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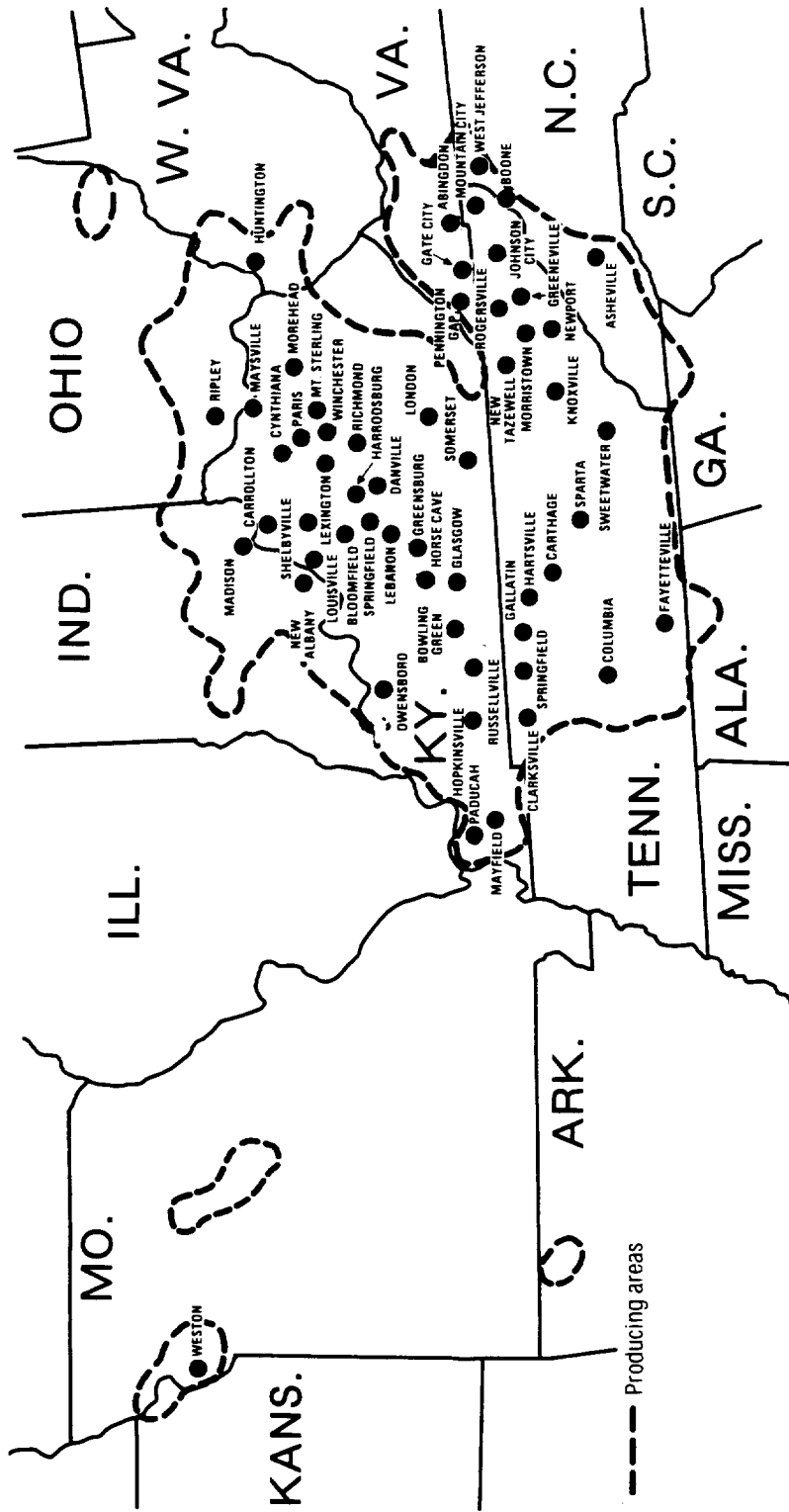
June 1994

Washington, DC

Tobacco Market Review

Burley, 1993 Crop

BURLEY TOBACCO AUCTION MARKETS AND PRODUCING AREAS



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Burley Tobacco

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The statistics on sales and markets in this review were compiled from reports and records of auction sales from the State Departments of Agriculture of Kentucky, Tennessee, North Carolina, Virginia and West Virginia; from data furnished by marketing recorders employed through the offices of the Agricultural Stabilization and Conservation Service (ASCS); and from information received directly from markets and trade sources. The statistics on prices by grades were based on the compilation of auction data recorded from warehouse sales tickets from representative markets in the burley area.

Review of the 1993/94 Marketing Season

THE 1993-94 CROP of Burley tobacco saw steady to slightly higher prices, even though the demand was considerably lower. This resulted in the highest loan receipts since the 1983 crop. Volume of sales declined by around 82.0 million pounds due to the reduction in the 1993 quota. Severe weather conditions caused most sales to be suspended for three days during January. Opening sales were held November 22, 1993, and ended March 15, 1994, for a total of fifty days, three less than last year.

GROSS SALES AT AUCTION amounted to 653.8 million pounds, returning \$1,187.1 million averaging \$181.59 per hundred. This was an increase of 11 cents over last season. Producers' sales totaled 626.2 million pounds, and averaged \$181.70 per hundred. Non-auction purchases continued to decline, and amounted to 467,000 pounds this year.

AVERAGES IMPROVED overall for around 40 percent of offerings, declined for about 43 percent, and held steady for the remaining 17 percent. Over 56 percent of upper stalk marketings saw gains of generally \$1 to \$5 per hundred. About 60 percent of lower stalk tobacco lost mostly \$1 to \$4 per hundred, with the exception of green and greenish tobacco, which gained generally \$1 to \$9 per hundred pounds. Losses of \$1 to \$6 per hundred were noted in 75 percent of mixed and nondescript sales. Top average for the 1993 crop was \$187, with the lowest at \$96.

COMPOSITION OF MARKETINGS was similar to last season, except for an increase in tan colored tobacco, and a decrease in mixed colored offerings. Tan colored marketings made up 62 percent of sales, tannish red 22, red 3, mixed 6, greenish 3, and green 2 percent. From a quality standpoint, choice accounted for 1

percent of volume, fine 6, good 28, fair 49, and low 14 percent. Group percentages were as follows: flyings - 6; cutters - 23; leaf - 67; tips - 1; mixed - 2, and nondescript, less than 1 percent.

