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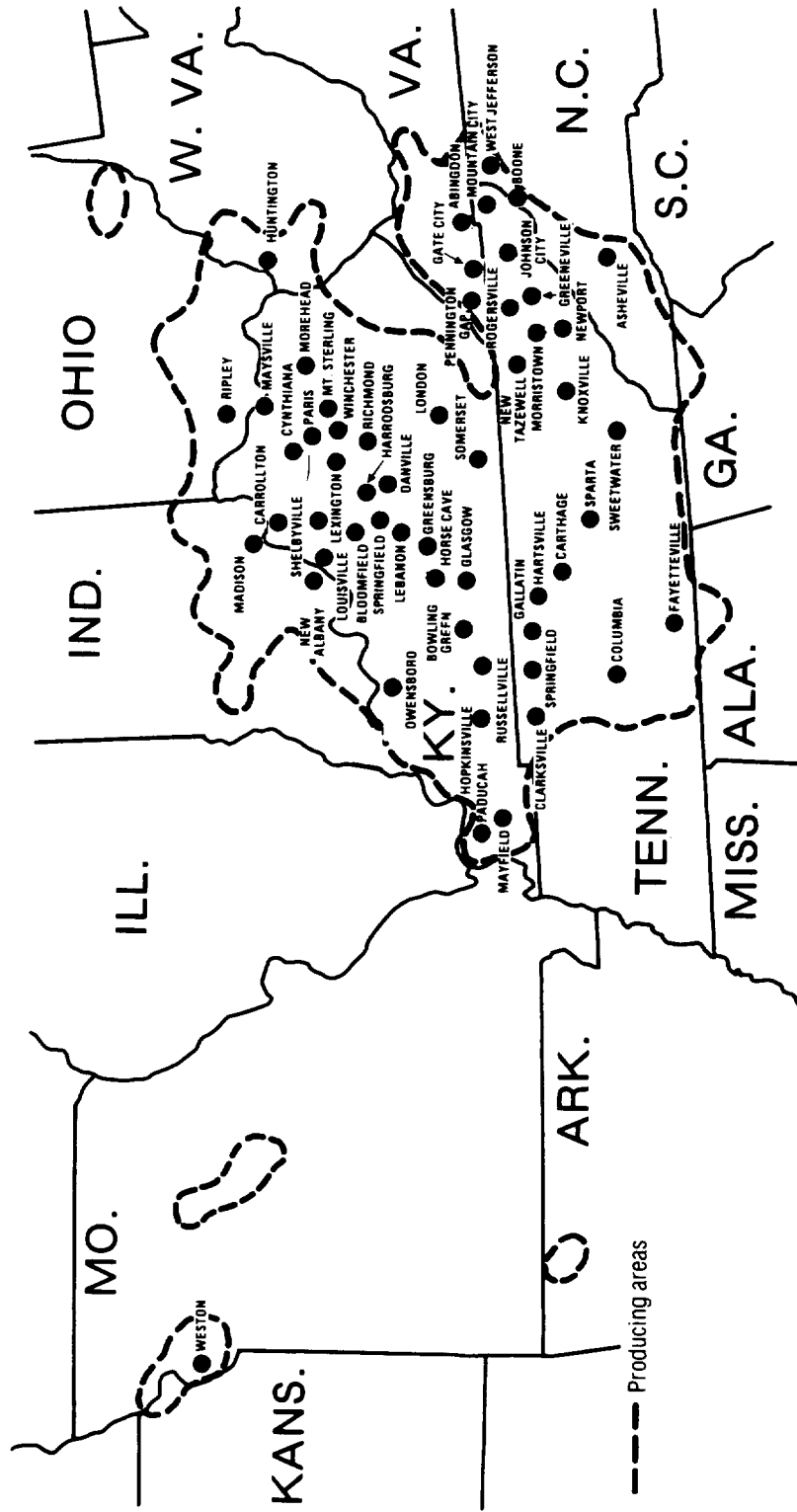
June 1995

Washington, DC

Tobacco Market Review

Burley, 1994 Crop

BURLEY TOBACCO AUCTION MARKETS AND PRODUCING AREAS



--- Producing areas

Contents

	Page
Summary of standard burley tobacco grades	4
Review of the 1994/95 burley tobacco marketing season	5
Review of the 1995 Maryland tobacco marketing season	18

Burley Tobacco

Table

1. Acreage, yield, and production of burley tobacco, 1993/94	5
2. Opening and closing dates, number of sales days and warehouse firms by State and market	6-7
3. Number of farm quotas and effective poundage, by States, 1993-95 crops	7
4. Producers' sales at auction, value, and average price by State and crop year	8
5. Gross sales, value, and average price by State and crop year	9
6. Resales, average price and percentage of gross sales by State and crop year	10
7. Warehouse firms and charges for the 1994/95 marketing season	11
8. Gross sales, value, and average price by state and market	12-13
9. Rank of markets by volume of gross sales for the 1994/95 marketing season	13
10. Movement of tobacco across State lines	14
11. Percentage distribution of gross sales by group, quality, and color by crop year	15
12. Average weight per lot by crop year	15
13. Loan level and receipts of grower cooperatives by crop year	15
14. Season average prices and support rates by individual grades per 100 pounds	16
15. Percentage distribution of gross sales by individual grades, 1992-94 crops	17

Maryland Tobacco

16. Net sales, value and average price, by markets, of Maryland tobacco sold at auction	18
17. Gross sales, value and average price, by markets, of Maryland tobacco sold at auction	18
18. Resales, average price and percentages of gross sales, by markets, of Maryland tobacco sold at auction	18

The statistics on sales and markets in this review were compiled from reports and records of auction sales from the State Departments of Agriculture of Kentucky, Tennessee, North Carolina, Virginia, and West Virginia; from data furnished by marketing recorders employed through the offices of the Consolidated Farm Service Agency (formerly ASCS); and from information received directly from markets and trade sources. The statistics on prices by grades were based on the compilation of auction data recorded from warehouse sales tickets from representative markets in the burley area.

