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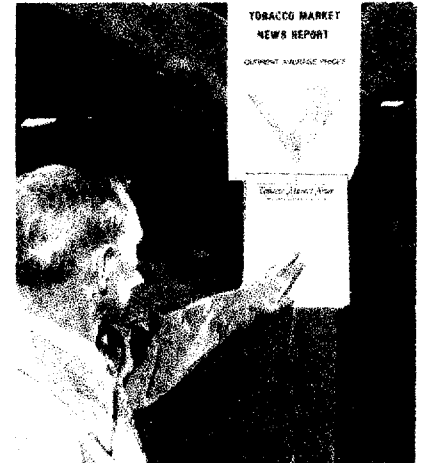
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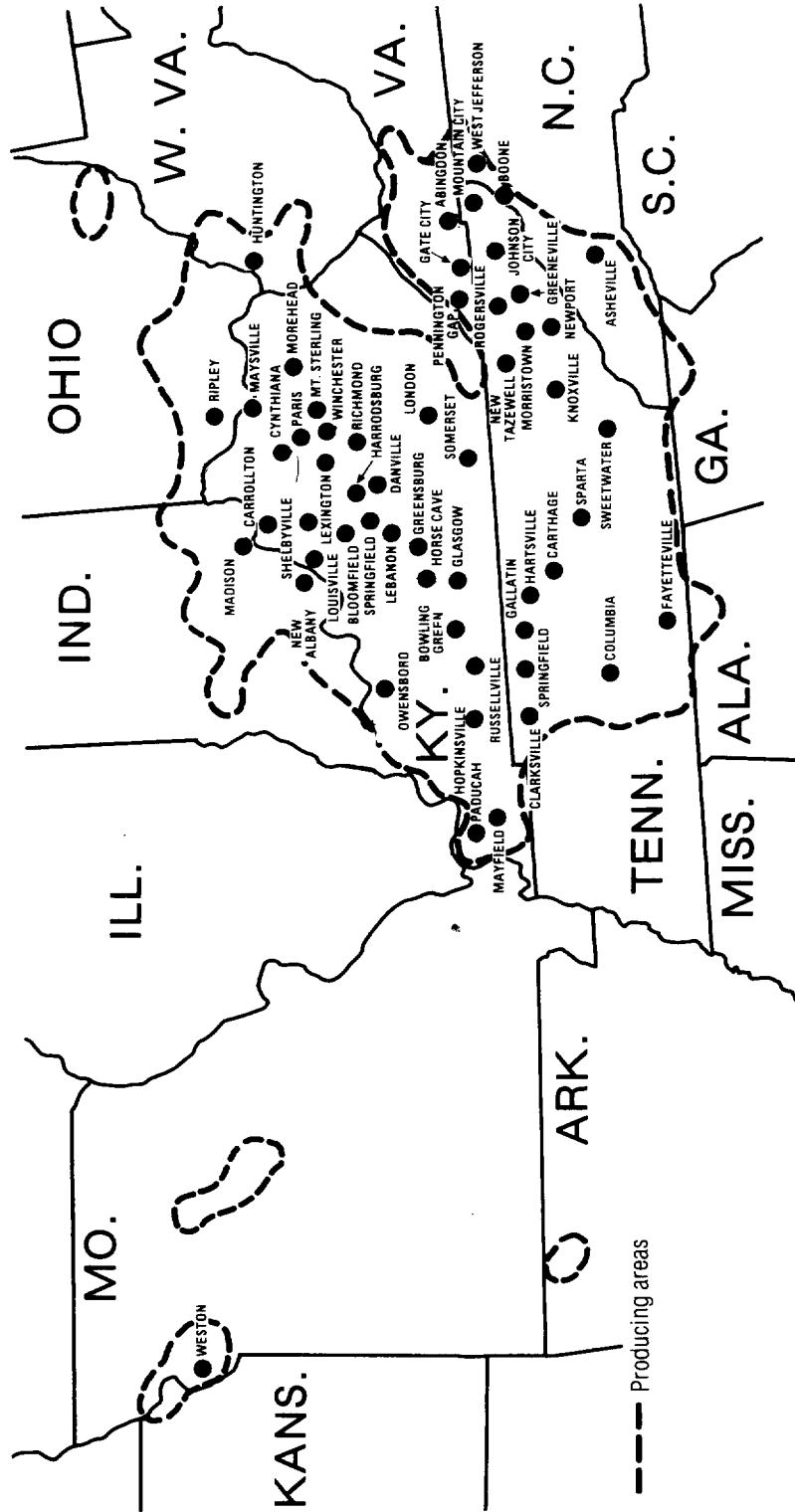
Washington, D.C.

Tobacco Market Review

Burley, 1991 Crop



BURLEY TOBACCO AUCTION MARKETS AND PRODUCING AREAS



--- Producing areas

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Burley Tobacco

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The statistics on sales and markets in this review were compiled from reports and records of auction sales from the State Departments of Agriculture of Kentucky, Tennessee, North Carolina, Virginia and West Virginia; from data furnished by marketing recorders employed through the offices of the Agricultural Stabilization and Conservation Service (ASCS); and from information received directly from markets and trade sources. The statistics on prices by grades were based on the compilation of auction data recorded from warehouse sales tickets from representative markets in the burley area.

SUMMARY OF STANDARD BURLEY TOBACCO GRADES

Key to Standard Grademarks for Burley Tobacco

Groups	Qualities	Color symbols	
X - Flyings	1 - Choice	L - Buff	M - Mixed
C - Lugs or cutters	2 - Fine	F - Tan	V - Greenish
B - Leaf	3 - Good	FL - Tannish buff	VF - Greenish tan
T - Tips	4 - Fair	FR - Tannish red	VR - Greenish red
M - Mixed group	5 - Low	R - Red	G - Green
N - Nondescript		D - Dark red	GF - Green tan
S - Scrap		K - Variegated	GR - Green red

Special Factor

W - Wet
U - Unsound

Individual Burley Grades

14 Grades of Flyings	Lugs - Continued	Leaf - Continued	Tips - Continued
X1L	C4M	B4K	T5D
X2L	C5M	B5K	T4K
X3L	C3V	B2M	T5K
X4L	C4V	B3M	T4VF
X5L	C5V	B4M	T5VF
X1F	C4G	B5M	T4VR
X2F	C5G	B3VF	T5VR
X3F		B4VF	T4GF
X4F		B5VF	T5GF
X5F		B3VR	T4GR
X4M		B4VR	T5GR
X5M		B5VR	
			10 Grades of Mixed Group
X4G	B4F	B3GF	M3F
X5G	B5F	B4GF	M4F
	B2FL	B5GF	M5F
	B3FL	B3GR	M3FR
	B4FL	B4GR	M4FR
	B1FR	B5GR	M5FR
	B2FR		M4K
	B3FR		M5K
	B4FR		M4G
	B5FR		M5G
	B1R		7 Grades of Nondescript
	B2R		N1L
	B3R		N2L
	B4R		N1F
	B5R		N1R
	B4D		N2R
	B5D		N1G
	B3K		N2G

Review of the 1991/92 Marketing Season

DEMAND FOR THE 1991 BURLEY tobacco crop was strong during the first part of the auction season but became weaker toward the end. Volume increased by around 51 million pounds from the year before and the percentage placed under loan rose considerably. Composition of marketings was similar to last season. Auctions began November 25, 1991 and the final sale was held March 11, 1992. Sales were held a total of 48 days - eight more than last season. A total of 56 sets of buyers were utilized again this season.