THE BURLEY COOPERATIVES received 232.2 million pounds, or 37.1 percent of net sales this season, compared with 142.7 million pounds, or 20.4 percent last year. The majority of receipts this year consisted of better quality marketings.

SETS OF BUYERS totaled 56, the same as the previous year. Several markets shared buyers this season.

MARKETING CHARGES increased to 4.5 cents for the 1993 crop. The producer paid 1 cent per pound and the purchaser 3.5 cents. The fee for grading services of the USDA-AMS Tobacco Division remained at 70 cents per hundred pounds.

LOAN LEVEL AND 1994 QUOTA. A loan level of \$171.40 has been announced for the 1994 crop of Burley by the USDA - up 3.1 cents from 1993. The 1994 basic quota is 542.7 million pounds, down 10 percent from 1993. The effective quota is estimated at 613.0 million pounds, or 105 million pounds below last year.

MARKETING DURING THE 1993-94 marketing season was conducted under Policies and Procedures recommended by the Burley Tobacco Advisory Committee and adopted and implemented by the Secretary of Agriculture. The major provisions were (1) a daily belt wide limit of 34 million pounds, and (2) daily sales opportunities per market within the limit of 34 million pounds to include any combination of producer and resale tobacco, but only one half of one percent of non-auction purchased tobacco.

Table 1.--Acreage, yield and production of burley tobacco, 1992-93 crops 1/

State	Area harvested		Yield		Production	
	1993	1992	1993	1992	1993	1992
	Acres		Pounds		1,000 pounds	
Indiana	8,100	9,000	2,150	2,100	17,415	18,900
Kentucky	200,000	224,000	2,225	2,225	445,000	498,400
Missouri	3,200	1,700	1,750	1,940	5,600	3,298
North Carolina	8,500	9,200	2,000	1,990	17,000	18,308
Ohio	10,000	10,400	2,100	2,100	18,900	21,840
Tennessee	54,000	64,000	1,955	2,000	109,480	128,000
Virginia	11,800	12,300	2,200	2,210	25,960	27,183
West Virginia	2,000	2,100	1,775	1,725	3,550	3,623
Total	297,600	332,700	2,153	2,163	642,905	719,552

1/ Data taken from "Annual Crop Summary", Agricultural Statistics Board, NASS, USDA, January 1994.

Table 2.--Opening and closing dates, number of sales days, and warehouse firms by State and market

State and market	1993/94 1/				1992/93 2/			
	Opening dates	Closing dates	Sales days	Whse. firms	Opening dates	Closing dates	Sales days	Whse. firms
Kentucky								
Bloomfield	11/22	01/25	15	2	11/23	01/19	16	2
Bowling Green	11/22	01/27	25	3	11/23	01/21	25	3
Carrollton	11/22	03/03	40	5	11/23	03/09	39	5
Cynthiana	11/22	03/02	38	5	11/23	03/11	42	6
Danville	11/22	02/24	32	3	11/23	03/10	36	3
Glasgow	11/22	01/26	22	2	11/23	01/21	23	2
Greensburg	11/22	01/13	19	2	11/23	01/07	19	2
Harrodsburg	11/22	02/24	32	5	11/23	03/10	36	5
Hopkinsville	11/22	02/09	22	6	11/23	02/04	26	6
Horse Cave	11/22	02/08	23	4	11/23	02/09	24	4
Lebanon	11/22	01/24	21	4	11/23	01/14	23	4
Lexington	11/22	03/15	42	15	11/23	03/18	48	17
London	11/22	01/24	16	1	11/23	01/19	24	1
Louisville	11/22	02/14	22	1	11/23	02/11	23	1
Mayfield	11/22	02/02	11	2	11/23	01/25	11	2
Maysville	11/22	02/23	32	9	11/23	01/28	30	9
Morehead	11/22	02/16	26	3	11/23	01/28	29	3
Mt. Sterling	11/22	02/02	27	4	11/23	02/17	28	4
Owensboro	11/22	02/03	28	10	11/23	02/08	31	10
Paducah	11/23	01/25	8	1	11/24	01/26	8	1
Paris	11/22	02/15	31	2	11/23	02/04	34	2
Richmond	11/22	02/03	28	2	11/23	01/28	30	2
Russellville	11/22	01/24	14	4	11/23	01/21	17	4
Shelbyville	11/22	02/28	34	5	11/23	03/01	34	5
Somerset	11/22	01/25	16	2	11/23	01/19	17	2
Springfield	11/22	01/27	23	4	11/23	01/26	27	4
Winchester	11/22	01/26	13	1	11/23	01/27	17	1
TOTAL:				107				110
Tennessee								
Carthage	11/22	01/12	20	5	11/23	01/13	21	5
Clarksville	11/24	01/26	8	2	11/25	01/27	10	2
Columbia	11/23	01/13	14	2	11/24	01/28	14	2
Fayetteville	12/01	01/10	3	1	12/03	01/06	3	1
Gallatin	11/22	01/13	12	2	11/23	01/14	12	2
Greeneville	11/22	02/08	25	6	11/23	01/21	26	6
Hartsville	11/22	02/08	21	3	11/23	01/13	21	3
Johnson City	11/22	01/20	24	2	11/24	01/14	21	2
Knoxville	11/22	01/13	9	2	11/23	01/14	9	2
Morristown	11/24	01/19	7	2	11/25	01/19	7	2
Mountain City	11/22	01/18	10	2	11/24	01/14	8	2
New Tazewell	11/22	01/20	22	3	11/23	01/20	24	3
Newport	11/22	01/13	13	2	11/23	01/13	13	2
Rogersville	11/22	01/24	25	2	11/23	01/19	24	2
Sparta	11/23	01/12	10	1	11/24	01/13	11	1
Springfield	11/22	01/25	15	5	11/23	01/20	15	5
Sweetwater	11/23	01/10	7	1	11/24	01/13	8	1
TOTAL:				43				43
Virginia								
Abingdon	11/22	01/13	22	3	11/23	01/14	23	3
Gate City	11/22	01/11	12	1	11/23	01/07	12	1
Pennington Gap	11/22	01/10	16	2	11/23	01/11	16	2
TOTAL:				6				6

See footnotes at and of table.