SUMMARY OF STANDARD BURLEY TOBACCO GRADES

Key to Standard Grademarks for Burley Tobacco

Groups	Qualities	Color symbols	
X - Flyings	1 - Choice	L - Buff	M - Mixed
C - Lugs or cutters	2 - Fine	F - Tan	V - Greenish
B - Leaf	3 - Good	FL - Tannish buff	VF - Greenish tan
T - Tips	4 - Fair	FR - Tannish red	VR - Greenish red
M - Mixed group	5 - Low	R - Red	G - Green
N - Nondescript		D - Dark red	GF - Green tan
S - Scrap		K - Variegated	GR - Green red

Special Factor

W - Wet
U - Unsound

Individual Burley Grades

14 Grades of Flyings	Lugs - Continued	Leaf - Continued	Tips - Continued
X1L	C4M	B4K	T5D
X2L	C5M	B5K	T4K
X3L	C3V	B2M	T5K
X4L	C4V	B3M	T4VF
X5L	C5V	B4M	T5VF
X1F	C4G	B5M	T4VR
X2F	C5G	B3VF	T5VR
X3F		B4VF	T4GF
X4F		B5VF	T5GF
X5F		B3VR	T4GR
X4M		B4VR	T5GR
X5M		B5VR	
X4G		B3GF	10 Grades of Mixed Group
X5G		B4GF	M3F
		B5GF	M4F
		B3GR	M5F
		B4GR	M3FR
		B5GR	M4FR
			M5FR
			M4K
			M5K
			M4G
			M5G
			7 Grades of Nondescript
			N1L
			N2L
			N1F
			N1R
			N2R
			N1G
			N2G

Review of the 1994/95 Marketing Season

HIGHER PRICES, improved quality and considerably lower loan receipts were experienced during the 1994-95 Burley tobacco marketing season. Volume declined about 57 million pounds due to a 10 percent reduction in the quota. Auctions began November 21, 1994 and ended March 9, 1995, for a total of 38 sales days, 12 less than the previous year.

GROSS AUCTION SALES this year amounted to 597.2 million pounds for \$1,099.6 million averaging \$184.11 per hundred - up \$2.54 from a year ago. Net sales were 569.3 million pounds and averaged \$184.17. Non-auction sales totaled 1.8 million pounds.

HIGHER AVERAGES were recorded for nearly all marketings this season. Heavy volume tan and tannish red tobacco gained generally \$1 to \$10 per hundred; however, mixed and green colored offerings were up \$4 to \$26 per hundred. Nondescript tobacco increased \$30 to \$35. Top average was \$188 per hundred for a few choice leaf grades, with the low bid at \$120 for grade N2G.

QUALITY OF TOBACCO improved this season. Good quality increased 6 points, and low declined a similar amount. Percentages were as follows: Choice 1; Fine 7; Good 34; Fair 49, and Low quality 8 percent. Group distribution showed almost no change. Around 68 percent was leaf tobacco, 23 percent classed as cutters, and 7 percent was flyings. Colorwise, the proportion of tan dominated at 62 percent, tannish red declined to 17 percent, red made up about 3, and mixed color increased to 13 percent of sales.

RECEIPTS FOR THE BURLEY COOPERATIVES decreased to 54.7 million pounds, or 9.6 percent of net sales this season, compared with 232.3 million pounds, or 37.1 percent of net sales last year.

SETS OF BUYERS totaled 51 this season, representing a reduction of five. Several markets continued to share buyers again this year.

MARKETING CHARGES have declined to 2 cents for the 1995 crop. The producer is to pay 1 cent per pound and the purchaser 1 cent. The fee for grading services of the USDA-AMS Tobacco Division has not been determined at this time.

LOAN LEVEL AND 1995 QUOTA. A loan level of \$172.50 per hundred has been announced for the 1995 crop of Burley by the USDA - up \$1.10 from 1994. The 1995 basic quota is 549.0 million pounds, up 1.0 percent from 1994. The effective quota is estimated at 576.0 million pounds, or 30 million pounds below last season.

MARKETING DURING THE 1994-95 marketing season was conducted under Policies and Procedures recommended by the Burley Tobacco Advisory Committee and adopted and implemented by the Secretary of Agriculture. The major provisions were (1) a daily belt-wide limit of 30 million pounds; and (2) daily sales opportunities per market within the limit of 30 million pounds to include any combination of producer and resale tobacco, but only one half of one percent of non-auction purchased tobacco.

Table 1.--Acreage, yield and production of burley tobacco, 1993-94 crops 1/

State	Area harvested		Yield		Production	
	1994	1993	1994	1993	1994	1993
	Acres		Pounds		1,000 pounds	
Indiana	7,100	8,100	2,150	2,150	15,265	17,415
Kentucky	175,000	196,000	2,450	2,175	428,750	426,300
Missouri	3,500	2,800	2,340	1,700	8,190	4,760
North Carolina	8,500	9,000	2,100	2,280	17,850	20,520
Ohio	8,500	9,000	2,270	2,100	19,295	18,900
Tennessee	53,000	61,000	2,100	1,935	111,300	118,035
Virginia	11,000	11,800	2,200	2,060	24,200	24,308
West Virginia	2,000	2,000	1,800	1,800	3,600	3,600
Total	268,600	299,700	2,340	2,115	628,450	633,838

1/ Data taken from "Annual Crop Summary", Agricultural Statistics Board, NASS, USDA, January 1995.

Table 2.--Opening and closing dates, number of sales days, and warehouse firms by State and market

State and market	1994/95 1/				1993/94 2/			
	Opening dates	Closing dates	Sales days	Whse. firms	Opening dates	Closing dates	Sales days	Whse. firms
Kentucky								
Bloomfield	11/21	01/18	15	2	11/22	01/25	15	2
Bowling Green	11/21	01/19	21	4	11/22	01/27	25	3
Carrollton	11/21	02/23	34	5	11/22	03/03	40	5
Cynthiana	11/21	02/16	34	5	11/22	03/02	38	5
Danville	11/21	02/16	29	3	11/22	02/24	32	3
Glasgow	11/21	01/19	21	2	11/22	01/26	22	2
Greensburg	11/21	01/18	19	1	11/22	01/13	19	2
Harrodsburg	11/21	02/16	29	5	11/22	02/24	32	5
Hopkinsville	11/21	02/02	22	6	11/22	02/09	22	6
Horse Cave	11/21	02/02	21	3	11/22	02/08	23	4
Lebanon	11/21	01/19	21	4	11/22	01/24	21	4
Lexington	11/21	03/09	33	15	11/22	03/15	42	15
London	11/21	01/19	16	1	11/22	01/24	16	1
Louisville	11/22	02/08	18	1	11/22	02/14	22	1
Mayfield	11/21	01/26	10	2	11/22	02/02	11	2
Maysville	11/21	02/07	32	9	11/22	02/23	32	9
Morehead	11/21	01/26	23	3	11/22	02/16	26	3
Mt. Sterling	11/21	02/01	28	4	11/22	02/02	27	4
Owensboro	11/21	01/26	24	10	11/22	02/03	28	10
Paducah	11/22	01/25	7	1	11/23	01/25	8	1
Paris	11/21	02/02	27	2	11/22	02/15	31	2
Richmond	11/21	01/30	27	2	11/22	02/03	28	2
Russellville	11/22	01/25	13	4	11/22	01/24	14	4
Shelbyville	11/21	02/08	27	5	11/22	02/28	34	5
Somerset	11/21	01/19	15	2	11/22	01/25	16	2
Springfield	11/21	01/26	24	4	11/22	01/27	23	4
Winchester	11/21	01/25	9	1	11/22	01/26	13	1
TOTAL:				106				107
Tennessee								
Carthage	11/21	01/17	19	5	11/22	01/12	20	5
Clarksville	11/23	01/17	7	2	11/24	01/26	8	2
Columbia	11/21	01/19	14	2	11/23	01/13	14	2
Fayetteville	11/30	01/12	3	1	12/01	01/10	3	1
Gallatin	11/21	01/19	12	2	11/22	01/13	12	2
Greeneville	11/21	01/19	22	6	11/22	02/08	25	6
Hartsville	11/21	01/19	22	3	11/22	02/08	21	3
Johnson City	11/21	01/19	16	2	11/22	01/20	24	2
Knoxville	11/22	01/17	7	2	11/22	01/13	9	2
Morristown	11/23	01/18	7	2	11/24	01/19	7	2
Mountain City	11/21	01/19	9	2	11/22	01/18	10	2
New Tazewell	11/21	01/19	20	3	11/22	01/20	22	3
Newport	11/21	01/17	12	2	11/22	01/13	13	2
Rogersville	11/21	01/19	22	2	11/22	01/24	25	2
Sparta	11/22	01/12	9	1	11/23	01/12	10	1
Springfield	11/21	01/25	15	5	11/22	01/25	15	5
Sweetwater	11/21	01/12	8	1	11/23	01/10	7	1
TOTAL:				43				43
Virginia								
Abingdon	11/21	01/19	22	3	11/22	01/13	22	3
Gate City	11/22	01/18	10	1	11/22	01/11	12	1
Pennington Gap	11/21	01/17	12	2	11/22	01/10	16	2
TOTAL:				6				6

