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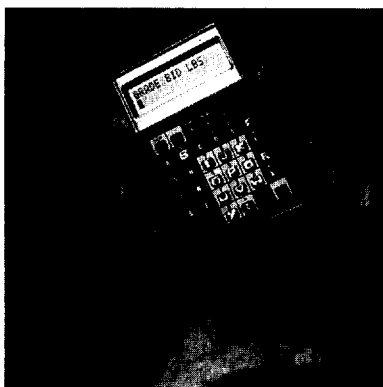
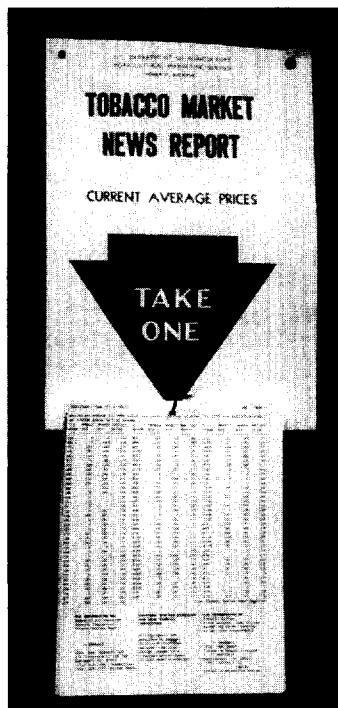
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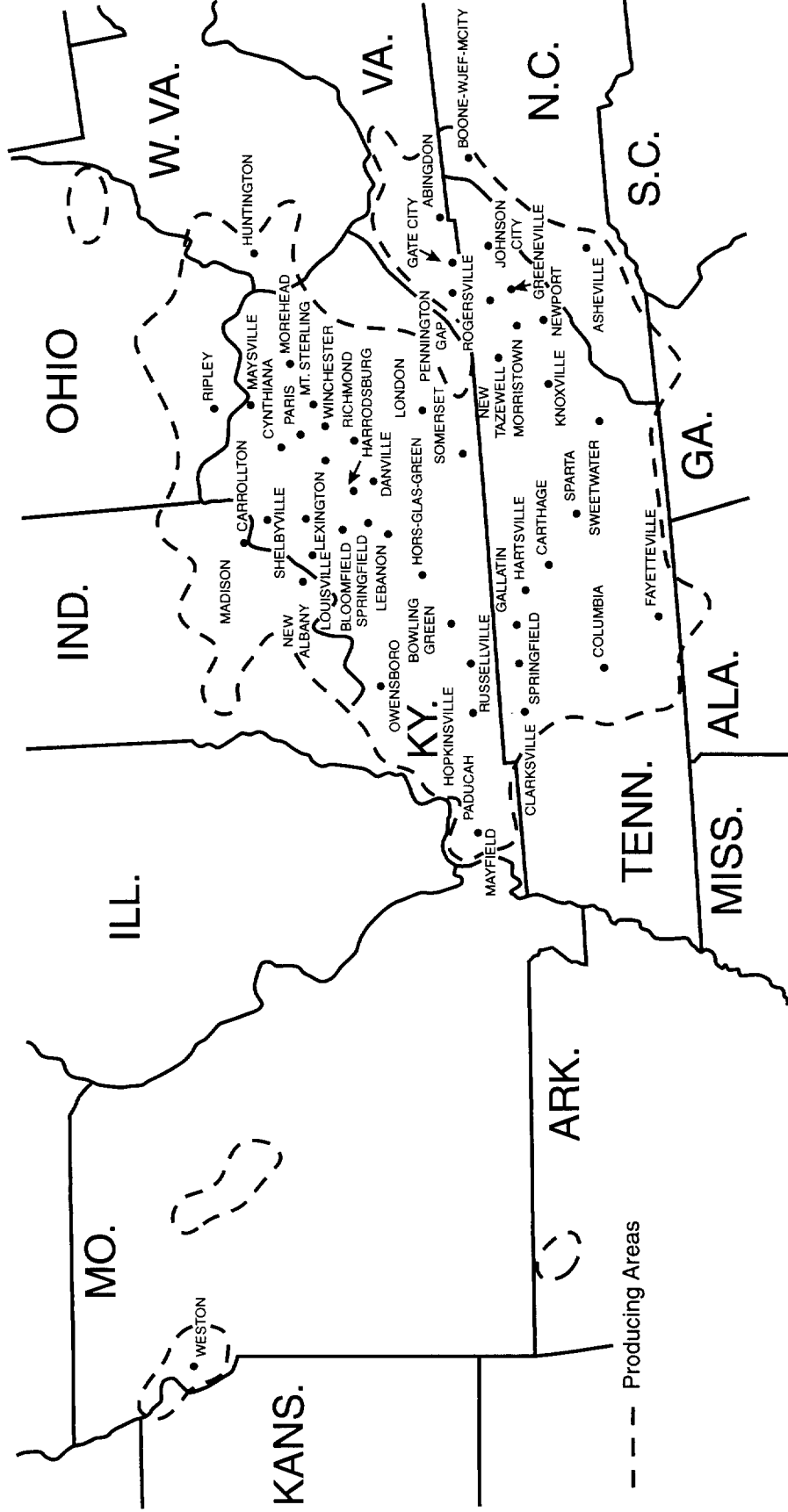
Washington, DC

# Tobacco Market Review

## Burley, 1998 Crop



# BURLEY TOBACCO AUCTION MARKETS AND PRODUCING AREAS



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The statistics on sales and markets in this review were compiled from reports and records of auction sales from the State Departments of Agriculture of Kentucky, Tennessee, North Carolina, Virginia and West Virginia; from data furnished by marketing recorders employed through the offices of the Farm Service Agency, (formerly ASCS); and from information received directly from markets and trade sources. The statistics on prices by grades were based on the compilation of auction data recorded from warehouse sales tickets from representative markets in the burley area.

## SUMMARY OF STANDARD BURLEY TOBACCO GRADES

### Key to Standard Grademarks for Burley Tobacco

Groups	Qualities	Color Symbols	
X - Flyings	1 - Choice	L - Buff	M - Mixed
C - Lugs or Cutters	2 - Fine	F - Tan	V - Greenish
B - Leaf	3 - Good	FL - Tannish buff	VF - Greenish tan
T - Tips	4 - Fair	FR - Tannish red	VR - Greenish red
M - Mixed group	5 - Low	R - Red	G - Green
N - Nondescript		D - Dark red	GF - Green tan
S - Scrap		K - Variegated	GR - Green red

#### Special Factor

W - Wet

U - Unsound

#### Individual Burley Grades

14 Grades of Flyings	Lugs - Continued	Leaf - Continued	Tips - Continued
X1L	C4M	B4K	T5D
X2L	C5M	B5K	T4K
X3L	C3V	B2M	T5K
X4L	C4V	B3M	T4VF
X5L	C5V	B4M	T5VF
X1F	C4G	B5M	T4VR
X2F	C5G	B3VF	T5VR
X3F		B4VF	T4GF
X4F	39 Grades of Leaf	B5VF	T5GF
X5F	B1F	B3VR	T4GR
X4M	B2F	B4VR	T5GR
X5M	B3F	B5VR	10 Grades of Mixed Group
X4G	B4F	B3GF	M3F
X5G	B5F	B4GF	M4F
	B2FL *	B5GF	M5F
21 Grades of Lugs	B3FL *	B3GR	M3FR
C1L	B4FL *	B4GR	M4FR
C2L	B1FR	B5GR	M5FR
C3L	B2FR		M4K
C4L	B3FR	21 Grades of Tips	M5K
C5L	B4FR	T3F	M4G
C1F	B5FR	T4F	M5G
C2F	B1R	T5F	7 Grades of Nondescript
C3F	B2R	T3FR	N1L
C4F	B3R	T4FR	N2L
C5F	B4R	T5FR	N1F
C3K	B5R	T3R	N1R
C4K	B4D	T4R	N2R
C5K	B5D	T5R	N1G
C3M	B3K	T4D	N2G

\* Suspended for the 1998-99 marketing season.

## Review of the 1998/99 Marketing Season

THE 1998-99 BURLEY TOBACCO marketing season ended March 11, 1999 with the second highest general average ever posted. Loan receipts were lower than the previous year, although the quality of the tobacco showed very little change. Volume of auctions declined 44.6 million pounds. Forty-five sales days were utilized this year. Sales were expected to end on February 25, 1999; however, following a one week recess, nine markets held one more sale during the week of March 8, 1999. Sales began November 23, 1998 with final auctions on March 11, 1999 for a total of 45 days, eight less than last season.

