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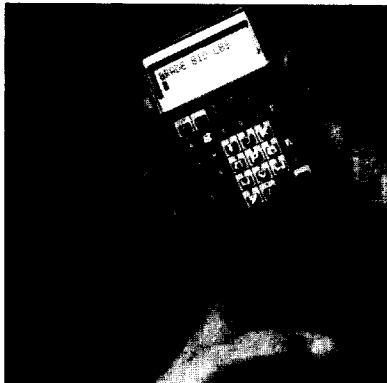
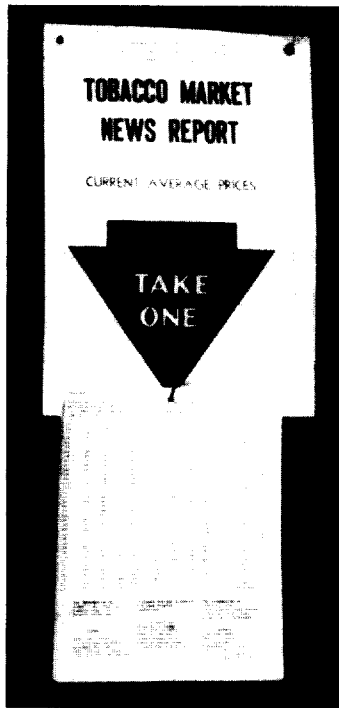
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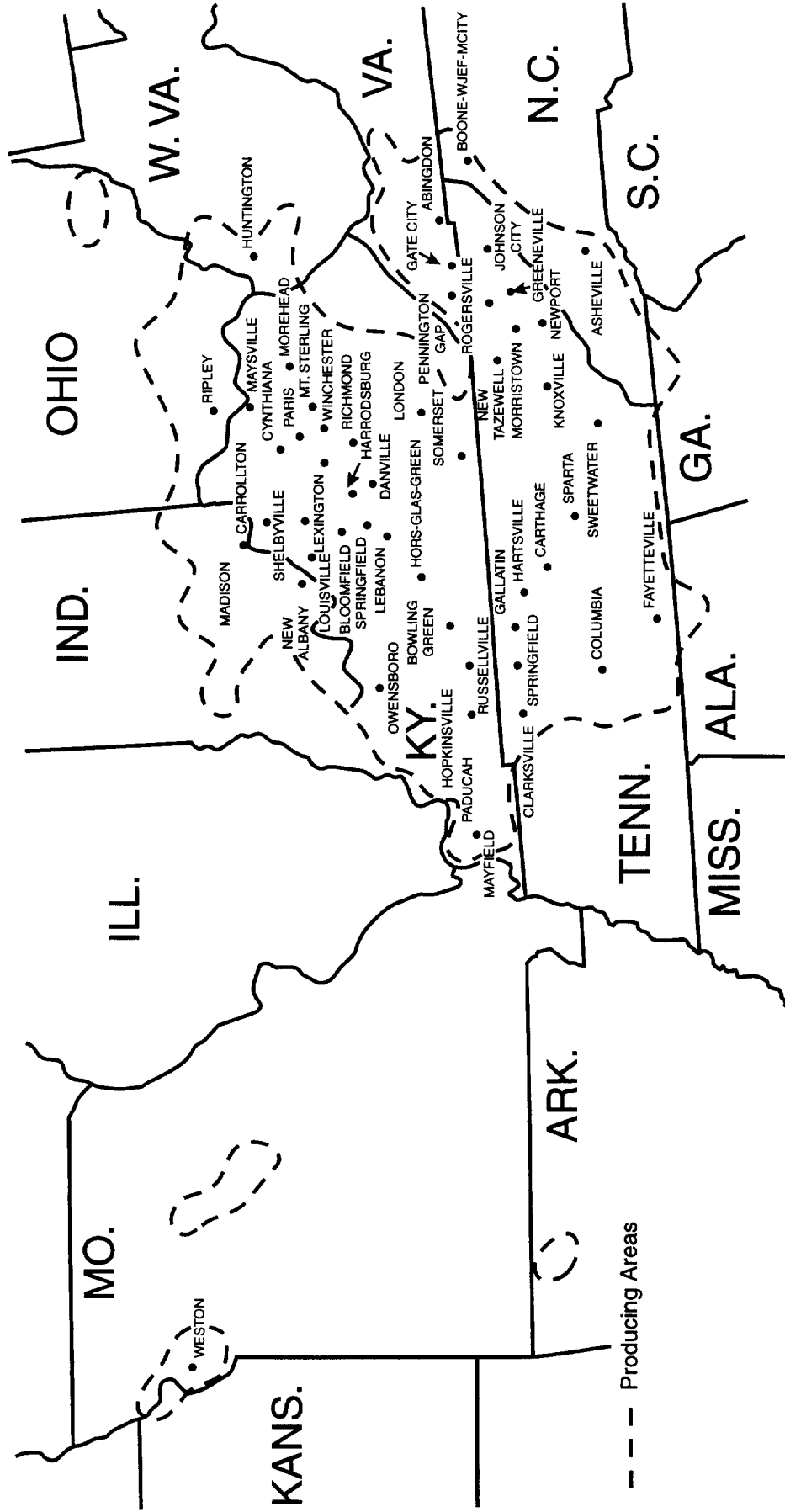
Washington, DC

# Tobacco Market Review

## Burley, 1997 Crop



# BURLEY TOBACCO AUCTION MARKETS AND PRODUCING AREAS



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The statistics on sales and markets in this review were compiled from reports and records of auction sales from the State Departments of Agriculture of Kentucky, Tennessee, North Carolina, Virginia and West Virginia; from data furnished by marketing recorders employed through the offices of the Farm Service Agency, (formerly ASCS); and from information received directly from markets and trade sources. The statistics on prices by grades were based on the compilation of auction data recorded from warehouse sales tickets from representative markets in the burley area.

## SUMMARY OF STANDARD BURLEY TOBACCO GRADES

### Key to Standard Grademarks for Burley Tobacco

Groups	Qualities	Color Symbols	
X - Flyings	1 - Choice	L - Buff	M - Mixed
C - Lugs or Cutters	2 - Fine	F - Tan	V - Greenish
B - Leaf	3 - Good	FL - Tannish buff	VF - Greenish tan
T - Tips	4 - Fair	FR - Tannish red	VR - Greenish red
M - Mixed group	5 - Low	R - Red	G - Green
N - Nondescript		D - Dark red	GF - Green tan
S - Scrap		K - Variegated	GR - Green red

#### Special Factor

W - Wet

U - Unsound

#### Individual Burley Grades

14 Grades of Flyings	Lugs - Continued	Leaf - Continued	Tips - Continued
X1L	C4M	B4K	T5D
X2L	C5M	B5K	T4K
X3L	C3V	B2M	T5K
X4L	C4V	B3M	T4VF
X5L	C5V	B4M	T5VF
X1F	C4G	B5M	T4VR
X2F	C5G	B3VF	T5VR
X3F		B4VF	T4GF
X4F	39 Grades of Leaf	B5VF	T5GF
X5F	B1F	B3VR	T4GR
X4M	B2F	B4VR	T5GR
X5M	B3F	B5VR	
X4G	B4F	B3GF	10 Grades of Mixed Group
X5G	B5F	B4GF	M3F
	B2FL *	B5GF	M4F
21 Grades of Lugs	B3FL *	B3GR	M5F
C1L	B4FL *	B4GR	M3FR
C2L	B1FR	B5GR	M4FR
C3L	B2FR		M5FR
C4L	B3FR	21 Grades of Tips	M4K
C5L	B4FR	T3F	M5K
C1F	B5FR	T4F	M4G
C2F	B1R	T5F	M5G
C3F	B2R	T3FR	7 Grades of Nondescript
C4F	B3R	T4FR	N1L
C5F	B4R	T5FR	N2L
C3K	B5R	T3R	N1F
C4K	B4D	T4R	N1R
C5K	B5D	T5R	N2R
C3M	B3K	T4D	N1G
			N2G

\* Suspended for the 1997-98 marketing season.

## Review of the 1997/98 Marketing Season

THE GENERAL AVERAGE for the 1997-98 crop of Burley tobacco was the lowest since the 1990 crop. This was due in part, to the adverse weather conditions that occurred throughout most of the growing season. Tobacco set early was plagued by heavy rains followed by a summer drought. Tobacco harvested late didn't have sufficient time to properly cure. Therefore, much of the crop either was frozen, green, or deteriorated after being stripped in a semi-cured state. Volume of the 1997 crop exceeded last season by 89 million pounds, and loan receipts jumped considerably. A three week recess was observed from March 12, 1998 to April 6, 1998, to allow the uncured leaf to ripen and be prepared for market. Sales began November 24, 1997 with final auctions on April 9, 1998 for a total of 53 days, nine more than last season.

