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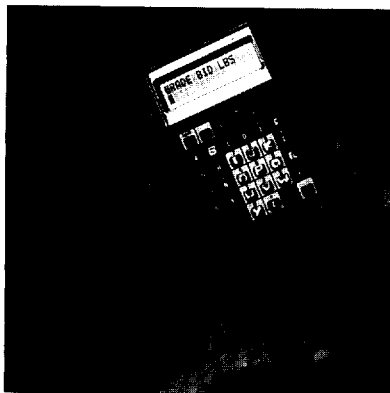
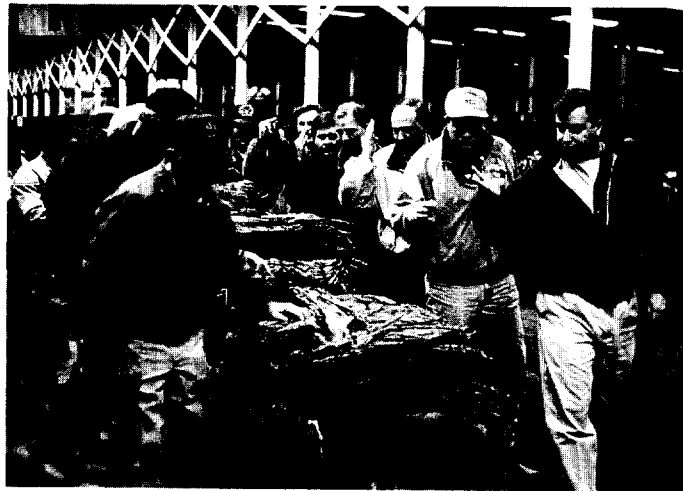
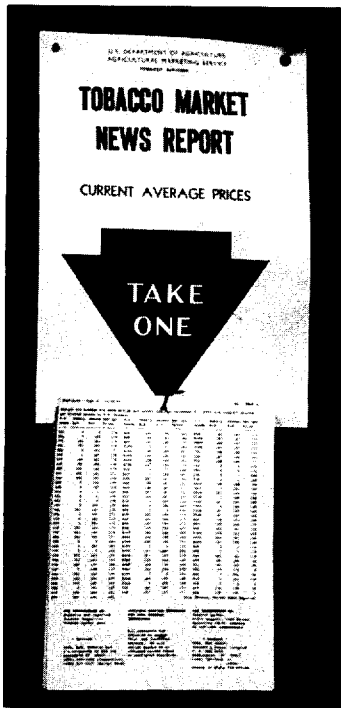
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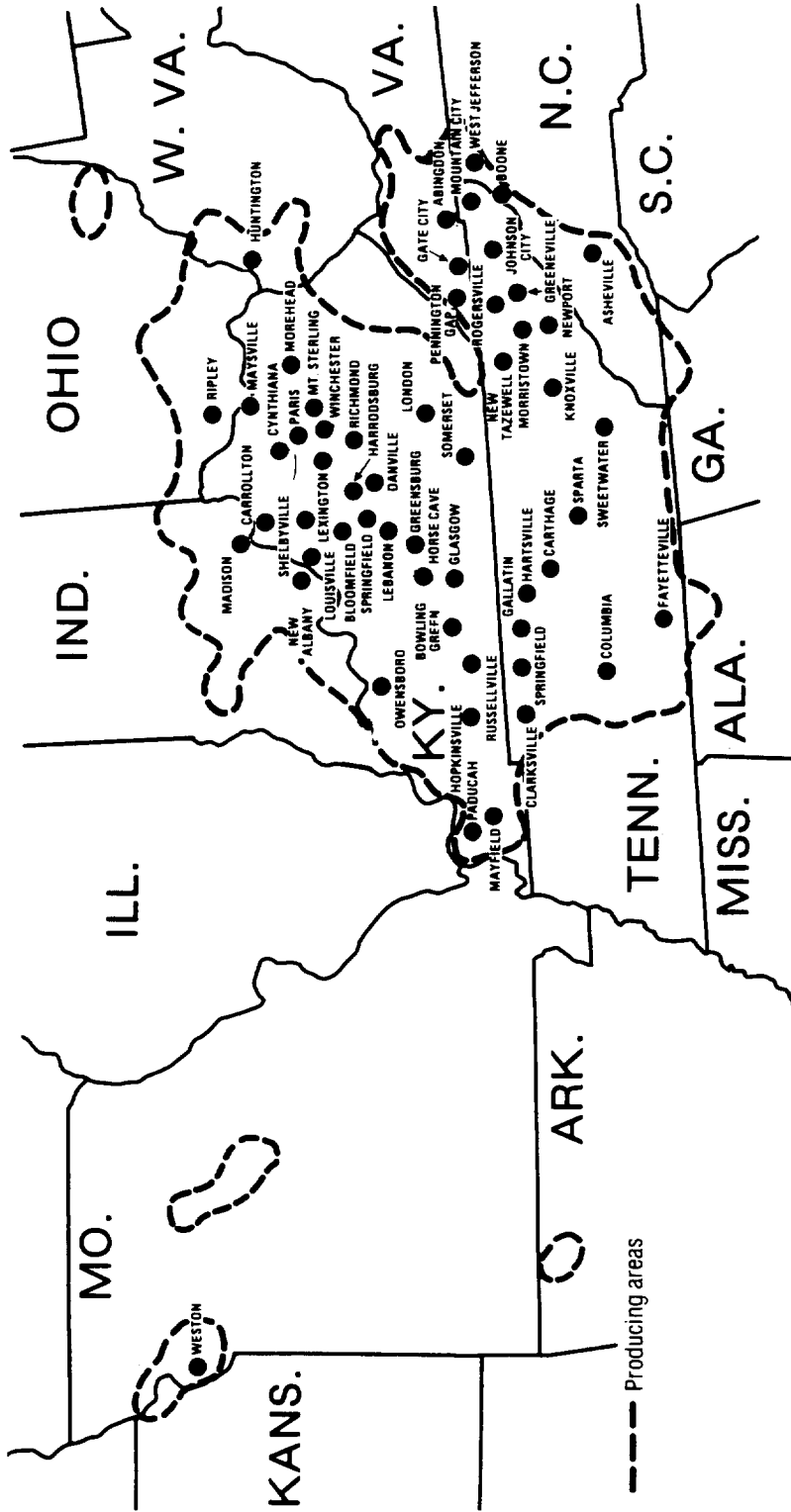
Washington, DC

Tobacco Market Review

Burley, 1995 Crop



BURLEY TOBACCO AUCTION MARKETS AND PRODUCING AREAS



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The statistics on sales and markets in this review were compiled from reports and records of auction sales from the State Departments of Agriculture of Kentucky, Tennessee, North Carolina, Virginia and West Virginia; from data furnished by marketing recorders employed through the offices of the Farm Service Agency, (formerly ASCS); and from information received directly from markets and trade sources. The statistics on prices by grades were based on the compilation of auction data recorded from warehouse sales tickets from representative markets in the burley area.