AUCTION GROSS SALES, which includes resales, amounted to 638,643,864 pounds, for \$1,215,029,641, and averaged \$190.25 per hundred. This was an increase of \$1.79 from last season. Net sales totaled 588,110,875 pounds this year, and averaged \$190.03 per hundred. Non-auction sales reported for the 1998 crop amounted to 6.4 million pounds.

GRADE BIDS WERE HIGHER for about 48 percent of all sales this season, lower for around 41 percent, and 11 percent was unchanged. However, in heavy volume marketings, two-thirds of the bid averages increased. Flying and cutter prices were mixed, varying only \$1 per hundred, leaf and tips rose mostly \$1 to \$6, and nearly all mixed and nondescript grades declined \$1 to \$13 per hundred. A top average of \$205 per hundred was paid for several leaf and tip grades, while a low bid of \$65 was offered for grade N2G.

A SHIFT TOWARD MORE flyings and cutters, and less leaf and mixed grades occurred this season. Percentages were as follow: flyings (X) 25 - up 8 points; cutters (C) 20 - up 6; leaf (B) 37 - down 10; tips (T) 17, and mixed (M) 1 percent - down 6 points. More buff colored, and less tannish red tobacco moved across warehouse floors. Color percentages were: buff 8; tan 75; tannish red 11; greenish 2, with red, variegated, mixed and green at 1 percent each.

From a quality standpoint, very little change occurred. Choice quality accounted for less than 1 percent, fine 2, good 22, fair 64, and low quality 10 percent.

THE BURLEY COOPERATIVES received 72,903,215 pounds, or 12.4 percent of net sales this season. This compares with 124.5 million pounds, or 19.8 percent for the 1997 crop. Loan receipts reached double digits by the fourth week, and climbed steadily until the season ended.

SETS OF BUYERS remained at 51 for the 1998-99 season, but is expected to be lowered to 43 for the 1999-2000 crop year. Several markets continue to share buyers, and several markets have merged. Winchester and Paducah, KY, and Huntington, WV did not operate during the 1998-99 season.

MARKETING AND NO-NET-COST ASSESSMENTS were 6.0 cents per pound for the 1998 crop. The fee was shared equally between producers and purchasers. The fee for grading services of the USDA-AMS Tobacco Programs remained at 83 cents per hundred, unchanged from last year.

LOAN LEVEL AND 1999 QUOTA. A loan level of \$178.90 per hundred has been announced for the 1999 crop of Burley tobacco by the USDA - up \$1.10 from 1998. The 1999 basic quota is 452.9 million pounds, down 184.9 million pounds, or 28.8 percent. The effective quota is estimated at 700 million pounds, which includes under marketings. This is approximately 167 million pounds below last year.

MARKETING DURING THE 1998-99 marketing season was conducted under Policies and Procedures recommended by the Burley Tobacco Advisory Committee and adopted and implemented by the Secretary of Agriculture. The major provisions were (1) a daily belt wide limit of 30 million pounds, and (2) daily sales opportunities per market within the limit of 30 million pounds to include any combination of producer and resale tobacco, but only one half of one percent of non-auction purchased tobacco.

**Table 1.--Acreage, yield, and production of burley tobacco, 1997-98 crops 1/**

State	Area harvested		Yield		Production	
	1998	1997	1998	1997	1998	1997
	Acres		Pounds		1,000 pounds	
Indiana	8,500	8,900	2,000	2,100	17,000	18,690
Kentucky	215,000	240,000	1,935	1,960	416,025	470,400
Missouri	2,700	3,000	2,130	2,345	5,751	7,035
North Carolina	8,100	8,400	1,450	1,585	11,745	13,314
Ohio	9,800	11,400	1,830	1,950	17,934	22,230
Tennessee	51,000	51,000	1,795	1,830	91,545	93,330
Virginia	10,400	10,800	1,940	1,905	20,176	20,574
West Virginia	1,600	1,800	1,350	1,700	2,160	3,060
<b>Total</b>	<b>307,100</b>	<b>335,300</b>	<b>1,896</b>	<b>1,934</b>	<b>582,336</b>	<b>648,633</b>

1/ Data taken from "Annual Crop Summary", Agricultural Statistics Board, NASS, USDA, May 1999.

**Table 2.--Opening and closing dates, number of sales days and warehouse firms by State and market**

State and Market	1998/99 1/				1997/98 2/			
	Opening dates	Closing dates	Sales days	Whse firms	Opening dates	Closing dates	Sales days	Whse firms
<b>Kentucky</b>								
Bloomfield	11/24	01/26	16	2	11/24	04/06	21	2
Bowling Green	11/23	02/16	27	4	11/24	04/07	32	5
Carrollton	11/23	03/10	36	5	11/24	04/08	40	5
Cynthiana	11/23	03/11	35	4	11/24	04/09	38	4
Danville	11/23	03/08	35	3	11/24	04/09	37	3
Glasgow 3/	SEE HORSE CAVE			2	SEE HORSE CAVE			2
Greensburg 3/	SEE HORSE CAVE			1	SEE HORSE CAVE			1
Harrodsburg	11/23	03/08	35	5	11/24	04/08	36	5
Hopkinsville	11/23	02/16	22	6	11/24	04/08	25	5
Horse Cave 3/	11/23	02/18	28	2	11/24	04/07	37	2
Lebanon	11/23	01/25	23	4	11/24	02/02	27	4
Lexington	11/23	03/10	42	15	11/24	04/09	47	14
London	11/23	02/23	19	1	11/24	04/06	25	1
Louisville	11/23	02/23	16	1	11/25	03/11	19	1
Mayfield	11/23	01/28	13	2	11/24	02/23	12	2
Maysville	11/23	03/11	39	6	11/24	04/08	40	6
Morehead	11/23	02/17	26	3	11/24	02/25	27	3
Mt. Sterling	11/23	03/09	33	4	11/24	04/07	36	4
Owensboro	11/23	02/17	27	10	11/24	04/09	33	10
Paducah	DID NOT OPERATE THIS SEASON			1	11/25	01/27	7	1
Paris	11/23	02/10	26	2	11/24	02/19	30	2
Richmond	11/23	03/09	31	2	11/24	04/06	33	2
Russellville	11/24	02/17	13	3	11/24	02/25	14	3
Shelbyville	11/23	02/22	32	5	11/24	04/09	36	5
Somerset	11/23	02/10	19	2	11/24	03/11	26	2
Springfield	11/23	03/08	28	3	11/24	04/07	32	4
Winchester	DID NOT OPERATE THIS SEASON				DID NOT OPERATE THIS SEASON			
<b>TOTAL:</b>				<b>98</b>				<b>98</b>
<b>Tennessee</b>								
Carthage	11/23	01/19	19	5	11/24	02/23	22	5
Clarksville	11/24	01/26	7	2	11/26	02/25	8	2
Columbia	11/23	01/20	11	2	11/25	02/25	13	2
Fayetteville	12/01	01/13	3	1	12/02	02/25	4	1
Gallatin	11/23	01/21	12	2	11/24	02/26	12	2
Greeneville	11/23	01/21	22	6	11/24	02/24	23	6
Hartsville	11/23	01/19	19	3	11/24	02/24	22	3
Johnson City	11/23	01/21	16	2	11/24	02/24	18	2
Morristown	11/24	01/19	6	2	11/25	01/20	6	2
Mountain City 4/	SEE WEST JEFFERSON, NC			1	SEE WEST JEFFERSON, NC			1
New Tazewell	11/23	01/20	15	3	11/24	01/22	16	3
Newport	11/23	01/20	12	2	11/24	02/25	13	2
Rogersville	11/23	02/16	23	1	11/24	02/23	23	1
Sparta	11/24	01/20	8	1	11/25	02/23	12	1
Springfield	11/23	02/17	16	5	11/24	03/02	18	5
Sweetwater	11/24	01/21	8	1	11/25	02/25	8	1
<b>TOTAL:</b>				<b>39</b>				<b>39</b>
<b>Virginia</b>								
Abingdon	11/23	01/19	20	3	11/24	01/20	20	3
Gate City	11/24	01/14	9	1	11/25	01/15	9	1
Pennington Gap	11/23	01/13	10	2	11/24	01/14	11	2
<b>TOTAL:</b>				<b>6</b>				<b>6</b>

See footnotes at end of table.

