876,347	150.79	12.3
1985	1,690,813	156.00	8.8	:	1988	1,018,887	159.06	7.1
West Virginia								
1983	117,324	174.06	2.7	:	1986	401,048	156.47	14.3
1984	503,843	182.65	10.6	:	1987	328,448	152.27	13.2
1985	468,196	158.56	14.6	:	1988	334,707	161.34	12.1
Indiana								
1983	743,665	175.87	6.9	:	1986	1,105,217	155.49	10.5
1984	1,022,682	190.11	6.5	:	1987	1,250,382	155.55	12.6
1985	1,506,867	158.78	11.7	:	1988	1,228,160	159.13	11.8
Ohio								
1983	53,914	155.22	0.6	:	1986	563,590	153.09	6.5
1984	264,244	176.35	2.0	:	1987	465,192	147.85	6.5
1985	437,946	156.88	4.4	:	1988	678,708	160.35	7.7
Missouri								
1983	57,136	170.99	0.9	:	1986	98,596	154.34	2.2
1984	17,736	168.73	0.3	:	1987	111,507	150.93	3.1
1985	18,644	151.35	0.4	:	1988	56,387	143.55	1.3
Total burley resales								
1983	36,578,013	174.53	6.9	:	1986	63,701,681	155.13	13.3
1984	43,914,459	185.28	6.1	:	1987	62,488,011	155.44	12.9
1985	58,351,142	158.53	9.8	:	1988	73,235,158	161.74	13.8

Table 7.--Warehouse firms and charges for the 1988/89 marketing season

State and market	Whse firms	Auction fee 1/	Commission on gross sales	:	State and market	Whse firms	Auction fee 1/	Commission on gross sales
		Dollars	Percent	:			Dollars	Percent
Kentucky				:	Richmond	1	--	4.0
Bloomfield	2	--	5.75	:	Russellville	4	.60	5.0
Bowling Green	1	9.00	-	:	Shelbyville	6	1.00	4.50
	1	--	5.00	:	Somerset	2	1.00	4.0
Carrollton	1	1.55	5.50	:	Springfield	2	5.00	-
	2	7.90	-	:		2	5.50	-
	2	8.00	-	:	Winchester	1	--	6.0
Cynthiana	1	.75	4.5	:		1	1.00	4.95
	3	--	6.0	:	Tennessee			
	1	1.00	3.7	:	Carthage	1	8.00	-
Danville	1	.85	5.35	:		2	7.50	-
	1	.50	3.75	:	Clarksville	2	7.50	-
	2	.50	4.50	:		1	8.00	-
Franklin	No Sale in 1988/89			:	Columbia	2	2.50	4.5
Glasgow	3	8.95	-	:	Fayetteville	2	2.50	5.50
	1	8.50	-	:	Franklin	1	2.00	5.0
Greensburg	1	--	6.50	:	Gallatin	2	1.00	5.0
	1	--	8.50	:	Greenville	7	1.00	4.0
Harrodsburg	1	1.00	3.75	:		1	--	3.5
	1	1.00	3.95	:	Hartsville	3	1.00	5.0
	1	1.00	3.90	:	Johnson City	2	.50*	4.0
	1	.95	4.0	:	Knoxville	2	1.00	5.0
Hopkinsville	1	--	4.75	:		1	1.00	4.50
Horse Cave	6	--	5.0	:	Morristown	1	1.00	4.0
Lebanon	5	--	8.50	:		1	2.50	4.0
	2	5.50	-	:	Mountain City	2	.25*	4.0
	1	5.00	-	:	Mt. Pleasant	No Sale in 1988/89		
Lexington	1	--	4.50	:	Newport	1	1.00	4.0
	2	--	4.0	:		1	1.50	4.0
	8	--	6.0	:	New Tazewell	3	1.50	4.0
	1	5.00	-	:	Rogersville	2	1.50	4.0
	1	--	4.50	:	Sparta	2	1.00	5.0
	2	.75	4.0	:	Springfield	6	8.00	-
	1	.75	4.50	:	Sweetwater	1	1.00	4.5
London	1	1.00	4.25	:	Virginia 2/			
Louisville	1	1.00	5.0	:	Abingdon	6	.25*	3.0
Mayfield	2	1.00	5.0	:	Gate City	2	.25*	3.0
Maysville	1	--	4.9	:	Pennington Gap	2	.25*	3.0
	2	2.00	4.95	:	North Carolina 2/			
	1	2.00	4.99	:	Asheville	4	.25*	3.50
	1	--	5.50	:	Boone	1	.25*	3.50
	2	1.95	4.95	:	West Jefferson	2	.25*	3.50
	1	2.50	4.95	:	West Virginia			
	1	4.95	3.75	:	Huntington	1	.60	5.0
Morehead	1	1.00	4.95	:	Indiana			
	1	1.25	4.95	:	Madison	2	8.00	-
	1	1.50	5.50	:		1	7.95	-
Mt. Sterling	3	--	4.25	:	New Albany	1	1.40	5.0
Owensboro	10	1.00	5.5	:	Ohio			
Paducah	1	1.00	5.0	:	Ripley	3	2.00	5.0
Paris	3	--	4.25	:	Missouri			
				:	Weston	2	1.00	4.0

