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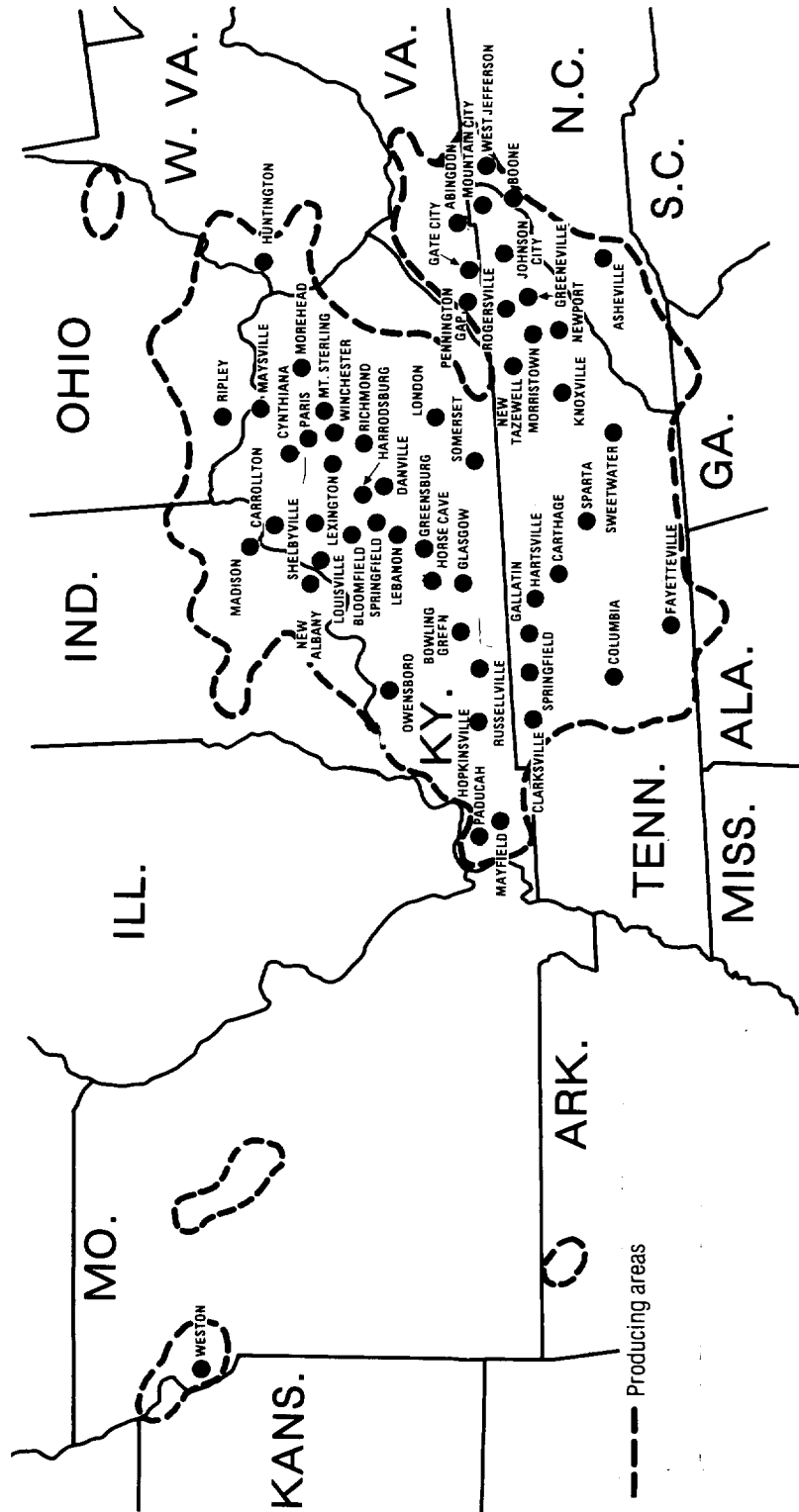
July 1993

Washington, D.C.

Tobacco Market Review

Burley, 1992 Crop

BURLEY TOBACCO AUCTION MARKETS AND PRODUCING AREAS



U.S. DEPARTMENT OF AGRICULTURE
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The statistics on sales and markets in this review were compiled from reports and records of auction sales from the State Departments of Agriculture of Kentucky, Tennessee, North Carolina, Virginia and West Virginia; from data furnished by marketing recorders employed through the offices of the Agricultural Stabilization and Conservation Service (ASCS); and from information received directly from markets and trade sources. The statistics on prices by grades were based on the compilation of auction data recorded from warehouse sales tickets from representative markets in the burley area.

SUMMARY OF STANDARD BURLEY TOBACCO GRADES

Key to Standard Grademarks for Burley Tobacco

Groups	Qualities	Color symbols	
X - Flyings	1 - Choice	L - Buff	M - Mixed
C - Lugs or cutters	2 - Fine	F - Tan	V - Greenish
B - Leaf	3 - Good	FL - Tannish buff	VF - Greenish tan
T - Tips	4 - Fair	FR - Tannish red	VR - Greenish red
M - Mixed group	5 - Low	R - Red	G - Green
N - Nondescript		D - Dark red	GF - Green tan
S - Scrap		K - Variegated	GR - Green red

Special Factor

W - Wet
U - Unsound

Individual Burley Grades

<p>14 Grades of Flyings</p> <p>X1L X2L X3L X4L X5L X1F X2F X3F X4F X5F X4M X5M</p>	<p>Lugs - Continued</p> <p>C4M C5M C3V C4V C5V C4G C5G</p> <p>39 Grades of Leaf</p> <p>B1F B2F B3F</p>	<p>Leaf - Continued</p> <p>B4K B5K B2M B3M B4M B5M B3VF B4VF B5VF B3VR B4VR B5VR</p>	<p>Tips - Continued</p> <p>T5D T4K T5K T4VF T5VF T4VR T5VR T4GF T5GF T4GR T5GR</p> <p>10 Grades of Mixed Group</p> <p>M3F M4F M5F M3FR M4FR M5FR M4K M5K M4G M5G</p>
<p>21 Grades of Lugs</p> <p>C1L C2L C3L C4L C5L C1F C2F C3F C4F C5F C3K C4K C5K C3M</p>	<p>B3FL B4FL B1FR B2FR B3FR B4FR B5FR B1R B2R B3R B4R B5R B4D B5D B3K</p>	<p>21 Grades of Tips</p> <p>T3F T4F T5F T3FR T4FR T5FR T3R T4R T5R T4D</p>	<p>7 Grades of Nondescript</p> <p>N1L N2L N1F N1R N2R N1G N2G</p>

Review of the 1992/93 Marketing Season

VOLUME OF THE 1992-93 BURLEY auction sales was the heaviest since the 1982 crop, and posted the second highest general average. Demand declined from the previous season, as was reflected in the sharp increase in loan receipts, especially after the Christmas recess. Composition of marketings showed very little change, except for a dramatic shift from mixed stripped to leaf offerings. Auctions began November 23, 1992, and ended March 18, 1993, selling a total of fifty three days - five more than the previous year.