**Table 2.--Opening and closing dates, number of sales days and warehouse firms by State and market -- Continued**

State and Market	1998/99 1/				1997/98 2/			
	Opening dates	Closing dates	Sales days	Whse firms	Opening dates	Closing dates	Sales days	Whse firms
North Carolina								
Asheville	11/23	01/14	18	4	11/24	01/21	20	4
Boone 4/	SEE WEST JEFFERSON, NC				SEE WEST JEFFERSON, NC			
West Jefferson 4/	11/23	01/21	22	1	11/24	02/26	23	1
TOTAL:				5				6
West Virginia								
Huntington	DID NOT OPERATE THIS SEASON				11/25	02/12	8	1
Indiana								
Madison	11/23	02/24	23	2	11/24	04/07	26	2
New Albany	11/23	02/23	16	1	11/25	04/06	20	1
TOTAL:				3				3
Ohio								
Ripley	11/23	02/23	33	3	11/24	03/04	33	3
Missouri								
Weston	11/23	02/23	25	2	11/24	01/26	23	2
Total all States				156				158

1/ Market closed for Christmas holidays from December 17, 1998 to January 11, 1999.

2/ Market closed for Christmas holidays from December 18, 1997 to January 12, 1998.

3/ Horse Cave, Glasgow, and Greensburg, KY have merged into one market.

4/ Boone and West Jefferson, NC, and Mountain City, TN have merged into one market.

**Table 3.--Number of farm quotas and effective poundage, by States, 1997-99 crops**

State	1999 1/		1998		1997	
	Farm quotas	1,000 pounds 2/	Farm quotas	1,000 pounds 2/	Farm quotas	1,000 pounds 2/
Alabama	3	18	3	26	3	34
Arkansas	1	3	2	3	4	6
Georgia	24	90	24	127	32	127
Illinois	--	--	--	--	2	2
Indiana	8,211	17,814	8,304	22,481	8,628	23,792
Kansas	26	68	27	84	26	98
Kentucky	123,978	414,502	125,148	536,714	127,933	562,655
Missouri	1,352	4,970	1,356	6,359	1,376	7,135
North Carolina	11,431	32,315	11,826	38,406	12,536	37,178
Ohio	8,273	22,245	8,382	26,944	8,680	30,178
Tennessee	72,098	157,242	74,343	187,801	79,920	178,470
Virginia	13,033	33,897	13,284	40,793	13,652	39,635
West Virginia	2,961	6,922	3,002	7,780	3,089	7,759
TOTAL:	241,391	690,086	245,701	867,518	255,881	887,069

1/ Subject to revision. Excludes 511,000 pounds for new farms, correction of errors, and adjusting inequities in old farm quotas.

2/ Total may not add due to rounding.

Compiled from FSA records.

**Table 4.--Producers' sales at auction, value, and average price by State and crop year**

Kentucky							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
1993	433,462,781	791,299,248	182.55	1996	381,551,259	733,536,259	192.25
1994	392,854,772	724,661,152	184.46	1997	466,488,726	877,360,132	188.08
1995	353,958,435	657,039,633	185.63	1998	436,007,160	828,438,163	190.01
Tennessee							
1993	117,745,398	212,083,515	180.12	1996	86,754,435	166,600,294	192.04
1994	106,483,428	195,696,676	183.78	1997	91,394,546	172,142,634	188.35
1995	76,355,934	141,162,854	184.87	1998	90,261,174	171,931,667	190.48
Virginia							
1993	23,634,376	42,092,306	178.10	1996	15,629,953	30,012,105	192.02
1994	20,481,899	37,516,202	183.17	1997	17,609,279	33,498,738	190.23
1995	13,625,796	25,111,879	184.30	1998	17,254,377	32,633,454	189.13
North Carolina							
1993	18,328,356	32,484,623	177.24	1996	14,005,059	26,890,466	192.01
1994	15,771,821	28,679,940	181.84	1997	14,741,148	27,295,013	185.16
1995	8,903,746	16,389,680	184.08	1998	12,817,696	24,268,197	189.33
West Virginia							
1993	3,676,176	6,631,080	180.38	1996	1,869,760	3,591,399	192.08
1994	3,503,742	6,374,503	181.93	1997	2,887,075	5,410,346	187.40
1995	2,541,498	4,715,003	185.52	1998	DID NOT OPERATE THIS SEASON		
Indiana							
1993	13,013,176	23,666,667	181.87	1996	11,403,700	21,905,938	192.10
1994	11,579,035	21,427,762	185.06	1997	15,054,412	27,935,476	185.56
1995	10,933,833	20,325,936	185.90	1998	14,359,007	27,156,958	189.13
Ohio							
1993	11,657,780	21,230,536	182.11	1996	7,797,380	14,980,485	192.12
1994	10,633,554	19,478,837	183.18	1997	13,358,277	24,933,722	186.65
1995	9,470,636	17,595,951	185.79	1998	11,569,013	22,023,254	190.36
Missouri							
1993	4,707,183	8,375,535	177.93	1996	6,004,159	11,524,614	191.94
1994	8,041,407	14,721,202	183.07	1997	6,961,424	13,197,578	189.58
1995	5,485,657	10,065,527	183.49	1998	5,842,448	11,139,012	190.66
Total burley							
1993	626,225,226	1,137,863,510	181.70	1996	525,015,705	1,009,041,560	192.19
1994	569,349,658	1,048,556,274	184.17	1997	628,494,887	1,181,773,639	188.22
1995	481,275,535	892,406,463	185.43	1998	588,110,875	1,117,590,705	190.03



**Table 5.--Gross sales, value, and average price by State and crop year**

Kentucky							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
1993	452,969,111	826,300,052	182.42	1996	410,877,501	789,807,819	192.22
1994	412,170,741	760,056,289	184.40	1997	508,876,651	959,389,014	188.53
1995	381,899,992	709,086,747	185.67	1998	475,276,416	904,067,019	190.22

Tennessee							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
1993	122,371,451	220,237,641	179.97	1996	89,541,983	171,940,338	192.02
1994	111,280,862	204,434,805	183.71	1997	98,078,026	184,994,749	188.62
1995	80,178,426	148,210,301	184.85	1998	96,487,428	184,009,575	190.71

Virginia							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
1993	24,474,077	43,562,023	177.99	1996	15,882,200	30,496,413	192.02
1994	21,275,818	38,964,954	183.14	1997	18,410,413	35,019,354	190.21
1995	14,186,687	26,150,683	184.33	1998	18,108,939	34,263,124	189.21

North Carolina							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
1993	18,999,427	33,690,928	177.33	1996	14,974,691	28,752,133	192.00
1994	16,678,982	30,319,134	181.78	1997	16,785,880	31,233,494	186.07
1995	10,013,883	18,448,657	184.23	1998	15,343,557	29,143,015	189.94

West Virginia							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
1993	4,149,283	7,488,590	180.48	1996	2,005,790	3,852,577	192.07
1994	4,008,691	7,295,408	181.99	1997	3,080,540	5,783,988	187.76
1995	2,591,149	4,807,514	185.54	1998	DID NOT OPERATE THIS SEASON		

Indiana							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
1993	13,921,276	25,331,808	181.96	1996	12,005,483	23,067,477	192.14
1994	12,575,091	23,283,340	185.15	1997	16,790,968	31,390,118	186.95
1995	11,611,665	21,602,723	186.04	1998	15,308,874	29,044,683	189.72

Ohio							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
1993	12,141,736	22,112,833	182.12	1996	8,780,050	16,866,557	192.10
1994	11,239,378	20,585,339	183.15	1997	14,177,385	26,466,987	186.68
1995	10,206,492	18,973,249	185.89	1998	12,222,318	23,269,345	190.38

Missouri							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
1993	4,727,971	8,397,901	177.62	1996	6,026,541	11,561,290	191.84
1994	8,059,582	14,749,434	183.00	1997	7,058,420	13,373,336	189.47
1995	5,536,019	10,147,898	183.31	1998	5,896,332	11,232,880	190.51

Total burley							
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
1993	653,754,332	1,187,121,776	181.59	1996	560,094,239	1,076,344,604	192.17
1994	597,289,145	1,099,688,703	184.11	1997	683,258,283	1,287,651,040	188.46
1995	516,224,313	957,427,772	185.47	1998	638,643,864	1,215,029,641	190.25

**Table 6.--Resales, average price, and percentage of gross sales, by State and crop year**

Kentucky							
Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
	Pounds	Dollars	Percent		Pounds	Dollars	Percent
1993	19,506,330	179.43	4.3	1996	29,326,242	191.88	7.1
1994	19,315,969	183.24	4.7	1997	42,387,925	193.52	8.3
1995	27,941,557	186.27	7.3	1998	39,269,256	192.59	8.3