SUMMARY OF STANDARD BURLEY TOBACCO GRADES

Key to Standard Grademarks for Burley Tobacco

Groups	Qualities	Color symbols	
X - Flyings	1 - Choice	L - Buff	M - Mixed
C - Lugs or cutters	2 - Fine	F - Tan	V - Greenish
B - Leaf	3 - Good	FL - Tannish buff	VF - Greenish tan
T - Tips	4 - Fair	FR - Tannish red	VR - Greenish red
M - Mixed group	5 - Low	R - Red	G - Green
N - Nondescript		D - Dark red	GF - Green tan
S - Scrap		K - Variiegated	GR - Green red

Special Factor

W - Wet
U - Unsound

Individual Burley Grades

14 Grades of Flyings	Lugs - Continued	Leaf - Continued	Tips - Continued
X1L	C4M	B4K	T5D
X2L	C5M	B5K	T4K
X3L	C3V	B2M	T5K
X4L	C4V	B3M	T4VF
X5L	C5V	B4M	T5VF
X1F	C4G	B5M	T4VR
X2F	C5G	B3VF	T5VR
X3F		B4VF	T4GF
X4F		B5VF	T5GF
X5F		B3VR	T4GR
X4M		B4VR	T5GR
X5M		B5VR	
X4G		B3GF	10 Grades of Mixed Group
X5G		B4GF	M3F
		B5GF	M4F
		B3GR	M5F
		B4GR	M3FR
		B5GR	M4FR
			M5FR
			M4K
			M5K
			M4G
			M5G
			7 Grades of Nondescript
			N1L
			N2L
			N1F
			N1R
			N2R
			N1G
			N2G

* Suspended for the 1995-96 marketing season.

Review of the 1995/96 Marketing Season

THE 1995-96 BURLEY marketing season was only the third year since 1945 that no tobacco was delivered to the Burley Cooperatives. The general average was the second highest ever posted. The volume of auctions and quality of tobacco were considerably lower this season due to disease and a summer drought. By the end of the fifth week of sales, most tobacco was selling for \$188 per hundred. Opening sales were held November 20, 1995, and ended February 29, 1996. This was the first year a closing date was set in conjunction with the opening. There were 43 sales days this season, 6 more than last year.

AUCTION GROSS SALES, which includes resales, totaled 516.2 million pounds, returning \$957.4 million averaging \$185.47 per hundred - up \$1.36 from last season. Net sales amounted to 481.2 million pounds, and averaged \$185.43. Non-auction sales totaled 1.4 million pounds.

ABOUT 83 PERCENT of the grade bids increased this season. Gains were generally \$1 to \$4 per hundred, with the exception of mixed stripped and nondescript tobacco. Mixed offerings advanced mostly \$4 to \$12, while nondescript sales were up \$10 to \$41 per hundred. Top average was \$188 offered for almost all tip grades, and \$163 was the lowest average for poorest nondescript.

MORE FAIR AND LOW quality tobacco moved across auction floors this season. Percentages were as follows: choice - less than 1 percent; fine 2; good 23; fair 61, and low quality 12 percent. By group, flyings made up 11 percent, cutters 17, leaf 62, tips 5, mixed 4, and nondescript 1 percent. Tan was the dominant color at 66 percent, followed by tannish red at 21,

red 4, and greenish 2 percent. The biggest change was a 9 point drop, to 4 percent, in mixed color.

THE BURLEY COOPERATIVES received no tobacco during the 1995-96 marketing season. Last year, the Cooperatives accepted 54.7 million pounds, or 9.6 percent of net sales.

SETS OF BUYERS totaled 51 this season, unchanged from the previous year. Several markets continued to share buyers again this season.

MARKETING CHARGES are set at 2 cents for the 1996 crop. The producer is to pay 1 cent per pound, and the purchaser 1 cent. The fee for grading services of the USDA-AMS Tobacco Division has been set at 83 cents per hundred, the same as last year.

LOAN LEVEL AND 1996 QUOTA. A loan level of \$173.70 per hundred has been announced for the 1996 crop of Burley tobacco by the USDA - up \$1.20 from 1995. The 1996 basic quota is 633.8 million pounds, an increase of 1.0 percent. The effective quota is estimated at 724.0 million pounds, or 146 million pounds higher than last year.

MARKETING DURING THE 1995-96 marketing season was conducted under Policies and Procedures recommended by the Burley Tobacco Advisory Committee and adopted and implemented by the Secretary of Agriculture. The major provisions were (1) a daily belt wide limit of 30 million pounds, and (2) daily sales opportunities per market within the limit of 30 million pounds to include any combination of producer and resale tobacco, but only one half of one percent of non-auction purchased tobacco.

Table 1.--Acreage, yield and production of burley tobacco, 1994-95 crops 1/

State	Area harvested		Yield		Production	
	1995	1994	1995	1994	1995	1994
	Acres		Pounds		1,000 pounds	
Indiana	6,700	7,100	2,030	2,150	13,601	15,265
Kentucky	155,000	175,000	1,950	2,400	302,250	420,000
Missouri	2,700	3,500	2,025	2,290	5,468	8,015
North Carolina	8,100	8,200	1,290	2,140	10,449	17,548
Ohio	7,700	8,500	1,950	2,160	15,015	18,360
Tennessee	43,000	51,000	1,700	2,125	73,100	108,375
Virginia	9,000	11,000	1,540	1,935	13,860	21,285
West Virginia	2,000	2,000	1,300	1,775	2,600	3,550
Total	234,200	266,300	1,863	2,300	436,343	612,398

1/ Data taken from "Annual Crop Summary", Agricultural Statistics Board, NASS, USDA, May 1996.

Table 2.--Opening and closing dates, number of sales days, and warehouse firms by State and market