GROSS AUCTION SALES, which include resales, amounted to 683,258,283 pounds, for \$1,287,651,040, and averaged \$188.46 per hundred. This was down \$3.71 from last season. Net sales were 628,494,887 pounds this year, averaging \$188.03 per hundred. Non-auction purchases totaled 3.0 million pounds.

BID AVERAGES WERE LOWER for about 87 percent of the grades this season. Losses were generally \$1 to \$38 per hundred for flying, cutter and leaf grades. In addition, larger decreases amounting from \$13 to \$119 were noted for mixed stripped and light volume nondescript auctions. Only 10 percent of this year's marketings increased, mainly \$2 to \$10 per hundred. The bulk of sales ranged between \$176 and \$200 per hundred.

MORE TOBACCO WAS SEPARATED into groups this season, as less mixed stripped tobacco was offered for auction. Group percentages were as follows: flyings (X) 17; cutters (C) 13; leaf (B) 47; tips (T) 16, and mixed (M) 6 percent. No-grade (No-G) offerings accounted for 1 percent, down 6 points, mainly due to the penalty being removed from bales that weighed over one-hundred pounds.

Tan was the dominant color at 70 percent, followed by tannish red 20, red and greenish 2 percent each, with buff, mixed and green at 1 percent each. Fair quality made up around 67 percent of sales, good 21, low 9 and fine quality 2 percent.

THE BURLEY COOPERATIVES accepted 124.5 million pounds, or 19.8 percent of net sales this season, compared with no tobacco last year. The percentage placed under loan was in single digits until the Christmas recess, but climbed steadily thereafter.

SETS OF BUYERS remained at 51. Several markets continue to share buyers, and several markets have merged. Winchester, KY did not operate during the 1997-98 season.

MARKETING AND NO-NET-COST ASSESSMENTS held at 2.0 cents per pound for the 1997 crop. The fee was shared equally between producers and purchasers. The fee for grading services of the USDA-AMS Tobacco Programs remained at 83 cents per hundred, unchanged from last year.

LOAN LEVEL AND 1998 QUOTA. A loan level of \$177.80 per hundred has been announced for the 1998 crop of Burley tobacco by the USDA - up \$1.80 from 1997. The 1998 basic quota is 637.8 million pounds, down 66.7 million pounds, or 9.0 percent. The effective quota is estimated at 920 million pounds, which includes under marketings. This is approximately 40 million pounds above last year.

MARKETING DURING THE 1997-98 marketing season was conducted under Policies and Procedures recommended by the Burley Tobacco Advisory Committee and adopted and implemented by the Secretary of Agriculture. The major provisions were (1) a daily belt wide limit of 30 million pounds, and (2) daily sales opportunities per market within the limit of 30 million pounds to include any combination of producer and resale tobacco, but only one half of one percent of non-auction purchased tobacco.

**Table 1.--Acreage, yield, and production of burley tobacco, 1996-97 crops 1/**

State	Area harvested		Yield		Production	
	1997	1996	1997	1996	1997	1996
	Acres		Pounds		1,000 pounds	
Indiana	8,900	7,600	2,100	1,970	18,690	14,972
Kentucky	220,000	185,000	2,140	1,980	470,800	366,300
Missouri	3,000	2,700	2,345	2,230	7,035	6,021
North Carolina	8,400	7,800	1,585	1,665	13,314	12,987
Ohio	11,400	8,000	1,960	1,580	22,300	12,640
Tennessee	51,000	46,000	1,830	1,915	93,330	88,090
Virginia	10,800	9,500	1,905	1,835	20,574	17,433
West Virginia	1,800	1,700	1,700	1,200	3,060	2,040
Total	315,300	268,300	2,059	1,940	649,103	520,483

1/ Data taken from "Annual Crop Summary", Agricultural Statistics Board, NASS, USDA, May 1998.

**Table 2.--Opening and closing dates, number of sales days and warehouse firms by State and market**

State and Market	1997/98 1/				1996/97 2/			
	Opening dates	Closing dates	Sales days	Whse firms	Opening dates	Closing dates	Sales days	Whse firms
<b>Kentucky</b>								
Bloomfield	11/24	04/06	21	2	11/26	01/23	14	2
Bowling Green	11/24	04/07	32	5	11/25	02/12	24	3
Carrollton	11/24	04/08	40	5	11/25	02/27	34	5
Cynthiana	11/24	04/09	38	4	11/25	02/27	38	4
Danville	11/24	04/09	37	3	11/25	02/27	35	3
Glasgow 3/	SEE HORSE CAVE			2	SEE HORSE CAVE			2
Greensburg 3/	SEE HORSE CAVE			1	SEE HORSE CAVE			1
Harrodsburg	11/24	04/08	36	5	11/25	02/27	35	5
Hopkinsville	11/24	04/08	25	5	11/25	02/11	23	5
Horse Cave 3/	11/24	04/07	37	2	11/25	02/13	27	2
Lebanon	11/24	02/02	27	4	11/25	01/16	21	4
Lexington	11/24	04/09	47	14	11/25	02/27	45	14
London	11/24	04/06	25	1	11/25	02/25	18	1
Louisville	11/25	03/11	19	1	11/25	02/19	17	1
Mayfield	11/24	02/23	12	2	11/25	02/11	11	2
Maysville	11/24	04/08	40	6	11/25	02/27	36	10
Morehead	11/24	02/25	27	3	11/25	01/30	22	3
Mt. Sterling	11/24	04/07	36	4	11/25	02/18	30	4
Owensboro	11/24	04/09	33	10	11/25	02/27	30	10
Paducah	11/25	01/27	7	1	11/26	01/16	7	1
Paris	11/24	02/19	30	2	11/25	02/19	27	2
Richmond	11/24	04/06	33	2	11/25	02/26	27	1
Russellville	11/24	02/25	14	3	11/26	02/11	13	2
Shelbyville	11/24	04/09	36	5	11/25	02/26	28	5
Somerset	11/24	03/11	26	2	11/25	01/16	15	2
Springfield	11/24	04/07	32	4	11/25	01/23	23	4
Winchester	DID NOT OPERATE THIS SEASON				11/25	02/12	10	1
<b>TOTAL:</b>				<b>98</b>				<b>99</b>
<b>Tennessee</b>								
Carthage	11/24	02/23	22	5	11/25	01/15	20	5
Clarksville	11/26	02/25	8	2	11/27	01/15	7	2
Columbia	11/25	02/25	13	2	11/25	01/15	13	2
Fayetteville	12/02	02/25	4	1	12/04	01/09	3	1
Gallatin	11/24	02/26	12	2	11/25	01/14	11	2
Greeneville	11/24	02/24	23	6	11/25	01/16	21	6
Hartsville	11/24	02/24	22	3	11/25	01/14	20	3
Johnson City	11/24	02/24	18	2	11/25	01/16	16	2
Morristown	11/25	01/20	6	2	11/25	01/14	8	2
Mountain City 4/	SEE WEST JEFFERSON, NC			1	SEE WEST JEFFERSON			1
New Tazewell	11/24	01/22	16	3	11/25	01/09	17	3
Newport	11/24	02/25	13	2	11/25	01/14	11	1
Rogersville	11/24	02/23	23	1	11/25	01/16	22	1
Sparta	11/25	02/23	12	1	11/26	01/15	10	1
Springfield	11/24	03/02	18	5	11/25	02/11	15	5
Sweetwater	11/25	02/25	8	1	11/26	01/15	8	1
<b>TOTAL:</b>				<b>39</b>				<b>38</b>
<b>Virginia</b>								
Abingdon	11/24	01/20	20	3	11/25	01/09	19	2
Gate City	11/25	01/15	9	1	11/26	01/30	10	1
Pennington Gap	11/24	01/14	11	2	11/25	01/08	11	2
<b>TOTAL:</b>				<b>6</b>				<b>5</b>

See footnotes at end of table.