1/ Rate per 100 pounds; basic charges; some markets have additional charges for weighing small lots, insurance, etc.

2/ Rates are set by state law.

\* Rate per lot.

Rebates of varying amounts are offered by several warehouses.

Table 8.--Gross sales, value and average price by State and market

State and market	1988 crop			1987 crop		
	Sales	Value	Price per	Sales	Value	Price per
	Pounds	Dollars	100 pounds Dollars	Pounds	Dollars	100 pounds Dollars
Kentucky						
Bloomfield	4,845,279	7,855,017	162.12	4,290,405	6,676,852	155.62
Bowling Green	11,876,773	19,157,823	161.30	10,273,022	16,260,228	158.28
Carrollton	25,875,380	41,418,744	160.07	26,031,326	40,449,146	155.39
Cynthiana	19,360,506	31,308,985	161.72	13,976,915	21,824,437	156.15
Danville	12,448,273	20,152,234	161.89	10,742,737	16,845,122	156.80
Franklin	CLOSED 01/13/88			1,425,102	2,229,309	156.43
Glasgow	16,018,515	26,035,538	162.53	11,950,952	19,227,261	160.88
Greensburg	9,264,910	15,010,594	162.02	8,548,452	13,742,131	160.76
Harrodsburg	10,716,063	17,308,208	161.52	8,307,813	12,949,585	155.87
Hopkinsville	8,229,918	13,345,109	162.15	7,261,848	11,463,633	157.86
Horse Cave	19,360,186	31,395,111	162.16	16,935,859	27,123,704	160.16
Lebanon	8,217,956	13,357,642	162.54	8,418,497	13,331,881	158.36
Lexington	58,889,898	94,561,358	160.57	54,796,247	84,966,805	155.06
London	8,923,928	14,512,453	162.62	9,079,998	14,531,530	160.04
Louisville	4,012,258	6,490,904	161.78	3,651,212	5,710,401	156.40
Mayfield	3,523,806	5,715,969	162.21	2,929,076	4,556,298	155.55
Maysville	37,945,639	61,149,721	161.15	32,277,117	51,036,182	158.12
Morehead	16,457,408	26,425,009	160.57	13,927,046	22,125,874	158.87
Mt. Sterling	10,815,352	17,518,896	161.98	10,261,753	16,298,263	158.83
Owensboro	15,863,928	25,724,691	162.16	14,611,189	23,022,202	157.57
Paducah	2,470,062	3,900,029	157.89	2,236,296	3,420,160	152.94
Paris	11,787,514	19,112,382	162.14	9,468,548	14,809,463	156.41
Richmond	9,858,947	15,943,050	161.71	8,498,464	13,296,707	156.46
Russellville	5,402,257	8,727,644	161.56	4,488,317	7,142,439	159.13
Shelbyville	25,435,869	41,064,046	161.44	22,652,196	35,348,365	156.05
Somerset	7,960,103	12,931,027	162.45	7,128,628	11,328,805	158.92
Springfield	10,472,216	16,999,316	162.33	10,843,786	17,117,843	157.86