State and market	1995/96 1/				1994/95 2/			
	Opening dates	Closing dates	Sales days	Whse. firms	Opening dates	Closing dates	Sales days	Whse. firms
Kentucky								
Bloomfield	11/20	01/29	15	2	11/21	01/18	15	2
Bowling Green	11/20	02/12	26	4	11/21	01/19	21	4
Carrollton	11/20	02/28	33	5	11/21	02/23	34	5
Cynthiana	11/20	02/29	36	4	11/21	02/16	34	5
Danville	11/20	02/27	32	3	11/21	02/16	29	3
Glasgow	11/20	01/25	21	2	11/21	01/19	21	2
Greensburg	11/20	01/24	20	1	11/21	01/18	19	1
Harrodsburg	11/20	02/27	32	5	11/21	02/16	29	5
Hopkinsville	11/20	02/22	24	6	11/21	02/02	22	6
Horse Cave	11/20	02/13	22	2	11/21	02/02	21	3
Lebanon	11/20	01/25	22	4	11/21	01/19	21	4
Lexington	11/20	02/29	37	13	11/21	03/09	33	15
London	11/20	02/15	18	1	11/21	01/19	16	1
Louisville	11/21	02/15	20	1	11/22	02/08	18	1
Mayfield	11/20	02/14	11	2	11/21	01/26	10	2
Maysville	11/20	02/29	37	10	11/21	02/07	32	9
Morehead	11/20	01/30	24	3	11/21	01/26	23	3
Mt. Sterling	11/20	02/28	32	4	11/21	02/01	28	4
Owensboro	11/20	02/29	30	10	11/21	01/26	24	10
Paducah	11/21	01/29	8	1	11/22	01/25	7	1
Paris	11/20	02/21	30	2	11/21	02/02	27	2
Richmond	11/20	02/28	30	1	11/21	01/30	27	2
Russellville	11/21	02/22	16	2	11/22	01/25	13	4
Shelbyville	11/20	02/29	30	5	11/21	02/08	27	5
Somerset	11/20	01/23	15	2	11/21	01/19	15	2
Springfield	11/20	01/29	25	4	11/21	01/26	24	4
Winchester	11/21	02/07	11	1	11/21	01/25	9	1
TOTAL:				100				106
Tennessee								
Carthage	11/20	01/25	20	5	11/21	01/17	19	5
Clarksville	11/22	01/23	8	2	11/23	01/17	7	2
Columbia	11/20	01/22	12	2	11/21	01/19	14	2
Fayetteville	11/29	01/16	3	1	11/30	01/12	3	1
Gallatin	11/20	01/25	13	2	11/21	01/19	12	2
Greeneville	11/20	02/13	21	6	11/21	01/19	22	6
Hartsville	11/20	01/16	18	3	11/21	01/19	22	3
Johnson City	11/20	01/18	15	2	11/21	01/19	16	2
Knoxville	DID NOT OPERATE THIS SEASON				11/22	01/17	7	2
Morristown	11/22	01/17	8	2	11/23	01/18	7	2
Mountain City	11/20	01/16	8	2	11/21	01/19	9	2
New Tazewell	11/20	01/18	19	3	11/21	01/19	20	3
Newport	11/20	01/18	11	1	11/21	01/17	12	2
Rogersville	11/20	01/18	20	1	11/21	01/19	22	2
Sparta	11/21	01/17	9	1	11/22	01/12	9	1
Springfield	11/20	02/07	16	5	11/21	01/25	15	5
Sweetwater	11/20	01/18	11	1	11/21	01/12	8	1
TOTAL:				39				43
Virginia								
Abingdon	11/20	01/12	18	2	11/21	01/19	22	3
Gate City	11/21	01/17	9	1	11/22	01/18	10	1
Pennington Gap	11/20	01/12	11	2	11/21	01/17	12	2
TOTAL:				5				6

See footnotes at and of table.

Table 2.--Opening and closing dates, number of sales days, and warehouse firms by State and market --Continued

State and market	1995/96 1/				1994/95 2/			
	Opening dates	Closing dates	Sales days	Whse. firms	Opening dates	Closing dates	Sales days	Whse. firms
North Carolina								
Asheville	11/20	01/16	18	4	11/21	01/18	21	4
Boone	11/22	12/11	4	1	11/23	01/17	6	1
West Jefferson	11/21	01/18	8	1	11/22	01/19	9	1
TOTAL:				6				6
West Virginia								
Huntington	11/22	01/23	7	1	11/23	01/25	8	1
Indiana								
Madison	11/20	02/20	22	2	11/21	02/01	19	2
New Albany	11/21	02/20	21	1	11/22	02/08	18	1
TOTAL:				3				3
Ohio								
Ripley	11/20	02/06	23	3	11/21	01/31	27	3
Missouri								
Weston	11/20	01/25	25	2	11/21	01/23	23	2
TOTAL ALL STATES				159				170

1/ Markets closed for Christmas holidays from December 14, 1995 to January 8, 1996.

2/ Markets closed for Christmas holidays from December 15, 1994 to January 9, 1996.

Table 3.--Number of farm quotas and effective poundage, by States, 1994-96 crops

State	1996 1/		1995		1994	
	Farm quotas	1,000 pounds 2/	Farm quotas	1,000 pounds 2/	Farm quotas	1,000 pounds 2/
Alabama	3	22	5	20	3	29
Arkansas	4	6	4	6	5	10
Georgia	40	129	42	116	46	130
Illinois	2	2	2	2	2	1
Indiana	8,880	19,219	9,105	15,634	9,193	15,623
Kansas	26	86	26	83	27	105
Kentucky	131,140	459,784	134,446	375,266	135,762	378,032
Missouri	1,409	6,344	1,439	5,715	1,449	8,505
North Carolina	13,007	31,897	13,475	25,714	13,737	27,794
Ohio	8,933	21,628	9,208	17,658	9,275	18,328
Tennessee	79,512	148,469	81,747	115,076	83,036	127,549
Virginia	13,901	31,846	14,143	22,950	14,268	23,841
West Virginia	3,152	6,222	3,236	5,318	3,272	5,922
TOTAL:	260,009	725,654	266,878	583,558	270,075	605,869

1/ Subject to revision. Excludes 2,187,713 pounds for new farms, correction of errors, and adjusting inequities in old farm quotas.

2/ Total may not add due to rounding.

Compiled from FSA records.

Table 4.--Producers' sales at auction, value and average price by State and crop year

Kentucky							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars		Pounds	Dollars	Dollars
1990	352,142,815	617,660,046	175.40	1993	433,462,781	791,299,248	182.55
1991	465,070,410	833,135,740	179.14	1994	392,854,772	724,661,152	184.46
1992	494,825,798	901,754,675	182.24	1995	353,958,435	657,039,633	185.63
Tennessee							
1990	84,862,474	148,109,358	174.53	1993	117,745,398	212,083,515	180.12
1991	112,580,637	201,670,544	179.13	1994	106,483,428	195,696,676	183.78
1992	125,559,349	226,934,632	180.74	1995	76,355,934	141,162,854	184.87
Virginia							
1990	23,492,988	41,010,436	174.56	1993	23,634,376	42,092,306	178.10
1991	24,403,215	43,257,448	177.26	1994	20,481,899	37,516,202	183.17
1992	28,087,592	50,367,026	179.32	1995	13,625,796	25,111,879	184.30
North Carolina							
1990	15,235,078	26,540,057	174.20	1993	18,328,356	32,484,623	177.24
1991	15,931,695	28,148,271	176.68	1994	15,771,821	28,679,940	181.84
1992	17,550,466	30,770,248	175.32	1995	8,903,746	16,389,680	184.08
West Virginia							
1990	2,549,340	4,465,911	175.18	1993	3,676,176	6,631,080	180.38
1991	3,228,655	5,811,356	179.98	1994	3,503,742	6,374,503	181.93
1992	3,646,295	6,640,480	182.12	1995	2,541,498	4,715,003	185.52
Indiana							
1990	12,427,720	21,843,522	175.76	1993	13,013,176	23,666,667	181.87
1991	15,379,695	27,586,146	179.37	1994	11,579,035	21,427,762	185.06
1992	14,360,979	26,159,660	182.16	1995	10,933,833	20,325,936	185.90
Ohio							
1990	10,873,234	19,082,458	175.50	1993	11,657,780	21,230,536	182.11
1991	13,473,168	24,274,754	180.17	1994	10,633,554	19,478,837	183.18
1992	12,814,502	23,255,262	181.48	1995	9,470,636	17,595,951	185.79
Missouri							
1990	5,925,928	10,324,506	174.23	1993	4,707,183	8,375,535	177.93
1991	6,804,286	12,025,532	176.73	1994	8,041,407	14,721,202	183.07
1992	3,301,247	5,864,159	177.63	1995	5,485,657	10,065,527	183.49
Total burley							
1990	507,509,577	889,036,294	175.18	1993	626,225,226	1,137,863,510	181.70
1991	656,871,761	1,175,909,791	179.02	1994	569,349,658	1,048,556,274	184.17
1992	700,146,228	1,271,746,142	181.64	1995	481,275,535	892,406,463	185.43