GROSS AUCTION SALES amounted to 708.1 million pounds, bringing \$1,265.5 million averaging \$178.73 per hundred. Producer's sales totaled 656.9 million pounds and averaged \$179.02. Resales this season totaled 51.2 million pounds compared with 149.7 million pounds last year. New marketings policies and procedures limited the amount of non-auction purchases that could be resold at auction. Only 1.4 million pounds of tobacco was purchased as "country sales".

AVERAGES WERE LOWER for around 60 percent of the grades compared with last season when virtually all marketings sold for the same price. Averages improved generally \$2 to \$8 per hundred for tan, tannish-red, and red colored marketings. Losses of about the same amount occurred mainly for variegated, mixed or greenish color. However, higher declines, generally in the \$20's, \$30's and \$40 range occurred for most nondescript, mixed stripped and green colored offerings. Top average was \$184 per hundred for a few choice leaf grades with the lowest at \$107 for grade N2G.

FROM A QUALITY STANDPOINT, the most noticeable difference was an increase in the percentage of fine and good tobacco with less choice. Colorwise, 84 percent of sales were tan and tannish-red.

THE TWO BURLEY COOPERATIVES received 42.3 million pounds or 6.4 percent of net sales this season compared to none last season. Most of the tobacco was delivered to the Cooperatives in January and February.

THE NO NET COST FEE remained at 2 cents per pound for the 1991 Crop. The fee was shared equally between producers and purchasers. The fee for grading services of the USDA, Tobacco Division increased to 70 cents per hundred pounds this season.

LOAN LEVEL AND 1992 QUOTA. The basic quota for the 1992 Crop is 670 million pounds - down 7.7 percent from 1991. The effective quota is expected to be about 830 million pounds. The loan level is \$164.90 per hundred - up 6.5 cents from 1991.

MARKETING DURING THE 1991-92 marketing season was conducted under Policies and Procedures recommended by the Burley Tobacco Advisory Committee and adopted and implemented by the Secretary of Agriculture. The major provisions were (1) a daily belt wide limit of 34 million pounds, and (2) daily sales opportunities per market within the limit of 34 million pounds to include any combination of producer and resale tobacco, but only one half of one percent of non-auction purchased tobacco.

Table 1.--Acreage, yield and production of burley tobacco, 1990-91 crops 1/

State	Area harvested		Yield		Production	
	1991	1990	1991	1990	1991	1990
	Acres		Pounds		1,000 pounds	
Indiana	7,200	7,000	2,100	2,150	15,120	15,050
Kentucky	213,000	185,000	2,250	2,270	457,950	419,950
Missouri	3,000	2,600	2,250	2,280	6,870	5,928
North Carolina	8,900	8,200	2,100	2,195	17,800	17,999
Ohio	10,500	9,700	2,050	1,950	22,995	18,915
Tennessee	54,000	46,000	2,000	2,060	105,300	94,760
Virginia	12,000	11,000	2,050	2,055	26,400	22,605
West Virginia	1,800	1,700	1,600	1,600	3,060	2,720
Total	310,400	271,200	2,183	2,205	655,495	597,927

1/ Data taken from "Annual Crop Summary", Agricultural Statistics Board, NASS, USDA, January 1992.

Table 2.--Opening and closing dates, number of sales days, and warehouse firms by State and market

State and market	1991/92 1/				1990/91 2/			
	Opening dates	Closing dates	Sales days	Whse. firms	Opening dates	Closing dates	Sales days	Whse. firms
Kentucky								
Bloomfield	11/25	01/21	15	2	11/19	01/17	17	2
Bowling Green	11/25	01/23	25	3	11/19	01/23	24	3
Carrollton	11/25	02/26	35	5	11/19	02/21	37	5
Cynthiana	11/25	03/03	39	5	11/19	02/13	31	5
Danville	11/25	02/13	32	3	11/19	02/21	32	3
Glasgow	11/25	01/16	22	2	11/19	01/24	22	2
Greensburg	11/25	01/09	19	2	11/19	01/24	24	2
Harrodsburg	11/25	02/13	32	5	11/19	02/11	31	5
Hopkinsville	11/25	01/23	23	6	11/19	01/29	21	6
Horse Cave	11/25	02/10	23	4	11/19	02/19	23	4
Lebanon	11/25	01/14	20	4	11/19	01/22	24	4
Lexington	11/25	03/11	45	16	11/19	02/21	38	16
London	11/25	01/16	23	1	11/19	01/24	24	1
Louisville	11/25	02/03	24	1	11/19	02/07	31	1
Mayfield	11/25	01/22	10	2	11/20	01/28	11	2
Maysville	11/25	01/29	29	8	11/19	02/04	27	8
Morehead	11/25	02/04	26	2	11/19	01/24	25	3
Mt. Sterling	11/25	01/22	25	4	11/19	01/30	26	4
Owensboro	11/25	01/23	26	10	11/19	02/12	27	10
Paducah	11/26	01/21	7	1	11/21	01/28	8	1
Paris	11/25	01/23	26	2	11/19	01/30	27	2
Richmond	11/25	01/23	26	2	11/19	01/24	25	2
Russellville	11/25	01/14	13	4	11/20	01/22	14	4
Shelbyville	11/25	01/30	30	5	11/19	02/07	33	6
Somerset	11/25	01/16	17	2	11/19	01/17	21	2
Springfield	11/25	01/23	26	4	11/19	01/30	27	4
Winchester	11/25	01/21	14	1	11/19	01/24	18	1
TOTAL:				106				108
Tennessee								
Carthage	11/25	01/16	22	5	11/19	01/14	14	5
Clarksville	11/27	01/16	8	2	11/19	01/17	8	2
Columbia	11/26	01/15	13	2	11/19	01/14	16	2
Fayetteville	12/05	01/08	3	1	11/26	01/09	4	1
Gallatin	11/25	01/13	11	2	11/20	01/09	9	2
Greeneville	11/25	01/16	23	6	11/19	01/17	23	6
Hartsville	11/25	01/14	21	3	11/19	01/09	15	3
Johnson City	11/25	01/23	23	2	11/19	01/17	21	2
Knoxville	11/25	01/14	11	2	11/19	01/10	14	2
Morristown	11/26	01/09	7	2	11/20	01/10	9	2
Mountain City	11/26	01/08	7	2	11/20	01/14	11	2
Newport	11/25	01/15	21	2	11/19	01/09	10	2
New Tazewell	11/25	01/08	11	3	11/19	01/16	16	3
Rogersville	11/25	01/16	23	2	11/19	01/17	17	2
Sparta	11/26	01/09	9	1	11/20	01/10	9	1
Springfield	11/25	01/16	13	5	11/19	01/16	13	6
Sweetwater	11/26	01/09	09	1	11/20	01/10	10	1
TOTAL:				43				44
Virginia								
Abingdon	11/25	01/14	21	5	11/19	01/17	21	5
Gate City	11/26	01/09	10	1	11/19	01/09	13	1
Pennington Gap	11/25	01/09	13	2	11/19	01/10	15	2
TOTAL:				8				8