**Table 2.--Opening and closing dates, number of sales days and warehouse firms by State and market -- Continued**

State and Market	1997/98 1/				1996/97 2/			
	Opening dates	Closing dates	Sales days	Whse firms	Opening dates	Closing dates	Sales days	Whse firms
North Carolina								
Asheville	11/24	01/21	20	4	11/25	01/09	18	4
Boone 4/	SEE WEST JEFFERSON, NC			1	SEE WEST JEFFERSON			1
West Jefferson 4/	11/24	02/26	23	1	11/25	01/16	21	1
TOTAL:				6				6
West Virginia								
Huntington	11/25	02/12	8	1	11/27	01/16	6	1
Indiana								
Madison	11/24	04/07	26	2	11/25	02/18	22	2
New Albany	11/25	04/06	20	1	11/25	02/19	17	1
TOTAL:				3				3
Ohio								
Ripley	11/24	03/04	33	3	11/25	02/04	24	3
Missouri								
Weston	11/24	01/26	23	2	11/25	01/16	23	2
Total all States				158				157

1/ Market closed for Christmas holidays from December 18, 1997 to January 12, 1998.

2/ Market closed for Christmas holidays from December 19, 1996 to January 6, 1997.

3/ Horse Cave, Glasgow, and Greensburg, KY have merged into one market.

4/ Boone and West Jefferson, NC, and Mountain City, TN have merged into one market.

**Table 3.--Number of farm quotas and effective poundage, by States, 1996-98 crops**

State	1998 1/		1997		1996	
	Farm quotas	1,000 pounds 2/	Farm quotas	1,000 pounds 2/	Farm quotas	1,000 pounds 2/
Alabama	--	--	3	34	3	22
Arkansas	--	--	4	6	4	6
Georgia	--	--	32	127	41	130
Illinois	--	--	2	2	2	2
Indiana	--	--	8,628	23,792	8,799	18,711
Kansas	--	--	26	98	26	86
Kentucky	--	--	127,933	562,655	129,371	454,492
Missouri	--	--	1,376	7,135	1,389	6,368
North Carolina	--	--	12,536	37,178	12,947	31,959
Ohio	--	--	8,680	30,178	8,777	21,340
Tennessee	--	--	79,920	178,470	79,319	148,533
Virginia	--	--	13,652	39,635	13,814	31,866
West Virginia	--	--	3,089	7,759	3,124	6,240
TOTAL:	--	--	252,881	887,069	257,616	719,755

1/ Data unavailable at time of publication.

2/ Total may not add due to rounding.

Compiled from FSA records.

**Table 4.--Producers' sales at auction, value, and average price by State and crop year**

Kentucky

Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
1992	494,825,798	901,754,675	182.24	1995	353,958,435	657,039,633	185.63
1993	433,462,781	791,299,248	182.55	1996	381,551,259	733,536,259	192.25
1994	392,854,772	724,661,152	184.46	1997	466,488,726	877,360,132	188.08

Tennessee

1992	125,559,349	226,934,632	180.74	1995	76,355,934	141,162,854	184.87
1993	117,745,398	212,083,515	180.12	1996	86,754,435	166,600,294	192.04
1994	106,483,428	195,696,676	183.78	1997	91,394,546	172,142,634	188.35

Virginia

1992	28,087,592	50,367,026	179.32	1995	13,625,796	25,111,879	184.30
1993	23,634,376	42,092,306	178.10	1996	15,629,953	30,012,105	192.02
1994	20,481,899	37,516,202	183.17	1997	17,609,279	33,498,738	190.23

North Carolina

1992	17,550,466	30,770,248	175.32	1995	8,903,746	16,389,680	184.08
1993	18,328,356	32,484,623	177.24	1996	14,005,059	26,890,466	192.01
1994	15,771,821	28,679,940	181.84	1997	14,741,148	27,295,013	185.16

West Virginia

1992	3,646,295	6,640,480	182.12	1995	2,541,498	4,715,003	185.52
1993	3,676,176	6,631,080	180.38	1996	1,869,760	3,591,399	192.08
1994	3,503,742	6,374,503	181.93	1997	2,887,075	5,410,346	187.40

Indiana

1992	14,360,979	26,159,660	182.16	1995	10,933,833	20,325,936	185.90
1993	13,013,176	23,666,667	181.87	1996	11,403,700	21,905,938	192.10
1994	11,579,035	21,427,762	185.06	1997	15,054,412	27,935,476	185.56

Ohio

1992	12,814,502	23,255,262	181.48	1995	9,470,636	17,595,951	185.79
1993	11,657,780	21,230,536	182.11	1996	7,797,380	14,980,485	192.12
1994	10,633,554	19,478,837	183.18	1997	13,358,277	24,933,722	186.65

Missouri

1992	3,301,247	5,864,159	177.63	1995	5,485,657	10,065,527	183.49
1993	4,707,183	8,375,535	177.93	1996	6,004,159	11,524,614	191.94
1994	8,041,407	14,721,202	183.07	1997	6,961,424	13,197,578	189.58

Total burley

1992	700,146,228	1,271,746,142	181.64	1995	481,275,535	892,406,463	185.43
1993	626,225,226	1,137,863,510	181.70	1996	525,015,705	1,009,041,560	192.19
1994	569,349,658	1,048,556,274	184.17	1997	628,494,887	1,181,773,639	188.03



**Table 5.--Gross sales, value, and average price by State and crop year**

Kentucky

Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
1992	521,308,564	949,250,847	182.09	1995	381,899,992	709,086,747	185.67
1993	452,969,111	826,300,052	182.42	1996	410,877,501	789,807,819	192.22
1994	412,170,741	760,056,289	184.40	1997	508,876,651	959,389,014	188.53

Tennessee

1992	130,215,306	235,104,101	180.55	1995	80,178,426	148,210,301	184.85
1993	122,371,451	220,237,641	179.97	1996	89,541,983	171,940,338	192.02
1994	111,280,862	204,434,805	183.71	1997	98,078,026	184,994,749	188.62

Virginia

1992	29,303,696	52,485,750	179.11	1995	14,186,687	26,150,683	184.33
1993	24,474,077	43,562,023	177.99	1996	15,882,200	30,496,413	192.02
1994	21,275,818	38,964,954	183.14	1997	18,410,413	35,019,354	190.21

North Carolina

1992	18,896,955	33,029,140	174.79	1995	10,013,883	18,448,657	184.23
1993	18,999,427	33,690,928	177.33	1996	14,974,691	28,752,133	192.00
1994	16,678,982	30,319,134	181.78	1997	16,785,880	31,233,494	186.07

West Virginia

1992	3,824,894	6,948,169	181.66	1995	2,591,149	4,807,514	185.54
1993	4,149,283	7,488,590	180.48	1996	2,005,790	3,852,577	192.07
1994	4,008,691	7,295,408	181.99	1997	3,080,540	5,783,988	187.76

Indiana

1992	15,284,090	27,841,713	182.16	1995	11,611,665	21,602,723	186.04
1993	13,921,276	25,331,808	181.96	1996	12,005,483	23,067,477	192.14
1994	12,575,091	23,283,340	185.15	1997	16,790,968	31,390,118	186.95

Ohio

1992	13,500,538	24,486,946	181.38	1995	10,206,492	18,973,249	185.89
1993	12,141,736	22,112,833	182.12	1996	8,780,050	16,866,557	192.10
1994	11,239,378	20,585,339	183.15	1997	14,177,385	26,466,987	186.68

Missouri

1992	3,328,509	5,898,300	177.21	1995	5,536,019	10,147,898	183.31
1993	4,727,971	8,397,901	177.62	1996	6,026,541	11,561,290	191.84
1994	8,059,582	14,749,434	183.00	1997	7,058,420	13,373,336	189.47

Total burley

1992	735,662,552	1,335,044,966	181.48	1995	516,224,313	957,427,772	185.47
1993	653,754,332	1,187,121,776	181.59	1996	560,094,239	1,076,344,604	192.17
1994	597,289,145	1,099,688,703	184.11	1997	683,258,283	1,287,651,040	188.46

**Table 6.--Resales, average price, and percentage of gross sales, by State and crop year**

Kentucky							
Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
	Pounds	Dollars	Percent		Pounds	Dollars	Percent
1992	26,482,766	179.35	5.1	1995	27,941,557	186.27	7.3
1993	19,506,330	179.43	4.3	1996	29,326,242	191.88	7.1
1994	19,315,969	183.24	4.7	1997	42,387,925	193.52	8.3

Tennessee							
Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
1992	4,655,957	175.46	3.6	1995	3,822,492	184.37	4.8
1993	4,626,053	176.27	3.8	1996	2,787,548	191.57	3.1
1994	4,797,434	182.14	4.3	1997	6,683,480	192.30	6.8

Virginia							
Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
1992	1,216,104	174.22	4.2	1995	560,891	185.21	4.0
1993	839,701	175.03	3.4	1996	252,247	192.00	1.6
1994	793,919	182.48	3.7	1997	801,134	189.81	4.4