Winchester	4,831,972	7,777,522	160.96	5,566,476	8,721,494	156.68
<b>TOTAL KENTUCKY</b>	<b>380,864,916</b>	<b>614,899,022</b>	<b>161.45</b>	<b>340,579,277</b>	<b>535,556,120</b>	<b>157.25</b>
Tennessee						
Carthage	7,150,509	11,549,179	161.52	8,163,319	12,906,236	158.10
Clarksville	2,102,278	3,358,715	159.77	2,029,061	3,133,772	154.44
Columbia	5,113,154	8,176,203	159.91	3,808,234	5,824,729	152.95
Fayetteville	957,936	1,531,051	159.83	986,012	1,488,170	150.93
Franklin	2,604,100	4,207,246	161.56	2,675,536	4,120,703	154.01
Gallatin	3,751,848	6,072,127	161.84	3,996,855	6,337,660	158.57
Greeneville	12,583,820	20,306,168	161.37	10,812,516	16,842,188	155.77
Hartsville	9,235,895	14,958,595	161.96	8,455,189	13,544,978	160.20
Johnson City	8,476,802	13,537,932	159.71	8,043,696	12,203,109	151.71
Knoxville	3,900,520	6,226,767	159.64	4,626,480	7,067,492	152.76
Morristown	2,669,281	4,298,024	161.02	2,839,612	4,409,107	155.27
Mountain City	2,800,420	4,442,144	158.62	2,228,978	3,291,885	147.69
Mt. Pleasant	CLOSED 12/17/87			792,891	1,244,011	156.90
Newport	3,740,243	5,995,359	160.29	3,366,491	5,209,873	154.76
New Tazewell	5,833,584	9,478,356	162.48	5,575,556	8,802,281	157.87
Rogersville	6,627,541	10,689,744	161.29	6,742,316	10,502,638	155.77
Sparta	2,357,993	3,780,568	160.33	3,478,243	5,318,109	152.90
Springfield	5,229,744	8,414,376	160.89	4,019,036	6,288,934	156.48
Sweetwater	3,234,155	5,149,265	159.22	3,189,095	4,798,764	150.47
<b>TOTAL TENNESSEE</b>	<b>88,369,823</b>	<b>142,171,819</b>	<b>160.88</b>	<b>85,829,116</b>	<b>133,334,639</b>	<b>155.35</b>
Virginia						
Abingdon	11,640,512	18,373,148	157.84	9,893,876	14,802,741	149.62
Gate City	4,182,181	6,702,836	160.27	4,133,980	6,357,546	153.79
Pennington Gap	5,254,857	8,477,141	161.32	5,135,111	8,057,338	156.91
<b>TOTAL VIRGINIA</b>	<b>21,077,550</b>	<b>33,553,125</b>	<b>159.19</b>	<b>19,162,967</b>	<b>29,217,625</b>	<b>152.47</b>
North Carolina						
Asheville	9,132,534	14,503,598	158.81	9,692,281	14,748,574	152.17
Boone	2,525,934	4,029,880	159.54	2,364,821	3,549,885	150.11
West Jefferson	2,679,118	4,261,506	159.06	3,196,857	4,714,770	147.48
<b>TOTAL N.C.</b>	<b>14,337,586</b>	<b>22,794,984</b>	<b>158.99</b>	<b>15,253,959</b>	<b>23,013,229</b>	<b>150.87</b>