GROSS AUCTION SALES, which includes resales, amounted to 735.7 million pounds, and returned \$1,335.0 million for an average price of \$181.48 per hundred. This average increased \$2.75 from the year before. Net sales totaled 700.1 million pounds averaging \$181.64. Tobacco purchased as non auction declined to around 623,000 pounds.

AVERAGES INCREASED for around three fourths of the grades this season. Gains amounted to \$1 to \$7 per hundred, and occurred mostly in tan, tannish red and red colored marketings. About one fourth of offerings declined \$1 to \$12 per hundred, with the greatest losses designated variegated, mixed, greenish or green color. Top average was \$187 per hundred for choice leaf grades, with the lowest \$99 for grade N2G.

QUALITY OF TOBACCO changed very little from last season. The most noticeable change in marketings was the distribution of offerings. Leaf tobacco increased 21 percentage points, and mixed stripped declined 29 points. Tan, tannish red, and red colored offerings dominated at 74 percent of the auction volume.

THE BURLEY COOPERATIVES received 142.6 million pounds, or 20.4 percent of net sales this year, compared with 6.4 percent last season. Around sixty percent of loan receipts was accepted after the Christmas recess.

SETS OF BUYERS totaled 56, the same as last year. Several markets shared buyers again this season.

MARKETING CHARGES remained the same for the 1992 crop. A no net cost fee of 2.0 cents per pound was shared equally between growers and companies. The fee for grading services of the USDA-AMS Tobacco Division held at 70 cents per hundred pounds.

LOAN LEVEL AND 1993 QUOTA. The basic quota for the 1993 Crop is 603 million pounds - down 10 percent from 1992. The effective quota is expected to be about 730 million pounds. The loan level is \$168.30 per hundred - up 3.4 cents from 1992.

MARKETING DURING THE 1992-93 marketing season was conducted under Policies and Procedures recommended by the Burley Tobacco Advisory Committee and adopted and implemented by the Secretary of Agriculture. The major provisions were (1) a daily belt wide limit of 34 million pounds, and (2) daily sales opportunities per market within the limit of 34 million pounds to include any combination of producer and resale tobacco, but only one half of one percent of non-auction purchased tobacco.

Table 1.--Acreage, yield and production of burley tobacco, 1991-92 crops 1/

State	Area harvested		Yield		Production	
	1992	1991	1992	1991	1992	1991
	Acres		Pounds		1,000 pounds	
Indiana	9,000	8,800	2,100	2,150	18,900	18,920
Kentucky	220,000	213,000	2,200	2,150	484,000	457,950
Missouri	1,600	3,000	1,850	2,275	2,960	6,825
North Carolina	9,200	9,000	1,950	2,000	17,940	18,000
Ohio	10,800	10,400	2,100	2,190	22,680	22,776
Tennessee	59,000	54,000	2,000	1,950	118,000	105,300
Virginia	12,300	11,900	2,150	2,100	26,445	24,990
West Virginia	1,900	1,900	1,700	1,800	3,230	3,420
Total	323,800	312,000	2,144	2,110	694,155	658,181

1/ Data taken from "Annual Crop Summary", Agricultural Statistics Board, NASS, USDA, January 1993.

Table 2.--Opening and closing dates, number of sales days, and warehouse firms by State and market

State and market	1992/93 1/				1991/92 2/			
	Opening dates	Closing dates	Sales days	Whse. firms	Opening dates	Closing dates	Sales days	Whse. firms
Kentucky								
Bloomfield	11/23	01/19	16	2	11/25	01/21	15	2
Bowling Green	11/23	01/21	25	3	11/25	01/23	25	3
Carrollton	11/23	03/09	39	5	11/25	02/26	35	5
Cynthiana	11/23	03/11	42	6	11/25	03/03	39	5
Danville	11/23	03/10	36	3	11/25	02/13	32	3
Glasgow	11/23	01/21	23	2	11/25	01/16	22	2
Greensburg	11/23	01/07	19	2	11/25	01/09	19	2
Harrodsburg	11/23	03/10	36	5	11/25	02/13	32	5
Hopkinsville	11/23	02/04	26	6	11/25	01/23	23	6
Horse Cave	11/23	02/09	24	4	11/25	02/10	23	4
Lebanon	11/23	01/14	23	4	11/25	01/14	20	4
Lexington	11/23	03/18	48	17	11/25	03/11	45	16
London	11/23	01/19	24	1	11/25	01/16	23	1
Louisville	11/23	02/11	23	1	11/25	02/03	24	1
Mayfield	11/23	01/25	11	2	11/25	01/22	10	2
Maysville	11/23	01/28	30	9	11/25	01/29	29	8
Morehead	11/23	01/28	29	3	11/25	02/04	26	2
Mt. Sterling	11/23	02/17	28	4	11/25	01/22	25	4
Owensboro	11/23	02/08	31	10	11/25	01/23	26	10
Paducah	11/24	01/26	8	1	11/26	01/21	7	1
Paris	11/23	02/04	34	2	11/25	01/23	26	2
Richmond	11/23	01/28	30	2	11/25	01/23	26	2
Russellville	11/23	01/21	17	4	11/25	01/14	13	4
Shelbyville	11/23	03/01	34	5	11/25	01/30	30	5
Somerset	11/23	01/19	17	2	11/25	01/16	17	2
Springfield	11/23	01/26	27	4	11/25	01/23	26	4
Winchester	11/23	01/27	17	1	11/25	01/21	14	1
TOTAL:				110				106
Tennessee								
Carthage	11/23	01/13	21	5	11/25	01/16	22	5
Clarksville	11/25	01/27	10	2	11/27	01/16	8	2
Columbia	11/24	01/28	14	2	11/26	01/15	13	2
Fayetteville	12/03	01/06	3	1	12/05	01/08	3	1
Gallatin	11/23	01/14	12	2	11/25	01/13	11	2
Greeneville	11/23	01/21	26	6	11/25	01/16	23	6
Hartsville	11/23	01/13	21	3	11/25	01/14	21	3
Johnson City	11/24	01/14	21	2	11/25	01/23	23	2
Knoxville	11/23	01/14	9	2	11/25	01/14	11	2
Morristown	11/25	01/19	7	2	11/26	01/09	7	2
Mountain City	11/24	01/14	8	2	11/26	01/08	7	2
Newport	11/23	01/13	13	2	11/25	01/15	21	2
New Tazewell	11/23	01/20	24	3	11/25	01/08	11	3
Rogersville	11/23	01/19	24	2	11/25	01/16	23	2
Sparta	11/24	01/13	11	1	11/26	01/09	9	1
Springfield	11/23	01/20	15	5	11/25	01/16	13	5
Sweetwater	11/24	01/13	8	1	11/26	01/09	9	1
TOTAL:				43				43
Virginia								
Abingdon	11/23	01/14	23	3	11/25	01/14	21	5
Gate City	11/23	01/07	12	1	11/26	01/09	10	1
Pennington Gap	11/23	01/11	16	2	11/25	01/09	13	2
TOTAL:				6				8

See footnotes at and of table.