See footnotes at and of table.

Table 2.--Opening and closing dates, number of sales days, and warehouse firms by State and market --Continued

State and market	1994/95 1/				1993/94 2/			
	Opening dates	Closing dates	Sales days	Whse. firms	Opening dates	Closing dates	Sales days	Whse. firms
North Carolina								
Asheville	11/21	01/18	21	4	11/22	01/13	22	3
Boone	11/23	01/17	6	1	11/24	01/11	6	1
West Jefferson	11/22	01/19	9	1	11/23	01/20	9	1
TOTAL:				6				5
West Virginia								
Huntington	11/23	01/25	8	1	11/24	02/01	8	1
Indiana								
Madison	11/21	02/01	19	2	11/22	02/22	29	2
New Albany	11/22	02/08	18	1	11/22	02/14	20	1
TOTAL:				3				3
Ohio								
Ripley	11/21	01/31	27	3	11/22	02/01	27	3
Missouri								
Weston	11/21	01/23	23	2	11/22	01/24	26	2
TOTAL ALL STATES				170				170

1/ Markets closed for Christmas holidays from December 15, 1994 to January 9, 1995.

2/ Markets closed for Christmas holidays from December 16, 1993 to January 4, 1994.

Table 3.--Number of farm quotas and effective poundage, by States, 1993-95 crops

State	1995 1/		1994		1993	
	Farm quotas	1,000 pounds 2/	Farm quotas	1,000 pounds 2/	Farm quotas	1,000 pounds 2/
Alabama	5	20	3	29	5	40
Arkansas	4	6	5	10	9	27
Georgia	42	116	46	130	145	243
Illinois	2	2	2	1	2	3
Indiana	9,105	15,634	9,193	15,623	9,628	18,465
Kansas	26	83	27	105	32	101
Kentucky	134,446	375,266	135,762	378,032	140,752	437,764
Missouri	1,439	5,715	1,449	8,505	1,500	8,772
North Carolina	13,475	25,714	13,737	27,794	16,737	36,812
Ohio	9,208	17,658	9,275	18,328	9,805	20,905
Tennessee	81,747	115,076	83,036	127,549	89,530	158,715
Virginia	14,143	22,950	14,268	23,841	15,048	28,797
West Virginia	3,236	5,318	3,272	5,922	3,565	7,227
TOTAL:	266,878	583,558	270,075	605,869	286,758	717,871

1/ Subject to revision. Excludes 2,187,713 pounds for new farms, correction of errors, and adjusting inequities in old farm quotas.

2/ Total may not add due to rounding.

Compiled from CFSA records.

Table 4.--Producers' sales at auction, value and average price by State and crop year

Kentucky							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars		Pounds	Dollars	Dollars
1989	354,093,632	592,655,605	167.37	1992	494,825,798	901,754,675	182.24
1990	352,142,815	617,660,046	175.40	1993	433,462,781	791,299,248	182.55
1991	465,070,410	833,135,740	179.14	1994	392,854,772	724,661,152	184.46
Tennessee							
1989	63,519,533	106,056,689	166.97	1992	125,559,349	226,934,632	180.74
1990	84,862,474	148,109,358	174.53	1993	117,745,398	212,083,515	180.12
1991	112,580,637	201,670,544	179.13	1994	106,483,428	195,696,676	183.78
Virginia							
1989	21,043,352	35,127,219	166.93	1992	28,087,592	50,367,026	179.32
1990	23,492,988	41,010,436	174.56	1993	23,634,376	42,092,306	178.10
1991	24,403,215	43,257,448	177.26	1994	20,481,899	37,516,202	183.17
North Carolina							
1989	11,830,908	19,704,482	166.55	1992	17,550,466	30,770,248	175.32
1990	15,235,078	26,540,057	174.20	1993	18,328,356	32,484,623	177.24
1991	15,931,695	28,148,271	176.68	1994	15,771,821	28,679,940	181.84
West Virginia							
1989	1,826,974	3,044,897	166.66	1992	3,646,295	6,640,480	182.12
1990	2,549,340	4,465,911	175.18	1993	3,676,176	6,631,080	180.38
1991	3,228,655	5,811,356	179.98	1994	3,503,742	6,374,503	181.93
Indiana							
1989	10,832,732	18,119,282	167.26	1992	14,360,979	26,159,660	182.16
1990	12,427,720	21,843,522	175.76	1993	13,013,176	23,666,667	181.87
1991	15,379,695	27,586,146	179.37	1994	11,579,035	21,427,762	185.06
Ohio							
1989	9,993,278	16,692,628	167.04	1992	12,814,502	23,255,262	181.48
1990	10,873,234	19,082,458	175.50	1993	11,657,780	21,230,536	182.11
1991	13,473,168	24,274,754	180.17	1994	10,633,554	19,478,837	183.18
Missouri							
1989	5,407,513	8,788,307	162.52	1992	3,301,247	5,864,159	177.63
1990	5,925,928	10,324,506	174.23	1993	4,707,183	8,375,535	177.93
1991	6,804,286	12,025,532	176.73	1994	8,041,407	14,721,202	183.07
Total burley							
1989	478,547,922	800,189,109	167.21	1992	700,146,228	1,271,746,143	181.64
1990	507,509,577	889,036,294	175.18	1993	626,225,226	1,137,863,510	181.70
1991	656,871,761	1,175,909,791	179.02	1994	569,349,658	1,048,556,274	184.17