Table 2.--Opening and closing dates, number of sales days, and warehouse firms by State and market --Continued

State and market	1993/94 1/				1992/93 2/			
	Opening dates	Closing dates	Sales days	Whse. firms	Opening dates	Closing dates	Sales days	Whse. firms
North Carolina								
Asheville	11/22	01/13	22	3	11/23	01/12	21	5
Boone	11/24	01/11	6	1	11/25	01/19	7	1
West Jefferson	11/23	01/20	9	1	11/23	01/19	10	1
TOTAL:				5				7
West Virginia								
Huntington	11/24	02/01	8	1	11/24	01/27	9	1
Indiana								
Madison	11/22	02/22	29	2	11/23	02/16	29	2
New Albany	11/22	02/14	20	1	11/23	02/22	23	1
TOTAL:				3				3
Ohio								
Ripley	11/22	02/01	27	3	11/23	01/28	30	3
Missouri								
Weston	11/22	01/24	26	2	11/23	01/07	15	2
TOTAL ALL STATES				170				175

1/ Markets closed for Christmas holidays from December 16 to January 4, 1994.

2/ Markets closed for Christmas holidays from December 17 to January 4, 1993.

Table 3.--Number of farm quotas and effective poundage, by States, 1992-94 crops

State	1994 1/		1993		1992	
	Farm quotas	1,000 pounds 2/	Farm quotas	1,000 pounds 2/	Farm quotas	1,000 pounds 2/
Alabama	2	30	5	40	5	44
Arkansas	5	8	9	27	9	23
Georgia	48	160	145	243	184	245
Illinois	2	2	2	3	2	2
Indiana	9,415	15,500	9,628	18,465	10,034	21,414
Kansas	31	100	32	101	29	101
Kentucky	138,104	381,000	140,752	437,764	144,943	514,207
Missouri	1,476	9,200	1,500	8,772	1,545	7,147
North Carolina	14,283	30,300	16,737	36,812	17,892	39,009
Ohio	9,541	18,700	9,805	20,905	10,360	23,911
Tennessee	84,962	128,600	89,530	158,715	93,860	188,311
Virginia	14,578	24,700	15,048	28,797	15,520	33,822
West Virginia	3,330	5,600	3,565	7,227	3,756	7,776
TOTAL:	275,777	613,900	286,758	717,869	298,139	836,011

1/ Subject to revision. Excludes 1,862,000 pounds for new farms, correction of errors, and adjusting inequities in old farm quotas.

2/ Total may not add due to rounding.

Compiled from ASCS records.

Table 4.--Producers' sales at auction, value and average price by State and crop year

Kentucky

Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars		Pounds	Dollars	Dollars
1988	324,456,111	523,332,673	161.30	1991	465,070,410	833,135,740	179.14
1989	354,093,632	592,655,605	167.37	1992	494,825,798	901,754,675	182.24
1990	352,142,815	617,660,046	175.40	1993	433,462,781	791,299,248	182.55

Tennessee

1988	76,985,216	123,905,148	160.95	1991	112,580,637	201,670,544	179.13
1989	63,519,533	106,056,689	166.97	1992	125,559,349	226,934,632	180.74
1990	84,862,474	148,109,358	174.53	1993	117,745,398	212,083,515	180.12

Virginia

1988	18,952,653	30,218,999	159.44	1991	24,403,215	43,257,448	177.26
1989	21,043,352	35,127,219	166.93	1992	28,087,592	50,367,026	179.32
1990	23,492,988	41,010,436	174.56	1993	23,634,376	42,092,306	178.10

North Carolina

1988	13,318,699	21,174,381	158.98	1991	15,931,695	28,148,271	176.68
1989	11,830,908	19,704,482	166.55	1992	17,550,466	30,770,248	175.32
1990	15,235,078	26,540,057	174.20	1993	18,328,356	32,484,623	177.24

West Virginia

1988	2,427,317	3,704,714	152.63	1991	3,228,655	5,811,356	179.99
1989	1,826,974	3,044,897	166.66	1992	3,646,295	6,640,480	182.12
1990	2,549,340	4,465,911	175.18	1993	3,676,176	6,631,080	180.38

Indiana

1988	9,222,825	14,755,795	159.99	1991	15,379,695	27,586,146	179.37
1989	10,832,732	18,119,282	167.26	1992	14,360,979	26,159,660	182.16
1990	12,427,720	21,843,522	175.76	1993	13,013,176	23,666,667	181.87

Ohio

1988	8,106,228	12,910,309	159.26	1991	13,473,168	24,274,754	180.17
1989	9,993,278	16,692,628	167.04	1992	12,814,502	23,255,262	181.48
1990	10,873,234	19,082,458	175.50	1993	11,657,780	21,230,536	182.11

Missouri

1988	4,449,182	6,893,865	154.95	1991	6,804,286	12,025,532	176.73
1989	5,407,513	8,788,307	162.52	1992	3,301,247	5,864,159	177.63
1990	5,925,928	10,324,506	174.23	1993	4,707,183	8,375,535	177.93

Total burley

1988	457,918,231	736,895,884	160.92	1991	656,870,433	1,175,907,465	179.02
1989	478,547,922	800,189,109	167.21	1992	700,146,228	1,271,746,143	181.64
1990	507,509,577	889,036,294	175.18	1993	626,225,226	1,137,863,510	181.70

Table 5.--Gross sales, value, and average price, by State and crop year

Kentucky							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars		Pounds	Dollars	Dollars
1988	380,864,916	614,899,022	161.45	1991	503,462,294	900,281,314	178.82
1989	437,024,699	731,285,765	167.33	1992	521,308,564	949,250,847	182.09
1990	474,931,654	832,922,765	175.38	1993	452,969,111	826,300,052	182.42
Tennessee							
1988	88,369,823	142,171,819	160.88	1991	120,015,076	214,719,156	178.91
1989	77,269,411	128,969,050	166.91	1992	130,215,306	235,104,101	180.55
1990	103,749,745	181,067,345	174.52	1993	122,371,451	220,237,641	179.97
Virginia							
1988	21,077,550	33,553,125	159.19	1991	26,352,969	46,625,645	176.93
1989	23,247,961	38,805,177	166.92	1992	29,303,696	52,485,750	179.11
1990	25,411,395	44,371,448	174.61	1993	24,474,077	43,562,023	177.99
North Carolina							
1988	14,337,586	22,794,984	158.99	1991	17,067,675	30,127,251	176.52
1989	12,601,709	20,981,003	166.49	1992	18,896,955	33,029,140	174.79
1990	16,803,970	29,287,374	174.29	1993	18,999,427	33,690,928	177.33
West Virginia							
1988	2,762,024	4,244,741	153.68	1991	3,402,971	6,124,525	179.98
1989	2,043,080	3,405,738	166.70	1992	3,824,894	6,948,169	181.66
1990	2,870,108	5,029,357	175.23	1993	4,149,283	7,488,590	180.48
Indiana							
1987	9,939,936	15,397,703	154.91	1991	16,596,756	29,793,328	179.51
1988	10,450,985	16,710,167	159.89	1992	15,284,090	27,841,713	182.16
1989	11,815,648	19,769,731	167.32	1993	13,921,276	25,331,808	181.96
Ohio							
1988	8,784,936	13,998,622	159.35	1991	14,234,112	25,642,120	180.15
1989	11,100,268	18,539,000	167.01	1992	13,500,538	24,486,946	181.38
1990	12,835,406	22,527,072	175.51	1993	12,141,736	22,112,833	182.12
Missouri							
1988	4,505,569	6,974,811	154.80	1991	6,926,535	12,225,908	176.51
1989	5,517,598	8,963,212	162.45	1992	3,328,509	5,898,300	177.21
1990	5,987,457	10,428,302	174.17	1993	4,727,971	8,397,901	177.62
Total burley							
1988	531,153,389	855,347,291	161.04	1991	708,057,060	1,265,536,921	178.73
1989	580,620,374	970,718,676	167.19	1992	735,662,552	1,335,044,966	181.48
1990	657,217,914	1,151,369,229	175.19	1993	653,754,332	1,187,121,776	181.59