North Carolina							
Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
1992	1,346,489	167.76	7.1	1995	1,110,137	185.47	11.1
1993	671,071	179.76	3.5	1996	969,632	192.00	6.5
1994	907,161	180.69	5.4	1997	2,044,732	192.62	12.2

West Virginia							
Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
1992	178,599	172.28	4.7	1995	49,651	186.32	1.9
1993	473,107	181.25	11.4	1996	136,030	192.00	6.8
1994	504,949	182.38	12.6	1997	193,465	193.13	6.3

Indiana							
Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
1992	923,111	182.22	6.0	1995	677,832	188.36	5.8
1993	908,100	183.37	6.5	1996	601,783	193.02	5.0
1994	996,056	186.29	7.9	1997	1,736,556	198.94	10.3

Ohio							
Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
1992	686,036	179.54	5.1	1995	735,856	187.17	7.2
1993	483,956	182.31	4.0	1996	982,670	191.93	11.2
1994	605,824	182.64	5.4	1997	819,108	187.19	5.8

Missouri							
Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
1992	27,262	125.23	0.8	1995	50,362	163.56	0.9
1993	20,788	107.59	0.4	1996	22,382	163.86	0.4
1994	18,175	155.33	0.2	1997	96,996	181.20	1.4

Total burley resales							
Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
1992	35,516,324	178.22	4.8	1995	34,948,778	186.05	6.8
1993	27,529,106	178.93	4.2	1996	35,078,534	191.86	6.3
1994	27,939,487	183.01	4.7	1997	54,763,396	193.34	8.0

**Table 7.--Warehouse firms and charges for the 1997/98 marketing season**

State and market	Whse firms	Auction fee 1/	Commission on gross sales	State and market	Whse firms	Auction fee 1/	Commission on gross sales
<b>KENTUCKY</b>		Dollars	Percent			Dollars	Percent
Bloomfield	2	10.25	--	Somerset	2	1.75	4.5
Bowling Green	3	0.85	4.0	Springfield	2	5.95	--
	1	6.00	--		1	--	4.25
	1	5.95	--		1	5.00	--
Carrollton	1	10.60	--	<b>TENNESSEE</b>			
	1	10.00	--	Carthage	4	8.00	--
	1	10.70	--		1	7.95	--
	1	1.00	5.5	Clarksville	1	9.00	--
	1	11.25	--		1	9.50	--
Cynthiana	1	0.85	5.85	Columbia	2	2.50	5.5
	1	--	3.8	Fayetteville	1	2.50	5.5
	1	2.95	5.95	Gallatin	2	1.00	4.5
	1	1.85	6.98	Greeneville	3	1.00	5.0
Danville	1	0.50	4.75		1	--	5.25
	1	0.50	4.75		1	1.25	4.75
	1	0.75	4.0		1	1.00	4.75
Glasgow	2	--	6.95	Hartsville	3	--	7.95
Greensburg	1	--	8.95	Johnson City	1	1.00	5.75
Harrodsburg	1	1.00	4.0		1	1.75	5.25
	1	0.75	4.75	Morristown	1	1.50	4.0
	1	1.00	4.5		1	1.50	4.85
	1	1.00	4.0	Mountain City	1		5.0
	1	1.00	4.35	New Tazewell	2	--	5.57
Hopkinsville	5	--	5.5		1	1.50	4.0
Horse Cave	2	--	6.95	Newport	1	1.00	4.7
Lebanon	3	5.95	--		1	1.50	4.5
	1	6.45	--	Rogersville	1	1.00	4.85
Lexington	11	--	6.0	Sparta	1	8.00	--
	2	0.85	4.0	Springfield	5	1.00	5.0
	1	--	4.0	Sweetwater	1	2.00	4.75
London	1	1.00	4.25	<b>VIRGINIA</b>			
Louisville	1	6.00	--	Abingdon	2	# 7.20	--
Mayfield	1	1.00	5.0		1	# 7.00	--
	1	1.00	5.25	Gate City	1	# 7.20	--
Maysville	2	5.00	5.50	Pennington Gap	1	# 7.15	--
	1	4.75	5.95		1	# 7.20	--
	1	4.50	5.95	<b>NORTH CAROLINA 2/</b>			
	1	4.95	4.95	Asheville	4	* .25	3.5
	1	4.95	5.95	West Jefferson	1	* .25	3.5
Morehead	1	5.50	6.5	<b>WEST VIRGINIA</b>			
	1	4.00	6.5	Huntington	1	.85	5.0
	1	1.55	4.4	<b>INDIANA</b>			
Mt. Sterling	4	1.00	3.95	Madison	1	12.10	--
Owensboro	10	6.00	6.5		1	11.50	--
Paducah	1	1.00	5.0	New Albany	1	--	5.75
Paris	1	2.95	5.95	<b>OHIO</b>			
	1	--	4.2	Ripley	1	3.95	6.00
Richmond	2	0.75	4.0		1	3.99	5.99
Russellville	3	1.25	5.0		1	4.95	5.99
Shelbyville	4	1.00	5.0	<b>MISSOURI</b>			
	1	2.00	6.0	Weston	2	1.00	4.5

1/ Rate per 100 pounds; basic charges; some markets have additional charges for weighing small lots, insurance, etc.

2/ Rates are set by State law.

\* Rate per lot.

# Storage and handling.

Rebates of varying amounts are offered by several warehouses.

**Table 8.--Gross sales, value, and average price by State and market**

State and market	1997 crop			1996 crop		
	Sales	Value	Price per 100 pounds	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
<b>Kentucky</b>						
Bloomfield	8,536,059	16,189,354	189.66	6,988,584	13,424,702	192.09
Bowling Green	12,445,270	23,572,845	189.41	11,043,386	21,210,818	192.07
Carrollton	40,523,781	75,638,145	186.65	30,814,338	59,115,433	191.84
Cynthiana	28,677,787	53,931,074	188.06	21,169,087	40,672,882	192.13
Danville	24,455,393	45,730,598	187.00	18,006,472	34,580,656	192.05
Glasgow 3/	SEE HORSE CAVE			SEE HORSE CAVE		
Greensburg 3/	SEE HORSE CAVE			SEE HORSE CAVE		
Harrodsburg	16,670,553	31,209,129	187.21	12,563,086	24,115,124	191.95
Hopkinsville	12,684,956	24,254,572	191.21	9,897,881	19,005,108	192.01
Horse Cave 3/	50,154,447	95,855,534	191.12	41,124,998	78,953,360	191.98
Lebanon	11,588,077	22,158,782	191.22	10,174,396	19,537,835	192.03
Lexington	70,746,020	132,615,262	187.45	58,341,538	112,031,213	192.03
London	10,716,485	20,183,217	188.34	7,759,310	14,906,802	192.12
Louisville	4,372,124	8,252,813	188.76	2,926,778	5,620,824	192.05
Mayfield	5,587,543	10,463,176	187.26	5,285,689	10,154,136	192.11
Maysville	45,024,777	84,253,725	187.13	34,900,776	67,522,873	193.47
Morehead	23,187,525	43,597,601	188.02	18,918,034	36,574,924	193.33
Mt. Sterling	24,954,008	47,314,345	189.61	18,393,155	35,369,559	192.30
Owensboro	24,713,765	47,255,824	191.21	19,889,943	38,208,109	192.10
Paducah	2,389,848	4,538,273	189.90	2,114,196	4,063,502	192.20
Paris	11,893,364	22,497,644	189.16	11,703,072	22,479,747	192.08
Richmond	11,839,131	22,298,874	188.35	9,750,817	18,723,712	192.02
Russellville	7,487,537	14,386,328	192.14	6,191,041	11,895,690	192.14
Shelbyville	31,439,355	58,885,992	187.30	28,063,196	53,882,515	192.00
Somerset	11,191,626	21,066,556	188.23	6,891,120	13,237,041	192.09
Springfield	17,597,220	33,239,351	188.89	13,558,049	26,049,096	192.13
Winchester	DID NOT OPERATE THIS SEASON			4,408,559	8,472,158	192.18
Total KY:	508,876,651	959,389,014	188.53	410,877,501	789,807,819	192.22
<b>Tennessee</b>						
Carthage	10,246,503	19,114,635	186.55	9,945,303	19,088,453	191.93
Clarksville	2,780,054	5,141,701	184.95	2,199,928	4,223,911	192.00
Columbia	5,008,385	9,469,921	189.08	5,965,067	11,448,836	191.93
Fayetteville	895,554	1,692,822	189.03	995,974	1,912,269	192.00
Gallatin	5,313,558	10,111,528	190.30	4,197,592	8,061,433	192.05
Greeneville	11,889,681	22,166,032	186.43	11,942,219	22,947,963	192.16
Hartsville	12,029,757	22,686,130	188.58	9,613,863	18,458,876	192.00
Johnson City	8,009,439	15,119,168	188.77	5,707,520	10,965,872	192.13