Table 5.--Gross sales, value, and average price, by State and crop year

Kentucky							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars		Pounds	Dollars	Dollars
1989	437,024,699	731,285,765	167.33	1992	521,308,564	949,250,847	182.09
1990	474,931,654	832,922,765	175.38	1993	452,969,111	826,300,052	182.42
1991	503,462,294	900,281,314	178.82	1994	412,170,741	760,056,289	184.40
Tennessee							
1989	77,269,411	128,969,050	166.91	1992	130,215,306	235,104,101	180.55
1990	103,749,745	181,067,345	174.52	1993	122,371,451	220,237,641	179.97
1991	120,015,076	214,719,156	178.91	1994	111,280,862	204,434,805	183.71
Virginia							
1989	23,247,961	38,805,177	166.92	1992	29,303,696	52,485,750	179.11
1990	25,411,395	44,371,448	174.61	1993	24,474,077	43,562,023	177.99
1991	26,352,969	46,625,645	176.93	1994	21,275,818	38,964,954	183.14
North Carolina							
1989	12,601,709	20,981,003	166.49	1992	18,896,955	33,029,140	174.79
1990	16,803,970	29,287,374	174.29	1993	18,999,427	33,690,928	177.33
1991	17,067,675	30,127,251	176.52	1994	16,678,982	30,319,134	181.78
West Virginia							
1989	2,043,080	3,405,738	166.70	1992	3,824,894	6,948,169	181.66
1990	2,870,108	5,029,357	175.23	1993	4,149,283	7,488,590	180.48
1991	3,402,971	6,124,525	179.98	1994	4,008,691	7,295,408	181.99
Indiana							
1989	11,815,648	19,769,731	167.32	1992	15,284,090	27,841,713	182.16
1990	14,628,179	25,735,566	175.93	1993	13,921,276	25,331,808	181.96
1991	16,596,756	29,793,328	179.51	1994	12,575,091	23,283,340	185.17
Ohio							
1989	11,100,268	18,539,000	167.01	1992	13,500,538	24,486,946	181.38
1990	12,835,406	22,527,072	175.51	1993	12,141,736	22,112,833	182.12
1991	14,234,112	25,642,120	180.15	1994	11,239,378	20,585,339	183.15
Missouri							
1989	5,517,598	8,963,212	162.45	1992	3,328,509	5,898,300	177.21
1990	5,987,457	10,428,302	174.17	1993	4,727,971	8,397,901	177.62
1991	6,926,535	12,225,908	176.51	1994	8,059,582	14,749,434	183.00
Total burley							
1989	580,620,374	970,718,676	167.19	1992	735,662,552	1,335,044,966	181.48
1990	657,217,914	1,151,369,229	175.19	1993	653,754,332	1,187,121,776	181.59
1991	708,058,388	1,265,539,247	178.73	1994	597,289,145	1,099,688,703	184.11

Table 6.--Resales, average price and percentage of gross sales, by State and crop year

Kentucky							
Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
	Pounds	Dollars	Percent		Pounds	Dollars	Percent
1989	82,931,067	167.16	19.0	1992	26,482,766	179.35	5.1
1990	122,788,839	175.31	25.9	1993	19,506,330	179.43	4.3
1991	38,391,884	174.90	7.6	1994	19,315,969	183.24	4.7
Tennessee							
1989	13,749,878	166.64	17.8	1992	4,655,957	175.46	3.6
1990	18,887,271	174.50	18.2	1993	4,626,053	176.27	3.8
1991	7,434,439	175.52	6.2	1994	4,797,434	182.14	4.3
Virginia							
1989	2,204,609	166.83	9.5	1992	1,216,104	174.22	4.2
1990	1,918,407	175.20	7.6	1993	839,701	175.03	3.4
1991	1,949,754	172.75	7.4	1994	793,919	182.48	3.7
North Carolina							
1989	770,801	165.61	6.1	1992	1,346,489	167.76	7.1
1990	1,568,892	175.11	9.3	1993	671,071	179.76	3.5
1991	1,135,980	174.21	6.7	1994	907,161	180.69	5.4
West Virginia							
1989	216,106	166.97	10.6	1992	178,599	172.28	4.7
1990	320,768	175.66	11.2	1993	473,107	181.25	11.4
1991	174,316	179.66	5.1	1994	504,949	182.38	12.6
Indiana							
1989	982,916	167.91	8.3	1992	923,111	182.22	6.0
1990	2,200,459	176.87	15.0	1993	908,100	183.37	6.5
1991	1,217,061	181.35	7.3	1994	996,056	186.29	7.9
Ohio							
1989	1,106,990	166.79	10.0	1992	686,036	179.54	5.1
1990	1,962,172	175.55	15.3	1993	483,956	182.31	4.0
1991	760,944	179.69	5.4	1994	605,824	182.64	5.4
Missouri							
1989	110,085	158.88	2.0	1992	27,262	125.23	.8
1990	61,529	168.69	1.0	1993	20,788	107.59	.4
1991	122,249	163.91	1.8	1994	18,175	155.33	.2
Total burley resales							
1989	102,072,452	167.07	17.6	1992	35,516,324	178.22	4.8
1990	149,708,337	175.23	22.8	1993	27,529,106	178.93	4.2
1991	51,186,627	175.10	7.2	1994	27,939,487	183.01	4.7