Table 6.--Resales, average price and percentage of gross sales, by State and crop year

Kentucky

Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
	Pounds	Dollars	Percent		Pounds	Dollars	Percent
1988	56,408,805	162.33	14.8	1991	38,391,884	174.90	7.6
1989	82,931,067	167.16	19.0	1992	26,482,766	179.35	5.1
1990	122,788,839	175.31	25.9	1993	19,506,330	179.43	4.3

Tennessee

1988	11,384,607	160.45	12.9	1991	7,434,439	175.52	6.2
1989	13,749,878	166.64	17.8	1992	4,655,957	175.46	3.6
1990	18,887,271	174.50	18.2	1993	4,626,053	176.27	3.8

Virginia

1988	2,124,897	156.91	10.1	1991	1,949,754	172.75	7.4
1989	2,204,609	166.83	9.5	1992	1,216,104	174.22	4.2
1990	1,918,407	175.20	7.6	1993	839,701	175.03	3.4

North Carolina

1988	1,018,887	159.06	7.1	1991	1,135,980	174.21	6.7
1989	770,801	165.61	6.1	1992	1,346,489	167.76	7.1
1990	1,568,892	175.11	9.3	1993	671,071	179.76	3.5

West Virginia

1988	334,707	161.34	12.1	1991	174,316	179.66	5.1
1989	216,106	166.97	10.6	1992	178,599	172.28	4.7
1990	320,768	175.66	11.2	1993	473,107	181.25	11.4

Indiana

1988	1,228,160	159.13	11.8	1991	1,217,061	181.35	7.3
1989	982,916	167.91	8.3	1992	923,111	182.22	6.0
1990	2,200,459	176.87	15.0	1993	908,100	183.37	6.5

Ohio

1988	678,708	160.35	7.7	1991	760,944	179.69	5.4
1989	1,106,990	166.79	10.0	1992	686,036	179.54	5.1
1990	1,962,172	175.55	15.3	1993	483,956	182.31	4.0

Missouri

1988	56,387	143.55	1.3	1991	122,249	163.91	1.8
1989	110,085	158.88	2.0	1992	27,262	125.23	.8
1990	61,529	168.69	1.0	1993	20,788	107.59	.4

Total burley resales

1988	73,235,158	161.74	13.8	1991	51,186,627	175.10	7.2
1989	102,072,452	167.07	17.6	1992	35,516,324	178.22	4.8
1990	149,708,337	175.23	22.8	1993	27,529,106	178.93	4.2

Table 7.--Warehouse firms and charges for the 1993/94 marketing season

State and market	Whse firms	Auction fee 1/	Commission on gross sales	State and market	Whse firms	Auction fee 1/	Commission on gross sales
KENTUCKY							
		Dollars	Percent			Dollars	Percent
Bloomfield	2	8.90	--	Paris	2	--	4.2
Bowling Green	1	--	6.0	Richmond	2	--	4.0
	1	--	5.5	Russellville	4	1.10	5.0
	1	1.00	4.5	Shelbyville	5	1.00	5.0
Carrollton	2	10.40	--	Somerset	2	1.25	4.0
	1	10.00	--	Springfield	1	5.00	--
	1	10.75	--		2	5.95	--
	1	1.00	5.5		1	.85	4.25
Cynthiana	2	--	6.0	Winchester	1	1.00	3.95
	1	--	3.8				
	1	2.85	5.85	TENNESSEE			
	1	1.55	6.89	Carthage	5	1.00	4.5
Danville	1	.75	3.75	Clarksville	2	8.50	--
	2	.50	4.50	Columbia	2	2.50	5.5
Glasgow	2	5.95	--	Fayetteville	1	2.50	5.5
Greensburg	2	6.20	--	Gallatin	2	1.00	4.5
Harrodsburg	1	.95	4.0	Greeneville	5	1.00	4.0
	1	.75	4.25		1	1.00	4.5
	1	1.00	4.25	Hartsville	3	1.00	4.5
	1	1.00	4.0	Johnson City	2	1.00	4.0
	1	.75	4.0	Knoxville	1	1.00	5.0
Hopkinsville	6	--	5.0		1	1.50	4.5
Horse Cave	4	5.95	--	Morristown	2	1.00	4.0
Lebanon	2	5.95	--	Mountain City	2	.25*	4.0
	1	6.95	--	New Tazewell	3	1.50	4.0
	1	6.50	--	Newport	2	1.00	4.5
Lexington	5	--	6.0	Rogersville	2	1.50	4.5
	1	--	4.0	Sparta	1	1.50	4.5
	2	.85	4.0	Springfield	4	1.00	5.0
	4	--	4.5		1	9.00	--
	2	--	6.1	Sweetwater	1	1.50	4.75
	1	1.00	6.0	VIRGINIA			
London	1	1.00	4.25	Abingdon	3	7.00#	--
Louisville	1	1.50	5.0	Gate City	1	7.00#	--
Mayfield	2	1.00	5.0	Pennington Gap	1	7.15#	--
Maysville	2	5.00	5.5		1	7.20#	--
	1	--	4.95	NORTH CAROLINA 2/			
	1	4.60	4.99	Asheville	3	.25*	3.5
	1	2.95	5.95	Boone	1	.25*	3.5
	1	14.00	--	West Jefferson	1	.25*	3.5
	1	--	5.0	WEST VIRGINIA			
	1	3.95	4.95	Huntington	1	3.40	5.0
	1	4.25	5.95	INDIANA			
Morehead	1	2.95	5.95	Madison	2	10.80	--
	1	2.00	6.0	New Albany	1	1.50	5.0
	1	3.55	5.8	OHIO			
Mt. Sterling	3	1.00	3.95	Ripley	1	3.95	5.60
	1	--	4.5		1	3.95	5.5
Owensboro	5	1.00	5.5		1	3.25	5.95
	5	3.00	5.5	MISSOURI			
Paducah	1	1.00	5.0	Weston	2	1.00	4.0

1/ Rate per 100 pounds; basic charges; some markets have additional charges for weighing small lots, insurance, etc.