Continued

Table 8.--Gross sales, value, and average price by State and market--continued

State and market	1988 crop			1987 crop		
	Sales	Value	Price per	Sales	Value	Price per
	Pounds	Dollars	100 Pounds Dollars	Pounds	Dollars	100 pounds Dollars
West Virginia						
Huntington	2,762,024	4,244,741	153.68	2,491,451	3,672,505	147.40
Indiana						
Madison	7,394,619	11,801,010	159.59	7,610,829	11,787,856	154.88
New Albany	3,056,366	4,909,157	160.62	2,329,107	3,609,847	154.99
TOTAL INDIANA	10,450,985	16,710,167	159.89	9,939,936	15,397,703	154.91
Ohio						
Ripley	8,784,936	13,998,622	159.35	7,128,338	10,854,692	152.28
Missouri						
Weston	4,505,569	6,974,811	154.80	3,630,295	5,646,667	155.54
TOTAL GROSS SALES	513,153,389	855,347,291	161.04	484,015,339	756,693,180	156.34

Table 9.--Rank of markets by volume of gross sales for the 1988/89 marketing season

State and market	Rank by			State and market	Rank by		
	Sales	State	Type		Sales	State	Type
	Mil. lbs				Mil. lbs		
Kentucky							
Lexington	58.9	1	1	New Tazewell	5.8	6	32
Maysville	37.9	2	2	Springfield	5.2	7	34
Carrollton	25.9	3	3	Columbia	5.1	8	35
Shelbyville	25.4	4	4	Knoxville	3.9	9	41
Cynthiana	19.4	5	5	Gallatin	3.8	10	42
Horse Cave	19.4	6	6	Newport	3.7	11	43
Morehead	16.5	7	7	Sweetwater	3.2	12	45
Glasgow	16.0	8	8	Mountain City	2.8	13	47
Owensboro	15.9	9	9	Morristown	2.7	14	50
Danville	12.4	10	11	Franklin	2.6	15	51
Bowling Green	11.9	11	12	Sparta	2.4	16	54
Paris	11.8	12	13	Clarksville	2.1	17	55
Mt. Sterling	10.8	13	15	Fayetteville	1.0	18	56
Harrodsburg	10.7	14	16				
Springfield	10.5	15	17				
Richmond	9.9	16	18	Virginia			
Greensburg	9.3	17	19	Abingdon	11.6	1	14
London	8.9	18	22	Pennington Gap	5.3	2	33
Hopkinsville	8.2	19	25	Gate City	4.2	3	39
Lebanon	8.2	20	26				
Somerset	8.0	21	27	North Carolina			
Russellville	5.4	22	32	Asheville	9.1	1	21
Bloomfield	4.8	23	36	West Jefferson	2.7	2	49
Winchester	4.8	24	37	Boone	2.5	3	52
Louisville	4.0	25	40				
Mayfield	3.5	26	44	West Virginia			
Paducah	2.5	27	53	Huntington	2.8	1	48
				Indiana			
				Madison	7.4	1	28
				New Albany	3.1	2	46
Tennessee							
Greenville	12.6	1	10	Ohio			
Hartsville	9.2	2	20	Ripley	8.8	1	23
Johnson City	8.5	3	24				
Carthage	7.2	4	29	Missouri			
Rogersville	6.6	5	30	Weston	4.5	1	38

In instances where gross sales of two or more markets were identical when rounded to millions of pounds, rank was determined from sales on an exact poundage basis.

Table 10.---Movement of tobacco across State Lines

State in which produced and marketing season :	Total sold out of State Pounds 1/ :	Sold in								
		Indiana :	Kentucky :	Missouri :	North Carolina Pounds :	Ohio :	Tennessee :	Virginia :	West Virginia :	
<u>1988/89</u>										
Alabama	10,932									
Arkansas	3,796			3,796				10,932		
Georgia	14,912						7,480	7,432		
Illinois	1,600		1,600							
Indiana	4,944,856		4,943,308					1,548		
Kansas	41,008			41,008						
Kentucky	6,913,345	3,124,085						3,520,771		2,485
Missouri	23,764		23,764							
North Carolina	2,255,368		7,478					2,244,902		2,988
Ohio	6,669,885		6,104,526							
Tennessee	4,712,457		1,111,181							3,167,595
Virginia	1,417,746		70,548					715,479		
West Virginia	793,400		488,427					231,848		44,072
TOTAL	27,803,069	3,124,085	12,750,832	44,804	1,101,933	453,198	6,499,516	3,217,140	611,561	
<u>1987/88</u>										
Alabama	10,842									
Arkansas	5,798							4,914		
Georgia	29,301			5,798				11,945		
Indiana	5,074,578						17,356	946		
Kansas	40,871			40,871						
Kentucky	8,161,414	2,508,669						5,397,237		3,008
Missouri	26,733		26,733							
North Carolina	1,900,386		2,698					1,895,476		2,212
Ohio	6,112,246		5,613,421							
Tennessee	4,606,761		1,316,973							2,848,111
Virginia	1,382,692		66,315					648,318		
West Virginia	773,635		500,862					234,236		29,733
TOTAL	28,125,257	2,508,669	12,605,120	46,669	1,135,896	421,252	7,958,836	2,883,064	565,751	

1/ Not final--subject to revision

Table 11.--Percentage distribution of gross sales by group, quality and color by crop year

Crop year	Group							
	B leaf	T tips	C lugs	X flyings	M mixed group	N nondescript	miscellaneous	
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1983	49.9	12.1	17.0	9.3	6.7	2.6	2.4	
1984	63.6	2.3	23.4	5.3	2.7	1.7	1.0	
1985	67.6	1.1	24.2	2.6	2.5	.4	1.6	
1986	63.7	3.7	19.0	6.6	5.0	1.0	1.0	
1987	56.2	3.8	21.2	10.2	6.0	1.8	.8	
1988	56.8	2.1	20.7	8.3	7.6	3.5	1.0	