Table 7.--Warehouse firms and charges for the 1994/95 marketing season

State and market	Whse firms	Auction fee 1/	Commission on gross sales	State and market	Whse firms	Auction fee 1/	Commission on gross sales
KENTUCKY							
		Dollars	Percent			Dollars	Percent
Bloomfield	2	10.00	--	Russellville	4	1.10	5.0
Bowling Green	1	--	6.0	Shelbyville	5	1.00	5.0
	1	--	5.5	Somerset	2	1.25	4.0
	1	--	6.2	Springfield	1	--	5.0
	1	--	5.95		2	5.95	--
Carrollton	2	10.40	--		1	.85	4.25
	1	10.00	--	Winchester	1	1.00	3.95
	1	10.75	--	TENNESSEE			
	1	1.00	5.5	Carthage	5	1.00	4.5
Cynthiana	2	--	6.0	Clarksville	1	8.50	--
	1	--	3.8		1	9.50	--
	1	2.95	5.95	Columbia	2	2.50	5.5
	1	1.85	6.98	Fayetteville	1	2.50	5.5
Danville	1	.75	3.75	Gallatin	2	1.00	4.5
	2	.50	4.50	Greeneville	5	1.00	4.0
Glasgow	2	6.25	--		1	--	5.0
Greensburg	1	6.20	--	Hartsville	3	1.00	4.5
Harrodsburg	1	.95	4.0	Johnson City	2	1.00	4.0
	1	.75	4.25	Knoxville	1	1.00	5.0
	1	1.00	4.25		1	2.00	4.5
	2	1.00	4.0	Morristown	2	1.50	4.0
Hopkinsville	6	--	5.0	Mountain City	2	.25*	4.0
Horse Cave	3	--	6.25	New Tazewell	3	1.50	4.0
Lebanon	3	5.95	--	Newport	1	1.50	4.5
	1	6.50	--		1	1.00	4.5
Lexington	9	--	6.0	Rogersville	1	1.50	4.5
	1	--	4.0		1	2.00	4.5
	2	.85	4.0	Sparta	1	1.50	4.5
	1	.50	6.2	Springfield	4	1.00	5.0
	2	1.00	6.0		1	9.50	--
London	1	1.00	4.25	Sweetwater	1	1.50	4.75
Louisville	1	1.75	5.5	VIRGINIA			
Mayfield	2	1.00	5.0	Abingdon	3	7.00#	--
Maysville	1	5.00	5.5	Gate City	1	7.00#	--
	1	3.75	5.95	Pennington Gap	1	7.15#	--
	1	4.66	4.99		1	7.20#	--
	1	3.70	5.95	NORTH CAROLINA 2/			
	1	14.00	--	Asheville	4	.25*	3.5
	1	--	5.0	Boone	1	.25*	3.5
	1	3.95	4.95	West Jefferson	1	.25*	3.5
	2	4.95	5.95	WEST VIRGINIA			
Morehead	1	1.75	3.99	Huntington	1	3.25	5.0
	1	2.50	6.5	INDIANA			
	1	3.55	5.8	Madison	2	10.80	--
Mt. Sterling	3	1.00	3.95	New Albany	1	1.50	5.0
	1	--	4.5	OHIO			
Owensboro	10	3.00	5.5	Ripley	1	3.95	5.5
Paducah	1	1.00	5.0		1	3.25	5.95
Paris	1	2.95	5.95		1	3.95	5.65
	1	--	6.0	MISSOURI			
Richmond	2	--	4.0	Weston	2	1.00	4.5

1/ Rate per 100 pounds; basic charges; some markets have additional charges for weighing small lots, insurance, etc.

2/ Rates are set by state law.

* Rate per lot.

Storage and handling

Rebates of varying amounts are offered by several warehouses.

Table 8.--Gross sales, value and average price by State and market

State and market	1994 crop			1993 crop		
	Sales	Value	Price per 100 pounds	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Kentucky						
Bloomfield	6,661,967	12,351,626	185.41	7,470,900	13,635,415	182.51
Bowling Green	11,374,934	20,987,540	184.51	12,797,361	23,151,257	180.91
Carrollton	32,524,142	60,052,607	184.64	35,728,158	65,226,713	182.56
Cynthiana	20,812,094	38,260,936	183.84	21,948,252	40,080,703	182.61
Danville	17,500,881	32,301,801	184.57	17,383,288	31,699,858	182.36
Glasgow	15,553,843	28,754,867	184.87	17,514,618	31,755,224	181.31
Greensburg	8,105,759	15,024,417	185.35	8,179,945	14,961,628	182.91
Harrodsburg	13,578,017	25,064,319	184.59	15,302,687	27,902,400	182.34
Hopkinsville	9,846,058	18,156,293	184.40	10,426,830	18,937,881	181.63
Horse Cave	19,205,746	35,677,943	185.77	21,740,702	39,706,542	182.64
Lebanon	9,988,395	18,484,726	185.06	10,948,616	20,094,678	183.54
Lexington	59,441,253	109,144,433	183.62	70,344,500	127,999,046	181.96
London	7,098,260	13,068,311	184.11	8,703,605	15,882,391	182.48
Louisville	3,594,117	6,671,572	185.62	3,440,132	6,294,171	182.96
Mayfield	4,565,122	8,427,747	184.61	4,768,219	8,662,635	181.67
Maysville	33,738,363	62,051,854	183.92	36,916,570	67,392,828	182.55
Morehead	19,439,653	35,782,840	184.07	21,243,012	38,852,786	182.90
Mt. Sterling	16,648,943	30,722,233	184.53	16,517,708	30,250,197	183.14
Owensboro	17,912,575	33,101,208	184.79	18,491,491	33,740,809	182.47
Paducah	2,395,561	4,416,805	184.37	2,486,376	4,474,509	179.96
Paris	11,794,648	21,671,785	183.74	11,550,245	21,115,508	182.81
Richmond	11,326,633	20,836,509	183.96	12,421,325	22,634,783	182.23
Russellville	6,087,315	11,279,409	185.29	6,564,714	12,029,733	183.25
Shelbyville	27,412,492	50,532,125	184.34	30,448,887	55,734,819	183.04
Somerset	6,550,854	12,083,309	184.45	8,198,200	14,889,433	181.62
Springfield	14,311,778	26,507,781	185.22	16,105,911	29,460,240	182.92
Winchester	4,701,338	8,641,293	183.80	5,326,859	9,733,865	182.73
TOTAL KENTUCKY	412,170,741	760,056,289	184.40	452,969,111	826,300,052	182.42
Tennessee						
Carthage	10,512,828	19,363,653	184.19	11,328,264	20,404,168	180.12
Clarksville	2,521,312	4,633,965	183.79	3,035,924	5,466,701	180.07
Columbia	8,690,279	15,959,251	183.64	7,893,588	14,230,130	180.27
Fayetteville	1,302,436	2,382,494	182.93	1,109,108	1,996,905	180.05
Gallatin	4,554,273	8,434,665	185.20	5,004,879	9,078,631	181.40
Greeneville	13,792,482	25,314,118	183.54	15,752,498	28,294,726	179.62
Hartsville	12,711,231	23,511,511	184.97	12,865,300	23,223,553	180.51
Johnson City	8,539,196	15,623,089	182.96	10,032,243	17,834,038	177.77
Knoxville	2,803,631	5,121,547	182.68	3,604,668	6,425,510	178.26
Morristown	3,003,407	5,490,416	182.81	3,720,207	6,688,634	179.79
Mountain City	4,014,526	7,313,784	182.18	4,662,799	8,310,953	178.24
New Tazewell	8,595,508	15,743,062	183.15	9,549,652	17,341,918	181.60
Newport	6,337,555	11,574,375	182.63	6,779,454	12,200,268	179.96
Rogersville	8,665,713	15,916,285	183.67	9,604,976	17,294,153	180.05
Sparta	3,238,776	5,991,029	184.98	3,826,738	6,884,257	179.90
Springfield	7,740,732	14,283,472	184.52	8,883,489	16,128,782	181.56
Sweetwater	4,256,977	7,778,089	182.71	4,717,664	8,434,314	177.78
TOTAL TENNESSEE	111,280,862	204,434,805	183.71	122,371,451	220,237,641	179.97
Virginia						
Abingdon	11,684,125	21,376,404	182.95	13,225,386	23,387,083	176.83
Gate City	4,245,737	7,786,932	183.41	4,581,403	8,187,282	178.71
Pennington Gap	5,345,956	9,801,618	183.35	6,667,288	11,987,658	179.80
TOTAL VIRGINIA	21,275,818	38,964,954	183.14	24,474,077	43,562,023	177.99
North Carolina						
Asheville	9,616,577	17,490,945	181.88	11,410,367	20,273,349	177.67
Boone	2,596,711	4,735,236	182.36	2,827,040	5,027,684	177.84
West Jefferson	4,465,694	8,092,953	181.22	4,762,020	8,389,895	176.18
TOTAL N.C.	16,678,982	30,319,134	181.78	18,999,427	33,690,928	177.33