See footnotes at and of table.

Table 2.--Opening and closing dates, number of sales days, and warehouse firms by State and market --Continued

State and market	1991/92 1/				1990/91 2/			
	Opening dates	Closing dates	Sales days	Whse. firms	Opening dates	Closing dates	Sales days	Whse. firms
North Carolina								
Asheville	11/25	01/09	19	4	11/19	01/10	19	4
Boone	11/27	01/13	7	1	11/19	01/14	11	1
West Jefferson	11/25	01/14	9	1	11/19	01/15	20	1
TOTAL:				6				6
West Virginia								
Huntington	11/26	01/22	7	1	11/20	01/23	12	1
Indiana								
Madison	11/25	02/25	35	2	11/19	01/31	30	2
New Albany	11/25	02/03	24	1	11/19	02/07	31	1
TOTAL:				3				3
Ohio								
Ripley	11/25	01/30	30	3	11/19	01/29	28	3
Missouri								
Weston	11/25	01/13	20	2	11/19	01/22	24	2
TOTAL ALL STATES				172				175

1/ Markets closed for Christmas holidays from December 19 to January 6, 1992.

2/ Markets closed for Christmas holidays from December 13 to January 7, 1991.

Table 3.--Number of farm quotas and effective poundage, by States, 1990-92 crops

State	1992 1/		1991		1990	
	Farm quotas	1,000 pounds 2/	Farm quotas	1,000 pounds 2/	Farm quotas	1,000 pounds 2/
Alabama	5	44	5	40	6	36
Arkansas	9	23	9	22	11	23
Georgia	211	253	217	242	214	236
Illinois	2	3	2	3	2	3
Indiana	10,306	21,822	10,463	23,682	10,674	20,300
Kansas	30	102	32	114	32	103
Kentucky	147,299	514,628	150,543	520,700	151,774	449,136
Missouri	1,576	7,194	1,587	7,610	1,607	6,763
North Carolina	18,140	38,983	18,461	37,237	18,881	33,609
Ohio	10,612	24,071	10,847	23,382	11,197	23,391
Tennessee	94,705	187,635	97,148	187,560	99,827	169,550
Virginia	15,889	33,849	16,046	34,644	16,302	31,113
West Virginia	3,852	7,756	3,908	7,867	3,994	6,914
TOTAL:	302,636	836,363	309,268	846,104	314,521	741,178

1/ Subject to revision.

2/ Total may not add due to rounding.

Compiled from ASCS records.

Table 4.--Producers' sales at auction, value and average price by State and crop year

Kentucky							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars		Pounds	Dollars	Dollars
1986	297,282,650	466,822,210	157.03	1989	354,093,632	592,655,605	167.37
1987	295,051,244	464,670,329	157.49	1990	352,142,815	617,660,046	175.40
1988	324,456,111	523,332,673	161.30	1991	465,070,410	833,135,740	179.14
Tennessee							
1986	67,410,112	105,077,535	155.88	1989	63,519,533	106,056,689	166.97
1987	74,961,340	116,410,189	155.29	1990	84,862,474	148,109,358	174.53
1988	76,985,216	123,905,148	160.95	1991	112,580,637	201,670,544	179.13
Virginia							
1986	14,248,335	22,144,127	155.42	1989	21,043,352	35,127,219	166.93
1987	17,102,641	26,026,356	152.18	1990	23,492,988	41,010,436	174.56
1988	18,952,653	30,218,999	159.44	1991	24,403,215	43,257,448	177.26
North Carolina							
1986	13,526,468	21,133,600	156.24	1989	11,830,908	19,704,482	166.55
1987	13,377,612	20,183,853	150.88	1990	15,235,078	26,540,057	174.20
1988	13,318,699	21,174,381	158.98	1991	15,931,695	28,148,271	176.68
West Virginia							
1986	2,396,110	3,728,373	155.60	1989	1,826,974	3,044,897	166.66
1987	2,163,003	3,172,381	146.67	1990	2,549,340	4,465,911	175.18
1988	2,427,317	3,704,714	152.63	1991	3,228,655	5,811,356	179.99
Indiana							
1986	9,417,350	14,745,994	156.58	1989	10,832,732	18,119,282	167.26
1987	8,689,554	13,452,697	154.81	1990	12,427,720	21,843,522	175.76
1988	9,222,825	14,755,795	159.99	1991	15,379,695	27,586,146	179.37
Ohio							
1986	8,051,786	12,546,612	155.82	1989	9,993,278	16,692,628	167.04
1987	6,663,146	10,166,925	152.58	1990	10,873,234	19,082,458	175.50
1988	8,106,228	12,910,309	159.26	1991	13,473,168	24,274,754	180.17
Missouri							
1986	4,382,168	6,784,523	154.82	1989	5,407,513	8,788,307	162.52
1987	3,518,788	5,478,373	155.69	1990	5,925,928	10,324,506	174.23
1988	4,449,182	6,893,865	154.95	1991	6,804,286	12,025,532	176.73
Total burley							
1986	416,714,979	652,982,964	156.70	1989	478,547,922	800,189,109	167.21
1987	421,527,328	659,561,103	156.47	1990	507,509,577	889,036,294	175.18
1988	457,918,231	736,895,884	160.92	1991	656,870,433	1,175,907,465	179.02