Table 5.--Gross sales, value, and average price, by State and crop year

Kentucky							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars		Pounds	Dollars	Dollars
1990	474,931,654	832,922,765	175.38	1993	452,969,111	826,300,052	182.42
1991	503,462,294	900,281,314	178.82	1994	412,170,741	760,056,289	184.40
1992	521,308,564	949,250,847	182.09	1995	381,899,992	709,086,747	185.67

Tennessee							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
1990	103,749,745	181,067,345	174.52	1993	122,371,451	220,237,641	179.97
1991	120,015,076	214,719,156	178.91	1994	111,280,862	204,434,805	183.71
1992	130,215,306	235,104,101	180.55	1995	80,178,426	148,210,301	184.85

Virginia							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
1990	25,411,395	44,371,448	174.61	1993	24,474,077	43,562,023	177.99
1991	26,352,969	46,625,645	176.93	1994	21,275,818	38,964,954	183.14
1992	29,303,696	52,485,750	179.11	1995	14,186,687	26,150,683	184.33

North Carolina							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
1990	16,803,970	29,287,374	174.29	1993	18,999,427	33,690,928	177.33
1991	17,067,675	30,127,251	176.52	1994	16,678,982	30,319,134	181.78
1992	18,896,955	33,029,140	174.79	1995	10,013,883	18,448,657	184.23

West Virginia							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
1990	2,870,108	5,029,357	175.23	1993	4,149,283	7,488,590	180.48
1991	3,402,971	6,124,525	179.98	1994	4,008,691	7,295,408	181.99
1992	3,824,894	6,948,169	181.66	1995	2,591,149	4,807,514	185.54

Indiana							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
1990	14,628,179	25,735,566	175.93	1993	13,921,276	25,331,808	181.96
1991	16,596,756	29,793,328	179.51	1994	12,575,091	23,283,340	185.17
1992	15,284,090	27,841,713	182.16	1995	11,611,665	21,602,723	186.04

Ohio							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
1990	12,835,406	22,527,072	175.51	1993	12,141,736	22,112,833	182.12
1991	14,234,112	25,642,120	180.15	1994	11,239,378	20,585,339	183.15
1992	13,500,538	24,486,946	181.38	1995	10,206,492	18,973,249	185.89

Missouri							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
1990	5,987,457	10,428,302	174.17	1993	4,727,971	8,397,901	177.62
1991	6,926,535	12,225,908	176.51	1994	8,059,582	14,749,434	183.00
1992	3,328,509	5,898,300	177.21	1995	5,536,019	10,147,898	183.31

Total burley							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
1990	657,217,914	1,151,369,229	175.19	1993	653,754,332	1,187,121,776	181.59
1991	708,058,388	1,265,539,247	178.73	1994	597,289,145	1,099,688,703	184.11
1992	735,662,552	1,335,044,966	181.48	1995	516,224,313	957,427,772	185.47

Table 6.--Resales, average price and percentage of gross sales, by State and crop year

Kentucky

Crop	Resales	Price per 100 pounds		Percentage of gross sales	Crop	Resales	Price per 100 pounds		Percentage of gross sales
		Pounds	Dollars				Pounds	Dollars	
1990	122,788,839	175.31	25.9	1993	19,506,330	179.43	4.3		
1991	38,391,884	174.90	7.6	1994	19,315,969	183.24	4.7		
1992	26,482,766	179.35	5.1	1995	27,941,557	186.27	7.3		

Tennessee

1990	18,887,271	174.50	18.2	1993	4,626,053	176.27	3.8
1991	7,434,439	175.52	6.2	1994	4,797,434	182.14	4.3
1992	4,655,957	175.46	3.6	1995	3,822,492	184.37	4.8

Virginia

1990	1,918,407	175.20	7.6	1993	839,701	175.03	3.4
1991	1,949,754	172.75	7.4	1994	793,919	182.48	3.7
1992	1,216,104	174.22	4.2	1995	560,891	185.21	4.0

North Carolina

1990	1,568,892	175.11	9.3	1993	671,071	179.76	3.5
1991	1,135,980	174.21	6.7	1994	907,161	180.69	5.4
1992	1,346,489	167.76	7.1	1995	1,110,137	185.47	11.1

West Virginia

1990	320,768	175.66	11.2	1993	473,107	181.25	11.4
1991	174,316	179.66	5.1	1994	504,949	182.38	12.6
1992	178,599	172.28	4.7	1995	49,651	186.32	1.9

Indiana

1990	2,200,459	176.87	15.0	1993	908,100	183.37	6.5
1991	1,217,061	181.35	7.3	1994	996,056	186.29	7.9
1992	923,111	182.22	6.0	1995	677,832	188.36	5.8

Ohio

1990	1,962,172	175.55	15.3	1993	483,956	182.31	4.0
1991	760,944	179.69	5.4	1994	605,824	182.64	5.4
1992	686,036	179.54	5.1	1995	735,856	187.17	7.2

Missouri

1990	61,529	168.69	1.0	1993	20,788	107.59	0.4
1991	122,249	163.91	1.8	1994	18,175	155.33	0.2
1992	27,262	125.23	0.8	1995	50,362	163.56	0.9

Total burley resales

1990	149,708,337	175.23	22.8	1993	27,529,106	178.93	4.2
1991	51,186,627	175.10	7.2	1994	27,939,487	183.01	4.7
1992	35,516,324	178.22	4.8	1995	34,948,778	186.05	6.8