**Table 8.--Gross sales, value, and average price by State and market--Continued**

State and market	1997 crop			1996 crop		
	Sales	Value	Price per 100 pounds	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
<b>Tennessee--cont'd</b>						
Morristown	2,157,839	4,098,129	189.92	2,250,061	4,320,980	192.04
Mountain City 4/	SEE WEST JEFFERSON			SEE WEST JEFFERSON		
New Tazewell	6,946,569	13,435,850	193.42	6,769,568	12,998,812	192.02
Newport	5,972,425	11,234,097	188.10	5,665,912	10,881,369	192.05
Rogersville	9,032,288	17,180,230	190.21	8,553,504	16,422,786	192.00
Sparta	3,396,963	6,478,747	190.72	3,411,296	6,551,893	192.06
Springfield	10,636,854	20,023,009	188.24	8,043,733	15,438,290	191.93
Sweetwater	3,762,157	7,042,750	187.20	4,280,443	8,218,595	192.00
Total TN:	98,078,026	184,994,749	188.62	89,541,983	171,940,338	192.02
<b>Virginia</b>						
Abingdon	10,399,701	19,740,670	189.82	8,551,253	16,419,461	192.01
Gate City	3,583,334	6,828,391	190.56	3,348,446	6,429,954	192.03
Pennington Gap	4,427,378	8,450,293	190.86	3,982,501	7,646,998	192.01
Total VA:	18,410,413	35,019,354	190.21	15,882,200	30,496,413	192.02
<b>North Carolina</b>						
Asheville	8,098,438	14,818,499	182.98	7,496,615	14,390,472	191.96
Boone 4/	SEE WEST JEFFERSON			SEE WEST JEFFERSON		
West Jefferson 4/	8,687,442	16,414,995	188.95	7,478,076	14,361,661	192.05
Total NC:	16,785,880	31,233,494	186.07	14,974,691	28,752,133	192.00
<b>West Virginia</b>						
Huntington	3,080,540	5,783,988	187.76	2,005,790	3,852,577	192.07
<b>Indiana</b>						
Madison	12,165,627	22,679,714	186.42	9,007,102	17,298,504	192.05
New Albany	4,625,341	8,710,404	188.32	2,998,381	5,768,973	192.40
Total IN:	16,790,968	31,390,118	186.95	12,005,483	23,067,477	192.14
<b>Ohio</b>						
Ripley	14,177,385	26,466,987	186.68	8,780,050	16,866,557	192.10
<b>Missouri</b>						
Weston	7,058,420	13,373,336	189.47	6,026,541	11,561,290	191.84
Total Gross Sales:	683,258,283	1,287,651,040	188.46	560,094,239	1,076,344,604	192.17

3/ and 4/ See footnotes at end of table 2.

**Table 9.--Producers' sales, value, and average price by State and market**

State and market	1997 crop			1996 crop		
	Sales	Value	Price per 100 pounds	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
<b>Kentucky</b>						
Bloomfield	7,750,910	14,640,764	188.89	6,418,517	12,330,175	192.10
Bowling Green	11,317,204	21,349,804	188.65	10,262,848	19,712,185	192.07
Carrollton	36,773,883	68,247,431	185.59	30,417,866	58,355,947	191.85
Cynthiana	25,920,036	48,593,091	187.47	18,713,552	35,967,650	192.20
Danville	22,325,001	41,639,785	186.52	15,926,731	30,606,088	192.17
Glasgow 3/	SEE HORSE CAVE			SEE HORSE CAVE		
Greensburg 3/	SEE HORSE CAVE			SEE HORSE CAVE		
Harrodsburg	16,125,389	30,165,457	187.07	12,322,953	23,655,182	191.96
Hopkinsville	12,150,995	23,225,694	191.14	9,688,283	18,604,888	192.03
Horse Cave 3/	46,774,232	89,106,431	190.50	40,701,831	78,140,986	191.98
Lebanon	11,200,413	21,391,760	190.99	10,055,984	19,310,342	192.03
Lexington	63,595,897	118,611,636	186.51	54,030,767	103,770,786	192.06
London	9,884,948	18,596,053	188.12	7,545,223	14,495,581	192.12
Louisville	3,698,250	6,910,901	186.87	2,751,417	5,284,043	192.05
Mayfield	5,457,248	10,218,255	187.24	5,158,531	9,910,792	192.12
Maysville	41,771,844	78,037,723	186.82	29,594,025	57,290,971	193.59
Morehead	19,956,706	37,766,681	189.24	14,567,192	28,226,919	193.77
Mt. Sterling	24,216,113	45,926,493	189.65	18,077,808	34,764,093	192.30
Owensboro	21,615,302	41,125,417	190.26	19,382,152	37,243,104	192.15
Paducah	2,346,745	4,460,833	190.09	2,101,799	4,039,790	192.21
Paris	10,141,482	19,101,497	188.35	10,451,544	20,084,235	192.17
Richmond	11,064,257	20,799,088	187.98	9,582,069	18,399,719	192.02
Russellville	7,252,857	13,931,084	192.08	5,940,876	11,417,240	192.18
Shelbyville	28,634,273	53,477,134	186.76	24,270,146	46,600,005	192.01
Somerset	10,010,257	18,903,264	188.84	6,474,322	12,440,370	192.15
Springfield	16,504,484	31,133,856	188.64	13,030,375	25,035,269	192.13
Winchester	DID NOT OPERATE THIS SEASON			4,084,448	7,849,899	192.19
Total KY:	466,488,726	877,360,132	188.08	381,551,259	733,536,259	192.25
<b>Indiana</b>						
Madison	11,042,570	20,486,127	185.52	8,470,706	16,270,754	192.08
New Albany	4,011,842	7,449,349	185.68	2,932,994	5,635,184	192.13
Total IN:	15,054,412	27,935,476	185.56	11,403,700	21,905,938	192.10

**Table 9.--Producers' sales, value, and average price by State and market --Continued**

State and market	1997 crop			1996 crop		
	Sales	Value	Price per	Sales	Value	Price per
	Pounds	Dollars	100 pounds	Pounds	Dollars	100 pounds
<b>Tennessee</b>						
Carthage	9,825,377	18,316,769	186.42	9,789,557	18,789,421	191.93
Clarksville	2,747,396	5,082,831	185.01	2,194,540	4,213,611	192.00
Columbia	4,325,125	8,183,310	189.20	5,777,025	11,089,823	191.96
Fayetteville	823,912	1,559,391	189.27	995,974	1,912,269	192.00
Gallatin	4,521,360	8,533,115	188.73	3,987,882	7,658,964	192.06
Greeneville	10,725,009	19,996,621	186.45	10,881,190	20,912,216	192.19
Hartsville	11,509,953	21,685,089	188.40	9,566,711	18,368,343	192.00
Johnson City	6,920,888	13,023,062	188.17	5,223,485	10,036,527	192.14
Morristown	2,042,379	3,876,022	189.78	2,195,539	4,216,298	192.04
Mountain City 4/	SEE WEST JEFFERSON			SEE WEST JEFFERSON		
New Tazewell	6,468,404	12,491,166	193.11	6,670,064	12,807,765	192.02
Newport	5,690,419	10,681,252	187.71	5,660,549	10,871,074	192.05
Rogersville	8,726,711	16,575,445	189.94	8,526,849	16,371,608	192.00
Sparta	2,820,199	5,360,474	190.07	3,044,829	5,848,275	192.07
Springfield	10,511,672	19,786,978	188.24	7,990,564	15,344,577	192.03
Sweetwater	3,735,742	6,991,109	187.14	4,249,677	8,159,523	192.00
Total TN:	91,394,546	172,142,634	188.35	86,754,435	166,600,294	192.04
<b>Virginia</b>						
Abingdon	9,869,733	18,734,116	189.81	8,491,023	16,303,824	192.01
Gate City	3,438,970	6,557,817	190.69	3,241,475	6,224,570	192.03
Pennington Gap	4,300,576	8,206,805	190.83	3,897,455	7,483,711	192.02
Total VA:	17,609,279	33,498,738	190.23	15,629,953	30,012,105	192.02
<b>North Carolina</b>						
Asheville	7,498,886	13,717,975	182.93	7,359,236	14,126,731	191.96
Boone 4/	SEE WEST JEFFERSON			SEE WEST JEFFERSON		
West Jefferson 4/	7,242,262	13,577,038	187.47	6,645,823	12,763,735	192.06
Total NC:	14,741,148	27,295,013	185.16	14,005,059	26,890,466	192.01
<b>West Virginia</b>						
Huntington	2,887,075	5,410,346	187.40	1,869,760	3,591,399	192.08
<b>Ohio</b>						
Ripley	13,358,277	24,933,722	186.65	7,797,380	14,980,485	192.12
<b>Missouri</b>						
Weston	6,961,424	13,197,578	189.58	6,004,159	11,524,614	191.94
Total Net Sales:	628,494,887	1,181,773,639	188.03	525,015,705	1,009,041,560	192.19

3/ and 4/ See footnotes at end of table 2.