Table 5.--Gross sales, value, and average price, by State and crop year

Kentucky							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars		Pounds	Dollars	Dollars
1986	344,902,963	540,915,167	156.83	1989	437,024,699	731,285,765	167.33
1987	340,579,277	535,556,120	157.25	1990	474,931,654	832,922,765	175.38
1988	380,864,916	614,899,022	161.45	1991	503,462,294	900,281,314	178.82
Tennessee							
1986	77,754,850	121,033,524	155.66	1989	77,269,411	128,969,050	166.91
1987	85,829,116	133,334,639	155.35	1990	103,749,745	181,067,345	174.52
1988	88,369,823	142,171,819	160.88	1991	120,015,076	214,719,156	178.91
Virginia							
1986	16,038,785	24,827,140	154.79	1989	23,247,961	38,805,177	166.92
1987	19,162,967	29,217,625	152.47	1990	25,411,395	44,371,448	174.61
1988	21,077,550	33,553,125	159.19	1991	26,352,969	46,625,645	176.93
North Carolina							
1986	15,304,197	23,862,453	155.92	1989	12,601,709	20,981,003	166.49
1987	15,253,959	23,013,229	150.87	1990	16,803,970	29,287,374	174.29
1988	14,337,586	22,794,984	158.99	1991	17,067,675	30,127,251	176.52
West Virginia							
1986	2,797,158	4,355,882	155.73	1989	2,043,080	3,405,738	166.70
1987	2,491,451	3,672,505	147.40	1990	2,870,108	5,029,357	175.23
1988	2,762,024	4,244,741	153.68	1991	3,402,971	6,124,525	179.98
Indiana							
1986	10,522,567	16,464,488	156.47	1989	11,815,648	19,769,731	167.32
1987	9,939,936	15,397,703	154.91	1990	14,628,179	25,735,566	175.93
1988	10,450,985	16,710,167	159.89	1991	16,596,756	29,793,328	179.51
Ohio							
1986	8,615,376	13,409,397	155.64	1989	11,100,268	18,539,000	167.01
1987	7,128,338	10,854,692	152.28	1990	12,835,406	22,527,072	175.51
1988	8,784,936	13,998,622	159.35	1991	14,234,112	25,642,120	180.15
Missouri							
1986	4,480,764	6,936,682	154.81	1989	5,517,598	8,963,212	162.45
1987	3,630,295	5,646,667	155.54	1990	5,987,457	10,428,302	174.17
1988	4,505,569	6,974,811	154.80	1991	6,926,535	12,225,908	176.51
Total burley							
1986	480,416,660	751,804,733	156.49	1989	580,620,374	970,718,676	167.19
1987	484,015,339	756,693,180	156.34	1990	657,217,914	1,151,369,229	175.19
1988	531,153,389	855,347,291	161.04	1991	708,057,060	1,265,536,921	178.73

Table 6.--Resales, average price and percentage of gross sales, by State and crop year

Kentucky							
Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
	Pounds	Dollars	Percent		Pounds	Dollars	Percent
1986	47,620,313	155.59	13.8	1989	82,931,067	167.16	19.0
1987	45,528,033	155.70	13.4	1990	122,788,839	175.31	25.9
1988	56,408,805	162.33	14.8	1991	38,391,884	174.90	7.6
Tennessee							
1986	10,344,738	154.24	13.3	1989	13,749,878	166.64	17.8
1987	10,867,776	155.73	12.7	1990	18,887,271	174.50	18.2
1988	11,384,607	160.45	12.9	1991	7,434,439	175.52	6.2
Virginia							
1986	1,790,450	149.85	11.2	1989	2,204,609	166.83	9.5
1987	2,060,326	154.89	10.8	1990	1,918,407	175.20	7.6
1988	2,124,897	156.91	10.1	1991	1,949,754	172.75	7.4
North Carolina							
1986	1,777,729	153.50	11.6	1989	770,801	165.61	6.1
1987	1,876,347	150.79	12.3	1990	1,568,892	175.11	9.3
1988	1,018,887	159.06	7.1	1991	1,135,980	174.21	6.7
West Virginia							
1986	401,048	156.47	14.3	1989	216,106	166.97	10.6
1987	328,448	152.27	13.2	1990	320,768	175.66	11.2
1988	334,707	161.34	12.1	1991	174,316	179.66	5.1
Indiana							
1986	1,105,217	155.49	10.5	1989	982,916	167.91	8.3
1987	1,250,382	155.55	12.6	1990	2,200,459	176.87	15.0
1988	1,228,160	159.13	11.8	1991	1,217,061	181.35	7.3
Ohio							
1986	563,590	153.09	6.5	1989	1,106,990	166.79	10.0
1987	465,192	147.85	6.5	1990	1,962,172	175.55	15.3
1988	678,708	160.35	7.7	1991	760,944	179.69	5.4
Missouri							
1986	98,596	154.34	2.2	1989	110,085	158.88	2.0
1987	111,507	150.93	3.1	1990	61,529	168.69	1.0
1988	56,387	143.55	1.3	1991	122,249	163.91	1.8
Total burley resales							
1986	63,701,681	155.13	13.3	1989	102,072,452	167.07	17.6
1987	62,488,011	155.44	12.9	1990	149,708,337	175.23	22.8
1988	73,235,158	161.74	13.8	1991	51,186,627	175.10	7.2

Table 7.--Warehouse firms and charges for the 1991/92 marketing season

State and market	Whse firms	Auction fee 1/	Commission on gross sales	State and market	Whse firms	Auction fee 1/	Commission on gross sales
KENTUCKY							
		Dollars	Percent			Dollars	Percent
Bloomfield	1	--	7.5	Shelbyville	5	1.00	4.5
Bowling Green	1	--	7.0	Somerset	2	--	4.0
	1	--	5.5	Springfield	2	--	5.0
	** 1	1.50	4.0		2	5.50	-
Carrollton	2	10.40	-	Winchester	1	.85	4.0
	1	10.00	-	TENNESSEE			
	1	10.50	-	Carthage	5	1.00	4.5
	1	1.00	5.5	Clarksville	1	--	5.0
Cynthiana	2	--	6.0		1	8.50	-
	1	1.00	3.8	Columbia	2	2.50	5.5
	1	1.85	5.85	Fayetteville	1	2.50	5.5
	1	1.50	6.6	Gallatin	2	1.00	4.5
Danville	1	.75	3.75	Greeneville	6	1.00	4.0
	2	.50	4.50	Hartsville	2	6.00	-
Glasgow	2	5.50	-		** 1	5.50	1.0
Greensburg	2	5.00	-	Johnson City	2	1.00	4.0
Harrodsburg	1	.95	4.0	Knoxville	1	1.00	5.0
	1	.75	4.25		1	1.50	4.5
	1	1.00	4.25	Morristown	1	3.50	4.0
	2	1.00	4.0		1	1.00	4.0
Hopkinsville	6	--	5.0	Mountain City	2	.25*	4.0
Horse Cave	4	5.50	-	Newport	1	1.00	4.0
Lebanon	3	5.50	-		1	1.50	4.0
	1	6.95	1.0	New Tazewell	3	1.50	4.0
Lexington	14	--	6.0	Rogersville	2	1.50	4.0
	1	.25	4.0	Sparta	1	1.00	4.5
	1	--	4.5	Springfield	4	1.00	5.0
London	1	1.00	4.25		1	9.00	-
Louisville	1	1.00	5.0	Sweetwater	1	1.50	4.75
Mayfield	2	1.00	5.0	VIRGINIA 2/			
Maysville	2	4.50	4.95	Abingdon	5	.25*	3.0
	2	--	5.25	Gate City	1	.25*	3.0
	1	12.00	-	Pennington Gap	2	.25*	3.0
	1	.95 *	4.6	NORTH CAROLINA 2/			
	1	2.75	5.9	Asheville	4	.25*	3.5
	1	3.95	4.95	Boone	1	.25*	3.5
Morehead	1	2.95	5.95	West Jefferson	1	.25*	3.5
	1	2.00	6.0	WEST VIRGINIA			
	1	3.55	5.8	Huntington	1	3.25	5.0
Mt. Sterling	3	1.00	3.95	INDIANA			
	1	--	4.5	Madison	1	10.00	-
Owensboro	9	1.00	5.5		1	7.95	-
	1	1.75	4.0	New Albany	1	1.00	5.0
Paducah	1	1.00	5.0	OHIO			
Paris	2	--	6.0	Ripley	2	2.00	5.5
Richmond	2	--	4.0		1	3.85	5.5
Russellville	4	.60	5.0	MISSOURI			
				Weston	2	1.00	4.0