Tennessee							
Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
1993	4,626,053	176.27	3.8	1996	2,787,548	191.57	3.1
1994	4,797,434	182.14	4.3	1997	6,683,480	192.30	6.8
1995	3,822,492	184.37	4.8	1998	6,226,254	193.98	6.5

Virginia							
Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
1993	839,701	175.03	3.4	1996	252,247	192.00	1.6
1994	793,919	182.48	3.7	1997	801,134	189.81	4.4
1995	560,891	185.21	4.0	1998	854,562	190.70	4.7

North Carolina							
Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
1993	671,071	179.76	3.5	1996	969,632	192.00	6.5
1994	907,161	180.69	5.4	1997	2,044,732	192.62	12.2
1995	1,110,137	185.47	11.1	1998	2,525,861	193.00	16.5

West Virginia							
Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
1993	473,107	181.25	11.4	1996	136,030	192.00	6.8
1994	504,949	182.38	12.6	1997	193,465	193.13	6.3
1995	49,651	186.32	1.9	1998	DID NOT OPERATE THIS SEASON		

Indiana							
Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
1993	908,100	183.37	6.5	1996	601,783	193.02	5.0
1994	996,056	186.29	7.9	1997	1,736,556	198.94	10.3
1995	677,832	188.36	5.8	1998	949,867	198.74	6.2

Ohio							
Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
1993	483,956	182.31	4.0	1996	982,670	191.93	11.2
1994	605,824	182.64	5.4	1997	819,108	187.19	5.8
1995	735,856	187.17	7.2	1998	653,305	190.74	5.4

Missouri							
Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
1993	20,788	107.59	0.4	1996	22,382	163.86	0.4
1994	18,175	155.33	0.2	1997	96,996	181.20	1.4
1995	50,362	163.56	0.9	1998	53,884	174.20	0.9

Total burley resales							
Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
1993	27,529,106	178.93	4.2	1996	35,078,534	191.86	6.3
1994	27,939,487	183.01	4.7	1997	54,763,396	193.34	8.0
1995	34,948,778	186.05	6.8	1998	50,532,989	192.82	7.9

**Table 7.--Warehouse firms and charges for the 1998/99 marketing season**

State and market	Whse firms	Auction fee 1/	Commission on gross sales	State and market	Whse firms	Auction fee 1/	Commission on gross sales
<b>KENTUCKY</b>		Dollars	Percent	<b>TENNESSEE</b>		Dollars	Percent
Bloomfield	2	10.25	--	Carthage	4	8.00	--
Bowling Green	1	0.85	4.0		1	7.95	--
	2	6.00	--	Clarksville	1	9.00	--
	1	5.95	--		1	9.50	--
Carrollton	1	10.00	--	Columbia	2	2.50	5.5
	2	10.90	--	Fayetteville	1	2.50	5.5
	1	1.00	5.5	Gallatin	2	1.00	4.5
	1	11.25	--	Greeneville	3	1.00	5.0
Cynthiana	1	0.85	5.85		1	--	5.25
	1	--	3.8		1	1.75	4.75
	1	2.95	5.95		1	--	5.75
	1	1.85	6.98	Hartsville	3	--	7.95
Danville	2	0.50	4.75	Johnson City	1	1.00	5.75
	1	0.75	4.0		1	1.75	5.25
Glasgow	2	--	6.95	Morristown	1	1.50	4.5
Greensburg	1	--	6.95		1	1.50	4.0
Harrodsburg	2	1.00	4.0	Mountain City	1		6.5
	1	0.75	4.75	New Tazewell	2	--	5.57
	1	1.00	4.5		1	1.50	4.0
	1	1.00	4.35	Newport	1	1.00	4.9
Hopkinsville	6	--	5.5		1	1.50	4.5
Horse Cave	2	--	6.95	Rogersville	1	1.00	4.85
Lebanon	3	5.95	--	Sparta	1	8.00	--
	1	7.45	--	Springfield	5	1.00	5.0
Lexington	12	--	6.0	Sweetwater	1	2.00	4.75
	1	0.85	4.25				
	2	--	4.0	<b>VIRGINIA</b>			
London	1	1.00	4.25	Abingdon	2	# 7.20	--
Louisville	1	6.00	--		1	# 7.00	--
Mayfield	2	1.00	5.0	Gate City	1	# 7.20	--
Maysville	2	6.00	5.95	Pennington Gap	1	# 7.15	--
	1	6.95	6.65		1	# 7.20	--
	1	4.50	5.95				
	1	4.95	4.95	<b>NORTH CAROLINA 2/</b>			
	1	--	6.0	Asheville	4	* .25	3.5
Morehead	1	6.00	6.5	West Jefferson	1	* .25	3.5
	1	4.00	6.5				
	1	2.75	4.4	<b>WEST VIRGINIA</b>			
Mt. Sterling	4	1.00	3.95	Huntington	1	.85	5.0
Owensboro	10	8.00	8.0				
Paducah	1	1.00	5.0	<b>INDIANA</b>			
Paris	1	2.95	5.95	Madison	1	12.10	--
	1	--	4.2		1	11.50	--
Richmond	2	0.75	4.0	New Albany	1	--	5.5
Russellville	3	1.25	5.0				
Shelbyville	4	1.00	5.0	<b>OHIO</b>			
	1	2.00	6.0	Ripley	1	3.95	6.00
Somerset	2	1.75	4.5		1	4.25	5.99
Springfield	1	5.95	--		1	4.95	5.99
	1	--	4.25	<b>MISSOURI</b>			
	1	--	5.0	Weston	2	1.00	4.5

1/ Rate per 100 pounds; basic charges; some markets have additional charges for weighing small lots, insurance, etc.

2/ Rates are set by State law.

\* Rate per lot.

# Storage and handling.

Rebates of varying amounts are offered by several warehouses.

**Table 8.--Gross sales, value, and average price by State and market**

State and market	1998 crop			1997 crop		
	Sales	Value	Price per 100 pounds	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
<b>Kentucky</b>						
Bloomfield	7,876,506	15,000,701	190.45	8,536,059	16,189,354	189.66
Bowling Green	11,433,404	21,757,030	190.29	12,445,270	23,572,845	189.41
Carrollton	34,636,425	65,810,458	190.00	40,523,781	75,638,145	186.65
Cynthiana	25,461,082	48,379,080	190.01	28,677,787	53,931,074	188.06
Danville	22,466,922	42,541,517	189.35	24,455,393	45,730,598	187.00
Glasgow 3/	SEE HORSE CAVE			SEE HORSE CAVE		
Greensburg 3/	SEE HORSE CAVE			SEE HORSE CAVE		
Harrodsburg	15,692,406	29,799,427	189.90	16,670,553	31,209,129	187.21
Hopkinsville	11,281,015	21,712,881	192.47	12,684,956	24,254,572	191.21
Horse Cave 3/	48,707,306	93,412,679	191.78	50,154,447	95,855,534	191.12
Lebanon	10,873,533	20,708,714	190.45	11,588,077	22,158,782	191.22
Lexington	68,878,480	130,164,405	188.98	70,746,020	132,615,262	187.45
London	9,779,088	18,843,750	192.69	10,716,485	20,183,217	188.34
Louisville	3,661,149	6,933,148	189.37	4,372,124	8,252,813	188.76
Mayfield	6,218,482	11,831,275	190.26	5,587,543	10,463,176	187.26
Maysville	41,245,106	78,391,381	190.06	45,024,777	84,253,725	187.13
Morehead	24,719,766	47,273,928	191.24	23,187,525	43,597,601	188.02
Mt. Sterling	22,014,935	41,848,317	190.09	24,954,008	47,314,345	189.61
Owensboro	22,740,332	43,598,960	191.73	24,713,765	47,255,824	191.21
Paducah	DID NOT OPERATE THIS SEASON			2,389,848	4,538,273	189.90
Paris	10,414,229	19,725,894	189.41	11,893,364	22,497,644	189.16
Richmond	11,497,138	21,842,898	189.99	11,839,131	22,298,874	188.35
Russellville	7,243,675	13,853,282	191.25	7,487,537	14,386,328	192.14
Shelbyville	31,933,535	60,438,861	189.26	31,439,355	58,885,992	187.30
Somerset	9,547,080	17,925,431	187.76	11,191,626	21,066,556	188.24
Springfield	16,954,822	32,273,002	190.35	17,597,220	33,239,351	188.89
Winchester	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Total KY:	475,276,416	904,067,019	190.22	508,876,651	959,389,014	188.53
<b>Indiana</b>						
Madison	11,701,715	22,175,444	189.51	12,165,627	22,679,714	186.42
New Albany	3,607,159	6,869,239	190.43	4,625,341	8,710,404	188.32
Total IN:	15,308,874	29,044,683	189.72	16,790,968	31,390,118	186.95