Table 2.--Opening and closing dates, number of sales days, and warehouse firms by State and market --Continued

State and market	1992/93 1/				1991/92 2/			
	Opening dates	Closing dates	Sales days	Whse. firms	Opening dates	Closing dates	Sales days	Whse. firms
North Carolina								
Asheville	11/23	01/12	21	5	11/25	01/09	19	4
Boone	11/25	01/19	7	1	11/27	01/13	7	1
West Jefferson	11/23	01/19	10	1	11/25	01/14	9	1
TOTAL:				7				6
West Virginia								
Huntington	11/24	01/27	9	1	11/26	01/22	7	1
Indiana								
Madison	11/23	02/16	29	2	11/25	02/25	35	2
New Albany	11/23	02/22	23	1	11/25	02/03	24	1
TOTAL:				3				3
Ohio								
Ripley	11/23	01/28	30	3	11/25	01/30	30	3
Missouri								
Weston	11/23	01/07	15	2	11/25	01/13	20	2
TOTAL ALL STATES				175				172

1/ Markets closed for Christmas holidays from December 17 to January 4, 1993.

2/ Markets closed for Christmas holidays from December 19 to January 6, 1992.

Table 3.--Number of farm quotas and effective poundage, by States, 1991-93 crops

State	1993 1/		1992		1991	
	Farm quotas	1,000 pounds 2/	Farm quotas	1,000 pounds 2/	Farm quotas	1,000 pounds 2/
Alabama	5	40	5	44	5	40
Arkansas	9	27	9	23	9	22
Georgia	181	242	184	245	217	242
Illinois	2	1	2	2	2	3
Indiana	9,909	18,554	10,034	21,414	10,463	23,682
Kansas	28	100	29	101	32	114
Kentucky	143,747	442,178	144,943	514,207	150,543	520,700
Missouri	1,522	8,829	1,545	7,147	1,587	7,610
North Carolina	17,234	36,665	17,892	39,009	18,461	37,237
Ohio	10,121	20,958	10,360	23,911	10,847	23,382
Tennessee	91,449	158,099	93,860	188,311	97,148	187,560
Virginia	15,318	28,702	15,520	33,822	16,046	34,644
West Virginia	3,708	7,145	3,756	7,776	3,908	7,867
TOTAL:	293,233	721,539	298,139	836,011	309,268	843,104

1/ Subject to revision.

2/ Total may not add due to rounding.

Compiled from ASCS records.

Table 4.--Producers' sales at auction, value and average price by State and crop year

Kentucky							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars		Pounds	Dollars	Dollars
1987	295,051,244	464,670,329	157.49	1990	352,142,815	617,660,046	175.40
1988	324,456,111	523,332,673	161.30	1991	465,070,410	833,135,740	179.14
1989	354,093,632	592,655,605	167.37	1992	494,825,798	901,754,675	182.24

Tennessee							
1987	74,961,340	116,410,189	155.29	1990	84,862,474	148,109,358	174.53
1988	76,985,216	123,905,148	160.95	1991	112,580,637	201,670,544	179.13
1989	63,519,533	106,056,689	166.97	1992	125,559,349	226,934,632	180.74

Virginia							
1987	17,102,641	26,026,356	152.18	1990	23,492,988	41,010,436	174.56
1988	18,952,653	30,218,999	159.44	1991	24,403,215	43,257,448	177.26
1989	21,043,352	35,127,219	166.93	1992	28,087,592	50,367,026	179.32

North Carolina							
1987	13,377,612	20,183,853	150.88	1990	15,235,078	26,540,057	174.20
1988	13,318,699	21,174,381	158.98	1991	15,931,695	28,148,271	176.68
1989	11,830,908	19,704,482	166.55	1992	17,550,466	30,770,248	175.32

West Virginia							
1987	2,163,003	3,172,381	146.67	1990	2,549,340	4,465,911	175.18
1988	2,427,317	3,704,714	152.63	1991	3,228,655	5,811,356	179.99
1989	1,826,974	3,044,897	166.66	1992	3,646,295	6,640,480	182.12

Indiana							
1987	8,689,554	13,452,697	154.81	1990	12,427,720	21,843,522	175.76
1988	9,222,825	14,755,795	159.99	1991	15,379,695	27,586,146	179.37
1989	10,832,732	18,119,282	167.26	1992	14,360,979	26,159,660	182.16

Ohio							
1987	6,663,146	10,166,925	152.58	1990	10,873,234	19,082,458	175.50
1988	8,106,228	12,910,309	159.26	1991	13,473,168	24,274,754	180.17
1989	9,993,278	16,692,628	167.04	1992	12,814,502	23,255,262	181.48

Missouri							
1987	3,518,788	5,478,373	155.69	1990	5,925,928	10,324,506	174.23
1988	4,449,182	6,893,865	154.95	1991	6,804,286	12,025,532	176.73
1989	5,407,513	8,788,307	162.52	1992	3,301,247	5,864,159	177.63

Total burley							
1987	421,527,328	659,561,103	156.47	1990	507,509,577	889,036,294	175.18
1988	457,918,231	736,895,884	160.92	1991	656,870,433	1,175,907,465	179.02
1989	478,547,922	800,189,109	167.21	1992	700,146,228	1,271,746,142	181.64