2/ Rates are set by state law.

* Rate per lot.

Storage and handling

Rebates of varying amounts are offered by several warehouses.

Table 8.--Gross sales, value and average price by State and market

State and market	1993 crop			1992 crop		
	Sales	Value	Price per 100 pounds	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Kentucky						
Bloomfield	7,470,900	13,635,415	182.51	8,354,717	15,343,139	183.65
Bowling Green	12,797,361	23,151,257	180.91	16,378,700	29,733,157	181.54
Carrollton	35,728,158	65,226,713	182.56	37,981,391	69,065,683	181.84
Cynthiana	21,948,252	40,080,703	182.61	25,679,036	46,722,193	181.95
Danville	17,383,288	31,699,858	182.36	19,304,918	35,203,177	182.35
Glasgow	17,514,618	31,755,224	181.31	19,295,323	35,294,631	182.92
Greensburg	8,179,945	14,961,628	182.91	9,099,652	16,675,935	183.26
Harrodsburg	15,302,687	27,902,400	182.34	16,815,672	30,681,579	182.46
Hopkinsville	10,426,830	18,937,881	181.63	12,169,253	22,161,104	182.11
Horse Cave	21,740,702	39,706,542	182.64	24,506,334	44,779,299	182.73
Lebanon	10,948,616	20,094,678	183.54	12,105,160	22,196,417	183.36
Lexington	70,344,500	127,999,046	181.96	84,017,458	151,501,920	180.32
London	8,703,605	15,882,391	182.48	10,188,166	18,570,313	182.27
Louisville	3,440,132	6,294,171	182.96	4,420,336	8,056,056	185.25
Mayfield	4,768,219	8,662,635	181.67	6,074,333	11,033,807	181.65
Maysville	36,916,570	67,392,828	182.55	44,671,507	81,507,494	182.46
Morehead	21,243,012	38,852,786	182.90	23,671,712	43,349,557	183.13
Mt. Sterling	16,517,708	30,250,197	183.14	17,922,926	32,797,612	182.99
Owensboro	18,491,491	33,740,809	182.47	22,808,598	41,497,687	181.94
Paducah	2,486,376	4,474,509	179.96	3,113,213	5,620,410	180.53
Paris	11,550,245	21,115,508	182.81	13,926,869	25,368,331	182.15
Richmond	12,421,325	22,634,783	182.23	14,178,342	25,820,201	182.11
Russellville	6,564,714	12,029,733	183.25	7,178,161	13,171,419	183.49
Shelbyville	30,448,887	55,734,819	183.04	33,192,247	60,555,468	182.44
Somerset	8,198,200	14,889,433	181.62	9,465,847	17,185,419	181.55
Springfield	16,105,911	29,460,240	182.92	17,532,494	32,131,305	183.27
Winchester	5,326,859	9,733,865	182.73	7,256,199	13,227,534	182.29
TOTAL KENTUCKY	452,969,111	826,300,052	182.42	521,308,564	949,250,847	182.09
Tennessee						
Carthage	11,328,264	20,404,168	180.12	12,115,320	21,990,861	181.51
Clarksville	3,035,924	5,466,701	180.07	3,531,478	6,390,035	180.95
Columbia	7,893,588	14,230,130	180.27	9,213,438	16,570,220	179.85
Fayetteville	1,109,108	1,996,905	180.05	1,284,342	2,304,378	179.42
Gallatin	5,004,879	9,078,631	181.40	5,227,536	9,545,187	182.59
Greeneville	15,752,498	28,294,726	179.62	18,145,307	32,664,777	180.02
Hartsville	12,865,300	23,223,553	180.51	12,426,658	22,669,088	182.42
Johnson City	10,032,243	17,834,038	177.77	8,361,137	14,882,257	177.99
Knoxville	3,604,668	6,425,510	178.26	4,852,851	8,706,068	179.40
Morristown	3,720,207	6,688,634	179.79	3,650,919	6,632,667	181.67
Mountain City	4,662,799	8,310,953	178.24	4,187,540	7,407,216	176.89
New Tazewell	9,549,652	17,341,918	181.60	10,074,440	18,321,579	181.86
Newport	6,779,454	12,200,268	179.96	7,262,298	13,093,662	180.30
Rogersville	9,604,976	17,294,153	180.05	10,831,304	19,511,238	180.14
Sparta	3,826,738	6,884,257	179.90	4,107,405	7,439,455	181.12
Springfield	8,883,489	16,128,782	181.56	9,693,136	17,547,315	181.03
Sweetwater	4,717,664	8,434,314	177.78	5,250,197	9,428,098	179.58
TOTAL TENNESSEE	122,371,451	220,237,641	179.97	130,215,306	235,104,101	180.55
Virginia						
Abingdon	13,225,386	23,387,083	176.83	15,602,412	27,823,539	178.33
Gate City	4,581,403	8,187,282	178.71	5,732,706	10,273,773	179.21
Pennington Gap	6,667,288	11,987,658	179.80	7,968,578	14,388,438	180.56
TOTAL VIRGINIA	24,474,077	43,562,023	177.99	29,303,696	52,485,750	179.11
North Carolina						
Asheville	11,410,367	20,273,349	177.67	11,063,205	19,403,161	175.38
Boone	2,827,040	5,027,684	177.84	2,944,363	5,163,483	175.37
West Jefferson	4,762,020	8,389,895	176.18	4,889,387	8,462,496	173.08
TOTAL N.C.	18,999,427	33,690,928	177.33	18,896,955	33,029,140	174.79