**Table 8.--Gross sales, value, and average price by State and market --Continued**

State and market	1998 crop			1997 crop		
	Sales	Value	Price per	Sales	Value	Price per
	Pounds	Dollars	100 pounds Dollars	Pounds	Dollars	100 pounds Dollars
<b>Tennessee</b>						
Carthage	9,606,377	18,258,938	190.07	10,246,503	19,114,635	186.55
Clarksville	2,757,330	5,262,558	190.86	2,780,054	5,141,701	184.95
Columbia	4,751,419	9,034,952	190.15	5,008,385	9,469,921	189.08
Fayetteville	946,682	1,814,667	191.69	895,554	1,692,822	189.03
Gallatin	4,530,078	8,645,231	190.84	5,313,558	10,111,528	190.30
Greeneville	11,709,977	22,603,667	193.03	11,889,681	22,166,032	186.43
Hartsville	11,470,349	21,867,430	190.64	12,029,757	22,686,130	188.58
Johnson City	6,940,566	13,398,521	193.05	8,009,439	15,119,168	188.77
Morristown	2,316,186	4,402,326	190.07	2,157,839	4,098,129	189.92
Mountain City 4/	SEE WEST JEFFERSON			SEE WEST JEFFERSON		
New Tazewell	8,063,091	15,511,625	192.38	6,946,569	13,435,850	193.42
Newport	6,273,090	11,894,092	189.60	5,972,425	11,234,097	188.10
Rogersville	9,989,924	19,036,031	190.55	9,032,288	17,180,230	190.21
Sparta	2,931,141	5,533,012	188.77	3,396,963	6,478,747	190.72
Springfield	9,624,935	18,212,602	189.22	10,636,854	20,023,009	188.24
Sweetwater	4,576,283	8,533,923	186.48	3,762,157	7,042,750	187.20
Total TN:	96,487,428	184,009,575	190.71	98,078,026	184,994,749	188.62
<b>Virginia</b>						
Abingdon	9,533,279	18,063,920	189.48	10,399,701	19,740,670	189.82
Gate City	3,534,171	6,688,885	189.26	3,583,334	6,828,391	190.56
Pennington Gap	5,041,489	9,510,319	188.64	4,427,378	8,450,293	190.86
Total VA:	18,108,939	34,263,124	189.21	18,410,413	35,019,354	190.21
<b>North Carolina</b>						
Asheville	6,497,474	12,295,490	189.23	8,098,438	14,818,499	182.98
Boone 4/	SEE WEST JEFFERSON			SEE WEST JEFFERSON		
West Jefferson 4/	8,846,083	16,847,525	190.45	8,687,442	16,414,995	188.95
Total NC:	15,343,557	29,143,015	189.94	16,785,880	31,233,494	186.07
<b>West Virginia</b>						
Huntington	DID NOT OPERATE THIS SEASON			3,080,540	5,783,988	187.76
<b>Ohio</b>						
Ripley	12,222,318	23,269,345	190.38	14,177,385	26,466,987	186.68
<b>Missouri</b>						
Weston	5,896,332	11,232,880	190.51	7,058,420	13,373,336	189.47
Total Gross Sales:	638,643,864	1,215,029,641	190.25	683,258,283	1,287,651,040	188.46

3/ and 4/ See footnotes at end of table 2.

**Table 9.--Producers' sales, value, and average price by State and market**

State and market	1998 crop			1997 crop		
	Sales	Value	Price per 100 pounds	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
<b>Kentucky</b>						
Bloomfield	7,361,720	13,989,702	190.03	7,750,910	14,640,764	188.89
Bowling Green	10,555,262	20,402,858	193.30	11,317,204	21,349,804	188.65
Carrollton	31,341,938	59,336,200	189.32	36,773,883	68,247,431	185.59
Cynthiana	23,095,640	43,829,529	189.77	25,920,036	48,593,091	187.47
Danville	21,046,498	39,792,132	189.07	22,325,001	41,639,785	186.52
Glasgow 3/	SEE HORSE CAVE			SEE HORSE CAVE		
Greensburg 3/	SEE HORSE CAVE			SEE HORSE CAVE		
Harrodsburg	15,176,821	28,879,596	190.29	16,125,389	30,165,457	187.07
Hopkinsville	10,969,309	21,097,525	192.33	12,150,995	23,225,694	191.14
Horse Cave 3/	45,659,276	87,375,899	191.37	46,774,232	89,106,431	190.50
Lebanon	10,687,283	20,349,018	190.40	11,200,413	21,391,760	190.99
Lexington	62,007,121	116,880,196	188.49	63,595,897	118,611,636	186.51
London	9,470,503	18,269,352	192.91	9,884,948	18,596,053	188.12
Louisville	3,307,939	6,253,594	189.05	3,698,250	6,910,901	186.87
Mayfield	6,071,272	11,560,852	190.42	5,457,248	10,218,255	187.24
Maysville	37,361,932	70,852,434	189.64	41,771,844	78,037,723	186.82
Morehead	18,642,291	35,422,526	190.01	19,956,706	37,766,681	189.24
Mt. Sterling	21,334,612	40,621,009	190.40	24,216,113	45,926,493	189.65
Owensboro	21,067,883	40,326,737	191.41	21,615,302	41,125,417	190.26
Paducah	DID NOT OPERATE THIS SEASON			2,346,745	4,460,833	190.09
Paris	8,909,074	16,848,492	189.12	10,141,482	19,101,497	188.35
Richmond	10,643,059	20,197,316	189.77	11,064,257	20,799,088	187.98
Russellville	6,953,727	13,294,593	191.19	7,252,857	13,931,084	192.08
Shelbyville	29,729,747	56,188,236	189.00	28,634,273	53,477,134	186.76
Somerset	8,544,427	16,098,436	188.41	10,010,257	18,903,264	188.84
Springfield	16,069,826	30,571,931	190.24	16,504,484	31,133,856	188.64
Winchester	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Total KY:	436,007,160	828,438,163	190.01	466,488,726	877,360,132	188.08
<b>Indiana</b>						
Madison	10,970,726	20,744,797	189.09	11,042,570	20,486,127	185.52
New Albany	3,388,281	6,412,161	189.25	4,011,842	7,449,349	185.68
Total IN:	14,359,007	27,156,958	189.13	15,054,412	27,935,476	185.56

**Table 9.--Producers' sales, value, and average price by State and market --Continued**

State and market	1998 crop			1997 crop		
	Sales	Value	Price per 100 pounds	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
<b>Tennessee</b>						
Carthage	9,133,336	17,369,673	190.18	9,825,377	18,316,769	186.42
Clarksville	2,740,462	5,232,362	190.93	2,747,396	5,082,831	185.01
Columbia	4,319,728	8,188,295	189.56	4,325,125	8,183,310	189.20
Fayetteville	896,048	1,723,347	192.33	823,912	1,559,391	189.27
Gallatin	4,047,259	7,698,777	190.22	4,521,360	8,533,115	188.73
Greeneville	9,944,537	19,134,793	192.42	10,725,009	19,996,621	186.45
Hartsville	11,054,884	21,073,755	190.63	11,509,953	21,685,089	188.40
Johnson City	6,123,988	11,765,480	192.12	6,920,888	13,023,062	188.17
Morristown	2,202,029	4,192,477	190.39	2,042,379	3,876,022	189.78
Mountain City 4/	SEE WEST JEFFERSON			SEE WEST JEFFERSON		
New Tazewell	7,607,013	14,613,697	192.11	6,468,404	12,491,166	193.11
Newport	5,880,847	11,131,312	189.28	5,690,419	10,681,252	187.71
Rogersville	9,643,068	18,356,012	190.35	8,726,711	16,575,445	189.94
Sparta	2,749,767	5,189,377	188.72	2,820,199	5,360,474	190.07
Springfield	9,448,203	17,893,150	189.38	10,511,672	19,786,978	188.24
Sweetwater	4,470,005	8,369,160	187.23	3,735,742	6,991,109	187.14
Total TN:	90,261,174	171,931,667	190.48	91,394,546	172,142,634	188.35
<b>Virginia</b>						
Abingdon	9,045,302	17,130,455	189.39	9,869,733	18,734,116	189.81
Gate City	3,334,474	6,304,183	189.06	3,438,970	6,557,817	190.69
Pennington Gap	4,874,601	9,198,816	188.71	4,300,576	8,206,805	190.83
Total VA:	17,254,377	32,633,454	189.13	17,609,279	33,498,738	190.23
<b>North Carolina</b>						
Asheville	6,030,810	11,409,116	189.18	7,498,886	13,717,975	182.93
Boone 4/	SEE WEST JEFFERSON			SEE WEST JEFFERSON		
West Jefferson 4/	6,786,886	12,859,081	189.47	7,242,262	13,577,038	187.47
Total NC:	12,817,696	24,268,197	189.33	14,741,148	27,295,013	185.16
<b>West Virginia</b>						
Huntington	DID NOT OPERATE THIS SEASON			2,887,075	5,410,346	187.40
<b>Ohio</b>						
Ripley	11,569,013	22,023,254	190.36	13,358,277	24,933,722	186.65
<b>Missouri</b>						
Weston	5,842,448	11,139,012	190.66	6,961,424	13,197,578	189.58
Total Net Sales:	588,110,875	1,117,590,705	190.03	628,494,887	1,181,773,639	188.03

3/ and 4/ See footnotes at end of table 2.