Table 5.--Gross sales, value, and average price, by State and crop year

Kentucky							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars		Pounds	Dollars	Dollars
1987	340,579,277	535,556,120	157.25	1990	474,931,654	832,922,765	175.38
1988	380,864,916	614,899,022	161.45	1991	503,462,294	900,281,314	178.82
1989	437,024,699	731,285,765	167.33	1992	521,308,564	949,250,847	182.09
Tennessee							
1987	85,829,116	133,334,639	155.35	1990	103,749,745	181,067,345	174.52
1988	88,369,823	142,171,819	160.88	1991	120,015,076	214,719,156	178.91
1989	77,269,411	128,969,050	166.91	1992	130,215,306	235,104,101	180.55
Virginia							
1987	19,162,967	29,217,625	152.47	1990	25,411,395	44,371,448	174.61
1988	21,077,550	33,553,125	159.19	1991	26,352,969	46,625,645	176.93
1989	23,247,961	38,805,177	166.92	1992	29,303,696	52,485,750	179.11
North Carolina							
1987	15,253,959	23,013,229	150.87	1990	16,803,970	29,287,374	174.29
1988	14,337,586	22,794,984	158.99	1991	17,067,675	30,127,251	176.52
1989	12,601,709	20,981,003	166.49	1992	18,896,955	33,029,140	174.79
West Virginia							
1987	2,491,451	3,672,505	147.40	1990	2,870,108	5,029,357	175.23
1988	2,762,024	4,244,741	153.68	1991	3,402,971	6,124,525	179.98
1989	2,043,080	3,405,738	166.70	1992	3,824,894	6,948,169	181.66
Indiana							
1987	9,939,936	15,397,703	154.91	1990	14,628,179	25,735,566	175.93
1988	10,450,985	16,710,167	159.89	1991	16,596,756	29,793,328	179.51
1989	11,815,648	19,769,731	167.32	1992	15,284,090	27,841,713	182.16
Ohio							
1987	7,128,338	10,854,692	152.28	1990	12,835,406	22,527,072	175.51
1988	8,784,936	13,998,622	159.35	1991	14,234,112	25,642,120	180.15
1989	11,100,268	18,539,000	167.01	1992	13,500,538	24,486,946	181.38
Missouri							
1987	3,630,295	5,646,667	155.54	1990	5,987,457	10,428,302	174.17
1988	4,505,569	6,974,811	154.80	1991	6,926,535	12,225,908	176.51
1989	5,517,598	8,963,212	162.45	1992	3,328,509	5,898,300	177.21
Total burley							
1987	484,015,339	756,693,180	156.34	1990	657,217,914	1,151,369,229	175.19
1988	531,153,389	855,347,291	161.04	1991	708,057,060	1,265,536,921	178.73
1989	580,620,374	970,718,676	167.19	1992	735,662,552	1,335,044,966	181.48

Table 6.--Resales, average price and percentage of gross sales, by State and crop year

Kentucky							
Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
	Pounds	Dollars	Percent		Pounds	Dollars	Percent
1987	45,528,033	155.70	13.4	1990	122,788,839	175.31	25.9
1988	56,408,805	162.33	14.8	1991	38,391,884	174.90	7.6
1989	82,931,067	167.16	19.0	1992	26,482,766	179.35	5.1
Tennessee							
1987	10,867,776	155.73	12.7	1990	18,887,271	174.50	18.2
1988	11,384,607	160.45	12.9	1991	7,434,439	175.52	6.2
1989	13,749,878	166.64	17.8	1992	4,655,957	175.46	3.6
Virginia							
1987	2,060,326	154.89	10.8	1990	1,918,407	175.20	7.6
1988	2,124,897	156.91	10.1	1991	1,949,754	172.75	7.4
1989	2,204,609	166.83	9.5	1992	1,216,104	174.22	4.2
North Carolina							
1987	1,876,347	150.79	12.3	1990	1,568,892	175.11	9.3
1988	1,018,887	159.06	7.1	1991	1,135,980	174.21	6.7
1989	770,801	165.61	6.1	1992	1,346,489	167.76	7.1
West Virginia							
1987	328,448	152.27	13.2	1990	320,768	175.66	11.2
1988	334,707	161.34	12.1	1991	174,316	179.66	5.1
1989	216,106	166.97	10.6	1992	178,599	172.28	4.7
Indiana							
1987	1,250,382	155.55	12.6	1990	2,200,459	176.87	15.0
1988	1,228,160	159.13	11.8	1991	1,217,061	181.35	7.3
1989	982,916	167.91	8.3	1992	923,111	182.22	6.0
Ohio							
1987	465,192	147.85	6.5	1990	1,962,172	175.55	15.3
1988	678,708	160.35	7.7	1991	760,944	179.69	5.4
1989	1,106,990	166.79	10.0	1992	686,036	179.54	5.1
Missouri							
1987	111,507	150.93	3.1	1990	61,529	168.69	1.0
1988	56,387	143.55	1.3	1991	122,249	163.91	1.8
1989	110,085	158.88	2.0	1992	27,262	125.23	.8
Total burley resales							
1987	62,488,011	155.44	12.9	1990	149,708,337	175.23	22.8
1988	73,235,158	161.74	13.8	1991	51,186,627	175.10	7.2
1989	102,072,452	167.07	17.6	1992	35,516,324	178.22	4.8

Table 7.--Warehouse firms and charges for the 1992/93 marketing season

State and market	Whse firms	Auction fee 1/	Commission on gross sales	State and market	Whse firms	Auction fee 1/	Commission on gross sales
KENTUCKY							
		Dollars	Percent			Dollars	Percent
Bloomfield	2	8.75	--	Richmond	2	--	4.0
Bowling Green	1	--	6.0	Russellville	4	.60	5.0
	1	--	5.5	Shelbyville	5	1.00	5.0
	1	1.00	4.5	Somerset	2	1.25	4.0
Carrollton	2	10.40	--	Springfield	1	--	5.0
	1	10.00	--		2	5.50	--
	1	10.50	--		1	.85	4.25
	1	1.00	5.5	Winchester	1	1.00	6.9
Cynthiana	2	--	6.0	TENNESSEE			
	1	1.00	3.8	Carthage	5	2.00	4.5
	1	2.85	5.85	Clarksville	2	8.50	--
	1	1.55	6.89	Columbia	2	2.50	5.5
Danville	1	.75	3.75	Fayetteville	1	2.50	5.5
	2	.50	4.50	Gallatin	2	1.00	4.5
Glasgow	2	5.95	--	Greeneville	6	1.00	4.0
Greensburg	2	5.95	--	Hartsville	2	1.00	4.5
Harrodsburg	1	.95	4.0		1	1.00	4.0
	1	.75	4.25	Johnson City	2	1.00	4.0
	1	1.00	4.25	Knoxville	1	1.00	5.0
	2	1.00	4.0		1	1.00	4.5
Hopkinsville	6	--	5.0	Morristown	2	1.00	4.0
Horse Cave	4	5.95	--	Mountain City	2	.25*	4.0
Lebanon	1	5.95	--	Newport	1	1.60	4.0
	2	5.50	--		1	1.50	4.5
	1	6.50	--	New Tazewell	3	1.50	4.0
Lexington	12	--	6.0	Rogersville	2	1.50	4.5
	2	.85	4.0	Sparta	1	1.50	4.5
	2	--	6.1	Springfield	4	1.00	5.0
	1	.25	4.0		1	9.00	--
London	1	1.00	4.25	Sweetwater	1	1.50	4.75
Louisville	1	1.50	5.0	VIRGINIA 2/			
Mayfield	2	1.00	5.0	Abingdon	3	.25*	3.0
Maysville	1	5.00	4.95	Gate City	1	.25*	3.0
	1	4.95	4.95	Pennington Gap	2	.25*	3.0
	1	--	5.0	NORTH CAROLINA 2/			
	1	4.60	4.99	Asheville	5	.25*	3.5
	1	2.95	5.95	Boone	1	.25*	3.5
	1	14.00	--	West Jefferson	1	.25*	3.5
	1	--	5.0	WEST VIRGINIA			
	1	3.95	4.95	Huntington	1	.60	5.0
	1	4.50	4.95	INDIANA			
Morehead	1	2.95	5.95	Madison	2	10.30	-
	1	2.00	6.0	New Albany	1	1.00	5.0
	1	3.55	5.8	OHIO			
Mt. Sterling	4	1.00	6.90	Ripley	1	2.00	5.5
Owensboro	9	1.00	5.5		1	3.95	5.5
	1	1.75	4.0		1	3.25	5.95
Paducah	1	1.00	5.0	MISSOURI			
Paris	2	--	6.0	Weston	2	1.00	4.0