**Table 10.--Resale pounds, value, and average price by State and market**

State and market	1997 crop			1996 crop		
	Sales	Value	Price per 100 pounds	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
<b>Kentucky</b>						
Bloomfield	785,149	1,548,590	197.24	570,067	1,094,527	192.00
Bowling Green	1,128,066	2,223,041	197.07	780,538	1,498,633	192.00
Carrollton	3,749,898	7,390,714	197.09	396,472	759,486	191.56
Cynthiana	2,757,751	5,337,983	193.56	2,455,535	4,705,232	191.62
Danville	2,130,392	4,090,813	192.02	2,079,741	3,974,568	191.11
Glasgow 3/	SEE HORSE CAVE			SEE HORSE CAVE		
Greensburg 3/	SEE HORSE CAVE			SEE HORSE CAVE		
Harrodsburg	545,164	1,043,672	191.44	240,133	459,942	191.54
Hopkinsville	533,961	1,028,878	192.69	209,598	400,220	190.95
Horse Cave 3/	3,380,215	6,749,103	199.66	423,167	812,374	191.97
Lebanon	387,664	767,022	197.86	118,412	227,493	192.12
Lexington	7,150,123	14,003,626	195.85	4,310,771	8,260,427	191.62
London	831,537	1,587,164	190.87	214,087	411,221	192.08
Louisville	673,874	1,341,912	199.13	175,361	336,781	192.05
Mayfield	130,295	244,921	187.97	127,158	243,344	191.37
Maysville	3,252,933	6,216,002	191.09	5,306,751	10,231,902	192.81
Morehead	3,230,819	5,830,920	180.48	4,350,842	8,348,005	191.87
Mt. Sterling	737,895	1,387,852	188.08	315,347	605,466	192.00
Owensboro	3,098,463	6,130,407	197.85	507,791	965,005	190.04
Paducah	43,103	77,440	179.66	12,397	23,712	191.27
Paris	1,751,882	3,396,147	193.86	1,251,528	2,395,512	191.41
Richmond	774,874	1,499,786	193.55	168,748	323,993	192.00
Russellville	234,680	455,244	193.99	250,165	478,450	191.25
Shelbyville	2,805,082	5,408,858	192.82	3,793,050	7,282,510	192.00
Somerset	1,181,369	2,163,292	183.12	416,798	796,671	191.14
Springfield	1,092,736	2,106,495	192.77	527,674	1,013,827	192.13
Winchester	DID NOT OPERATE THIS SEASON			324,111	622,259	191.99
Total KY:	42,387,925	82,029,882	193.52	29,326,242	56,271,560	191.88
<b>Indiana</b>						
Madison	1,123,057	2,193,587	195.32	536,396	1,027,750	191.60
New Albany	613,499	1,261,055	205.55	65,387	133,789	204.61
Total IN:	1,736,556	3,454,642	198.94	601,783	1,161,539	193.02



**Table 10.--Resale pounds, value, and average price by State and market--Continued**

State and market	1997 crop			1996 crop		
	Sales	Value	Price per 100 pounds	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
<b>Tennessee</b>						
Carthage	421,126	797,866	189.46	155,746	299,032	192.00
Clarksville	32,658	58,870	180.26	5,388	10,300	191.17
Columbia	683,260	1,286,611	188.30	188,042	359,013	190.92
Fayetteville	71,642	133,431	186.25			
Gallatin	792,198	1,578,413	199.24	209,710	402,469	191.92
Greeneville	1,164,672	2,169,411	186.27	1,061,029	2,035,747	191.87
Hartsville	519,804	1,001,041	192.58	47,152	90,533	192.00
Johnson City	1,088,551	2,096,106	192.56	484,035	929,345	192.00
Morristown	115,460	222,107	192.37	54,522	104,682	192.00
Mountain City 4/	SEE WEST JEFFERSON			SEE WEST JEFFERSON		
New Tazewell	478,165	944,684	197.56	5,363	10,295	191.96
Newport	282,006	552,845	196.04	99,504	191,047	192.00
Rogersville	305,577	604,785	197.92	26,655	51,178	192.00
Sparta	576,764	1,118,273	193.89	366,467	703,618	192.00
Springfield	125,182	236,031	188.55	53,169	93,713	176.26
Sweetwater	26,415	51,641	195.50	30,766	59,072	192.00
Total TN:	6,683,480	12,852,115	192.30	2,787,548	5,340,044	191.57
<b>Virginia</b>						
Abingdon	529,968	1,006,554	189.93	60,230	115,637	191.99
Gate City	144,364	270,574	187.42	106,971	205,384	192.00
Pennington Gap	126,802	243,488	192.02	85,046	163,287	192.00
Total VA:	801,134	1,520,616	189.81	252,247	484,308	192.00
<b>North Carolina</b>						
Asheville	599,552	1,100,524	183.56	137,379	263,741	191.98
Boone 4/	SEE WEST JEFFERSON			SEE WEST JEFFERSON		
West Jefferson 4/	1,445,180	2,837,957	196.37	832,253	1,597,926	192.00
Total NC:	2,044,732	3,938,481	192.62	969,632	1,861,667	192.00
<b>West Virginia</b>						
Huntington	193,465	373,642	193.13	136,030	261,178	192.00
<b>Ohio</b>						
Ripley	819,108	1,533,265	187.19	982,670	1,886,072	191.93
<b>Missouri</b>						
Weston	96,996	175,758	181.20	22,382	36,676	163.86
Total Resales:	54,763,396	105,878,401	193.34	35,078,534	67,303,044	191.86

See footnotes at end of table 2.

**Table 11.--Rank of markets by volume of gross sales for the 1997/98 marketing season**

State and market	Rank by			State and market	Rank by		
	Sales	State	Type		Sales	State	Type
Kentucky				Johnson City	8.0	6	31
Lexington	70.7	1	1	New Tazewell	6.9	7	34
Hors-Glas-Grn	50.1	2	2	Newport	6.0	8	35
Maysville	45.0	3	3	Gallatin	5.3	9	37
Carrollton	40.5	4	4	Columbia	5.0	10	38
Shelbyville	31.4	5	5	Sweetwater	3.8	11	42
Cynthiana	28.7	6	6	Sparta	3.4	12	44
Mt. Sterling	25.0	7	7	Clarksville	2.8	13	46
Owensboro	24.7	8	8	Morristown	2.2	14	48
Danville	24.5	9	9	Fayetteville	.9	15	49
Morehead	23.2	10	10				
Springfield	17.6	11	11				
Harrodsburg	16.7	12	12				
Hopkinsville	12.7	13	14	Virginia			
Bowling Green	12.4	14	15	Abingdon	10.4	1	25
Paris	11.9	15	18	Pennington Gap	4.4	2	40
Richmond	11.8	16	20	Gate City	3.6	3	43
Lebanon	11.6	17	21				
Somerset	11.2	18	22	North Carolina			
London	10.7	19	23	Bne-WJef-MCity	8.7	1	28
Bloomfield	8.5	20	29	Asheville	8.1	2	30
Russellville	7.5	21	32				
Mayfield	5.6	22	36	West Virginia			
Louisville	4.4	23	41	Huntington	3.1	1	45
Paducah	2.4	24	47				
				Indiana			
				Madison	12.2	1	16
				New Albany	4.6	2	39
Tennessee							
Hartsville	12.0	1	17	Ohio			
Greeneville	11.9	2	19	Ripley	14.2	1	13
Springfield	10.6	3	24				
Carthage	10.2	4	26	Missouri			
Rogersville	9.0	5	27	Weston	7.1	1	33

In instances where gross sales of two or more markets were identical when rounded to millions of pounds, rank was determined from sales on an exact poundage basis.