Table 7.--Warehouse firms and charges for the 1995/96 marketing season

State and market	Whse firms	Auction fee 1/	Commission on gross sales	State and market	Whse firms	Auction fee 1/	Commission on gross sales
KENTUCKY							
		Dollars	Percent			Dollars	Percent
Bloomfield	2	10.00	--	Shelbyville	5	1.00	5.0
Bowling Green	1	.85	4.0	Somerset	2	1.75	4.5
	1	--	5.5	Springfield	2	5.00	--
	1	--	4.0		2	5.95	--
	1	--	5.95	Winchester	1	1.00	3.95
Carrollton	1	10.40	--	TENNESSEE			
	1	10.00	--	Carthage	4	1.00	4.5
	1	10.75	--		1	8.00	--
	1	1.00	5.5	Clarksville	1	8.50	--
	1	10.70	--		1	9.50	--
Cynthiana	1	--	5.85	Columbia	2	2.50	5.5
	1	--	3.8	Fayetteville	1	2.50	5.5
	1	2.95	5.95	Gallatin	2	1.00	4.5
	1	1.85	6.98	Greeneville	5	1.00	5.0
Danville	1	.75	4.0		1	1.00	4.0
	2	.50	4.75	Hartsville	3	1.00	4.5
Glasgow	2	6.25	--	Johnson City	1	1.00	4.0
Greensburg	1	6.25	--		1	1.00	4.5
Harrodsburg	1	.95	4.0	Morristown	2	1.50	4.0
	1	.75	4.25	Mountain City	2	.25*	4.0
	1	1.00	4.25	New Tazewell	1	--	5.57
	2	1.00	4.0		1	1.50	4.0
Hopkinsville	6	--	5.5		1	--	4.0
Horse Cave	2	--	6.25	Newport	1	1.50	4.5
Lebanon	3	5.95	--	Rogersville	1	1.50	4.5
	1	6.50	--	Sparta	1	1.50	4.5
Lexington	8	--	6.0	Springfield	4	1.00	5.0
	2	--	4.0		1	9.50	--
	2	.85	4.0	Sweetwater	1	2.00	4.75
	1	--	6.5	VIRGINIA			
London	1	1.00	4.25	Abingdon	2	7.00#	--
Louisville	1	1.50	5.5	Gate City	1	7.00#	--
Mayfield	2	1.00	5.0	Pennington Gap	1	7.15#	--
Maysville	5	5.00	5.5		1	7.20#	--
	1	3.75	5.95	NORTH CAROLINA 2/			
	1	--	4.9	Asheville	4	.25*	3.5
	1	4.50	5.95	Boone	1	.25*	3.5
	1	3.95	4.95	West Jefferson	1	.25*	3.5
	1	4.95	5.95	WEST VIRGINIA			
Morehead	1	3.55	5.99	Huntington	1	3.25	5.0
	1	2.50	6.5	INDIANA			
	1	3.55	5.8	Madison	1	11.10	--
Mt. Sterling	1	1.00	3.95		1	10.80	--
	3	--	4.5	New Albany	1	1.50	5.0
Owensboro	10	3.00	5.5	OHIO			
Paducah	1	1.00	5.0	Ripley	1	3.95	5.5
Paris	1	2.95	5.95		1	3.95	5.99
	1	--	6.0		1	3.90	5.85
Richmond	1	.50	4.0	MISSOURI			
Russellville	2	1.10	5.0	Weston	2	1.00	4.5

1/ Rate per 100 pounds; basic charges; some markets have additional charges for weighing small lots, insurance, etc.

2/ Rates are set by state law.

* Rate per lot.

Storage and handling

Rebates of varying amounts are offered by several warehouses.

Table 8.--Gross sales, value and average price by State and market

State and market	1995 crop			1994 crop		
	Sales	Value	Price per 100 pounds	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Kentucky						
Bloomfield	6,432,929	11,927,192	185.41	6,661,967	12,351,626	185.41
Bowling Green	9,385,884	17,424,648	185.65	11,374,934	20,987,540	184.51
Carrollton	29,504,980	54,877,904	186.00	32,524,142	60,052,607	184.64
Cynthiana	20,242,162	37,667,624	186.08	20,812,094	38,260,936	183.84
Danville	16,706,570	31,039,551	185.79	17,500,881	32,301,801	184.57
Glasgow	13,607,304	25,163,651	184.93	15,553,843	28,754,867	184.87
Greensburg	7,092,534	13,171,525	185.71	8,105,759	15,024,417	185.35
Harrodsburg	12,077,981	22,388,840	185.37	13,578,017	25,064,319	184.59
Hopkinsville	8,357,395	15,490,346	185.35	9,846,058	18,156,293	184.40
Horse Cave	16,998,699	31,574,274	185.75	19,205,746	35,677,943	185.77
Lebanon	9,079,463	16,774,166	184.75	9,988,395	18,484,726	185.06
Lexington	52,653,707	97,682,892	185.52	59,441,253	109,144,433	183.62
London	6,771,942	12,535,422	185.11	7,098,260	13,068,311	184.11
Louisville	3,016,188	5,603,291	185.77	3,594,117	6,671,572	185.62
Mayfield	4,286,654	7,934,902	185.11	4,565,122	8,427,747	184.61
Maysville	32,757,846	61,113,616	186.56	33,738,363	62,051,854	183.92
Morehead	20,203,072	37,507,702	185.65	19,439,653	35,782,840	184.07
Mt. Sterling	16,259,846	30,209,103	185.79	16,648,943	30,722,233	184.53
Owensboro	17,832,064	33,160,064	185.96	17,912,575	33,101,208	184.79
Paducah	1,986,225	3,675,244	185.04	2,395,561	4,416,805	184.37
Paris	11,089,852	20,594,865	185.71	11,794,648	21,671,785	183.74
Richmond	9,344,438	17,324,893	185.40	11,326,633	20,836,509	183.96
Russellville	5,535,193	10,275,892	185.65	6,087,315	11,279,409	185.29
Shelbyville	27,000,413	50,118,010	185.62	27,412,492	50,532,125	184.34
Somerset	5,973,977	11,061,345	185.16	6,550,854	12,083,309	184.45
Springfield	14,006,421	25,945,621	185.24	14,311,778	26,507,781	185.22
Winchester	3,696,253	6,844,164	185.16	4,701,338	8,641,293	183.80
TOTAL KENTUCKY	381,899,992	709,086,747	185.67	412,170,741	760,056,289	184.40
Tennessee						
Carthage	8,392,719	15,514,219	184.85	10,512,828	19,363,653	184.19
Clarksville	1,885,706	3,493,452	185.26	2,521,312	4,633,965	183.79
Columbia	5,090,086	9,426,250	185.19	8,690,279	15,959,251	183.64
Fayetteville	810,728	1,504,880	185.62	1,302,436	2,382,494	182.93
Gallatin	4,023,147	7,465,051	185.55	4,554,273	8,434,665	185.20
Greeneville	9,968,900	18,435,952	184.93	13,792,482	25,314,118	183.54
Hartsville	9,342,977	17,291,006	185.07	12,711,231	23,511,511	184.97
Johnson City	5,375,687	9,913,039	184.41	8,539,196	15,623,089	182.96
Knoxville	Did Not Operate This Season			2,803,631	5,121,547	182.68
Morristown	2,463,887	4,543,640	184.41	3,003,407	5,490,416	182.81
Mountain City	2,310,422	4,248,415	183.88	4,014,526	7,313,784	182.18
New Tazewell	6,828,214	12,608,362	184.65	8,595,508	15,743,062	183.15
Newport	4,657,857	8,602,879	184.70	6,337,555	11,574,375	182.63
Rogersville	5,855,264	10,849,556	185.30	8,665,713	15,916,285	183.67
Sparta	2,338,499	4,333,413	185.31	3,238,776	5,991,029	184.98
Springfield	6,686,870	12,343,418	184.59	7,740,732	14,283,472	184.52
Sweetwater	4,147,463	7,636,769	184.13	4,256,977	7,778,089	182.71
TOTAL TENNESSEE	80,178,426	148,210,301	184.85	111,280,862	204,434,805	183.71
Virginia						
Abingdon	7,070,227	13,014,855	184.08	11,684,125	21,376,404	182.95
Gate City	2,995,779	5,534,551	184.74	4,245,737	7,786,932	183.41
Pennington Gap	4,120,681	7,601,277	184.47	5,345,956	9,801,618	183.35
TOTAL VIRGINIA	14,186,687	26,150,683	184.33	21,275,818	38,964,954	183.14
North Carolina						
Asheville	6,280,957	11,563,141	184.10	9,616,577	17,490,945	181.88
Boone	943,702	1,734,264	183.77	2,596,711	4,735,236	182.36
West Jefferson	2,789,224	5,151,252	184.68	4,465,694	8,092,953	181.22
TOTAL N.C.	10,013,883	18,448,657	184.23	16,678,982	30,319,134	181.78