Table 8.--Gross sales, value, and average price by State and market--Continued

State and market	1994 crop			1993 crop		
	Sales	Value	Price per 100 Pounds	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
West Virginia						
Huntington	4,008,691	7,295,408	181.99	4,149,283	7,488,590	180.48
Indiana						
Madison	9,444,869	17,473,349	185.00	10,691,644	19,449,680	181.91
New Albany	3,130,222	5,809,991	185.61	3,229,632	5,882,128	182.13
TOTAL INDIANA	12,575,091	23,283,340	185.15	13,921,276	25,331,808	181.96
Ohio						
Ripley	11,239,378	20,585,339	183.15	12,141,736	22,112,833	182.12
Missouri						
Weston	8,059,582	14,749,434	183.00	4,727,971	8,397,901	177.62
TOTAL GROSS SALES	597,289,145	1,099,688,703	184.11	653,754,332	1,187,121,776	181.59

Table 9.--Rank of markets by volume of gross sales for the 1994/95 marketing season

State and market	Rank by			State and market	Rank by		
	Sales	State	Type		Sales	State	Type
	Mil. lbs				Mil. lbs		
Kentucky							
Lexington	59.4	1	1	New Tazewell	8.6	6	28
Maysville	33.7	2	2	Johnson City	8.5	7	29
Carrollton	32.5	3	3	Springfield	7.7	8	32
Shelbyville	27.4	4	4	Newport	6.3	9	36
Cynthiana	20.8	5	5	Gallatin	4.6	10	41
Morehead	19.4	6	6	Sweetwater	4.3	11	43
Horse Cave	19.2	7	7	Mountain City	4.0	12	45
Owensboro	17.9	8	8	Sparta	3.2	13	48
Danville	17.5	9	9	Morristown	3.0	14	50
Mt. Sterling	16.6	10	10	Knoxville	2.8	15	51
Glasgow	15.6	11	11	Clarksville	2.5	16	53
Springfield	14.3	12	12	Fayetteville	1.3	17	55
Harrodsburg	13.6	13	14				
Paris	11.8	14	16				
Bowling Green	11.4	15	18				
Richmond	11.3	16	19	Virginia			
Lebanon	10.0	17	22	Abingdon	11.7	1	17
Hopkinsville	9.8	18	23	Pennington Gap	5.3	2	38
Greensburg	8.1	19	30	Gate City	4.2	3	44
London	7.1	20	33				
Bloomfield	6.7	21	34	North Carolina			
Somerset	6.6	22	35	Asheville	9.6	1	24
Russellville	6.1	23	37	West Jefferson	4.5	2	42
Winchester	4.7	24	39	Boone	2.6	3	52
Mayfield	4.6	25	40				
Louisville	3.6	26	47	West Virginia			
Paducah	2.4	27	54	Huntington	4.0	1	46
				Indiana			
				Madison	9.4	1	25
				New Albany	3.1	2	49
Tennessee							
Greenville	13.8	1	13	Ohio			
Hartsville	12.7	2	15	Ripley	11.2	1	20
Carthage	10.5	3	21				
Columbia	8.7	4	26	Missouri			
Rogersville	8.7	5	27	Weston	8.1	1	31

In instances where gross sales of two or more markets were identical when rounded to millions of pounds, rank was determined from sales on an exact poundage basis.

Table 10.--Movement of tobacco across State lines

State in which produced and marketing season	Total sold out of State	Indiana	Kentucky	Missouri	Sold in North Carolina	Ohio	Tennessee	Virginia	West Virginia
	Pounds 1/				Pounds				
1994/95									
Alabama	23,096		7,776	3,244	16,295		15,320		
Arkansas	3,244						9,048		
Georgia	25,343		926						
Illinois	926		6,942,077	70,224		1,922			
Indiana	6,943,999					450,400	3,984,747	4,515	62,865
Kansas	70,224								
Kentucky	7,938,058	3,435,531	25,801						
Missouri	25,801		24,323						
North Carolina	3,813,641		6,898,820						
Ohio	7,998,244		6,789,141					13,475	
Tennessee	11,517,387		122,296						
Virginia	4,685,834		736,095					3,904,384	
West Virginia	1,172,576		21,547,255	73,468		332,808	3,443,314	50,117	
TOTAL	44,218,373	3,435,531				785,130	11,229,158	3,972,491	1,162,289
1993/94									
Alabama	10,640		6,180	4,886	29,212		4,460		
Arkansas	4,886								
Georgia	35,525		408				5,905		
Illinois	2,960		2,960						
Indiana	7,675,466		7,673,332			2,134			
Kansas	37,184			37,184					
Kentucky	8,749,653	3,798,232				551,394	4,326,590	5,161	68,276
Missouri	93,677		93,677						
North Carolina	4,470,897		20,888						
Ohio	8,164,225		7,011,634					16,142	
Tennessee	12,326,347		6,903,483						
Virginia	5,056,861		286,884					4,400,100	
West Virginia	1,157,744		707,632			36,062	3,600,494	49,024	1,152,591
TOTAL	47,786,065	3,798,232	22,707,078	42,070	2,231,955	942,620	12,372,816	4,470,427	1,220,867

1/ Not final--subject to revision

Table 11.--Percentage distribution of gross sales by group, quality and color by crop year

(Group)

Crop year	B leaf	T tips	C lugs	X flyings	M mixed group	N nondescript	miscellaneous
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1989	58.7	1.3	18.3	3.8	16.2	.6	1.1
1990	48.0	.9	15.6	3.5	28.8	.6	2.6
1991	45.6	1.5	15.7	4.1	30.6	.7	1.7
1992	66.2	.8	25.4	3.1	2.4	.4	1.7
1993	67.0	1.2	23.2	5.7	1.5	.4	1.0
1994	67.9	.6	22.5	7.0	1.4	.2	.5

(Quality)

Crop year	1 choice	2 fine	3 good	4 fair	5 low	nondescript	miscellaneous
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1989	6.3	6.2	28.2	44.8	12.7	.6	1.1
1990	6.8	4.8	30.2	44.1	10.9	.6	2.6
1991	2.9	6.5	31.8	45.1	11.4	.7	1.7
1992	1.5	6.1	28.7	46.7	15.1	.4	1.7
1993	1.5	6.2	28.1	48.6	14.1	.4	1.0
1994	1.2	7.4	34.1	48.5	8.1	.2	.5