1/ Rate per 100 pounds; basic charges; some markets have additional charges for weighing small lots, insurance, etc.

2/ Rates are set by state law.

* Rate per lot.

Rebates of varying amounts are offered by several warehouses.

Table 8.--Gross sales, value and average price by State and market

State and market	1992 crop			1991 crop		
	Sales	Value	Price per 100 pounds	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Kentucky						
Bloomfield	8,354,717	15,343,139	183.65	8,123,842	14,690,105	180.83
Bowling Green	16,378,700	29,733,157	181.54	17,224,969	30,546,506	177.34
Carrollton	37,981,391	69,065,683	181.84	38,609,112	69,205,052	179.25
Cynthiana	25,679,036	46,722,193	181.95	25,859,282	46,244,823	178.83
Danville	19,304,918	35,203,177	182.35	18,523,202	33,016,664	178.24
Glasgow	19,295,323	35,294,631	182.92	17,207,702	31,047,111	180.43
Greensburg	9,099,652	16,675,935	183.26	9,651,950	17,463,924	180.94
Harrodsburg	16,815,672	30,681,579	182.46	16,364,220	29,155,740	178.17
Hopkinsville	12,169,253	22,161,104	182.11	10,641,456	19,248,894	180.89
Horse Cave	24,506,334	44,779,299	182.73	22,638,047	40,754,999	180.03
Lebanon	12,105,160	22,196,417	183.36	11,514,284	20,909,140	181.59
Lexington	84,017,458	151,501,920	180.32	76,934,871	135,407,875	176.00
London	10,188,166	18,570,313	182.27	9,863,884	17,758,289	180.03
Louisville	4,420,336	8,056,056	182.25	6,748,829	11,877,227	175.99
Mayfield	6,074,333	11,033,807	181.65	5,203,048	9,236,281	177.52
Maysville	44,671,507	81,507,494	182.46	46,975,303	83,967,091	178.75
Morehead	23,671,712	43,349,557	183.13	23,836,578	42,860,631	179.81
Mt. Sterling	17,922,926	32,797,612	182.99	16,809,443	30,317,854	180.36
Owensboro	22,808,598	41,497,687	181.94	22,668,512	40,632,403	179.25
Paducah	3,113,213	5,620,410	180.53	3,022,177	5,248,245	173.66
Paris	13,926,869	25,368,331	182.15	13,775,356	24,713,172	179.40
Richmond	14,178,342	25,820,201	182.11	12,753,069	22,857,508	179.23
Russellville	7,178,161	13,171,419	183.49	6,651,037	12,015,068	180.65
Shelbyville	33,192,247	60,555,468	182.44	31,656,674	56,700,465	179.11
Somerset	9,465,847	17,185,419	181.55	7,944,490	14,311,440	180.14
Springfield	17,532,494	32,131,305	183.27	16,503,625	29,768,032	180.37
Winchester	7,256,199	13,227,534	182.29	5,757,332	10,326,775	179.37
TOTAL KENTUCKY	521,308,564	949,250,847	182.09	503,462,294	900,281,314	178.82
Tennessee						
Carthage	12,115,320	21,990,861	181.51	13,179,524	23,566,132	178.81
Clarksville	3,531,478	6,390,035	180.95	2,631,524	4,633,283	176.07
Columbia	9,213,438	16,570,220	179.85	7,786,915	14,000,999	179.80
Fayetteville	1,284,342	2,304,378	179.42	927,790	1,668,815	179.87
Gallatin	5,227,536	9,545,187	182.59	5,189,362	9,314,742	179.50
Greeneville	18,145,307	32,664,777	180.02	15,832,752	28,246,901	178.41
Hartsville	12,426,658	22,669,088	182.42	12,349,024	22,239,131	180.09
Johnson City	8,361,137	14,882,257	177.99	13,934,673	24,863,743	178.43
Knoxville	4,852,851	8,706,068	179.40	3,587,580	6,360,204	177.28
Morristown	3,650,919	6,632,667	181.67	2,549,020	4,537,815	178.02
Mountain City	4,187,540	7,407,216	176.89	3,559,887	6,326,338	177.71
Newport	7,262,298	13,093,662	180.30	5,913,106	10,536,456	178.19
New Tazewell	10,074,440	18,321,579	181.86	8,622,046	15,484,540	179.59
Rogersville	10,831,304	19,511,238	180.14	8,513,047	15,254,652	179.19
Sparta	4,107,405	7,439,455	181.12	3,565,890	6,360,680	178.38
Springfield	9,693,136	17,547,315	181.03	7,741,694	13,903,956	179.60
Sweetwater	5,250,197	9,428,098	179.58	4,131,242	7,420,769	179.63
TOTAL TENNESSEE	130,215,306	235,104,101	180.55	120,015,076	214,719,156	178.91
Virginia						
Abingdon	15,602,412	27,823,539	178.33	15,017,545	26,525,956	176.63
Gate City	5,732,706	10,273,773	179.21	5,019,083	8,836,867	176.07
Pennington Gap	7,968,578	14,388,438	180.56	6,316,341	11,262,822	178.31
TOTAL VIRGINIA	29,303,696	52,485,750	179.11	26,352,969	46,625,645	176.93
North Carolina						
Asheville	11,063,205	19,403,161	175.38	9,877,941	17,350,761	175.65
Boone	2,944,363	5,163,483	175.37	2,856,704	5,107,548	178.79
West Jefferson	4,889,387	8,462,496	173.08	4,333,030	7,668,942	176.99
TOTAL N.C.	18,896,955	33,029,140	174.79	17,067,675	30,127,251	176.52