Table 8.--Gross sales, value, and average price by State and market--Continued

State and market	1993 crop			1992 crop		
	Sales	Value	Price per 100 Pounds	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
West Virginia						
Huntington	4,149,283	7,488,590	180.48	3,824,894	6,948,169	181.66
Indiana						
Madison	10,691,644	19,449,680	181.91	11,380,112	20,709,596	181.98
New Albany	3,229,632	5,882,128	182.13	3,903,978	7,132,117	182.69
TOTAL INDIANA	13,921,276	25,331,808	181.96	15,284,090	27,841,713	182.16
Ohio						
Ripley	12,141,736	22,112,833	182.12	13,500,538	24,486,946	181.38
Missouri						
Weston	4,727,971	8,397,901	177.62	3,328,509	5,898,300	177.21
TOTAL GROSS SALES	653,754,332	1,187,121,776	181.59	735,662,552	1,335,044,966	181.48

Table 9.--Rank of markets by volume of gross sales for the 1993/94 marketing season

State and market	Rank by			State and market	Rank by		
	Sales	State	Type		Sales	State	Type
	Mil. lbs				Mil. lbs		
Kentucky							
Lexington	70.3	1	1	New Tazewell	9.5	6	28
Maysville	36.9	2	2	Springfield	8.9	7	29
Carrollton	35.7	3	3	Columbia	7.9	8	33
Shelbyville	30.4	4	4	Newport	6.8	9	35
Cynthiana	21.9	5	5	Gallatin	5.0	10	39
Horse Cave	21.7	6	6	Sweetwater	4.7	11	43
Morehead	21.2	7	7	Mountain City	4.7	12	44
Owensboro	18.5	8	8	Sparta	3.8	13	47
Glasgow	17.5	9	9	Morristown	3.7	14	48
Danville	17.4	10	10	Knoxville	3.6	15	49
Mt. Sterling	16.5	11	11	Clarksville	3.0	16	52
Springfield	16.1	12	12	Fayetteville	1.1	17	55
Harrodsburg	15.3	13	14				
Bowling Green	12.8	14	17				
Richmond	12.4	15	18				
Paris	11.6	16	20	Virginia			
Lebanon	10.9	17	23	Abingdon	13.2	1	15
Hopkinsville	10.4	18	25	Pennington Gap	6.7	2	36
London	8.7	19	30	Gate City	4.6	3	45
Somerset	8.2	20	31				
Greensburg	8.2	21	32	North Carolina			
Bloomfield	7.5	22	34	Asheville	11.4	1	21
Russellville	6.6	23	37	West Jefferson	4.8	2	41
Winchester	5.3	24	38	Boone	2.8	3	53
Mayfield	4.8	25	40				
Louisville	3.4	26	50	West Virginia			
Paducah	2.5	27	54	Huntington	4.1	1	46
				Indiana			
				Madison	10.7	1	24
				New Albany	3.2	2	51
Tennessee							
Greenville	15.8	1	13	Ohio			
Hartsville	12.9	2	16	Ripley	12.1	1	19
Carthage	11.3	3	22				
Johnson City	10.0	4	26	Missouri			
Rogersville	9.6	5	27	Weston	4.7	1	42

In instances where gross sales of two or more markets were identical when rounded to millions of pounds, rank was determined from sales on an exact poundage basis.

Table 10.--Movement of tobacco across State Lines

State in which produced and marketing season	Total sold out of State	Indiana	Kentucky	Missouri	Sold in North Carolina	Ohio	Tennessee	Virginia	West Virginia
1993/94	Pounds 1/				Pounds				
Alabama	10,640		6,180	4,886			4,460		
Arkansas	4,886		408				5,905		
Georgia	35,525		2,960						
Illinois	2,960		7,673,332			2,134			
Indiana	7,675,466			37,184					
Kansas	37,184								
Kentucky	8,749,653	3,798,232	93,677						68,276
Missouri	93,677		20,888						
North Carolina	4,470,897		7,011,634						
Ohio	8,164,225		6,903,483			36,062			
Tennessee	12,326,347		286,884						
Virginia	5,056,861		707,632						
West Virginia	1,157,744		22,707,078						
TOTAL	47,786,065	3,798,232		42,070	2,231,955	942,620	12,372,816	4,470,427	1,220,867
1992/93									
Alabama	14,980								
Arkansas	1,550			1,550			14,980		
Georgia	22,221						4,420		
Indiana	8,679,709		8,677,339			2,370			
Kansas	62,140		1,924						
Kentucky	9,734,301	4,509,672		60,216					
Missouri	68,102		68,102						
North Carolina	3,395,176		66,990						
Ohio	9,435,808		8,186,658						
Tennessee	12,782,031		5,912,919						
Virginia	4,397,752	519	348,864						
West Virginia	1,284,650		800,705						
TOTAL	49,878,420	4,510,191	24,063,501	61,766	2,577,558	983,464	10,743,343	5,595,229	1,343,368

1/ Not final--subject to revision

Table 11.--Percentage distribution of gross sales by group, quality and color by crop year

(Group)

Crop year	B leaf	T tips	C lugs	X flyings	M mixed group	N nondescript	miscellaneous
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1988	56.8	3.8	20.7	8.3	7.6	3.5	1.0
1989	58.7	1.3	18.3	3.8	16.2	.6	1.1
1990	48.0	.9	15.6	3.5	28.8	.6	2.6
1991	45.6	1.5	15.7	4.1	30.6	.7	1.7
1992	66.2	.8	25.4	3.1	2.4	.4	1.7
1993	67.0	1.2	23.2	5.7	1.5	.4	1.0

(Quality)

Crop year	1 choice	2 fine	3 good	4 fair	5 low	nondescript	miscellaneous
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1988	.2	3.7	29.5	45.5	16.5	3.5	1.0
1989	6.3	6.2	28.2	44.8	12.7	.6	1.1
1990	6.8	4.8	30.2	44.1	10.9	.6	2.6
1991	2.9	6.5	31.8	45.1	11.4	.7	1.7
1992	1.5	6.1	28.7	46.7	15.1	.4	1.7
1993	1.5	6.2	28.1	48.6	14.1	.4	1.0

(Color)

Crop year	L	F	FR	R	D	K	M	V	G	nond.	misc.
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1988	1.3	49.1	19.5	4.2	.1	1.0	11.7	4.5	4.0	3.5	1.0
1989	1.3	43.8	37.0	6.8	.5	.3	5.3	2.8	1.4	.6	1.1
1990	.7	52.8	29.9	2.1	.1	.5	6.0	2.9	1.8	.6	2.6
1991	.5	54.9	28.8	2.3	.1	.5	5.4	3.1	2.0	.7	1.7
1992	.4	48.7	25.4	5.8	.2	.9	14.0	1.7	.8	.4	1.7
1993	.3	61.6	22.1	3.2	--	--	6.4	3.3	1.5	.4	1.0