(Color)

Crop year	L	F	FR	R	D	K	M	V	G	nond.	misc.
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1989	1.3	43.8	37.0	6.8	.5	.3	5.3	2.8	1.4	.6	1.1
1990	.7	52.8	29.9	2.1	.1	.5	6.0	2.9	1.8	.6	2.6
1991	.5	54.9	28.8	2.3	.1	.5	5.4	3.1	2.0	.7	1.7
1992	.4	48.7	25.4	5.8	.2	.9	14.0	1.7	.8	.4	1.7
1993	.3	61.6	22.1	3.2	--	--	6.4	3.3	1.5	.4	1.0
1994	.6	62.4	17.8	3.1	.1	.9	13.4	.9	.3	.2	.5

(Color key)

L - buff	R - red	V - greenish
F - tan	D - dark red	G - green
FL - tannish buff	K - variegated	N - nondescript
FR - tannish red	M - mixed	Misc. - No-G, W and U

Table 12.--Average weight per lot by crop year

Crop	Average weight per lot	Crop	Average weight per lot
	Pounds		Pounds
1989	475	1992	484
1990	507	1993	496
1991	518	1994	506

Table 13.--Loan level and receipts of grower cooperatives by crop year

Crop	Loan level	Loan receipts (green weight)1/	Percentage of net auction sales	Crop	Loan level	Loan receipts (green weight)1/	Percentage of net auction sales
	Cents	1,000 pounds	Percent		Cents	1,000 pounds	Percent
1989	153.2	272	0.1	1992	164.9	142,694	20.4
1990	155.8	0	0.0	1993	168.3	232,307	37.1
1991	158.4	42,264	6.4	1994	171.4	54,706	9.6

1/ Commodity Credit Corporation loans made available to growers through Burley Tobacco Growers' Cooperative Association, Lexington, KY and Burley Stabilization Corporation, Knoxville, Tenn.

Table 14.--Season average prices and support rates by individual grades, per 100 pounds 1/

Group and grade 2/	1994 crop		Group and grade 2/	1994 crop		Group and grade 2/	1994 crop	
	Season average	Loan rate 3/		Season average	Loan rate 3/		Season average	Loan rate 3/
	Dollars			Dollars			Dollar	
Flyings								
X1L	(183)	181	B5F	183	180	T3FR	(187)	180
X2L	183	180				T4FR	185	174
X3L	183	178	B2FL	-	178	T5FR	182	169
X4L	182	174	B3FL	-	175			
X5L	179	168	B4FL	-	172	T3R	(188)	180
						T4R	186	174
X1F	184	183	B1FR	188	187	T5R	184	169
X2F	184	182	B2FR	187	186			
X3F	183	180	B3FR	186	184	T4D	181	155
X4F	182	178	B4FR	186	182	T5D	177	147
X5F	181	172	B5FR	185	180			
						T4K	177	143
X4M	179	149	B1R	-	187	T5K	-	134
X5M	174	144	B2R	188	186			
			B3R	187	184	T4VF	181	161
X4G	176	126	B4R	187	182	T5VF	-	154
X5G	170	115	B5R	186	180			
						T4VR	183	161
Lugs						T5VR	-	154
C1L	-	177	B4D	183	159			
C2L	(182)	176	B5D	180	151	T4GF	170	143
C3L	182	175				T5GF	-	135
C4L	182	174	B3K	175	157			
C5L	181	170	B4K	177	153	T4GR	178	143
			B5K	176	148	T5GR	176	135
C1F	184	182						
C2F	184	181	B2M	183	178	Mixed group		
C3F	183	180	B3M	182	177	M3F	181	141
C4F	183	179	B4M	182	173	M4F	180	136
C5F	182	178	B5M	180	167	M5F	173	132
C3K	173	156	B3VF	181	175	M3FR	179	139
C4K	176	154	B4VF	181	170	M4FR	180	134
C5K	173	149	B5VF	179	164	M5FR	174	132
C3M	181	170	B3VR	182	175	M4K	(162)	106
C4M	181	165	B4VR	184	170	M5K	(155)	96
C5M	179	160	B5VR	182	164			
						M4G	158	102
C3V	181	175	B3GF	176	149	M5G	155	98
C4V	180	171	B4GF	171	146			
C5V	180	164	B5GF	169	142	Nondescript		
						N1L	170	139
C4G	173	141	B3GR	-	152	N2L	145	0
C5G	166	133	B4GR	178	149	N1F	174	144
			B5GR	175	146			
Leaf								
B1F	188	187	Tips			N1R	177	144
B2F	187	186	T3F	(185)	180	N2R	(146)	0
B3F	185	184	T4F	184	174			
B4F	184	182	T5F	180	169	N1G	140	99
						N2G	120	0

1/ Averages are based on auction bids and include baled, tied and sheeted tobacco. Averages are in parentheses in instances where 10 or more but less than 20 lots were recorded during the season; averages are not quoted when less than 10 lots were recorded.

2/ For key to standard grade marks see page 4.

3/ Commodity Credit Corporation loans are made available to growers through the following cooperative associations: Burley Tobacco Growers' Cooperative Association, Lexington, Ky. and Burley Stabilization Corporation, Knoxville, Tennessee.

Tobacco graded "W" (unsafe order), "U" (unsound), No-G (no grade) was not accepted.

Table 15.--Percentage distribution of gross sales by individual grades, 1992-94 crops