Table 8.--Gross sales, value, and average price by State and market--Continued

State and market	1992 crop			1991 crop		
	Sales	Value	Price per 100 Pounds	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
West Virginia						
Huntington	3,824,894	6,948,169	181.66	3,402,971	6,124,525	179.98
Indiana						
Madison	11,380,112	20,709,596	181.98	12,071,956	21,707,769	179.82
New Albany	3,903,978	7,132,117	182.69	4,524,800	8,085,559	178.69
TOTAL INDIANA	15,284,090	27,841,713	182.16	16,596,756	29,793,328	179.51
Ohio						
Ripley	13,500,538	24,486,946	181.38	14,234,112	25,642,120	180.15
Missouri						
Weston	3,328,509	5,898,300	177.21	6,926,535	12,225,908	176.51
TOTAL GROSS SALES	735,662,552	1,335,044,966	181.48	708,058,388	1,265,539,247	178.73

Table 9.--Rank of markets by volume of gross sales for the 1992/93 marketing season

State and market	Rank by			State and market	Rank by		
	Sales	State	Type		Sales	State	Type
	Mil. lbs				Mil. lbs		
Kentucky							
Lexington	84.0	1	1	Springfield	9.7	6	29
Maysville	44.7	2	2	Columbia	9.2	7	31
Carrollton	38.0	3	3	Johnson City	8.4	8	33
Shelbyville	33.2	4	4	Newport	7.3	9	36
Cynthiana	25.7	5	5	Sweetwater	5.3	10	41
Horse Cave	24.5	6	6	Gallatin	5.2	11	42
Morehead	23.7	7	7	Knoxville	4.9	12	44
Owensboro	22.8	8	8	Mountain City	4.2	13	46
Danville	19.3	9	9	Sparta	4.1	14	47
Glasgow	19.3	10	10	Morristown	3.7	15	50
Mt. Sterling	17.9	11	12	Clarksville	3.5	16	51
Springfield	17.5	12	13	Fayetteville	1.3	17	55
Harrodsburg	16.8	13	14				
Bowling Green	16.4	14	15	Virginia			
Richmond	14.2	15	17	Abingdon	15.6	1	16
Paris	13.9	16	18	Pennington Gap	8.0	2	35
Hopkinsville	12.2	17	21	Gate City	5.7	3	40
Lebanon	12.1	18	23				
London	10.2	19	27	North Carolina			
Somerset	9.5	20	30	Asheville	11.1	1	25
Greensburg	9.1	21	32	West Jefferson	4.9	2	43
Bloomfield	8.4	22	34	Boone	2.9	3	54
Winchester	7.3	23	37				
Russellville	7.2	24	38	West Virginia			
Mayfield	6.1	25	39	Huntington	3.8	1	49
Louisville	4.4	26	45				
Paducah	3.1	27	53	Indiana			
				Madison	11.4	1	24
				New Albany	3.9	2	48
Tennessee							
Greenville	18.1	1	11	Ohio			
Hartsville	12.4	2	20	Ripley	13.5	1	19
Carthage	12.1	3	22				
Rogersville	10.8	4	26	Missouri			
New Tazewell	10.1	5	28	Weston	3.3	1	52

In instances where gross sales of two or more markets were identical when rounded to millions of pounds, rank was determined from sales on an exact poundage basis.

Table 10.--Movement of tobacco across State lines

State in which produced and marketing season	Total sold out of State	Indiana	Kentucky	Missouri	Sold in North Carolina	Ohio	Tennessee	Virginia	West Virginia
	Pounds 1/				Pounds				
1992/93									
Alabama	14,980						14,980		
Arkansas	1,550			1,550	17,801		4,420		
Georgia	22,221					2,370			
Indiana	8,679,709								
Kansas	62,140								
Kentucky	9,734,301	4,509,672	8,677,339	60,216		495,204	4,633,150	2,057	94,218
Missouri	68,102		1,924						
North Carolina	3,395,176		68,102						
Ohio	66,990		66,990						
Tennessee	9,435,808		8,186,658				3,321,423	6,763	
Virginia	12,782,031	519	5,912,919				2,768,252	5,535,090	1,249,150
West Virginia	4,397,752		348,864				1,118		
TOTAL	1,284,650	4,510,191	800,705	61,766	2,577,558	983,464	10,743,343	5,595,229	1,343,368
	49,878,420		24,063,501						
1991/92									
Alabama	11,860								
Arkansas	7,464			7,464	1,337		11,860		
Georgia	3,694						2,357		
Illinois	3,325		3,325						
Indiana	9,123,593		9,120,833						
Kansas	85,611			85,611					
Kentucky	13,656,465	5,137,165	110,962	3,865		2,760	7,930,730	1,931	58,162
Missouri	110,962								
North Carolina	3,806,785		7,018						
Ohio	10,336,290		9,248,099				3,790,409	1,542	7,816
Tennessee	7,080,437		2,654,566						
Virginia	4,599,075		216,386						
West Virginia	1,288,730		802,299				3,263,398	3,805,270	1,088,191
TOTAL	50,114,291	5,137,165	22,163,488	96,940	1,760,913	941,154	15,000,374	3,860,088	1,154,169

1/ Not final--subject to revision

Table 11.--Percentage distribution of gross sales by group, quality and color by crop year

(Group)

Crop year	B leaf	T tips	C lugs	X flyings	M mixed group	N nondescript	miscellaneous
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1987	56.2	3.8	21.2	10.2	6.0	1.8	.8
1988	56.8	3.8	20.7	8.3	7.6	3.5	1.0
1989	58.7	1.3	18.3	3.8	16.2	.6	1.1
1990	48.0	.9	15.6	3.5	28.8	.6	2.6
1991	45.6	1.5	15.7	4.1	30.6	.7	1.7
1992	66.2	.8	25.4	3.1	2.4	.4	1.7

(Quality)

Crop year	1 choice	2 fine	3 good	4 fair	5 low	nondescript	miscellaneous
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1987	.2	4.4	27.9	46.5	18.4	1.8	.8
1988	.2	3.7	29.5	45.5	16.5	3.5	1.0
1989	6.3	6.2	28.2	44.8	12.7	.6	1.1
1990	6.8	4.8	30.2	44.1	10.9	.6	2.6
1991	2.9	6.5	31.8	45.1	11.4	.7	1.7
1992	1.5	6.1	28.7	46.7	15.1	.4	1.7

(Color)