Crop year	Quality							
	1 choice	2 fine	3 good	4 fair	5 low	nondescript	miscellaneous	
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1983	.1	.7	12.5	49.7	32.0	2.6	2.4	
1984	.7	5.0	32.3	41.8	17.5	1.7	1.0	
1985	.1	3.3	34.5	43.2	16.9	.4	1.6	
1986	.4	4.6	25.2	45.9	22.0	1.0	1.0	
1987	.2	4.4	27.9	46.5	18.4	1.8	.8	
1988	.2	3.7	29.5	45.5	16.5	3.5	1.0	

Crop year	Color											
	L	F	FR	R	D	K	M	V	G	nond.	misc.	
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	
1983	1.9	37.4	14.0	5.4	.6	5.0	7.9	15.4	7.4	2.6	2.4	
1984	1.6	40.5	20.3	10.4	.8	1.6	18.9	2.6	.7	1.7	1.0	
1985	.6	40.1	23.3	10.2	.4	.5	18.9	3.0	.9	.4	1.6	
1986	.6	43.5	26.8	13.5	.5	.2	7.7	3.6	1.4	1.0	1.0	
1987	4.9	38.3	15.5	4.7	.3	5.6	19.2	6.2	2.7	1.8	.8	
1988	1.3	49.1	19.5	4.2	.1	1.0	11.7	4.5	4.0	3.5	1.0	

Color key

L - buff	R - red	V - greenish
F - tan	D - dark red	G - green
FL - tannish buff	K - variegated	N - nondescript
FR - tannish red	M - mixed	Misc. - No-G, W and U

Table 12.--Average weight per lot by crop year

Crop	Average weight per lot	Crop	Average weight per lot
	Pounds		Pounds
1983	385	1986	449
1984	428	1987	437
1985	461	1988	472

Table 13.--Loan level and receipts of grower cooperatives by crop year

Crop	Loan level	Loan receipts (green weight) 1/	Percentage of net auction sales	Crop	Loan level	Loan receipts (green weight) 1/	Percentage of net auction sales
	Cents	1,000 pounds	Percent		Cents	1,000 pounds	Percent
1983	175.1	255,541	51.9	1986	148.8	38,836	9.3
1984	175.1	200,999	29.9	1987	148.8	89,982	21.4
1985	148.8	82,718	15.4	1988	150.0	15,514	3.4

1/ Commodity Credit Corporation loans made available to growers through Burley Tobacco Growers' Cooperative Association, Lexington, Ky. and Burley Stabilization Corporation, Knoxville, Tenn.

Table 14.--Season average prices and support rates by individual grades, per 100 pounds 1/

Group and grade 2/	1988 crop		Group and grade 2/	1988 crop		Group and grade 2/	1988 crop	
	Season average	Loan rate 3/		Season average	Loan rate 3/		Season average	Loan rate 3/
	Dollars			Dollars			Dollars	
Flyings								
X1L	-	161	B5F	162	154	T3FR	163	151
X2L	162	158				T4FR	162	145
X3L	162	156	B2FL	(161)	155	T5FR	160	140
X4L	161	152	B3FL	161	153			
X5L	159	145	B4FL	(159)	147	T3R	(162)	150
						T4R	162	145
X1F	-	162	B1FR	163	161	T5R	161	140
X2F	163	159	B2FR	163	159			
X3F	162	157	B3FR	163	157	T4D	156	133
X4F	161	153	B4FR	163	155	T5D	153	125
X5F	159	146	B5FR	162	153			
X4M	160	143	B1R	-	160	T4K	152	130
X5M	156	137	B2R	163	158	T5K	151	126
			B3R	163	156			
X4G	140	124	B4R	163	154	T4VF	157	133
X5G	135	113	B5R	162	150	T5VF	156	126
						T4VR	160	133
Lugs						T5VR	156	128
C1L	-	161	B4D	159	137			
C2L	-	159	B5D	156	129	T4GF	143	121
C3L	162	157				T5GF	142	118
C4L	161	155	B3K	154	144			
C5L	160	150	B4K	155	140	T4GR	152	123
			B5K	151	135	T5GR	148	120
C1F	163	162						
C2F	163	160	B2M	163	154			
C3F	163	158	B3M	162	151	Mixed group		
C4F	162	157	B4M	161	145	M3F	162	145
C5F	161	153	B5M	159	140	M4F	161	143
						M5F	158	137
C3K	158	144	B3VF	160	149			
C4K	150	137	B4VF	157	143	M3FR	162	140
C5K	145	131	B5VF	156	137	M4FR	161	136
						M5FR	156	131
C3M	162	153	B3VR	161	145			
C4M	161	146	B4VR	160	142			
C5M	159	139	B5VR	160	136	M4K	146	129
						M5K	133	123
C3V	157	149	B3GF	149	136			
C4V	157	143	B4GF	147	133			
C5V	153	137	B5GF	143	129	Nondescript		
						N1L	146	108
C4G	147	131	B3GR	156	136	N2L	106	0
C5G	139	122	B4GR	149	131	N1F	144	107
			B5GR	149	126			
Leaf								
B1F	163	162	Tips			N1R	149	110
B2F	163	160	T3F	(162)	152	N2R	132	0
B3F	163	158	T4F	162	145			
B4F	163	156	T5F	159	140	N1G	114	97
						N2G	80	0