(Color key)

L - buff	R - red	V - greenish
F - tan	D - dark red	G - green
FL - tannish buff	K - variegated	N - nondescript
FR - tannish red	M - mixed	Misc. - No-G, W and U

Table 12.--Average weight per lot by crop year

Crop	Average weight per lot	Crop	Average weight per lot
	Pounds		Pounds
1988	472	1991	518
1989	475	1992	484
1990	506	1993	496

Table 13.--Loan level and receipts of grower cooperatives by crop year

Crop	Loan level	Loan receipts (green weight)1/	Percentage of net auction sales	Crop	Loan level	Loan receipts (green weight)1/	Percentage of net auction sales
	Cents	1,000 pounds	Percent		Cents	1,000 pounds	Percent
1988	150.0	15,514	3.4	1991	158.4	42,264	6.4
1989	153.2	272	0.1	1992	164.9	142,694	20.4
1990	155.8	0	0.0	1993	168.3	232,307	37.1

1/ Commodity Credit Corporation loans made available to growers through Burley Tobacco Growers' Cooperative Association, Lexington, KY and Burley Stabilization Corporation, Knoxville, Tenn.

Table 14.--Season average prices and support rates by individual grades, per 100 pounds 1/

Group and grade 2/	1993 crop		Group and grade 2/	1993 crop		Group and grade 2/	1993 crop	
	Season average	Loan rate 3/		Season average	Loan rate 3/		Season average	loan rate 3/
	Dollars			Dollars			Dollar	
Flyings								
X1L	-	181	B5F	181	180	T3FR	183	180
X2L	181	178				T4FR	179	174
X3L	180	176	B2FL	-	178	T5FR	175	169
X4L	177	172	B3FL	-	175			
X5L	171	165	B4FL	-	172	T3R	(184)	180
						T4R	180	174
X1F	183	182	B1FR	187	187	T5R	174	169
X2F	183	179	B2FR	186	186			
X3F	181	177	B3FR	185	184	T4D	166	147
X4F	179	174	B4FR	183	182	T5D	158	139
X5F	172	165	B5FR	182	180			
						T4K	(161)	143
X4M	164	142	B1R	-	187	T5K	-	134
X5M	157	137	B2R	187	186			
			B3R	185	184	T4VF	170	159
X4G	156	126	B4R	184	182	T5VF	166	152
X5G	145	115	B5R	182	180			
						T4VR	169	159
Lugs						T5VR	168	152
C1L	-	178	B4D	168	151			
C2L	-	177	B5D	163	143	T4GF	155	141
C3L	179	176				T5GF	147	133
C4L	178	174	B3K	171	157			
C5L	176	170	B4K	165	153	T4GR	158	141
			B5K	(165)	148	T5GR	150	133
C1F	186	186						
C2F	184	184	B2M	181	180	Mixed group		
C3F	183	183	B3M	178	177	M3F	173	137
C4F	182	181	B4M	176	173	M4F	167	132
C5F	180	179	B5M	171	167	M5F	154	128
C3K	-	153	B3VF	177	175	M3FR	175	135
C4K	161	146	B4VF	173	169	M4FR	166	130
C5K	(166)	142	B5VF	170	163	M5FR	153	128
C3M	174	170	B3VR	177	175	M4K	-	106
C4M	171	165	B4VR	173	169	M5K	-	96
C5M	168	160	B5VR	171	163			
						M4G	138	102
C3V	176	173	B3GF	158	149	M5G	130	98
C4V	174	169	B4GF	156	146			
C5V	171	162	B5GF	153	142	Nondescript		
						N1L	140	99
C4G	155	141	B3GR	168	149	N2L	109	0
C5G	148	133	B4GR	160	146	N1F	146	101
			B5GR	158	142			
Leaf								
B1F	187	187	Tips			N1R	147	101
B2F	186	186	T3F	182	180	N2R	107	0
B3F	184	184	T4F	178	174			
B4F	183	182	T5F	173	169	N1G	105	61
						N2G	96	0

1/ Averages are based on auction bids and include baled, tied and sheeted tobacco. Averages are in parentheses in instances where 10 or more but less than 20 lots were recorded during the season; averages are not quoted when less than 10 lots were recorded.

2/ For key to standard grade marks see page 4.

3/ Commodity Credit Corporation loans are made available to growers through the following cooperative associations: Burley Tobacco Growers' Cooperative Association, Lexington, Ky. and Burley Stabilization Corporation, Knoxville, Tennessee. Tobacco graded "W" (unsafe order), "U" (unsound), No-G (no grade) was not accepted.

Table 15.--Percentage distribution of gross sales by individual grades, 1991-93 crops