**Table 12. --Movement of tobacco across State lines**

State in which produced and marketing season	Total sold out of State Pounds 1/	Indiana	Kentucky	Missouri	Sold in North Carolina Pounds	Ohio	Tennessee	Virginia	West Virginia
<b>1997/98</b>									
Alabama	22,881		17,483				5,398		
Arkansas	330			330	16,742		4,894		
Georgia	21,636								
Illinois						2,422			
Indiana	7,548,785		7,546,363						
Kansas	84,113			84,113					
Kentucky	11,550,413	4,920,570			561,382		6,023,902	10,349	34,210
Missouri	68,104		68,104						
North Carolina	4,032,648		35,834						
Ohio	10,051,239		9,113,565						
Tennessee	11,343,061	996	8,973,061		179,349	28,954	3,817,861	2,160,701	937,674
Virginia	5,234,992	2,425	527,965		886,741				
West Virginia	1,074,577		679,382		16,999	308,980		69,216	
<b>TOTAL</b>	<b>51,032,779</b>	<b>4,923,991</b>	<b>26,961,757</b>	<b>84,443</b>	<b>1,099,831</b>	<b>901,738</b>	<b>13,847,733</b>	<b>2,241,402</b>	<b>971,884</b>
<b>1996/97</b>									
Alabama	4,290						4,290		
Arkansas	1,121			1,121					
Georgia	27,270				23,741		3,529		
Illinois									
Indiana	5,670,266		5,669,268			998			
Kansas	62,819			62,819					
Kentucky	9,079,324	3,543,804				289,586	5,217,002	10,492	18,440
Missouri	87,393		87,393						
North Carolina	3,674,483		38,848						
Ohio	5,603,026		5,089,463						
Tennessee	8,976,625	30,198	6,414,359		199,989	15,832	3,004,607	10,524	513,563
Virginia	4,272,975		349,012		914,228	5,128			
West Virginia	680,315		419,637		16,672	173,328	2,306	68,372	
<b>TOTAL</b>	<b>38,139,907</b>	<b>3,574,002</b>	<b>18,067,980</b>	<b>63,940</b>	<b>1,154,630</b>	<b>484,872</b>	<b>11,856,845</b>	<b>2,405,635</b>	<b>532,003</b>

1/ Not final--subject to revision

**Table 13.--Percentage distribution of gross sales by group, quality, and color by crop year**

(Group)

Crop year	B leaf	T tips	C lugs	X flyings	M mixed	N nondescript	miscellaneous
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1992	66.2	.8	25.4	3.1	2.4	.4	1.5
1993	67.0	1.2	23.2	5.7	1.5	.4	1.0
1994	67.9	.6	22.5	7.0	1.4	.2	.5
1995	61.9	5.3	17.3	10.6	3.7	.5	.5
1996	48.4	1.2	15.1	7.5	19.8	.4	7.6
1997	46.7	15.6	13.4	16.5	6.2	.3	1.2

(Quality)

Crop year	1 choice	2 fine	3 good	4 fair	5 low	nondescript	miscellaneous
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1992	1.5	6.1	28.7	46.7	15.1	.4	1.5
1993	1.5	6.2	28.1	48.6	14.1	.4	1.0
1994	1.2	7.4	34.1	48.5	8.1	.2	.5
1995	.3	2.5	23.4	61.2	11.6	.5	.5
1996	.2	1.9	18.9	60.5	10.5	.4	7.6
1997	.2	1.8	20.8	67.0	8.7	.3	1.2

(Color)

Crop year	L	F	FR	R	D	K	M	V	G	nond.	misc.
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1992	.4	48.7	25.4	5.8	.2	.9	14.0	1.8	.8	.4	1.5
1993	.3	61.6	22.1	3.2	--	--	6.4	3.3	1.5	.4	1.0
1994	.6	62.4	17.8	3.1	.1	.9	13.4	.9	.3	.2	.5
1995	.8	65.5	21.4	4.2	.1	.2	4.3	1.6	.9	.5	.5
1996	.3	69.9	16.7	1.0	--	.1	1.3	1.4	1.2	.4	7.6
1997	1.2	70.5	19.5	2.4	--	.4	1.3	2.1	1.0	.3	1.2

(Color key)

L	- buff	R	- red	V	- greenish
F	- tan	D	- dark red	G	- green
FL	- tannish buff	K	- variegated	N	- nondescript
FR	- tannish red	M	- mixed	Misc.	- No-G, W and U

**Table 14.--Average weight per lot by crop year**

Crop	Average weight per lot	Crop	Average weight per lot
	Pounds		Pounds
1992	484	1995	482
1993	496	1996	516
1994	506	1997	518

**Table 15.--Loan level and receipts of grower cooperatives by crop year**

Crop	Loan level	Loan receipts (green weight)1/	Percentage of net auction sales	Crop	Loan level	Loan receipts (green weight)1/	Percentage of net auction sales
	Cents 2/	1,000 pounds	Percent		Cents 2/	1,000 pounds	Percent
1992	164.9	142,694	20.4	1995	172.5	0	0.0
1993	168.3	232,307	37.1	1996	173.7	0	0.0
1994	171.4	54,706	9.6	1997	176.0	24,495	19.8

1/ Commodity Credit Corporation loans made available to growers through Burley Tobacco Growers' Cooperative Association, Lexington, KY and Burley Stabilization Corporation, Knoxville, TN.

2/ Per hundred pounds.

**Table 16.--Season average prices and support rates by individual grades, per 100 pounds 1/**

Group and grade 2/	1997 crop		Group and grade 2/	1997 crop		Group and grade 2/	1997 crop	
	Season average	Loan rate 3/		Season average	Loan rate 3/		Season average	Loan rate 3/
	Dollars			Dollars			Dollars	
<b>Flyings</b>								
X1L	(191)	182	B4F	187	185	T5F	190	179
X2L	191	182	B5F	184	179	T3FR	202	187
X3L	190	182	*B2FL	--	--	T4FR	200	187
X4L	189	182	*B3FL	--	--	T5FR	194	179
X5L	188	175	*B4FL	--	--	T3R	203	187
X1F	192	182	B1FR	190	185	T4R	202	187
X2F	191	182	B2FR	191	185	T5R	196	179
X3F	190	182	B3FR	190	185	T4D	192	173
X4F	190	182	B4FR	190	185	T5D	188	173
X5F	188	175	B5FR	187	179	T4K	188	149
X4M	188	161	B1R	--	187	T5K	(182)	149
X5M	180	159	B2R	191	187	T4VF	182	161
X4G	140	110	B3R	198	187	T5VF	176	159
X5G	129	110	B4R	199	187	T4VR	188	161
			B5R	192	179	T5VR	184	159
<b>Lugs</b>			B4D	185	173	T4GF	166	149
C1L	--	182	B5D	184	173	T5GF	158	149
C2L	--	182	B3K	177	149	T4GR	180	149
C3L	189	182	B4K	177	149	T5GR	166	149
C4L	189	182	B5K	172	149			
C5L	188	175	B2M	185	179	<b>Mixed</b>		
C1F	189	182	B3M	184	175	<b>group</b>		
C2F	189	182	B4M	184	175	M3F	179	149
C3F	188	182	B5M	183	173	M4F	176	149
C4F	189	182	B3VF	177	161	M5F	152	110
C5F	187	175	B4VF	173	161	M3FR	179	149
C3K	184	149	B5VF	168	159	M4FR	176	149
C4K	182	149	B3VR	(186)	161	M5FR	158	110
C5K	182	149	B4VR	182	161	M4K	--	110
C3M	188	161	B5VR	173	159	M5K	--	110
C4M	185	161	B3GF	168	149	M4G	138	110
C5M	184	159	B4GF	159	149	M5G	124	110
C3V	178	161	B5GF	154	149			
C4V	177	161	B3GR	--	149	<b>Nondescript</b>		
C5V	174	159	B4GR	174	149	N1L	147	110
C4G	163	149	B5GR	164	149	N2L	98	0
C5G	158	149				N1F	140	110
						N1R	161	149
<b>Leaf</b>			<b>Tips</b>			N2R	(88)	0
B1F	189	185	T3F	198	187	N1G	127	110
B2F	188	185	T4F	197	187	N2G	69	0
B3F	187	185						

1/ Averages are based on auction bids and include baled, tied and sheeted tobacco. Averages are in parentheses in instances where 10 or more but less than 20 lots were recorded during the season; averages are not quoted when less than 10 lots were recorded.

2/ For key to standard grade marks see page 4.