Table 8.--Gross sales, value, and average price by State and market--Continued.

State and market	1995 crop			1994 crop		
	Sales	Value	Price per 100 Pounds	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
West Virginia						
Huntington	2,591,149	4,807,514	185.54	4,008,691	7,295,408	181.99
Indiana						
Madison	8,796,312	16,344,599	185.81	9,444,869	17,473,349	185.00
New Albany	2,815,353	5,258,124	186.77	3,130,222	5,809,991	185.61
TOTAL INDIANA	11,611,665	21,602,723	186.04	12,575,091	23,283,340	185.15
Ohio						
Ripley	10,206,492	18,973,249	185.89	11,239,378	20,585,339	183.15
Missouri						
Weston	5,536,019	10,147,898	183.31	8,059,582	14,749,434	183.00
TOTAL GROSS SALES	516,224,313	957,427,772	185.47	597,289,145	1,099,688,703	184.11

Table 9.--Rank of markets by volume of gross sales for the 1995/96 marketing season

State and market	Rank by			State and market	Rank by		
	Sales	State	Type		Sales	State	Type
	Mil. lbs				Mil. lbs		
Kentucky							
Lexington	52.7	1	1	Rogersville	5.9	6	32
Maysville	32.8	2	2	Johnson City	5.4	7	35
Carrollton	29.5	3	3	Columbia	5.1	8	36
Shelbyville	27.0	4	4	Newport	4.7	9	37
Cynthiana	20.2	5	5	Sweetwater	4.1	10	39
Morehead	20.2	6	6	Gallatin	4.0	11	41
Owensboro	17.8	7	7	Morristown	2.5	12	48
Horse Cave	17.0	8	8	Sparta	2.3	13	49
Danville	16.7	9	9	Mountain City	2.3	14	50
Mt. Sterling	16.3	10	10	Clarksville	1.9	15	52
Springfield	14.0	11	11	Fayetteville	.8	16	54
Glasgow	13.6	12	12				
Harrodsburg	12.1	13	13				
Paris	11.1	14	14				
Bowling Green	9.4	15	17	Virginia			
Richmond	9.3	16	18	Abingdon	7.1	1	25
Lebanon	9.1	17	20	Pennington Gap	4.1	2	40
Hopkinsville	8.4	18	23	Gate City	3.0	3	44
Greensburg	7.1	19	24				
London	6.8	20	27	North Carolina			
Bloomfield	6.4	21	29	Asheville	6.3	1	30
Somerset	6.0	22	31	West Jefferson	2.8	2	46
Russellville	5.5	23	34	Boone	.9	3	53
Mayfield	4.3	24	38				
Winchester	3.7	25	42	West Virginia			
Louisville	3.0	26	43	Huntington	2.6	1	47
Paducah	2.0	27	51				
				Indiana			
				Madison	8.8	1	21
				New Albany	2.8	2	45
Tennessee							
Greenville	10.0	1	16	Ohio			
Hartsville	9.3	2	19	Ripley	10.2	1	15
Carthage	8.4	3	22				
New Tazewell	6.8	4	26	Missouri			
Springfield	6.7	5	28	Weston	5.5	1	33

In instances where gross sales of two or more markets were identical when rounded to millions of pounds, rank was determined from sales on an exact poundage basis.

Table 10.--Movement of tobacco across State lines

State in which produced and marketing season	Total sold out of State	Indiana	Kentucky	Missouri	Sold in North Carolina	Ohio	Tennessee	Virginia	West Virginia
	Pounds 1/				Pounds				
1995/96									
Alabama	13,896			1,442			13,896		
Arkansas	1,442				6,880				
Georgia	6,880		1,293			1,908			
Illinois	1,293		5,782,359	63,696					
Indiana	5,784,267					345,260			
Kansas	63,696								
Kentucky	7,919,496	3,614,050	17,718						
Missouri	18,071		52,938						
North Carolina	2,707,614		6,104,259						
Ohio	6,898,726		4,793,469						
Tennessee	7,621,673		252,282		462,790	115,030			
Virginia	3,215,249		525,239		567,951	235,476			
West Virginia	812,934		17,529,557	65,138	22,082	697,674			
TOTAL	35,057,556	3,614,050			1,059,703				
1994/95									
Alabama	23,096		7,776						
Arkansas	3,244			3,244			15,320		
Georgia	25,343				16,295				
Illinois	926		926						
Indiana	6,943,999		6,942,077	70,224		1,922			
Kansas	70,224								
Kentucky	7,938,058	3,435,531				450,400			
Missouri	25,801		25,801						
North Carolina	3,813,641		24,323						
Ohio	7,998,244		6,898,820						
Tennessee	11,517,387		6,789,141		823,862				
Virginia	4,685,834		122,296		1,120,224				
West Virginia	1,172,576		736,095		52,670				
TOTAL	44,218,373	3,435,531	21,547,255	73,468	2,013,051	785,130			

1/ Not final--subject to revision

Table 11.--Percentage distribution of gross sales by group, quality and color by crop year

(Group)

Crop year	B leaf	T tips	C lugs	X flyings	M mixed group	N nondescript	miscellaneous
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1990	48.0	.9	15.6	3.5	28.8	.6	2.6
1991	45.6	1.5	15.7	4.1	30.6	.7	1.7
1992	66.2	.8	25.4	3.1	2.4	.4	1.7
1993	67.0	1.2	23.2	5.7	1.5	.4	1.0
1994	67.9	.6	22.5	7.0	1.4	.2	.5
1995	61.9	5.3	17.3	10.6	3.7	.5	.5

(Quality)