1/ Rate per 100 pounds; basic charges; some markets have additional charges for weighing small lots, insurance, etc.

2/ Rates are set by state law.

* Rate per lot.

Rebates of varying amounts are offered by several warehouses.

** Rate of \$1.00 per lot.

Table 8.--Gross sales, value and average price by State and market

State and market	1991 crop			1990 crop		
	Sales	Value	Price per 100 pounds	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Kentucky						
Bloomfield	8,123,842	14,690,105	180.83	7,394,515	12,959,244	175.25
Bowling Green	17,224,969	30,546,506	177.34	14,042,754	24,565,202	174.93
Carrollton	38,609,112	69,205,052	179.25	33,627,862	59,144,937	175.88
Cynthiana	25,859,282	46,244,823	178.83	22,690,357	39,953,748	176.08
Danville	18,523,202	33,016,664	178.24	17,397,435	30,503,796	175.34
Glasgow	17,207,702	31,047,111	180.43	15,869,947	27,707,754	174.59
Greensburg	9,651,950	17,463,924	180.94	10,608,906	18,539,126	174.75
Harrodsburg	16,364,220	29,155,740	178.17	15,928,988	27,907,079	175.20
Hopkinsville	10,641,456	19,248,894	180.89	10,026,021	17,537,405	174.92
Horse Cave	22,638,047	40,754,999	180.03	20,683,686	36,154,049	174.80
Lebanon	11,514,284	20,909,140	181.59	9,702,352	16,983,358	175.04
Lexington	76,934,871	135,407,875	176.00	75,105,072	131,822,264	175.52
London	9,863,884	17,758,289	180.03	10,087,045	17,650,396	174.98
Louisville	6,748,829	11,877,227	175.99	6,597,449	11,568,946	175.35
Mayfield	5,203,048	9,236,281	177.52	4,552,100	7,989,147	175.50
Maysville	46,975,303	83,967,091	178.75	47,705,698	83,648,526	175.34
Morehead	23,836,578	42,860,631	179.81	21,658,401	38,035,986	175.62
Mt. Sterling	16,809,443	30,317,854	180.36	13,618,100	23,897,471	175.48
Owensboro	22,668,512	40,632,403	179.25	22,789,131	39,960,243	175.35
Paducah	3,022,177	5,248,245	173.66	3,031,911	5,325,341	175.64
Paris	13,775,356	24,713,172	179.40	13,834,083	24,272,613	175.46
Richmond	12,753,069	22,857,508	179.23	11,761,742	20,576,038	174.94
Russellville	6,651,037	12,015,068	180.65	6,446,143	11,276,160	174.93
Shelbyville	31,656,674	56,700,465	179.11	31,445,558	55,296,984	175.85
Somerset	7,944,490	14,311,440	180.14	7,819,345	13,672,606	174.86
Springfield	16,503,625	29,768,032	180.37	14,306,665	25,120,143	175.58
Winchester	5,757,332	10,326,775	179.37	6,200,388	10,854,203	175.06
TOTAL KENTUCKY	503,462,294	900,281,314	178.82	474,931,654	832,922,765	175.38
Tennessee						
Carthage	13,179,524	23,566,132	178.81	9,601,852	16,755,068	174.50
Clarksville	2,631,524	4,633,283	176.07	2,495,782	4,353,399	174.43
Columbia	7,786,915	14,000,999	179.80	8,393,254	14,673,192	174.82
Fayetteville	927,790	1,668,815	179.87	895,550	1,562,412	174.46
Gallatin	5,189,362	9,314,742	179.50	5,210,803	9,093,822	174.52
Greenville	15,832,752	28,246,901	178.41	15,287,035	26,669,354	174.46
Hartsville	12,349,024	22,239,131	180.09	8,547,621	14,912,670	174.47
Johnson City	13,934,673	24,863,743	178.43	10,250,755	17,932,820	174.94
Knoxville	3,587,580	6,360,204	177.28	3,562,148	6,204,354	174.17
Morristown	2,549,020	4,537,815	178.02	2,319,483	4,044,391	174.37
Mountain City	3,559,887	6,326,338	177.71	3,343,722	5,847,122	174.87
Newport	5,913,106	10,536,456	178.19	5,219,333	9,096,342	174.28
New Tazewell	8,622,046	15,484,540	179.59	7,801,650	13,600,651	174.33
Rogersville	8,513,047	15,254,652	179.19	8,445,353	14,728,536	174.40
Sparta	3,565,890	6,360,680	178.38	3,043,471	5,306,348	174.35
Springfield	7,741,694	13,903,956	179.60	6,041,187	10,546,121	174.57
Sweetwater	4,131,242	7,420,769	179.63	3,290,746	5,740,743	174.45
TOTAL TENNESSEE	120,015,076	214,719,156	178.91	103,749,745	181,067,345	174.52
Virginia						
Abingdon	15,017,545	26,525,956	176.63	14,583,797	25,486,896	174.76
Gate City	5,019,083	8,836,867	176.07	4,509,707	7,861,069	174.31
Pennington Gap	6,316,341	11,262,822	178.31	6,317,891	11,023,483	174.48
TOTAL VIRGINIA	26,352,969	46,625,645	176.93	25,411,395	44,371,448	174.61
North Carolina						
Asheville	9,877,941	17,350,761	175.65	10,596,533	18,442,126	174.04
Boone	2,856,704	5,107,548	178.79	2,540,499	4,435,503	174.59
West Jefferson	4,333,030	7,668,942	176.99	3,666,938	6,409,745	174.80
TOTAL N.C.	17,067,675	30,127,251	176.52	16,803,970	29,287,374	174.29