**Table 10.--Resale pounds, value, and average price by State and market**

State and market	1998 crop			1997 crop		
	Sales	Value	Price per	Sales	Value	Price per
	Pounds	Dollars	100 pounds Dollars	Pounds	Dollars	100 pounds Dollars
<b>Kentucky</b>						
Bloomfield	514,786	1,010,999	196.39	785,149	1,548,590	197.24
Bowling Green	878,142	1,354,172	154.21	1,128,066	2,223,041	197.07
Carrollton	3,294,487	6,474,258	196.52	3,749,898	7,390,714	197.09
Cynthiana	2,365,442	4,549,551	192.33	2,757,751	5,337,983	193.56
Danville	1,420,424	2,749,385	193.56	2,130,392	4,090,813	192.02
Glasgow 3/	SEE HORSE CAVE			SEE HORSE CAVE		
Greensburg 3/	SEE HORSE CAVE			SEE HORSE CAVE		
Harrodsburg	515,585	919,831	178.41	545,164	1,043,672	191.44
Hopkinsville	311,706	615,356	197.42	533,961	1,028,878	192.69
Horse Cave 3/	3,048,030	6,036,780	198.06	3,380,215	6,749,103	199.66
Lebanon	186,250	359,696	193.13	387,664	767,022	197.86
Lexington	6,871,359	13,284,209	193.33	7,150,123	14,003,626	195.85
London	308,585	574,398	186.14	831,537	1,587,164	190.87
Louisville	353,210	679,554	192.39	673,874	1,341,912	199.13
Mayfield	147,210	270,423	183.70	130,295	244,921	187.97
Maysville	3,883,174	7,538,947	194.14	3,252,933	6,216,002	191.09
Morehead	6,077,475	11,851,402	195.01	3,230,819	5,830,920	180.48
Mt. Sterling	680,323	1,227,308	180.40	737,895	1,387,852	188.08
Owensboro	1,672,449	3,272,223	195.65	3,098,463	6,130,407	197.85
Paducah	DID NOT OPERATE THIS SEASON			43,103	77,440	179.66
Paris	1,505,155	2,877,402	191.17	1,751,882	3,396,147	193.86
Richmond	854,079	1,645,582	192.67	774,874	1,499,786	193.55
Russellville	289,948	558,689	192.69	234,680	455,244	193.99
Shelbyville	2,203,788	4,250,625	192.88	2,805,082	5,408,858	192.82
Somerset	1,002,653	1,826,995	182.22	1,181,369	2,163,292	183.12
Springfield	884,996	1,701,071	192.21	1,092,736	2,106,495	192.77
Winchester	DID NOT OPERATE THIS SEASON			DID NOT OPERATE THIS SEASON		
Total KY:	39,269,256	75,628,856	192.59	42,387,925	82,029,882	193.52
<b>Indiana</b>						
Madison	730,989	1,430,647	195.71	1,123,057	2,193,587	195.32
New Albany	218,878	457,078	208.83	613,499	1,261,055	205.55
Total IN:	949,867	1,887,725	198.74	1,736,556	3,454,642	198.94



**Table 10.--Resale pounds, value, and average price by State and market--Continued**

State and market	1998 crop			1997 crop		
	Sales	Value	Price per 100 pounds	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
<b>Tennessee</b>						
Carthage	473,041	889,265	187.99	421,126	797,866	189.46
Clarksville	16,868	30,196	179.01	32,658	58,870	180.26
Columbia	431,691	846,657	196.13	683,260	1,286,611	188.30
Fayetteville	50,634	91,320	180.35	71,642	133,431	186.25
Gallatin	482,819	946,454	196.03	792,198	1,578,413	199.24
Greeneville	1,765,440	3,468,874	196.49	1,164,672	2,169,411	186.27
Hartsville	415,465	793,675	191.03	519,804	1,001,041	192.58
Johnson City	816,578	1,633,041	199.99	1,088,551	2,096,106	192.56
Morristown	114,157	209,849	183.82	115,460	222,107	192.37
Mountain City 4/	SEE WEST JEFFERSON			SEE WEST JEFFERSON		
New Tazewell	456,078	897,928	196.88	478,165	944,684	197.56
Newport	392,243	762,780	194.47	282,006	552,845	196.04
Rogersville	346,856	680,019	196.05	305,577	604,785	197.92
Sparta	181,374	343,635	189.46	576,764	1,118,273	193.89
Springfield	176,732	319,452	180.76	125,182	236,031	188.55
Sweetwater	106,278	164,763	155.03	26,415	51,641	195.50
Total TN:	6,226,254	12,077,908	193.98	6,683,480	12,852,115	192.30
<b>Virginia</b>						
Abingdon	487,977	933,465	191.29	529,968	1,006,554	189.93
Gate City	199,697	384,702	192.64	144,364	270,574	187.42
Pennington Gap	166,888	311,503	186.65	126,802	243,488	192.02
Total VA:	854,562	1,629,670	190.70	801,134	1,520,616	189.81
<b>North Carolina</b>						
Asheville	466,664	886,374	189.94	599,552	1,100,524	183.56
Boone 4/	SEE WEST JEFFERSON			SEE WEST JEFFERSON		
West Jefferson 4/	2,059,197	3,988,444	193.69	1,445,180	2,837,957	196.37
Total NC:	2,525,861	4,874,818	193.00	2,044,732	3,938,481	192.62
<b>West Virginia</b>						
Huntington	DID NOT OPERATE THIS SEASON			193,465	373,642	193.13
<b>Ohio</b>						
Ripley	653,305	1,246,091	190.74	819,108	1,533,265	187.19
<b>Missouri</b>						
Weston	53,884	93,868	174.20	96,996	175,758	181.20
Total Resales:	50,532,989	97,438,936	192.82	54,763,396	105,878,401	193.34

3/ and 4/ See footnotes at end of table 2.

**Table 11.--Rank of markets by volume of gross sales for the 1998/99 marketing season**

State and market	Rank by			State and market	Rank by		
	Sales	State	Type		Sales	State	Type
Kentucky	Mil. lbs			Tennessee-- Cont	Mil. lbs		
Lexington	68.9	1	1	New Tazewell	8.1	6	29
Hors-Glas-Grn	48.7	2	2	Johnson City	6.9	7	32
Maysville	41.2	3	3	Newport	6.3	8	34
Carrollton	34.6	4	4	Columbia	4.8	9	38
Shelbyville	31.9	5	5	Sweetwater	4.6	10	39
Cynthiana	25.5	6	6	Gallatin	4.5	11	40
Morehead	24.7	7	7	Sparta	2.9	12	44
Owensboro	22.7	8	8	Clarksville	2.8	13	45
Danville	22.5	9	9	Morristown	2.3	14	46
Mt. Sterling	22.0	10	10	Fayetteville	.9	15	47
Springfield	17.0	11	11				
Harrodsburg	15.7	12	12	Virginia			
Richmond	11.5	13	16	Abingdon	9.5	1	27
Bowling Green	11.4	14	18	Pennington Gap	5.0	2	37
Hopkinsville	11.3	15	19	Gate City	3.5	3	43
Lebanon	10.9	16	20				
Paris	10.4	17	21	North Carolina			
London	9.8	18	23	Bne-WJef-MCity	8.8	1	28
Somerset	9.5	19	26	Asheville	6.5	2	33
Bloomfield	7.9	20	30				
Russellville	7.2	21	31	West Virginia			
Mayfield	6.2	22	35	Huntington	DID NOT OPERATE THIS SEASON		
Louisville	3.7	23	41				
				Indiana			
				Madison	11.7	1	15
				New Albany	3.6	2	42
Tennessee							
Greenville	11.7	1	14	Ohio			
Hartsville	11.5	2	17	Ripley	12.2	1	13
Rogersville	10.0	3	22				
Springfield	9.6	4	24	Missouri			
Carthage	9.6	5	25	Weston	5.9	1	36

In instances where gross sales of two or more markets were identical when rounded to millions of pounds, rank was determined from sales on an exact poundage basis.