3/ Commodity Credit Corporation loans are made available to growers through the following cooperative associations: Burley Tobacco Growers' Cooperative Association, Lexington, KY. and Burley Stabilization Corporation, Knoxville, TN.

\* Suspended for the 1997 crop.

**Table 17.--Percentage distribution of gross sales by individual grades, 1995-97 crops**

Group and grade	Crop of			Group and grade	Crop of			Group and grade	Crop of		
	1997	1996	1995		1997	1996	1995		1997	1996	1995
<b>Flyings:</b>				<b>Leaf (cont'd)</b>				<b>Tips (cont'd)</b>			
X1L	.003	.002	.009	*B2FL	.000	.000	.000	T5R	.072	.026	.109
X2L	.035	.012	.033	*B3FL	.000	.000	.000	Total TR	.898	.141	1.010
X3L	.400	.061	.152	*B4FL	.000	.000	.000	T4D	.027	.003	.009
X4L	.474	.069	.207	Total BFL	.000	.000	.000	T5D	.022	.005	.011
X5L	.029	.020	.036	B1FR	.043	.025	.029	Total TD	.049	.008	.020
Total XL	.941	.164	.437	B2FR	.234	.216	.284	T4K	.094	.005	.010
X1F	.021	.018	.052	B3FR	2.343	2.393	3.983	T5K	.003	.000	.002
X2F	.400	.229	.354	B4FR	7.017	9.377	11.726	Total TK	.097	.005	.012
X3F	4.521	1.967	2.661	B5FR	.905	1.506	1.680	T4VF	.477	.067	.213
X4F	9.493	4.179	5.596	Total BFR	10.542	13.517	17.702	T5VF	.035	.007	.021
X5F	.979	.818	1.408	B1R	.001	.001	.000	Total TVF	.512	.074	.234
Total XF	15.414	7.211	10.071	B2R	.016	.004	.022	T4VR	.227	.041	.204
X4M	.051	.044	.041	B3R	.260	.051	.365	T5VR	.036	.011	.042
X5M	.024	.013	.025	B4R	1.162	.581	2.253	Total TVR	.263	.052	.246
Total XM	.075	.057	.066	B5R	.089	.221	.536	T4GF	.099	.035	.054
X4G	.073	.050	.025	Total BR	1.528	.858	3.176	T5GF	.053	.012	.027
X5G	.035	.014	.014	B4D	.008	.014	.074	Total TGF	.152	.047	.081
Total XG	.108	.064	.039	B5D	.023	.023	.038	T4GR	.053	.027	.086
Total X	16.538	7.496	10.613	Total BD	.031	.037	.112	T5GR	.038	.010	.044
<b>Lugs/Cutters:</b>				B3K	.028	.015	.015	Total TGR	.091	.037	.130
C1L	.000	.000	.001	B4K	.170	.038	.079	Total T	15.625	1.192	5.337
C2L	.002	.001	.002	B5K	.012	.009	.014	<b>Mixed group:</b>			
C3L	.044	.011	.044	Total BK	.210	.062	.108	M3F	1.148	1.862	.240
C4L	.188	.080	.246	B2M	.031	.017	.110	M4F	3.556	13.260	1.888
C5L	.032	.026	.042	B3M	.194	.248	.927	M5F	.223	1.405	.416
Total CL	.266	.118	.335	B4M	.476	.448	1.681	Total MF	4.927	16.527	2.544
C1F	.011	.006	.017	B5M	.160	.091	.718	M3FR	.077	.094	.020
C2F	.166	.115	.063	Total BM	.861	.804	3.436	M4FR	.997	1.942	.636
C3F	1.781	1.603	1.395	B3VF	.093	.201	.186	M5FR	.153	.636	.380
C4F	8.354	9.337	11.525	B4VF	.854	.643	.480	Total MFR	1.227	2.672	1.036
C5F	2.122	3.202	2.976	B5VF	.092	.102	.105	M4K	.003	.026	.003
Total CF	12.434	14.263	15.976	Total BVF	1.039	.946	.771	M5K	.000	.008	.000
C3K	.012	.001	.002	B3VR	.006	.008	.010	Total MK	.003	.034	.003
C4K	.068	.020	.034	B4VR	.094	.125	.123	M4G	.031	.424	.087
C5K	.021	.007	.005	B5VR	.021	.036	.054	M5G	.036	.169	.065
Total CK	.101	.028	.041	Total BVR	.121	.169	.187	Total MK	.067	.593	.152
C3M	.039	.091	.082	B3GF	.008	.017	.036	Total M	6.224	19.826	3.735
C4M	.250	.267	.502	B4GF	.254	.187	.237	<b>Nondescript:</b>			
C5M	.098	.068	.166	B5GF	.178	.066	.070	N1L	.087	.184	.252
Total CM	.387	.426	.750	Total BGF	.440	.270	.343	N2L	.033	.051	.088
C3V	.006	.017	.012	B3GR	.001	.001	.006	N1F	.021	.044	.040
C4V	.131	.131	.095	B4GR	.054	.042	.072	N1R	.017	.020	.019
C5V	.038	.042	.037	B5GR	.018	.035	.043	N2R	.003	.004	.006
Total CV	.175	.190	.144	Total BGR	.073	.078	.121	N1G	.082	.082	.084
C4G	.040	.048	.036	Total B	46.733	48.352	61.941	N2G	.042	.040	.058
C5G	.040	.026	.025	<b>Tips:</b>				Total N	.285	.425	.547
Total CG	.080	.074	.061	T3F	.706	.013	.134	<b>No-G</b>	.652	6.703	.307
Total C	13.443	15.099	17.307	T4F	4.795	.248	.717	"W"	.428	.803	.169
<b>Leaf:</b>				T5F	.326	.030	.077	"U"	.072	.104	.044
B1F	.110	.175	.210	Total TF	5.527	.291	.928	"S"	.000	.000	.000
B2F	.945	1.299	1.592	T3FR	.779	.021	.255	<b>Grand total</b>	100.000	100.000	100.000
B3F	8.264	10.246	12.734	T4FR	6.579	.463	2.209				
B4F	20.158	18.120	19.285	T5FR	.378	.053	.212				
B5F	2.411	1.771	2.164	Total TFR	7.736	.537	2.676				
Total BF	31.888	31.611	35.985	T3R	.094	.001	.093				
				T4R	.732	.114	.808				

\*Suspended for the 1997 crop.

## Type 32, Maryland

There has been no federal inspection or market news on the three Maryland auction markets since 1982 when the producers voted out mandatory USDA inspection of their product.

Growers in Maryland had been receiving free mandatory grading and market news services from USDA since 1948.

The following table is presented for continuity of the statistical series.

**Table 18.--Net sales, value, and average price, by markets, of Maryland tobacco sold at auction**

Market	1998 season (1997 crop)			1997 season (1996 crop)		
	Sales	Value	Average price	Sales	Value	Average price
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Hughesville	5,085,323	8,809,687	173.24	4,094,996	7,900,016	192.92
Upper Marlboro	4,779,460	8,095,856	169.39	3,750,717	7,152,287	190.69
Waldorf	2,120,451	3,666,032	172.89	1,576,505	3,027,423	192.03
TOTAL	11,985,234	20,571,575	171.64	9,422,218	18,079,726	191.88

**Table 19.--Gross sales, value, and average price, by market, of Maryland tobacco sold at auctions**

Market	1998 season (1997 crop)			1998 season (1997 crop)		
	Sales	Value	Average price	Sales	Value	Average price
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Hughesville	6,210,298	10,639,271	171.32	5,171,937	9,914,238	191.69
Upper Marlboro	5,785,855	9,701,706	167.68	4,274,754	8,061,390	188.58
Waldorf	2,359,463	4,052,993	171.78	1,765,361	3,360,054	190.33
TOTAL	14,355,616	24,393,970	169.93	11,212,052	21,335,682	190.29

**Table 20.--Resales, average price, and percentage of gross sales, by markets, of Maryland tobacco sold at auction**

Market	1998 season (1997 crop)			1998 season (1997 crop)		
	Sales	Average price	Percentage of gross	Sales	Average price	Percentage of gross
	Pounds	Dollars	sales	Pounds	Dollars	sales
Hughesville	1,124,975	162.63	18.1	1,076,941	187.03	20.8
Upper Marlboro	1,006,395	159.56	17.4	524,037	173.48	12.3
Waldorf	239,012	161.90	10.1	188,856	176.13	10.7
TOTAL	2,370,382	161.26	16.5	1,789,834	181.91	16.0

Data for these tables was furnished by the Maryland State Tobacco Authority.

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