Group and grade	Crop of			Group and grade	Crop of			Group and grade	Crop of		
	1994	1993	1992		1994	1993	1992		1994	1993	1992
Flyings:				Leaf (cont'd)				Tips (cont'd)			
X1L	.003	.002	.004	B2FL	.000	.002	.000	T5R	.023	.044	.049
X2L	.022	.013	.009	B3FL	.001	.001	.001	Total TR --	.138	.262	.194
X3L	.095	.049	.040	B4FL	.001	.001	.005	T4D	.006	.009	.010
X4L	.057	.094	.064	Total BFL--	.002	.004	.006	T5D	.008	.009	.019
X5L	.005	.013	.015	B1FR	.120	.129	.375	Total TD --	.014	.018	.029
Total XL --	.182	.171	.132	B2FR	.659	.873	1.580	T4K	.011	.003	.020
X1F	.106	.239	.053	B3FR	4.408	6.425	8.820	T5K	.001	.000	.008
X2F	.644	.402	.160	B4FR	10.177	11.317	11.100	Total TK --	.012	.003	.028
X3F	3.030	1.184	.638	B5FR	1.664	2.434	2.210	T4VF	.015	.046	.035
X4F	2.553	2.657	1.387	Total BFR--	17.028	21.178	24.085	T5VF	.002	.012	.009
X5F	.355	.876	.464	B1R	.001	.002	.004	Total TVF--	.017	.058	.044
Total XF --	6.688	5.358	2.702	B2R	.023	.032	.040	T4VR	.027	.089	.037
X4M	.055	.072	.121	B3R	.352	.344	.588	T5VR	.001	.023	.014
X5M	.025	.044	.121	B4R	1.925	1.795	3.519	Total TVR--	.028	.112	.051
Total XM --	.080	.116	.242	B5R	.662	.804	1.470	T4GF	.004	.016	.016
X4G	.012	.057	.038	Total BR --	2.963	2.977	5.621	T5GF	.001	.010	.006
X5G	.006	.024	.027	B4D	.039	.030	.074	Total TGF--	.005	.026	.022
Total XG --	.018	.081	.065	B5D	.052	.046	.126	T4GR	.012	.055	.019
Tot. X --	6.968	5.726	3.141	Total BD --	.091	.076	.200	T5GR	.006	.048	.027
Lugs:				B3K	.251	.012	.155	Total TGR--	.018	.103	.046
C1L	.000	.000	.000	B4K	.446	.027	.393	Total T --	.598	1.172	.835
C2L	.007	.002	.000	B5K	.020	.004	.110	Mixed group:			
C3L	.092	.019	.021	Total BK --	.717	.043	.658	M3F	.098	.170	.136
C4L	.249	.097	.197	B2M	1.646	.266	.716	M4F	.665	.655	.861
C5L	.045	.027	.064	B3M	4.593	1.732	3.128	M5F	.138	.115	.297
Total CL --	.393	.145	.282	B4M	2.980	1.967	4.450	Total MF --	.901	.940	1.294
C1F	.113	.060	.027	B5M	.279	.341	1.094	M3FR	.008	.037	.027
C2F	.389	.171	.157	Total BM --	9.498	4.306	9.388	M4FR	.286	.280	.568
C3F	2.696	1.636	1.669	B3VF	.192	.682	.358	M5FR	.153	.159	.438
C4F	11.760	12.304	12.032	B4VF	.316	1.076	.550	Total MFR--	.447	.476	1.033
C5F	3.107	6.181	6.042	B5VF	.037	.143	.114	M4K	.003	.001	.005
Tot. CF --	18.065	20.352	19.927	Total BVF--	.545	1.901	1.022	M5K	.004	.000	.003
C3K	.030	.003	.010	B3VR	.012	.077	.024	Total MK --	.007	.001	.008
C4K	.073	.013	.112	B4VR	.118	.461	.121	M4G	.015	.080	.059
C5K	.011	.004	.046	B5VR	.038	.175	.063	M5G	.009	.021	.037
Total CK --	.114	.020	.168	Total BVR--	.168	.713	.208	Total MG --	.024	.101	.096
C3M	1.232	.436	.686	B3GF	.021	.102	.044	Total M --	1.379	1.518	2.431
C4M	2.196	1.208	2.648	B4GF	.088	.417	.186	Nondescript:			
C5M	.350	.376	1.064	B5GF	.021	.139	.078	N1L	.048	.123	.128
Total CM --	3.778	2.020	4.398	Total BGF--	.130	.658	.308	N2L	.025	.023	.061
C3V	.019	.054	.033	B3GR	.002	.013	.004	N1F	.016	.025	.054
C4V	.091	.312	.304	B4GR	.040	.148	.056	N1R	.010	.018	.041
C5V	.022	.116	.107	B5GR	.025	.139	.045	N2R	.003	.005	.011
Tot. CV --	.132	.482	.444	Total BGR--	.067	.300	.105	N1G	.042	.169	.112
C4G	.031	.107	.115	Total B --	67.880	66.975	66.241	N2G	.010	.062	.038
C5G	.013	.080	.080	Tips:				Total N --	.154	.425	.445
Total CG --	.044	.187	.195	T3F	.006	.008	.005	No-G	.139	.531	.674
Tot. C --	22.526	23.206	25.414	T4F	.060	.087	.078	"W"	.258	.336	.570
Leaf:				T5F	.018	.017	.023	"U"	.097	.110	.245
B1F	.868	1.022	1.034	Total TF --	.084	.112	.106	"S"	.001	.001	.004
B2F	4.022	4.457	3.452	T3FR	.004	.049	.008	Grand total --	100.000	100.000	100.000
B3F	16.958	15.113	12.261	T4FR	.230	.389	.248				
B4F	13.876	12.542	7.155	T5FR	.048	.040	.059				
B5F	.947	1.685	.738	Tot TFR --	.282	.478	.315				
Tot BF --	36.671	34.819	24.640	T3R	.005	.004	.003				
				T4R	.110	.214	.142				

Type 32. Maryland

There has been no federal inspection or market news on the three Maryland auction markets since 1982 when the producers voted out mandatory USDA inspection of their product.

Growers in Maryland had been receiving free mandatory grading and market news services from USDA since 1948.

The following table is presented for continuity of the statistical series.

Table 16.--Net sales, value and average price, by markets, of Maryland tobacco sold at auction

Market	1995 season (1994 crop)			1994 season (1993 crop)		
	Sales	Value	Average price	Sales	Value	Average price
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Hughesville	5,298,603	8,707,371	164.33	5,158,012	7,968,404	154.49
Upper Marlboro	4,402,246	7,135,520	162.09	4,507,648	6,598,778	146.39
Waldorf	2,050,447	3,362,406	163.98	2,172,801	3,334,070	153.45
Total	11,751,296	19,205,297	163.43	11,838,461	17,901,252	151.21

Table 17.--Gross sales, value and average price, by markets, of Maryland tobacco sold at auction

Market	1995 season (1994 crop)			1994 season (1993 crop)		
	Sales	Value	Average price	Sales	Value	Average price
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Hughesville	6,123,000	9,955,709	162.60	6,048,357	9,249,993	152.93
Upper Marlboro	5,538,585	8,758,962	158.14	5,822,886	8,360,749	143.58
Waldorf	2,381,381	3,855,326	161.89	2,514,495	3,827,337	152.21
Total	14,042,966	22,569,997	160.72	14,385,738	21,438,079	149.02

Table 18.--Resales, average price and percentages of gross sales, by markets, of Maryland tobacco sold at auction

Market	1995 season (1994 crop)			1994 season (1993 crop)		
	Sales	Average price	Percentage of gross	Sales	Average price	Percentage of gross
	Pounds	Dollars	sales	Pounds	Dollars	sales
Hughesville	824,397	151.42	13.5	890,345	143.94	14.7
Upper Marlboro	1,136,339	142.87	20.5	1,315,238	133.97	22.6
Waldorf	330,934	148.95	13.9	341,694	144.36	13.6
Total	2,291,670	146.82	16.3	2,547,277	138.85	17.7

Data for these tables was furnished by the Maryland State Tobacco Authority.

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To file a complaint, write the Secretary of Agriculture, U.S. Department of Agriculture, Washington, DC, 20250, or call (202) 720-7327 (voice) or 720-1127 (TDD). USDA is an equal employment opportunity employer.