1/ Averages are based on auction bids and include baled, tied and sheeted tobacco. Averages are in parentheses in instances where 10 or more but less than 20 lots were recorded during the season; averages are not quoted when less than 10 lots were recorded.

2/ For key to standard grade marks see page 4.

3/ Commodity Credit Corporation loans are made available to growers through the following cooperative associations: Burley Tobacco Growers' Cooperative Association, Lexington, Ky. and Burley Stabilization Corporation, Knoxville, Tennessee. Tobacco graded "W" (unsafe order), "U" (unsound), No-G (no grade) was not accepted.



Table 15.--Percentage distribution of gross sales by individual grades, 1986-88 crops

Group and grade	Crop of--			Group and grade	Crop of--			Group and grade	Crop of--		
	1988	1987	1986		1988	1987	1986		1988	1987	1986
Flyings	:	:	:	Leaf (cont'd)	:	:	:	Tips (cont'd)	:	:	:
X1L	-.003			B5F	.506	.801	.674	T5FR	.050	.098	.065
X2L	.012	.058	.013	Total BF	25.528	16.082	20.813	Total TFR	.582	.853	.697
X3L	.140	.556	.101	B2FL	.007	.574	.005	T3R	.006	.013	.050
X4L	.325	1.729	.206	B3FL	.016	.958	.069	T4R	.336	.617	1.346
X5L	.100	.692	.067	B4FL	.007	.140	.015	T5R	.061	.141	.226
Total XL	.577	3.038	.387	Total BFL	.030	1.672	.089	Total TR	.403	.771	1.622
X1F	.003	.019	.002	B1FR	.061	.023	.176	T4D	.018	.042	.058
X2F	.042	.143	.084	B2FR	.825	.428	1.420	T5D	.012	.033	.069
X3F	.920	.959	.977	B3FR	7.378	3.590	8.552	Total TD	.030	.075	.127
X4F	3.163	3.124	2.966	B4FR	8.806	6.619	10.301	T4K	.019	.098	.011
X5F	1.266	1.761	1.650	B5FR	1.380	1.775	2.459	T5K	.007	.019	.003
Total XF	5.394	6.006	5.679	Total BFR	18.450	12.435	22.908	Total TK	.026	.117	.014
X4M	.257	.480	.102	B1R	.002	.003	-	T4VF	.056	.202	.114
X5M	.244	.494	.309	B2R	.027	.014	.031	T5VF	.011	.024	.027
Total XM	.501	.974	.411	B3R	.553	.253	1.148	Total TVF	.067	.226	.141
X4G	.151	.060	.025	B4R	2.466	2.406	7.107	T4VR	.219	.731	.508
X5G	.152	.106	.050	B5R	.754	1.229	3.583	T5VR	.039	.129	.138
Total XG	.303	.166	.075	Total BR	3.802	3.905	11.869	Total TVR	.258	.860	.646
Tot. X	6.775	10.184	6.552	B4D	.034	.127	.188	T4GF	.038	.107	.028
				B5D	.046	.133	.219	T5GF	.023	.067	.021
Lugs	:	:	:	Total BD	.080	.260	.407	Total TGF	.061	.174	.049
C1L	-	-	-	B3K	.174	1.862	.030	T4GR	.108	.353	.142
C2L	.003	.032	.001	B4K	.319	1.312	.068	T5GR	.101	.226	.154
C3L	.036	.167	.022	B5K	.070	.208	.014	Total TGR	.209	.579	.296
C4L	.297	1.206	.150	Total BK	.563	3.382	.112	Total T	1.699	3.763	3.692
C5L	.130	.440	.086	B2M	.826	1.779	.307				
Total CL	.466	1.845	.259	B3M	3.657	6.505	1.258	Mixed group			
C1F	.031	.011	.006	B4M	2.175	3.522	1.883	M3F	1.836	.683	.297
C2F	.274	.126	.105	B5M	.355	.457	.619	M4F	3.625	2.360	1.232