**Table 12. --Movement of tobacco across State lines**

State in which produced and marketing season	Total sold out of State Pounds 1/	Indiana	Kentucky	Missouri	Sold in North Carolina Pounds	Ohio	Tennessee	Virginia	West Virginia
1998/99									
Alabama	1,584			848			1,584		
Arkansas	848						10,750		
Georgia	34,917				24,167				
Illinois									
Indiana	6,293,277		6,278,859			14,418			
Kansas	61,968		908	61,060					
Kentucky	11,308,718	4,640,514				495,300	6,160,342	12,562	
Missouri	35,676		35,676						
North Carolina	3,741,194		81,729						
Ohio	7,375,426		7,375,426					8,560	
Tennessee	10,152,892		8,091,912	17,334	55,111			1,988,535	
Virginia	4,704,265	2,200	404,299		832,266	1,483	3,464,017		
West Virginia	2,077,525		1,604,555		6,226	400,732		66,012	
TOTAL	45,788,290	4,642,714	23,873,364	79,242	917,770	911,933	13,287,598	2,075,669	
1997/98									
Alabama	22,881		17,483				5,398		
Arkansas	330			330					
Georgia	21,636				16,742		4,894		
Illinois									
Indiana	7,548,785		7,546,363			2,422			
Kansas	84,113			84,113					
Kentucky	11,550,413	4,920,570				561,382	6,023,902	10,349	34,210
Missouri	68,104		68,104						
North Carolina	4,032,648		35,834						
Ohio	10,051,239		9,113,565					1,136	
Tennessee	11,343,061	996	8,973,061		179,349	28,954	3,995,678		937,674
Virginia	5,234,992	2,425	527,965		886,741	308,980	3,817,861	2,160,701	
West Virginia	1,074,577		679,382		16,999			69,216	
TOTAL	51,032,779	4,923,991	26,961,757	84,443	1,099,831	901,738	13,847,733	2,241,402	971,884

1/ Not final--subject to revision

**Table 13.--Percentage distribution of gross sales by group, quality, and color by crop year**

(Group)

Crop year	B leaf	T tips	C lugs	X flyings	M mixed	N nondescript	miscellaneous
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1993	67.0	1.2	23.2	5.7	1.5	.4	1.0
1994	67.9	.6	22.5	7.0	1.4	.2	.5
1995	61.9	5.3	17.3	10.6	3.7	.5	.5
1996	48.4	1.2	15.1	7.5	19.8	.4	7.6
1997	46.7	15.6	13.4	16.5	6.2	.3	1.2
1998	37.1	16.5	19.6	24.7	.7	.5	.9

(Quality)

Crop year	1 choice	2 fine	3 good	4 fair	5 low	nondescript	miscellaneous
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1993	1.5	6.2	28.1	48.6	14.1	.4	1.0
1994	1.2	7.4	34.1	48.5	8.1	.2	.5
1995	.3	2.5	23.4	61.2	11.6	.5	.5
1996	.2	1.9	18.9	60.5	10.5	.4	7.6
1997	.2	1.8	20.8	67.0	8.7	.3	1.2
1998	.2	1.8	22.3	64.3	10.0	.5	.9

(Color)

Crop year	L	F	FR	R	D	K	M	V	G	nond.	misc.
	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.	Pct.
1993	.3	61.6	22.1	3.2	--	--	6.4	3.3	1.5	.4	1.0
1994	.6	62.4	17.8	3.1	.1	.9	13.4	.9	.3	.2	.5
1995	.8	65.5	21.4	4.2	.1	.2	4.3	1.6	.9	.5	.5
1996	.3	69.9	16.7	1.0	--	.1	1.3	1.4	1.2	.4	7.6
1997	1.2	70.5	19.5	2.4	--	.4	1.3	2.1	1.0	.3	1.2
1998	8.4	74.6	10.9	.6	.1	.8	.6	1.7	.9	.5	.9

(Color key)

L	- buff	R	- red	V	- greenish
F	- tan	D	- dark red	G	- green
FL	- tannish buff	K	- variegated	N	- nondescript
FR	- tannish red	M	- mixed	Misc.	- No-G, W and U

**Table 14.--Average weight per lot by crop year**

Crop	Average weight per lot	Crop	Average weight per lot
	Pounds		Pounds
1993	496	1996	516
1994	506	1997	518
1995	482	1998	503

**Table 15.--Loan level and receipts of grower cooperatives by crop year**

Crop	Loan level	Loan receipts (green weight)1/	Percentage of net auction sales	Crop	Loan level	Loan receipts (green weight)1/	Percentage of net auction sales
	Cents 2/	1,000 pounds	Percent		Cents 2/	1,000 pounds	Percent
1993	168.3	232,307	37.1	1996	173.7	0	0.0
1994	171.4	54,706	9.6	1997	176.0	124,495	19.8
1995	172.5	0	0.0	1998	177.8	72,903	12.4

1/ Commodity Credit Corporation loans made available to growers through Burley Tobacco Growers' Cooperative Association, Lexington, KY and Burley Stabilization Corporation, Knoxville, TN.

2/ Per hundred pounds.

**Table 16.--Season average prices and support rates by individual grades, per 100 pounds 1/**

Group and grade 2/	1998 crop		Group and grade 2/	1998 crop		Group and grade 2/	1998 crop	
	Season average	Loan rate 3/		Season average	Loan rate 3/		Season average	Loan rate 3/
	Dollars			Dollars			Dollars	
<b>Flyings</b>								
X1L	191	184	B4F	189	187	T5F	192	179
X2L	191	184	B5F	188	179	T3FR	203	189
X3L	190	184	*B2FL	--	--	T4FR	202	189
X4L	190	184	*B3FL	--	--	T5FR	196	179
X5L	186	175	*B4FL	--	--	T3R	(205)	189
X1F	191	184	B1FR	198	187	T4R	202	189
X2F	191	184	B2FR	194	187	T5R	194	179
X3F	191	184	B3FR	194	187	T4D	182	173
X4F	190	184	B4FR	195	187	T5D	182	173
X5F	184	175	B5FR	193	179	T4K	180	149
X4M	177	161	B1R	--	189	T5K	176	149
X5M	170	159	B2R	--	189	T4VF	183	161
X4G	135	108	B3R	205	189	T5VF	174	159
X5G	129	108	B4R	203	189	T4VR	186	161
			B5R	196	179	T5VR	175	159
<b>Lugs</b>			B4D	187	173	T4GF	165	149
C1L	--	184	B5D	182	173	T5GF	158	149
C2L	188	184	B3K	179	149	T4GR	171	149
C3L	188	184	B4K	178	149	T5GR	163	149
C4L	188	184	B5K	174	149			
C5L	185	175	B2M	188	179	<b>Mixed</b>		
C1F	190	184	B3M	186	175	<b>group</b>		
C2F	189	184	B4M	184	175	M3F	181	147
C3F	189	184	B5M	181	173	M4F	174	147
C4F	189	184	B3VF	185	161	M5F	144	108
C5F	186	179	B4VF	182	161	M3FR	--	147
C3K	179	149	B5VF	174	159	M4FR	173	147
C4K	174	149	B3VR	--	161	M5FR	146	108
C5K	168	149	B4VR	188	161	M4K	--	108
C3M	185	161	B5VR	177	159	M5K	--	108
C4M	180	161	B3GF	(173)	149	M4G	130	108
C5M	172	159	B4GF	168	149	M5G	118	108
C3V	(179)	161	B5GF	163	149			
C4V	179	161	B3GR	--	149	<b>Nondescript</b>		
C5V	164	159	B4GR	174	149	N1L	134	108
C4G	167	149	B5GR	172	149	N2L	77	0
C5G	161	149				N1F	130	108
						N1R	164	147
<b>Leaf</b>			<b>Tips</b>			N2R	80	0
B1F	190	187	T3F	201	189	N1G	123	108
B2F	189	187	T4F	199	189	N2G	65	0
B3F	189	187						

1/ Averages are based on auction bids and include baled, tied and sheeted tobacco. Averages are in parentheses in instances where 10 or more but less than 20 lots were recorded during the season; averages are not quoted when less than 10 lots were recorded.