Table 8.--Gross sales, value, and average price by State and market--Continued

State and market	1991 crop			1990 crop		
	Sales	Value	Price per 100 Pounds	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
West Virginia						
Huntington	3,402,971	6,124,525	179.98	2,870,108	5,029,357	175.23
Indiana						
Madison	12,071,956	21,707,769	179.82	10,445,851	18,356,587	175.73
New Albany	4,524,800	8,085,559	178.69	4,182,328	7,378,979	176.43
TOTAL INDIANA	16,596,756	29,793,328	179.51	14,628,179	25,735,566	175.93
Ohio						
Ripley	14,234,112	25,642,120	180.15	12,835,406	22,527,072	175.51
Missouri						
Weston	6,926,535	12,225,908	176.51	5,987,457	10,428,302	174.17
TOTAL GROSS SALES	708,057,060	1,265,536,921	178.73	657,217,914	1,151,369,229	175.19

Table 9.--Rank of markets by volume of gross sales for the 1991/92 marketing season

State and market	Rank by			State and market	Rank by		
	Sales	State	Type		Sales	State	Type
	Mil. lbs				Mil. lbs		
Kentucky							
Lexington	76.9	1	1	Rogersville	8.5	6	30
Maysville	47.0	2	2	Columbia	7.8	7	33
Carrollton	38.6	3	3	Springfield	7.7	8	34
Shelbyville	31.7	4	4	Newport	5.9	9	39
Cynthiana	25.9	5	5	Gallatin	5.2	10	42
Morehead	23.8	6	6	Sweetwater	4.1	11	46
Owensboro	22.7	7	7	Knoxville	3.6	12	47
Horse Cave	22.6	8	8	Sparta	3.6	13	48
Danville	18.5	9	9	Mountain City	3.6	14	49
Bowling Green	17.2	10	10	Clarksville	2.6	15	53
Glasgow	17.2	11	11	Morristown	2.5	16	54
Mt. Sterling	16.8	12	12	Fayetteville	.9	17	55
Springfield	16.5	13	13				
Harrodsburg	16.4	14	14	Virginia			
Paris	13.8	15	19	Abingdon	15.0	1	16
Richmond	12.8	16	21	Pennington Gap	6.3	2	38
Lebanon	11.5	17	24	Gate City	5.0	3	43
Hopkinsville	10.7	18	25				
London	9.9	19	26	North Carolina			
Greensburg	9.7	20	28	Asheville	9.9	1	27
Bloomfield	8.1	21	31	West Jefferson	4.3	2	45
Somerset	7.9	22	32	Boone	2.9	3	52
Louisville	6.7	23	36				
Russellville	6.7	24	37	West Virginia			
Winchester	5.7	25	40	Huntington	3.4	1	50
Mayfield	5.2	26	41				
Paducah	3.0	27	51	Indiana			
				Madison	12.0	1	23
				New Albany	4.5	2	44
Tennessee							
Greenville	15.8	1	15	Ohio			
Johnson City	13.9	2	18	Ripley	14.2	1	17
Carthage	13.2	3	20				
Hartsville	12.3	4	22	Missouri			
New Tazewell	8.6	5	29	Weston	6.9	1	35

In instances where gross sales of two or more markets were identical when rounded to millions of pounds, rank was determined from sales on an exact poundage basis.

Table 10.--Movement of tobacco across State lines

State in which produced and marketing season	Total sold out of State	Indiana	Kentucky	Missouri	Sold in North Carolina	Ohio	Tennessee	Virginia	West Virginia
	Pounds 1/				Pounds				
1991/92									
Alabama	11,860			7,464			11,860		
Arkansas	7,464						2,357		
Georgia	3,694								
Illinois	3,325		3,325						
Indiana	9,123,593		9,120,833			2,760			
Kansas	85,611			85,611					
Kentucky	13,656,465	5,137,165		3,865		524,612	7,930,730	1,931	58,162
Missouri	110,962		110,962						
North Carolina	3,806,785		7,018						7,816
Ohio	10,336,290		9,248,099				3,790,409	1,542	1,088,191
Tennessee	7,080,437		2,654,566				3,263,398		
Virginia	4,599,075		216,386				1,620		
West Virginia	1,288,730		802,299					51,345	
TOTAL	50,114,291	5,137,165	22,163,488	96,940	1,760,913	941,154	15,000,374	3,860,088	1,154,169
1990/91									
Alabama	7,944								
Arkansas	4,932			4,932			7,944		
Georgia	14,987								
Indiana	6,434,014		6,431,930			2,084			
Kansas	57,849			57,849					
Kentucky	7,247,316	4,067,716				455,618	2,679,262	2,202	42,518
Missouri	65,533		65,533						
North Carolina	3,014,671		162						797,077
Ohio	7,498,382		6,701,305				3,014,509		
Tennessee	5,189,515		932,894						
Virginia	1,788,641		150,258					3,737,765	
West Virginia	740,149		417,048			253,920	893,832	42,861	
TOTAL	32,063,933	4,067,716	14,699,130	62,781	1,297,749	711,622	6,602,512	3,782,828	839,595

1/ Not final--subject to revision

Table 11.--Percentage distribution of gross sales by group, quality and color by crop year

(Group)

Crop year	B leaf	T tips	C lugs	X flyings	M mixed group	N nondescript	miscellaneous
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1986	63.7	3.7	19.0	6.6	5.0	1.0	1.0
1987	56.2	3.8	21.2	10.2	6.0	1.8	.8
1988	56.8	3.8	20.7	8.3	7.6	3.5	1.0
1989	58.7	1.3	18.3	3.8	16.2	.6	1.1
1990	48.0	.9	15.6	3.5	28.8	.6	2.6
1991	45.6	1.5	15.7	4.1	30.6	.7	1.7

(Quality)

Crop year	1 choice	2 fine	3 good	4 fair	5 low	nondescript	miscellaneous
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1986	.4	4.6	25.2	45.9	22.0	1.0	1.0
1987	.2	4.4	27.9	46.5	18.4	1.8	.8
1988	.2	3.7	29.5	45.5	16.5	3.5	1.0
1989	6.3	6.2	28.2	44.8	12.7	.6	1.1
1990	6.8	4.8	30.2	44.1	10.9	.6	2.6
1991	2.9	6.5	31.8	45.1	11.4	.7	1.7

(Color)