Group and grade	Crop of			Group and grade	Crop of			Group and grade	Crop of		
	1993	1992	1991		1993	1992	1991		1993	1992	1991
Flyings:				Leaf (cont'd)				Tips (cont'd)			
X1L	.002	.004	.011	B2FL	.002	.000	.003	T5R	.044	.049	.050
X2L	.013	.009	.032	B3FL	.001	.001	.003	Total TR --	.262	.194	.334
X3L	.049	.040	.068	B4FL	.001	.005	.002	T4D	.009	.010	.010
X4L	.094	.064	.073	Total BFL--	.004	.006	.008	T5D	.009	.019	.010
X5L	.013	.015	.012	B1FR	.129	.375	.686	Total TD --	.018	.029	.020
Total XL --	.171	.132	.196	B2FR	.873	1.580	2.117	T4K	.003	.020	.007
X1F	.239	.053	.070	B3FR	6.425	8.820	6.581	T5K	.000	.008	.002
X2F	.402	.160	.243	B4FR	11.317	11.100	6.684	Total TK --	.003	.028	.009
X3F	1.184	.638	.841	B5FR	2.434	2.210	1.207	T4VF	.046	.035	.099
X4F	2.657	1.387	1.937	Total BFR--	21.178	24.085	17.275	T5VF	.012	.009	.016
X5F	.876	.464	.594	B1R	.002	.004	.002	Total TVF--	.058	.044	.115
Total XF --	5.358	2.702	3.685	B2R	.032	.040	.017	T4VR	.089	.037	.155
X4M	.072	.121	.070	B3R	.344	.588	.235	T5VR	.023	.014	.039
X5M	.044	.121	.045	B4R	1.795	3.519	1.281	Total TVR--	.112	.051	.194
Total XM --	.116	.242	.115	B5R	.804	1.470	.466	T4GF	.016	.016	.075
X4G	.057	.038	.031	Total BR --	2.977	5.621	2.001	T5GF	.010	.006	.033
X5G	.024	.027	.027	B4D	.030	.074	.029	Total TGF--	.026	.022	.108
Total XG --	.081	.065	.058	B5D	.046	.126	.049	T4GR	.055	.019	.105
Tot. X --	5.726	3.141	4.054	Total BD --	.076	.200	.078	T5GR	.048	.027	.081
Lugs:				B3K	.012	.155	.060	Total TGR--	.103	.046	.186
C1L	.000	.000	.001	B4K	.027	.393	.120	Total T --	1.172	.835	1.511
C2L	.002	.000	.006	B5K	.004	.110	.013	Mixed group:			
C3L	.019	.021	.046	Total BK --	.043	.658	.193	M3F	.170	.136	8.082
C4L	.097	.197	.223	B2M	.266	.716	.311	M4F	.655	.861	9.541
C5L	.027	.064	.051	B3M	1.732	3.128	1.433	M5F	.115	.297	1.145
Total CL --	.145	.282	.327	B4M	1.967	4.450	1.402	Total MF --	.940	1.294	18.768
C1F	.060	.027	.020	B5M	.341	1.094	.195	M3FR	.037	.027	3.491
C2F	.171	.157	.125	Total BM --	4.306	9.388	3.341	M4FR	.280	.568	6.183
C3F	1.636	1.669	1.332	B3VF	.682	.358	.586	M5FR	.159	.438	1.412
C4F	12.304	12.032	7.734	B4VF	1.076	.550	1.168	Total MFR--	.476	1.033	11.086
C5F	6.181	6.042	3.757	B5VF	.143	.114	.222	M4K	.001	.005	.115
Tot. CF --	20.352	19.927	12.968	Total BVF--	1.901	1.022	1.976	M5K	.000	.003	.025
C3K	.003	.010	.013	B3VR	.077	.024	.056	Total MK --	.001	.008	.140
C4K	.013	.112	.088	B4VR	.461	.121	.351	M4G	.080	.059	.402
C5K	.004	.046	.037	B5VR	.175	.063	.136	M5G	.021	.037	.238
Tot. CK --	.020	.168	.138	Total BVR--	.713	.208	.543	Total MG --	.101	.096	.640
C3M	.436	.686	.440	B3GF	.102	.044	.069	Total M --	1.518	2.431	30.634
C4M	1.208	2.648	1.095	B4GF	.417	.186	.382	Nondescript:			
C5M	.376	1.064	.388	B5GF	.139	.078	.175	N1L	.123	.128	.126
Tot. CM --	2.020	4.398	1.923	Total BGF--	.658	.308	.626	N2L	.023	.061	.030
C3V	.054	.033	.011	B3GR	.013	.004	.006	N1F	.025	.054	.078
C4V	.312	.304	.162	B4GR	.148	.056	.104	N1R	.018	.041	.032
C5V	.116	.107	.105	B5GR	.139	.045	.119	N2R	.005	.011	.007
Tot. CV --	.482	.444	.278	Total BGR--	.300	.105	.229	N1G	.169	.112	.327
C4G	.107	.115	.051	Total B --	66.975	66.241	45.655	N2G	.062	.038	.111
C5G	.080	.080	.058	Tips:				Total N --	.425	.445	.711
Tot. CG --	.187	.195	.109	T3F	.008	.005	.005	No-G	.531	.674	.862
Tot. C --	23.206	25.414	15.743	T4F	.087	.078	.059	"W"	.336	.570	.600
Leaf:				T5F	.017	.023	.014	"U"	.110	.245	.230
B1F	1.022	1.034	2.064	Total TF --	.112	.106	.078	"S"	.001	.004	.000
B2F	4.457	3.452	3.605	T3FR	.049	.008	.024	Grand total --	100.000	100.000	100.000
B3F	15.113	12.261	8.454	T4FR	.389	.248	.393				
B4F	12.542	7.155	4.669	T5FR	.040	.059	.050				
B5F	1.685	.738	.593	Tot TFR --	.478	.315	.467				
Tot BF --	34.819	24.640	19.385	T3R	.004	.003	.006				
				T4R	.214	.142	.278				

Type 32, Maryland

There has been no federal inspection or market news on the three Maryland auction markets since 1982 when the producers voted out mandatory USDA inspection of their product.

Growers in Maryland had been receiving free mandatory grading and market news services from USDA since 1948.

The following table is presented for continuity of the statistical series.

Table 16.--Net sales, value and average price, by markets, of Maryland tobacco sold at auction

Market	1994 season (1993 crop)			1993 season (1992 crop)		
	Sales	Value	Average price	Sales	Value	Average price
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Hughesville	5,158,012	7,968,404	154.49	5,237,866	8,868,534	169.32
Upper Marlboro	4,507,648	6,598,778	146.39	4,651,723	7,656,283	164.59
Waldorf	2,172,801	3,334,070	153.45	1,953,101	3,321,383	170.06
Total	11,838,461	17,901,252	151.21	11,842,690	19,846,200	167.58

Table 17.--Gross sales, value and average price, by markets, of Maryland tobacco sold at auction

Market	1994 season (1993 crop)			1993 season (1992 crop)		
	Sales	Value	Average price	Sales	Value	Average price
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Hughesville	6,048,357	9,249,993	152.93	5,915,090	9,924,649	167.79
Upper Marlboro	5,822,886	8,360,749	143.58	6,046,653	9,691,983	160.29
Waldorf	2,514,495	3,827,337	152.21	2,208,726	3,698,592	167.45
Total	14,385,738	21,438,079	149.02	14,170,469	23,315,224	164.53

Table 18.--Resales, average price and percentages of gross sales, by markets, of Maryland tobacco sold at auction

Market	1994 season (1993 crop)			1993 season (1992 crop)		
	Sales	Average price	Percentage of gross	Sales	Average price	Percentage of gross
	Pounds	Dollars	sales	Pounds	Dollars	sales
Hughesville	890,345	143.94	14.7	677,224	155.95	11.5
Upper Marlboro	1,315,238	133.97	22.6	1,394,930	145.94	23.1
Waldorf	341,694	144.36	13.6	255,625	147.56	11.6
Total	2,547,277	138.85	17.7	2,327,779	149.03	16.4

Data for these tables was furnished by the Maryland State Tobacco Authority.

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