Crop year	L	F	FR	R	D	K	M	V	G	nond.	misc.
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1987	4.9	38.3	15.5	4.7	.3	5.6	19.2	6.2	2.7	1.8	.8
1988	1.3	49.1	19.5	4.2	.1	1.0	11.7	4.5	4.0	3.5	1.0
1989	1.3	43.8	37.0	6.8	.5	.3	5.3	2.8	1.4	.6	1.1
1990	.7	52.8	29.9	2.1	.1	.5	6.0	2.9	1.8	.6	2.6
1991	.5	54.9	28.8	2.3	.1	.5	5.4	3.1	2.0	.7	1.7
1992	.4	48.7	25.4	5.8	.2	.9	14.0	1.7	.8	.4	1.7

(Color key)

L - buff	R - red	V - greenish
F - tan	D - dark red	G - green
FL - tannish buff	K - variegated	N - nondescript
FR - tannish red	M - mixed	Misc. - No-G, W and U

Table 12.--Average weight per lot by crop year

Crop	Average weight per lot	Crop	Average weight per lot
	Pounds		Pounds
1987	437	1990	506
1988	472	1991	518
1989	475	1992	484

Table 13.--Loan level and receipts of grower cooperatives by crop year

Crop	Loan level	Loan receipts (green weight)1/	Percentage of net auction sales	Crop	Loan level	Loan receipts (green weight)1/	Percentage of net auction sales
	Cents	1,000 pounds	Percent		Cents	1,000 pounds	Percent
1987	148.8	89,982	21.4	1990	155.8	0	0.0
1988	150.0	15,514	3.4	1991	158.4	42,264	6.4
1989	153.2	272	0.1	1992	164.9	142,694	20.4

1/ Commodity Credit Corporation loans made available to growers through Burley Tobacco Growers' Cooperative Association, Lexington, KY and Burley Stabilization Corporation, Knoxville, Tenn.

Table 14.--Season average prices and support rates by individual grades, per 100 pounds 1/

Group and grade 2/	1992 crop		Group and grade 2/	1992 crop		Group and grade 2/	1992 crop	
	Season average	Loan rate 3/		Season average	Loan rate 3/		Season average	Loan rate 3/
	Dollars			Dollars			Dollar	
Flyings								
X1L	(190)	180	B5F	181	179	T3FR	184	176
X2L	182	177				T4FR	178	170
X3L	181	175	B2FL	-	177	T5FR	174	165
X4L	178	171	B3FL	-	174			
X5L	174	164	B4FL	(176)	171	T3R	(183)	176
						T4R	180	170
X1F	183	181	B1FR	187	186	T5R	174	165
X2F	183	178	B2FR	186	185			
X3F	182	176	B3FR	184	183	T4D	162	143
X4F	180	173	B4FR	183	181	T5D	163	135
X5F	174	164	B5FR	181	179			
						T4K	158	139
X4M	168	141	B1R	(187)	186	T5K	157	130
X5M	161	136	B2R	186	185			
			B3R	185	183	T4VF	165	155
X4G	147	125	B4R	184	181	T5VF	163	148
X5G	139	114	B5R	182	179			
						T4VR	168	155
Lugs						T5VR	164	148
C1L	-	177	B4D	172	150			
C2L	-	176	B5D	169	142	T4GF	150	137
C3L	180	175				T5GF	141	129
C4L	179	173	B3K	165	156			
C5L	177	169	B4K	163	152	T4GR	160	137
			B5K	159	147	T5GR	147	129
C1F	185	185						
C2F	184	183	B2M	183	182	Mixed group		
C3F	183	182	B3M	182	180	M3F	174	130
C4F	182	180	B4M	180	178	M4F	167	126
C5F	181	178	B5M	176	171	M5F	153	122
C3K	163	152	B3VF	176	173	M3FR	179	128
C4K	162	145	B4VF	171	167	M4FR	170	124
C5K	159	141	B5VF	167	161	M5FR	160	122
C3M	176	164	B3VR	179	174	M4K	157	105
C4M	174	156	B4VR	175	168	M5K	(114)	95
C5M	169	148	B5VR	170	162			
						M4G	140	101
C3V	176	172	B3GF	155	148	M5G	135	97
C4V	173	168	B4GF	155	145			
C5V	167	161	B5GF	150	141	Nondescript		
						N1L	139	99
C4G	152	140	B3GR	(164)	148	N2L	118	0
C5G	149	132	B4GR	162	145	N1F	149	101
			B5GR	160	141			
Leaf						N1R	152	101
B1F	186	186	Tips			N2R	139	0
B2F	185	185	T3F	181	176			
B3F	184	183	T4F	177	170	N1G	107	61
B4F	182	181	T5F	172	165	N2G	99	0

- 1/ Averages are based on auction bids and include baled, tied and sheeted tobacco. Averages are in parentheses in instances where 10 or more but less than 20 lots were recorded during the season; averages are not quoted when less than 10 lots were recorded.
- 2/ For key to standard grade marks see page 4.
- 3/ Commodity Credit Corporation loans are made available to growers through the following cooperative associations: Burley Tobacco Growers' Cooperative Association, Lexington, Ky. and Burley Stabilization Corporation, Knoxville, Tennessee. Tobacco graded "W" (unsafe order), "U" (unsound), No-G (no grade) was not accepted.

Table 15.--Percentage distribution of gross sales by individual grades, 1990-92 crops