Crop year	1 choice	2 fine	3 good	4 fair	5 low	nondescript	miscellaneous
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1990	6.8	4.8	30.2	44.1	10.9	.6	2.6
1991	2.9	6.5	31.8	45.1	11.4	.7	1.7
1992	1.5	6.1	28.7	46.7	15.1	.4	1.7
1993	1.5	6.2	28.1	48.6	14.1	.4	1.0
1994	1.2	7.4	34.1	48.5	8.1	.2	.5
1995	.3	2.5	23.4	61.2	11.6	.5	.5

(Color)

Crop year	L	F	FR	R	D	K	M	V	G	nond.	misc.
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1990	.7	52.8	29.9	2.1	.1	.5	6.0	2.9	1.8	.6	2.6
1991	.5	54.9	28.8	2.3	.1	.5	5.4	3.1	2.0	.7	1.7
1992	.4	48.7	25.4	5.8	.2	.9	14.0	1.7	.8	.4	1.7
1993	.3	61.6	22.1	3.2	--	--	6.4	3.3	1.5	.4	1.0
1994	.6	62.4	17.8	3.1	.1	.9	13.4	.9	.3	.2	.5
1995	.8	65.5	21.4	4.2	.1	.2	4.3	1.6	.9	.5	.5

(Color key)

L - buff	R - red	V - greenish
F - tan	D - dark red	G - green
FL - tannish buff	K - variegated	N - nondescript
FR - tannish red	M - mixed	Misc. - No-G, W and U

Table 12.--Average weight per lot by crop year

Crop	Average weight per lot	Crop	Average weight per lot
	Pounds		Pounds
1990	507	1993	496
1991	518	1994	506
1992	484	1995	482

Table 13.--Loan level and receipts of grower cooperatives by crop year

Crop	Loan level	Loan receipts (green weight)1/	Percentage of net auction sales	Crop	Loan level	Loan receipts (green weight)1/	Percentage of net auction sales
	Cents	1,000 pounds	Percent		Cents	1,000 pounds	Percent
1990	155.8	0	0.0	1993	168.3	232,307	37.1
1991	158.4	42,264	6.4	1994	171.4	54,706	9.6
1992	164.9	142,694	20.4	1995	172.5	0	0.0

1/ Commodity Credit Corporation loans made available to growers through Burley Tobacco Growers' Cooperative Association, Lexington, KY and Burley Stabilization Corporation, Knoxville, Tenn.

Table 14.--Season average prices and support rates by individual grades, per 100 pounds 1/

Group and grade 2/	1995 crop		Group and grade 2/	1995 crop		Group and grade 2/	1995 crop	
	Season average	Loan rate 3/		Season average	Loan rate 3/		Season average	Loan rate 3/
	Dollars			Dollars			Dollar	
Flyings								
X1L	183	178	B5F	186	177	T3FR	187	177
X2L	184	178				T4FR	188	177
X3L	184	178	*B2FL	-	-	T5FR	188	177
X4L	184	178	*B3FL	-	-			
X5L	185	171	*B4FL	-	-	T3R	188	181
						T4R	188	181
X1F	184	178	B1FR	185	181	T5R	188	177
X2F	184	178	B2FR	185	181			
X3F	184	178	B3FR	186	181	T4D	187	171
X4F	184	178	B4FR	186	181	T5D	187	171
X5F	185	171	B5FR	187	177			
						T4K	188	149
X4M	183	159	B1R	-	181	T5K	-	149
X5M	183	159	B2R	188	181			
			B3R	187	181	T4VF	188	159
X4G	185	119	B4R	187	181	T5VF	188	159
X5G	184	119	B5R	187	177			
						T4VR	188	159
Lugs						T5VR	188	159
C1L	-	178	B4D	187	171			
C2L	-	178	B5D	187	171	T4GF	187	149
C3L	184	178				T5GF	186	149
C4L	184	178	B3K	185	149			
C5L	185	172	B4K	187	149	T4GR	187	149
			B5K	187	149	T5GR	187	149
C1F	183	178						
C2F	184	178	B2M	185	172	Mixed group		
C3F	184	178	B3M	185	172	M3F	185	159
C4F	184	178	B4M	185	172	M4F	185	159
C5F	184	172	B5M	185	171	M5F	185	139
C3K	-	149	B3VF	185	159	M3FR	184	159
C4K	185	149	B4VF	186	159	M4FR	184	159
C5K	(185)	149	B5VF	187	159	M5FR	184	139
C3M	183	159	B3VR	186	159	M4K	-	119
C4M	184	159	B4VR	187	159	M5K	-	119
C5M	183	159	B5VR	187	159			
						M4G	184	119
C3V	184	159	B3GF	185	149	M5G	184	119
C4V	184	159	B4GF	185	149			
C5V	185	159	B5GF	186	149	Nondescript		
						N1L	185	139
C4G	183	149	B3GR	(186)	149	N2L	179	0
C5G	185	149	B4GR	185	149	N1F	184	139
			B5GR	186	149			
Leaf						N1R	185	159
B1F	185	181	Tips			N2R	173	0
B2F	185	181	T3F	187	177			
B3F	185	181	T4F	187	177	N1G	181	99
B4F	186	181	T5F	187	177	N2G	163	0

1/ Averages are based on auction bids and include baled, tied and sheeted tobacco. Averages are in parentheses in instances where 10 or more but less than 20 lots were recorded during the season; averages are not quoted when less than 10 lots were recorded.

2/ For key to standard grade marks see page 4.

3/ Commodity Credit Corporation loans are made available to growers through the following cooperative associations: Burley Tobacco Growers' Cooperative Association, Lexington, Ky. and Burley Stabilization Corporation, Knoxville, Tennessee.
Tobacco graded "W" (unsafe order), "U" (unsound), No-G (no grade) was not accepted.

* Suspended for the 1995 Crop.

Table 15.--Percentage distribution of gross sales by individual grades, 1993-95 crops