Crop year	L	F	FR	R	D	K	M	V	G	nond.	misc.
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1986	.6	43.5	26.8	13.5	.5	.2	7.7	3.6	1.4	1.0	1.0
1987	4.9	38.3	15.5	4.7	.3	5.6	19.2	6.2	2.7	1.8	.8
1988	1.3	49.1	19.5	4.2	.1	1.0	11.7	4.5	4.0	3.5	1.0
1989	1.3	43.8	37.0	6.8	.5	.3	5.3	2.8	1.4	.6	1.1
1990	.7	52.8	29.9	2.1	.1	.5	6.0	2.9	1.8	.6	2.6
1991	.5	54.9	28.8	2.3	.1	.5	5.4	3.1	2.0	.7	1.7

(Color key)

L - buff	R - red	V - greenish
F - tan	D - dark red	G - green
FL - tannish buff	K - variegated	N - nondescript
FR - tannish red	M - mixed	Misc. - No-G, W and U

Table 12.--Average weight per lot by crop year

Crop	Average weight per lot	Crop	Average weight per lot
	Pounds		Pounds
1986	449	1989	475
1987	437	1990	506
1988	472	1991	518

Table 13.--Loan level and receipts of grower cooperatives by crop year

Crop	Loan level	Loan receipts (green weight)1/	Percentage of net auction sales	Crop	Loan level	Loan receipts (green weight)1/	Percentage of net auction sales
	Cents	1,000 pounds	Percent		Cents	1,000 pounds	Percent
1986	148.8	38,836	9.3	1989	153.2	272	0.1
1987	148.8	89,982	21.4	1990	155.8	0	0.0
1988	150.0	15,514	3.4	1991	158.4	42,264	6.4

1/ Commodity Credit Corporation loans made available to growers through Burley Tobacco Growers' Cooperative Association, Lexington, Ky. and Burley Stabilization Corporation, Knoxville, Tenn.

Table 14.--Season average prices and support rates by individual grades, per 100 pounds 1/

Group and grade 2/	1991 crop		Group and grade 2/	1991 crop		Group and grade 2/	1991 crop	
	Season average	Loan rate 3/		Season average	Loan rate 3/		Season average	Loan rate 3/
	Dollars			Dollars			Dollar	
Flyings								
X1L	180	167	B5F	179	176	T3FR	180	156
X2L	181	164				T4FR	175	150
X3L	180	162	B2FL	(180)	162	T5FR	168	145
X4L	179	158	B3FL	(178)	159			
X5L	173	151	B4FL	-	154	T3R	182	156
						T4R	177	150
X1F	182	168	B1FR	184	183	T5R	172	145
X2F	182	165	B2FR	184	182			
X3F	180	163	B3FR	183	180	T4D	165	123
X4F	177	159	B4FR	181	178	T5D	156	115
X5F	171	150	B5FR	179	176			
						T4K	168	119
X4M	171	132	B1R	-	176	T5K	-	110
X5M	163	127	B2R	183	175			
			B3R	183	173	T4VF	159	135
X4G	153	116	B4R	182	171	T5VF	149	128
X5G	143	105	B5R	180	169			
						T4VR	165	135
Lugs						T5VR	160	128
C1L	-	162	B4D	171	122			
C2L	180	161	B5D	163	114	T4GF	143	117
C3L	178	160				T5GF	134	109
C4L	177	158	B3K	171	150			
C5L	175	153	B4K	166	146	T4GR	148	117
			B5K	163	141	T5GR	138	109
C1F	183	173						
C2F	182	171	B2M	179	167	Mixed group		
C3F	181	170	B3M	179	166	M3F	177	107
C4F	180	169	B4M	175	163	M4F	172	103
C5F	177	168	B5M	168	158	M5F	160	97
C3K	169	145	B3VF	175	167	M3FR	178	107
C4K	164	138	B4VF	170	161	M4FR	173	102
C5K	163	134	B5VF	164	155	M5FR	162	99
C3M	177	157	B3VR	175	167	M4K	157	90
C4M	174	149	B4VR	172	161	M5K	140	80
C5M	168	141	B5VR	168	155			
						M4G	147	86
C3V	172	162	B3GF	161	141	M5G	128	82
C4V	168	156	B4GF	156	138			
C5V	161	150	B5GF	147	134	Nondescript		
						N1L	149	93
C4G	154	133	B3GR	157	141	N2L	114	0
C5G	147	125	B4GR	160	138	N1F	144	95
			B5GR	154	134			
Leaf						N1R	138	95
B1F	184	183	Tips			N2R	129	0
B2F	183	182	T3F	179	156			
B3F	182	180	T4F	171	150	N1G	119	61
B4F	181	178	T5F	166	145	N2G	107	0

- 1/ Averages are based on auction bids and include baled, tied and sheeted tobacco. Averages are in parentheses in instances where 10 or more but less than 20 lots were recorded during the season; averages are not quoted when less than 10 lots were recorded.
- 2/ For key to standard grade marks see page 4.
- 3/ Commodity Credit Corporation loans are made available to growers through the following cooperative associations: Burley Tobacco Growers' Cooperative Association, Lexington, Ky. and Burley Stabilization Corporation, Knoxville, Tennessee.
Tobacco graded "W" (unsafe order), "U" (unsound), No-G (no grade) was not accepted.

Table 15.--Percentage distribution of gross sales by individual grades, 1989-91 crops