Group and grade	Crop of			Group and grade	Crop of			Group and grade	Crop of		
	1992	1991	1990		1992	1991	1990		1992	1991	1990
Flyings:				Leaf (cont'd)				Tips (cont'd)			
X1L	.004	.011	.001	B2FL	.000	.003	.007	T5R	.049	.050	.023
X2L	.009	.032	.014	B3FL	.001	.003	.005	Total TR --	.194	.334	.148
X3L	.040	.068	.092	B4FL	.005	.002	.002	T4D	.010	.010	.006
X4L	.064	.073	.132	Total BFL--	.006	.008	.014	T5D	.019	.010	.011
X5L	.015	.012	.040	B1FR	.375	.686	3.877	Total TD --	.029	.020	.017
Total XL --	.132	.196	.279	B2FR	1.580	2.117	1.578	T4K	.020	.007	.019
X1F	.053	.070	.013	B3FR	8.820	6.581	7.296	T5K	.008	.002	.003
X2F	.160	.243	.047	B4FR	11.100	6.684	6.464	Total TK --	.028	.009	.022
X3F	.638	.841	.478	B5FR	2.210	1.207	.977	T4VF	.035	.099	.054
X4F	1.387	1.937	1.728	Total BFR--	24.085	17.275	20.192	T5VF	.009	.016	.007
X5F	.464	.594	.637	B1R	.004	.002	.019	Total TVF--	.044	.115	.061
Total XF --	2.702	3.685	2.903	B2R	.040	.017	.023	T4VR	.037	.155	.087
X4M	.121	.070	.117	B3R	.588	.235	.308	T5VR	.014	.039	.017
X5M	.121	.045	.114	B4R	3.519	1.281	1.165	Total TVR--	.051	.194	.104
Total XM --	.242	.115	.231	B5R	1.470	.466	.423	T4GF	.016	.075	.029
X4G	.038	.031	.059	Total BR --	5.621	2.001	1.938	T5GF	.006	.033	.008
X5G	.027	.027	.042	B4D	.074	.029	.040	Total TGF--	.022	.108	.037
Total XG --	.065	.058	.101	B5D	.126	.049	.048	T4GR	.019	.105	.044
Tot. X --	3.141	4.054	3.514	Total BD --	.200	.078	.088	T5GR	.027	.081	.030
Lugs:				B3K	.155	.060	.076	Total TGR--	.046	.186	.074
C1L	.000	.001	.004	B4K	.393	.120	.120	Total T --	.835	1.511	.887
C2L	.000	.006	.010	B5K	.110	.013	.024	Mixed group:			
C3L	.021	.046	.075	Total BK --	.658	.193	.220	M3F	.136	8.082	6.154
C4L	.197	.223	.265	B2M	.716	.311	.585	M4F	.861	9.541	11.049
C5L	.064	.051	.071	B3M	3.128	1.433	1.738	M5F	.297	1.145	1.443
Total CL --	.282	.327	.425	B4M	4.450	1.402	1.175	Total MF --	1.294	18.768	18.646
C1F	.027	.020	.033	B5M	1.094	.195	.170	M3FR	.027	3.491	1.889
C2F	.157	.125	.173	Total BM --	9.388	3.341	3.668	M4FR	.568	6.183	5.989
C3F	1.669	1.332	1.595	B3VF	.358	.586	.789	M5FR	.438	1.412	1.462
C4F	12.032	7.734	6.996	B4VF	.550	1.168	.804	Total MFR--	1.033	11.086	9.340
C5F	6.042	3.757	3.619	B5VF	.114	.222	.091	M4K	.005	.115	.055
Tot. CF --	19.927	12.968	12.416	Total BVF--	1.022	1.976	1.684	M5K	.003	.025	.012
C3K	.010	.013	.018	B3VR	.024	.056	.126	Total MK --	.008	.140	.067
C4K	.112	.088	.083	B4VR	.121	.351	.449	M4G	.059	.402	.546
C5K	.046	.037	.042	B5VR	.063	.136	.108	M5G	.037	.238	.238
Tot. CK --	.168	.138	.143	Total BVR--	.208	.543	.683	Total MG --	.096	.640	.784
C3M	.686	.440	.524	B3GF	.044	.069	.083	Total M --	2.431	30.634	28.837
C4M	2.648	1.095	1.105	B4GF	.186	.382	.290	Nondescript:			
C5M	1.064	.388	.440	B5GF	.078	.175	.086	N1L	.128	.126	.184
Tot. CM --	4.398	1.923	2.069	Total BGF--	.308	.626	.459	N2L	.061	.030	.043
C3V	.033	.011	.018	B3GR	.004	.006	.019	N1F	.054	.078	.084
C4V	.304	.162	.217	B4GR	.056	.104	.169	N1R	.041	.032	.038
C5V	.107	.105	.110	B5GR	.045	.119	.074	N2R	.011	.007	.006
Tot. CV --	.444	.278	.345	Total BGR--	.105	.229	.262	N1G	.112	.327	.232
C4G	.115	.051	.085	Total B --	66.241	45.655	47.962	N2G	.038	.111	.062
C5G	.080	.058	.083	Tips:				Total N --	.445	.711	.649
Tot. CG --	.195	.109	.168	T3F	.005	.005	.007	No-G	.674	.862	.818
Tot. C --	25.414	15.743	15.566	T4F	.078	.059	.063	"W"	.570	.600	1.442
Leaf:				T5F	.023	.014	.012	"U"	.245	.230	.318
B1F	1.034	2.064	2.882	Total TF --	.106	.078	.082	"S"	.004	.000	.007
B2F	3.452	3.605	2.319	T3FR	.008	.024	.018	Grand			
B3F	12.261	8.454	8.908	T4FR	.248	.393	.286	total --	100.000	100.000	100.000
B4F	7.155	4.669	4.277	T5FR	.059	.050	.038				
B5F	.738	.593	.368	Tot TFR --	.315	.467	.342				
Tot BF --	24.640	19.385	18.754	T3R	.003	.006	.001				
				T4R	.142	.278	.124				

Type 32, Maryland

There has been no federal inspection or market news on the three Maryland auction markets since 1982 when the producers voted out mandatory USDA inspection of their product.

Growers in Maryland had been receiving free mandatory grading and market news services from USDA since 1948.

The following table is presented for continuity of the statistical series.

Table 16.--Net sales, value and average price, by markets, of Maryland tobacco sold at auction

Market	1993 season (1992 crop)			1992 season (1991 crop)		
	Sales	Value	Average price	Sales	Value	Average price
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Hughesville	5,237,866	8,868,534	169.32	5,612,861	9,032,781	160.93
Upper Marlboro	4,651,723	7,656,283	164.59	5,033,078	8,219,089	163.30
Waldorf	1,953,101	3,321,383	170.06	2,141,374	3,476,064	162.33
Total	11,842,690	19,846,200	167.58	12,787,313	20,727,934	162.10

Table 17.--Gross sales, value and average price, by markets, of Maryland tobacco sold at auction

Market	1993 season (1992 crop)			1992 season (1991 crop)		
	Sales	Value	Average price	Sales	Value	Average price
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Hughesville	5,915,090	9,924,649	167.79	6,269,351	9,989,544	159.34
Upper Marlboro	6,046,653	9,691,983	160.29	6,159,723	9,897,443	160.68
Waldorf	2,208,726	3,698,592	167.45	2,395,464	3,840,394	160.32
Total	14,170,469	23,315,224	164.53	14,824,538	23,727,381	160.05

Table 18.--Resales, average price and percentages of gross sales, by markets, of Maryland tobacco sold at auction

Market	1993 season (1992 crop)			1992 season (1991 crop)		
	Sales	Average price	Percentage of gross	Sales	Average price	Percentage of gross
	Pounds	Dollars	sales	Pounds	Dollars	sales
Hughesville	677,224	155.95	11.5	656,490	145.74	10.5
Upper Marlboro	1,394,930	145.94	23.1	1,126,645	148.97	18.3
Waldorf	255,625	147.56	11.6	254,090	143.39	10.6
Total	2,327,779	149.03	16.4	2,037,225	147.23	13.7

In addition to the above figures, 42,214 lbs was purchased directly from the grower other than at auction.

Data for these tables was furnished by the Maryland State Tobacco Authority.