Group and grade	Crop of			Group and grade	Crop of			Group and grade	Crop of		
	1995	1994	1993		1995	1994	1993		1995	1994	1993
Flyings:				Leaf (cont'd)				Tips (cont'd)			
X1L	.009	.003	.002	*B2FL	.000	.000	.002	T5R	.109	.023	.044
X2L	.033	.022	.013	*B3FL	.000	.001	.001	Total TR --	1.010	.138	.262
X3L	.152	.095	.049	*B4FL	.000	.001	.001	T4D	.009	.006	.009
X4L	.207	.057	.094	Total BFL--	.000	.002	.004	T5D	.011	.008	.009
X5L	.036	.005	.013	B1FR	.029	.120	.129	Total TD --	.020	.014	.018
Total XL --	.437	.182	.171	B2FR	.284	.659	.873	T4K	.010	.011	.003
X1F	.052	.106	.239	B3FR	3.983	4.408	6.425	T5K	.002	.001	.000
X2F	.354	.644	.402	B4FR	11.726	10.177	11.317	Total TK --	.012	.012	.003
X3F	2.661	3.030	1.184	B5FR	1.680	1.664	2.434	T4VF	.213	.015	.046
X4F	5.596	2.553	2.657	Total BFR--	17.702	17.028	21.178	T5VF	.021	.002	.012
X5F	1.408	.355	.876	B1R	.000	.001	.002	Total TVF--	.234	.017	.058
Total XF --	10.071	6.688	5.358	B2R	.022	.023	.032	T4VR	.204	.027	.089
X4M	.041	.055	.072	B3R	.365	.352	.344	T5VR	.042	.001	.023
X5M	.025	.025	.044	B4R	2.253	1.925	1.795	Total TVR--	.246	.028	.112
Total XM --	.066	.180	.116	B5R	.536	.662	.804	T4GF	.054	.004	.016
X4G	.025	.012	.057	Total BR --	3.176	2.963	2.977	T5GF	.027	.001	.010
X5G	.014	.006	.024	B4D	.074	.039	.030	Total TGF--	.081	.005	.026
Total XG --	.039	.018	.081	B5D	.038	.052	.046	T4GR	.086	.012	.055
Tot. X --	10.613	6.968	5.726	Total BD --	.112	.091	.076	T5GR	.044	.006	.048
				B3K	.015	.251	.012	Total TGR--	.130	.018	.103
Lugs:				B4K	.079	.446	.027	Total T --	5.337	.598	1.172
C1L	.001	.000	.000	B5K	.014	.020	.004	Mixed group:			
C2L	.002	.007	.002	Total BK --	.108	.717	.043	M3F	.240	.098	.170
C3L	.044	.092	.019	B2M	.110	1.646	.266	M4F	1.888	.665	.655
C4L	.246	.249	.097	B3M	.927	4.593	1.732	M5F	.416	.138	.115
C5L	.042	.045	.027	B4M	1.681	2.980	1.967	Total MF --	2.544	.901	.940
Total CL --	.335	.393	.145	B5M	.718	.279	.341	M3FR	.020	.008	.037
C1F	.017	.113	.060	Total BM --	3.436	9.498	4.306	M4FR	.636	.286	.280
C2F	.063	.389	.171	B3VF	.186	.192	.682	M5FR	.380	.153	.159
C3F	1.395	2.696	1.636	B4VF	.480	.316	1.076	Total MFR--	1.036	.447	.476
C4F	11.525	11.760	12.304	B5VF	.105	.037	.143	M4K	.003	.003	.001
C5F	2.976	3.107	6.181	Total BVF--	.771	.545	1.901	M5K	.000	.004	.000
Tot. CF --	15.976	18.065	20.352	B3VR	.010	.012	.077	Total MK --	.003	.007	.001
C3K	.002	.030	.003	B4VR	.123	.118	.461	M4G	.087	.015	.080
C4K	.034	.073	.013	B5VR	.054	.038	.175	M5G	.065	.009	.021
C5K	.005	.011	.004	Total BVR--	.187	.168	.713	Total MG --	.152	.024	.101
Total CK --	.041	.114	.020	B3GF	.036	.021	.102	Total M --	3.735	1.379	1.518
C3M	.082	1.232	.436	B4GF	.237	.088	.417	Nondescript:			
C4M	.502	2.196	1.208	B5GF	.070	.021	.139	N1L	.252	.048	.123
C5M	.166	.350	.376	Total BGF--	.343	.130	.658	N2L	.088	.025	.023
Total CM --	.750	3.778	2.020	B3GR	.006	.002	.013	N1F	.040	.016	.025
C3V	.012	.019	.054	B4GR	.072	.040	.148	N1R	.019	.010	.018
C4V	.095	.091	.312	B5GR	.043	.025	.139	N2R	.006	.003	.005
C5V	.037	.022	.116	Total BGR--	.121	.067	.300	N1G	.084	.042	.169
Tot. CV --	.144	.132	.482	Total B --	61.941	67.880	66.975	N2G	.058	.010	.062
C4G	.036	.031	.107	Tips:				Total N --	.547	.154	.425
C5G	.025	.013	.080	T3F	.134	.006	.008	No-G	.307	.139	.531
Tot. CG --	.061	.044	.187	T4F	.717	.060	.087	"W"	.169	.258	.336
Tot. C --	17.307	22.526	23.206	T5F	.077	.018	.017	"U"	.044	.097	.110
Leaf:				Total TF --	.928	.084	.112	"S"	.000	.001	.001
B1F	.210	.868	1.022	T3FR	.255	.004	.049	Grand			
B2F	1.592	4.022	4.457	T4FR	2.209	.230	.389	total --	100.000	100.000	100.000
B3F	12.734	16.958	15.113	T5FR	.212	.048	.040				
B4F	19.285	13.876	12.542	Tot TFR --	2.676	.282	.478				
B5F	2.164	.947	1.685	T3R	.093	.005	.004				
Tot BF --	35.985	36.671	34.819	T4R	.808	.110	.214				

* Suspended for the 1995 crop.

Type 32, Maryland

There has been no federal inspection or market news on the three Maryland auction markets since 1982 when the producers voted out mandatory USDA inspection of their product.

Growers in Maryland had been receiving free mandatory grading and market news services from USDA since 1948.

The following table is presented for continuity of the statistical series.

Table 16.--Net sales, value and average price, by markets, of Maryland tobacco sold at auction

Market	1996 season (1995 crop)			1995 season (1994 crop)		
	Sales	Value	Average price	Sales	Value	Average price
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Hughesville	5,083,150	8,538,449	167.98	5,298,603	8,707,371	164.33
Upper Marlboro	4,457,035	7,352,851	164.97	4,402,246	7,135,520	162.09
Waldorf	1,958,796	3,307,375	168.85	2,050,447	3,362,406	163.98
Total	11,498,981	19,198,675	166.96	11,751,296	19,205,297	163.43

Table 17.--Gross sales, value and average price, by markets, of Maryland tobacco sold at auction

Market	1996 season (1995 crop)			1995 season (1994 crop)		
	Sales	Value	Average price	Sales	Value	Average price
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Hughesville	6,182,961	10,278,014	166.23	6,123,000	9,955,709	162.60
Upper Marlboro	5,348,415	8,666,884	162.05	5,538,585	8,758,962	158.14
Waldorf	2,257,713	3,776,445	167.27	2,381,381	3,855,326	161.89
Total	13,789,089	22,721,343	164.78	14,042,966	22,569,997	160.72

Table 18.--Resales, average price and percentages of gross sales, by markets, of Maryland tobacco sold at auction

Market	1996 season (1995 crop)			1995 season (1994 crop)		
	Sales	Average price	Percentage of gross	Sales	Average price	Percentage of gross
	Pounds	Dollars	sales	Pounds	Dollars	sales
Hughesville	1,099,811	158.17	17.8	824,397	151.42	13.5
Upper Marlboro	891,380	147.42	16.7	1,136,339	142.87	20.5
Waldorf	298,917	156.92	13.2	330,934	148.95	13.9
Total	2,290,108	153.82	16.6	2,291,670	146.82	16.3

Data for these tables was furnished by the Maryland State Tobacco Authority.

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