Group and grade	Crop of			Group and grade	Crop of			Group and grade	Crop of		
	1991	1990	1989		1991	1990	1989		1991	1990	1989
Flyings:				Leaf (cont'd)				Tips (cont'd)			
X1L	.011	.001	.005	B2FL	.003	.007	.001	T5R	.050	.023	.094
X2L	.032	.014	.011	B3FL	.003	.005	.001	Total TR --	.334	.148	.423
X3L	.068	.092	.078	B4FL	.002	.002	--	T4D	.010	.006	.038
X4L	.073	.132	.105	Total BFL--	.008	.014	.002	T5D	.010	.011	.047
X5L	.012	.040	.019	B1FR	.686	3.877	3.900	Total TD --	.020	.017	.085
Total XL --	.196	.279	.218	B2FR	2.117	1.578	3.197	T4K	.007	.019	.015
X1F	.070	.013	.039	B3FR	6.581	7.296	10.541	T5K	.002	.003	.005
X2F	.243	.047	.090	B4FR	6.684	6.464	9.362	Total TK --	.009	.022	.020
X3F	.841	.478	.748	B5FR	1.207	.977	1.389	T4VF	.099	.054	.042
X4F	1.937	1.728	1.869	Total BFR--	17.275	20.192	28.389	T5VF	.016	.007	.010
X5F	.594	.637	.526	B1R	.002	.019	.025	Total TVF--	.115	.061	.052
Total XF --	3.685	2.903	3.272	B2R	.017	.023	.094	T4VR	.155	.087	.064
X4M	.070	.117	.093	B3R	.235	.308	.817	T5VR	.039	.017	.019
X5M	.045	.114	.065	B4R	1.281	1.165	3.931	Total TVR--	.194	.104	.083
Total XM --	.115	.231	.155	B5R	.466	.423	1.493	T4GF	.075	.029	.014
X4G	.031	.059	.072	Total BR --	2.001	1.938	6.360	T5GF	.033	.008	.016
X5G	.027	.042	.048	B4D	.029	.040	.138	Total TGF--	.108	.037	.030
Total XG --	.058	.101	.120	B5D	.049	.048	.228	T4GR	.105	.044	.028
Tot. X --	4.054	3.514	3.765	Total BD --	.078	.088	.366	T5GR	.081	.030	.031
Lugs:				B3K	.060	.076	.044	Total TGR--	.186	.074	.059
C1L	.001	.004	.002	B4K	.120	.120	.114	Total T --	1.511	.887	1.345
C2L	.006	.010	.007	B5K	.013	.024	.032	Mixed group:			
C3L	.046	.075	.030	Total BK --	.193	.220	.190	M3F	8.082	6.154	2.386
C4L	.223	.265	.165	B2M	.311	.585	.277	M4F	9.541	11.049	5.041
C5L	.051	.071	.063	B3M	1.433	1.738	1.145	M5F	1.145	1.443	.618
Total CL --	.327	.425	.267	B4M	1.402	1.175	1.188	Total MF --	18.768	18.646	8.045
C1F	.020	.033	.164	B5M	.195	.170	.196	M3FR	3.491	1.889	1.014
C2F	.125	.173	.252	Total BM --	3.341	3.668	2.806	M4FR	6.183	5.989	5.544
C3F	1.332	1.595	1.666	B3VF	.586	.789	.692	M5FR	1.412	1.462	1.523
C4F	7.734	6.996	8.461	B4VF	1.168	.804	.870	Total MFR--	11.086	9.340	8.081
C5F	3.757	3.619	4.321	B5VF	.222	.091	.132	M4K	.115	.055	.033
Tot. CF --	12.968	12.416	14.864	Total BVF--	1.976	1.684	1.694	M5K	.025	.012	.015
C3K	.013	.018	.006	B3VR	.056	.126	.070	Total MK --	.140	.067	.048
C4K	.088	.083	.047	B4VR	.351	.449	.333	M4G	.402	.546	-
C5K	.037	.042	.025	B5VR	.136	.108	.121	M5G	.238	.238	-
Tot. CK --	.138	.143	.078	Total BVR--	.543	.683	.524	Total MG --	.640	.784	-
C3M	.440	.524	.462	B3GF	.069	.083	.052	Total M --	30.634	28.837	16.174
C4M	1.095	1.105	1.350	B4GF	.382	.290	.380	Nondescript:			
C5M	.388	.440	.558	B5GF	.175	.086	.204	N1L	.126	.184	.123
Tot. CM --	1.923	2.069	2.370	Total BGF--	.626	.459	.636	N2L	.030	.043	.039
C3V	.011	.018	.028	B3GR	.006	.019	.006	N1F	.078	.084	.049
C4V	.162	.217	.260	B4GR	.104	.169	.129	N1R	.032	.038	.035
C5V	.105	.110	.129	B5GR	.119	.074	.129	N2R	.007	.006	.012
Tot. CV --	.278	.345	.417	Total BGR--	.229	.262	.264	N1G	.327	.232	.230
C4G	.051	.085	.149	Total B --	45.655	47.962	58.712	N2G	.111	.062	.092
C5G	.058	.083	.154	Tips:				Total N --	.711	.649	.580
Tot. CG --	.109	.168	.303	T3F	.005	.007	.007	No-G	.862	.818	.612
Tot. C --	15.743	15.566	18.299	T4F	.059	.063	.077	"W"	.600	1.442	.376
Leaf:				T5F	.014	.012	.018	"U"	.230	.318	.136
B1F	2.064	2.882	2.173	Total TF --	.078	.082	.102	"S"	.000	.007	.001
B2F	3.605	2.319	2.308	T3FR	.024	.018	.034	Grand			
B3F	8.454	8.908	8.389	T4FR	.393	.286	.381	total --	100.000	100.000	100.000
B4F	4.669	4.277	4.179	T5FR	.050	.038	.076				
B5F	.593	.368	.432	Tot TFR --	.467	.342	.491				
Tot BF --	19.385	18.754	17.481	T3R	.006	.001	.007				
				T4R	.278	.124	.322				

Type 32, Maryland

There has been no federal inspection or market news on the three Maryland auction markets since 1982 when the producers voted out mandatory USDA inspection of their product.

Growers in Maryland had been receiving free mandatory grading and market news services from USDA since 1948.

The following table is presented for continuity of the statistical series.

Table 16.--Net sales, value and average price, by markets, of Maryland tobacco sold at auction

Market	1992 season (1991 crop)			1991 season (1990 crop)		
	Sales	Value	Average price	Sales	Value	Average price
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Hughesville	5,612,861	9,032,781	160.93	3,889,732	7,322,448	188.25
Upper Marlboro	5,033,078	8,219,089	163.30	3,544,172	6,521,449	186.11
Waldorf	2,141,374	3,476,064	162.33	1,643,748	3,073,336	186.97
Total	12,787,313	20,727,934	162.10	9,037,652	16,917,233	187.19

Table 17.--Gross sales, value and average price, by markets, of Maryland tobacco sold at auction

Market	1992 season (1991 crop)			1991 season (1990 crop)		
	Sales	Value	Average price	Sales	Value	Average price
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Hughesville	6,269,351	9,989,544	159.34	4,492,411	8,438,757	187.84
Upper Marlboro	6,159,723	9,897,443	160.68	3,996,630	7,414,472	185.52
Waldorf	2,395,464	3,840,394	160.32	1,876,233	3,496,145	186.34
Total	14,824,538	23,727,381	160.05	10,365,274	19,349,374	186.67

Table 18.--Resales, average price and percentages of gross sales, by markets, of Maryland tobacco sold at auction

Market	1992 season (1991 crop)			1991 season (1990 crop)		
	Sales	Average price	Percentage of gross	Sales	Average price	Percentage of gross
	Pounds	Dollars	sales	Pounds	Dollars	sales
Hughesville	656,490	145.74	10.5	602,679	185.22	13.4
Upper Marlboro	1,126,645	148.97	18.3	492,458	181.34	12.3
Waldorf	254,090	143.39	10.6	232,485	181.87	12.4
Total	2,037,225	147.23	13.7	1,327,622	183.20	12.8

In addition to the above figures, 468,087 lbs was purchased directly from the grower other than at auction.

Data for these tables was furnished by the Maryland State Tobacco Authority.