C3F	1.486	1.237	.763	Total BM	7.013	12.263	4.067	M5F	.635	.730	.282
C4F	7.252	5.137	6.700	B3VF	.906	1.150	.288	Total MF	6.096	3.773	1.811
C5F	4.721	4.165	7.477	B4VF	1.200	1.495	.623	M3FR	.107	.052	.172
Tot. CF	13.764	10.676	15.051	B5VF	.200	.318	.201	M4FR	1.060	.964	1.867
C3K	.010	.255	.025	Total BVF	2.306	2.963	1.112	M5FR	.657	1.196	1.192
C4K	.123	1.242	.033	B3VR	.129	.114	.071	Total MFR	1.824	2.212	3.231
C5K	.106	.517	.049	B4VR	.646	1.170	.807	M4K	.029	.034	-
Tot. CK	.239	2.014	.107	B5VR	.267	.481	.591	M5K	.012	.011	.001
C3M	.831	1.439	.352	Total BVR	1.042	1.765	1.469	Total MK	.041	.045	.001
C4M	2.241	3.421	1.771	B3GF	.150	.079	.031	Total M	7.961	6.030	5.043
C5M	.866	1.107	1.061	B4GF	.966	.469	.185				
Tot. CM	3.938	5.967	3.184	B5GF	.508	.355	.131	Nondescript			
C3V	.024	.046	.003	Total BGF	1.624	.903	.347	N1L	.247	.419	.388
C4V	.294	.223	.130	B3GR	.016	.015	.018	N2L	.067	.100	.067
C5V	.191	.125	.142	B4GR	.239	.258	.167	N1F	.038	.073	.036
Tot. CV	.509	.394	.275	B5GR	.302	.336	.301	N1R	.024	.059	.057
C4G	.194	.117	.043	Total BGR	.557	.609	.486	N2R	.006	.038	.021
C5G	.268	.157	.087	Total B	60.995	56.239	63.679	N1G	1.227	.764	.293
Tot. CG	.462	.274	.130					N2G	.806	.474	.113
Tot. C	19.378	21.170	19.006	Tips				Total N	2.415	1.927	.975
				T3F	.002	.009	.003	No-G	.513	.470	.612
Leaf	:	:	:	T4F	.053	.081	.071	"W"	.197	.166	.322
B1F	.202	.189	.211	T5F	.008	.018	.026	"U"	.066	.051	.119
B2F	2.405	1.228	2.590	Total TF	.063	.108	.100	"S"	.001	-	-
B3F	14.829	7.860	10.942	T3FR	.018	.035	.023	Grand			
B4F	7.586	6.004	6.396	T4FR	.514	.720	.609	total	100.000	100.000	100.000

**Type 32, Maryland**

There has been no federal inspection or market news on the four auction markets since 1982 when the producers voted out mandatory USDA inspection of their product.

Growers in Maryland had been receiving free mandatory grading and market news services from USDA since 1948.

The following table is presented for continuity of the statistical series.

**Table 16.--Net sales, value and average price, by markets, of Maryland tobacco sold at auction**

Market	1989 season (1988 crop)			1988 season (1987 crop)		
	Sales	Value	Average price	Sales	Value	Average price
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Hughesville	4,970,497	8,094,047	162.84	4,491,391	5,743,586	127.88
La Plata	No sales held this season			1,136,867	1,345,836	118.38
Upper Marlboro:	4,636,073	7,316,334	157.81	4,343,874	5,367,321	123.56
Waldorf	2,189,904	3,524,842	160.96	1,748,777	2,185,623	124.98
<b>Total</b>	<b>11,796,474</b>	<b>18,935,223</b>	<b>160.52</b>	<b>11,720,909</b>	<b>14,642,366</b>	<b>124.93</b>

Data for these tables were furnished by the Maryland State Tobacco Authority.