2/ For key to standard grade marks see page 4.

3/ Commodity Credit Corporation loans are made available to growers through the following cooperative associations: Burley Tobacco Growers' Cooperative Association, Lexington, KY. and Burley Stabilization Corporation, Knoxville, TN.

\* Suspended for the 1998 crop.

Table 17.--Percentage distribution of gross sales by individual grades, 1996-98 crops

Group and grade	Crop of			Group and grade	Crop of			Group and grade	Crop of		
	1998	1997	1996		1998	1997	1996		1998	1997	1996
Flyings:				Leaf (cont'd)				Tips (cont'd)			
X1L	.018	.003	.002	*B2FL	.000	.000	.000	T5R	.044	.072	.026
X2L	.231	.035	.012	*B3FL	.000	.000	.000	Total TR	.259	.898	.141
X3L	3.085	.400	.061	*B4FL	.000	.000	.000	T4D	.009	.027	.003
X4L	2.508	.474	.069	Total BFL	.000	.000	.000	T5D	.039	.022	.005
X5L	.142	.029	.020	B1FR	.017	.043	.025	Total TD	.048	.049	.008
Total XL	5.984	.941	.164	B2FR	.099	.234	.216	T4K	.114	.094	.005
X1F	.027	.021	.018	B3FR	1.017	2.343	2.393	T5K	.009	.003	.000
X2F	.411	.400	.229	B4FR	3.698	7.017	9.377	Total TK	.123	.097	.005
X3F	5.438	4.521	1.967	B5FR	.812	.905	1.506	T4VF	.667	.477	.067
X4F	11.139	9.493	4.179	Total BFR	5.643	10.542	13.517	T5VF	.101	.035	.007
X5F	1.643	.979	.818	B1R	.001	.001	.001	Total TVF	.768	.512	.074
Total XF	18.658	15.414	7.211	B2R	.003	.016	.004	T4VR	.180	.227	.041
X4M	.022	.051	.044	B3R	.055	.260	.051	T5VR	.061	.036	.011
X5M	.032	.024	.013	B4R	.209	1.162	.581	Total TVR	.241	.263	.052
Total XM	.054	.075	.057	B5R	.082	.089	.221	T4GF	.123	.099	.035
X4G	.014	.073	.050	Total BR	.350	1.528	.858	T5GF	.112	.053	.012
X5G	.013	.035	.014	B4D	.009	.008	.014	Total TGF	.235	.152	.047
Total XG	.027	.108	.064	B5D	.046	.023	.023	T4GR	.072	.053	.027
Total X	24.723	16.538	7.496	Total BD	.055	.031	.037	T5GR	.150	.038	.010
Lugs/Cutters:				B3K	.054	.028	.015	Total TGR	.222	.091	.037
C1L	.001	.000	.000	B4K	.323	.170	.038	Total T	16.496	15.625	1.192
C2L	.039	.002	.001	B5K	.041	.012	.009	Mixed group:			
C3L	.633	.044	.011	Total BK	.418	.210	.062	M3F	.013	1.148	1.862
C4L	1.579	.188	.080	B2M	.010	.031	.017	M4F	.376	3.556	13.260
C5L	.213	.032	.026	B3M	.054	.194	.248	M5F	.130	.223	1.405
Total CL	2.465	.266	.118	B4M	.238	.476	.448	Total MF	.519	4.927	16.527
C1F	.026	.011	.006	B5M	.098	.160	.091	M3FR	.000	.077	.094
C2F	.270	.166	.115	Total BM	.400	.861	.804	M4FR	.050	.997	1.942
C3F	4.225	1.781	1.603	B3VF	.049	.093	.201	M5FR	.055	.153	.636
C4F	10.179	8.354	9.337	B4VF	.400	.854	.643	Total MFR	.105	1.227	2.672
C5F	1.933	2.122	3.202	B5VF	.074	.092	.102	M4K	.001	.003	.026
Total CF	16.633	12.434	14.263	Total BVF	.523	1.039	.946	M5K	.001	.000	.008
C3K	.023	.012	.001	B3VR	.001	.006	.008	Total MK	.002	.003	.034
C4K	.177	.068	.020	B4VR	.033	.094	.125	M4G	.025	.031	.424
C5K	.020	.021	.007	B5VR	.017	.021	.036	M5G	.017	.036	.169
Total CK	.220	.101	.028	Total BVR	.051	.121	.169	Total MK	.042	.067	.593
C3M	.024	.039	.091	B3GF	.004	.008	.017	Total M	.668	6.224	19.826
C4M	.096	.250	.267	B4GF	.097	.254	.187	Nondescript:			
C5M	.033	.098	.068	B5GF	.083	.178	.066	N1L	.194	.087	.184
Total CM	.153	.387	.426	Total BGF	.184	.440	.270	N2L	.074	.033	.051
C3V	.004	.006	.017	B3GR	.001	.001	.001	N1F	.038	.021	.044
C4V	.063	.131	.131	B4GR	.023	.054	.042	N1R	.046	.017	.020
C5V	.033	.038	.042	B5GR	.086	.018	.035	N2R	.013	.003	.004
Total CV	.100	.175	.190	Total BGR	.110	.073	.078	N1G	.068	.082	.082
C4G	.028	.040	.048	Total B	37.126	46.733	48.352	N2G	.048	.042	.040
C5G	.019	.040	.026	Tips:				Total N	.481	.285	.425
Total CG	.047	.080	.074	T3F	.439	.706	.013	No-G	.654	.652	6.703
Total C	19.618	13.443	15.099	T4F	8.151	4.795	.248	"W"	.197	.428	.803
Leaf:				T5F	.834	.326	.030	"U"	.037	.072	.104
B1F	.090	.110	.175	Total TF	9.424	5.527	.291	"S"	.000	.000	.000
B2F	.766	.945	1.299	T3FR	.281	.779	.021	Grand			
B3F	6.925	8.264	10.246	T4FR	4.416	6.579	.463	total	100.000	100.000	100.000
B4F	19.025	20.158	18.120	T5FR	.479	.378	.053				
B5F	2.586	2.411	1.771	Total TFR	5.176	7.736	.537				
Total BF	29.392	31.888	31.611	T3R	.006	.094	.001				
				T4R	.209	.732	.114				

\*Suspended for the 1998 crop.

## Type 32, Maryland

There has been no federal inspection or market news on the three Maryland auction markets since 1982 when the producers voted out mandatory USDA inspection of their product.

Growers in Maryland had been receiving free mandatory grading and market news services from USDA since 1948.

The following table is presented for continuity of the statistical series.

**Table 18.--Net sales, value, and average price, by markets, of Maryland tobacco sold at auction**

Market	1999 season (1998 crop)			1998 season (1997 crop)		
	Sales	Value	Average price	Sales	Value	Average price
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Hughesville	4,331,256	7,198,326	166.19	5,085,323	8,809,687	173.24
Upper Marlboro	3,402,340	5,346,838	157.15	4,779,460	8,095,856	169.39
Waldorf	1,853,246	3,082,557	166.33	2,120,451	3,666,032	172.89
TOTAL	9,586,842	15,627,721	163.01	11,985,234	20,571,575	171.64

**Table 19.--Gross sales, value, and average price, by market, of Maryland tobacco sold at auctions**

Market	1999 season (1998 crop)			1998 season (1997 crop)		
	Sales	Value	Average price	Sales	Value	Average price
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Hughesville	5,341,742	8,598,007	160.96	6,210,298	10,639,271	171.32
Upper Marlboro	4,365,627	6,582,341	150.78	5,785,855	9,701,706	167.68
Waldorf	2,066,270	3,359,468	162.59	2,359,463	4,052,993	171.78
TOTAL	11,773,639	18,539,816	157.47	14,355,616	24,393,970	169.93

**Table 20.--Resales, average price, and percentage of gross sales, by markets, of Maryland tobacco sold at auction**

Market	1999 season (1998 crop)			1998 season (1997 crop)		
	Sales	Average price	Percentage of gross	Sales	Average price	Percentage of gross
	Pounds	Dollars	sales	Pounds	Dollars	sales
Hughesville	1,010,486	138.52	18.9	1,124,975	162.63	18.1
Upper Marlboro	963,287	128.26	22.1	1,006,395	159.56	17.4
Waldorf	213,024	129.99	10.3	239,012	161.90	10.1
TOTAL	2,186,797	133.17	18.6	2,370,382	161.26	16.5

Data for these tables was furnished by the Maryland State Tobacco Authority.

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